VSB BANCORP INC
Form 10-Q
August 13, 2013
UNITED STATES

## SECURITY AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20849

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF X 1934
FOR THE QUARTER ENDED JUNE 30, 2013

TRANSITION REPORT PURSUANT TO SECTION 13 OF THE EXCHANGE ACT FOR THE TRANSITION ${ }^{0}$ PERIOD

COMMISSION FILE NUMBER 001-33250

VSB Bancorp, Inc.
(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction of incorporation or organization)

11-3680128
(I. R. S. Employer Identification No.)

4142 Hylan Boulevard, Staten Island, New York 10308
(Address of principal executive offices)

Registrant's telephone number

Common Stock
(Title of Class)

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer o Accelerated Filer o Non-Accelerated Filer o Smaller Reporting Company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes o No x

Par Value: $\$ 0.0001$ Class of Common Stock

The Registrant had 1,785,309 common shares outstanding as of August 9, 2013.

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## Forward-Looking Statements

When used in this periodic report, or in any written or oral statement made by us or our officers, directors or employees, the words and phrases "will result," "expect," "will continue," "anticipate," "estimate," "project," or similar terms intended to identify "forward-looking statements." A variety of factors could cause our actual results and experiences to differ materially from the anticipated results or other expectations expressed in any forward-looking statements. Some of the risks and uncertainties that may affect our operations, performance, development, and results, the interest rate sensitivity of our assets and liabilities, and the adequacy of our loan loss allowance, include, but are not limited to:
deterioration in local, regional, national or global economic conditions which could result in, among other things, an increase in loan delinquencies, a decrease in property values, or a change in the real estate turnover rate;
changes in market interest rates or changes in the speed at which market interest rates change;
increases in inflation;
technology changes requiring additional capital investment;
breaches of security or other criminal acts affecting our operations;
changes in laws and regulations affecting the financial service industry;
changes in accounting rules;
changes in the public's perception of financial institutions in general and banks in particular;
changes in borrowers' attitudes towards their moral and legal obligations to repay their debts;
the health and soundness of other financial institutions;
changes in the securities or real estate markets;
weather, geologic or climatic conditions;
changes in government monetary or fiscal policy or other government political changes;
changes in competition; and
changes in consumer preferences by our customers or the customers of our business borrowers.

Please do not place undue reliance on any forward-looking statement, which speaks only as of the date made. There are many factors, including those described above, that could affect our future business activities or financial performance and could cause our actual future results or circumstances to differ materially from those we anticipate or project. We do not undertake any obligation to update any forward-looking statement after it is made.

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## VSB Bancorp, Inc.

Consolidated Statements of Financial Condition
(unaudited)

Assets:
Cash and due from banks
Investment securities, available for sale
Investment securities, held to maturity (fair value 2013-\$81,017,271)
Loans receivable
Allowance for loan loss
Loans receivable, net
June 30, December 31, 20132012

Bank premises and equipment, net
Accrued interest receivable
Other assets
\$87,870,716 \$77,728,426

Total assets
47,231,181 106,825,570
81,806,710 -
76,817,882 81,971,571
(1,251,587 ) (1,753,521 )
75,566,295 80,218,050
2,102,024 2,097,356
547,978 617,833
2,197,837 2,217,136
\$297,322,741 \$269,704,371

Liabilities and stockholders' equity:
Liabilities:
Deposits:

| Demand and checking | $\$ 94,477,102$ | $\$ 81,881,173$ |
| :--- | :--- | :--- |
| NOW | $37,816,814$ | $33,394,785$ |
| Money market | $37,917,280$ | $33,023,373$ |
| Savings | $23,949,976$ | $20,871,593$ |
| Time | $74,270,972$ | $71,452,704$ |
| Total deposits | $268,432,144$ | $240,623,628$ |
| Escrow deposits | 293,478 | 77,578 |
| Accounts payable and accrued expenses | $1,303,011$ | $1,249,194$ |
| Total liabilities | $270,028,633$ | $241,950,400$ |

Stockholders' equity:
Common stock ( $\$ .0001$ par value, $10,000,000$ shares authorized, 1,989,509 issued,
1,785,309 outstanding at June 30, 2013 and at December 31, 2012)
Additional paid in capital
$199 \quad 199$

Retained earnings
9,310,065 9,257,167
Treasury stock, at cost (204,200 shares at June 30, 2013 and at December 31, 2012) (2,068,898 ) (2,068,898 )
Unearned Employee Stock Ownership Plan shares (140,899 ) (225,438 )
Accumulated other comprehensive income, net of taxes of \$538,026 and
$\$ 1,226,742$, respectively
637,987 1,454,661

| Total stockholders' equity | $27,294,108$ | $27,753,971$ |
| :--- | :---: | :---: |
| Total liabilities and stockholders' equity | $\$ 297,322,741$ | $\$ 269,704,371$ |

See notes to consolidated financial statements.
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## VSB Bancorp, Inc.

## Consolidated Statements of Operations

## (unaudited)

|  | Three months ended June 30, 2013 | Three months ended June 30, 2012 | Six months ended June 30, 2013 | Six months ended June 30, 2012 |
| :---: | :---: | :---: | :---: | :---: |
| Interest and dividend income: |  |  |  |  |
| Loans receivable | \$ 1,426,556 | \$ 1,507,750 | \$ 2,825,697 | \$ 3,004,198 |
| Investment securities | 646,140 | 789,865 | 1,276,051 | 1,582,435 |
| Other interest earning assets | 43,534 | 24,418 | 84,059 | 48,072 |
| Total interest income | 2,116,230 | 2,322,033 | 4,185,807 | 4,634,705 |
| Interest expense: |  |  |  |  |
| NOW | 16,870 | 21,342 | 32,193 | 43,558 |
| Money market | 49,519 | 58,159 | 100,115 | 114,871 |
| Savings | 19,429 | 9,592 | 37,933 | 19,200 |
| Time | 117,232 | 103,897 | 245,823 | 229,852 |
| Total interest expense | 203,050 | 192,990 | 416,064 | 407,481 |
| Net interest income | 1,913,180 | 2,129,043 | 3,769,743 | 4,227,224 |
| Provision for loan loss | 15,000 | 65,000 | 135,000 | 240,000 |
| Net interest income after provision for loan loss | 1,898,180 | 2,064,043 | 3,634,743 | 3,987,224 |
| Non-interest income: |  |  |  |  |
| Loan fees | 11,276 | 10,582 | 23,733 | 19,592 |
| Service charges on deposits | 511,880 | 548,557 | 1,020,631 | 1,101,275 |
| Net rental income | 18,250 | 14,219 | 35,236 | 24,278 |
| Other income | 99,532 | 54,873 | 171,939 | 103,811 |
| Total non-interest income | 640,938 | 628,231 | 1,251,539 | 1,248,956 |
| Non-interest expenses: |  |  |  |  |
| Salaries and benefits | 1,001,721 | 939,152 | 1,951,084 | 1,927,435 |
| Occupancy expenses | 326,602 | 357,336 | 654,345 | 728,481 |
| Legal expense | 51,298 | 70,276 | 113,160 | 149,984 |
| Professional fees | 82,200 | 86,061 | 170,972 | 169,061 |
| Computer expense | 79,048 | 65,180 | 152,823 | 116,668 |
| Directors' fees | 67,900 | 72,000 | 124,250 | 145,125 |
| FDIC and NYSBD assessments | 58,000 | 60,000 | 115,000 | 121,500 |
| Other expenses | 461,108 | 356,774 | 806,534 | 673,270 |
| Total non-interest expenses | 2,127,877 | 2,006,779 | 4,088,168 | 4,031,524 |
| Income before income taxes | 411,241 | 685,495 | 798,114 | 1,204,656 |
| Provision/(benefit) for income taxes: |  |  |  |  |
| Current | 99,330 | 431,673 | 101,623 | 728,919 |

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| Deferred | 88,842 | $(118,035$ | $)$ | 263,551 | $(177,748$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total provision for income taxes | 188,172 | 313,638 | 365,174 | 551,171 |  |
| Net income | $\$ 223,069$ | $\$ 371,857$ | $\$ 432,940$ | $\$ 653,485$ |  |
| Earnings per share: |  |  |  |  |  |
| Basic | $\$ 0.13$ | $\$ 0.21$ | $\$ 0.24$ | $\$ 0.37$ |  |
| Diluted | $\$ 0.13$ | $\$ 0.21$ | $\$ 0.24$ | $\$ 0.37$ |  |
| Comprehensive income | $\$(408,994$ | $) \$ 291,778$ | $\$(383,734$ | $) \$ 481,854$ |  |

See notes to consolidated financial statements.
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## VSB Bancorp, Inc.

## Consolidated Statements of Comprehensive Income/(Loss)

## (unaudited)

Net Income

| Three months <br> ended <br> June 30, 2013 | Three months <br> ended <br> June 30, 2012 | Six months <br> ended | Six months <br> June 30, 2013 |
| :--- | :--- | :--- | :--- |
| ended <br> June 30, 2012 |  |  |  |
| \$ 223,069 | $\$ 371,857$ | $\$ 432,940$ | $\$ 653,485$ |

Other comprehensive income:
Unrealized gains on securities:
Change in unrealized gain on securities (1,165,093 ) (147,611 ) (1,505,390 ) (316,371 )
Tax effects
Net of tax

| , 30 | (67,532 | $)$ | (688,716 | ) | (144,740 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (632,063 | (80,079 |  | (816,674 |  | (171,631 |

Comprehensive income/(loss) \$(408,994 ) \$ 291,778 \$(383,734 ) \$ 481,854
See notes to consolidated financial statements.

VSB Bancorp, Inc.
Consolidated Statements of Changes in Stockholders' Equity
Year Ended December 31, 2012 and For Each of the Quarters in the Six Month Period Ended June 30, 2013 (unaudited)

Balance at January 1, 2012
Number of

| Common $\quad$ Additional |  | Treasury | Unearned | Other Total |
| :--- | :--- | :--- | :--- | :--- |
| Shares Commdaid-In | Retained | Stock, | ESOP | Comprehensistockholders' |
| Outstanding Stock Capital | Earnings | at cost | Shares | Gain/(Loss) Equity | Outstanding Stock Capital Earnings at cost Shares Gain/(Loss) Equity


| Stock-based <br> compensation <br> Amortization <br> of earned <br> portion of | 101,672 |  |
| :--- | :--- | :---: |
| ESOP common <br> stock |  |  |
| Amortization <br> of cost over fair <br> value - ESOP <br> Cash dividends |  |  | declared (\$0.24

per share)
Purchase of treasury stock, (22,000 ) (234,477 ) at cost
Contribution to

| RRP Trust <br> from treasury | 9,500 |  | $(101,175)$ | 101,175 | - |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| shares |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  |
| Other <br> comprehensive <br> income | - | - | - | $1,188,200$ |  |  |  |

Balance at
December 31, $1,785,309 \$ 199 \$ 9,257,167 \$ 19,336,280 \quad \$(2,068,898) \$(225,438) \$ 1,454,661 \quad \$ 27,753,971$ 2012

Stock-based compensation

36,185
36,185
Amortization
of earned
portion of 42,270 42,270 42,
ESOP common
stock
Amortization
of cost over fair (21,552 ) (21,552 )
value - ESOP
Cash dividends
declared (\$0.06 (106,783 ) (106,783 )
per share)
Net income 209,871 209,871
Other
comprehensive - $\quad-\quad-\quad$ - $\quad-\quad$ —
income
$\begin{aligned} & \begin{array}{l}\text { Balance at } \\ \text { March 31, } 2013\end{array} \\ & \text { 1,785,309 }\end{aligned} \$ 199 \quad \$ 9,271,800 \quad \$ 19,439,368 \quad \$(2,068,898) \$(183,168) \$ 1,270,050 \quad \$ 27,729,351$ Stock-based compensation 59,415 59,415

Amortization of earned
portion of 42,269 42,269

ESOP common
stock
Amortization
of cost over fair
value - ESOP
Cash dividends
declared (\$0.06
per share)
Net income
(21,150 )
(21,150 )

223,069
223,069

Other
comprehensive - $\quad-\quad-\quad-\quad-\quad-\quad$ (632,063) (632,063 ) income

Balance at June 30, 2013

1,785,309 $\$ 199 \quad \$ 9,310,065 \quad \$ 19,555,654 \quad \$(2,068,898) \$(140,899) \$ 637,987 \quad \$ 27,294,108$ See notes to consolidated financial statements.

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## VSB Bancorp, Inc.

## Consolidated Statements of Cash Flows

(unaudited)

| Three months | Three months | Six months | Six months |
| :--- | :--- | :--- | :--- |
| ended | ended | ended | ended |
| June 30, 2013 | June 30, 2012 | June 30, 2013 | June 30, 2012 |

## CASH FLOWS FROM OPERATING ACTIVITIES:

Net income
Adjustments to reconcile net income to net cash provided by operating activities
Depreciation and amortization
Accretion of income, net of amortization of premium
ESOP compensation expense
Stock-based compensation expense
Provision for loan losses
(Gain)/loss on sale of other real estate
Write-down of other real estate owned
Decrease in prepaid and other assets
Decrease in accrued interest receivable
Decrease/(increase) in deferred income taxes
Increase/(decrease) in accrued expenses and other liabilities
Net cash provided by operating activities

| $\$ 223,069$ | $\$ 371,857$ | $\$ 432,940$ | $\$ 653,485$ |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| 120,902 | 147,370 | 253,338 | 296,994 |  |
| 93,315 | 135,168 | 203,443 | 231,849 |  |
| 21,119 | 22,039 | 41,837 | 43,649 |  |
| 59,415 | 23,446 | 95,600 | 46,891 |  |
| 15,000 | 65,000 | 135,000 | 240,000 |  |
| $(9,611$ | - | $(9,611$ | - |  |
| 59,792 | - | 59,792 | - |  |
| 571,278 | 120,390 | 394,390 | 214,044 |  |
| 37,222 | 19,550 | 69,855 | 24,374 |  |
| 88,842 | $(118,035$ | $)$ | 263,551 | $(177,748$ |
| 310,489 | $(24,720$ | $)$ | 53,817 | $(269,767$ |
| $1,590,832$ | 762,065 | $1,993,952$ | $1,303,771$ |  |
|  |  |  |  |  |

CASH FLOWS FROM INVESTING ACTIVITIES:
Net change in loan receivable
2,284,472 (3,170,787 ) 4,357,536 (4,081,675 )
Available-for-sale securities:
Proceeds from repayment and calls of investment securities
Purchases of investment securities
Held-to-maturity securities:
Proceeds from repayment and calls of investment securities
Purchases of investment securities
Proceeds from sale of other real estate
Purchases of premises and equipment
Net cash used in investing activities
$\left.\begin{array}{llll}7,880,718 & 9,582,904 & 16,985,961 & 18,683,742 \\ (9,159,559 & ) & (9,144,116) & (33,656,406)\end{array}\right)(27,900,082)$

CASH FLOWS FROM FINANCING ACTIVITIES:
Net increase in deposits
Purchase of treasury stock, at cost
Cash dividends paid
Net cash provided by financing activities
$\left.\begin{array}{llllll}20,770,769 & 1,926,590 & 28,024,416 & 10,505,948 \\ - & - & - & (106,068 & \\ (106,783 & ) & (107,003 & ) & (213,566 & (214,006\end{array}\right)$

NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS

| CASH AND CASH EQUIVALENTS, BEGINNING <br> OF PERIOD | $71,684,099$ | $46,372,193$ | $77,728,426$ | $48,107,673$ |
| :--- | :--- | :--- | :--- | :--- |
| CASH AND CASH EQUIVALENTS, END OF <br> PERIOD | $\$ 87,870,716$ | $\$ 46,173,650$ | $\$ 87,870,716$ | $\$ 46,173,650$ |
| SUPPLEMENTAL DISCLOSURE OF CASH |  |  |  |  |
| FLOW INFORMATION: |  |  |  |  |
| Cash paid during the period for: <br> Interest <br> Taxes | $\$ 203,687$ | $\$ 204,116$ | $\$ 414,447$ | $\$ 414,668$ |
|  | $\$-$ | $\$ 435,000$ | $\$ 155,849$ | $\$ 565,610$ |
| SUPPLEMENTAL NONCASH DISCLOSURE: <br> Transfer from loans to real estate owned | $\$ 200,000$ | $\$ 81,075$ | $\$ 200,000$ | $\$ 81,075$ |
| Transfer from AFS to HTM investment securities | $\$ 74,540,643$ | $\$-$ | $\$ 74,540,643$ | $\$-$ |
| See notes to consolidated financial statements. |  |  |  |  |

## VSB BANCORP, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2013 AND 2012 (UNAUDITED)

## 1.GENERAL

VSB Bancorp, Inc. (referred to using terms such as "we," "us," or the "Company") is the holding company for Victory State Bank (the "Bank"), a New York chartered commercial bank. Our primary business is owning all of the issued and outstanding stock of the Bank. Our common stock is listed on the NASDAQ Global Market. We trade under the symbol "VSBN".

Through the Bank, the Company is primarily engaged in the business of commercial banking, and to a lesser extent retail banking. The Bank gathers deposits from individuals and businesses primarily in Staten Island, New York and makes loans throughout that community. Therefore, the Company's exposure to credit risk is significantly affected by changes in the local Staten Island economic and real estate markets. The Bank invests funds that are not used for lending primarily in government securities, mortgage backed securities and collateralized mortgage obligations. Customer deposits are insured, up to the applicable limit, by the Federal Deposit Insurance Corporation ("FDIC"). The Bank is supervised by the New York State Department of Financial Services ("NYDFS") and the FDIC.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a description of the significant accounting and reporting policies followed in preparing and presenting the accompanying consolidated financial statements. These policies conform with accounting principles generally accepted in the United States of America ("GAAP").

Principles of Consolidation - The consolidated financial statements of the Company include the accounts of the Company, including its subsidiary Victory State Bank. All significant inter-company accounts and transactions between the Company and Bank have been eliminated in consolidation.

Use of Estimates - The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenues and expenses during the reporting period. Actual results can differ from those estimates. The allowance for loan losses, prepayment estimates on the mortgage-backed securities and collateralized mortgage obligation portfolios, contingencies and fair values of financial instruments are particularly subject to change.

Reclassifications - Some items in the prior year financial statements were reclassified to conform to the current presentation.

Cash and Cash Equivalents - Cash and cash equivalents consist of cash on hand, due from banks and interest-bearing deposits. Interest-bearing deposits with original maturities of 90 days or less are included in this category. Customer loan and deposit transactions are reported on a net cash basis. Regulation D of the Board of Governors of the Federal Reserve System requires that Victory State Bank maintain interest-bearing deposits or cash on hand as reserves against its demand deposits. The amount of reserves which Victory State Bank is required to maintain depends upon its level of transaction accounts. During the fourteen day period from June 27, 2013 through July 10, 2013, Victory State Bank was required to maintain reserves, after deducting vault cash, of $\$ 4,929,000$. Reserves are required to be maintained on a fourteen day basis, so, from time to time, Victory State Bank may use available cash reserves on a day to day basis, so long as the fourteen day average reserves satisfy Regulation D requirements. Victory State Bank is required to report transaction account levels to the Federal Reserve on a weekly basis.

Interest-bearing bank balances - Interest-bearing bank balances mature overnight and are carried at cost.

Investment Securities, Available for Sale - Investment securities, available for sale, are to be held for an unspecified period of time and include securities that management intends to use as part of its asset/liability strategy. These securities may be sold in response to changes in interest rates, prepayments or other factors and are carried at estimated fair value. Gains or losses on the sale of such securities are determined by the specific identification method. Interest income includes amortization of purchase premium and accretion of purchase discount. Premiums and discounts are recognized in interest income using a method that approximates the level yield method without anticipating prepayments, except for mortgage-backed securities where prepayments are estimated. Unrealized holding gains or losses, net of deferred income taxes, are excluded from earnings and reported as other comprehensive income in a separate component of stockholders' equity until realized. For debt securities with other than temporary impairment (OTTI) that management does not intend to sell or expect to be required to sell, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which must be recognized in the income statement and 2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis.

The Company invests primarily in agency collateralized mortgage-Backed obligations ("CMOs") with estimated average lives primarily under 7 Years and mortgage-backed securities. These securities are primarily issued by the Federal National Mortgage Association ("FNMA"), the Government National Mortgage Association ("GNMA") or the Federal Home Loan Mortgage Corporation ("FHLMC") and are primarily comprised of mortgage pools guaranteed by FNMA, GNMA or FHLMC. The Company also invests in whole loan CMOs, collateralized loan obligations ("CLO") and asset backed securities, all of which are AAA rated at the time of purchase, as well as corporate bonds, which are rated A or better at the time of purchase. These securities expose the Company to risks such as interest rate, prepayment and credit risk and thus pay a higher rate of return than comparable treasury issues.

Investment Securities, Held To Maturity - Investment securities, held to maturity are carried at amortized cost when management has the positive intent and ability to hold them to maturity. The Company invests in agency Collateralized Mortgage-Backed Obligations ("CMOs") with average lives primarily under 7 years and balloon Mortgage-Backed Securities with a final maturity of ten years or less. These securities are primarily issued by the Federal National Mortgage Association ("FNMA"), the Government National Mortgage Association ("GNMA") or the Federal Home Loan Mortgage Corporation ("FHLMC") and are primarily comprised of mortgage pools guaranteed by FNMA, GNMA or FHLMC.

Loans Receivable - Loans receivable, that management has the intent and ability to hold for the foreseeable future or until maturity or payoff, are stated at unpaid principal balances, adjusted for deferred net origination and commitment fees and the allowance for loan losses. Interest income on loans is credited as earned.

It is the policy of the Company to provide a valuation allowance for probable incurred losses on loans based on the Company's past loan loss experience, known and inherent risks in the portfolio, adverse situations which may affect
the borrower's ability to repay, estimated value of underlying collateral and current economic conditions in the Company's lending area. The allowance is increased by provisions for loan losses charged to earnings and is reduced by charge-offs, net of recoveries. While management uses available information to estimate losses on loans, future additions to the allowance may be necessary based upon the expected growth of the loan portfolio and any changes in economic conditions beyond management's control. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize additions to the allowance based on judgments different from those of management. Management believes, based upon all relevant and available information, that the allowance for loan losses is appropriate.

The Company has a policy that all loans 90 days past due are placed on non-accrual status. It is the Company's policy to cease the accrual of interest on loans to borrowers past due less than 90 days where a probable loss is estimated and to reverse out of income all interest that is due but has not been paid. The Company applies payments received on non-accrual loans to the outstanding principal balance due before applying any amount to interest, until the loan is restored to an accruing status. On a limited basis, the Company may apply a payment to interest on a non-accrual loan if there is no impairment or no estimated loss on these assets. The Company continues to accrue interest on construction loans that are 90 days past contractual maturity date if the loan is expected to be paid in full in the next 60 days and all interest is paid up to date.

Loan origination fees and certain direct loan origination costs are deferred and the net amount recognized over the contractual loan terms using the level-yield method, adjusted for periodic prepayments in certain circumstances.

The Company considers a loan to be impaired when, based on current information, it is probable that the Company will be unable to collect all principal and interest payments due according to the contractual terms of the loan agreement. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Impairment is measured on a loan by loan basis for commercial and construction loans. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral. The fair value of the collateral, as reduced by costs to sell, is utilized if a loan is collateral dependent. The fair value of the collateral is estimated by obtaining a new appraisal, if the loan amount exceeds $\$ 100,000$, or by adjusting the most recent appraisal to reflect the current market if the loan is less than $\$ 100,000$ or a more recent appraisal has yet to be received. Loans with modified terms that the Company would not normally consider, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired. Large groups of homogeneous loans are collectively evaluated for impairment.

Long-Lived Assets - The Company periodically evaluates the recoverability of long-lived assets, such as premises and equipment, to ensure the carrying value has not been impaired. In performing the review for recoverability, the Company would estimate the future cash flows expected to result from the use of the asset. If the sum of the expected future cash flows is less than the carrying amount, an impairment will be recognized. The Company reports these assets at the lower of the carrying value or fair value.

Premises and Equipment - Premises, leasehold improvements, and furniture and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are accumulated by the straight-line method over the estimated useful lives of the respective assets, which range from three to fifteen years. Leasehold improvements are amortized at the lesser of their useful life or the term of the lease.

Federal Home Loan Bank (FHLB) Stock - The Bank is a member of the FHLB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment. Because this stock is viewed as a long term investment, impairment is based on ultimate recovery of par value, which
is the price the Bank pays for the FHLB Stock. Both cash and stock dividends are reported as income.

Income Taxes - The Company utilizes the liability method to account for income taxes. Under this method, deferred tax assets and liabilities are determined on differences between financial reporting and the tax bases of assets and liabilities and are measured using the enacted tax rates and laws expected to be in effect when the differences are expected to reverse. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. As such, a tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Company recognizes interest and/or penalties related to income tax matters in income tax expense.

Financial Instruments - In the ordinary course of business, the Company has entered into off-balance sheet financial instruments, primarily consisting of commitments to extend credit.

Basic and Diluted Net Income Per Common Share - The Company has stock compensation awards with non-forfeitable dividend rights which are considered participating securities. As such, earnings per share is computed using the two-class method. Basic earnings per common share is computed by dividing net income allocated to common stock by the weighted average number of common shares outstanding during the period which excludes the participating securities. Diluted earnings per common share includes the dilutive effect of additional potential common shares from stock-based compensation plans, but excludes awards considered participating securities. Earnings and dividends per share are restated for all stock splits and stock dividends through the date of issuance of the financial statements.

Basic net income per share of common stock is based on $1,751,854$ shares and $1,746,917$ shares, the weighted average number of common shares outstanding for the three months ended June 30, 2013 and 2012, respectively. Diluted net income per share of common stock is based on $1,751,854$ and $1,746,917$, the weighted average number of common shares outstanding plus potentially dilutive common shares for the three months ended June 30, 2013 and 2012, respectively. The weighted average number of potentially dilutive common shares excluded in calculating diluted net income per common share due to the anti-dilutive effect is 47,160 and 47,132 shares for the three months ended June 30, 2013 and 2012, respectively. Common stock equivalents were calculated using the treasury stock method.

Basic net income per share of common stock is based on $1,747,782$ shares and $1,746,200$ shares, the weighted average number of common shares outstanding for the six months ended June 30, 2013 and 2012, respectively. Diluted net income per share of common stock is based on $1,747,782$ and $1,746,200$, the weighted average number of common shares outstanding plus potentially dilutive common shares for the six months ended June 30, 2013 and 2012, respectively. The weighted average number of potentially dilutive common shares excluded in calculating diluted net income per common share due to the anti-dilutive effect is 48,778 and 48,759 shares for the six months ended June 30 , 2013 and 2012, respectively. Common stock equivalents were calculated using the treasury stock method.

The reconciliation of the numerators and the denominators of the basic and diluted per share computations for the three and six months ended June 30, are as follows:

## Reconciliation of EPS



| Dilutive effects of: |  |  |
| :--- | :--- | :--- |
| Stock Options   <br> Unvested shares not considered participating securities - - <br>  - $1,747,782$ | $1,746,200$ |  |
| Diluted EPS <br> 12 | $\$ 0.24$ | $\$ 0.37$ |

Net earnings allocated to common stock for the period are distributed earnings during the period, such as dividends on common shares outstanding, plus a proportional amount of retained income for the period based on restricted shares granted but unvested compared to the total common shares outstanding.

Stock Based Compensation - The Company records compensation expense for stock options provided to employees in return for employment service. The cost is measured at the fair value of the options when granted, and this cost is expensed over the employment service period, which is normally the vesting period of the options.

Employee Stock Ownership Plan ("ESOP") - The cost of shares issued to the ESOP, but not yet allocated to participants, is shown as a reduction of stockholders' equity. Compensation expense is based on the market price of shares as they are committed to be released to participant accounts. Cash dividends on allocated ESOP shares reduce retained earnings; cash dividends on unearned ESOP shares reduce debt and accrued interest.

Stock Repurchase Programs - On September 8, 2008, the Company announced that its Board of Directors had authorized a Rule 10b5-1 stock repurchase program for the repurchase of up to 100,000 shares of the Company's common stock. On April 21, 2009, the Company announced that its Board of Directors had authorized a second Rule 10b5-1 stock repurchase program for the repurchase of up to an additional 100,000 shares of the Company's common stock. The Company has repurchased a total of 200,000 shares of its common stock under these stock repurchase programs, which were completed by the end of 2010. On September 14, 2011, the Company announced that its Board of Directors had authorized a third Rule 10b5-1 stock repurchase program for the repurchase of up to an additional 100,000 shares of the Company's common stock. At June 30, 2013, the Company had repurchased a total of 49,200 shares of its common stock under this third stock repurchase program. Stock repurchases under the programs have been accounted for using the cost method, in which the Company will reflect the entire cost of repurchased shares as a separate reduction of stockholders' equity on its balance sheet.

Retention and Recognition Plan - At the April 27, 2010 Annual Meeting, the stockholders of VSB Bancorp, Inc. approved the adoption of the 2010 Retention and Recognition Plan (the "RRP"). The RRP authorizes the award of up to 50,000 shares of its common stock to directors, officers and employees. In conjunction with the approval the RRP, stockholders approved the award of 4,000 shares of stock to each of its eight directors who had at least five years of service. The director awards will vest over five years, with $20 \%$ vesting annually for each of the first five years after the award is made, subject to acceleration and forfeiture. On April 27, 2011, 6,400 shares or $20 \%$ of the 32,000 shares of stock awarded to its eight directors who had at least five years of service had vested. On April 27, 2012, an additional 6,400 shares or $20 \%$ of the 32,000 shares of stock awarded to its eight directors who had at least five years of service had vested. On April 29, 2013, an additional 6,400 shares or $20 \%$ of the 32,000 shares of stock awarded to its eight directors who had at least five years of service had vested. On May 1, 2013, an additional 1,600 shares vested due to the retirement of a director. On June 8, 2010, an additional 3,500 shares of stock were awarded to the President and CEO of the Company, which will vest over a 65 month period, with $20 \%$ vesting annually for each of the first five years starting in November 2011, subject to acceleration and forfeiture. On November 16, 2011, 700 shares or $20 \%$ of the 3,500 shares of stock awarded to the President and CEO of the Company had vested. On November 16, 2012, an additional 700 shares or $20 \%$ of the 3,500 shares of stock awarded to the President and CEO of the Company had vested. On November 13, 2012, an additional 2,500 shares of stock were awarded to the President and CEO of the Company on an equal two year vesting beginning November 13, 2013. Also, on November 13, 2012, an additional

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1,000 shares were awarded to seven non-employee directors on an equal two year vesting beginning November 13, 2013. The recipient of an award will not be required to make any payment to receive the award or the stock covered by the award. The Company recognizes compensation expense for the shares awarded under the RRP gradually as the shares vest, based upon the market price of the shares on the date of the award.

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A summary of the status of the Company's non-vested plan shares as of June 30, 2013 is as follows:

For the Six Months Ended June 30, 2013:

|  | Shares | Weighted Average <br> Grant Date Share Value |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Non vested at beginning of period | 30,800 | $\$$ | 11.25 |
| Granted | - |  |  |
| Vested | 9,000 | $\$$ | - |
| Non vested at end of period | 21,800 | $\$$ | 11.25 |

Comprehensive Income - Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses, net of taxes, on securities available for sale which are also recognized as separate components of equity.

Recently-Adopted Accounting Standards - In February 2013, the FASB issued an Accounting Standards Update ("ASU") to finalize the reporting requirements for reclassifications of amounts out of accumulated other comprehensive income ("AOCI"). Items reclassified out of AOCI to net income in their entirety must have the effect of the reclassification disclosed according to the respective income statement line item. This information must be provided either on the face of the financial statements by income statement line item, or in a footnote. For public companies, the amendments in the update became effective for interim and annual periods beginning on or after December 15, 2012. As of June 30, 2013, the Company's adoption of this ASU had no impact on its results of operations.

## 3.INVESTMENT SECURITIES

The following table summarizes the amortized cost and fair value of securities available-for-sale and securities held-to-maturity at June 30, 2013 and December 31, 2012 and the corresponding amounts of unrealized gains and losses herein:

|  | June 30, 2013 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Amortized <br> Cost | Unrealized <br> Gains | Unrealized <br> Losses | Fair <br> Value |  |
| Available-for-Sale |  |  |  |  |  |
| FNMA MBS - Residential | $\$ 1,320,505$ | $\$ 72,398$ | $\$-$ | $\$ 1,392,903$ |  |
| Whole Loan MBS - Residential | 159,368 | 3,571 | - | 162,939 |  |
| Collateralized mortgage obligations | $30,041,353$ | 506,909 | $(207,936)$ | $30,340,326$ |  |

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| Collateralized loan obligations | $5,000,000$ | 32,500 | - | $5,032,500$ |
| :--- | :---: | :---: | :---: | :---: |
| Corporate bonds | $7,561,024$ | - | $(209,611)$ | $7,351,413$ |
| Other debt securities | $2,947,764$ | 3,336 | - | $2,951,100$ |
| Total Available-for-Sale | $\$ 47,030,014$ | $\$ 618,714$ | $\$(417,547)$ | $\$ 47,231,181$ |


| Held-to-Maturity |  |  |  |  |
| :--- | :---: | :--- | :---: | :---: | :---: |
| FNMA MBS - Residential | $\$ 44,372,354$ | $\$-$ | $(554,863$ | $) \$ 43,817,491$ |
| GNMA MBS - Residential | $4,342,231$ | - | $(27,414$ | $4,314,817$ |
| Collateralized mortgage obligations | $33,092,125$ | 71,689 | $(278,851$ | $32,884,963$ |
| Total Held-to-Maturity | $\$ 81,806,710$ | $\$ 71,689$ | $\$(861,128$ | $) \$ 81,017,271$ |

Available-for-sale
FNMA MBS - Residential
GNMA MBS - Residential
Whole Loan MBS - Residential
December 31, 2012

| December 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized | Unrealized | Fair |
| Cost | Gains | Losses | Value |
| \$34,168,335 | \$869,590 | \$ 32,664 | ) \$35,005,261 |
| 5,074,518 | 155,906 | - | 5,230,424 |
| 473,273 | 16,852 | - | 490,125 |
| 60,483,873 | 1,597,293 | (96 | 62,081,070 |
| 1,000,000 | - | - | 1,000,000 |
| 2,944,168 | 74,522 | - | 3,018,690 |
| \$ 104,144,167 | \$2,714,163 | \$(32,760 | ) \$106,825,570 |

Collateralized mortgage obligations
Collateralized loan obligations
Other debt securities
Total Available-for-Sale
June 30, 2013
Gross Gross
Amortized Unrecognized Unrecognized Fair
Cost Gains Losses Value
\$44,372,354 $\$$ - $\quad \$(554,863) \$ 43,817,491$
(27,414) 4,314,817
$\$ 81,806,710 \quad \$ 71,689 \quad \$(861,128 \quad) \$ 81,017,271$

There were no sales of investment securities for the six months ended June 30, 2013 and 2012.

The amortized cost and fair value of the investment securities portfolio are shown by expected maturity. Expected maturities may differ from contractual maturities, especially for collateralized mortgage obligations, if borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

|  | June 30, 2013 |  |
| :--- | :--- | :--- |
|  | Amortized <br> Cost | Fair <br> Value |
| Available-for-Sale |  |  |
|  | $\$-$ | $\$-$ |
| Less than one year | $5,839,327$ | $5,846,624$ |
| Due after one year through five years | $14,251,943$ | $14,148,446$ |
| Due after five years through ten years | $26,938,744$ | $27,236,111$ |
| Due after ten years | $\$ 47,030,014$ | $\$ 47,231,181$ |
| Available-for-Sale |  |  |


|  | June 30, 2013 |  |
| :--- | ---: | ---: |
|  | Amortized <br> Cost | Fair <br> Held-to-Maturity |
|  |  | Value |
| Less than one year | $\$-$ | $\$-$ |
| Due after one year through five years | $26,413,181$ | $26,165,467$ |
| Due after five years through ten years | $19,159,325$ | $18,848,491$ |
| Due after ten years | $36,234,204$ | $36,003,313$ |
| Held-to-Maturity | $\$ 81,806,710$ | $\$ 81,017,271$ |

The following table summarizes the investment securities with unrealized losses at June 30, 2013 and December 31, 2012 by aggregated major security type and length of time in a continuous unrealized loss position:

June 30, 2013
Less than 12 months More than 12 months Total


FNMA MBS
GNMA MBS
Whole Loan MBS
Collateralized mortgage obligations
Collateralized loan obligations
Other debt securities
Available-for-Sale 16

| $\$ 4,499,561$ | $\$(32,664$ | $)$ | $\$-\$$ | - | $\$ 4,499,561$ | $\$(32,664)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| - | - | - | - | - | - |  |
| - | - | - | - | - | - |  |
| 101,543 | $(96$ | - | - | 101,543 | $(96$ | $)$ |
| - | - | - | - | - | - |  |
| - | - | - | - | - | - |  |
| $\$ 4,601,104$ | $\$(32,760$ | $)$ | $\$-\$$ | - | $\$ 4,601,104$ | $\$(32,760)$ |

The Company evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, and the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. In analyzing an issuer's financial condition, the Company may consider whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition.

At June 30, 2013, the unrealized loss on investment securities was caused by a rise in intermediate and long term market interest rates generally. We expect that these securities, at maturity, will be settled for at least the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the securities and it is not more likely than not that the Company will be required to sell the securities before recovery of the amortized cost basis less any current-period loss, these investments are not considered other-than-temporarily impaired. At June 30, 2013, there were no debt securities with unrealized losses with aggregate depreciation of $5 \%$ or more from the Company's amortized cost basis.

Securities pledged had a fair value of $\$ 63,556,473$ and $\$ 66,043,504$ at June 30, 2013 and December 31, 2012, respectively and were pledged to secure public deposits and balances in excess of the deposit insurance limit on certain customer accounts.

During the second quarter of 2013, $\$ 74,540,643$ of securities was transferred from the available for sale portfolio to the held to maturity portfolio. These securities were transferred at fair value with the unrealized gain/loss remaining in accumulated other comprehensive income to be accreted or amortized through other comprehensive income over the remaining life of the securities.

## 4.FAIR VALUE MEASUREMENTS

The following disclosure of the estimated fair value of financial instruments is made in accordance with the requirements of FASB ASC 820, "Financial Instruments". The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is necessarily required to interpret market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

The following methods and assumptions were used by the Company in estimating fair values of financial instruments:

Interest-bearing Bank Balances - Interest-bearing bank balances mature within one year and are carried at cost, which are estimated to be reasonably close to fair value.

Money Market Investments - The fair value of these securities approximates their carrying value due to the relatively short time to maturity

Investment Securities, Available For Sale and Held To Maturity - The estimated fair value of these securities is determined by using available market information and appropriate valuation methodologies. The estimates presented herein are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

Federal Home Loan Bank Stock - It is not practical to determine the fair value of FHLB stock due to restrictions placed on its transferability.

Loans Receivable - The fair value of commercial and construction loans is approximated by the carrying value as the loans are tied directly to the Prime Rate and are subject to change on a daily basis, subject to the applicable interest rate floors. The fair value of the remainder of the portfolio is determined by discounting the future cash flows of the loans using the appropriate discount rate.

Other Financial Assets - The fair value of these assets, principally accrued interest receivable, approximates their carrying value due to their short maturity.

Non-Interest Bearing and Interest Bearing Deposits - The fair value disclosed for non-interest bearing deposits is equal to the amount payable on demand at the reporting date. The fair value of interest bearing deposits is based upon the current rates for instruments of the same remaining maturity. Interest bearing deposits with a maturity of greater than one year are estimated using a discounted cash flow approach that applies interest rates currently being offered.

Other Liabilities - The estimated fair value of other liabilities, which primarily include accrued interest payable, approximates their carrying amount.

The carrying amounts and estimated fair values of financial instruments, at June 30, 2013 and December 31, 2012 are as follows:
$\left.\begin{array}{lclllll} & \text { Fair Value Measurements at June 30, 2013 Using } \\ \text { Significant }\end{array}\right)$

Fair Value Measurements at December 31, 2012 Using
Significant
Quoted Prices in Other Significant Active Markets Observable Unobservable for

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| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value | Identical Assets (Level 1) | Inputs <br> (Level 2) | Inputs (Level 3) | Total |
| Financial Assets: |  |  |  |  |  |
| Cash and cash equivalents | \$77,728,426 | \$ 3,723,131 | \$74,005,295 | \$- | \$77,728,426 |
| Investment securities, available for sale | 106,825,570 | - | 105,825,570 | 1,000,000 | 106,825,570 |
| Loans receivable | 80,218,050 | - | - | 80,432,242 | 80,432,242 |
| Accrued interest receivable | 617,833 | - | 262,577 | 355,256 | 617,833 |
| Total Financial Assets | \$265,389,879 | \$ 3,723,131 | \$180,093,442 | \$81,787,498 | \$265,604,071 |
| Financial Liabilities: |  |  |  |  |  |
| Deposits | \$240,701,206 | \$ 81,881,173 | \$158,706,059 | \$- | \$240,587,232 |
| Accrued interest payable | 13,920 | - | 13,920 | - | 13,920 |
| Total Financial Liabilities | \$240,715,126 | \$ 81,881,173 | \$158,719,979 | \$- | \$240,601,152 |

ASC 820 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing and asset or liability.

The fair value of securities available for sale and held to maturity is determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or using matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

| Fair Value Measurements at June |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :---: | :---: |
|  |  |  |  |  | 30, 2013 Using |
|  |  | Quoted Prices in | Other |  |  |
|  | Active Markets for | Observable | Significant |  |  |
| Thobservable |  |  |  |  |  |
| Total | Identical Assets | Inputs | Inputs |  |  |
|  | (Level 1) | (Level 2) | (Level 3) |  |  |

Assets:
Available for sale:
FNMA MBS - Residential
Whole Loan MBS - Residential
Collateralized mortgage obligations
Collateralized loan obligations
Corporate bonds
Other debt securities
Total Available for sale Securities

Fair Value Measurements at December 31, 2012 Using
Significant

|  | Quoted Prices in | Other | Significant |
| :--- | :--- | :--- | :--- |
|  | Active Markets for | Observable | Unobservable |
|  | Identical Assets | Inputs | Inputs |
| Total | (Level 1) | (Level 2) | (Level 3) |

Assets:
Available for sale:

| FNMA MBS - Residential | $\$ 35,005,261$ | $\$$ | - | $\$ 35,005,261$ | $\$-$ |
| :--- | :---: | :--- | :--- | :--- | :--- |
| GNMA MBS - Residential | $5,230,424$ |  | - | $5,230,424$ | - |
| Whole Loan MBS - Residential | 490,125 | - | 490,125 | - |  |
| Collateralized mortgage obligations | $62,081,070$ | - | $62,081,070$ | - |  |
| Collateralized loan obligations | $1,000,000$ | $3,018,690$ | - | - | $1,000,000$ |
| Other debt securities | - | $3,018,690$ | - |  |  |
| Total Available for sale Securities | $\$ 106,825,570$ | $\$$ | - | $\$ 105,825,570$ | $\$ 1,000,000$ |

The table below presents a reconciliation of all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the six months ended June 30, 2013:

|  | Collateralized <br> Loan <br> Obligations <br> 2013 |
| :---: | :---: |
| Balance of recurring Level 3 assets at January 1: | \$ 1,000,000 |
| Total gains or losses for the period: | - |
| Included in earnings | - |
| Included in other comprehensive income | 32,500 |
| Purchases | 4,000,000 |
| Sales | - |
| Issuances | - |
| Settlements |  |
| Transfers into Level 3 | - |
| Transfers out of Level 3 | - |
| Balance of recurring Level 3 assets at June 30: 20 | \$ 5,032,500 |

The following table presents quantitative information about recurring Level 3 fair value measurement at June 30, 2013:

|  | Fair <br> Value | Valuation Techniques | Unobservable Inputs | Range |
| :---: | :---: | :---: | :---: | :---: |
| Collateralized loan obligations | \$5,032,500 | Discounted cash flow | Collateral default rate | 0\%-2\% |
|  |  |  | Recovery probability | 70\%-100\% |

There were no transfers between levels from December 31, 2012 to June 30, 2013.

## Assets Measured on a Non-Recurring

Certain financial assets are measured at fair value on a nonrecurring basis, that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

Assets measured at a fair value on a non-recurring basis are summarized below:

Impaired Loans: The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

Real Estate Owned: Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals which are updated no less frequently than annually. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Real estate owned was written down $\$ 59,792$ for the three months ended June 30, 2013 and there were no write downs for the three months ended June 30, 2012.

| Fair Value Measurements at June 30, 2013 |  |  |  |
| :--- | :--- | :--- | :--- |
|  | Using |  |  |
|  | Quoted Prices in | Significant |  |
|  | Other | Significant |  |
| Total | Active Markets for | Observable | Unobservable |
|  | Identical Assets <br> (Level 1) | Inputs | Inputs |
| (Level 2) | (Level 3) |  |  |

Assets:
Impaired loans
Commercial Real Estate $\$ 1,059,825$ - $\quad$ — $1,059,825$
Other real estate owned - 202,000 - $\quad$ 202,000 21

Fair Value Measurements at December 31, 2012 Using
Significant

|  | Quoted Prices in | Other | Significant |
| :--- | :--- | :--- | :--- |
|  | Active Markets for | Observable | Unobservable |
| Total | Identical Assets | Inputs | Inputs |
| (Level 1) | (Level 2) | (Level 3) |  |

Assets:
Impaired loans
Commercial Real Estate $\$ 934,034$ - $\quad$ - 934,034

Other real estate owned - $342,867 \quad$ - 342,867

As of June 30, 2013, we had three impaired loans with specific reserves that were collateral dependent. Collateral dependent impaired loans, which are measured for impairment using the fair value of the collateral, had a carrying amount of $\$ 1,374,521$, with a valuation allowance of $\$ 314,696$ at that date. The valuation allowance decreased \$523,835 from December 31, 2012 to June 30, 2013.

As of December 31, 2012, we had four impaired loans with specific reserves that were collateral dependent. Collateral dependent impaired loans, which are measured for impairment using the fair value of the collateral, had a carrying amount of $\$ 1,772,565$, with a valuation allowance of $\$ 838,531$ at that date.

The following table presents quantitative information about level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at June 30, 2013.

| Impaired loans - Commercial real estate | Fair Value | Valuation Techniques | Unobservable Inputs | Rang |
| :---: | :---: | :---: | :---: | :---: |
|  | \$536,774 | Third Party Appraisal | Discount adjustment for differences in various costs. | 0.01 |
|  | 66,420 | Third Party Appraisal | Adjustments for differences between comparable sales. | $2 \%$ $4 \%$ |
|  | 456,631 | Third Party Appraisal | Adjustments for differences in net operating income expectations | $4 \%$ $13 \%$ |
|  |  |  | Capitalization Rate | 5.75 |
| Other real estate owned - commercial | 202,000 | Third Party Appraisal | Adjustments for differences in net operating income expectations | $7 \%$ $10 \%$ |
|  |  |  | Capitalization Rate | 9.00 |

Adjustments for differences between comparable

## 5.LOANS RECEIVABLE, NET

Loans receivable, net at June 30, 2013 and December 31, 2012 are summarized as follows:

| June 30, | December 31, |
| :--- | :--- |
| 2013 | 2012 |

Commercial loans (principally variable rate):
Secured
Unsecured
\$ 1,779,009 \$ 2,050,728
Total commercial loans
15,348,627 16,502,920
17,127,636 18,553,648
Real estate loans:
Commercial $52,300,445 \quad 56,698,844$
Residential 2,472,926 2,498,603
Total real estate loans $\quad 54,773,371 \quad 59,197,447$
$\begin{array}{llll}\begin{array}{l}\text { Construction loans (net of undisbursed funds of } \$ 2,141,000 \\ \text { respectively) }\end{array} & 32,854,500, & 3,433,955 & 3,112,477\end{array}$

| Consumer loans | 661,758 | 565,573 |
| :--- | :--- | :--- |
| Other loans | $1,036,102$ | 768,790 |
|  | $1,697,860$ | $1,334,363$ |

Total loans receivable
77,032,822 82,197,935

Less:
Unearned loans fees, net $\quad(214,940 \quad) \quad(226,364)$
Allowance for loan losses (1,251,587) (1,753,521 )

Total
\$75,566,295 \$80,218,050

Nonaccrual loans outstanding at June 30, 2013 and December 31, 2012 are summarized as follows:

June 30, December 31,
20132012
Nonaccrual loans:
Commercial real estate $\$ 4,293,780$ \$ 5,923,090
Commercial secured 90,038 -
Commercial unsecured 290,913 -
Construction 467,500 467,500
Total nonaccrual loans $\$ 5,142,231 \$ 6,390,590$

|  | June 30,December 31, <br> 2012 |  |
| :--- | :--- | :--- |
| Interest income that would have been recorded during the period on nonaccrual loans <br> outstanding in accordance with original terms | $\$ 218,498$ | $\$ 478,556$ |

At June 30, 2013, there was one commercial unsecured loan in the amount $\$ 500,000$ that was 90 days past due and still accruing interest and at December 31, 2012, there were no loans 90 days past due and still accruing interest.

The following table presents the aging of the past due loan balances as of June 30, 2013 and December 31, 2012 by class of loans:

| June 30, 2013 | Total | $\begin{aligned} & 30-59 \\ & \text { Days } \\ & \text { Past Due } \end{aligned}$ | 60-89 <br> Days <br> Past Due | Greater than 90 Days Past Due | Total <br> Past Due | Loans <br> Not <br> Past Due |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial loans: |  |  |  |  |  |  |
| Unsecured | \$15,348,627 | \$- | \$- | \$ 790,913 | \$790,913 | \$14,557,714 |
| Secured | 1,779,009 | - | - | 90,038 | - | 1,779,009 |
| Real Estate loans |  |  |  |  |  |  |
| Commercial | 52,300,445 | 1,538,331 | 180,000 | 4,293,780 | 6,012,111 | 46,288,334 |
| Residential | 2,472,926 | - | - | - | - | 2,472,926 |
| Construction loans | 3,433,955 | - | - | 467,500 | 467,500 | 2,966,455 |
| Consumer loans | 661,758 | - | - | - | - | 661,758 |
| Other loans | 1,036,102 | 543 | - | - | 543 | 1,035,559 |
| Total loans | \$77,032,822 | \$1,538,874 | \$180,000 | \$ 5,642,231 | \$7,271,067 | \$69,761,755 |


| December 31, 2012 | Total | $\begin{aligned} & 30-59 \\ & \text { Days } \\ & \text { Past Due } \end{aligned}$ | 60-89 <br> Days <br> Past Due | Greater <br> than 90 Days <br> Past Due | Total <br> Past Due | Loans Not Past Due |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial loans: |  |  |  |  |  |  |
| Unsecured | \$16,502,920 | \$4,599 | \$- | \$- | \$4,599 | \$16,498,321 |
| Secured | 2,050,728 | - | 91,649 | - | 91,649 | 1,959,079 |
| Real Estate loans |  |  |  |  |  |  |
| Commercial | 56,698,844 | 1,946,281 | 150,000 | 5,923,090 | 8,019,371 | 48,679,473 |
| Residential | 2,498,603 | - | - | - | - | 2,498,603 |
| Construction loans | 3,112,477 | - | - | 467,500 | 467,500 | 2,644,977 |
| Consumer loans | 565,573 | - | 2,903 | - | 2,903 | 562,670 |
| Other loans | 768,790 | - | - | - | - | 768,790 |
| Total loans | \$82,197,935 | \$1,950,880 | \$244,552 | \$ 6,390,590 | \$8,586,022 | \$73,611,913 |

Nonaccrual loans include smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

Loans individually evaluated for impairment were as follows:

| June 30, | December 31, |
| :--- | :--- |
| 2013 | 2012 |

Loans with no allocated allowance for loan losses:
Commercial real estate
Construction
Loans with allocated allowance for loan losses:
Commercial real estate
Commercial secured
Commercial unsecured

| $\$ 2,706,251$ | $\$ 3,924,469$ |
| :---: | :---: |
| 467,500 | 467,500 |
| $1,374,521$ | $1,772,565$ |
| 90,038 | - |
| 290,913 | - |
| $\$ 4,929,223$ | $\$ 6,164,534$ |

Amount of the allowance for loan losses allocated:
Commercial real estate
Commercial secured
Commercial unsecured

| $\$ 314,696$ | $\$ 838,531$ |
| :---: | :--- |
| 18,008 | - |
| 58,182 | - |
| $\$ 390,886$ | $\$ 838,531$ |

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The following table sets forth certain information about impaired loans with a measured impairment for the three and six months ended June 30, 2013 and 2012:

| Three Months | Three Months |
| :--- | :--- |
| Ended | Ended |
| June 30, | June 30, |
| 2013 | 2012 |

Average of individually impaired loans during period:
Commercial real estate
$\$ 4,237,137 \quad \$ 6,209,432$
Construction
467,500
-
Commercial secured
Commercial unsecured
90,238 -

203,877 -
$\$ 4,998,752 \quad \$ 6,209,432$

Interest income recognized during time period that loans were impaired, either using accrual or cash-basis method of accounting
\$ 12,740 \$ -

| Six Months | Six Months |
| :--- | :--- |
| Ended | Ended |
| June 30, | June 30, |
| 2013 | 2012 |

Average of individually impaired loans during period:
Commercial real estate
Construction
Commercial secured
Residential real estate
Commercial unsecured

| $\$ 4,692,003$ | $\$ 6,972,044$ |
| :---: | :---: |
| 467,500 | 198,750 |
| 45,119 | - |
| - | $-733,333$ |
| 101,939 | - |
| $\$ 5,306,561$ | $\$ 7,904,127$ |

Interest income recognized during time period that loans were impaired, either using accrual or cash-basis method of accounting
$\$ 52,680 \quad \$-$

## Troubled Debt Restructurings:

The Company has allocated $\$ 53,528$ and $\$ 63,329$ of specific reserves to customers whose loan terms have been modified in troubled debt restructurings ("TDRs") as of June 30, 2013 and December 31, 2012, respectively. The Company has not committed to lend any additional amounts to customers with outstanding loans that are classified as TDRs. There were no loans modified in a trouble debt restructuring during the quarter ended June 30, 2013 and there was one loan modified in a trouble debt restructuring during the quarter ended June 30, 2012.

The outstanding principal balance of trouble debt restructurings at June 30, 2013 was $\$ 5,188,048$ and at December 31, 2012 was $\$ 5,826,633$. None of the loans currently classified as TDRs have defaulted during the second quarter of 2013 and 2012. These TDRs are all current and are paying under the modified arrangements.

There were no other loans that were modified during the six months ended June 30, 2013 that did not meet the definition of a TDR. Modification of loans that do not meet the definition of a TDR involve either a modification of the terms of a loan to borrowers who were not experiencing financial difficulties or a delay in a payment that was considered to be insignificant.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification.

The troubled debt restructurings described above required no additional allowance during the six months ended June 30, 2013.

## Credit Quality Indicators:

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debts such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on a quarterly basis. The Company uses the following definitions for risk ratings:

Special Mention. Loans categorized as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position as some future date.


#### Abstract

Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.


Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristics that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

The following table sets forth at June 30, 2013 and December 31, 2012, the aggregate carrying value of our assets categorized as Special Mention, Substandard and Doubtful according to asset type:

At June 30, 2013

| Special |  | Not |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Mention | Substandard | Doubtful | Classified | Total |

Commercial Loans:

| Secured | $\$-$ | $\$ 90,038$ | $\$$ | - | $\$ 1,688,971$ | $\$ 1,779,009$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unsecured | 773,062 | 290,913 |  | - | $14,284,652$ | $15,348,627$ |
| Commercial Real Estate | $5,769,892$ | $5,860,798$ |  | - | $40,669,755$ | $52,300,445$ |
| Residential Real Estate | - | $2,151,312$ |  | - | 321,614 | $2,472,926$ |
| Construction | - | 467,500 | - | $2,966,455$ | $3,433,955$ |  |
| Consumer | - | - | - | 661,758 | 661,758 |  |
| Other | 3,151 | - |  | - | $1,032,951$ | $1,036,102$ |
| Total loans | $\$ 6,546,105$ | $\$ 8,860,561$ | $\$$ | - | $\$ 61,626,156$ | $\$ 77,032,822$ |
|  |  |  |  |  |  |  |
| Real estate owned | - | 202,000 |  | - | - | 202,000 |
| Total assets | $\$ 6,546,105$ | $\$ 9,062,561$ | $\$$ | - | $\$ 61,626,156$ | $\$ 77,234,822$ |

At December 31, 2012

| Special | Not |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| Mention | Substandard | Doubtful | Classified |  | Total

Commercial Loans:

| Secured | $\$ 91,649$ | $\$-$ | $\$$ | - | $\$ 1,959,079$ | $\$ 2,050,728$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unsecured | 6,032 | - |  | - | $16,439,888$ | $16,502,920$ |
| Commercial Real Estate | $5,820,246$ | $6,570,971$ |  | - | $44,307,627$ | $56,698,844$ |
| Residential Real Estate | - | $2,174,455$ |  | - | 324,148 | $2,498,603$ |
| Construction | - | 467,500 |  | - | $2,644,977$ | $3,112,477$ |
| Consumer | - | - | - | 565,573 | 565,573 |  |
| Other | 3,746 | - |  | - | 765,044 | 768,790 |
| Total loans | $\$ 5,978,673$ | $\$ 9,212,926$ | $\$$ | - | $\$ 67,006,336$ | $\$ 82,197,935$ |
|  |  |  |  |  |  |  |
| Real estate owned | - | 342,867 |  | - | - | 342,867 |
| Total assets | $\$ 5,978,673$ | $\$ 9,555,793$ | $\$$ | - | $\$ 67,006,336$ | $\$ 82,540,802$ |

The following table presents the balance in the allowance for loan losses and the recorded balance in loans, by portfolio segment, and based on impairment method as of June 30, 2013 and December 31, 2012:

June 30, 2013
Commercial Commercial Commercial Residential Other

Allowance for loan
losses:
Ending allowance
balance
attributable to
loans
Individually
evaluated for $\$ 58,183 \quad \$ 18,008 \quad \$-\quad \$ 351,325 \quad \$-\quad \$-\quad \$ 427,516$
impairment
Collectively
$\begin{array}{llllllll}\text { evaluated for } & 395,122 & 12,186 & 18,517 & 359,559 & 4,485 & 34,202 & 824,071\end{array}$
impairment
Total ending
allowance balance
\$453,30

Loans:
Individually evaluated for $\$ 290,913 \quad \$ 90,038 \quad \$ 467,500 \quad \$ 5,860,798 \quad \$ 2,151,312 \quad \$-\quad \$ 8,860,561$ impairment Collectively evaluated for $\quad 15,057,714 \quad 1,688,971 \quad 2,966,455 \quad 46,439,647 \quad 321,614 \quad 1,697,860 \quad 68,172,261$ impairment Total ending loans balance
$\begin{array}{lllllll}\$ 15,348,627 & \$ 1,779,009 & \$ 3,433,955 & \$ 52,300,445 & \$ 2,472,926 & \$ 1,697,860 & \$ 77,032,822\end{array}$ 27

December 31, 2012

| Commercial | Commercial | Commercial Residential | Other |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Unsecured | Secured | Construction Real Estate | Real Estate | Loans | Total |

Allowance for loan losses:
Ending allowance
balance attributable to
loans

| Individually evaluated <br> for impairment | $\$-$ | $\$-$ | $\$-$ | $\$ 853,108$ | $\$-$ | $\$-$ | $\$ 853,108$ |
| :--- | ---: | :--- | :--- | :---: | :--- | :---: | :---: |
| Collectively evaluated <br> for impairment | 425,495 | 18,790 | 16,282 | 394,091 | 4,528 | 41,227 | 900,413 |
| Total ending <br> allowance balance | $\$ 425,495$ | $\$ 18,790$ | $\$ 16,282$ | $\$ 1,247,199$ | $\$ 4,528$ | $\$ 41,227$ | $\$ 1,753,521$ |

Loans:

| Individually evaluated for impairment | \$- | \$- | \$467,500 | \$6,570,971 | \$2,174,455 | \$ | \$9,212,926 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collectively evaluated for impairment | 16,502,920 | 2,050,728 | 2,644,977 | 50,127,873 | 324,148 | 1,334,363 | 72,985,009 |
| Total ending loans | \$16,502,920 | \$2,050,728 | \$3,112,477 | \$56,698,844 | \$2,498,603 | \$ 1,334,363 | \$82,197,935 |

The following table presents the activity in the allowance for loan losses by portfolio segment for the three months and six months ended June 30, 2013 and 2012.

Three months ended June
30, 2013

| Commercial Commercial | Commercial | Residential Other <br> Real |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Unsecured | Secured | Construction Real Estate | Real <br> Estate | Loans | Total |

Allowance for loan losses:
Beginning balance
Provision for loan losses
Loans charged-off
Recoveries
Total ending allowance balance

| $\$ 412,012$ | $\$ 17,324$ | $\$ 17,111$ | $\$ 843,711$ | $\$ 2,132$ | $\$ 24,724$ | $\$ 1,317,014$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 26,557 | 12,870 | 1,406 | $(35,074$ | $)$ | $(87$ | 9,328 |
| - | - | - | $(97,753$ | $)$ | - | - |
| 14,736 | - | - | - | 2,440 | 150 | 17,326 |
| $\$ 453,305$ | $\$ 30,194$ | $\$ 18,517$ | $\$ 710,884$ | $\$ 4,485$ | $\$ 34,202$ | $\$ 1,251,587$ |

Three months ended June
30, 2012

| Commercial Commercial | Commercial Residential | Other |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Unsecured | Secured | Construction Real Estate | Loans | Total |

Real

Estate
Allowance for loan losses:

| Beginning balance | $\$ 501,779$ | $\$ 13,650$ | $\$ 40,687$ | $\$ 836,141$ | $\$ 4,042$ | $\$ 45,614$ | $\$ 1,441,913$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses | $(18,576$ | $)$ | 28 | $(3,501$ | $)$ | 111,417 | $(29,493$ | 5,125 |
| Loans charged-off | - | - | - | $(16,675$ | $)$ | - | - | $(1600$ |
| Recoveries | 64,418 | - | - | - | 27,641 | 100 | 92,159 |  |
| Total ending allowance | $\$ 547,621$ | $\$ 13,678$ | $\$ 37,186$ | $\$ 930,883$ | $\$ 2,190$ | $\$ 50,839$ | $\$ 1,582,397$ |  |

Six months ended June 30, 2013

| Commercial | Commercial | Commercial | Residential | Other |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unsecured | Secured | Construction Real Estate | Real <br> Estate | Loans | Total |

Allowance for loan losses:

| Beginning balance | $\$ 425,495$ | $\$ 18,790$ | $\$ 16,282$ | $\$ 1,247,199$ | $\$ 4,528$ | $\$ 41,227$ | $\$ 1,753,521$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses | $(7,956$ | $)$ | 11,404 | 2,235 | 144,086 | $(6,494$ | $)$ |
| Loans charged-off | - | - | - | $(6,275)$ | 135,000 |  |  |
| Recoveries | 35,766 | - | - | - | - | 6,451 | 1,250 |
| Total ending allowance | $\$ 453,305$ | $\$ 30,194$ | $\$ 18,517$ | $\$ 710,884$ | $\$ 4,485$ | $\$ 34,202$ | $\$ 1,251,587$ |

Six months ended June 30,
2012

| Commercial | Commercial | Commercial | Residential | Other |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unsecured | Secured | Construction Real Estate | Real <br> Estate | Loans | Total |

Allowance for loan losses:

| Beginning balance | $\$ 474,686$ | $\$ 12,356$ | $\$ 34,184$ | $\$ 780,820$ | $\$ 672$ | $\$ 40,302$ | $\$ 1,343,020$ |  |
| :--- | :---: | :---: | :--- | :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses | 84,724 | 1,322 | 3,002 | 166,738 | $(26,123$ | $)$ | 10,337 | 240,000 |
| Loans charged-off | $(100,757$ | - | - | $(16,675$ | $)$ | - | - | $(117,432)$ |
| Recoveries | 88,968 | - | - | - | 27,641 | 200 | 116,809 |  |
| Total ending allowance | $\$ 547,621$ | $\$ 13,678$ | $\$ 37,186$ | $\$ 930,883$ | $\$ 2,190$ | $\$ 50,839$ | $\$ 1,582,397$ |  | balance

$\begin{array}{llllll}\$ 547,621 & \$ 13,678 & \$ 37,186 & \$ 930,883 & \$ 2,190\end{array} \$ 50,839 \quad \$ 1,582,397$

# Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations 

Financial Condition at June 30, 2013

Total assets were $\$ 297,322,741$ at June 30 , 2013, an increase of $\$ 27,618,370$, or $10.2 \%$, from December 31, 2012. The increase resulted from the investment of funds available to us as the result of retained earnings and an increase in deposits. The deposit increase was caused generally by our efforts to grow our franchise and specifically by the deposit increases at our branch offices. We invested these funds primarily in the purchase of new investment securities. The principal changes resulting in the net increase in assets can be summarized as follows:
a $\$ 22,212,321$ net increase in investment securities
a $\$ 10,142,290$ net increase in cash and cash equivalents, partially offset by
a $\$ 4,651,755$ net decrease in loans receivable, net.

In addition to these changes in major asset categories, we also experienced changes in other asset categories due to normal fluctuations in operations.

Our deposits (including escrow deposits) were $\$ 268,725,622$ at June 30, 2013, an increase of $\$ 28,024,416$ or $11.6 \%$, from December 31, 2012 as a result of our active solicitation of retail deposits to increase funds for investment. The aggregate increase in deposits resulted from increases of $\$ 12,595,929$ in non-interest demand deposits, $\$ 4,893,907$ in money market accounts, $\$ 4,422,029$ in NOW accounts, $\$ 3,078,383$ in savings accounts, $\$ 2,818,268$ in time deposits and $\$ 215,900$ in escrow deposits.

Total stockholders' equity was $\$ 27,294,108$ at June 30,2013 , a decrease of $\$ 459,863$, or $1.66 \%$, from December 31, 2012. The decrease reflected: (i) a $\$ 219,374$ increase in retained earnings due to net income of $\$ 432,940$ for the six months ended June 30, 2013, partially offset by $\$ 213,566$ of dividends paid in 2013; (ii) a reduction of $\$ 84,539$ in Unearned ESOP shares reflecting the gradual payment of the loan we made to fund the ESOP's purchase of our stock and (iii) a decrease in the net unrealized gain on securities of $\$ 816,674$.

The unrealized gain on securities available for sale is excluded from the calculation of regulatory capital. Management does not anticipate selling securities in this portfolio, but changes in market interest rates or in the demand for funds may change management's plans with respect to the securities portfolio. If there is a material increase in interest rates, the market value of the available for sale portfolio may decline. Management believes that the principal and interest payments on this portfolio, combined with the existing liquidity, will be sufficient to fund loan growth and potential deposit outflow.

## The Current Economic Turmoil

The economy in the United States, including the economy in Staten Island, has recently come out of a recession, but the recovery has been slow and uneven. The extent and speed of the recovery is far from clear and the effects of low inflation, moderate job growth, and the Federal Reserve's decision to taper their purchase of mortgage-backed securities have created uncertainty not only on the pace of economic growth but on its sustainability. Some analysts continue to predict a darker road ahead. Substantial stress remains on many financial institutions and financial products due to the artificially maintained low interest rate environment, which directly places negative pressure on interest rate margins. . We draw a substantial portion of our customer base from local businesses, especially those in the building trades and related industries, and we believe that there continue to be significant weaknesses in the business economy in our market area. Our customers have been adversely affected by the economic downturn and Superstorm Sandy. If adverse conditions in the local economy continue, it will become more difficult for us to conduct prudent and profitable business in our community.

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Making permanent residential mortgage loans is not a material part of our business, and our investments in mortgage-backed securities and collateralized mortgage obligations have been made with a view towards avoiding the types of securities that are backed by low quality mortgage-related assets. However, one of the primary focuses of our local business is receiving deposits from, and making loans to, businesses involved in the construction and building trades industry on Staten Island. Construction loans represented a significant component of our loan portfolio, reaching $39.8 \%$ of total loans at year end 2005 . As we monitored the economy and the strength of the local construction industry, we elected to reduce our portfolio of construction loans. By June 30, 2013, the percentage had declined to $4.5 \%$. However, developers and builders provide not only a source of loans, but they also provide us with deposits and other business. The weakness in the economy and the uncertain pace of the recovery has had an adverse effect on some of our customers and potential customers, making it more difficult for us to find satisfactory loan opportunities. This compelled us to invest in lower yielding securities instead of higher-yielding loans. This has and may continue to reduce our net income.

## Possible Adverse Effects on Our Net Income Due to Fluctuations in Market Rates

Our principal source of income is the difference between the interest income we earn on interest-earning assets, such as loans and securities, and our cost of funds, principally interest paid on deposits. These rates of interest change from time to time, depending upon a number of factors, including general market interest rates. However, the frequency of the changes varies among different types of assets and liabilities. For example, for a five-year loan with an interest rate based upon the prime rate, the interest rate may change every time the prime rate changes. In contrast, the rate of interest we pay on a five-year certificate of deposit adjusts only every five years, based upon changes in market interest rates.

In general, the interest rates we pay on deposits adjust more slowly than the interest rates we earn on loans because our loan portfolio consists primarily of loans with interest rates that fluctuate based upon the prime rate. In contrast, although many of our deposit categories have interest rates that could adjust immediately, such as interest checking accounts and savings accounts, changes in the interest rates on those accounts are at our discretion. Thus, the rates on those accounts, as well as the rates we pay on certificates of deposit, tend to adjust more slowly. As a result, the declines in market interest rates that occurred through the end of 2008 initially had an adverse effect on our net income because the yields we earn on our loans declined more rapidly than our cost of funds. However, many of our prime-based loans have minimum interest rates, or floors, below which the interest rate does not decline despite further decreases in the prime rate. As our loans reached their interest rate floors, our loan yields stabilized while our deposit costs continued to decline. This had a positive effect on our net interest income.

When market interest rates begin increasing, which we expect will occur at some point in the future, we anticipate an initial adverse effect on our net income. We anticipate that this will occur because our deposit rates should begin to rise, while loan yields remain relatively steady until the prime rate increases sufficiently that our loans begin to reprice above their interest rate floors. For most of our prime-rate based loans, this will not occur until the prime rate increases above $6 \%$. Once our loan rates exceed the interest rate floors, increases in market interest rates should increase our net interest income because our cost of deposits should probably increase more slowly than the yields on our loans. However, customer preferences and competitive pressures may negate this positive effect because customers may choose to move funds into higher-earning deposit types as higher interest rates make them more
attractive, or competitors offer premium rates to attract deposits. We also have a substantial portfolio of investment securities with fixed rates of interest, most of which are mortgage-backed securities with an estimated average life of not more than 7 years. However, we have a significant level of overnight and short term investments and we receive regular cash flows from the repayment of our securities portfolio, which repayment has averaged in excess of $\$ 8$ million per quarter for at least the past two years, The availability of these funds should allow us to invest at higher yields as market rates increase, thus blunting the effect of the delay in repricing our loans with interest rate floors.

## Transfer of Some Available For Sale Securities to Held to Maturity

During the second quarter of 2013, Senior Management and the Board decided to transfer some securities that we pledge to secure borrowings and deposits (GNMA MBS, GNMA CMOs, and FNMA balloon MBS with final maturities of ten years or less) from available for sale portfolio to the held to maturity portfolio to align those securities with the Bank's ability and intent to hold until maturity. As the securities are backed by GNMA, FNMA or FHLMC, we will recover the recorded investment and thus realize no gains or losses when the issuer pays the amount promised through maturity. Each transfer was done at fair value and any unrealized gain or loss is being amortized or accreted as the security pays down.

## Delays in Foreclosure Proceedings

The length of time it takes to prosecute a foreclosure action and be able to sell real estate collateral in New York has substantially lengthened. It is not unusual for it to take more than two years from the date a foreclosure action is commenced until the property is sold even in uncontested cases, and some uncontested cases can take longer. This problem, if it continues or gets worse, could have a substantial adverse effect on the value of our collateral for loans in default. The inability to realize upon collateral promptly, increases our loss in the event of a default due to the property value deterioration during a lengthy foreclosure.

## Effects of Superstorm Sandy

Superstorm Sandy has had a devastating effect on the homes and businesses of New York City, especially Staten Island. We opened four of five locations (all located in Richmond County) the day after the Hurricane and they are in full operation. We re-opened the fifth location in February 2013 and all retail banking services are fully operational. While Superstorm Sandy did not have a significant effect on our operations, we incurred expenses of approximately $\$ 300,000$ to remediate and reconstruct one of our branches that suffered sewer backup, water and wind driven rain damage. We have received insurance proceeds of $\$ 275,333$ to help defray those costs. In the aftermath of Sandy, we had waived deposit service charges and late fees to those affected customers.

After Superstorm Sandy, we immediately embarked an outreach program to determine the extent that our borrowers were affected by Superstorm Sandy. We contacted 58 customers that we identified as being located in areas affected by the Superstorm who sustained some of, or a combination of, the following issues: substantial water and sewage damage to the business' physical plant, machinery and equipment; extended power loss causing business interruptions; displaced tenants due to the flood and sewage backup; employees unable to report to work due to the loss/damage of their personal homes or cars and the loss of mass transit. We individually assessed their condition and access to resources. The majority of our customers were able to restart their business with little assistance from us.

As we are primarily a commercial lender, we did not have residential loans that were negatively affected. We received 12 requests for either one or two month payment deferrals on commercial loans, which we granted. All twelve resumed their payments.

We operate primarily in Richmond County (Staten Island) and that is where we had the highest impact. We had one loan in Kings County that was affected but has since been current on payments. We had sufficient liquidity and resources to handle the effects of Superstorm Sandy. Our operations center was up and running the day Superstorm Sandy left the region and had full access to all of our resources.

We have assessed the short term impact of Superstorm Sandy, including the effects on the allowance for loan losses and the loan portfolio, but the sustainability and the viability of some businesses may take longer to evaluate. We will address any of the associated issues as they arise.

## Results of Operations for the Three Months Ended June 30, 2013 and June 30, 2012

Our results of operations depend primarily on net interest income, which is the difference between the income we earn on our loan and investment portfolios and our cost of funds, consisting primarily of interest we pay on customer deposits. Our operating expenses principally consist of employee compensation and benefits, occupancy expenses, professional fees, advertising and marketing expenses and other general and administrative expenses. Our results of operations are significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government policies and actions of regulatory authorities.

General. We had net income of $\$ 223,069$ for the three months ended June 30, 2013, compared to net income of $\$ 371,857$ for the comparable period in 2012. The principal categories which make up the 2013 net income are:

Interest income of \$2,116,230
Reduced by interest expense of $\$ 203,050$

Reduced by a provision for loan losses of $\$ 15,000$

Increased by non-interest income of $\$ 640,938$

Reduced by non-interest expense of $\$ 2,127,877$

Reduced by income tax expense of $\$ 188,172$

We discuss each of these categories individually and the reasons for the differences between the three months ended June 30, 2013 and 2012 in the following paragraphs.

Interest Income. Interest income was $\$ 2,116,230$ for the three months ended June 30, 2013, compared to $\$ 2,322,033$ for the three months ended June 30, 2012, a decrease of $\$ 205,803$ or $8.9 \%$. The main reason for the decline was a 63 basis point decrease in the yield on investment securities, partially offset by a $\$ 7,164,343$ increase in average balance on investment securities between the periods, which combined to cause a $\$ 143,725$ decline in interest income on investment securities.

Interest income on loans decreased by $\$ 81,194$ as a result of a decrease of $\$ 7.1$ million in the average balance of loans partially offset by a 6 basis point increase in the average yield, from the three months ended June 30, 2012 to the three months ended June 30, 2013. There was a $\$ 1,294,431$ decrease in our average non-performing loans, from $\$ 6.7$ million in the three months ended June 30, 2012 to $\$ 5.4$ million in the same period ended 2013. During the period in which interest is not being paid, non-performing loans continue to be included in the calculation of average loan yield, but with an effective yield of zero. We estimate that if all non-performing loans were performing according to their contractual terms during the three months ended June 30, 2013, our average loan yield would have been approximately 41 basis points higher. In contrast, we estimate that the comparable effect in 2012 period would have been approximately a 43 basis point increase in average loan yield. Substantially all of the non-accrual loans are secured by mortgages on real estate.

Interest rate floors on most of our loans have helped to stabilize interest income from the loan portfolio, but these floors will have the effect of limiting increases in our income until the prime rate rises above $6 \%$.

We experienced a 63 basis point decrease in the average yield on our investment securities portfolio, from $2.71 \%$ to $2.08 \%$, due to the purchase of new investment securities at lower market rates than the rates we had been earning on the investment securities previously purchased that were gradually being repaid. The average balance of our investment portfolio increased by $\$ 7.2$ million, or $6.1 \%$, between the periods. The investment securities portfolio represented $62.4 \%$ of average non-loan interest earning assets in the 2013 period compared to $72.1 \%$ in the 2012 period.

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Interest income from other interest earning assets (principally overnight investments) increased by $\$ 19,116$ due to an increase in the yield of 1 basis point from $0.22 \%$ for the three months ended June 30, 2012 to $0.23 \%$ for the same period ended June 30, 2013. In addition, the average balance of our other interest earning assets increased by $\$ 29.6$ million between the periods because we elected to invest most of the available funds in overnight investments rather than tie them up in longer term investment securities which were available only at relatively low yields.

Interest Expense. Interest expense was $\$ 203,050$ for the three months ended June 30, 2013, compared to $\$ 192,990$ for the three months ended June 30, 2012, an increase of $\$ 10,060$ or $5.2 \%$. The principal reason for the increase was an increase in the average balance of interest-bearing deposits as we sought to increase our total deposits, partially offset by a decline in average cost of funds as we were able to reprice some deposits downward as market interest rates remained low. The components of this increase included a $\$ 13,335$ increase in interest on time deposits due to a $\$ 8.9$ million increase in the average balance between the periods, even as the average cost declined by 1 basis point, and a $\$ 9,837$ increase in the cost of savings accounts due to 12 basis point increase in the average cost and the $\$ 5.3$ million increase in the average balance between the periods. The increase in interest expense was partially offset by an $\$ 8,640$ decrease in the cost of money market accounts, as the average cost declined by 17 basis points and a $\$ 4,472$ decrease in the cost of NOW accounts, as the average cost declined by 6 basis points. We decided to reprice money market and NOW accounts downward due to a continuation of low market interest rates. As a result, our average cost of funds, excluding the effect of interest-free demand deposits, decreased to $0.52 \%$ from $0.49 \%$ between the periods.

Net Interest Income Before Provision for Loan Losses. Net interest income before the provision for loan losses was $\$ 1,898,180$ for the three months ended June 30, 2013, compared to $\$ 2,129,043$ for the three months ended June 30, 2012 , a decrease of $\$ 215,863$, or $10.1 \%$. The decrease was because the reduction in our interest income was greater than the reduction in our cost of funds when comparing the three months ended June 30, 2013 to the same period ended 2012. The average yield on interest earning assets declined by 74 basis points, while the average cost of funds declined by 3 basis points. The reduction in the yield on assets was principally due to the 63 basis points drop in the yield on investment securities, partially offset by the 6 basis points increase in the yield on loans and the increase in low yielding overnight investments as a percentage of total interest-earning assets. The decline in the cost of funds was driven principally by the 17 basis point decrease in money market accounts and the 6 basis points decrease in the cost of NOW accounts, partially offset by a 12 basis point increase in cost of savings accounts. Overall, our interest rate spread declined 71 basis points, from $3.17 \%$ to $2.46 \%$ between the periods. Correspondingly, our net interest margin decreased to $2.66 \%$ for the three months ended June 30, 2013 from $3.38 \%$ in the same period of 2012. The margin is higher than the spread because it takes into account the effect of interest free demand deposits and capital.

The spread and margin both decreased because of the combined effect of the decline in earnings we were able to obtain on our investments securities and the larger average balances of our lowest yielding category, other interest earning assets. These declines could not be offset by corresponding declines in the cost of deposits because the rates we paid on deposits were already low due to low markets rates so that we could not reduce them as much as the decline in the earnings on investment securities. In addition, we continued to incur interest expense on deposits that funded the non-performing loans that did not earn interest and on other interest earning assets, our lowest yielding asset class.

Provision for Loan Losses. The provision for loan losses in any period depends upon the amount necessary to bring the allowance for loan losses to the level management believes is appropriate, after taking into account charge offs and recoveries. We took a provision for loan losses of $\$ 15,000$ for the three months ended June 30, 2013 compared to a provision for loan losses of $\$ 65,000$ for the same period in 2012. The $\$ 50,000$ decrease in the provision was a result of a lower level of non-performing loans and total loans, despite a higher level of charge-offs.

We experienced a decrease of $\$ 1,079,811$ in non-performing loans from $\$ 6,222,042$ at June 30, 2012 to $\$ 5,142,231$ at June 30, 2013. Most of those loans are secured by real estate. We individually evaluated the non-performing mortgage loans based primarily upon updated appraisals as part of our analysis of the appropriate level of our allowance for loan and lease losses. We charged-off $\$ 97,753$ of loans for the three months ended June 30, 2013 as compared to charge-offs of $\$ 16,675$ for the same period in 2012 . We also had recoveries (which are added back to the allowance for loan losses) of $\$ 17,326$ for the three months ended June 30, 2013 as compared to $\$ 92,159$ in the same period of 2012.

After considering other matters that increased or decreased the allowance, we determined that the level of our allowance at June 30, 2013 was appropriate to address inherent losses. Overall, our allowance for loan losses decreased from $\$ 1,582,397$ or $1.84 \%$ of total loans, at June 30, 2012 to $\$ 1,251,587$ or $1.63 \%$ of total loans, at June 30, 2013. There can be no assurance that a higher level, or a higher provision for loan losses, will not be necessary in the future.

Non-interest Income. Non-interest income was $\$ 640,938$ for the three months ended June 30, 2013, compared to $\$ 628,231$ during the same period last year. The $\$ 12,707$, or $2.0 \%$, increase in non-interest income was a direct result of an increase of $\$ 43,659$ in other income, primarily due to a reimbursement of $\$ 36,394$ in expenses from insurance proceeds received in response to Superstorm Sandy, partially offset by a $\$ 36,677$ decrease in service charges on deposits due to reduced non-sufficient fees. Service charges on deposits consist mainly of insufficient fund fees, which are inherently volatile, and are based upon the number of items being presented for payment against insufficient funds.

Non-interest Expense. Non-interest expense was $\$ 2,127,877$ for the three months ended June 30, 2013, compared to $\$ 2,006,779$ for the three months ended June 30, 2012, an increase of $\$ 121,098$ or $6.0 \%$. The principal shifts in the individual categories were:
> a $\$ 104,334$ increase in other non-interest expenses due to a $\$ 62,413$ increase in the cost of holding real estate acquired in foreclosure, principally writedowns of REO assets, and foreclosure costs; a $\$ 16,080$ increases in marketing costs due to a new ad campaign, a $\$ 9,812$ increase in the costs of operating our ATM's; and increases other normal operating expenses;

a $\$ 62,569$ increase in salaries and benefits due to the acceleration of stock benefits due to a retirement and the accrual for termination expenses; partially offset by;
a $\$ 30,734$ decrease in occupancy expense due to a reimbursement by our insurance carrier of monies expensed in the remediation and rebuilding of our Dongan Hills branch, which sustained damage during Superstorm Sandy; and
an $\$ 18,978$ decrease in legal expense, due primarily to a recovery of two past due loans on which $\$ 15,992$ in legal fees had been expensed.

In addition to these changes, we also experienced changes in the various other non-interest expenses categories due to normal fluctuations in operations.

Income Tax Expense. Income tax expense was $\$ 188,172$ for the three months ended June 30, 2013, compared to income tax expense of $\$ 313,638$ for the same period ended 2012. The decrease in income tax expense was due to the $\$ 274,254$ decrease in income before income taxes in the 2013 period. Our effective tax rate for the three months ended June 30, 2013 and 2012 was $45.8 \%$.

Results of Operations for the Six Months Ended June 30, 2013 and June 30, 2012

Our results of operations depend primarily on net interest income, which is the difference between the income we earn on our loan and investment portfolios and our cost of funds, consisting primarily of interest we pay on customer deposits. Our operating expenses principally consist of employee compensation and benefits, occupancy expenses, professional fees, advertising and marketing expenses and other general and administrative expenses. Our results of operations are significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government policies and actions of regulatory authorities.

General. We had net income of $\$ 432,940$ for the six months ended June 30, 2013, compared to net income of $\$ 653,485$ for the comparable period in 2012. The principal categories which make up the 2013 net income are:

Interest income of \$4,185,807
Reduced by interest expense of $\$ 416,064$
Reduced by a provision for loan losses of $\$ 135,000$
Increased by non-interest income of $\$ 1,251,539$
Reduced by non-interest expense of $\$ 4,088,168$
Reduced by income tax expense of $\$ 365,174$

We discuss each of these categories individually and the reasons for the differences between the six months ended June 30, 2013 and 2012 in the following paragraphs.

Interest Income. Interest income was $\$ 4,185,807$ for the six months ended June 30, 2013, compared to $\$ 4,634,705$ for the six months ended June 30, 2012, a decrease of $\$ 448,898$ or $9.7 \%$. The main reason for the decline was a 67 basis point decrease in the yield on investment securities, partially offset by a $\$ 7,389,248$ increase in average balance on investment securities between the periods, which combined to cause a $\$ 306,384$ decline in interest income on investment securities.

Interest income on loans decreased by $\$ 178,501$ as a result of a decrease of $\$ 4.1$ million in the average balance of loans and a 4 basis point decrease in the average yield, from the six months ended June 30, 2012 to the six months ended June 30, 2013. There was a $\$ 2,786,130$ decrease in our average non-performing loans, from $\$ 8.5$ million in the six months ended June 30,2012 to $\$ 5.7$ million in the same period ended 2013. During the period in which interest is not being paid, non-performing loans continue to be included in the calculation of average loan yield, but with an effective yield of zero. We estimate that if all non-performing loans were performing according to their contractual terms during the six months ended June 30, 2013, our average loan yield would have been approximately 34 basis points higher. In contrast, we estimate that the comparable effect in 2012 period would have been approximately a 39 basis point increase in average loan yield. Substantially all of the non-accrual loans are secured by mortgages on real estate.

Interest rate floors on most of our loans have helped to stabilize interest income from the loan portfolio, but these floors will have the effect of limiting increases in our income until the prime rate rises above $6 \%$.

We experienced a 67 basis point decrease in the average yield on our investment securities portfolio, from $2.80 \%$ to $2.13 \%$, due to the purchase of new investment securities at lower market rates than the rates we had been earning on the investment securities previously purchased that were gradually being repaid. The average balance of our investment portfolio increased by $\$ 7.4$ million, or $6.5 \%$, between the periods. The investment securities portfolio represented $62.3 \%$ of average non-loan interest earning assets in the 2013 period compared to $71.7 \%$ in the 2012 period.

Interest income from other interest earning assets (principally overnight investments) increased by $\$ 35,987$ due to an increase in the yield of 1 basis point from $0.22 \%$ for the six months ended June 30, 2012 to $0.23 \%$ for the same period ended June 30, 2013. In addition, the average balance of our other interest earning assets increased by $\$ 28.5$ million between the periods because we elected to invest most of the available funds in overnight investments rather than tie them up in longer term investment securities which were available only at relatively low yields.

Interest Expense. Interest expense was $\$ 416,064$ for the six months ended June 30, 2013, compared to $\$ 407,481$ for the six months ended June 30, 2012, an increase of $\$ 8,583$ or $2.1 \%$. The principal reason for the increase was an increase in the average balance of interest-bearing deposits as we sought to increase our total deposits, partially offset by a decline in average cost of funds as we were able to reprice some deposits downward as market interest rates remained low. The increase was the result of a $\$ 18,733$ increase in the cost of savings accounts due to 12 basis point increase in the average cost and the $\$ 4.9$ million increase in the average balance between the periods and a $\$ 15,971$ increase in interest on time deposits due to a $\$ 9.6$ million increase in the average balance between the periods, even as the average cost declined by 5 basis points. The increase in interest expense was partially offset by an $\$ 14,756$ decrease in the cost of money market accounts, as the average cost declined by 17 basis points and an $\$ 11,365$ decrease in the cost of NOW accounts, as the average cost declined by 8 basis points, due to our decision to reprice those deposits downward during the continuation of low market interest rates. As a result, our average cost of funds, excluding the effect of interest-free demand deposits, decreased to $0.51 \%$ from $0.56 \%$ between the periods.

Net Interest Income Before Provision for Loan Losses. Net interest income before the provision for loan losses was $\$ 3,769,743$ for the six months ended June 30, 2013, compared to $\$ 4,227,224$ for the six months ended June 30, 2012, a decrease of $\$ 457,481$, or $10.8 \%$. The decrease was because the reduction in our interest income was greater than the reduction in our cost of funds when comparing the six months ended June 30, 2013 to the same period ended 2012. The average yield on interest earning assets declined by 75 basis points, while the average cost of funds declined by 5 basis points. The reduction in the yield on assets was principally due to the 67 basis points drop in the yield on investment securities and the 4 basis points decrease in the yield on loans, partially offset by the increase in low yielding overnight investments as a percentage of total interest-earning assets. The decline in the cost of funds was driven principally by the 17 basis point decrease in money market accounts and the 8 basis points decrease in the cost of NOW accounts, partially offset by a 12 basis point increase in cost of savings accounts. Overall, our interest rate spread declined 70 basis points, from $3.22 \%$ to $2.52 \%$ between the periods. Correspondingly, our net interest margin decreased to $2.72 \%$ for the six months ended June 30, 2013 from $3.45 \%$ in the same period of 2012. The margin is higher than the spread because it takes into account the effect of interest free demand deposits and capital.

The spread and margin both decreased because of the combined effect of the decline in earnings we were able to obtain on our investments securities and the larger average balances of our lowest yielding category, other interest earning assets. These declines could not be offset by corresponding declines in the cost of deposits because the rates we paid on deposits were already low due to low markets rates so that we could not reduce them as much as the decline in the earnings on investment securities. In addition, we continued to incur interest expense on deposits that funded the non-performing loans that did not earn interest and on other interest earning assets, our lowest yielding asset class.

Provision for Loan Losses. The provision for loan losses in any period depends upon the amount necessary to bring the allowance for loan losses to the level management believes is appropriate, after taking into account charge offs and recoveries. We took a provision for loan losses of $\$ 135,000$ for the six months ended June 30, 2013 compared to a provision for loan losses of $\$ 240,000$ for the same period in 2012. The $\$ 105,000$ decrease in the provision was a result of a lower level of non-performing loans and total loans, despite a higher level of charge-offs.

We experienced a decrease of $\$ 1,079,811$ in non-performing loans from $\$ 6,222,042$ at June 30,2012 to $\$ 5,142,231$ at June 30, 2013. Most of those loans are secured by real estate. We individually evaluated the non-performing mortgage loans based primarily upon updated appraisals as part of our analysis of the appropriate level of our allowance for loan and lease losses. We charged-off $\$ 680,401$ of loans for the six months ended June 30, 2013 as compared to charge-offs of $\$ 117,432$ for the same period in 2012 . We also had recoveries (which are added back to the allowance for loan losses) of $\$ 43,467$ for the six months ended June 30, 2013 as compared to $\$ 116,809$ in the same period of 2012.

After considering other matters that increased or decreased the allowance, we determined that the level of our allowance at June 30, 2013 was appropriate to address inherent losses. Overall, our allowance for loan losses decreased from $\$ 1,582,397$ or $1.84 \%$ of total loans, at June 30, 2012 to $\$ 1,251,587$ or $1.63 \%$ of total loans, at June 30, 2013. There can be no assurance that a higher level, or a higher provision for loan losses, will not be necessary in the future.

Non-interest Income. Non-interest income was $\$ 1,251,539$ for the six months ended June 30, 2013, compared to $\$ 1,248,956$ during the same period last year. The $\$ 2,583$, or $0.2 \%$, increase in non-interest income was a direct result of a $\$ 68,128$ increase in other income, primarily due a reimbursement of $\$ 36,394$ in expenses received from insurance proceeds as a result of Superstorm Sandy and a $\$ 17,571$ gain on the sale of a fixed asset, a $\$ 10,958$ increase in net rental income due to an increase in the lease rate, and a $\$ 4,141$ increase in loan fees. These were partially offset by a $\$ 80,644$ decrease in service charges on deposits due to a reduction in insufficient funds fees as customers wrote fewer checks on insufficient funds during the 2013 period. Service charges on deposits consist mainly of insufficient fund fees, which are inherently volatile, and are based upon the number of items being presented for payment against insufficient funds.

Non-interest Expense. Non-interest expense was $\$ 4,088,168$ for the six months ended June 30, 2013, compared to $\$ 4,031,524$ for the six months ended June 30, 2012, an increase of $\$ 56,644$ or $1.4 \%$. The principal shifts in the individual categories were:

> a $\$ 133,264$ increase in other non-interest expenses due to a $\$ 72,683$ increase in the cost of holding real estate acquired in foreclosure, principally writedowns of REO assets, and foreclosure costs; a $\$ 34,271$ increases in marketing costs due to a new ad campaign, a $\$ 17,124$ increase in the costs of operating our ATM's; a $\$ 7,837$ increase in forgery costs and increase in other normal operating expenses;
a $\$ 36,155$ increase in computer expense due to a recent rise in software contract expenses
a $\$ 23,649$ increase in salaries and benefits due to the acceleration of stock benefits due to a retirement and the accrual for termination expenses; partially offset by;
a $\$ 74,136$ decrease in occupancy expense due to a reimbursement by our insurance carrier on monies expensed in the remediation and rebuilding of our Dongan Hills branch, which sustained damage during Superstorm Sandy and reduced fixed asset costs;
a $\$ 36,824$ decrease in legal expense, due to a reduction in collection activity as we had less non-performing assets and a recovery of two past due loans, on which $\$ 15,992$ in legal fees had been expensed; and
a $\$ 20,875$ decrease in director fees due to reduced number of meetings.

In addition to these changes, we also experienced changes in the various other non-interest expenses categories due to normal fluctuations in operations.

Income Tax Expense. Income tax expense was $\$ 365,174$ for the six months ended June 30, 2013, compared to income tax expense of $\$ 551,171$ for the same period ended 2012. The decrease in income tax expense was due to the $\$ 406,542$ decrease in income before income taxes in the 2013 period. Our effective tax rate for the six months ended June 30, 2013 and 2012 was $45.8 \%$.

## VSB Bancorp, Inc.

## Consolidated Average Balance Sheets

## (unaudited)

|  | Three |  |  | Three |  |  | Six |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Months |  |  | Months |  |  | Months |
|  | Ended |  |  | Ended |  |  | Ended |
|  | June 30, |  |  | June 30, |  |  | June 30, |
|  | 2013 |  |  | 2012 |  |  | 2013 |
| Average |  | Yield/ | Average |  | Yield/ | Average |  |
| Balance | Interest | Cost | Balance | Interest | Cost | Balance | Interest |

Assets:
Interest-earning assets:
Loans receivable
$\$ 77,659,684 \quad \$ 1,426,556$
$6.99 \%$ \$84,754,773 \$1,507,750 6.93\% \$79,483,702
$\$ 2,825,697$
Investment
securities, afs \& $124,547,928 \quad 646,140 \quad 2.08 \quad 117,383,585 \quad 789,865 \quad 2.71 \quad 121,069,210 \quad 1,276,051$
htm
Other

| interest-earning | $75,091,253$ | 43,534 | 0.23 | $45,497,686$ | 24,418 | 0.22 | $73,408,565$ | 84,059 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

assets
Total
interest-earning $273,298,865 \quad 2,116,230 \quad 2.95 \quad 247,636,044 \quad 2,322,033 \quad 3.69 \quad 273,961,477 \quad 4,185,807$
assets

Non-interest

| Non-interest | $7,653,810$ |
| :--- | :---: |
| earning assets | $\$ 284,952,675$ |


| $6,678,572$ | $7,124,130$ |
| :---: | :---: |
| $\$ 254,314,616$ | $\$ 281,085,607$ |

Liabilities and
equity:
Interest-bearing
liabilities:

| Savings accounts | \$23,057,230 | 19,429 | 0.34 | \$ 17,803,181 | 9,592 | 0.22 | \$22,504,500 | 37,933 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Time accounts | 73,432,919 | 117,232 | 0.64 | 64,561,077 | 103,897 | 0.65 | 74,657,617 | 245,823 |
| Money market accounts | 34,884,861 | 49,519 | 0.57 | 31,655,393 | 58,159 | 0.74 | 33,569,237 | 100,115 |
| Now accounts | 35,292,988 | 16,870 | 0.19 | 34,021,833 | 21,342 | 0.25 | 33,813,742 | 32,193 |
| Total interest-bearing liabilities | 166,667,998 | 203,050 | 0.49 | 148,041,484 | 192,990 | 0.52 | 164,545,096 | 416,064 |
| Checking accounts | 89,256,153 |  |  | 77,174,913 |  |  | 87,605,981 |  |


(1) Ratios have been annualized.

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## Liquidity and Capital Resources

Our primary sources of funds are increases in deposits, proceeds from the repayment of investment securities, and the repayment of loans. We use these funds to purchase new investment securities and to fund new and renewing loans in our loan portfolio. Remaining funds are invested in short-term liquid assets such as overnight federal funds loans and bank deposits.

During the six months ended June 30, 2013, we had a net increase in total deposits of $\$ 28,024,416$ due to increases of $\$ 12,595,929$ in non-interest demand deposits, $\$ 4,893,907$ in money market accounts, $\$ 4,422,029$ in NOW accounts, $\$ 3,078,383$ in savings accounts, $\$ 2,818,268$ in time deposits and $\$ 215,900$ in escrow deposits. These are all what are commonly known as "retail" deposits that we obtain through the efforts of our branch network rather than "wholesale" deposits that some banks obtain from deposit brokers. We also received proceeds from repayment of investment securities of $\$ 16,991,861$. We used $\$ 40,953,796$ of available funds to purchase new investment securities and we had a net loan decrease of $\$ 4,357,536$. These changes resulted in an overall increase in cash and cash equivalents of $\$ 10,142,290$. Total cash and cash equivalents at June 30, 2013 were $\$ 87,870,716$.

In contrast, during the six months ended June 30, 2012, we had a net increase in total deposits of $\$ 10,505,948$ due to increases of $\$ 4,498,488$ in money market accounts, $\$ 4,064,597$ in NOW accounts, $\$ 2,459,571$ in non-interest demand deposits, $\$ 627,553$ in savings accounts and $\$ 19,536$ in escrow deposits partially offset by a decrease of $\$ 1,163,797$ in time deposits. These are also all what are commonly known as "retail" deposits rather than "wholesale" deposits. We also received proceeds from repayment of investment securities of $\$ 18,683,742$. We used $\$ 27,900,082$ of available funds to purchase new investment securities and we had a net loan increase of $\$ 4,081,675$. These changes resulted in an overall decrease in cash and cash equivalents of $\$ 1,934,023$. Total cash and cash equivalents at June 30, 2012 were \$46,173,650.

At June 30, 2013, cash and cash equivalents represented $29.6 \%$ of total assets. Our cash and cash equivalents increased due to a recent influx of new deposits, which we have not yet deployed into investment securities or loans, which will enable us to generate higher interest income. We maintain a higher level of cash and cash equivalents to help buffer the adverse effects of potential, future rising interest rates but we anticipate that we will be purchasing more investment securities and seeking loan participations to reduce the current level of cash and cash equivalents. We anticipate, based upon historical experience that these funds, combined with cash inflows we anticipate from payments on our loan and investment securities portfolios, will be sufficient to fund loan growth and unanticipated deposit outflows. Depending upon competitive pressures, we may need to implement interest-paying business checking in order to maintain demand deposits at historical levels or to increase such deposits.

As a secondary source of liquidity, at June 30, 2013 we had $\$ 47.2$ million of investment securities classified available for sale. The disposition of these securities prior to maturity is an option available to us in the event, which we believe is unlikely, that our primary sources of liquidity and expected cash flows are insufficient to meet our need for funds. Additionally, we have the ability to borrow funds at the Federal Home Loan Bank of New York and the Federal Reserve Bank of New York using securities in our investment portfolio as collateral if the need arises. Based upon our
asset size and the amount of our securities portfolio that qualifies as eligible collateral, we had more than $\$ 87.5$ million of unused borrowing capability from the FHLBNY at June 30, 2013. Victory State Bank also has a $\$ 2$ million unsecured credit facility with Atlantic Central Bankers Bank, which the Bank has not drawn upon. We do not anticipate a need for additional capital resources and do not expect to raise funds through a stock offering in the near future. We have sufficient resources to allow us to continue to make loans as appropriate opportunities arise without having to rely on government funds to support our lending activities.

Victory State Bank satisfied all capital ratio requirements of the Federal Deposit Insurance Corporation at June 30, 2013, with a Tier I Leverage Capital ratio of $9.12 \%$, a Tier I Capital to Risk-Weighted Assets ratio of $26.08 \%$, and a Total Capital to Risk-Weighted Assets ratio of $27.33 \%$.

The following table sets forth our contractual obligations and commitments for future lease payments, time deposit maturities and loan commitments.

## Contractual Obligations and Commitments at June 30, 2013

| Contractual Obligations | Payment Due by Period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than One Year | One to three years | Four to five years | After five years | Total Amounts committed |
| Minimum annual rental payments under non-cancelable operating leases | \$433,999 | \$841,311 | \$ 505,814 | \$474,819 | \$ 2,255,943 |
| Remaining contractual maturities of time deposits | 65,660,656 | 3,034,883 | 5,575,433 | - | 74,270,972 |
| Total contractual cash obligations | \$66,094,655 | \$ 3,876,194 | \$6,081,247 | \$474,819 | \$ 76,526,915 |
| Other Commitments | Amount of commitment Expiration by Period |  |  |  |  |
|  | Less than One Year | One to three years | Four to five years | After five years | Total Amounts committed |
| Loan Commitments | \$21,279,227 | \$ 1,787,500 | \$- | \$- | \$ 23,066,727 |

## Non-Performing Loans

Management closely monitors non-performing loans and other assets with potential problems on a regular basis. We had twenty four non-performing loans, totaling $\$ 5,142,231$ at June 30, 2013, compared to nineteen non-performing loans, totaling $\$ 6,390,590$ at December 31, 2012. Non-performing loans totaled $6.70 \%$ of total loans at March 31, 2013 compared to $7.77 \%$ of total loans at December 31, 2012. We have always followed a hands-on approach to dealing with our past due borrowers that we believe is sufficiently aggressive to maximize recovery.

As noted in the discussion below regarding specific loans, many of our non-performing loans are secured by real estate, and thus we expect substantial if not complete recovery of the loan amount. However, it is inevitable that we will experience some charge-offs of non-performing loans. All of the loans discussed individually below were
evaluated separately for impairment under ASC 310 and we have included a component of our allowance for loan and lease losses representing our measurement of the impairment on those loans. However, the process by which we estimate the potential loss on those loans is necessarily imprecise and subject to changing future events, facts that may be unknown to us, and other uncertainties. Thus, although we believe that our allowance for loan losses is appropriate to address the weaknesses in those loans, we may be required to increase our provision for loan losses in the future if actual impairment exceeds our expectations.

The following is information about the seven largest non-performing loans and the associated relationships, totaling $\$ 3,796,752$, or $73.8 \%$ of our non-performing loans, by outstanding principal balance at June 30, 2013. Management believes it has taken appropriate steps with a view towards maximizing recovery and minimizing loss, if any, on these loans.
$\$ 1,224,198$ in two commercial real estate loans. The loans, made to two individuals, are secured by a first mortgage and second mortgage on two pieces of real estate in Staten Island. The borrowers are actively pursuing the sale of these properties. We commenced a foreclosure proceeding and we have obtained a money judgment on one of the loans that is a lien on their personal residence.
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$\$ 826,054$ in a commercial real estate loan. The loan is secured by a first mortgage on the property in Staten Island. The loan is guaranteed personally by the principals of the borrower. The borrower signed a forbearance agreement during the fourth quarter of 2012 which includes a modified payment arrangement. We received a $\$ 145,000$ upfront payment and the borrower agreed to make monthly payments. We agreed to hold the previously commenced foreclosure proceedings in abeyance as long as there is performance under the forbearance agreement. The borrower has defaulted on the payments according to the forbearance agreement and we have resumed the foreclosure action.
$\$ 780,000$ in a commercial real estate loan, which is secured by a first mortgage on property in Queens. We have commenced a foreclosure action and we are at the stage of the finalization of a referee's report on the amount due so we can sell the property. However, a guarantor of the loan, who is a party to the foreclosure action, has filed a bankruptcy petition, which automatically stayed the foreclosure. At our request, the bankruptcy judge lifted the stay so we can complete the sale of the property in foreclosure. We had previously commenced a separate action seeking a money judgment against the borrower and the guarantors on a separate loan and property because of the first mortgagor started a foreclosure action. The first mortgagor took back the property in a foreclosure sale in 2013 and we subsequently charged-off that loan. We were granted summary judgment in the money judgment action in 2012 for $\$ 764,226.65$, including principal, interest and costs, and have been aggressively pursuing collection but collection proceedings against the principal individual guarantor had been stayed due to the same bankruptcy filing. $\$ 499,000$ in a commercial real estate loan on property in Staten Island that is leased to a restaurant. The loan is secured by a first mortgage on the property and a second mortgage on other commercial real estate collateral. The loan is guaranteed personally by the principals of the borrower and we have a security interest in the business. We have commenced foreclosure proceedings.
$\$ 467,500$ in two construction loans. The loans are secured by a first and second mortgage on property in Staten Island. The loans are guaranteed personally by the principals of the borrower. The borrower signed a forbearance agreement in October, 2012 and has received a certificate of occupancy on the property. The borrowers executed a second forbearance agreement in April 2013 and are currently due for the July 2013 payment.

From time to time, the Bank will enter into agreements with borrowers to modify the terms of their loans when we believe that a modification will maximize our recovery. In most cases, we do not agree to reduce the rate of interest or forgive the repayment of principal when we agree to the loan modification, and we did not do so in any of the modifications described above. Instead, we seek to modify terms on an interim basis to allow the borrower to reduce payments for a short duration and thus give the borrower an opportunity to get back on its feet. We prefer to develop repayment plans for our borrowers that provide them with cash flow relief while requiring that they ultimately pay all amounts that they owe. However, we are not averse to commencing legal action to foreclose on mortgages or obtain personal judgments against obligors when we perceive that as the appropriate strategy. Unfortunately, in recent years, many courts have taken a very pro-borrower stance in foreclosure actions, which has resulted in delays in our ability to realize upon real estate collateral.

If loans with modifications are on non-accrual status when they are modified, we do not immediately restore them to accruing status. For those loans, as well as other loans on non-accrual status when the borrower makes payments, we initially record payments received either as a reduction of principal or as interest received on a cash basis. The choice between those alternatives depends upon the magnitude of the concessions, if any, we have given to the borrower, the nature of the collateral and the related loan to value ratio, and other factors affecting the likelihood that we will continue to receive regular payments.

Once a loan is categorized as a non-accrual loan, the loan may be restored to accruing status after a period of consistent on-time performance. The length of on-time performance required to restore a loan to accruing status varies from a minimum of six months on loans with minor modifications or less-severe weaknesses to as long as a year or more on loans for which we have granted more significant concessions to the borrower or which otherwise have more significant weaknesses.

## Critical Accounting Policies and Judgments

We are required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenues and expenses during the reporting period. The allowance for loan losses, prepayment estimates on the mortgage-backed securities and Collateralized Mortgage Obligation portfolios, contingencies and fair values of financial instruments are particularly subject to change and to management's estimates. Actual results can differ from those estimates and may have an impact on our financial statements.

## Retirement of Director

Director Robert S. Cutrona, Sr., an original organizer of Victory State Bank and VSB Bancorp, Inc., has retired effective April $30^{\text {th }}, 2013$. The Boards of Directors thank him for his many years of dedicated service to the Bank and to the Company. He was designated Director Emeritus. The Boards of Directors simultaneously reduced the number of authorized directors to eight.

Item 4 - Controls and Procedures

Evaluation of Disclosure Controls and Procedures: As of June 30, 2013, we undertook an evaluation of our disclosure controls and procedures under the supervision and with the participation of Raffaele M. Branca, President and CEO and Jonathan B. Lipschitz, Vice President and Controller. Disclosure controls are the systems and procedures we use that are designed to ensure that information we are required to disclose in the reports we file or submit under the Securities Exchange Act of 1934 (such as annual reports on Form 10-K and quarterly periodic reports on Form 10-Q) is recorded, processed, summarized and reported, in a manner which will allow senior management to make timely decisions on the public disclosure of that information. Mr. Branca and Mr. Lipschitz concluded that our current disclosure controls and procedures are effective in ensuring that such information is (i) collected and communicated to senior management in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Since our last evaluation of our disclosure controls, we have not made any significant changes in, or taken corrective actions regarding, either our internal controls or other factors that could significantly affect those controls.

We intend to continually review and evaluate the design and effectiveness of our disclosure controls and procedures and to correct any deficiencies that we may discover. Our goal is to ensure that senior management has timely access to all material financial and non-financial information concerning our business so that they can evaluate that information and make determinations as to the nature and timing of disclosure of that information. While we believe the present design of our disclosure controls and procedures is effective to achieve this goal, future events may cause us to modify our disclosure controls and procedures.

## Part II

Item 1 - Legal Proceedings

VSB Bancorp, Inc. is not involved in any pending legal proceedings. Victory State Bank, from time to time, is involved in routine collection proceedings in the ordinary course of business on loans in default. Management believes that such other routine legal proceedings in the aggregate are immaterial to our financial condition or results of operations.

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Signature Page

In accordance with the requirements of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

VSB Bancorp, Inc.
Date: August 13, 2013 /s/ Raffaele M. Branca
Raffaele M. Branca
President, CEO and Principal Executive Officer
Date: August 13, 2013 /s/ Jonathan B. Lipschitz
Jonathan B. Lipschitz
Vice President, Controller and Principal
Accounting Officer
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## EXHIBIT INDEX

Exhibit
Number Description of Exhibit
31.1 Rule 13A-14(a)/15D-14(a) Certification of Chief Executive Officer
31.2 Rule 13A-14(a)/15D-14(a) Certification of Principal Accounting Officer
32.1 Certification by CEO pursuant to 18 U.S.C. 1350.
32.2 Certification by Principal Accounting Officer pursuant to 18 U.S.C. 1350.
101.INS XBRL Instance Document (furnished herewith)
101.SCH XBRL Taxonomy Extension Schema Document (furnished herewith)
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document (furnished herewith)
101.DEF XBRL Taxonomy Extension Definition Linkbase Document (furnished herewith)
101.LAB XBRL Taxonomy Extension Label Linkbase Document (furnished herewith)
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document (furnished herewith)

## Item 6-Exhibits

Exhibit

| Number |  |
| :--- | :--- |
| Nescription of Exhibit |  |
| 31.2 | Rule 13A-14(a)/15D-14(a) Certification of Chief Executive Officer |
| 32.1 | Rule 13A-14(a)/15D-14(a) Certification of Principal Accounting Officer |
| 32.2 | Certification by CEO pursuant to 18 U.S.C. 1350. |
| 101.INS | Certification by Principal Accounting Officer pursuant to 18 U.S.C. 1350. |
| 101.SCH | XBRL Instance Document (furnished herewith) |
| 101.CAL | XBRL Taxonomy Extension Schema Document (furnished herewith) |
| 101.DEF | XBRL Taxonomy Extension Calculation Linkbase Document (furnished herewith) |
| 101.LAB | XBRL Taxonomy Extension Definition Linkbase Document (furnished herewith) |
| 101.PRE | XBRL Taxonomy Extension Label Linkbase Document (furnished herewith) |
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