# UNITED STATES 

# SECURITIES AND EXCHANGE COMMISSION 

FORM 10-Q
(Mark One)
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended September 30, 2005

OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from
to

## CENTRAL PACIFIC FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

## Hawaii

(State or other jurisdiction of incorporation or organization)
(Address of principal executive offices)

99-0212597
(I.R.S. Employer Identification No.)

96813
(Zip Code)

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes ý No o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No ý

As of October 31, 2005, the number of shares of common stock outstanding of the registrant was $30,412,482$ shares.

## CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

Table of Contents

| Part I - Financial Information |  |
| :--- | :--- |
| Item 1. | $\underline{\text { Financial Statements (Unaudited) }}$ |
|  | $\underline{\text { Consolidated Balance Sheets September 30, 2005 and 2004, and December 31, 2004 }}$ |
|  | $\underline{\underline{\text { Consolidated Statements of Income - Three and nine months ended September 30, }}}$ |
|  | $\underline{\underline{2005 \text { and 2004 }}}$ |
|  | $\underline{\underline{\text { Consolidated Statements of Changes in Shareholders Equity and Comprehensive Loss }}}$ |
|  | $\underline{\underline{\text { Consolidated Statements of Cash Flows - Nine months ended September 30, 2005 and }}}$ |
| Item 2. | $\underline{\text { Notes to Consolidated Financial Statements September 30, 2005 and 2004 }}$ |
| Item 3. | $\underline{\text { Management s Discussion and Analysis of Financial Condition and Results of }}$ |
| Item 4. | $\underline{\text { Qperations }}$ |
| Part II - Other Information | $\underline{\text { Controls and Procedures }}$ |
| $\underline{\text { Item 6. }}$ | $\underline{\text { Exhibits }}$ |
| $\underline{\text { Signatures }}$ |  |
| $\underline{\text { Exhibit Index }}$ |  |

# Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q 

## PART I. FINANCIAL INFORMATION

Forward-Looking Statements

This document may contain forward-looking statements concerning projections of revenues, income, earnings per share, capital expenditures, dividends, capital structure, or other financial items, concerning plans and objectives of management for future operations, concerning future economic performance, or concerning any of the assumptions underlying or relating to any of the foregoing. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts, and generally include the words believes , plans , intends , expects , anticipates or words of similar meaning. While we believe that our forward-looking statements and the assumptions underlying them are reasonably based, such statements and assumptions, are by their nature subject to risks and uncertainties, and thus could later prove to be inaccurate or incorrect. Accordingly, actual results could materially differ from projections for a variety of reasons, to include, but not limited to: the impact of local, national, and international economies and events on the company s business and operations and on tourism, the military, and other major industries operating within our markets; the impact of legislation affecting the banking industry; the impact of competitive products, services, pricing, and other competitive forces; movements in interest rates; loan delinquency rates; and trading of the company s stock. For further information on factors that could cause actual results to materially differ from projections, please see our publicly available Securities and Exchange Commission filings, including our Form 10-K for the last fiscal year. Be advised, we do not update any of our forward-looking statements.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

Item 1. Financial Statements

## CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

## (Unaudited)



Shareholders equity:

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

| Preferred stock, no par value, authorized 1,000,000 shares, none issued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock, no par value, authorized $100,000,000$ shares; issued and outstanding 30,412,482 shares at September 30, 2005, 28,159,395 shares at December 31, 2004, and 28,028,455 shares at September 30, |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Surplus |  | 46,362 |  | 45,848 |  | 45,848 |
| Retained earnings |  | 204,765 |  | 167,801 |  | 159,168 |
| Deferred stock awards |  | (280) |  | (174) |  | (152) |
| Accumulated other comprehensive loss |  | $(13,297)$ |  | $(6,163)$ |  | $(4,618)$ |
| Total shareholders equity |  | 665,008 |  | 567,862 |  | 559,439 |
| Total liabilities and shareholders equity | \$ | 5,041,562 | \$ | 4,651,902 | \$ | 4,612,463 |

See accompanying notes to unaudited consolidated financial statements.

# Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q 

## CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)


## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

| Other | 5,617 |  |  | 3,148 |  | 14,825 |  | 8,623 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total other operating expense |  | 32,341 |  | 22,059 |  | 91,964 |  | 50,705 |
| Income before income taxes |  | 27,707 |  | 10,918 |  | 79,052 |  | 34,996 |
| Income taxes |  | 9,710 |  | 3,234 |  | 25,948 |  | 10,734 |
| Net income | \$ | 17,997 | \$ | 7,684 | \$ | 53,104 | \$ | 24,262 |
| Per share data: |  |  |  |  |  |  |  |  |
| Basic earnings per share | \$ | 0.59 | \$ | 0.42 | \$ | 1.78 | \$ | 1.44 |
| Diluted earnings per share |  | 0.58 |  | 0.41 |  | 1.75 |  | 1.42 |
| Cash dividends declared |  | 0.19 |  | 0.16 |  | 0.54 |  | 0.48 |
| Basic weighted average shares outstanding |  | 30,401 |  | 18,195 |  | 29,804 |  | 16,796 |
| Diluted weighted average shares outstanding |  | 30,836 |  | 18,528 |  | 30,266 |  | 17,115 |

See accompanying notes to unaudited consolidated financial statements.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY AND COMPREHENSIVE LOSS

(Unaudited)

|  | CommonStock |  | Surplus |  | Retained <br> Earnings |  | Deferred Stock Awards |  | Accumulated other comprehensive loss | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended September 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Balance at December 31, 2004 | \$ | 360,550 | \$ | 45,848 | \$ | 167,801 | \$ | (174) \$ | $(6,163)$ \$ | 567,862 |
| Net income |  |  |  |  |  | 53,104 |  |  |  | 53,104 |
| Net change in unrealized gain (loss) on investment securities, net of taxes of $\$(4,834)$ |  |  |  |  |  |  |  |  | $(7,134)$ | $(7,134)$ |
| Comprehensive income |  |  |  |  |  |  |  |  |  | 45,970 |
| Cash dividends (\$0.54 per share) |  |  |  |  |  | $(16,071)$ |  |  |  | $(16,071)$ |
| $2,012,500$ shares issued in conjunction with common stock offering |  | 64,210 |  |  |  |  |  |  |  | 64,210 |
| 239,125 shares of common stock issued in conjunction with stock option exercises |  | 2,626 |  |  |  |  |  |  |  | 2,626 |
| 1,181 shares of common stock purchased by directors deferred compensation plan |  | (46) |  |  |  |  |  |  |  | (46) |
| 2,893 shares of common stock repurchased |  | (37) |  |  |  | (69) |  |  |  | (106) |
| 4,355 shares of deferred stock awards granted |  | 155 |  |  |  |  |  | (155) |  |  |
| Amortization of vested stock awards |  |  |  |  |  |  |  | 49 |  | 49 |
| Tax impact of nonqualified stock options exercised |  |  |  | 514 |  |  |  |  |  | 514 |
|  |  |  |  |  |  |  |  |  |  |  |
| Balance at September 30, 2005 | \$ | 427,458 | \$ | 46,362 | \$ | 204,765 | \$ | (280) \$ | $(13,297)$ \$ | 665,008 |
| Disclosure of reclassification amount: |  |  |  |  |  |  |  |  |  |  |
| Unrealized holding loss on investment securities during period, net of taxes of $\$(4,771)$ | \$ |  | \$ |  | \$ |  | \$ | \$ | $(7,039)$ \$ | $(7,039)$ |
| Less reclassification adjustment for gains included in net income, net of taxes of \$63 |  |  |  |  |  |  |  |  | 95 | 95 |
| Net change in unrealized gain (loss) on investment securities | \$ |  | \$ |  | \$ |  | \$ | \$ | $(7,134)$ \$ | $(7,134)$ |
| Nine months ended September 30, 2004 |  |  |  |  |  |  |  |  |  |  |
| Balance at December 31, 2003 | \$ | 9,589 | \$ | 45,848 | \$ | 142,635 | \$ | (50) \$ | $(3,423)$ \$ | 194,599 |
| Net income |  |  |  |  |  | 24,262 |  |  |  | 24,262 |
| Net change in unrealized gain (loss) on investment securities, net of taxes of $\$(737)$ |  |  |  |  |  |  |  |  | $(1,195)$ | $(1,195)$ |

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

| Comprehensive income |  |  |  |  |  |  |  |  |  | 23,067 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash dividends (\$0.48 per share) (7,729) |  |  |  |  |  |  |  |  |  | $(7,729)$ |
| $11,887,012$ shares of common stock issued in conjunction with merger with CB Bancshares, Inc. |  |  |  |  |  |  |  |  |  | 348,757 |
| 72,686 shares of common stock issued in conjunction with stock option exercises |  |  |  |  |  |  |  |  |  | 711 |
| 2,400 shares of deferred stock awards <br> granted $\begin{equation*} 136 \tag{136} \end{equation*}$ |  |  |  |  |  |  |  |  |  |  |
| Amortization of vested stock awards |  |  |  |  |  |  |  | 34 |  | 34 |
| Balance at September 30, 2004 | \$ | 359,193 | \$ | 45,848 | \$ | 159,168 | \$ | (152) \$ | $(4,618)$ \$ | 559,439 |
| Disclosure of reclassification amount: |  |  |  |  |  |  |  |  |  |  |
| Unrealized holding loss on investment securities during period, net of taxes of $\$(1,565)$ | \$ |  | \$ |  | \$ |  | \$ | \$ | $(2,440)$ \$ | $(2,440)$ |
| Less reclassification adjustment for gains included in net income, net of taxes of $\$ 828$ |  |  |  |  |  |  |  |  | $(1,245)$ | $(1,245)$ |
| Net Change in unrealized gain (loss) on investment securities | \$ |  | \$ |  | \$ |  | \$ | \$ | $(1,195)$ \$ | $(1,195)$ |

See accompanying notes to unaudited consolidated financial statements.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

## CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

| (Dollars in thousands) |  | Nine Months En 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 53,104 | \$ | 24,262 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 2,917 |  | 1,133 |
| Provision for depreciation and amortization |  | 5,786 |  | 3,083 |
| Amortization of intangible assets |  | 5,697 |  | 4,625 |
| Net amortization of deferred stock awards |  | 50 |  | 35 |
| Net amortization of investment securities |  | 3,162 |  | 1,451 |
| Net gain on investment securities |  | $(1,423)$ |  | (174) |
| Net gain on sale of loans |  | $(3,323)$ |  | (410) |
| Proceeds from sales of loans held for sale |  | 197,927 |  | 31,746 |
| Originations of loans held for sale |  | $(230,838)$ |  | $(23,772)$ |
| Deferred income tax expense (benefit) |  | 14,713 |  | $(33,003)$ |
| Equity in earnings of unconsolidated subsidiaries |  | (541) |  | (37) |
| Net increase in other assets |  | $(16,539)$ |  | $(6,969)$ |
| Net increase (decrease) in other liabilities |  | $(15,572)$ |  | 10,775 |
|  |  |  |  |  |
| Net cash provided by operating activities |  | 15,120 |  | 12,745 |
|  |  |  |  |  |
| Cash flows from investing activities: |  |  |  |  |
| Proceeds from maturities of and calls on investment securities held to maturity |  | 23,298 |  | 5,571 |
| Proceeds from sales of investment securities available for sale |  | 121,524 |  | 51,319 |
| Proceeds from maturities of and calls on investment securities available for sale |  | 595,998 |  | 388,274 |
| Purchases of investment securities available for sale |  | $(853,066)$ |  | $(474,846)$ |
| Net loan originations |  | $(239,099)$ |  | $(225,301)$ |
| Purchases of premises and equipment |  | $(4,968)$ |  | $(4,735)$ |
| Distributions from unconsolidated subsidiaries |  | 536 |  |  |
| Contributions to unconsolidated subsidiaries |  | $(1,998)$ |  | $(3,817)$ |
| Merger with CB Bancshares, Inc., net of cash and cash equivalents acquired |  |  |  | $(44,199)$ |
| Acquisition of Hawaii HomeLoans, Inc., net of cash and cash equivalents acquired |  | $(8,300)$ |  |  |
|  |  |  |  |  |
| Net cash used in investing activities |  | $(366,075)$ |  | $(307,734)$ |
|  |  |  |  |  |
| Cash flows from financing activities: |  |  |  |  |
| Net increase in deposits |  | 143,677 |  | 169,823 |
| Proceeds from long-term debt |  | 150,000 |  | 172,000 |
| Repayments of long-term debt |  | $(27,695)$ |  | $(4,451)$ |
| Net increase (decrease) in short-term borrowings |  | $(2,452)$ |  | 46,874 |
| Cash dividends paid |  | $(16,071)$ |  | $(9,486)$ |
| Proceeds from sale of common stock |  | 67,312 |  | 710 |
| Repurchases of common stock |  | (69) |  |  |
|  |  |  |  |  |
| Net cash provided by financing activities |  | 314,702 |  | 375,470 |
|  |  |  |  |  |
| Net increase (decrease) in cash \& cash equivalents |  | $(36,253)$ |  | 80,481 |
|  |  |  |  |  |

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

| At beginning of period | 163,447 |  |  | 70,996 |
| :---: | :---: | :---: | :---: | :---: |
| At end of period | \$ | 127,194 | \$ | 151,477 |
| Supplemental disclosure of cash flow information: |  |  |  |  |
| Cash paid during the period for interest | \$ | 43,176 | \$ | 17,075 |
| Cash paid during the period for income taxes | \$ | 25,444 | \$ | 14,830 |
| Supplemental disclosure of noncash investing \& financing activities: |  |  |  |  |
| Reclassification of loans to other real estate | \$ |  | \$ | 1,518 |
| Net change in common stock held by directors deferred compensation plan | \$ | 46 | \$ |  |
| Deferred stock awards granted | \$ | 155 | \$ | 136 |

See accompanying notes to unaudited consolidated financial statements.

## CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

September 30, 2005 and 2004

## 1. Summary of Significant Accounting Principles

Principles of Consolidation and Basis of Presentation

The consolidated financial statements include the accounts of Central Pacific Financial Corp. ( CPF or the Company ) and its majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. The results of CB Bancshares, Inc. ( CBBI ) and Central Pacific HomeLoans, Inc. ( CPHL ), formerly known as Hawaii HomeLoans, Inc. ( HHL ), are included in the consolidated financial statements from September 15, 2004 and August 17, 2005, respectively.

The financial information included herein is unaudited. However, such information reflects all adjustments (consisting solely of normal recurring adjustments) that are, in the opinion of Management, necessary for a fair statement of results for the interim periods.

The results of operations for the three and nine months ended September 30, 2005 are not necessarily indicative of the results to be expected for the full year.

Business Combinations

Statement of Financial Accounting Standards ( SFAS ) No. 141, Business Combinations ( SFAS 141 ) requires that all business combinations initiated after June 30, 2001, be accounted for using the purchase method. The purchase method of accounting requires that the cost of an acquired entity be allocated to the assets acquired and liabilities assumed based on their estimated fair values at date of acquisition. The difference between the fair values and the purchase price is recorded to Goodwill. Also under SFAS 141, identified intangible assets acquired in a purchase business combination must be separately valued and recognized on the balance sheet if they meet certain requirements.

Recently Issued Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board (the FASB ) revised Statement No. 123 ( SFAS 123R ), Share Based Payment, which establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services, including share-based payments to employees. SFAS 123R requires companies to measure the cost of employee services received in exchange

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

for an award of equity instruments based on the grant-date fair value of the award and to recognize that cost over the period during which an employee is required to provide service in exchange for the award, usually the vesting period. SFAS 123R eliminates use of the intrinsic value method of accounting for stock-based compensation, which was allowed under SFAS 123. SFAS 123R also provides expanded guidance on measuring fair value and requires the use of a modified version of prospective or

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

retrospective application for all outstanding awards for which the requisite service period has not yet expired. SFAS 123R was to be effective as of the first interim period beginning after June 15, 2005; however, in April 2005, the Securities and Exchange Commission (the SEC ) adopted a new rule that amended the compliance dates for the SFAS 123R. The SEC s new rule allows companies to implement SFAS 123R at the beginning of their next fiscal year, instead of the first interim period that begins after June 15, 2005. The Company plans to adopt SFAS 123R on January 1, 2006.

Based on options granted as of September 30, 2005, and without any regard to any future awards that may be issued prior to the adoption in 2006, implementation of SFAS 123R is expected to increase salaries and employee benefits by an annualized $\$ 647,000$, net of taxes.

In May 2005, the FASB issued SFAS No. 154, Accounting Changes and Error Corrections, ( SFAS 154 ). SFAS 154 requires retrospective application to prior periods financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. Retrospective application is defined as the application of a different accounting principle to prior accounting periods as if that principle had always been used. SFAS 154 also redefines the term restatement as the revising of previously issued financial statements to reflect the correction of an error, and requires that a change in depreciation, amortization or depletion method for long-lived nonfinancial assets be accounted for as a change in accounting estimate effected by a change in accounting principle. SFAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company plans to adopt SFAS 154 on January 1, 2006, and does not expect such adoption to have a material impact on its consolidated financial statements.

Stock Compensation Plans

The Company has elected to apply the provisions of Accounting Principles Board (APB ) Opinion No. 25, Accounting for Stock Issued to Employees , and related interpretations, and provide the pro forma disclosure provisions of SFAS No. 148, Accounting for Stock-Based Compensation-Transition and Disclosure-an amendment of FASB Statement No. 123.

The following table presents pro forma disclosures of the impact that the 2004, 2003, 2002 and 2000 option grants would have had on net income and earnings per share had the grants been measured using the fair value of accounting prescribed by SFAS No. 148.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q


2.

Merger with CB Bancshares, Inc.

The Company completed its merger with CBBI (the Merger ) on September 15, 2004 (the Effective Date ). At the Effective Date, CBBI had consolidated assets of $\$ 1.8$ billion (including loans of $\$ 1.4$ billion and investment securities of $\$ 324.8$ million) and consolidated total liabilities of $\$ 1.7$ billion (including total deposits of $\$ 1.4$ billion and borrowings of $\$ 239.6$ million).

Exit and Restructuring Costs

At the Effective Date, the Company recorded liabilities totaling $\$ 17.6$ million for estimated costs to exit certain CBBI facilities and operations. These liabilities, net of tax, were included in the cost of the Merger, resulting in an increase in goodwill. Certain adjustments to the estimates have been recorded as of September 30, 2005 as adjustments to the cost of the merger.

The Company closed nine CBBI branch offices in February 2005 and vacated the former CBBI headquarters, consolidated certain operational functions with the Company s operations, and eliminated approximately 70 positions from the combined organization. These exit plans were finalized and completed in the third quarter of 2005.

The following table sets forth information related to the exit costs accrued:

## (Dollars in thousands)

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

|  | Accrued as of <br> September 14, 2004 | Adjustments to <br> estimates | Payments through <br> September 30, 2005 | Balance as of <br> September 30, 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\$$ | 3,772 | $\$$ | 2,039 | $\$$ | 5,731 |

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

Unaudited Pro Forma Condensed Combined Financial Statements

The unaudited pro forma condensed combined statements of income illustrate how the results of operations of the combined organization may have appeared had the merger actually occurred at the beginning of the periods presented. The pro forma condensed combined statements of income are provided for illustrative purposes only and are not intended to reflect expected results of operations in future periods.

The pro forma results reflect the estimated impact of purchase price allocation adjustments and the elimination of reported one-time merger-related charges of $\$ 2,119,000$ and $\$ 3,330,000$ for the three and nine months ended September 30, 2004, respectively, included in the Company s historical results that are not expected to affect future periods results of operations. The pro forma adjustments exclude the impact of cost synergies that are expected to be recognized in future periods.

Central Pacific Financial Corp. and CB Bancshares, Inc.
Pro Forma Condensed Combined Income Statement

Three and Nine Months Ended September 30, 2004

|  | Three Months | Nine Months |
| :---: | :---: | :---: |
| Ended | Ended |  |
| (Dollars in thousands, except per share amounts) | September 30, 2004 | September 30, 2004 |


| Interest income | $\$$ | 57,913 | $\$$ |
| :--- | ---: | ---: | ---: |
| Interest expense | 11,585 | 167,872 |  |
| Net interest income | 46,328 | 32,382 |  |
| Provision for loan losses | $(1,085)$ | 135,490 |  |
| Net interest income after provision for loan losses | 47,413 | 515 |  |
|  |  | 134,975 |  |
| Other operating income | 9,068 |  |  |
| Other operating expense | 36,453 | 38,844 |  |
| Income before income taxes | 20,028 | 97,224 |  |
| Income taxes | 7,492 | 76,595 |  |
| Net income | 12,536 | $\$$ | 25,332 |
|  |  |  | 51,263 |
| Earnings per share: |  | 0,45 | $\$$ |
| Basic | $\$$ | 0.44 | $\$$ |
| Diluted | $\$$ |  | 1.83 |
| Weighted average shares outstanding: |  | 28,014 | 1.79 |
| Basic |  | 28,569 |  |
| Diluted |  | 27,989 |  |

3. Acquisition of Hawaii HomeLoans, Inc.

Pursuant to the Agreement of Acquisition by and between Central Pacific Bank and HHL dated July 21, 2005, the Company completed its acquisition of HHL (the Acquisition ) on August 17, 2005 (the Acquisition Date ).

HHL was a mortgage banking company with three full-service offices in Hawaii. In addition to the opportunity to enhance shareholder value, the Acquisition is expected to enhance the Company s mortgage banking operations by providing expanded product lines and

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

greater convenience. The mortgage banking operation is also a natural complement to the Company s strong commercial real estate lending base, providing the opportunity for the Company to participate in the entire cycle of financing, from the developer to the consumer.

At the Acquisition Date, HHL had assets of $\$ 36.7$ million (including loans held for sale of $\$ 28.7$ million and mortgage servicing rights of $\$ 6.6$ million) and total liabilities of $\$ 32.2$ million (including borrowings of $\$ 29.5$ million). The Company paid $\$ 9.0$ million in cash on the Acquisition Date. Additional cash consideration may be paid over the next three years as a result of earnout and overage provisions tied to mortgage loan origination volumes during those periods.

The Acquisition was accounted for using the purchase accounting method in accordance with SFAS 141. Accordingly, the purchase price was allocated to the assets acquired and the liabilities assumed based on their estimated fair values at the Acquisition Date as summarized below. The Company applied the provisions of SFAS 142 as required for goodwill and intangible assets, and accordingly no goodwill amortization is recognized in connection with this transaction. It is anticipated that none of the goodwill resulting from the Acquisition will be deductible for income tax purposes.

A mortgage servicing rights premium of $\$ 2.1$ million was recorded in connection with the Acquisition and is being amortized on an accelerated basis over 10 years. Amortization expense recognized in the three months ended September 30, 2005 related to the mortgage servicing rights premium amounted to $\$ 66,000$. The Company is in the process of finalizing a third-party valuation of the mortgage servicing rights; thus the allocation of the purchase price is subject to refinement over the allocation period.

The following tables present information regarding the purchase price and the allocation of the purchase price to the assets acquired and liabilities assumed:
(Dollars in thousands)

| Total purchase price | $\$$ | 9,000 |
| :--- | :---: | :---: |
| Estimated adjustments to reflect assets acquired and liabilities |  |  |
| assumed at fair value: | 2,058 |  |
| Mortgage servicing rights | $(16)$ |  |
| Other assets | $(1,183)$ |  |
| Other liabilities | 4,530 |  |
| HHL shareholders equity | 5,389 |  |
| Estimated fair value of net assets acquired |  |  |
| Estimated goodwill | $\$$ | 3,611 |

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

## Fair Value of Net Assets Acquired

|  | Balance at August 17, 2005 |  | Fair Value Adjustments |  | Fair Value at August 17, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |
| Cash and due from banks | \$ | 700 | \$ |  | \$ | 700 |
| Net loans |  | 28,698 |  |  |  | 28,698 |
| Mortgage servicing rights |  | 6,576 |  | 2,058 |  | 8,634 |
| Other assets |  | 759 |  | (16) |  | 743 |
| Goodwill |  |  |  | 3,611 |  | 3,611 |
| Total Assets |  | 36,733 |  | 5,653 |  | 42,386 |
|  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |
| Short-term borrowings |  | 29,500 |  |  |  | 29,500 |
| Other liabilities |  | 2,703 |  | 1,183 |  | 3,886 |
| Total liabilities |  | 32,203 |  | 1,183 |  | 33,386 |
|  |  |  |  |  |  |  |
| Net assets acquired | \$ | 4,530 | \$ | 4,470 | \$ | 9,000 |

## 4. <br> Goodwill and Other Intangibles

At September 30, 2005, goodwill recorded in conjunction with the acquisitions of HHL and CBBI totaled $\$ 299.2$ million, of which $\$ 153.1$ million was allocated to the Hawaii Market reporting segment and $\$ 146.1$ million was allocated to the Commercial Real Estate reporting segment.

Other intangible assets included a core deposit premium of $\$ 37.5$ million and $\$ 51.1$ million and mortgage servicing rights of $\$ 11.8$ million and $\$ 3.5$ million at September 30, 2005 and 2004, respectively. The gross carrying value and accumulated amortization related to the core deposit premium and mortgage servicing rights as of September 30, 2005 and 2004 are presented below:

| (Dollars in thousands) | September 30, 2005 |  |  |  | September 30, 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross |  | Accumulated <br> Amortization |  | Gross |  | Accumulated <br> Amortization |  |
|  | Carrying Value |  |  |  |  |  |  |  |
| Core deposit premium | \$ | 44,642 | \$ | 7,192 | \$ | 51,769 | \$ | 645 |
| Mortgage servicing rights |  | 17,111 |  | 5,263 |  | 6,463 |  | 2,944 |
|  | \$ | 61,753 | \$ | 12,455 | \$ | 58,232 | \$ | 3,589 |

The following table presents changes in goodwill and other intangible assets for the periods presented:

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q



Goodwill at September 30, 2005 reflected an increase of $\$ 14.5$ million over the balance reported as of December 31 , 2004 due to adjustments in purchase price allocation and the acquisition of HHL during the third quarter of 2005. A third-party valuation of the core deposit premium for the CBBI merger was finalized in the first quarter of 2005 resulting in a reduction of $\$ 7.1$ million in the core deposit premium and an extension of the amortization period from 10 years to 15 years. During the second quarter of 2005, the Company completed an evaluation of tax credit carryforwards and the tax deductibility of merger-related costs, resulting in a $\$ 2.7$ million reduction in goodwill.

Amortization expense of core deposit premium totaled $\$ 1.7$ and $\$ 4.6$ million for the three and nine months ended September 30, 2005, respectively. The Company estimates that amortization expense of core deposit premium will be $\$ 6.3$ million in 2005. In addition, the Company estimates that amortization expense of core deposit premium will be $\$ 3.9$ million in 2006, $\$ 2.7$ million in 2007 and $\$ 2.5$ million in each subsequent year through 2010.

Amortization expense of mortgage servicing rights totaled $\$ 578,000$ and $\$ 75,000$ for the three months ended September 30, 2005 and 2004, respectively, and $\$ 1.2$ million and $\$ 197,000$ for the nine months ended September 30, 2005 and 2004, respectively. During the third quarter of 2005, the acquisition of HHL resulted in an addition of $\$ 8.6$ million in mortgage servicing rights. Based on mortgage servicing rights held as of September 30, 2005, the Company estimates that amortization expense of mortgage servicing rights will be $\$ 1.9$ million in 2005. In addition, the Company estimates that amortization expense of mortgage servicing rights will be $\$ 3.2$ million in 2006, $\$ 3.3$ million in 2007, $\$ 3.6$ million in 2008, $\$ 3.6$ million in 2009 and $\$ 3.7$ million in 2010.

## 5. Comprehensive Loss

Components of other comprehensive loss, net of taxes, is presented below:

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q


6. Segment Information

The Company has three reportable segments: Commercial Real Estate, Hawaii Market, and Treasury. The segments reported are consistent with internal functional reporting lines. They are managed separately because each unit has different target markets, technological requirements, marketing strategies and specialized skills. The Commercial Real Estate segment includes construction and real estate development lending in Hawaii, California and Washington. The Hawaii Market segment includes retail branch offices, commercial lending, residential mortgage lending, trust services and investment services. A full range of deposit and loan products, and various other banking services are offered. The Treasury segment is responsible for managing the Company $s$ investment securities portfolio and wholesale funding activities.

The All Others category includes activities such as indirect auto lending, mortgage servicing, electronic banking, data processing, and management of bank owned properties.

The accounting policies of the segments are consistent with the Company s accounting policies that are described in Note 1 to the consolidated financial statements in the Annual Report on Form 10-K for the year ended December 31, 2004 filed with the SEC. The majority of the Company s net income is derived from net interest income. Accordingly, Management focuses primarily on net interest income, rather than gross interest income and expense amounts, in evaluating segment profitability. Prior to 2005, intersegment net interest income (expense) was allocated to each segment based on the amount of net investable funds provided (used) by that segment at a rate equal to Central Pacific Bank s average rate on interest-sensitive assets and liabilities. In 2005, intersegment net interest income (expense) was allocated to each segment based upon a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics. All administrative and overhead expenses are allocated to the segments at cost. Cash, investment securities, loans and their related balances are allocated to the segment responsible for acquisition and maintenance of those assets. Segment assets also include all premises and equipment used directly in segment operations.

Segment profits and assets are provided in the following table for the periods indicated.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

| (Dollars in thousands) | Commercial Real Estate |  | Hawaii Market |  | Treasury |  | All Others |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended September 30, 2005: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 27,596 | \$ | 13,769 | \$ | 2,724 | \$ | 5,485 | \$ | 49,574 |
| Intersegment net interest income (expense) |  | $(15,310)$ |  | 17,512 |  | $(1,519)$ |  | (683) |  |  |
| Provision for loan losses |  | 687 |  | 148 |  |  |  | 165 |  | 1,000 |
| Other operating income |  | 326 |  | 9,403 |  | 45 |  | 1,700 |  | 11,474 |
| Other operating expense |  | 2,075 |  | 13,536 |  | 755 |  | 15,975 |  | 32,341 |
| Administrative and overhead expense allocation |  | 1,708 |  | 9,502 |  | $(1,093)$ |  | $(10,117)$ |  |  |
| Income taxes |  | 3,409 |  | 5,959 |  | 543 |  | (201) |  | 9,710 |
| Net income | \$ | 4,733 | \$ | 11,539 | \$ | 1,045 | \$ | 680 | \$ | 17,997 |
|  |  |  |  |  |  |  |  |  |  |  |
| Three months ended September 30, 2004: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 13,511 | \$ | 10,859 | \$ | 3,613 | \$ | 583 | \$ | 28,566 |
| Intersegment net interest income (expense) |  | $(7,022)$ |  | 7,755 |  | (753) |  | 20 |  |  |
| Provision for loan losses |  | 148 |  | 385 |  |  |  |  |  | 533 |
| Other operating income |  | 6 |  | 3,889 |  | 272 |  | 777 |  | 4,944 |
| Other operating expense |  | 443 |  | 9,470 |  | 485 |  | 11,661 |  | 22,059 |
| Administrative and overhead expense allocation |  | 1,015 |  | 6,379 |  | (206) |  | $(7,188)$ |  |  |
| Income taxes |  | 1,615 |  | 2,065 |  | 929 |  | $(1,375)$ |  | 3,234 |
| Net income | \$ | 3,274 | \$ | 4,204 | \$ | 1,924 | \$ | $(1,718)$ | \$ | 7,684 |
| Nine months ended September 30, 2005: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 80,855 | \$ | 42,611 | \$ | 8,735 | \$ | 12,203 | \$ | 144,404 |
| Intersegment net interest income (expense) |  | $(41,783)$ |  | 49,858 |  | $(8,206)$ |  | 131 |  |  |
| Provision for loan losses |  | 896 |  | 1,163 |  |  |  | 858 |  | 2,917 |
| Other operating income |  | 399 |  | 22,481 |  | 2,099 |  | 4,550 |  | 29,529 |
| Other operating expense |  | 5,373 |  | 41,118 |  | 1,941 |  | 43,532 |  | 91,964 |
| Administrative and overhead expense allocation |  | 4,488 |  | 26,278 |  | $(2,839)$ |  | $(27,927)$ |  |  |
| Income taxes |  | 10,253 |  | 15,554 |  | 1,120 |  | (979) |  | 25,948 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 18,461 | \$ | 30,837 | \$ | 2,406 | \$ | 1,400 | \$ | 53,104 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nine months ended September 30, 2004: |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 32,488 | \$ | 28,959 | \$ | 12,307 | \$ | 130 | \$ | 73,884 |
| Intersegment net interest income (expense) |  | $(16,535)$ |  | 19,885 |  | $(3,227)$ |  | (123) |  |  |
| Provision for loan losses |  | 190 |  | 943 |  |  |  |  |  | 1,133 |
| Other operating income |  | 26 |  | 10,625 |  | 504 |  | 1,795 |  | 12,950 |
| Other operating expense |  | 1,008 |  | 25,154 |  | 1,345 |  | 23,198 |  | 50,705 |
| Administrative and overhead expense allocation |  | 2,544 |  | 15,208 |  | (643) |  | $(17,109)$ |  |  |
| Income taxes |  | 4,173 |  | 6,220 |  | 3,032 |  | $(2,691)$ |  | 10,734 |
| Net income | \$ | 8,064 | \$ | 11,944 | \$ | 5,850 | \$ | $(1,596)$ | \$ | 24,262 |
|  |  |  |  |  |  |  |  |  |  |  |
| At September 30, 2005: |  |  |  |  |  |  |  |  |  |  |
| Investment securities | \$ |  | \$ |  | \$ | 949,360 | \$ |  | \$ | 949,360 |
| Loans (including loans held for sale) |  | 1,647,091 |  | 1,498,209 |  |  |  | 275,290 |  | 3,420,590 |
| Other |  | 151,877 |  | 246,510 |  | 221,804 |  | 51,421 |  | 671,612 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 1,798,968 | \$ | 1,744,719 | \$ | 1,171,164 | \$ | 326,711 | \$ | 5,041,562 |

## At December 31, 2004:

Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

| Investment securities | \$ |  | \$ |  | \$ | 850,821 | \$ |  | \$ | 850,821 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans (including loans held for sale) |  | 1,518,860 |  | 1,455,020 |  |  |  | 143,686 |  | 3,117,566 |
| Other |  | 140,094 |  | 232,407 |  | 260,729 |  | 50,285 |  | 683,515 |
| Total assets | \$ | 1,658,954 | \$ | 1,687,427 | \$ | 1,111,550 | \$ | 193,971 | \$ | 4,651,902 |

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

7. 

## Pension Plans

Central Pacific Bank has a defined benefit retirement plan (the Pension Plan ) which covers certain eligible employees. The plan was curtailed effective December 31, 2002, and accordingly, plan benefits were fixed as of that date.

The following table sets forth the components of net periodic benefit cost for the Pension Plan:


Central Pacific Bank also established Supplemental Executive Retirement Plans (the SERP ), which provide certain officers of Central Pacific Bank with supplemental retirement benefits in excess of limits imposed on qualified plans by Federal tax laws.

The following table sets forth the components of net periodic benefit cost for the SERP:


## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

The Company disclosed in its financial statements for the year ended December 31, 2004, that it expected to contribute $\$ 1.3$ million to its Pension Plan and $\$ 214,000$ to its SERP in 2005. During the nine months ended September 30, 2005, the Company made contributions of $\$ 1,350,000$ to its Pension Plan and $\$ 161,000$ to its SERP, and presently anticipates that its total contributions for 2005 will be approximately $\$ 1,800,000$ and $\$ 215,000$, respectively.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

Critical Accounting Policies

The preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America requires that we make certain judgments and use certain estimates and assumptions that affect amounts reported and disclosures made. Accounting estimates are deemed critical when a different estimate could have reasonably been used or where changes in the estimate are reasonably likely to occur from period to period and would materially impact our consolidated financial statements as of or for the periods presented. We have discussed the development and selection of the critical accounting estimates discussed below with the Audit Committee of the Board of Directors, and the Audit Committee has reviewed the accompanying disclosures.

Allowance for Loan Losses. We maintain the allowance for loan losses ( Allowance ) at an amount we expect to be sufficient to absorb probable losses inherent in our loan portfolio. For loans classified as impaired, an estimated impairment loss is calculated. To estimate net loan losses on other loans, we perform a migration analysis and consider other relevant economic conditions and borrower-specific risk characteristics. A migration analysis is a technique used to estimate the probability that a loan will progress through various grades of loan quality and ultimately result in a loan charge-off based on historical loan loss experience. Estimated loss rates are determined by loan category and risk profile, and an overall required Allowance is calculated. Based on our estimate of the level of Allowance required, a provision for loan losses ( Provision ) is recorded to maintain the Allowance at an appropriate level. Since we cannot predict with certainty the amount of loan losses that will be incurred, and because the eventual level of loan losses is impacted by numerous conditions beyond our control, a range of loss estimates has been used to determine the Allowance and Provision.

Defined Benefit Retirement Plan. Defined benefit retirement plan assets, which consist primarily of marketable equity and debt securities, are typically valued using market quotations. Independent actuaries, through the use of a number of assumptions, determine plan obligations and the annual pension expense. Key assumptions in measuring the plan obligations include the discount rate and the expected long-term rate of return on plan assets. In determining the discount rate, the Company utilizes the yield on high-quality, fixed-income investments currently available with maturities corresponding to the anticipated timing of the benefit payments. Asset returns are based on the anticipated average rate of earnings expected on the invested funds of the plan.

Goodwill and Other Intangible Assets. In accordance with SFAS 142, goodwill is not amortized but is to be reviewed at least annually for impairment, and when significant events occur or circumstances change which might cause an impairment of goodwill. An impairment loss is recorded when the carrying amount of goodwill exceeds the fair value of the goodwill. An impairment analysis of the goodwill recognized in connection with the 2004 CB Bancshares, Inc. merger will be

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

completed by December 31, 2005, and if such analysis indicates that an impairment has occurred, the impairment will be recorded as a charge against earnings in the fourth quarter of 2005.

Overview of Material Events

We completed the merger between our wholly-owned subsidiaries, Central Pacific Bank and City Bank, including the consolidation of operations and reduction in branch network from 45 to 37, on February 22, 2005.

In March 2005, we completed a public offering of 2.01 million shares of common stock that generated proceeds totaling $\$ 64.2$ million, net of expenses. The proceeds are being used for general corporate purposes.

Financial Summary

On August 17, 2005, we completed the acquisition of Hawaii HomeLoans, Inc., a residential mortgage loan broker. The company, which is a subsidiary of Central Pacific Bank, will now be known as Central Pacific HomeLoans, Inc.

The merger with CBBI was accounted for under the purchase accounting method, and CBBI s revenues and expenses are included in the consolidated financial statements from September 15, 2004, the date of closing. Accordingly, the 2005 periods presented are not comparable to the 2004 periods.

Net income for the three months ended September 30, 2005 and 2004 totaled $\$ 18.0$ million and $\$ 7.7$ million, respectively, reflecting a $134.2 \%$ increase. Diluted earnings per share for those periods was $\$ 0.58$ and $\$ 0.41$, respectively, an increase of $41.4 \%$. Nonrecurring merger-related expenses totaling $\$ 3.5$ million and $\$ 4.5$ million were included in the consolidated statements of income for the three months ended September 30, 2005 and 2004, respectively.

Net income for the first nine months of 2005 was $\$ 53.1$ million, an increase of $118.9 \%$ over the $\$ 24.3$ million earned in 2004, while diluted earnings per share for those periods increased by $23.2 \%$ to $\$ 1.75$ from $\$ 1.42$. Nonrecurring merger-related expenses of $\$ 5.5$ million and $\$ 4.9$ were included in the consolidated statements of income for the first nine months of 2005 and 2004, respectively.

The following table presents annualized returns on average assets and average shareholders equity and basic and diluted earnings per share for the periods indicated.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

|  |  | $\begin{array}{cc}\text { Three months ended September 30, } \\ 2005 & 2004\end{array}$ |  |  |  | Nine months ended September 30, 20052004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average assets |  | 1.46\% |  | 1.10\% |  | 1.47\% |  | 1.33\% |
| Return on average shareholders equity |  | 10.79\% |  | 12.62\% |  | 11.06\% |  | 14.98\% |
| Net income to average tangible equity |  | 21.34\% |  | 16.58\% |  | 22.90\% |  | 16.47\% |
| Basic earnings per share | \$ | 0.59 | \$ | 0.42 | \$ | 1.78 | \$ | 1.44 |
| Diluted earnings per share | \$ | 0.58 | \$ | 0.41 | \$ | 1.75 | \$ | 1.42 |

## Material Trends

Hawaii s economy continues to reflect improvement in 2005. The state s unemployment rate, which has remained consistently below the national unemployment rate, was $2.6 \%$ in August 2005, compared to $3.1 \%$ in August 2004.(1) In California, the unemployment rate was $5.2 \%$ in August 2005, compared to $6.1 \%$ in August 2004.(2) On the national level, the unemployment rate was $4.9 \%$ in August 2005, compared to $5.4 \%$ in August 2004.(3)

The housing market in Hawaii, supported by low mortgage interest rates, continues to show strong growth. Sales of single-family homes on the island of Oahu for the first nine months of 2005 were $\$ 4.5$ billion, an increase of $32 \%$ over the same period last year.(4) The median sales price for single-family homes and for condominiums on Oahu during the month of September 2005 increased over the same period last year by $30 \%$ and $31 \%$, respectively.(5)

For the first six months of 2005, the median sales price for California single-family homes increased by $16 \%$ and the unit sales volume of single-family homes increased by $3.6 \%$ over the comparable period in 2004.(6)

The construction industry in Hawaii continues to reflect strong growth. In 2004, the number of construction jobs grew by $4.9 \%$ and the amount of building commitments (i.e., private permits and public contracts) increased by approximately $37.7 \%$ over the prior year.(7) As of September 30, 2005, the number of construction jobs grew by $9.9 \%$ from a year ago,(8) and is expected to grow by $6.5 \%$ for the year.(9)
(1) Hawaii State Department of Labor and Industrial Relations.
(2) State of California Employment Development Department.
(3) Hawaii State Department of Labor and Industrial Relations.
(4) Honolulu Board of Realtors.
(5) Ibid.
(6) State of California Department of Finance.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

(7) University of Hawaii Economic Research Organization.
(8) Hawaii State Department of Labor and Industrial Relations.
(9) University of Hawaii Economic Research Organization.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

As of June 30, 2005, the number of nonfarm payroll jobs in California increased by $1.9 \%$ over the prior year, compared to $1.6 \%$ for the nation as a whole.(10) Increases were noted in nine of the eleven major industries in California: Construction; Professional and Business Services; Information; Trade, Transportation and Utilities; Other Services; Financial Activities; Manufacturing; Natural Resources and Mining; and Education and Health Services.(11)

The most recent data indicate that total personal income in California grew by $7.1 \%$ for the first quarter of 2005, compared to the same period last year. The national increase for the same period was $6.4 \%$.(12) Wages and salaries grew by $7.8 \%$ in the first quarter of 2005, compared to the same period last year. By comparison, national wage and salaries grew by $7.5 \%$.(13)

In California, the number of building permits grew in 2004 by $11.3 \%$ over the prior year.(14) For the first nine months of 2005, the number of residential construction permits issued increased by $3.6 \%$ over the same period last year.(15) The dollar value of nonresidential building permits issued during the first nine months of 2005 increased by $12.1 \%$ over the same period last year.(16)

The Hawaii tourism market also continues to reflect strong growth. Total visitor arrivals for the first eight months of 2005 increased by $7.1 \%$ over the same period last year.(17) Domestic and international visitor arrivals increased by $7.3 \%$ and $6.7 \%$, respectively, for the first eight months of 2005 compared to the same period last year.(18) Included in the international totals is a $4.9 \%$ increase in Japanese arrivals.(19) For the year 2005, visitor arrivals are expected to increase by $5.1 \%$, and visitor expenditures are forecast to increase by $6.1 \%$.(20)

For the seven months ended July 31, 2005, the Hawaii hotel occupancy rate was $82.3 \%$ and the average daily room rate was $\$ 163.92$, an increase of $3.2 \%$ and $7.3 \%$, respectively, over the same period last year.(21)

Our results of operations in 2005 may be directly impacted by the ability of Hawaii or
(10) State of California Department of Finance.
(11) Ibid.
(12) Ibid.
(13) Ibid.
(14) Ibid..
(15) Ibid.
(16) Ibid.
(17) Hawaii State Department of Business, Economic Development and Tourism.
(18) Ibid.

Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q
(19) Ibid.
(20) Ibid.
(21) Ibid.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

California s economy to sustain its pace of growth. Loan demand, deposit growth, provision for loan losses, noninterest income, and noninterest expense will be affected by economic conditions through the end of the year. If the Hawaii or California economy were to suffer an adverse change, such as a decline in the real estate industry or a slower pace of growth than currently anticipated, this could adversely affect our results of operations.

Results of Operations

Net Interest Income

A comparison of net interest income for the three and nine months ended September 30, 2005 and 2004 is set forth below on a taxable equivalent basis using an assumed income tax rate of $35 \%$.

Net interest income, when expressed as a percentage of average interest earning assets, is referred to as net interest margin.

# Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q 

CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

## Average Balances, Interest Income \& Expense, Yields and Rates (Taxable Equivalent)

|  |  Three Months Ended <br>  September 30, 2005 <br> Average Average <br> Balance Yield/Rate |  |  | Interest |  | Average Balance |  | Three Months Ended September 30, 2004 Average Yield/Rate | Interest |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in other banks | \$ | 5,176 | 2.86\% | \$ | 37 | \$ | 12,977 | 1.39\% | \$ | 45 |
| Federal funds sold \& securities purchased under agreements to resell |  | 10,255 | 3.39\% |  | 87 |  | 4,030 | 1.29\% |  | 13 |
| Taxable investment securities, excluding valuation allowance |  | 871,249 | 4.17\% |  | 9,073 |  | 554,763 | 4.26\% |  | 5,903 |
| Tax-exempt investment securities, excluding valuation allowance |  | 130,749 | 6.10\% |  | 1,995 |  | 95,481 | 6.88\% |  | 1,643 |
| Loans, net of unearned income |  | 3,301,377 | 6.83\% |  | 56,366 |  | 1,881,026 | 6.08\% |  | 28,591 |
| Other interest earning assets |  | 48,797 | 0.00\% |  |  |  | 21,585 | 2.61\% |  | 141 |
| Total interest earning assets |  | 4,367,603 | 6.19\% | \$ | 67,558 |  | 2,569,862 | 5.66\% | \$ | 36,336 |
| Nonearning assets |  | 565,748 |  |  |  |  | 226,953 |  |  |  |
| Total assets | \$ | 4,933,351 |  |  |  | \$ | 2,796,815 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities \& Shareholders Equity: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 430,737 | 0.14\% | \$ | 156 | \$ | 209,370 | 0.16\% | \$ | 85 |
| Savings and money market deposits |  | 1,166,751 | 0.75\% |  | 2,196 |  | 815,699 | 0.43\% |  | 872 |
|  |  |  |  |  |  |  |  | 1.46\% |  | 1,159 |
|  |  |  |  |  |  |  |  | 1.94\% |  | 1,737 |
| Short-term borrowings |  | 29,804 | 4.28\% |  | 319 |  | 34,741 | 1.59\% |  | 138 |
| Long-term debt |  | 688,784 | 4.06\% |  | 6,998 |  | 378,878 | 3.38\% |  | 3,204 |
| Total interest-bearing liabilities |  | 3,538,448 | 1.95\% | \$ | 17,286 |  | 2,115,136 | 1.36\% | \$ | 7,195 |
| Noninterest-bearing deposits |  | 648,414 |  |  |  |  | 388,275 |  |  |  |
| Other liabilities |  | 82,989 |  |  |  |  | 49,812 |  |  |  |
| Shareholders equity |  | 663,500 |  |  |  |  | 243,592 |  |  |  |
| Total liabilities \& shareholders equity | \$ | 4,933,351 |  |  |  | \$ | 2,796,815 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest income |  |  |  | \$ | 50,272 |  |  |  | \$ | 29,141 |
| Net interest margin |  |  | 4.60\% |  |  |  |  | 4.54\% |  |  |

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

|  |  | Average Balance | Nine Months Ended September 30, 2005 Average Yield/Rate |  | Interest |  | Average Balance | Nine Months Ended <br> September 30, 2004 <br> Average <br> Yield/Rate |  | Interest |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits in other banks | \$ | 13,677 | 2.36\% | \$ | 242 | \$ | 9,173 | 1.13\% | \$ | 78 |
| Federal funds sold \& securities purchased under agreements to resell |  | 7,795 | 2.84\% |  | 166 |  | 2,722 | 1.08\% |  | 22 |
| Taxable investment securities, excluding valuation allowance |  | 799,987 | 4.11\% |  | 24,680 |  | 530,376 | 4.19\% |  | 16,655 |
| Tax-exempt investment securities, excluding valuation allowance |  | 129,053 | 6.25\% |  | 6,049 |  | 94,786 | 6.66\% |  | 4,734 |
| Loans, net of unearned income |  | 3,237,027 | 6.65\% |  | 161,338 |  | 1,604,790 | 5.90\% |  | 71,016 |
| Other interest earning assets |  | 48,733 | 0.54\% |  | 197 |  | 16,709 | 3.38\% |  | 424 |
| Total interest earning assets |  | 4,236,272 | 6.06\% | \$ | 192,672 |  | 2,258,556 | 5.49\% | \$ | 92,929 |
| Nonearning assets |  | 578,571 |  |  |  |  | 180,861 |  |  |  |
| Total assets |  | \$4,814,843 |  |  |  |  | \$2,439,417 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities \& Shareholders Equity: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 429,238 | 0.18\% | \$ | 578 | \$ | 198,528 | 0.13\% | \$ | 200 |
| Savings and money market deposits |  | 1,140,420 | 0.63\% |  | 5,353 |  | 729,742 | 0.43\% |  | 2,360 |
| Time deposits under \$100,000 |  | 545,445 | 1.92\% |  | 7,840 |  | 249,831 | 1.44\% |  | 2,692 |
| Time deposits \$100,000 and |  |  |  |  |  |  |  |  |  |  |
| Short-term borrowings |  | 52,550 | 2.94\% |  | 1,159 |  | 21,995 | 1.46\% |  | 241 |
| Long-term debt |  | 633,517 | 3.89\% |  | 18,501 |  | 282,482 | 3.51\% |  | 7,426 |
| Total interest-bearing liabilities |  | 3,460,028 | 1.78\% | \$ | 46,151 |  | 1,832,141 | 1.27\% | \$ | 17,388 |
| Noninterest-bearing deposits |  | 624,605 |  |  |  |  | 353,487 |  |  |  |
| Other liabilities |  | 91,228 |  |  |  |  | 37,791 |  |  |  |
| Shareholders equity |  | 638,982 |  |  |  |  | 215,998 |  |  |  |
| Total liabilities \& shareholders equity |  | \$4,814,843 |  |  |  |  | \$2,439,417 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest income |  |  |  | \$ | 146,521 |  |  |  | \$ | 75,541 |
| Net interest margin |  |  | 4.61\% |  |  |  |  | 4.46\% |  |  |

For the third quarter of 2005, interest income on a taxable equivalent basis totaled $\$ 67.6$ million, increasing by $85.9 \%$ compared to the same period last year. This increase was attributed primarily to a $70.0 \%$ increase in average interest earning assets in the third quarter of 2005 compared to the same period last year, due in large part to the merger with CBBI. The yield on interest earning assets was $6.19 \%$ for the third quarter of 2005 , compared to $5.66 \%$ for the same period last year, reflecting the increase in market interest rates in 2004 and 2005. Interest income on loans of $\$ 56.4$ million in the third quarter of 2005 increased by $\$ 27.8$ million or $97.1 \%$ compared to the same period in 2004 due to the combination of the merger impact, organic loan growth and the increase in average yield from $6.08 \%$ in 2004 to $6.83 \%$ in 2005 .

Interest expense of $\$ 17.3$ million for the third quarter of 2005 increased by $140.3 \%$ over the third quarter of 2004. This increase was due in part to a $67.3 \%$ increase in interest bearing

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

liabilities for the third quarter of 2005 compared to the same period last year, which reflects the impact of the merger with CBBI. The average rate on interest-bearing liabilities increased to $1.95 \%$ for the third quarter of 2005 , compared to $1.36 \%$ for the same period in 2004. Interest expense on total interest-bearing deposits of $\$ 10.0$ million for the third quarter of 2005 increased by $\$ 6.1$ million or $158.7 \%$ over the comparable period in 2004 reflecting the impact of the merger, organic deposit growth and an increase in the average rate on interest-bearing deposits from $0.91 \%$ in 2004 to $1.41 \%$ in 2005. Interest expense on long-term debt increased by $\$ 3.8$ million or $118.4 \%$ due primarily to debts assumed or incurred in connection with the merger.

Interest income and interest expense for the nine months ended September 30, 2005 reflected similar trends noted in third quarter results. Interest income on a taxable equivalent basis amounted to $\$ 192.7$ million in the first nine months of 2005, increasing by $\$ 99.7$ million or $107.3 \%$ over the comparable period in 2004. Average interest earning assets increased by $87.6 \%$ due largely to the merger, while the average yield on interest earning assets increased to $6.06 \%$ from $5.49 \%$. Interest income on loans increased by $\$ 90.3$ million or $127.2 \%$ in 2005 compared to 2004 reflecting a $101.7 \%$ increase in average loans and a 75 basis-point increase in average yield.

Interest expense for the nine months ended September 30, 2005 totaled $\$ 46.2$ million, an increase of $\$ 28.8$ million or $165.4 \%$ over the comparable period in 2004. During those periods, average interest-bearing liabilities increased by $88.9 \%$, and the average rate on interest-bearing liabilities increased from $1.27 \%$ to $1.78 \%$. Interest expense on interest-bearing deposits for the first nine months of 2005 increased by $\$ 16.8$ million or $172.5 \%$ over the first nine months of 2004 due to a $81.6 \%$ increase in average balances and a 42 basis-point increase in average rate.

The resultant tax-equivalent net interest income for the three and nine months ended September 30, 2005 of $\$ 50.3$ million and $\$ 146.5$ million, respectively, increased by $72.5 \%$ and $94.0 \%$, respectively, over the comparable periods in 2004 . The net interest margin was $4.60 \%$ in the third quarter of 2005 , up from $4.54 \%$ in the third quarter of 2004 , and the net interest margin of $4.61 \%$ for the first nine months of 2005 increased from $4.46 \%$ for the same period in 2004. Net interest margin benefited from an increase in loan yields consistent with recent market rate increases, while rates on interest-bearing deposit liabilities have grown at a slower pace. We expect net interest margin in the range of $4.55 \%$ to $4.60 \%$ for the remainder of 2005 , assuming we are able to achieve our growth targets and the current competitive pricing environment for loans and deposits does not change dramatically.

## Nonperforming Assets

The following table sets forth nonperforming assets and accruing loans delinquent for 90 days or more at the dates indicated.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

| Nonaccrual loans: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate: |  |  |  |  |  |  |
| Construction | \$ |  | \$ | 126 | \$ |  |
| Mortgage-commercial |  | 3,390 |  | 4,922 |  | 5,192 |
| Mortgage-residential |  | 6,198 |  | 1,529 |  | 2,337 |
| Commercial, financial and agricultural |  | 4,456 |  | 3,713 |  | 4,079 |
| Total nonaccrual loans |  | 14,044 |  | 10,290 |  | 11,608 |
| Other real estate |  |  |  | 580 |  | 580 |
| Total nonperforming assets |  | 14,044 |  | 10,870 |  | 12,188 |
| Accruing loans delinquent for 90 days or more: |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |
| Mortgage-commercial |  | 9,724 |  |  |  |  |
| Mortgage-residential |  | 163 |  | 49 |  | 257 |
| Commercial, financial and agricultural |  |  |  | 23 |  |  |
| Consumer |  | 250 |  | 321 |  | 345 |
| Other |  | 62 |  |  |  | 5 |
| Total loans accruing delinquent for 90 days or more |  | 10,199 |  | 393 |  | 607 |
| Restructured loans still accruing interest: |  |  |  |  |  |  |
| Real estate: |  |  |  |  |  |  |
| Mortgage-commercial |  | 420 |  | 428 |  | 430 |
| Commercial, financial and agricultural |  | 285 |  | 273 |  | 285 |
| Total restructured loans still accruing interest |  | 705 |  | 701 |  | 715 |
| Total nonperforming assets, accruing loans delinquent for 90 days or more and restructured loans still accruing interest | \$ | 24,948 | \$ | 11,964 | \$ | 13,510 |
| Total nonperforming assets as a percentage of loans and other real estate |  | 0.41\% |  | 0.35\% |  | 0.40\% |
| Total nonperforming assets and accruing loans delinquent for 90 days or more as a precentage of loans and other real estate |  | 0.71\% |  | 0.36\% |  | 0.42\% |
| Total nonperforming assets, accruing loans delinquent for 90 days or more and restructured loans still accruing interest as a percentage of loans and other real estate |  | 0.73\% |  | 0.38\% |  | 0.44\% |

Nonperforming assets, accruing loans delinquent for 90 days or more and restructured loans still accruing interest totaled $\$ 24.9$ million at September 30, 2005, an increase over the year-end 2004 balance of $\$ 12.0$ million, and the year-ago balance of $\$ 13.5$ million.

Nonaccrual loans totaled $\$ 14.0$ million as of September 30, 2005. Nonaccrual commercial mortgage loans consisted of two loans to a borrower totaling $\$ 3.4$ million secured by a fee simple office building in downtown Honolulu. Nonaccrual residential mortgage loans included one loan for $\$ 4.8$ million to a borrower who filed for bankruptcy protection during the second quarter of 2005. This loan is well secured, and no loss is anticipated at this time. Eight other loans, the largest being $\$ 546,000$, comprised the remainder of the nonaccrual residential mortgage balance. These loans are in various stages of collection, workout or foreclosure, with no material losses expected. Nonaccrual commercial loans at September 30, 2005 included both secured and unsecured loans, the largest being a secured $\$ 1.8$ million loan to the same borrower as the $\$ 4.8$

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

million residential mortgage loan. We believe that the potential loss exposure on total nonaccrual loans has been adequately provided for in the allowance for loan losses (the Allowance ) as of September 30, 2005.

There was no other real estate at September 30, 2005, compared to $\$ 580,000$ as of year-end 2004 and a year ago.

Accruing loans delinquent 90 days or more at September 30, 2005 totaled $\$ 10.2$ million, compared to $\$ 0.4$ million at year-end 2004 and $\$ 0.6$ million a year ago. Commercial mortgage loans consisted of two loans, the largest being a $\$ 7.1$ million loan to the same borrower as the $\$ 1.8$ million nonaccrual commercial loan and the $\$ 4.8$ million nonaccrual residential mortgage loan. The other commercial mortgage loan is a $\$ 2.6$ million loan. Both loans are well secured.

Restructured loans still accruing interest at September 30, 2005 represented six loans to a single borrower. All loans were current as of September 30, 2005 based upon their revised terms, and we are closely monitoring the borrower s financial condition.

As of September 30, 2005, there were ten impaired loans to three borrowers totaling $\$ 3.8$ million, compared to nine impaired loans to four borrowers totaling $\$ 7.3$ million a year ago, and eleven loans to six borrowers totaling $\$ 8.0$ million at year-end 2004. All impaired loans were comprised primarily of loans secured by commercial properties.

We continue to closely monitor loan delinquencies and impairments and to work with borrowers to resolve loan problems. Any deterioration of Hawaii or California s economy may impact loan quality, and may result in increases in nonperforming assets, delinquencies and restructured loans.

Provision for Loan Losses

A discussion of our accounting policy regarding the Allowance is contained in the Critical Accounting Policies section of this report.

The following table sets forth certain information with respect to the Allowance as of the dates and for the periods indicated.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q



The provision for loan losses (the Provision ) was $\$ 1.0$ million and $\$ 2.9$ million for the three and nine months ended September 30, 2005 , respectively, compared to $\$ 533,000$ and $\$ 1.1$ million, respectively, for the comparable periods in 2004. This increase is reflective of the increase in nonaccrual and delinquent loans during the past year.

The Allowance, expressed as a percentage of total loans, was $1.57 \%$ at September 30, 2005 compared to $1.64 \%$ at year-end 2004 and $1.63 \%$ a year ago. We believe that the Allowance is adequate to cover the credit risks inherent in the loan portfolio. Any deterioration of Hawaii or California s economy could adversely affect the borrowers ability to repay their loans or the value of collateral securing those loans and, consequently, the level of net loan charge-offs and Provision.

Net loan recoveries totaled $\$ 88,000$ for the three months ended September 30,2005 , compared to net loan charge-offs of $\$ 611,000$ for the same period last year. Net loan charge-offs totaled $\$ 875,000$ for the nine months ended September 30, 2005, compared to $\$ 1.1$ million for the same period last year. When expressed as an annualized percentage of average loans , net loan charge-offs (recoveries) were ( 0.01 )\% and $0.04 \%$ for the three and nine months ended September 30, 2005, respectively, compared to $0.13 \%$ and $0.09 \%$, respectively, for the comparable periods in 2004.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

## Other Operating Income

Total other operating income increased by $\$ 6.5$ million or $132.1 \%$ to $\$ 11.5$ million for the third quarter of 2005 over the same period last year due primarily to the CBBI merger on September 15, 2004. Service charges on deposit accounts increased by $\$ 1.7$ million or $102.5 \%$, other service charges and fees increased by $\$ 1.9$ million or $124.9 \%$, gains on sales of loans increased by $\$ 1.8$ million or $620.9 \%$ and other income increased by $\$ 0.9$ million or $155.1 \%$. The disproportionate increase in gains on sales of loans reflects the addition of HHL s residential loan sale activity and CBBI s relatively larger mortgage banking operation compared to our pre-merger level. Compared to the second quarter of 2005, total other operating income increased by $\$ 2.7$ million or $30.3 \%$ due to HHL loan sale activity and an increase in service charge fee income.

For the nine months ended September 30, 2005, total other operating income of $\$ 29.5$ million increased by $\$ 16.6$ million or $128.0 \%$ compared to the same period in 2004. Service charges on deposits increased by $\$ 3.8$ million or $84.8 \%$, other service charges and fees increased by $\$ 5.0$ million or $118.8 \%$, gains on sales of loans increased by $\$ 2.9$ million or $710.5 \%$, investment securities gains increased by $\$ 1.2$ million or $717.8 \%$, and other income increased by $\$ 2.9$ million or $192.7 \%$.

## Other Operating Expense

Total other operating expense was $\$ 32.3$ million for the third quarter of 2005 , up $\$ 10.3$ million or $46.6 \%$ over the third quarter of 2004 due primarily to the CBBI merger and HHL acquisition. Salaries and employee benefits increased by $\$ 6.3$ million or $55.9 \%$, net occupancy increased by $\$ 1.2$ million or $94.7 \%$, amortization of core deposit premium increased by $\$ 1.0$ million or $156.7 \%$, and other expense increased by $\$ 2.5$ million or $78.4 \%$. Offsetting these increases is a decrease of $\$ 1.4$ million or $46.6 \%$ in legal and professional services, primarily due to a reduction in merger-related expenses from the prior year. Compared to the second quarter of 2005, total other operating expense increased by $\$ 3.6$ million or $12.6 \%$. During that period, salaries and employee benefits increased by $\$ 3.4$ million or $23.5 \%$ due largely to $\$ 3.5$ million in merger-related severance accruals.

Total other operating expense for the first nine months of 2005 of $\$ 92.0$ million increased by $\$ 41.3$ million or $81.4 \%$, primarily the result of the HHL acquisition and the CBBI merger. Included in other operating expense were nonrecurring merger-related expenses totaling $\$ 3.5$ million and $\$ 5.5$ million for the three and nine months ended September 30, 2005, respectively, and $\$ 4.5$ million and $\$ 4.9$ million, respectively, for the comparable periods in 2004.

Income Taxes

The effective tax rate was $35.05 \%$ and $32.82 \%$ for the third quarter and first nine months of 2005 , respectively, compared to $29.62 \%$ and $30.67 \%$, respectively, for the same periods in 2004. In the first quarter of 2005, we recognized $\$ 1.8$ million in state tax credits from investments in high-technology businesses in Hawaii. State tax credits recognized in 2004 totaled $\$ 309,000$ and $\$ 1.2$ million for the third quarter and first nine months, respectively. We expect the effective tax rate to approximate $35 \%$ in the fourth quarter of 2005. Factors that may affect the effective tax

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

rate for the remainder of 2005 include the level of tax-exempt income recognized, the amount of nondeductible expenses incurred and the amount of tax credits available to offset future taxable income.

Financial Condition

The CBBI merger added $\$ 2.06$ billion in assets, $\$ 1.40$ billion in loans, $\$ 324.9$ million in investment securities, $\$ 1.38$ billion in deposits and $\$ 345.6$ million in shareholders equity as of September 15,2004 , the effective date of the merger.

On August 17, 2005, Central Pacific Bank completed its acquisition of HHL, which will provide enhanced mortgage lending capabilities, and bolsters our origination position in the residential mortgage market in Hawaii.

Total assets at September 30, 2005 grew to $\$ 5.04$ billion, increasing by $\$ 389.7$ million or $8.4 \%$ compared to $\$ 4.65$ billion at year-end 2004, and by $\$ 429.1$ million over September 30, 2004.

Loans, net of unearned income, grew to $\$ 3.37$ billion, compared to $\$ 3.10$ billion at year-end 2004 and $\$ 3.06$ billion a year ago. The increase over year-end 2004 is primarily due to an increase in commercial construction loans originating in Hawaii and California. The strong real estate market, while providing lending opportunities, also results in unanticipated payoffs, particularly in the second quarter of 2005. Based on current loan pipeline estimates, we expect loan origination activity to remain at or near current levels for the remainder of 2005.

Total deposits at September 30, 2005 were $\$ 3.47$ billion, an increase of $\$ 143.8$ million or $4.3 \%$ over the $\$ 3.33$ billion at year-end 2004, and compared to $\$ 3.30$ billion a year ago. Noninterest-bearing deposits increased by $\$ 65.3$ million or $11.0 \%$ in the first nine months of 2005, while interest-bearing deposits increased by $\$ 78.5$ million or $2.9 \%$. We have been focusing our sales efforts on our premier product, the Exceptional Checking and Savings accounts, supplemented by Free Checking and periodic certificate of deposit specials, to generate deposit growth in the Hawaii market.

## Capital Resources

Shareholders equity was $\$ 665.0$ million at September 30, 2005, compared to $\$ 567.9$ million at year-end 2004 and $\$ 559.4$ million a year ago. Book value per share at September 30, 2005 was $\$ 21.87$, compared to $\$ 20.17$ at year-end 2004 and $\$ 19.96$ a year ago.

On July 26, 2005, the board of directors declared a third quarter cash dividend of $\$ 0.19$ per share, an increase of $18.8 \%$ over the $\$ 0.16$ per share dividend declared in the third quarter of 2004 and consistent with the $\$ 0.19$ per share declared in the second quarter of 2005 . For the first nine months of 2005, dividends declared of $\$ 0.54$ per share increased by $12.5 \%$ over dividends declared in the first nine months of 2004.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

In March 2005, we completed a public offering of 2.01 million shares of common stock that generated proceeds totaling $\$ 64.2$ million, net of expenses. The proceeds are being used for general corporate purposes.

We maintain a stock repurchase program with available authorization totaling $\$ 9.5$ million. There were no repurchases of common stock during the third quarter of 2005. During the first quarter of 2005, we repurchased 2,893 shares of common stock in a transaction related to the CBBI merger at a weighted average repurchase price of $\$ 36.66$ per share.

We have five statutory trusts: CPB Capital Trust I, CPB Capital Trust II, CPB Statutory Trust III, CPB Capital Trust IV and CPB Statutory Trust V, which issued a total of $\$ 105.0$ million in trust preferred securities. The statutory trusts are not consolidated in the consolidated financial statements as of September 30, 2005. However, the Federal Reserve has determined that certain cumulative preferred securities, such as the trust preferred securities issued by the capital and statutory trusts, qualify as minority interest, and are included in the calculation of Tier 1 capital up to $25 \%$ of total risk-based capital with the excess includable as Tier 2 capital.

Our objective with respect to capital resources is to maintain a level of capital that will support sustained asset growth and anticipated risks. Furthermore, we seek to ensure that regulatory guidelines and industry standards for well-capitalized institutions are met.

Regulations on capital adequacy guidelines adopted by the Federal Reserve Board (the FRB ) and the Federal Deposit Insurance Corporation (the FDIC ) are as follows. An institution is required to maintain a minimum ratio of qualifying total capital to risk-adjusted assets of $8 \%$ and a minimum ratio of Tier 1 capital to risk-adjusted assets of $4 \%$. In addition to the risk-based guidelines, federal banking regulators require banking organizations to maintain a minimum amount of Tier 1 capital to total assets, referred to as the leverage ratio. For a banking organization rated in the highest of the five categories used by regulators to rate banking organizations, the minimum leverage ratio of Tier 1 capital to total assets must be $3 \%$. In addition to these uniform risk-based capital guidelines and leverage ratios that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.

The following table sets forth the capital ratios and capital adequacy requirements applicable as of the dates indicated.

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

| (Dollars in thousands) | Actual |  |  | Minimum required for capital adequacy purposes |  |  | Excess |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio |  | Amount | Ratio |  | Amount | Ratio |
| At September 30, 2005: |  |  |  |  |  |  |  |  |  |
| Leverage capital | \$ | 452,884 | 9.86\% | \$ | 183,816 | 4.00\% | \$ | 269,068 | 5.86\% |
| Tier 1 risk-based capital |  | 452,884 | 11.06 |  | 163,779 | 4.00 |  | 289,105 | 7.06 |
| Total risk-based capital |  | 504,131 | 12.31 |  | 327,558 | 8.00 |  | 176,573 | 4.31 |
|  |  |  |  |  |  |  |  |  |  |
| At December 31, 2004: |  |  |  |  |  |  |  |  |  |
| Leverage capital | \$ | 351,705 | 8.11\% | \$ | 173,466 | 4.00\% | \$ | 178,239 | 4.11\% |
| Tier 1 risk-based capital |  | 351,705 | 9.67 |  | 145,445 | 4.00 |  | 206,260 | 5.67 |
| Total risk-based capital |  | 397,300 | 10.93 |  | 290,890 | 8.00 |  | 106,410 | 2.93 |

In addition, FDIC-insured institutions such as our principal banking subsidiary, Central Pacific Bank, must maintain leverage, Tier 1 and total risk-based capital ratios of at least $5 \%, 6 \%$ and $10 \%$, respectively, to be considered well capitalized under the prompt corrective action provisions of the FDIC Improvement Act of 1991.

The following table sets forth Central Pacific Bank s capital ratios and capital requirements to be considered well capitalized as of the dates indicated.

| (Dollars in thousands) | Actual |  |  | Minimum required to be well capitalized |  |  |  | Excess |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio |  | Amount | Ratio |  | Amount | Ratio |
| At September 30, 2005: |  |  |  |  |  |  |  |  |  |
| Leverage capital | \$ | 406,232 | 8.88\% | \$ | 228,744 | 5.00\% | \$ | 177,488 | 3.88\% |
| Tier 1 risk-based capital |  | 406,232 | 9.96 |  | 244,689 | 6.00 |  | 161,543 | 3.96 |
| Total risk-based capital |  | 457,278 | 11.21 |  | 407,814 | 10.00 |  | 49,464 | 1.21 |
| At December 31, 2004: |  |  |  |  |  |  |  |  |  |
| Leverage capital | \$ | 182,561 | 7.51\% | \$ | 121,472 | 5.00\% | \$ | 61,089 | 2.51\% |
| Tier 1 risk-based capital |  | 182,561 | 9.65 |  | 113,467 | 6.00 |  | 69,094 | 3.65 |
| Total risk-based capital |  | 206,225 | 10.90 |  | 189,111 | 10.00 |  | 17,114 | 0.90 |

Liquidity

Our objective in managing liquidity is to maintain a balance between sources and uses of funds in order to economically meet the cash requirements of customers for loans and deposit withdrawals and participate in investment opportunities as they arise. We monitor our liquidity position in relation to trends of loan demand and deposit growth on a daily basis to assure maximum utilization, maintenance of an adequate level of readily marketable assets and access to short-term funding sources.

During the third quarter of 2005, loan originations exceeded deposit growth and resulted in

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

an increase in short-term borrowings of $\$ 107.3$ million.

We anticipate that loan demand will exceed deposit growth in the fourth quarter of 2005, resulting in additional liquidity needs. Secondary funding sources, primarily the Federal Home Loan Bank of Seattle ( FHLB ), are expected to provide adequate funding to satisfy those needs. Central Pacific Bank is a member of, and maintained a $\$ 1.2$ billion line of credit with, the FHLB as of September 30, 2005, of which $\$ 684.4$ million was outstanding.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the risk of loss in a financial instrument arising from adverse changes in market rates/prices such as interest rates, foreign currency rates, commodity prices and equity prices. Our primary market risk exposure is interest rate risk. The ongoing monitoring and management of this risk is an important component of our asset/liability management process that is governed by policies approved by our Board of Directors. The Board of Directors delegates responsibility for carrying out the asset/liability management policies to the Asset/Liability Committee ( ALCO ). In this capacity, ALCO develops strategies to coordinate rate-sensitive assets and rate-sensitive liabilities to meet our financial objectives.

The primary analytical tool we use to measure and manage our interest rate risk is a simulation model that projects changes in net interest income ( NII ) as market interest rates change. Board policy requires that simulated changes in NII should be within certain specified ranges, or steps must be taken to reduce interest rate risk. The results of the model indicate that the mix of rate-sensitive assets and liabilities at September 30, 2005 would not result in a fluctuation of NII that would exceed the established policy limits.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report and pursuant to Rule 13a-15 of the Securities Exchange Act of 1934, as amended, (the
Exchange Act ), the Company s Management, including the Chief Executive Officer and Principal Financial and Accounting Officer, conducted an evaluation of the effectiveness and design of the Company s disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act). Based upon that evaluation, the Company s Chief Executive Officer and Principal Financial and Accounting Officer concluded, as of the end of the period covered by this report, that the Company s disclosure controls and procedures were effective in recording, processing, summarizing and reporting information required to be disclosed by the Company, within the time periods specified in the Securities and Exchange Commission s rules and forms.

Changes in Internal Controls

As of the end of the period covered by this report, there have been no changes in the Company s internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f)

## Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q

of the Exchange Act) during the quarter to which this report relates that have materially affected or is reasonably likely to materially affect, the internal control over financial reporting.

PART II. OTHER INFORMATION

Items 1 to 5

Items 1 to 5 are omitted pursuant to instructions to Part II.

Item 6. Exhibits

Exhibit 3.2 Amended Bylaws of the Registrant *
Exhibit 31.1 - Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
Exhibit 31.2 - Certification of the Principal Financial and Accounting Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*

Exhibit 32.1 - Certification of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*

Exhibit 32.2-Certification of the Principal Financial and Accounting Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*

[^0]
## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CENTRAL PACIFIC FINANCIAL CORP.
(Registrant)

Date:
November 8, 2005

Date:
November 8, 2005
/s/ Dean K. Hirata
Dean K. Hirata
Executive Vice President and
Chief Financial Officer

# Edgar Filing: CENTRAL PACIFIC FINANCIAL CORP - Form 10-Q 

## Central Pacific Financial Corp.

## Exhibit Index

## Exhibit No.

## Description

Amended Bylaws of the Registrant

Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Certification of the Principal Financial and Accounting Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Certification of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Certification of the Principal Financial and Accounting Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002


[^0]:    * Filed herewith.

