DIME COMMUNITY BANCSHARES INC

Form 10-Q

November 08, 2018

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018 OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 0-27782

#### DIME COMMUNITY BANCSHARES, INC.

(Exact name of registrant as specified in its charter)

N/A

(Former name or former address, if changed since last report)

Delaware 11-3297463

(State or other jurisdiction of incorporation or organization) (I.R.S. employer identification number)

300 Cadman Plaza West, 8<sup>th</sup> Floor, Brooklyn, NY 11201 (Address of principal executive offices) (Zip Code)

(718) 782-6200

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all the reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer" "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

#### LARGE ACCELERATED FILER ACCELERATED FILER

NON -ACCELERATED FILER SMALLER REPORTING COMPANY EMERGING GROWTH COMPANY

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Classes of Common Stock Number of Shares Outstanding at November 8, 2018 \$.01 Par Value 36,445,304

		Pag
	PART I – FINANCIAL INFORMATION	
Item 1.	<u>Unaudited Condensed Consolidated Financial Statements</u>	
	Consolidated Statements of Financial Condition at September 30, 2018 and December 31, 2017	4
	Consolidated Statements of Income for the Three-Month and Nine-Month Periods Ended September 30,	5
	2018 and 2017	5
	Consolidated Statements of Comprehensive Income for the Three-Month and Nine-Month Periods Ended	6
	<u>September 30, 2018 and 2017</u>	U
	Consolidated Statements of Changes in Stockholders' Equity for the Nine-month Periods Ended	7
	<u>September 30, 2018 and 2017</u>	•
	Consolidated Statements of Cash Flows for the Nine-month Periods Ended September 30, 2018 and 2017	9
	Notes to Unaudited Condensed Consolidated Financial Statements	10
	Management's Discussion and Analysis of Financial Condition and Results of Operations	31
	Quantitative and Qualitative Disclosures About Market Risk	43
Item 4.	Controls and Procedures	44
	PART II - OTHER INFORMATION	
	<u>Legal Proceedings</u>	45
Item	Risk Factors	45
1A.		_
	Unregistered Sales of Equity Securities and Use of Proceeds	45
	Defaults Upon Senior Securities	45
	Mine Safety Disclosures	45
	Other Information	45
Item 6.	<u>Exhibits</u>	46
	<u>Signatures</u>	47
_		
2		

#### **Table of Contents**

Cautionary Note Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q contains a number of forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These statements may be identified by use of words such as "annualized," "anticipate," "believe," "continue," "could," "estimate," "expect," "impact," "intend," "seek," "may," "outlook," "plan," "potential," "predict," "project "would" and similar terms and phrases, including references to assumptions.

Forward-looking statements are based upon various assumptions and analyses made by Dime Community Bancshares, Inc. (the "Holding Company," and together with its direct and indirect subsidiaries, the "Company") in light of management's experience and its perception of historical trends, current conditions and expected future developments, as well as other factors it believes appropriate under the circumstances. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors (many of which are beyond the Company's control) that could cause actual conditions or results to differ materially from those expressed or implied by such forward-looking statements. Accordingly, you should not place undue reliance on such statements. These factors include, without limitation, the following:

the timing and occurrence or non-occurrence of events may be subject to circumstances beyond the Company's control;

there may be increases in competitive pressure among financial institutions or from non-financial institutions; the net interest margin is subject to material short-term fluctuation based upon market rates;

changes in deposit flows, loan demand or real estate values may adversely affect the business of Dime Community Bank (the "Bank");

changes in accounting principles, policies or guidelines may cause the Company's financial condition to be perceived differently;

changes in corporate and/or individual income tax laws may adversely affect the Company's business or financial condition;

general economic conditions, either nationally or locally in some or all areas in which the Company conducts business, or conditions in the securities markets or the banking industry may be less favorable than the Company currently anticipates;

legislative or regulatory changes may adversely affect the Company's business;

technological changes may be more difficult or expensive than the Company anticipates;

our ability to successfully integrate acquired entities, if any;

breaches, failures and interruptions in information tehenology ("IT") systems and IT security;

ability to retain key employees/executive management team;

success or consummation of new business initiatives may be more difficult or expensive than the Company anticipates;

litigation or other matters before regulatory agencies, whether currently existing or commencing in the future, may delay the occurrence or non-occurrence of events longer than the Company anticipates; and

the risks referred to in the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2017 as updated by our Quarterly Reports on Form 10-Q.

The Company has no obligation to update any forward-looking statements to reflect events or circumstances after the date of this document.

#### Table of Contents

Item 1. Condensed Consolidated Financial Statements

# DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)

(Dollars in thousands except share amounts)

ASSETS:	September 30, 2018	December 31, 2017
Cash and due from banks	\$132,822	\$ 169,455
Mortgage-backed securities ("MBS") available-for-sale, at fair value (See Note 7)	465,490	351,384
Marketable equity securities, at fair value	6,111	_
Investment securities available-for-sale, at fair value (See Note 7)	5,088	4,006
Trading securities		2,715
Loans:		
Real estate	5,204,462	5,464,067
Commercial and industrial ("C&I") loans	207,743	136,671
Other loans Less allowance for loan losses	1,162 (21,330 )	1,379 (21,033 )
Total loans, net	5,392,037	5,581,084
Premises and fixed assets, net	24,736	24,326
Federal Home Loan Bank of New York ("FHLBNY") capital stock	53,842	59,696
Bank Owned Life Insurance ("BOLI")	110,706	108,545
Goodwill	55,638	55,638
Other assets	47,723	46,611
Total Assets	\$6,294,193	\$ 6,403,460
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:  Due to depositors:		
Due to depositors: Interest-bearing deposits	\$4.013.470	\$ 4,095,701
Non-interest-bearing deposits	368,780	307,746
Total deposits	4,382,250	4,403,447
Escrow and other deposits	119,796	82,168
FHLBNY advances	1,042,925	1,170,000
Subordinated debt, net	113,722	113,612
Other liabilities	31,923	35,666
Total Liabilities	5,690,616	5,804,893
Stockholders' Equity:		
Preferred stock (\$0.01 par, 9,000,000 shares authorized, none issued or outstanding at		
September 30, 2018 and December 31, 2017)		
Common stock (\$0.01 par, 125,000,000 shares authorized, 53,690,825 shares and		
53,624,453 shares issued at September 30, 2018 and December 31, 2017, respectively,		
and 36,612,153 shares and 37,419,070 shares outstanding at September 30, 2018 and		
December 31, 2017, respectively)	537	536
Additional paid-in capital	277,718	276,730
Retained earnings	558,357	535,130
Accumulated other comprehensive loss, net of deferred taxes	(5,734)	(3,641 )
Unearned Restricted Stock Award common stock	(4,699)	(2,894)

Common stock held by Benefit Maintenance Plan ("BMP")	(1,509	(2,736	)
Treasury stock, at cost (17,078,672 shares and 16,205,383 shares at September 30, 2018			
and December 31, 2017, respectively)	(221,093)	(204,558	)
Total Stockholders' Equity	603,577	598,567	
Total Liabilities and Stockholders' Equity	\$6,294,193	\$ 6,403,460	

See notes to unaudited consolidated financial statements.

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Table of Contents
DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
(Dollars in thousands except per share amounts)

	September		Nine Mon September	30,	
	2018	2017	2018	2017	
Interest income:					
Loans secured by real estate	\$ 47,486	\$ 51,621	\$144,889	\$153,233	
C&I loans	2,729	1,043	6,541	1,558	
Other loans	18	19	55	55	
MBS	2,852	27	7,515	55	
Investment securities	59	108	123	462	
Other short-term investments	1,480	811	4,537	2,139	
Total interest income	54,624	53,629	163,660	157,502	
Interest expense:					
Deposits and escrow	13,361	9,408	36,100	28,424	
Borrowed funds	6,235	5,763	18,384	15,080	
Total interest expense	19,596	15,171	54,484	43,504	
Net interest income	35,028	38,458	109,176	113,998	
Provision for loan losses	335	23	1,641	1,520	
Net interest income after provision for loan losses	34,693	38,435	107,535	112,478	
Non-interest income:					
Service charges and other fees	1,233	948	3,443	2,661	
Net mortgage banking income	79	69	292	150	
Net gain on sale of securities and other assets <sup>(1)</sup>	99	2,635	1,484	2,769	
Gain on sale of loans	18	_	143	<u> </u>	
Income from BOLI	729	558	2,161	1,654	
Other	63	73	179	574	
Total non-interest income	2,221	4,283	7,702	7,808	
Non-interest expense:	,	,	,	,	
Salaries and employee benefits	10,963	8,593	33,024	27,577	
Stock benefit plan compensation expense	403	353	1,198	1,030	
Occupancy and equipment	3,845	3,492	11,414	10,620	
Data processing costs	1,823	3,392	5,374	6,502	
Marketing	975	1,467	2,168	4,399	
Federal deposit insurance premiums	382	875	1,521	2,242	
Loss from extinguishment of debt	_	1,272		1,272	
Other	3,194	2,731	9,446	8,771	
Total non-interest expense	21,585	22,175	64,145	62,413	
Income before income taxes	15,329	20,543	51,092	57,873	
Income tax expense	3,547	7,230	12,244	21,414	
Net income	\$11,782	\$ 13,313	\$38,848	\$36,459	
The media	Ψ 11,/02	Ψ 10,010	Ψ 20,0 το	Ψυυ,τυν	
Earnings per Share:					
Basic	\$0.32	\$ 0.36	\$1.04	\$0.97	
Diluted	\$0.32	\$ 0.35	\$1.04	\$0.97	

<sup>&</sup>lt;sup>(1)</sup> Amount includes periodic valuation gains or losses sales on of marketable equity and trading securities See notes to unaudited consolidated financial statements.

#### Table of Contents

## DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(Dollars in thousands except per share amounts)

	Three Mo	nths Ended	Nine Months Ended		
	September	r 30,	Septembe	r 30,	
	2018	2017	2018	2017	
Net Income	\$11,782	\$13,313	\$38,848	\$36,459	
Other comprehensive income (loss):					
Change in unrealized holding loss on securities held-to-maturity and					
transferred securities		1,235	_	1,299	
Change in unrealized holding loss on securities available-for-sale	(2,774)	27	(7,011)	251	
Change in pension and other postretirement obligations	287	355	728	1,012	
Change in unrealized gain on derivatives	754	92	3,330	(326)	
Other comprehensive gain (loss) before income taxes	(1,733)	1,709	(2,953)	2,236	
Deferred tax expense (benefit)	(577	773	(981	1,008	
Other comprehensive income (loss), net of tax	(1,156)	936	(1,972)	1,228	
Total comprehensive income	\$ 10,626	\$ 14,249	\$36,876	\$37,687	

See notes to unaudited condensed consolidated financial statements.

#### Table of Contents

DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED) (Dollars in thousands)

	Nine Months Ended September 30, 2018				Accumulated						
	Number of Shares			Retained Earnings	Other Comprehen Loss, Net of Deferred Taxes	nkiwearned Stock Award Common Stock	Common Stock	Treasury Stock, at cost	Total Stockholders' Equity		
Beginning balance as of January 1, 2018 Reclassification of unrealized		\$536	\$276,730	\$535,130	\$(3,641)	\$(2,894)	\$(2,736)	\$(204,558)	\$598,567		
gains and losses on marketable equity securities Adjusted beginning		_	_	153	(153 )	_	_	_	_		
balance as of January 1, 2018 Net Income Other comprehensive	37,419,070 —	536	276,730 —	535,283 38,848	(3,794)	(2,894)	(2,736)	(204,558)	598,567 38,848		
loss, net of tax Exercise of	_	_	_	_	(1,972)	_	_	_	(1,972 )		
stock options, net Release of	57,327	1	1,118	_	_	_	_	(165)	954		
shares, net of forfeitures Stock-based	158,851	_	1,022		_	(3,003)		1,994	13		
compensation Shares received to satisfy	_	_	_	_	_	1,198	_	_	1,198		
distribution of retirement benefits Reclassification of tax effects on other	,		(1,152 )	_	_	_	1,227	(958)	(883 )		
comprehensive income (loss) Cash dividends declared and	_		_	(32)	32	_	_	_	_		
paid	_	_	_	(15,742)			_	_	(15,742)		

Repurchase of shares of Common Stock Ending balance	(973,200 )	_	_	_	_	_	_	(17,406)	(17,406)
as of September 30, 2018	36,612,153	\$537	\$277,718	\$558,357	\$ (5,734	) \$(4,699)	\$(1,509)	\$(221,093)	\$603,577
7									

#### **Table of Contents**

Nine Months Ended September 30, 2017 Accumulated Other Comprehen**sinve**arned Loss, Stock Common Net of Additional Award Stock Treasury Total Number CommoRaid-in Retained Deferred Common Held by Stock, at Stockholders' Earnings of Shares Stock Capital Taxes Stock **BMP** Equity cost Beginning balance as of January 1, 2017 37,455,853 \$536 \$278,356 \$503,539 \$(5,939) \$(1,932) \$(6,859) \$(201,833) \$565,868 Net Income 36,459 36,459 Other comprehensive income, net of 1,228 1,228 tax Exercise of 680 stock options 45,174 680 Release of shares, net of 198 forfeitures 152,215 1,325 (2,874)(170)1,917 Stock-based compensation 1,270 1,270 Shares received to satisfy distribution of retirement benefits (3.687)4,293 (3.905)(230,358)(4,511)Cash dividends

(15,761)

\$276,674 \$524,237 \$(4,711 ) \$(3,536) \$(2,736) \$(204,427) \$586,037

See notes to unaudited condensed consolidated financial statements.

37,422,884 \$536

8

declared and

Ending balance as of September

paid

30, 2017

(15,761)

#### Table of Contents

# DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (Dollars in thousands)

	Nine Months Ended Sept			
	30,	,	2017	
CACHELOWCEDOM ODED ATING ACTIVITIES.	2018	4	2017	
CASH FLOWS FROM OPERATING ACTIVITIES:	¢ 20 040	(	1 26 450	
Net Income  A divergents to reasonable not income to not each provided by energing activities.	\$ 38,848		\$ 36,459	
Adjustments to reconcile net income to net cash provided by operating activities:	(110	`	(2.760	`
Net gain recognized on marketable equity and trading securities	(110	)	(2,769	)
Net gain on sale of loans held for sale	(143	)	<del></del>	
Net gain on sale of MBS available-for-sale	(1,374	)		
Net depreciation, amortization and accretion	3,054		2,697	
Stock plan compensation	1,198		1,270	
Provision for loan losses	1,641		1,520	
Loss from extinguishment of debt			1,272	
Proceeds from sale of loans held for sale	2,283	`	(1.654	`
Increase in cash surrender value of BOLI	(2,161	)	(1,654	)
Deferred income tax provision	(1,910	)	(2,869	)
Reduction in credit related other than temporary impairment ("OTTI") amortized			460	
through interest income			(60	)
Changes in assets and liabilities:				
Decrease (Increase) in other assets	5,129		(351	)
Increase in other liabilities	(3,010	)	(10	)
Net cash provided by Operating activities	43,445		35,505	
CASH FLOWS FROM INVESTING ACTIVITIES:				
Proceeds from sales of marketable equity securities	923		_	
Proceeds from sale of investment securities held to maturity	_		9,167	
Proceeds from sales of investment securities available-for-sale	_		240	
Proceeds from sales of MBS available-for-sale	158,758		_	
Proceeds from sales of trading securities			4,629	
Proceeds from calls and principal repayments of MBS available-for-sale	51,472		38	
Purchases of investment securities available-for-sale	(5,071	)	(242	)
Purchases of marketable equity securities	(202	)	_	
Purchases of MBS available-for-sale	(330,987	)	(23,995	)
Proceeds from sale of portfolio loans held for sale			4,471	
Net decrease (increase) in loans	185,239		(346,856	)
Purchases of fixed assets, net	(2,356	)	(7,024	)
Redemption (purchase) of FHLBNY capital stock, net	5,854		(17,345	)
Net cash provided by (used in) Investing Activities	63,630		(376,917	)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Decrease in due to depositors	(21,197	)	(24,233	)
Increase in escrow and other deposits	37,628		14,764	
Repayments of FHLBNY advances	(2,519,600	)	(3,044,575	)
Proceeds from FHLBNY advances	2,392,525		3,430,950	
Proceeds from exercise of stock options	954		680	
Release of stock for benefit plan awards	13		198	
BMP ESOP shares received to satisfy distribution of retirement benefits	(883	)	(3,905	)
Treasury shares repurchased	(17,406	)		-
- · · · · · · · · · · · · · · · · · · ·	•	•		

Cash dividends paid to stockholders, net	(15,742	) (15,761	)
Proceeds from Subordinated debt issuance, net		113,531	
Repayments of Trust Preferred securities		(70,680	)
Net cash provided by (used in) Financing Activities	(143,708	) 400,969	
DECREASE (INCREASE) IN CASH AND CASH EQUIVALENTS	(36,633	) 59,557	
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	169,455	113,503	
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 132,822	\$ 173,060	
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:			
Cash paid for income taxes	\$7,928	\$ 26,415	
Cash paid for interest	52,450	42,794	
Loans transferred to held for sale	2,140	4,471	
Amortization of unrealized loss on securities transferred from available-for-sale to			
held-to-maturity		50	
Net decrease in non-credit component of OTTI		20	
Reductions for previous credit losses realized on securities sold	_	1,229	
-			

See notes to unaudited condensed consolidated financial statements.

#### **Table of Contents**

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Dollars in Thousands Except Per Share Amounts)

#### 1. NATURE OF OPERATIONS

Dime Community Bancshares, Inc. (the "Holding Company" and together with its direct and indirect subsidiaries, the "Company") is a Delaware corporation organized by Dime Community Bank (f/k/a The Dime Savings Bank of Williamsburgh) (the "Bank") for the purpose of acquiring all of the capital stock of the Bank issued in the Bank's conversion to the stock form of ownership on June 26, 1996. At September 30, 2018 the significant assets of the Holding Company were the capital stock of the Bank and investments retained by the Holding Company. The liabilities of the Holding Company were comprised primarily of \$113,722 subordinated notes due in 2027, which become callable commencing in 2022. The Company is subject to the reporting requirements of the Securities Exchange Act of 1934, as amended.

The Bank was originally founded in 1864 as a New York State-chartered mutual savings bank, and currently operates as a New York State-chartered stock savings bank. Effective August 1, 2016, the Bank changed its name from The Dime Savings Bank of Williamsburgh to Dime Community Bank. The new name more accurately reflects the Bank's evolving business model and emphasizes its broader geographic and business reach while retaining the Bank's mission to be in and of the communities it serves, including the virtual online community. The Bank's principal business is gathering deposits from customers within its market area and via the internet, and investing them primarily in multifamily residential, commercial real estate, mixed use, and, to an increasing extent, commercial and industrial ("C&I") loans, one-to-four family residential, mortgage-backed securities, obligations of the U.S. government and government sponsored enterprises, and corporate debt and equity securities.

The Holding Company neither owns nor leases any property, but instead uses the administrative offices of the Bank, located in the Brooklyn Heights section of the borough of Brooklyn, New York. The Bank maintains its principal office in the Williamsburg section of the borough of Brooklyn, New York. As of September 30, 2018, the Bank had twenty-nine retail banking offices located throughout the boroughs of Brooklyn, Queens, and the Bronx, and in Nassau County and Suffolk County, New York.

#### 2. SUMMARY OF ACCOUNTING POLICIES

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments necessary for a fair presentation of the Company's financial condition as of September 30, 2018 and December 31, 2017, the results of operations and statements of comprehensive income for the three-month and nine-month periods ended September 30, 2018 and 2017, and the changes in stockholders' equity and cash flows for the nine-month periods ended September 30, 2018 and 2017. The results of operations for the three-month and nine-month periods ended September 30, 2018 are not necessarily indicative of the results of operations for the remainder of the year ending December 31, 2018. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") have been omitted pursuant to the rules and regulations of the U. S. Securities and Exchange Commission ("SEC").

The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Please see "Part I - Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" for a discussion of areas in the accompanying unaudited condensed consolidated financial statements utilizing significant estimates.

These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements as of and for the year ended December 31, 2017 and notes thereto contained in our Annual Report on Form 10-K.

#### 3. RECENT ACCOUNTING PRONOUNCEMENTS

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). ASU 2016-02 requires companies that lease valuable assets to recognize on their balance sheets the assets and liabilities generated by contracts longer than one year. The amendments in this update are effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2018, however, early adoption is permitted. The Company is in the final stages of implementing third-party software in order to evaluate the financial impact of ASU 2016-02 on its consolidated financial statements.

#### **Table of Contents**

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments – Credit Losses (Topic 326), which requires that the measurement of all expected credit losses for financial assets held at the reporting date be based on historical experience, current condition, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better measure their credit loss estimates. This guidance also amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. For the Company, this guidance is effective for fiscal years and interim periods beginning after December 31, 2019. The Company has established a committee that is assessing system requirements, gathering data, and evaluating the impact of ASU 2016-13 on its consolidated financial statements. The Company has engaged a third party software provider in order to evaluate the potential impact of ASU 2016-13. The Company expects to recognize a one-time cumulative effect increase to the allowance for loan losses as of the beginning of the reporting period in which ASU 2016-13 takes effect, however, cannot yet determine the magnitude of the impact on the consolidated financial statements.

In March 2017, the FASB issued ASU 2017-08, Receivables – Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities. ASU 2017-08 shortens the amortization period for certain callable debt securities held at a premium. Specifically, the amendments require the premium to be amortized to the earliest call date. The amendments do not require an accounting change for securities held at a discount; the discount continues to be amortized to maturity. The amendments in this update are effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2018, however, early adoption is permitted. The adoption of ASU 2017-08 will not have a material impact on the Company's consolidated financial statements.

#### 4. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Activity in accumulated other comprehensive income (loss), net of tax, was as follows:

	Se	curities									
	He	eld-to-							T	otal	
	M	aturity							A	ccumulate	ed
	an	•	S	ecurities		Defined				ther	
	Tr	ansferred	Α	vailable-f	or.	-Benefit	D	erivative		omprehen	sive
		curities		ale		Plans		sset		oss	51.0
Balance as of January 1, 2018	\$	<u> </u>		285		\$(6,633)				(3,641	)
Reclassification of unrealized gains and losses on											
available-for-sale equity securities (1)		_		(153	)			_		(153	)
Adjusted balance as of January 1, 2018				132		(6,633)		2,707		(3,794	)
Other comprehensive income (loss) before						, , ,		,			,
reclassifications				(3,928	)	161		2,711		(1,056	)
Amounts reclassified from accumulated other								•			,
comprehensive loss				(932	)	329		(313)		(916	)
Net other comprehensive income during the period				(4,860	)	490		2,398		(1,972	)
Reclassification of tax effects on other				,				,		· /	
comprehensive income (2)						32				32	
Balance as of September 30, 2018	\$		\$	(4,728	)	\$(6,111)	\$	5,105	\$	(5,734	)
			Ċ	( )-	,	, (-)		,	Ċ	(- )	
Balance as of January 1, 2017	\$	(713	\$	(92	)	\$(6,910)	\$	1,776	\$	(5,939	)
Other comprehensive income (loss) before		,		`		, , ,					
reclassifications		39		133		_		(313)		(141	)
Amounts reclassified from accumulated other								,		`	,
comprehensive loss		674				560		135		1,369	
Net other comprehensive income during the period		713		133		560		(178)		1,228	
								, , ,		,	

Balance as of September 30, 2017 \$ — \$ 41 \$ (6,350) \$ 1,598 \$ (4,711 )

- (1) Represents the impact of adopting ASU 2016-01 allowing the reclassification of unrealized gains and losses on available-for-sale equity securities from accumulated other comprehensive income to retained earnings.

  Represents the impact of adopting ASU 2018-02 allowing the reclassification of certain stranded income tax effects in accumulated other comprehensive income resulting from the Tax Cuts and Jobs Act of 2017
- (2) (the "Tax Act") from accumulated other comprehensive income to retained earnings in each period in which the effect of the change in the U.S. federal corporate income tax rate in the Tax Act (or portion thereof) is recorded. The amount of the reclassification is an adjustment for the difference between the historical corporate income tax rate (35%) and the newly enacted 21% corporate income tax rate.

The before and after tax amounts allocated to each component of other comprehensive income (loss) are presented in the table below for the periods indicated.

#### **Table of Contents**

	Three Months Ended September 30, 2018 2017		Nine Mont September 2018	
Change in unrealized holding loss on securities held-to-maturity and				
transferred securities:				
Accretion of previously recognized non-credit component of OTTI	\$ <i>—</i>	\$ 3	\$ <i>—</i>	\$ 20
Change in unrealized loss on securities transferred to held-to-maturity	_	3		50
Reclassification adjustment for net gains included in net gain on				
securities and other assets	_	1,229		1,229
Net change	_	1,235		1,299
Tax expense	_	558		586
Net change in unrealized holding loss on securities held-to-maturity and				
transferred securities	_	677		713
Change in unrealized holding gain on securities available-for-sale:				
Change in net unrealized gain during the period	(2,770)	27	(5,637)	251
Reclassification adjustment for net gains included in net gain on				
securities and other assets	(4)		(1,374)	
Net change	(2,774)	27	(7,011)	
Tax expense (benefit)	(767)	19	(2,151)	118
Net change in unrealized holding gain on securities available-for-sale	(2,007)	8	(4,860)	133
Change in pension and other postretirement obligations:				
Reclassification adjustment for expense included in other expense	162	355	485	1,012
Change in the net actuarial gain or loss	125		243	
Net change	287	355	728	1,012
Tax expense	94	160	238	452
Net change in pension and other postretirement obligations	193	195	490	560
Change in unrealized loss on derivatives:				
Change in net unrealized loss during the period	966	24	3,792	(573)
Reclassification adjustment for expense included in interest expense	(212)	68	(462)	247
Net change	754	92	3,330	(326)
Tax expense (benefit)	96	36	932	(148)
Net change in unrealized loss on derivatives	658	56	2,398	(178)
Other comprehensive income (loss)	\$ (1,156)	\$ 936	\$(1,972)	\$ 1,228

#### 5. EARNINGS PER SHARE ("EPS")

Basic EPS is computed by dividing net income by the weighted-average common shares outstanding during the reporting period. Diluted EPS is computed using the same method as basic EPS, but reflects the potential dilution that would occur if "in the money" stock options were exercised and converted into Common Stock, and if all likely aggregate Long-term Incentive Plan ("LTIP") and Sales Incentive Plan ("SIP") share are issued. In determining the weighted average shares outstanding for basic and diluted EPS, treasury shares are excluded. Vested restricted stock award ("RSA") shares are included in the calculation of the weighted average shares outstanding for basic and diluted EPS. Unvested RSA, LTIP, and SIP shares not yet awarded are recognized as a special class of participating securities under ASC 260, and are included in the calculation of the weighted average shares outstanding for basic and diluted EPS.

The following is a reconciliation of the numerators and denominators of basic and diluted EPS for the periods presented:

Three Months Ended

Nine Months Ended

	September 30	),	September 30			
	2018	2017	2018	2017		
Net income per the Consolidated Statements of Income	\$11,782	\$13,313	\$38,848	\$36,459		
Less: Dividends paid and earnings allocated to						
participating securities	(41)	(34)	(113)	(97)		
Income attributable to common stock	\$11,741	\$13,279	\$38,735	\$36,362		
Weighted average common shares outstanding, including						
participating securities	37,220,933	37,528,933	37,428,595	37,627,568		
Less: weighted average participating securities	(154,775)	(162,074)	(156,311)	(169,797)		
Weighted average common shares outstanding	37,066,158	37,366,859	37,272,284	37,457,771		
Basic EPS	\$0.32	\$0.36	\$1.04	\$0.97		
Income attributable to common stock	\$11,741	\$13,279	\$38,735	\$36,362		
Weighted average common shares outstanding	37,066,158	37,366,859	37,272,284	37,457,771		
Weighted average common equivalent shares outstanding	123,490	74,996	127,456	79,045		
Weighted average common and equivalent shares						
outstanding	37,189,648	37,441,855	37,399,740	37,536,816		
Diluted EPS	\$0.32	\$0.35	\$1.04	\$0.97		
12						

#### **Table of Contents**

Common and equivalent shares resulting from the dilutive effect of "in-the-money" outstanding stock options are calculated based upon the excess of the average market value of the common stock over the exercise price of outstanding in-the-money stock options during the period.

There were no "out-of-the-money" stock options during the three-month or nine-month ended September 30, 2018 or 2017.

For information about the calculation of expected aggregate LTIP and SIP share payouts, see Note 14.

#### 6. REVENUE FROM CONTRACTS WITH CUSTOMERS

The Company adopted ASU 2014-09, Revenue from Contracts with Customers (Topic 606), on January 1, 2018. Under ASC 2014-09, an entity is required to recognize revenue for the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 also requires disclosure of sufficient information to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers, as well as qualitative and quantitative disclosure related to contracts with certain customers, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract.

In accordance with ASU 2014-09, revenue is recognized when a customer obtains control of promised services. The amount of revenue recognized reflects the consideration to which the Company expects to be entitled to receive in exchange for these services. The Company applies the following five steps to properly recognize revenue:

- 1. Identify the contract with a customer
- 2. Identify the performance obligations in the contract
- 3. Determine the transaction price
- 4. Allocate the transaction price to performance obligations in the contract
- 5 Recognize revenue when (or as) the Company satisfies a performance obligation

The Company's only in-scope revenue stream that is subject to the accounting standard is service fees on deposit accounts (including interchange fees), which is disclosed on the Consolidated Statements of Operations as "Service charges and other fees." For the three-month and nine-month period ended September 30, 2018, service charges and other fees totaled \$1,233 and \$3,443, respectively.

Service Charges on Deposit Accounts. The Company earns fees from its deposits customers for transaction-based, account maintenance, and overdraft services. Transaction-based fees, which include services such as ATM use fees, stop payments, statement rendering, and ACH fees, are recognized at the time the transaction is executed as that is the point in time the Company fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of the month, representing the period over which the Company satisfied the performance obligation. Overdraft fees are recognized at the point in time that the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.

Interchange Income. The Company earns interchange fees from debit cardholder transactions conducted through various payment networks. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provide to the cardholder.

#### 7. INVESTMENT AND MORTGAGE-BACKED SECURITIES

The Company adopted ASU 2016-01 on January 1, 2018. As a result of adoption all registered mutual funds and trading securities were reclassified as marketable equity securities on the Consolidated Statement of Financial Conditions and are recorded at fair value with changes in fair value recorded through the income statement. Additionally, \$153 of unrealized gains, net of taxes, was reclassified from accumulated other comprehensive income to beginning retained earnings on January 1, 2018. Marketable equity securities are excluded from the tables for the period ended September 30, 2018.

The following tables summarize the major categories of securities owned by the Company as of the dates indicated:

	At September 30, 2018					
		Gross	Gross			
	Amortized Unrealized		Unrealized	Fair		
	Cost	Gains	Losses	Value		
Debt securities available-for-sale:						
Agency Notes	\$5,096	\$ —	\$8	\$5,088		
Pass-through MBS issued by Government-sponsored Enterprises						
("GSEs")	353,124	1	5,478	347,647		
Agency Collateralized Mortgage Obligation ("CMO")	119,172	227	1,556	117,843		
Total debt securities available-for-sale	\$477,392	\$ 228	\$ 7,042	\$470,578		
13						

#### **Table of Contents**

	At December 31, 2017						
	Gross				Gross		
	Amortized Unrealized		U	nrealized	Fair		
	Cost	G	ains	Lo	osses	Value	
Investment securities available-for-sale:							
Registered Mutual Funds	\$3,779	\$	311	\$	84	\$4,006	
Pass-through MBS issued by GSEs	72,938		16		325	72,629	
CMO	278,251		669		165	278,755	
Total investment securities available-for-sale	\$354,968	\$	996	\$	574	\$355,390	

The carrying amount of securities pledged as collateral for the Bank's first loss guarantee was \$26,827 and \$28,738 at September 30, 2018 and December 31, 2017, respectively (see Note 10).

At September 30, 2018, the available-for-sale agency notes possessed a weighted average contractual maturity of 0.8 years. At September 30, 2018, available-for-sale pass-through MBS issued by GSEs possessed a weighted average contractual maturity of 13.7 years. As of September 30, 2018, the available-for-sale agency CMO securities had a weighted average term to maturity of 12.1 years.

During the three-month period ended September 30, 2017, the Company sold its entire portfolio of investment securities held-to-maturity consisting of six pooled trust preferred securities ("TRUP CDO") securities, of which five were deemed to be OTTI. The TRUP CDO portfolio was sold as part of the Company's strategy to take advantage of investment opportunities. The Company will evaluate purchases of securities for appropriate classification. During the three-month and nine-month periods ended September 30, 2017, the Company recognized amortization of \$26 and \$52, respectively, of the unamortized portion of unrealized losses that were recognized in accumulated other comprehensive loss on September 1, 2008 (the day on which these securities were transferred from available-for-sale to held-to-maturity), and \$9 and \$17, respectively, on the unamortized portion of previous credit losses recognized in accumulated other comprehensive loss.

Proceeds from the sales of available for sale pass-through MBS issued by GSEs totaled \$274 during the three-month and nine-month period ending September 30, 2018. Gross gains of \$4 were recognized on these sales. The tax expense related to the gain on sale of available for sale pass-through MBS issued by GSEs recognized during the three-month and nine-month periods ending September 30, 2018 was \$1. There were no sales of available for sale pass-through MBS issued by GSEs during the three-month and nine-month periods ended September 30, 2017.

There were no sales of available-for-sale CMOs during the three-month period ended September 30, 2018. Proceeds from the sales of available-for-sale CMOs totaled \$158,484 during the nine-month period ended September 30, 2018. Gross gains of \$1,370 were recognized on these sales. The tax expense related to the gain on sales of available-for-sale CMOs recognized during the nine month period ended September 30, 2018 was \$440. There were no sales of available-for-sale CMOs during the three-month or nine-month periods ended September 30, 2017.

The Company holds marketable equity securities (disclosed as both investment securities available-for-sale and trading securities as of December 31, 2017) as the underlying mutual fund investments of the BMP, held in a rabbi trust. The Company may sell these securities on a periodic basis in order to pay retirement benefits to plan retirees. There are no gains or losses recognized from the sales of marketable equity securities. A summary of the sales of marketable equity securities is listed below for the periods indicated:

For the Three Months
Ended September 30,
2018

Ended September 30,
2018

2017

Ended September 30,
2018

2017

Proceeds:

Marketable equity securities	\$ 394	\$ —	\$ 923	\$ —
Investment securities available-for-sale		137	_	240
Trading securities		85		4,629

The remaining gain or loss on securities shown in the unaudited condensed consolidated statements of income was due to market valuation changes. Net gains of \$94 and \$110 were recognized on marketable equity securities for the three-month and nine-month periods ended September 30, 2018, respectively. Net gains of \$3 and \$41 were recognized on trading securities during the three-month and nine-month periods ended September 30, 2017, respectively.

#### **Table of Contents**

The following table summarizes the gross unrealized losses and fair value of investment securities aggregated by investment category and the length of time the securities were in a continuous unrealized loss position as of the dates indicated:

			12 Consecu Months or 1		Total			
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized		
	Value	Losses	Value	Losses	Value	Losses		
Debt securities available-for-sale:								
Agency Notes	\$5,088	\$ 8	\$—	\$ —	\$5,088	\$ 8		
Pass through MBS issued by GSEs	289,994	4,546	47,569	932	337,563	5478		
Agency CMO	51,362	1,435	4,664	121	56,026	1,556		
December 31, 2017 Less than 12 12 Consecutive								
	Conse	cutive Month	s Months	or Longer	Total	Total		
	Fair	Unrealize	ed Fair	Unrealiz	ed Fair	Unrealized		
	Value	Losses	Value	Losses	Value	Losses		
Investment securities available-for-sa	ale:							
Registered Mutual Funds	<b>\$</b> —	\$ —	\$ 2,591	\$ 84	\$2,591	\$ 84		
Pass through MBS issued by GSEs	55,8	19 325			55,819	325		
Agency CMO	86,7	46 96	3,168	69	89,914	165		

The issuers of debt securities available-for-sale are U.S. government-sponsored entities or agencies. The decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality. It is likely that the Company will not be required to sell the securities before their anticipated recovery, and as such, the Company does not consider these securities to be other-than-temporarily-impaired at September 30, 2018.

#### 8. LOANS RECEIVABLE AND CREDIT QUALITY

Loans are reported at the principal amount outstanding, net of unearned fees or costs. Interest income on loans is recorded using the level yield method. Under this method, discount accretion and premium amortization are included in interest income. Loan origination fees and certain direct loan origination costs are deferred and amortized as yield adjustments over the contractual loan terms.

#### Credit Quality Indicators:

On a quarterly basis, the Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt, such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying them as to credit risk. This analysis includes all loans, such as multifamily residential, mixed-use residential (i.e., loans in which the aggregate rental income of the underlying collateral property is generated from both residential and commercial units, but the majority of such income is generated from the residential units), mixed-use commercial real estate (i.e., loans in which the aggregate rental income of the underlying collateral property is generated from both residential and commercial units, but the majority of such income is generated from the commercial units), commercial real estate loans, acquisition, development, and construction ("ADC") loans (which includes land loans), C&I loans, as well as one-to-four family residential and cooperative and condominium apartment loans.

The Company uses the following definitions for risk ratings:

Special Mention. Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the Bank's credit position at some future date.

Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of then existing facts, conditions, and values, highly questionable and improbable.

#### **Table of Contents**

The Bank had no loans classified as doubtful as of September 30, 2018 or December 31, 2017. All real estate and C&I loans not classified as Special Mention or Substandard were deemed pass loans at both September 30, 2018 and December 31, 2017.

The following is a summary of the credit risk profile of real estate and C&I loans (including deferred costs) by internally assigned grade as of the dates indicated:

	Balance at September 30, 2018 Special						
	Pass		Substandard	Doub	otful Total		
Real Estate:							
One-to-four family residential, including condominium							
and cooperative apartment	\$70,657	\$ <i>—</i>	\$ 807	\$	<b></b> \$71,464		
Multifamily residential and residential mixed-use	4,009,338	3,142	2,944		<b>-</b> 4,015,424		
Commercial mixed-use real estate	381,547	1,329			<b>—</b> 387,186		
Commercial real estate	717,892	497	855		— 719,244		
ADC	11,144				— 11,144		
Total real estate	5,190,578	4,968	8,916		<b>—</b> 5,204,462		
C&I	207,743	_	_		— 207,743		
Total Real Estate and C&I	\$5,398,321	\$4,968	\$ 8,916	\$	-\$5,412,205		
	Balance at December 31, 2017						
	Balance at D	ecember 3	81 2017				
	Balance at D		31, 2017				
	Balance at D	Special	31, 2017 Substandard	Doub	otful Total		
Real Estate:		Special		Doub	otful Total		
Real Estate: One-to-four family residential, including condominium		Special		Doub	otful Total		
		Special		Doub	otful Total —\$63,095		
One-to-four family residential, including condominium	Pass	Special Mention	Substandard				
One-to-four family residential, including condominium and cooperative apartment	Pass \$62,042	Special Mention \$ 178	Substandard \$ 875		<b>-</b> \$63,095		
One-to-four family residential, including condominium and cooperative apartment Multifamily residential and residential mixed-use	Pass \$62,042 4,374,388	Special Mention \$ 178	Substandard \$ 875 466		-\$63,095 - 4,381,180		
One-to-four family residential, including condominium and cooperative apartment Multifamily residential and residential mixed-use Commercial mixed-use real estate	Pass \$62,042 4,374,388 396,647	Special Mention \$ 178 6,326	\$ 875 466 4,908		—\$63,095 — 4,381,180 — 401,555		
One-to-four family residential, including condominium and cooperative apartment Multifamily residential and residential mixed-use Commercial mixed-use real estate Commercial real estate	Pass \$62,042 4,374,388 396,647 602,448	Special Mention \$ 178 6,326	\$ 875 466 4,908		-\$63,095 - 4,381,180 - 401,555 - 609,048		
One-to-four family residential, including condominium and cooperative apartment Multifamily residential and residential mixed-use Commercial mixed-use real estate Commercial real estate ADC	Pass \$62,042 4,374,388 396,647 602,448 9,189	\$ 178 6,326 — 1,897	\$ 875 466 4,908 4,703		-\$63,095 - 4,381,180 - 401,555 - 609,048 - 9,189		

The following is a summary of the credit risk profile of consumer loans by internally assigned grade:

Grade	Sep	tember 30, 2018	December 31, 2017			
Performing	\$	1,159	\$	1,375		
Non-accrual		3		4		
Total	\$	1,162	\$	1,379		

The following is a breakdown of the past due status of the Company's investment in loans (excluding accrued interest) as of the dates indicated:

At September 30, 2018									
30	60 to 89	Loans 90	Non-	Total	Current	Total			
to	Days	Days or	accrual	Past		Loans			
59	Past	More	(1)	Due					
Days	s Due	Past							

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	Past Due		Due and Still Accruing Interest				
Real Estate:							
One-to-four family residential, including							
condominium and cooperative apartment	\$72	\$ 449	\$ —	\$ 443	\$ 964	\$70,500	\$71,464
Multifamily residential and residential							
mixed-use	_		_	1,473	1,473	4,013,951	4,015,424
Commercial mixed-use real estate	_		_	204	204	386,982	387,186
Commercial real estate		_	1,242	855	2,097	717,147	719,244
ADC		_				11,144	11,144
Total real estate	\$72	\$ 449	\$ 1,242	\$ 2,975	\$4,738	\$5,199,722	\$5,204,462
C&I	<b>\$</b> —	\$ —	\$ —	\$ —	\$ <i>—</i>	\$207,743	\$207,743
Consumer	\$7	\$ 3	\$ —	\$ 3	\$ 13	\$1,149	\$1,162

<sup>(1)</sup> Includes all loans on non-accrual status regardless of the number of days such loans were delinquent as of September 30, 2018.

#### **Table of Contents**

	At D	ecember	31, 2017				
			Loans 90				
			Days or				
	30		More				
	to	60 to	Past	Past			
	59	89	Due and				
	Days	Days	Still	Non-			
	Past	Past	Accruing	accrual	Total		Total
	Due	Due	Interest	(1)	Past Due	Current	Loans
Real Estate:							
One-to-four family residential, including							
condominium and cooperative apartment	\$10	\$ 23	\$ 6,397	\$ 436	\$6,866	\$56,229	\$63,095
Multifamily residential and residential							
mixed-use	_	_	1,669	_	1,669	4,379,511	4,381,180
Commercial mixed-use real estate	_	_	520	93	613	400,942	401,555
Commercial real estate	_	_	11,349	_	11,349	597,699	609,048
ADC	_	_		_		9,189	9,189
Total real estate	\$10	\$ 23	\$ 19,935	\$ 529	\$20,497	\$5,443,570	\$5,464,067
C&I	\$—	\$ —	\$ <i>—</i>	\$ —	<b>\$</b> —	\$136,671	\$136,671
Consumer	\$4	\$ —	\$ <i>-</i>	\$ 4	\$8	\$1,371	\$1,379

<sup>(1)</sup> Includes all loans on non-accrual status regardless of the number of days such loans were delinquent as of December 31, 2017.

#### Accruing Loans 90 Days or More Past Due

The Bank continued accruing interest on four real estate loans with an aggregate outstanding balance of \$1,242 at September 30, 2018, and fourteen real estate loans with an aggregate outstanding balance of \$19,935 at December 31, 2017, all of which were 90 days or more past due on their respective contractual maturity dates. These loans continued to make monthly payments consistent with their initial contractual amortization schedule exclusive of the balloon payments due at maturity. These loans were well secured, and repayment or refinance is expected, and, therefore, remained on accrual status and were deemed performing assets at the dates indicated above.

#### Troubled Debt Restructurings ("TDRs")

A TDR has been created in the event that, for economic or legal reasons, any of the following concessions has been granted that would not have otherwise been considered to a debtor experiencing financial difficulties. The following criteria are considered concessions:

- · A reduction of interest rate has been made for the remaining term of the loan
- The maturity date of the loan has been extended with a stated interest rate lower than the current market rate for new debt with similar risk
- ·The outstanding principal amount and/or accrued interest have been reduced

In instances in which the interest rate has been reduced, management would not deem the modification a TDR in the event that the reduction in interest rate reflected either a general decline in market interest rates or an effort to maintain a relationship with a borrower who could readily obtain funds from other sources at the current market interest rate, and the terms of the restructured loan are comparable to the terms offered by the Bank to non-troubled debtors. The following table summarizes outstanding TDRs by underlying collateral types as of the dates indicated:

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	As of S 2018 No. of	September 30,	As of I 2017 No. of	December 31,
	Loans	Balance	Loans	Balance
One-to-four family residential, including condominium and cooperative apartment Multifamily residential and residential mixed-use Commercial mixed-use real estate Commercial real estate Total real estate	1 2 1 — 5	\$ 16 277 4,107 — \$ 4,400	1 3 1 1 6	\$ 22 619 4,174 3,296 \$ 8,111
17				

#### **Table of Contents**

Accrual status for TDRs is determined separately for each TDR in accordance with the Bank's policies for determining accrual or non-accrual status. At the time an agreement is entered into between the Bank and the borrower that results in the Bank's determination that a TDR has been created, the loan can be on either accrual or non-accrual status. If a loan is on non-accrual status at the time it is restructured, it continues to be classified as non-accrual until the borrower has demonstrated compliance with the modified loan terms for a period of at least six months. Conversely, if at the time of restructuring the loan is performing (and accruing), it will remain accruing throughout its restructured period, unless the loan subsequently meets any of the criteria for non-accrual status under the Bank's policy and agency regulations. There was one TDR for \$314 on non-accrual status at September 30, 2018 and none at December 31, 2017.

The Company has not restructured any C&I or consumer loans, as these loan portfolios have not experienced any problem issues warranting restructuring. Therefore, all TDRs were collateralized by real estate at both September 30, 2018 and December 31, 2017.

There were no loans modified in a manner that met the criteria of a TDR during the three-month or nine-month periods ended September 30, 2018 or 2017.

As of September 30, 2018 and December 31, 2017, the Bank had no loan commitments to borrowers with outstanding TDRs.

A TDR is considered to be in payment default once it is 90 days contractually past due under the modified terms. All TDRs are considered impaired loans and are evaluated individually for measurable impairment, if any.

There were no TDRs which defaulted within twelve months following the modification during the three-month or nine-month periods ended September 30, 2018 or 2017 (thus no impact to the allowance for loan losses during those periods).

#### **Impaired Loans**

A loan is considered impaired when, based on then current information and events, it is probable that all contractual amounts due will not be collected in accordance with the terms of the loan. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays or shortfalls generally are not classified as impaired. Management determines the significance of payment delays and shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

The Bank considers TDRs and all non-accrual loans, except one-to-four family loans equal to or less than the FNMA conforming loan limits for high-cost areas, such as the Bank's primary lending area, ("FNMA Limits") and consumer loans, to be impaired. Non-accrual one-to-four family loans equal to or less than the FNMA Limits and all consumer loans, are considered homogeneous loan pools and are not required to be evaluated individually for impairment unless considered a TDR.

Impairment is typically measured using the difference between the outstanding loan principal balance and either: 1) the likely realizable value of a note sale; 2) the fair value of the underlying collateral, net of likely disposal costs, if repayment is expected to come from liquidation of the collateral; or 3) the present value of estimated future cash flows (using the loan's pre-modification rate for some of the performing TDRs). If a TDR is substantially performing in accordance with its restructured terms, management will look to either the potential net liquidation proceeds of the underlying collateral or the present value of the expected cash flows from the debt service in measuring impairment

(whichever is deemed most appropriate under the circumstances). If a TDR has re-defaulted, generally the likely realizable net proceeds from either a note sale or the liquidation of the collateral is considered when measuring impairment. Measured impairment is either charged off immediately or, in limited instances, recognized as an allocated reserve within the allowance for loan losses.

Please refer to Note 9 for tabular information related to impaired loans.

#### 9. ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses consists of specific and general components. At September 30, 2018, the Bank's periodic evaluation of its allowance for loan losses (specific or general) was comprised of two primary components: (1) impaired loans and (2) pass graded loans. Within these components, the Company has identified the following portfolio segments for purposes of assessing its allowance for loan losses: (1) real estate loans; (2) C&I loans; and (3) consumer loans. Within these segments, the Bank analyzes the allowance for loan losses based upon the underlying collateral type (classes). Smaller balance homogeneous real estate loans, such as condominium or cooperative apartment and one-to-four family residential real estate loans with balances equal to or less than the FNMA Limits, and consumer loans are collectively evaluated for impairment, and accordingly, are not separately identified for impairment disclosures.

#### **Table of Contents**

Impaired Loan Component

All loans that are deemed to meet the definition of impaired are individually evaluated for impairment. Impairment is typically measured using the difference between the outstanding loan principal balance and either: (1) the likely realizable value of a note sale; (2) the fair value of the underlying collateral, net of likely disposal costs, if repayment is expected to come from liquidation of the collateral; or (3) the present value of estimated future cash flows (using the loan's pre-modification rate in the case of certain performing TDRs). For impaired loans on non-accrual status, either of the initial two measurements is utilized.

All TDRs are considered impaired loans and are evaluated individually for measurable impairment, if any. If a TDR is substantially performing in accordance with its restructured terms, management will look to either the present value of the expected cash flows from the debt service or the potential net liquidation proceeds of the underlying collateral in measuring impairment (whichever is deemed most appropriate under the circumstances). If a TDR has re-defaulted, the likely realizable net proceeds from either a note sale or the liquidation of the collateral are generally considered when measuring impairment. While measured impairment is generally charged off immediately, impairment attributed to a reduction in the present value of expected cash flows of a performing TDR is generally reflected as an allocated reserve within the allowance for loan losses. At September 30, 2018 and December 31, 2017, there were no allocated reserves related to TDRs within the allowance for loan losses.

#### Non-Impaired Loan Component

The Bank initially looks to the underlying collateral type when determining the allowance for loan losses associated with non-impaired real estate loans. The following underlying collateral types are analyzed separately: 1) one-to-four family residential and condominium or cooperative apartment; 2) multifamily residential and residential mixed-use; 3) commercial mixed-use real estate, 4) commercial real estate; 5) ADC; and 6) C&I. Within the analysis of each underlying collateral type, the following elements are additionally considered and provided weighting in determining the allowance for loan losses for non-impaired real estate loans:

- (i) Charge-off experience (including peer charge-off experience)
- (ii) Economic conditions
- (iii) Underwriting standards or experience
- (iv)Loan concentrations
- (v)Regulatory climate
- (vi) Nature and volume of the portfolio
- (vii)Changes in the quality and scope of the loan review function

The following is a brief synopsis of the manner in which each element is considered:

- Charge-off experience Loans within the non-impaired loan portfolio are segmented by significant common characteristics, against which historical loss rates are applied to reflect probable incurred loss percentages. The
- (i) Bank also reviews and considers the charge-off experience of peer banks in its lending marketplace in order to determine whether probable incurred losses that could take a longer period to flow through its allowance for loan losses possibly exist.
  - Economic conditions The Bank assigned a loss allocation to its entire non-impaired real estate loan portfolio
- (ii) based, in part, upon a review of economic conditions affecting the local real estate market. Specifically, the Bank considered both the level of, and recent trends in: 1) the local and national unemployment rate, 2) residential and commercial vacancy rates, 3) real estate sales and pricing, and 4) delinquencies in the Bank's loan portfolio.
- (iii) Underwriting standards or experience Underwriting standards are reviewed to ensure that changes in the Bank's lending policies and practices are adequately evaluated for risk and reflected in its analysis of potential credit losses. Loss expectations associated with changes in the Bank's lending policies and practices, if any, are then

incorporated into the methodology.

- Loan concentrations The Bank regularly reviews its loan concentrations (borrower, collateral type, location, etc.)
- (iv)in order to ensure that heightened risk has not evolved that has not been captured through other factors. The risk component of loan concentrations is regularly evaluated for reserve adequacy.
- (v) Regulatory climate Consideration is given to public statements made by the banking regulatory agencies that have a potential impact on the Bank's loan portfolio and allowance for loan losses.
- Nature and volume of the portfolio The Bank considers any significant changes in the overall nature and volume of its loan portfolio.
- (vii) Changes in the quality and scope of the loan review function The Bank considers the potential impact upon its allowance for loan losses of any adverse change in the quality and scope of the loan review function.

#### <u>Table of Contents</u> Consumer Loans

Due to their small individual balances, the Bank does not evaluate individual consumer loans for impairment. Loss percentages are applied to aggregate consumer loans based upon both their delinquency status and loan type. These loss percentages are derived from a combination of the Company's historical loss experience and/or nationally published loss data on such loans. Consumer loans in excess of 120 days delinquent are typically fully charged off against the allowance for loan losses.

#### Reserve for Loan Commitments

At both September 30, 2018 and December 31, 2017, respectively, the Bank maintained a reserve of \$25 associated with unfunded loan commitments accepted by the borrower. This reserve is determined based upon the outstanding volume of loan commitments at each period end. Any increases or reductions in this reserve are recognized in periodic non-interest expense.

The following tables present data regarding the allowance for loan losses activity for the periods indicated:

Beginning balance Provision (credit) for loan	At or for the Three I One-to-Four Family Residential, Includingultifamily Condor Rickidential and and Cooper Rickidential Apartm Mixed-Use \$123 \$14,299	Commercial Mixed-Use Real Estate \$ 1,382	Commercial Real Estate \$ 2,285	ADC \$141	Total Real Estate C&I \$18,230 \$2,737	Consumer Loans \$ 17
losses	(2) (312)	(43	220	8	(129 ) 463	1
Charge-offs	(1) $(1)$	— (13 )			(2)  -	
Recoveries	10 —	3			13 —	_
Ending balance	\$130 \$ 13,986	\$ 1,342	\$ 2,505	\$149	\$18,112 \$3,200	\$ 18
	At or for the Three one- to Four Family Residential, Includingultifamily CondorRickidential and and CooperRickidential Apartmention	Months Ended  Commercial  Mixed-Use  Real Estate	·	0, 2017 ADC	Total Real Estate C&I	Consumer
D : : 1 1						Loans
Beginning balance	\$122 \$ 17,372	\$ 1,411	\$ 2,034	\$6	\$20,945 \$1,023	\$ 17
Provision (credit) for loan	(7 ) (700	27	49	0	(622 ) 642	2
losses Charge offs	(7 ) (709 (2 ) (12	37	47	8	(622 ) 643	2
Charge-offs Recoveries	(2 ) (12 ) 2 11	_	_		(14 ) — 13 —	_
		<u> </u>	<u> </u>	¢ 11		<u> </u>
Ending balance	\$115 \$ 16,662	\$ 1,448	\$ 2,083	\$ 14	\$20,322 \$1,666	\$ 19

			Ionths Ended	September 30	, 2018							
	One-to	o-Four										
	Family	/										
	Reside	ential,										
	Includ	Includin Multifamily										
		CondomReisidential										
	and	and	Commercial			Total						
	Coope	ra <b>Res</b> idential	Mixed-Use	Mixed-Use Commercial			Real			Consumer		
	Apartr	neMatixed-Use	Real Estate	Real Estate	ADC	Estate	C&I	Lo	ans			
Beginning balance	\$116	\$ 15,219	\$ 1,388	\$ 2,147	\$123	\$18,993	\$2,021	\$	19			
Provision (credit) for loan												
losses	171	(1,232	) (43	358	26	(720)	2,358		3			
Charge-offs	(169)	) (1	) (6	) —		(176)	(1,179)	1	(4	)		
Recoveries	12		3			15						
Ending balance	\$130	\$ 13,986	\$ 1,342	\$ 2,505	\$149	\$18,112	\$3,200	\$	18			
20												

### **Table of Contents**

At or for the Nine Months Ended September 30, 2017 One-to-Four Family Residential, Includingultifamily Condor Ricriid cential and and Commercial Total Cooper Ries idential Mixed-Use Real Consumer Commercial Apartml Mixed-Use Real Estate Real Estate ADC Estate C&I Loans Beginning balance \$145 \$ 16,555 \$ 1,698 \$ 2,118 \$ — \$20,516 \$ 20 Provision (credit) for loan losses (30)155 (254)1,666 4 (35 14 (150)Charge-offs (15)(104 (119)(5 ) Recoveries 56 4 75 15 Ending balance \$115 \$ 16,662 \$ 1,448 \$ 2,083 \$ 14 \$20,322 \$1,666 \$ 19

The following tables present the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment evaluation method as of the dates indicated:

At September 30, 2018

	Condomi	al, Multifamily				<b></b>		
	and	and	Commercial			Total		C
	•	interview in the state of the s		Commercial Real Estate		Real Estate	C& I	Consumer
Allowance for loan losses: Individually evaluated for	Apartinei	iiviixed-Ose	Real Estate	Real Estate	ADC	Estate	C& I	Loans
impairment Collectively evaluated for	\$	\$	\$—	\$—	\$—	\$—	\$—	\$—
impairment Total ending	130	13,986	1,342	2,505	149	18,112	3,200	18
allowance balance	\$130	\$13,986	\$ 1,342	\$ 2,505	\$149	\$18,112	\$3,200	\$ 18
Loans: Individually evaluated for								
impairment Collectively evaluated for	\$16	\$1,750	\$4,311	\$ 855	\$—	\$6,932	\$—	\$ —
impairment Total ending loans	71,448	4,013,674	382,875	718,389	11,144	5,197,530	207,743	1,162
balance	\$71,464	\$4,015,424	\$ 387,186	\$719,244	\$11,144	\$5,204,462	\$207,743	\$ 1,162

	One-to-F Family Residenti Including Condomi and Cooperat		Commercial Mixed-Use	l Commercial Real Estate		Total Real Estate	C&	Consumer I Loans
Allowance for loan	1							
losses:								
Individually evaluated								
for impairment	<b>\$</b> —	<b>\$</b> —	\$ <i>—</i>	\$ <i>-</i>	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	\$ <i>—</i>
Collectively evaluated	116	15 210	1 200	2 147	123	19 002	2.021	19
for impairment Total ending	110	15,219	1,388	2,147	123	18,993	2,021	19
allowance balance	\$116	\$15,219	\$ 1,388	\$ 2,147	\$123	\$18,993	\$2,021	\$ 19
	,	, -, -	, ,	, ,	,	, -,	, ,-	
Loans:								
Individually evaluated								
for impairment	\$22	\$619	\$ 4,267	\$ 3,296	<b>\$</b> —	\$8,204	\$—	\$ —
Collectively evaluated for impairment	63,073	4,380,561	397,288	605,752	9,189	5,455,863	136,671	1,379
Total ending loans	03,073	4,360,301	391,200	003,732	9,109	3,433,603	130,071	1,379
balance	\$63,095	\$4,381,180	\$ 401,555	\$ 609,048	\$9,189	\$5,464,067	\$136,671	\$ 1,379
					-		•	•
21								

### **Table of Contents**

There were no impaired loans with a related allowance recorded as of September 30, 2018 or December 31, 2017. The following table summarizes impaired loans with no related allowance recorded as of the dates indicated (by collateral type within the real estate loan segment):

	At September 30, 2018			At December 31, 2017			
	Unpaid Principal Balance	Recorded Investment		Unpaid Principal cBalance	Recorded Investment	Relate Allow	
With no related allowance recorded:							
One-to-four family residential, including							
condominium and cooperative apartment	\$16	\$ 16	\$ -	-\$22	\$ 22	\$	
Multifamily residential and residential mixed-use	1,750	1,750	_	- 619	619		
Commercial mixed-use real estate	4,311	4,311	_	- 4,267	4,267		
Commercial real estate	855	855	_	- 3,296	3,296		
Total with no related allowance recorded	\$6,932	\$ 6,932	\$ -	-\$8,204	\$ 8,204	\$	_

<sup>(1)</sup> The recorded investment excludes accrued interest receivable and loan origination fees, net, due to immateriality.

The following table presents information for impaired loans for the periods indicated:

	Three Mon September Average		Three Month September 3 Average	
	Recorded	Interest	Recorded	Interest
	Investment	Income	Investment	Income
	(1)	Recognize	d (1)	Recognized
With no related allowance recorded:				
One-to-four family residential, including condominium and				
cooperative apartment	\$ 17	\$ —	\$ 397	\$ 7
Multifamily residential and residential mixed-use	1,174	8	1,943	13
Commercial mixed-use real estate	4,204	58	4,306	43
Commercial real estate	1,066	35	3,321	33
Total with no related allowance recorded	6,461	101	9,967	96
With an allowance recorded:				
C&I		_		
Total	\$ 6,461	\$ 101	\$ 9,967	\$ 96

<sup>(1)</sup> The recorded investment excludes accrued interest receivable and loan origination fees, net, due to immateriality.

The following table presents information for impaired loans for the periods indicated:

Nine Months Ended	Nine Month	s Ended
September 30, 2018	September 3	30, 2017
Average	Average	-
Recorded Interest	Recorded	Interest
Investment Income	Investment	Income
(1) Recognize	d (1)	Recognized

With no related allowance recorded:				
One-to-four family residential, including condominium and				
cooperative apartment	\$ 19	\$ —	\$ 400	\$ 21
Multifamily residential and residential mixed-use	892	43	2,623	75
Commercial mixed-use real estate	4,230	131	4,539	131
Commercial real estate	2,177	152	3,339	100
Total with no related allowance recorded	7,318	326	10,901	327
With an allowance recorded:				
C&I	295	_		_
Total	\$ 7,613	\$ 326	\$ 10,901	\$ 327

<sup>(1)</sup> The recorded investment excludes accrued interest receivable and loan origination fees, net, due to immateriality.

# <u>Table of Contents</u> 10.LOAN SECURITIZATION

During the year ended December 31, 2017, the Bank completed a securitization of \$280,186 of its multifamily loans through a Federal Home Loan Mortgage Corporation ("FHLMC") sponsored "Q-deal" securitization completed in December 2017. Four classes of FHLMC guaranteed structured pass-through certificates were issued and purchased entirely by the Bank. As part of the securitization transaction, the Bank entered into a Servicing Agreement, which included general representations and warranties, and reimbursement obligations.

Servicing responsibilities on loan sales generally include obligations to collect and remit payments of principal and interest, provide foreclosure services, manage payments of tax and insurance, and otherwise administer the underlying loans. In connection with the securitization transaction, FHLMC was designated as the master servicer and appointed the Bank to perform sub-servicing responsibilities, which generally include the servicing responsibilities described above with exception to the servicing of foreclosed or defaulted loans. The overall management, servicing, and resolution of defaulted loans and foreclosed loans are separately designated to the special servicer, a third party institution that is independent of the master servicer and the Bank. The master servicer has the right to terminate the Bank in its role as sub-servicer and direct such responsibilities accordingly.

General representations and warranties associated with loan sales and securitization sales require the Company to uphold various assertions that pertain to the underlying loans at the time of the transaction, including, but not limited to, compliance with relevant laws and regulations, absence of fraud, enforcement of liens, no environmental damages, and maintenance of relevant environmental insurance. Such representations and warranties are limited to those that do not meet the quality represented at the transaction date and do not pertain to a decline in value or future payment defaults. In circumstances where the Company breaches its representations and warranties, the Company would generally be required to cure such instances through a repurchase or substitution of the subject loan(s).

With respect to the securitization transaction, the Company also has continuing involvement through a reimbursement agreement executed with Freddie Mac. To the extent the ultimate resolution of defaulted loans results in contractual principal and interest payments that are deficient, the Company is obligated to reimburse FHLMC for such amounts, not to exceed 10% of the original principal amount of the loans comprising the securitization pool at the closing date. At both September 30, 2018 and December 31, 2017, respectively, the Bank maintained a liability of \$420 for the exposure to the reimbursement agreement with FHLMC, the first loss guarantee. Any increases or reductions in this liability are recognized in periodic non-interest expense.

### 11. DERIVATIVES AND HEDGING ACTIVITIES

The Company is exposed to certain risk arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its assets and liabilities and the use of derivative financial instruments. Specifically, the Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Company's known or expected cash receipts and its known or expected cash payments principally related to the Company's loan portfolio.

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. During 2018, such derivatives were used

to hedge the variable cash flows associated with existing or forecasted issuances of short term borrowings debt.

For derivatives designated and that qualify as cash flow hedges of interest rate risk, the gain or loss on the derivative is recorded in Accumulated Other Comprehensive Income (Loss) and subsequently reclassified into interest expense in the same period(s) during which the hedged transaction affects earnings. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the Company's debt. During the next twelve months, the Company estimates that an additional \$1,615 will be reclassified as a reduction to interest expense.

The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the Consolidated Statements of Financial Condition as of the periods indicated.

	At September 30, 2018			At December	31, 2017		
		Fair	Fair		Fair	Fair	
	Notional	Value	Value	Notional	Value	Value	
	CounAmount	Assets	Liabilities	CouAtmount	Assets	Liabilities	
Included in other assets/(liabilities): Interest rate swaps related to FHLBNY advances	11 \$200,000	\$7,353	\$ -	7 \$135,000	\$4,041	\$ —	
23							

### **Table of Contents**

FHLB Advances

The table below presents the effect of the cash flow hedge accounting on Accumulated Other Comprehensive Income (Loss) as of September 30, 2018 and 2017.

	Three M	onths	Nine Months Ended		
	Ended				
	Septemb	er 30,	September 30,		
	2018	2017	2018	2017	
Interest rate products					
Amount of gain (loss) recognized in other comprehensive income	\$ 966	\$ 24	\$ 3,792	\$ (573)	
Amount of gain (loss) reclassified from other comprehensive income into					
interest expense	212	(68	) 462	(247)	

The table below presents a gross presentation, the effects of offsetting of derivative assets, and a net presentation of the Company's derivatives for the periods indicated. The net amounts of derivative assets or liabilities can be reconciled to the tabular disclosure of fair value. The tabular disclosure of fair value in Note 12 provides the location that derivative assets and liabilities are presented on the Balance Sheet.

### At September 30, 2018

			Gross Amounts N	Not Offset
	Gross	Net Amounts of	in the	
Gross	Amounts	Assets Presented	Statement of Fina	ancial
Amount	sOffset in the	in	Position	
of	Statement of	the Statement of		Cash
Recogni	i <b>z<del>E</del>it</b> hancial	Financial	Financial	Collateral Net
Assets	Position	Position	Instruments	Received Amount
\$7,353	\$	\$ 7,353	\$ —	\$ -\$7,353

### At December 31, 2017

				Gross Amounts N	Not Offset
		Gross	Net Amounts of	in the	
	Gross	Amounts	Assets Presented	Statement of Fina	ncial
	AmountsOffset in the		in	Position	
	of	Statement of	the Statement of		Cash
	Recogni	iz <del>Eit</del> hancial	Financial	Financial	Collateral Net
	Assets	Position	Position	Instruments	Received Amount
FHLB Advances	\$4,041	\$ —	\$ 4,041	\$ —	\$\$4,041

The Company's agreements with each of its derivative counterparties state that if the Company defaults on any of its indebtedness, it could also be declared in default on its derivative obligations and could be required to terminate its derivative positions with the counterparty.

The Company's agreements with certain of its derivative counterparties state that if the Bank fails to maintain its status as a well-capitalized institution, the Bank could be required to terminate its derivative positions with the counterparty.

As of September 30, 2018, the termination value of derivatives in a net liability position, which includes accrued interest but excludes any adjustment for nonperformance risk, related to these agreements was \$7,433. If the Company had breached any of the above provisions at September 30, 2018, it could have been required to settle its obligations under the agreements at the termination value and would have been required to pay any additional amounts due in excess of amounts previously posted as collateral with the respective counterparty. There were no provisions breached for the period ended September 30, 2018.

### 12. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 Inputs – Quoted prices (unadjusted) for identical assets or liabilities in active markets that the reporting entity has the ability to access at the measurement date.

### **Table of Contents**

Level 2 Inputs – Significant other observable inputs such as any of the following: (1) quoted prices for similar assets or liabilities in active markets, (2) quoted prices for identical or similar assets or liabilities in markets that are not active, (3) inputs other than quoted prices that are observable for the asset or liability (e.g., interest rates and yield curves observable at commonly quoted intervals, volatilities, prepayment speeds, loss severities, credit risks, and default rates), or (4) inputs that are derived principally from or corroborated by observable market data by correlation or other means (market-corroborated inputs).

Level 3 Inputs – Significant unobservable inputs for the asset or liability. Significant unobservable inputs reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk). Significant unobservable inputs shall be used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date.

### Assets and Liabilities Measured at Fair Value on a Recurring Basis

### **Securities**

The Company's marketable equity securities and available-for-sale securities are reported at fair value, which were determined utilizing prices obtained from independent parties. The valuations obtained are based upon market data, and often utilize evaluated pricing models that vary by asset and incorporate available trade, bid and other market information. For securities that do not trade on a daily basis, pricing applications apply available information such as benchmarking and matrix pricing. The market inputs normally sought in the evaluation of securities include benchmark yields, reported trades, broker/dealer quotes (obtained only from market makers or broker/dealers recognized as market participants), issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. For certain securities, additional inputs may be used or some market inputs may not be applicable. Prioritization of inputs may vary on any given day based on market conditions.

All debt securities available-for-sale are guaranteed either implicitly or explicitly by GSEs as of September 30, 2018 and December 31, 2017. Obtaining market values as of September 30, 2018 and December 31, 2017 for these securities utilizing significant observable inputs was not difficult due to their considerable demand.

### Derivatives

Derivatives represent interest rate swaps and estimated fair values are based on valuation models using observable market data as of the measurement date.

The following tables present financial assets liabilities measured at fair value on a recurring basis as of the dates indicated, segmented by level within the fair value hierarchy. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

		Fair Value Measurements				
		at Septem	Using			
		Level 1	Level 2	Lev	vel 3	
	Total	Inputs	Inputs	Inp	uts	
Financial Assets						
Marketable equity securities (Registered Mutual Funds):						
Domestic Equity Mutual Funds	\$4,168	\$ 4,168	\$ —	\$	_	
International Equity Mutual Funds	239	239			_	
Fixed Income Mutual Funds	1,704	1,704			_	
Debt securities available-for-sale:						

Agency Notes	5,088	_	5,088	_
Pass-through MBS issued by GSEs	347,647	_	347,647	
Agency CMOs	117,843	_	117,843	
Derivative – interest rate product	7,353		7,353	_

### **Table of Contents**

		Fair Value Measurements				
		at December 31, 2017 Using				
		Level 1 Level 2			vel 3	
	Total	Inputs	Inputs	Inp	uts	
Financial Assets		_	_			
Trading securities (Registered Mutual Funds):						
Domestic Equity Mutual Funds	\$460	\$ 460	\$ —	\$		
International Equity Mutual Funds	120	120				
Fixed Income Mutual Funds	2,135	2,135				
Investment securities available-for-sale:						
Registered Mutual Funds:						
Domestic Equity Mutual Funds	1,512	1,512				
International Equity Mutual Funds	445	445				
Fixed Income Mutual Funds	2,049	2,049				
Pass-through MBS issued by GSEs	72,629		72,629			
Agency CMOs	278,755		278,755			
Derivative – interest rate product	4,041		4,041			

### Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis. That is, they are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment), and are subject to fair value adjustments. Financial assets measured at fair value on a non-recurring basis include certain impaired loans reported at the fair value of the underlying collateral if repayment is expected solely from the collateral.

### **Impaired Loans**

Loans with certain characteristics are evaluated individually for impairment. A loan is considered impaired under ASC 310-10-35 when, based upon existing information and events, it is probable that the Bank will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the loan agreement. The Bank's impaired loans were collateralized by real estate both at September 30, 2018 and at December 31, 2017, and were thus carried at the lower of the outstanding principal balance or the estimated fair value of the collateral. Fair value is estimated through either a negotiated note sale price (Level 3 input), or, more commonly, a recent real estate appraisal (Level 3 input) or discounted valuation of underlying collateral, such as accounts receivable for non-real estate loans. Types of discounts considered include aging of receivables, condition of the collateral, potential market for the collateral and estimated disposal costs. These discounts will vary from loan to loan and may be discounted based on management's opinions concerning market developments or the client's business.

At both September 30, 2018 and December 31, 2017, there were no impaired loans carried at fair value.

### Financial Instruments Not Measured at Fair Value

The methods of determining the fair value of assets and liabilities presented in this note are consistent with our methodologies disclosed in Note 20 to the Company's Consolidated Financial Statements included in the Annual Report on Form 10-K, except for the valuation of loans which was impacted by the adoption of ASU 2016-01. In accordance with ASU 2016-01, the fair value of loans held for investment, excluding previously presented impaired loans measured at fair value on a non-recurring basis, is estimated using discounted cash flow analyses. The discount rates used to determine fair value use interest rate spreads that reflect factors such as liquidity, credit, and nonperformance risk of the loans. Loans are considered a Level 3 classification.

The following tables present the carrying amounts and estimated fair values of financial instruments other than those measured at fair value on either a recurring or non-recurring is as follows for the dates indicated, segmented by level within the fair value hierarchy. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

		Fair Value Measurements at September 30, 2018 Using			
	Carrying Level 1 Level 2 Level 3			C	
	Amount	Inputs	Inputs	Inputs	Total
Financial Assets					
Cash and due from banks	\$132,822	\$132,822	<b>\$</b> —	<b>\$</b> —	\$132,822
Loans, net	5,392,037	<u> </u>		5,323,822	5,323,822
Accrued interest receivable	17,379	_	1,144	16,235	17,379
FHLBNY capital stock	53,842	N/A	N/A	N/A	N/A
Financial Liabilities					
Savings, money market and checking accounts	3,044,587	3,044,587			3,044,587
Certificates of Deposits ("CDs")	1,337,663		1,333,445	_	1,333,445
Escrow and other deposits	119,796	119,796		_	119,796
FHLBNY Advances	1,042,925		1,032,262		1,032,262
Subordinated debt, net	113,722		112,585	_	112,585
Accrued interest payable	3,657		3,657		3,657
26					

### **Table of Contents**

		Fair Value Measurements at December 31, 2017 Using			
	Carrying	Level 1	Level 2	Level 3	
	Amount	Inputs	Inputs	Inputs	Total
Financial Assets					
Cash and due from banks	\$169,455	\$169,455	\$	\$—	\$169,455
Loans, net	5,581,084	_		5,519,746	5,519,746
Accrued interest receivable	16,543	_	751	15,792	16,543
FHLBNY capital stock	59,696	N/A	N/A	N/A	N/A
Financial Liabilities					
Savings, money market and checking accounts	3,311,560	3,311,560	_	_	3,311,560
CDs	1,091,887	_	1,192,964	_	1,192,964
Escrow and other deposits	82,168	82,168			82,168
FHLBNY Advances	1,170,000	_	1,164,947	_	1,164,947
Subordinated debt, net	113,612	_	115,337	_	115,337
Accrued interest payable	1,623		1,623		1,623

# 13. RETIREMENT AND POSTRETIREMENT PLANS

The Holding Company or the Bank maintains the Retirement Plan of Dime Community Bank (the "Employee Retirement Plan"), the Retirement Plan for Board Members of Dime Community Bancshares, Inc. (the "Outside Director Retirement Plan"), the BMP, and the Postretirement Welfare Plan of Dime Community Bank (the "Postretirement Plan").

The Company adopted ASU 2017-07, Compensation-Retirement Benefits (Topic 715), on January 1, 2018. The components of net periodic costs are included in other non-interest expense in the Consolidated Statements of Operations. Net expenses associated with these plans were comprised of the following components:

	2018 BMP, Employee and Outside Director	ths Ended Septer Postretirement Plan	mber 30, 2017 BMP, Employee and Outside Director Retirement Plans	Postretirement Plan
Service cost Interest cost Expected return on assets Unrecognized past service liability Amortization of unrealized loss (gain) Net periodic cost	\$ — 291 (430 ) — 289 \$ 150	\$ — 13 — (2 — ) \$ 11	\$ — 329 (395 ) — 358 \$ 292	\$ — 14 — (2 ) (1 ) \$ 11
	Nine Mont 2018 BMP, Employee	hs Ended Septem  Postretirement  Plan	aber 30, 2017 BMP, Employee	Postretirement Plan

	and Outside Director Retirement Plans	nt		and Outside Director Retirement Plans		
Service cost	\$ <i>—</i>	\$	_	\$ —	\$ _	
Interest cost	874		40	987	42	
Expected return on assets	(1,290	)	_	(1,185)		
Unrecognized past service liability			(6	) —	(6	)
Amortization of unrealized loss (gain)	866			1,076	(3	)
Net periodic cost	\$ 450	\$	34	\$ 878	\$ 33	

### **Table of Contents**

The Company disclosed in its consolidated financial statements for the year ended December 31, 2017 that it expected to make contributions to, or benefit payments on behalf of, benefit plans during 2018 as follows: Employee Retirement Plan - \$17, Outside Director Retirement Plan - \$226, Postretirement Plan - \$121, and BMP - \$564. The Company made contributions of \$12 and \$24 to the Employee Retirement Plan during the three months and nine months ended September 30, 2018, respectively, and expects to make the remainder of the contributions during 2018. The Company made benefit payments of \$56 and \$168 on behalf of the Outside Director Retirement Plan during the three and nine months ended September 30, 2018, respectively, and expects to make the remainder of the estimated net contributions or benefit payments during 2018. The Company made benefit payments totaling \$41 and \$91 on behalf of the Postretirement Plan during the three months and nine months ended September 30, 2018, respectively, and expects to make any additional contributions or benefit payments required for 2018. The Company made benefit payments totaling \$137 and \$410 on behalf of the BMP during the three and nine month period ended September 30, 2018, respectively, and expects to make the remaining anticipated benefit payments during 2018.

The BMP exists in order to compensate executive officers for any curtailments in benefits due to statutory limitations on qualifying benefit plans. In addition to benefit payments from the defined benefit plan component of the BMP discussed above, a gross lump-sum distribution of \$1,221 was made to a retired participant during the three-month period ended September 30, 2018. The distribution during the three-month period ended September 30, 2018 was satisfied by 49,440 shares of Common Stock (market value of \$964) held by the previous Employee Stock Ownership Plan component of the BMP, of which 21,260 shares were returned to Treasury Stock to cover income tax liabilities. As a result of the distribution, a non-cash tax benefit of \$315 was recognized for the difference between market value and cost basis of the Common Stock held by the BMP. For the nine-month period ended September 30, 2018, gross lump-sum distributions of \$2,477 were made. The distributions during the nine-month period ended September 30, 2018 were satisfied by 102,074 shares of common stock (market value of \$1,963) held by the previous Employee Stock Ownership Plan component of the BMP, of which 49,895 shares were returned to Treasury Stock to cover income tax liabilities, and cash of \$257 held by the defined contribution plan components of the BMP. As a result of the distribution, a non-cash tax benefit of \$608 was recognized for the difference between market value and cost basis of the Common Stock held by the BMP.

### 14. ACCOUNTING FOR STOCK BASED COMPENSATION

The Company maintains the Dime Community Bancshares, Inc. 2001 Stock Option Plan for Outside Directors, Officers and Employees, the 2004 Stock Incentive Plan and the 2013 Equity and Incentive Plan ("2013 Equity Plan") (collectively, the "Stock Plans"), which are discussed more fully in Note 18 to the Company's Consolidated Financial Statements included in the Annual Report on Form 10-K for the year ended December 31, 2017, and which are subject to the accounting requirements of ASC 505-50 and ASC 718.

### **Stock Option Awards**

The following table presents a summary of activity related to stock options granted under the Stock Plans, and changes during the period then ended:

			Weighted-Average	e
			Remaining	Aggregate
	Number of	Weighted-Average	Contractual	Intrinsic
	Options	Exercise Price	Years	Value
Options outstanding at January 1, 2018	157,546	\$ 15.53		
Options granted		_		
Options expired	(18,779)	17.50		
Options exercised	(66,372)	\$ 17.10		
Options outstanding at September 30, 2018	72,395	\$ 13.58	2.2	\$ 309

Options vested and exercisable at September 30, 2018

72,395 \$ 13.58

2.2

\$ 309

During the nine-month period ended September 30, 2018, the cost of one exercise of 10,000 stock options was satisfied by 9,045 shares of Common Stock at an exercise price of \$18.18. These shares were returned to Treasury Stock.

Information related to stock options during each period is as follows:

	For the Three Months		For the Nine Months		
	Ended September 30,		Ended September 30,		
	2018	2017	2018	2017	
Cash received for option exercise cost	\$ —	\$ 54	\$ 954	\$ 680	
Income tax benefit recognized on stock option exercises <sup>(1)</sup>	(68	) —	(44	) 69	
Intrinsic value of options exercised	_	10	167	286	

Effective January 1, 2017, income tax benefits were recognized as discrete items in income tax expense in (1)accordance to ASU 2016-09. Prior to January 1, 2017, income tax benefits were recognized through additional paid in capital.

### **Table of Contents**

Restricted Stock Awards

The Company has made restricted stock award grants to outside Directors and certain officers under the Stock Plans. Typically, awards to outside Directors fully vest on the first anniversary of the grant date, while awards to officers may vest in equal annual installments over a four-year period or at the end of the four-year requisite period. All awards were made at the fair value of Common Stock on the grant date. Compensation expense on all restricted stock awards are based upon the fair value of the shares on the respective dates of the grant.

The following table presents a summary of activity related to the RSAs granted, and changes during the period then ended:

		Weighted-Average
	Number of	Grant-Date
	Shares	Fair Value
Unvested allocated shares outstanding at January 1, 2018	\$ 150,567	\$ 18.85
Shares granted	63,612	19.75
Shares vested	(56,742)	18.19
Shares forfeited	(2,014)	19.39
Unvested allocated shares at September 30, 2018	155,423	\$ 19.45

Information related to restricted stock awards during each period is as follows:

	At or for t Months E Septembe	nded	At or for the Nine Months	
	30,		Ended September 30,	
	2018	2017	2018	2017
Compensation expense recognized	\$ 326	\$ 353	\$ 950	\$ 1,195
Income tax benefit (expense) recognized on vesting of RSA <sup>(1)</sup>	0	3	(22	) 78
Weighted average remaining years for which compensation expense				
is to be recognized	2.5	2.8	2.5	2.8

Effective January 1, 2017, income tax benefits were recognized as discrete items in income tax expense in (1)accordance to ASU 2016-09. Prior to January 1, 2017, income tax benefits were recognized through additional paid in capital.

#### Performance Based Equity Awards

The Company established the LTIP, a long term incentive award program for certain officers, which meets the criteria for equity-based accounting. For each award, threshold (50% of target), target (100% of target) and maximum (150% of target) opportunities are eligible to be earned over a three-year performance period based on the Company's relative performance on certain goals that were established at the onset of the performance period and cannot be altered subsequently. Shares of Common Stock are issued on the grant date and held as unvested stock awards until the end of the performance period. They are issued at the maximum opportunity in order to ensure that an adequate number of shares are allocated for shares expected to vest at the end of the performance period.

The following table presents a summary of activity related to performance based equity awards, and changes during the period then ended:

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	Shares	Gr	ant-Date
		Fa	ir Value
Maximum aggregate share payout at January 1, 2018	69,224	\$	19.19
Shares granted	81,353		18.55
Shares vested	(3,536	)	18.83
Shares forfeited	(6,320	)	19.19
Maximum aggregate share payout at September 30, 2018	140,721	\$	18.83
Minimum aggregate share payout	_		_
Expected aggregate share payout	93,813	\$	18.83

Compensation expense recorded for performance based equity awards was \$(36) and \$112 for the three-month and nine-month periods ended September 30, 2018, respectively. Compensation expense recorded for performance based equity awards was \$79 and \$251 for the three-month and nine-month periods ended September 30, 2017, respectively.

### **Table of Contents**

Sales Incentive Awards

The Company established the SIP, a sales incentive award program for certain officers, which meets the criteria for equity-based accounting. For each quarter an individual can earn their shares based on their sales performance in that quarter. The shares then vest one year from the quarter in which they are earned. Shares of Common Stock are issued on the grant date and held as unvested stock awards until the end of the performance period. They are issued at the maximum opportunity in order to ensure that an adequate number of shares are allocated for shares expected to vest at the end of the performance period.

The following table presents a summary of activity related to performance based equity awards, and changes during the period then ended:

		Weig	ghted-Average
	Number of	Gran	t-Date
	Shares	Fair	Value
Maximum aggregate share payout at January 1, 2018		\$ -	_
Shares granted	21,736	1	8.40
Shares vested		_	_
Shares forfeited		_	_
Maximum aggregate share payout at September 30, 2018	21,736	\$ 1	8.40
Minimum aggregate share payout		_	_
Expected aggregate share payout	21,736	\$ 1	8.40

Compensation expense recorded for sales incentive based equity awards was \$113 and \$136 for the three-month and nine-month periods ended September 30, 2018, respectively.

### 15. SUBORDINATED NOTES PAYABLE

During the year ended December 31, 2017, the Holding Company issued \$115,000 of fixed-to-floating rate subordinated notes due June 2027, which become callable commencing on June 15, 2022. The notes will mature on June 15, 2027 (the "Maturity Date"). From and including June 13, 2017 until but excluding June 15, 2022, interest will be paid semi-annually in arrears on each June 15 and December 15 at a fixed annual interest rate equal to 4.50%. From and including June 15, 2022 to, but excluding, the Maturity Date or earlier redemption date, the interest rate shall reset quarterly to an annual interest rate equal to the then-current three-month LIBOR plus 266 basis points, payable quarterly in arrears. Debt issuance cost directly associated with subordinated debt offering was capitalized and netted with subordinated notes payable on the Consolidated Statements of Financial Condition. Interest expense related to the subordinated debt was \$1,330 and \$3,991 during the three months and nine months ended September 30, 2018, respectively. Interest expense of \$1,330 and \$1,597 was recognized for the three months and nine months ended September 30, 2017.

### 16. TRUST PREFERRED SECURITIES PAYABLE

On March 19, 2004, the Holding Company completed an offering of \$72,165 of trust preferred securities through Dime Community Capital Trust I, an unconsolidated special purpose entity formed for the purpose of the offering. The trust preferred securities bear a fixed interest rate of 7.0%, mature on April 14, 2034, and became callable without penalty at any time on or after April 15, 2009. Interest expense related to the trust preferred securities payable was \$196 and \$2,708 during the three and nine months ended September 30, 2017, respectively.

During the three months ended September 30, 2017, the Company fully redeemed its \$70,680 of trust preferred securities borrowings at par from third parties.

### 17. INCOME TAXES

During the three months ended September 30, 2018 and 2017, the Company's consolidated effective tax rates were 23.1% and 35.2%, respectively. During the nine months ended September 30, 2018 and 2017, the Company's consolidated effective tax rates were 24.0% and 37.0%, respectively. The lower effective tax rate during the three months and nine months ended September 30, 2018 compared to September 30, 2017 was the result of the Tax Act, which was enacted on December 22, 2017, and reduced the corporate federal tax rate from a maximum rate of 35% to a flat rate of 21%. There were no other significant unusual income tax items during the three-month and nine-month periods ended either September 30, 2018 or 2017.

# <u>Table of Contents</u> 18.SUBSEQUENT EVENTS

Subsequent to September 30, 2018, and through the date of this filing, the Company repurchased 131,349 shares of common stock into treasury at a weighted average price of \$17.92 from the stock repurchase program announced in September 2007. This completed the stock repurchase program from September 2007. On October 26, 2018, the Board of Directors of the Company authorized a stock repurchase program pursuant to which the Company may repurchase up to 1,824,040 shares, or 5.0% of the Company's currently outstanding common stock. Through the date of this filing, the Company repurchased 35,500 shares of common stock into treasury at a weighted average price of \$16.40 from the stock repurchase program announced in October 2018. Following the shares repurchased, the Company had an additional 1,788,540 shares remaining for repurchase from the stock repurchase program announced in October 2018.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### General

Dime Community Bancshares (the "Company"), is a Delaware corporation headquartered in the Brooklyn Heights neighborhood of Brooklyn, New York. The Company was organized in 1996 and is registered as a savings and loan holding company with the Board of Governors of the Federal Reserve System pursuant to section 10(1) of the Home Owners' Loan Act, as amended. As of September 30, 2018, the Holding Company's direct subsidiary was Dime Community Bank, a banking subsidiary that engages in commercial banking and financial services. In 2004, the Company formed Dime Community Capital Trust I as a subsidiary, which issued \$72.2 million of 7.0% trust preferred securities. During the year ended December 31, 2017, the Company fully redeemed the outstanding balance of \$70.7 million, and dissolved the trust. The Company also dissolved 842 Manhattan Ave Corp. during the year ended December 31, 2017 as this subsidiary was inactive. The Company's common stock is traded on the Nasdaq Global Market under the symbol "DCOM."

Dime Community Bank, a New York-chartered stock savings bank formerly known as "The Dime Savings Bank of Williamsburgh," was founded in 1864 and operates 29 full service retail banking offices located in the New York City ("NYC") boroughs of Brooklyn, Queens, and the Bronx, and in Nassau County and Suffolk County, New York. The Bank's principal business is gathering deposits from customers within its market area and via the internet, and investing them primarily in multifamily residential, commercial real estate, mixed use, and, to an increasing extent, commercial and industrial ("C&I") and one-to-four family residential loans, mortgage-backed securities, obligations of the U.S. government and government sponsored enterprises, and corporate debt and equity securities. The substantial majority of the Bank's lending occurs in the greater New York City metropolitan area.

In addition to the Bank, the Holding Company's direct and indirect subsidiaries consist of seven corporations, which are wholly-owned by the Bank. The following table presents an overview of the Holding Company's indirect subsidiaries, other than the Bank, as of September 30, 2018:

	Year/ State of	
Direct Subsidiaries of the Bank	Incorporation	Primary Business Activities
Boulevard Funding Corp.	1981 / New York	Management and ownership of real estate
Dime Insurance Agency Inc. (f/k/a Havemeyer Investments, Inc.)	1997 / New York	Sale of non-FDIC insured investment products
DSBW Preferred Funding Corp.	1998 / Delaware	Real Estate Investment Trust investing in multifamily residential and commercial real estate loans
DSBW Residential Preferred Funding Corp.	1998 / Delaware	

Real Estate Investment Trust investing in

one-to-four

family residential loans

Dime Reinvestment Corporation 2004 / Delaware Community Development Entity. Currently

inactive.

195 Havemeyer Corp.

2008 / New Management and ownership of real estate.

York Currently inactive.

DSB Holdings NY, LLC

2015 / New Management and ownership of real estate.

York Currently inactive.

### **Executive Summary**

The Holding Company's primary business is the ownership of the Bank. The Company's consolidated results of operations are dependent primarily on net interest income, which is the difference between the interest income earned on interest-earning assets, such as loans and securities, and the interest expense paid on interest-bearing liabilities, such as deposits and borrowings. The Bank additionally generates non-interest income such as service charges and other fees, mortgage banking related income, and income associated with Bank Owned Life Insurance ("BOLI"). Non-interest expense primarily consists of employee compensation and benefits, federal deposit insurance premiums, data processing costs, occupancy and equipment, marketing and other operating expenses. The Company's consolidated results of operations are also significantly affected by general economic and competitive conditions (particularly fluctuations in market interest rates), government policies, changes in accounting standards and actions of regulatory agencies.

### **Table of Contents**

The Bank's primary deposit strategy is generally to increase its product and service utilization for each depositor, and to increase its household and deposit market shares in the communities that it serves. In recent years, particular emphasis has been placed upon growing individual and small business commercial checking account balances. The Bank also actively strives to obtain checking account balances affiliated with the operation of the collateral underlying its mortgage and C&I loans, as well as personal deposit accounts from its borrowers. The Bank launched an internet banking initiative, "DimeDirect," in the second half of 2015. To date, deposits gathered through DimeDirect have primarily been money markets. The DimeDirect deposits are anticipated to carry lower administrative servicing costs than the Bank's traditional retail deposits. Historically, the Bank's primary lending strategy included the origination of, and investment in, mortgage loans secured by multifamily and mixed-use properties, and, to an increasing extent, mortgage loans secured by commercial real estate properties, primarily located in the greater NYC metropolitan area. As part of its strategic plan for 2018, the Bank is investing in the development of its Business Banking division, by adding products and services to serve both the credit and business banking needs in its footprint. During the second quarter of 2018, the Bank once again began to offer one-to-four family residential loan products through the newly-formed Residential Lending group.

The Business Banking division, established in 2017, is focused on total relationship banking and will enable the Bank to diversify its loan portfolio into areas such as C&I loans, Small Business Administration ("SBA") loans (a portion of which is guaranteed by the SBA), ADC loans, finance loans and leases, one-to-four family residential loans and consumer loans. These business lines are intended to supplement core deposit growth and provide greater funding diversity. During 2017, the Bank hired seasoned executives, and continued to bolster its lending and credit and administrative staff during 2018. Additionally in 2017, the Bank was approved by the SBA as a lender, better positioning the Business Banking division for future expansion.

The Bank also purchases investment grade securities primarily for liquidity purposes. The Bank seeks to maintain the asset quality of its loans and other investments, and uses portfolio and asset/liability management techniques in an effort to manage the effects of interest rate volatility on its profitability and capital.

### Recent Events

In June 2017, the Company issued \$115.0 million of fixed-to-floating rate subordinated notes due June 2027, which will become callable commencing in June 2022. Interest will be paid semi-annually in arrears on each June 15 and December 15 at a fixed annual interest rate equal to 4.50%, until June 2022, at which point the interest rate will reset quarterly to an annual interest rate equal to the then current three-month LIBOR plus 266 basis points. The notes will mature on June 15, 2027. The Company used part of the net proceeds from the offering to redeem its \$70.7 million of trust preferred securities, which had a 7.00% annual coupon, in July 2017. See Notes 13 and 14 to the Company's Consolidated Financial Statements included in the Annual Report on Form 10-K for details of the subordinated notes payable and trust preferred securities payable, respectively.

In December 2017, the Bank completed a securitization of \$280.2 million of its multifamily loans through a Freddie Mac sponsored "Q-deal" securitization ("Loan Securitization"). The Structured Pass-Through Certificates that were issued by Freddie Mac were purchased by the Bank as available-for-sale securities to enhance balance sheet liquidity. The Bank will continue to maintain the borrower relationships as the sub-servicer of the loans. See Note 6 to the Company's Consolidated Financial Statements included in the Annual Report on Form 10-K for details of the loan securitization.

Selected Financial Highlights and Other Data (Dollars in Thousands Except Per Share Amounts)

At or For the Three

At or For the Nine

	Months Ended September 30,		Months Ende September 30,			ed		
	2018		2017		2018		2017	
Per Share Data:								
EPS (Diluted)	\$0.32		\$ 0.35		\$ 1.04		\$ 0.97	
Cash dividends paid per share	0.14		0.14		0.42		0.42	
Book value per share	16.49		15.66		16.49		15.66	
Dividend Payout Ratio	43.75	%	40.00	%	40.38	%	43.30	%
Performance and Other Selected Ratios:								
Return on average assets	0.76	%	0.85	%	0.82	%	0.79	%
Return on average common equity	7.71		9.14		8.51		8.43	
Net interest spread	2.11		2.38		2.20		2.39	
Net interest margin	2.33		2.53		2.40		2.56	
Average interest-earning assets to average interest-bearing								
liabilities	117.46		115.62		117.06		116.38	
Non-interest expense to average assets	1.39		1.41		1.36		1.35	
Efficiency Ratio	58.13		55.29		55.66		52.43	
Loan-to-Deposit ratio at end of period	123.53		136.78		123.53		136.78	
Effective tax rate	23.14		35.19		23.96		37.00	
Asset Quality Summary:								
Non-performing loans (1)	\$ 2,978		\$ 806		\$ 2,978		\$ 806	
Non-performing assets	2,978		806		2,978		806	
Net charge-offs (recoveries)	(11	)	1		1,344		49	
Non-performing loans/Total loans	0.06	%	0.01	%	0.06	%	0.01	%
Non-performing assets/Total assets	0.05		0.01		0.05		0.01	
Allowance for loan loss/Total loans	0.39		0.37		0.39		0.37	
Allowance for loan loss/Non-performing loans	716.25		2,730.40		716.25		2,730.40	
Earnings to Fixed Charges Ratios (2)								
Including interest on deposits	2.10	X	2.31	X	2.27	X	2.28	X
Excluding interest on deposits	3.82		4.26		4.57		4.45	

<sup>(1)</sup> Non-performing loans are defined as all loans on non-accrual status.

<sup>(2)</sup> Please refer to Exhibit 12.1 for further detail on the calculation of these ratios.

### **Table of Contents**

Critical Accounting Policies

The Company's policies with respect to: (1) the methodologies it uses to determine the allowance for loan losses (including reserves for loan commitments), and (2) accounting for defined benefit plans, are its most critical accounting policies because they are important to the presentation of the Company's consolidated financial condition and results of operations, involve a significant degree of complexity and require management to make difficult and subjective judgments which often necessitate assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions or estimates could result in material variations in the Company's consolidated results of operations or financial condition.

Allowance for Loan Losses. The Bank's methods and assumptions utilized to periodically determine its allowance for loan losses are summarized in Note 9 to the Company's condensed consolidated financial statements.

### Liquidity and Capital Resources

The Board of Directors of the Bank has approved a liquidity policy that it reviews and updates at least annually. Senior management is responsible for implementing the policy. The Bank's Asset Liability Committee ("ALCO") is responsible for general oversight and strategic implementation of the policy and management of the appropriate departments are designated responsibility for implementing any strategies established by ALCO. Liquidity is managed daily and through periodic reporting to management and the Board of Directors. A forecast of cash flow data for the upcoming 12 months is presented to the Board of Directors on an annual basis.

The Bank's primary sources of funding for its lending and investment activities include deposits, loan and MBS payments, investment security principal and interest payments and advances from the FHLBNY. The Bank may also sell selected multifamily residential or mixed-use real estate loans to private sector secondary market purchasers, and has in the past sold such loans and one-to-four family residential loans to FNMA and FHLMC. The Company may additionally issue debt under appropriate circumstances. Although maturities and scheduled amortization of loans and investments are predictable sources of funds, deposit flows and prepayments on mortgage loans and MBS are influenced by interest rates, economic conditions and competition.

The Bank gathers deposits in direct competition with commercial banks, savings banks and brokerage firms, many among the largest in the nation. It must additionally compete for deposit monies against the stock and bond markets, especially during periods of strong performance in those arenas. The Bank's deposit flows are affected primarily by the pricing and marketing of its deposit products compared to its competitors, as well as the market performance of depositor investment alternatives such as the U.S. bond or equity markets. To the extent that the Bank is responsive to general market increases or declines in interest rates, its deposit flows should not be materially impacted. However, favorable performance of the equity or bond markets could adversely impact the Bank's deposit flows.

Total deposits decreased \$21.2 million during the nine months ended September 30, 2018, and decreased \$24.2 million during the nine months ended September 30, 2017. Within deposits, core deposits (i.e., non-CDs) decreased \$267.0 million during the nine months ended September 30, 2018 and decreased \$1.3 million during the nine months ended September 30, 2017. CDs increased \$245.8 million during the nine months ended September 30, 2018 compared to a decrease of \$23.0 million during the nine months ended September 30, 2017. The decrease in growth during the current period was due primarily to \$330.0 million of outflows from the Bank's online money market account channel, DimeDirect, as the Bank's posted rate lagged many of its online competitors, partially offset by successful gathering efforts tied to CD products.

In the event that the Bank should require funds beyond its ability or desire to generate them internally, an additional source of funds is available through its borrowing line at the FHLBNY. At September 30, 2018, the Bank had an additional potential borrowing capacity of \$1.16 billion through the FHLBNY, subject to customary minimum

FHLBNY common stock ownership requirements (i.e., 4.5% of the Bank's outstanding FHLBNY borrowings).

The Bank decreased its outstanding FHLBNY advances by \$127.1 million during the nine months ended September 30, 2018, compared to a \$386.4 million increase during the nine months ended September 30, 2017, reflecting lower total assets.

### **Table of Contents**

The Company generally utilizes its liquidity and capital resources primarily to fund the origination of real estate and, recently, C&I loans, the purchase of real estate loans, mortgage-backed and other securities, the repurchase of common stock into treasury, the payment of quarterly cash dividends to holders of the common stock, and the payment of semi-annual interest to holders of its outstanding subordinated debt. During the nine months ended September 30, 2018, principal repayments on real estate loans (including refinanced loans) totaled \$618.2 million compared to \$452.3 million during the nine months ended September 30, 2017. The increase resulted primarily from higher prepayment volume. During the nine months ended September 30, 2018 and 2017, real estate loan originations totaled \$346.9 million and \$687.3 million, respectively. The decrease was due to the offered rates on the Company's multifamily loans being higher than competitors.

Sales of mortgage-back securities totaled \$158.8 million during the nine-month period ended September 30, 2018. There were no sales of mortgage-backed securities during the nine-month period ended September 30, 2017. Purchases of mortgage-backed securities totaled \$331.0 million during the nine-month period ended September 30, 2018. Security purchases were de-emphasized during the nine-month period ended September 30, 2017, as the yield offered in highly graded investment securities was not deemed sufficiently attractive.

The Company and the Bank are subject to minimum regulatory capital requirements imposed by its primary federal regulator. As a general matter, these capital requirements are based on the amount and composition of an institution's assets. At September 30, 2018, each of the Company and the Bank were in compliance with all applicable regulatory capital requirements and the Bank was considered "well-capitalized" for all regulatory purposes.

The following table summarizes Company and Bank capital ratios calculated under the Basel III Capital Rules framework as of September 30, 2018:

	Actual Rat September			Basel II	I				Well Capitalized Requirement	
					Minimum		Minimum		Under FDIO	$\mathbb{C}$
					Requiremen	nt	Requiremen	nt	Prompt	
					Plus		Plus		Corrective	
		Consolidated	d	Minimu	ınh.875%		2.5%		Action	
	Bank	Company		Require	en <b>Berff</b> er <sup>(1)</sup>		Buffer(2)		Framework	(3)
Tier 1 common equity ratio	13.26 %	11.66	%	4.50%	6.38	%	7.0	%	6.5	%
Tier 1 risk-based based capital										
ratio	13.26	11.66		6.0	7.88		8.5		8.0	
Total risk-based based capital										
ratio	13.71	14.54		8.0	9.88		10.5		10.0	
Tier 1 leverage ratio	10.15	8.96		4.00	n/a		n/a		5.0	

- (1) The 1.875% buffer percentage represents the phased-in requirement as of September 30, 2018.
- (2) The 2.5% buffer percentage represents the fully phased-in requirement as of January 1, 2019.
- (3) Only the Bank is subject to these requirements.

Implementation of the initial phase capital conservation buffer under the Basel III Capital Rules on January 1, 2016 did not have a material impact upon the operations of the Bank or Holding Company. Management believes that, as of September 30, 2018, the Bank and the Holding Company would satisfy all capital categories requirements under the Basel III Capital Rules on a fully phased in basis as if such requirement had been in effect on that date.

As a result of the recently enacted Economic Growth, Regulatory Relief, and Consumer Protection Act, the federal banking agencies are required to develop a "Community Bank Leverage Ratio" (the ratio of a bank's tangible equity

capital to average total consolidated assets) for financial institutions with assets of less than \$10 billion. A "qualifying community bank" that exceeds this ratio will be deemed to be in compliance with all other capital and leverage requirements, including the capital requirements to be considered "well capitalized" under Prompt Corrective Action statutes. The federal banking agencies may consider a financial institution's risk profile when evaluating whether it qualifies as a community bank for purposes of the capital ratio requirement. The federal banking agencies must set the minimum capital for the new Community Bank Leverage Ratio at not less than 8% and not more than 10%. A financial institution can elect to be subject to this new definition.

The Holding Company repurchased 973,200 shares of its common stock during the nine months ended September 30, 2018 and no shares during the nine months ended September 30, 2017. As of September 30, 2018, up to 131,349 shares remained available for purchase under authorized share purchase programs. See "Part II - Item 2. Other Information - Unregistered Sales of Equity Securities and Use of Proceeds" for additional information about repurchases of common stock.

The Holding Company paid \$15.7 million and \$15.8 million in cash dividends on common stock during the nine months ended September 30, 2018 and 2017, respectively.

### **Table of Contents**

### **Contractual Obligations**

The Bank is obligated to make rental payments under leases on certain of its branches and equipment. In addition, the Bank generally has outstanding at any time significant borrowings in the form of FHLBNY advances, as well as customer CDs with fixed contractual interest rates.

#### Off-Balance Sheet Arrangements

As part of its loan origination business, the Bank generally has outstanding commitments to extend credit to third parties, which are granted pursuant to its regular underwriting standards. Since these loan commitments may expire prior to funding, in whole or in part, the contract amounts are not estimates of future cash flows.

The following table presents off-balance sheet arrangements as of September 30, 2018:

			Over Three	ee	
	Less than	One Year to	Years to	Over Fi	ive
	One Year	Three Years	s Five Year	s Years	Total
	(Dollars in	thousands)			
Credit Commitments:					
Available lines of credit	\$ 101,351	\$ -	— \$	— \$	\$101,351
Other loan commitments	94,782	-		_	— 94,782
Stand-by letters of credit	1,662	-		_	<b>—</b> 1,662
Total Off-Balance Sheet Arrangements	\$ 197,795	\$ -	— \$	— \$	<b>—</b> \$197,795

### **Asset Quality**

#### General

At both September 30, 2018 and December 31, 2017, the Company had neither whole loans nor loans underlying MBS that would have been considered subprime loans at origination, i.e., mortgage loans advanced to borrowers who did not qualify for market interest rates because of problems with their income or credit history.

### Monitoring and Collection of Delinquent Loans

Management of the Bank reviews delinquent loans on a monthly basis and reports to its Board of Directors at each regularly scheduled Board meeting regarding the status of all non-performing and otherwise delinquent loans in the Bank's portfolio.

The Bank's loan servicing policies and procedures require that an automated late notice be sent to a delinquent borrower as soon as possible after a payment is ten days late in the case of multifamily residential, commercial real estate, or C&I loans, or fifteen days late in connection with one-to-four family or consumer loans. A second letter is sent to the borrower if payment has not been received within 30 days of the due date. Thereafter, periodic letters are mailed and phone calls placed to the borrower until payment is received. When contact is made with the borrower at any time prior to foreclosure, the Bank will attempt to obtain the full payment due or negotiate a repayment schedule with the borrower to avoid foreclosure.

Accrual of interest is generally discontinued on a loan that meets any of the following three criteria: (i) full payment of principal or interest is not expected; (ii) principal or interest has been in default for a period of 90 days or more (unless the loan is both deemed to be well secured and in the process of collection); or (iii) an election has otherwise been made to maintain the loan on a cash basis due to deterioration in the financial condition of the borrower. Such

non-accrual determination practices are applied consistently to all loans regardless of their internal classification or designation. Upon entering non-accrual status, the Bank reverses all outstanding accrued interest receivable.

The Bank generally initiates foreclosure proceedings when a real estate loan enters non-accrual status based upon non-payment, and typically does not accept partial payments once foreclosure proceedings have commenced. At some point during foreclosure proceedings, the Bank procures current appraisal information in order to prepare an estimate of the fair value of the underlying collateral. If a foreclosure action is instituted and the loan is not brought current, paid in full, or refinanced before the foreclosure action is completed, the property securing the loan is transferred to other real estate owned ("OREO") status. The Bank generally attempts to utilize all available remedies, such as note sales in lieu of foreclosure, in an effort to resolve non-accrual loans and OREO properties as quickly and prudently as possible in consideration of market conditions, the physical condition of the property and any other mitigating circumstances. In the event that a non-accrual loan is subsequently brought current, it is returned to accrual status once the doubt concerning collectability has been removed and the borrower has demonstrated performance in accordance with the loan terms and conditions for a period of at least three months.

### **Table of Contents**

The C&I portfolio is actively managed by the lenders and underwriters. All credit facilities at a minimum require an annual review of the exposure and typically terms of the loan require annual and interim financial reporting and have financial covenants to indicate expected performance levels. Guarantors are also required to, at a minimum, annually update their financial reporting. All exposures are risk rated and those entering adverse ratings due to financial performance concerns of the borrower or material delinquency of any payments or financial reporting are subjected to added management scrutiny. Measures taken typically include amendments to the amount of the available credit facility, requirements for increased collateral, a request for a capital infusion, additional guarantor support or a material enhancement to the frequency and quality of financial reporting. Loans determined to reach adverse risk rating standards are subject to quarterly updating to Credit Administration and executive management. When warranted, loans reaching a Substandard rating could be reassigned to Credit Administration for direct handling. Loans reaching this level of attention are subject to increased scrutiny inclusive of an outside legal counsel involvement and where appropriate a declaration of default with all potential remedies considered.

### Non-accrual Loans

Within the Bank's held-for-investment loan portfolio (excluding consumer loans), fifteen non-accrual loans totaled \$3.0 million at September 30, 2018, and eight non-accrual loans totaled \$0.5 million at December 31, 2017. During the nine months ended September 30, 2018, eleven loans totaling \$5.0 million were placed on non-accrual status, of which three loans totaling \$1.3 million were fully charged-off, one loan totalling \$1.2 million was fully satisfied, and principal amortization of \$0.07 million was recognized on eight non-accrual loans. There were no changes on the remaining two non-accrual loans during the nine-month period ended September 30, 2018.

### **Impaired Loans**

The recorded investment in loans deemed impaired (as defined in Note 8 to the condensed consolidated financial statements) totaled \$6.9 million, consisting of nine loans, at September 30, 2018, compared to \$8.2 million, consisting of seven loans, at December 31, 2017. During the nine months ended September 30, 2018, six loans totaling \$4.5 million were added to impaired status, of which two loans totaling \$4.4 million were paid off, and two loans totaling \$1.2 million were fully charged off. During the nine months ended September 30, 2018, principal amortization totaling \$0.2 million was recognized on impaired loans.

The following is a reconciliation of non-accrual and impaired loans as of the dates indicated:

	September	December	
	30, 2018	31, 2017	
	(Dollars in		
	Thousands)	)	
Non-accrual loans (1):			
One-to-four family residential, including condominium and cooperative apartment	\$ 443	\$ 436	
Multifamily residential and residential mixed-use real estate	1,473		
Commercial mixed use real estate	84	93	
Commercial real estate	975		
Consumer	3	4	
Total non-accrual loans	2,978	533	
Non-accrual one-to-four family residential and consumer loans deemed homogeneous loans	(446)	(440)	ļ
TDRs:			
One-to-four family residential, including condominium and cooperative apartment	16	22	
Multifamily residential and residential mixed-use real estate	277	619	
Commercial mixed-use real estate	4,107	4,174	
Commercial real estate		3,296	

Total TDRs 4,400 8,111 Impaired loans \$ 6,932 \$ 8,204

(1) There was one non-accruing TDR included in the total non-accrual loans in the table above at September 30, 2018. There were no non-accruing TDRs for December 31, 2017.

### Ratios:

Total non-accrual loans to total loans 0.06% 0.01% Total non-performing assets to total assets 0.05 0.01

### **TDRs**

Under ASC 310-40-15, the Bank is required to recognize loans for which certain modifications or concessions have been made as TDRs. A TDR has been created in the event that, for economic or legal reasons, any of the following concessions has been granted that would not have otherwise been considered to a debtor experiencing financial difficulties. The following criteria are considered concessions:

### **Table of Contents**

A reduction of interest rate has been made for the remaining term of the loan

The maturity date of the loan has been extended with a stated interest rate lower than the current market rate for new debt with similar risk

The outstanding principal amount and/or accrued interest have been reduced

In instances in which the interest rate has been reduced, management would not deem the modification a TDR in the event that the reduction in interest rate reflected either a general decline in market interest rates or an effort to maintain a relationship with a borrower who could readily obtain funds from other sources at the current market interest rate, and the terms of the restructured loan are comparable to the terms offered by the Bank to non-troubled debtors. The Bank did not modify any loans in a manner that met the criteria for a TDR during the nine months ended September 30, 2018 or 2017.

Accrual status for TDRs is determined separately for each TDR in accordance with the Bank's policies for determining accrual or non-accrual status. At the time an agreement is entered into between the Bank and the borrower that results in the Bank's determination that a TDR has been created, the loan can be on either accrual or non-accrual status. If a loan is on non-accrual status at the time it is restructured, it continues to be classified as non-accrual until the borrower has demonstrated compliance with the modified loan terms for a period of at least three months. Conversely, if at the time of restructuring the loan is performing (and accruing) it will remain accruing throughout its restructured period, unless the loan subsequently meets any of the criteria for non-accrual status under the Bank's policy and agency regulations.

The Bank does not accept receivables or equity interests in satisfaction of TDRs.

At September 30, 2018 and December 31, 2017, all TDRs but one were collateralized by real estate that generated rental income. For TDRs that demonstrated conditions sufficient to warrant accrual status, the present value of the expected net cash flows of the underlying property was utilized as the primary means of determining impairment. Any shortfall in the present value of the expected cash flows calculated at each measurement period (typically quarter-end) compared to the present value of the expected cash flows at the time of the original loan agreement was recognized as either an allocated reserve (in the event that it related to lower expected interest payments) or a charge-off (if related to lower expected principal payments). For TDRs on non-accrual status, an appraisal of the underlying real estate collateral is deemed the most appropriate measure to utilize when evaluating impairment and any shortfall in valuation from the recorded balance is accounted for through a charge-off. In the event that either an allocated reserve or a charge-off is recognized on TDRs, the periodic loan loss provision is impacted.

Please refer to Note 8 to the condensed consolidated financial statements for a further discussion of TDRs.

### **OREO**

Property acquired by the Bank, or a subsidiary, as a result of foreclosure on a mortgage loan or a deed in lieu of foreclosure is classified as OREO. Upon entering OREO status, the Bank obtains a current appraisal on the property and reassesses the likely realizable value (a/k/a fair value) of the property quarterly thereafter. OREO is carried at the lower of the fair value or book balance, with any write downs recognized through a provision recorded in non-interest expense. Only the appraised value, or either a contractual or formal marketed value that falls below the appraised value, is used when determining the likely realizable value of OREO at each reporting period. The Bank typically seeks to dispose of OREO properties in a timely manner. As a result, OREO properties have generally not warranted subsequent independent appraisals.

The Bank had no OREO properties at September 30, 2018 or December 31, 2017. The Bank did not recognize any provisions for losses on OREO properties during the nine months ended September 30, 2018 or 2017.

### Other Potential Problem Loans

### Loans Delinquent 30 to 89 Days

The Bank had three real estate loans totaling \$0.5 million and three real estate loans totaling \$0.03 million that were delinquent between 30 and 89 days at September 30, 2018 and at December 31, 2017, respectively. The 30 to 89 day delinquency levels fluctuate monthly, and are generally considered a less accurate indicator of near-term credit quality trends than non-accrual loans.

### Reserve for Loan Commitments

The Bank maintains a reserve associated with unfunded loan commitments accepted by the borrower. The amount of reserve was \$0.03 million at both September 30, 2018 and December 31, 2017. This reserve is determined based upon the outstanding volume of loan commitments at each period end. Any increases or reductions in this reserve are recognized in periodic non-interest expense.

### **Table of Contents**

Allowance for Loan Losses

The methodology utilized to determine the Company's allowance for loan losses on real estate, C&I, and consumer loans, along with periodic associated activity, remained constant during the periods ended September 30, 2018 and December 31, 2017. The following is a summary of the components of the allowance for loan losses as of the following dates:

	Septembe	er					
	30,	December	September				
	2018	31, 2017	30, 2017				
	(Dollars in Thousands)						
Impaired loans	<b>\$</b> —	\$ —	\$ —				
Pass graded loans:							
Real estate loans	18,112	18,993	20,322				
C&I loans	3,200	2,021	1,666				
Consumer loans	18	19	19				
Total	\$21,330	\$ 21,033	\$ 22,007				

Provisions of \$1.6 million and \$1.5 million were recorded during the nine month periods ended September 30, 2018 and September 30, 2017, respectively. During the nine month period ended September 30, 2018, the loan loss provision was driven mainly by charge-offs of two C&I loans and one one-to-four family residential real estate loan.

For a further discussion of the allowance for loan losses and related activity during the three-month and nine-month periods ended September 30, 2018 and 2017, and as of December 31, 2017, please see Note 9 to the condensed consolidated financial statements.

Comparison of Financial Condition at September 30, 2018 and December 31, 2017

Assets. Assets totaled \$6.29 billion at September 30, 2018, \$109.3 million below their level at December 31, 2017, primarily due to a decrease in the loan portfolio and cash and due from banks, partially offset by an increase in securities.

Total loans decreased \$189.0 million during the nine months ended September 30, 2018. During the period, the Bank recognized \$677.9 million of aggregate amortization on loans (also including refinancing of existing loans), which exceeded originations of \$484.2 million.

Total securities increased by \$118.6 million during the nine months ended September 30, 2018, as a result of holding increased on-balance sheet liquidity, which will be based on monetary policy, interest rates, the Bank's funding needs, and periodic stress testing analysis.

Liabilities. Total liabilities decreased \$114.3 million during the nine months ended September 30, 2018, primarily due to a decrease of \$127.1 million in FHLBNY advances and a decrease of \$21.2 million in deposits. Please refer to "Liquidity and Capital Resources" for a discussion of the decreases in deposits and FHLB advances during the nine months ended September 30, 2018. The \$37.6 million increase in escrow and other deposits at September 30, 2018 was in part due to the annual reassessment of borrower escrow accounts.

Stockholders' Equity. Stockholders' equity increased \$5.0 million during the nine months ended September 30, 2018, due primarily to net income of \$38.8 million, partially offset by \$15.7 million in cash dividends paid during the period, and the repurchase of 973,200 shares into treasury at a cost of \$17.4 million.

Comparison of Operating Results for the Three Months Ended September 30, 2018 and 2017

General. Net income was \$11.8 million during the three months ended September 30, 2018, a decrease of \$1.5 million from net income of \$13.3 million during the three months ended September 30, 2017. During the three months ended September 30, 2018, net interest income decreased by \$3.4 million, non-interest income decreased by \$2.1 million, and loan provisions increased by \$0.3 million, offset by a decrease in non-interest expense of \$0.6 million and a decrease in income tax expense of \$3.7 million. The decrease in income taxes was due to the federal tax law change enacted in December 2017.

Net Interest Income. The discussion of net interest income for the three months ended September 30, 2018 and 2017 should be read in conjunction with the following tables, which set forth certain information related to the consolidated statements of income for those periods, and which also present the average yield on assets and average cost of liabilities for the periods indicated. The average yields and costs were derived by dividing income or expense by the average balance of their related assets or liabilities during the periods represented. Average balances were derived from average daily balances. The yields include fees that are considered adjustments to yields.

## Table of Contents

Analysis of Net Interest Income

	Three Months Ended September 30,							
	2018		_		2017			
	Average		Average		Average		Average	
	Balance	Interest	Yield/Cos	st	Balance	Interest	Yield/Co	st
Assets:	(Dollars in 7	[housands]	)					
Interest-earning assets:								
Real estate loans	\$5,200,021	\$47,486	3.65	%	\$5,842,921	\$51,621	3.53	%
C&I loans	186,686	2,729	5.85		86,014	1,043	4.85	
Other loans	1,358	18	5.30		1,230	19	6.18	
MBS	432,213	2,852	2.64		5,631	27	1.92	
Investment securities	11,158	59	2.12		9,304	108	4.64	
Other	185,292	1,480	3.19		139,153	811	2.33	
Total interest-earning assets	6,016,728	54,624	3.63	%	6,084,253	\$53,629	3.53	%
Non-interest earning assets	215,073				206,315			
Total assets	\$6,231,801				\$6,290,568			
Liabilities and Stockholders' Equity:								
Interest-bearing liabilities:								
Interest-bearing checking accounts	\$114,865	\$55	0.19	%	\$110,384	\$58	0.21	%
Money Market accounts	2,264,082	7,542	1.32		2,643,537	5,961	0.89	
Savings accounts	347,041	50	0.06		362,423	45	0.05	
CDs	1,297,857	5,714	1.75		932,208	3,344	1.42	
Borrowed funds	1,098,713	6,235	2.25		1,213,786	5,763	1.88	
Total interest-bearing liabilities	5,122,558	19,596	1.52	%		\$5,763	1.14	%
Non-interest-bearing checking accounts	362,786	,		,-	307,218	+ - , ,		,-
Other non-interest-bearing liabilities	135,435				138,467			
Total liabilities	5,620,779				5,708,023			
Stockholders' equity	611,022				582,545			
Total liabilities and stockholders' equity	\$6,231,801				\$6,290,568			
Net interest income	ψ 0, <b>2</b> 51,001	\$35,028			Ψ 0,2 > 0,2 0 0	\$38,458		
Net interest spread		Ψυυ,020	2.11	%		Ψ20,120	2.38	%
Net interest-earning assets	\$894,170		2.11	70	\$821,915		2.30	70
Net interest margin	φον 1,170		2.33	%	Ψ021,713		2.53	%
Ratio of interest-earning assets to			2.33	70			2.33	70
interest-bearing liabilities			117.46	%			115.62	%
Deposits	\$4,386,631	\$13,361	1.21	%	\$4,355,770	\$9,408	0.86	%

Rate/Volume Analysis

Three Months Ended September 30, 2018
Compared to Three Months Ended September 30, 2017
Increase/ (Decrease) Due to:
Volume Rate Total

(Dollars In thousands)

Interest-earning assets:

Real estate loans C&I loans	\$ (5,784 1,346	)	\$ 1,648 340		\$ (4,136 1,686	)
Other loans	2		(3	)	(1	)
MBS	2,430		395		2,825	
Investment securities	16		(65	)	(49	)
Other	320		350	,	670	,
Total	\$ (1,670	)	\$ 2,665		\$ 995	
Interest-bearing liabilities:						
Interest-bearing checking accounts	\$ 2		\$ (6	)	\$ (4	)
Money market accounts	(1,070	)	2,652		1,582	
Savings accounts	(3	)	8		5	
CDs	1,454		916		2,370	
Borrowed funds	(602	_	1 075		472	
Dorrowed fullus	(603	)	1,075		4/2	
Total	\$ (220	)	1,075 \$ 4,645		\$ 4,425	
		)	,	)	• • •	)

#### **Table of Contents**

Net Interest Income. Net interest income was \$35.0 million during the three months ended September 30, 2018, a decrease of \$3.4 million from the three months ended September 30, 2017. Average interest-earning assets were \$6.02 billion for the three months ended September 30, 2018, a decrease of \$67.5 million from \$6.08 billion for the three months ended September 30, 2017. Net interest margin ("NIM") was 2.33% during the three months ended September 30, 2018, down from 2.53% during the three months ended September 30, 2017, primarily due to the higher costs of deposits and borrowed funds.

Interest Income. Interest income was \$54.6 million during the three months ended September 30, 2018, an increase of \$1.0 million from the three months ended September 30, 2017, primarily reflecting increases of interest income of \$1.7 million on C&I loans, \$2.8 million on mortgage-backed securities, and \$0.7 in other interest earning assets, offset by a decrease of \$4.1 million in interest income on real estate loans. The increased interest income on C&I loans reflected the build out of the Business Banking division and growth of \$100.7 million in the average balance of such loans during the period. The increased interest income from mortgage-backed securities was due to the increased average balance of \$426.6 million, mainly as a result of the loan securitization transaction completed in December 2017. The decreased interest income from real estate loans was due to a decrease in average balance of \$642.9 million.

Interest Expense. Interest expense increased \$4.4 million, to \$19.6 million, during the three months ended September 30, 2018, from \$15.2 million during the three months ended September 30, 2017. The increased interest expense was mainly attributable to growth in certificates of deposits average balances of \$365.6 million, and increased offering rates on both CD and money market account products, offset by a decrease in average balance of \$379.5 million of such money market accounts, and decreased average balance on borrowings of \$115.1 million.

Provision for Loan Losses. The Company recognized a provision for loan losses of \$0.3 million during the three months ended September 30, 2018, compared to \$0.02 million for the three months ended September 30, 2017.

Non-Interest Income. Non-interest income was \$2.2 million during the three months ended September 30, 2018, an decrease of \$2.1 million from \$4.3 million during the three months ended September 30, 2017, primarily due net gains of \$1.6 million on sales of securities and other assets realized during the three months ended September 30, 2017.

Non-Interest Expense. Non-interest expense was \$21.6 million during the three months ended September 30, 2018, a decrease of \$0.6 million from \$22.2 million during the three months ended September 30, 2017, reflecting a decrease in data processing expense of \$1.6 million, a decrease in marketing expense of \$0.5 million, a decrease in FDIC deposit insurance premiums of \$0.5 million, and a decrease in loss from extinguishment of debt of \$1.3 million. Offsetting these decreases were increases in salary and employee benefits of \$2.4 million, an increase in occupancy and equipment expense of \$0.4 million, and an increase in other expenses of \$0.5 million. The decrease in data processing cost was primarily the result of \$1.7 million paid during the third quarter of 2017 for de-conversion costs associated with a change of the bank's core processor. The \$0.5 million decrease in marketing expense was primarily due to reduced marketing initiatives for DimeDirect. The \$0.5 million decrease in FDIC insurance premiums is mainly the result of lower total assets. The \$1.3 million decrease in loss from extinguishment of debt was due to the acceleration of the remaining unamortized deferred origination costs from the redemption of \$70.7 of trust preferred securities borrowings at par from third parties during the third quarter of 2017. The increase of \$2.4 million in salaries and employee benefits was due to new employees and their associated employee benefits expense. The increase of \$0.4 million in occupancy and equipment expense was attributable to new leases related to de novo retail branches established in Park Slope and Williamsburg, Brooklyn in the first quarter of 2018, as well as additional space related to the buildout of the Business Banking division.

Non-interest expense was 1.39% and 1.41% of average assets during the three-month periods ended September 30, 2018 and 2017, respectively.

Income Tax Expense. Income tax expense was \$3.5 million during the three months ended September 30, 2018, down \$3.7 million from \$7.2 million during the three months ended September 30, 2017. The Company's consolidated tax rate was 23.1% during the three months ended September 30, 2018, down from 35.2% during the three months ended September 30, 2017. The lower tax rate during the three-month period ended September 30, 2018 was primarily the result of the tax law change enacted in December 2017.

#### **Table of Contents**

Comparison of Operating Results for the Nine Months Ended September 30, 2018 and 2017

General. Net income was \$38.8 million during the nine months ended September 30, 2018, an increase of \$2.4 million from net income of \$36.5 million during the nine months ended September 30, 2017. During the nine months ended September 30, 2018, net interest income decreased by \$4.8 million, the provision for loan losses increased by \$0.1 million, non-interest income decreased by \$0.1 million, and non-interest expense increased by \$1.7 million, offset by a decrease in income tax expense of \$9.2 million due to the federal tax law change enacted in December 2017.

Net Interest Income. The discussion of net interest income for the nine months ended September 30, 2018 and 2017 should be read in conjunction with the following tables, which set forth certain information related to the consolidated statements of income for those periods, and which also present the average yield on assets and average cost of liabilities for the periods indicated. The average yields and costs were derived by dividing income or expense by the average balance of their related assets or liabilities during the periods represented. Average balances were derived from average daily balances. The yields include fees that are considered adjustments to yields.

#### Analysis of Net Interest Income

Asserts:         Average (Dollars interest)         Solutions         Solutions         Solutions         Solutions         Solutions         Average (Dollars interest)         Solutions		Nine Months Ended September 30, 2018 2017							
Assets:         (Dollars in Trusuands)         Interest (Dollars in Trusuands)         Interest (Dollars in Trusuands)           Interest-earning assets:           Real estate loans         \$5,314,378         \$\$144,889         3.64         %         \$5,763,348         \$153,233         3.54         %           C&I loans         156,543         6,541         5.57         43,421         1,558         4,78           Other loans         1,195         55         6.14         1,124         55         6.52           MBS         390,927         7,515         2.56         4,193         55         1.75           Investment securities         9,298         123         1.76         14,372         46c         4.29           Other         197,439         4,537         3.06         115,787         2,139         2.46           Total interest-earning assets         6,069,780         163,660         3.60         %         5,942,245         517,502         3.53         %           Non-interest earning assets         218,966         163,660         0.18         %         \$111,813         \$181         0.22         %           Money Market accounts         \$121,937         \$1							Avaras		e
Real estate loans		_	Interest	-		_	C		
Interest-earning assets:   Real estate loans	Assets:			11010,00		Burunce	interest	11010,	, o s t
Real estate loans         \$5,314,378         \$144,889         3.64         % \$5,763,348         \$153,233         3.54         %           C&I loans         156,543         6,541         5.57         43,421         1,558         4.78           Other loans         1,195         55         6.14         1,124         55         6.52           MBS         390,927         7,515         2.56         4,193         55         1.75           Investment securities         9,298         123         1.76         114,372         462         4.29           Other         197,439         4,537         3.06         115,787         2,139         2.46           Total interest-earning assets         6,069,780         163,660         3.60         % 5,942,245         \$157,502         3.53         %           Non-interest earning assets         218,966         206,375         \$157,502         3.53         %           Total assets         \$6,288,746         \$166         0.18         % \$111,813         \$181         0.22         %           Money Market accounts         \$121,937         \$166         0.18         % \$111,813         \$181         0.22         %           CDs         1,225,272		(2011415 111 2	110 0301103)						
C&I loans         156,543         6,541         5.57         43,421         1,558         4.78           Other loans         1,195         55         6.14         1,124         55         6.52           MBS         390,927         7,515         2.56         4,193         55         1.75           Investment securities         9,298         123         1.76         14,372         462         4.29           Other         197,439         4,537         3.06         115,787         2,139         2.46           Total interest-earning assets         6,069,780         163,660         3.60         % 5,942,245         \$157,502         3.53         %           Non-interest earning assets         218,966         206,375         \$157,502         3.53         %           Total assets         \$6,288,746         \$5,942,245         \$157,502         3.53         %           Liabilities and Stockholders' Equity:           Interest-bearing liabilities           Interest-bearing checking accounts         \$121,937         \$166         0.18         % \$111,813         \$181         0.22         %           Money Market accounts         2,349,419         20,753         1.18         2,701,404		\$5,314,378	\$\$144,889	3.64	%	\$5,763,348	\$153,233	3.54	%
Other loans         1,195         55         6.14         1,124         55         6.52           MBS         390,927         7,515         2.56         4,193         55         1.75           Investment securities         9,298         123         1.76         14,372         462         4.29           Other         197,439         4,537         3.06         115,787         2,139         2.46           Total interest-earning assets         6,069,780         163,660         3.60         5,942,245         \$157,502         3.53         %           Non-interest earning assets         218,966         206,375         206,375         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620	C&I loans			5.57				4.78	
Investment securities	Other loans	1,195		6.14		1,124		6.52	
Investment securities	MBS	390,927	7,515	2.56		4,193	55	1.75	
Total interest-earning assets         6,069,780         163,660         3.60         % 5,942,245         \$157,502         3.53         % Non-interest earning assets         218,966         206,375         206,375         \$6,148,620         206,375         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620         \$6,148,620 <t< td=""><td>Investment securities</td><td>9,298</td><td>•</td><td>1.76</td><td></td><td>14,372</td><td>462</td><td>4.29</td><td></td></t<>	Investment securities	9,298	•	1.76		14,372	462	4.29	
Non-interest earning assets 218,966 \$6,288,746 \$6,148,620  Liabilities and Stockholders' Equity: Interest-bearing liabilities: Interest-bearing checking accounts \$121,937 \$166 \$0.18 \$% \$111,813 \$\$181 \$0.22 \$% Money Market accounts \$2,349,419 \$20,753 \$1.18 \$2,701,404 \$17,880 \$0.88 \$5avings accounts \$353,707 \$165 \$0.06 \$366,168 \$136 \$0.05 \$CDs \$1,225,272 \$15,016 \$1.63 \$959,966 \$10,227 \$1.43 \$Borrowed funds \$1,134,797 \$18,384 \$2.16 \$966,710 \$15,080 \$2.09 \$Total interest-bearing liabilities \$5,185,132 \$54,484 \$1.40 \$% \$5,106,061 \$43,504 \$1.14 \$% Non-interest-bearing checking accounts 336,444 \$299,744 \$Cther non-interest-bearing liabilities \$5,680,061 \$5,572,301 \$5tockholders' equity \$608,685 \$76,319 \$576,319 \$Total liabilities and stockholders' equity \$6,288,746 \$6,148,620 \$Net interest income \$109,176 \$113,998	Other	197,439	4,537	3.06		115,787	2,139	2.46	
Non-interest earning assets \$218,966 \$6,288,746 \$6,148,620 \$ \$6,148,620 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Total interest-earning assets	6,069,780	163,660	3.60	%	5,942,245	\$157,502	3.53	%
Liabilities and Stockholders' Equity: Interest-bearing liabilities: Interest-bearing checking accounts \$121,937 \$166 0.18 \$\$111,813 \$\$181 0.22 \$\$ Money Market accounts 2,349,419 20,753 1.18 2,701,404 17,880 0.88 Savings accounts 353,707 165 0.06 366,168 136 0.05 CDs 1,225,272 15,016 1.63 959,966 10,227 1.43 Borrowed funds 1,134,797 18,384 2.16 966,710 15,080 2.09 Total interest-bearing liabilities 5,185,132 54,484 1.40 \$\$5,106,061 \$43,504 1.14 \$\$\$ Non-interest-bearing checking accounts 336,444 Other non-interest-bearing liabilities 158,485 Total liabilities 5,680,061 Stockholders' equity 608,685 Total liabilities and stockholders' equity \$6,288,746 Net interest income \$\$109,176\$		218,966				206,375			
Interest-bearing liabilities:       \$121,937       \$166       0.18       % \$111,813       \$181       0.22       %         Money Market accounts       2,349,419       20,753       1.18       2,701,404       17,880       0.88         Savings accounts       353,707       165       0.06       366,168       136       0.05         CDs       1,225,272       15,016       1.63       959,966       10,227       1.43         Borrowed funds       1,134,797       18,384       2.16       966,710       15,080       2.09         Total interest-bearing liabilities       5,185,132       54,484       1.40       % 5,106,061       \$43,504       1.14       %         Non-interest-bearing checking accounts       336,444       1.40       % 5,106,061       \$43,504       1.14       %         Total liabilities       5,680,061       5,572,301       5,572,301       5,572,301       5,576,319       5,576,319         Total liabilities and stockholders' equity       \$6,288,746       \$6,148,620       \$6,148,620       \$113,998	Total assets	\$6,288,746				\$6,148,620			
Interest-bearing liabilities:       \$121,937       \$166       0.18       % \$111,813       \$181       0.22       %         Money Market accounts       2,349,419       20,753       1.18       2,701,404       17,880       0.88         Savings accounts       353,707       165       0.06       366,168       136       0.05         CDs       1,225,272       15,016       1.63       959,966       10,227       1.43         Borrowed funds       1,134,797       18,384       2.16       966,710       15,080       2.09         Total interest-bearing liabilities       5,185,132       54,484       1.40       % 5,106,061       \$43,504       1.14       %         Non-interest-bearing checking accounts       336,444       1.40       % 5,106,061       \$43,504       1.14       %         Total liabilities       5,680,061       5,572,301       5,572,301       5,572,301       5,576,319       5,576,319         Total liabilities and stockholders' equity       \$6,288,746       \$6,148,620       \$6,148,620       \$113,998	Lighilities and Steekholders' Equity:								
Interest-bearing checking accounts         \$121,937         \$166         0.18         % \$111,813         \$\$181         0.22         %           Money Market accounts         2,349,419         20,753         1.18         2,701,404         17,880         0.88           Savings accounts         353,707         165         0.06         366,168         136         0.05           CDs         1,225,272         15,016         1.63         959,966         10,227         1.43           Borrowed funds         1,134,797         18,384         2.16         966,710         15,080         2.09           Total interest-bearing liabilities         5,185,132         54,484         1.40         % 5,106,061         \$43,504         1.14         %           Non-interest-bearing checking accounts         336,444         1.40         % 5,106,061         \$43,504         1.14         %           Total liabilities         5,680,061         5,572,301         5,572,301         5,572,301         576,319           Total liabilities and stockholders' equity         \$6,288,746         \$6,148,620         \$6,148,620           Net interest income         \$109,176         \$113,998         \$113,998	<b>A</b> •								
Money Market accounts       2,349,419       20,753       1.18       2,701,404       17,880       0.88         Savings accounts       353,707       165       0.06       366,168       136       0.05         CDs       1,225,272       15,016       1.63       959,966       10,227       1.43         Borrowed funds       1,134,797       18,384       2.16       966,710       15,080       2.09         Total interest-bearing liabilities       5,185,132       54,484       1.40       % 5,106,061       \$43,504       1.14       %         Non-interest-bearing checking accounts       336,444       299,744       299,744       166,496       5,572,301       5,572,301       55,572,301       576,319       576,319       576,319       576,319       576,319       576,148,620       576,148,620       576,148,620       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319		\$121 037	\$166	0.18	0%	\$111.813	\$\$181	0.22	0/0
Savings accounts       353,707       165       0.06       366,168       136       0.05         CDs       1,225,272       15,016       1.63       959,966       10,227       1.43         Borrowed funds       1,134,797       18,384       2.16       966,710       15,080       2.09         Total interest-bearing liabilities       5,185,132       54,484       1.40       % 5,106,061       \$43,504       1.14       %         Non-interest-bearing checking accounts       336,444       299,744       299,744       1.14       %         Other non-interest-bearing liabilities       158,485       166,496       5,572,301       55,572,301       576,319         Stockholders' equity       608,685       576,319       \$6,148,620       \$113,998         Net interest income       \$109,176       \$113,998	c c				70				70
CDs       1,225,272       15,016       1.63       959,966       10,227       1.43         Borrowed funds       1,134,797       18,384       2.16       966,710       15,080       2.09         Total interest-bearing liabilities       5,185,132       54,484       1.40       % 5,106,061       \$43,504       1.14       %         Non-interest-bearing checking accounts       336,444       299,744       299,744       166,496       166,496       5,572,301       55,572,301       55,572,301       576,319       576,319       576,319       576,319       576,319       576,148,620       576,148,620       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319       576,319	· · · · · · · · · · · · · · · · · · ·		•				-		
Borrowed funds       1,134,797       18,384       2.16       966,710       15,080       2.09         Total interest-bearing liabilities       5,185,132       54,484       1.40       % 5,106,061       \$43,504       1.14       %         Non-interest-bearing checking accounts       336,444       299,744       299,744       166,496       5,572,301       55,572,301       55,572,301       55,572,301       576,319       576,319       576,319       576,148,620       576,148,620       5113,998       8113,998		*				*			
Total interest-bearing liabilities       5,185,132       54,484       1.40       % 5,106,061       \$43,504       1.14       % Non-interest-bearing checking accounts and stocking accounts a			•				•		
Non-interest-bearing checking accounts       336,444       299,744         Other non-interest-bearing liabilities       158,485       166,496         Total liabilities       5,680,061       5,572,301         Stockholders' equity       608,685       576,319         Total liabilities and stockholders' equity       \$6,288,746       \$6,148,620         Net interest income       \$109,176       \$113,998			,		0/0	,	*		%
Other non-interest-bearing liabilities       158,485       166,496         Total liabilities       5,680,061       5,572,301         Stockholders' equity       608,685       576,319         Total liabilities and stockholders' equity       \$6,288,746       \$6,148,620         Net interest income       \$109,176       \$113,998	e e		2 1, 10 1	1.10	,.		Ψ 12,201		,,
Total liabilities       5,680,061       5,572,301         Stockholders' equity       608,685       576,319         Total liabilities and stockholders' equity       \$6,288,746       \$6,148,620         Net interest income       \$109,176       \$113,998									
Stockholders' equity 608,685 576,319 Total liabilities and stockholders' equity \$6,288,746 Net interest income \$109,176 \$113,998	_	-				,			
Total liabilities and stockholders' equity \$6,288,746  Net interest income \$109,176 \$6,148,620  \$113,998									
Net interest income \$109,176 \$113,998		-				*			
·	1	, , ,	\$109,176			. , ,	\$113,998		
	Net interest spread		, , ,	2.20	%		, ,	2.39	%
Net interest-earning assets \$884,648 \$836,184	•	\$884,648							

Net interest margin Ratio of interest-earning assets to			2.43	%		2.56	%
interest-bearing liabilities			117.06	%		116.38	%
Deposits	\$4,386,779	\$36,100	1.10	% \$4,439,095	\$28,424	0.86	%
41							

## <u>Table of Contents</u> Rate/Volume Analysis

	Nine Months Ended September 30, 2018							
	Compared to Nine Months Ended							
	September	30, 2017						
	Increase/ (Decrease) Due to:							
	Volume Rate Total							
	(Dollars In	thousands)						
Interest-earning assets:								
Real estate loans	\$(\$12,302	) \$\$3,958	\$(\$8,344)					
C&I loans	4,393	591	4,984					
Other loans	3	(3)						
MBS	6,254	1,205	7,459					
Investment securities	(114	) (225 )	(339)					
Other	1,693	705	2,398					
Total	\$ (73	) \$6,231	\$6,158					
Interest-bearing liabilities:								
Interest-bearing checking accounts	\$17	\$(33)	\$(16)					
Money market accounts	(2,775	) 5,648	2,873					
Savings accounts	(2	) 31	29					
CDs	3,057	1,733	4,790					
Borrowed funds	2,714	590	3,304					
Total	\$3,011	\$7,969	\$10,980					
Net change in net interest income	\$ (3,084	) \$(1,738 )	\$ (4,822 )					

Net Interest Income. Net interest income was \$109.2 million during the nine months ended September 30, 2018, a decrease of \$4.8 million from the nine months ended September 30, 2017. Average interest-earning assets were \$6.1 billion at September 30, 2018, an increase of \$127.5 million from \$5.9 billion on September 30, 2017. Net interest margin was 2.40% during the nine months ended September 30, 2018, down from 2.56% during the nine months ended September 30, 2017, mainly due to higher costs of deposits and an increase in average borrowed funds.

Interest Income. Interest income was \$163.7 million during the nine months ended September 30, 2018, an increase of \$6.2 million from the nine months ended September 30, 2017, primarily reflecting increases in interest income of \$5.0 million on C&I loans, \$7.5 million on mortgage-backed securities, and \$2.4 million on other interest-earning assets, offset by a decrease of \$8.3 million in interest income on real estate loans. The increased interest income on C&I loans reflected the build out of the Business Banking division and growth of \$113.1 million in the average balances of such loans during the period. The increased interest income from mortgage-backed securities was due to the increase in the average balance of \$386.7 million resulting primarily from the securitization of \$280.2 million of multifamily loans in December 2017. The increased interest income from other interest-earning assets was due to the increase in the average balance of \$81.7 million resulting from higher balances of interest-bearing cash and higher interest rates. The decreased interest income from real estate loans was due to a decrease in the average balance of \$449.0 million.

Interest Expense. Interest expense increased \$11.0 million, to \$54.5 million, during the nine months ended September 30, 2018, from \$43.5 million during the nine months ended September 30, 2017. The increased interest expense was mainly attributable to an increase in average balances of borrowings of \$168.1 million, and growth in certificates of deposits average balance of \$265.3 million due to increased offering rates on CD products, and increased offering

rates on money market accounts, offset by a decrease of \$352.0 million in the average balance of money market accounts primarily driven by outflows from DimeDirect.

Provision for Loan Losses. The Company recognized a provision for loan losses of \$1.6 million during the nine months ended September 30, 2018, compared to \$1.5 million for the nine months ended September 30, 2017. The increase in loan loss provision resulted mainly from a decrease in the real estate loan portfolio, offset by growth in the C&I loan portfolio, and charge-offs from two C&I loans and one one-to-four family residential real estate loan.

Non-Interest Income. Non-interest income was \$7.7 million during the nine months ended September 30, 2018, a decrease of \$0.1 million from \$7.8 million during the nine months ended September 30, 2017, due to a decrease of \$2.5 million in gains on sale of loans, offset by gains of \$1.4 million from the sale of securities, an increase of \$0.8 million in service charges and other fees for higher mortgage related fees, and increased bank owned life insurance income of \$0.5 million due to additional policies.

Non-Interest Expense. Non-interest expense was \$64.1 million during the nine months ended September 30, 2018, an increase of \$1.7 million from \$62.4 million during the nine months ended September 30, 2017, reflecting increases of \$5.4 million in salaries and employee benefits, \$0.7 million in other expenses, and \$0.8 million in occupancy and equipment expense, offset by decreases in data processing costs of \$1.1 million \$2.2 million in marketing expense, and \$1.3 million in loss from extinguishment of debt during the comparative period. The \$5.4 million in salaries and employee benefits increase was due to hiring of new employees and their associated employee benefits expense. The \$0.8 million increase in occupancy expense was attributable to new leases related to de novo retail branches established in Park Slope and Williamsburg, Brooklyn in the first quarter of 2018, as well as additional space related to the buildout of the Business Banking division. The decrease in data processing cost was mainly due to the change in de-conversion costs paid during the nine month period ended September 30, 2018 versus the costs paid in the previous nine month period ended September 30, 2017. The \$1.3 million decrease in loss from extinguishment of debt was due to the acceleration of the remaining unamortized deferred origination costs from the redemption of \$70.7 million of trust preferred securities borrowings at par from third parties during the third quarter of 2017. The \$2.2 million decrease in marketing expense decrease was primarily due to reduced marketing initiatives for DimeDirect.

#### **Table of Contents**

Non-interest expense was 1.36% and 1.35% of average assets during the nine-month periods ended September 30, 2018 and 2017, respectively.

Income Tax Expense. Income tax expense was \$12.2 million during the nine months ended September 30, 2018, down \$9.2 million from \$21.4 million during the nine months ended September 30, 2017. The Company's consolidated tax rate was 24.0% during the nine months ended September 30, 2018, down from 37.0% during the nine months ended September 30, 2017, primarily due to the tax law change enacted in December 2017.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Quantitative and qualitative disclosures about market risk were presented at December 31, 2017 in Item 7A of the Holding Company's Annual Report on Form 10-K, filed with the SEC on March 14, 2018. The following is an update of the discussion provided therein.

General. Virtually all of the Company's market risk continues to reside at the Bank level. The Bank's largest component of market risk remains interest rate risk. The Company is not subject to foreign currency exchange or commodity price risk. At September 30, 2018, the Company owned thirteen marketable equity securities carried at a fair value of \$6.4 million, in which market value adjustments are recorded through the statement of income. During the nine months ended September 30, 2018, the Company conducted eleven transactions involving derivative instruments requiring bifurcation in order to hedge interest rate or market risk.

Assets, Deposit Liabilities and Wholesale Funds. There was no material change in the composition of assets, deposit liabilities or wholesale funds from December 31, 2017 to September 30, 2018. See "Part I - Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources" for a discussion of deposit and borrowing activity during the period.

#### Interest Rate Risk Exposure Analysis

Economic Value of Equity ("EVE") Analysis. In accordance with agency regulatory guidelines, the Bank simulates the impact of interest rate volatility upon EVE using several interest rate scenarios. EVE is the difference between the present value of the expected future cash flows of the Bank's assets and liabilities and the value of any off-balance sheet items, such as firm commitments to originate loans, or derivatives, if applicable.

Traditionally, the fair value of fixed-rate instruments fluctuates inversely with changes in interest rates. Increases in interest rates thus result in decreases in the fair value of interest-earning assets, which could adversely affect the Company's consolidated results of operations in the event they were to be sold, or, in the case of interest-earning assets classified as available-for-sale, reduce the Company's consolidated stockholders' equity, if retained. The changes in the value of assets and liabilities due to fluctuations in interest rates measure the interest rate sensitivity of those assets and liabilities.

In order to measure the Bank's sensitivity to changes in interest rates, EVE is calculated under market interest rates prevailing at a given quarter-end ("Pre-Shock Scenario"), and under various other interest rate scenarios ("Rate Shock Scenarios") representing immediate, permanent, parallel shifts in the term structure of interest rates from the actual term structure observed in the Pre-Shock Scenario. An increase in the EVE is considered favorable, while a decline is considered unfavorable. The changes in EVE between the Pre-Shock Scenario and various Rate Shock Scenarios due to fluctuations in interest rates reflect the interest rate sensitivity of the Bank's assets, liabilities, and off-balance sheet items that are included in the EVE. Management reports the EVE results to the Bank's Board of Directors on a quarterly basis. The report compares the Bank's estimated Pre-Shock Scenario EVE to the estimated EVEs calculated under the various Rate Shock Scenarios.

The calculated EVEs incorporate some asset and liability values derived from the Bank's valuation model, such as those for real estate and C&I loans and time deposits, and some asset and liability values provided by reputable independent sources, such as values for the Bank's MBS portfolio, as well as all borrowings. The Bank's valuation model makes various estimates regarding cash flows from principal repayments on loans and deposit decay rates at each level of interest rate change. The Bank's estimates for loan repayment levels are influenced by the recent history of prepayment activity in its loan portfolio, as well as the interest rate composition of the existing portfolio, especially in relation to the existing interest rate environment. In addition, the Bank considers the amount of fee protection inherent in the loan portfolio when estimating future repayment cash flows. Regarding deposit decay rates, the Bank tracks and analyzes the decay rate of its deposits over time, with the assistance of a reputable third party, and over various interest rate scenarios. Such results are utilized in determining estimates of deposit decay rates in the valuation model. The Bank also generates a series of spot discount rates that are integral to the valuation of the projected monthly cash flows of its assets and liabilities. The Bank's valuation model employs discount rates that it considers representative of prevailing market rates of interest, with appropriate adjustments it believes are suited to the heterogeneous characteristics of the Bank's various asset and liability portfolios. No matter the care and precision with which the estimates are derived, however, actual cash flows could differ significantly from the Bank's estimates, resulting in significantly different EVE calculations.

#### **Table of Contents**

The analysis that follows presents, as of September 30, 2018 and December 31, 2017, the estimated EVE at both the Pre-Shock Scenario and the +200 Basis Point Rate Shock Scenario. The +200 scenario models the majority of any balance sheet optionality affected by interest rate, which may not be true in the +100 scenario. The analysis additionally presents the percentage change in EVE from the Pre-Shock Scenario to the +200 Basis Point Rate Shock Scenario at both September 30, 2018 and December 31, 2017.

	At September 30, 2018			At Decemb	nber 31, 2017			
		Dollar	Percentage			Dollar	Percentage	e
	EVE	Change	Change		EVE	Change	Change	
Rate Shock Scenario	(Dollars in	Thousands	$\mathbf{s}$ )					
+ 200 Basis Points	\$717,011	\$(57,999)	(7.5	)%	\$572,782	\$(93,677)	(14.1	)%
Pre-Shock Scenario	775,010				666,459			

The Bank's Pre-Shock Scenario EVE increased from \$666.5 million at December 31, 2017 to \$775.0 million at September 30, 2018. The factors contributing to the more favorable valuation at September 30, 2018 included an increase in the value of the Bank's loan portfolio and a decrease in the Bank's core deposit liability. Partially offsetting the favorable valuation at September 30, 2018 was a decrease in the value of the Company's investment portfolio. The more favorable valuation of the loan portfolio resulted primarily from a slight reduction in the overall duration of the portfolio. The decrease in the value of the Company's core deposit liability resulted primarily from an increase in market interest rates from December 31, 2017 to September 30, 2018. The decrease in value of the Company's investment portfolio resulted primarily from an increase in market rates from December 31, 2017 to September 30, 2018.

The Bank's EVE in the +200 basis point Rate Shock Scenario increased from \$572.8 million at December 31, 2017 to \$717.0 million at September 30, 2018. The factors contributing to the more favorable valuation included the previously noted increase in the Company's loan portfolio and decrease in the value of the Company's core deposit liability, and CDs, partially offset by a less favorable valuation of the Company's security portfolio.

Income Simulation Analysis. As of the end of each quarterly period, the Bank also monitors the impact of interest rate changes through a net interest income simulation model. This model estimates the impact of interest rate changes on the Bank's net interest income over forward-looking periods typically not exceeding 36 months (a considerably shorter period than measured through the EVE analysis). Management reports the net interest income simulation results to the Bank's Board of Directors on a quarterly basis. The following table discloses the estimated changes to the Bank's net interest income over the 12-month period beginning September 30, 2018 assuming gradual changes in interest rates for the given Rate Shock Scenarios:

	Percentage Change in	
Gradual Change in Interest rates of:	Net Interest Income (1)	
+ 200 Basis Points	(2.08	)%
+ 100 Basis Points	(1.99	)%

The impact of 100 and 200 basis point reductions in interest rates are not presented in view of the current level of the federal funds rate and other short-term interest rates.

#### Item 4. Controls and Procedures

Management of the Company, with the participation of its Chief Executive Officer and Principal Financial Officer, conducted an evaluation of the effectiveness as of September 30, 2018, of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15(d)-15(e) under the Exchange Act. Based upon this evaluation, the

Chief Executive Officer and Principal Financial Officer concluded that the Company's disclosure controls and procedures were effective as of September 30, 2018 in ensuring that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management of the Company as appropriate to allow timely decisions regarding required disclosures.

#### Changes in Internal Control Over Financial Reporting

There was no change in the Company's internal control over financial reporting that occurred during the Company's last fiscal quarter that has materially affected, or is reasonably likely to materially affect, such controls.

## <u>Table of Contents</u> PART II – OTHER INFORMATION

Item 1. Legal Proceedings

In the ordinary course of business, the Company is routinely named as a defendant in or party to various pending or threatened legal actions or proceedings. Certain of these matters may seek substantial monetary damages. In the opinion of management, the Company is involved in no actions or proceedings that are likely to have a material adverse impact on its financial condition and results of operations.

Item 1A. Risk Factors

There were no material changes from the risks disclosed in the Risk Factors section of the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

- (a) Not applicable.
- (b) Not applicable.
- (c) The Holding Company repurchased 973,200 shares of common stock into treasury during the nine-month period ended September 30, 2018. No existing repurchase programs expired during the nine months ended September 30, 2018, nor did the Company terminate any repurchase programs prior to expiration during the period. As of September 30, 2018, the Holding Company had an additional 131,349 shares remaining eligible for repurchase under its twelfth stock repurchase program, which was publicly announced in September 2007. Subsequent to September 30, 2018, and through the date of this filing, the Company repurchased 131,349 shares of common stock into treasury at a weighted average price of \$17.92 from the stock repurchase program announced in September 2007. Following the shares repurchased, the Company had no additional shares remaining for repurchase. On October 26, 2018, the Board of Directors of the Company authorized a stock repurchase program pursuant to which the Company may repurchase up to 1,824,040 shares, or 5.0% of the Company's currently outstanding common stock. Through the date of this filing, the Company repurchased 35,500 shares of common stock into treasury at a weighted average price of \$16.40 from the stock repurchase program announced in October 2018. Following the shares repurchased, the Company had an additional 1,788,540 shares remaining for repurchase from the stock repurchase program announced in October 2018.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not Applicable.

Item 5. Other Information

None.

## <u>Table of Contents</u> Item 6. Exhibits

## Exhibit Number

- Amended and Restated Certificate of Incorporation of Dime Community Bancshares, Inc. (incorporated by reference to Exhibit 3.1 to the Registrant's Transition Report on Form 10-K for the transition period ended December 31, 2002, filed with the SEC on March 28, 2003 (File No. 000-27782))
- Amended and Restated Bylaws of Dime Community Bancshares, Inc. (incorporated by reference to Exhibit 3.2 to the Registrant's Current Report on Form 8-K, filed with the SEC on September 28, 2018 (File No. 000-27782))
- Draft Stock Certificate of Dime Community Bancshares, Inc. (incorporated by reference to Exhibit 4.3 to the Registrant's Annual Report on Form 10-K for the fiscal year ended June 30, 1998, filed with the SEC on September 28, 1998 (File No. 000-27782))
- Indenture, dated as of June 13, 2017, by and between Dime Community Bancshares, Inc. and Wilmington

  Trust, National Association, as Trustee (incorporated by reference to Exhibit 4.1 to the Registrant's Current
- 4.2 Trust, National Association, as Trustee (incorporated by reference to Exhibit 4.1 to the Registrant's Current Report on Form 8-K, filed with the SEC on June 13, 2017 (File No. 000-27782))

  First Supplemental Indenture, dated as of June 13, 2017, by and between Dime Community Bancshares, Inc.
- and Wilmington Trust, National Association, as Trustee, including the form of 4.50% fixed-to-floating rate subordinated debentures due 2027 (incorporated by reference to Exhibit 4.2 to the Registrant's Current Report on Form 8-K, filed with the SEC on June 13, 2017 (File No. 000-27782))
- 12.1 Computation of ratio of earnings to fixed charges
- 31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a)
- 31.2 Certification of Principal Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a)
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350
- Certification of Principal Financial Officer Pursuant to 18 U.S.C. 1350
   Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly
   Report on Form 10-Q for the period ended September 30, 2018 is formatted in XBRL (Extensible Business Reporting Language) interactive data files: (i) the Consolidated Statements of Financial Condition
- (Unaudited), (ii) the Consolidated Statements of Income f(Unaudited), (iii) the Consolidated Statements of Comprehensive Income (Unaudited), (iv) the Consolidated Statements of Changes in Stockholders' Equity (Unaudited), (v) the Consolidated Statements of Cash Flows (Unaudited), and (vi) the Notes to Unaudited Condensed Consolidated Financial Statements \*\*

<sup>\*\*</sup> Furnished, not filed, herewith.

# Table of Contents SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dime Community Bancshares, Inc.

Dated: November 8, 2018 By:/s/ KENNETH J. MAHON

Kenneth J. Mahon

President and Chief Executive Officer

Dated: November 8, 2018 By:/s/ JAMES L. RIZZO

James L. Rizzo

Senior Vice President and Comptroller

(Principal Financial Officer)

47

[-- Start "Cover Page and Index" Segment --]

[-- End "Signatures" Segment --]