

ECHELON CORP  
Form 4  
October 01, 2007

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
*See Instruction*  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

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(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**STANFIELD OLIVER R**

(Last) (First) (Middle)

**550 MERIDIAN AVE.**

(Street)

**SAN JOSE, CA 95126**

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol  
**ECHELON CORP [ELON]**

3. Date of Earliest Transaction  
(Month/Day/Year)  
**10/01/2007**

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_ 10% Owner  
☒ Officer (give title below) \_\_\_\_ Other (specify below)

Executive VP and CFO

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
☒ Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3. Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired<br>(A) or Disposed of (D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) | 7. Nature of<br>Ownership<br>(Instr. 4) |
|---------------------------------------|-----------------------------------------|-------------------------------------------------------------|--------------------------------------|-------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-----------------------------------------|
| Common<br>Stock                       | 10/01/2007                              |                                                             | S                                    | 150 <sup>(1)</sup> D<br>\$ 28.08                                        | 110,450                                                                                                            | D                                                                    |                                         |
| Common<br>Stock                       | 10/01/2007                              |                                                             | S                                    | 100 <sup>(1)</sup> D<br>\$ 26.09                                        | 110,350                                                                                                            | D                                                                    |                                         |
| Common<br>Stock                       | 10/01/2007                              |                                                             | S                                    | 200 <sup>(1)</sup> D<br>\$ 26.3                                         | 110,150                                                                                                            | D                                                                    |                                         |
| Common<br>Stock                       | 10/01/2007                              |                                                             | S                                    | 700 <sup>(1)</sup> D<br>\$ 26.25                                        | 109,450                                                                                                            | D                                                                    |                                         |
| Common<br>Stock                       | 10/01/2007                              |                                                             | S                                    | 250 <sup>(1)</sup> D<br>\$ 26.27                                        | 109,200                                                                                                            | D                                                                    |                                         |

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|              |            |   |                    |   |          |         |   |                             |
|--------------|------------|---|--------------------|---|----------|---------|---|-----------------------------|
| Common Stock | 10/01/2007 | S | 200 <sup>(1)</sup> | D | \$ 26.2  | 109,000 | D |                             |
| Common Stock | 10/01/2007 | S | 100 <sup>(1)</sup> | D | \$ 26.05 | 108,900 | D |                             |
| Common Stock | 10/01/2007 | S | 200 <sup>(1)</sup> | D | \$ 25.82 | 108,700 | D |                             |
| Common Stock | 10/01/2007 | S | 400 <sup>(1)</sup> | D | \$ 25.78 | 108,300 | D |                             |
| Common Stock | 10/01/2007 | S | 200 <sup>(1)</sup> | D | \$ 25.77 | 108,100 | D |                             |
| Common Stock | 10/01/2007 | S | 100 <sup>(1)</sup> | D | \$ 25.66 | 108,000 | D |                             |
| Common Stock | 10/01/2007 | S | 200 <sup>(1)</sup> | D | \$ 25.74 | 107,800 | D |                             |
| Common Stock | 10/01/2007 | S | 200 <sup>(1)</sup> | D | \$ 25.61 | 107,600 | D |                             |
| Common Stock | 10/01/2007 | S | 182 <sup>(1)</sup> | D | \$ 25.85 | 107,418 | D |                             |
| Common Stock | 10/01/2007 | S | 18 <sup>(1)</sup>  | D | \$ 25.86 | 107,400 | D |                             |
| Common Stock | 10/01/2007 | S | 300 <sup>(1)</sup> | D | \$ 25.67 | 107,100 | D |                             |
| Common Stock | 10/01/2007 | S | 100 <sup>(1)</sup> | D | \$ 25.65 | 107,000 | D |                             |
| Common Stock | 10/01/2007 | S | 100 <sup>(1)</sup> | D | \$ 25.62 | 106,900 | D |                             |
| Common Stock | 10/01/2007 | S | 500 <sup>(1)</sup> | D | \$ 25.53 | 106,400 | D |                             |
| Common Stock | 10/01/2007 | S | 800 <sup>(1)</sup> | D | \$ 25.17 | 105,600 | D |                             |
| Common Stock |            |   |                    |   |          | 528,153 | I | See footnote <sup>(2)</sup> |
| Common Stock |            |   |                    |   |          | 250     | I | See footnote <sup>(3)</sup> |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2. Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4. Transaction<br>Code<br>(Instr. 8) | 5. Number<br>of<br>Derivative<br>Securities<br>Acquired<br>(A) or<br>Disposed<br>of (D)<br>(Instr. 3,<br>4, and 5) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) | 7. Title and<br>Amount of<br>Underlying<br>Securities<br>(Instr. 3 and 4) | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Nu<br>Deriv<br>Secur<br>Bene<br>Own<br>Follo<br>Repo<br>Trans<br>(Instr |
|-----------------------------------------------------|--------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|--------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------------------------------------------|
|                                                     |                                                                    |                                         |                                                             | Code                                 | V (A) (D)                                                                                                          | Date<br>Exercisable                                            | Expiration<br>Date                                                        | Title                                               | Amount<br>or<br>Number<br>of<br>Shares                                     |

## Reporting Owners

| Reporting Owner Name / Address                                | Relationships                    |
|---------------------------------------------------------------|----------------------------------|
|                                                               | Director 10% Owner Officer Other |
| STANFIELD OLIVER R<br>550 MERIDIAN AVE.<br>SAN JOSE, CA 95126 | Executive VP and CFO             |

## Signatures

/s/ Oliver R.  
Stanfield 10/01/2007

\_\_Signature of  
Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) This trade was executed pursuant to a Rule 10b5-1 trading plan that was adopted on August 16, 2007, relating to an Individual Retirement Account of the Reporting Person.
- (2) These shares are held by the Stanfield Family Trust UDT February 2, 2001, of which the Reporting Person and his spouse serve as co-trustees.
- (3) These shares are held by the Reporting Person's spouse.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.