# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

$x$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission File Number: 1-5057

# OFFICEMAX INCORPORATED 

## Edgar Filing: OFFICEMAX INC - Form 10-Q



Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule $12 \mathrm{~b}-2$ of the Exchange Act.

| Large accelerated filer | x | Accelerated filer |
| :--- | :--- | :--- |
| Non-accelerated filer | .. | (Do not check if a smaller reporting company) | Smaller reporting company

Indicate the number of shares outstanding of each of the issuer $s$ classes of common stock, as of the latest practicable date.

Class
Common Stock, $\$ 2.50$ par value

Shares Outstanding as of July 27, 2012
86,625,236

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## PART I FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## OfficeMax Incorporated and Subsidiaries

## Consolidated Statements of Operations

(thousands, except per-share amounts)
$\left.\begin{array}{lcc:c} & \begin{array}{c}\text { Three Months Ended } \\ \text { June 25, }\end{array} \\ \text { June 30, } \\ \mathbf{2 0 1 2} \\ \text { (unaudited) }\end{array}\right)$

See accompanying notes to quarterly consolidated financial statements

## Table of Contents

## OfficeMax Incorporated and Subsidiaries

## Consolidated Statements of Operations

(thousands, except per-share amounts)

|  | Six Months Ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2012 \end{gathered}$ | $\begin{aligned} & \text { June 25, } \\ & 2011 \end{aligned}$ |
|  | (unaudited) |  |
| Sales | \$ 3,475,311 | \$ 3,510,617 |
| Cost of goods sold and occupancy costs | 2,583,021 | 2,611,042 |
| Gross profit | 892,290 | 899,575 |
| Operating expenses |  |  |
| Operating, selling, and general and administrative expenses | 826,087 | 853,026 |
| Other operating expenses | 25,266 | 13,916 |
| Operating income | 40,937 | 32,633 |
| Interest expense | $(35,817)$ | $(36,895)$ |
| Interest income | 21,817 | 21,929 |
| Other income, net | 225 | 134 |
| Pre-tax income | 27,162 | 17,801 |
| Income tax expense | $(8,920)$ | $(6,669)$ |
| Net income attributable to OfficeMax and noncontrolling interest | 18,242 | 11,132 |
| Joint venture results attributable to noncontrolling interest | $(1,605)$ | $(1,687)$ |
| Net income attributable to OfficeMax | 16,637 | \$ 9,445 |
| Preferred dividends | $(1,059)$ | $(1,100)$ |
| Net income available to OfficeMax common shareholders | \$ 15,578 | \$ 8,345 |
| Net income per common share |  |  |
| Basic | \$ 0.18 | \$ 0.10 |
| Diluted | \$ 0.18 | \$ 0.10 |

See accompanying notes to quarterly consolidated financial statements

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## OfficeMax Incorporated and Subsidiaries

## Consolidated Statements of Comprehensive Income

(thousands)
$\left.\begin{array}{l|cc|} & \begin{array}{c}\text { Three Months Ended } \\ \text { June 30, } \\ \mathbf{2 0 1 2} \\ \text { (unaudited) } \\ \mathbf{2 0 1 1}\end{array} \\ \hline \text { Net income (loss) attributable to OfficeMax and noncontrolling interest } & \$ 11,327\end{array}\right)$

|  | $\begin{aligned} & \text { Six Mon } \\ & \text { June 30, } \\ & \text { 2012 } \quad \text { (unar } \end{aligned}$ | Ended June 25, 2011 ted) |
| :---: | :---: | :---: |
| Net income attributable to OfficeMax and noncontrolling interest | \$ 18,242 | \$ 11,132 |
| Other comprehensive income (loss): |  |  |
| Cumulative foreign currency translation adjustment | (425) | 19,935 |
| Pension and postretirement liability adjustment, net of tax | 4,134 | 7,067 |
| Unrealized hedge income (loss), net of tax | (157) | 85 |
| Other comprehensive income | 3,552 | 27,087 |
| Comprehensive income attributable to OfficeMax and noncontrolling interest | \$ 21,794 | \$38,219 |
| Less: |  |  |
| Joint venture results attributable to noncontrolling interest | \$ 1,605 | \$ 1,687 |
| Cumulative foreign currency translation adjustment attributable to noncontrolling interest | $(1,130)$ | 2,498 |
| Joint venture comprehensive income attributable to noncontrolling interest | \$ 475 | \$ 4,185 |
| Comprehensive income attributable to OfficeMax | \$ 21,319 | \$ 34,034 |

See accompanying notes to quarterly consolidated financial statements

## Table of Contents

## OfficeMax Incorporated and Subsidiaries

## Consolidated Balance Sheets

## (thousands)

|  | $\begin{gathered} \text { June 30, } \\ 2012 \\ \text { (unaudited) } \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current assets: |  |  |
| Cash and cash equivalents | \$ 444,504 | \$ 427,111 |
| Restricted cash | 49,562 |  |
| Receivables, net | 519,304 | 558,635 |
| Inventories | 773,771 | 821,999 |
| Deferred income taxes and receivables | 40,564 | 63,382 |
| Other current assets | 72,814 | 67,847 |
| Total current assets | 1,900,519 | 1,938,974 |
| Property and equipment: |  |  |
| Land and land improvements | 39,512 | 40,245 |
| Buildings and improvements | 482,293 | 484,900 |
| Machinery and equipment | 775,951 | 783,492 |
| Total property and equipment | 1,297,756 | 1,308,637 |
| Accumulated depreciation | $(945,013)$ | $(943,701)$ |
| Net property and equipment | 352,743 | 364,936 |
| Intangible assets, net | 81,026 | 81,520 |
| Investment in Boise Cascade Holdings, L.L.C. | 175,000 | 175,000 |
| Timber notes receivable | 849,688 | 899,250 |
| Deferred income taxes | 373,397 | 370,439 |
| Other non-current assets | 251,020 | 239,156 |
| Total assets | \$ 3,983,393 | \$ 4,069,275 |

See accompanying notes to quarterly consolidated financial statements

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## OfficeMax Incorporated and Subsidiaries

## Consolidated Balance Sheets

(thousands, except share and per-share amounts)

|  | $\begin{gathered} \text { June 30, } \\ 2012 \\ \text { (unaudited) } \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: |
| LIABILITIES AND SHAREHOLDERS EQUITY |  |  |
| Current liabilities: |  |  |
| Current portion of debt | \$ 10,113 | \$ 38,867 |
| Accounts payable | 607,421 | 654,918 |
| Income tax payable | 2,803 | 9,553 |
| Accrued expenses and other current liabilities: |  |  |
| Compensation and benefits | 110,917 | 101,516 |
| Other | 199,499 | 208,447 |
| Total current liabilities | 930,753 | 1,013,301 |
| Long-term debt, less current portion | 227,281 | 229,323 |
| Non-recourse debt | 1,470,000 | 1,470,000 |
| Other long-term items: |  |  |
| Compensation and benefits obligations | 376,297 | 393,293 |
| Deferred gain on sale of assets | 179,757 | 179,757 |
| Other long-term liabilities | 173,690 | 182,685 |
| Noncontrolling interest in joint venture | 32,406 | 31,923 |
| Shareholders equity: |  |  |
| Preferred stock no par value; 10,000,000 shares authorized; Series D ESOP: \$. 01 stated value; 629,611 and 638,353 shares outstanding | 28,332 | 28,726 |
| Common stock $\$ 2.50$ par value; 200,000,000 shares authorized; $86,624,170$ and $86,158,662$ shares outstanding | 216,560 | 215,397 |
| Additional paid-in capital | 1,018,570 | 1,015,374 |
| Accumulated deficit | $(485,275)$ | $(500,843)$ |
| Accumulated other comprehensive loss | $(184,978)$ | $(189,661)$ |
| Total OfficeMax shareholders equity | 593,209 | 568,993 |
| Total liabilities and shareholders equity | \$ 3,983,393 | \$ 4,069,275 |

See accompanying notes to quarterly consolidated financial statements

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## OfficeMax Incorporated and Subsidiaries

## Consolidated Statements of Cash Flows

## (thousands)

|  | $\begin{aligned} & \text { Six Mon } \\ & \text { June 30, } \\ & 2012 \\ & \quad \text { (unat } \end{aligned}$ | Ended <br> June 25, 2011 <br> ted) |
| :---: | :---: | :---: |
| Cash provided by operations: |  |  |
| Net income attributable to OfficeMax and noncontrolling interest | \$ 18,242 | \$ 11,132 |
| Non-cash items in net income: |  |  |
| Dividend income from investment in Boise Cascade Holdings, L.L.C. | $(4,137)$ | $(3,815)$ |
| Depreciation and amortization | 37,266 | 42,555 |
| Pension and other postretirement benefits expense | 351 | 3,638 |
| Other | 30,995 | 9,358 |
| Changes in operating assets and liabilities: |  |  |
| Receivables | 40,309 | 6,864 |
| Inventories | 48,129 | 68,337 |
| Accounts payable and accrued liabilities | $(47,668)$ | $(87,788)$ |
| Current and deferred income taxes | (354) | $(2,911)$ |
| Other | $(40,995)$ | $(20,719)$ |
| Cash provided by operations | 82,138 | 26,651 |
| Cash used for investment: |  |  |
| Expenditures for property and equipment | $(32,572)$ | $(28,192)$ |
| Proceeds from sales of assets, net | 1,586 | 138 |
| Cash used for investment | $(30,986)$ | $(28,054)$ |
| Cash used for financing: |  |  |
| Cash dividends paid preferred stock | $(1,046)$ | $(1,142)$ |
| Borrowings of short-term debt, net | 6,898 | 1,643 |
| Payments of long-term debt | $(36,994)$ | $(3,662)$ |
| Purchase of preferred stock | (187) | $(1,536)$ |
| Proceeds from exercise of stock options | 196 | 1,949 |
| Payments related to other share-based compensation | $(1,125)$ | $(4,404)$ |
| Other | 2 | 12 |
| Cash used for financing | $(32,256)$ | $(7,140)$ |
| Effect of exchange rates on cash and cash equivalents | $(1,503)$ | 4,509 |
| Increase (decrease) in cash and cash equivalents | 17,393 | $(4,034)$ |
| Balance at beginning of the period | 427,111 | 462,326 |
| Balance at end of the period | \$ 444,504 | \$ 458,292 |

See accompanying notes to quarterly consolidated financial statements

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## Notes to Quarterly Consolidated Financial Statements (unaudited)

## 1. Basis of Presentation

## Nature of Operations

OfficeMax Incorporated ( OfficeMax, the Company, we or our ) is a leader in both business-to-business and retail office products distribution. The Company provides office supplies and paper, print and document services, technology products and solutions and office furniture to large, medium and small businesses, government offices and consumers. OfficeMax customers are served by approximately 29,000 associates through direct sales, catalogs, the Internet and a network of retail stores located throughout the United States, Canada, Australia, New Zealand and Mexico.

The accompanying quarterly consolidated financial statements include the accounts of OfficeMax and all majority-owned subsidiaries, except our $88 \%$-owned subsidiary that formerly owned assets in Cuba that were confiscated by the Cuban government in the 1960s, which is accounted for as an investment due to various asset restrictions. We also consolidate the variable interest entities in which the Company is the primary beneficiary. All significant intercompany balances and transactions have been eliminated in consolidation. These financial statements are for the thirteen-week and twenty-six-week periods ended on June 30, 2012 (also referred to as the second quarter of 2012 or the three months ended June 30, 2012 and the first six months of 2012 or the six months ended June 30, 2012, respectively) and the thirteen-week and twenty-six-week periods ended on June 25, 2011 (also referred to as the second quarter of 2011 or the three months ended June 25, 2011 and the first six months of 2011 or the six months ended June 25, 2011, respectively). The Company s fiscal year ends on the last Saturday in December. Due primarily to statutory reporting requirements, the Company s international businesses maintain December 31 year-ends and end their quarters on the last calendar day of the month, with our majority-owned joint venture in Mexico reporting one month in arrears. Fiscal year 2012 will include 52 weeks for our U.S. businesses, while fiscal year 2011 included 53 weeks for our U.S. businesses.

The Company manages its business using three reportable segments: OfficeMax, Contract ( Contract segment or Contract ); OfficeMax, Retail ( Retail segment or Retail ); and Corporate and Other. Management reviews the performance of the Company based on these segments. We present information pertaining to our segments in Note 12, Segment Information.

The Company has prepared the quarterly consolidated financial statements included herein pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC ). Some information and note disclosures, which would normally be included in comprehensive annual financial statements prepared in accordance with accounting principles generally accepted in the United States, have been condensed or omitted pursuant to those SEC rules and regulations. These quarterly consolidated financial statements should be read together with the consolidated financial statements and the accompanying notes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

The quarterly consolidated financial statements included herein have not been audited by an independent registered public accounting firm, but in the opinion of management, include all adjustments necessary to present fairly the results for the periods indicated. Except as disclosed within these Notes to Quarterly Consolidated Financial Statements (unaudited), the adjustments made were of a normal, recurring nature. Quarterly results are not necessarily indicative of results which may be expected for a full year.

## Recently Issued or Newly Adopted Accounting Standards

In June 2011, the Financial Accounting Standards Board issued guidance which established disclosure requirements for other comprehensive income. The guidance requires the reporting of components of other comprehensive income and components of net income together as components of total comprehensive income, and is effective for periods beginning on or after December 15, 2011. We adopted the guidance effective with our

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

financial statements for the first quarter of 2012. The adoption of this guidance affects the presentation of certain elements of the Company s financial statements, but these changes in presentation did not have an impact on the amounts reported in our financial statements.

## 2. Facility Closure Reserves

We conduct regular reviews of our real estate portfolio to identify underperforming facilities, and close those facilities that are no longer strategically or economically beneficial. We record a liability for the cost associated with a facility closure at its estimated fair value in the period in which the liability is incurred, primarily the location s cease-use date. Upon closure, unrecoverable costs are included in facility closure reserves and include provisions for the present value of future lease obligations, less contractual or estimated sublease income. These facility closure charges are included in other operating expenses in the Consolidated Statements of Operations. Accretion expense is recognized over the life of the required payments and is included in operating, selling, and general and administrative expenses in the Consolidated Statements of Operations.

During the first six months of 2012, we recorded facility closure charges of $\$ 25.3$ million (all in the first quarter) in our Retail segment primarily related to the closure of 15 underperforming domestic stores prior to the end of their lease terms. During the first six months of 2011, we recorded facility closure charges of $\$ 5.6$ million (all in the second quarter) in our Retail segment associated with closing six underperforming domestic stores prior to the end of their lease terms, of which $\$ 5.4$ million was related to the lease liability and $\$ 0.2$ million was related to asset impairments.

Facility closure reserve account activity during the first six months of 2012 was as follows:

|  | Total <br> (thousands) |  |
| :--- | :---: | :---: |
| Balance at December 31, 2011 | 49,075 <br> Charges related to stores closed in 2012 | 25,266 |
| Transfer of deferred rent and other balances | 1,275 |  |
| Cash payments | $(9,395)$ |  |
| Accretion | 1,653 |  |
| Balance at June 30, 2012 | $\$$ | 67,874 |

Reserve balances were classified in the Consolidated Balance Sheets as follows:

|  | June 30, <br> $\mathbf{2 0 1 2}$ <br> (thousands) |
| :--- | :---: |
| Accrued expenses and other current liabilities - Other | 16,311 <br> Other long-term liabilities <br> Total |
| 1,563 |  |

The facilities closure reserve consisted of the following:

|  | (thousands) |  |
| :--- | :---: | :---: |
| Estimated future lease obligations | $\$$ 125,909 |  |
| Less: anticipated sublease income | $(58,035)$ |  |
|  |  |  |
| Total | $\$ 67,874$ |  |

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

## 3. Severance and Other Charges

Over the past few years, we have incurred significant charges related to Company personnel restructuring and reorganizations.
The first six months of 2011 included severance charges recorded in the second quarter of $\$ 8.3$ million ( $\$ 8.0$ million in Contract and $\$ 0.3$ million in Retail), related to reorganizations in Canada ( $\$ 3.6$ million), Australia ( $\$ 1.4$ million) and the U.S. sales and supply chain organizations ( $\$ 3.3$ million). These charges were included in other operating expenses in the Consolidated Statements of Operations. There were no such charges in the first six months of 2012.

As of June 30, 2012, $\$ 2.8$ million of the prior-year severance charges remain unpaid and are included in accrued expenses and other current liabilities in the Consolidated Balance Sheets.

## 4. Timber Notes/Non-Recourse Debt

In October 2004, we sold our timberland assets in exchange for $\$ 15$ million in cash plus credit-enhanced timber installment notes in the amount of $\$ 1,635$ million (the Installment Notes ). The Installment Notes were issued by single-member limited liability companies formed by affiliates of Boise Cascade, L.L.C. (the Note Issuers ). The Installment Notes are 15 -year non-amortizing obligations and were issued in two equal $\$ 817.5$ million tranches bearing interest at $5.11 \%$ and $4.98 \%$, respectively. In order to support the issuance of the Installment Notes, the Note Issuers transferred a total of $\$ 1,635$ million in cash to Lehman Brothers Holdings Inc. ( Lehman ) and Wachovia Corporation ( Wachovia ) (which was later purchased by Wells Fargo \& Company) ( $\$ 817.5$ million to each of Lehman and Wachovia). Lehman and Wachovia issued collateral notes (the Collateral Notes ) to the Note Issuers. Concurrently with the issuance of the Installment and Collateral Notes, Lehman and Wachovia guaranteed the respective Installment Notes and the Note Issuers pledged the Collateral Notes as security for the performance of the Installment Note obligations.

In December 2004, we completed a securitization transaction in which the Company s interests in the Installment Notes and related guarantees were transferred to wholly-owned bankruptcy remote subsidiaries. The subsidiaries pledged the Installment Notes and related guarantees and issued securitized notes (the Securitization Notes ) in the amount of $\$ 1,470$ million ( $\$ 735$ million through the structure supported by the Lehman guaranty and $\$ 735$ million through the structure supported by the Wachovia guaranty). As a result of these transactions, we received $\$ 1,470$ million in cash. Recourse on the Securitization Notes is limited to the proceeds of the applicable pledged Installment Notes and underlying Lehman or Wachovia guaranty, and therefore there is no recourse against OfficeMax. The Securitization Notes are 15-year non-amortizing, and were issued in two equal $\$ 735$ million tranches paying interest of $5.54 \%$ and $5.42 \%$, respectively. The Securitization Notes are reported as non-recourse debt in the Company s Consolidated Balance Sheets.

On September 15, 2008, Lehman, the guarantor of half of the Installment Notes and the Securitization Notes, filed a petition in the United States Bankruptcy Court for the Southern District of New York seeking relief under chapter 11 of the United States Bankruptcy Code. Lehman s bankruptcy filing constituted an event of default under the $\$ 817.5$ million Installment Note guaranteed by Lehman (the Lehman Guaranteed Installment Note ). We are required for accounting purposes to assess the carrying value of assets whenever circumstances indicate that a decline in value may have occurred. In 2008, we evaluated the carrying value of the Lehman Guaranteed Installment Note and reduced it to the estimated amount we then expected to collect ( $\$ 81.8$ million) by recording a non-cash impairment charge of $\$ 735.8$ million, pre-tax. The ultimate amount to be realized on the Lehman Guaranteed Installment Note depends entirely on the proceeds from the Lehman bankruptcy estate.

Lehman s disclosure statement on its Chapter 11 Plan (the Disclosure Statement ) was confirmed by the United States Bankruptcy Court for the Southern District of New York on December 6, 2011. The Disclosure

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Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

Statement provides a range of estimated recoveries for various classes of unsecured creditors of Lehman. Pursuant to a stipulation entered into on October 7, 2011 and approved by the bankruptcy court on December 14, 2011, the claim of the Securitization Note holders through the Note Issuers will be treated as a class 3 senior unsecured claim (estimated to recover at a rate of approximately $21.1 \%$ under the Chapter 11 Plan) rather than falling into any other class of claims. Due to this categorization, the status of the bankruptcy proceedings, and based on information in the Disclosure Statement, it appears that Securitization Note holders may recover at a potential rate within the range of $17 \%$ to $20 \%$. However, uncertainties exist as to the actual recovery that will ultimately be received on the claim. The disposition of a related claim of the Securitization Note holders through us on the guaranty (the Guaranty Claim ) may result in an additional recovery and the funds available for claimants will depend on Lehman s ongoing claims resolution process, the establishment of reserves for unresolved claims, and the value of the assets Lehman is able to liquidate. Due to these uncertainties and other factors, we have not increased our assumed recovery rate. An initial distribution of approximately $\$ 50$ million on the claim through the Note Issuers was received from Lehman by the Note Issuers during April of 2012, and will ultimately be distributed to the Securitization Note holders. As of June 30, 2012, the cash received was classified as restricted cash, and the carrying value of the Lehman Guaranteed Installment Note was reduced by this amount. The Company expects the cash to be ultimately remitted to the Securitization Note holders and does not have the right to access the cash for any other purpose. The cash is currently being held by the Note Issuer of the Lehman Guaranteed Installment Note until final disposition of the Guaranty Claim.

Further distributions are expected to occur over a several-year period. Going forward, we intend to adjust the carrying value of the Lehman Guaranteed Installment Note as further information regarding the Securitization Note holders share of the proceeds, if any, from the Lehman bankruptcy estate becomes available. Recourse on the Securitization Notes is limited to the proceeds from the applicable pledged Installment Notes and underlying Lehman or Wachovia guaranty, and any proceeds we receive from the bankruptcy will be distributed to the Securitization Note holders. However, under current generally accepted accounting principles, we are required to continue to recognize the liability related to the Securitization Notes guaranteed by Lehman until such time as the liability has been extinguished. The liability will be extinguished when the Lehman Guaranteed Installment Note and the related guaranty are transferred to and accepted by the Securitization Note holders. We expect that this will occur when the remaining Guaranty Claim of the Securitization Note holders in the bankruptcy is resolved and as the Lehman assets are in the process of distribution. Accordingly, we expect to recognize a non-cash gain equal to the difference between the combined amount of the carrying value of the Securitization Notes guaranteed by Lehman ( $\$ 735.0$ million at June 30, 2012) and the related interest payable (\$17.9 million at June 30, 2012) and the combined amount of the carrying value of the Lehman Guaranteed Installment Note and the restricted cash (together $\$ 81.8$ million at June 30, 2012) in a later period when the liability is legally extinguished. The actual gain to be recognized in the future will be measured based on the carrying amounts of the Lehman Guaranteed Installment Note and the Securitization Notes guaranteed by Lehman at the date of settlement.

Any discussion of the Lehman bankruptcy in this document is strictly based on factual observations from the bankruptcy cases and should not be interpreted as constituting legal analysis of or admission as to the ultimate allowances of our claim based on the Lehman Guaranteed Installment Note or any Note Issuers claim based on Collateral Notes, or the interplay thereof.

At the time of the sale of the timberlands in 2004, we generated a tax gain and recognized the related deferred tax liability. The timber installment notes structure allowed the Company to defer the resulting tax liability until 2020 ( $\$ 529$ million at June 30, 2012), the maturity date for the Installment Notes. Due to the Lehman bankruptcy and note defaults, the recognition of the Lehman portion of the gain will be triggered in full when the Lehman Guaranteed Installment Note and the related guaranty are transferred to and accepted by the Securitization Note holders. When partial payments are received, the gain will be recognized on a pro rata basis. We expect to reduce estimated cash payments due by utilizing our available alternative minimum tax credits.

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

Through June 30, 2012, we have received all payments due under the Installment Notes guaranteed by Wachovia (the Wachovia Guaranteed Installment Notes ), which have consisted only of interest due on the notes, and have made all payments due on the related Securitization Notes guaranteed by Wachovia, again consisting only of interest due. As all amounts due on the Wachovia Guaranteed Installment Notes are current and we have no reason to believe that we will not be able to collect all amounts due according to the contractual terms of the Wachovia Guaranteed Installment Notes, the notes are reflected in our Consolidated Balance Sheets at their original principal amount of $\$ 817.5$ million. The Installment Notes and Securitization Notes are scheduled to mature in 2020 and 2019, respectively. The Securitization Notes have an initial term that is approximately three months shorter than the Installment Notes.

## 5. Net Income (Loss) Per Common Share

Basic net income (loss) per share is calculated using net income (loss) available to holders of our common stock divided by the weighted average number of shares of common stock outstanding during the applicable periods presented. Diluted net income (loss) per share is similar to basic net income (loss) per share except that the weighted average number of shares of common stock outstanding is increased to include, if their inclusion is dilutive, the number of additional shares of common stock that would have been outstanding assuming the issuance of all potentially dilutive shares, such as common stock to be issued upon exercise of options, the vesting of non-vested restricted shares, and the conversion of outstanding preferred stock. Net income (loss) per common share was determined by dividing net income (loss), as adjusted, by weighted average shares outstanding as follows:

|  | $\begin{aligned} & \text { Three Months Ended } \\ & \text { June 30, June 25, } \\ & 2012 \quad 2011 \\ & \text { (thousands, except per- } \\ & \text { share amounts) } \end{aligned}$ |  | Six Months Ended  <br> June 30, June 25, <br> 2012 2011 <br> (thousands, except per-  <br> share amounts)  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) available to OfficeMax common shareholders | \$ 10,719 | \$ $(3,021)$ | \$ 15,578 |  | 8,345 |
| Average shares basic(a) | 86,576 | 85,978 | 86,459 |  | 85,673 |
| Restricted stock, stock options and other(b)(c) | 885 |  | 934 |  | 1,101 |
| Average shares diluted | 87,461 | 85,978 | 87,393 |  | 86,774 |
| Net income (loss) available to OfficeMax common shareholders per common share: |  |  |  |  |  |
| Basic | \$ 0.12 | \$ (0.04) | \$ 0.18 |  | 0.10 |
| Diluted | \$ 0.12 | \$ (0.04) | \$ 0.18 |  | 0.10 |

(a) The assumed conversion of outstanding preferred stock was anti-dilutive in all periods presented, and therefore no adjustment was required to determine diluted income from continuing operations or average shares-diluted.
(b) Outstanding options to purchase 5.3 million and 4.3 million shares of common stock were excluded from the computations of diluted income (loss) per common share for the second quarter and first six months of 2012, respectively, because the impact would have been anti-dilutive as such options exercise prices were higher than the average market price during those periods.
(c) Outstanding options to purchase 4.8 million shares of common stock and restricted stock units ( RSU ) for 1.1 million shares of common stock were excluded from the computation of diluted income (loss) per common share for the second quarter of 2011, because the impact would have been anti-dilutive due to the loss reported for the second quarter of 2011. Outstanding options to purchase 3.4 million shares of common stock for the first six months of 2011 were excluded from the computation of diluted income (loss) per common share for the first six months of 2011, because the impact would have been anti-dilutive as such options exercise prices were higher than the average market price during those periods.

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

## 6. Income Taxes

The Company or its subsidiaries file income tax returns in the U.S. Federal jurisdiction, and multiple state and foreign jurisdictions. Years prior to 2006 are no longer subject to U.S. Federal income tax examination. The Company is no longer subject to state income tax examinations by tax authorities in its major state jurisdictions for years before 2003, and the Company is no longer subject to income tax examinations prior to 2005 for its major foreign jurisdictions.

As discussed in Note 4, Timber Notes/Non-Recourse Debt, at the time of the sale of the timberlands in 2004, we generated a tax gain and recognized the related deferred tax liability. The timber installment notes structure allowed the Company to defer the resulting tax liability until 2020 ( $\$ 529$ million at June 30, 2012), the maturity date for the Installment Notes. Due to the Lehman bankruptcy and note defaults, the recognition of the Lehman portion of the gain will be triggered in full when the Lehman Guaranteed Installment Note and the related guaranty are transferred to and accepted by the Securitization Note holders. When partial payments are received, the gain will be recognized on a pro rata basis. We expect to reduce estimated cash payments due by utilizing our available alternative minimum tax credits.

As of June 30, 2012, the Company had $\$ 9.9$ million of total unrecognized tax benefits, $\$ 7.0$ million of which would affect the Company s effective tax rate if recognized. During the first quarter of 2012, the reserve was reduced for tax positions related to the capitalization of certain costs that were determined more likely than not to be realized. Any future adjustments would result from the effective settlement of tax positions with various tax authorities. The Company does not anticipate any tax settlements to occur within the next twelve months. The reconciliation of the beginning and ending unrecognized tax benefits is as follows:

|  | Amount <br> (thousands) |  |
| :--- | :---: | :---: |
| Unrecognized gross tax benefits balance at December 31, 2011 | $\$$ | 21,172 |
| Increase related to prior year tax positions | 163 |  |
| Decrease related to prior year tax positions | $(11,468)$ |  |
| Unrecognized tax benefits balance at June 30, 2012 | $\$$ | 9,867 |

During the first six months of 2012 and 2011, cash payments, net of refunds received, for income taxes were as follows:

20122011
(thousands)
Cash tax payments, net
\$ 9,274 \$ 9,580

## 7. Investment in Boise Cascade Holdings, L.L.C.

In connection with the sale of the paper, forest products and timberland assets in 2004, the Company invested $\$ 175$ million in affiliates of Boise Cascade, L.L.C. Due to restructurings conducted by those affiliates, our investment is currently in Boise Cascade Holdings, L.L.C., a building products company (the Boise Investment ).

A portion of the securities received in exchange for the Company s investment carry no voting rights. This investment is accounted for under the cost method as Boise Cascade Holdings, L.L.C. does not maintain separate ownership accounts for its members interests, and the Company does not have the ability to significantly influence its operating and financial policies.

The Boise Investment represented a continuing involvement in the operations of the business we sold in 2004. Therefore, approximately $\$ 180$ million of gain realized from the sale was deferred. This gain is expected to be recognized in earnings as the Company s investment is reduced.

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)


#### Abstract

The non-voting securities of Boise Cascade Holdings, L.L.C. accrue dividends daily at the rate of $8 \%$ per annum on the liquidation value plus accumulated dividends. Dividends accumulate semiannually to the extent not paid in cash on the last day of June and December. The Company recognized dividend income on this investment of $\$ 2.1$ million and $\$ 1.9$ million in the second quarters of 2012 and 2011, respectively, and $\$ 4.1$ million and $\$ 3.8$ million during the first six months of 2012 and 2011, respectively, in the Corporate and Other segment. The dividend receivable was $\$ 42.0$ million and $\$ 38.0$ million at June 30, 2012 and December 31, 2011, respectively, and was recorded in the Corporate and Other segment in other non-current assets in the Consolidated Balance Sheets.


## 8. Debt

## Credit Agreements

On October 7, 2011, the Company entered into a Second Amended and Restated Loan and Security Agreement (the North American Credit Agreement ) with a group of banks. The North American Credit Agreement amended both our existing credit agreement to which we were a party along with certain of our subsidiaries in the U.S. (the U.S. Credit Agreement ) and our existing credit agreement to which our subsidiary in Canada was a party (the Canadian Credit Agreement ) and consolidated them into a single credit agreement. The North American Credit Agreement permits the Company to borrow up to a maximum of $\$ 650$ million (U.S. dollars), of which $\$ 50$ million is allocated to the Company s Canadian subsidiary and $\$ 600$ million is allocated to the Company and its other participating U.S. subsidiaries, in each case subject to a borrowing base calculation that limits availability to a percentage of eligible trade and credit card receivables plus a percentage of the value of eligible inventory less certain reserves. The North American Credit Agreement may be increased (up to a maximum of $\$ 850$ million) at the Company s request and the approval of the lenders participating in the increase, or may be reduced from time to time at the Company s request, in each case according to the terms detailed in the North American Credit Agreement. Letters of credit, which may be issued under the North American Credit Agreement up to a maximum of $\$ 250$ million, reduce available borrowing capacity. At the end of the second quarter of 2012, the Company was in compliance with all covenants under the North American Credit Agreement. The North American Credit Agreement will expire on October 7, 2016.

Borrowings under the North American Credit Agreement are subject to interest at rates based on either the prime rate, the federal funds rate, LIBOR or the Canadian Dealer Offered Rate. An additional percentage, which varies depending on the level of average borrowing availability, is added to the applicable rates. Fees on letters of credit issued under the North American Credit Agreement are charged at rates between 1.25\% and $2.25 \%$ depending on the type of letter of credit (i.e., stand-by or commercial) and the level of average borrowing availability. The Company is also charged an unused line fee of between $0.375 \%$ and $0.5 \%$ on the amount by which the maximum available credit exceeds the average daily outstanding borrowings and letters of credit. The fees on letters of credit were $1.75 \%$ and the unused line fee was $0.5 \%$ at the end of the second quarter of 2012. Thereafter, the rate will vary depending on the level of average borrowing availability and type of letters of credit.

Availability under the North American Credit Agreement at the end of the second quarter of 2012 was as follows:

|  | Total <br> (nillions) |
| :--- | :---: |
| Maximum aggregate available borrowing amount | $\$ 639.8$ |
| Less: Stand-by letters of credit | $(42.9)$ |
| Amount available for borrowing | $\$ 596.9$ |

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

On March 15, 2010, the Company s five wholly-owned subsidiaries based in Australia and New Zealand entered into a Facility Agreement (the Australia/New Zealand Credit Agreement ) with a financial institution based in those countries. The Australia/New Zealand Credit Agreement permitted the subsidiaries in Australia and New Zealand to borrow up to a maximum of A $\$ 80$ million subject to a borrowing base calculation that limited availability to a percentage of eligible accounts receivable plus a percentage of the value of certain owned properties, less certain reserves. During the first quarter of 2012, the Company exercised its option to terminate the Australia/New Zealand Credit Agreement effective March 30, 2012.

There were no borrowings under the Company s credit agreements during the first six months of 2012.

## Other

During the second quarter of 2012, we repaid $\$ 35$ million of Medium-term notes, Series A, which had reached maturity. These notes had been reported in current portion of debt in our Consolidated Balance Sheets at December 31, 2011.

At the end of the second quarter of 2012, Grupo OfficeMax, our $51 \%$-owned joint venture in Mexico, had total outstanding borrowings of $\$ 12.9$ million. This included $\$ 3.7$ million outstanding under a 60 -month installment note due in the first quarter of 2014 and $\$ 2.8$ million outstanding under a 54 -month installment note due in the third quarter of 2014. Payments on the installment loans are made monthly. The remaining $\$ 6.4$ million of borrowings is a simple revolving loan. Recourse on the Grupo OfficeMax loans is limited to Grupo OfficeMax. The installment loan maturing in the third quarter of 2014 is secured by certain owned property of Grupo OfficeMax. All other Grupo OfficeMax loan facilities are unsecured.

## Cash Paid for Interest

Cash payments for interest, net of interest capitalized and including interest payments related to the Securitization Notes, were $\$ 34.6$ million and $\$ 35.3$ million for the first six months of 2012 and 2011, respectively. Excluding interest payments related to the Securitization Notes, cash payments for interest, net of interest capitalized were $\$ 14.7$ million and $\$ 15.4$ million for the first six months of 2012 and 2011, respectively. Cash interest payments made on the Securitization Notes are completely offset by interest payments received on the Installment Notes.

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

## 9. Financial Instruments, Derivatives and Hedging Activities

## Fair Value of Financial Instruments

The carrying amounts of cash and cash equivalents, trade accounts receivable, other assets (non-derivatives), short-term borrowings and trade accounts payable approximate fair value because of the short maturity of these instruments. The following table presents the carrying amounts and estimated fair values of the Company s other financial instruments at June 30, 2012 and December 31, 2011. The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties.

|  | Level 1 | June 30, 2012 <br> ir Value |  |  | Carrying Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Level 2 (tho | $\begin{aligned} & \text { Level } 3 \\ & \text { ands) } \end{aligned}$ | Total |  |
| Financial assets: |  |  |  |  |  |
| Timber notes receivable |  |  |  |  |  |
| Wachovia | \$ | \$ 982,028 | \$ | \$ 982,028 | \$ 817,500 |
| Lehman | \$ | \$ | \$ 32,188 | \$ 32,188 | \$ 32,188 |
| Financial liabilities: |  |  |  |  |  |
| Recourse debt | \$ 31,055 | \$ 194,604 | \$ | \$ 225,659 | \$ 237,394 |
| Non-recourse debt |  |  |  |  |  |
| Wachovia | \$ | \$ 891,827 | \$ | \$ 891,827 | \$ 735,000 |
| Lehman | \$ | \$ | \$ 81,750 | \$ 81,750 | \$ 735,000 |
|  | Level 1 | Level 2 <br> (tho | cember 31, alue <br> Level 3 ands) | 11 | Carrying <br> Amount |
| Financial assets: |  |  |  |  |  |
| Timber notes receivable |  |  |  |  |  |
| Wachovia | \$ | \$ 943,706 | \$ | \$ 943,706 | \$ 817,500 |
| Lehman | \$ | \$ | \$ 81,750 | \$ 81,750 | \$ 81,750 |
| Financial liabilities: |  |  |  |  |  |
| Recourse debt | \$ 62,293 | \$ 178,461 | \$ | \$ 240,754 | \$ 268,190 |
| Non-recourse debt |  |  |  |  |  |
| Wachovia | \$ | \$ 858,779 | \$ | \$ 858,779 | \$ 735,000 |
| Lehman | \$ | \$ | \$ 81,750 | \$ 81,750 | \$ 735,000 |

In establishing a fair value, there is a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The basis
of the fair value measurement is categorized in three levels, in order of priority, described as follows:
Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2: Quoted prices in markets that are not active, or financial instruments for which all significant inputs are observable either directly or indirectly.

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable thus reflecting assumptions about the market participants.

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

The carrying amounts shown in the table are included in the Consolidated Balance Sheets under the indicated captions. The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

Timber notes receivable: The fair value of the Wachovia Guaranteed Installment Notes is determined as the present value of expected future cash flows discounted at the current interest rate for loans of similar terms with comparable credit risk (Level 2 inputs). The fair value of the Lehman Guaranteed Installment Note reflects the estimated future cash flows of the note considering the estimated effects of the Lehman bankruptcy (Level 3 inputs).

Recourse debt: The Company s debt instruments are not widely traded. Recourse debt for which there were trades on the last day of the period (the measurement date ) was valued using the unadjusted quoted price from the last trade on the measurement date (Level 1 input). Recourse debt for which there were no transactions on the measurement date was valued based on quoted market prices near the measurement date when available or by discounting the future cash flows of each instrument using rates based on the most recently observable trade or using rates currently offered to the Company for similar debt instruments of comparable maturities (Level 2 inputs).

Non-recourse debt: The fair value of the Securitization Notes supported by Wachovia is estimated by discounting the future cash flows of the instrument at rates currently available to the Company for similar instruments of comparable maturities (Level 2 inputs). The Securitization Notes supported by Lehman is estimated based on the future cash flows of the Lehman Guaranteed Installment Note (the proceeds from which are the sole source of payment of this note) in a bankruptcy proceeding (Level 3 inputs). During the first six months of 2012, there were no significant changes to the techniques used to measure fair value. Other than routine borrowings and payments of recourse debt and the $\$ 50$ million initial distribution from the Lehman bankruptcy discussed in Note 4 , Timber Notes/Non-Recourse Debt, there were no changes to the financial instruments for which fair value is being calculated. Any changes in the level of inputs for recourse debt is due to the existence or nonexistence of trades on the measurement date from which to obtain unadjusted quoted prices.

## Derivatives and Hedging Activities

Changes in foreign currency exchange rates expose the Company to financial market risk. The Company occasionally uses derivative financial instruments, such as forward exchange contracts, to manage its exposure associated with commercial transactions and certain liabilities that are denominated in a currency other than the currency of the operating unit entering into the underlying transaction. The Company does not enter into derivative instruments for any other purpose. The Company does not speculate using derivative instruments. The fair values of derivative financial instruments were not material at the end of the second quarter of 2012 or at 2011 fiscal year-end.

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

## 10. Retirement and Benefit Plans

## Components of Net Periodic Benefit Cost (Income)

The following represents the components of net periodic benefit cost (income) for pension and other postretirement benefits which are recorded in operating, selling and general and administrative expense in the Consolidated Statements of Operations:

|  | Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pension Benefits |  |  |  | Other Benefits |  |  |  |
|  | $\begin{gathered} \text { June 30, } \\ 2012 \end{gathered}$ |  | June 25, 2011 |  | $\begin{gathered} \text { June } 30, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { June } 25, \\ 2011 \end{gathered}$ |  |
|  |  |  | (thousands) |
| Service cost | \$ | 927 |  |  | \$ | 634 | \$ | 72 | \$ | 18 |
| Interest cost |  | 16,186 |  | 17,546 |  | 230 |  | 207 |
| Expected return on plan assets |  | $(20,774)$ |  | $(20,098)$ |  |  |  |  |
| Recognized actuarial loss |  | 4,486 |  | 4,325 |  | 45 |  | 26 |
| Amortization of prior service credits |  |  |  |  |  | ,001) |  | $(1,002)$ |
| Net periodic benefit cost (income) | \$ | 825 | \$ | 2,407 |  | (654) |  | (751) |


|  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Pension Benefits |  | Other Benefits |  |
|  | June 30, 2012 | $\begin{gathered} \text { June 25, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2012 \end{gathered}$ | $\begin{gathered} \text { June } 25, \\ 2011 \end{gathered}$ |
|  | (thousands) |  |  |  |
| Service cost | \$ 1,870 | \$ 1,273 | \$ 144 | \$ 115 |
| Interest cost | 32,344 | 35,088 | 466 | 507 |
| Expected return on plan assets | $(41,547)$ | $(40,203)$ |  |  |
| Recognized actuarial loss | 8,977 | 8,752 | 101 | 110 |
| Amortization of prior service credits |  |  | $(2,004)$ | $(2,004)$ |
| Net periodic benefit cost (income) | \$ 1,644 | \$ 4,910 | \$ $(1,293)$ | \$ $(1,272)$ |

## Cash Flows

The Company expects to fund the minimum pension contribution requirement for 2012 of approximately $\$ 21$ million to $\$ 28$ million with cash. As of June 30, 2012, $\$ 12.6$ million in cash has been contributed.

## 11. Share-Based Compensation

The Company sponsors several share-based compensation plans. The Company recognizes compensation expense from all share-based payment transactions with employees in the consolidated financial statements based on grant date fair value. Pre-tax compensation expenses related to the Company s share-based plans was $\$ 2.3$ million and $\$ 3.3$ million for the second quarters of 2012 and 2011, respectively, and $\$ 5.1$ million and $\$ 8.7$ million for the first six months of 2012 and 2011, respectively. Compensation expense is generally recognized on a straight-line basis over the vesting period of grants. The total income tax benefit recognized in the Consolidated Statements of Operations for share-based compensation arrangements was $\$ 0.9$ million and $\$ 1.3$ million for the second quarters of 2012 and 2011, respectively, and $\$ 2.0$ million and $\$ 3.4$ million for the

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

## Restricted Stock and Restricted Stock Units

The Company recognizes compensation expense related to restricted stock and RSU awards over the vesting periods based on the awards grant date fair values. The Company calculates the grant date fair value of the RSU awards by multiplying the number of RSUs by the closing price of the Company s common stock on the grant date. If these awards contain performance criteria, the grant date fair value is set assuming performance at target, and management periodically reviews actual performance against the criteria and adjusts compensation expense accordingly. Pre-tax compensation expense related to restricted stock and RSU awards was $\$ 0.2$ million and $\$ 0.7$ million for the second quarters of 2012 and 2011, respectively, and $\$ 0.9$ and $\$ 3.2$ million for the first six months of 2012 and 2011, respectively. The remaining compensation expense to be recognized related to outstanding restricted stock and RSU awards, net of estimated forfeitures, is approximately $\$ 1.8$ million. The remaining compensation expense is to be recognized through the first quarter of 2015.

A summary of restricted stock and RSU activity for the first six months of 2012 is presented in the following table:

|  | Weighted-Average <br> Grant Date Fair <br> Value Per Share |  |
| :--- | :---: | :---: |
| Nonvested, December 31, 2011 | Shares | $\$ 8.12 .15$ |
| Granted | $1,488,250$ | 6.22 |
| Vested | 466,032 | 7.94 |
| Forfeited | $(581,654)$ | 11.87 |
| Nonvested, June 30, 2012 | $1,287,606)$ | 11.92 |

## Stock Options

The Company s stock options are issued with an exercise price equal to fair market value on the grant date and typically expire within seven years of the grant date. Stock options granted under the OfficeMax Incentive and Performance Plan generally vest over a three year period. Pre-tax compensation expense related to stock options was $\$ 2.1$ million and $\$ 2.6$ million for the second quarters of 2012 and 2011, respectively, and $\$ 4.2$ million and $\$ 5.5$ million for the first six months of 2012 and 2011, respectively. The remaining compensation expense to be recognized related to outstanding stock options, net of estimated forfeitures, is approximately $\$ 9.2$ million. The remaining compensation expense is to be recognized through the second quarter of 2015.

A summary of stock option activity for the first six months of 2012 is presented in the following table:

|  | Shares | Wtd. Avg. Exercise Price |  |
| :---: | :---: | :---: | :---: |
| Balance at December 31, 2011 | 4,816,552 | \$ | 16.86 |
| Options granted | 1,969,503 |  | 5.59 |
| Options exercised | $(40,767)$ |  | 4.80 |
| Options forfeited and expired | $(830,158)$ |  | 28.61 |
| Balance at June 30, 2012 | 5,915,130 | \$ | 11.54 |
| Exercisable at June 30, 2012 | 2,292,720 |  |  |
| Weighted average fair value of options granted (Black-Scholes) | \$ 3.20 |  |  |

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

The following table provides summarized information about stock options outstanding at June 30, 2012:


At June 30, 2012, the aggregate intrinsic value was $\$ 0.3$ million for outstanding stock options and $\$ 0.3$ million for those stock options that were exercisable. The aggregate intrinsic value represents the total pre-tax intrinsic value (i.e. the difference between the Company s closing stock price on the last trading day of the second quarter of 2012 and the exercise price, multiplied by the number of in-the-money stock options at the end of the quarter).

During the first six months of 2012, the Company granted stock options for $1,969,503$ shares of our common stock and estimated the fair value of each stock option award on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions: risk-free interest rate of $1.43 \%$, expected life of 4.5 years and expected stock price volatility of $72.57 \%$.

The risk-free interest rate assumptions are based on the applicable U.S. Treasury Bill rates over the options expected lives; the expected life assumptions are based on the time period stock options are expected to be outstanding based on historical experience; and the expected stock price volatility assumptions are based on the historical and implied volatility of the Company s common stock.

## 12. Segment Information

The Company manages its business using three reportable segments: Contract, Retail, and Corporate and Other. Management reviews the performance of the Company based on these segments.

Contract distributes a broad line of items for the office, including office supplies and paper, technology products and solutions, print and document services and office furniture. Contract sells directly to large corporate and government offices, as well as to small and medium-sized offices in the United States, Canada, Australia and New Zealand. This segment markets and sells through field salespeople, outbound telesales, catalogs, the Internet and in some markets, including Canada, Australia and New Zealand, through office products stores. Substantially all products sold by Contract are purchased from third-party manufacturers or industry wholesalers. Contract purchases office papers for its businesses in the U.S., Canada, and Puerto Rico primarily from Boise White Paper, L.L.C., under a paper supply contract entered into on June 25, 2011.

Retail is a retail distributor of office supplies and paper, print and document services, technology products and solutions and office furniture. In addition, this segment contracts with large national retail chains to supply office and school supplies to be sold in their stores. Retail office supply stores feature OfficeMax ImPress, an in-store module devoted to print-for-pay and related services. Retail has operations in the United States, Puerto Rico and the U.S. Virgin Islands. The Retail segment also operates office products stores in Mexico through a $51 \%$-owned joint venture. Substantially all products sold by Retail are purchased from third-party manufacturers or industry wholesalers. Retail purchases office papers for its U.S. businesses primarily from Boise White Paper, L.L.C., under the paper supply contract described above.

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

Corporate and Other includes corporate support staff services and certain other legacy expenses as well as the related assets and liabilities. The income and expense related to certain assets and liabilities that are reported in the Corporate and Other segment have been allocated to the Contract and Retail segments.

Management evaluates the segments performances using segment income (loss) which is based on operating income (loss) after eliminating the effect of certain operating items that are not indicative of our core operations such as severances, facility closures and adjustments, and asset impairments. These certain operating items are reported on the other operating expenses line in the Consolidated Statements of Operations.

The following tables contain details of the Company s operations by segment:

|  |  | Sales | Segment income (expense) (th |  | Other erating pense | Operating income (loss) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended June 30, 2012 |  |  |  |  |  |  |  |
| Contract | , | 878,838 | \$ 25,704 | \$ |  | , | 25,704 |
| Retail |  | 723,561 | 2,842 |  |  |  | 2,842 |
| Corporate and Other |  |  | $(5,458)$ |  |  |  | $(5,458)$ |
| Total |  | ,602,399 | \$ 23,088 | \$ |  | \$ | 23,088 |
| Three months ended June 25, 2011 |  |  |  |  |  |  |  |
| Contract | \$ | 880,333 | \$ 17,425 | \$ | $(8,058)$ | \$ | 9,367 |
| Retail |  | 767,283 | 7,969 |  | $(5,858)$ |  | 2,111 |
| Corporate and Other |  |  | $(7,457)$ |  |  |  | $(7,457)$ |
| Total |  | ,647,616 | \$ 17,937 |  | 13,916) | \$ | 4,021 |


|  | Sales | Segment income (expense) (tho | Other operating expense ds) | Operating income (loss) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Six months ended June 30, 2012 |  |  |  |  |  |
| Contract | \$ 1,839,422 | \$ 52,791 | \$ | \$ | 52,791 |
| Retail | 1,635,889 | 25,668 | $(25,266)$ |  | 402 |
| Corporate and Other |  | $(12,256)$ |  |  | $(12,256)$ |
| Total | \$ 3,475,311 | \$ 66,203 | \$ $(25,266)$ | \$ | 40,937 |
| Six months ended June 25, 2011 |  |  |  |  |  |
| Contract | \$ 1,806,005 | \$ 26,430 | \$ $(8,058)$ | \$ | 18,372 |
| Retail | 1,704,612 | 33,589 | $(5,858)$ |  | 27,731 |
| Corporate and Other |  | $(13,470)$ |  |  | $(13,470)$ |
| Total | \$ 3,510,617 | \$ 46,549 | \$ (13,916) | \$ | 32,633 |

Interest expense, interest income, and other income, net are not recorded by segments.

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## Notes to Quarterly Consolidated Financial Statements (unaudited) (Continued)

## 13. Shareholders Equity and Noncontrolling Interest

The following table reflects changes in shareholders equity and noncontrolling interest for the first six months of 2012.
$\left.\begin{array}{l|cc|} & \begin{array}{c}\text { Shareholders } \\ \text { Equity }\end{array} & \begin{array}{c}\text { Noncontrolling } \\ \text { Interest }\end{array} \\ \text { (thousands) }\end{array}\right)$

## 14. Commitments and Guarantees

## Commitments

In accordance with an amended and restated joint venture agreement, the minority owner of Grupo OfficeMax, our joint-venture in Mexico, can elect to require OfficeMax to purchase the minority owner s $49 \%$ interest in the joint venture if certain earnings targets are achieved. Earnings targets are calculated quarterly on a rolling four-quarter basis. Accordingly, the targets may be achieved in one quarter but not in the next. If the earnings targets are achieved and the minority owner elects to require OfficeMax to purchase the minority owner s interest, the purchase price is based on the joint venture s earnings and the current market multiples of similar companies. At the end of the second quarter of 2012, Grupo OfficeMax met the earnings targets and the estimated purchase price of the minority owner s interest was $\$ 26.7$ million. As the estimated purchase price was less than the carrying value of the noncontrolling interest as of the end of the second quarter of 2012 and the end of the prior fiscal year, the Company recorded the noncontrolling interest at the carrying value for both these periods. There is no impairment relating to the assets of the joint venture as the estimated future cash flows support the overall carrying value of its assets.

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ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
The following discussion contains statements about our future financial performance. These statements are only predictions. Our actual results may differ materially from these predictions. In evaluating these statements, you should review Item 1A. Risk Factors in our Annual Report on Form 10-K, for the year ended December 31, 2011, including Cautionary and Forward-Looking Statements.

## Overall Summary

Sales for the second quarter of 2012 decreased $2.7 \%$ year-over-year to $\$ 1,602.4$ million, while sales of $\$ 3,475.3$ million for the first six months of 2012 decreased $1.0 \%$ year-over-year. Fiscal year 2011 contained an extra week for our domestic businesses which resulted in a shift in the calendar weeks that are included in each year s fiscal quarter. After adjusting for the impact of the change in foreign exchange rates, the impact of stores closed and opened during 2011 and 2012 and this shift in weeks for our U.S. businesses, sales for the second quarter of 2012 increased $0.3 \%$ year-over-year, and sales for the first six months of 2012 increased $0.2 \%$ year-over-year. Gross profit margin decreased $0.2 \%$ of sales ( 20 basis points) to $25.6 \%$ of sales in the second quarter of 2012, but increased $0.1 \%$ of sales ( 10 basis points) to $25.7 \%$ of sales in the first six months of 2012, compared to the same periods of 2011. The decrease in the second quarter was due to lower customer margins, while the increase in the first six months was due to lower supply chain costs, which were partially offset by lower customer margins. Operating, selling and general and administrative expenses declined during the second quarter and first six months of 2012 compared to the same periods of 2011 due to lower payroll expense, reduced advertising expense, lower credit card processing fees and lower depreciation expense, which were partially offset by increased incentive compensation expense. We reported operating income of $\$ 23.1$ million and $\$ 40.9$ million in the second quarter and first six months of 2012, respectively, compared to operating income of $\$ 4.0$ million and $\$ 32.6$ million for the second quarter and first six months of 2011, respectively. As noted in the discussion and analysis that follows, our operating results in some periods were impacted by significant items such as charges for store closures and severance. These items were recorded in other operating expenses. If we eliminate these items from the applicable periods, our adjusted operating income was $\$ 23.1$ million and $\$ 66.2$ million for the second quarter and first six months of 2012, respectively, and $\$ 17.9$ million and $\$ 46.5$ million for the second quarter and first six months of 2011, respectively.

The reported net income (loss) available to OfficeMax common shareholders was income of $\$ 10.7$ million, or $\$ 0.12$ per diluted share, in the second quarter of 2012 compared to a loss of $\$ 3.0$ million, or $\$(0.04)$ per diluted share, in the second quarter of 2011. The reported net income available to OfficeMax common shareholders was $\$ 15.6$ million, or $\$ 0.18$ per diluted share, in the first six months of 2012 compared to $\$ 8.3$ million, or $\$ 0.10$ per diluted share, in the first six months of 2011. If we eliminate the impact of significant items from the applicable periods, our adjusted net income available to OfficeMax common shareholders was $\$ 10.7$ million, or $\$ 0.12$ per diluted share, and $\$ 31.0$ million, or $\$ 0.35$ per diluted share, for the second quarter and first six months of 2012 , respectively, and $\$ 6.0$ million, or $\$ 0.07$ per diluted share, and $\$ 17.4$ million, or $\$ 0.20$ per diluted share, for the second quarter and first six months of 2011 , respectively.

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## Results of Operations, Consolidated

(\$ in thousands)

|  | Three months ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2012 | June 25, 2011 | $\begin{aligned} & \text { June 30, } \\ & 2012 \end{aligned}$ | June 25, 2011 |
| Sales | \$ 1,602,399 | \$ 1,647,616 | \$ 3,475,311 | \$ 3,510,617 |
| Gross profit | 409,513 | 425,063 | 892,290 | 899,575 |
| Operating, selling and general and administrative expenses | 386,425 | 407,126 | 826,087 | 853,026 |
| Other operating expenses |  | 13,916 | 25,266 | 13,916 |
| Total operating expenses | 386,425 | 421,042 | 851,353 | 866,942 |
| Operating income | \$ 23,088 | \$ 4,021 | \$ 40,937 | \$ 32,633 |
| Net income (loss) available to OfficeMax common shareholders | \$ 10,719 | \$ $(3,021)$ | \$ 15,578 | \$ 8,345 |
| Gross profit margin | 25.6\% | 25.8\% | 25.7\% | 25.6\% |
| Operating, selling and general and administrative expenses |  |  |  |  |
| Percentage of sales | 24.1\% | 24.7\% | 23.8\% | 24.3\% |

In addition to assessing our operating performance as reported under U.S. generally accepted accounting principles ( GAAP ), we evaluate our results of operations before non-operating legacy items and certain operating items that are not indicative of our core operating activities such as severance, facility closures and adjustments, and asset impairments. We also assess the underlying core change in sales excluding the impact of changes in foreign exchange rates, the impact of stores closed and opened and the shift in weeks resulting from our fiscal calendar. We believe our presentation of financial measures before, or excluding, these items, which are non-GAAP measures, enhances our investors overall understanding of our recurring operational performance and provides useful information to both investors and management to evaluate the ongoing operations and prospects of OfficeMax by providing better comparisons. Whenever we use non-GAAP financial measures, we designate these measures as adjusted and provide a reconciliation of the non-GAAP financial measures to the most closely applicable GAAP financial measure. Investors are encouraged to review the related GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measure.

Although we believe the non-GAAP financial measures enhance an investor s understanding of our performance, our management does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. The non-GAAP financial measures we use may not be consistent with the presentation of similar companies in our industry. However, we present such non-GAAP financial measures in reporting our financial results to provide investors with an additional tool to evaluate our operating results in a manner that focuses on what we believe to be our ongoing business operations

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In the following tables, we reconcile our non-GAAP financial measures to our reported GAAP financial results. (Totals in the tables may not sum down due to rounding.)

|  | Non-GAAP Reconciliation - Sales |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended |  |  | Six Months Ended |  |  |
|  | $\begin{gathered} \text { June 30, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { June 25, } \\ 2011 \\ \text { (thousands) } \end{gathered}$ | Percent Change | $\begin{gathered} \text { June 30, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { June 25, } \\ 2011 \\ \text { (thousands) } \end{gathered}$ | Percent Change |
| Sales as reported | \$ 1,602,399 | \$ 1,647,616 | (2.7\%) | \$ 3,475,312 | \$ 3,510,618 | (1.0\%) |
| Less: Unfavorable impact of change in foreign exchange rates(a) | $(17,569)$ |  |  | $(14,699)$ |  |  |
| Sales adjusted for impact of change in foreign exchange rates | \$ 1,619,968 | \$ 1,647,616 | (1.7\%) | \$ 3,490,010 | \$ 3,510,618 | (0.6\%) |
| Adjustment for same stores and shift in calendar weeks(b) | $(13,411)$ | $(46,399)$ |  | $(22,605)$ | $(51,543)$ |  |
| Sales adjusted for impact of change in foreign exchange rates and adjustment for same stores and shift in calendar weeks | \$ 1,606,557 | \$ 1,601,217 | 0.3\% | \$ 3,467,405 | \$ 3,459,075 | 0.2\% |

(a) Computed by assuming constant exchange rates between periods.
(b) Impact from stores closed and opened during 2012 and 2011 and the shift in calendar weeks resulting from reporting fifty-three weeks in fiscal 2011.

|  | Operating income (thousan | Non-GAAP Reconciliation |  |  |  | Current Year Operating ResultsSix Months EndedJune 30, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As reported | \$ 23,088 | \$ | 10,719 | \$ | 0.12 | \$ 40,937 | \$ | 15,578 | \$ | 0.18 |
| Store closure charges |  |  |  |  |  | 25,266 |  | 15,437 |  | 0.18 |
| As adjusted | \$ 23,088 | \$ | 10,719 | \$ | 0.12 | \$ 66,203 | \$ | 31,015 | \$ | 0.35 |

$\left.\begin{array}{lllll} & & \begin{array}{c}\text { Non-GAAP Reconciliation } \\ \text { Three Months Ended } \\ \text { June 25, 2011 }\end{array} & & \text { Prior Year Operating Results } \\ \text { Six Months Ended }\end{array}\right]$

| As adjusted | $\$ 17,937$ | $\$$ | 5,999 | $\$$ | 0.07 | $\$ 46,549$ | $\$$ | 17,365 | $\$$ | 0.20 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

These items are described in more detail in this Management s Discussion and Analysis.

At the end of the second quarter of 2012, we had $\$ 444.5$ million in cash and cash equivalents and $\$ 596.9$ million in available (unused) borrowing capacity under our revolving credit facility. We had outstanding

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recourse debt of $\$ 237.4$ million (both current and long-term) and non-recourse obligations of $\$ 1,470.0$ million related to the timber securitization notes. There is no recourse against OfficeMax on the securitized timber notes payable as recourse is limited to proceeds from the applicable pledged installment notes receivable and underlying guarantees. There were no borrowings on our revolving credit facilities during the first six months of 2012.

For the first six months of 2012 , operations provided $\$ 82.1$ million of cash, while investing (including systems and infrastructure investments) and financing used $\$ 31.0$ million and $\$ 32.3$ million, respectively.

## Outlook

Based on the current environment, we expect that total company sales for the third quarter will be approximately flat, to slightly higher than, the third quarter of 2011, including the projected unfavorable impact of foreign currency translation. Additionally, we anticipate that for the third quarter of 2012, adjusted operating income margin rates will be approximately in line with the $2.3 \%$ for the prior year period. For the full year 2012, we anticipate that total company sales will be approximately in line with the prior year, including the projected unfavorable impact of foreign currency translation in 2012 and excluding the additional week in 2011 which generated $\$ 86$ million in sales. We anticipate that for the full year 2012, the adjusted operating income margin rate will be approximately in line with, to slightly higher than, the $1.7 \%$ rate for the full year of 2011.

We anticipate cash flow from operations for the full year 2012 to exceed those for capital expenditures. We expect capital expenditures to be approximately $\$ 75$ million to $\$ 85$ million, primarily related to maintenance and investments in technology, ecommerce and infrastructure improvements and upgrades. We are continuing to evaluate ways to simplify our balance sheet and options for capital allocation.

## Operating Results

Sales for the second quarter of 2012 decreased $2.7 \%$ year-over-year to $\$ 1,602.4$ million, while sales of $\$ 3,475.3$ million for the first six months of 2012 decreased $1.0 \%$ year-over-year. On a local currency basis, sales for the second quarter of 2012 declined $1.7 \%$ compared to the second quarter of 2011, and sales for the first six months of 2012 declined $0.6 \%$ compared to the first six months of 2011. Fiscal year 2011 contained an extra week for our domestic businesses which resulted in a shift in the calendar weeks that are included in each year s fiscal quarter. After adjusting for the impact of the change in foreign exchange rates, the impact of stores closed and opened during 2011 and 2012 and this shift in weeks for our U.S. businesses, sales for the second quarter of 2012 increased $0.3 \%$ year-over-year, and sales for the first six months of 2012 increased $0.2 \%$ year-over-year. In our Retail segment, same-store sales in local currencies declined $0.9 \%$ in the second quarter of 2012 compared to the second quarter of 2011 and $1.2 \%$ for the first six months of 2012 compared to the first six months of 2011. In our Contract segment, sales in local currencies increased $1.0 \%$ for the second quarter of 2012 compared to the second quarter of 2011 and $2.0 \%$ for the first six months of 2012 compared to the first six months of 2011.

Gross profit margin decreased $0.2 \%$ of sales ( 20 basis points) to $25.6 \%$ of sales in the second quarter of 2012 but increased $0.1 \%$ of sales ( 10 basis points) to $25.7 \%$ of sales in the first six months of 2012. For the second quarter of 2012, the Company experienced slightly lower customer margins in our Contract segment, primarily relating to the international sales, and a mix shift between our segments, which were partially offset by increased customer margins in our Retail segment. Gross profit margin for the first six months of 2012 increased as lower supply chain costs in our Contract segment were partially offset by lower customer margins in Contract from the international sales and higher delivery expense in the Retail segment.

Operating, selling and general and administrative expenses decreased $\$ 20.7$ million and $\$ 26.9$ million year-over-year for the second quarter and the first six months of 2012, respectively. As a percentage of sales, operating, selling and general and administrative expenses decreased $0.6 \%$ of sales year-over-year to $24.1 \%$ of sales in the second quarter of 2012 and decreased $0.5 \%$ of sales year-over-year to $23.8 \%$ of sales in the first six

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months of 2012. Decreases in the operating, selling and general and administrative expenses occurred in both our Retail and Contract segments for the second quarter of 2012 and for the first six months of 2012 compared to the same periods of 2011. Expenses for both periods of 2012 were lower year-over-year due to reduced payroll expense due to reorganizations and facility closures in 2011 and store closures in 2011 and 2012, decreased advertising expense, lower credit card processing fees resulting from credit card reform legislation and lower depreciation expense from closed stores, partially offset by higher incentive compensation expense. Incentive compensation expense was $\$ 12.3$ million higher in the second quarter of 2012 than in the second quarter of 2011 and $\$ 12.5$ million higher in the first six months of 2012 than in the first six months of 2011.

As noted above, our results for the first six months of 2012 and 2011 included the following significant items which were included in other operating expenses in the Consolidated Statements of Operations:

The first six months of 2012 and 2011 included charges recorded in our Retail segment related to store closures in the U.S. of $\$ 25.3$ million (first quarter of 2012) and $\$ 5.6$ million (second quarter of 2011), respectively, which reduced net income available to OfficeMax common shareholders by $\$ 15.4$ million and $\$ 3.4$ million, or $\$ 0.18$ and $\$ 0.04$ per diluted share, for the first six months of 2012 and 2011, respectively.

The first six months of 2011 included severance charges of $\$ 8.3$ million recorded in the second quarter ( $\$ 8.0$ million in Contract and $\$ 0.3$ million in Retail) related to reorganizations in Canada, Australia, and the U.S. Contract sales and supply chain organizations, which increased net loss by $\$ 5.6$ million, or $\$ 0.07$ per diluted share for the second quarter of 2011 and $\$ 0.06$ per diluted share for the first six months of 2011.
Interest income was $\$ 11.0$ million and $\$ 10.9$ million for the second quarters of 2012 and 2011, respectively. For the first six months of 2012 and 2011, interest income was $\$ 21.8$ million and $\$ 21.9$ million, respectively.

Interest expense was $\$ 17.5$ million in the second quarter of 2012 compared to $\$ 18.1$ million in the second quarter of 2011 and was $\$ 35.8$ million in the first six months of 2012 compared to $\$ 36.9$ million in the first six months of 2011.

For the second quarter of 2012, we recognized income tax expense of $\$ 5.3$ million on pre-tax income of $\$ 16.6$ million (effective tax expense rate of $31.8 \%$ ) compared to an income tax benefit of $\$ 1.0$ million on a pre-tax loss of $\$ 3.1$ million (effective tax benefit rate of $32.3 \%$ ) for the second quarter of 2011. For the first six months of 2012, we recognized income tax expense of $\$ 8.9$ million on pre-tax income of $\$ 27.2$ million (effective tax expense rate of $32.8 \%$ ) compared to income tax expense of $\$ 6.7$ million on pre-tax income of $\$ 17.8$ million (effective tax expense rate of $37.5 \%$ ) for the first six months of 2011. The effective tax rate in both years was impacted by the effects of state income taxes, income items not subject to tax, non-deductible expenses and the mix of domestic and foreign sources of income.

We reported net income (loss) attributable to OfficeMax and noncontrolling interest of $\$ 11.3$ million and $\$ 18.2$ million for the second quarter of 2012 and for the first six months of 2012, respectively. After adjusting for joint venture results attributable to noncontrolling interest and preferred dividends, we reported net income available to OfficeMax common shareholders of $\$ 10.7$ million, or $\$ 0.12$ per diluted share, and $\$ 15.6$ million, or $\$ 0.18$ per diluted share, for the second quarter of 2012 and for the first six months of 2012, respectively. Adjusted net income available to OfficeMax common shareholders, as discussed above, was $\$ 10.7$ million, or $\$ 0.12$ per diluted share, for the second quarter of 2012 compared to $\$ 6.0$ million, or $\$ 0.07$ per diluted share, for the second quarter of 2011 . For the first six months of 2012 and 2011, adjusted net income available to OfficeMax common shareholders was $\$ 31.0$ million, or $\$ 0.35$ per diluted share, for 2012 compared to $\$ 17.4$ million, or $\$ 0.20$ per diluted share, for 2011.

## Segment Discussion

We report our results using three reportable segments: Contract, Retail, and Corporate and Other.

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Our Contract segment distributes a broad line of items for the office, including office supplies and paper, technology products and solutions, office furniture and print and document services. Contract sells directly to large corporate and government offices, as well as to small and medium-sized offices in the United States, Canada, Australia and New Zealand. This segment markets and sells through field salespeople, outbound telesales, catalogs, the Internet and in some markets, including Canada, Australia and New Zealand, through office products stores.

Our Retail segment is a retail distributor of office supplies and paper, print and document services, technology products and solutions and office furniture. In addition, this segment contracts with large national retail chains to supply office and school supplies to be sold in their stores. Our Retail office supply stores feature OfficeMax ImPress, an in-store module devoted to print-for-pay and related services. Retail has operations in the United States, Puerto Rico and the U.S. Virgin Islands. Retail also operates office products stores in Mexico through a $51 \%$-owned joint venture.

Our Corporate and Other segment includes corporate support staff services and certain other legacy expenses as well as the related assets and liabilities. The income and expense related to certain assets and liabilities that are reported in the Corporate and Other segment have been allocated to the Contract and Retail segments.

Management evaluates the segments performances using segment income (loss) which is based on operating income (loss) after eliminating the effect of certain operating items that are not indicative of our core operations such as severances, facility closures and adjustments, and asset impairments. These certain operating items are reported on the other operating expenses line in the Consolidated Statements of Operations.

## Contract

(\$ in thousands)

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June 30, } \\ & 2012 \end{aligned}$ | June 25, 2011 | $\begin{aligned} & \text { June 30, } \\ & 2012 \end{aligned}$ | June 25, 2011 |
| Sales | \$ 878,838 | \$ 880,333 | \$ 1,839,422 | \$ 1,806,005 |
| Gross profit | 196,129 | 195,915 | 411,390 | 401,404 |
| Gross profit margin | 22.3\% | 22.3\% | 22.4\% | 22.2\% |
| Operating, selling and general and administrative expenses | 170,425 | 178,490 | 358,599 | 374,974 |
| Percentage of sales | 19.4\% | 20.3\% | 19.5\% | 20.7\% |
| Segment income | \$ 25,704 | \$ 17,425 | \$ 52,791 | \$ 26,430 |
| Percentage of sales | 2.9\% | 2.0\% | 2.9\% | 1.5\% |


| Sales by product line |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Office supplies and paper | $\$ 494,073$ | $\$ 502,238$ | $\$ 1,045,307$ | $\$ 1,043,641$ |
| Technology products | 283,394 | 281,262 | 591,019 | 572,326 |
| Office furniture | 101,371 | 96,833 | 203,096 | 190,038 |
| Sales by geography |  |  |  |  |
| United States | $\$ 607,852$ | $\$ 592,196$ | $\$ 1,249,988$ | $\$ 1,200,425$ |
| International | 270,986 | 288,137 | 589,434 | 605,580 |
| Sales growth (decline) | $(0.2) \%$ | $0.0 \%$ | $1.9 \%$ | $(2.0) \%$ |
| Cole |  |  |  |  |

Contract segment sales decreased $0.2 \%$ year-over-year for the second quarter of 2012 to $\$ 878.8$ million, but increased $1.0 \%$ in local currencies. Sales for the first six months of 2012 of $\$ 1,839.4$ million increased $1.9 \%$ year-over-year ( $2.0 \%$ in local currencies). U.S. sales increased $2.6 \%$ and $4.1 \%$ year-over-year for the second quarter and first six months of 2012, respectively. For the second quarter of 2012, sales to newly acquired customers continued to outpace reduced sales due to lost customers, but were partially offset by a decline in sales to existing customers. The $2.5 \%$ decline rate in sales to existing customers was a continued improvement from

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the decline rates of $6.4 \%, 3.6 \%$, and $2.9 \%$ in the third and fourth quarters of 2011 and first quarter of 2012, respectively. International sales declined $6.0 \%$ year-over-year for the second quarter of $2012(2.3 \%$ in local currencies) and declined $2.7 \%$ year-over-year for the first six months of $2012(2.3 \%$ in local currencies) due to lower sales to existing customers.

Contract segment gross profit margin of $22.3 \%$ of sales for the second quarter of 2012 was flat compared to the second quarter of 2011, reflecting lower supply chain costs, offset by a slight decline in customer margins. For the first six months of 2012, Contract segment gross profit margin increased $0.2 \%$ ( 20 basis points) to $22.4 \%$. Gross profit margins increased in the U.S. for both the second quarter and the first six months of 2012 due to higher customer margins and lower supply chain costs. In the international businesses, gross profit margins increased year-over-year for both the second quarter and first six months of 2012, primarily due to lower supply chain costs, which were partially offset by lower customer margins. These gross profit margin improvements were mitigated by a shift in sales between the U.S. and the international businesses.

Contract segment operating, selling and general and administrative expenses decreased $\$ 8.1$ million and $\$ 16.4$ million for the second quarter and first six months of 2012, respectively, compared to the same periods of the prior year. As a percentage of sales, these expenses decreased $0.9 \%$ year-over-year to $19.4 \%$ of sales for the second quarter of 2012 and decreased $1.2 \%$ year-over-year to $19.5 \%$ of sales for the first six months of 2012. The decreases were primarily due to lower payroll expense from reorganizations and facility closures in 2011 and a reduction in other expenses, which were partially offset by increased incentive compensation expense. Incentive compensation expense was $\$ 6.7$ million higher in the second quarter of 2012 than the second quarter of 2011 and $\$ 6.2$ million higher in the first six months of 2012 than in the first six months of 2011.

Contract segment income was $\$ 25.7$ million, or $2.9 \%$ of sales, for the second quarter of 2012, compared to $\$ 17.4$ million, or $2.0 \%$ of sales, for the second quarter of 2011. Contract segment income was $\$ 52.8$ million, or $2.9 \%$ of sales, for the first six months of 2012 compared to $\$ 26.4$ million, or $1.5 \%$ of sales, for the first six months of 2011 . The increase in segment income for both periods was primarily attributable to lower operating, selling and general and administrative expenses despite increased incentive compensation expense, as well as higher sales in the first six months (excluding the impact of foreign exchange rates) driven by higher first quarter sales.

## Retail

(\$ in thousands)

\left.|  | Three Months Ended |  | Six Months Ended |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | June 30, | June 25, | June 30, | June 25, |
| 2012 |  |  |  |  |
| 2012 |  |  |  |  |$\right)$

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Retail segment sales decreased by $5.7 \%$ year-over-year ( $4.8 \%$ on a local currency basis) to $\$ 723.6$ million for the second quarter of 2012 and by $4.0 \%$ year-over-year ( $3.3 \%$ on a local currency basis) to $\$ 1,635.9$ million for the first six months of 2012, in both cases reflecting store closures and reduced store transactions. U.S. same-store sales declined $1.3 \%$ and $1.5 \%$ year-over-year for the second quarter and first six months of 2012, respectively, in both cases primarily due to lower store transactions partially offset by higher average ticket amounts compared to the same periods of 2011. Mexico same-store sales increased $3.5 \%$ and $2.0 \%$ year-over-year on a local currency basis for the second quarter and first six months of 2012, respectively. We ended the second quarter of 2012 with 957 stores. In the U.S., we closed 25 retail stores during the first six months of 2012 (two in the second quarter), and opened one (none in the second quarter), ending the quarter with 872 retail stores. Grupo OfficeMax, our majority-owned joint venture in Mexico, opened four stores during the first six months of 2012 (two in the second quarter), and closed one during the first six months of 2012, (one in the second quarter), ending the quarter with 85 retail stores.

Retail segment gross profit margin decreased $0.4 \%$ of sales ( 40 basis points) year-over-year to $29.5 \%$ of sales for the second quarter of 2012, but increased $0.2 \%$ of sales ( 20 basis points) year-over-year to $29.4 \%$ of sales for the first six months of 2012 . The second quarter decrease was due to lower gross profit margins in Mexico and higher freight and delivery expense in the U.S, which were partially offset by increased customer margins in the U.S. The increase in gross profit margin in the first six months of 2012 was due primarily to lower inventory shrinkage expense, which was partially offset by increased delivery expense from higher fuel costs in the first quarter of 2012.

Retail segment operating, selling and general and administrative expenses decreased $\$ 10.6$ million and $\$ 9.4$ million for the second quarter and first six months of 2012, respectively, compared to the same periods of the prior year, primarily related to store closures. Retail segment operating, selling and general and administrative expenses as a percentage of sales increased $0.2 \%$ of sales year-over-year to $29.1 \%$ of sales for the second quarter of 2012 and increased $0.6 \%$ year-over-year to $27.8 \%$ of sales for the first six months of 2012 due to higher incentive compensation expense and lower credit card processing fees and advertising expense. The decrease in operating, selling and general and administrative expenses for both periods was due to lower payroll expense in the U.S. from closed stores, reduced advertising expense, lower credit card processing fees resulting from credit card reform legislation and lower depreciation expense from closed stores, which were partially offset by higher incentive compensation expense. Incentive compensation expense was $\$ 4.9$ million higher in the second quarter of 2012 than the second quarter of 2011 and $\$ 6.2$ million higher in the first six months of 2012 than in the first six months of 2011.

Retail segment income was $\$ 2.8$ million, or $0.4 \%$ of sales, for the second quarter of 2012, compared to $\$ 8.0$ million, or $1.0 \%$ of sales, for the second quarter of 2011. Retail segment income was $\$ 25.7$ million, or $1.6 \%$ of sales, for the first six months of 2012 compared to $\$ 33.6$ million, or $2.0 \%$ of sales, for the first six months of 2011. The decrease in segment income for both periods was attributable to the lower sales and higher incentive compensation expense, which were partially offset by the lower operating, selling and general and administrative expenses and higher gross profit margins.

## Corporate and Other

Corporate and Other segment loss was $\$ 5.5$ million and $\$ 12.3$ million for the second quarter and first six months of 2012, respectively, compared to $\$ 7.5$ million and $\$ 13.5$ million for the second quarter and first six months of 2011, respectively. The decrease in expense for both periods of 2012 compared to 2011 was due primarily to lower pension expense in 2012.

## Liquidity and Capital Resources

At the end of the second quarter of 2012, the total liquidity available for OfficeMax was $\$ 1,041.4$ million. This includes cash and cash equivalents of $\$ 444.5$ million, including $\$ 167.1$ million in foreign cash balances, and

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borrowing availability of $\$ 596.9$ million from our credit agreement associated with the Company and certain of our subsidiaries in the U.S., Puerto Rico and Canada. During the first quarter of 2012, we exercised our option to terminate our credit agreement associated with our subsidiaries in Australia and New Zealand effective March 30, 2012. At the end of the second quarter of 2012, the Company was in compliance with all covenants under the one remaining credit agreement. The credit agreement associated with the Company and certain of our subsidiaries in the U.S., Puerto Rico and Canada expires on October 7, 2016. At the end of the second quarter of 2012, we had $\$ 237.4$ million of short-term and long-term recourse debt and $\$ 1,470$ million of non-recourse timber securitization notes outstanding.

Under certain circumstances there are restrictions on our ability to repatriate certain amounts of foreign cash balances. If the Company chose to repatriate certain unrestricted foreign cash balances, it could result in income tax expense of $\$ 2.1$ million in excess of the amount already accrued and $\$ 4.1$ million in cash taxes due.

Our primary ongoing cash requirements relate to working capital, expenditures for property and equipment, technology enhancements and upgrades, lease obligations, pension funding and debt service. We expect to fund these requirements through a combination of our available cash balance and cash flow from operations. We also have the revolving credit facility as additional liquidity. The following sections of this Management s Discussion and Analysis of Financial Condition and Results of Operations discuss in more detail our operating, investing, and financing activities, as well as our financing arrangements.

## Operating Activities

Our operating activities provided cash of $\$ 82.1$ million in the first six months of 2012 compared to $\$ 26.7$ million in the first six months of 2011. Cash from operations for 2012 was higher than the prior year primarily reflecting favorable working capital changes and higher earnings. Changes in accounts payable and accrued liabilities were impacted by incentive compensation payments. The first six months of 2012 reflected minimal payments related to incentive compensation as performance targets generally were not achieved for the 2011 annual incentive plan. The first six months of 2011 included incentive compensation payments of approximately $\$ 54$ million related to the 2010 annual incentive plan.

Inventory balances at the end of the first six months of 2012 and 2011 were comparable after adjusting for the impact of the change in foreign exchange rates, as the first six months of each year reflected reductions of inventory balances from the respective prior year end. In addition to the changes discussed above, accounts payable also reflected a reduction for the first six months of both 2012 and 2011. However, the decline was greater in the first six months of 2012 than in the first six months of 2011 due to the timing of certain payments. Collections from our domestic receivables were higher during the first six months of 2012 than during the same period of 2011, as there was increased vendor-supported promotional activity at the end of 2011.

We sponsor noncontributory defined benefit pension plans covering certain terminated employees, vested employees, retirees, and some active employees, primarily in Contract. Pension expense was $\$ 1.6$ million and $\$ 4.9$ million for the first six months of 2012 and 2011, respectively. In the first six months of 2012 and 2011, we made cash contributions to our pension plans totaling $\$ 12.6$ million and $\$ 1.7$ million, respectively. The estimated minimum required funding contribution in 2012 is approximately $\$ 21$ million to $\$ 28$ million and the expense is projected to be approximately $\$ 3$ million compared to expense of $\$ 10.9$ million in 2011. In addition, we may elect to make additional voluntary contributions.

## Investing Activities

Capital spending for the first six months of 2012 was $\$ 32.6$ million, compared to $\$ 28.2$ million for the first six months of 2011, and consisted of system improvements relating to our growth initiatives, overall software enhancements and infrastructure improvements, as well as spending on new stores in Mexico and the U.S. We

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expect our capital investments in 2012 to be approximately $\$ 75$ million to $\$ 85$ million. Our capital spending in 2012 will be primarily for maintenance and investment in technology, ecommerce and infrastructure improvements and upgrades.

During the second quarter of 2012, the Company began considering potential options to sell its Croxley-branded wholesale, distribution and manufacturing business in New Zealand ( Croxley ), a wholly-owned subsidiary included in the Company s Contract segment. The process is in the early stages with the Company considering potential pricing and market interest. As such, management is not assured that a sale will occur within twelve months. Croxley s net book value was approximately $\$ 44$ million at June 30, 2012.

## Financing Activities

Our financing activities used cash of $\$ 32.3$ million and $\$ 7.1$ million in the first six months of 2012 and 2011, respectively. Net debt payments were $\$ 30.1$ million and $\$ 2.0$ million in the first six months of 2012 and 2011, respectively as we repaid a $\$ 35$ million medium-term note that had reached maturity in the first six months of 2012.

In July 2012, we reinstated the payment of quarterly cash dividends on our common stock, given progress in executing our strategic plan to achieve sustainable, profitable growth. The first quarterly dividend following this decision will be $\$ 0.02$ per share, or $\$ 0.08$ per share on an annualized basis, payable on August 31, 2012, to shareholders of record as of the close of business on August 15, 2012. The company suspended its dividend to shareholders of common stock on December 18, 2008. We are continuing to evaluate ways to simplify our balance sheet and options for capital allocation.

## Financing Arrangements

We lease our store space and certain other property and equipment under operating leases. These operating leases are not included in debt; however, they represent a significant commitment. Our obligations under operating leases are shown in the Contractual Obligations section of this Management s Discussion and Analysis of Financial Condition and Results of Operations.

Our debt structure consists of a credit agreement, note agreements, and other borrowings as described below. For more information, see the Contractual Obligations and Disclosures of Financial Market Risks sections of this Management s Discussion and Analysis of Financial Condition and Results of Operations.

## Credit Agreements

On October 7, 2011, we entered into a Second Amended and Restated Loan and Security Agreement (the North American Credit Agreement ) with a group of banks. The North American Credit Agreement amended both our existing credit agreement to which we were a party along with certain of our subsidiaries in the U.S. (the U.S. Credit Agreement ) and our existing credit agreement to which our subsidiary in Canada was a party (the Canadian Credit Agreement ) and consolidated them into a single credit agreement. The North American Credit Agreement permits us to borrow up to a maximum of $\$ 650$ million (U.S. dollars), of which $\$ 50$ million is allocated to our Canadian subsidiary, and $\$ 600$ million is allocated to the Company and its other participating U.S. subsidiaries, in each case subject to a borrowing base calculation that limits availability to a percentage of eligible trade and credit card receivables plus a percentage of the value of eligible inventory less certain reserves. The North American Credit Agreement may be increased (up to a maximum of $\$ 850$ million) at our request and the approval of the lenders participating in the increase, or may be reduced from time to time at our request, in each case according to the terms detailed in the North American Credit Agreement. Letters of credit, which may be issued under the North American Credit Agreement up to a maximum of $\$ 250$ million, reduce available borrowing capacity. Stand-by letters of credit issued under the North American Credit Agreement totaled $\$ 42.9$ million at the end of the second quarter of 2012. At the end of the second quarter of 2012, the maximum aggregate borrowing amount available under the North American Credit Agreement was $\$ 639.8$ million and availability under the North American Credit Agreement totaled $\$ 596.9$ million. At the end of the second quarter

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of 2012, we were in compliance with all covenants under the North American Credit Agreement. The North American Credit Agreement expires on October 7, 2016 and allows the payment of dividends, subject to availability restrictions and if no default has occurred.

Borrowings under the North American Credit Agreement are subject to interest at rates based on either the prime rate, the federal funds rate, LIBOR or the Canadian Dealer Offered Rate. An additional percentage, which varies depending on the level of average borrowing availability, is added to the applicable rates. Fees on letters of credit issued under the North American Credit Agreement are charged at rates between $1.25 \%$ and $2.25 \%$ depending on the type of letter of credit (i.e., stand-by or commercial) and the level of average borrowing availability. The Company is also charged an unused line fee of between $0.375 \%$ and $0.5 \%$ on the amount by which the maximum available credit exceeds the average daily outstanding borrowings and letters of credit. The fees on letters of credit were $1.75 \%$ and the unused line fee was $0.5 \%$ at the end of the second quarter of 2012.

On March 15, 2010, the Company s five wholly-owned subsidiaries based in Australia and New Zealand entered into a Facility Agreement (the Australia/New Zealand Credit Agreement ) with a financial institution based in those countries. The Australia/New Zealand Credit Agreement permitted the subsidiaries in Australia and New Zealand to borrow up to a maximum of A $\$ 80$ million subject to a borrowing base calculation that limited availability to a percentage of eligible accounts receivable plus a percentage of the value of certain owned properties, less certain reserves. During the first quarter of 2012, the Company exercised its option to terminate the Australia/New Zealand Credit Agreement effective March 30, 2012.

## Timber Notes/Non-Recourse Debt

In October 2004, we sold our timberland assets in exchange for $\$ 15$ million in cash plus credit-enhanced timber installment notes in the amount of $\$ 1,635$ million (the Installment Notes ). The Installment Notes were issued by single-member limited liability companies formed by affiliates of Boise Cascade, L.L.C (the Note Issuers ). In order to support the Installment Notes, the Note Issuers transferred $\$ 1,635$ million in cash to Lehman Brothers Holdings Inc. ( Lehman ) and Wachovia Corporation ( Wachovia ) ( $\$ 817.5$ million to each of Lehman and Wachovia) who issued collateral notes (the Collateral Notes ) to the Note Issuers and guaranteed the respective Installment Notes. In December 2004, we completed a securitization transaction in which the Company $s$ interests in the Installment Notes and related guarantees were transferred to wholly-owned bankruptcy remote subsidiaries. The subsidiaries pledged the Installment Notes and related guarantees and issued securitized notes (the Securitization Notes ) in the amount of $\$ 1,470$ million. Recourse on the Securitization Notes is limited to the proceeds of the applicable pledged Installment Notes and underlying Lehman or Wachovia guaranty. As a result, there is no recourse against OfficeMax, and the Securitization Notes have been reported as non-recourse debt in our Consolidated Balance Sheets.

On September 15, 2008, Lehman filed for bankruptcy. Lehman s bankruptcy filing constituted an event of default under the $\$ 817.5$ million Installment Note guaranteed by Lehman (the Lehman Guaranteed Installment Note ). We are required for accounting purposes to assess the carrying value of assets whenever circumstances indicate that a decline in value may have occurred. After evaluating the situation, we concluded in late October 2008 that as a result of the Lehman bankruptcy, it was probable that we would be unable to collect all amounts due according to the contractual terms of the Lehman Guaranteed Installment Note. Accordingly, we evaluated the carrying value of the Lehman Guaranteed Installment Note and reduced it to the estimated amount we then expected to collect ( $\$ 81.8$ million) by recording a non-cash impairment charge of $\$ 735.8$ million, pre-tax.

Measuring impairment of a loan requires judgment and estimates, and the eventual outcome may differ from our estimate by a material amount. The Lehman Guaranteed Installment Note has been pledged as collateral for the related Securitization Notes, and therefore it may not freely be transferred to any party other than the Indenture Trustee. Accordingly, the ultimate amount to be realized on the Lehman Guaranteed Installment Note depends on the proceeds from the Lehman bankruptcy estate. Lehman s disclosure statement on its Chapter 11 Plan (the Disclosure Statement ) was confirmed by the United States Bankruptcy Court for the Southern District

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of New York on December 6, 2011. The Disclosure Statement provides a range of estimated recoveries for various classes of unsecured creditors of Lehman. Pursuant to a stipulation entered into on October 7, 2011 and approved by the bankruptcy court on December 14, 2011, the claim of the Securitization Note holders through the Note Issuers will be treated as a class 3 senior unsecured claim (estimated to recover at a rate of approximately $21.1 \%$ under the Chapter 11 Plan) rather than falling into any other class of claims. Due to this categorization, the status of the bankruptcy proceedings, and based on information in the Disclosure Statement, it appears that Securitization Note holders may recover at a potential rate within the range of $17 \%$ to $20 \%$. However, uncertainties exist as to the actual recovery that will ultimately be received on the claim. The disposition of a related claim of the Securitization Note holders through us on the guaranty (the Guaranty Claim ) may result in an additional recovery and the funds available for claimants will depend on Lehman s ongoing claims resolution process, the establishment of reserves for unresolved claims, and the value of the assets Lehman is able to liquidate. Due to these uncertainties and other factors, we have not increased our assumed recovery rate. An initial distribution of approximately $\$ 50$ million on the claim through the Note Issuers was received from Lehman by the Note Issuers during April of 2012, and will ultimately be distributed to the Securitization Note holders. As of June 30, 2012, the cash received was classified as restricted cash, and the carrying value of the Lehman Guaranteed Installment Note was reduced by this amount. The Company expects the cash to be ultimately remitted to the Securitization Note Holders and does not have the right to access the cash for any other purpose. The cash is currently being held by the Note Issuer of the Lehman Guaranteed Installment Note until final disposition of the Guaranty Claim.

Further distributions are expected to occur over a several-year period. Going forward, we intend to adjust the carrying value of the Lehman Guaranteed Installment Note as further information regarding the Securitization Note holders share of the proceeds, if any, from the Lehman bankruptcy estate becomes available. Recourse on the Securitization Notes is limited to the proceeds from the applicable pledged Installment Notes and underlying Lehman or Wachovia guaranty, and any proceeds we receive from the bankruptcy will be distributed to the Securitization Note holders. However, under current generally accepted accounting principles, we are required to continue to recognize the liability related to the Securitization Notes guaranteed by Lehman until such time as the liability has been extinguished. The liability will be extinguished when the Lehman Guaranteed Installment Note and the related guaranty are transferred to and accepted by the Securitization Note holders. We expect that this will occur when the remaining Guaranty Claim of the Securitization Note holders in the bankruptcy is resolved and as the Lehman assets are in the process of distribution. Accordingly, we expect to recognize a non-cash gain equal to the difference between the combined amount of the carrying value of the Securitization Notes guaranteed by Lehman ( $\$ 735.0$ million at June 30, 2012) and the related interest payable ( $\$ 17.9$ million at June 30, 2012) and the combined amount of the carrying value of the Lehman Guaranteed Installment Note and the restricted cash (together $\$ 81.8$ million at June 30, 2012) in a later period when the liability is legally extinguished. The actual gain to be recognized in the future will be measured based on the carrying amounts of the Lehman Guaranteed Installment Note and the Securitization Notes guaranteed by Lehman at the date of settlement.

Any discussion of the Lehman bankruptcy in this document is strictly based on factual observations from the bankruptcy cases and should not be interpreted as constituting legal analysis of or admission as to the ultimate allowances of our claim based on the Lehman Guaranteed Installment Note or any Note Issuers claim based on Collateral Notes, or the interplay thereof.

At the time of the sale of the timberlands in 2004, we generated a tax gain and recognized the related deferred tax liability. The timber installment notes structure allowed the Company to defer the resulting tax liability until 2020 ( $\$ 529$ million at June 30, 2012), the maturity date for the Installment Notes. Due to the Lehman bankruptcy and note defaults, the recognition of the Lehman portion of the gain will be triggered in full when the Lehman Guaranteed Installment Note and the related guaranty are transferred to and accepted by the Securitization Note holders. When partial payments are received, the gain will be recognized on a pro rata basis. We expect to reduce estimated cash payments due by utilizing our available alternative minimum tax credits.

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Through June 30, 2012, we have received all payments due under the Installment Notes guaranteed by Wachovia (the Wachovia Guaranteed Installment Notes ), which have consisted only of interest due on the notes, and have made all payments due on the related Securitization Notes guaranteed by Wachovia, again consisting only of interest due. As all amounts due on the Wachovia Guaranteed Installment Notes are current, and we have no reason to believe that we will not be able to collect all amounts due according to the contractual terms of the Wachovia Guaranteed Installment Notes, the notes are reflected in our Consolidated Balance Sheets at their original principal amount of $\$ 817.5$ million. Wachovia was acquired by Wells Fargo \& Company in a stock transaction in 2008. An additional adverse impact on our financial results presentation could occur if Wells Fargo \& Company became unable to perform its obligations under the Wachovia Guaranteed Installment Notes, thereby resulting in a significant impairment impact.

The pledged Installment Notes and Securitization Notes are scheduled to mature in 2020 and 2019, respectively. The Securitization Notes have an initial term that is approximately three months shorter than the Installment Notes. We expect that if the Securitization Notes are still outstanding in 2019, we will refinance them with a short-term borrowing to bridge the period from initial maturity of the Securitization Notes to the maturity of the Installment Notes.

## Contractual Obligations

For information regarding contractual obligations, see the caption Contractual Obligations in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2011. At June 30, 2012, there had not been a material change to the information regarding contractual obligations disclosed in our Annual Report on Form 10-K for the year ended December 31, 2011.

In accordance with an amended and restated joint venture agreement, the minority owner of Grupo OfficeMax, our joint-venture in Mexico, can elect to require OfficeMax to purchase the minority owner s $49 \%$ interest in the joint venture if certain earnings targets are achieved. Earnings targets are calculated quarterly on a rolling four-quarter basis. Accordingly, the targets may be achieved in one quarter but not in the next. If the earnings targets are achieved and the minority owner elects to require OfficeMax to purchase the minority owner s interest, the purchase price is based on the joint venture s earnings and the current market multiples of similar companies. At the end of the second quarter of 2012, Grupo OfficeMax met the earnings targets and the estimated purchase price of the minority owner s interest was $\$ 26.7$ million. As the estimated purchase price was less than the carrying value of the noncontrolling interest as of the end of the second quarter of 2012 and the end of the prior fiscal year, the Company recorded the noncontrolling interest at the carrying value for both these periods. There is no impairment relating to the assets of the joint venture as the estimated future cash flows support the overall carrying value of its assets.

## Off-Balance-Sheet Activities and Guarantees

For information regarding off-balance-sheet activities and guarantees, see Off-Balance-Sheet Activities and Guarantees in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2011. At June 30, 2012, there had not been a material change to the information regarding off-balance-sheet activities and guarantees disclosed in our Annual Report on Form 10-K for the year ended December 31, 2011.

## Seasonal Influences

Our business is seasonal, with Retail showing a more pronounced seasonal trend than Contract. Sales in the second quarter are historically the slowest of the year. Sales are stronger during the first, third and fourth quarters, which include the important new-year office supply restocking month of January, the back-to-school period and the holiday selling season, respectively.

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## Disclosures of Financial Market Risks

## Financial Instruments

Our debt is predominantly fixed-rate. At June 30, 2012, the estimated current fair value of our debt, based on quoted market prices when available or then-current interest rates for similar obligations with like maturities, including the timber notes, was approximately $\$ 508$ million less than the amount of debt reported in the Consolidated Balance Sheets. As previously discussed, there is no recourse against OfficeMax on the securitized timber notes payable as recourse is limited to proceeds from the applicable pledged Installment Notes receivable and underlying guarantees. The debt and receivables related to the timber notes have fixed interest rates and are reflected in the tables below, along with the carry amounts and estimated fair values.

The following table provides information about our financial instruments outstanding at June 30, 2012 that are sensitive to changes in interest rates. The following table does not include our obligations for pension plans and other post retirement benefits, although market risk also arises within our defined benefit pension plans to the extent that the obligations of the pension plans are not fully matched by assets with determinable cash flows. We sponsor noncontributory defined benefit pension plans covering certain terminated employees, vested employees, retirees, and some active OfficeMax employees. As our plans were frozen in 2003, our active employees and all inactive participants who are covered by the plans are no longer accruing additional benefits. However, the pension plan obligations are still subject to change due to fluctuations in long-term interest rates as well as factors impacting actuarial valuations, such as retirement rates and pension plan participants increased life expectancies. In addition to changes in pension plan obligations, the amount of plan assets available to pay benefits, contribution levels and expense are also impacted by the return on the pension plan assets. The pension plan assets include OfficeMax common stock, U.S. equities, international equities, global equities and fixed-income securities, the cash flows of which change as equity prices and interest rates vary. The risk is that market movements in equity prices and interest rates could result in assets that are insufficient over time to cover the level of projected obligations. This in turn could result in significant changes in pension expense and funded status, further impacting future required contributions. Management, together with the trustees who act on behalf of the pension plan beneficiaries, assess the level of this risk using reports prepared by independent external actuaries and take action, where appropriate, in terms of setting investment strategy and agreed contribution levels.

|  | June 30, 2012 |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount | Fair value (thou | Carrying amount nds) | Fair value |
| Financial assets: |  |  |  |  |
| Timber notes receivable |  |  |  |  |
| Wachovia | \$ 817,500 | \$ 982,028 | \$ 817,500 | \$ 943,706 |
| Lehman | \$ 32,188 | \$ 32,188 | \$ 81,750 | \$ 81,750 |
| Financial liabilities: |  |  |  |  |
| Recourse debt | \$ 237,394 | \$ 225,659 | \$ 268,190 | \$ 240,754 |
| Non-recourse debt |  |  |  |  |
| Wachovia | \$ 735,000 | \$ 891,827 | \$ 735,000 | \$ 858,779 |
| Lehman | \$ 735,000 | \$ 81,750 | \$ 735,000 | \$ 81,750 |

Changes in foreign currency exchange rates expose us to financial market risk. We occasionally use derivative financial instruments, such as forward exchange contracts, to manage our exposure associated with commercial transactions and certain liabilities that are denominated in a currency other than the currency of the operating unit entering into the underlying transaction. We generally do not enter into derivative instruments for any other purpose. We do not speculate using derivative instruments. We were not a party to any material derivative instruments at the end of the second quarter of 2012 or at 2011 fiscal year-end.

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The estimated fair values of our other financial instruments, including cash and cash equivalents and receivables are the same as their carrying values. Concentration of credit risks with respect to trade receivables is limited due to the wide variety of vendors, customers and channels to and through which our products are sourced and sold, as well as their dispersion across many geographic areas. In the fourth quarter of 2011, we became aware of financial difficulties at one of our large Contract customers. We granted the customer extended payment terms and in exchange are requesting a security interest in their assets and have implemented creditor oversight provisions. The receivable from this customer was $\$ 32$ million at June 30, 2012 and the customer is paying according to the agreed upon terms. The majority of this balance has been collected to date. Based on our ongoing sales to this customer, we continue to carry similar receivable balances, which we monitor closely.

## Facility Closure Reserves

We conduct regular reviews of our real estate portfolio to identify underperforming facilities, and close those facilities that are no longer strategically or economically beneficial. We record a liability for the cost associated with a facility closure at its estimated fair value in the period in which the liability is incurred, primarily the location s cease-use date. Upon closure, unrecoverable costs are included in facility closure reserves and include provisions for the present value of future lease obligations, less contractual or estimated sublease income. Accretion expense is recognized over the life of the payments.

In the first six months of 2012, we recorded charges of $\$ 25.3$ million primarily related to the closure of 15 underperforming stores prior to the end of their lease terms.

At June 30, 2012, the facility closure reserve was $\$ 67.9$ million with $\$ 16.3$ million included in current liabilities, and $\$ 51.6$ million included in long-term liabilities. The reserve represents future lease obligations of $\$ 125.9$ million, net of anticipated sublease income of approximately $\$ 58.0$ million. Cash payments relating to the facility closures were $\$ 9.4$ million and $\$ 11.2$ million in the first six months of 2012 and 2011, respectively.

## Environmental

For information regarding environmental issues, see the caption Environmental in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2011. At June 30, 2012, there has not been a material change to the information regarding environmental issues disclosed in the Company s Annual Report on Form 10-K for the year ending December 31, 2011.

## Critical Accounting Estimates

For information regarding critical accounting estimates, see the caption Critical Accounting Estimates in Item 7. Management siscussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2011. There have been no significant changes to the Company s critical accounting estimates during the first six months of 2012.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For information regarding market risk see the caption Disclosures of Financial Market Risks herein and in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations in the Company s Annual Report on Form 10-K for the year ended December 31, 2011. At June 30, 2012, except as disclosed herein in Disclosures of Financial Market Risks, there had not been a material change to the information regarding market risk disclosed in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

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## ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, the chief executive officer and chief financial officer directed and supervised an evaluation of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act )). The evaluation was conducted to determine whether the Company s disclosure controls and procedures were effective in bringing material information about the Company to the attention of senior management. Based on this evaluation, our chief executive officer and chief financial officer concluded that as of the end of the period covered by this report, the Company s disclosure controls and procedures were effective in alerting them in a timely manner to material information that the Company is required to disclose in its filings with the Securities and Exchange Commission.

## (b) Changes in Internal Control Over Financial Reporting

There was no change in the Company s internal control over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act, during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

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## PART II OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

We are involved in litigation and administrative proceedings arising in the normal course of our business. In the opinion of management, our recovery, if any, or our liability, if any, under pending litigation or administrative proceedings would not materially affect our financial position, results of operations or cash flows. For information concerning legal proceedings, see Note 16, Legal Proceedings and Contingencies, of the Notes to Consolidated Financial Statements in Item 8. Financial Statements and Supplementary Data in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

## ITEM 1A. RISK FACTORS

For information regarding risk factors, see Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2011. There have been no material changes to the Company s risk factors during the first six months of 2012.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
Information concerning our stock repurchases during the three months ended June 30, 2012 is below. All stock was withheld to satisfy tax withholding obligations upon vesting of restricted stock awards.
$\left.\begin{array}{lll} & & \begin{array}{c}\text { Maximum Number } \\ \text { (or }\end{array} \\ \text { Approximate } \\ \text { Dollar } \\ \text { Value) of } \\ \text { Shares (or } \\ \text { Units) }\end{array}\right\}$

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

## ITEM 4. MINE SAFETY DISCLOSURES

None

## ITEM 5. OTHER INFORMATION

None

## ITEM 6. EXHIBITS

Required exhibits are listed in the Index to Exhibits and are incorporated by reference.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

OFFICEMAX INCORPORATED
/s/ Bruce Besanko
Bruce Besanko

Executive Vice President, Chief Financial Officer and Chief Administrative Officer (As Duly Authorized Officer and Principal Financial Officer)

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## OFFICEMAX INCORPORATED

## INDEX TO EXHIBITS

Filed with the Quarterly Report on Form 10-Q for the Quarter Ended June 30, 2012

Exhibit

## Number

3.1(1) Conformed Restated Certificate of Incorporation, reflecting all amendments to date.
3.2(2) Amended and Restated Bylaws, as amended February 12, 2009.
10.1(3) Change in Control Agreement dated as of April 5, 2012 between OfficeMax Incorporated and Mr. John Kenning.
10.2(4) Nondisclosure and Fair Competition Agreement dated as of April 2, 2012 between OfficeMax Incorporated and Mr. John Kenning.
31.1* CEO Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2* CFO Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32* Section 906 Certifications of Chief Executive Officer and Chief Financial Officer of OfficeMax Incorporated.
101.INS(5)* XBRL Instance Document.
101. $\mathrm{SCH}(5)^{*} \quad$ XBRL Taxonomy Extension Schema Document.
101.CAL(5)* XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF(5)* XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB(5)* XBRL Taxonomy Extension Label Linkbase Document.
101.PRE(5)* XBRL Taxonomy Extension Presentation Linkbase Document.

* Submitted with this Form 10-Q.
(1) Exhibit 3.1 was filed under the exhibit 3.1.1 in our Registration Statement on Form S-1 dated November 4, 2009, and is incorporated herein by reference.
(2) Exhibit 3.2 was filed under the exhibit 3.2 in our Current Report on Form 8-K dated February 18, 2009, and is incorporated herein by reference.
(3) Exhibit 10.1 was filed under the exhibit 99.1 in our Current Report on Form 8-K dated April 12, 2012, and is incorporated herein by reference.
(4) Exhibit 10.2 was filed under the exhibit 99.2 in our Current Report on Form 8-K dated April 12, 2012, and is incorporated herein by reference.
(5) These interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

