CORRECTIONS CORP OF AMERICA Form 10-Q August 08, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED: JUNE 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_

**COMMISSION FILE NUMBER: 001-16109** 

# **CORRECTIONS CORPORATION OF AMERICA**

(Exact name of registrant as specified in its charter)

MARYLAND (State or other jurisdiction of

62-1763875 (I.R.S. Employer

incorporation or organization) Identification Number) 10 BURTON HILLS BLVD., NASHVILLE, TENNESSEE 37215

(Address and zip code of principal executive offices)

(615) 263-3000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer , accelerated filer , and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each class of Common Stock as of August 2, 2013:

Shares of Common Stock, \$0.01 par value per share: 115,701,833 shares outstanding.

# CORRECTIONS CORPORATION OF AMERICA

# FORM 10-Q

# FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2013

# **INDEX**

	PAGE
PART 1 FINANCIAL INFORMATION	
Item 1. Financial Statements	
a) Consolidated Balance Sheets (Unaudited) as of June 30, 2013 and December 31, 2012	1
b) Consolidated Statements of Operations (Unaudited) for the three and six months ended June 30, 2013 and 2012	2
c) Consolidated Statements of Cash Flows (Unaudited) for the six months ended June 30, 2013 and 2012	3
d) Consolidated Statement of Stockholders Equity (Unaudited) for the six months ended June 30, 2013	4
e) Consolidated Statement of Stockholders Equity (Unaudited) for the six months ended June 30, 2012	5
f) Notes to Consolidated Financial Statements (Unaudited)	6
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	30
Item 3. Quantitative and Qualitative Disclosures About Market Risk	53
Item 4. Controls and Procedures	53
PART II OTHER INFORMATION	
Item 1. Legal Proceedings	54
Item 1A, Risk Factors	54
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	54
Item 3. Defaults Upon Senior Securities	54
Item 4. Mine Safety Disclosures	54
Item 5. Other Information	54
Item 6. Exhibits	54
SIGNATURES	56

#### PART I FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS. CORRECTIONS CORPORATION OF AMERICA AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEETS

(UNAUDITED AND AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	_	20		
	-	e 30, 13	De	cember 31, 2012
ASSETS	20	13		2012
Cash and cash equivalents	\$ 3	87,875	\$	62,897
Accounts receivable, net of allowance of \$2,127 and \$2,578 respectively		33,470	Ψ	252,764
Current deferred tax assets		5,416		8.022
Prepaid expenses and other current assets	2	28,969		27,059
11-paid tripology and suit turion associa	_	-0,5 05		27,009
Total current assets	30	5,730		350,742
Property and equipment, net		38,825		2,568,791
Restricted cash		5,673		5,022
Investment in direct financing lease		6,500		7,467
Goodwill		1,158		11,988
Non-current deferred tax assets		9,035		11,500
Other assets		10,239		30,732
		,		
Total assets	\$ 2.91	17,160	\$	2,974,742
Total assets	Ψ 22,23	17,100	Ψ	2,771,712
LIABILITIES AND STOCKHOLDERS EQUITY				
Accounts payable and accrued expenses	\$ 22	28,022	\$	166,000
Income taxes payable	Ψ 22	652	Ψ	100,000
Current liabilities of discontinued operations		79		356
Current intellines of discontinued operations		17		330
Total current liabilities	22	28,753		166,458
Long-term debt		50,000		1,111,545
Deferred tax liabilities	1,1.	,000		139,526
Other liabilities	1	37,218		35,593
Outer incomines	•	77,210		33,373
Total liabilities	1 /1	15,971		1,453,122
Total habilities	1,41	13,971		1,433,122
Commitments and continuous in				
Commitments and contingencies  Preferred stock \$0.01 par value; 50,000 shares authorized; none issued and outstanding at June 30, 2013 and				
December 31, 2012, respectively				
Common stock \$0.01 par value; 300,000 shares authorized; 115,418 and 100,105 shares issued and outstanding				
at June 30, 2013 and December 31, 2012, respectively		1.154		1.001
Additional paid-in capital	1 71	1,134		1,146,488
Retained (deficit) earnings		1,786)		374,131
Totalinea (acricis) carinings	(2)	11,700)		317,131
Total stockholders, equity	1 50	11 100		1 521 620
Total stockholders equity	1,50	1,189		1,521,620
	<b></b>	<b>=</b> 4.60	Φ.	2 05 4 5 4 5
Total liabilities and stockholders equity	\$ 2,91	17,160	\$	2,974,742

The accompanying notes are an integral part of these consolidated financial statements.

1

# CORRECTIONS CORPORATION OF AMERICA AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF OPERATIONS

(UNAUDITED AND AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	For the Three Months Ended June 30, 2013 2012			Jun 2013			2012	
REVENUE:	\$	433,981	\$	442,866	\$ 8	59,705	\$ 8	378,171
EXPENSES:								
Operating		314,277		316,584	6	21,807	$\epsilon$	532,118
General and administrative		25,360		23,095	:	56,592		44,935
Depreciation and amortization		28,097		28,302		55,727		56,689
Asset impairments		2,637				2,637		
		250 251		267.001	7	26.762	_	122 742
		370,371		367,981	7.	36,763	,	33,742
OPERATING INCOME		63,610		74,885	1:	22,942	1	44,429
OTHER EXPENSES:								
Interest expense, net		11,912		14,729		24,478		31,619
Expenses associated with debt refinancing transactions		36,303		287		36,528		1,828
Other (income) expense		(36)		41		65		53
		40 170		15,057		61,071		33,500
		48,179		13,037		01,071		33,300
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES		15,431		59,828		61,871	1	10,929
Income tax benefit (expense)		4,998		(22,494)		39,650		(41,553)
		ĺ				,		
INCOME FROM CONTINUING OPERATIONS		20,429		37,334	2	01,521		69,376
Loss from discontinued operations, net of taxes								(362)
NET INCOME	\$	20,429	\$	37,334	\$ 20	01,521	\$	69,014
BASIC EARNINGS PER SHARE:								
Income from continuing operations	\$	0.19	\$	0.37	\$	1.94	\$	0.70
Loss from discontinued operations, net of taxes								
Net income	\$	0.19	\$	0.37	\$	1.94	\$	0.70
DILUTED EARNINGS PER SHARE:								
Income from continuing operations	\$	0.19	\$	0.37	\$	1.91	\$	0.69
Loss from discontinued operations, net of taxes								
Net income	\$	0.19	\$	0.37	\$	1.91	\$	0.69
REGULAR DIVIDENDS DECLARED PER SHARE	\$	0.48	\$	0.20	\$	1.01	\$	0.20
SPECIAL DIVIDENDS DECLARED PER SHARE	\$	6.66	\$		\$	6.66	\$	

The accompanying notes are an integral part of these consolidated financial statements.

2

# CORRECTIONS CORPORATION OF AMERICA AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED AND AMOUNTS IN THOUSANDS)

	For the Six Month Ended June 30,	
	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES:	2010	2012
Net income	\$ 201,521	\$ 69,014
Adjustments to reconcile net income to net cash provided by operating activities:	,	
Depreciation and amortization	55,727	56,689
Expenses associated with debt refinancing transactions	36,528	1,828
Asset impairments	2,637	
Amortization of debt issuance costs and other non-cash interest	1,966	2,224
Deferred income taxes	(145,955)	2,667
Income tax benefit of equity compensation	(31)	(2,282)
Non-cash equity compensation	6,411	5,903
Other expenses and non-cash items	753	926
Changes in assets and liabilities, net:		
Accounts receivable, prepaid expenses and other assets	17,489	15,008
Accounts payable, accrued expenses and other liabilities	5,232	(23,332)
Income taxes payable	581	1,367
1 7		,
Net cash provided by operating activities	182,859	130,012
CASH FLOWS FROM INVESTING ACTIVITIES:		
Expenditures for facility development and expansions	(10,827)	(16,843)
Expenditures for other capital improvements	(16,113)	(25,520)
Increase in restricted cash	(649)	, , ,
Proceeds from sale of assets	57	495
Increase in other assets	(2,063)	(2,246)
Payments received on direct financing lease	857	759
Net cash used in investing activities	(28,738)	(43,355)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from issuance of debt	983,000	758,500
Principal repayments of debt	(953,000)	(813,500)
Payment of debt issuance and other refinancing and related costs	(37,203)	(6,327)
Income tax benefit of equity compensation	31	2,282
Purchase and retirement of common stock	(5,454)	(2,481)
Proceeds from exercise of stock options	22,094	2,078
Dividends paid	(188,611)	(19,911)
Net cash used in financing activities	(179,143)	(79,359)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(25,022)	7,298
CASH AND CASH EQUIVALENTS, beginning of period	62,897	55,832
CASH AND CASH EQUIVALENTS, Degining of period	04,097	33,032
CASH AND CASH EQUIVALENTS, end of period	\$ 37,875	\$ 63,130

# SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Cash paid during the period for:
Interest (net of amounts capitalized of \$301 and \$635 in 2013 and 2012, respectively)

\$ 19,633 \$ 38,606

Income taxes

\$ 3,730 \$ 38,998

The accompanying notes are an integral part of these consolidated financial statements.

#### CORRECTIONS CORPORATION OF AMERICA AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

# FOR THE SIX MONTHS ENDED JUNE 30, 2013

(UNAUDITED AND AMOUNTS IN THOUSANDS)

	Common Stock		Common Stock			Additional Paid-in	Retained Earnings	
	Shares	Pa	r Value	Capital	(Deficit)	Total		
Balance as of December 31, 2012	100,105	\$	1,001	\$ 1,146,488	\$ 374,131	\$ 1,521,620		
Net income					201,521	201,521		
Issuance of common stock	19			13		13		
Retirement of common stock	(144)		(1)	(5,453)		(5,454)		
Special dividend on common stock (\$6.66 per share)	13,878		139	542,541	(678,226)	(135,546)		
Regular dividends declared on common stock (\$1.01 per share)					(109,488)	(109,488)		
Restricted stock compensation, net of forfeitures	(12)			4,445	276	4,721		
Income tax benefit of equity compensation				31		31		
Stock option compensation expense, net of forfeitures				1,677		1,677		
Restricted stock grant	300		3	(3)				
Stock options exercised	1,272		12	22,082		22,094		
-								
Balance as of June 30, 2013	115,418	\$	1,154	\$ 1,711,821	\$ (211,786)	\$ 1,501,189		

The accompanying notes are an integral part of these consolidated financial statements.

# CORRECTIONS CORPORATION OF AMERICA AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

# FOR THE SIX MONTHS ENDED JUNE 30, 2012

(UNAUDITED AND AMOUNTS IN THOUSANDS)

Additional

	Commo Shares	on Stock Par Value		Paid-in Capital	Retained Earnings	Total			
Balance as of December 31, 2011	99,528	\$	995	\$ 1,129,435	\$ 277,592	\$ 1,480,022			
Net income					69,014	69,014			
Issuance of common stock				12		12			
Retirement of common stock	(100)		(1)	(2,480)		(2,481)			
Restricted stock compensation, net of forfeitures	(7)			3,576		3,576			
Dividends declared on common stock (\$0.20 per share)					(20,060)	(20,060)			
Income tax benefit of equity compensation				2,094		2,094			
Stock option compensation expense, net of forfeitures				2,315		2,315			
Restricted stock grant	332		3	(3)					
Stock options exercised	224		3	2,075		2,078			
Balance as of June 30, 2012	99,977	\$	1,000	\$ 1,137,024	\$ 326,546	\$ 1,464,570			

The accompanying notes are an integral part of these consolidated financial statements.

#### CORRECTIONS CORPORATION OF AMERICA AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

JUNE 30, 2013

#### 1. ORGANIZATION AND OPERATIONS

Corrections Corporation of America (the Company and, together with its subsidiaries, CCA) is the nation s largest owner of privatized correctional and detention facilities and one of the largest prison operators in the United States, behind only the federal government and three states. CCA currently operates 68 correctional and detention facilities, including 53 facilities that it owns or controls, with a total design capacity of approximately 92,000 beds in 20 states and the District of Columbia.

CCA specializes in owning, operating, and managing prisons and other correctional facilities and providing inmate residential, community reentry and prisoner transportation services for governmental agencies. In addition to providing the fundamental residential services relating to inmates, CCA s facilities offer a variety of rehabilitation and educational programs, including basic education, religious services, life skills and employment training, and substance abuse treatment. These services are intended to reduce recidivism and to prepare inmates for their successful re-entry into society upon their release. CCA also provides inmates health care (including medical, dental and mental health services), food services, and work and recreational programs.

CCA began operating as a real estate investment trust ( REIT ) for federal income tax purposes effective January 1, 2013. In connection with this conversion to a REIT, CCA reorganized its corporate structure and began performing its correctional services and conducting other business activities through taxable REIT subsidiaries ( TRSs ). A TRS is a subsidiary of a REIT that is subject to applicable corporate income tax and certain qualification requirements. The Company s use of TRSs enables CCA to continue to provide correctional services at facilities it owns and at facilities owned by its government partners and to engage in certain other business activities while complying with REIT qualification requirements. The Company s use of TRSs also allows it to retain income generated by these TRSs for reinvestment without the requirement of distributing those earnings. Consequently, the income tax (expense) benefit recorded in 2013 and 2012 are not comparable. See Note 10.

#### 2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited interim consolidated financial statements have been prepared by the Company and, in the opinion of management, reflect all normal recurring adjustments necessary for a fair presentation of results for the unaudited interim periods presented. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted. The results of operations for the interim period are not necessarily indicative of the results to be obtained for the full

6

fiscal year. Reference is made to the audited financial statements of CCA included in its Annual Report on Form 10-K as of and for the year ended December 31, 2012 filed with the Securities and Exchange Commission (the SEC) on February 27, 2013 (File No. 001-16109) (the 2012 Form 10-K) with respect to certain significant accounting and financial reporting policies as well as other pertinent information of the Company.

#### **Fair Value of Financial Instruments**

To meet the reporting requirements of Accounting Standard Codification ( ASC ) 825, Financial Instruments , regarding fair value of financial instruments, CCA calculates the estimated fair value of financial instruments using market interest rates and quoted market prices of similar instruments or discounted cash flow techniques with observable Level 2 inputs, as defined in ASC 820, Fair Value Measurement . At June 30, 2013 and December 31, 2012, there were no material differences between the carrying amounts and the estimated fair values of CCA s financial instruments, other than as follows (in thousands):

	June 30, 2013			December 31, 2012							
	Carrying			Carrying				C	arrying		
	A	Amount Fair Va		ir Value	Amount		Fair Value				
Investment in direct financing lease	\$	8,376	\$	9,837	\$	9,233	\$	10,852			
Note receivable from APM	\$	4,535	\$	8,561	\$	4,819	\$	8,678			
Debt	\$ (1,	,150,000)	\$ (1	,136,500)	\$ (1	,111,545)	\$ (1	,152,550)			

#### 3. GOODWILL

ASC 350, Intangibles-Goodwill and Other , establishes accounting and reporting requirements for goodwill and other intangible assets. Goodwill was \$11.2 and \$12.0 million as of June 30, 2013 and December 31, 2012, respectively, and was associated with facilities CCA manages but does not own. This goodwill was established in connection with the acquisitions of two service companies during 2000.

In September 2011, CCA early adopted the Financial Accounting Standards Board s ASU 2011-08 that gives companies the option to perform a qualitative assessment that may allow them to skip the annual two-step impairment test. Under the amendments in ASU 2011-08, a company has the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. If the two-step impairment test is required, CCA determines the fair value of a reporting unit using a collaboration of various common valuation techniques, including market multiples and discounted cash flows. These impairment tests are required to be performed at least annually. CCA performs its impairment tests during the fourth quarter, in connection with CCA s annual budgeting process. CCA will perform these impairment tests at least annually and whenever circumstances indicate the carrying value of goodwill may not be recoverable.

#### **Table of Contents**

During the second quarter of 2013, CCA received notification that it was not selected for the continued management of the 1,000-bed Wilkinson County Correctional Facility at the end of the contract on June 30, 2013. As a result of this managed-only contract termination, CCA recorded asset impairments of \$2.6 million consisting of a goodwill impairment charge of \$0.8 million and \$1.8 million for other assets.

# 4. FACILITY ACTIVATION, DEVELOPMENTS, AND CLOSURES

In February 2008, CCA announced its intention to construct a new correctional facility in Trousdale County, Tennessee. However, during the first quarter of 2009, CCA suspended the construction of this facility until there is greater clarity around the timing of future bed absorption by its customers. CCA continues to monitor its customers needs and could promptly resume construction of the facility. As of June 30, 2013, CCA has capitalized \$29.0 million related to the Trousdale facility, including \$0.6 million in equipment and \$15.2 million of pre-fabricated concrete cells that are constructed and being stored on this site but are generally transferable to other potential CCA development projects.

In late January 2012, the governor of Kentucky submitted his proposed budget, which included the transfer of the inmates currently held at one of CCA s facilities to a facility owned by the state of Kentucky that had previously been closed. During July 2012, the Kentucky Department of Corrections (KDOC) completed the removal of the inmates previously housed in the 656-bed Otter Creek Correctional Center, a facility CCA owns in Wheelwright, Kentucky, and CCA subsequently idled the facility. The Otter Creek facility is subject to a deed of conveyance with the City of Wheelwright that includes a provision, among others, that would allow assumption of ownership of the facility by the City of Wheelwright if CCA ceases to operate the facility for more than two years. CCA is currently pursuing various customers to utilize the facility.

In June 2012, CCA received notification from the lessee of a non-secure educational facility CCA owns in Houston, Texas that the lessee was no longer able to continue making payments under the lease, resulting in a default under the lease agreement. During the third quarter of 2012, CCA reached a settlement with the lessee for damages due CCA under the defaulted lease agreement that required the lessee to pay \$1.0 million in satisfaction of future lease obligations. CCA is marketing this facility to other potential customers for either a lease or a sale transaction.

During 2010, CCA idled the 1,600-bed Prairie Correctional Facility, the 752-bed Huerfano County Correctional Center, and its 2,160-bed Diamondback Correctional Facility due to excess capacity within the states of Minnesota, Washington, and Arizona allowing those states to phase out the utilization of private sector beds at that time. Additionally, CCA owns the Queensgate Correctional Facility in Ohio and Shelby Training Center in Tennessee that were both idled in 2008. All such facilities are currently available for use to potential customers. The carrying values of CCA s seven currently idled facilities totaled \$129.6 million and \$132.1 million as of June 30, 2013 and December 31, 2012, respectively, excluding equipment and other assets that could generally be transferred and used at other facilities CCA owns without significant cost. CCA tested each of the aforementioned seven facilities for impairment when it was notified by the respective customers that they would no longer be utilizing such facility.

8

#### **Table of Contents**

CCA updates the impairment analyses on an annual basis for each of the idled facilities and for the suspended construction project in Trousdale County, Tennessee, and evaluates on a quarterly basis market developments for the potential utilization of each of these facilities in order to identify events that may cause CCA to reconsider its most recent assumptions. As a result of CCA s analyses, CCA determined each of these assets to have recoverable values in excess of the corresponding carrying values.

During the second quarter of 2013, CCA announced that the Texas Department of Criminal Justice (TDCJ) elected not to renew its contracts for the CCA owned and operated 2,103-bed Mineral Wells Pre-Parole Transfer Facility and the 2,216-bed managed-only Dawson State Jail due to a legislative budget reduction. As a result, upon expiration of the contracts in August 2013, CCA will cease operations of the Dawson State Jail and idle the Mineral Wells facility. During the second quarter of 2013, CCA performed an impairment analysis of the Mineral Wells property, which has a carrying value of \$18.7 million, and concluded that this asset has recoverable values in excess of the carrying value. CCA is currently marketing the Mineral Wells facility to potential customers.

During June 2013, the KDOC provided CCA notice that it was not going to award a contract under the RFP that would have allowed for the KDOC s continued use of CCA s owned and operated 826-bed Marion Adjustment Center. CCA expects to idle the Marion Adjustment Center following the transfer of the population by the end of September 2013, but will continue to market the facility to other customers. As a result of the notification, CCA performed an impairment analysis of the Marion Adjustment Center property, which has a carrying value of \$13.6 million, and concluded that this asset has recoverable values in excess of the carrying value.

In order to retain federal inmate populations CCA currently manages in the 1,154-bed San Diego Correctional Facility, CCA is constructing a new facility at a site in San Diego. The existing San Diego Correctional Facility is subject to a ground lease with the County of San Diego. Under the provisions of the lease, the facility is divided into different premises whereby, pursuant to an amendment to the ground lease executed in January 2010, ownership of the entire facility reverts to the County upon expiration of the lease on December 31, 2015. As of June 30, 2013, CCA has invested approximately \$49.9 million to acquire property, conduct environmental studies, obtain building permits, and complete various other design activities related to the new facility. CCA has developed plans to build a detention facility and a construction timeline that coincides with the expiration of the ground lease with the County of San Diego. CCA plans to offer this new facility to house the existing federal inmate populations at the San Diego Correctional Facility.

In September 2012, CCA announced that it was awarded a new management contract from the Arizona Department of Corrections to house up to 1,000 medium-security inmates at its 1,596-bed Red Rock Correctional Center in Arizona. The new management contract contains an initial term of ten years, with two five-year renewal options upon mutual agreement and provides an occupancy guarantee of 90% of the contracted beds, which is expected to be implemented in two phases. CCA expects to begin receiving approximately 500 inmates from Arizona beginning in January of 2014 and an additional 500 inmates in 2015. Additionally, the contract provides the state of

9

Arizona with an option to purchase the Red Rock facility at any time during the term of the contract, including extension options, based on an amortization schedule starting with the fair market value and decreasing evenly to zero over the twenty-year term. In order to prepare the Red Rock facility to house Arizona inmates under this contract, CCA expects to incur approximately \$20.5 million in capital improvements for certain physical plant modifications. As of July 31, 2013, CCA managed approximately 950 inmates for the state of California at its Red Rock facility, after having transferred approximately 650 inmates to other CCA owned and operated facilities as CCA works with California to determine the long-term plan for the inmates displaced at the Red Rock facility. To the extent California needs replacement capacity, the contract with the state of California provides flexibility to utilize other beds in CCA s system upon mutual agreement.

#### 5. DISCONTINUED OPERATIONS

In November 2011, CCA announced its joint decision with the state of Mississippi to cease operations at the state-owned 1,172-bed Delta Correctional Facility in Greenwood, Mississippi. In December 2011, CCA began the process of transferring the population of approximately 900 inmates from the facility, which was completed in January 2012. Accordingly, the results of operations, net of taxes, and the assets and liabilities of the Delta facility have been reported as discontinued operations for all periods presented.

The following table summarizes the results of operations for this facility for the six months ended June 30, 2012 (in thousands). The financial results of operations for this facility ceased in the first quarter of 2012.

	M E Ju	the Six Conths Ended one 30, 2012
REVENUE:	\$	193
Managed-only		193
EXPENSES:		861
Managed-only		861
OPERATING LOSS		(668)
Other income		91
LOSS FROM DISCONTINUED OPERATIONS BEFORE INCOME		
TAXES		(577)
Income tax benefit		215
LOSS FROM DISCONTINUED OPERATIONS, NET OF TAXES	\$	(362)

10

#### **Table of Contents**

There were no assets associated with discontinued operations as of June 30, 2013 and December 31, 2012, while there were \$0.1 million and \$0.4 million of accounts payable and accrued liabilities associated with discontinued operations as of June 30, 2013 and December 31, 2012, respectively.

CCA also expects to report the results of operations from the managed-only Wilkinson County Correctional Facility and the Dawson State Jail, each as further described in Notes 3 and 4, respectively, as discontinued operations upon termination of the management contracts in the third quarter of 2013.

#### 6. DEBT

Debt outstanding as of June 30, 2013 and December 31, 2012 consists of the following (in thousands):

	•	June 30, 2013	De	cember 31, 2012
Revolving Credit Facility, principal due at maturity in December 2017;				
interest payable periodically at variable interest rates. The weighted				
average rate at both June 30, 2013 and December 31, 2012 was 1.7%.	\$	475,000	\$	655,000
4.625% Senior Notes, principal due at maturity in May 2023; interest				
payable semi-annually in May and November at 4.625%.		350,000		
4.125% Senior Notes, principal due at maturity in April 2020; interest				
payable semi-annually in April and October at 4.125%.		325,000		
7.75% Senior Notes, principal due at maturity in June 2017; interest				
payable semi-annually in June and December at 7.75%. These notes were				
redeemed during 2013 as further described.				456,545
-				
	\$ 3	1,150,000	\$	1,111,545

Revolving Credit Facility. During January 2012, CCA entered into an amended and restated \$785.0 million senior secured revolving credit facility (the \$785.0 million Revolving Credit Facility). In addition to replacing the previous \$450.0 million revolving credit facility, during the first quarter of 2012 the \$785.0 million Revolving Credit Facility was used for the purchase of \$335.0 million of CCA s existing 6.25% Senior Notes and the payment of fees, commissions and expenses in connection with the foregoing as well as for other general corporate purposes. CCA capitalized approximately \$6.0 million of new costs associated with the \$785.0 million Revolving Credit Facility.

During March 2013, CCA further amended the \$785.0 Million Revolving Credit Facility to, among other things; increase the commitment size from \$785.0 million to \$900.0 million, extend the maturity by one year to December 2017, and provide covenant flexibility to operate as a REIT (the \$900.0 Million Revolving Credit Facility ). CCA capitalized approximately \$2.7 million of new costs associated with the amendment.

#### **Table of Contents**

The \$900.0 Million Revolving Credit Facility has an aggregate principal capacity of \$900.0 million and has an accordion feature that provides for uncommitted incremental extensions of credit in the form of increases in the revolving commitments or incremental term loans in an aggregate principal amount up to an additional \$100.0 million as requested by CCA. At CCA is option, interest on outstanding borrowings under the \$900.0 Million Revolving Credit Facility is based on either a base rate plus a margin ranging from 0.25% to 1.0% or a London Interbank Offered Rate (LIBOR) plus a margin ranging from 1.25% to 2.0% based on CCA is leverage ratio. The \$900.0 Million Revolving Credit Facility has a \$30.0 million sublimit for swing line loans that enables CCA to borrow from the Administrative Agent without advance notice at the base rate

Based on CCA s current leverage ratio, loans under the \$900.0 Million Revolving Credit Facility currently bear interest at the base rate plus a margin of 0.50% or at LIBOR plus a margin of 1.50%, and a commitment fee equal to 0.30% of the unfunded balance. The \$900.0 Million Revolving Credit Facility also has a \$50.0 million sublimit for the issuance of standby letters of credit. As of June 30, 2013, CCA had \$475.0 million in borrowings under the \$900.0 Million Revolving Credit Facility as well as \$25.2 million in letters of credit outstanding resulting in \$399.8 million available under the \$900.0 Million Revolving Credit Facility.

The \$900.0 Million Revolving Credit Facility is secured by a pledge of all of the capital stock of CCA s domestic subsidiaries, 65% of the capital stock of CCA s foreign subsidiaries, all of CCA s accounts receivable, and all of CCA s deposit accounts. The \$900.0 Million Revolving Credit Facility requires CCA to meet certain financial covenants, including, without limitation, a maximum total leverage ratio, a maximum secured leverage ratio, and a minimum fixed charge coverage ratio. As of June 30, 2013, CCA was in compliance with all such covenants. In addition, the \$900.0 Million Revolving Credit Facility contains certain covenants that, among other things, limit the incurrence of additional indebtedness, acquisitions and other investments, payment of dividends and other customary restricted payments, transactions with affiliates, asset sales, mergers and consolidations, liquidations, prepayments and modifications of other indebtedness, liens and other encumbrances and other matters customarily restricted in such agreements. In addition, the \$900.0 Million Revolving Credit Facility is subject to certain cross-default provisions with terms of CCA s other indebtedness, and is subject to acceleration upon the occurrence of a change control.

Senior Notes. Concurrent with the closing of the \$900.0 Million Revolving Credit Facility on March 21, 2013, CCA announced its intention to offer up to an aggregate of \$675.0 million in aggregate principal amount of new senior notes comprised of senior notes due 2020 and senior notes due 2023. Also on March 21, 2013, CCA commenced a cash tender offer for any and all of its \$465.0 million aggregate principal amount of 7.75% unsecured senior notes issued in June 2009 (the 7.75% Senior Notes). Holders who validly tendered their 7.75% Senior Notes before the early tender deadline on April 3, 2013 were entitled to receive total consideration equal to \$1,050 per \$1,000 principal amount of the 7.75% Senior Notes, plus any accrued and unpaid interest up to, but not including, the payment date. The total consideration included \$30 per \$1,000 principal amount of the 7.75% Senior Notes for those Holders who validly tendered on or prior to the early tender deadline, and \$20 per \$1,000 principal amount of the 7.75% Senior Notes for Holders who validly tendered following the early tender deadline but on or prior to the expiration of the

12

#### **Table of Contents**

tender offer on April 17, 2013. On April 4, 2013, CCA announced that it accepted for purchase \$315.4 million aggregate principal amount of the 7.75% Senior Notes pursuant to the tender offer for Holders who validly tendered their 7.75% Senior Notes by the early tender deadline. No Holders tendered their 7.75% Senior Notes after the early tender deadline on April 3, 2013. Following the expiration of the tender deadline, CCA redeemed on June 1, 2013 the remaining \$149.6 million outstanding 7.75% Senior Notes at a price of 103.875% of par plus accrued interest pursuant to the indenture governing the 7.75% Senior Notes.

CCA incurred \$0.2 million during the first quarter of 2013 for third-party fees and expenses associated with the tender offer, and incurred an additional \$36.3 million of charges during the second quarter of 2013 associated with the tender offer and redemption of the 7.75% Senior Notes consisting of the write-off of loan costs and the unamortized discount on the 7.75% Senior Notes, the tender fees and expenses associated with the purchase, and the redemption premium paid on the 7.75% Senior Notes.

On April 4, 2013, CCA completed the offering of \$325.0 million aggregate principal amount of 4.125% senior notes due April 1, 2020 (the 4.125% Senior Notes ) and \$350.0 million aggregate principal amount of 4.625% senior notes due May 1, 2023 (the 4.625% Senior Notes ), collectively referred to herein as the New Notes . CCA used a portion of the net proceeds from the offering of the New Notes to fund the tender offer in April 2013 and the redemption of the remaining 7.75% Senior Notes outstanding on June 1, 2013. CCA also used the net proceeds from the sale of the New Notes to fund the \$135.0 million payment in cash of up to 20% of its required distribution of C-corporation accumulated earnings and profits in connection with its REIT conversion, as further described in Note 7, to pay other REIT conversion costs and for general corporate purposes.

The New Notes were offered in the United States to qualified institutional buyers pursuant to Rule 144A under the Securities Act of 1933, as amended (the Securities Act ), and outside the United States pursuant to Regulation S under the Securities Act. In June 2013, CCA completed an offer to exchange the New Notes for new issuances of substantially identical notes that are registered under the Securities Act of 1933.

The New Notes are senior unsecured obligations of the Company and are initially guaranteed by all of the Company s subsidiaries that guarantee the \$900.0 Million Revolving Credit Facility. Interest on the 4.125% Senior Notes is payable in April and October of each year, beginning October 1, 2013. Interest on the 4.625% Senior Notes is payable in May and November of each year, beginning November 1, 2013. CCA may redeem all or part of the New Notes at any time prior to three months before their respective maturity date at a make-whole redemption price, plus accrued and unpaid interest thereon to, but not including, the redemption date. Thereafter, the New Notes are redeemable at CCA s option, in whole or in part, at a redemption price equal to 100% of the aggregate principal amount of the notes to be redeemed plus accrued and unpaid interest thereon to, but not including, the redemption date.

13

# 7. STOCKHOLDERS EQUITY Dividends on Common Stock

During 2012 and the first six months of 2013, CCA s Board of Directors declared the following quarterly dividends on its common stock:

Declaration Date	Record Date	Payable Date	Per	Share
May 11, 2012	June 8, 2012	June 22, 2012	\$	0.20
August 20, 2012	September 14, 2012	September 28, 2012	\$	0.20
November 6, 2012	November 30, 2012	December 14, 2012	\$	0.20
February 22, 2013	April 3, 2013	April 15, 2013	\$	0.53
May 16, 2013	July 3, 2013	July 15, 2013	\$	0.48

In addition, on April 8, 2013, CCA s Board of Directors declared a special dividend to shareholders of \$675 million, or approximately \$6.66 per share of common stock, in connection with CCA s previously announced plan to qualify as a REIT for federal income tax purposes effective as of January 1, 2013. The special dividend was paid in satisfaction of requirements that CCA distribute its previously undistributed accumulated earnings and profits attributable to tax periods ending prior to January 1, 2013. CCA paid the special dividend on May 20, 2013 to shareholders of record as of April 19, 2013.

Each CCA shareholder could elect to receive payment of the special dividend either in all cash, all shares of CCA common stock or a combination of cash and CCA common stock, with the total amount of cash payable to shareholders limited to a maximum of 20% of the total value of the special dividend, or \$135 million. The total amount of cash elected by shareholders exceeded 20% of the total value of the special dividend. As a result, the cash payment was prorated among those shareholders who elected to receive cash, and the remaining portion of the special dividend was paid in shares of CCA common stock. The total number of shares of CCA common stock distributed pursuant to the special dividend was 13.9 million and was determined based on shareholder elections and the average closing price per share of CCA common stock on the New York Stock Exchange for the three trading days after May 9, 2013, or \$38.90 per share.

#### **Restricted Stock and Restricted Stock Units**

During the first six months of 2013, CCA issued 415,000 shares of restricted common stock and common stock units to certain of its employees and non-employee directors, with an aggregate fair value of \$15.3 million, including 369,000 restricted shares or units to employees and non-employee directors whose compensation is charged to general and administrative expense and 46,000 restricted shares to employees whose compensation is charged to operating expense. During 2012, CCA issued 349,000 shares of restricted common stock and common stock units to certain of its employees and non-employee directors, with an aggregate fair value of \$9.2 million, including 290,000 restricted shares or units to employees and non-employee directors whose compensation is charged to general and administrative expense and 59,000 restricted shares to employees whose compensation is charged to operating expense.

14

#### **Table of Contents**

As a result of the aforementioned special dividend paid on May 20, 2013, CCA issued 139,000 shares of restricted common stock and common stock units to employee and non-employee directors who held unvested shares as of the record date. The shares of restricted common stock and common stock units were issued at the \$38.90 price per share as described above. The total special dividend to restricted stock and unit holders totaled \$6.1 million, including \$2.8 million to restricted stockholders and \$3.3 million to restricted stock unit holders. Like all accumulated dividends on restricted stock and units, the special dividend remains subject to the same vesting conditions of the underlying shares or units.

With respect to the shares and units issued in 2013, unless earlier vested under the terms of the restricted stock unit agreement, the restricted stock units issued to officers and executive officers vest evenly over a three-year period, while the shares issued to other employees cliff vest on the third anniversary of the award. Shares of restricted common stock units issued to non-employee directors vest on the first anniversary of the award. With respect to shares issued prior to 2013, CCA established performance-based vesting conditions on the shares of restricted common stock and common stock units awarded to its officers and executive officers. Unless earlier vested under the terms of the agreements, shares or units issued to officers and executive officers are subject to vesting over a three-year period based upon the satisfaction of certain performance criteria. No more than one-third of such shares or units may vest in the first performance period; however, the performance criteria are cumulative for the three-year period. Unless earlier vested under the terms of the agreements, the shares of restricted stock issued to the other employees vest after three years of continuous service.

During the three months ended June 30, 2013, CCA expensed \$2.5 million, net of estimated forfeitures, relating to restricted common stock and common stock units (\$0.3 million of which was recorded in operating expenses and \$2.2 million of which was recorded in general and administrative expenses). During the three months ended June 30, 2012, CCA expensed \$2.0 million, net of estimated forfeitures, relating to restricted common stock and common stock units (\$0.3 million of which was recorded in operating expenses and \$1.7 million of which was recorded in general and administrative expenses).

During the six months ended June 30, 2013, CCA expensed \$4.7 million, net of estimated forfeitures, relating to restricted common stock and common stock units (\$0.6 million of which was recorded in operating expenses and \$4.1 million of which was recorded in general and administrative expenses). During the six months ended June 30, 2012, CCA expensed \$3.6 million, net of estimated forfeitures, relating to restricted common stock and common stock units (\$0.5 million of which was recorded in operating expenses and \$3.1 million of which was recorded in general and administrative expenses). As of June 30, 2013, approximately 949,000 shares of restricted common stock and common stock units remained outstanding and subject to vesting, including approximately 124,000 shares issued in connection with the special dividend.

15

#### **Table of Contents**

#### **Stock Options**

In February 2013, CCA elected not to issue stock options to its non-employee directors, officers, and executive officers as it had in the past and instead elected to issue all of its equity compensation in the form of restricted common stock and common stock units as described above. During the three months ended June 30, 2013 and 2012, CCA expensed \$0.7 million and \$1.3 million, respectively, net of forfeitures, relating to its outstanding stock options. During the six months ended June 30, 2013 and 2012, CCA expensed \$1.7 million and \$2.3 million, respectively, net of forfeitures, relating to its outstanding stock options.

In connection with mandatory anti-dilution provisions of CCA s equity incentive plans, as it pertains to the special dividend, an adjustment was made to all options outstanding to (i) increase the number of shares subject to an option by multiplying the number of shares by 1.175 (the Adjustment Factor ) and (ii) reduce the exercise price per share of common stock subject to the options by dividing the initial exercise price by the Adjustment Factor. The Adjustment Factor was determined by the percentage increase in CCA s common stock resulting from the stock portion of the special dividend after taking into consideration the portion of the special dividend paid in cash. The adjustment affected all employees and non-employee directors who had outstanding option grants on May 20, 2013 (49 people) and resulted in approximately 0.5 million of incremental options awarded. As the adjustment was designed to equalize the fair value of the option award for the special dividend, and because CCA s equity incentive plans included mandatory anti-dilution provisions, there was no incremental compensation cost resulting from the adjustments to the options outstanding. As of June 30, 2013, options to purchase 3.2 million shares of common stock were outstanding with a weighted average exercise price of \$18.50.

#### 8. EARNINGS PER SHARE

Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. For CCA diluted earnings per share is computed by dividing net income by the weighted average number of common shares after considering the additional dilution related to restricted stock grants and stock options.

16

A reconciliation of the numerator and denominator of the basic earnings per share computation to the numerator and denominator of the diluted earnings per share computation is as follows (in thousands, except per share data):

		hree Months June 30, 2012		ix Months June 30, 2012
NUMERATOR	2013	2012	2013	2012
Basic:	<b>* * * * * * * * * *</b>	<b>* 25.22</b>	<b></b>	
Income from continuing operations	\$ 20,429	\$ 37,334	\$ 201,521	\$ 69,376
Loss from discontinued operations, net of taxes				(362)
Net income	\$ 20,429	\$ 37,334	\$ 201,521	\$ 69,014
Diluted:				
Income from continuing operations	\$ 20,429	\$ 37,334	\$ 201,521	\$ 69,376
Loss from discontinued operations, net of taxes				(362)
Diluted net income	\$ 20,429	\$ 37,334	\$ 201,521	\$ 69,014
DENOMINATOR				
Basic:	107 400	00.570	102 555	00.421
Weighted average common shares outstanding	107,400	99,570	103,755	99,431
Diluted:				
Weighted average common shares outstanding Effect of dilutive securities:	107,400	99,570	103,755	99,431
Stock options	1,284	767	1,420	699
Restricted stock-based compensation	307	128	258	146
Restricted stock-based compensation	307	120	250	140
Weighted average shares and assumed conversions	108,991	100,465	105,433	100,276
BASIC EARNINGS PER SHARE:				
Income from continuing operations	\$ 0.19	\$ 0.37	\$ 1.94	\$ 0.70
Loss from discontinued operations, net of taxes				
Net income	\$ 0.19	\$ 0.37	\$ 1.94	\$ 0.70
DILUTED EARNINGS PER SHARE:				
Income from continuing operations	\$ 0.19	\$ 0.37	\$ 1.91	\$ 0.69
Loss from discontinued operations, net of taxes	, 0,29	÷ 0.07	7 27/2	- 0.07

As discussed in Note 7, on May 20, 2013, CCA paid a special dividend in connection with its conversion to a REIT. The shareholders were allowed to elect to receive their payment of the special dividend either in all cash, all shares of CCA common stock, or a combination of cash and CCA common stock, except that CCA placed a limit on the aggregate amount of cash payable to the shareholders. Under ASC 505, Equity and ASU 2010-01, Accounting for Distributions to Shareholders with Components of Stock and Cash, a consensus of the FASB Emerging Issues Task Force, a distribution that allows shareholders to elect to receive cash or stock with a potential limitation on the total amount of cash that all shareholders can elect to receive in the aggregate is considered a share issuance that is reflected in earnings per share prospectively. As such, the stock portion of the special dividend, totaling 13.9 million shares, is presented prospectively in basic and diluted earnings per share as presented above and was not presented retroactively for all periods presented.

Approximately 15,000 and 1.0 million stock options were excluded from the computations of diluted earnings per share for the three months ended June 30, 2013 and 2012, respectively, because they were anti-dilutive. Approximately 14,000 and 1.3 million stock options were excluded from the computations of diluted earnings per share for the six months ended June 30, 2013 and 2012, respectively, because they were anti-dilutive.

17

# 9. COMMITMENTS AND CONTINGENCIES Legal Proceedings

The nature of CCA s business results in claims and litigation alleging that it is liable for damages arising from the conduct of its employees, inmates or others. The nature of such claims includes, but is not limited to, claims arising from employee or inmate misconduct, medical malpractice, employment matters, property loss, contractual claims, and personal injury or other damages resulting from contact with CCA s facilities, personnel or prisoners, including damages arising from a prisoner s escape or from a disturbance or riot at a facility. CCA maintains insurance to cover many of these claims, which may mitigate the risk that any single claim would have a material effect on CCA s consolidated financial position, results of operations, or cash flows, provided the claim is one for which coverage is available. The combination of self-insured retentions and deductible amounts means that, in the aggregate, CCA is subject to substantial self-insurance risk.

CCA records litigation reserves related to certain matters for which it is probable that a loss has been incurred and the range of such loss can be estimated. Based upon management s review of the potential claims and outstanding litigation and based upon management s experience and history of estimating losses, and taking into consideration CCA s self-insured retention amounts, management believes a loss in excess of amounts already recognized would not be material to CCA s financial statements. In the opinion of management, there are no pending legal proceedings that would have a material effect on CCA s consolidated financial position, results of operations, or cash flows. Any receivable for insurance recoveries is recorded separately from the corresponding litigation reserve, and only if recovery is determined to be probable. Adversarial proceedings and litigation are, however, subject to inherent uncertainties, and unfavorable decisions and rulings could occur which could have a material adverse impact on CCA s consolidated financial position, results of operations, or cash flows for the period in which such decisions or rulings occur, or future periods. Expenses associated with legal proceedings may also fluctuate from quarter to quarter based on changes in CCA s assumptions, new developments, or by the effectiveness of CCA s litigation and settlement strategies.

#### Guarantees

Hardeman County Correctional Facilities Corporation ( HCCFC ) is a nonprofit, mutual benefit corporation organized under the Tennessee Nonprofit Corporation Act to purchase, construct, improve, equip, finance, own and manage a detention facility located in Hardeman County, Tennessee. HCCFC was created as an instrumentality of Hardeman County to implement the County s incarceration agreement with the state of Tennessee to house certain inmates.

During 1997, HCCFC issued \$72.7 million of revenue bonds, which were primarily used for the construction of a 2,016-bed medium security correctional facility. In addition, HCCFC entered into a construction and management agreement with CCA in order to assure the timely and coordinated acquisition, construction, development, marketing and operation of the correctional facility.

18

#### **Table of Contents**

HCCFC leases the correctional facility to Hardeman County in exchange for all revenue from the operation of the facility. HCCFC has, in turn, entered into a management agreement with CCA for the correctional facility.

In connection with the issuance of the revenue bonds, CCA is obligated, under a debt service deficit agreement, to pay the trustee of the bond s trust indenture (the Trustee ) amounts necessary to pay any debt service deficits consisting of principal and interest requirements (outstanding principal balance of \$28.8 million at June 30, 2013 plus future interest payments). In the event the state of Tennessee, which is currently utilizing the facility to house certain inmates, exercises its option to purchase the correctional facility, CCA is also obligated to pay the difference between principal and interest owed on the bonds on the date set for the redemption of the bonds and amounts paid by the state of Tennessee for the facility plus all other funds on deposit with the Trustee and available for redemption of the bonds. Ownership of the facility reverts to the state of Tennessee in 2017 at no cost. Therefore, CCA does not currently believe the state of Tennessee will exercise its option to purchase the facility. At June 30, 2013, the outstanding principal balance of the bonds exceeded the purchase price option by \$11.3 million.

#### 10. INCOME TAXES

As discussed in Note 1, the Company began operating in compliance with REIT requirements for federal income tax purposes effective January 1, 2013. As a REIT, the Company must distribute at least 90 percent of its taxable income (including dividends paid to it by its TRSs) and will not pay federal income taxes on the amount distributed to its shareholders. Therefore, the Company should not be subject to federal income taxes if it distributes 100 percent of its taxable income. Most states, where CCA holds investments in real estate, conform to the federal rules recognizing REITs. Certain subsidiaries have made an election with the Company to be treated as TRSs in conjunction with the Company s REIT election; the TRS elections will permit CCA to engage in certain business activities in which the REIT may not engage directly. A TRS is subject to federal and state income taxes on the income from these activities and therefore, CCA includes a provision for taxes in its consolidated financial statements.

Income taxes are accounted for under the provisions of ASC 740 Income Taxes . ASC 740 generally requires CCA to record deferred income taxes for the tax effect of differences between book and tax bases of its assets and liabilities.

Deferred income taxes reflect the available net operating losses and the net tax effect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. As a result of CCA s election to be taxed as a REIT effective January 1, 2013, CCA recorded during the first quarter of 2013 a net tax benefit of \$137.7 million for the revaluation of certain deferred tax assets and liabilities and other income taxes associated with the REIT conversion based on the revised tax structure.

19

#### **Table of Contents**

Realization of the future tax benefits related to deferred tax assets is dependent on many factors, including CCA s past earnings history, expected future earnings, the character and jurisdiction of such earnings, unsettled circumstances that, if unfavorably resolved, would adversely affect utilization of its deferred tax assets, carryback and carryforward periods, and tax strategies that could potentially enhance the likelihood of realization of a deferred tax asset.

CCA recorded an income tax benefit of \$5.0 million and \$139.7 million for the three and six months ended June 30, 2013, respectively, primarily as a result of the revaluation of deferred tax assets and liabilities during the first quarter of 2013 associated with the REIT conversion discussed above, as well as certain income tax benefits recorded during both the first and second quarters associated with expenses associated with debt refinancing transactions, tax credits and certain tax planning strategies implemented during 2013. CCA recorded an income tax expense of \$22.5 million and \$41.6 million for the three and six months ended June 30, 2012, respectively. CCA s income taxes and effective tax rate are significantly lower in 2013 as a result of the election to be taxed as a REIT effective January 1, 2013. As a REIT, CCA will be entitled to a deduction for dividends paid, resulting in a substantial reduction in the amount of federal income tax expense it recognizes. Substantially all of CCA s income tax expense will be incurred based on the earnings generated by its TRSs.

CCA s overall effective tax rate is estimated based on its current projection of annual taxable income and could change in the future as a result of changes in these estimates, the implementation of additional tax planning strategies, changes in federal or state tax rates or laws affecting tax credits available to CCA, changes in other tax laws, changes in estimates related to uncertain tax positions, or changes in state apportionment factors, as well as changes in the valuation allowance applied to CCA s deferred tax assets that are based primarily on the amount of state net operating losses and tax credits that could expire unused.

#### **Income Tax Contingencies**

ASC 740 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The guidance prescribed in ASC 740 establishes a recognition threshold of more likely than not that a tax position will be sustained upon examination. The measurement attribute requires that a tax position be measured at the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement.

CCA had no liabilities recorded for uncertain tax positions as of June 30, 2013. CCA recognizes interest and penalties related to unrecognized tax positions in income tax expense. CCA does not currently anticipate that the total amount of unrecognized tax positions will significantly increase or decrease in the next twelve months.

#### 11. SEGMENT REPORTING

As of June 30, 2013, CCA owned and managed 49 correctional and detention facilities, and managed 18 correctional and detention facilities it did not own. Management views CCA s operating results in two reportable segments: (1) owned and managed

20

correctional and detention facilities and (2) managed-only correctional and detention facilities. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies in the notes to consolidated financial statements included in CCA s 2012 Form 10-K. Owned and managed facilities include the operating results of those facilities placed into service that were owned or controlled via a lease and managed by CCA. Following the Company s reorganization to begin operating as a REIT effective January 1, 2013, the Company chose to reclassify the financial information provided for segment reporting purposes at two facilities where the property is effectively controlled by the Company under operating lease arrangements. Previously, the Company classified these two facilities controlled under operating leases within the managed-only segment. The Company now reports the financial information associated with these facilities as owned and managed and has reclassified its segment reporting for all periods presented. Managed-only facilities include the operating results of those facilities owned by a third party and managed by CCA. CCA measures the operating performance of each facility within the above two reportable segments, without differentiation, based on facility net operating income. CCA defines facility net operating income as a facility s operating income or loss from operations before interest, taxes, asset impairments, depreciation, and amortization. Since each of CCA s facilities within the two reportable segments exhibit similar economic characteristics, provide similar services to governmental agencies, and operate under a similar set of operating procedures and regulatory guidelines, the facilities within the identified segments have been aggregated and reported as one reportable segment.

The revenue and facility net operating income for the reportable segments and a reconciliation to CCA s operating income is as follows for the three and six months ended June 30, 2013 and 2012 (in thousands):

		For the Three Months Ended June 30, 2013 2012		x Months une 30, 2012
Revenue:				
Owned and managed	\$ 348,608	\$ 357,938	\$ 690,101	\$ 709,701
Managed-only	84,286	83,476	167,599	165,884
Total management revenue	432,894	441,414	857,700	875,585
C C C C C C C C C C C C C C C C C C C	,			
Operating expenses:				
Owned and managed	234,648	238,228	463,903	473,866
Managed-only	75,088	73,848	149,138	148,905
Total operating expenses	309,736	312,076	613,041	622,771
	,	,	,-	,,,,
Facility net operating income:				
Owned and managed	113,960	119,710	226,198	235,835
Managed-only	9,198	9,628	18,461	16,979
Total facility net operating income	123,158	129,338	244,659	252,814
		,	,	
Other revenue (expense):				
Rental and other revenue	1,087	1,452	2,005	2,586
Other operating expense	(4,541)	(4,508)	(8,766)	(9,347)
General and administrative	(25,360)	(23,095)	(56,592)	(44,935)
Depreciation and amortization	(28,097)	(28,302)	(55,727)	(56,689)
Asset impairments	(2,637)	, , ,	(2,637)	
-				
Operating income	\$ 63,610	\$ 74,885	\$ 122,942	\$ 144,429
	· ·			

21

The following table summarizes capital expenditures including accrued amounts for the reportable segments for the three and six months ended June 30, 2013 and 2012 (amounts in thousands):

		For the Three Months Ended June 30, 2013 2012		ix Months June 30, 2012	
Capital expenditures:	2013	2012	2013	2012	
Owned and managed	\$ 15,023	\$ 15,834	\$ 23,342	\$ 29,436	
Managed-only	523	1,765	1,477	2,686	
Corporate and other	1,361	2,308	2,891	9,255	
Total capital expenditures	\$ 16,907	\$ 19,907	\$ 27,710	\$41,377	

The assets for the reportable segments are as follows (amounts in thousands):

	June 30, 2013	December 31, 2012
Assets:		
Owned and managed	\$ 2,631,937	\$ 2,654,791
Managed-only	97,254	119,191
Corporate and other	187,969	200,760
•	,	
Total assets	\$ 2.917.160	\$ 2,974,742

### 12. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS OF THE COMPANY AND SUBSIDIARIES

The following condensed consolidating financial statements of the Company and subsidiaries have been prepared pursuant to Rule 3-10 of Regulation S-X. These condensed consolidating financial statements have been prepared from CCA s financial information on the same basis of accounting as the consolidated financial statements. On December 31, 2012 CCA transferred certain real estate assets and contracts from certain of its subsidiaries to the Company (as the parent company). Accordingly, the Company (as the parent corporation to its subsidiaries) which heretofore had no independent assets or operations (as defined under Rule 3-10(f) of Regulation S-X) maintains its own independent assets as of June 30, 2013 and December 31, 2012. With respect to the periods prior to December 31, 2012, such internal legal restructuring has been reported in the following condensed consolidating financial statements as if it had occurred on January 1, 2012.

# CONDENSED CONSOLIDATING BALANCE SHEET

# As of June 30, 2013

(in thousands)

A COLDIFIC	Paren	t	Combi Subsid Guarar	iary	Ad	nsolidating ljustments nd Other	Con	Total solidated mounts
ASSETS	\$ 8.9	071	d 30	004	ø		ф	27 975
Cash and cash equivalents	318,5	971		,904 .651	\$	(401 (01)	\$	37,875
Accounts receivable, net of allowance Current deferred tax assets	318,			,		(401,691)		233,470
	0 1	4 201		,412		(9,598)		5,416 28,969
Prepaid expenses and other current assets	0,4	201	30	,366		(9,390)		20,909
T. I.	225	<b>606</b>	201	222		(411 200)		205 520
Total current assets	335,0			,333		(411,289)	•	305,730
Property and equipment, net	2,445,1			,659			2	,538,825
Restricted cash		649	5	,024				5,673
Investment in direct financing lease	0,3	500	44	150				6,500
Goodwill	212.6	000		,158		(100.051)		11,158
Other assets	212,8	880		,210		(190,851)		40,239
Non-current deferred tax assets			9	,561		(526)		9,035
T . 1	<b># 2 000 6</b>	001	ф <b>F</b> 10	0.45	φ	((02 ((()	Φ 3	017 170
Total assets	\$ 3,000,8	881	\$ 518	,945	\$	(602,666)	\$ 2	,917,160
LIABILITIES AND STOCKHOLDERS EQUITY								
Accounts payable and accrued expenses	\$ 348,2	266	\$ 291	,046	\$	(411,290)	\$	228,022
Income taxes payable	,			652				652
Current liabilities of discontinued operations				<b>79</b>				79
•								
Total current liabilities	348,	266	291	,777		(411,290)		228,753
Long-term debt	1,150,0	000	100	,000		(100,000)	1	,150,000
Deferred tax liabilities		526				(526)		
Other liabilities	9	900	36	,318		` '		37,218
								·
Total liabilities	1,499,	692	428	,095		(511,816)	1	,415,971
	2,.,,,			,0,0		(211,010)	-	,
Total stockholders equity	1,501,1	189	90	,850		(90,850)	1	,501,189
Total stockholders 'Quity	1,501,1	10)	70	,000		(70,020)	1	,501,107
Total liabilities and stockholders equity	\$ 3,000,8	881	\$ 518	,945	\$	(602,666)	\$ 2	,917,160

# CONDENSED CONSOLIDATING BALANCE SHEET

# As of December 31, 2012

(in thousands)

	Parent	Combined Subsidiary Guarantors	Consolidating Adjustments and Other	Total Consolidated Amounts
<u>ASSETS</u>				
Cash and cash equivalents	\$	\$ 62,897	\$	\$ 62,897
Accounts receivable, net of allowance	136,128	255,192	(138,556)	252,764
Deferred tax assets	137	7,885		8,022
Prepaid expenses and other current assets	1,766	35,175	(9,882)	27,059
Total current assets	138,031	361,149	(148,438)	350,742
Property and equipment, net	2,462,917	105,874		2,568,791
Restricted cash		5,022		5,022
Investment in direct financing lease	7,467			7,467
Goodwill		11,988		11,988
Other assets	191,502	114,953	(275,723)	30,732
Total assets	\$ 2,799,917	\$ 598,986	\$ (424,161)	\$ 2,974,742
LIABILITIES AND STOCKHOLDERS EQUITY	¢ 20.0(1	f 296 242	ф (1.49.402)	ф 1 <i>(</i> С000
Accounts payable and accrued expenses	\$ 28,061	\$ 286,342	\$ (148,403)	\$ 166,000
Income taxes payable		102 356		102
Current liabilities of discontinued operations		330		356
Total current liabilities	28,061	286,800	(148,403)	166,458
Long-term debt	1,111,545	100,000	(100,000)	1,111,545
Deferred tax liabilities	138,691	835		139,526
Other liabilities		35,593		35,593
Total liabilities	1,278,297	423,228	(248,403)	1,453,122
Total stockholders equity	1,521,620	175,758	(175,758)	1,521,620
Total liabilities and stockholders equity	\$ 2,799,917	\$ 598,986	\$ (424,161)	\$ 2,974,742

# CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

# For the three months ended June 30, 2013

(in thousands)

REVENUES	Parent \$ 318,939	Combined Subsidiary Guarantors \$ 345,714	Consolidating Adjustments and Other \$ (230,672)	Total Consolidated Amounts \$ 433,981
EXPENSES:				
Operating	237,181	307,768	(230,672)	314,277
General and administrative	8,086	17,274		25,360
Depreciation and amortization	18,936	9,161		28,097
Asset impairments		2,637		2,637
	264,203	336,840	(230,672)	370,371
OPERATING INCOME	54,736	8,874		63,610
OTHER (INCOME) EXPENSE:				
Interest expense, net	10,621	1,291		11,912
Expenses associated with debt refinancing transactions	28,386	7,917		36,303
Other (income) expense	(1)	(16)	(19)	(36)
	39,006	9,192	(19)	48,179
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME				
TAXES	15,730	(318)	19	15,431
Income tax (expense) benefit	(13)	5,011		4,998
INCOME FROM CONTINUING OPERATIONS	15,717	4,693	19	20,429
Income from equity in subsidiaries	4,712	ĺ	(4,712)	Í
NET INCOME	\$ 20,429	\$ 4,693	\$ (4,693)	\$ 20,429

# CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

# For the three months ended June 30, 2012

(in thousands)

	Parent	Combined Subsidiary Guarantors	Consolidating Adjustments and Other	Total Consolidated Amounts
REVENUES	\$ 356,070	\$ 90,883	\$ (4,087)	\$ 442,866
EXPENSES:				
Operating	239,708	80,963	(4,087)	316,584
General and administrative	18,384	4,711		23,095
Depreciation and amortization	18,459	9,843		28,302
	276,551	95,517	(4,087)	367,981
OPERATING INCOME (LOSS)	79,519	(4,634)		74,885
OTHER (INCOME) EXPENSE:				
Interest expense, net	14,433	296		14,729
Expenses associated with debt refinancing transactions	287			287
Other (income) expense	27	(5)	19	41
	14,747	291	19	15,057
INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	64,772	(4,925)	(19)	59,828
Income tax (expense) benefit	(23,124)	630		(22,494)
INCOME (LOSS) FROM CONTINUING OPERATIONS	41,648	(4,295)	(19)	37,334
Loss from equity in subsidiaries	(4,314)		4,314	
NET INCOME (LOSS)	\$ 37,334	\$ (4,295)	\$ 4,295	\$ 37,334

# CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

# For the six months ended June 30, 2013

(in thousands)

	Parent	Combined Subsidiary Guarantors	Consolidating Adjustments and Other	Total Consolidated Amounts
REVENUES	\$ 632,376	\$ 687,708	\$ (460,379)	\$ 859,705
RE VERCEIO	ψ 052,570	Ψ 007,700	ψ (400,575)	ψ 055,705
EXPENSES:				
Operating	471,841	610,345	(460,379)	621,807
General and administrative	17,695	38,897		56,592
Depreciation and amortization	37,587	18,140		55,727
Asset impairments		2,637		2,637
	527,123	670,019	(460,379)	736,763
	,	,	, , ,	, , , , , , , , , , , , , , , , , , ,
OPERATING INCOME	105,253	17,689		122,942
OTHER (INCOME) EXPENSE:				
Interest expense, net	20,716	3,762		24,478
Expenses associated with debt refinancing transactions	28,563	7,965		36,528
Other (income) expense	320	(217)	(38)	65
	49,599	11,510	(38)	61,071
	,	,	, ,	ĺ
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME				
TAXES	55,654	6,179	38	61,871
Income tax benefit	138,198	1,452		139,650
INCOME FROM CONTINUING OPERATIONS	193,852	7,631	38	201,521
Income from equity in subsidiaries	7,669	.,	(7,669)	,
. ,	, .		, , , ,	
NET INCOME	\$ 201,521	\$ 7,631	\$ (7,631)	\$ 201,521

# CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

# For the six months ended June 30, 2012

(in thousands)

	Parent	Combined Subsidiary Guarantors	Consolidating Adjustments and Other		 Total nsolidated amounts
REVENUES	\$ 705,644	\$ 181,504	\$	(8,977)	\$ 878,171
EXPENSES:					
Operating	477,239	163,856		(8,977)	632,118
General and administrative	35,768	9,167			44,935
Depreciation and amortization	36,710	19,979			56,689
	549,717	193,002		(8,977)	733,742
OPERATING INCOME	155,927	(11,498)			144,429
	,				<i>'</i>
OTHER (INCOME) EXPENSE:					
Interest expense, net	31,027	592			31,619
Expenses associated with debt refinancing transactions	1,828				1,828
Other (income) expense	48	(34)		39	53
	32,903	558		39	33,500
	, , , ,				,-
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME					
TAXES	123,024	(12,056)		(39)	110,929
Income tax (expense) benefit	(43,920)	2,367			(41,553)
	. , , ,	,			. , ,
INCOME FROM CONTINUING OPERATIONS	79,104	(9,689)		(39)	69,376
Loss from equity in subsidiaries	(10,090)	(= 4002)		10,090	<i>01</i> <b>,0</b> 1 0
Loss from discontinued operations, net of taxes		(362)			(362)
•					
NET INCOME	\$ 69,014	\$ (10,051)	\$	10,051	\$ 69,014

#### CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

#### For the six months ended June 30, 2013

(in thousands)

	Parent	Combined Subsidiary Guarantors	Consolidating Adjustments And Other	Total Consolidated Amounts
Net cash provided by (used in) operating activities	\$ (57,630)	\$ 240,489	\$	\$ 182,859
Net cash used in investing activities	(21,146)	(7,592)		(28,738)
Net cash provided by (used in) financing activities	87,747	(266,890)		(179,143)
Net Increase (Decrease) in Cash and Cash Equivalents	8,971	(33,993)		(25,022)
CASH AND CASH EQUIVALENTS, beginning of year		62,897		62,897
CASH AND CASH EQUIVALENTS, end of year	\$ 8,971	\$ 28,904	\$	\$ 37,875

#### CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

# For the six months ended June 30, 2012

(in thousands)

	Parent	Combined Subsidiary Guarantors	Consolidating Adjustments And Other	Total Consolidated Amounts
Net cash provided by operating activities	\$ 124,107	\$ 5,905	\$	\$ 130,012
Net cash used in investing activities	(24,240)	(19,115)		(43,355)
Net cash used in financing activities	(99,867)	20,508		(79,359)
Net Increase in Cash and Cash Equivalents		7.298		7,298
CASH AND CASH EQUIVALENTS, beginning of year		55,832		55,832
CASH AND CASH EQUIVALENTS, end of year	\$	\$ 63,130	\$	\$ 63,130

# 13. SUBSEQUENT EVENTS

On July 31, 2013, CCA closed on the acquisition of Correctional Alternatives, Inc. ( CAI ) a privately held community corrections company for an all cash purchase price of approximately \$36 million, excluding transaction related expenses. Founded in 1987, CAI provides cost-effective solutions for housing and rehabilitation through community corrections and reentry services. CAI operates two facilities concentrating on community corrections and specializing in work furloughs, residential reentry programs and home confinement for San Diego County and Bureau of Prisons ( BOP ) residents. During 2012, CAI generated approximately \$10 million in total revenues and owns a 120-bed facility and controls a 483-bed facility through a long-term lease.

Table of Contents 36

29

## **Table of Contents**

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report.

This quarterly report on Form 10-Q contains statements as to our beliefs and expectations of the outcome of future events that are forward-looking statements as defined within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of current or historical fact contained herein, including statements regarding our future financial position, business strategy, budgets, projected costs and plans, and objectives of management for future operations, are forward-looking statements. The words anticipate, believe, continue, estimate, expect, intend, may, plan, projects, will, and similar expressions, as they relate to us, are intended to identify for statements. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made. These include, but are not limited to, the risks and uncertainties associated with:

general economic and market conditions, including the impact governmental budgets can have on our per diem rates and occupancy;

fluctuations in operating results because of, among other things, changes in occupancy levels, competition, increases in cost of operations, fluctuations in interest rates, and risks of operations;

changes in the privatization of the corrections and detention industry and the public acceptance of our services;

our ability to obtain and maintain correctional facility management contracts, including as the result of sufficient governmental appropriations, inmate disturbances, and the timing of the opening of new facilities and the commencement of new management contracts as well as our ability to utilize current available beds and new capacity as development and expansion projects are completed;

increases in costs to develop or expand correctional facilities that exceed original estimates, or the inability to complete such projects on schedule as a result of various factors, many of which are beyond our control, such as weather, labor conditions, and material shortages, resulting in increased construction costs;

changes in governmental policy and in legislation and regulation of the corrections and detention industry that adversely affect our business, including, but not limited to, the impact of the Budget Control Act of 2011 on federal corrections budgets, California s utilization of out-of-state private correctional capacity, and the impact of any changes to immigration reform laws;

our ability to meet and maintain qualification for taxation as a real estate investment trust ( REIT ); and

the availability of debt and equity financing on terms that are favorable to us.

Any or all of our forward-looking statements in this quarterly report may turn out to be inaccurate. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy, and financial needs. Our statements can be affected by inaccurate assumptions we might make or by known or unknown risks, uncertainties and assumptions, including the risks, uncertainties, and assumptions described in Risk Factors disclosed in detail in the 2012 Form 10-K and in

#### **Table of Contents**

other reports we file with the SEC from time to time. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly revise these forward-looking statements to reflect events or circumstances occurring after the date hereof or to reflect the occurrence of unanticipated events. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements contained in this report and in the 2012 Form 10-K.

## **OVERVIEW**

#### The Company

We currently operate 68 facilities, including 53 facilities that we own or control, with a total design capacity of approximately 92,000 beds in 20 states and the District of Columbia. We specialize in owning, operating, and managing prisons and other correctional facilities and providing inmate residential, community reentry and prisoner transportation services for governmental agencies. In addition to providing the fundamental residential services relating to inmates, our facilities offer a variety of rehabilitation and educational programs, including basic education, religious services, life skills and employment training and substance abuse treatment. These services are intended to reduce recidivism and to prepare inmates for their successful re-entry into society upon their release. We also provide inmates health care (including medical, dental and mental health services), food services and work and recreational programs.

Our website address is www.cca.com. We make our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports under the Securities Exchange Act of 1934, as amended (the Exchange Act ), available on our website, free of charge, as soon as reasonably practicable after these reports are filed with or furnished to the SEC. Information on our website is not part of this report.

#### **REIT Conversion**

In February 2013, we received a favorable ruling from the Internal Revenue Service ( IRS ) substantially in the form submitted, and announced that we had completed our analysis of the feasibility and potential benefits of a conversion to a real estate investment trust ( REIT ) and had completed the reorganization of our corporate structure to begin operating as a REIT for federal income tax purposes effective January 1, 2013. We believe the REIT conversion has the potential to maximize our ability to create stockholder value given the nature of our assets, help lower our cost of capital, draw a larger base of potential stockholders, provide greater flexibility to pursue growth opportunities, and create a more efficient operating structure.

Beginning January 1, 2013, we have provided correctional services and conducted other operations through taxable REIT subsidiaries (TRSs). A TRS is a subsidiary of a REIT that is subject to applicable corporate income tax and certain qualification requirements. Our use of TRSs enables us to continue to provide correctional services at facilities we own and at facilities owned by our government partners and to engage in certain other operations while complying with REIT qualification requirements. Our use of TRSs also allows our TRSs to retain income generated by their operations for reinvestment without the requirement of distributing those earnings.

31

## **Table of Contents**

As a REIT, we generally will not be subject to federal income taxes on our REIT taxable income and gains that we distribute to our stockholders, including the income derived from providing prison bed capacity and correctional services to our government partners. However, even as a REIT, we will remain obligated to pay income taxes on earnings from our TRS operations.

To qualify and be taxed as a REIT, we will generally be required to annually distribute to our stockholders an amount equal to at least 90% of our REIT taxable income (determined without regard to the dividends paid deduction and excluding net capital gains). Our REIT taxable income typically will not include income earned by our TRSs except to the extent the TRSs pay dividends to the REIT. Prior to the REIT conversion, we operated as a C corporation for federal income tax purposes. A REIT is not permitted to retain earnings and profits accumulated during the years it was taxed as a C corporation, and must make one or more distributions to stockholders that equal or exceed those accumulated amounts. On April 8, 2013, our Board of Directors declared a special dividend to stockholders of \$675.0 million, or \$6.66 per share of common stock, in satisfaction of the requirements to distribute our previously undistributed accumulated earnings and profits attributable to tax periods ending prior to January 1, 2013. We paid the special dividend on May 20, 2013 to stockholders on record as of April 19, 2013. The special dividend was composed of cash and shares of our common stock, at each stockholder s election, subject to a cap on the total amount of cash equal to 20% of the aggregate amount of the special dividend, or \$135.0 million. The balance of the special dividend was paid in the form of 13.9 million additional shares of our common stock.

## CRITICAL ACCOUNTING POLICIES

The consolidated financial statements in this report are prepared in conformity with U.S. generally accepted accounting principles. As such, we are required to make certain estimates, judgments, and assumptions that we believe are reasonable based upon the information available. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. A summary of our significant accounting policies is described in our 2012 Form 10-K. The significant accounting policies and estimates which we believe are the most critical to aid in fully understanding and evaluating our reported financial results include the following:

Asset impairments. Although we experienced asset impairments of \$1.8 million, excluding goodwill, during the second quarter of 2013 associated with the termination of the management contract at the managed-only Wilkinson County Correctional Facility, the primary risk we face for future asset impairment charges is associated with correctional facilities we own. As of June 30, 2013, we had \$2.5 billion in property and equipment, including \$161.9 million in long-lived assets excluding equipment, at nine idled facilities, including the Mineral Wells and Marion Adjustment facilities that will be idled during the third quarter 2013. We also had \$29.0 million invested in a construction project in Trousdale County, Tennessee at which we have suspended construction activities until we have greater clarity around the timing of future bed absorption by our customers. The impairment

32

#### **Table of Contents**

analyses we performed for each of these facilities excluded the net book value of equipment, as a substantial portion of the equipment is easily transferrable to other company-owned facilities without significant cost. From the date each facility became idle, the idled facilities incurred combined operating expenses of \$3.3 million and \$2.7 million for the six months ended June 30, 2013 and 2012, respectively.

We evaluate the recoverability of the carrying values of our long-lived assets, other than goodwill, when events suggest that an impairment may have occurred. Such events primarily include, but are not limited to, the termination of a management contract or a significant decrease in inmate populations within a correctional facility we own or manage. Accordingly, we tested each of the aforementioned nine currently idled facilities for impairment when we were notified by the respective customers that they would no longer be utilizing such facility. We tested the facility under construction for impairment when we suspended construction of the facility.

We re-perform the impairment analyses on an annual basis for each of the idle facilities and for the suspended construction project, and evaluate on a quarterly basis market developments for the potential utilization of each of these facilities in order to identify events that may cause us to reconsider our most recent assumptions. Such events could include negotiations with a prospective customer for the utilization of an idle facility at terms significantly less favorable than used in our most recent impairment analysis, or changes in legislation surrounding a particular facility that could impact our ability to house certain types of inmates at such facility, or a demolition or substantial renovation of a facility. Further, a substantial increase in the number of available beds at other facilities we own could lead to a deterioration in market conditions and cash flows that we might be able to obtain under a new management contract at our idle facilities. We have historically secured contracts with customers at existing facilities that were already operational, allowing us to move the existing population to other idle facilities. Although they are not frequently received, an unsolicited offer to purchase any of our idle facilities, or facilities under construction such as the Trousdale project, at amounts that are less than the carrying value could also cause us to reconsider the assumptions used in our most recent impairment analysis. However, we can provide no assurance that we will be able to secure agreements to utilize our idle facilities, or that we will not incur impairment charges in the future.

Our evaluations also take into consideration our historical experience in securing new management contracts to utilize facilities that had been previously idled for periods comparable to or in excess of the periods that our currently idle facilities have been idle. Such previously idled facilities are currently being operated under contracts that generate cash flows resulting in the recoverability of the net book value of the previously idled facilities by substantial amounts. Due to a variety of factors, the lead time to negotiate contracts with our federal and state partners to utilize idle bed capacity is generally lengthy and has historically resulted in periods of idleness similar to the ones we are currently experiencing at our idle facilities. As a result of our analyses, we determined each of these assets to have recoverable values in excess of the corresponding carrying values.

By their nature, these estimates contain uncertainties with respect to the extent and timing of the respective cash flows due to potential delays or material changes to historical terms and conditions in contracts with prospective customers that could impact the estimate of cash flows. Notwithstanding the effects the current economy has had on our customers demand for prison beds in the short term which has led to our decision to idle certain facilities, we

33

## **Table of Contents**

believe the long-term trends favor an increase in the utilization of our correctional facilities and management services. This belief is based on our experience in operating in recessionary environments and in working with governmental agencies faced with significant budgetary challenges, which is a primary contributing factor to the lack of appropriated funding to build new bed capacity by the federal and state governments with which we partner.

Goodwill impairments. As of June 30, 2013, we had \$11.2 million of goodwill related to certain of our managed-only facilities and at a facility we do not own but control through a lease. We evaluate the carrying value of goodwill during the fourth quarter of each year, in connection with our annual budgeting process, and whenever circumstances indicate the carrying value of goodwill may not be recoverable. Such circumstances primarily include, but are not limited to, the termination of a management contract or a significant decrease in inmate populations within a reporting unit.

During the second quarter of 2013, we received notification that we were not selected for the continued management of the 1,000-bed Wilkinson County Correctional Facility at the end of the contract on June 30, 2013. As a result of this managed-only contract termination, we recorded a goodwill impairment of \$0.8 million in June 2013 resulting from this contract termination.

In September 2011, the Financial Accounting Standards Board issued Accounting Standards Update ( ASU ) 2011-08 that gives companies the option to perform a qualitative assessment that may allow them to skip the annual two-step impairment test. Under the amendments in ASU 2011-08, a company has the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. If the two-step impairment test is required, we determine the fair value of a reporting unit using a collaboration of various common valuation techniques, including market multiples and discounted cash flows. We evaluated our goodwill for impairment in the fourth quarter of 2012 by using the qualitative factors described in ASU 2011-08 and concluded that it was not more likely than not that the fair value of our reporting units was less than the carrying amounts thus allowing us to forego the two-step impairment test. We do not expect our estimates or assumptions used in this analysis to change in the near term such that they would trigger an impairment of goodwill, except for notification of a contract termination or non-renewal of a contract by a customer at a facility with goodwill, like we experienced during the second quarter of 2013 at our Wilkinson facility. Each of these techniques requires considerable judgment and estimations which could change in the future.

Income taxes. Deferred income taxes reflect the available net operating losses and tax credit carryforwards and the net tax effect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. As a result of our election to be taxed as a REIT effective January 1, 2013, during the first quarter of 2013 we recorded a net tax benefit of \$137.7 million for the revaluation of certain deferred tax assets and liabilities and other income taxes associated with the REIT conversion based on the revised estimated annual effective tax rate as a REIT. Realization of the future tax benefits related to deferred tax assets is dependent on many factors, including our past earnings history, expected future earnings, the character and

34

## **Table of Contents**

jurisdiction of such earnings, unsettled circumstances that, if unfavorably resolved, would adversely affect utilization of our deferred tax assets, carryback and carryforward periods, and tax planning strategies that could potentially enhance the likelihood of realization of a deferred tax asset.

Self-funded insurance reserves. As of June 30, 2013, we had \$34.3 million in accrued liabilities for employee health, workers compensation, and automobile insurance claims. We are significantly self-insured for employee health, workers compensation, and automobile liability insurance claims. As such, our insurance expense is largely dependent on claims experience and our ability to control our claims. We have consistently accrued the estimated liability for employee health insurance claims based on our history of claims experience and the time lag between the incident date and the date we pay the claims. We have accrued the estimated liability for workers compensation claims based on an actuarial valuation of the outstanding liabilities, discounted to the net present value of the outstanding liabilities, using a combination of actuarial methods used to project ultimate losses, and our automobile insurance claims based on estimated development factors on claims incurred. The liability for employee health, workers compensation, and automobile insurance includes estimates for both claims incurred and for claims incurred but not reported. These estimates could change in the future. It is possible that future cash flows and results of operations could be materially affected by changes in our assumptions, new developments, or by the effectiveness of our strategies.

Legal reserves. As of June 30, 2013, we had \$7.8 million in accrued liabilities related to certain legal proceedings in which we are involved. We have accrued our best estimate of the probable costs for the resolution of these claims based on a range of potential outcomes. In addition, we are subject to current and potential future legal proceedings for which little or no accrual has been reflected because our current assessment of the potential exposure is nominal. These estimates have been developed in consultation with our General Counsel s office and, as appropriate, outside counsel handling these matters, and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible that future cash flows and results of operations could be materially affected by changes in our assumptions, new developments, or by the effectiveness of our strategies.

## RESULTS OF OPERATIONS

Our results of operations are impacted by the number of facilities we owned and managed, the number of facilities we managed but did not own, the number of facilities we leased to other operators, and the facilities we owned that were not in operation. The following table sets forth the changes in the number of facilities operated for the periods presented:

35

	Effective Date	Owned and Managed	Managed Only	Leased	Total
Facilities as of December 31, 2011		46	21	2	69
Termination of the management contract for the Delta Correctional Facility	January 2012		(1)		(1)
Activation of the Jenkins Correctional Center	March 2012	1			1
Facilities as of December 31, 2012		47	20	2	69
Reclassification of Elizabeth Detention Center as owned and managed from managed only	January 2013	1	(1)		
Reclassification of North Georgia Detention Center as owned and managed from managed only	January 2013	1	(1)		
Facilities as of June 30, 2013		49	18	2	69

# Three and Six Months Ended June 30, 2013 Compared to the Three and Six Months Ended June 30, 2012

Net income was \$20.4 million, or \$0.19 per diluted share, for the three months ended June 30, 2013, compared with net income of \$37.3 million, or \$0.37 per diluted share, for the three months ended June 30, 2012. During the six months ended June 30, 2013, we generated net income of \$201.5 million, or \$1.91 per diluted share, compared with net income of \$69.0 million, or \$0.69 per diluted share, for the six months ended June 30, 2012.

Net income was negatively impacted during the three and six months ended June 30, 2013 due to several non-routine items including \$34.7 million, net of taxes, or \$0.32 per diluted share during the three-month period, and \$42.4 million, net of taxes, or \$0.40 per diluted share during the six-month period, for expenses associated with debt refinancing transactions and expenses associated with the REIT conversion, as further described hereafter. Net income was also negatively impacted during both the three and six months ended June 30, 2013 by \$1.9 million, net of taxes, or \$0.02 per diluted share, associated with asset impairments at the managed-only Wilkinson County Correctional Facility due to the contract termination. Net income was favorably impacted during the first six months of 2013 by the income tax benefit of \$137.7 million recorded during the first quarter of 2013, or \$1.31 per diluted share, due to the revaluation of certain deferred tax assets and liabilities and other income taxes associated with the REIT conversion effective January 1, 2013. In addition, results for the three and six months ended June 30, 2013 were favorably impacted by a tax benefit of \$4.9 million, or \$0.05 per share due to certain tax strategies implemented during the second quarter of 2013 that resulted in a further reduction in income taxes. The income tax benefit during the second quarter of 2013 was offset by our decision to provide bonuses totaling \$5.0 million, or \$0.05 per share before taxes to non-management staff in lieu of merit increases in 2013. We have monitored our compensation levels very closely and believe these adjustments to our compensation strategy were necessary to help ensure the long-term success of our business.

Net income was negatively impacted during the three and six months ended June 30, 2012 due to several non-routine items, including the activation of our newly constructed 1,124-bed Jenkins Correctional Center in March 2012 and the ramp-up of Puerto Rico inmates at our 1,692-bed Cimarron Correctional Facility resulting in a combined operating loss of \$6.8 million (\$1.9 million for the second quarter of 2012), or \$0.04 per diluted share after taxes (\$0.01 per diluted share after taxes for the second quarter of 2012), as a result of the start-up costs incurred to prepare the facilities to begin receiving inmates during the first six months of 2012. Net income during the six months ended June 30, 2012 was also negatively impacted by charges of \$1.5 million, net of taxes, or \$0.02 per diluted share, associated with debt refinancing transactions completed during the six months ended June 30, 2012 combined with expenses associated with the REIT conversion, as further described hereafter.

## **Facility Operations**

A key performance indicator we use to measure the revenue and expenses associated with the operation of the facilities we own or manage is expressed in terms of a compensated man-day, which represents the revenue we generate and expenses we incur for one inmate for one calendar day. Revenue and expenses per compensated man-day are computed by dividing facility revenue and expenses by the total number of compensated man-days during the period. A compensated man-day represents a calendar day for which we are paid for the occupancy of an inmate. We believe the measurement is useful because we are compensated for operating and managing facilities at an inmate per-diem rate based upon actual or minimum guaranteed occupancy levels. We also measure our ability to contain costs on a per-compensated man-day basis, which is largely dependent upon the number of inmates we accommodate. Further, per compensated man-day measurements are also used to estimate our potential profitability based on certain occupancy levels relative to design capacity. Revenue and expenses per compensated man-day for all of the facilities placed into service that we owned or managed, exclusive of those discontinued (see further discussion below regarding discontinued operations), were as follows for the three and six months ended June 30, 2013 and 2012:

	For the Thre Ended Ju		For the Six Ended Ju		
	2013	2012	2013	2012	
Revenue per compensated man-day	\$ 59.44	\$ 59.22	\$ 59.43	\$ 59.14	
Operating expenses per compensated man-day:					
Fixed expense	32.61	31.61	32.52	31.90	
Variable expense	9.92	10.26	9.96	10.16	
•					
Total	42.53	41.87	42.48	42.06	
Operating income per compensated man-day	\$ 16.91	\$ 17.35	\$ 16.95	\$ 17.08	
Operating margin	28.4%	29.3%	28.5%	28.9%	
Average compensated occupancy	86.5%	89.0%	86.2%	88.8%	
Average available beds	92,497	92,043	92,497	91,574	
Average compensated population	80,037	81,913	79,729	81,347	

37

#### **Table of Contents**

#### Revenue

Average daily compensated population for the quarter ended June 30, 2013 decreased 1,876 from 81,913 in the second quarter of 2012 to 80,037 in the second quarter of 2013, while average daily compensated population for the six months ended June 30, 2013 decreased 1,618 from the comparable period in 2012. We have experienced recent declines in populations from the United States Marshals Service (USMS) across several of our facilities primarily in the southwest part of the United States resulting in the decline in average compensated population. We housed approximately 9,300 USMS offenders as of June 30, 2013 compared with approximately 11,400 USMS offenders as of June 30, 2012. Additionally, the decline in average compensated occupancy resulted from the idling of the Otter Creek Correctional Center in the third quarter of 2012 after the state of Kentucky elected to transfer inmates held at our Otter Creek facility to another facility owned by the state of Kentucky. Further, a decline in inmate populations from the state of Texas at our Mineral Wells Pre-Parole Transfer Facility contributed to the reduction in compensated population as the state of Texas began ramping down populations at this facility in advance of the anticipated contract termination in August 2013. These declines were partially offset by the activation of our Jenkins Correctional Center in March 2012.

Our total revenue decreased by \$8.9 million, or 2.0%, during the second quarter of 2013 compared with the same period in the prior year resulting primarily from a decrease in revenue of approximately \$10.1 million caused by a decrease in the average daily compensated population during the second quarter of 2013. Partially offsetting the decrease in revenue was a slight increase of 0.4% in the average revenue per compensated man-day.

Business from our federal customers, including primarily the Federal Bureau of Prisons (BOP), the USMS, and U.S. Immigration and Customs Enforcement (ICE), continues to be a significant component of our business. Our federal customers generated approximately 43% of our total revenue for the three months ended June 30, 2013 and 43% for the same period in 2012, but decreasing \$4.3 million, from \$192.0 million during the three months ended June 30, 2012 to \$187.7 million during the three months ended June 30, 2013. Federal revenues decreased \$15.5 million, or 4.1%, from \$381.4 million for the six months ended June 30, 2012 to \$365.8 million for the six months ended June 30, 2013.

On the federal level, our partners at BOP, USMS and ICE are being impacted by the Budget Control Act of 2011, which mandates across the board spending cuts (through a process called sequestration) in order to meet overall discretionary spending limits in fiscal year 2013 and beyond. All of our state partners have balanced budget requirements, which may force them to further reduce their expenses if their tax revenues, which typically lag the overall economy, do not meet their expectations. Actions by our federal and state partners to control their expenses could include reductions in inmate populations through early release programs, alternative sentencing, or inmate transfers from facilities managed by private operators to facilities operated by government jurisdictions. Further, certain government partners have requested, and additional government partners could request, reductions in per diem rates or request that we forego prospective rate increases in the future as methods of addressing the budget shortfalls they may be experiencing. We believe we have been successful in working with our government partners to help them manage their correctional costs while minimizing the financial impact to us, and will continue to provide unique solutions to their correctional

38

## **Table of Contents**

needs. We believe the long-term growth opportunities of our business remain very attractive as certain states consider efficiency and savings opportunities we can provide. Further, we expect insufficient bed development by our partners to result in future demand for additional bed capacity.

## Operating Expenses

Operating expenses totaled \$314.3 million and \$316.6 million for the three months ended June 30, 2013 and 2012, respectively, while operating expenses for the six months ended June 30, 2013 and 2012 totaled \$621.8 million and \$632.1 million, respectively.

Fixed expenses per compensated man-day increased to \$32.61 during the three months ended June 30, 2013 from \$31.61 during the three months ended June 30, 2012 primarily as a result of an increase in salaries and benefits per compensated man-day of \$0.94. Fixed expenses per compensated man-day increased to \$32.52 during the six months ended June 30, 2013 from \$31.90 during the six months ended June 30, 2012 as a result of an increase in salaries and benefits per compensated man-day of \$0.53. We provided wage increases in the third quarters of 2011 and 2012 to the majority of our employees, which has resulted in an increase in operating expenses per compensated man-day. We did not provide wage increases to the majority of our employees in 2013. However, in lieu of a wage increase we elected to pay approximately \$5.0 million in bonuses to non-management level staff. We continually monitor compensation levels very closely along with overall economic conditions and will set wage levels necessary to help ensure the long-term success of our business. Salaries and benefits represent the most significant component of fixed operating expenses and represented approximately 65% of total operating expenses during both 2012 and for the first six months of 2013.

Notwithstanding the impact of the wage increases and bonuses to non-management level employees described above, total salaries and benefits decreased \$2.5 million during the first six months of 2013 compared with the same period in 2012, most notably as a result of the idling of the Otter Creek Correctional Center during the third quarter of 2012 as well as the reduction in staffing at our North Fork Correctional Facility resulting from the reduction in state of California inmates being housed at this facility. Salaries and benefits decreased \$2.5 million and \$5.7 million at these facilities during the three and six months ended June 30, 2013.

Variable expenses decreased during the three and six months ended June 30, 2013 from the same periods in the prior year primarily due to a successful resolution associated with certain litigation matters.

# Facility Management Contracts

We typically enter into facility contracts to provide prison bed capacity and management services to governmental entities for terms typically from three to five years, with additional renewal periods at the option of the contracting governmental agency. Accordingly, a substantial portion of our facility contracts are scheduled to expire each year, notwithstanding contractual renewal options that a government agency may exercise. Although we generally expect these customers to exercise renewal options or negotiate new contracts with us, one or more of these contracts may not be renewed by the corresponding governmental agency.

39

### **Table of Contents**

The Florida Department of Management Services issued a competitive procurement for three facilities owned by the state of Florida that we currently manage under contracts that were originally scheduled to expire in the third quarter of 2013. We have received extensions on all three of these contracts until January 31, 2014. The state of Idaho also announced in June 2013 that it was electing to not exercise option periods available upon expiration of the base contract on June 30, 2014 to manage the state-owned Idaho Correctional Center. The state of Idaho expects to issue a competitive procurement for the Idaho Correctional Center prior to the expiration of the contract. We are awaiting the details of the Request for Proposal to assess our ability to competitively bid for the continued management of this facility. In the event we ultimately cease to operate the Idaho facility, we will incur a goodwill impairment charge of \$1.0 million. We can provide no assurance that we will be successful in maintaining the contracts to manage these facilities. We do not believe the loss of any of these contracts would have a material impact on our results of operations.

We generated operating income, net of depreciation and amortization, of \$0.8 million and \$1.5 million in the aggregate at these four facilities during the three months ended June 30, 2013 and 2012, respectively. We generated operating income, net of depreciation and amortization, of \$1.8 million and \$2.0 million in the aggregate at these four facilities during the six months ended June 30, 2013 and 2012, respectively.

Based on information available at this filing, notwithstanding the contracts at facilities described above, and pending contract terminations described hereafter, we believe we will renew all other contracts that have expired or are scheduled to expire within the next twelve months. We believe our renewal rate on existing contracts remains high as a result of a variety of reasons including, but not limited to, the constrained supply of available beds within the U.S. correctional system, our ownership of the majority of the beds we operate, and the quality of our operations.

The operation of the facilities we own carries a higher degree of risk associated with a facility contract than the operation of the facilities we manage but do not own because we incur significant capital expenditures to construct or acquire facilities we own. Additionally, correctional and detention facilities have limited or no alternative use. Therefore, if a contract is terminated on a facility we own, we continue to incur certain operating expenses, such as real estate taxes, utilities, and insurance, that we would not incur if a management contract were terminated for a managed-only facility. As a result, revenue per compensated man-day is typically higher for facilities we own and manage than for managed-only facilities. Because we incur higher expenses, such as repairs and maintenance, real estate taxes, and insurance, on the facilities we own and manage, our cost structure for facilities we own and manage is also higher than the cost structure for the managed-only facilities. The following tables display the revenue and expenses per compensated man-day for the facilities placed into service that we own and manage and for the facilities we manage but do not own:

40

	For the Thre Ended Ju		For the Six Ended Ju		
	2013	2012	2013	2012	
Owned and Managed Facilities:					
Revenue per compensated man-day	\$ 67.95	\$ 67.60	\$ 68.05	\$ 67.62	
Operating expenses per compensated man-day:					
Fixed expense	35.59	34.21	35.40	34.52	
Variable expense	10.14	10.78	10.35	10.63	
Total	45.73	44.99	45.75	45.15	
Operating income per compensated man-day	\$ 22.22	\$ 22.61	\$ 22.30	\$ 22.47	
Operating margin	32.7%	33.4%	32.8%	33.29	
Average compensated occupancy	82.9%	86.2%	82.4%	86.09	
Average available beds	67,975	67,521	67,975	67,052	
Average compensated population	56,377	58,189	56,028	57,668	
	For the Thre Ended Ju		For the Six Ended Ju		
	2013	2012	2013		
Managed Only Facilities:				2012	
Revenue per compensated man-day  Operating expenses per compensated man-day:	\$ 39.15				
Operating expenses per compensated man-day:		\$ 38.67	\$ 39.07	\$ 38.49	
	25.40		·	\$ 38.49	
Fixed expense	25.49	25.24	25.71	\$ 38.49 25.55	
Fixed expense	25.49 9.38		·	\$ 38.49	
Fixed expense Variable expense		25.24	25.71	\$ 38.49 25.55	
Fixed expense Variable expense  Total  Operating income per compensated man-day	9.38	25.24 8.96	25.71 9.05	\$ 38.49 25.55 9.01	
Fixed expense Variable expense Total	9.38 34.87	25.24 8.96 34.20	25.71 9.05 34.76	\$ 38.49 25.55 9.01 34.56	
Fixed expense Variable expense  Total  Operating income per compensated man-day	9.38 34.87 \$ 4.28	25.24 8.96 34.20 \$ 4.47	25.71 9.05 34.76 \$ 4.31	\$ 38.49 25.55 9.01 34.56 \$ 3.93	
Fixed expense Variable expense  Total  Operating income per compensated man-day  Operating margin	9.38 34.87 \$ 4.28 10.9%	25.24 8.96 34.20 \$ 4.47 11.6%	25.71 9.05 34.76 \$ 4.31 11.0%	\$ 38.49 25.55 9.01 34.56 \$ 3.93 10.29	
Fixed expense Variable expense  Total  Operating income per compensated man-day  Operating margin  Average compensated occupancy	9.38 34.87 \$ 4.28 10.9% 96.5%	25.24 8.96 34.20 \$ 4.47 11.6% 96.7%	25.71 9.05 34.76 \$ 4.31 11.0% 96.7%	\$ 38.49 25.55 9.01 34.56 \$ 3.93 10.29 96.69	

# Owned and Managed Facilities

Facility net operating income, or the operating income or loss from operations before interest, taxes, asset impairments, depreciation and amortization, at our owned and managed facilities decreased by \$5.8 million, from \$119.7 million during the second quarter of 2012 to \$114.0 million during the second quarter of 2013, a decrease of 4.8%. Facility net operating income at our owned and managed facilities decreased \$9.6 million, from \$235.8 million during the six months ended June 30, 2012 to \$226.2 million during the six months ended June 30, 2013, a decrease of 4.1%. The decrease in facility net operating income at our owned and managed facilities during 2013 is largely the result of the aforementioned wage increases provided to the majority of our employees in July 2011 and 2012 and the bonuses for non-management level employees during 2013, as well as reductions in margins associated with declines in USMS populations at certain facilities.

41

### **Table of Contents**

In July 2013, we extended our agreement with the State of California Department of Corrections and Rehabilitation (the CDCR) to continue to house inmates at the four facilities we currently operate for them in Arizona, Oklahoma, and Mississippi. The extension, which runs through June 30, 2016, also allows CDCR to transition California inmates currently housed at our 1,596-bed Red Rock Correctional Center to other CCA facilities upon mutual agreement. We are working with California to develop a transition plan to remove all of its inmates from our Red Rock Correctional Center before the end of the year, in order to make room for inmates under our new contract with the state of Arizona, which is effective January 1, 2014. While the transition plan may result in the loss of some or all of the inmates currently housed at the Red Rock facility, the transition plan could include retention and transfer of inmates to other CCA facilities.

In May 2011, the U.S. Supreme Court upheld a lower court ruling requiring California to reduce its inmate population to 137.5% of its then current capacity, or to 110,000 inmates. As of June 30, 2013, the adult inmate population held in state of California institutions totaled approximately 119,000 inmates, which did not include the California inmates held in our out-of-state facilities.

In an effort to meet the Federal court ruling, the fiscal year 2012 budget of the state of California called for a significant reallocation of responsibilities from state government to local jurisdictions, including housing certain lower level inmates that were the responsibility of the State. This realignment plan commenced on October 1, 2011 and has resulted in a reduction in state inmate populations of approximately 25,000 as of June 30, 2013.

As realignment has progressed, the state of California released a new five-year plan (the Blueprint ) for their projected population and capacity needs, which envisioned recalling the inmates held in our facilities over the next several years resulting in an end to our agreement by June 2016. The Blueprint included many proposed modifications, including but not limited to, a continued decline in the State s prison population through implementation of the realignment plan, an increase in the maximum occupancy of the California correctional system required by the U.S. Supreme Court from 137.5% to 145%, along with new in-state construction.

In December 2012, the state of California missed the three judge panel s population capacity cap for the first time since the U.S. Supreme Court upheld the order. In January 2013, the state of California filed a briefing with the three judge panel acknowledging that meeting the final court capacity target of 137.5% could not be accomplished in the timeframe set in the court order. In addition, the state of California requested the three judge panel vacate the capacity cap order as the State believes they are providing constitutional levels of health care to its inmate population. Plaintiffs in the court case also filed a briefing with the three judge panel in January 2013 opposing the State s position. In April 2013, the three judge panel denied the State s motion to vacate the population reduction order.

Subsequent to the motion to vacate the population reduction order being denied, the State submitted a plan to the Court to achieve 137.5% of design capacity by the December 31, 2013 timeframe required by the Judges. That plan included a number of measures to achieve compliance, including slowing down the return of inmates we house for CDCR out of state. The state s budget for fiscal year 2014, which was recently passed by the legislature and signed by the Governor, assumes an average daily population housed out of state of

42

## **Table of Contents**

approximately 5,000 inmates, in line with the aforementioned Blueprint. Despite submitting an alternative plan to comply with the court order, the state is appealing the court s decision to the U.S. Supreme Court. In the process of appealing the most recent prisoner release order, the state has sought to have the order stayed by both the three judge panel and the US Supreme Court. Both courts have now denied this request.

The three judge panel, in response to the State s alternative plan, issued an order on June 20, 2013, that among other things, waived all applicable state laws to allow the state to meet the population reduction requirement by December 31, 2013. The waiving of state laws would allow the state to involuntarily transport inmates out of state without a need for an executive order. The state also recently released draft legislation seeking \$150 million in fiscal year 2014 to slow the return of inmates from out of state as well as lease prison space in state in order to meet the population cap should the U.S. Supreme Court not stay the three judge panel s decision.

It is unclear at this time what the resolution of the State s appeal of the three judge panel s ruling will be and therefore the impact on the long-term utilization by the CDCR of our out-of-state beds. The return of the California inmates to the state of California would have a significant adverse impact on our financial position, results of operations, and cash flows. We housed approximately 9,000 inmates from the state of California as of June 30, 2013, compared with approximately 9,200 California inmates as of June 30, 2012. Approximately 11% and 13% of our total revenue for the quarters ended June 30, 2013 and June 30, 2012, respectively, was generated from the CDCR.

During the second quarter of 2013, we announced that the Texas Department of Criminal Justice ( TDCJ ) elected not to renew its contract for our owned and operated 2,103-bed Mineral Wells Pre-Parole Transfer Facility due to a legislative budget reduction. As a result, upon expiration of the contract in August 2013, we will cease operations and idle the Mineral Wells facility. Further, the Kentucky Department of Corrections ( KDOC ) provided us notice during the second quarter of 2013 that it was not going to award a contract under the RFP that would have allowed for the KDOC s continued use of our owned and operated 826-bed Marion Adjustment Center. We expect to idle the Marion Adjustment Center following the transfer of the populations by the end of September 2013 but will continue to market the facility to other customers. These two facilities generated a combined net operating loss, net of depreciation and amortization, of \$1.0 million and \$0.6 million for the three and six months ended June 30, 2013, compared with a net operating income of \$1.5 million and \$2.7 million for the three and six months ended June 30, 2012.

# Managed-Only Facilities

Facility net operating income at our managed-only facilities decreased \$0.4 million, from \$9.6 million during the second quarter of 2012 to \$9.2 million during the second quarter of 2013, and increased \$1.5 million, from \$17.0 million during the six months ended June 30, 2012 to \$18.5 million during the six months ended June 30, 2013.

Revenue per compensated man-day increased to \$39.15 from \$38.67, or 1.2%, for the three months ended June 30, 2013 compared with the same period in the prior year, and to \$39.07 from \$38.49, or 1.5%, for the six months ended June 30, 2013 compared with the same period in the prior year.

43

## **Table of Contents**

Operating expenses per compensated man-day increased to \$34.87 during the three months ended June 30, 2013 compared with \$34.20 during the same period in the prior year largely due to increased operating expenses per compensated man-day at our Wilkinson County Correctional Facility as additional staff were necessary to assist in the transition to a new operator. Operating expenses per compensated man-day increased to \$34.76 during the six months ended June 30, 2013 compared with \$34.56 during the same period in the prior year.

During the second quarter of 2013, we announced that the TDCJ elected not to renew its contract for the 2,216-bed managed-only Dawson State Jail due to a legislative budget reduction. As a result, upon expiration of the contract in August 2013, we will cease operations of the Dawson State Jail. During the second quarter of 2013, we also received notification that we were not selected for the continued management of the 1,000-bed Wilkinson County Correctional Facility at the end of the contract on June 30, 2013. As a result of this managed-only contract termination, we recorded asset impairments of \$2.6 million during the second quarter of 2013 consisting of a goodwill impairment charge of \$0.8 million and \$1.8 million for other assets.

Commencing in the third quarter of 2013, we will present the assets and liabilities and results of operations of these two facilities as discontinued operations. During the three and six months ended June 30, 2013, these two facilities combined for a net operating loss, net of depreciation and amortization, and impairment charges, of \$4.4 million and \$4.9 million, respectively, compared with an operating loss of \$0.2 million for both the three and six months ended June 30, 2012.

During both the three and six months ended June 30, 2013, managed-only facilities generated 7.5% of our total facility net operating income compared with 7.4% and 6.7% during the three and six months ended June 30, 2012, respectively.

The managed-only business is attractive because it requires little or no upfront investment and relatively modest ongoing capital expenditures. However, we expect the managed-only business to remain competitive, and we will only pursue such opportunities in the managed-only segment where we are sufficiently compensated for the risk associated with this competitive business. Further, we may terminate existing contracts from time to time when we are unable to achieve per diem increases that offset increasing expenses.

#### General and administrative expense

For the three months ended June 30, 2013 and 2012, general and administrative expenses totaled \$25.4 million and \$23.1 million, respectively, while general and administrative expenses totaled \$56.7 million and \$44.9 million, respectively, during the six months ended June 30, 2013 and 2012.

General and administrative expenses during the three and six months ended June 30, 2013 included professional fees and expenses of \$1.8 million and \$9.8 million, respectively, associated with the conversion of our corporate structure to a REIT effective January 1, 2013, compared with \$0.5 million and \$0.6 million during the three and six months ended June 30, 2012.

44

#### Interest expense, net

Interest expense is reported net of interest income and capitalized interest for the three and six months ended June 30, 2013 and 2012. Gross interest expense, net of capitalized interest, was \$12.6 million and \$15.4 million, respectively, for the three months ended June 30, 2013 and 2012 and was \$25.5 million and \$32.7 million, respectively, for the six months ended June 30, 2013 and 2012. Gross interest expense is based on outstanding borrowings under our revolving credit facility, our outstanding senior notes, as well as the amortization of loan costs and unused facility fees. We have benefited from relatively low interest rates on our revolving credit facility, which is largely based on the London Interbank Offered Rate (LIBOR). It is possible that LIBOR could increase in the future. Currently, the interest rate on our revolving credit facility, which was amended and extended in March 2013 bears interest at a LIBOR plus a margin of 1.50%.

Our interest expense was lower in the three- and six-month periods in 2013 compared to the same periods in 2012 as we redeemed during 2012 all of the \$375.0 million of our 6.25% senior unsecured notes and all of our \$150.0 million 6.75% senior unsecured notes with the expanded capacity under our revolving credit facility and cash on hand. As a result of these redemptions, we reduced our weighted average interest rate. During the second quarter of 2013 we completed several refinancing transactions as further described hereafter, which has resulted in a further reduction to our interest expense.

Gross interest income was \$0.6 million for both the three months ended June 30, 2013 and 2012, respectively. Gross interest income was \$1.0 million and \$1.1 million for the six months ended June 30, 2013 and 2012, respectively. Gross interest income is earned on a direct financing lease, notes receivable, investments, and cash and cash equivalents.

## Expenses associated with debt refinancing transactions

During the three and six months ended June 30, 2013, we reported charges of \$36.3 million and \$36.5 million for third-party fees and expenses associated with the tender offer and redemption for all of our outstanding 7.75% senior unsecured notes consisting of the write-off of loan costs and the unamortized discount on the 7.75% senior unsecured notes, the tender fees and expenses associated with the purchase, and the redemption premium to be paid on the 7.75% senior unsecured notes. These refinancing transactions are further described under Liquidity and Capital Resources hereafter.

During the six months ended June 30, 2012, we reported charges of \$1.8 million in connection with debt refinancing transactions, consisting of \$1.4 million for the write-off of loan costs associated with both the amended revolving credit facility and the various redemptions of senior unsecured notes during the first half of 2012, and \$0.4 million of fees paid in connection with the tender offer for our 6.25% senior unsecured notes in the first quarter of 2012.

45

#### Income tax expense

We incurred an income tax benefit of \$5.0 million and \$139.7 million for the three and six months ended June 30, 2013, respectively, compared with an income tax expense of \$22.5 million and \$41.6 million for the three and six months ended June 30, 2012, respectively. The income tax benefit during the six months ended June 30, 2013 is due primarily to the \$137.7 million net tax benefit recorded in the first quarter resulting from the revaluation of certain deferred tax assets and liabilities associated with the REIT conversion effective January 1, 2013. Our effective tax rate was approximately 6.6%, excluding the aforementioned net tax benefit and the income tax impact of certain other items, and 37.5% during the six months ended June 30, 2013 and 2012, respectively. Our effective tax rate is significantly lower in 2013 as a result of our election to be taxed as a REIT effective January 1, 2013. As a REIT, we will be entitled to a deduction for dividends paid, resulting in a substantial reduction in the amount of federal income tax expense we recognize. Substantially all of our income tax expense will be incurred based on the earnings generated by our TRSs. Our overall effective tax rate is estimated based on our current projection of taxable income primarily generated in our TRSs. The effective tax rate could fluctuate in the future based on changes in these estimates, the implementation of additional tax planning strategies, changes in federal or state tax rates or laws affecting tax credits available to us, changes in other tax laws, changes in estimates related to uncertain tax positions, or changes in state apportionment factors, as well as changes in the valuation allowance applied to our deferred tax assets that are based primarily on the amount of state net operating losses and tax credits that could expire unused.

# LIQUIDITY AND CAPITAL RESOURCES

Our principal capital requirements are for working capital, stockholder distributions, capital expenditures, and debt service payments. Capital requirements may also include cash expenditures associated with our outstanding commitments and contingencies, as further discussed in the notes to the financial statements and as further described in our 2012 Form 10-K. Additionally, we may incur capital expenditures to expand the design capacity of certain of our facilities (in order to retain management contracts) and to increase our inmate bed capacity for anticipated demand from current and future customers. We may acquire additional correctional facilities that we believe have favorable investment returns and increase value to our stockholders.

We will also consider opportunities for growth, including potential acquisitions of businesses within our line of business and those that provide complementary services, provided we believe such opportunities will broaden our market share and/or increase the services we can provide to our customers. On July 31, 2013, we closed on the acquisition of Correctional Alternatives, Inc. ( CAI ) a privately held community corrections company for an all cash purchase price of approximately \$36 million, excluding transaction related expenses. Founded in 1987, CAI provides cost-effective solutions for housing and rehabilitation through community corrections and reentry services. CAI operates two facilities concentrating on community corrections and specializing in work furloughs, residential reentry programs and home confinement for San Diego County and BOP residents. CAI owns a 120-bed facility and controls a 483-bed facility through a long-term lease.

46

To qualify and be taxed as a REIT, we will generally be required to annually distribute to our stockholders an amount equal to at least 90% of our REIT taxable income (determined without regard to the dividends paid deduction and excluding net capital gains). Our REIT taxable income typically will not include income earned by our TRSs except to the extent the TRSs pay dividends to the REIT. Prior to the REIT conversion, we operated as a C corporation. A REIT is not permitted to retain earnings and profits accumulated during the years it was taxed as a C corporation, and must make one or more distributions to stockholders that equal or exceed those accumulated amounts. On April 8, 2013, our Board of Directors declared a special dividend to stockholders of \$675.0 million, or approximately \$6.66 per share of common stock, in satisfaction of the requirements to distribute our previously undistributed accumulated earnings and profits attributable to tax periods ending prior to January 1, 2013. We paid the special dividend on May 20, 2013 to stockholders of record as of April 19, 2013. The special dividend was composed of cash and shares of our common stock, at each stockholder s election, subject to a cap on the total amount of cash equal to 20% of the aggregate amount of the special dividend, or \$135.0 million. The balance of the special dividend was paid in the form of 13.9 million shares of our common stock, which was based on the average closing price per share of our common stock on the New York Stock Exchange on the three trading days immediately following the election deadline on May 9, 2013.

To help ensure that we meet the REIT distribution requirements as described above, our Board of Directors declared in February 2013 a quarterly dividend of \$0.53 per share for the first quarter of 2013 amounting to \$53.8 million paid on April 15, 2013. In May 2013 the Board of Directors declared a quarterly dividend of \$0.48 per share for the second quarter of 2013 amounting to \$55.6 million paid on July 15, 2013. The aggregate dollars that were distributed with the July 15, 2013 dividend are consistent with the April 15 dividend payment. However, the July 15, 2013 per share amount is lower due to the increase in shares outstanding resulting from the special dividend. The amount, timing and frequency of future distributions will be at the sole discretion of our Board of Directors and will be declared based upon various factors, many of which are beyond our control, including our financial condition and operating cash flows, the amount required to maintain qualification and taxation as a REIT and reduce any income and excise taxes that we otherwise would be required to pay, limitations on distributions in our existing and future debt instruments, our ability to utilize net operating losses (NOLs) to offset, in whole or in part, our REIT distribution requirements, limitations on our ability to fund distributions using cash generated through our TRSs and other factors that our Board of Directors may deem relevant.

As of June 30, 2013, our liquidity was provided by cash on hand of \$37.9 million, and \$399.8 million available under our \$900.0 million revolving credit facility. During the six months ended June 30, 2013 and 2012, we generated \$182.9 million and \$130.0 million, respectively, in cash through operating activities, and as of June 30, 2013, we had net working capital of \$77.0 million. We currently expect to be able to meet our cash expenditure requirements for the next year utilizing these resources. None of our outstanding debt requires scheduled principal repayments, and we have no debt maturities until December 2017.

Our cash flow is subject to the receipt of sufficient funding of and timely payment by contracting governmental entities. If the appropriate governmental agency does not receive sufficient appropriations to cover its contractual obligations, it may terminate our contract or delay or reduce payment to us. Delays in payment from our major customers or the termination of contracts from our major customers could have an adverse effect on our cash flow and financial condition.

47

## **Table of Contents**

## Debt and refinancing transactions

During March 2013, we amended our \$785.0 million revolving credit facility to, among other things, increase the commitment size from \$785.0 million to \$900.0 million, to extend the maturity by one-year to December 2017, and to provide flexibility to operate as a REIT. Interest on the \$900.0 million revolving credit facility is based on either a base rate plus a varying margin ranging from 0.25% to 1.00% or a LIBOR plus a varying margin of 1.25% to 2.00% based on our leverage ratio.

Concurrent with the closing of the \$900.0 million revolving credit facility on March 21, 2013, we announced our intention to offer up to an aggregate of \$675.0 million in aggregate principal amount of new senior notes comprised of senior notes due 2020 and senior notes due 2023. Also on March 21, 2013, we announced a cash tender offer for any and all of our \$465.0 million aggregate principal amount of 7.75% unsecured senior notes issued in June 2009. On April 4, 2013, we accepted \$315.4 million principal amount of the 7.75% unsecured senior notes pursuant to the tender offer for holders who validly tendered their 7.75% unsecured senior notes by the early tender deadline.

Further, also on April 4, 2013, we completed the offering of \$325.0 million aggregate principal amount of 4.125% senior notes due April 1, 2020 and \$350.0 million aggregate principal amount of 4.625% senior notes due May 1, 2023, collectively referred to herein as the New Notes . Following the expiration of the early tender deadline, we announced we would redeem on June 1, 2013 any and all remaining outstanding 7.75% unsecured senior notes at a price of 103.875% of par plus accrued interest pursuant to the indenture governing the 7.75% unsecured senior notes.

We incurred \$36.3 million and \$36.5 million during the three and six months ended June 30, 2013 of expenses associated with debt refinancing transactions consisting of the write-off of loan costs and the unamortized discount on the 7.75% unsecured senior notes, the tender fees and expenses associated with the tender offer and the redemption premium paid on the 7.75% unsecured senior notes.

We used a portion of the net proceeds from the offering of the New Notes to pay for the tender offer and redemption of the remaining 7.75% unsecured senior notes outstanding on June 1, 2013. We also used the net proceeds from the sale of the New Notes to fund the payment in cash of \$135.0 million representing 20% of our required distribution of C-corporation accumulated earnings and profits in connection with our REIT conversion, to pay other REIT conversion costs, and for general corporate purposes.

On March 21, 2013, Standard & Poor s Ratings Services raised our corporate credit rating to BB+ from BB and also assigned a BB+ rating to our New Notes. Additionally, on April 5, 2013, Standard & Poor s Ratings Services assigned a rating of BBB to our \$900.0 million revolving credit facility. On February 7, 2012, Fitch Ratings assigned a rating of BBB- to our revolving credit facility and BB+ ratings to our unsecured debt and corporate credit. On January 31, 2013, Fitch Ratings affirmed these ratings in connection with our intention to convert to a REIT. On June 3, 2011, Moody s raised our senior unsecured debt rating to Ba1 from Ba2 and revised the outlook on our debt rating from positive to stable.

48

## **Table of Contents**

# Facility development and capital expenditures

In order to retain federal inmate populations we currently manage in the San Diego Correctional Facility, we are constructing a new facility at a site in San Diego. The existing San Diego Correctional Facility is subject to a ground lease with the County of San Diego. Under the provisions of the lease, the facility is divided into three different properties whereby, pursuant to an amendment to the ground lease executed in January 2010, ownership of the entire facility reverts to the County upon expiration of the lease on December 31, 2015. As of June 30, 2013, we have invested approximately \$49.9 million to acquire property, conduct environmental studies, obtain building permits, and complete various other design activities. We have developed plans to build a detention facility and a construction timeline that coincides with the expiration of the ground lease. We currently estimate the total construction cost, inclusive of land and site development costs already incurred, will range from approximately \$170.0 million to \$175.0 million. We plan to offer this new facility to house the existing federal inmate populations at the San Diego Correctional Facility.

In September 2012, as previously described herein we announced that we received an award from the Arizona Department of Corrections to house up to 1,000 medium-security inmates at our Red Rock Correctional Center in Arizona. The new management contract provides an occupancy guarantee of 90% of the contracted beds, which is expected to be implemented in two phases. We expect we will begin receiving approximately 500 inmates from Arizona beginning in January 2014 and an additional 500 inmates in 2015. In order to prepare the Red Rock facility to house Arizona inmates under this contract, we expect to incur approximately \$20.5 million in capital improvements to make certain physical plant modifications and expect these improvements to be complete by the end of 2013.

Although the demand for prison beds in the short term has been affected by the severe budget challenges many of our customers currently face, these challenges put further pressure on our customers ability to construct new prison beds of their own, which we believe could result in further reliance on the private sector for providing the capacity we believe our customers will need in the long term. We will continue to pursue opportunities like the aforementioned Jenkins Correctional Center we constructed for the state of Georgia. In the long-term, however, we would like to see continued and meaningful utilization of our available capacity and better visibility from our customers before we add any additional capacity on a speculative basis.

# **Operating Activities**

Our net cash provided by operating activities for the six months ended June 30, 2013 was \$182.9 million, compared with \$130.0 million for the same period in the prior year. Cash provided by operating activities represents the year to date net income plus depreciation and amortization, changes in various components of working capital, and various non-cash charges, including primarily deferred income taxes. The increase in cash provided by operating activities for the six months ended June 30, 2013 was primarily due to the increase in net income after adjusting for the non-cash write-off of certain deferred tax assets and liabilities resulting from the REIT conversion, adjusting for certain non-cash charges, and favorable fluctuations in working capital balances during the first six months of 2013 when compared to the same period in 2012.

49

# **Investing Activities**

Our cash flow used in investing activities was \$28.7 million for the six months ended June 30, 2013 and was primarily attributable to capital expenditures during the six-month period of \$26.9 million, including expenditures for facility development and expansions of \$10.8 million primarily related to the aforementioned facility development and expansion projects. Our cash flow used in investing activities was \$43.4 million for the six months ended June 30, 2012 and was primarily attributable to capital expenditures during the six-month period of \$42.4 million, including expenditures for facility development and expansions of \$16.8 million.

### **Financing Activities**

Cash flow used in financing activities was \$179.1 million for the six months ended June 30, 2013 and was primarily attributable to dividend payments of \$188.6 million. Additionally, cash flow used in financing activities included \$5.5 million for the purchase and retirement of common stock that was issued in connection with equity-based compensation. Cash flow used in financing activities also included \$37.2 million for the payment of debt issuance and other refinancing costs. These payments were partially offset by \$30.0 million of net proceeds from issuance of debt as well as the cash flows associated with exercising stock options, including the related income tax benefit of equity compensation, totaling \$22.1 million.

Cash flow used in financing activities was \$79.4 million for the six months ended June 30, 2012 and was primarily attributable to \$55.0 million of net principal payments of debt outstanding and \$6.3 million for payments of debt issuance and other refinancing costs associated with refinancing transactions completed in January 2012. Additionally, cash flow used in financing activities included \$19.9 million of dividends paid in the second quarter of 2012, and \$2.5 million for the purchase and retirement of common stock that was issued in connection with equity-based compensation. These payments were partially offset by the cash flows associated with exercising stock options, including the related income tax benefit of equity compensation, totaling \$4.4 million.

## **Funds from Operations**

Funds From Operations (FFO) is a widely accepted supplemental non-GAAP measure utilized to evaluate the operating performance of real estate companies. The National Association of Real Estate Investment Trusts (NAREIT) defines FFO as net income computed in accordance with generally accepted accounting principles, excluding gains or losses from sales of property and extraordinary items, plus depreciation and amortization of real estate and impairment of depreciable real estate and after adjustments for unconsolidated partnerships and joint ventures calculated to reflect funds from operations on the same basis.

We believe FFO is an important supplemental measure of our operating performance and believe it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting results.

50

We also present Normalized FFO as an additional supplemental measure as we believe it is more reflective of our core operating performance. We may make adjustments to FFO from time to time for certain other income and expenses that we consider non-recurring, infrequent or unusual, even though such items may require cash settlement, because such items do not reflect a necessary component of our ongoing operations. Normalized FFO excludes the effects of such items.

FFO and Normalized FFO are supplemental non-GAAP financial measures of real estate companies operating performances, which do not represent cash generated from operating activities in accordance with GAAP and therefore should not be considered an alternative for net income or as a measure of liquidity. Our method of calculating FFO and Normalized FFO may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

Our reconciliation of net income to FFO and Normalized FFO for the three and six months ended June 30, 2013 and 2012 is as follows (in thousands):

	For	the Three Montl	hs End	ed June 30,
		2013		2012
FUNDS FROM OPERATIONS:				
Net income	\$	20,429	\$	37,334
Depreciation of real estate assets		20,114		19,646
Funds From Operations		40,543		56,980
Expenses associated with debt refinancing transactions, net		33,092		179
Expenses associated with REIT conversion, net		1,641		343
Asset impairments, net		1,911		
Normalized Funds From Operations	\$	77,187	\$	57,502
r		, -	·	/
	Fo	r the Six Month	s Ende	d June 30
	Fo	r the Six Months	s Ende	d June 30, 2012
FUNDS FROM OPERATIONS:	Fo		s Ende	,
FUNDS FROM OPERATIONS: Net income	Fo \$	2013	s Ende	,
Net income				2012
		2013 201,521		2012 69,014
Net income Depreciation of real estate assets		2013 201,521		2012 69,014
Net income Depreciation of real estate assets  Funds From Operations		201,521 39,861 241,382		2012 69,014 38,989
Net income Depreciation of real estate assets  Funds From Operations Expenses associated with debt refinancing transactions, net		2013 201,521 39,861		2012 69,014 38,989 108,003
Net income Depreciation of real estate assets  Funds From Operations Expenses associated with debt refinancing transactions, net Expenses associated with REIT conversion, net		2013 201,521 39,861 241,382 33,299		69,014 38,989 108,003 1,144
Net income Depreciation of real estate assets  Funds From Operations Expenses associated with debt refinancing transactions, net		2013 201,521 39,861 241,382 33,299 9,118		69,014 38,989 108,003 1,144
Net income Depreciation of real estate assets  Funds From Operations Expenses associated with debt refinancing transactions, net Expenses associated with REIT conversion, net Asset impairments, net		2013 201,521 39,861 241,382 33,299 9,118 1,911		69,014 38,989 108,003 1,144
Net income Depreciation of real estate assets  Funds From Operations Expenses associated with debt refinancing transactions, net Expenses associated with REIT conversion, net Asset impairments, net Income tax benefit for reversal of deferred taxes due to REIT		2013 201,521 39,861 241,382 33,299 9,118		69,014 38,989 108,003 1,144
Net income Depreciation of real estate assets  Funds From Operations Expenses associated with debt refinancing transactions, net Expenses associated with REIT conversion, net Asset impairments, net Income tax benefit for reversal of deferred taxes due to REIT		2013 201,521 39,861 241,382 33,299 9,118 1,911		69,014 38,989 108,003 1,144

# **Contractual Obligations**

The following schedule summarizes our contractual cash obligations by the indicated period as of June 30, 2013 (in thousands):

	2013						
	(remainder)	2014	2015	2016	2017	Thereafter	Total
Long-term debt	\$	\$	\$	\$	\$ 475,000	\$ 675,000	\$ 1,150,000
Interest on senior notes	15,899	29,594	29,594	29,594	29,594	122,546	256,821
Contractual facility expansions	11,905	412					12,317
Operating leases	1,049	4,929	3,548	825	825	7,425	18,601
Total contractual cash obligations	\$ 28,853	\$ 34,935	\$ 33,142	\$ 30,419	\$ 505,419	\$ 804,971	\$ 1,437,739

The cash obligations in the table above do not include future cash obligations for variable interest associated with our outstanding revolving credit facility as projections would be based on future outstanding balances as well as future variable interest rates, and we are unable to make reliable estimates of either. Further, the cash obligations in the table above also do not include future cash obligations for uncertain tax positions as we are unable to make reliable estimates of the timing of such payments, if any, to the taxing authorities. We had \$25.2 million of letters of credit outstanding at June 30, 2013 primarily to support our requirement to repay fees and claims under our workers—compensation plan in the event we do not repay the fees and claims due in accordance with the terms of the plan. The letters of credit are renewable annually. We did not have any draws under any outstanding letters of credit during the six months ended June 30, 2013 or 2012. The contractual facility expansions included in the table above represent expansion or development projects for which we have already entered into a contract with a customer that obligates us to complete the expansion or development project. Certain of our other ongoing construction projects are not currently under contract and thus are not included as a contractual obligation above as we may generally suspend or terminate such projects without substantial penalty.

# **INFLATION**

Many of our management contracts include provisions for inflationary indexing, which mitigates an adverse impact of inflation on net income. However, a substantial increase in personnel costs, workers—compensation or food and medical expenses could have an adverse impact on our results of operations in the future to the extent that these expenses increase at a faster pace than the per diem or fixed rates we receive for our management services. We outsource our food service operations to a third party under a contract that contains certain protections against increases in food costs.

# SEASONALITY AND QUARTERLY RESULTS

Our business is somewhat subject to seasonal fluctuations. Because we are generally compensated for operating and managing facilities at an inmate per diem rate, our financial results are impacted by the number of calendar days in a fiscal quarter. Our fiscal year follows the calendar year and therefore, our daily profits for the third and fourth quarters include two more days than the first quarter (except in leap years) and one more day than the second quarter. Further, salaries and benefits represent the most significant component of

## **Table of Contents**

operating expenses. Significant portions of the Company s unemployment taxes are recognized during the first quarter, when base wage rates reset for state unemployment tax purposes. Finally, quarterly results are affected by government funding initiatives, the timing of the opening of new facilities, or the commencement of new management contracts and related start-up expenses that may mitigate or exacerbate the impact of other seasonal influences. Because of these seasonality factors, results for any quarter are not necessarily indicative of the results that may be achieved for the full fiscal year.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Our primary market risk exposure is to changes in U.S. interest rates. We are exposed to market risk related to our revolving credit facility because the interest rate on our revolving credit facility is subject to fluctuations in the market. If the interest rate for our outstanding indebtedness under the revolving credit facility was 100 basis points higher or lower during the three and six months ended June 30, 2013, our interest expense, net of amounts capitalized, would have been increased or decreased by \$1.1 million and \$2.6 million, respectively.

As of June 30, 2013, we had outstanding \$350.0 million of senior notes with a fixed interest rate of 4.625% and \$325.0 million of senior notes with a fixed interest rate of 4.125%. Because the interest rates with respect to these instruments are fixed, a hypothetical 100 basis point increase or decrease in market interest rates would not have a material impact on our financial statements.

From time to time, we may invest our cash in a variety of short-term financial instruments. These instruments generally consist of highly liquid investments with original maturities at the date of purchase of three months or less. While these investments are subject to interest rate risk and will decline in value if market interest rates increase, a hypothetical 100 basis point increase or decrease in market interest rates would not materially affect the value of these investments.

## ITEM 4. CONTROLS AND PROCEDURES.

An evaluation was performed under the supervision and with the participation of our senior management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act as of the end of the period covered by this quarterly report. Based on that evaluation, our officers, including our Chief Executive Officer and Chief Financial Officer, concluded that as of the end of the period covered by this quarterly report our disclosure controls and procedures are effective to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC s rules and forms and information required to be disclosed in the reports we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. There have been no changes in our internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

53

## PART II OTHER INFORMATION

# ITEM 1. LEGAL PROCEEDINGS.

See the information reported in Note 9 to the financial statements included in Part I, which information is incorporated hereunder by this reference.

# ITEM 1A. RISK FACTORS.

There have been no material changes in our Risk Factors as previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2012.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

None.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

# ITEM 4. MINE SAFETY DISCLOSURES.

None.

# ITEM 5. OTHER INFORMATION.

None.

# ITEM 6. EXHIBITS.

The following exhibits are filed herewith:

Exhibit Number	Description of Exhibits
31.1	Certification of the Company s Chief Executive Officer pursuant to Securities and Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of the Company s Chief Financial Officer pursuant to Securities and Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of the Company s Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

54

# **Table of Contents**

32.2	Certification of the Company s Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase
101.DEF*	XBRL Taxonomy Extension Definition Linkbase
101.LAB*	XBRL Taxonomy Extension Label Linkbase
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase

<sup>\*</sup> As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933, as amended, and Section 18 of the Securities Exchange Act of 1934, as amended.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 8, 2013

# CORRECTIONS CORPORATION OF AMERICA

/s/ Damon T. Hininger

Damon T. Hininger President and Chief Executive Officer

/s/ Todd J Mullenger

Todd J Mullenger Executive Vice President, Chief Financial Officer, and Principal Accounting Officer

56