

BlackRock Inc.
Form 10-Q
November 08, 2013
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2013

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934.

For the transition period from _____ to _____ .

Commission file number 001-33099

BlackRock, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of

32-0174431
(I.R.S. Employer Identification No.)

Incorporation or Organization)

55 East 52nd Street, New York, NY 10055

(Address of Principal Executive Offices)

(Zip Code)

(212) 810-5300

(Registrant's Telephone Number, Including Area Code)

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(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X

No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes X

No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or, a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer X

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes

No X

As of October 31, 2013, there were 167,090,120 shares of the registrant's common stock outstanding.

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FINANCIAL INFORMATION

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements

BlackRock, Inc.

Condensed Consolidated Statements of Financial Condition

(in millions, except share data)

(unaudited)

| | September 30, 2013 | December 31, 2012 |
|---|-----------------------|----------------------|
| Assets | | |
| Cash and cash equivalents | \$ 3,987 | \$ 4,606 |
| Accounts receivable | 4,311 | 2,250 |
| Investments | 1,878 | 1,750 |
| Assets of consolidated variable interest entities: | | |
| Cash and cash equivalents | 93 | 297 |
| Bank loans, other investments and other assets | 2,107 | 2,264 |
| Separate account assets | 146,646 | 134,768 |
| Separate account collateral held under securities lending agreements | 21,962 | 23,021 |
| Property and equipment (net of accumulated depreciation of \$649 and \$572 at September 30, 2013 and December 31, 2012, respectively) | 523 | 557 |
| Intangible assets (net of accumulated amortization of \$1,019 and \$899 at September 30, 2013 and December 31, 2012, respectively) | 17,513 | 17,402 |
| Goodwill | 12,938 | 12,910 |
| Other assets | 759 | 626 |
| Total assets | \$212,717 | \$200,451 |
| Liabilities | | |
| Accrued compensation and benefits | \$ 1,322 | \$ 1,547 |
| Accounts payable and accrued liabilities | 3,322 | 1,055 |
| Short-term borrowings | - | 100 |
| Liabilities of consolidated variable interest entities: | | |
| Borrowings | 2,068 | 2,402 |
| Other liabilities | 88 | 103 |
| Long-term borrowings | 4,938 | 5,687 |
| Separate account liabilities | 146,646 | 134,768 |
| Separate account collateral liabilities under securities lending agreements | 21,962 | 23,021 |
| Deferred income tax liabilities | 5,237 | 5,293 |
| Other liabilities | 948 | 858 |
| Total liabilities | 186,531 | 174,834 |
| Commitments and contingencies (Note 12) | | |
| Temporary equity | | |
| Redeemable noncontrolling interests | 41 | 32 |
| Permanent Equity | | |
| BlackRock, Inc. stockholders' equity | | |
| Common stock, \$0.01 par value; | 2 | 2 |
| Shares authorized: 500,000,000 at September 30, 2013 and December 31, 2012; | | |
| Shares issued: 171,252,185 at September 30, 2013 and December 31, 2012; | | |

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Shares outstanding: 167,277,854 and 168,875,304 at September 30, 2013 and December 31, 2012, respectively

| | | |
|---|---------------|---------------|
| Preferred stock (Note 16) | - | - |
| Additional paid-in capital | 19,391 | 19,419 |
| Retained earnings | 7,653 | 6,444 |
| Appropriated retained earnings | 25 | 29 |
| Accumulated other comprehensive loss | (79) | (59) |
| Treasury stock, common, at cost (3,974,331 and 2,376,881 shares held at September 30, 2013 and December 31, 2012, respectively) | (993) | (432) |
| Total BlackRock, Inc. stockholders' equity | 25,999 | 25,403 |
| Nonredeemable noncontrolling interests | 127 | 155 |
| Nonredeemable noncontrolling interests of consolidated variable interest entities | 19 | 27 |
| Total permanent equity | 26,145 | 25,585 |
| Total liabilities, temporary equity and permanent equity | \$212,717 | \$200,451 |

See accompanying notes to condensed consolidated financial statements.

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BlackRock, Inc.

Condensed Consolidated Statements of Income

(in millions, except share data)

(unaudited)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|---------|------------------------------------|---------|
| | 2013 | 2012 | 2013 | 2012 |
| Revenue | | | | |
| Investment advisory, administration fees and securities lending revenue | | | | |
| Related parties | \$1,478 | \$1,319 | \$4,403 | \$3,900 |
| Other third parties | 675 | 705 | 2,056 | 2,091 |
| Total investment advisory, administration fees and securities lending revenue | 2,153 | 2,024 | 6,459 | 5,991 |
| Investment advisory performance fees | 96 | 103 | 293 | 224 |
| BlackRock Solutions and advisory | 156 | 128 | 420 | 382 |
| Distribution fees | 19 | 19 | 54 | 58 |
| Other revenue | 48 | 46 | 177 | 143 |
| Total revenue | 2,472 | 2,320 | 7,403 | 6,798 |
| Expenses | | | | |
| Employee compensation and benefits | 866 | 828 | 2,635 | 2,439 |
| Distribution and servicing costs | 85 | 94 | 266 | 282 |
| Amortization of deferred sales commissions | 14 | 13 | 38 | 43 |
| Direct fund expenses | 167 | 144 | 490 | 440 |
| General and administration | 334 | 327 | 1,130 | 958 |
| Amortization of intangible assets | 40 | 39 | 120 | 117 |
| Total expenses | 1,506 | 1,445 | 4,679 | 4,279 |
| Operating income | 966 | 875 | 2,724 | 2,519 |
| Nonoperating income (expense) | | | | |
| Net gain (loss) on investments | 32 | 75 | 235 | 143 |
| Net gain (loss) on consolidated variable interest entities | (6) | 2 | (2) | 1 |
| Interest and dividend income | 8 | 10 | 18 | 27 |
| Interest expense | (52) | (57) | (159) | (158) |
| Total nonoperating income (expense) | (18) | 30 | 92 | 13 |
| Income before income taxes | 948 | 905 | 2,816 | 2,532 |
| Income tax expense | 219 | 250 | 715 | 742 |
| Net income | 729 | 655 | 2,101 | 1,790 |
| Less: | | | | |
| Net income (loss) attributable to redeemable noncontrolling interests | - | 3 | (1) | 7 |
| Net income (loss) attributable to nonredeemable noncontrolling interests | (1) | 10 | 11 | 15 |
| Net income attributable to BlackRock, Inc. | \$730 | \$642 | \$2,091 | \$1,768 |

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| | | | | |
|---|-------------|-------------|-------------|-------------|
| Earnings per share attributable to BlackRock, Inc. common stockholders: | | | | |
| Basic | \$4.30 | \$3.72 | \$12.26 | \$10.02 |
| Diluted | \$4.21 | \$3.65 | \$12.02 | \$9.87 |
| Cash dividends declared and paid per share | \$1.68 | \$1.50 | \$5.04 | \$4.50 |
| Weighted-average common shares outstanding: | | | | |
| Basic | 169,811,633 | 172,359,141 | 170,581,930 | 176,116,975 |
| Diluted | 173,371,508 | 175,450,532 | 174,012,876 | 178,956,699 |

See accompanying notes to condensed consolidated financial statements.

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BlackRock, Inc.

Condensed Consolidated Statements of Comprehensive Income

(in millions)

(unaudited)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|-------|------------------------------------|---------|
| | 2013 | 2012 | 2013 | 2012 |
| Net income | \$729 | \$655 | \$2,101 | \$1,790 |
| Other comprehensive income (loss): | | | | |
| Change in net unrealized gains (losses) from available-for-sale investments, net of tax: | | | | |
| Unrealized holding gains (losses), net of tax ⁽¹⁾ | 2 | 10 | 3 | 12 |
| Less: reclassification adjustment included in net income ⁽²⁾ | 1 | (4) | 10 | (5) |
| Net change from available-for-sale investments, net of tax | 1 | 14 | (7) | 17 |
| Benefit plans, net of tax ⁽³⁾ | - | - | - | (1) |
| Foreign currency translation adjustments | 118 | 54 | (13) | 53 |
| Other comprehensive income (loss) | 119 | 68 | (20) | 69 |
| Comprehensive income | 848 | 723 | 2,081 | 1,859 |
| Less: Comprehensive income (loss) attributable to noncontrolling interests | (1) | 13 | 10 | 22 |
| Comprehensive income attributable to BlackRock, Inc. | \$849 | \$710 | \$2,071 | \$1,837 |

⁽¹⁾ The tax benefit (expense) was not material for the three and nine months ended September 30, 2013. The tax benefit (expense) was (\$7) million for the three months ended September 30, 2012 and (\$8) million for the nine months ended September 30, 2012.

⁽²⁾ The tax benefit (expense) was not material for the three and nine months ended September 30, 2013 and 2012.

⁽³⁾ The tax benefit (expense) for the nine months ended September 30, 2012 was not material.

See accompanying notes to condensed consolidated financial statements.

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BlackRock, Inc.

Condensed Consolidated Statements of Changes in Equity

(in millions)

(unaudited)

| | Additional Paid-in Capital ⁽¹⁾ | Retained Earnings | Appropriate Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Treasury Stock Common | Total BlackRock Stockholders Equity | Nonredeemable Noncontrolling Interests | Nonredeemable of Consolidated VIEs | Total Permanent Equity | Redeemable Noncontrolling Interests / Temporary Equity |
|--|---|----------------------|-------------------------------------|---|-----------------------------|--|--|---|------------------------------|--|
| December 31, 2012 | \$19,421 | \$6,444 | \$29 | (\$59) | (\$432) | \$25,403 | \$155 | \$27 | \$25,585 | \$32 |
| Net income | - | 2,091 | - | - | - | 2,091 | 13 | (2) | 2,102 | (1) |
| Allocation of gains (losses) of consolidated collateralized loan obligations | - | - | (4) | - | - | (4) | - | 4 | - | - |
| Dividends paid | - | (882) | - | - | - | (882) | - | - | (882) | - |
| Stock-based compensation | 339 | - | - | - | 1 | 340 | - | - | 340 | - |
| Issuance of common shares related to employee stock transactions | (402) | - | - | - | 422 | 20 | - | - | 20 | - |
| Employee tax benefit withholdings related to employee stock transactions | - | - | - | - | (234) | (234) | - | - | (234) | - |
| Shares repurchased | - | - | - | - | (750) | (750) | - | - | (750) | - |
| Net tax benefit (shortfall) from stock-based compensation | 35 | - | - | - | - | 35 | - | - | 35 | - |
| Subscriptions (redemptions/distributions)-noncontrolling interest holders | - | - | - | - | - | - | (41) | 124 | 83 | 104 |
| Net consolidations (deconsolidations) of sponsored investment funds | - | - | - | - | - | - | - | (134) | (134) | (94) |
| Other comprehensive income (loss) | - | - | - | (20) | - | (20) | - | - | (20) | - |
| September 30, 2013 | \$19,393 | \$7,653 | \$25 | (\$79) | (\$993) | \$25,999 | \$127 | \$19 | \$26,145 | \$41 |

⁽¹⁾ Amounts include \$2 million of common stock at both September 30, 2013 and December 31, 2012. See accompanying notes to condensed consolidated financial statements.

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BlackRock, Inc.

Condensed Consolidated Statements of Changes in Equity

(in millions)

(unaudited)

| | | | | | | | | | | | Redeemable Non- controlling Interests / Temporary Equity (2) |
|---|--------------------------------------|----------------------|---|---------------------------------------|-----------------------------|---|--|---|------------------------------|----------|--|
| | Additional Paid-in Capital (1) | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Common Shares Held in Escrow | Treasury Stock Common | Total BlackRock Stockholders' Equity | Nonredeemable Noncontrolling Interests | Nonredeemable of Consolidated VIEs | Total Permanent Equity | | |
| December 31, 2011 | \$20,276 | \$5,046 | \$72 | (\$127) | (\$1) | (\$218) | \$25,048 | \$184 | \$38 | \$25,270 | \$92 |
| Net income | - | 1,768 | - | - | - | - | 1,768 | 14 | 1 | 1,783 | 7 |
| Consolidation of a collateralized loan obligation (3) | - | - | (13) | - | - | - | (13) | - | - | (13) | - |
| Allocation of losses of consolidated collateralized loan obligations | - | - | (3) | - | - | - | (3) | - | 3 | - | - |
| Dividends paid | - | (804) | - | - | - | - | (804) | - | - | (804) | - |
| Stock-based compensation | 344 | - | - | - | - | - | 344 | - | - | 344 | - |
| Merrill Lynch cash capital contribution | 7 | - | - | - | - | - | 7 | - | - | 7 | - |
| Issuance of common shares related to employee stock transactions | (366) | - | - | - | - | 419 | 53 | - | - | 53 | - |
| Employee tax benefit withholdings related to employee stock transactions | - | - | - | - | - | (141) | (141) | - | - | (141) | - |
| Shares repurchased | (1,000) | - | - | - | - | (334) | (1,334) | - | - | (1,334) | - |
| Net tax benefit (shortfall) from stock-based compensation | 63 | - | - | - | - | - | 63 | - | - | 63 | - |
| Subscriptions (redemptions/distributions)-noncontrolling interest holders | - | - | - | - | - | - | (20) | (8) | (28) | 221 | |
| Net consolidations (deconsolidations) of sponsored investment funds | - | - | - | - | - | - | (8) | - | (8) | (272) | |
| Other comprehensive income (loss) | - | - | - | 69 | - | - | 69 | - | - | 69 | - |
| September 30, 2012 | \$19,324 | \$6,010 | \$56 | (\$58) | (\$1) | (\$274) | \$25,057 | \$170 | \$34 | \$25,261 | \$48 |

⁽¹⁾ Amounts include \$2 million and \$1 million of common stock at September 30, 2012 and December 31, 2011, respectively.

⁽²⁾ Amount at September 30, 2012 includes \$20 million related to variable interest entities.

⁽³⁾ Consolidated during the three months ended September 30, 2012.

See accompanying notes to condensed consolidated financial statements.

Table of Contents**BlackRock, Inc.****Condensed Consolidated Statements of Cash Flows**

(in millions)

(unaudited)

| | Nine Months Ended September 30, | |
|--|--|-------------|
| | 2013 | 2012 |
| Cash flows from operating activities | | |
| Net income | \$2,101 | \$1,790 |
| Adjustments to reconcile net income to cash flows from operating activities: | | |
| Depreciation and amortization | 215 | 219 |
| Amortization of deferred sales commissions | 38 | 43 |
| Stock-based compensation | 340 | 344 |
| Deferred income tax expense (benefit) | (44) | (42) |
| Gain related to PennyMac initial public offering | (39) | - |
| Gain related to the charitable contribution | (80) | - |
| Charitable contribution | 124 | - |
| Net (gains) losses on nontrading investments | (46) | (32) |
| Purchases of investments within consolidated sponsored investment funds | (45) | (83) |
| Proceeds from sales and maturities of investments within consolidated sponsored investment funds | 112 | 48 |
| Assets and liabilities of consolidated VIEs: | | |
| Change in cash and cash equivalents | 204 | (32) |
| Net (gains) losses within consolidated VIEs | 2 | (1) |
| Net (purchases) proceeds within consolidated VIEs | 15 | 233 |
| (Earnings) losses from equity method investees | (110) | (124) |
| Distributions of earnings from equity method investees | 39 | 29 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | (2,061) | (493) |
| Deferred sales commissions | (42) | (31) |
| Investments, trading | (205) | (197) |
| Other assets | (97) | (173) |
| Accrued compensation and benefits | (225) | (199) |
| Accounts payable and accrued liabilities | 2,264 | 489 |
| Other liabilities | 16 | 98 |
| Cash flows from operating activities | 2,476 | 1,886 |
| Cash flows from investing activities | | |
| Purchases of investments | (188) | (397) |
| Proceeds from sales and maturities of investments | 225 | 391 |
| Distributions of capital from equity method investees | 51 | 51 |
| Net consolidations (deconsolidations) of sponsored investment funds | (63) | (208) |
| Acquisitions, net of cash acquired | (240) | (267) |
| Purchases of property and equipment | (60) | (121) |
| Cash flows from investing activities | (275) | (551) |
| Cash flows from financing activities | | |
| Repayments of short-term borrowings | (100) | - |
| Repayments of long-term borrowings | (750) | - |
| Proceeds from long-term borrowings | - | 1,495 |
| Cash dividends paid | (882) | (804) |
| Proceeds from stock options exercised | 15 | 47 |
| Proceeds from issuance of common stock | 5 | 6 |
| Repurchases of common stock | (984) | (1,475) |

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| | | |
|--|----------------|----------------|
| Merrill Lynch cash capital contribution | - | 7 |
| Net proceeds from (repayments of) borrowings by consolidated VIEs | (343) | (203) |
| Net (redemptions/distributions paid) subscriptions received from noncontrolling interests holders | 187 | 193 |
| Excess tax benefit from stock-based compensation | 40 | 73 |
| Cash flows from financing activities | (2,812) | (661) |
| Effect of exchange rate changes on cash and cash equivalents | (8) | 43 |
| Net increase (decrease) in cash and cash equivalents | (619) | 717 |
| Cash and cash equivalents, beginning of period | 4,606 | 3,506 |
| Cash and cash equivalents, end of period | \$3,987 | \$4,223 |
| Supplemental disclosure of cash flow information: | | |
| Cash paid for: | | |
| Interest | \$125 | \$116 |
| Interest on borrowings of consolidated VIEs | \$82 | \$52 |
| Income taxes | \$746 | \$837 |
| Supplemental schedule of noncash investing and financing transactions: | | |
| Issuance of common stock | \$402 | \$366 |
| Increase (decrease) in noncontrolling interests due to net consolidation (deconsolidation) of sponsored investment funds | (\$228) | (\$280) |
| Increase (decrease) in borrowings due to consolidation of VIEs | \$- | \$406 |
| <i>See accompanying notes to condensed consolidated financial statements.</i> | | |

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BlackRock, Inc.

Notes to Condensed Consolidated Financial Statements

(unaudited)

1. Business Overview

BlackRock, Inc. (together, with its subsidiaries, unless the context otherwise indicates, BlackRock or the Company) provides diversified investment management services to institutional clients, intermediary and individual investors through various investment vehicles. Investment management services primarily consist of the management of equity, fixed income, multi-asset, alternative investment and cash management products. BlackRock offers investment products in a variety of vehicles, including open-end and closed-end mutual funds, iShares® exchange-traded funds (ETFs), collective investment trusts and separate accounts. In addition, BlackRock provides market risk management, financial markets advisory and enterprise investment system services to a broad base of clients. Financial markets advisory services include valuation services relating to illiquid securities, dispositions and workout assignments (including long-term portfolio liquidation assignments), risk management and strategic planning and execution.

At September 30, 2013, The PNC Financial Services Group, Inc. (PNC) held 20.9% of the Company's voting common stock and 21.9% of the Company's capital stock, which includes outstanding common and nonvoting preferred stock.

2. Significant Accounting Policies

Basis of Presentation. These condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) and include the accounts of the Company and its controlled subsidiaries. Noncontrolling interests on the condensed consolidated statements of financial condition include the portion of consolidated sponsored investment funds in which the Company does not have direct equity ownership. Significant accounts and transactions between consolidated entities have been eliminated.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Certain financial information that normally is included in annual financial statements, including certain financial statement footnotes, is not required for interim reporting purposes and has been condensed or omitted herein. These condensed consolidated financial statements should be read in conjunction with the Company's consolidated financial statements and notes related thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, which was filed with the Securities and Exchange Commission (SEC) on March 1, 2013 (2012 Form 10-K).

The interim financial information at September 30, 2013 and for the three and nine months ended September 30, 2013 and 2012 is unaudited. However, in the opinion of management, the interim information includes all normal recurring adjustments necessary for the fair presentation of the Company's results for the periods presented. The results of operations for interim periods are not indicative of results to be expected for the full year.

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2. Significant Accounting Policies (continued)

Fair Value Measurements.

Hierarchy of Fair Value Inputs. The provisions of Accounting Standards Codification (ASC) 820-10, Fair Value Measurements and Disclosures (ASC 820-10), establish a hierarchy that prioritizes inputs to valuation techniques used to measure fair value and require companies to disclose the fair value of their financial instruments according to the fair value hierarchy (i.e., Level 1, 2 and 3 inputs, as defined). The fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities and the lowest priority to unobservable inputs.

Assets and liabilities measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 Inputs:

Quoted prices (unadjusted) in active markets for identical assets or liabilities at the reporting date.

Level 1 assets may include listed mutual funds (including those accounted for under the equity method of accounting as these mutual funds are investment companies that have publicly available net asset values (NAVs), which in accordance with GAAP, are calculated under fair value measures and the changes in fair values are equal to the earnings of such funds), ETFs, listed equities and certain exchange-traded derivatives.

Level 2 Inputs:

Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities that are not active; quotes from pricing services or brokers for which the Company can determine that orderly transactions took place at the quoted price or that the inputs used to arrive at the price are observable; and inputs other than quoted prices that are observable, such as models or other valuation methodologies. As a practical expedient, the Company relies on the NAV (or its equivalent) of certain investments as their fair value.

Level 2 assets may include debt securities, bank loans, short-term floating-rate notes and asset-backed securities, securities held within consolidated hedge funds, certain equity method limited partnership interests in hedge funds valued based on NAV (or its equivalent) where the Company has the ability to redeem at the measurement date or within the near term without redemption restrictions, restricted public securities valued at a discount, as well as over-the-counter derivatives, including interest and inflation rate swaps and foreign currency exchange contracts that have inputs to the valuations that generally can be corroborated by observable market data.

Level 3 Inputs:

Unobservable inputs for the valuation of the asset or liability, which may include nonbinding broker quotes. Level 3 assets include investments for which there is little, if any, market activity. These inputs require significant management judgment or estimation. Certain investments that are valued using a NAV (or its equivalent) and are subject to current redemption restrictions that will not be lifted in the near term are included in Level 3.

Level 3 assets may include general and limited partnership interests in private equity funds, funds of private equity funds, real estate funds, hedge funds and funds of hedge funds, direct private equity investments held within consolidated funds, bank loans and bonds.

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2. Significant Accounting Policies (continued)

Fair Value Measurements (continued)

Level 3 liabilities include borrowings of consolidated collateralized loan obligations (CLOs) valued based upon nonbinding single-broker quotes.

Level 3 inputs include BlackRock capital accounts for its partnership interests in various alternative investments, including distressed credit hedge funds, real estate and private equity funds, which may be adjusted by using the returns of certain market indices.

Significance of Inputs. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial instrument.

Valuation Techniques. The fair values of certain Level 3 assets and liabilities were determined using various methodologies as appropriate, including NAVs of underlying investments, third-party pricing vendors, broker quotes and market and income approaches. Such quotes and modeled prices are evaluated for reasonableness through various procedures, including due diligence reviews of third-party pricing vendors, variance analyses, consideration of the current market environment and other analytical procedures.

As a practical expedient, the Company relies on NAV as the fair value for certain investments. The inputs to value these investments may include BlackRock capital accounts for its partnership interests in various alternative investments, including distressed credit hedge funds, real estate and private equity funds, which may be adjusted by using the returns of certain market indices. The various partnerships are investment companies, which record their underlying investments at fair value based on fair value policies established by management of the underlying fund. Fair value policies at the underlying fund generally require the fund to utilize pricing/valuation information from third-party sources including independent appraisals. However, in some instances, current valuation information for illiquid securities or securities in markets that are not active may not be available from any third-party source or fund management may conclude that the valuations that are available from third-party sources are not reliable. In these instances, fund management may perform model-based analytical valuations that may be used as an input to value these investments.

A significant amount of inputs used to value equity, debt securities and bank loans is sourced from well-recognized third-party pricing vendors. Generally, prices obtained from pricing vendors are categorized as Level 1 inputs for identical securities traded in active markets and as Level 2 for other similar securities if the vendor uses observable inputs in determining the price. Annually, BlackRock's internal valuation committee or other designated groups review both the valuation methodologies, including the general assumptions and methods used to value various asset classes, and operational processes with these vendors. In addition, on a quarterly basis, meetings are held with the vendors to identify any significant changes to the vendors' processes.

In addition, quotes obtained from brokers generally are nonbinding and categorized as Level 3 inputs. However, if the Company is able to determine that market participants have transacted for the asset in an orderly manner near the quoted price or if the Company can determine that the inputs used by the broker are observable, the quote is classified as a Level 2 input.

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2. Significant Accounting Policies (continued)

Fair Value Measurements (continued)

Fair Value Option. ASC 825-10, *Financial Instruments* (ASC 825-10), provides a fair value option election that allows companies an irrevocable election to use fair value as the initial and subsequent accounting measurement attribute for certain financial assets and liabilities. ASC 825-10 permits entities to elect to measure eligible financial assets and liabilities at fair value on an ongoing basis. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. The decision to elect the fair value option is determined on an instrument-by-instrument basis, which must be applied to an entire instrument, and not only specified risks, specific cash flows, or portions of that instrument, and is irrevocable once elected. Assets and liabilities measured at fair value pursuant to ASC 825-10 are required to be reported separately from those instruments measured using another accounting method.

Derivative Instruments and Hedging Activities. ASC 815-10, *Derivatives and Hedging* (ASC 815-10), establishes accounting and reporting standards for derivative instruments, including certain derivatives embedded in other contracts and for hedging activities. ASC 815-10 generally requires an entity to recognize all derivatives as either assets or liabilities on the condensed consolidated statements of financial condition and to measure those investments at fair value.

The Company does not use derivative financial instruments for trading or speculative purposes. The Company uses derivative financial instruments primarily for purposes of hedging: (i) exposures to fluctuations in foreign currency exchange rates of certain assets and liabilities, (ii) market exposures for certain seed investments and (iii) future cash flows on floating-rate notes. The Company may also use derivatives within its separate account assets, which are segregated funds held for purposes of funding individual and group pension contracts. In addition, certain consolidated sponsored investment funds may also invest in derivatives as a part of their investment strategy.

Changes in the fair value of the Company's derivative financial instruments are generally recognized in earnings and, where applicable, are offset by the corresponding gain or loss on the related foreign-denominated assets or liabilities or hedged investments, on the condensed consolidated statements of income.

Separate Account Assets and Liabilities. Separate account assets are maintained by BlackRock Life Limited, a wholly owned subsidiary of the Company, which is a registered life insurance company in the United Kingdom, and represent segregated assets held for purposes of funding individual and group pension contracts. The life insurance company does not underwrite any insurance contracts that involve any insurance risk transfer from the insured to the life insurance company. The separate account assets primarily include equity, debt securities, money market funds and derivatives. The separate account assets are not subject to general claims of the creditors of BlackRock. These separate account assets and the related equal and offsetting liabilities are recorded as separate account assets and separate account liabilities on the condensed consolidated statements of financial condition in accordance with the ASC 944-80, *Financial Services - Separate Accounts*.

The net investment income attributable to separate account assets supporting individual and group pension contracts accrues directly to the contract owner and is not reported on the condensed consolidated statements of income. While BlackRock has no economic interest in these separate account assets and liabilities, BlackRock earns policy administration and management fees associated with these products, which are included in investment advisory, administration fees and securities lending revenue on the condensed consolidated statements of income.

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2. Significant Accounting Policies (continued)

Separate Account Collateral Assets Held and Liabilities Under Securities Lending Agreements. The Company facilitates securities lending arrangements whereby securities held by separate accounts maintained by BlackRock Life Limited are lent to third parties under global master securities lending agreements. In exchange, the Company receives collateral with minimum values generally ranging from approximately 102% to 112% of the value of the securities lent in order to reduce counterparty risk. The required collateral value is calculated on a daily basis. The global master securities lending agreements provide the Company, in the event of customer default, the right to liquidate collateral or to request additional collateral. Under the Company's securities lending arrangements, the Company can resell or re-pledge the collateral and the borrower can resell or re-pledge the loaned securities. The securities lending transactions entered into by the Company are accompanied by an agreement that entitles the Company to request the borrower to return the securities at any time; therefore, these transactions are not reported as sales under ASC 860, *Transfers and Servicing*.

As a result of the Company's ability to resell or re-pledge the collateral, the Company records on the condensed consolidated statements of financial condition the cash and noncash collateral received under these arrangements as its own asset in addition to an equal and offsetting collateral liability for the obligation to return the collateral. During the nine months ended September 30, 2013 and 2012, the Company had not re-sold or re-pledged any of the collateral received under these arrangements. At September 30, 2013 and December 31, 2012, the fair value of loaned securities held by separate account assets was approximately \$20.2 billion and \$21.0 billion, respectively, and the fair value of the collateral held under these securities lending agreements was approximately \$22.0 billion and \$23.0 billion, respectively.

Appropriated Retained Earnings. Upon the initial consolidation of CLOs, BlackRock records a cumulative effect adjustment to appropriated retained earnings on the condensed consolidated statements of financial condition equal to the difference between the fair value of the CLOs assets and the fair value of their liabilities. Such amounts are recorded as appropriated retained earnings as the CLO noteholders, not BlackRock, ultimately will receive the benefits or absorb the losses associated with the CLOs' assets and liabilities. The net change in the fair value of the CLOs' assets and liabilities is recorded as net income (loss) attributable to nonredeemable noncontrolling interests and as an adjustment to appropriated retained earnings.

Accounting Pronouncements Adopted in the Nine Months Ended September 30, 2013

Amendments to Accumulated Other Comprehensive Income Disclosures. On February 5, 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2013-02, *Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income* (ASU 2013-02), which added new disclosure requirements for items reclassified out of accumulated other comprehensive income (AOCI). See Note 15, *Accumulated Other Comprehensive Income (Loss)*.

Disclosures About Offsetting Assets and Liabilities. On December 16, 2011, the FASB issued ASU 2011-11, *Disclosures About Offsetting Assets and Liabilities* (ASU 2011-11), which created new disclosure requirements about the nature of an entity's rights of setoff and related arrangements associated with its financial instruments and derivative instruments. On January 31, 2013, the FASB issued ASU 2013-01, *Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities* (ASU 2013-01), that provides clarification about which instruments and transactions are subject to ASU 2011-11. The adoption of ASU 2011-11 and ASU 2013-01 on January 1, 2013 was not material to the condensed consolidated financial statements.

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2. Significant Accounting Policies (continued)

Benchmark Interest Rate for Hedge Accounting. In July 2013, the FASB issued ASU 2013-10, *Inclusion of the Fed Funds Effective Swap Rate (or Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes* (ASU 2013-10). ASU 2013-10 provides for the inclusion of certain interest rate benchmarks for hedge accounting purposes. The adoption of ASU 2013-10 in the third quarter 2013 did not have a material impact on the condensed consolidated financial statements.

Recent Accounting Pronouncements Not Yet Adopted

Cumulative Translation Adjustment. In March 2013, the FASB issued ASU 2013-05, *Parent's Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity* (ASU 2013-05). ASU 2013-05 addresses the accounting for the cumulative translation adjustment when a parent either sells a part or all of its investment in a foreign entity or no longer holds a controlling financial interest in a subsidiary or group of assets that is a nonprofit activity or a business within a foreign entity. ASU 2013-05 is effective for the Company on January 1, 2014. The Company does not believe the adoption of ASU 2013-05 will have a material impact on the condensed consolidated financial statements.

Investment Company Guidance. In June 2013, the FASB issued ASU 2013-08, *Financial Services - Investment Companies: Amendments to the Scope, Measurement, and Disclosure Requirements* (ASU 2013-08). ASU 2013-08 amends the current criteria for an entity to qualify as an investment company, creates new disclosure requirements and amends the measurement criteria for certain interests in other investment companies. ASU 2013-08 is effective for the Company on January 1, 2014. The Company does not believe the adoption of ASU 2013-08 will have a material impact on the condensed consolidated financial statements.

Presentation of an Unrecognized Tax Benefit. In July 2013, the FASB issued ASU 2013-11, *Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists* (ASU 2013-11). ASU 2013-11 provides guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. ASU 2013-11 is effective for the Company on January 1, 2014. The Company does not believe the adoption of ASU 2013-11 will have a material impact on the condensed consolidated financial statements.

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3. Investments

A summary of the carrying value of investments is as follows:

| (in millions) | September 30, 2013 | December 31, 2012 |
|---|-----------------------|----------------------|
| Available-for-sale investments | \$168 | \$158 |
| Held-to-maturity investments | 57 | 112 |
| Trading investments: | | |
| Consolidated sponsored investment funds | 381 | 123 |
| Other equity and debt securities | 67 | 94 |
| Deferred compensation plan mutual funds | 57 | 53 |
| Total trading investments | 505 | 270 |
| Other investments: | | |
| Consolidated sponsored investment funds | 314 | 401 |
| Equity method investments | 564 | 595 |
| Deferred compensation plan hedge fund equity method investments | 11 | 9 |
| Cost method investments ⁽¹⁾ | 122 | 120 |
| Carried interest | 137 | 85 |
| Total other investments | 1,148 | 1,210 |
| Total investments | \$1,878 | \$1,750 |

⁽¹⁾ Amounts primarily include Federal Reserve Bank Stock.

At September 30, 2013, the Company consolidated \$695 million of investments held by consolidated sponsored investment funds (excluding variable interest entities (VIEs)) of which \$381 million and \$314 million were classified as trading investments and other investments, respectively. At December 31, 2012, the Company consolidated \$524 million of investments held by consolidated sponsored investment funds (excluding VIEs) of which \$123 million and \$401 million were classified as trading investments and other investments, respectively.

Available-for-Sale Investments

A summary of the cost and carrying value of investments classified as available-for-sale investments is as follows:

| (in millions) | | | | |
|---|-----------------------|-------|---------------------------|-------------------|
| | At September 30, 2013 | Cost | Gross Unrealized Gains | Carrying Value |
| Equity securities of sponsored investment funds | | \$163 | \$6 | \$165 |
| Other securities | | 1 | 2 | 3 |
| Total available-for-sale investments | | \$164 | \$8 | \$168 |
| | At December 31, 2012 | | | |
| Equity securities of sponsored investment funds | | \$142 | \$14 | \$155 |
| Other securities | | 2 | 1 | 3 |

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| | | | | |
|--------------------------------------|-------|------|-------|-------|
| Total available-for-sale investments | \$144 | \$15 | (\$1) | \$158 |
|--------------------------------------|-------|------|-------|-------|

Available-for-sale investments primarily included seed investments in BlackRock sponsored investment mutual funds.

Table of Contents**3. Investments (continued)*****Held-to-Maturity Investments***

The carrying value of held-to-maturity investments was \$57 million and \$112 million at September 30, 2013 and December 31, 2012, respectively. Held-to-maturity investments included foreign government debt held for regulatory purposes and the amortized cost (carrying value) of these investments approximated fair value. At September 30, 2013, \$43 million of these investments would mature in one year or less and \$14 million would mature after 10 years.

Trading Investments

A summary of the cost and carrying value of trading investments is as follows:

| <i>(in millions)</i> | September 30, 2013 | | December 31, 2012 | |
|--|---------------------------|--------------|--------------------------|--------------|
| | Carrying | | Carrying | |
| | Cost | Value | Cost | Value |
| Trading investments: | | | | |
| Deferred compensation plan mutual funds | \$ 51 | \$ 57 | \$ 46 | \$ 53 |
| Equity/Multi-asset mutual funds | 190 | 194 | 154 | 162 |
| Debt securities/fixed income mutual funds: | | | | |
| Corporate debt | 126 | 126 | 44 | 44 |
| Government debt | 132 | 128 | 11 | 11 |
| Total trading investments | \$499 | \$505 | \$255 | \$270 |

At September 30, 2013, trading investments included \$187 million of equity securities and \$194 million of debt securities held by consolidated sponsored investment funds, \$57 million of deferred compensation plan mutual fund investments and \$67 million of other equity and debt securities.

Other Investments

A summary of the cost and carrying value of other investments is as follows:

| <i>(in millions)</i> | September 30, 2013 | | December 31, 2012 | |
|---|---------------------------|--------------|--------------------------|--------------|
| | Carrying | | Carrying | |
| | Cost | Value | Cost | Value |
| Other investments: | | | | |
| Consolidated sponsored investment funds | \$303 | \$314 | \$378 | \$401 |
| Equity method | 480 | 564 | 541 | 595 |
| Deferred compensation plan hedge fund | | | | |
| equity method investments | 9 | 11 | 15 | 9 |
| Cost method investments: | | | | |
| Federal Reserve Bank stock | 93 | 93 | 89 | 89 |

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| | | | | |
|-------------------------------|-------|---------|---------|---------|
| Other | 17 | 29 | 31 | 31 |
| Total cost method investments | 110 | 122 | 120 | 120 |
| Carried interest | - | 137 | - | 85 |
| Total other investments | \$902 | \$1,148 | \$1,054 | \$1,210 |

Consolidated sponsored investment funds include third-party private equity funds, direct investments in private companies and third-party hedge funds held by BlackRock sponsored investment funds.

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3. Investments (continued)

Other Investments (continued)

Equity method investments primarily include BlackRock's direct investment in certain BlackRock sponsored investment funds. See Note 10, Other Assets, for information on the Company's investment in PennyMac Financial Services, Inc. (PennyMac), which is included in other assets on the condensed consolidated statements of financial condition.

Cost method investments include nonmarketable securities, including Federal Reserve Bank stock, which is held for regulatory purposes and is restricted from sale. At September 30, 2013 and December 31, 2012, there were no indicators of impairment on these investments.

Carried interest represents allocations to BlackRock's general partner capital accounts from certain funds. These balances are subject to change upon cash distributions, additional allocations or reallocations back to limited partners within the respective funds.

4. Consolidated Sponsored Investment Funds

The Company consolidates certain sponsored investment funds primarily because it is deemed to control such funds. The investments owned by these consolidated sponsored investment funds are classified as trading or other investments. The following table presents the balances related to these consolidated funds that were included on the condensed consolidated statements of financial condition as well as BlackRock's net interest in these funds:

| (in millions) | September 30, 2013 | December 31, 2012 |
|--|-----------------------|----------------------|
| Cash and cash equivalents | \$105 | \$133 |
| Investments: | | |
| Trading investments | 381 | 123 |
| Other investments | 314 | 401 |
| Other assets | 13 | 25 |
| Other liabilities | (33) | (65) |
| Noncontrolling interests | (168) | (187) |
| BlackRock's net interests in consolidated sponsored investment funds | \$612 | \$430 |

BlackRock's total exposure to consolidated sponsored investment funds of \$612 million and \$430 million at September 30, 2013 and December 31, 2012, respectively, represents the value of the Company's economic ownership interest in these sponsored investment funds. Valuation changes associated with these consolidated investment funds are reflected in nonoperating income (expense) and partially offset in net income (loss) attributable to noncontrolling interests for the portion not attributable to BlackRock.

In addition, at September 30, 2013 and December 31, 2012, several consolidated CLOs and one investment fund, which were deemed to be VIEs, were excluded from the balances in the table above as the balances for these investment products are reported separately on the condensed consolidated statements of financial condition. See Note 6, Variable Interest Entities, for further discussion of these consolidated investment products.

The Company is not able to access cash and cash equivalents held by consolidated sponsored investment funds to use in its operating activities. In addition, the Company is not able to sell investments held by consolidated sponsored investment funds in order to obtain cash for use in the Company's operations.

Table of Contents**5. Fair Value Disclosures**

Assets and liabilities measured at fair value on a recurring basis and other assets not held at fair value

| <i>September 30, 2013</i> <i>(in millions)</i> | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Other Assets Not Held at Fair Value ⁽¹⁾ | September 30, 2013 |
|--|--|---|--|--|-----------------------|
| | | | | | |
| Assets: | | | | | |
| <u>Investments</u> | | | | | |
| Available-for-sale: | | | | | |
| Equity securities (funds and CDOs) | \$ 165 | \$ - | \$ 1 | \$ - | \$ 166 |
| Debt securities | - | 2 | - | - | 2 |
| Total available-for-sale | 165 | 2 | 1 | - | 168 |
| Held-to-maturity debt securities | - | - | - | 57 | 57 |
| Trading: | | | | | |
| Deferred compensation plan mutual funds | 57 | - | - | - | 57 |
| Equity/Multi-asset mutual funds | 194 | - | - | - | 194 |
| Debt securities / fixed income mutual funds | 61 | 193 | - | - | 254 |
| Total trading | 312 | 193 | - | - | 505 |
| Other investments: | | | | | |
| Consolidated sponsored investment funds: | | | | | |
| Hedge funds / Funds of funds | 1 | 21 | 45 | - | 67 |
| Private / public equity ⁽²⁾ | 5 | 8 | 234 | - | 247 |
| Total consolidated sponsored investment funds | 6 | 29 | 279 | - | 314 |
| Equity method: | | | | | |
| Hedge funds / Funds of hedge funds | - | 67 | 145 | 55 | 267 |
| Private equity investments | - | - | 98 | - | 98 |
| Real estate funds | - | 20 | 103 | 7 | 130 |
| Fixed income mutual funds | 63 | - | - | - | 63 |
| Equity/Multi-asset, alternative mutual funds | 6 | - | - | - | 6 |
| Total equity method | 69 | 87 | 346 | 62 | 564 |
| Deferred compensation plan hedge fund equity method investments | - | 11 | - | - | 11 |
| Cost method investments | - | - | - | 122 | 122 |
| Carried interest | - | - | - | 137 | 137 |
| Total investments | 552 | 322 | 626 | 378 | 1,878 |
| Separate account assets | 106,085 | 39,675 | - | 886 | 146,646 |
| <u>Separate account collateral held under securities lending agreements:</u> | | | | | |
| Equity securities | 19,851 | - | - | - | 19,851 |
| Debt securities | - | 2,111 | - | - | 2,111 |

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| | | | | | |
|--|-------------------|------------------|-----------------|-----------------|-------------------|
| Total separate account collateral held under securities | | | | | |
| lending agreements | 19,851 | 2,111 | - | - | 21,962 |
| Other assets ⁽³⁾ | - | 12 | - | - | 12 |
| Assets of consolidated VIEs: | | | | | |
| Bank loans and other assets | - | 1,867 | 97 | 20 | 1,984 |
| Bonds | - | 64 | 35 | - | 99 |
| Private / public equity ⁽⁴⁾ | - | 7 | 17 | - | 24 |
| Total assets of consolidated VIEs | - | 1,938 | 149 | 20 | 2,107 |
| Total | \$ 126,488 | \$ 44,058 | \$ 775 | \$ 1,284 | \$ 172,605 |
| Liabilities: | | | | | |
| Borrowings of consolidated VIEs | \$ - | \$ - | \$ 2,068 | \$ - | \$ 2,068 |
| Separate account collateral liabilities under securities | | | | | |
| lending agreements | 19,851 | 2,111 | - | - | 21,962 |
| Other liabilities ⁽⁵⁾ | 19 | 4 | 33 | - | 56 |
| Total | \$ 19,870 | \$ 2,115 | \$ 2,101 | \$ - | \$ 24,086 |

- (1) Amounts are comprised of investments held at cost or amortized cost, carried interest and certain equity method investments, which include investment companies and other assets, which in accordance with GAAP are not accounted for under a fair value measure. In accordance with GAAP, certain equity method investees do not account for both their financial assets and liabilities under fair value measures; therefore, the Company's investment in such equity method investees may not represent fair value.
- (2) Level 3 amounts include \$202 million and \$32 million of underlying third-party private equity funds and direct investments in private equity companies held by private equity funds, respectively.
- (3) Amount includes company-owned and split-dollar life insurance policies.
- (4) Level 3 amounts include \$15 million and \$2 million of underlying third-party private equity funds and direct investments in private equity companies held by a private equity fund.
- (5) Amounts include a credit default swap (see Note 7, *Derivatives and Hedging*, for more information), securities sold short within consolidated sponsored investment funds and a contingent liability related to the acquisition of Credit Suisse's ETF franchise.

Table of Contents**5. Fair Value Disclosures (continued)**

Assets and liabilities measured at fair value on a recurring basis and other assets not held at fair value

| <i>December 31, 2012</i> <i>(in millions)</i> | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Other Assets Not Held at Fair Value ⁽¹⁾ | December 31, 2012 |
|--|---|--|--|---|------------------------------|
| Assets: | | | | | |
| <u>Investments</u> | | | | | |
| Available-for-sale: | | | | | |
| Equity securities (funds and CDOs) | \$ 155 | \$ - | \$ 1 | \$ - | \$ 156 |
| Debt securities | - | 2 | - | - | 2 |
| Total available-for-sale | 155 | 2 | 1 | - | 158 |
| Held-to-maturity debt securities | - | - | - | 112 | 112 |
| Trading: | | | | | |
| Deferred compensation plan mutual funds | 53 | - | - | - | 53 |
| Equity/Multi-asset mutual funds | 159 | 3 | - | - | 162 |
| Debt securities / fixed income mutual funds | 5 | 50 | - | - | 55 |
| Total trading | 217 | 53 | - | - | 270 |
| Other investments: | | | | | |
| Consolidated sponsored investment funds: | | | | | |
| Hedge funds / Funds of funds | 3 | 39 | 73 | - | 115 |
| Private / public equity ⁽²⁾ | 10 | 10 | 266 | - | 286 |
| Total consolidated sponsored investment funds | 13 | 49 | 339 | - | 401 |
| Equity method: | | | | | |
| Hedge funds / Funds of hedge funds | - | 61 | 161 | 39 | 261 |
| Private equity investments | - | - | 90 | - | 90 |
| Real estate funds | - | 19 | 88 | 15 | 122 |
| Fixed income mutual funds | 46 | - | - | - | 46 |
| Equity/Multi-asset, alternative mutual funds | 76 | - | - | - | 76 |
| Total equity method | 122 | 80 | 339 | 54 | 595 |
| Deferred compensation plan hedge fund equity method investments | - | 9 | - | - | 9 |
| Cost method investments | - | - | - | 120 | 120 |
| Carried interest | - | - | - | 85 | 85 |
| Total investments | 507 | 193 | 679 | 371 | 1,750 |
| Separate account assets | 95,514 | 38,392 | 2 | 860 | 134,768 |
| <u>Separate account collateral held under securities lending agreements:</u> | | | | | |
| Equity securities | 21,273 | - | - | - | 21,273 |
| Debt securities | - | 1,748 | - | - | 1,748 |
| Total separate account collateral held under securities lending agreements | 21,273 | 1,748 | - | - | 23,021 |
| <u>Other assets⁽³⁾</u> | - | 12 | - | - | 12 |
| <u>Assets of consolidated VIEs:</u> | | | | | |
| Bank loans | - | 2,004 | 106 | - | 2,110 |

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| | | | | | |
|---|-------------------|------------------|-----------------|-----------------|-------------------|
| Bonds | - | 78 | 46 | - | 124 |
| Private / public equity ⁽⁴⁾ | 2 | 6 | 22 | - | 30 |
| Total assets of consolidated VIEs | 2 | 2,088 | 174 | - | 2,264 |
| Total | \$ 117,296 | \$ 42,433 | \$ 855 | \$ 1,231 | \$ 161,815 |
| Liabilities: | | | | | |
| Borrowings of consolidated VIEs | \$ - | \$ - | \$ 2,402 | \$ - | \$ 2,402 |
| Separate account collateral liabilities under securities lending agreements | 21,273 | 1,748 | - | - | 23,021 |
| Other liabilities ⁽⁵⁾ | 15 | 5 | - | - | 20 |
| Total | \$ 21,288 | \$ 1,753 | \$ 2,402 | \$ - | \$ 25,443 |

- (1) Amounts are comprised of investments held at cost or amortized cost, carried interest and certain equity method investments, which include investment companies and other assets, which in accordance with GAAP are not accounted for under a fair value measure. In accordance with GAAP, certain equity method investees do not account for both their financial assets and liabilities under fair value measures; therefore, the Company's investment in such equity method investees may not represent fair value.
- (2) Level 3 amounts include \$212 million and \$54 million of underlying third-party private equity funds and direct investments in private equity companies held by private equity funds, respectively.
- (3) Amount includes company-owned and split-dollar life insurance policies.
- (4) Level 3 amounts include \$20 million and \$2 million of underlying third-party private equity funds and direct investments in private equity companies held by a private equity fund.
- (5) Amounts include a credit default swap (see Note 7, *Derivatives and Hedging*, for more information) and securities sold short within consolidated sponsored investment funds.

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5. Fair Value Disclosures (continued)

Level 3 Assets. Level 3 investments of \$626 million and \$679 million at September 30, 2013 and December 31, 2012, respectively, primarily related to equity method investments and consolidated sponsored investment funds. Level 3 assets within investments, except for direct investments in private equity companies held by private equity funds described below, were primarily valued based upon NAVs received from internal and third-party fund managers.

Direct investments in private equity companies held by private equity funds totaled \$34 million and \$56 million at September 30, 2013 and December 31, 2012, respectively. Direct investments in private equity companies may be valued using the market approach or the income approach, or a combination thereof, and were valued based on an assessment of each underlying investment, incorporating evaluation of additional significant third-party financing, changes in valuations of comparable peer companies, the business environment of the companies, market indices, assumptions relating to appropriate risk adjustments for nonperformance and legal restrictions on disposition, among other factors. The fair value derived from the methods used is evaluated and weighted, as appropriate, considering the reasonableness of the range of values indicated. Under the market approach, fair value may be determined by reference to multiples of market-comparable companies or transactions, including earnings before interest, taxes, depreciation and amortization (EBITDA) multiples. Under the income approach, fair value may be determined by discounting the expected cash flows to a single present value amount using current expectations about those future amounts. Unobservable inputs used in a discounted cash flow model may include projections of operating performance generally covering a five-year period and a terminal value of the private equity direct investment. For securities utilizing the discounted cash flow valuation technique, a significant increase (decrease) in the discount rate, risk premium or discount for lack of marketability in isolation could result in a significantly lower (higher) fair value measurement. For securities utilizing the market comparable companies valuation technique, a significant increase (decrease) in the EBITDA multiple in isolation could result in a significantly higher (lower) fair value measurement.

Level 3 assets recorded within separate account assets include single-broker nonbinding quotes for fixed income securities and equity securities that have unobservable inputs due to certain corporate actions.

Level 3 assets of consolidated VIEs include bank loans and bonds valued based on single-broker non-binding quotes and direct private equity investments and private equity funds valued based upon internal as well as third-party fund manager valuations, which may be adjusted by using the returns of certain market indices.

Level 3 Liabilities. Level 3 liabilities recorded as borrowings of consolidated VIEs include CLO borrowings valued based upon single-broker non-binding quotes.

Table of Contents**5. Fair Value Disclosures (continued)*****Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis for the Three Months Ended September 30, 2013***

| (in millions) | June 30, 2013 | Realized and unrealized gains (losses) in earnings and OCI | Purchases | Sales and maturities | Issuances and other settlements ⁽¹⁾ | Transfers into Level 3 | Transfers out of Level 3 | September 30, 2013 | Total net gains (losses) included in earnings ⁽²⁾ |
|---|------------------|--|-----------|----------------------------|---|---------------------------------|--------------------------------|-----------------------|---|
| Assets: | | | | | | | | | |
| <u>Investments</u> | | | | | | | | | |
| Available-for-sale: | | | | | | | | | |
| Equity securities (CDOs) | \$1 | \$- | \$- | \$- | \$- | \$- | \$- | \$1 | \$- |
| Consolidated sponsored investment funds: | | | | | | | | | |
| Hedge funds / Funds of funds | 47 | 2 | - | (2) | (2) | - | - | 45 | - |
| Private equity | 249 | 10 | - | (23) | - | - | (2) | 234 | 7 |
| Equity method: | | | | | | | | | |
| Hedge funds / Funds of hedge funds | 157 | 1 | 1 | (1) | (13) | - | - | 145 | 1 |
| Private equity investments | 105 | 4 | 1 | (10) | (2) | - | - | 98 | 4 |
| Real estate funds | 97 | 6 | 2 | - | (2) | - | - | 103 | 6 |
| Total Level 3 investments | 656 | 23 | 4 | (36) | (19) | - | (2) | 626 | 18 |
| <u>Assets of consolidated VIEs:</u> | | | | | | | | | |
| Bank loans | 93 | - | 18 | (8) | - | 40 | (46) | 97 | |
| Bonds | 35 | 1 | - | (1) | - | - | - | 35 | |
| Private equity | 19 | - | - | (2) | - | - | - | 17 | |
| Total Level 3 assets of consolidated VIEs | 147 | 1 | 18 | (11) | - | 40 | (46) | 149 | n/a ⁽³⁾ |
| Total Level 3 assets | \$803 | \$24 | \$22 | (\$47) | (\$19) | \$40 | (\$48) | \$775 | |
| Liabilities: | | | | | | | | | |
| Borrowings of consolidated VIEs | \$2,145 | (\$5) | \$- | \$- | (\$82) | \$- | \$- | \$2,068 | n/a ⁽³⁾ |
| Other liabilities | - | - | - | - | 33 | - | - | 33 | |
| Total Level 3 liabilities | \$2,145 | (\$5) | \$- | \$- | (\$49) | \$- | \$- | \$2,101 | |

n/a not applicable

⁽¹⁾ Amounts primarily include distributions from equity method investees, repayments of borrowings of consolidated VIEs and a contingent liability related to the acquisition of Credit Suisse's ETF franchise.⁽²⁾ Earnings attributable to the change in unrealized gains (losses) relating to assets still held at the reporting date.⁽³⁾ The net gain (loss) on consolidated VIEs is solely attributable to noncontrolling interests on the condensed consolidated statements of income.

Table of Contents**5. Fair Value Disclosures (continued)*****Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis for the Nine Months Ended September 30, 2013***

| (in millions) | December 31, 2012 | Realized and unrealized gains (losses) in earnings and OCI | Purchases | Sales and maturities | Issuances and other settlements ⁽¹⁾ | Transfers into Level 3 | Transfers out of Level 3 | September 30, 2013 | Total net gains (losses) included in earnings ⁽²⁾ |
|---|----------------------|--|-----------|----------------------------|---|---------------------------------|--------------------------------|-----------------------|--|
| Assets: | | | | | | | | | |
| <u>Investments</u> | | | | | | | | | |
| Available-for-sale: | | | | | | | | | |
| Equity securities (CDOs) | \$1 | \$- | \$- | \$- | \$- | \$- | \$- | \$1 | \$- |
| Consolidated sponsored investment funds: | | | | | | | | | |
| Hedge funds / Funds of hedge funds | 73 | 8 | 12 | (11) | (30) | - | (7) | 45 | 6 |
| Private equity | 266 | 26 | 12 | (62) | - | - | (8) | 234 | 21 |
| Equity method: | | | | | | | | | |
| Hedge funds / Funds of hedge funds | 161 | 10 | 2 | (1) | (27) | - | - | 145 | 10 |
| Private equity investments | 90 | 14 | 10 | (10) | (6) | - | - | 98 | 14 |
| Real estate funds | 88 | 14 | 5 | - | (4) | - | - | 103 | 14 |
| Total Level 3 investments | 679 | 72 | 41 | (84) | (67) | - | (15) | 626 | 65 |
| Separate account assets | 2 | - | - | (2) | - | - | - | - | n/a ⁽³⁾ |
| <u>Assets of consolidated VIEs:</u> | | | | | | | | | |
| Bank loans | 106 | (1) | 91 | (48) | - | 71 | (122) | 97 | |
| Bonds | 46 | - | 4 | (15) | - | - | - | 35 | |
| Private equity | 22 | 1 | - | (6) | - | - | - | 17 | |
| Fund of hedge funds | - | - | 134 | - | (134) | - | - | - | |
| Total Level 3 assets of consolidated VIEs | 174 | - | 229 | (69) | (134) | 71 | (122) | 149 | n/a ⁽⁴⁾ |
| Total Level 3 assets | \$855 | \$72 | \$270 | (\$155) | (\$201) | \$71 | (\$137) | \$775 | |
| Liabilities: | | | | | | | | | |
| Borrowings of consolidated VIEs | \$2,402 | (\$9) | \$- | \$- | (\$343) | \$- | \$- | \$2,068 | n/a ⁽⁴⁾ |
| Other liabilities | - | - | - | - | 33 | - | - | 33 | |
| Total Level 3 liabilities | \$2,402 | (\$9) | \$- | \$- | (\$310) | \$- | \$- | \$2,101 | |

n/a not applicable

⁽¹⁾ Amounts primarily include distributions from equity method investees, repayments of borrowings of consolidated VIEs, elimination of investment related to a deconsolidation of a consolidated VIE, a reclassification of an investment from a consolidated sponsored investment fund to an equity method investment due to a change in ownership percentage and a contingent liability related to the acquisition of Credit Suisse's ETF franchise.

⁽²⁾ Earnings attributable to the change in unrealized gains (losses) relating to assets still held at the reporting date.

⁽³⁾ The net investment income attributable to separate account assets accrues directly to the contract owners and is not reported on the condensed consolidated statements of income.

⁽⁴⁾ The net gain (loss) on consolidated VIEs is solely attributable to noncontrolling interests on the condensed consolidated statements of income.

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5. Fair Value Disclosures (continued)

Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis for the Three Months Ended September 30, 2012

| (in millions) | June 30, 2012 | Realized and unrealized gains (losses) in earnings and OCI | Purchases | Sales and maturities | Issuances and other settlements ⁽¹⁾ | Transfers into Level 3 | Transfers out of Level 3 | September 30, 2012 | Total net gains (losses) included in earnings ⁽²⁾ |
|--|------------------|--|-------------|----------------------------|---|---------------------------------|--------------------------------|-----------------------|--|
| Assets: | | | | | | | | | |
| Investments | | | | | | | | | |
| Available-for-sale: | | | | | | | | | |
| Equity securities (CDOs) | \$1 | \$- | \$- | \$- | \$- | \$- | \$- | \$1 | \$- |
| Consolidated sponsored investment funds: | | | | | | | | | |
| Hedge funds / Funds of funds | 46 | 8 | 3 | (2) | - | - | - | 55 | 8 |
| Private equity | 298 | 22 | - | (14) | (8) | - | - | 298 | 20 |
| Equity method: | | | | | | | | | |
| Hedge funds / Funds of hedge funds | 187 | 14 | - | - | (21) | - | - | 180 | 14 |
| Private equity investments | 88 | 1 | 1 | - | - | - | - | 90 | 2 |
| Real estate funds | 101 | 6 | 6 | (7) | (3) | - | - | 103 | 4 |
| Total Level 3 investments | 721 | 51 | 10 | (23) | (32) | - | - | 727 | 48 |
| Separate account assets | 7 | (4) | 6 | (7) | - | 34 | - | 36 | n/a ⁽³⁾ |
| Assets of consolidated VIEs: | | | | | | | | | |
| Bank loans | 85 | 2 | 7 | (24) | 7 | 36 | (24) | 89 | |
| Bonds | 44 | 1 | - | - | - | - | - | 45 | |
| Private equity | 25 | 2 | 2 | (3) | - | - | - | 26 | |
| Total Level 3 assets of consolidated VIEs | 154 | 5 | 9 | (27) | 7 | 36 | (24) | 160 | n/a⁽⁴⁾ |
| Total Level 3 assets | \$882 | \$52 | \$25 | (\$57) | (\$25) | \$70 | (\$24) | \$923 | |
| Liabilities: | | | | | | | | | |
| Borrowings of consolidated VIEs | \$1,439 | (\$27) | \$- | \$- | \$377 | \$- | \$- | \$1,843 | n/a ⁽⁴⁾ |

n/a not applicable

⁽¹⁾ Amount primarily includes distributions from equity method investees, repayments of borrowings of consolidated VIEs, and loans and borrowings related to the consolidation of one additional CLO.

⁽²⁾ Earnings attributable to the change in unrealized gains (losses) relating to assets still held at the reporting date.

⁽³⁾ The net investment income attributable to separate account assets accrues directly to the contract owners and is not reported on the condensed consolidated statements of income.

⁽⁴⁾ The net gain (loss) on consolidated VIEs is solely attributable to noncontrolling interests on the condensed consolidated statements of income.

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5. Fair Value Disclosures (continued)

Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis for the Nine Months Ended September 30, 2012

| (in millions) | December 31, 2011 | Realized and unrealized gains (losses) in earnings and OCI | Purchases | Sales and maturities | Issuances and other settlements ⁽¹⁾ | Transfers into Level 3 | Transfers out of Level 3 | September 30, 2012 | Total net gains (losses) included in earnings ⁽²⁾ |
|---|----------------------|--|-----------|----------------------------|---|------------------------------|--------------------------------|-----------------------|--|
| Assets: | | | | | | | | | |
| <u>Investments</u> | | | | | | | | | |
| Available-for-sale: | | | | | | | | | |
| Equity securities (CDOs) | \$1 | \$- | \$- | \$- | \$- | \$- | \$- | \$1 | \$- |
| Consolidated sponsored investment funds: | | | | | | | | | |
| Hedge funds / Funds of funds | 22 | 4 | 30 | (2) | (2) | 3 | - | 55 | 4 |
| Private equity | 313 | 43 | 2 | (46) | (8) | - | (6) | 298 | 38 |
| Equity method: | | | | | | | | | |
| Hedge funds / Funds of hedge funds | 193 | 33 | - | - | (46) | - | - | 180 | 33 |
| Private equity investments | 85 | 7 | 4 | - | (6) | - | - | 90 | 8 |
| Real estate funds | 88 | 8 | 19 | (7) | (5) | - | - | 103 | 6 |
| Total Level 3 investments | 702 | 95 | 55 | (55) | (67) | 3 | (6) | 727 | 89 |
| Separate account assets | 10 | (5) | 10 | (18) | - | 48 | (9) | 36 | n/a ⁽³⁾ |
| <u>Assets of consolidated VIEs:</u> | | | | | | | | | |
| Bank loans | 83 | 2 | 25 | (31) | 7 | 89 | (86) | 89 | |
| Bonds | 40 | 3 | 2 | - | - | - | - | 45 | |
| Private equity | 27 | 4 | 2 | (7) | - | - | - | 26 | |
| Total Level 3 assets of consolidated VIEs | 150 | 9 | 29 | (38) | 7 | 89 | (86) | 160 | n/a ⁽⁴⁾ |
| Total Level 3 assets | \$862 | \$99 | \$94 | (\$111) | (\$60) | \$140 | (\$101) | \$923 | |
| Liabilities: | | | | | | | | | |
| Borrowings of consolidated VIEs | \$1,574 | (\$66) | \$- | \$- | \$203 | \$- | \$- | \$1,843 | n/a ⁽⁴⁾ |

n/a not applicable

⁽¹⁾ Amount primarily includes distributions from equity method investees, repayments of borrowings of consolidated VIEs, and loans and borrowings related to the consolidation of one additional CLO.

⁽²⁾ Earnings attributable to the change in unrealized gains (losses) relating to assets still held at the reporting date.

⁽³⁾ The net investment income attributable to separate account assets accrues directly to the contract owners and is not reported on the condensed consolidated statements of income.

⁽⁴⁾ The net gain (loss) on consolidated VIEs is solely attributable to noncontrolling interests on the condensed consolidated statements of income.

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5. Fair Value Disclosures (continued)

Realized and Unrealized Gains (Losses) for Level 3 Assets and Liabilities. Realized and unrealized gains (losses) recorded for Level 3 assets and liabilities are reported in nonoperating income (expense) on the condensed consolidated statements of income. A portion of net income (loss) for consolidated investments and all of the net income (loss) for consolidated VIEs are allocated to noncontrolling interests to reflect net income (loss) not attributable to the Company.

Transfers in and/or out of Levels. Transfers in and/or out of levels are reflected when significant inputs, including market inputs or performance attributes, used for the fair value measurement become observable/unobservable, or when the Company determines it has the ability, or no longer has the ability, to redeem, in the near term, certain investments that the Company values using a NAV (or a capital account), or when the book value of certain equity method investments no longer represents fair value as determined under valuation methodologies.

Separate Account Assets. During the three and nine months ended September 30, 2012, there were \$34 million and \$48 million, respectively, of transfers of equity securities into Level 3 from Level 1, primarily due to market inputs no longer being considered observable.

Assets of Consolidated VIEs. During the three and nine months ended September 30, 2013, there were \$46 million and \$122 million, respectively, of transfers out of Level 3 to Level 2 related to bank loans. In addition, during the three and nine months ended September 30, 2013, there were \$40 million and \$71 million, respectively, of transfers into Level 3 from Level 2 related to bank loans. These transfers in and out of Levels 2 and 3 were primarily due to availability/unavailability of observable market inputs, including inputs from pricing vendors and brokers.

During the three and nine months ended September 30, 2012, there were \$24 million and \$86 million, respectively, of transfers out of Level 3 into Level 2 related to bank loans. In addition, during the three and nine months ended September 30, 2012, there were \$36 million and \$89 million, respectively, of transfers into Level 3 from Level 2 related to bank loans. These transfers in and out of Levels 2 and 3 were primarily due to availability/unavailability of observable market inputs, including inputs from pricing vendors and brokers.

Consolidated Sponsored Investment Funds. During the nine months ended September 30, 2013, there were \$12 million of transfers out of Level 1 to Level 2 related to consolidated private equity funds. This transfer was due to a direct investment in a public company valued at a discount due to restrictions on sale.

Other Significant Settlements. During the three and nine months ended September 30, 2013, there were \$17 million and \$37 million, respectively, of distributions from equity method investees categorized in Level 3.

During the nine months ended September 30, 2013, other settlements included \$134 million related to a deconsolidation of a consolidated fund of hedge funds, which was previously classified as a VIE. This fund was deconsolidated during the second quarter 2013 due to the granting of additional substantive rights to unaffiliated investors of the fund.

In addition, during the nine months ended September 30, 2013, there was a \$28 million reclassification of a Level 3 investment from a consolidated sponsored investment fund to an equity method investment due to a change in BlackRock's ownership percentage.

During the three and nine months ended September 30, 2012, there were \$24 million and \$57 million, respectively, of distributions from equity method investees categorized in Level 3.

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5. Fair Value Disclosures (continued)

In addition, during the three and nine months ended September 30, 2012, other settlements included \$406 million of borrowings related to the consolidation of one additional CLO.

Disclosures of Fair Value for Financial Instruments Not Held at Fair Value. At September 30, 2013 and December 31, 2012, the fair value of the Company's financial instruments not held at fair value are categorized in the table below:

| | September 30, 2013 | | December 31, 2012 | | |
|--|--------------------|----------------------|-------------------|----------------------|------------------------|
| (in millions) | Carrying Amount | Estimated Fair Value | Carrying Amount | Estimated Fair Value | Fair Value Hierarchy |
| Financial Assets: | | | | | |
| Cash and cash equivalents | \$ 3,987 | \$ 3,987 | \$ 4,606 | \$ 4,606 | Level 1 ⁽¹⁾ |
| Accounts receivable | 4,311 | 4,311 | 2,250 | 2,250 | Level 1 ⁽²⁾ |
| Cash and cash equivalents of consolidated VIEs | 93 | 93 | 297 | 297 | Level 1 ⁽¹⁾ |
| Financial Liabilities: | | | | | |
| Accounts payable and accrued liabilities | 3,322 | 3,322 | 1,055 | 1,055 | Level 1 ⁽²⁾ |
| Short-term borrowings | - | - | 100 | 100 | Level 1 ⁽²⁾ |
| Long-term borrowings | 4,938 | 5,310 | 5,687 | 6,275 | Level 2 ⁽³⁾ |

⁽¹⁾ Cash and cash equivalents are carried at either cost or amortized cost that approximates fair value due to their short-term maturities. At September 30, 2013 and December 31, 2012, approximately \$76 million and \$98 million, respectively, of money market funds were recorded within cash and cash equivalents on the condensed consolidated statements of financial condition. Money market funds are valued based on quoted market prices, or \$1.00 per share, which generally is the NAV of the fund. At September 30, 2013 and December 31, 2012, approximately \$105 million and \$133 million, respectively, related to cash and cash equivalents held by consolidated sponsored investment funds.

⁽²⁾ The carrying amounts of accounts receivable, accounts payable and accrued liabilities and short-term borrowings approximate fair value due to their short-term nature.

⁽³⁾ Long-term borrowings are recorded at amortized cost. The fair value of the long-term borrowings, including the current portion of long-term borrowings, is estimated using market prices at the end of September 2013 and December 2012, respectively. See Note 11, Borrowings, for further information on the September 30, 2013 fair value of the Company's long-term borrowings.

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5. Fair Value Disclosures (continued)

Investments in Certain Entities that Calculate Net Asset Value Per Share

As a practical expedient to value certain investments that do not have a readily determinable fair value and have attributes of an investment company, the Company relies on NAV as the fair value. The following tables list information regarding all investments that use a fair value measurement to account for both their financial assets and financial liabilities in their calculation of a NAV per share (or equivalent).

September 30, 2013

| (in millions) | Ref | Fair Value | Total Unfunded Commitments | Redemption Frequency | Redemption Notice Period |
|---|-----|------------|----------------------------|----------------------|--------------------------|
| <u>Consolidated sponsored investment funds:</u> | | | | | |
| Private equity funds of funds | (a) | \$202 | \$25 | n/r | n/r |
| | | | | Monthly (26%), | |
| | | | | Quarterly (2%), | |
| Other funds of hedge funds | (b) | 57 | - | n/r (72%) | 2 90 days |
| <u>Equity method:</u> ⁽¹⁾ | | | | | |
| | | | | Monthly (2%), | |
| | | | | Quarterly (32%) | |
| Hedge funds/funds of hedge funds | (c) | 212 | 92 | n/r (66%) | 15 90 days |
| Private equity funds | (d) | 98 | 57 | n/r | n/r |
| | | | | Quarterly (16%) | |
| Real estate funds | (e) | 123 | 11 | n/r (84%) | 60 days |
| Deferred compensation plan hedge fund investments | (f) | 11 | - | Monthly (27%), | |
| | | | | Quarterly (73%) | 60 90 days |
| <u>Consolidated VIEs:</u> | | | | | |
| Private equity fund | (g) | 15 | 1 | n/r | n/r |
| Total | | \$718 | \$186 | | |

n/r not redeemable

⁽¹⁾ Comprised of equity method investments, which include investment companies, which in accordance with GAAP account for their financial assets and most financial liabilities under fair value measures; therefore, the Company's investment in such equity method investees approximates fair value.

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5. Fair Value Disclosures (continued)

Investments in Certain Entities that Calculate Net Asset Value Per Share (continued)

December 31, 2012

| (in millions) | Ref | Fair Value | Total Unfunded Commitments | Redemption Frequency | Redemption Notice Period |
|---|-----|------------|----------------------------------|-------------------------|-----------------------------|
| Consolidated sponsored investment funds: | | | | | |
| Private equity funds of funds | (a) | \$212 | \$32 | n/r | n/r |
| | | | | Monthly (22%) | |
| | | | | Quarterly (11%) | |
| Other funds of hedge funds | (b) | 98 | - | n/r (67%) | 1 90 days |
| Equity method:⁽¹⁾ | | | | | |
| | | | | Monthly (2%) | |
| | | | | Quarterly (28%) | |
| Hedge funds/funds of hedge funds | (c) | 222 | 42 | n/r (70%) | 15 90 days |
| Private equity funds | (d) | 90 | 135 | n/r | n/r |
| | | | | Quarterly (18%) | |
| Real estate funds | (e) | 107 | 15 | n/r (82%) | 60 days |
| Deferred compensation plan hedge fund investments | | | | Monthly (33%) | |
| | (f) | 9 | - | Quarterly (67%) | 60 90 days |
| Consolidated VIE: | | | | | |
| Private equity funds | (g) | 20 | 1 | n/r | n/r |
| Trading: | | | | | |
| Equity | (h) | 3 | - | Daily (100%) | None |
| Total | | \$761 | \$225 | | |

n/r not redeemable

(1) Comprised of equity method investments, which include investment companies, which in accordance with GAAP account for their financial assets and most financial liabilities under fair value measures; therefore, the Company's investment in such equity method investees approximates fair value.

(a)

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This category includes the underlying third-party private equity funds within consolidated BlackRock sponsored private equity funds of funds. The fair values of the investments in the third-party funds have been estimated using capital accounts representing the Company's ownership interest in each fund in the portfolio as well as other performance inputs. These investments are not subject to redemption; however, for certain funds, the Company may sell or transfer its interest, which may need approval by the general partner of the underlying funds. Due to the nature of the investments in this category, the Company reduces its investment by distributions that are received through the realization of the underlying assets of the funds. It is estimated that the underlying assets of these funds will be liquidated over a weighted-average period of approximately seven years at both September 30, 2013 and December 31, 2012. The total remaining unfunded commitments to other third-party funds were \$25 million and \$32 million at September 30, 2013 and December 31, 2012, respectively. The Company was contractually obligated to fund \$30 million at both September 30, 2013 and December 31, 2012 to the consolidated funds.

- (b) This category includes consolidated funds of hedge funds that invest in multiple strategies to diversify risks. The fair values of the investments have been estimated using the NAV of the fund's ownership interest in partners' capital of each fund in the portfolio. Certain of the underlying funds can be redeemed as long as there are no restrictions in place. At September 30, 2013 and December 31, 2012, the underlying funds that are currently restricted from redemptions within one year will be redeemable in approximately 12 to 24 months. This category also includes a consolidated offshore feeder fund that invests in a master fund with multiple alternative investment strategies. The fair value of this investment has been estimated using the NAV of the master offshore fund held by the feeder fund. The investment is currently subject to restrictions in place by the underlying master fund.

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5. Fair Value Disclosures (continued)

Investments in Certain Entities that Calculate Net Asset Value Per Share (continued)

- (c) This category includes hedge funds and funds of hedge funds that invest primarily in equities, fixed income securities, distressed credit and mortgage instruments and other third-party hedge funds. The fair values of the investments have been estimated using the NAV of the Company's ownership interest in partners' capital. It was estimated that the investments in the funds that are not subject to redemption will be liquidated over a weighted-average period of approximately four and five years at September 30, 2013 and December 31, 2012, respectively.
- (d) This category includes several private equity funds that initially invest in nonmarketable securities of private companies, which ultimately may become public in the future. The fair values of these investments have been estimated using capital accounts representing the Company's ownership interest in the funds as well as other performance inputs. The Company's investment in each fund is not subject to redemption and is normally returned through distributions as a result of the liquidation of the underlying assets of the private equity funds. It was estimated that the investments in these funds will be liquidated over a weighted-average period of approximately five years at both September 30, 2013 and December 31, 2012.
- (e) This category includes several real estate funds that invest directly in real estate and real estate related assets. The fair values of the investments have been estimated using capital accounts representing the Company's ownership interest in the funds. A majority of the Company's investments are not subject to redemption or are not currently redeemable and is normally returned through distributions as a result of the liquidation of the underlying assets of the real estate funds. It is estimated that the investments in these funds not subject to redemptions will be liquidated over a weighted-average period of approximately seven years at September 30, 2013 and eight years at December 31, 2012.
- (f) This category includes investments in certain hedge funds that invest in energy and health science related equity securities. The fair values of the investments in this category have been estimated using capital accounts representing the Company's ownership interest in partners' capital as well as performance inputs. The investments in these funds will be redeemed upon settlement of certain deferred compensation liabilities.
- (g) This category includes the underlying third-party private equity funds within one consolidated BlackRock sponsored private equity fund of funds. The fair values of the investments in the third-party funds have been estimated using capital accounts representing the Company's ownership interest in each fund in the portfolio as well as other performance inputs. These investments are not subject to redemption; however, for certain funds the Company may sell or transfer its interest, which may need approval by the general partner of the underlying third-party funds. Due to the nature of the investments in this category, the Company reduces its investment by distributions that are received through the realization of the underlying assets of the funds. It is estimated that the underlying assets of these funds will be liquidated over a weighted-average period of approximately two years at September 30, 2013 and three years at December 31, 2012. Total remaining unfunded commitments to other third-party funds were \$1 million at both September 30, 2013 and December 31, 2012, which commitments are required to be funded by capital contributions from noncontrolling interest holders.
- (h) This category includes consolidated offshore feeder funds that invest in master funds with multiple equity strategies to diversify risks. The fair values of the investments in this category have been estimated using the NAV of master offshore funds held by the feeder funds. Investments in this category generally can be redeemed at any time, as long as there are no restrictions in place by the underlying master funds.

Fair Value Option. Upon the initial consolidation of certain CLOs, the Company elected to adopt the fair value option provisions for eligible assets and liabilities, including bank loans and borrowings of the CLOs to mitigate accounting mismatches between the carrying value of the assets and liabilities and to achieve operational simplification. To the extent there is a difference between the change in fair value of the assets and liabilities, the difference will be reflected as net income (loss) attributable to nonredeemable noncontrolling interests on the condensed consolidated statements of income and offset by a change in appropriated retained earnings on the condensed consolidated statements of financial condition.

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5. Fair Value Disclosures (continued)

The following table summarizes information related to those assets and liabilities selected for fair value accounting at September 30, 2013 and December 31, 2012:

| (in millions) | September 30, 2013 | December 31, 2012 |
|---|-----------------------|----------------------|
| <u>CLO Bank Loans:</u> | | |
| Aggregate principal amounts outstanding | \$1,976 | \$2,124 |
| Fair value | 1,964 | 2,110 |
| Aggregate unpaid principal balance in excess of (less than) fair value | \$12 | \$14 |
| Unpaid principal balance of loans more than 90 days past due | \$12 | \$4 |
| Aggregate fair value of loans more than 90 days past due | 7 | - |
| Aggregate unpaid principal balance in excess of fair value for loans more than 90 days past due | \$5 | \$4 |

CLO Borrowings:

| | | |
|---|---------|---------|
| Aggregate principal amounts outstanding | \$2,201 | \$2,535 |
| Fair value | \$2,068 | \$2,402 |

At September 30, 2013, the principal amounts outstanding of the borrowings issued by the CLOs mature between 2016 and 2025.

During the three months ended September 30, 2013 and 2012, the change in fair value of the bank loans and bonds held by the CLOs resulted in a \$25 million and a \$45 million gain, respectively, which were offset by a \$28 million and a \$44 million loss, respectively, from the change in fair value of the CLO borrowings.

During the nine months ended September 30, 2013 and 2012, the change in fair value of the bank loans and bonds held by the CLOs resulted in a \$104 million and a \$123 million gain, respectively, which were offset by a \$92 million and a \$118 million loss, respectively, from the change in fair value of the CLO borrowings.

The net gains (losses) were recorded in net gain (loss) on consolidated VIEs on the condensed consolidated statements of income.

The change in fair value of the assets and liabilities included interest income and expense, respectively.

6. Variable Interest Entities

In the normal course of business, the Company is the manager of various types of sponsored investment vehicles, including collateralized debt obligations (CDOs), CLOs and sponsored investment funds, which may be considered VIEs. The Company receives advisory fees and/or other incentive-related fees for its services and may from time to time own equity or debt securities or enter into derivatives with the vehicles, each of which are considered variable interests. The Company enters into these variable interests principally to address client needs through the launch of such investment vehicles. The VIEs are primarily financed via capital contributed by equity and debt holders. The Company's involvement in financing the operations of the VIEs is generally limited to its equity interests.

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6. Variable Interest Entities (continued)

The primary beneficiary (PB) of a VIE that is an investment fund that meets the conditions of ASU 2010-10, Amendments to Statement 167 for Certain Investment Funds (ASU 2010-10), is the enterprise that has a variable interest (or combination of variable interests, including those of related parties) that will absorb a majority of the entity's expected losses, receive a majority of the entity's expected residual returns or both. In order to determine whether the Company is the PB of a VIE, management must make significant estimates and assumptions of probable future cash flows of the VIEs. Assumptions made in such analyses may include, but are not limited to, market prices of securities, market interest rates, potential credit defaults on individual securities or default rates on a portfolio of securities, pre-payments, realization of gains, liquidity or marketability of certain securities, discount rates and the probability of certain other outcomes.

The PB of a CDO/CLO or other entity that is a VIE that does not meet the conditions of ASU 2010-10 is the enterprise that has the power to direct activities of the entity that most significantly impact the entity's economic performance and has the obligation to absorb losses or the right to receive benefits that potentially could be significant to the entity.

Consolidated VIEs. Consolidated VIEs included CLOs in which BlackRock did not have an investment; however, BlackRock, as the collateral manager, was deemed to have both the power to control the activities of the CLOs and the right to receive benefits that could potentially be significant to the CLOs. In addition, BlackRock was the PB of one investment fund because it absorbed the majority of the variability due to its de facto third-party relationships with other partners in the fund. The assets of these VIEs are not available to creditors of the Company. In addition, the investors in these VIEs have no recourse to the credit of the Company. At September 30, 2013 and December 31, 2012, the following balances related to VIEs were consolidated on the condensed consolidated statements of financial condition:

| (in millions) | September 30, 2013 | December 31, 2012 |
|--|--------------------|-------------------|
| Assets of consolidated VIEs: | | |
| Cash and cash equivalents | \$93 | \$297 |
| Bank loans | 1,964 | 2,110 |
| Bonds | 99 | 124 |
| Other investments and other assets | 44 | 30 |
| Total bank loans, bonds, other investments and other assets | 2,107 | 2,264 |
| Liabilities of consolidated VIEs: | | |
| Borrowings | (2,068) | (2,402) |
| Other liabilities | (88) | (103) |
| Appropriated retained earnings | (25) | (29) |
| Noncontrolling interests of consolidated VIEs | (19) | (27) |
| Total BlackRock net interests in consolidated VIEs | \$- | \$- |

For the three months ended September 30, 2013 and 2012, the Company recorded a nonoperating loss of \$6 million and a nonoperating gain of \$2 million, respectively, offset by a \$6 million net loss attributable to nonredeemable noncontrolling interests and a \$2 million net gain attributable to nonredeemable noncontrolling interests, respectively, on the condensed consolidated statements of income.

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6. Variable Interest Entities (continued)

For the nine months ended September 30, 2013 and 2012, the Company recorded a nonoperating loss of \$2 million and a nonoperating gain of \$1 million, respectively, offset by a \$2 million net loss attributable to nonredeemable noncontrolling interests and a \$1 million net gain attributable to nonredeemable noncontrolling interests, respectively, on the condensed consolidated statements of income.

At September 30, 2013 and December 31, 2012, the weighted-average maturities of the bank loans and bonds attributable to consolidated VIEs were approximately 4.7 and 4.5 years, respectively.

Non-Consolidated VIEs. At September 30, 2013 and December 31, 2012, the Company's carrying value of assets and liabilities and its maximum risk of loss related to VIEs for which it was the sponsor or in which it held a variable interest, but for which it was not the PB, was as follows:

| (in millions) | Variable Interests on the Condensed Consolidated Statement of Financial Condition | | | Maximum Risk of Loss ⁽¹⁾ |
|-----------------------------------|---|--------------------------|--------------------------------|-------------------------------------|
| | Investments | Advisory Fee Receivables | Other Net Assets (Liabilities) | |
| At September 30, 2013 | | | | |
| CDOs/CLOs | \$1 | \$1 | (\$4) | \$19 |
| Other sponsored investment funds: | | | | |
| Collective trusts | - | 166 | - | 166 |
| Other | 18 | 130 | (5) | 148 |
| Total | \$19 | \$297 | (\$9) | \$333 |
| At December 31, 2012 | | | | |
| CDOs/CLOs | \$1 | \$1 | (\$5) | \$19 |
| Other sponsored investment funds: | | | | |
| Collective trusts | - | 248 | - | 248 |
| Other | 17 | 61 | (3) | 77 |
| Total | \$18 | \$310 | (\$8) | \$344 |

⁽¹⁾ At both September 30, 2013 and December 31, 2012, BlackRock's maximum risk of loss associated with these VIEs primarily related to: (i) advisory fee receivables; (ii) BlackRock's investments; and (iii) \$17 million of credit protection sold by BlackRock to a third party in a synthetic CDO transaction. The net assets related to the above CDOs/CLOs and other sponsored investment funds, including collective trusts, that the Company does not consolidate were as follows:

CDOs/CLOs

| (in billions) | September 30, 2013 | December 31, 2012 |
|----------------------------|--------------------|-------------------|
| Assets at fair value | \$3 | \$4 |
| Liabilities ⁽¹⁾ | 5 | 5 |
| Net assets | (\$2) | (\$1) |

(1) Amounts primarily comprised of unpaid principal debt obligations to CDO/CLO debt holders.

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6. Variable Interest Entities (continued)

Other sponsored investments funds. Net assets of other sponsored investment funds that are nonconsolidated VIEs approximated \$1.6 trillion to \$1.7 trillion at September 30, 2013 and \$1.5 trillion to \$1.6 trillion at December 31, 2012. Net assets included \$1.4 trillion of collective trusts at September 30, 2013 and \$1.3 trillion of collective trusts at December 31, 2012. Each collective trust has been aggregated separately and may include collective trusts that invest in other collective trusts. The net assets of these VIEs primarily are comprised of cash and cash equivalents and investments offset by liabilities primarily comprised of various accruals for the sponsored investment vehicles.

7. Derivatives and Hedging

The Company maintains a program to enter into swaps to hedge against market price and interest rate exposures with respect to certain seed investments in sponsored investment products. At September 30, 2013, the Company had outstanding total return swaps and outstanding interest rate swaps with an aggregate notional value of approximately \$113 million and \$68 million, respectively. At December 31, 2012, the Company had outstanding total return swaps with an aggregate notional value of approximately \$206 million.

The Company executes forward foreign currency exchange contracts to mitigate the risk of foreign exchange risk movements. At September 30, 2013 and December 31, 2012, the Company had outstanding forward foreign currency exchange contracts with an aggregate notional value of approximately \$680 million and \$79 million, respectively.

The Company entered into a credit default swap, providing credit protection to a counterparty of approximately \$17 million, representing the Company's maximum risk of loss with respect to the provision of credit protection. The Company carries the credit default swap at fair value based on the expected future cash flows under the arrangement.

The fair values of the outstanding total return swaps, interest rate swaps, forward foreign currency exchange contracts and the credit default swap were not material to the condensed consolidated statements of financial condition at September 30, 2013 and December 31, 2012.

Gains (losses) on the total return swaps, interest rate swaps, forward foreign currency exchange contracts and the credit default swap were not material to the condensed consolidated statements of income for the three and nine months ended September 30, 2013 and 2012.

The Company consolidates certain sponsored investment funds, which may utilize derivative instruments as a part of the funds' investment strategies. The fair value of such derivatives at September 30, 2013 and December 31, 2012 was not material. The change in fair value of such derivatives, which is recorded in nonoperating income (expense), was not material for the three and nine months ended September 30, 2013 and 2012.

In May 2011, the Company entered into a designated cash flow hedge consisting of a \$750 million interest rate swap to hedge future cash flows on the Company's floating rate notes due in 2013.

Table of Contents**7. Derivatives and Hedging (continued)**

Interest on this swap was at a fixed rate of 1.03%, payable semi-annually on May 24 and November 24 of each year. During the second quarter 2013, the interest rate swap matured and the floating rate notes were fully repaid. Gains (losses) on the interest rate swap were not material to the condensed consolidated statements of income for the nine months ended September 30, 2013 and the three and nine months ended September 30, 2012.

8. Goodwill

Goodwill activity during the nine months ended September 30, 2013 was as follows:

| | |
|---|----------|
| <i>(in millions)</i> | |
| December 31, 2012 | \$12,910 |
| Acquisition ⁽¹⁾ | 44 |
| Goodwill adjustment related to Quellos and other ⁽²⁾ | (16) |
| September 30, 2013 | \$12,938 |

⁽¹⁾ Amount represents goodwill from the Company's acquisition of Credit Suisse's ETF franchise on July 1, 2013 for approximately \$273 million (the Credit Suisse ETF Transaction).

⁽²⁾ The decrease in goodwill during the nine months ended September 30, 2013 primarily resulted from a decline related to tax benefits realized from tax-deductible goodwill in excess of book goodwill from the acquisition of the fund-of-funds business of Quellos Group, LLC in October 2007 (the Quellos Transaction). Goodwill related to the Quellos Transaction will continue to be reduced in future periods by the amount of tax benefits realized from tax-deductible goodwill in excess of book goodwill from the Quellos Transaction. The balance of the Quellos tax-deductible goodwill in excess of book goodwill was approximately \$301 million and \$324 million at September 30, 2013 and December 31, 2012, respectively.

9. Intangible Assets

The carrying amounts of identifiable intangible assets are summarized as follows:

| <i>(in millions)</i> | Indefinite-lived intangible assets | Finite-lived intangible assets | Total intangible assets |
|----------------------------|---|---|------------------------------------|
| December 31, 2012 | \$16,760 | \$642 | \$17,402 |
| Acquisition ⁽¹⁾ | 231 | - | 231 |
| Amortization expense | - | (120) | (120) |
| September 30, 2013 | \$16,991 | \$522 | \$17,513 |

⁽¹⁾ Amount represents indefinite-lived management contracts acquired in the Credit Suisse ETF Transaction.

10. Other Assets

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At March 31, 2013, BlackRock held an approximately one-third economic equity interest in Private National Mortgage Acceptance Company, LLC (PNMAC), which is accounted for as an equity method investment and is included in other assets on the condensed consolidated statements of financial condition. On May 8, 2013, PennyMac became the sole managing member of PNMAC in connection with an initial public offering of PennyMac (the PennyMac IPO). As a result of the PennyMac IPO, BlackRock recorded a noncash, nonoperating pre-tax gain of \$39 million related to the carrying value of its equity method investment.

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10. Other Assets (continued)

Subsequent to the PennyMac IPO, the Company contributed 6.1 million units of its PennyMac investment to a new donor advised fund (the Charitable Contribution). The fair value of the Charitable Contribution was \$124 million and is included in general and administration expenses on the condensed consolidated statements of income. In connection with the Charitable Contribution, the Company also recorded a noncash, nonoperating pre-tax gain of \$80 million related to the contributed investment and a tax benefit of approximately \$57 million.

The carrying value and fair value of the Company's remaining interest (approximately 20% or 16 million units) in PennyMac was approximately \$120 million and \$292 million, respectively, at September 30, 2013. The fair value of the Company's interest in PennyMac reflected the PennyMac stock price at September 30, 2013.

11. Borrowings

Short-Term Borrowings

2013 Revolving Credit Facility. In March 2013, the Company's credit facility was amended to extend the maturity date by one year to March 2018 and the amount of the aggregate commitment was increased to \$3.990 billion (the 2013 credit facility). The 2013 credit facility permits the Company to request up to an additional \$1.0 billion of borrowing capacity, subject to lender credit approval, increasing the overall size of the 2013 credit facility to an aggregate principal amount not to exceed \$4.990 billion. Interest on borrowings outstanding accrues at a rate based on the applicable London Interbank Offered Rate plus a spread. The 2013 credit facility requires the Company not to exceed a maximum leverage ratio (ratio of net debt to earnings before interest, taxes, depreciation and amortization, where net debt equals total debt less unrestricted cash) of 3 to 1, which was satisfied with a ratio of less than 1 to 1 at September 30, 2013. At September 30, 2013, the Company had no amount outstanding under the 2013 credit facility.

Commercial Paper Program. In April 2013, BlackRock increased the maximum aggregate amount for which the Company could issue unsecured commercial paper notes (the CP Notes) on a private-placement basis up to a maximum aggregate amount outstanding at any time of \$3.990 billion. The commercial paper program is currently supported by the 2013 credit facility. At September 30, 2013, BlackRock had no CP Notes outstanding.

Long-Term Borrowings

The carrying value and fair value of long-term borrowings determined using market prices at the end of September 2013 included the following:

| (in millions) | Maturity Amount | Unamortized | | Fair Value |
|-----------------------------------|-----------------|---------------|----------------|----------------|
| | | Discount | Carrying Value | |
| 3.50% Notes due 2014 | \$1,000 | \$- | \$1,000 | \$1,036 |
| 1.375% Notes due 2015 | 750 | - | 750 | 762 |
| 6.25% Notes due 2017 | 700 | (2) | 698 | 818 |
| 5.00% Notes due 2019 | 1,000 | (2) | 998 | 1,147 |
| 4.25% Notes due 2021 | 750 | (4) | 746 | 798 |
| 3.375% Notes due 2022 | 750 | (4) | 746 | 749 |
| Total Long-term Borrowings | \$4,950 | (\$12) | \$4,938 | \$5,310 |

In May 2013, the Company repaid \$750 million of two-year floating rate notes at maturity.

Long-term borrowings at December 31, 2012 had a carrying value of \$5.687 billion and a fair value of \$6.275 billion determined using market prices at the end of December 2012.

See Note 11, Borrowings, in the 2012 Form 10-K for more information.

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12. Commitments and Contingencies

Investment Commitments. At September 30, 2013, the Company had \$216 million of various capital commitments to fund sponsored investment funds, including funds of private equity funds, real estate funds, infrastructure funds, opportunistic funds and distressed credit funds. This amount excludes additional commitments made by consolidated funds of funds to underlying third-party funds as third-party noncontrolling interest holders have the legal obligation to fund the respective commitments of such funds of funds. Generally, the timing of the funding of these commitments is unknown and the commitments are callable on demand at any time prior to the expiration of the commitment. These unfunded commitments are not recorded on the condensed consolidated statements of financial condition. These commitments do not include potential future commitments approved by the Company, but which are not yet legally binding. The Company intends to make additional capital commitments from time to time to fund additional investment products for, and with, its clients.

Contingencies

Contingent Payments. The Company acts as the portfolio manager in a series of credit default swap transactions and has a maximum potential exposure of \$17 million under a credit default swap between the Company and the counterparty. See Note 7, *Derivatives and Hedging*, for further discussion.

Contingent Payment related to Credit Suisse ETF Transaction. In connection with the Credit Suisse ETF Transaction, BlackRock is required to make contingent payments annually to Credit Suisse, subject to achieving specified thresholds during a seven year period, subsequent to the acquisition date. The fair value of the contingent payments at September 30, 2013 is not significant to the condensed consolidated statement of financial condition and is included in other liabilities.

Legal Proceedings. From time to time, BlackRock receives subpoenas or other requests for information from various U.S. federal, state governmental and domestic and international regulatory authorities in connection with certain industry-wide or other investigations or proceedings. It is BlackRock's policy to cooperate fully with such inquiries. The Company and certain of its subsidiaries have been named as defendants in various legal actions, including arbitrations and other litigation arising in connection with BlackRock's activities. Additionally, certain of the investment funds that the Company manages are subject to lawsuits, any of which potentially could harm the investment returns of the applicable fund or result in the Company being liable to the funds for any resulting damages.

Management, after consultation with legal counsel, currently does not anticipate that the aggregate liability, if any, arising out of regulatory matters or lawsuits will have a material effect on BlackRock's results of operations, financial position, or cash flows. However, there is no assurance as to whether any such pending or threatened matters will have a material effect on BlackRock's results of operations, financial position or cash flows in any future reporting period. Due to uncertainties surrounding the outcome of these matters, management cannot reasonably estimate the possible loss or range of loss that may arise from these matters.

Indemnifications. In the ordinary course of business or in connection with certain acquisition agreements, BlackRock enters into contracts pursuant to which it may agree to indemnify third parties in certain circumstances. The terms of these indemnities vary from contract to contract

and the amount of indemnification liability, if any, cannot be determined or is considered remote. Consequently, no liability has been recorded on the condensed consolidated statements of financial condition.

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12. Commitments and Contingencies (continued)

Contingencies (continued)

In connection with securities lending transactions, BlackRock has issued certain indemnifications to certain securities lending clients against potential loss resulting from a borrower's failure to fulfill its obligations under the securities lending agreement should the value of the collateral pledged by the borrower at the time of default be insufficient to cover the borrower's obligation under the securities lending agreement. At September 30, 2013, the Company indemnified certain of its clients for their securities lending loan balances of approximately \$115 billion. The Company held as agent, cash and securities totaling \$121 billion as collateral for indemnified securities on loan at September 30, 2013. The fair value of these indemnifications was not material at September 30, 2013.

13. Stock-Based Compensation

Restricted stock and restricted stock units (RSUs) activity for the nine months ended September 30, 2013 is summarized below:

| | Restricted Stock and RSUs | Weighted- Average Grant Date Fair Value |
|-------------------------------------|---------------------------------|--|
| Outstanding at December 31, 2012 | 5,620,835 | \$197.90 |
| Granted | 1,645,277 | \$234.69 |
| Converted | (2,502,869) | \$204.46 |
| Forfeited | (70,491) | \$204.41 |
| September 30, 2013 ⁽¹⁾ | 4,692,752 | \$207.20 |

⁽¹⁾ At September 30, 2013, approximately 4.4 million awards are expected to vest and 0.3 million awards have vested but have not been converted. The Company values restricted stock and RSUs at their grant-date fair value as measured by BlackRock's common stock price.

In January 2013, the Company granted 1,172,381 RSUs to employees as part of annual incentive compensation that vest ratably over three years from the date of grant and 370,812 RSUs to employees that cliff vest 100% on January 31, 2016.

The intrinsic value of outstanding RSUs was \$1.3 billion reflecting a closing stock price of \$270.62 at September 30, 2013.

At September 30, 2013, total unrecognized stock-based compensation expense related to unvested RSUs was \$348 million. The unrecognized compensation cost is expected to be recognized over a remaining weighted-average period of 0.9 years.

Table of Contents**13. Stock-Based Compensation (continued)*****Market Performance-based RSUs.***

Market performance-based RSU activity for the nine months ended September 30, 2013 is summarized below:

| | Market Performance- Based RSUs | Weighted- Average Grant Date Fair Value |
|-----------------------------------|---|--|
| Outstanding at | | |
| December 31, 2012 | 575,532 | \$ 115.03 |
| Granted | 556,581 | \$ 126.76 |
| September 30, 2013 ⁽¹⁾ | 1,132,113 | \$ 120.80 |

⁽¹⁾ At September 30, 2013, approximately 1.1 million awards are expected to vest and no awards have vested and have been converted. The 556,581 market performance-based RSUs that the Company granted in January 2013 will be funded primarily by shares currently held by PNC (see *Long-Term Incentive Plans Funded by PNC* below).

At September 30, 2013, total unrecognized stock-based compensation expense related to unvested market performance-based awards was \$96 million. The unrecognized compensation cost is expected to be recognized over a remaining weighted-average period of 2.8 years.

Long-Term Incentive Plans Funded by PNC. Under a share surrender agreement, PNC committed to provide up to 4 million shares of BlackRock stock held by PNC, to fund certain BlackRock long-term incentive plans (LTIP). The current share surrender agreement commits PNC to provide BlackRock series C nonvoting participating preferred stock to fund the remaining committed shares. As of December 31, 2012, 2.5 million shares had been surrendered by PNC. In January 2013, 0.2 million additional shares were surrendered.

At September 30, 2013, the remaining shares committed by PNC of 1.3 million were available to fund future long-term incentive awards.

Stock Options. Stock option activity for the nine months ended September 30, 2013 is summarized below:

| | Shares Under Option | Weighted- Average Exercise Price |
|-----------------------|--------------------------------|---|
| Outstanding at | | |
| December 31, 2012 | 1,099,909 | \$ 167.76 |
| Exercised | (85,090) | \$ 167.76 |
| September 30, 2013 | 1,014,819 | \$ 167.76 |

All options were vested at both September 30, 2013 and December 31, 2012. The aggregate intrinsic value of options exercised during the nine months ended September 30, 2013 was \$8.3 million.

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14. Net Capital Requirements

The Company is required to maintain net capital in certain regulated subsidiaries within a number of jurisdictions, which is partially maintained by retaining cash and cash equivalent investments in those subsidiaries or jurisdictions. As a result, such subsidiaries of the Company may be restricted in their ability to transfer cash between different jurisdictions and to their parents. Additionally, transfers of cash between international jurisdictions, including repatriation to the United States, may have adverse tax consequences that could discourage such transfers.

Capital Requirements. At September 30, 2013, the Company was required to maintain approximately \$1.1 billion in net capital in certain regulated subsidiaries, including BlackRock Institutional Trust Company, N.A. (a chartered national bank whose powers are limited to trust activities and which is subject to regulatory capital requirements administered by the Office of the Comptroller of the Currency), entities regulated by the Financial Conduct Authority and Prudential Regulation Authority in the United Kingdom and the Company's broker-dealers. The Company was in compliance with all applicable regulatory net capital requirements.

Table of Contents**15. Accumulated Other Comprehensive Income (Loss)**

The following table presents changes in AOCI by component for the three and nine months ended September 30, 2013:

| <i>(in millions)</i> | Unrealized gains (losses) on available-for-sale investments | Benefit plans | Foreign currency translation adjustments | Total (1) |
|---|--|----------------------|---|----------------------|
| June 30, 2013 | \$8 | (\$4) | (\$202) | (\$198) |
| Other comprehensive income (loss) before reclassifications ⁽²⁾ | 2 | - | 118 | 120 |
| Amount reclassified from AOCI ⁽³⁾ | (1) | - | - | (1) |
| Net other comprehensive income (loss) for the three months ended September 30, 2013 | 1 | - | 118 | 119 |
| September 30, 2013 | \$9 | (\$4) | (\$84) | (\$79) |

| <i>(in millions)</i> | Unrealized gains (losses) on available-for-sale investments | Benefit plans | Foreign currency translation adjustments | Total (1) |
|--|--|----------------------|---|----------------------|
| December 31, 2012 | \$16 | (\$4) | (\$71) | (\$59) |
| Other comprehensive income (loss) before reclassifications ⁽²⁾ | 3 | - | (13) | (10) |
| Amount reclassified from AOCI ⁽³⁾ | (10) | - | - | (10) |
| Net other comprehensive income (loss) for the nine months ended September 30, 2013 | (7) | - | (13) | (20) |
| September 30, 2013 | \$9 | (\$4) | (\$84) | (\$79) |

(1) All amounts are net of tax.

(2) The tax benefit (expense) was not material for the three and nine months ended September 30, 2013.

(3) The tax benefit (expense) was not material for the three and nine months ended September 30, 2013. The pre-tax amount reclassified from AOCI was included in net gain (loss) on investments on the condensed consolidated statements of income.

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16. Capital Stock

Nonvoting Participating Preferred Stock. The Company's preferred shares authorized, issued and outstanding consisted of the following:

| | September 30, 2013 | December 31, 2012 |
|-------------------------------------|-----------------------|----------------------|
| <u>Series A</u> | | |
| Shares authorized, \$0.01 par value | 20,000,000 | 20,000,000 |
| Shares issued and outstanding | - | - |
| <u>Series B</u> | | |
| Shares authorized, \$0.01 par value | 150,000,000 | 150,000,000 |
| Shares issued and outstanding | 823,188 | 823,188 |
| <u>Series C</u> | | |
| Shares authorized, \$0.01 par value | 6,000,000 | 6,000,000 |
| Shares issued and outstanding | 1,311,887 | 1,517,237 |
| <u>Series D</u> | | |
| Shares authorized, \$0.01 par value | 20,000,000 | 20,000,000 |
| Shares issued and outstanding | - | - |

Share Repurchase Approval. In January 2013, the Board of Directors approved an increase in the availability under the Company's existing share repurchase program to allow for the repurchase of up to 10.2 million shares of BlackRock common stock. The Company repurchased 2.9 million common shares in open market-transactions under the share repurchase program for approximately \$750 million during the nine months ended September 30, 2013. At September 30, 2013, there were 7.3 million shares still authorized to be repurchased.

17. Earnings Per Share

Prior to the quarter ended March 31, 2013, the Company calculated earnings per share (EPS) pursuant to the two-class method as defined in ASC 260-10, Earnings per Share (ASC 260-10), which specifies that all outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends or dividend equivalents are considered participating securities and should be included in the computation of EPS pursuant to the two-class method. The majority of the Company's participating securities vested in January 2013 and, therefore, beginning in the quarter ended March 31, 2013, the Company calculates EPS under the treasury stock method.

Due to the similarities in terms between BlackRock nonvoting participating preferred stock and the Company's common stock, the Company considers its participating preferred stock to be a common stock equivalent for purposes of EPS calculations. As such, the Company has included the outstanding nonvoting participating preferred stock in the calculation of average basic and diluted shares outstanding.

Table of Contents**17. Earnings Per Share (continued)**

The following table sets forth the computation of basic and diluted EPS for the three and nine months ended September 30, 2013 under the treasury stock method:

| | Three Months Ended September 30, 2013 | Nine Months Ended September 30, 2013 |
|--|--|---|
| <i>(in millions, except share data)</i> | | |
| Net income attributable to BlackRock | \$730 | \$2,091 |
| Basic weighted-average shares outstanding | 169,811,633 | 170,581,930 |
| Dilutive effect of nonparticipating RSUs and stock options | 3,559,875 | 3,430,946 |
| Total diluted weighted-average shares outstanding | 173,371,508 | 174,012,876 |
| Basic earnings per share | \$4.30 | \$12.26 |
| Diluted earnings per share | \$4.21 | \$12.02 |

The following table sets forth the computation of basic and diluted EPS for the three and nine months ended September 30, 2012 under the two-class method:

| | Three Months Ended September 30, 2012 | Nine Months Ended September 30, 2012 |
|--|--|---|
| <i>(in millions, except share data)</i> | | |
| Net income attributable to BlackRock | \$642 | \$1,768 |
| Less: | | |
| Dividends distributed to common shares | 259 | 803 |
| Dividends distributed to participating RSUs | - | 1 |
| Undistributed net income attributable to BlackRock | 383 | 964 |
| Percentage of undistributed net income allocated to common shares ⁽¹⁾ | 99.9% | 99.9% |
| Undistributed net income allocated to common shares | 382 | 963 |
| Plus: | | |
| Common share dividends | 259 | 803 |
| Net income attributable to common shares | \$641 | \$1,766 |
| Basic weighted-average shares outstanding | 172,359,141 | 176,116,975 |
| Dilutive effect of nonparticipating RSUs and stock options | 3,091,391 | 2,839,724 |
| Total diluted weighted-average shares outstanding | 175,450,532 | 178,956,699 |
| Basic earnings per share | \$3.72 | \$10.02 |
| Diluted earnings per share | \$3.65 | \$9.87 |

⁽¹⁾ Allocation to common stockholders was based on the total of common shares and participating securities (which represent unvested RSUs that contain nonforfeitable rights to dividends). For the three months and nine months ended September 30, 2012, average outstanding participating

securities were 0.2 million.

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18. Income Taxes

The three and nine months ended September 30, 2013 included a \$64 million net noncash benefit primarily related to the revaluation of certain deferred income tax liabilities, including legislation enacted in the United Kingdom and domestic state and local income tax changes. In addition, the nine months ended September 30, 2013 included the approximately \$57 million tax benefit recognized in connection with the Charitable Contribution and a tax benefit of approximately \$29 million, primarily due to the realization of tax loss carryforwards. See Note 10, Other Assets, for more information on the \$57 million tax benefit.

The three and nine months ended September 30, 2012 included a \$30 million net noncash benefit related to the revaluation of certain deferred income tax liabilities, including legislation enacted in the United Kingdom, domestic state and local income tax changes, and the tax effect resulting from changes in the Company's organizational structure.

19. Segment Information

The Company's management directs BlackRock's operations as one business, the asset management business. As such, the Company operates in one business segment in accordance with ASC 280-10, Segment Reporting.

The following table illustrates investment advisory, administration fees, securities lending revenue and performance fees, BlackRock Solutions® and advisory revenue, distribution fees and other revenue for the three and nine months ended September 30, 2013 and 2012, respectively.

| (in millions) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|----------|------------------------------------|----------|
| | 2013 | 2012 | 2013 | 2012 |
| Equity | \$ 1,170 | \$ 1,073 | \$ 3,525 | \$ 3,196 |
| Fixed income | 490 | 491 | 1,488 | 1,386 |
| Multi-asset | 266 | 241 | 777 | 724 |
| Alternatives | 248 | 232 | 718 | 642 |
| Cash management | 75 | 90 | 244 | 267 |
| Total investment advisory, administration fees, securities lending revenue and performance fees | 2,249 | 2,127 | 6,752 | 6,215 |
| BlackRock Solutions and advisory | 156 | 128 | 420 | 382 |
| Distribution fees | 19 | 19 | 54 | 58 |
| Other revenue | 48 | 46 | 177 | 143 |
| Total revenue | \$ 2,472 | \$ 2,320 | \$ 7,403 | \$ 6,798 |

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19. Segment Information (continued)

The following table illustrates total revenue for the three and nine months ended September 30, 2013 and 2012, respectively, by geographic region. These amounts are aggregated on a legal entity basis and do not necessarily reflect where the customer resides.

| (in millions) Revenue | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--------------------------|-------------------------------------|----------|------------------------------------|----------|
| | 2013 | 2012 | 2013 | 2012 |
| Americas | \$ 1,632 | \$ 1,578 | \$ 4,967 | \$ 4,676 |
| Europe | 726 | 629 | 2,060 | 1,795 |
| Asia-Pacific | 114 | 113 | 376 | 327 |
| Total revenue | \$ 2,472 | \$ 2,320 | \$ 7,403 | \$ 6,798 |

The following table illustrates long-lived assets that consist of goodwill and property and equipment at September 30, 2013 and December 31, 2012 by geographic region. These amounts are aggregated on a legal entity basis and do not necessarily reflect where the asset is physically located.

| (in millions) Long-lived Assets | September 30, 2013 | December 31, 2012 |
|------------------------------------|-----------------------|----------------------|
| | | |
| Americas | \$ 13,197 | \$ 13,238 |
| Europe | 207 | 166 |
| Asia-Pacific | 57 | 63 |
| Total long-lived assets | \$ 13,461 | \$ 13,467 |

Americas primarily is comprised of the United States, Canada, Brazil and Mexico, while Europe is primarily comprised of the United Kingdom. Asia-Pacific is comprised of Japan, Australia, Singapore, Hong Kong, Taiwan, Korea, India, Malaysia and China.

20. Subsequent Events

Acquisitions

MGPA. In October 2013, the Company completed the acquisition of MGPA, an independently managed private equity real estate investment advisory company primarily in Asia and Europe.

Other

The Company conducted a review for additional subsequent events and determined that no additional subsequent events had occurred that would require accrual or disclosure.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-looking Statements

This report, and other statements that BlackRock may make, may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act, with respect to BlackRock's future financial or business performance, strategies or expectations.

Forward-looking statements are typically identified by words or phrases such as trend, potential, opportunity, pipeline, believe, comfortable, expect, anticipate, current, intention, estimate, position, assume, outlook, continue, remain, maintain, sustain, seek, expressions, or future or conditional verbs such as will, would, should, could, may and similar expressions.

BlackRock cautions that forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made, and BlackRock assumes no duty to and does not undertake to update forward-looking statements. Actual results could differ materially from those anticipated in forward-looking statements and future results could differ materially from historical performance.

In addition to risk factors previously disclosed in BlackRock's Securities and Exchange Commission (SEC) reports and those identified elsewhere, in this report, the following factors, among others, could cause actual results to differ materially from forward-looking statements or historical performance: (1) the introduction, withdrawal, success and timing of business initiatives and strategies; (2) changes and volatility in political, economic or industry conditions, the interest rate environment, foreign exchange rates or financial and capital markets, which could result in changes in demand for products or services or in the value of assets under management; (3) the relative and absolute investment performance of BlackRock's investment products; (4) the impact of increased competition; (5) the impact of future acquisitions or divestitures; (6) the unfavorable resolution of legal proceedings; (7) the extent and timing of any share repurchases; (8) the impact, extent and timing of technological changes and the adequacy of intellectual property, information and cyber security protection; (9) the impact of legislative and regulatory actions and reforms, including the Dodd-Frank Wall Street Reform and Consumer Protection Act, and regulatory, supervisory or enforcement actions of government agencies relating to BlackRock or The PNC Financial Services Group, Inc. (PNC); (10) terrorist activities, international hostilities and natural disasters, which may adversely affect the general economy, domestic and local financial and capital markets, specific industries or BlackRock; (11) the ability to attract and retain highly talented professionals; (12) fluctuations in the carrying value of BlackRock's economic investments; (13) the impact of changes to tax legislation, including income, payroll and transaction taxes, and taxation on products or transactions, which could affect the value proposition to clients and, generally, the tax position of the Company; (14) BlackRock's success in maintaining the distribution of its products; (15) the impact of BlackRock electing to provide support to its products from time to time and any potential liabilities related to securities lending or other indemnification obligations; and (16) the impact of problems at other financial institutions or the failure or negative performance of products at other financial institutions.

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Overview

BlackRock, Inc. ("BlackRock" or the "Company") is the world's largest publicly traded investment management firm. BlackRock has portfolio managers located around the world, including the United States, the United Kingdom, the Netherlands, Japan, Hong Kong, Singapore, Australia and Germany. At September 30, 2013, the Company managed \$4.096 trillion of assets under management ("AUM") on behalf of institutional and individual investors worldwide. The Company provides a wide array of products, including passively and actively managed products in various equity, fixed income, multi-asset, alternative investment and cash management products. BlackRock offers clients diversified access to global markets through separate accounts, collective investment trusts, open-end and closed-end mutual funds, exchange-traded products, hedge funds and funds of funds. BlackRock also provides global advisory services for private investment funds and retail products. The Company's non-U.S. investment funds are based in a number of domiciles and cover a range of asset classes, including equities, fixed income, cash management and alternatives. In addition, *BlackRock Solutions*® provides market risk management, financial markets advisory and enterprise investment system services to a broad base of clients. Financial markets advisory services include valuation services relating to illiquid securities, dispositions and workout assignments (including long-term portfolio liquidation assignments), risk management and strategic planning and execution.

In the United States, retail offerings include various open-end and closed-end funds, including *iShares*®, the global product leader in exchange-traded products for institutional, retail and high net worth ("HNW") investors. *iShares* AUM totaled \$856.9 billion at September 30, 2013. The BlackRock Global Funds, the Company's primary retail fund group offered outside the United States, are authorized for distribution in 35 jurisdictions worldwide. Additional fund offerings include structured products, real estate funds, hedge funds, hedge funds of funds, private equity funds and funds of funds, and managed futures funds. These products are sold to both U.S. and non-U.S. HNW, retail and institutional investors in a wide variety of active and passive strategies covering equity, fixed income and alternative assets.

BlackRock's client base consists of financial institutions and other corporate clients, pension plans, charities, official institutions, such as central banks, sovereign wealth funds, supranational authorities and other government entities, HNW individuals and retail investors around the world. BlackRock maintains a significant sales and marketing presence both inside and outside the United States that is focused on establishing and maintaining retail and institutional investment management relationships by marketing its services to investors directly and through financial professionals, pension consultants and establishing third-party distribution relationships, including the distribution of BlackRock products and services through Merrill Lynch under a global distribution agreement in effect until January 2014. After such term, the agreement will renew for one automatic three-year extension if certain conditions are met.

At September 30, 2013, PNC held 20.9% of the Company's voting common stock and 21.9% of the Company's capital stock, which includes outstanding common and nonvoting preferred stock.

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Executive Summary

| (in millions, except per share data) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|--------------|------------------------------------|--------------|
| | 2013 | 2012 | 2013 | 2012 |
| GAAP basis: | | | | |
| Total revenue | \$ 2,472 | \$ 2,320 | \$ 7,403 | \$ 6,798 |
| Total expenses | 1,506 | 1,445 | 4,679 | 4,279 |
| Operating income | \$ 966 | \$ 875 | \$ 2,724 | \$ 2,519 |
| Operating margin | 39.1% | 37.7% | 36.8% | 37.1% |
| Nonoperating income (expense), less net income (loss) attributable to noncontrolling interests ⁽¹⁾ | (17) | 17 | 82 | (9) |
| Income tax expense | (219) | (250) | (715) | (742) |
| Net income attributable to BlackRock | \$ 730 | \$ 642 | \$ 2,091 | \$ 1,768 |
| Diluted earnings per common share | \$ 4.21 | \$ 3.65 | \$ 12.02 | \$ 9.87 |
| Effective tax rate | 23.1% | 28.1% | 25.5% | 29.6% |
| As adjusted⁽²⁾: | | | | |
| Total revenue | \$ 2,472 | \$ 2,320 | \$ 7,403 | \$ 6,798 |
| Total expenses | 1,494 | 1,444 | 4,522 | 4,265 |
| Operating income | \$ 978 | \$ 876 | \$ 2,881 | \$ 2,533 |
| Operating margin | 41.2% | 40.7% | 40.8% | 39.5% |
| Nonoperating income (expense), less net income (loss) attributable to noncontrolling interests ⁽¹⁾ | (21) | 13 | (6) | (15) |
| Income tax expense | (285) | (279) | (844) | (775) |
| Net income attributable to BlackRock | \$ 672 | \$ 610 | \$ 2,031 | \$ 1,743 |
| Diluted earnings per common share | \$ 3.88 | \$ 3.47 | \$ 11.67 | \$ 9.73 |
| Effective tax rate | 29.9% | 31.4% | 29.4% | 30.8% |
| Other: | | | | |
| Assets under management (end of period) | \$ 4,096,356 | \$ 3,673,274 | \$ 4,096,356 | \$ 3,673,274 |
| Diluted weighted-average common shares outstanding ⁽³⁾ | 173.4 | 175.5 | 174.0 | 179.0 |
| Shares outstanding (end of period) | 169.4 | 172.0 | 169.4 | 172.0 |
| Book value per share ⁽⁴⁾ | \$ 153.32 | \$ 145.32 | \$ 153.32 | \$ 145.32 |
| Cash dividends declared and paid per share | \$ 1.68 | \$ 1.50 | \$ 5.04 | \$ 4.50 |

(1) Net of net income (loss) attributable to noncontrolling interests (NCI) (redeemable and nonredeemable).

(2) As adjusted items are described in more detail in Non-GAAP Financial Measures.

(3) Nonvoting participating preferred stock is considered to be a common stock equivalent for purposes of determining basic and diluted earnings per share calculations.

(4) Total BlackRock stockholders' equity, excluding appropriated retained earnings, divided by total common and preferred stock outstanding at September 30, 2013 and 2012, respectively.

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Three Months Ended September 30, 2013 Compared with Three Months Ended September 30, 2012

GAAP. Operating income of \$966 million increased \$91 million from the three months ended September 30, 2012 driven by higher base fees, and higher *BlackRock Solutions* and advisory revenue. The third quarter 2012 included closed-end fund launch costs of \$25 million. Nonoperating income (expense), less net income (loss) attributable to NCI decreased \$34 million primarily due to lower net positive marks on investments during the current quarter compared with the prior year quarter. Income tax expense included a \$64 million net noncash benefit for the third quarter 2013 and a \$30 million net noncash benefit for the third quarter 2012. The net noncash benefits for both periods primarily related to the revaluation of certain deferred income tax liabilities, including legislation enacted in the United Kingdom and domestic state and local income tax changes. Earnings per diluted common share rose \$0.56, or 15%, compared with the quarter ended September 30, 2012 due to higher net income and the benefit of share repurchases.

As Adjusted. Operating income of \$978 million and operating margin of 41.2% increased \$102 million and 50 bps, respectively, from the third quarter 2012. Nonoperating income (expense) decreased \$34 million primarily due to the items explained above. Income tax expense on an as adjusted basis for the current quarter and prior year quarter excluded the \$64 million and \$30 million noncash benefits, respectively. Earnings per diluted common share rose \$0.41, or 12%, from the prior year quarter.

Nine Months Ended September 30, 2013 Compared with Nine Months Ended September 30, 2012

GAAP. Operating income of \$2,724 million increased \$205 million from the nine months ended September 30, 2012. In the second quarter 2013, as a result of an initial public offering of PennyMac Financial Services, Inc. (the PennyMac IPO), the Company recorded a noncash, nonoperating pre-tax gain of \$39 million related to the carrying value of its equity method investment. Subsequent to the PennyMac IPO, the Company made a charitable contribution of 6.1 million units of its equity method investment with a fair value of \$124 million to a new donor advised fund (the Charitable Contribution). In connection with the Charitable Contribution, the Company also recorded a noncash, nonoperating pre-tax gain of \$80 million related to the contributed investment. For further information, see Note 10, *Other Assets*, to the condensed consolidated financial statements.

Operating income reflects growth in base fees and strong performance fees, partially offset by higher expenses, primarily due to the \$124 million expense related to the Charitable Contribution and higher revenue-related expenses. The results for the nine months ended September 30, 2013 also included \$43 million of organizational alignment costs. Nonoperating income (expense), less net income (loss) attributable to NCI increased \$91 million due to the \$39 million pre-tax gain related to the PennyMac IPO and the \$80 million gain related to the Charitable Contribution, partially offset by lower net positive marks on investments during the nine months ended September 30, 2013 compared with the prior year period. Income tax expense included the \$64 million net noncash benefit for the nine months ended September 30, 2013 and the \$30 million net noncash benefit for the nine months ended September 30, 2012 described above. In addition, the nine months ended September 30, 2013 included an approximately \$57 million tax benefit recognized in connection with the Charitable Contribution and a tax benefit of approximately \$29 million, primarily due to the realization of tax loss carryforwards. Earnings per diluted common share rose \$2.15, or 22%, compared with the prior year period due to higher net income and the benefit of share repurchases.

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As Adjusted. Operating income of \$2,881 million and operating margin of 40.8% increased \$348 million and 130 bps, respectively, from the nine months ended September 30, 2012. The current period results included the previously mentioned organizational alignment costs of \$43 million and the \$39 million pre-tax gain related to the PennyMac IPO. Income tax expense on an as adjusted basis excluded the \$64 million net noncash benefit for the nine months ended September 30, 2013 and the \$30 million net noncash benefit for the nine months ended September 30, 2012 described above. Earnings per diluted common share rose \$1.94, or 20%, from the nine months ended September 30, 2012. The financial impact related to the Charitable Contribution has been excluded from as adjusted results for the nine months ended September 30, 2013.

See *Non-GAAP Financial Measures* for further information on as adjusted items.

For further discussion of BlackRock's revenue, expenses, nonoperating results and income tax expense, see *Discussion of Financial Results* herein.

Non-GAAP Financial Measures

BlackRock reports its financial results in accordance with accounting principles generally accepted in the United States (GAAP); however, management believes evaluating the Company's ongoing operating results may be enhanced if investors have additional non-GAAP basis financial measures. Management reviews non-GAAP financial measures to assess ongoing operations and, for the reasons described below, considers them to be effective indicators, for both management and investors, of BlackRock's financial performance over time. BlackRock's management does not advocate that investors consider such non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP.

Computations for all periods are derived from the condensed consolidated statements of income as follows:

(a) Operating income, as adjusted, and operating margin, as adjusted:

Operating income, as adjusted, equals operating income, GAAP basis, excluding certain items management deems nonrecurring or transactions that ultimately will not impact BlackRock's book value, as indicated in the table below. Management believes operating income, as adjusted, and operating margin, as adjusted, are effective indicators of BlackRock's financial performance over time and, therefore, provide useful disclosure to investors.

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(a) (continued)

Operating income, as adjusted, and operating margin, as adjusted

| (Amounts in millions) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|---------|------------------------------------|---------|
| | 2013 | 2012 | 2013 | 2012 |
| Operating income, GAAP basis | \$966 | \$875 | \$2,724 | \$2,519 |
| Non-GAAP expense adjustments: | | | | |
| PNC LTIP funding obligation | 8 | 5 | 25 | 16 |
| Charitable Contribution | - | - | 124 | - |
| U.K. lease exit costs | - | (8) | - | (8) |
| Compensation expense related to appreciation (depreciation) on deferred compensation plans | 4 | 4 | 8 | 6 |
| Operating income, as adjusted | 978 | 876 | 2,881 | 2,533 |
| Closed-end fund launch costs | - | 22 | 16 | 22 |
| Closed-end fund launch commissions | - | 3 | 2 | 3 |
| Operating income used for operating margin measurement | \$978 | \$901 | \$2,899 | \$2,558 |
| Revenue, GAAP basis | \$2,472 | \$2,320 | \$7,403 | \$6,798 |
| Non-GAAP adjustments: | | | | |
| Distribution and servicing costs | (85) | (94) | (266) | (282) |
| Amortization of deferred sales commissions | (14) | (13) | (38) | (43) |
| Revenue used for operating margin measurement | \$2,373 | \$2,213 | \$7,099 | \$6,473 |
| Operating margin, GAAP basis | 39.1% | 37.7% | 36.8% | 37.1% |
| Operating margin, as adjusted | 41.2% | 40.7% | 40.8% | 39.5% |

Operating income, as adjusted, includes non-GAAP expense adjustments. In the third quarter 2012, non-GAAP adjustments included U.K. lease exit costs incurred in the third quarter 2012 that represent an adjustment related to the costs initially recorded in the third quarter 2011 related to costs to exit two locations in London. During the nine months ended September 30, 2013, the \$124 million expense related to the Charitable Contribution has been excluded from operating income, as adjusted, due to its nonrecurring nature and because the noncash, nonoperating pre-tax gain of \$80 million related to the contributed PennyMac investment is reported in nonoperating income (expense). The portion of compensation expense associated with certain long-term incentive plans (LTIP) funded, or to be funded, through share distributions to participants of BlackRock stock held by PNC has been excluded because it ultimately does not impact BlackRock's book value. Compensation expense associated with appreciation (depreciation) on investments related to certain BlackRock deferred compensation plans has been excluded as returns on investments set aside for these plans, which substantially offset this expense, are reported in nonoperating income (expense).

Management believes operating income exclusive of these items is a useful measure in evaluating BlackRock's operating performance and helps enhance the comparability of this information for the reporting periods presented.

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(a) (continued)

Operating margin, as adjusted allows the Company to compare performance from period to period by adjusting for items that may not recur, recur infrequently or may have an economic offset in nonoperating income (expense). The Company also uses operating margin, as adjusted, to monitor corporate performance and efficiency and as a benchmark to compare its performance with other companies. Management uses both GAAP and non-GAAP financial measures in evaluating BlackRock's financial performance. The non-GAAP measure by itself may pose limitations because it does not include all of the Company's revenues and expenses.

Operating income used for measuring operating margin, as adjusted, is equal to operating income, as adjusted, excluding the impact of closed-end fund launch costs and related commissions. Management believes the exclusion of such costs and related commissions is useful because these costs can fluctuate considerably and revenues associated with the expenditure of these costs will not fully impact the Company's results until future periods.

Revenue used for operating margin, as adjusted, excludes distribution and servicing costs paid to related parties and other third parties. Management believes the exclusion of such costs is useful because it creates consistency in the treatment for certain contracts for similar services, which due to the terms of the contracts, are accounted for under GAAP on a net basis within investment advisory, administration fees and securities lending revenue. Amortization of deferred sales commissions is excluded from revenue used for operating margin measurement, as adjusted, because such costs, over time, substantially offset distribution fee revenue the Company earns. For each of these items, BlackRock excludes from revenue used for operating margin, as adjusted, the costs related to each of these items as a proxy for such offsetting revenues.

(b) Nonoperating income (expense), less net income (loss) attributable to noncontrolling interests, as adjusted, is presented below. The compensation expense offset is recorded in operating income. This compensation expense has been included in nonoperating income (expense), less net income (loss) attributable to NCI, as adjusted, to offset returns on investments set aside for these plans, which are reported in nonoperating income (expense), GAAP basis.

Management believes nonoperating income (expense), less net income (loss) attributable to NCI, as adjusted, provides comparability of information among reporting periods and is an effective measure for reviewing BlackRock's nonoperating contribution to results. As compensation expense associated with (appreciation) depreciation on investments related to certain deferred compensation plans, which is included in operating income, substantially offsets the gain (loss) on the investments set aside for these plans, management believes nonoperating income (expense), less net income (loss) attributable to NCI, as adjusted, provides a useful measure, for both management and investors, of BlackRock's nonoperating results that impact book value. During the nine months ended September 30, 2013, the noncash, nonoperating pre-tax gain of \$80 million related to the contributed PennyMac investment has been excluded from nonoperating income (expense), less net income (loss) attributable to NCI, as adjusted due to its nonrecurring nature and because the more than offsetting associated Charitable Contribution expense of \$124 million is reported in operating income.

Table of Contents**(b) (continued)****Nonoperating income (expense), less net income (loss) attributable to NCI, as adjusted**

| <i>(Amounts in millions)</i> | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2013 | 2012 | 2013 | 2012 |
| Nonoperating income (expense), GAAP basis | (\$ 18) | \$ 30 | \$ 92 | \$ 13 |
| Less: Net income (loss) attributable to NCI | (1) | 13 | 10 | 22 |
| Nonoperating income (expense), net of NCI | (17) | 17 | 82 | (9) |
| Gain related to the Charitable Contribution | - | - | (80) | - |
| Compensation expense related to (appreciation) depreciation on deferred compensation plans | (4) | (4) | (8) | (6) |
| Nonoperating income (expense), less net income (loss) attributable to NCI, as adjusted | (\$ 21) | \$ 13 | (\$ 6) | (\$ 15) |

(c) Net income attributable to BlackRock, as adjusted:

Management believes net income attributable to BlackRock, as adjusted, and diluted earnings per common share, as adjusted, are useful measures of BlackRock's profitability and financial performance. Net income attributable to BlackRock, as adjusted, equals net income attributable to BlackRock, GAAP basis, adjusted for significant nonrecurring items, charges that ultimately will not impact BlackRock's book value or certain tax items that do not impact cash flow.

See note (a) Operating income, as adjusted, and operating margin, as adjusted, for information on the PNC LTIP funding obligation, Charitable Contribution and the U.K. lease exit costs.

The nine months ended September 30, 2013 included a tax benefit of approximately \$57 million recognized in connection with the Charitable Contribution. The tax benefit has been excluded from net income attributable to BlackRock, as adjusted, due to the nonrecurring nature of the Charitable Contribution. The three and nine months ended September 30, 2013 and 2012 reflected adjustments related to the revaluation of certain deferred income tax liabilities, including legislation enacted in the United Kingdom and domestic state and local income tax changes. The resulting decrease in income taxes has been excluded from net income attributable to BlackRock, as adjusted, as these items will not have a cash flow impact and to ensure comparability among periods presented.

Table of Contents*(c) (continued)***Net income attributable to BlackRock, Inc., as adjusted**

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|---------------|--|----------------|
| <i>(Amounts in millions, except per share data)</i> | 2013 | 2012 | 2013 | 2012 |
| Net income attributable to BlackRock, Inc., GAAP basis | \$730 | \$642 | \$2,091 | \$1,768 |
| Non-GAAP adjustments, net of tax: ^(d) | | | | |
| PNC LTIP funding obligation | 6 | 3 | 17 | 10 |
| Amount related to the Charitable Contribution | - | - | (13) | - |
| U.K. lease exit costs | - | (5) | - | (5) |
| Income tax changes | (64) | (30) | (64) | (30) |
| Net income attributable to BlackRock, Inc., as adjusted | \$672 | \$610 | \$2,031 | \$1,743 |
| Allocation of net income, as adjusted, to common shares ^(e) | \$672 | \$609 | \$2,031 | \$1,741 |
| Diluted weighted-average common shares outstanding ^(f) | 173.4 | 175.5 | 174.0 | 179.0 |
| Diluted earnings per common share, GAAP basis^(f) | \$4.21 | \$3.65 | \$12.02 | \$9.87 |
| Diluted earnings per common share, as adjusted^(f) | \$3.88 | \$3.47 | \$11.67 | \$9.73 |

(d) For each period presented, the non-GAAP adjustments, including the PNC LTIP funding obligation and U.K. lease exit costs, were tax effected at the respective blended rates applicable to the adjustments. The nine months ended September 30, 2013 also included a tax benefit of approximately \$57 million related to the Charitable Contribution.

(e) For the three and nine months ended September 30, 2012, amounts exclude net income attributable to participating securities.

(f) Nonvoting participating preferred stock is considered to be a common stock equivalent for purposes of determining basic and diluted earnings per share calculations.

Table of Contents**Assets Under Management**

AUM for reporting purposes generally is based upon how investment advisory and administration fees are calculated for each portfolio. Net asset values, total assets, committed assets or other measures may be used to determine portfolio AUM.

AUM and Net Subscriptions (Redemptions) by Client Type

| | AUM | | | Net Subscriptions (Redemptions) ⁽¹⁾ | | |
|-------------------------|-----------------------|---------------------|-----------------------|--|--------------------------------|--------------------------------|
| | September 30, 2013 | June 30, 2013 | September 30, 2012 | Three Months | Nine Months | Twelve Months |
| | | | | Ended September 30, 2013 | Ended September 30, 2013 | Ended September 30, 2013 |
| <i>(in millions)</i> | | | | | | |
| Retail | \$ 438,449 | \$ 414,379 | \$ 397,954 | \$ 8,344 | \$ 22,213 | \$ 26,322 |
| iShares | 856,909 | 774,397 | 705,765 | 20,249 | 44,882 | 80,596 |
| Institutional: | | | | | | |
| Active | 890,070 | 861,231 | 880,726 | 53 | (8,929) | (16,984) |
| Index | 1,612,337 | 1,514,448 | 1,393,928 | (3,361) | 18,472 | 33,687 |
| Total institutional | 2,502,407 | 2,375,679 | 2,274,654 | (3,308) | 9,543 | 16,703 |
| Total long-term | 3,797,765 | 3,564,455 | 3,378,373 | 25,285 | 76,638 | 123,621 |
| Cash management | 260,077 | 252,562 | 248,331 | 4,469 | (4,195) | 10,221 |
| Advisory ⁽²⁾ | 38,514 | 39,990 | 46,570 | (2,033) | (6,036) | (6,681) |
| Total | \$ 4,096,356 | \$ 3,857,007 | \$ 3,673,274 | \$27,721 | \$ 66,407 | \$ 127,161 |

AUM and Net Subscriptions (Redemptions) by Product Type

| | AUM | | | Net Subscriptions (Redemptions) ⁽¹⁾ | | |
|---|-----------------------|---------------------|-----------------------|--|--------------------------------|--------------------------------|
| | September 30, 2013 | June 30, 2013 | September 30, 2012 | Three Months | Nine Months | Twelve Months |
| | | | | Ended September 30, 2013 | Ended September 30, 2013 | Ended September 30, 2013 |
| <i>(in millions)</i> | | | | | | |
| Equity | \$ 2,148,712 | \$ 1,973,115 | \$ 1,773,530 | \$ 11,256 | \$ 44,581 | \$ 75,773 |
| Fixed income | 1,237,559 | 1,205,359 | 1,233,811 | 7,491 | 10,011 | 22,411 |
| Multi-asset | 308,117 | 289,305 | 257,607 | 4,863 | 24,943 | 29,029 |
| Alternatives | | | | | | |
| Core | 72,758 | 70,227 | 68,931 | 1,388 | 3,305 | 2,335 |
| Currency and commodities ⁽³⁾ | 30,619 | 26,449 | 44,494 | 287 | (6,202) | (5,927) |
| Subtotal | 103,377 | 96,676 | 113,425 | 1,675 | (2,897) | (3,592) |
| Total long-term | 3,797,765 | 3,564,455 | 3,378,373 | 25,285 | 76,638 | 123,621 |
| Cash management | 260,077 | 252,562 | 248,331 | 4,469 | (4,195) | 10,221 |
| Advisory ⁽²⁾ | 38,514 | 39,990 | 46,570 | (2,033) | (6,036) | (6,681) |
| Total | \$ 4,096,356 | \$ 3,857,007 | \$ 3,673,274 | \$ 27,721 | \$ 66,407 | \$ 127,161 |

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⁽¹⁾ Amounts include distributions representing return of capital and return on investment to investors.

⁽²⁾ Advisory AUM represents long-term portfolio liquidation assignments.

⁽³⁾ Amounts include commodity *iShares*.

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The following table presents component changes in AUM by client type and product for the quarter ended September 30, 2013.

| <i>(in millions)</i> | June 30, 2013 | Net subscriptions (redemptions)⁽¹⁾ | Acquisition⁽²⁾ | Market appreciation (depreciation) | Foreign exchange⁽³⁾ | September 30, 2013 |
|-------------------------------|--------------------------|--|----------------------------------|---|---|-------------------------------|
| Retail: | | | | | | |
| Equity | \$ 161,441 | \$ 1,166 | \$ - | \$ 10,261 | \$ 1,864 | \$ 174,732 |
| Fixed income | 141,541 | 2,256 | - | (970) | 359 | 143,186 |
| Multi-asset | 99,105 | 2,899 | - | 3,742 | 271 | 106,017 |
| Alternatives | 12,292 | 2,023 | - | (2) | 201 | 14,514 |
| Retail subtotal | 414,379 | 8,344 | - | 13,031 | 2,695 | 438,449 |
| iShares: | | | | | | |
| Equity | 577,268 | 21,069 | 13,021 | 38,444 | 3,726 | 653,528 |
| Fixed income | 180,943 | (1,452) | 1,294 | 222 | 1,834 | 182,841 |
| Multi-asset | 1,107 | 33 | - | 35 | 4 | 1,179 |
| Alternatives | 15,079 | 599 | 1,645 | 1,975 | 63 | 19,361 |
| iShares subtotal | 774,397 | 20,249 | 15,960 | 40,676 | 5,627 | 856,909 |
| Institutional: | | | | | | |
| Active: | | | | | | |
| Equity | 126,425 | (6,098) | - | 7,585 | 2,952 | 130,864 |
| Fixed income | 490,490 | 4,922 | - | 2,393 | 5,438 | 503,243 |
| Multi-asset | 180,310 | 2,232 | - | 5,012 | 4,435 | 191,989 |
| Alternatives | 64,006 | (1,003) | - | 347 | 624 | 63,974 |
| Active subtotal | 861,231 | 53 | - | 15,337 | 13,449 | 890,070 |
| Index: | | | | | | |
| Equity | 1,107,981 | (4,881) | - | 71,638 | 14,850 | 1,189,588 |
| Fixed income | 392,385 | 1,765 | - | 913 | 13,226 | 408,289 |
| Multi-asset | 8,783 | (301) | - | 175 | 275 | 8,932 |
| Alternatives | 5,299 | 56 | - | (4) | 177 | 5,528 |
| Index subtotal | 1,514,448 | (3,361) | - | 72,722 | 28,528 | 1,612,337 |
| Institutional subtotal | 2,375,679 | (3,308) | - | 88,059 | 41,977 | 2,502,407 |
| Long-term | 3,564,455 | 25,285 | 15,960 | 141,766 | 50,299 | 3,797,765 |
| Cash management | 252,562 | 4,469 | - | 104 | 2,942 | 260,077 |
| Advisory ⁽⁴⁾ | 39,990 | (2,033) | - | (195) | 752 | 38,514 |
| Total | \$ 3,857,007 | \$ 27,721 | \$ 15,960 | \$ 141,675 | \$ 53,993 | \$ 4,096,356 |

(1) Amounts include distributions representing return of capital and return on investment to investors.

(2) Amounts represent AUM acquired from the Company's acquisition of Credit Suisse's ETF franchise on July 1, 2013 (the "Credit Suisse ETF Transaction").

(3) Foreign exchange reflects the impact of converting non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

(4) Advisory AUM represents long-term portfolio liquidation assignments.

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The following table presents component changes in AUM by product for the quarter ended September 30, 2013.

| <i>(in millions)</i> | June 30, 2013 | Net subscriptions (redemptions) ⁽¹⁾ | Acquisition ⁽²⁾ | Market appreciation (depreciation) | Foreign exchange ⁽³⁾ | September 30, 2013 |
|---|---------------------|--|----------------------------|--|------------------------------------|-----------------------|
| Equity: | | | | | | |
| Active | \$ 280,332 | \$ (5,062) | \$ | \$ 17,409 | \$ 4,805 | \$ 297,484 |
| iShares | 577,268 | 21,069 | 13,021 | 38,444 | 3,726 | 653,528 |
| Fixed income: | | | | | | |
| Active | 631,808 | 7,167 | | 1,423 | 5,795 | 646,193 |
| iShares | 180,943 | (1,452) | 1,294 | 222 | 1,834 | 182,841 |
| Multi-asset | 289,305 | 4,863 | | 8,964 | 4,985 | 308,117 |
| Alternatives: | | | | | | |
| Core | 70,227 | 1,388 | | 390 | 753 | 72,758 |
| Currency and commodities ⁽⁴⁾ | 26,449 | 287 | 1,645 | 1,926 | 312 | 30,619 |
| Subtotal | 2,056,332 | 28,260 | 15,960 | 68,778 | 22,210 | 2,191,540 |
| Non-ETF Index: | | | | | | |
| Equity | 1,115,515 | (4,751) | | 72,075 | 14,861 | 1,197,700 |
| Fixed income | 392,608 | 1,776 | | 913 | 13,228 | 408,525 |
| Subtotal Non-ETF Index | 1,508,123 | (2,975) | | 72,988 | 28,089 | 1,606,225 |
| Long-term | 3,564,455 | 25,285 | 15,960 | 141,766 | 50,299 | 3,797,765 |
| Cash management | 252,562 | 4,469 | | 104 | 2,942 | 260,077 |
| Advisory ⁽⁵⁾ | 39,990 | (2,033) | | (195) | 752 | 38,514 |
| Total | \$ 3,857,007 | \$ 27,721 | \$ 15,960 | \$ 141,675 | \$ 53,993 | \$ 4,096,356 |

(1) Amounts include distributions representing return of capital and return on investment to investors.

(2) Amounts represent AUM acquired in the Credit Suisse ETF Transaction.

(3) Foreign exchange reflects the impact of converting non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

(4) Amounts include commodity iShares.

(5) Advisory AUM represents long-term portfolio liquidation assignments.

AUM increased \$239.3 billion to \$4.096 trillion at September 30, 2013 from \$3.857 trillion at June 30, 2013, largely driven by market appreciation of \$141.7 billion, foreign exchange gains, long-term net inflows and acquired AUM related to the Credit Suisse ETF Transaction.

Net market appreciation of \$141.7 billion primarily included appreciation of \$127.9 billion from equity products due to improved global equity markets.

AUM increased \$54.0 billion from foreign exchange movements resulting from the weakening of the U.S. dollar, largely against the pound sterling and the euro.

Net Subscriptions (Redemptions). Net subscriptions of \$27.7 billion reflected \$25.3 billion of long-term net inflows driven by iShares net inflows of \$20.2 billion and retail net inflows of \$8.3 billion. Net subscriptions in long-term products of \$25.3 billion reflected the following:

Net Subscriptions

iShares net inflows of \$20.2 billion, including \$16.4 billion of U.S. and \$5.0 billion of European iShares net inflows. Strong demand for emerging markets and broad market European equity exposure in the latter part of the quarter drove equity net inflows of \$21.1 billion;

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Active fixed income net inflows of \$7.2 billion, reflecting inflows to U.S. core and local currency strategies, partially offset by outflows from U.S. municipal and targeted-duration products; and

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· Multi-asset net inflows of \$4.9 billion, reflecting strong flows into institutional active multi-asset products driven by continued demand for the LifePath® target-date suite, which had net inflows of \$3.0 billion, and retail inflows of \$2.9 billion with particular demand for the flagship Multi-asset Income and Global Allocation funds.

Net Redemptions

· Active equity net outflows of \$5.1 billion, concentrated in U.S. equity and regional and country specific strategies; and
· Non-ETF index equity net outflows of \$4.8 billion, primarily in U.S equities, partially offset by inflows into regional and country specific and global strategies.

Cash Management Net Subscriptions. Cash management net inflows of \$4.5 billion primarily were comprised of net inflows from Americas and EMEA institutional clients in government strategies and offshore funds, respectively.

Advisory Net Redemptions. Planned portfolio liquidations drove advisory net outflows of \$2.0 billion.

Table of Contents**Component Changes in AUM for the Nine Months Ended September 30, 2013**

The following table presents the component changes in AUM by client type and product for the nine months ended September 30, 2013.

| <i>(in millions)</i> | December 31, 2012 | Net subscriptions (redemptions)⁽¹⁾ | Acquisition⁽²⁾ | Market appreciation (depreciation) | Foreign exchange⁽³⁾ | September 30, 2013 |
|-------------------------|------------------------------|--|----------------------------------|---|---|-------------------------------|
| Retail: | | | | | | |
| Equity | \$ 164,748 | \$ (1,198) | \$ - | \$ 11,221 | \$ (39) | \$ 174,732 |
| Fixed income | 138,425 | 10,327 | - | (5,640) | 74 | 143,186 |
| Multi-asset | 90,626 | 8,278 | - | 7,253 | (140) | 106,017 |
| Alternatives | 9,685 | 4,806 | - | (18) | 41 | 14,514 |
| Retail subtotal | 403,484 | 22,213 | - | 12,816 | (64) | 438,449 |
| iShares: | | | | | | |
| Equity | 534,648 | 50,004 | 13,021 | 55,395 | 460 | 653,528 |
| Fixed income | 192,852 | (3,917) | 1,294 | (7,661) | 273 | 182,841 |
| Multi-asset | 869 | 261 | - | 53 | (4) | 1,179 |
| Alternatives | 24,337 | (1,466) | 1,645 | (5,174) | 19 | 19,361 |
| iShares subtotal | 752,706 | 44,882 | 15,960 | 42,613 | 748 | 856,909 |
| Institutional: | | | | | | |
| Active: | | | | | | |
| Equity | 129,024 | (14,680) | - | 18,255 | (1,735) | 130,864 |
| Fixed income | 518,102 | (4,121) | - | (7,915) | (2,823) | 503,243 |
| Multi-asset | 166,708 | 16,840 | - | 7,575 | 866 | 191,989 |
| Alternatives | 70,861 | (6,968) | - | 1,014 | (933) | 63,974 |
| Active subtotal | 884,695 | (8,929) | - | 18,929 | (4,625) | 890,070 |
| Index: | | | | | | |
| Equity | 1,017,081 | 10,455 | - | 170,209 | (8,157) | 1,189,588 |
| Fixed income | 409,943 | 7,722 | - | (5,126) | (4,250) | 408,289 |
| Multi-asset | 9,545 | (436) | - | 283 | (460) | 8,932 |
| Alternatives | 4,912 | 731 | - | (132) | 17 | 5,528 |
| Index subtotal | 1,441,481 | 18,472 | - | 165,234 | (12,850) | 1,612,337 |
| Institutional subtotal | 2,326,176 | 9,543 | - | 184,163 | (17,475) | 2,502,407 |
| Long-term | 3,482,366 | 76,638 | 15,960 | 239,592 | (16,791) | 3,797,765 |
| Cash management | 263,743 | (4,195) | - | 236 | 293 | 260,077 |
| Advisory ⁽⁴⁾ | 45,479 | (6,036) | - | (370) | (559) | 38,514 |
| Total | \$ 3,791,588 | \$ 66,407 | \$ 15,960 | \$ 239,458 | \$ (17,057) | \$ 4,096,356 |

(1) Amounts include distributions representing return of capital and return on investment to investors.

(2) Amounts represent AUM acquired in the Credit Suisse ETF Transaction.

(3) Foreign exchange reflects the impact of converting non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

(4) Advisory AUM represents long-term portfolio liquidation assignments.

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The following table presents component changes in AUM by product for the nine months ended September 30, 2013.

| <i>(in millions)</i> | December 31, 2012 | Net subscriptions (redemptions) ⁽¹⁾ | Acquisition ⁽²⁾ | Market appreciation (depreciation) | Foreign exchange ⁽³⁾ | September 30, 2013 |
|--|----------------------|--|----------------------------|--|------------------------------------|-----------------------|
| Equity: | | | | | | |
| Active | \$ 287,215 | \$ (16,269) | \$ - | \$ 28,279 | \$ (1,741) | \$ 297,484 |
| iShares | 534,648 | 50,004 | 13,021 | 55,395 | 460 | 653,528 |
| Fixed income: | | | | | | |
| Active | 656,331 | 6,154 | - | (13,549) | (2,743) | 646,193 |
| iShares | 192,852 | (3,917) | 1,294 | (7,661) | 273 | 182,841 |
| Multi-asset | 267,748 | 24,943 | - | 15,164 | 262 | 308,117 |
| Alternatives: | | | | | | |
| Core | 68,367 | 3,305 | - | 1,243 | (157) | 72,758 |
| Currency and commodities ⁽⁴⁾ | 41,428 | (6,202) | 1,645 | (5,553) | (699) | 30,619 |
| Subtotal | 2,048,589 | 58,018 | 15,960 | 73,318 | (4,345) | 2,191,540 |
| Non-ETF Index: | | | | | | |
| Equity | 1,023,638 | 10,846 | - | 171,406 | (8,190) | 1,197,700 |
| Fixed income | 410,139 | 7,774 | - | (5,132) | (4,256) | 408,525 |
| Subtotal Non-ETF Index | 1,433,777 | 18,620 | - | 166,274 | (12,446) | 1,606,225 |
| Long-term | 3,482,366 | 76,638 | 15,960 | 239,592 | (16,791) | 3,797,765 |
| Cash management | 263,743 | (4,195) | - | 236 | 293 | 260,077 |
| Advisory ⁽⁵⁾ | 45,479 | (6,036) | - | (370) | (559) | 38,514 |
| Total | \$ 3,791,588 | \$ 66,407 | \$ | | | |