UNIVISION COMMUNICATIONS INC Form 10-Q August 13, 2002

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended June 30, 2002

Commission File Number: 001-12223

UNIVISION COMMUNICATIONS INC.

(Exact Name of Registrant as specified in its charter)

Delaware

(State of Incorporation)

No. 95-4398884

(I.R.S. Employer Identification)

Univision Communications Inc. 1999 Avenue of the Stars, Suite 3050 Los Angeles, California 90067 Tel: (310) 556-7676

(address and telephone number of principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \circ No o

There were 160,215,687 shares of Class A Common Stock, 37,462,390 shares of Class P Common Stock, 13,593,034 shares of Class T Common Stock and 17,837,164 of Class V Common Stock outstanding as of July 19, 2002.

UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES INDEX

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Part I

UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES Financial Introduction

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial statements. The interim financial statements are unaudited but include all adjustments, which are of a normal recurring nature, that management considers necessary to fairly present the financial position and the results of operations for such periods. Results of operations of interim periods are not necessarily indicative of results for a full year. These financial statements should be read in conjunction with the audited consolidated financial statements in the Company's Annual Report on Form 10-K for December 31, 2001.

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Part I, Item 1

UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per-share data)

June 30,	December 31,
2002	2001

(Unaudited)

Page

		June 30, 2002		December 31, 2001
ASSETS				
Current assets:				
Cash	\$	40,401	\$	380,829
Accounts receivable, net		271,382		162,592
Program rights		32,536		22,653
Prepaid expenses and other assets		50,231	_	30,019
Total current assets		394,550		596,093
Property and equipment, net		466,715		445,483
Intangible assets, net		1,709,851		1,489,073
Goodwill, net		197,274		43,022
Deferred financing costs, net		19,142		20,935
Program rights Investment in unconsolidated subsidiaries		30,067 486,985		18,862 535,777
Other assets		480,985		14,299
		12,971		14,239
Total assets	\$	3,317,555	\$	3,163,544
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable and accrued liabilities	\$	174,952	\$	120,021
Accrued interest		19,959		18,348
Accrued license fee		11,068		10,562
Deferred advertising revenues		4,250		4,250
Program rights obligations		14,277		4,135
Taxes payable		1,497		20,334
Current portion of long-term debt and capital lease obligations		97,667		92,030
		222 (70		260.600
Total current liabilities		323,670 1,317,669		269,680 985,509
Long-term debt Note payable due USA Broadcasting		1,517,009		592,175
Capital lease obligations		81,686		84.334
Deferred advertising revenues		11,835		13,960
Program rights obligations		22,042		10,919
Deferred tax liabilities		36,954		5,657
Other long-term liabilities		30,760		18,530
Total liabilities		1,824,616		1,980,764
Redeemable convertible preferred stock, \$.01 par value, with a conversion rate of 28.252 to Class A Common Stock (375,000 shares issued and outstanding at December 31, 2001)				369,500
Stockholders' equity:				
Preferred stock, \$.01 par value (10,000,000 shares authorized; 0 issued and outstanding)				
Common stock, \$.01 par value (492,000,000 shares authorized; 01354cd and 0434ming) Cost issued including shares in treasury, at June 30, 2002 and December 31, 2001, respectively)		2,291		2,105
Paid-in-capital		1,219,430		561,860
Retained earnings		293,385		271,508
Currency translation adjustment		295,585		271,508
		1,515,132		835,473
Less common stock held in treasury (1,017,180 shares at cost at June 30, 2002 and December 31, 2001)		(22,193)		(22,193)
Total stockholders' equity		1,492,939		813,280

	June 30, 2002	December 31, 2001
Total liabilities and stockholders' equity	\$ 3,317,555	\$ 3,163,544

See Notes to Condensed Consolidated Financial Statements.

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UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

For the Three and Six Months Ended June 30,

(In thousands, except share and per-share data)

(Unaudited)

		nths En e 30,	ded	Six Mont Jun	ded		
		2002		2001	2002		2001
Net revenues	\$	322,796	\$	237,524	\$ 537,245	\$	432,389
Direct operating expenses		157,917		85,913	250,313		175,328
Selling, general and administrative expenses		78,084		57,582	145,317		115,254
Depreciation and amortization		23,075		18,946	37,247		36,918
Operating income		63,720		75,083	104,368		104,889
Interest expense, net		22,185		9,242	43,634		19,185
Amortization of deferred financing costs		950		339	1,932		677
Equity loss in unconsolidated subsidiaries and							
other		738		6,468	7,401		17,327
Gain on change in Entravision ownership interest		(235)		(448)	(1,983)		(3,560)
Income before taxes, extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary Provision for income taxes		40,082 17,892		59,482 30,579	 53,384 23,595		71,260 36,350
Income before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary Extraordinary loss on extinguishment of debt, net of tax		22,190		28,903 (330)	29,789		34,910 (330)
Cumulative effect of accounting change of unconsolidated subsidiary, net of tax		589			 (7,887)		-
Net income		22,779		28,573	21,902		34,580
Preferred stock dividends/accretion					(25)		(70)
Net income available to common stockholders Other comprehensive income:		22,779		28,573	21,877		34,510
Currency translation adjustment income		26			26		

	 Three Mon Jun	nths E e 30,	Ended	Six Months Ended June 30,				
Comprehensive income available to common stockholders	\$ 22,805	\$	28,573	\$	21,903	\$	34,510	
Basic Earnings Per Share								
Income per share available to common stockholders before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary Extraordinary loss on extinguishment of debt, net	\$ 0.10	\$	0.14	\$	0.14	\$	0.17	
of tax Cumulative effect of accounting change of unconsolidated subsidiary per share					(0.04)			
Net income per share available to common stockholders	\$ 0.10	\$	0.14	\$	0.10	\$	0.17	
Weighted average common shares outstanding	227,009,699		207,924,960		220,530,351		207,175,859	
Diluted Earnings Per Share								
Income per share available to common stockholders before cumulative effect of accounting change of unconsolidated subsidiary Extraordinary loss on extinguishment of debt, net of tax	\$ 0.09	\$	0.12	\$	0.12	\$	0.15	
Cumulative effect of accounting change of unconsolidated subsidiary per share					(0.03)			
Net income per share available to common stockholders	\$ 0.09	\$	0.12	\$	0.09	\$	0.15	
Weighted average common shares outstanding	257,858,105		239,912,791		255,133,832		239,576,925	

See Notes to Condensed Consolidated Financial Statements.

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UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Six Months Ended June 30,

(Dollars in thousands)

(Unaudited)

						2002	2001
Net income						\$ 21,902	\$ 34,580
A 11	• •		1 0				

Adjustments to reconcile net income to net cash from operating activities:

		2002		2001
Depreciation		29,104		17,342
Loss on sale of fixed assets		238		8
Equity loss in unconsolidated subsidiaries		5,084		13,767
Amortization of intangible assets and deferred financing costs		10,076		20,253
Extraordinary loss on extinguishment of debt, net of tax benefit				330
Cumulative effect of accounting change of unconsolidated subsidiary		7,887		
Other non-cash items		(1,965)		
Changes in assets and liabilities:				
Accounts receivable		(84,040)		(21,564)
Deferred income taxes		11,951		1,500
License fees payable		61,072		63,439
Payment of license fees		(60,566)		(64,542)
Program rights		(21,088)		1,727
Prepaid expenses and other assets		(5,750)		219
Accounts payable and accrued liabilities		19,991		49,077
Taxes payable		(26,151)		(2,376)
Income tax benefit from options exercised		23,480		21,854
Accrued interest		7,029		5,280
Obligations for program rights		21,265		188
Other, net		(2,176)		138
			_	
Net cash provided by operating activities		17,343		141,220
Cash flow from investing activities:		((((000)		
Station acquisitions		(666,933)		(217,637)
Fonovisa acquisition		(1,275)		(10.0.10)
Capital expenditures		(50,839)		(40,848)
Investment in unconsolidated subsidiaries		2,078		(180,180)
Proceeds from sale of fixed assets		163		4
Other		(103)	_	(492)
Net cash used in investing activities		(716,909)		(439,153)
		(,10,,505)	_	(10),100)
Cash flow from financing activities:				
Proceeds from issuance of long-term debt		447,000		620,000
Repayment of long-term debt		(117,429)		(275,030)
Exercise of options		29,706		17,081
Preferred stock dividends paid				(130)
Increase in deferred financing costs		(139)		(1,595)
Net cash provided by financing activities		359,138		360,326
		(240,400)		(0.000
Net (decrease) increase in cash Cash beginning of period		(340,428) 380,829		62,393 54,528
Cash beginning of period		380,829		54,528
Cash end of period	\$	40,401	\$	116,921
Supplemental disclosure of cash flow information:	-	AA 664	¢	15.001
Interest paid	\$	32,896	\$	15,334

			2002	2001
Income taxes paid		\$	15,022	\$ 15,776
	See Notes to Condensed Consolidated Financi	al Sta	tements.	

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UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements

June 30, 2002

(Unaudited)

1. Organization of the Company

The operations of Univision Communications Inc. and its wholly owned subsidiaries (the "Company"), the leading Spanish-language media company in the United States, include Univision Network, the most-watched Spanish-language television network in the United States; Univision Television Group ("UTG"), which owns and operates 16 full-power and 6 low-power television stations ("UTG O&Os"), including full-power stations in 11 of the top 15 U.S. Hispanic markets; TeleFutura, which consists of the TeleFutura Network, a 24-hour Spanish-language television network designed to counter-program traditional Spanish-language lineups and draw additional viewers to Spanish language television and TeleFutura Television Group ("TTG"), which owns and operates 14 full-power and 14 low-power television stations ("TTG O&Os"), including full-power stations in 8 of the top 10 U.S. Hispanic markets; Galavisión, the country's leading Spanish-language cable network; Univision Music Group, which includes the Univision Music label, Fonovisa record labels and a 50% interest in Disa Records ("Disa"), one of the leading music publishing and recording companies in Mexico, and Univision Online, Inc. ("Univision Online"), which operates the Company's Internet portal, *Univision.com*. Univision Network's signal covers 97 percent of all U.S. Hispanic households through UTG O&Os, Univision Network's affiliates (17 full-power and 26 low-power stations) and cable affiliates. TeleFutura Network's signal covers approximately 72% of all U.S. Hispanic households through TTG O&Os and TeleFutura Network's affiliates (2 full-power and 17 low-power stations).

UTG's 15 full-power, Spanish-language television stations are located in Los Angeles, New York, Miami, Houston, Chicago, Dallas, San Francisco, San Antonio, Phoenix, Fresno, Sacramento, Cleveland, Atlanta, Philadelphia and Killeen, and the Company's one English-language, full-power television station is located in Bakersfield. UTG also owns and operates 6 low-power, Spanish-language television stations serving Austin, Bakersfield, Fort Worth, Phoenix, Santa Rosa and Tucson. The Company's Spanish-language television stations are affiliated with Univision Network, and the English-language station is affiliated with UPN (United Paramount Network).

The TTG's 14 full-power, Spanish-language television stations are located in Los Angeles, New York (2 stations), Miami, Houston, Chicago, Dallas, San Francisco, Phoenix, Washington, Tampa, Orlando, Boston, and Tucson. TTG also owns and operates 14 low-power, Spanish-language television stations serving Bakersfield (2 stations), Hartford, Lompoc, Paso Robles, Philadelphia, Phoenix, San Antonio (3 stations), San Luis Obispo, Santa Barbara, Santa Maria and Tucson.

2. Recent Developments

On June 12, 2002 the Company and Hispanic Broadcasting Corporation ("HBC"), the nation's leading Spanish-language radio television company, entered into a definitive merger agreement under which the Company will acquire Hispanic Broadcasting in an all-stock transaction. Under the agreement, each share of HBC common stock will be exchanged for a fixed 0.85 shares of Univision Class A common stock. The Company's shareholders will have approximately 73.5% and HBC's shareholders 26.5% of the combined company's fully-diluted economic ownership. The proposed merger is intended to qualify as a tax-free reorganization pursuant to Section 368(a) of the Internal Revenue Code. In addition to stockholder approval, the closing of the proposed merger is subject to clearance or expiration of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 and approval of the Federal Communications Commission, and the

satisfaction of other customary closing conditions. If the merger agreement is terminated, either Univision or Hispanic Broadcasting, in specified circumstances, may be required to pay a termination fee of \$100 million to the other.

On April 16, 2002, the Company acquired the stock of Fonovisa Inc., Fonovisa S.A. de C.V., America Musical S.A. de C.V. and Fonovisa de Centroamérica S.A. (collectively, "Fonovisa"). Fonovisa is considered to be one of the top record labels featuring Spanish-language music. The consideration consisted of 6,000,000 shares of Class A Common Stock and warrants to purchase an additional 100,000 shares of Class A Common Stock at an exercise price of \$38.261 per share. The purchase agreement includes a working capital adjustment which is currently being negotiated. The Company expects this to be resolved by the end of 2002. The results of operations of Fonovisa are included in the accompanying condensed consolidated statement of income since April 16, 2002. The Company has made a preliminary allocation of the purchase price and expects that an appraisal of Fonovisa will be completed by the end of 2002.

Purchase price	\$ 234,631,000
Net assets acquired	(23,068,000)
Acquisition costs and liabilities assumed	4,714,000
Intangible assets and goodwill	\$ 216,277,000

3. Changes in Common Stock and Redeemable Convertible Preferred Stock

During the three months ended June 30, 2002, options were exercised for 184,750 shares of Class A Common Stock, resulting in an increase to Common Stock of \$1,848 and an increase to Paid-in-capital of \$4,918,000, which included a tax benefit associated with the transactions of \$1,670,000. During April 2002, the Company issued 6 million shares of Class A Common Stock for the acquisition of Fonovisa that resulted in an increase to Common Stock of \$60,000 and to Paid-in-capital of \$235,040,000. During the six months ended June 30, 2002, options were exercised for 2,034,650 shares of Class A Common Stock, resulting in an increase to Common Stock of \$20,347 and an increase to Paid-in-capital of \$53,166,000, which included a tax benefit associated with the transactions of \$23,480,000. In February 2002, 375,000 redeemable convertible preferred stock shares held by Grupo Televisa, S.A. and its affiliates ("Televisa") were converted into a total of 10,594,500 shares of Class A Common Stock, resulting in an increase to Common Stock of approximately \$106,000 and to Paid-in-capital of \$374,894,000. In connection with the issuance of the redeemable convertible preferred stock, the Company incurred issuance costs of \$5,555,000 primarily related to professional fees, which decreased Paid-in-capital. The Company recorded preferred stock dividend accretion of approximately \$25,000 related to the \$5,555,000 issuance costs, which increased Paid-in-capital.

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4. Earnings Per Share

The following is the reconciliation of the basic and diluted earnings-per-share computations required by Statement of Financial Accounting Standards ("SFAS") No. 128 ("Earnings Per Share"):

(Dollars in thousands, except for share and per-share data):

	Three Mo	nths Ended June 30	, 2002	Three Mo	onths Ended June 30,	2001
	Income (Numerator)	Shares (Denominator)	Per-Share Amount	Income (Numerator)	Shares (Denominator)	Per-Share Amount
Income before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary Basic Earnings Per Share Income per share available to common stockholders before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary	\$ 22,190	227.009.699	\$ 0.10	\$ 28,903 28,903	207.924.960	\$ 0.14

		Three Months Ended June 30, 2002					Three Mon	ths Ended June 30), 2001	
Effect of Dilutive Securities										
Warrants			27,716,623					27,418,702		
Options			3,131,783					4,569,129		
Diluted Earnings Per Share										
Income per share available to common stockholders before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary	\$	22,190	257,858,105	¢	0.09	¢	28,903	239.912.791	¢	0.12
unconsolidated subsidiary	φ	22,190	257,656,105	φ	0.09	¢	28,905	239,912,791	φ	0.12
			9							

(Dollars in thousands, except for share and per-share data):

		Six Months Ended June 30, 2002				Six Months Ended June 30, 2001					
		come erator)	Six Months Ended Shares (Denominator)	Per-Share Amount		Income (Numerator)	Shares (Denominator)	Per-Share Amount			
Income before extraordinary loss and cumulative effect of accounting change of	\$	29,789			\$	5 34,910					
unconsolidated subsidiary Less preferred stock dividends/accretion	¢	(25)			Φ	(70)					
Basic Earnings Per Share Income per share available to common stockholders before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary		29,764	220,530,351	\$ 0.14	4	34,840	207,175,859	\$ 0.17			
Effect of Dilutive Securities			07.961.500				27 419 220				
Warrants			27,861,532				27,418,239				
Options Convertible Preferred Stock		25	3,464,093 3,277,856			70	4,693,215 289,612				
Diluted Earnings Per Share Income per share available to common stockholders					-						
before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary	\$	29,789	255,133,832	\$ 0.1	2 \$	5 34,910	239,576,925	\$ 0.15			

5. Business Segments

The Company's principal business segment is television broadcasting, which includes the operations of the Company's Univision Network, TeleFutura Network, Galavisión and owned-and-operated stations. The Company launched Univision Online, its Internet portal during the third

quarter of 2000. In April 2001, the Company also launched Univision Music Group, its music publishing and recording division. The Company manages its television, Internet and music businesses separately based on the fundamental differences in their operations. Presented below is segment information pertaining to the Company's television, Internet and music businesses.

(Dollars in thousands)

Three Months Ended June 30,				Six Months Ended June 30,			
	2002	20	01	2	002		2001
\$	300,796	\$	235,822	\$	509,959	\$	429,999
	3,042		1,702		5,653		2,390
	18,958				21,633		
	322,796		237,524		537,245		432,389
	145,357		78,528		232,350		161,127
	3,801		7,385		7,613		14,201
	8,759				10,350		
	157,917		85,913		250,313		175,328
	66,681		51,604		128,749		104,479
	2,442		5,125		5,328		9,922
	8,961		853		11,240		853
	78,084		57,582		145,317		115,254
	14,287		17,472		27,063		34,078
	1,165		1,473		2,536		2,839
	7,623		1		7,648		1
	23,075		18,946		37,247		36,918
							130,315
							(24,572)
	(6,385)		(854)		(7,605)		(854)
\$	63,720	\$	75,083	\$	104,368	\$	104,889
		2002 \$ 300,796 3,042 18,958 322,796 145,357 3,801 8,759 157,917 66,681 2,442 8,961 78,084 14,287 1,165 7,623 23,075 74,471 (4,366) (6,385)	2002 20 \$ 300,796 \$ 3,042 18,958 322,796 322,796 145,357 3,801 3,012 3322,796 145,357 3,801 8,759 3301 145,357 3,801 8,759 3301 157,917 3301 66,681 2,442 8,961 3000 78,084 3000 14,287 1,165 7,623 23,075 23,075 74,471 (4,366) (6,385)	$\begin{array}{ c c c c c c } \hline 2002 & 2001 \\ \hline & 300,796 & 235,822 \\ 3,042 & 1,702 \\ \hline & 322,796 & 237,524 \\ \hline & 145,357 & 78,528 \\ \hline & 145,357 & 78,528 \\ \hline & 66,681 & 51,604 \\ 2,442 & 5,125 \\ 8,961 & 853 \\ \hline & 66,681 & 51,604 \\ 2,442 & 5,125 \\ 8,961 & 853 \\ \hline & 66,681 & 51,604 \\ 2,442 & 5,125 \\ 8,961 & 853 \\ \hline & 78,084 & 57,582 \\ \hline & 14,287 & 17,472 \\ 1,165 & 1,473 \\ \hline & 78,084 & 57,582 \\ \hline & 14,287 & 17,472 \\ 1,165 & 1,473 \\ \hline & 78,084 & 57,582 \\ \hline & 14,287 & 17,472 \\ 1,165 & 1,473 \\ \hline & 78,084 & 57,582 \\ \hline & 78,084 & 57,582 \\ \hline & 78,084 & 57,582 \\ \hline & 14,287 & 17,472 \\ 1,165 & 1,473 \\ \hline & 78,084 & 57,582 \\ \hline & 78,084 & 57,584 \\ \hline & 78,084 & 57,584 \\ \hline & 78,084 & 57,584 \\ \hline & 78,$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$

Capital expenditures:

	 Three Months Ended June 30,			Six Months Ended June 30,			
Television	\$ 19,185	\$	25,841	\$ 49,944	\$	38,109	
Internet	201		628	304		2,739	
Music	444			591			
Consolidated	\$ 19,830	\$	26,469	\$ 50,839	\$	40,848	
Total assets:							
Television	\$ 2,909,604	\$	1,921,752	\$ 2,909,604	\$	1,921,752	
Internet	19,721		17,781	19,721		17,781	
Music	 388,230			388,230			
Consolidated	\$ 3,317,555	\$	1,939,533	\$ 3,317,555	\$	1,939,533	
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6. New Emerging Issues Task Force Requirement

In November 2001, the Emerging Issues Task Force published Issue 01-09 "Accounting for Consideration Given by a Vendor to a Customer or a Reseller of the Vendor's Products" ("EITF 01-09"). EITF 01-09 was effective for the Company in the first quarter of 2002. EITF 01-09 clarifies the income statement classification of costs incurred by a vendor in connection with the reseller's purchase or promotion of the vendor's products, resulting in certain cooperative advertising and product placement costs previously classified as selling expenses to be reflected as a reduction of revenues earned from that activity. The new guidance impacts primarily the Company's cable network, Galavisión, which amortized certain launch costs as selling expenses. As a result of applying the provisions of EITF 01-09, the Company's revenues and selling costs each were reduced by an equal amount of approximately \$371,000 and \$752,000 in the three and six months ended June 30, 2002, respectively. Had this accounting change been in effect in 2001, Company's revenues and selling costs each would have been reduced by an equal amount of approximately \$313,000 and \$682,000 in the three and six months ended June 30, 2001, respectively.

7. Goodwill and Other Intangible Assets Amortization

On June 30, 2001, the Financial Accounting Standards Board issued SFAS No. 141 "Business Combinations" and SFAS No. 142 "Goodwill and Other Intangible Assets". SFAS No. 141 requires all business combinations initiated after June 30, 2001 to be accounted for using the purchase method of accounting and eliminates the pooling method of accounting. SFAS No. 141 will not have an impact on the Company's business since the Company has historically accounted for all business combinations using the purchase method of accounting. With the adoption of SFAS No. 142, goodwill and other intangibles with an indefinite life, such as broadcast licenses, associated with acquisitions consummated prior to June 30, 2001, ceased being amortized after December 31, 2001 and those related to acquisitions after June 30, 2001 will never be amortized. However, goodwill and other intangibles will be subject to at least an annual assessment for impairment and more frequently if circumstances indicate a possible impairment exists. The Company has concluded that it does not have an impairment loss related to these assets. In addition, under SFAS No. 142, an acquired intangible asset should be separately recognized if the benefit of the intangible is obtained through contractual or other legal rights, or if the intangible asset can be sold, transferred, licensed, rented, or exchanged. Intangible assets with measurable lives will be amortized over their respective useful lives.

The adoption of SFAS No. 142 has resulted in a substantial reduction of intangible amortization expense for the three and six months ended June 30, 2002 since the Company's broadcast licenses and goodwill are no longer being amortized by the Company. In the accompanying statements of income, the Company had amortization of intangible assets of \$7,822,000 and \$8,144,000 for the three and six months ended June 30, 2002, respectively and \$9,906,000 and \$19,576,000 for the three and six months ended June 30, 2001, respectively. Had this accounting change been in effect in 2001, amortization of intangible assets would have been \$293,000 and \$585,000 for the three and six months ended June 30, 2001, respectively. During the three and six months ended June 30, 2002, the Company incurred amortization expense of \$7,500,000 related primarily to a preliminary valuation of artist contracts

resulting from the Fonovisa acquisition on April 16, 2002. The Company expects the appraisal of Fonovisa to be completed by the end of 2002. In order to enhance comparability, below is the unaudited effect the accounting change would have had on reported income before cumulative effect of accounting change of unconsolidated subsidiary available to common stockholders and earnings-per-share amounts had SFAS No. 142 been in effect in 2001:

(Dollars in thousands, except for share and per-share data)

	Three Months Ended June 30,			Six Mont Jun	ths En e 30,			
		2002		2001		2002		2001
Income before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary available to common stockholders	\$	22,190	\$	28,903	\$	29,764	\$	34,840
Reduction of intangible amortization, net of tax				10,401				16,584
Comparative income before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary available to common stockholders	\$	22,190	\$	39,304	\$	29,764	\$	51,424
Pagia Formings Day Shore								
Basic Earnings Per Share Income before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary available to common stockholders	\$	0.10	\$	0.14	\$	0.14	\$	0.17
Reduction of intangible amortization, net of tax				0.05				0.08
Comparative income before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary available to common stockholders	\$	0.10	\$	0.19	\$	0.14	\$	0.25
stockholders	ψ	0.10	Ψ	0.17	ψ	0.14	Ψ	0.25
Weighted average common shares outstanding		227,009,699		207,924,960		220,530,351		207,175,859
Diluted Earnings Per Share								
Income before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary available to common stockholders	\$	0.09	\$	0.12	\$	0.12	\$	0.15
Reduction of intangible amortization, net of tax	φ	0.09	φ	0.12	φ	0.12	φ	0.13
Comparative income before extraordinary loss and cumulative effect of accounting change of unconsolidated subsidiary available to common stockholders	\$	0.09	\$	0.16	\$	0.12	\$	0.22
Weighted everyon common shores substanding		757 858 105		220 012 701		255 122 022		220 576 025
Weighted average common shares outstanding		257,858,105	_	239,912,791		255,133,832		239,576,925
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UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES Form 10-Q

Management's Discussion and Analysis of Financial Condition and Results of Operations

Univision Communications Inc., together with its wholly owned subsidiaries (the "Company"), operates in three business segments:

Television: The Company's principal business segment is television, which consists of the Univision, TeleFutura and Galavisión television networks, 50 owned-and-operated television stations (30 full-power and 20 low-power) and the Company's television production business.

Internet: Univision Online, Inc. ("Univision Online") operates the Company's Internet portal, *Univision.com*, which provides Spanish-language content directed at Hispanics in the U.S., Mexico and Latin America.

Music: The Company's music recording and publishing business consists of the operations of the Univision Music Group, which was launched in April 2001 and records and publishes the music of developing and established Latin artists. On April 16, 2002, Univision Music Group completed its acquisition of Fonovisa Music Group ("Fonovisa"), creating the leading Latin music company in the U.S. and Puerto Rico, with an approximate 35% market share. As part of the transaction, Univision Music Group also acquired Fonomusic and America Musical Publishing companies, which it will integrate into the newly formed Univision Music Publishing division.

Substantially all of the Company's revenues have been derived from the television segment, including the three networks, the 22 owned-and-operated stations that comprise the Univision Television Group ("UTG"), and the 28 owned-and-operated stations that comprise the TeleFutura Television Group ("TTG").

UTG's net revenues are derived from its owned-and-operated stations (collectively, the "UTG O&Os") and include gross advertising revenues generated from the sale of national and local spot advertising time, net of agency commissions. Univision Network's net revenues include gross advertising revenues generated from the sale of Univision Network advertising, net of agency commissions and station compensation to Univision Network's affiliates (17 full-power and 26 low-power stations), as well as subscriber fees.

TTG's net revenues are derived from its owned-and-operated stations (collectively, the "TTG O&Os") and include gross advertising revenues generated from the sale of national and local spot advertising time, net of agency commissions. TeleFutura Network's net revenues include gross advertising revenues generated from the sale of TeleFutura Network advertising, net of agency commissions. TeleFutura Network has 2 full-power and 17 low-power affiliates in addition to its 28 owned-and-operated stations.

Also included in net revenues are Galavisión's gross advertising revenues, net of agency commissions, Galavisión's subscriber fee revenues, net revenues of Univision Online, net revenues from Univision Music Group, and other revenues.

Direct operating expenses consist primarily of programming, news and general operating costs.

"EBITDA" is defined as earnings before interest, taxes, depreciation and amortization and is the sum of operating income plus depreciation and amortization. The Company has included EBITDA data because such data is commonly used as a measure of performance for broadcast companies and is also used by investors to measure a company's ability to service debt. EBITDA is not, and should not be

used as, an indicator of or an alternative to operating income, net income or cash flow as reflected in the consolidated financial statements, is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with generally accepted accounting principles.

Critical Accounting Policies

Program Rights for Television Broadcast

Costs incurred in connection with the production of or purchase of rights to programs to be broadcast within one year are classified as current assets, while costs of those programs to be broadcast subsequently are considered non-current. Program costs are charged to operating expense as the programs are broadcast.

Revenue Recognition

Net revenues comprise gross revenues from the Company's television, internet and music businesses, including subscriber fees, a network service fee payable to the Company by the affiliated stations, less agency commissions and compensation costs paid to certain affiliated stations. The Company's gross revenues are recognized when advertising spots are aired for its television businesses and served for its Internet business. Univision Music Group gross revenues are recognized based on product shipments to distributors less an allowance for returns. Substantially all of the Company's net revenues are derived from the advertising revenues of its television businesses.

Accounting for Intangibles

On June 30, 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS') No. 142 "Goodwill and Other Intangible Assets". Under SFAS No. 142, goodwill and other intangibles with an indefinite life, such as broadcast licenses, associated with acquisitions consummated prior to June 30, 2001, ceased being amortized after December 31, 2001 and those related to acquisitions after June 30, 2001 will never be amortized. However, goodwill and other intangibles will be subject to at least an annual assessment for impairment and more frequently if circumstances indicate a possible impairment exists. The Company has evaluated its goodwill and other intangible assets in accordance with the guidelines of SFAS No. 142 as it relates to assessing impairment and has concluded that it does not have an impairment loss related to these assets. In addition, under SFAS No. 142, an acquired intangible asset should be separately recognized if the benefit of the intangible is obtained through contractual or other legal rights, or if the intangible asset can be sold, transferred, licensed, rented, or exchanged. Intangible assets with measurable lives will be amortized over their respective useful lives.

The adoption of SFAS No. 142 has resulted in a substantial reduction of intangible amortization expense in the three and six months ended June 30, 2002 since the Company's broadcast licenses and goodwill are no longer being amortized by the Company. On an as reported basis, the Company had amortization of intangible assets of \$7,822,000 and \$8,144,000 for the three and six months ended June 30, 2002 and \$9,906,000 and \$19,576,000 for the three and six months ended June 30, 2001, respectively. Had this accounting change been in effect in 2001, amortization of intangible assets would have been \$293,000 and \$585,000 for the three and six months ended June 30, 2001, respectively. During the three and six months ended June 30, 2002, the Company incurred amortization expense of \$7,500,000 related primarily to a preliminary valuation of artist contracts resulting from the Fonovisa acquisition on April 16, 2002.

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Six Months Ended June 30, 2002 ("2002"), Compared to Six Months Ended June 30, 2001 ("2001")

Revenues. Net revenues were \$537,245,000 in 2002 compared to \$432,389,000 in 2001, an increase of \$104,856,000 or 24.3%. The Company's television segment revenues were \$509,959,000 in 2002 compared to \$429,999,000 in 2001, an increase of \$79,960,000 or 18.6%. Univision Network had an increase in revenues of \$17,580,000 or 7.4% resulting primarily from the 2002 World Cup Games. UTG O&Os had an increase in revenues of \$23,307,000 or 13.5%, attributable primarily to the Los Angeles, Chicago, Houston, San Antonio and Dallas stations, as well as from new UTG stations in Atlanta, Philadelphia, Cleveland and Killeen, offset in part by a slight decrease in revenues from the Miami station. Galavisión had a decrease in revenues of \$1,866,000 or 10.9% due in part to the general softness in the advertising market. TeleFutura had revenues of \$41,629,000 in 2002, since its launch on January 14, 2002, compared to the USA Broadcasting acquired station revenues of \$690,000 in 2001, an increase of \$40,939,000. The Company's Internet segment had revenues of \$5,653,000 in 2002 compared to \$2,390,000 in 2001, an increase of \$3,263,000. The Company's music segment, which began operations in April 2001, generated revenues of \$21,633,000 in 2002 and had no revenues through June 30, 2001.

Expenses. Direct operating expenses, which include corporate charges of \$234,000 and \$165,000 in 2002 and 2001, respectively, increased to \$250,313,000 in 2002 from \$175,328,000 in 2001, an increase of \$74,985,000 or 42.8%. The Company's television segment direct operating expenses were \$232,350,000 in 2002 compared to \$161,127,000 in 2001, an increase of \$71,223,000 or 44.2%. The increase is due primarily to costs for the 2002 World Cup games of approximately \$55,000,000, which includes program right and production costs. The television segment also had increased programming, technical, sports and news charges related to TeleFutura of \$25,528,000, offset in part by decreased license fees paid under our program license agreements of \$2,367,000 and the elimination of 2001 costs related to a cost reduction

charge of \$5,319,000 and cancelled shows of \$3,012,000. The decreased license fees are due to World Cup revenues which are contractually excluded from the calculation. The Company's Internet segment had direct operating expenses of \$7,613,000 in 2002 compared to \$14,201,000 in 2001, a decrease of \$6,588,000 primarily due to a reduction in hosting and content costs. The Company's music segment had direct operating expenses of \$10,350,000 in 2002. As a percentage of net revenues, direct operating expenses increased from 40.5% in 2001 to 46.6% in 2002.

Selling, general and administrative expenses, which include corporate charges of \$7,268,000 and \$6,488,000 in 2002 and 2001, respectively, increased to \$145,317,000 in 2002 from \$115,254,000 in 2001, an increase of \$30,063,000 or 26.1%. The Company's television segment selling, general and administrative expenses were \$128,749,000 in 2002 compared to \$104,479,000 in 2001, an increase of \$24,270,000 or 23.2%. The increase is primarily the result of selling, research and general and administrative costs related to TeleFutura of \$21,960,000, increased severance and compensation costs of \$4,490,000, increased selling costs of \$2,430,000 resulting from higher sales, a charge for bad debt of \$1,000,000 related to WorldCom, Inc.'s filing for bankruptcy court protection, offset in part by the elimination of 2001 costs related to a cost reduction charge of \$6,573,000. The Company's Internet segment had selling, general and administrative expenses of \$1,328,000 in 2002 compared to \$9,922,000 in 2001, a decrease of \$4,594,000 primarily related to lower promotion and selling costs. The Company's music segment had selling, general and administrative expenses of \$11,240,000 in 2002 compared to \$853,000 during its start-up in 2001, an increase of \$10,387,000. As a percentage of net revenues, selling, general and administrative expenses increased from 26.7% in 2001 to 27.0% in 2002.

Depreciation and Amortization. Depreciation and amortization increased to \$37,247,000 in 2002 from \$36,918,000 in 2001, an increase of \$329,000 or .9%. On January 1, 2002, the Company adopted SFAS No. 142 "Goodwill and Other Intangible Assets," which resulted in a substantial reduction of intangible amortization expense for the six months ended June 30, 2002 since the Company's broadcast licenses and goodwill are no longer being amortized by the Company. The Company had amortization of intangible assets of \$8,144,000 and \$19,576,000 for the six months ended June 30, 2002 and 2001,

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respectively, a decrease of \$11,432,000. During the six months ended June 30, 2002, the Company incurred amortization expense of \$7,500,000 related primarily to a preliminary valuation of artist contracts resulting from the Fonovisa acquisition on April 16, 2002. Had SFAS No. 142 been in effect in 2001, amortization of intangible assets would have been \$585,000 in 2001. The Company's depreciation expense increased to \$29,103,000 in 2002 from \$17,342,000 in 2001, an increase of \$11,761,000 primarily due to increased capital expenditures. Depreciation and amortization for the television segment decreased by \$7,015,000 to \$27,063,000 in 2002 from \$34,078,000 in 2001 due primarily to lower goodwill and other intangible amortization resulting from the adoption of SFAS No. 142, which was offset in part by increased depreciation related to higher capital expenditures. Depreciation and amortization for the Internet segment decreased by \$303,000 to \$2,536,000 in 2002 from \$2,839,000 in 2001 due primarily to decreased depreciation related to the disposal of certain technical assets. Depreciation and amortization for the music segment increased by \$7,647,000 to \$7,648,000 in 2002 from \$1,000 in 2001 due primarily to increased amortization of \$7,500,000 related primarily to a preliminary valuation of artist contracts resulting from the Fonovisa acquisition on April 16, 2002.

Operating Income. As a result of the above factors, operating income decreased to \$104,368,000 in 2002 from \$104,889,000 in 2001, a decrease of \$521,000 or .5%. The Company's television segment had operating income of \$121,797,000 in 2002 and \$130,315,000 in 2001, a decrease of \$8,518,000, which includes an operating loss for TeleFutura of \$20,114,000. The Company's Internet segment had an operating loss of \$9,824,000 in 2002 and \$24,572,000 in 2001, an improvement of \$14,748,000. The Company's music segment had an operating loss of \$7,605,000 in 2002 and \$854,000 in 2001, an increase of \$6,751,000. As a percentage of net revenues, operating income decreased from 24.3% in 2001 to 19.4% in 2002.

Interest Expense, Net. Interest expense increased to \$43,634,000 in 2002 from \$19,185,000 in 2001, an increase of \$24,449,000 or 127.4%. The increase is due primarily to increased borrowings as a result of the acquisition of the TeleFutura stations.

Equity Loss in Unconsolidated Subsidiaries and Other. Equity loss in unconsolidated subsidiaries and other decreased to \$7,401,000 in 2002 from \$17,327,000 in 2001, an improvement of \$9,926,000. The improvement related primarily to the Company's investment in Entravision Communications Corporation ("Entravision").

Gain on Change in Entravision Ownership Interest. Gain on change in Entravision ownership interest decreased to \$1,983,000 in 2002 from \$3,560,000 in 2001, a decrease of \$1,577,000. These gains were derived in accordance with Securities and Exchange Commission ("SEC") guidelines, Staff Accounting Bulletin No. 51 "Accounting for the Sale of Stock by a Subsidiary," which allows the Company to recognize gains and losses from its subsidiaries stock issuances.

Provision for Income Taxes. In 2002, the Company reported an income tax provision of \$23,595,000, representing \$11,797,000 of current tax expense and \$11,798,000 of deferred tax expense. In 2001, the Company reported an income tax provision of \$36,350,000, representing \$34,850,000 of current tax expense and \$1,500,000 of deferred tax expense. The total effective tax rate was 44.2% in 2002 and

51.0% in 2001. The Company's effective tax rate in 2002 is lower than in 2001 primarily as a result of the adoption of SFAS No. 142, which eliminated the amortization of non-deductible goodwill and other intangibles for book purposes.

Extraordinary Loss on Extinguishment of Debt, Net of Tax. The Company's extraordinary loss on extinguishment of debt of \$330,000 in 2001 is due to the write-off of deferred financing cost related to its terminated credit facilities.

Cumulative Effect of Accounting Change of Unconsolidated Subsidiary. Because the Company accounts for its investment in Entravision under the equity method of accounting, in 2002, the Company recorded its share of Entravision's SFAS No. 142 impairment loss, related to Entravision's write-down of their goodwill and intangible assets, as a cumulative effect of a change in accounting principle totaling \$7,887,000, net of a deferred tax benefit of \$5,369,000.

Net Income. As a result of the above factors, the Company reported net income in 2002 of \$21,902,000 compared to net income of \$34,580,000 in 2001, a decrease of \$12,678,000. The 2002 net income includes a cumulative effect of accounting change charge of \$7,887,000 and 2001 net income includes a cost reduction charge of \$7,075,000 and an extraordinary loss on extinguishments of debt of \$330,000.

Corporate Charges. Corporate charges increased to \$7,502,000 in 2002 from \$6,653,000 in 2001, an increase of \$849,000 or 12.8%. The increase is primarily due to costs associated with compensation and benefits. As a percentage of net revenues, corporate charges decreased from 1.5% in 2001 to 1.4% in 2002.

EBITDA. EBITDA decreased to \$141,615,000 in 2002 from \$141,807,000 in 2001, a decrease of \$192,000 or ..1%. As a percentage of net revenues, EBITDA decreased from 32.8% in 2001 to 26.4% in 2002. The 2001 EBITDA includes a cost reduction charge of \$11,892,000.

Three Months Ended June 30, 2002 ("2002"), Compared to Three Months Ended June 30, 2001 ("2001")

Revenues. Net revenues were \$322,796,000 in 2002 compared to \$237,524,000 in 2001, an increase of \$85,272,000 or 35.9%. The Company's television segment revenues were \$300,796,000 in 2002 compared to \$235,822,000 in 2001, an increase of \$64,974,000 or 27.6%. Univision Network had an increase in revenues of \$21,825,000 or 17.0% resulting primarily from the 2002 World Cup Games. UTG O&Os had an increase in revenues of \$16,732,000 or 17.2%, attributable primarily to the Los Angeles, Chicago, Houston, New York and Dallas stations, as well as from new UTG stations in Atlanta, Philadelphia, Cleveland and Killeen. Galavisión had a decrease in revenues of \$1,089,000 or 12.0% due in part to the general softness in the advertising market. TeleFutura had revenues of \$28,196,000 in 2002 compared to the USA Broadcasting acquired station revenues of \$690,000 in 2001, an increase of \$27,506,000. The Company's Internet segment had revenues of \$3,042,000 in 2002 compared to \$1,702,000 in 2001, an increase of \$1,340,000. The Company's music segment, which began operations in April 2001, generated revenues of \$18,958,000 in 2002 and had no revenues through June 30, 2001.

Expenses. Direct operating expenses, which include corporate charges of \$129,000 and \$86,000 in 2002 and 2001, respectively, increased to \$157,917,000 in 2002 from \$85,913,000 in 2001, an increase of \$72,004,000 or 83.8%. The Company's television segment direct operating expenses were \$145,357,000 in 2002 compared to \$78,528,000 in 2001, an increase of \$66,829,000 or 85.1%. The increase is due primarily to costs for the 2002 World Cup games of approximately \$55,000,000, which includes program right and production costs. The television segment also had increased programming, technical, sports and news charges related to TeleFutura of \$12,816,000, offset in part by decreased license fees paid under our program license agreements of \$1,940,000 and cancelled shows of \$889,000. The decreased license fees are due to World Cup revenues which are contractually excluded from the calculation. The Company's Internet segment had direct operating expenses of \$3,801,000 in 2002 compared to \$7,385,000 in 2001, a decrease of \$3,584,000 primarily due to a reduction in hosting and content costs. The Company's music segment had direct operating expenses of \$8,759,000 in 2002. As a percentage of net revenues, direct operating expenses increased from 36.2% in 2001 to 48.9% in 2002.

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Selling, general and administrative expenses, which include corporate charges of \$3,557,000 and \$3,591,000 in 2002 and 2001, respectively, increased to \$78,084,000 in 2002 from \$57,582,000 in 2001, an increase of \$20,502,000 or 35.6%. The Company's television segment selling, general and administrative expenses were \$66,681,000 in 2002 compared to \$51,604,000 in 2001, an increase of \$15,077,000 or 29.2%. The increase is primarily the result of selling, research and general and administrative costs related to TeleFutura of \$9,885,000, increased selling costs of \$2,543,000 resulting from higher sales, a charge for bad debt of \$1,000,000 related to WorldCom, Inc.'s filing for

bankruptcy court protection and an increase in severance and compensation costs of \$769,000. The Company's Internet segment had selling, general and administrative expenses of \$2,442,000 in 2002 compared to \$5,125,000 in 2001, a decrease of \$2,683,000 primarily related to lower promotion and selling costs. The Company's music segment had selling, general and administrative expenses of \$8,961,000 in 2002 compared to \$853,000 in 2001, an increase of \$8,108,000. As a percentage of net revenues, selling, general and administrative expenses were 24.2% in 2001 and in 2002.

Depreciation and Amortization. Depreciation and amortization increased to \$23,075,000 in 2002 from \$18,946,000 in 2001, an increase of \$4,129,000 or 21.8%. On January 1, 2002, the Company adopted SFAS No. 142 "Goodwill and Other Intangible Assets," which resulted in a substantial reduction of intangible amortization expense for the three months ended June 30, 2002 since the Company's broadcast licenses and goodwill are no longer being amortized by the Company. The Company had amortization of intangible assets of \$7,822,000 and \$9,906,000 for the three months ended June 30, 2002 and 2001, respectively, a decrease of \$2,084,000. During the three months ended June 30, 2002, the Company incurred amortization expense of \$7,500,000 related primarily to a preliminary valuation of artist contracts resulting from the Fonovisa acquisition on April 16, 2002. Had SFAS No. 142 been in effect in 2001, amortization of intangible assets would have been \$293,000 in 2001. The Company's depreciation expense increased to \$15,253,000 in 2002 from \$9,040,000 in 2001, an increase of \$6,213,000 primarily due to increased capital expenditures. Depreciation and amortization for the television segment decreased by \$3,185,000 to \$14,287,000 in 2002 from \$17,472,000 in 2001 due primarily to lower goodwill and other intangible amortization resulting from the adoption of SFAS No. 142, which was offset in part by increased depreciation related to higher capital expenditures. Depreciation related to the disposal of certain technical assets. Depreciation and amortization for the music segment increased by \$3,622,000 in 2002 from \$1,000 in 2001 due primarily to a preliminary valuation of artist contracts resulting from the Fonovisa acquisition on April 16, 2002.

Operating Income. As a result of the above factors, operating income decreased to \$63,720,000 in 2002 from \$75,083,000 in 2001, a decrease of \$11,363,000 or 15.1%. The Company's television segment had operating income of \$74,471,000 in 2002 and \$88,218,000 in 2001, a decrease of \$13,747,000, which includes an operating loss for TeleFutura of \$5,832,000. The Company's Internet segment had an operating loss of \$4,366,000 in 2002 and \$12,281,000 in 2001, an improvement of \$7,915,000. The Company's music segment had an operating loss of \$6,385,000 in 2002 and \$854,000 in 2001, an increase of \$5,531,000. As a percentage of net revenues, operating income decreased from 31.6% in 2001 to 19.7% in 2002.

Interest Expense, Net. Interest expense increased to \$22,185,000 in 2002 from \$9,242,000 in 2001, an increase of \$12,943,000 or 140.0%. The increase is due primarily to increased borrowings as a result of the acquisition of the TeleFutura stations.

Equity Loss in Unconsolidated Subsidiaries and Other. Equity loss in unconsolidated subsidiaries and other decreased to \$738,000 in 2002 from \$6,468,000 in 2001, an improvement of \$5,730,000. The

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improvement related primarily to the Company's investment in Entravision Communications Corporation ("Entravision").

Gain on Change in Entravision Ownership Interest. Gain on change in Entravision ownership interest decreased to \$235,000 in 2002 from \$448,000 in 2001, a decrease of \$213,000. These gains were derived in accordance with Securities and Exchange Commission ("SEC") guidelines, Staff Accounting Bulletin No. 51 "Accounting for the Sale of Stock by a Subsidiary," which allows the Company to recognize gains and losses from its subsidiaries stock issuances.

Provision for Income Taxes. In 2002, the Company reported an income tax provision of \$17,892,000, representing \$8,897,000 of current tax expense and \$8,995,000 of deferred tax expense. In 2001, the Company reported an income tax provision of \$30,579,000, representing \$29,379,000 of current tax expense and \$1,200,000 of deferred tax expense. The total effective tax rate was 44.6% in 2002 and 51.4% in 2001. The Company's effective tax rate in 2002 is lower than in 2001 primarily as a result of the adoption of SFAS No. 142, which eliminated the amortization of non-deductible goodwill and other intangibles for book purposes.

Extraordinary Loss on Extinguishment of Debt, Net of Tax. The Company's extraordinary loss on extinguishment of debt of \$330,000 in 2001 is due to the write-off of deferred financing cost related to its terminated credit facilities.

Cumulative Effect of Accounting Change of Unconsolidated Subsidiary. Because the Company accounts for its investment in Entravision under the equity method of accounting, the Company recorded its share of Entravision's SFAS No. 142 impairment credit reported for the second quarter, related to Entravision's reassessment of its write-down of their goodwill and intangible assets reported in the first quarter of 2002, as a cumulative effect of a change in accounting principle credit totaling \$589,000, net of a deferred tax expense of \$400,000.

Net Income. As a result of the above factors, the Company reported net income in 2002 of \$22,779,000 compared to net income of \$28,573,000 in 2001, a decrease of \$5,794,000.

Corporate Charges. Corporate charges increased to \$3,686,000 in 2002 from \$3,677,000 in 2001, an increase of \$9,000 or .2%. As a percentage of net revenues, corporate charges decreased from 1.5% in 2001 to 1.1% in 2002.

EBITDA. EBITDA decreased to \$86,795,000 in 2002 from \$94,029,000 in 2001, a decrease of \$7,234,000 or 7.7%. As a percentage of net revenues, EBITDA decreased from 39.6% in 2001 to 26.9% in 2002.

Liquidity and Capital Resources

The Company's primary source of cash flow is its television operations. Funds for debt service, capital expenditures and operations historically have been provided by income from operations and by borrowings.

Capital expenditures totaled \$50,839,000 for the six months ended June 30, 2002. This amount excludes the capitalized lease obligations of the Company. In addition to performing normal capital improvements, the Company is still in the process of replacing and upgrading several towers, transmitters and antennas. In 2002, the Company plans on spending a total of approximately \$125,000,000 that will consist of \$54,000,000 for towers, transmitters, antennas and digital technology, \$15,000,000 for the completion of the build-out of TeleFutura Network and station facilities, \$4,000,000 for Univision Network facilities expansion, \$17,000,000 for the completion of the construction of the Los Angeles and Phoenix stations and approximately \$35,000,000 for normal capital improvements and

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management information systems. The Company expects to fund its capital expenditure requirements primarily from its operating cash flow and, if necessary, from proceeds available under its bank facility.

The Company's 7.85% Senior Notes due July 18, 2011 (the "Notes") have a face value of \$500,000,000 and bear simple interest at 7.85%. The Company received net proceeds of \$495,370,000 from the issuance of the Notes and pays interest on the Notes on January 15 and July 15 of each year. The Notes are the Company's senior unsecured obligations, are equal in right of payment with all of the Company's existing and future senior unsecured indebtedness, are senior in right of payment to any of the Company's future subordinated indebtedness and are fully and unconditionally guaranteed by all of the Company's guarantors, who are described below. The Company has the option to redeem all or a portion of the Notes at any time at the redemption prices set forth in the note agreement. The indenture does not contain any provisions that would require us to repurchase or redeem or otherwise modify the terms of the Notes upon a change of control. The indenture does not limit our ability to incur indebtedness or require the maintenance of financial ratios or specified levels of net worth or liquidity.

The Company also has a \$1.22 billion credit agreement with a syndicate of commercial lenders. The credit agreement consists of a \$500,000,000 revolving credit facility and a \$720,000,000 term loan. Each of the credit facilities will mature on July 18, 2006. At June 30, 2002, the Company had borrowings of \$720,000,000 outstanding under its term loan and \$102,000,000 outstanding under its revolving credit facility.

The subsidiaries that guarantee the Company's obligations under the revolving credit facility and term loan also guarantee the Notes. The subsidiary guarantors under the credit facilities are all of our domestic subsidiaries other than certain immaterial subsidiaries. The guarantees of the obligations under the revolving credit facility, term loan and the Notes will be released if our senior unsecured debt is rated BBB or better by Standard & Poor's Rating Services and Baa2 or better by Moody's Investor Service, Inc. The guarantees of such subsidiary will be reinstated if such ratings fall below BBB- by Standard & Poor's or Baa3 by Moody's. The Company's senior unsecured debt is currently rated BB+ by Standard & Poor's Rating Services and Baa3 by Moody's Investor Service, Inc.

Loans made under the revolving credit facility and term loan bear interest determined by reference to LIBOR or a base rate equal to the higher of the prime rate of Chase Manhattan Bank or 0.50% per annum over the federal funds rate. Depending on the rating assigned by rating agencies to our senior unsecured debt, the LIBOR interest rate margin on the Company's term loans ranges from 0.75% to 1.5% per annum and the base rate margin ranges from 0% to 0.50% per annum. The Company's LIBOR interest rate margin on its term loans was 1.25% for the three months ended June 30, 2002. Interest is generally payable quarterly.

The credit agreement contains customary covenants, including restrictions on liens and dividends, and financial covenants relating to interest coverage and maximum leverage. Under the credit agreement, the Company is also limited in the amount of other debt it can incur and in its ability to engage in mergers, sell assets and make material changes to its program license agreements with Televisa or Venevision in a manner the lenders determine is materially adverse to the Company.

The Company's primary interest rate exposure results from changes in the short-term interest rates applicable to the Company's LIBOR loans. The Company borrows at the U.S. prime rate from time to time but attempts to maintain these loans at a minimum. Based on the Company's overall interest rate exposure on its LIBOR loans at June 30, 2002, a change of 10% in interest rates would have an impact of approximately \$2,600,000 on pre-tax earnings and pre-tax cash flows over a one-year period.

Effective February 1, 2002, the Company entered into a time brokerage agreement with Raycom Media, Inc. ("Raycom") to manage its two stations in Puerto Rico. Under the agreement, the Company will program WLII-TV 11 in San Juan and WSUR-TV 9 in Ponce, collectively branded as "Teleonce,"

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on behalf of Raycom. The new programming under the agreement will also be telecast through WORA-TV 5 in Mayaguez, the long-term western affiliate to Teleonce. The management fee to the Company will be approximately \$500,000 per year. In addition, the Company entered into an option agreement that expires on December 31, 2004 to acquire these stations for \$190,000,000. The purchase price will be reduced if certain earnings targets are met during the period prior to the expiration of the option agreement.

On April 16, 2002, the Company announced that the Univision Music Group had completed its acquisition of Fonovisa Music Group ("Fonovisa"), creating the leading Latin music company in the U.S. and Puerto Rico. Univision Music Group is also one of the leading Latin music companies in Mexico through its joint venture with Disa Records. As part of the transaction, Univision Music Group also acquired Fonomusic and America Musical Publishing companies, which it will integrate into the newly formed Univision Music Publishing division. The Company acquired Fonovisa for 6 million shares of Class A Common Stock and warrants to purchase an additional 100,000 shares of Class A Common Stock at an exercise price of \$38.261 per share. The purchase price of the Fonovisa acquisition based on the fair value of the Class A Common Stock and warrants is approximately \$235,000,000.

On June 12, 2002 the Company and Hispanic Broadcasting Corporation ("HBC"), the nation's leading Spanish-language radio television company, entered into a definitive merger agreement under which the Company will acquire Hispanic Broadcasting in an all-stock transaction. Under the agreement, each share of HBC common stock will be exchanged for a fixed 0.85 shares of Univision Class A common stock. The Company's shareholders will have approximately 73.5% and HBC's shareholders 26.5% of the combined company's fully-diluted economic ownership. The proposed merger is intended to qualify as a tax-free reorganization pursuant to Section 368(a) of the Internal Revenue Code. In addition to stockholder approval, the closing of the proposed merger is subject to clearance or expiration of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 and approval of the Federal Communications Commission, and the satisfaction of other customary closing conditions. If the merger agreement is terminated, either Univision or Hispanic Broadcasting, in specified circumstances, may be required to pay a termination fee of \$100 million to the other.

In July 2000, the Federal Communications Commission released a Public Notice giving official notification that the Company was the winning bidder for a construction permit for a new television station in the Austin, Texas market with a winning bid of \$18,798,000. On August 1, 2000, the Company made the required 20% down payment of \$3,759,600 while awaiting final approval by the FCC. The details and costs regarding the construction of the new station are still in the planning phase.

On August 9, 2000, the Company acquired the Spanish-language television rights in the U.S. to the 2002 and 2006 FIFA World Cup soccer games and other 2000-2006 FIFA events. A series of payments totaling \$150,000,000 is due over the term of the agreement as follows:

June 3, 2002	\$ 37,000,000
August 15, 2002	20,500,000
March 15, 2003	10,500,000
March 5, 2004	8,000,000
March 5, 2005	8,000,000
30 days before start of 2006 World Cup	33,000,000
45 days after last day of 2006 World Cup	33,000,000
	\$ 150,000,000

In June 2002, the Company issued a letter of credit for \$20,500,000 for the payment due on August 15, 2002. As each payment is made, the next scheduled payment under the contract will be supported by a letter of credit. The rights fees are being amortized over the 2002/2006 World Cups and other interim FIFA events based on the flow of income method. In addition to these payments, and consistent with past coverage of the World Cup games, the Company will be responsible for all costs associated with advertising, promotion and broadcast of the World Cup games, as well as the production of certain television programming related to the World Cup games. The costs for the 2002 World Cup games, including program right and production costs, were approximately \$55,000,000. The future funds for payments related to this agreement are expected to come from income from operations and/or borrowings from the Company's bank facilities.

The Company expects to explore additional acquisition opportunities in both Spanish-language television and other media to complement and capitalize on our existing business and management. The purchase price for the acquisitions and investments described above as well as any future acquisitions may be paid with (a) cash derived from operating cash flow, (b) proceeds available under bank facilities, (c) proceeds from future debt or equity offerings, or (d) any combination thereof. Based on our current level of operations and planned capital expenditures, the Company believes that its cash flow from operations, together with available cash and available borrowings under the bank credit facility will be adequate to meet future liquidity needs for at least the next twelve months.

Forward-Looking Statements

All statements, other than statements of historical fact, contained within this report constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases you can identify forward-looking statements by terms such as "may," "intend," "will," "expect," "believe" or the negative of these terms, and similar expressions intended to identify forward-looking statements.

These forward-looking statements reflect our current views with respect to future events and are based on assumptions and subject to risks and uncertainties. Also, these forward-looking statements present our estimates and assumptions only as of the date of this report. Except for our ongoing obligation to disclose material information as required by federal securities laws, we do not intend to update you concerning any future revisions to any forward-looking statements to reflect events or circumstances occurring after the date of this report.

Factors that could cause actual results to differ materially from those expressed or implied by the forward-looking statements include, but are not limited to, those described in "Risk Factors" in the Company's Annual Report on Form 10-K for December 31, 2001.

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Part I

UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES

Item 3. Quantitative and Qualitative Disclosures About Market Risk

The information required by this item is included in the "Liquidity and Capital Resources" section of the Company's Management's Discussion and Analysis of Financial Condition and Results of Operations contained in this document.

Part II

Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of Stockholders was held on May 22, 2002, at which, stockholders elected Directors and two Alternate Directors and adopted a Restated Certificate of Incorporation for the Company. The number of shares of the Company's Class A, Class P, Class T and Class V Stock present at the meeting, by proxy or in person, collectively represented 96% of the voting interest of all shares of the aforementioned classes of stock outstanding and eligible to vote at the Annual Meeting.

The holders of the Class A and Class P elected all six Class A/P Directors as follows:

Nominees	Votes For	Votes
		Withheld

A. Jerrold Perenchio	492,494,443	14,442,633
Harold Gaba	505,035,667	1,901,409
Alan F. Horn	505,035,049	1,902,027
John G. Perenchio	503,794,198	3,142,878
Ray Rodriguez	492,527,115	14,409,961
Juan Villalonga	505,172,839	1,764,237
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The holders of the Class V Common Stock elected Alejandro Rivera as the Class V Director and Victor M. Ferreres as the Class V Alternate Director. All 17,837,164 shares of Class V Common Stock present at the meeting were voted in favor of their election.

The holders of the Class T Common Stock elected Emilio Azcárraga Jean as the Class T Director and Alfonso De Angoitia as the Class T Alternate Director. All 13,593,034 shares of Class T Common Stock present at the meeting were voted in favor of their election.

The votes cast by the holders of the Class A, Class P, Class T and Class V for the Restated Certificate of Incorporation of the Company were as follows: 521,449,107 for, 77,314 withheld and 16,840,853 abstained.

Item 6. Exhibits and Reports on Form 8-K

(a)

Exhibits

- 99.1 Written Statement pursuant to 18 U.S.C. Section 1350 by Chief Executive Officer.
- 99.2 Written Statement pursuant to 18 U.S.C. Section 1350 by Chief Financial Officer.
- (b)

Reports on Form 8-K

On June 12, 2002, the Company filed a Form 8-K, Item 5 (Other Events), noting that on June 12, 2002, Hispanic Broadcasting Corporation ("HBC") and the Company announced that they had entered into a definitive merger agreement pursuant to which the Company will acquire HBC. A copy of the press release describing the merger and its related transactions was filed as an exhibit to Form 8-K.

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On June 14, 2002, the Company filed a Form 8-K, Item 4 (Changes in Registrant's Certifying Accountant), noting that on June 13, 2002, the Company dismissed Arthur Andersen LLP as the Company's independent public accountants and engaged Ernst & Young LLP to serve as the Company's independent accountants for the fiscal year 2002.

On June 25, 2002, the Company filed Form 8-K/A to amend and restate in its entirety the Company's current report on Form 8-K, filed June 14, 2002, in order to correct one of the dates set forth in the original filing.

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UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNIVISION COMMUNICATIONS INC.

(Registrant)

August 12, 2002 By /s/ GEORGE W. BLANK George W. Blank *Executive Vice President and Chief Financial Officer* 26

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