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PATRIOT NATIONAL BANCORP INC

## Form 10QSB

August 13, 2003

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                                    UNITED STATES
                                    SECURITIES AND EXCHANGE COMMISSION
                                    Washington, D.C. 20549
                                    FORM 10-QSB
                                    QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
                                    OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarter Ended June 30, 2003 Commission file number 000-29599
                            PATRIOT NATIONAL BANCORP, INC.
                (Exact name of small business issuer as specified in its charter)
            Connecticut 06-1559137
    (State of incorporation) (I.R.S. Employer Identification Number)
            900 Bedford Street, Stamford, Connecticut 06901
                        (Address of principal executive offices)
                        (203) 324-7500
                    ---------------
                            (Issuer's telephone number)
State the number of shares outstanding of each of the issuer's classes of common
equity, as of the latest practicable date.
Common stock, $2.00 par value per share, 2,400,725 shares issued and outstanding
as of the close of business July 31, 2003.
Transitional Small Business Disclosure Format (check one): Yes No X
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PART I - FINANCIAL INFORMATION

## ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

## PATRIOT NATIONAL BANCORP, INC CONSOLIDATED BALANCE SHEETS

|  | $\begin{gathered} \text { June 30, } \\ 2003 \end{gathered}$ | $\begin{array}{r} \text { Decembe } \\ 200 \end{array}$ |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| ASSETS |  |  |
| Cash and due from banks | \$ 6,221,221 | \$ 5,38 |
| Federal funds sold | 21,000,000 | 3,00 |
| Short term investments | 8,217,700 | 3, 34 |
| Cash and cash equivalents ........................................ | 35,438,921 | 11,73 |
| Available for sale securities (at fair value) | 76,263,885 | 60,61 |
| Federal Reserve Bank stock | 691,150 | 48 |
| Federal Home Loan Bank stock | 1,077,300 | 62 |
| Loans receivable (net of allowance for loan losses: 2003 \$2,626,675; 2002 \$2,372,454) | 183,599,561 | 170,79 |
| Accrued interest receivable | 1,233,828 | 1,31 |
| Premises and equipment, net | 1,201,083 | 78 |
| Deferred tax asset, net .. | 947,900 | 75 |
| Goodwill | 930,091 | 93 |
| Other assets | 691,169 | 46 |
| Total assets | \$302,074,888 | \$248,49 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Liabilities <br> Deposits: |  |  |
| Noninterest bearing deposits | \$ 24,146,114 | \$ 25,51 |
| Interest bearing deposits | 224,161,275 | 192,39 |
| Total deposits | 248,307,389 | 217,91 |
| Securities sold under agreements to repurchase | 5,700,000 | 5,70 |
| Federal Home Loan Bank borrowings | 14,000,000 | 4,00 |
| Trust preferred securities | 8,000,000 |  |
| Capital lease obligation | 175,949 | 24 |
| Collateralized borrowings | 299,444 | 34 |
| Accrued expenses and other liabilities | 6,778,488 | 1,74 |
| Total liabilities .................................... | 283,261,270 | 229,95 |
| Shareholders' equity |  |  |
| Common stock, $\$ 2$ par value: 5,333,333 shares authorized; shares issued and outstanding: 2003-2,400,725; 2002 - 2,400,525 | 4,801,450 | 4,80 |
| Additional paid-in capital ........................................ | 11,485,449 | 11,48 |

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| Retained earnings | $2,270,848$ | 1,68 |
| :---: | :---: | :---: |
| Accumulated other comprehensive income - net unrealize gain on available for sale securities, net of tax | 255,871 | 57 |
| Total shareholders' equity | 18,813,618 | 18,54 |
| Total liabilities and shareholders' equity | \$302, 074, 888 | \$248, 49 |

See accompanying notes to consolidated financial statements.

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PATRIOT NATIONAL BANCORP, INC.
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

Interest and Dividend Income
Interest and fees on loans
Interest and dividends on investment securities
Interest on federal funds sold
Total interest and dividend income

Interest Expense
Interest on deposits $\qquad$
Interest on Federal Home Loan Bank
borrowings
Interest on Trust Preferred Securities .....
Interest on other borrowings $\qquad$
Total interest expense $\qquad$

Net interest income
Provision for Loan Losses
. . . . . . . . . . . . . . . . . .

Net interest income after
provision for loan losses
Non-Interest Income
Mortgage brokerage referral fees ...........
Loan processing fees .........................
Fees and service charges ..................... Gains and origination fees from loans sold. Gain (loss) on sale of investment securities Other income

Total non-interest income
.

79,423
$2,104,605$
-----------

961,489
225,056
$\$ 3,040,352$
484,031
45,756
---------
$3,570,139$
$1,169,853$

90, 890
35,368
$----------1,375,534$
$1,--------\quad$
2,194,605
90,000

87,240
--
182,575
21,468
$1,477,828$
$\$ 2,438,451$
468,547
39,852
----------
$2,946,850$
-----------

1,081,217
26,106
30,--414
$1,137,737$

1,809,113
84,000

1,725,113
-----------

671,229
122, 257
70,949
249,365
--
18,965
$1,132,765$

Six Mont
June
2003
\$ 5,938,354
1,008,246
56,756

7,003,356
$2,231,746$
127,373
95,791
76,926
$2,531,836$

4,471,520
255,000

4,216,520

1,894,272
403, 804
157,667
--
307,739
56,936
$2,820,418$

| Non-Interest Expenses |  |  |
| :---: | :---: | :---: |
| Salaries and benefits |  | 944,294 |
| Occupancy and equipment expenses, net |  | 328,284 |
| Data processing and other outside services . |  | 166,269 |
| Professional services |  | 87,577 |
| Advertising and promotional expenses |  | 85,952 |
| Forms, printing and supplies |  | 58,358 |
| Other operating expenses |  | 335,474 |
| Total non-interest expenses |  | ,006,208 |
| Income before income taxes |  | 576,225 |
| Provision for Income Taxes |  | 227,000 |
| Net income | \$ | 349,225 |
| Basic income per share | \$ | 0.15 |
| Diluted income per share | \$ | 0.14 |
| Dividends per share ................... | \$ | 0.030 |


| 1,502,206 |  |
| :---: | :---: |
|  | 242,816 |
|  | 143,246 |
|  | 105,790 |
|  | 98,442 |
|  | 41,925 |
|  | 272,735 |
| 2,407,160 |  |
|  | 450,718 |
|  | 163,000 |
| \$ | 287,718 |
| \$ | 0.12 |
| \$ | 0.12 |
| \$ | 0.025 |

3,831,882
598,708
358,506
177,242
155,274
102,436
638,155
$5,862,203$

1,174,735
460,000
\$---------
\$
===========
\$ 0.30
$==========$
$\$$
$===========$
$\$ \quad 0.055$
$==========$

See accompanying notes to consolidated financial statements.

PATRIOT NATIONAL BANCORP, INC CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

| Three Months Ended June 30, |  |  |  | Six Mon Jun |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  | 2003 |
| \$ | 349,225 | \$ | 287,718 | \$ | 714,735 |
|  | $(130,739)$ |  | 249,073 |  | $(315,227)$ |
| \$ | 218,486 | \$ | 536,791 | \$ | 399,508 |

PATRIOT NATIONAL BANCORP, INC.CONSOLIDATED STATEMENTS OF CASH FLOWS(Unaudited)


```
PATRIOT NATIONAL BANCORP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS, Continued
(Unaudited)
```

\$
\$

```
Cash and cash equivalents
    Beginning . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 1 11,734,725
    Ending . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $ 35,438,921
Supplemental Disclosures of Cash Flow Information
    Cash paid for:
        Interest
    Income Taxes
                $ 2,447,679
$ 607,703
Supplemental disclosure of noncash investing and financing activities:
    Unrealized holding (loss) gain on available for sale
        securities arising during the period
$ (508,431)
    Liabilities for securities purchased but not settled
$ 5,091,286
============
    Accrued dividends declared on common stock
$ 72,022
============
==========
```

    June 30,
    -------------------------
\$
$===$

See accompanying notes to consolidated financial statements.

Notes to Consolidated Financial Statements
(1) The Consolidated Balance Sheet at December 31, 2002 has been derived from the audited financial statements of Patriot National Bancorp, Inc.

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("Bancorp") at that date, but does not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements.
(2) The accompanying unaudited financial statements and related notes have been prepared pursuant to the rules and regulations of the securities and Exchange Commission. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. The accompanying consolidated financial statements and related notes should be read in conjunction with the audited financial statements of Bancorp and notes thereto for the year ended December 31, 2002.

The information furnished reflects, in the opinion of management, all normal recurring adjustments, necessary for a fair presentation of the results for the interim periods presented. The results of operations for the three and six months ended June 30,2003 are not necessarily indicative of the results of operations that may be expected for all of 2003 .
(3) Bancorp is required to present basic income per share and diluted income per share in its income statements. Basic income per share amounts are computed by dividing net income by the weighted average number of common shares outstanding. Diluted income per share assumes exercise of all potential common stock in weighted average shares outstanding, unless the effect is antidilutive. Bancorp is also required to provide a reconciliation of the numerator and denominator used in the computation of both basic and diluted income per share. The following is information about the computation of income per share for the three and six months ended June 30,2003 and 2002.

Quarter ended June 30, 2003

| Net Income | Shares | Amount |  |
| :---: | :---: | :---: | :---: |
| \$ 349,225 | $2,400,725$ | \$ | 0.15 |
| -- | 35,137 |  | (0.01) |
| \$ 349,225 | $2,435,862$ | \$ | 0.14 |

Quarter ended June 30, 2002

Basic Income Per Share
Income available to common shareholders $\$ 287,718 \quad 2,400,525 \quad \$ \quad 0.12$
Effect of Dilutive Securities

| Net Income | Shares |
| :--- | :--- |
| N | Amount |
| $\$ 287,718$ | $2,400,525$ |

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(4) Bancorp has two reportable segments, the commercial bank and the mortgage broker. The commercial bank provides its commercial customers with products such as commercial mortgage and construction loans, working capital loans, equipment loans and other business financing arrangements, and provides its consumer customers with residential mortgage loans, home equity loans and other consumer installment loans. The commercial bank segment also attracts deposits from both consumer and commercial customers, and invests such deposits in loans, investments and working capital. The commercial bank's revenues are generated primarily from net interest income from its lending, investment and deposit activities.

The mortgage broker solicits and processes conventional mortgage loan applications from consumers on behalf of permanent investors and originates loans for sale. Revenues are generated from loan brokerage and application processing fees received from permanent investors and gains and origination fees from loans sold.

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months ended June 30, 2003 and 2002 is as follows (in thousands):
Quarter ended June 30, 2003
```

|  | Mortgage | Consolidated |
| :---: | :---: | :---: |
| Bank | Broker | Totals |


| Net interest income .... | \$ 2,195 | \$ | -- | 2,195 |
| :--- | ---: | ---: | ---: | ---: |
| Non-interest income .... | 303 | 1,175 | 1,478 |  |
| Non-interest expense .... | 2,071 | 935 | 3,006 |  |
| Provision for loan losses | 90 | - | 90 |  |
| Income before taxes .... | 336 | 240 | 576 |  |
| Assets .............. | 301,067 | 1,008 | 302,075 |  |

Quarter ended June 30, 2002


Quarter ended June 30, 2003

|  | Bank |  | Mortgage Broker |  | Consolidated Totals |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 4,472 | \$ | -- | \$ | 4,472 |
| Non-interest income |  | 546 |  | 2,274 |  | 2,820 |
| Non-interest expense |  | 4,042 |  | 1,820 |  | 5,862 |
| Provision for loan losses |  | 255 |  | -- |  | 255 |
| Income before taxes |  | 721 |  | 454 |  | 1,175 |
| Assets ............ |  | 301,067 |  | 1,008 |  | 302,075 |

Quarter ended June 30, 2002

|  | Mortgage | Consolidated |
| :--- | :---: | :---: | :---: | :---: |
| Broker | Totals |  |

(5) Certain 2002 amounts have been reclassified to conform with the 2003 presentation. Such reclassifications had no effect on net income.
(6) Other comprehensive income, which is comprised solely of the change in unrealized gains and losses on available for sale securities, is as follows:


| Three Months Ended June 30, 2002 |  |  | Six Months June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| Before Tax | Tax | Net of Tax | Before Tax | Tax |
| Amount | Effect | Amount | Amount | Effect |

Unrealized holding gain arising during the period ....

Reclassification adjustment for losses recognized in income

Unrealized holding gain on available for sale securities,

(7) At the end of the first quarter of 2003 , Bancorp created a statutory trust of which Bancorp owns $100 \%$ of the capital stock. The trust issued $\$ 8.0$ million in preferred securities to investors at an initial rate of $4.41 \%$, which rate may adjust quarterly based on changes to LIBOR. The duration of the trust is 35 years with early redemption at par at the Company's option after five years, or earlier in the event of certain regulatory or tax changes. The proceeds from the issuance of the preferred securities were used to purchase junior subordinated debt from Bancorp. Bancorp primarily invested the funds from the issuance of the debt in the Bank, which in turn used the proceeds to fund general operations of the Bank. The securities qualify for up to $25 \%$ of Bancorp's Tier 1 Capital with the remainder qualifying as Tier 2 Capital.
(8) During the three months ended June 30, 2003 the Bank entered into $\$ 10$ million in borrowing transactions with the Federal Home Loan Bank as part of a leveraging strategy; these advances have original terms of three

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months to four years with interest rates ranging from $1.30 \%$ to $2.96 \%$
(9) Bancorp has executed a ten-year lease renewal for its main office location which lease currently expires August 2004 and a ten-year lease for a new branch location scheduled to open in the beginning of the fourth quarter of 2003. The future minimum rental commitments under these leases total $\$ 2.6$ million.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION
(a) Plan of Operation

Not applicable since Bancorp had revenues from operations in each of the last two fiscal years.
(b) Management's Discussion and Analysis of Financial Condition and Results of Operations

## SUMMARY

Bancorp had net income of $\$ 349,000$ ( $\$ 0.15$ basic income per share and $\$ 0.14$ diluted income per share) for the quarter ended June 30, 2003, compared to net income of $\$ 288,000 \quad(\$ 0.12$ basic income per share and $\$ 0.12$ diluted income per share) for the quarter ended June 30,2002 . For the six-month period ended June 30, 2003, net income was $\$ 715,000$ ( $\$ 0.30$ basic income per share and $\$ 0.29$ diluted income per share) as compared to net income of $\$ 487,000$ ( $\$ 0.20$ basic income per share and $\$ 0.20$ diluted income per share) for the six months ended June 30, 2002.

Total assets increased $\$ 53.6$ million from $\$ 248.5$ million at December 31,2002 to $\$ 302.1$ million at June 30, 2003. Cash and cash equivalents increased $\$ 23.7$ million to $\$ 35.4$ million at June 30,2003 from $\$ 11.7$ million at December 31, 2002. The available for sale securities portfolio increased $\$ 15.7$ million to $\$ 76.3$ million at June 30,2003 from $\$ 60.6$ million at December 31, 2002. The net loan portfolio increased $\$ 12.8$ million from $\$ 170.8$ million at December 31,2002 to $\$ 183.6$ million at June 30,2003 . Deposits increased $\$ 30.4$ million to $\$ 248.3$ million at June 30,2003 from $\$ 217.9$ million at December 31, 2002. Borrowings and other liabilities increased $\$ 22.9$ million to $\$ 34.9$ million at June 30,2003 from $\$ 12.0$ million at December 31, 2002. Total shareholders' equity increased $\$ 269,000$ to $\$ 18.8$ million at June 30,2003 from $\$ 18.5$ million at December 31, 2002 .

FINANCIAL CONDITION
Assets

Bancorp's total assets increased $\$ 53.6$ million from $\$ 248.5$ million at December 31, 2002 to $\$ 302.1$ million at June 30 , 2003. Cash and cash equivalents increased $\$ 23.7$ million to $\$ 35.4$ million at June 30, 2003. Cash and due from banks increased $\$ 0.8$ million; federal funds sold increased $\$ 18.0 \mathrm{million}$ and short term investments increased $\$ 4.9$ million. The increases in federal funds sold and short term investments is due primarily to increases in deposits largely as a result of the opening of two new branch offices during the second quarter of 2003. Available for sale securities increased $\$ 15.7$ million, net of principal

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repayments on mortgage backed securities; this increase represents the investment of funds from the closing of the trust preferred securities offering at the end of the first quarter of 2003 and an interest rate leveraging strategy which was funded by Federal Home Loan Bank borrowings during the second quarter of 2003 .

## Loans

Bancorp's net loan portfolio increased $\$ 12.8$ million from $\$ 170.8$ million at December 31, 2002 to $\$ 183.6$ million at June 30, 2003. Increases in construction loans of $\$ 8.5$ million, commercial real estate loans of $\$ 5.7$ million, commercial loans of $\$ 1.7$ million, and consumer loans of $\$ 0.4$ million were partially offset by decreases in residential real estate loans of $\$ 3.5$ million. At June 30, 2003, the net loan to deposit ratio was $73.9 \%$ and the net loan to total assets ratio was $60.8 \%$. At December 31, 2002, the net loan to deposit ratio was $78.4 \%$ and the net loan to total assets ratio was $68.7 \%$. Based on loan applications in process management anticipates strong loan growth during the remainder of 2003.

Critical Accounting Policies

In the ordinary course of business, Bancorp has made a number of estimates and assumptions relating to reporting results of operations and financial condition in preparing its financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ significantly from those estimates under different assumptions and conditions. The Company believes the following discussion addresses Bancorp's only critical accounting policy, which is the policy that is most important to the portrayal of Bancorp's financial results and requires management's most difficult, subjective and complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

Allowance for Loan Losses

The allowance for loan losses, a material estimate susceptible to significant change in the near-term, is established as losses are estimated to have occurred through a provision for loan losses charged against operations and is maintained at a level that management considers adequate to absorb losses in the loan portfolio. Management's judgment in determining the adequacy of the allowance is inherently subjective and is based on the evaluation of individual loans, the known and inherent risk characteristics and size of the loan portfolios, the assessment of current economic and real estate market conditions, estimates of the current value of underlying collateral, past loan loss experience, review of regulatory authority examination reports and evaluations of specific loans and other relevant factors.

The allowance for loan losses is maintained at a level that management believes is adequate to absorb probable losses on existing loans based on an evaluation of the collectibility of loans and prior loan loss experience. A risk rating system is utilized to measure the adequacy of the allowance for loan losses. Under this system, each loan is assigned a risk rating between one and nine, which has a corresponding loan loss factor assigned, with one being the least risk and nine reflecting the most risk or a complete loss. Risk ratings are

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assigned by the originating loan officer or loan committee at the initiation of the transactions and are reviewed and changed, when necessary, during the life of the loan. Loan loss reserve factors are multiplied against the balances in each risk rating category to arrive at the appropriate level for the allowance for loan losses. Loans assigned a risk rating of six or above are monitored more closely by the credit administration officers. Loan quality control is continually monitored by management subject to oversight by the board of directors through its members who serve on the loan committee, and the adequacy of the allowance for loan losses is presented to and reviewed by the board of directors on a quarterly basis. The methodology for determining the adequacy of the allowance for loan losses is consistently applied; however, revisions may be made to the methodology and assumptions based on historical information related to charge-off and recovery experience and management's evaluation of the current loan portfolio.

Based upon this evaluation, management believes the allowance for loan losses of $\$ 2.6$ million at June 30,2003 , which represents $1.41 \%$ of gross loans outstanding, is adequate, under prevailing economic conditions, to absorb losses on existing loans which may become uncollectible. At December 31, 2002, the allowance for loan losses was $\$ 2.4$ million or $1.37 \%$ of gross loans outstanding.

Analysis of Allowance for Loan Losses

| (Thousands of dollars) | June 30, |  |
| :---: | :---: | :---: |
|  | 2003 | 2002 |
| Balance at beginning of period | \$ 2,373 | \$ 1,894 |
| Charge-offs | (1) | -- |
| Recoveries | -- | 10 |
| Net (charge-offs) recoveries | (1) | 10 |
| Provision charged to operations | 255 | 158 |
| Balance at end of period | \$ 2,627 | \$ 2,062 |
| Ratio of net (charge-offs) recoveries <br> during the period to average loans outstanding during the period .... | (0.00\%) | $0.01 \%$ |

Non-Accrual, Past Due and Restructured Loans

The following table presents non-accruing and past due loans:

|  | June 30, | December 31, |
| :---: | :---: | :---: |
| (Thousands of dollars) | 2003 | 2002 |

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| \% of Total Loans . . . . . . . . . | $0.29 \%$ | $0.79 \%$ |
| :--- | :--- | :--- | :--- |
| $\%$ of Total Assets . . . . . . . | $0.18 \%$ | $0.56 \%$ |

Potential Problem Loans

At June 30, 2003, Bancorp had no loans, other than those disclosed in the table above, as to which management has significant doubts as to the ability of the borrower to comply with the present repayment terms.

## Deposits

--------

Total deposits increased $\$ 30.4$ million from $\$ 217.9$ million at December 31, 2002 to $\$ 248.3$ million at June 30, 2003. Noninterest bearing deposits decreased $\$ 1.4$ million due primarily to fluctuations in personal demand deposit accounts. Although the balances in demand accounts decreased in the period end comparison, the trend in the average balances shows an overall increase in balances. Interest bearing deposits increased $\$ 31.8$ million. Money market fund accounts and certificates of deposit increased $\$ 2.2$ million and $\$ 30.9$ million, respectively; savings accounts decreased $\$ 1.5$ million. Increases in certificates of deposit are due primarily to two new branch opening promotions.

## Trust Preferred Securities

As indicated in Note 7, Bancorp created a statutory trust which issued $\$ 8.0$ million in preferred securities to investors. Management elected to create the trust for the reason that it provides an inexpensive means of raising new capital to support core growth and leverage without diluting the rights of existing shareholders. In addition to the favorable regulatory treatment of these securities, there are favorable tax reasons that support this decision. The proceeds of the trust will be used to fund general operations of the Bank.

## Borrowings

During the second quarter Bancorp executed a leveraging strategy by purchasing \$10 million in mortgage backed securities which was funded by $\$ 10$ million in Federal Home Loan Bank borrowings.

Other Liabilities
------------------

At the end of the second quarter, Bancorp purchased mortgage backed securities which settled in July; this transaction of $\$ 5.1$ million was recorded on the basis of the trade date method of accounting and as such is reflected in other liabilities.

RESULTS OF OPERATIONS

Interest and dividend income and expense

Bancorp's interest and dividend income increased $\$ 623,000$ or $21.2 \%$ for the quarter ended June 30,2003 as compared to the same period in 2002 . Interest and

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fees on loans increased $24.7 \%$ or $\$ 602,000$ from $\$ 2.4$ million for the quarter ended June 30,2002 to $\$ 3.0$ million for the quarter ended June 30 , 2003 . For the six months ended June 30, 2003, interest and dividend income was $\$ 7.0$ million which represents an increase of $\$ 1.1$ million or $19.1 \%$ compared to interest and dividend income of $\$ 5.9$ million for the same period last year. These increases are the result of the increase in the investment and loan portfolios despite a decrease in the interest rate environment.

Bancorp's interest expense increased $20.9 \%$ or $\$ 238,000$ for the quarter ended June 30, 2003 as compared to the same period in 2002. Increases in interest bearing deposits accounts resulted in an increase of $8.2 \%$ or $\$ 89,000$ in interest expense for the quarter ended June 30, 2003 compared to the same period last year. Increases in borrowing transactions resulted in an increase of $\$ 149,000$ in interest expense for the quarter ended June 30,2003 as compared to the same period in 2002. For the six months ended June 30, 2003, total interest expense increased $\$ 228,000$ or $9.9 \%$ to $\$ 2.5$ million as compared to $\$ 2.3$ million for the six months ended June 30, 2002. Included in interest expense for the three and six months ended June 30,2003 is $\$ 91,000$ and $\$ 96,000$, respectively, due to the closing of an offering of trust preferred securities at the end of the first quarter of 2003. These increases in interest expenses are due to higher levels of interest bearing liabilities partially offset by a lower interest rate environment.

## Non-interest income

Non-interest income increased $30.5 \%$ or $\$ 345,000$ to $\$ 1.5$ million for the quarter ended June 30,2003 as compared to $\$ 1.1$ million for the comparable period last year. The continued favorable interest rate environment for borrowers has resulted in the
maintenance of an historical high level of mortgage brokerage and referral fee income. Mortgage brokerage and referral fees increased $43.2 \%$ or $\$ 290,000$ to $\$ 961,000$ for the quarter ended June 30 , 2003 as compared to $\$ 671,000$ for the same period last year. Loan processing fees increased $84.1 \%$ or $\$ 103,000$ to $\$ 225,000$ for the quarter ended June 30,2003 compared to $\$ 122,000$ for the same period in 2002. During the second quarter of 2003 Bancorp recorded gains on sales of investment securities of $\$ 183,000$. Included in the results for the quarter ended June 30,2002 is a gain of $\$ 249,000$ from the sale of a nonperforming loan.

For the six months ended June 30, 2003, non-interest income increased $\$ 844,000$ or $42.3 \%$ to $\$ 2.8$ million as compared to $\$ 2.0$ million for the same period in 2002. Mortgage brokerage and referral fees increased $\$ 567,000$ or $42.7 \%$ to $\$ 1.9$ million for the six months ended June 30, 2003 from $\$ 1.3$ million for the six months ended June 30,2002 . Loan processing fees increased $63.5 \%$ or $\$ 157,000$ from $\$ 247,000$ for the six months ended June 30,2002 to $\$ 404,000$ for the six months ended June 30, 2003. The favorable interest rate environment for borrowers cited earlier resulted in the increases in mortgage brokerage and referral fees and loan processing fees. Included in the results for the six months ended June 30,2003 are gains on sales of investment securities of $\$ 308,000$, some of which is attributable to a gain of $\$ 117,000$ on an investment security for which Bancorp recorded a write-down in 2001 made for the impairment of a debt security due to the deterioration in the financial condition of the issuer; in March 2003 Bancorp received the proceeds from a tender offer made by the issuer at a price of $100 \%$ of par for the above security under a comprehensive refinancing plan. Included in the results for the six months ended June 30,2002 is a gain of $\$ 249,000$ from the sale of a nonperforming loan.

Non-interest expenses

Non-interest expenses increased $24.9 \%$ or $\$ 599,000$ to $\$ 3.0$ million for the quarter ended June 30,2003 from $\$ 2.4$ million for the quarter ended June 30 , 2002. Salaries and benefits expense increased $29.4 \%$, or $\$ 442,000$, to $\$ 1.9$ million for the quarter ended June 30,2003 from $\$ 1.5$ million for the quarter ended June 31, 2002, due primarily to higher levels of commissions and production related incentive compensation accruals, as well as to staffing additions made for the opening of two new branch offices. Occupancy and equipment expense, net increased $\$ 85,000$ or $35 \%$ to $\$ 328,000$ for the quarter ended June 30, 2003 from $\$ 243,000$ for the quarter ended June 30, 2002 due primarily to the establishment of additional branch locations. Other non-interest expenses increased $\$ 62,000$ or $23.0 \%$ to $\$ 335,000$ for the quarter ended June 30, 2003 from $\$ 273,000$ for the quarter ended June 30, 2002; this increase is due to increases in loan processing expenses as a result of increased loan volumes due to the low interest rate environment.

For the six months ended June 30,2003 , non-interest expenses increased $\$ 1.2$ million or $26.5 \%$ to $\$ 5.9$ million from $\$ 4.6$ million for the same period last year for similar reasons cited above. Salary and benefits expense increased $\$ 921,000$; occupancy and equipment
expense, net increased $\$ 94,000$. Other non-interest expenses increased $\$ 145,000$; $\$ 115,000$ of this increase is due to increases in loan processing expenses.

Bancorp has received regulatory approval to establish an additional branch location which will result in additional capital expenditures as well as increases in salaries and benefits and occupancy and equipment expenses. Management anticipates that this branch will open in the beginning of the fourth quarter of 2003.

Income Taxes
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Bancorp recorded income tax expense of $\$ 227,000$ for the quarter ended June 30 , 2003 as compared to $\$ 163,000$ for the quarter ended June 30, 2002. For the six months ended June 30, 2003, income tax expense was $\$ 460,000$ as compared to $\$ 274,000$ for the same period last year. These changes are related primarily to the change in pre-tax income as well as to an increase in the connecticut tax rate. The effective tax rates for the quarters ended June 30, 2003 and June 30, 2002 were $39.3 \%$ and $36.2 \%$, respectively; the effective tax rates for the six months ended June 30,2003 and June 30,2002 were $39.1 \%$ and $36.0 \%$, respectively.

## LIQUIDITY

Bancorp's liquidity ratio was $37.0 \%$ and $35.5 \%$ at June 30, 2003 and 2002, respectively. The liquidity ratio is defined as the percentage of liquid assets to total assets. The following categories of assets as described in the accompanying consolidated balance sheets are considered liquid assets: cash and due from banks, federal funds sold, short term investments and available for sale securities. Liquidity is a measure of Bancorp's ability to generate adequate cash to meet financial obligations. The principal cash requirements of a financial institution are to cover downward fluctuations in deposit accounts and increases in its loan portfolio. Management believes Bancorp's short-term assets have sufficient liquidity to cover loan demand, potential fluctuations in deposit accounts, the costs related to opening new branch offices and to meet

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other anticipated cash requirements.

## CAPITAL

The following table illustrates Bancorp's regulatory capital ratios at June 30, 2003 and December 31, 2002 respectively:

|  | June 30, 2 | December 31, 2002 |
| :---: | :---: | :---: |
| Leverage Capital | 8.61\% | $6.99 \%$ |
| Tier 1 Risk-based Capital | $11.25 \%$ | 9.13\% |
| Total Risk-based Capital. | $13.34 \%$ | 10.39\% |

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The following table illustrates the Bank's regulatory capital ratios at June 30 , 2003 and December 31, 2002 respectively:

$$
\text { June } 30,2003
$$

December 31, 2002

| Leverage Capital . ....... | $8.96 \%$ | $6.98 \%$ |
| :--- | ---: | ---: |
| Tier 1 Risk-based Capital | $11.71 \%$ | $9.11 \%$ |
| Total Risk-based Capital | $12.95 \%$ | $10.36 \%$ |

Capital adequacy is one of the most important factors used to determine the safety and soundness of individual banks and the banking system. Based on the above ratios, both Bancorp and the Bank are considered to be "well capitalized" at June 30 , 2003 under applicable regulations. To be considered "well-capitalized," an institution must generally have a leverage capital ratio of at least 5\%, a Tier 1 risk-based capital ratio of at least $6 \%$ and a total risk-based capital ratio of at least 10\%.

The increase in capital ratios is due primarily to the formation in the first quarter of 2003 of a statutory trust as indicated in Note 7 .

IMPACT OF INFLATION AND CHANGING PRICES

Bancorp's consolidated financial statements have been prepared in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the general levels of inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services. Notwithstanding this, inflation can directly affect the value of loan collateral, in particular, real estate. Inflation, or disinflation, could significantly affect Bancorp's earnings in future periods.
"SAFE HARBOR" STATEMENT UNDER PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Certain statements contained in Bancorp's public reports, including this report, and in particular in this "Management's Discussion and Analysis of Financial Condition and Results of Operation," may be forward looking and subject to a variety of risks and uncertainties. These factors include, but are not limited to, (1) changes in prevailing interest rates which would affect the interest earned on Bancorp's interest earning assets and the interest paid on its

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interest bearing liabilities, (2) the timing of repricing of Bancorp's interest earning assets and interest bearing liabilities, (3) the effect of changes in governmental monetary policy, (4) the effect of changes in regulations applicable to Bancorp and the conduct of its business, (5) changes in competition among financial service companies, including possible further encroachment of non-banks on services traditionally provided by banks and the impact of recently enacted federal legislation,
(6) the ability of competitors which are larger than Bancorp to provide products and services which it is impracticable for Bancorp to provide, (7) the effects of Bancorp's opening of branches, and (8) the effect of any decision by Bancorp to engage in any business not historically permitted to it. Other such factors may be described in Bancorp's future filings with the SEC.

## ITEM 3. CONTROLS AND PROCEDURES

Based on an evaluation of the effectiveness of Bancorp's disclosure controls and procedures performed by Bancorp's management, with the participation of Bancorp's Chief Executive Officer and its Chief Financial Officer as of the end of the period covered by this report, Bancorp's Chief Executive Officer and Chief Financial Officer concluded that Bancorp's disclosure controls and procedures have been effective.

As used herein, "disclosure controls and procedures" means controls and other procedures of Bancorp that are designed to ensure that information required to be disclosed by Bancorp in the reports that it files or submits under the Securities Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by Bancorp in the reports that it files or submits under the Securities Exchange Act is accumulated and communicated to Bancorp's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in Bancorp's internal control over financial reporting identified in connection with the evaluation described in the preceding paragraph that occurred during Bancorp's fiscal quarter ended June 30, 2003 that has materially affected, or is reasonably likely to materially affect, Bancorp's internal control over financial reporting.

PART II - OTHER INFORMATION.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
(a) The Annual Meeting of Shareholders (the "Annual Meeting") of Patriot National Bancorp, Inc was held on June 17, 2003.
(b) Not applicable pursuant to Instruction 3 to Item 4 of Part II of Form10-QSB.
(c) The following is a brief description of the matters voted upon at the Annual Meeting and the number of votes cast for, against or withheld as well as the number of abstentions to each such matter:
(i) The election of eleven directors for the ensuing year:

|  | Withheld <br> Authority <br> to |
| :--- | :---: | ---: |
| Vote For |  |

(ii) The consideration of a proposal to ratify the appointment of McGladrey \& Pullen, LLP as independent auditors for Bancorp for the year ending December 31, 2003.

| For | Against | Abstain |
| :---: | :---: | ---: |
| $2,026,983$ | 2,955 | 1,700 |

(d) Not applicable.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K


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registrant has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

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PATRIOT NATIONAL BANCORP, INC.
    (Registrant)
    By: /s/ Robert F. O'Connell
    Robert F. O'Connell,
    Senior Executive Vice President
    Chief Financial Officer
        (On behalf of the registrant and as
        chief financial officer)
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August 13, 2003

