# Edgar Filing: ZWEIG FUND INC /MD/ - Form N-30B-2 

## ZWEIG FUND INC /MD/

## Form N-30B-2

November 22, 2002
[Photo]

Dear Shareholder:

## IMPORTANT NEWS

On October 25, 2002, the board of directors of The Zweig Fund, Inc. announced my wish to relinquish my role as chairman of the board and officer of the Fund as of November 30. However, Zweig Consulting Group and I will continue to provide sub-advisory services, including asset allocation advice to the Fund, and I will continue to write the quarterly letter.

Philip R. McLoughlin, former chief executive officer of Phoenix Investment Partners, Ltd., will become chairman of the Fund effective November 30. Mr. McLoughlin serves on the boards of over 40 funds advised by affiliates of Phoenix Investment Partners, which acquired the Zweig closed-end funds in 1999.

I've been working closely with Phil McLoughlin and Phoenix for close to four years. I feel it is now time to turn the administration of the Fund to Phil McLoughlin's capable leadership, especially since I prefer to concentrate on market and economic analysis, and on the asset allocation of the Fund, which I will continue to do, just as $I$ have for the past 16 years.
/1/ The Standard \& Poor's 500 Index is a commonly used measure of stock market total-return performance. The index is unmanaged, does not reflect management fees and is not available for direct investment.

The Zweig Fund's net asset value decreased $14.07 \%$ during the three months ended September 30, 2002, including the $\$ 0.165$ distribution paid on July 26, 2002 . During the same period, the Standard \& Poor's 500 Index declined $17.28 \%$, including dividends./1/ The Fund's equity exposure during the third quarter averaged approximately 77\%.

For the nine months ended September 30, 2002, the Fund's net asset value decreased $26.00 \%$, including $\$ 0.554$ in distributions. During this span, the Standard \& Poor's 500 Index declined 28.16\%, including dividends. Our average equity exposure for this period was $85 \%$.

It's good that we beat the market for the quarter and the nine months, but it's not much of a victory. I don't like losing that kind of money. What happened is that the traditional indicators which I looked at just were not working. The two biggest failures that occurred in this market are worth pondering for their implications.

First, by March of last year, the Fed had cut rates for the third time. I consider a total of three cuts to be significant as long as the money supply is increasing. This has happened several times in the past. If you had held for 18 months--and this would have taken us through September of this year--the average return for these cases was a gain of $39.3 \%$ in the $S \& P 500$. This time we were down $26.1 \%$ ! The old adage--don't fight the Fed--didn't hold true.

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Secondly, we have a long history of what happens to the market after a recession such as we had last year. Gross domestic product was negative for the first three quarters last year. The fourth-quarter GDP was up $2.7 \%$, and the first two quarters of this year were also positive. So the recession was over some time last year--let's say October. Historically, the market does extremely well in the last three months of a recession and in the 12 months after it ends. Going back through 21 recessions over a 100 -year period, the market has
never gone down through that 15 -month span. The average market gain was $35.9 \%$ for these 15 months. Yet, this time we were down $21.7 \%$ !

What's going on here? Our regular sentiment indicators that measure pessimism and optimism, our price/earnings ratios, the short selling data and other indicators were generally positive. The market went down anyway. Breaking with all historical patterns, this market isn't like any other post-war bear market. That's why we are still holding over $20 \%$ in cash, which, incidentally, is more than what is held by most mutual funds. However, in retrospect, it wasn't enough cash.

## DISTRIBUTION DECLARED

On September 16, 2002, the Fund announced a distribution of $\$ 0.144$ payable on October 28, 2002 to shareholders of record on October 9, 2002. Including this distribution, our total payout since the Fund's inception is now \$17.428.

## MARKET COMMENT

The third quarter was dismal for stocks. Following a drop of 17.9\%, the sharpest decline since the fourth quarter of 1987, the Dow Jones Industrial Average closed at a four-year low./2/ The S\&P 500 Index was down 17.3\% for the quarter, while the Nasdaq Composite Index fell 19.9\%./3/ For the first nine months of 2002, the Dow was off 24\%; the S\&P 500 Index, 28\%; and the Nasdaq, 40\%.

The fact that investors lost confidence in the integrity of the market was a big factor for the weakness. The accounting scandals and the frauds at Enron and other companies shocked people. Almost every day another company was fingered, and executives marched off in handcuffs. Who would have thought that Arthur Andersen, one of the biggest accounting firms, would be disgraced and put out of business? There had been a perception by the public at large--but not by me--that the announced earnings were reasonably accurate. Now, with good reason, there is skepticism about reports of stock option calculations, pro forma and operating earnings, write-offs and assorted accounting gimmicks. In this vein, one large technology company recently reported the sixteenth consecutive quarter in which it had non-recurring charges, which, apparently, keep recurring.
/2/ The Dow Jones Industrial Average is a commonly used measure of stock market total-return performance.
/3/ The Nasdaq Composite Index is a commonly used measure of technology-oriented stock total-return performance.
The indexes are unmanaged, do not reflect management fees and are not available for direct investment.

It is significant that a record $\$ 51.1$ billion was redeemed from stock mutual funds in the third quarter through September 20, including $\$ 40.1$ billion in July alone. Sometimes, in the short run, when redemptions are very heavy, it reflects a panic and a market bottom. The trouble is you don't know when the

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redemptions will end.

For the first time since 1988-89, the industry is experiencing net redemptions on a rolling $12-m o n t h$ basis. I went back historically and found that when we had net redemptions on a smoothed out basis--not just for a single month--the market had gone down $2.2 \%$ a year. When we have had net sales, the market has gone up 12\% a year.

If the redemptions stop suddenly, that's fine. It means the panic is over. If the redemptions continue, it does not bode well for the market. We went through such a period from 1971 to 1981. During that time, except for a few months near the 1974 market bottom, we were constantly in net redemptions. Basically, the market had two really big bear markets in that span and wound up flat. But, if you adjust the figures for inflation, it was a huge meltdown.

So, it isn't great if we continue to see net redemptions, which is a possibility. The public's

2
confidence has been wrecked by the previously mentioned scandals and the economic losses suffered by investors. On average, all the money invested in U.S. equities since 1990 is under water. That's because people invested a lot more money near the top than near the bottom.

Net direct foreign equity investments in the U.S. dipped to \$8.6 billion in the second quarter, the lowest figure since 1995. It brought the six-month figure to $\$ 19.6$ billion, well below the pace that resulted in $\$ 108$ billion in 2001 and $\$ 246$ billion in 2000. These numbers are interesting because foreigners tend to be wrong on our markets. They are more remote, come in late, stay too long and, on average, buy and sell at the wrong times.

Let's examine the last 14 bear markets through 1942 , which is as far back as I have foreign investment data. In 11 of these markets, the foreigners were net sellers at or near market bottoms. Only three times were they buyers. While the latest figures show a decline in foreign buying, they have never bought this much at a market bottom relative to market capitalization or gross domestic product. That's why I think this indicator is still not in good shape.

Another indicator $I$ watch is margin debt, which fell to $\$ 132.8$ billion in August, down $2.47 \%$ from July and the lowest monthly total since October 1998. Since the end of 2001, margin debt is down 11.73\%. That's the good news. The other good news is that there is less margin debt now than there is cash in credit balances at brokerage firms. The really bad news occurs when we look at the last 17 bear markets to see how margin debt stacked up next to market capitalization at or near those bottoms. And, the number we have today is worse than at any bear market bottom except one back in 1932. At that time, margin was not regulated and used far more liberally. It is also the second worse if you take margin debt relative to GDP. The only one worse would be the 1998 bottom and that was during the bubble period. Even the 1932 figure is better than today's. So, margin debt has to come down further if it is to mark a good market bottom.

Some analysts have said that the estimated $\$ 900$ billion increase in housing-related wealth so far this year, the largest spurt in 13 years, could bring money into the stock market, but $I$ see it as somewhat of a negative. In fact, I have heard of people selling stock to buy houses, which they see as a more tangible asset. Many of those financing are spending the extra money to refurbish their homes, buying furniture, cars, and other products. That can

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help the economy in the short run, but it is very dangerous because the equity percentage of homebuyers is now the lowest it has been in the post-war period.

There is more leverage involved in home ownership than we have seen in the last 50 or 60 years. That is not sustainable in the long run. At some point, everyone will have refinanced and that's the end of the ball game. Despite the slump in the economy and the devastating drop in the stock market, housing prices have climbed to levels indicating a possible bubble. If the bubble breaks and prices come down, many people will see the equity in their homes wiped out. That's why I see a lot of risk in the housing market right now.

I am not very excited by the recent news that $S \& P$ expects dividends in its 500 Index to rise at least $2 \%$ this year after declines of $2.5 \%$ in 2001 and $3.3 \%$ in 2000, the first back-to-back declines since 1970-71. The dividend yields are ridiculously low, especially in the S\&P. Recently, they were running not much over $2 \%$. That compares with dividend yields in excess of $6 \%$ during the 1974 and 1982 market bottoms.

Some people argue that companies are better off buying in their stock than paying dividends. Companies that did that wasted an awful lot of money buying in their stock at high prices. I have no problem with companies buying in stock after it gets mangled. However, paying 1999, 2000, and 2001 prices to buy stock is crazy.

The stockholders would be better off receiving dividends even with the double taxation. Double taxation is a big argument against paying dividends but a great deal of money in the market is not double-taxed if it is in $401(k) s$, Keoghs, IRAs, and pension plans. With dividends so low, the $2 \%$ increase doesn't even register. We have a long way to go on that one.

We also have a long way to go on comments from investment advisors who are still $51 \%$ bullish (on a 10 -week smoothed basis). That compares with only $36 \%$ bullish at the bear market bottoms in the last 40 years or so. The same holds true for Wall Street strategists. In general, they are very optimistic and, historically, more pessimism would be a plus.

I don't think we will see a significant improvement in market sentiment until we wash out the excesses of the bubble. Remember, the bubble wasn't just Internet stocks. It also included stocks in general and consumer and corporate debt. We have over-indulged. Now we have debt hangover, an over-capacity hangover, and the problem of low labor costs from around the world with relatively free trade. In effect, we are importing deflation. When you couple that with excessive debt, it is a tough situation that I am really worried about.

Among other market factors, pessimism is at a level you might see halfway down in a bear market. The Fed has loosened, cutting 11 times, and the money supply is growing. The flip side is that corporations have a much tougher time getting financing through the junk bond market, and many can't get it by stock offerings. Accounting scandals are a major reason why the capital markets have dried up. Banks and accounting firms have become more conservative in the way they structure deals.

Since these financial concerns somewhat offset the Fed actions, my monetary model is bullish on the surface but I'm not sure how deep the reading is. My sentiment indicators are also bullish on the surface, but when you are this far into a major bear market, they should be better. We had a tremendous sell-off in the last two quarters. Snapping back like a rubber band pulled back and

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released, we had a pretty big rally in mid-October as of this writing. I don't know whether it is the start of a major rally. If $I$ were sure, we would be fully invested. Meanwhile, I would describe my present market posture as cautious.

## PORTFOLIO COMPOSITION

Our leading industry groups at the end of the third quarter included financial services, health care, consumer products and services, technology, media, and energy. With the exception of media, where we added new names and increased positions in previously held companies, all of the above groups appeared in our June 30 listing. In retailing, which was in our previous listing, we sold out some positions and trimmed others. We added to our holdings in health care and consumer products and services and decreased our positions in the energy area.

Some of our largest individual holdings include Bank of America, Microsoft, Wells Fargo, Johnson \& Johnson, General Electric, Pfizer, Procter \& Gamble, UnitedHealth Group, IBM, and Wal-Mart. New to this listing are UnitedHealth Group and IBM, where we added to our positions. No longer in this listing are Citigroup, in which we trimmed our holdings, and Pepsi, which declined in value.

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Sincerely
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[GRAPHIC]

Martin E. Zweig, Ph.D. Chairman

4

THE ZWEIG FUND, INC.
STATEMENT OF NET ASSETS

September 30, 2002
(Unaudited)
Number of
Shares $\quad$ Value

| COMMON STOCKS | 77.53\% |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| AEROSPACE \& AIR TRANSPORT | 2.81\% |  |  |  |
| Boeing Co. |  | 121,500 | \$ | 4,146,795 |
| Northrop Grumman Corp |  | 17,500 |  | 2,170,700 |
| Raytheon Co. |  | 51,000 |  | 1,494,300 |
| United Technologies Corp. |  | 58,100 |  | 3,282,069 |
|  |  |  |  | 11,093,864 |
| BUILDING \& FOREST PRODUCTS | 1.43\% |  |  |  |
| International Paper Co. |  | 54,700 |  | 1,826,433 |
| Masco Corp. |  | 104,000 |  | 2,033,200 |
| Smurfit-Stone Container Cor |  | 141,000 (a) |  | 1,772,370 |


|  |  | 5,632,003 |
| :---: | :---: | :---: |
| CHEMICALS 0.64\% |  |  |
| E. I. du Pont de Nemours \& Co. | 69,900 | 2,521,293 |
| COMMERCIAL SERVICES 1.32\% |  |  |
| Cendant Corp | 170,000(a) | 1,829,200 |
| First Data Corp. | 121,200 | 3,387,540 |
|  |  | 5,216,740 |
| CONSUMER PRODUCTS \& SERVICES 9.06\% |  |  |
| Anheuser-Busch Cos., Inc. | 121,500 | 6,147,900 |
| Avon Products, Inc. | 39,000 | 1,797,900 |
| Black \& Decker Corp | 52,800 | 2,213,904 |
| Coca-Cola Co. | 107,000 | 5,131,720 |
| Kimberly-Clark Corp | 92,000 | 5,210,880 |
| PepsiCo, Inc. | 141,200 | 5,217,340 |
| Procter \& Gamble Co | 88,500 | 7,910,130 |
| Unilever NV, ADR. | 35,000 | 2,080,750 |
|  |  | 35,710,524 |
| FINANCE -- FINANCIAL SERVICES 15.42\% |  |  |
| Allstate Corp | 121,500 | 4,319,325 |
| American Express Co. | 69,400 | 2,163,892 |
| American International Group, Inc. | 89,100 | 4,873,770 |
| Bank of America Corp | 148,700 | 9,487,060 |
| Citigroup, Inc | 206,800 | 6,131,620 |
| Fannie Mae. | 87,100 | 5,185,934 |

## See notes to financial statements

5

Number of Shares
$\qquad$

Value
\$ 4,874,480
1,474,951
1,946,000
3,580,650
1,845,200
2,469,852
3,304,350
9,111,872
60,768,956

4,356,970
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3,799,544

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## See notes to financial statements

Number of Shares


Value
$\begin{array}{llll}\text { Tribune Co................................................. } & 70,000 & 52,500 & 2,926,700 \\ \text { Viacom, Inc., Class B.... } & 2,128,875\end{array}$

140,500
2,127,170
$21,155,477$

## METALS -- NONFERROUS 0.56\%

Barrick Gold Corp................ 140,500
2,184,775
OIL \& OIL-GAS DRILLING 4.31\%
Anadarko Petroleum Corp.......... 51,000 2,271,540

Conocophillips........................... 34,000 1,572,160
Exxon Mobil Corp................ 158,300 5,049,770

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Occidental Petroleum Corp 104,000

                                    2,951,520
    
    Talisman Energy, Inc............... 61,200 2,454,120
    
    16,992,935
    RESTAURANTS $0.66 \%$
McDonald's Corp.................... 69,200 1,222,072
Wendy's International, Inc........ 41,300 1,367,443
$2,589,515$
RETAILING 3.79\%
CVS Corp........................... 70,000 1,774,500
Kroger Co........................... 70,000 987,000
Lowe's Cos., Inc................... 105,900 4,384,260
Reebok International Ltd.......... 69,300(a) 1,735,965
Wal-Mart Stores, Inc............... 123,000 6,056,520
14,938,245
TECHNOLOGY 8.96\%
Agilent Technologies, Inc......... 87,500(a) 1,142,750
Applied Materials, Inc............ 137,800(a) 1,591,590
Cisco Systems, Inc................. 283,200(a) 2,967,936
Dell Computer Corp.................. 173,100(a) 4,069,581
EMC Corp............................ 86,300(a) 394,391
Hewlett-Packard Co................. 95,000 1,108,650
Intel Corp.......................... 294,400 4,089,216
International Business Machines Corp. 91,000 5,313,490
Micron Technology, Inc............ 68,000(a) 841,160
Microsoft Corp...................... 206,200(a) 9,019,188
Motorola, Inc....................... 84,800 863,264
Nokia Corp., ADR................... 73,200 969,900
Oracle Corp.......................... 170,300(a) 1,338,558
Siebel Systems, Inc................ 68,200(a) 392,150
See notes to financial statements
7

Number of Shares
TECHNOLOGY (CONTINUED)
Sun Microsystems, IncTexas Instruments, Inc68,000
TELECOMMUNICATIONS ..... $2.24 \%$
AT\&T Corp ..... 274,100
BellSouth Corp ..... 103,30070,000
SBC Communications, Inc ..... 103,400

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UTILITIES -- ELECTRIC & GAS 1.70%
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Total Common Stocks
Principal
Amount
SHORT-TERM INVESTMENTS 22.33\%





Total Short-Term Investments
$\qquad$
Total Investments -- 99.86\%
393
Cash and Other Assets Less Liabilities -- 0.14\%
Net Assets (Equivalent to $\$ 5.38$ per share based on $73,233,013$ shares of capital
stock outstanding) -- $100 \%$
(a) Non-income producing security.

> See notes to financial statements

8

THE ZWEIG FUND, INC.

FINANCIAL HIGHLIGHTS

September 30, 2002
(Unaudited)


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Many of you have questions about our reinvestment plan. We urge shareholders who want to take advantage of this plan and whose shares are held in "Street Name," to consult your broker as soon as possible to determine if you must change registration into your own name to participate.

Notice is hereby given in accordance with Section 23(c) of the Investment Company Act of 1940 that the Fund may from time to time purchase its shares of common stock in the open market when Fund shares are trading at a discount from their net asset value.

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OFFICERS AND DIRECTORS
Martin E. Zweig, Ph.D.
Chairman of the Board and President
Philip R. McLoughlin
Vice Chairman
Jeffrey Lazar
Executive Vice President and Treasurer
Nancy J. Engberg
Secretary
Christopher M. Capano
Vice President
Charles H. Brunie
Director
Elliot S. Jaffe
Director
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Wendy Luscombe
Director
Alden C. Olson, Ph.D.
Director
James B. Rogers, Jr.
Director
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Custodian
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Transfer Agent
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PO Box 43010
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New York, NY 10022
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This report is transmitted to the shareholders of The Zweig Fund, Inc. for their information. This is not a prospectus, circular or representation intended for use in the purchase of shares of the Fund or any securities mentioned in this report.

Quarterly Report

Zweig
The Zweig Fund, Inc.
September 30, 2002

