RAND CAPITAL CORP Form 10-Q August 10, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

0	TRANSITION REPORT PURSUANT TO SI EXCHANGE ACT OF 1934	ECTION 13 OR 15(d) OF THE SECURITIES
For the T	Transition Period from to	
	Commission File Nur	
	Rand Capital C (Exact Name of Registrant as	<u>-</u>
	(Exact Name of Registrant as	specified in its Charler)
	New York	16-0961359
(Stat	e or Other Jurisdiction of Incorporation or organization)	(IRS Employer Identification No.)
	2200 Rand Building, Buffalo, NY	14203
(.	Address of Principal executive offices)	(Zip Code)
	(716) 853-	
<b>7</b> 11 . 1	(Registrant s telephone num	
		reports required to be filed by Section 13 or 15(d) of the
	o file such reports), and (2) has been subject to such	ths (or for such shorter period that the registrant was
		rated filer, an accelerated filer, a non-accelerated filer,
	•	accelerated filer, accelerated filer and smaller reporting
	in Rule 12b-2 of the Exchange Act.	accelerated filer, accelerated filer and smaller reporting
Large accelerat	(Do not check if a	ccelerated filer þ Smaller Reporting Company o smaller reporting company)
	by check mark whether the registrant is a shell compagust 6, 2010 there were 6,818,934 shares of the regis	any (as defined in Rule 12b-2 of the Act). Yes o No b
AS OT All9	sust o, 2010 there were o,010,95 i shares of the regis	dunt bedinnen stock outstanding.
As of Aug		
As of Aug		

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## PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements and Supplementary Data RAND CAPITAL CORPORATION AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION As of June 30, 2010 and December 31, 2009

A CODITIO	ine 30, 2010 Unaudited)	De	ecember 31, 2009
ASSETS Investments at fair value (identified cost: 6/30/10 \$17,600,827; 12/31/09 \$14,767,920) Cash and cash equivalents Interest receivable (net of allowance \$209,089) Income taxes receivable Other assets	\$ 26,385,893 5,852,822 1,137,547 72,405 763,535	\$	24,296,145 9,417,236 1,192,118 725,872
Total assets	\$ 34,212,202	\$	35,631,371
LIABILITIES AND STOCKHOLDERS EQUITY (NET ASSETS) Liabilities:			
Debentures guaranteed by the SBA Deferred tax liability Income taxes payable	\$ 10,000,000 1,557,276	\$	9,100,000 1,809,000 1,082,646
Accounts payable and accrued expenses Deferred revenue	270,267 1,783		431,233 2,611
Total liabilities	11,829,326		12,425,490
Stockholders equity (net assets): Common stock, \$.10 par; shares authorized 10,000,000; shares issued			
6,863,034	686,304		686,304
Capital in excess of par value	10,581,789		10,581,789
Accumulated net investment (loss)	(5,271,365)		(4,961,725)
Undistributed net realized gain on investments	10,897,390		10,897,390
Net unrealized appreciation on investments	5,535,964		6,049,329
Treasury stock, at cost, 44,100 shares	(47,206)		(47,206)
Net assets (per share 6/30/10 \$3.28, 12/31/09 \$3.40)	22,382,876		23,205,881
Total liabilities and stockholders equity (net assets)	\$ 34,212,202	\$	35,631,371

See accompanying notes

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# RAND CAPITAL CORPORATION AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS For the Three Months and Six Months Ended June 30, 2010 and 2009 (Unaudited)

	Three months ended June 30, 2010	Ju	Three months ended one 30, 2009	x months ended June 30, 2010	x months ended e 30, 2009
Investment income:					
Interest from portfolio companies	\$ 167,509	\$	152,007	\$ 334,006	\$ 287,523
Interest from other investments	4,005		3,160	9,189	12,294
Dividend and other investment income	22,389		159,745	36,291	384,271
Other income	4,525		6,083	7,328	15,166
	198,428		320,995	386,814	699,254
Operating expenses:					
Salaries	115,050		111,843	230,100	223,765
Employee benefits	25,995		29,919	84,137	66,095
Directors fees	46,795		44,000	57,750	54,500
Professional fees	32,268		67,798	90,691	139,019
Stockholders and office operating	45,901		51,491	71,924	85,896
Insurance	9,655		10,550	19,820	25,428
Corporate development	14,537		14,841	23,767	24,375
Other operating	5,232		2,276	8,028	4,729
	295,433		332,718	586,217	623,807
Interest on SBA obligations	147,560		125,065	284,004	243,424
Bad debt recovery	(5,983)		(10,977)	(5,983)	(10,977)
Total expenses	437,010		446,806	864,238	856,254
Investment (loss) before income taxes	(238,582)		(125,811)	(477,424)	(157,000)
Current income tax (benefit) expense	(145,856)		34,012	(145,856)	136,062
Deferred income tax expense (benefit)	57,525		(80,034)	(21,928)	(192,034)
Net investment (loss)	(150,251)		(79,789)	(309,640)	(101,028)
Realized and unrealized gain (loss) on investments:					
Realized loss on sales and dispositions			(31,271)		(31,271)
Income tax( benefit)			(11,149)		(11,149)
Net realized loss on investments			(20,122)		(20,122)

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Unrealized appreciation on investments: Beginning of period End of period		8,728,226 8,785,064		13,739,831 12,859,507	9,528,226 8,785,064	13,739,831 12,859,507
Change in unrealized appreciation before income taxes Deferred income tax expense (benefit)		56,838 50,327		(880,324) (322,817)	(743,162) (229,797)	(880,324) (322,817)
Net increase (decrease) in unrealized appreciation		6,511		(557,507)	(513,365)	(557,507)
Net realized and unrealized gain (loss) on investments		6,511		(577,629)	(513,365)	(577,629)
Net decrease in net assets from operations	\$	(143,740)	\$	(657,418)	\$ (823,005)	\$ (678,657)
Weighted average shares outstanding		6,818,934		5,718,934	6,818,934	5,718,934
Basic and diluted net decrease in net assets from operations per share	\$ See	(0.02) e accompanyir	\$ ng no	(0.11)	\$ (0.12)	\$ (0.12)

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# RAND CAPITAL CORPORATION AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS For the Six Months Ended June 30, 2010 and 2009 (Unaudited)

	Ju	ne 30, 2010	Jui	ne 30, 2009
Cash flows from operating activities:				
Net decrease in net assets from operations	\$	(823,005)	\$	(678,657)
Adjustments to reconcile net decrease in net assets to net cash used in				
operating activities:				
Depreciation and amortization		20,745		17,891
Change in interest receivable allowance				36,245
Decrease in unrealized appreciation of investments		743,162		880,324
Deferred tax benefit		(251,724)		(526,000)
Net realized loss on portfolio investments				31,271
Non-cash conversion of debenture interest		(324,553)		(42,349)
Changes in operating assets and liabilities:				
Decrease (increase) in interest receivable		54,571		(197,950)
(Increase) decrease in other assets		(35,737)		101,575
Increase in income taxes receivable		(72,405)		(85,521)
Decrease in income taxes payable		(1,082,646)		(98,723)
Decrease in accounts payable and accrued expenses		(160,966)		(13,394)
Decrease in deferred revenue		(828)		(15,182)
		` ,		, , ,
Total adjustments		(1,110,381)		88,187
Net cash used in operating activities		(1,933,386)		(590,470)
Cash flows from investing activities:				
Investments originated		(2,580,000)		(381,756)
Proceeds from sale of portfolio investments				57,479
Proceeds from loan repayments		71,643		33,038
Capital expenditures		(846)		
Net cash used in investing activities		(2,509,203)		(291,239)
Cash flows from financing activities:				
Proceeds from SBA debenture		900,000		
Origination costs to SBA		(21,825)		
Net cash provided by financing activities		878,175		
Net decrease in cash and cash equivalents		(3,564,414)		(881,709)
Cash and cash equivalents:				
Beginning of period		9,417,236		2,757,653
End of period	\$	5,852,822	\$	1,875,944

See accompanying notes

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# RAND CAPITAL CORPORATION AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS For the Three Months and the Six Months Ended June 30, 2010 and 2009 (Unaudited)

	Three months ended June 30, 2010	Three months ended June 30, 2009	Six months ended June 30, 2010	Six months ended June 30, 2009
Net assets at beginning of period	\$ 22,526,616	\$ 20,205,727	\$ 23,205,881	\$ 20,226,966
Net investment loss Net realized loss on investments	(150,251)	(68,640) (31,271)	(309,640)	(89,879) (31,271)
Change in unrealized appreciation before income taxes Deferred income tax expense (benefit)	56,838 50,327	(880,324) (322,817)	(743,162) (229,797)	(880,324) (322,817)
Increase (decrease) in unrealized appreciation on investments (net of tax benefit)	6,511	(557,507)	(513,365)	(557,507)
Net decrease in net assets from operations	(143,740)	(657,418)	(823,005)	(678,657)
Net assets at end of period	\$ 22,382,876	\$ 19,548,309	\$ 22,382,876	\$ 19,548,309
	See accompanyi	ing notes		

# RAND CAPITAL CORPORATION AND SUBSIDIARY CONDENSED CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS June 30, 2010 (Unaudited)

Company, Geographic Location, Business		(b) Date	(c)		( <b>d</b> )( <b>f</b> )	Per Share of
Description, (Industry) and Website	Type of Investment	AcquiredI	Equity	Cost	Value	Rand
Non-Control/Non-Affiliate Investments: (k)						
Mezmeriz, Inc. (g) Ithaca, NY. Developer of micro mirror technology that replaces silicon with carbon fibers in micro-electronic mechanical systems (MEMS) enabling efficient, wide-angle, Pico projectors to be embedded in mobile devices. (Electronics Developer) www.mezmeriz.com	141,334 Series A preferred shares.	1/9/08	4% 5	\$ 121,509	\$ 121,509	\$.02
Rheonix, Inc. Ithaca, NY. Developer of microfluidic testing devices including channels, pumps, reaction vessels, & diagnostic chambers, for testing of small volumes of chemicals and biological fluids. (Manufacturing) www.rheonix.com	9,676 common shares. (g) 481,430 Series A preferred shares. 50,593 common shares.	10/29/09	3%	503,000	639,000	.09
Somerset Gas Transmission Company, LLC (e) Columbus, OH. Natural gas transportation company. (Oil and Gas) www.somersetgas.com	26.5337 units.	7/10/02	2%	719,097	786,748	.12
Synacor Inc. (g) Buffalo, NY. Develops provisioning platforms for aggregation and delivery of content and services across multiple digital devices. (Software) www.synacor.com	234,558 Series A preferred shares. 600,000 Series B preferred shares. 240,378 Series C preferred shares. 897,438 common shares.	11/18/02	4%	1,349,479	4,168,001	.61
Subtotal Non-Control/Non-Affiliate Investments			9	\$ 2,693,085	\$ 5,715,258	\$.84
Affiliate Investments: (l)						
Carolina Skiff LLC (e)(g)	\$985,000 Class A preferred	1/30/04	7% 5	\$ 1,518,861	\$ 1,518,861	\$.22

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Waycross, GA. Manufacturer of fresh water, membership interest at 14%.

ocean fishing and pleasure boats. (Manufacturing) www.carolinaskiff.com	Redeemable December 23, 2012. \$500,000 subordinated promissory note at 14% due December 31, 2016. 6.6233% Class A common membership interest. (j) Interest receivable \$834,055.					
EmergingMed.com, Inc. (e)(g) New York, NY. Cancer clinical trial matching and referral service. (Software) www.emergingmed.com	\$675,045 senior subordinated note at 8% due January 19, 2013.  Warrant for 8% of common stock.	12/19/05	7%	675,045	675,045	.10
GridApp Systems, Inc. (g) New York, NY. Provider of database automation software that helps businesses gain control of their heterogeneous database applications through a centralized software console. (Software) www.gridapp.com	1,309,375 Series A-1 preferred shares. 584,480 common shares. 8% cumulative dividend.	11/25/08	14%	1,577,708	1,281,773	.19
Innov-X Systems, Inc. (g) Woburn, MA. Manufactures portable x-ray fluorescence (XRF) analyzers used in metals/alloy analysis. (Manufacturing) www.innovxsys.com	(e) \$250,000 note at 11% due March 31, 2017. 2,642 Series A preferred stock. 8% cumulative dividend. Warrants for 21,924 common shares. (j) Interest receivable \$260,277.	9/27/04	9%	1,250,000	5,600,000	.82

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# RAND CAPITAL CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS June 30, 2010 (Continued) (Unaudited)

Company, Geographic Location, Business Description, (Industry) and Website	Type of Investment	(b) Date Acquired	(c) Equity	Cost	(d)(f) Value	Per Share of Rand
Microcision LLC (g) Philadelphia, PA. Custom manufacturer of medical and dental implants. (Manufacturing). www.microcision.com	\$1,500,000 subordinated promissory note at 5%, 6% deferred interest (PIK) due December 31, 2013. 15% class A common membership interest.	9/24/09	15%	1,535,856	1,535,856	.23
Mid America Brick (g) Mexico, MO. Manufacturer of face brick for residential and commercial construction. (Manufacturing). www.midamericabrick.com	19,524 common membership units.	6/1/10	19.5%	800,000	800,000	.12
Niagara Dispensing Technologies, Inc.  Amherst, NY. Beverage dispensing technology development and products manufacturer, specializing in rapid pour beer dispensing systems for high volume stadium and concession operations. (Manufacturing) www.niagaradispensing.com	202,081 Series B preferred stock. (g) 463,691 Series A preferred stock. 518,752 Series B preferred stock. (e) \$300,000 promissory note at 6%, 8% deferred interest (PIK) due July 30, 2011. \$200,000 secured convertible note at 14% due February 19, 2012. Warrants for 190,561 class A common stock. Warrants for 110,672 series B preferred stock.	3/8/06	14%	1,814,947	1,235,995	.18
SOMS Technologies, LLC (g) Valhalla, NY. Produces and markets the microGreen Extended Performance Oil Filter.	4,808,224 Series B preferred stock.	12/2/08	11.7%	370,687	426,001	.06

(Auto Parts Developer) www.microgreenfilter.com

Ultra Scan Corporation Amherst, NY. Biometrics application developer of ultrasonic fingerprint technology. (Electronics Hardware/Software) www.ultra-scan.com	536,596 common shares. 107,104 Series A-1 preferred shares. (g) 95,284 Series A-1 preferred shares.	12/11/92	2.5%	938,164	1,203,000	.18
<b>Subtotal Affiliate Investments</b>				\$ 10,481,268	\$ 14,276,531	\$ 2.10
Control Investments (m) Gemcor II, LLC (e)(g)(h) West Seneca, NY. Designs and sells automatic riveting machines used in the assembly of aircraft components. (Manufacturing) www.gemcor.com	\$500,000 subordinated promissory note at 15% due December 1, 2014. 25 membership units. Warrant to purchase 6.25 membership units.	6/28/04	31%	\$ 952,238	\$ 6,152,238	\$ .90
G-TEC Natural Gas Systems Buffalo, NY. Manufactures and distributes systems that allow natural gas to be used as an alternative fuel to gases. (Manufacturing) www.gas-tec.com	23.60% Class A membership interest. 8% cumulative dividend.	8/31/99	21.6%	400,000	100,000	.01
<b>Subtotal Control Investments</b>				\$ 1,352,238	\$ 6,252,238	\$ .91
Other Investments (a)(i)	Various			\$ 3,074,236	\$ 141,866	.02
	Total portfolio investments			\$ 17,600,827	\$ 26,385,893	\$ 3.87

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# RAND CAPITAL CORPORATION AND SUBSIDIARY CONDENSED CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS **June 30, 2010 (Continued)** (Unaudited)

#### **Notes to Consolidated Schedule of Portfolio Investments**

(a) Unrestricted securities are freely

> marketable securities having readily available market quotations. All other securities are restricted securities, which are subject to one or more restrictions on resale and are not freely marketable. At June 30, 2010 restricted securities represented 99% of the value of the investment portfolio. Freed Maxick & Battaglia, CPAs PC has not examined the business descriptions of the portfolio companies.

Individual securities with values less than <\$100,000 are included in

Other Investments .

The Date Acquired column indicates (b) the year in which the Corporation acquired its first investment in the company or a predecessor company.

(c) The equity percentages estimate the

Corporation s ownership interest in the portfolio investment. The estimated ownership is calculated based on the percent of outstanding voting securities held by the Corporation or the potential percentage of voting securities held by the Corporation upon exercise of warrants or conversion of debentures, or other available data. Freed Maxick & Battaglia, CPAs, PC has not audited the equity percentages of the portfolio

indicates that the Corporation holds an equity interest of less than one

companies. The symbol <1%

percent.

(d)

The Corporation primarily uses the SBA s valuation guidelines for SBIC s which describes the policies and procedures used in valuing investments. Under the valuation policy of the Corporation, unrestricted securities are valued at the closing price for publicly held securities for the last three days of the month. Restricted securities, including securities of publicly-held companies, are subject to restrictions on resale, and are valued at fair value as determined by the management of the Corporation and submitted to the Board of Directors for approval. Fair value is considered to be the amount which the Corporation may reasonably expect to receive for portfolio securities when sold on the valuation date. Valuations as of any particular date, however, are not necessarily indicative of amounts which may ultimately be realized as a result of future sales or other dispositions of securities and these favorable or unfavorable differences could be material. Among the factors considered in determining the fair value of restricted securities are the financial condition and operating results, projected operations, and other analytical data relating to the investment. Also considered are the market prices for unrestricted securities of the same class (if applicable) and other matters which may have an impact on the value of the portfolio company. On a consolidated basis the Corporation uses Accounting Standards Codification (ASC) 820 (formerly FAS No. 157) Fair Value Measurements which defines fair value and establishes guidelines for measuring fair value. ASC 820 designates the Corporation s investments primarily as Level 3 assets due to their privately held restricted nature.

(e) These investments are income producing. All other investments are non-income producing. Income producing investments have generated cash payments of interest or dividends within the last twelve months.

Income Tax Information As of
June 30, 2010, the total cost of
investment securities approximated
\$17.6 million. Net unrealized
appreciation was approximately
\$8.8 million, which was comprised
of \$12.9 million of unrealized
appreciation of investment securities
and \$4.1 million related to
unrealized depreciation of
investment securities

- (g) Rand Capital SBIC, Inc. investment.
- (h) Reduction in cost and value from previously reported balances reflects current principal repayment.
- (i) Included in Other Investments is 30,500 shares OTC: PHPG.OB, a publicly owned company.
- (j) Represents interest due (amounts over \$50,000 net of reserves) from investment included as interest receivable on the Corporation s Balance Sheet.
- (k) Non-Control/Non-Affiliate investments are investments that are neither Control Investments or Affiliated Investments.
- (1) Affiliate investments are defined by the Investment Company Act of 1940, as amended (1940 Act), as those Non-Control investments in companies in which between 5% and 25% of the voting securities are owned or Rand holds a Board seat.

(m)

Control investments are defined by the 1940 Act as investments in companies in which more than 25% of the voting securities are owned or where greater than 50% of the board representation is maintained.

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# Rand Capital Corporation and Subsidiary Notes to the Consolidated Financial Statements For the Six Months Ended June 30, 2010 and 2009 (Unaudited)

#### **Note 1. ORGANIZATION**

Rand Capital Corporation ( Rand ) was incorporated under the laws of New York on February 24, 1969. Beginning in 1971, Rand operated as a publicly traded, closed-end, diversified management company that was registered under Section 8 of the Investment Company Act of 1940 (the 1940 Act ). On August 16, 2001, Rand elected to be treated as a business development company ( BDC ) under the 1940 Act. In 2002, Rand formed a wholly-owned subsidiary for the purpose of operating it as a small business investment company ( SBIC ) licensed by the U.S. Small Business Administration ( SBA ). The subsidiary received an SBA license to operate as an SBIC in August 2002. The subsidiary, which had been organized as a Delaware limited partnership, was converted into a New York corporation on December 31, 2008, at which time its operations as a licensed small business investment company was continued by the newly formed corporation under the name of Rand Capital SBIC, Inc. ( Rand SBIC ). The following discussion will describe the operations of Rand, its wholly-owned subsidiary Rand SBIC, and the predecessor wholly-owned limited partnership (collectively, the Corporation ).

The Corporation is listed on the NASDAQ Capital Market under the symbol Rand .

#### **SBIC Subsidiary**

Since 2002, Rand has operated a wholly-owned SBIC subsidiary in order to have access to the various forms of leverage provided by the SBA to SBICs. Rand operates Rand SBIC, and Rand formerly operated the limited partnership SBIC predecessor of Rand SBIC, for the same investment purposes and with investments in the same kinds of securities as Rand. The operations of the SBIC predecessor were, and the operations of Rand SBIC are, consolidated with those of Rand for both financial reporting and tax purposes.

On May 28, 2002, Rand and the predecessor SBIC subsidiary filed an initial Exemption Application with the SEC seeking an order for a number of operating exemptions that the SEC has commonly granted from certain restrictions under the 1940 Act that would otherwise limit the operations of the wholly-owned subsidiary. After the filing of the Exemption Application, the Corporation had extended discussions with the staff of the Division of Investment Management of the SEC concerning the application. The principal substantive issue in these discussions was the structure of the predecessor of Rand SBIC as a limited partnership.

Rand formed the predecessor SBIC in 2002 as a limited partnership because that was the organizational form that the SBA strongly encouraged for all new entities seeking licenses as SBICs. Rand organized the SBIC subsidiary in a manner that was consistent with the SBA s model limited partnership forms for licensed SBICs. In that structure, the general partner of Rand SBIC was a limited liability company whose managers were the principal executive officers of Rand.

Under the rules and interpretations of the SEC applicable to BDCs (which the subsidiary SBIC intended to become), if a BDC is structured in limited partnership form, then it must have general partners who serve as a board of directors, or a general partner with very limited authority and a separate board of directors, all of the persons who serve on the board of directors must be natural persons, and a majority of the directors must not be interested persons of the BDC. Since the managers of the limited liability company general partner of the SBIC subsidiary were the principal executive officers of Rand, and since both the limited liability company general partner and the subsidiary SBIC were wholly-owned by Rand, Rand believed that the board of directors of Rand was the functional equivalent of a board of directors for both the general partner limited liability company and for the SBIC limited partnership. Nevertheless, the staff of the Division of Investment Management of the SEC maintained the view that if the limited partnership subsidiary was to be operated as a limited partnership BDC in compliance with the 1940 Act, then the organizational documents of the limited partnership would have to specifically provide that it would have a board of directors consisting of natural persons, a majority of whom would not be interested persons.

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With the approval of the SBA, effective December 31, 2008 Rand merged the Rand SBIC limited partnership into a corporation whose board of directors is the same as that of Rand. The SBA formally approved the re-licensing of the new corporation as an SBIC in February 2009. As a result of the merger, Rand SBIC is a wholly-owned corporate subsidiary of Rand, and its board of directors is comprised of the directors of Rand, a majority of whom are not interested persons of Rand or Rand SBIC.

Following this merger, on February 26, 2009, the Corporation filed a new Exemption Application with the SEC seeking an order under Sections 6(c), 12(d)(1)(J), 57(c), and 57(i) of, and Rule 17d-1 under, the 1940 Act for exemptions from the application of Sections 12(d)(1), 18(a), 21(b), 57(a)(1), (2), (3), and (4), and 61(a) of the 1940 Act to certain aspects of its operations. The application also seeks an order under Section 12(h) of the Securities Exchange Act of 1934 Act (the Exchange Act ) for an exemption from separate reporting requirements for Rand SBIC under Section 13(a) of the Exchange Act. In general, the Corporation seeks exemptions that would permit:

Rand and Rand SBIC to engage in certain related party transactions that the Corporation would otherwise be permitted to engage in as a BDC if its component parts were organized as a single corporation; Rand, as a BDC, and Rand SBIC, as its BDC/SBIC subsidiary, to meet asset coverage requirements for senior securities on a consolidated basis; and

Rand SBIC, as a BDC/SBIC subsidiary of Rand as a BDC, to file Exchange Act reports on a consolidated basis as part of Rand s Exchange Act reports.

The SEC has recently granted exemptions in response to other companies applications that reflected similar issues and factual circumstances, and Rand believes that it will receive the exemptions it has requested for the operation of Rand SBIC as a BDC subsidiary of Rand.

#### **Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation** In Management's opinion, the accompanying consolidated financial statements include all adjustments necessary for a fair presentation of the consolidated financial position, results of operations, and cash flows for the interim periods presented. Certain information and note disclosures normally included in audited annual financial statements prepared in accordance with United States generally accepted accounting principles (GAAP), have been omitted; however, the Corporation believes that the disclosures made are adequate to make the information presented not misleading. The interim results for the period ending June 30, 2010 are not necessarily indicative of the results for the full year.

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These statements should be read in conjunction with the consolidated financial statements and the notes included in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2009. Information contained in this filing should also be reviewed in conjunction with the Corporation s related filings with the SEC prior to the date of this report. Those filings include, but are not limited to, the following:

N-54A Election to Adopt Business Development Company status DEF-14A Definitive Proxy Statement submitted to shareholders

Form 10-K Annual Report on Form 10-K for the year ended December 31, 2009

Form 10-Q Quarterly Report on Form 10-Q for the quarters ended March 31, 2010, September 30, 2009 and

June 30, 2009

Form N-23C-1 Reports by closed-end investment companies of purchases of their own securities

The Corporation s website is www.randcapital.com. The Corporation s annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, charters for the Corporation s committees and other reports filed with the Securities and Exchange Commission (SEC) are available through the Corporation s website.

*Principles of Consolidation* - The consolidated financial statements include the accounts of Rand and its wholly-owned subsidiary Rand SBIC (collectively, the Corporation ). All intercompany accounts and transactions have been eliminated in consolidation.

**Reclassification** Certain prior year amounts have been reclassified to conform to the current year presentation. **Cash and Cash Equivalents** Temporary cash investments having a maturity of three months or less when purchased are considered to be cash equivalents.

**Revenue Recognition** Interest Income Interest income generally is recognized on the accrual basis except where the investment is in default or otherwise presumed to be in doubt. In such cases, interest is recognized at the time of receipt. A reserve for possible losses on interest receivable is maintained when appropriate.

The Rand SBIC interest accrual is also regulated by the SBA s Accounting Standards and Financial Reporting Requirements for Small Business Investment Companies. Under these rules interest income cannot be recognized if collection is doubtful, and a 100% reserve must be established. The collection of interest is presumed to be in doubt when there is substantial doubt about a portfolio company s ability to continue as a going concern or the loan is in default more than 120 days. Management also utilizes other qualitative and quantitative measures to determine the value of a portfolio investment and the collectability of any accrued interest.

**Deferred Debenture Costs** SBA debenture origination and commitment costs, which are included in other assets, are amortized ratably over the terms of the SBA debentures. Amortization expense was \$17,245 for the six months ended June 30, 2010, compared to \$13,991 for the six months ended June 30, 2009.

**SBA Leverage** During the six months ended June 30, 2010 the Corporation drew down the remaining \$900,000 in SBA leverage and has a total of \$10,000,000 in outstanding SBA leverage at June 30, 2010.

*Net Assets per Share* Net assets per share are based on the number of shares of common stock outstanding. There are no common stock equivalents.

Supplemental Cash Flow Information Income taxes paid, net of refunds received, during the six months ended June 30, 2010 and 2009 amounted to \$1,009,195 and \$320,306, respectively. Interest paid during the six months ended June 30, 2010 and 2009 amounted to \$239,054 and \$234,200, respectively. The Corporation converted \$324,553 and \$24,212 of interest receivable into investments during the six months ended June 30, 2010 and 2009, respectively.

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components of the Profit Sharing Plan.

Accounting Estimates The preparation of financial statements in conformity with United States GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Stockholders Equity** (**Net Assets**) At June 30, 2010 and December 31, 2009, there were 500,000 shares of \$10.00 par value preferred stock authorized and unissued.

The Board of Directors has authorized the repurchase of up to 340,946 shares of the Corporation s outstanding stock on the open market at prices that are no greater than current net asset value through October 22, 2010. During 2003 and 2002 the Corporation purchased 44,100 shares of its stock for \$47,206. No additional shares have been repurchased since 2003.

**Profit Sharing and Stock Option Plan** In July 2001, the stockholders of the Corporation authorized the establishment of an Employee Stock Option Plan (the Plan ). The Plan provides for the award of options to purchase up to 200,000 common shares to eligible employees. In 2002, the Corporation placed the Plan on inactive status as it developed a new profit sharing plan for the Corporation s employees in connection with the establishment of its SBIC subsidiary. As of June 30, 2010, no stock options had been awarded under the Plan. Because Section 57(n) of the Investment Company Act of 1940 (the 1940 Act ) prohibits maintenance of a profit sharing plan for the officers and employees of a BDC where any option, warrant or right is outstanding under an executive compensation plan, no options will be granted under the Plan while any profit sharing plan is in effect with respect to the Corporation. In 2002, the Corporation established a Profit Sharing Plan for its executive officers in accordance with Section 57(n) of the 1940 Act. Under the Profit Sharing Plan, the Corporation accrues a profit sharing amount equal to 12% of the net realized capital gains of its SBIC subsidiary, net of all realized capital losses and unrealized depreciation of the subsidiary, for the fiscal year, computed in accordance with the Plan and the Corporation s interpretation of such policies. Any profit sharing paid cannot exceed 20% of the Corporation s net income, as defined. The profit sharing payments will be split equally between Rand s two executive officers, who are fully vested in the Plan. There were no amounts accrued for distributions pursuant to the Plan during the six months ended June 30, 2010 or June 30, 2009. During the year ended December 31, 2009, the Corporation approved and accrued \$133,013 under the profit sharing plan which was paid during the six months ended June 30, 2010. There were no payments under the Plan for the six

Income Taxes The Corporation follows ASC 740 (formerly, FIN 48), Accounting for Uncertainty in Income Taxes . ASC 740 clarifies the accounting and disclosure for uncertain tax positions by requiring that a tax position meet a more likely than not threshold for the benefit of the tax position to be recognized in the financial statements. A tax position that fails to meet the more likely than not recognition threshold will result in either a reduction of a current or deferred tax asset or receivable, or the recording of a current or deferred tax liability. ASC 740 also provides guidance on measurement, recognition of tax benefits, classification, interim period accounting disclosure, and transition requirements in accounting for uncertain tax positions.

months ended June 30, 2009. At June 30, 2010, the Corporation has not accrued for the potential profit sharing obligation on the unrealized appreciation because it cannot be reasonably estimated in conjunction with the other

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There was an adjustment to the liability recorded for uncertain tax positions in the six months ended June 30, 2010. The New York State Department of Revenue completed an audit of the Corporation s New York corporate income tax returns in the second quarter of 2010 for the years ended December 31, 2005 through 2007. There was a liability of \$23,000 previously recorded to cover potential taxes and penalties and interest from uncertain tax positions on these New York returns. The audit was settled and the additional liability was \$13,190. The liability recorded for uncertain tax positions was reduced accordingly. The Corporation does not expect that the amounts of uncertain tax positions will change significantly within the next 12 months.

It is the Corporation s policy to include interest and penalties related to income tax liabilities in income tax expense. There were no amounts recognized for interest or penalties related to unrecognized tax expense for the six months ended June 30, 2010 and 2009.

The Corporation is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ending December 31, 2006 through 2009. In general, the Corporation s state income tax returns are open to audit under the statute of limitations for the years ended December 31, 2005 through 2009.

Concentration of Credit Risk At June 30, 2010 Gemcor II, LLC (Gemcor), Innov-X Systems, Inc.(Innovex) and Synacor Inc. (Synacor) represent 23%, 21% and 16%, respectively, of the fair value of the Corporation s investment portfolio.

Subsequent Events The Corporation sold its investment in Innov-X Systems, Inc. to Olympus NDT Corporation on July 1, 2010. The Corporation received approximately \$5.6 million in net proceeds and will recognize an estimated realized gain from the sale of its equity securities of approximately \$4.4 million during the third quarter of 2010. The Corporation will establish the profit sharing accrual resulting from this realized gain when the amount can be reasonably estimated in conjunction with the other components of the Profit Sharing Plan.

#### **Note 3. INVESTMENTS**

Investments are valued in accordance with the Corporation s established valuation policy and are stated at fair value as determined in good faith by the management of the Corporation and submitted to the Board of Directors for approval. There is no single standard for determining fair value in good faith. As a result, determining fair value requires that judgment be applied to the specific facts and circumstances of each portfolio investment while employing a consistently applied valuation process for investments. The Corporation analyzes and values each investment on a quarterly basis, and records unrealized depreciation for an investment that it believes has become impaired, including where collection of a loan or realization of the recorded value of an equity security is doubtful. Conversely, the Corporation will record unrealized appreciation if it believes that the underlying portfolio company has appreciated in value and, therefore, its equity security has also appreciated in value. These estimated fair values may differ from the values that would have been used had a ready market for the investments existed and these differences could be material if our assumptions and judgments differ from results of actual liquidation events.

In September 2006, the Financial Accounting Standards Board (FASB) issued guidance on Fair Value Measurements. This statement defines fair value, establishes a framework for measuring fair value in GAAP, and expands disclosures about fair value measurements. This statement was effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those years. On January 1, 2008, the Corporation adopted Accounting Standards Codification (ASC) 820 (formerly, SFAS 157).

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The Corporation uses several approaches to determine the fair value of an investment. The main approaches are as follows:

Market approach The market approach uses observable prices and other relevant information generated by similar market transactions. It may include the use of market multiples derived from a set of comparables to assist in pricing the investment.

Income approach The income approach employs a cash flow and discounting methodology to value an investment.

The Corporation adjusts valuations if a subsequent significant equity financing has occurred that includes a meaningful portion of the financing by a sophisticated, unrelated new investor.

ASC 820 classifies the inputs used to measure these fair values into the following hierarchy:

Level 1: Quoted prices in active markets for identical assets or liabilities, used in the Corporation s valuation at the measurement date.

Level 2: Quoted prices for similar assets or liabilities in active markets, or quoted prices for identical or similar assets or liabilities in markets that are not active, or other observable inputs other than quoted prices.

Level 3: Unobservable and significant inputs to determining the fair value

Substantially all of the Corporation s investments are classified in Level 3 due to their privately held restricted nature.

#### Assets Measured at Fair Value on a Recurring Basis

			Fair Value Measurements at Reported Date Using					ported Date		
			<b>P</b> 1	Quoted rices in Active Iarkets	Significant		d in Significant			Other Significant
				for lentical	Obs	servable	Į	Jnobservable		
Description	Ju	ine 30, 2010		Assets Level 1)		nputs evel 2)		Inputs (Level 3)		
Loan investments	\$	452,239					\$	452,239		
Debt investments		3,531,923						3,531,923		
Equity investments		22,401,731	\$	32,025				22,369,706		
Total Venture Capital Investments	\$	26,385,893	\$	32,025	\$	0	\$	26,353,868		
			_	ted Prices in ive Markets for		ignificant Observable	ī	Other Significant Jnobservable		
Description	Ι	December 31, 2009		ntical Assets (Level 1)		Inputs (Level 2)		Inputs (Level 3)		
Venture Capital Investments	\$	24,296,145	\$	30,498	3	0	\$	24,265,647		

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# Assets Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)

	<b>T</b>	Loan	ificant		
Description Beginning Balance, December 31, 2009, of	In	vestments	Investments	Investments	Total
Level 3 Assets	\$	488,104	\$ 3,487,120	\$ 20,290,423	\$ 24,265,647
Realized Gains or Losses included in net					
change in net assets from operations					
Unrealized gains or losses included in net					
change in net assets from operations					
SOMS Technologies, LLC (SOMS)				55,313	55,313
Niagara Dispensing Technologies, Inc. (Niagara				(100,000)	(100,000)
Dispensing) Inner V Systems Inc. (Inneres)				(100,000) (700,000)	(100,000) (700,000)
Innov-X Systems, Inc. (Innovex)				(700,000)	(700,000)
<b>Purchases of Securities</b>					
Microcision LLC (Microcision)			877,048		877,048
Mid America Brick (Mid America)				800,000	800,000
GridApp Systems Inc. (GridApp)				481,774	481,774
Rheonix, Inc. (Rheonix)				250,000	250,000
Niagara Dispensing			222,753		222,753
Emerging Med.com, Inc. (Emerging Med)			216,712	21 500	216,712
Mezmeriz, Inc. (Mezmeriz) Carolina Skiff LLC (Carolina Skiff)			18,861	21,509	21,509 18,861
SOMS			15,897		15,897
SOMO			13,077		15,077
Repayments of Securities					
Gemcor II, LLC (Gemcor)		(35,865)	(35,781)		(71,646)
Transfers within Level 3			(1,270,687)	1,270,687	
Transfers in or out of Level 3					
Ending Balance, June 30, 2010, of Level 3					
Assets	\$	452,239	\$ 3,531,923	\$ 22,369,706	\$ 26,353,868
The amount of total gains or losses for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at the reporting date.					\$ (7 <b>44</b> ,6 <b>8</b> 7)
Gains and losses (realized and unrealized)					
included in Net decrease in net assets from					

# operations for the period above are reported as follows:

Net Gain (Loss) on Sales and Dispositions

Change in unrealized gains or losses relating to assets still held at reporting date

\$ (744,687)

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#### Assets Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)

Fair Value Measurements Using Significant **Unobservable Inputs (Level 3) Venture Capital Investments** Beginning Balance, December 31, 2008, of Level 3 Assets 28,014,282 Realized Gains or Losses included in net change in net assets from operations Unrealized gains or losses included in net change in net assets from operations Associates Interactive, LLC (Associates) \$ (293,518) APF Group, Inc. (APF) \$ (174,213) Adampluseve, Inc. (Adampluseve) \$ (65,341) Golden Goal LLC (Golden Goal) \$ (100,000) G-TEC Natural Gas Systems (G-Tec) (98.000)Niagara Dispensing Technologies, Inc. (Niagara Dispensing) \$ (168,702) (899,774)Purchases of Securities \$ Associates 43.518 **APF** \$ 24,212 Golden Goal 38,238 \$ 18,137 GridApp Systems Inc. (GridApp) \$ Innov-X Systems, Inc. (Innovex) 250,000 Niagara Dispensing 50,000 \$ 424,105 Repayments of Securities Gemcor II, LLC (Gemcor) (33.038)(33,038)Transfers in or out of Level 3 Ending Balance, June 30, 2009, of Level 3 Assets 27,505,575 The amount of total gains or losses for the period included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at the reporting date. \$ (899,774)Gains and losses (realized and unrealized) included in

Net Gain (Loss) on Sales and Dispositions

above are reported as follows:

Net decrease in net assets from operations for the period

Change in unrealized gains or losses relating to assets still held at reporting date

\$

(899,774)

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#### **Note 4. FINANCIAL HIGHLIGHTS**

The following schedule provides the financial highlights, calculated based on weighted average shares outstanding, for the six months ended June 30, 2010 and the year ended December 31, 2009:

	Six months ended June 30, 2010 (Unaudited)			Year ended December 31, 2009		
Income from investment operations (1):						
Investment income	\$	0.06	\$	0.28		
Expenses		0.13		0.30		
Investment (loss) before income taxes		(0.07)		(0.02)		
Income tax (benefit)		(0.02)		(0.01)		
Net investment (loss)		(0.05)		(0.01)		
Issuance of common stock				0.61		
Net realized and unrealized (loss) on investments		(0.07)		(0.11)		
(Decrease) increase in net asset value		(0.12)		0.49		
Net asset value, beginning of period, based on weighted average shares		3.40		3.54		
Net asset value, end of period, based on weighted average shares	\$	3.28	\$	4.03		
Per share market price, end of period	\$	3.25	\$	3.98		
Total return based on market value		(18.34)%		13.71%		
Total return based on net asset value Supplemental data:		(3.55)%		(3.74)%		
Ratio of expenses before income taxes to average net assets		3.79%		8.52%		
Ratio of expenses including taxes to average net assets		3.06%		8.35%		
Ratio of net investment loss to average net assets		(1.36)%		(0.29)%		
Portfolio turnover		10.2%		11.3%		
Net assets, end of period	\$	22,382,876	\$	23,205,881		
Weighted average shares outstanding, end of period		6,818,934		6,115,081		

(1) Per share data are based on weighted average shares outstanding and the results are rounded

The Corporation s interim period results could fluctuate as a result of a number of factors; therefore results for any one interim period should not be relied upon as being indicative of performance in future periods.

#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis of our financial condition and results of operations in conjunction with our consolidated financial statements and related notes included elsewhere in this report.

#### FORWARD LOOKING STATEMENTS

Statements included in this Management s Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this document that do not relate to present or historical conditions are forward-looking statements within the meaning of that term in Section 27A of the Securities Act of 1933, and in Section 21F of the Securities Exchange Act of 1934. Additional oral or written forward-looking statements may be made by the Corporation from time to time and those statements may be included in documents that are filed with the Securities and Exchange Commission. Such forward-looking statements involve risks and uncertainties that could cause results or outcomes to differ materially from those expressed in the forward-looking statements. Forward-looking statements may include, without limitation, statements relating to the Corporation s plans, strategies, objectives, expectations and intentions and are intended to be made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Words such as believes, intends, possible, estimates, anticipates, or plans and similar expressions are intended to expects, identify forward-looking statements. Among the important factors on which such statements are based are assumptions concerning the state of the national economy and the local markets in which the Corporation s portfolio companies operate, the state of the securities markets in which the securities of the Corporation s portfolio companies trade or could be traded, liquidity within the national financial markets, and inflation. Forward-looking statements are also subject to the risks and uncertainties described in Part II, Item 1A of this report, the text of which is incorporated herein by reference.

There may be other factors that we have not identified that affect the likelihood that the forward-looking statements may prove to be accurate. Further, any forward-looking statement speaks only as of the date it is made and, except as required by law, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances. New factors emerge from time to time that may cause our business not to develop as we expect, and we cannot predict all of them.

## **Corporate Structure**

The following discussion will describe the financial position and operations of Rand Capital Corporation (Rand) and its wholly-owned subsidiary Rand SBIC, Inc. (Rand SBIC) (collectively, the Corporation ).

Rand is incorporated in New York and has elected to operate as a business development company ( BDC ) under the

1940 Act. Its wholly-owned subsidiary, Rand SBIC, operates as a small business investment company (SBIC) regulated by the Small Business Administration (SBA). The Corporation anticipates that most, if not all, of its investments in the next year will be originated through the SBIC subsidiary.

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#### **Business Developments**

During 2008 and the first half of 2009, a weak global economic environment caused higher than normal volatility in the capital and financial markets. During the second half of 2009, the economy started to show signs of improvement and this trend has continued through the first six months of 2010. To the extent the financial market conditions continue to improve, the Corporation believes its financial condition and the financial condition of the portfolio companies should improve as well. It remains difficult to forecast when future exits will happen, or if the portfolio companies will have sufficient capital to remain viable while their respective markets improve.

## **Critical Accounting Policies**

The Corporation prepares its consolidated financial statements in accordance with U.S. generally accepted accounting principles (GAAP), which require the use of estimates and assumptions that affect the reported amounts of assets and liabilities. A summary of our critical accounting policies can be found in the Corporation s December 31, 2009 Form 10-K under Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations .

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## **Financial Condition**

Overview:

				%
	6/30/10	12/31/09	Decrease	Decrease
Total assets	\$ 34,212,202	\$35,631,371	\$ (1,419,169)	(4.0%)
Total liabilities	11,829,326	12,425,490	(596,164)	(4.8%)
Net assets	\$ 22,382,876	\$ 23,205,881	\$ (823,005)	(3.5%)

The Corporation s financial condition is dependent on the success of its portfolio holdings. The following summarizes the Corporation s investment portfolio at the period-ends indicated.

				<b>%</b>
	6/30/10	12/31/09	Increase (Decrease)	Increase (Decrease)
Investments, at cost	\$17,600,827	\$ 14,767,920	\$ 2,832,907	19.2%
Unrealized appreciation, net	8,785,066	9,528,225	(743,159)	(7.8%)
Investments at fair value	\$ 26,385,893	\$ 24,296,145	\$ 2,089,748	8.6%

The change in investments, at cost, is comprised of the following:

	Amount
New Investments:	
Microcision LLC (Microcision)	\$ 850,000
Mid America Brick (Mid America)	800,000
GridApp Systems, Inc. (GridApp)	480,000
Rheonix, Inc. (Rheonix)	250,000
Niagara Dispensing Technologies, Inc. (Niagara Dispensing)	200,000
Total of new investments made during the six months ended June 30, 2010	\$ 2,580,000
Changes to Investments:	
EmergingMed.com, Inc (Emerging Med) interest conversion	\$ 216,712
Microcision interest conversion	27,048
Niagara Dispensing interest conversion	22,752
Mezmeriz, Inc (Mezmeriz) interest conversion	21,509
Carolina Skiff LLC (Carolina Skiff) interest conversion	18,861
SOMS Technologies, LLC (SOMS) interest conversion	15,897
GridApp interest conversion	1,774
Total of changes to investments made during the six months ended June 30, 2010	\$ 324,553
Investment Repayments:	
Gemcor II, LLC (Gemcor)	(71,646)
Total of investment repayments during the six months ended June 30, 2010	(71,646)

Total change in investments, at cost, during the six months ended June 30, 2010

\$ 2,832,907

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Net asset value (NAV) per share was \$3.28/share at June 30, 2010 versus \$3.40/share at December 31, 2009. The Corporation s total investments at fair value, as estimated by management and approved by the Board of Directors, approximated 118% and 105% of net assets at June 30, 2010 and December 31, 2009, respectively.

Cash and cash equivalents approximated 26% of net assets at June 30, 2010 compared to 41% at December 31, 2009.

# **Results of Operations**

#### **Investment Income**

The Corporation s investment objective is to achieve long-term capital appreciation on its equity investments while maintaining a current cash flow from its debenture and pass through equity instruments. Therefore, the Corporation invests in a mixture of debenture and equity instruments, which will provide a current return on a portion of the investment portfolio. The equity features contained in the Corporation s investment portfolio are structured to realize capital appreciation over the long-term and may not generate current income in the form of dividends or interest. In addition, the Corporation earns interest income from investing its idle funds in money market instruments held at high grade financial institutions.

Comparison of the six months ended June 30, 2010 to the six months ended June 30, 2009

	J	une 30,	J	June 30,	Ι	ncrease	% Increase
		2010		2009	(L	ecrease)	(Decrease)
Interest from portfolio companies	\$	334,006	\$	287,523	\$	46,483	16.2%
Interest from other investments		9,189		12,294		(3,105)	(25.3%)
Dividend and other investment income		36,291		384,271		(347,980)	(90.6%)
Other income		7,328		15,166		(7,838)	(51.7)%
Total investment income	\$	386,814	\$	699,254	\$	(312,440)	(44.7%)

<u>Interest from portfolio companies</u> The portfolio interest income increase is due to the origination of several new debenture instruments from Carolina Skiff, Gemcor and Niagara Dispensing in late 2009.

After reviewing the portfolio companies performance and the circumstances surrounding the investments, the Corporation has ceased accruing interest income on the following investment instruments:

st Ir	vestment	Year that Interest
	Cost	Accrual Ceased
8% \$	631,547	2009
8%	293,518	2009
13%	675,652	2009
8%	400,000	2004
5%	100,000	2006
10%	801,918	2005
	8% \$ 8% 13% 8% 5%	Cost  8% \$ 631,547  8% 293,518  13% 675,652  8% 400,000  5% 100,000

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<u>Interest from other investments</u> The decrease in interest from other investments is primarily due to lower market interest rates in the current year. The cash balance at June 30, 2010 and 2009 was \$5,852,822 and \$1,875,944, respectively.

<u>Dividend and other investment income</u> Dividend income is comprised of distributions from Limited Liability Companies (LLCs) in which the Corporation has invested. The Corporation s investment agreements with certain LLCs require the entities to distribute funds to the Corporation for payment of income taxes on its allocable share of the entities profits. These dividends will fluctuate based upon the profitability of the entities and the timing of the distributions.

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Dividend income for the six months ended June 30, 2010 consisted of a distribution from Somerset Gas Transmission Company (Somerset) for \$32,191 and Gemcor II, LLC (Gemcor) for \$4,100. Dividend income for the six months ended June 30, 2009 consisted of distributions from Gemcor for \$366,526 and from Somerset for \$17,745.

Other income Other income consists of the revenue associated with the amortization of financing fees charged to the portfolio companies upon successful closing of Rand SBIC financings. The SBA regulations limit the amount of fees that can be charged to a portfolio company, and the Corporation typically charges 1% to 3% to the portfolio concerns. These fees are amortized ratably over the life of the instrument associated with the fees. The unamortized fees are carried on the balance sheet under Deferred revenue . In addition, other income includes fees charged by the Corporation to its portfolio companies for attendance at the portfolio companies board meetings.

The income associated with the amortization of financing fees was \$1,328 and \$4,167 for the six months ended June 30, 2010 and 2009, respectively. The annualized financing fee income based on the existing portfolio will be approximately \$1,050 for the remainder of 2010 and \$700 in 2011.

The income associated with board attendance fees was \$6,000 and \$11,000 for the six months ended June 30, 2010 and 2009, respectively.

#### **Operating Expenses**

Comparison of the six months ended June 30, 2010 to the six months ended June 30, 2009

	June 3	0, 2010 J	June 30, 2009		Increase		% Increase	
Total Expenses	\$ 8	864 238 \$	856 254	\$	7.984		0.9%	

Operating expenses predominately consist of interest expense on SBA obligations, employee compensation and benefits, directors fees, shareholder related costs, office expenses, professional fees, and expenses related to identifying and reviewing investment opportunities.

The small increase in operating expenses during the six months ended June 30, 2010 can be attributed to the 17% or \$40,580 increase in SBA interest expense associated with the additional \$1,900,000 in debenture instruments originated in December 2009 and January 2010.

#### **Net Realized Gains and Losses on Investments**

There were no realized gains or losses during the six months ended June 30, 2010. During the six months ended June 30, 2009, the Corporation recognized a net realized loss of (\$31,271) on the sale of 35,500 shares of Photonic stock. Photonic is a publicly traded stock (NASDAQ symbol: PHPG.OB). The average sales price of Photonic was \$1.66/share and the cost basis of the stock was \$2.50/share.

#### **Net Change in Unrealized Appreciation of Investments**

The Corporation recorded a net decrease in unrealized appreciation on investments of (\$743,162) during the six months ended June 30, 2010 and a decrease of (\$880,324) during the six months ended June 30, 2009.

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2010

The decrease in unrealized appreciation of (\$743,162) for the six months ended June 30, 2010 was comprised of the following items:

		June 30, 2010		
SOMS	\$	55,313		
Photonics Products Group, Inc (Photonics)		1,525		
Innov-X Systems, Inc. (Innovex)		(700,000)		
Niagara Dispensing		(100,000)		
Total change in net unrealized appreciation during the six months ended June 30,				

In accordance with its valuation policy, the Corporation increased the value of its holdings in SOMS based on a

significant equity financing in June 2010 by a new non-strategic outside investor that resulted in a higher valuation for this portfolio company.

(743.162)

Photonic is a publicly traded stock (NASDAQ symbol: PHPG.OB) and is marked to market at the end of each quarter. The Corporation reduced the valuation of its common equity holdings in Innovex by (\$700,000) during the six months ended June 30, 2010. The price/share valuation was based on a pending sale of Innovex to Olympus NDT Corporation. After this valuation change, the Innovex investment is valued at \$5,600,000, which is \$4,350,000 over the cost basis of \$1,250,000. The sale was completed on July 1, 2010 and the Corporation will recognize a realized gain in the third quarter of 2010.

The Niagara Dispensing investment was written down an additional \$100,000 during the six months ended June 30, 2010 after a review by the Corporation s management of the company s financials and an analysis the liquidation preferences of senior securities.

The decrease in unrealized appreciation of (\$880,324) for the six months ended June 30, 2009 was comprised of the following items:

	June 30, 2009
Photonic	\$ 19,450
Associates Interactive	(293,518)
APF Group, Inc. (APF)	(174,213)
Niagara Dispensing	(168,702)
Golden Goal LLC (Golden Goal)	(100,000)
G-TEC Natural Gas Systems (G-Tec)	(98,000)
Adampluseve, Inc. (Adampluseve)	(65,341)

Total change in net unrealized appreciation during the six months ended June 30, \$\( (880,324) \)

The Corporation sold 35,500 shares of Photonic stock during the second quarter of 2009.

The Associates Interactive investment was written down to zero based on the deteriorating financial condition of the business caused by the overall downturn in the consumer electronics industry and retailers hesitancy to invest in this market segment.

The Adampluseve, APF, Golden Goal and G-Tec investments were revalued during the six months ended June 30, 2009 after a review by the Corporation s management which identified that the business of each of these portfolio companies had deteriorated since the time of the original funding.

The Corporation s investment in Niagara Dispensing was written down by \$168,702 during the second quarter of June 30, 2009 based on a financial analysis of the pricing of a subsequent financing by an outside investor.

All of these value adjustments are determined by management and approved by the Board of Directors using the guidance set forth by ASC 820 and the Corporation s established valuation policy.

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#### **Net Decrease in Net Assets from Operations**

The Corporation accounts for its operations under GAAP for investment companies. The principal measure of its financial performance is net decrease in net assets from operations on its consolidated statements of operations. For the six months ended June 30, 2010, the net decrease in net assets from operations was (\$823,005) as compared to a net decrease in net assets from operations of (\$678,657) for the same six month period in 2009. The decrease for the six months ending June 30, 2010 is a result of a (\$309,640) net investment loss and a net decrease in unrealized appreciation, net of tax, of (\$513,365). The decrease for the six months ending June 30, 2009 can be attributed to the net investment loss of (\$89,879), the realized loss of (\$31,271) and the unrealized loss, net of tax, of (\$557,507).

#### **Liquidity and Capital Resources**

The Corporation s principal objective is to achieve capital appreciation. Therefore, a significant portion of the investment portfolio is structured to maximize the potential for capital appreciation and certain of the Corporation s portfolio investments may be structured to provide little or no current yield in the form of dividends or interest payments.

As of June 30, 2010 the Corporation s total liquidity, consisting of cash and cash equivalents, was \$5,852,822. Management expects that the cash and cash equivalents at June 30, 2010, coupled with the scheduled interest and dividend payments on its portfolio investments, will be sufficient to meet the Corporation s cash needs throughout the next twelve months. The Corporation is also evaluating potential exits from portfolio companies to increase the amount of liquidity available for new investments and operating activities.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Corporation s investment activities contain elements of risk. The portion of the Corporation s investment portfolio consisting of equity and equity-linked debt securities in private companies is subject to valuation risk. Because there is typically no public market for the equity and equity-linked debt securities in which it invests, the valuation of the equity interests in the portfolio is stated at fair value as determined in good faith by the management of the Corporation and submitted to the Board of Directors for approval. This is in accordance with the Corporation s investment valuation policy. (The discussion of valuation policy contained in Item 1 Financial Statements and Supplementary Data in the Notes to Consolidated Schedule of Portfolio Investments is hereby incorporated herein by reference.) In the absence of a readily ascertainable market value, the estimated value of the Corporation s portfolio may differ significantly from the values that would be placed on the portfolio if a ready market for the investments existed. Any changes in valuation are recorded in the Corporation s consolidated statements of operations as Net unrealized appreciation on investments.

At times, a portion of the Corporation s portfolio may include marketable securities traded in the over-the-counter market. In addition, there may be a portion of the Corporation s portfolio for which no regular trading market exists. In order to realize the full value of a security, the market must trade in an orderly fashion or a willing purchaser must be available when a sale is to be made. Should an economic or other event occur that would not allow the markets to trade in an orderly fashion, the Corporation may not be able to realize the fair value of its marketable investments or other investments in a timely manner.

As of June 30, 2010 the Corporation did not have any off-balance sheet investments or hedging investments.

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#### **Item 4T. Controls and Procedures**

Management report on Internal Control Over Financial Reporting

The management of the Corporation is responsible for establishing and maintaining adequate internal control over financial reporting. The Corporation s internal control system is a process designed to provide reasonable assurance to the Corporation s management and board of directors regarding the preparation and fair presentation of published financial statements.

Our internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles and that receipts and expenditures are being made only in accordance with authorizations of management and the directors of the Corporation; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Corporation s assets that could have a material effect on our consolidated financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Corporation s internal control over financial reporting as of June 30, 2010. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control-Integrated Framework. Based on its assessment management believes that, as of June 30, 2010, the Corporation s internal control over financial reporting is effective based on those criteria.

This quarterly report does not include an attestation report of the Corporation s registered public accounting firm regarding internal control over financial reporting. Management s report was not subject to attestation by the Corporation s registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the company to provide only management s report in this report.

Changes in Internal Control over Financial Reporting.

During the quarter ended June 30, 2010, no significant changes occurred in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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# PART II. OTHER INFORMATION

#### **Item 1. Legal Proceedings**

None

#### **Item 1A. Risk Factors**

See Part I, Item 1A, Risk Factors, of the 2009 Annual Report on Form 10-K for the year ended December 31, 2009. The Risk Factors from our 2009 report on Form 10-K remains applicable with the exception of the following additions:

#### **Fluctuations of Quarterly Results**

The Corporation s quarterly operating results could fluctuate as a result of a number of factors. These factors include, among others, variations in and the timing of the recognition of realized and unrealized gains or losses, the degree to which portfolio companies encounter competition in their markets and general economic conditions. As a result of these factors, results for any one quarter should not be relied upon as being indicative of performance in future quarters.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults upon Senior Securities

None

Item 4. Removed and Reserved

**Item 5. Other Information** 

None

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# Item 6. Exhibits

#### (a) Exhibits

The following exhibits are filed with this report or are incorporated herein by reference to a prior filing, in accordance with Rule 12b-32 under the Securities Exchange Act of 1934.

- (3)(i) Certificate of Incorporation of the Corporation, incorporated by reference to Exhibit (a) (1) of Form N-2 filed with the Securities Exchange Commission on April 22, 1997.
- (3)(ii) By-laws of the Corporation incorporated by reference to Exhibit (b) of Form N-2 filed with the Securities Exchange Commission on April 22, 1997.
- (4) Specimen certificate of common stock certificate, incorporated by reference to Exhibit (b) of Form N-2 filed with the Securities Exchange Commission on April 22, 1997.
- (10.1) Employee Stock Option Plan incorporated by reference to Appendix B to the Corporation s definitive Proxy Statement filed on June 1, 2002.\*
- (10.3) Agreement of Limited Partnership for Rand Capital SBIC, L.P. incorporated by reference to Exhibit 10.3 to the Corporation s Form 10-K filed for the year ended December 31, 2001.
- (10.4) Certificate of Formation of Rand Capital SBIC, L.P. incorporated by reference to Exhibit 10.4 to the Corporation s Form10-K filed for the year ended December 31, 2001
- (10.5) Limited Liability Corporation Agreement of Rand Capital Management, LLC incorporated by reference to Exhibit 10.5 to the Corporation s Form 10-K Report filed for the year ended December 31, 2001.
- (10.6) Certificate of Formation of Rand Capital Management, LLC incorporated by reference to Exhibit 10.6 to the Corporation s Form 10-K Report filed for the year ended December 31, 2001.
- (10.7) Certificate of Incorporation of Rand Merger Corporation as filed by the NY Department of State on 12/18/08 incorporated by reference to Exhibit 1(a) to Registration Statement No. 811-22276 on Form N-5 of Rand Capital SBIC, Inc. filed with the SEC on 2/6/09.
- (10.8) By-laws of Rand Capital SBIC, Inc. incorporated by reference to Exhibit 2 to Registration Statement No. 811-22276 on Form N-5 of Rand Capital SBIC, Inc. filed with the SEC on 2/6/09.
- (10.9) Certificate of Merger of Rand Capital SBIC, L.P. and Rand Capital Management, LLC into Rand Merger Corporation, as filed by the NY Department of State on 12/18/08 incorporated by reference to Exhibit 1(b) to Registration Statement No. 811-22276 on Form N-5 of Rand Capital SBIC, Inc. filed with the SEC on 2/6/09.
- (10.10) Rand Capital Corporation Amended and Restated Profit Sharing Plan applicable to Rand Capital SBIC, Inc. incorporated by reference to Exhibit 7 to Registration Statement No. 811-22276 on Form N-5 of Rand Capital SBIC, Inc. filed with the SEC on 2/6/09.\*
- (10.11) Form of Subscription Agreement used by Rand Capital Corporation in connection with a private offering of 1,100,000 shares of common stock that was completed on September 4, 2009 incorporated by reference to Exhibit 99.1 to the Corporation s Form 8-K report filed on August 13, 2009.

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(31.1)	Certification of the Chief Executive Officer Pursuant to Rules 13a-14(a)/1	5d-14(a) under
	the Securities Exchange Act of 1934, as amended, filed herewith	
(31.2)	Certification of Chief Financial Officer Pursuant to Rules 13a-14(a)/15d-1	4(a) under the
	Securities Exchange Act of 1934, as amended, filed herewith	
(32.1)	Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Rand Capital
	Corporation furnished herewith	
(32.2)	Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Rand Capital
	SBIC. Inc. furnished herewith	

<sup>\*</sup> Management contract or compensatory plan.

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#### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: August 10, 2010

RAND CAPITAL CORPORATION

By: /s/ Allen F. Grum

Allen F. Grum, President

By: /s/ Daniel P. Penberthy

Daniel P. Penberthy, Treasurer

RAND CAPITAL SBIC, INC.

By: /s/ Allen F. Grum

Allen F. Grum, President

By: /s/ Daniel P. Penberthy

Daniel P. Penberthy, Treasurer

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