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DANA CORP
Form 8-K
July 18, 2002

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D. C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SEC. 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 17, 2002

Dana Corporation

(Exact name of registrant as specified in its charter)

Virginia

1-063

34-4361040

(State or other jurisdiction (Commission File Number)
of incorporation)

(IRS Employer
Identification Number)

4500 Dorr Street, Toledo, Ohio

43615

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (419) 535-4500

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ITEM 5. OTHER EVENTS AND REGULATION FD DISCLOSURE.

On July 17, 2002, Dana Corporation issued the news release that is attached to this report as Exhibit A to PR Newswire, for immediate release to national newspapers and news wire services.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dana Corporation

(Registrant)

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Date: July 17, 2002

By: /s/ Michael L. DeBacker

Michael L. DeBacker
Vice President, General Counsel and
Secretary

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Exhibit A

(Dana Logo)
FOR IMMEDIATE RELEASE

CONTACT: Gary Corrigan
(419) 535-4813
gary.corrigan@dana.com

DANA CORPORATION REPORTS SECOND-QUARTER EARNINGS

Continued Progress Drives Earnings Improvement, Significant Cash Flow

TOLEDO, Ohio, July 17, 2002 - Dana Corporation (NYSE: DCN) announced improved second-quarter earnings today, largely due to the benefits of its restructuring actions.

Second-quarter sales were \$2.8 billion, comparable to sales for the same period last year. Net income totaled \$52 million, or 35 cents per share. This compares with net income of \$14 million, or 10 cents per share, during the second quarter of 2001, which included goodwill amortization of \$8 million after tax.

Net income this quarter included \$42 million of charges related to Dana's restructuring plan announced last October. These charges were partially offset by a \$27 million gain from the sale of selected subsidiaries of its Dana Credit Corporation (DCC) leasing services unit.

Exclusive of the non-recurring items, Dana's net income totaled \$67 million, or 45 cents per share, in line with its previously announced expectations. Net income during the second quarter of 2001, excluding non-recurring items, was \$26 million, or 17 cents per share.

"Operating income for the quarter doubled in comparison to last year on essentially the same level of sales. These improved results are primarily attributable to our restructuring initiatives," said Dana Chairman and CEO Joe Magliochetti. "This is particularly evident in our automotive aftermarket and engine parts operations, which have improved their performance significantly this quarter.

"In addition, light-duty and commercial-vehicle production remained strong during the quarter, exceeding our projections and further supporting our results," he said. "We also benefited from stronger earnings from affiliates and currency effects."

FIRST-HALF RECAP

Dana's six-month consolidated sales were \$5.3 billion, down slightly from \$5.5 billion in the same period last year. Excluding non-recurring items, net income was \$95 million, or 63 cents per share, compared with \$27 million, or 18 cents per share, in 2001.

The company adopted new accounting standard FAS 142, which resulted in an after-tax charge of \$220 million during the first quarter of 2002. Dana also recorded \$79 million in restructuring charges during the first six months of the year and benefited from a \$27 million gain on the sale of certain DCC subsidiaries. As a result, the reported net loss for the first six months of 2002 was \$177 million, or \$1.19 per share. In the same period last year, the

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reported net loss was \$13 million, or 8 cents per share, including net, non-recurring charges of \$40 million, or 26 cents per share, and goodwill amortization of \$15 million after tax.

RESTRUCTURING UPDATE

During the second quarter, Dana recorded after-tax charges of \$42 million related to its \$445 million restructuring plan announced last October, bringing the total charges recorded to date to \$358 million, or approximately 80 percent of the total anticipated program.

(more)

Among the elements of the restructuring are a workforce reduction of more than 15 percent and the planned closure or consolidation of more than 30 facilities. Through June 30, Dana had reduced its permanent workforce by approximately 8 percent, closed 14 facilities, and announced plans to close 14 others. The company expects to record substantially all of the charges and complete most of the actions related to this restructuring plan by the end of 2002.

STRONG CASH FLOW

During the second quarter, the company reported strong cash flow from operations due to improved working capital efficiencies and tight control of capital expenditures.

"Our operations continue to make outstanding progress on the working-capital front," said Chief Financial Officer Bob Richter, "and we now expect the total reduction in working capital for the year to be at least \$200 million. This, coupled with other cash from operating activities, divestitures, and asset sales, should allow us to reduce debt by more than \$500 million this year. This is even after allowing for up to \$300 million in cash payments for restructuring."

OUTLOOK

Commenting on the company's outlook for the balance of the year, Mr. Magliochetti said, "With regard to our markets, we now believe 2002 North American light-vehicle production will be about 15.8 million units. This reflects the stronger-than-expected first-half production, combined with our cautious forecast for volumes in the second half. Production is typically lower in the third and fourth quarters, and we remain concerned that significant sales may have been pulled forward as a result of light-vehicle incentives.

"On the commercial vehicle side, we now expect North American Class 8 vehicle builds to be 150,000 to 155,000 units for the full year," he added. "We saw about 80,000 units built during the first half of the year, largely due to pre-buying of Class 8 trucks. We expect that this will continue into the third quarter, with fourth-quarter demand being decidedly weaker.

"With all of this said, we expect to continue realizing benefits from our restructuring efforts," Mr. Magliochetti said. "As a result, we look to have a solid second half, with earnings per share in the range of 50 to 55 cents before non-recurring items. And, we expect to be very well positioned for a strong 2003."

QUARTERLY CONFERENCE CALL SCHEDULED TODAY AT 10 A.M. EDT

Dana will discuss its second-quarter results in a conference call at 10 a.m. (EDT) today. The call may be accessed via Dana's web site (www.dana.com), where it will be accompanied by a slide presentation, or by dialing (800) 275-3210. Please dial into the conference 15 minutes prior to the call. An audio recording of this conference call will be available after 4 p.m. (EDT) today. To access this recording, please dial (800) 537-8823. A webcast replay of the call will be available at 6 p.m. today and is also accessible via the Dana web site.

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Dana Corporation is a global leader in the design, engineering, and manufacture of value-added products and systems for automotive, commercial, and off-highway vehicle manufacturers and their related aftermarkets. The company employs approximately 70,000 people worldwide. Founded in 1904 and based in Toledo, Ohio, Dana operates hundreds of technology, manufacturing, and customer service facilities in 34 countries. The company reported sales of \$10.3 billion in 2001.

Certain statements contained herein (including our forecasts, beliefs, and expectations) constitute "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve assumptions, uncertainties, and risks, and Dana's actual results, performance, or achievements may differ materially from those expressed or implied in these statements. Among the factors that could affect Dana's actual results are the impact of national and international economic conditions (including additional adverse effects from terrorism or hostilities) on production and sales by the company and its vehicular customers; the company's ability to complete the sale of the Dana Credit Corporation businesses and other divestitures as contemplated; and the success and timing of the company's restructuring, cost reduction and cash management programs. Additional factors are contained in Dana's public filings with the Securities and Exchange Commission. Dana does not undertake to update any forward-looking statements contained herein.

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(IN MILLIONS, EXCEPT
PER SHARE AMOUNTS)

UNAUDITED

	THREE MONTHS ENDED JUNE 30	
	2001	2002
Sales	\$ 2,768	\$ 2,789
Net income, excluding non-recurring items	\$ 26	\$ 67
Non-recurring items		
Severance costs	(2)	(28)
Exit and other costs	(1)	(8)
Asset impairment charges	(1)	(6)
Gain (loss) on divestitures	(8)	27
	(12)	(15)
Net income, including non-recurring items	14	52
Basic earnings per share		
Income before non-recurring items	\$ 0.17	\$ 0.45
Non-recurring items	(0.07)	(0.10)
Net income	0.10	0.35
Diluted earnings per share		
Income before non-recurring items	\$ 0.17	\$ 0.45
Non-recurring items	(0.07)	(0.10)
Net income	0.10	0.35

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Average shares outstanding -		
For Basic EPS	148	149
For Diluted EPS	149	149
	SIX MONTHS ENDED JUNE 30	
	-----	-----
	2001	2002
	-----	-----
Sales	\$ 5,499	\$ 5,310
Net Income, excluding non-recurring items and effect of change in accounting	27	95
Non-recurring items		
Severance costs	(9)	(41)
Exit and other costs	(6)	(17)
Asset impairment charges	(5)	(21)
Gain (loss) on divestitures	(20)	27
	-----	-----
	(40)	(52)
Effect of change in accounting		(220)
Net Loss, including non-recurring items and effect of change in accounting	(13)	(177)
Basic earnings per share		
Income before non-recurring items and effect of change in accounting	0.18	0.64
Non-recurring items	(0.26)	(0.35)
Effect of change in accounting		(1.48)
Net loss	(0.08)	(1.19)
Diluted earnings per share		
Income before non-recurring items and effect of change in accounting	0.18	0.63
Non-recurring items	(0.26)	(0.34)
Effect of change in accounting		(1.48)
Net loss	(0.08)	(1.19)
Average shares outstanding-		
For Basic EPS	148	149
For Diluted EPS	149	149

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DANA CORPORATION
STATEMENT OF INCOME (UNAUDITED)
JUNE 30, 2002
(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

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	THREE MONTHS ENDED JUNE 30	
	2001	2002
Net sales	\$ 2,768	\$ 2,789
Revenue from lease financing and other income	29	77
	2,797	2,866
Costs and expenses		
Cost of sales	2,414	2,447
Selling, general and administrative expenses	271	245
Restructuring charges	4	56
Interest expense	79	66
	2,768	2,814
Income before income taxes	29	52
Estimated taxes on income	(16)	(12)
Minority interest	(4)	(3)
Equity in earnings of affiliates	5	15
Net income	\$ 14	\$ 52
Net income per common share -		
Basic	\$ 0.10	\$ 0.35
Diluted	\$ 0.10	\$ 0.35
Average shares outstanding -		
For Basic EPS	148	149
For Diluted EPS	149	149

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DANA CORPORATION
STATEMENT OF INCOME (UNAUDITED)
JUNE 30, 2002
(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

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	SIX MONTHS ENDED JUNE 30	
	2001	2002
Net sales	\$ 5,499	\$ 5,310
Revenue from lease financing and other income	51	130
	5,550	5,440
Costs and expenses		
Cost of sales	4,857	4,683
Selling, general and administrative expenses	533	493
Restructuring charges	26	95
Interest expense	163	134
	5,579	5,405
Income (loss) before income taxes	(29)	35
Estimated taxes on income	7	(16)
Minority interest	(5)	(9)
Equity in earnings of affiliates	14	33
Net income (loss) before effect of change in accounting	(13)	43
Effect of change in accounting	--	(220)
Net loss	\$ (13)	\$ (177)
Basic earnings (loss) per share		
Income (loss) before effect of change in accounting	\$ (0.08)	\$ 0.29
Effect of change in accounting	--	(1.48)
Net loss	\$ (0.08)	\$ (1.19)
Diluted earnings (loss) per share		
Income (loss) before effect of change in accounting	\$ (0.08)	\$ 0.29
Effect of change in accounting	--	(1.48)
Net loss	\$ (0.08)	\$ (1.19)
Average shares outstanding -		
For Basic EPS	148	149
For Diluted EPS	149	149

DANA CORPORATION
 CONDENSED BALANCE SHEET
 JUNE 30, 2002
 (IN MILLIONS)

ASSETS	DECEMBER 31 2001	JUNE 30 2002
-----	-----	-----
Current assets		
Cash and marketable securities	\$ 199	\$ 318
Accounts receivable		
Trade	1,371	1,702
Other	371	286
Inventories	1,299	1,234
Other current assets	557	576
	-----	-----
Total current assets	3,797	4,116
	-----	-----
Property, plant and equipment, net	3,133	3,028
Investment in leases	1,068	941
Investments and other assets	2,209	2,130
	-----	-----
Total assets	\$10,207	\$10,215
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		

Accounts payable and other		
current liabilities	\$ 2,369	\$ 2,600
Notes payable	1,120	754
	-----	-----
Total current liabilities	3,489	3,354
	-----	-----
Long-term debt	3,008	3,280
Deferred employee benefits		
and other noncurrent liabilities	1,640	1,727
Minority interest	112	105
Shareholders' equity	1,958	1,749
	-----	-----
Total liabilities and		
shareholders' equity	\$10,207	\$10,215
	=====	=====

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DANA CORPORATION
CONDENSED STATEMENT OF CASH FLOWS (UNAUDITED)
JUNE 30, 2002
(IN MILLIONS)

	THREE MONTHS ENDED JUNE 30	
	2001	2002
	-----	-----
Net income	\$ 14	\$ 52
Depreciation and amortization	135	121
Asset impairment	8	9
Loss (gain) on divestitures	8	(29)
Working capital change	30	53
Other	46	(2)
	-----	-----
Net cash from operating activities	241	204
	-----	-----
Purchases of property, plant and equipment	(114)	(90)
Purchases of assets to be leased	(2)	
Payments received on leases	9	16
Net loans to customers	25	17
Acquisitions	(21)	
Divestitures	11	82
Other	38	11
	-----	-----
Net cash flows - investing activities	(54)	36
	-----	-----
Net change in short-term debt	(58)	(199)
Proceeds from long-term debt	1	35
Payments on long-term debt	(81)	(33)
Dividends paid	(46)	(2)
Other		2
	-----	-----
Net cash flows - financing activities	(184)	(197)
	-----	-----
Net change in cash and cash equivalents	3	43
Cash and cash equivalents - beginning of period	150	275
	-----	-----
Cash and cash equivalents - end of period	\$ 153	\$ 318
	=====	=====

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DANA CORPORATION
CONDENSED STATEMENT OF CASH FLOWS (UNAUDITED)
JUNE 30, 2002
(IN MILLIONS)

SIX MONTHS ENDED JUNE 30	
2001	2002
-----	-----

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Net loss	\$ (13)	\$ (177)
Depreciation and amortization	271	242
Change in accounting for goodwill		220
Asset impairment	8	30
Loss (gain) on divestitures	20	(34)
Working capital change	9	24
Other	58	(30)
	-----	-----
Net cash from operating activities	353	275
	-----	-----
Purchases of property, plant and equipment	(238)	(165)
Purchases of assets to be leased	(32)	(26)
Payments received on leases	19	25
Net loans to customers	85	14
Acquisitions	(21)	
Divestitures	26	92
Other	58	54
	-----	-----
Net cash flows - investing activities	(103)	(6)
	-----	-----
Net change in short-term debt	38	(211)
Proceeds from long-term debt	44	285
Payments on long-term debt	(267)	(224)
Dividends paid	(92)	(3)
Other	1	3
	-----	-----
Net cash flows - financing activities	(276)	(150)
	-----	-----
Net change in cash and cash equivalents	(26)	119
Cash and cash equivalents - beginning of period	179	199
	-----	-----
Cash and cash equivalents - end of period	\$ 153	\$ 318
	=====	=====

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DANA CORPORATION (INCLUDING DANA CREDIT CORPORATION ON THE EQUITY BASIS) STATEMENT OF INCOME (UNAUDITED) JUNE 30, 2002 (IN MILLIONS)

	THREE MONTHS ENDED JUNE 30	
	2001	2002
	-----	-----
Net sales	\$ 2,768	\$ 2,789
Other income (expense)	(12)	14
	-----	-----
	2,756	2,803
	-----	-----
Costs and expenses		
Cost of sales	2,429	2,461

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Selling, general and administrative expenses	245	215
Restructuring charges	4	56
Interest expense	49	45
	-----	-----
	2,727	2,777
	-----	-----
Income before income taxes	29	26
Estimated taxes on income	(17)	(15)
Minority interest	(3)	(3)
Equity in earnings of affiliates	5	44
	-----	-----
Net income	\$ 14	\$ 52
	=====	=====

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DANA CORPORATION (INCLUDING DANA CREDIT CORPORATION ON THE EQUITY BASIS) STATEMENT OF INCOME (UNAUDITED) JUNE 30, 2002 (IN MILLIONS)

	SIX MONTHS ENDED JUNE 30	
	2001	2002
	-----	-----
Net sales	\$ 5,499	\$ 5,310
Other income (expense)	(25)	28
	-----	-----
	5,474	5,338
	-----	-----
Costs and expenses		
Cost of sales	4,890	4,712
Selling, general and administrative expenses	482	437
Restructuring charges	26	95
Interest expense	104	91
	-----	-----
	5,502	5,335
	-----	-----
Income (loss) before income taxes	(28)	3
Estimated taxes on income	6	(15)
Minority interest	(5)	(9)
Equity in earnings of affiliates	14	64
	-----	-----

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Income (loss) before effect of change in accounting	(13)	43
Effect of change in accounting	-----	-----
Net loss	\$ (13) =====	\$ (177) =====

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DANA CORPORATION
(INCLUDING DANA CREDIT CORPORATION ON THE EQUITY BASIS)
CONDENSED BALANCE SHEET (UNAUDITED)
JUNE 30, 2002
(IN MILLIONS)

	DECEMBER 31 2001	JUNE 30 2002
ASSETS	-----	-----
Current assets		
Cash and marketable securities	\$ 182	\$ 301
Accounts receivable		
Trade	1,371	1,702
Other	253	288
Inventories	1,299	1,234
Other current assets	518	517
	-----	-----
Total current assets	3,623	4,042
	-----	-----
Property, plant and equipment, net	2,778	2,680
Investments and other assets	2,164	2,074
	-----	-----
Total assets	\$8,565 =====	\$8,796 =====
LIABILITIES AND SHAREHOLDERS' EQUITY		

Accounts payable and other current liabilities	\$2,325	\$2,650
Notes payable	617	370
	-----	-----
Total current liabilities	2,942	3,020
	-----	-----
Long-term debt	2,155	2,432
Deferred employee benefits and other noncurrent liabilities	1,400	1,492
Minority interest	110	103
Shareholders' equity	1,958	1,749
	-----	-----

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Total liabilities and shareholders' equity	\$8,565 =====	\$8,796 =====
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DANA CORPORATION
(INCLUDING DANA CREDIT CORPORATION ON AN EQUITY BASIS)
CONDENSED STATEMENT OF CASH FLOWS (UNAUDITED)
JUNE 30, 2002
(IN MILLIONS)

	THREE MONTHS ENDED JUNE 30	
	2001	2002
Net income	\$ 14	\$ 52
Depreciation and amortization	108	97
Asset impairment	8	9
Loss on divestitures	8	2
Working capital change	25	58
Other	7	(20)
Net cash from operating activities	170	198
Purchases of property, plant and equipment	(90)	(70)
Acquisitions	(21)	
Divestitures	11	19
Other	14	1
Net cash flows - investing activities	(86)	(50)
Net change in short-term debt	(7)	(91)
Payments on long-term debt	(20)	(11)
Dividends paid	(46)	(2)
Other	(1)	2
Net cash flows - financing activities	(74)	(102)
Net change in cash and cash equivalents	10	46
Cash and cash equivalents - beginning of period	136	255
Cash and cash equivalents - end of period	\$ 146	\$ 301

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DANA CORPORATION
(INCLUDING DANA CREDIT CORPORATION ON AN EQUITY BASIS)
CONDENSED STATEMENT OF CASH FLOWS (UNAUDITED)
JUNE 30, 2002
(IN MILLIONS)

SIX MONTHS ENDED JUNE 30

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	2001	2002
Net loss	\$ (13)	\$ (177)
Depreciation and amortization	219	195
Change in accounting for goodwill		220
Asset impairment	8	30
Loss (gain) on divestitures	20	(3)
Working capital change	(43)	25
Other	31	(39)
Net cash from operating activities	222	251
Purchases of property, plant and equipment	(164)	(134)
Acquisitions	(21)	
Divestitures	26	29
Other	21	(6)
Net cash flows - investing activities	(138)	(111)
Net change in short-term debt	176	(125)
Proceeds from long-term debt	10	250
Payments on long-term debt	(182)	(146)
Dividends paid	(92)	(3)
Other	1	3
Net cash flows - financing activities	(87)	(21)
Net change in cash and cash equivalents	(3)	119
Cash and cash equivalents - beginning of period	149	182
Cash and cash equivalents - end of period	\$ 146	\$ 301

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INVESTOR RELATIONS Dana Corporation Quarterly Financial Information (Unaudited) For Six Months Ended June 30, 2002 (in millions)

	EXTERNAL SALES		INTER-SEGMENT SALES			EBIT
	01	02	01	02	01	02
	--	--	--	--	--	--
Automotive Systems Group	\$ 1,993	\$ 1,950	\$ 66	\$ 48	\$ 139	\$ 122
Automotive Aftermarket Group	1,310	1,310	7	7	6	64
Engine and Fluid Management Group	1,156	1,099	72	70	74	74
Commercial Vehicle Systems	623	570	48	57	22	30
Off-Highway Systems Group	343	335	15	9	23	24
Dana Commercial Credit						
Other	74	46	14	8	(109)	(117)
Goodwill Amortization					(18)	

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Total Operations	5,499	5,310	222	199	137	197
Restructuring and nonrecurring items					(63)	(109)
Effect of Change in Accounting						(289)
Consolidated	\$ 5,499	\$ 5,310	\$ 222	\$ 199	\$ 74	\$ (201)
North America	\$ 4,148	\$ 4,019	\$ 49	\$ 49	\$ 214	\$ 242
Europe	928	871	45	42	41	38
South America	260	251	41	89	9	31
Asia Pacific	163	169	1	1	1	6
Dana Commercial Credit						
Other					(110)	(120)
Goodwill Amortization					(18)	
Total Operations	5,499	5,310	136	181	137	197
Restructuring and nonrecurring items					(63)	(109)
Effect of Change in Accounting						(289)
Consolidated	\$ 5,499	\$ 5,310	\$ 136	\$ 181	\$ 74	\$ (201)
	OPERATING PAT		NET PROFIT		NET ASSETS	
	01	02	01	02	01	02
	--	--	--	--	--	--
Automotive Systems Group	\$ 92	\$ 95	\$ 47	\$ 51	\$ 1,830	\$ 1,9
Automotive Aftermarket Group	4	39	(31)	5	1,594	1,2
Engine and Fluid Management Group	48	48	23	25	1,490	1,0
Commercial Vehicle Systems	13	18	(4)	2	367	2
Off-Highway Systems Group	14	15	7	8	424	3
Dana Commercial Credit	12	17	12	17	180	2
Other	(141)	(137)	(12)	(13)	214	
Goodwill Amortization	(15)		(15)			
Total Operations	27	95	27	95	6,099	5,1
Restructuring and nonrecurring items	(40)	(52)	(40)	(52)		
Effect of Change in Accounting		(220)		(220)		
Consolidated	\$ (13)	\$ (177)	\$ (13)	\$ (177)	\$ 6,099	\$ 5,1
North America	\$ 127	\$ 147	\$ 39	\$ 59	\$ 4,079	\$ 3,3
Europe	30	36	9	16	1,272	1,2
South America	(4)	19	(11)	14	538	3
Asia Pacific		4	(5)	(1)	136	1
Dana Commercial Credit	12	17	12	17	180	2
Other	(123)	(128)	(2)	(10)	(106)	(1
Goodwill Amortization	(15)		(15)			
Total Operations	27	95	27	95	6,099	5,1
Restructuring and						

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nonrecurring items	(40)	(52)	(40)	(52)		
Effect of Change in Accounting		(220)		(220)		
	-----	-----	-----	-----	-----	-----
Consolidated	\$ (13)	\$ (177)	\$ (13)	\$ (177)	\$ 6,099	\$ 5,1
	=====	=====	=====	=====	=====	=====

See Note 13 to Dana's 2001 Annual Report for further information (WWW.Dana.Com)

FOR MORE INFORMATION

(WWW.Dana.Com) - Dial-For-Dana U.S. or Canada 800-537-8823; OH 800-472-8810

E-Mail Greg.Smietanski@Dana.com or Karen.Crawford@Dana.Com

Dana Investor Relations 419-535-4635

INVESTOR RELATIONS Dana Corporation Quarterly Financial Information (Unaudited) Q2 - 2002 (in millions)

	EXTERNAL SALES		INTER-SEGMENT SALES		
	01	02	01	02	
Automotive Systems Group	\$ 1,022	\$ 1,014	\$ 32	\$ 26	\$
Automotive Aftermarket Group	673	684	4	4	
Engine and Fluid Management Group	570	570	36	36	
Commercial Vehicle Systems	302	320	25	31	
Off-Highway Systems Group	165	177	7	2	
Dana Commercial Credit					
Other	36	24	7	3	
Goodwill Amortization					
	-----	-----	-----	-----	-----
Total Operations	2,768	2,789	111	102	
Restructuring and nonrecurring items					
Effect of Change in Accounting					
	-----	-----	-----	-----	-----
Consolidated	\$ 2,768	\$ 2,789	\$ 111	\$ 102	\$
	=====	=====	=====	=====	=====
North America	\$ 2,114	\$ 2,119	\$ 22	\$ 23	\$
Europe	439	448	22	21	
South America	133	130	22	47	
Asia Pacific	82	92	1		
Dana Commercial Credit					
Other					
Goodwill Amortization					
	-----	-----	-----	-----	-----
Total Operations	2,768	2,789	67	91	
Restructuring and nonrecurring items					
Effect of Change in Accounting					

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Consolidated	----- \$ 2,768 =====	----- \$ 2,789 =====	----- \$ 67 =====	----- \$ \$ 91 =====	----- \$ =====
	OPERATING PAT -----		NET PROFIT -----		
	01	02	01	02	
Automotive Systems Group	\$ 52	\$ 54	\$ 30	\$ 32	\$
Automotive Aftermarket Group	11	25	(6)	8	
Engine and Fluid Management Group	23	29	11	17	
Commercial Vehicle Systems	7	14	(1)	5	
Off-Highway Systems Group	6	9	3	5	
Dana Commercial Credit	6	7	6	7	
Other	(71)	(71)	(9)	(7)	
Goodwill Amortization	(8)		(8)		
Total Operations	----- 26	----- 67	----- 26	----- 67	-----
Restructuring and nonrecurring items	(12)	(15)	(12)	(15)	
Effect of Change in Accounting					
Consolidated	----- \$ 14 =====	----- \$ 52 =====	----- \$ 14 =====	----- \$ 52 =====	----- \$ =====
North America	\$ 81	\$ 91	\$ 38	\$ 47	\$
Europe	10	16	1	7	
South America		14	(4)	11	
Asia Pacific	(1)	3	(3)		
Dana Commercial Credit	6	7	6	7	
Other	(62)	(64)	(4)	(5)	
Goodwill Amortization	(8)		(8)		
Total Operations	----- 26	----- 67	----- 26	----- 67	-----
Restructuring and nonrecurring items	(12)	(15)	(12)	(15)	
Effect of Change in Accounting					
Consolidated	----- \$ 14 =====	----- \$ 52 =====	----- \$ 14 =====	----- \$ 52 =====	----- \$ =====

See Note 13 to Dana's 2001 Annual Report for further information (WWW.Dana.Com)

FOR MORE INFORMATION

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