Edgar Filing: WD 40 CO - Form 10-Q

WD 40 CO Form 10-Q January 09, 2019 UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT C 1934
For the quarterly period ended November 30, 2018
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT O 1934
For the transition period from to
Commission File Number: 000-06936
WD-40 COMPANY
(Exact name of registrant as specified in its charter)
Delaware 95-1797918 (State or other jurisdiction (I.R.S. Employer

Identification No.)

92131

(Zip code)

of incorporation or organization)

(Address of principal executive offices)

9715 Businesspark Avenue, San Diego, California

Registrant's telephone number, including area code: (619) 275-1400

#### Edgar Filing: WD 40 CO - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically, every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

The number of outstanding shares of the registrant's common stock, par value \$0.001 per share, as of January 4, 2019 was 13,824,339.

1

## Edgar Filing: WD 40 CO - Form 10-Q

### WD-40 COMPANY

# QUARTERLY REPORT ON FORM 10-Q

For the Quarter Ended November 30, 2018

### TABLE OF CONTENTS

## PART I — FINANCIAL INFORMATION

		Page
Item 1.	Financial Statements (Unaudited)	
	Condensed Consolidated Balance Sheets	3
	Condensed Consolidated Statements of Operations	4
	Condensed Consolidated Statements of Comprehensive Income	5
	Condensed Consolidated Statement of Shareholders' Equity	6
	Condensed Consolidated Statements of Cash Flows	7
	Notes to Condensed Consolidated Financial Statements	8
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	23
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	36
Item 4.	Controls and Procedures	36
<u>PART</u> I	<u>I — OTHER INFORMAT</u> ION	
Item 1.	<u>Legal Proceedings</u>	37
Item 1A.	Risk Factors	37
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	37
Item 6.	Exhibits	38

2

### PART 1 - FINANCIAL INFORMATION

Item 1. Financial Statements

### WD-40 COMPANY

### CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited and in thousands, except share and per share amounts)

	November 30, 2018	August 31, 2018
Assets		
Current assets:		
Cash and cash equivalents	\$ 31,574	\$ 48,866
Short-term investments	216	219
Trade accounts receivable, less allowance for doubtful		
accounts of \$282 and \$340 at November 30, 2018		
and August 31, 2018, respectively	69,850	69,025
Inventories	39,339	36,536
Other current assets	5,253	13,337
Total current assets	146,232	167,983
Property and equipment, net	36,412	36,357
Goodwill	95,547	95,621
Other intangible assets, net	12,735	13,513
Deferred tax assets, net	508	511
Other assets	3,066	3,074
Total assets	\$ 294,500	\$ 317,059
Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable	\$ 19,730	\$ 19,115
Accrued liabilities	17,382	26,240
Accrued payroll and related expenses	11,443	14,823
Short-term borrowings	16,662	23,600
Income taxes payable	1,670	2,125
Total current liabilities	66,887	85,903
Long-term borrowings	62,400	62,800
Deferred tax liabilities, net	11,447	11,050
Other long-term liabilities	1,798	1,817
Total liabilities	142,532	161,570

Commitments and Contingencies (Note 12)

Shareholders' equity: