Industrias Bachoco S.A.B. de C.V. Form 6-K February 13, 2009

**CONFORMED** 

Securities and Exchange Commission Washington, D.C. 20549

## FORM 6-K

Report of Foreign Issuer Pursuant to Rule 13a-16 Or 15d-16 Of The Securities Exchange Act of 1934

For the month of February 12, 2009

# BACHOCO INDUSTRIES

(Translation of Registrant's name into English)

Avenida Tecnológico No. #401 38010 Celaya, Guanajuato (Address of principal office)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)
(Check One) Form 20-F X Form 40-F
(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing information to the Commission pursuant to Rule 12g-3-2(b) under the Securities Exchange Act of 1934.)
(Check One) Yes No X
(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b). 82

## Industrias Bachoco Announces Fourth Quarter and 2008 Full Year Results

Celaya, Gto., Mexico, - February 12, 2009 - Industrias Bachoco S.A.B. de C.V. ("Bachoco" or "the Company") (NYSE: IBA; BMV: Bachoco), Mexico's leading producer and processor of poultry products, announced today its unaudited results corresponding to the fourth quarter and full year ended December 31, 2008. All figures have been prepared in accordance with Mexican GAAP. In line with the Mexican Accounting Principles, data for 2008 is presented in nominal pesos while that of 2007 is presented in constant pesos as of December 31, 2007.

## Highlights:

- Total sales in 4Q 2008 increased 23.3% when compared with the same period of 2007; recording the highest sales level in a quarter in the Company's history, and increasing 10.4% for the full year.
- Chicken sales volume increased of 7.1% in the period, traditionally the best quarter of a year, and a 4.9% during 2008.
- The Company recorded a negative operating margin of 1.4% during 4Q 2008 but a positive EBITDA margin of 1.4%.
- Net loss per share in 4Q 2008 was Ps. 1.46, or US\$1.26 per ADR, compared to a net income per share of Ps. 0.30, or US\$0.26, per ADR reported in the same 2007 period.

## CEO's Comments:

Cristóbal Mondragon, Bachoco's CEO, stated, "During the quarter, the Company had to tackle several adverse conditions that again affected our results: inventory on hand at higher cost, currently being consumed, affected our cost of sales, and the Mexican economy slowed down following global trends, which led us to post negative results in terms of operating margin. In addition, the abrupt depreciation of the Mexican peso against the US dollar also affected our operating results, but mainly affected our net margins for the quarter.

"Despite this adverse environment, and oversupply conditions in the chicken market at the beginning of the quarter, which were later reversed in the end, we were able to record encouraging results. We recorded the highest sales level for a quarter in the Company's history; particularly robust was the volume of chicken sold, our main product line, while reporting strong results in table eggs, our second main business line.

"In terms of EBITDA, we achieved positive results and by the end of the quarter we also registered positive operating levels that have spilled over to the beginning of 2009.

"As we have reported during the quarter, our comprehensive financial cost was strongly affected by the abrupt depreciation of the Mexican peso against the US dollar given our hedging position; however, our strong financial position will allow us to face the conditions ahead.

"The Company has successfully implemented several measures to wane the impact of such a challenging scenario, like: the restructuring of the derivatives portfolio, the optimization of the product mix, better services for customers, and productivity improvements, among others. We trust that such strategies will contribute with positive results to the Company's performance and will allow us to obtain better results in the near future," concluded Mr. Mondragón.

## Releases during the quarter:

- § October 14, Bachoco Informs the Effects of the Financial Volatility on Its Financial Position.
- § December 15, Bachoco provides a major disclosure about its financial derivatives position.

To see the complete versions of these releases, please visit our web page. www.bachoco.com.mx

## FOURTH QUARTER 2008 RESULTS

#### Net Sales

Net sales for the quarter were Ps. 5,674.3 million, 23.3% above the Ps. 4,602.6 million reported in 4Q07. This increase was mainly driven by higher sales in the main business lines: chicken sales rose 26.6%, while table eggs sales increased 15.8% and swine sales increased 46.2%.

Net Sales	4Q08 (%)	4Q07 (%)
CHICKEN	77.7	75.7
EGGS	10.0	10.6
BALANCED FEED	6.4	7.7
SWINE	1.1	0.9
OTHER LINES	4.8	5.1
TOTAL COMPANY	100.0	100.0

## **Operating Results**

Bachoco's fourth quarter gross margin was 9.8%, below the 17.0% reached in the same 2007 quarter. Said decrease is attributed to a 34.0% increase in the cost of sales. During this quarter cost of sales remained affected by the high costs of raw materials, basically corn and soy bean meal.

The Company had an operating loss of Ps. 79.1 million, compared to an operating profit of Ps. 200.6 million in the same 2007 quarter. Even when operating expenses increased 9.3% during the quarter, the operating expenses as a percentage of sales decreased when compared to the same period of 2007.

The EBITDA result was positive and amounted to Ps. 76.8 million, compared with Ps. 347.6 million reached in the same period of 2007.

### Taxes

During the fourth quarter, the Company recognized a positive provision for income tax and deferred income taxes amounting to Ps. 247.0 million.

#### Comprehensive Financial Income (Cost)

The depreciation of the Mexican exchange rate during fourth quarter strongly impacted our hedging structure, which added to the mark-to-market valuations, affected our financial comprehensive cost. The Company's financial comprehensive cost amounted to Ps. 1,056.0 million during the quarter, compared to a financial comprehensive cost of Ps. 10.2 million reported in the same quarter last year.

### Net Income

During the fourth quarter the Company reported a negative net majority income result of Ps. 873.5 million, or Ps. 1.46 per share (US\$1.26 per ADR), compared to a net majority income of Ps. 180.3 million, or Ps. 0.30 per share (US\$0.26 per ADR) reported in the same 2007 period.

#### RESULTS BY BUSINESS SEGMENT

#### Chicken

The results recorded for the chicken business line were strong during the fourth quarter; sales increased 26.6% as chicken prices rose 18.1%, and volume increased 7.1% from the previous year. The Company was able to transfer part of its cost increases to chicken prices. It is also worth noting that this result is also attributed to seasonality factors.

### Table Eggs

The table egg business line also remained strong; sales increased by 15.8% during the quarter as egg prices rose 20.9%, which was partially offset by a 4.2% decrease in volume.

#### Balanced Feed

Sales of balanced feed increased 2.0% during the fourth quarter, as balanced feed prices jumped by 29.2%, but the positive impact was offset by the significant decline in volume of 21.1% when compared to the previous year. This business line is directly affected by the ongoing increases of raw materials prices that occurred during 2008.

#### Swine

Demand and supply remained stable during this quarter, swine sales significantly increased by 46.6% from 4Q07, driven by a 35.2% increase in swine prices and 8.1% in volume sold.

#### Other Lines

Sales of other lines increased 18.7% mainly due to higher turkey sales.

### **YEAR 2008**

### Net Sales

Net sales for 2008 amounted to Ps. 20,109.6 million, 10.4% above the Ps. 18,208.8 million reported in 2007. The increase was driven by the growth in all the business lines: a 9.5% increase in chicken sales, 20.4% in table eggs sales, 35.3% in swine sales, and 0.9% increases in sales of balanced feed and 18.0% in other lines.

	Year 2008	Year 2007
Net Sales	(%)	(%)
CHICKEN	76.9	77.6
EGGS	10.5	9.6
BALANCED FEED	7.3	8.0
SWINE	1.1	0.9
OTHER LINES	4.2	3.9
TOTAL COMPANY	100.0	100.0

#### **Operating Results**

The Company's gross margin for year was 13.1%, lower than the 20.5% reported in 2007, reflecting the steady raw materials price increases during the whole year, as well as increase in the exchange rate between peso-USD. Operating profit was Ps. 233.2 million, lower than the Ps. 1,487.8 million reached during the year 2007. EBITDA amounted to Ps. 837.8 million, below the Ps. 2,059.2 million of the same 2007 period. EBITDA margin was 4.2% during the year.

## Edgar Filing: Industrias Bachoco S.A.B. de C.V. - Form 6-K

#### Taxes

The Company recognized a positive provision for income taxes and deferred income taxes amounting to Ps. 543.1 million.

## Comprehensive Financial Income (Cost)

The Company had a financial comprehensive cost for the year amounting to Ps. 1,308.4 million, which compares to a financial comprehensive income of Ps. 98.2 millions reported in 2007. As the Company previously announced, the negative effect of its hedging instruments resulted from the high cost of its raw materials and the volatility of the exchange rate (peso-USD). The main effect was a realized loss in its hedging instruments registered as interest expenses and financing cost, and mark-to-market valuations registered as interest income.

#### Net Income

The Company recorded a net loss for 2008 of Ps. 548.5 million, or Ps. 0.91 per share (US\$0.79 per ADR), compared to net income of Ps. 1,278.3 million, or Ps. 2.13 per share (US\$1.85 per ADS) reported in 2007.

#### **Balance Sheet**

Despite the adverse conditions, the Company's financial structure remained healthy, and allowed the Company to face all its commitments. Cash and cash equivalents totaled Ps. 1,972.2 million as of December 31, 2008, below the Ps. 3,040.0 million reported in 2007. Said decrease was mainly driven by larger inventory and higher CAPEX, which accounted for Ps. 1,052.7 million during 2008. The total debt outstanding as of December 31, 2008 amounted to Ps. 625.9 million.

#### Outlook

- The Company expects the peso-USD exchange rate to remain volatile.
- The worldwide decrease in the costs of raw material will benefit the Company's cost of sales at the beginning of 2009.
  - We expect a strong demand and good level of chicken prices during the first quarter of 2009.

## Company Description

Industrias Bachoco S.A.B. de C.V. (also referred to in this report as Bachoco or the Company) is the largest poultry company in Mexico, with over 700 production and distribution facilities currently organized in nine complexes throughout the country. Bachoco's main business lines are: chicken, egg, and balanced feed, among others. The Company is also present in other businesses like swine, beef, margarine and turkey in Mexico. The Company's headquarters are in Celaya, Guanajuato, located in Mexico's central region. For more information, please visit Bachoco's website at http://www.bachoco.com.mx or contact our IR department.

This press release contains certain forward-looking statements that are subject to a number of uncertainties, assumptions and risk factors that may influence its accuracy. Actual results may differ. Factors that could cause these projections to differ, include, but are not limited to: supply and demand, industry competition, environmental risks, economic and financial market conditions in Mexico and operating cost estimates. For more information regarding Bachoco and its outlook, please contact the Company's Investor Relations Department.

# Industrias Bachoco, S.A.B. de C.V. Condensed Consolidated Balance Sheets

	U.S.D.	Mexican Pesos				
	2008(1)		2008(2)	2007(3)		
		As	of December 31,	As of Decer	nber 31,	
ASSETS						
Current assets						
Cash and cash equivalents	\$ 143	Ps	1,972	Ps	3,040	
Total accounts receivable	114		1,568		1,260	
Inventories	373		5,157		4,220	
Other current assets	-		-		-	
Total current assets	630		8,698		8,520	
Net property, plant and equipment	774		10,689		10,140	
Other non current assets	26		366		354	
TOTAL ASSETS	\$ 1,430	Ps	19,753	Ps	19,015	
LIABILITIES						
Current liabilities						
Notes payable to banks	17		229		59	
Accounts payable	141		1,942		1,138	
Other taxes payable and other accruals	26		365		320	
Total current liabilities	184		2,536		1,517	
Long-term debt	29		397		51	
Labor obligations	6		78		53	
Deferred income taxes and others	194		2,686		2,333	
Total long-term liabilities	229		3,162		2,437	
TOTAL LIABILITIES	\$ 412	Ps	5,698	Ps	3,954	
STOCKHOLDERS' EQUITY						
Majority stockholder's equity:						
Capital stock	166		2,295		2,295	
Pain-in capital	54		744		660	
Reserve for repurchase of shares	12		159		244	
Retained earnings	1,097		15,156		14,250	
Net majority income of the year	(40)		(549)		1,278	
Deficit from restatement of stockholder's						
equity	(271)		(3,738)		(3,732)	
Derivate financial instruments	(4)		(55)		19	
Total majority stockholder's equity	1,014		14,013		15,014	
Minority interest	3		43		47	
TOTAL STOCKHOLDERS' EQUITY	1,017		14,056		15,061	
TOTAL LIABILITIES AND						
STOCKHOLDERS' EQUITY	\$ 1,430	Ps	19,753	Ps	19,015	

<sup>(1)</sup> For reference, in millions of U.S. dollars using an exchange rate of \$13.8150 as of December 31, 2008

<sup>(2)</sup> Millions of nominal pesos

# INDUSTRIAS BACHOCO, S.A.B. DE C.V.

Consolidated Statements of Income

		OURTH QUAR			FULL YEAR					
	U.S.D.		can Pesos	U.S.D.						
	2008(1)	2008(2)	2007(3)	2008(1)	2008(2)	2007(3)				
Net sales		Ps 5,674	Ps 4,603	· ·	Ps 20,110	Ps 18,209				
Cost of sales	370	5,118	3,821	1,265	17,482	14,478				
Gross profit (loss)	40	556	782	190	2,628	3,731				
Selling, general and administrative										
expenses	46	635	581	173	2,395	2,243				
Operating income		033	201	173	2,373	2,2 13				
(loss)	(6)	(79)	201	17	233	1,488				
Comprehensive	(0)	(1)	201	17	233	1,100				
financing (cost)										
income	(76)	(1,056)	(10)	(95)	(1,308)	98				
Interest income	(39)	(539)	79	(45)	(615)	319				
Interest expense	(37)	(337)	1)	(43)	(013)	317				
and financing cost	49	672	58	62	853	142				
Foreign exchange	17	072	50	02	033	172				
gain (loss), net	11	155	(2)	12	160	(3)				
Loss on net	11	133	(2)	12	100	(3)				
monetary position	_	_	(30)	_	_	(76)				
Other income			(30)			(70)				
(expense) net	1	13	60	(1)	(14)	80				
Income before	L	13	00	(1)	(14)	00				
income tax, asset										
tax	(81)	(1,122)	250	(79)	(1,089)	1,666				
Total income taxes	(18)	(247)	71	(39)	(543)	387				
Income tax, asset	(10)	(241)	/1	(37)	(343)	307				
tax	1	9	7	6	78	132				
Deferred income	1	,	/	U	76	132				
taxes	(19)	(256)	64	(45)	(621)	255				
Net income		Ps (875)	Ps 180	(40)	(546)	1,280				
Minority net income	(03)	$\begin{array}{c} 1s & (6/3) \\ \hline & (2) \end{array}$	$\begin{array}{ccc}  & 15 & 100 \\  & & (1) \end{array}$	0	2	1,200				
Majority net income	(63)	(873)	180	(40)	(549)	1,278				
weighted average shares	(03)	(673)	100	(40)	(347)	1,270				
outstanding (in thousands)	600,000	600,000	600,000	600,000	600,000	600,000				
Net majority Income per	000,000	000,000	000,000	000,000	000,000	000,000				
share (in U.S.D per ADR)	(1.26)	(1.46)	0.30	(0.79)	(0.91)	2.13				

<sup>(1)</sup> For reference, in millions of U.S. dollars using an exchange rate of \$13.8150 as of December 31, 2008

<sup>(2)</sup> Millions of nominal pesos

<sup>(3)</sup> Millions of constant pesos as of December 31, 2007

Industrias Bachoco, S.A.B. de C.V. Condensed Consolidated Statements of Changes in Financial Position

	U.S.D. 2008(1)		2008(2)	Mexican Pesos		2007(3)	
Operating activities:							
Net income	\$ (40)	Ps.		(546)	Ps.		1,280
Adjustments to reconcile net income to							
resources							
Provided by operating activities:							
Depreciation and others	44			602			570
Changes in operating assets and liabilities	(38)			(522)			(1,371)
Deferred income taxes	22			311			151
Resources provided by operating activities	\$ (11)	Ps.		(155)	Ps.		630
Financing activities:							
Increase of capital stock	0			0			0
Proceeds from long and short-term debt	71			976			135
Repayment of Long-term debt and notes							
payable	(33)			(459)			(59)
Decrease in long-term debt in constant pesos	0			0			(12)
Cash dividends paid	(26)			(354)			(362)
Resources provided by (used in) financing							
activities	\$ 12	Ps.		162	Ps.		(298)
Investing activities:							
Acquisition of property, plant and equipment	(76)			(1,053)			(862)
Minority interest	(0)			(4)			1
Others	(1)			(19)			(16)
Resources used in investing activities	\$ (78)	Ps.		(1,075)	Ps.		(876)
Net (decrease) increase in cash and cash							
equivalents	\$ (77)	Ps.		(1,068)	Ps.		(544)
Cash and cash equivalents at beginning of							
period	220			3,040			3,584
Cash and cash equivalents at end of period	\$ 143	Ps.		1,972	Ps.		3,040

<sup>(1)</sup> For reference, in millions of U.S. dollars using an exchange rate of \$13.8150 as of December 31,2008

<sup>(2)</sup> Millions of nominal pesos

<sup>(3)</sup> Millions of constant pesos as of December 31, 2007

Industrias Bachoco, S.A.B. de C.V. Thousand of Mexican Pesos, as of December 31, 2008

Table 1

Type of Financial Instrument	Objective of the		Notional		the Related modity	Reasonabl	e Value	Amounts Due	Guaranties	
	Instrument			4Q-2008	3Q-2008	40	Q-2008	3Q-2008	By year	Required
Knock out forwards, puts and buying and selling TARNS of USD under different amounts and conditions*	Hedge and negotiation	\$	2,604,128	\$\$13.82	\$10.93	-\$	808,441-5	S 279,174		
Corn Futures and	Hedge	\$	207,257		Corn of March, \$4.8750	\$	1,150 -5	8 45,045		
soybeanmeal Futures**				USD/ bushel.	USD/ bushel.					The deals
Tutures				Soybeanmeal \$300.5 y \$299.8 USD per ton for January and March	Soybeanmeal 3\$285 y \$287.8 USD per ton, for Dec08 and Jan09				2009	consider the possibility of margin calls but not another
Options for Corn***	Hadaa	\$	242 552	Corn of March \$4.07 USD		¢	55,191 -5	S 40.761		kind of guaranty
Com	Hedge and negotiation	Ф	243,332	per bushel	per bushel	-φ	55,191 -3	5 <del>4</del> 2,701		
Options for Soybean Meal****	Hedge and negotiation	\$	32,692	Soybeanmeal \$300.5 y \$299.8 USD per ton for January and March	Soybeanmeal 3\$285 y \$87.8 USD per ton, for December 2008 January 2009	-\$	3,286 -5	5 19,784		
					Juliuary 2007					

<sup>\*</sup> All of the financial instruments does not exceed 5% of total assets as of December,  $31,\,2008$ 

# Edgar Filing: Industrias Bachoco S.A.B. de C.V. - Form 6-K

- \* All the instruments will be due in 2009
- \*\* All the instruments will be due in 2009
- \*\*\* All the instruments will be due in 2009
- \*\*\*\* All the instruments will be due in 2009

A negative value means an unfavorable effect for the Company

Industrias Bachoco, S.A.B. de C.V. Thousand of Mexican Pesos, as of December 31, 2008 Table 2

Kind of Financial Instrument	Reasonab	le value	Va	alue of the Rel	ated Comr value	modity/re	eference	Effect on the		Effect on the Cash Flow		V****
	As of Dece	ember 31		5%	10%	20	)%	Income Statement		5%	10%	20%
Knock out forwards, puts and buying and selling TARNS of USD under different amounts and conditions*	-\$	808,441	\$	14.51 \$ 10%	15.20 15%		16.58 )%	3 Direct	-\$	947,507 -\$1 10%	,104,619-\$1 15%	20%
Corn Futures and soybeanmea Futures**		1,150	\$	3.66 \$	3.46		3.26		-\$			
Options for Corn***	-\$	55,191	\$	3.66 \$	3.46	\$	3.26	The effect will materialized as the inventory to be consumed.	-\$	74,027 -\$	83,445 -\$	92,863
Soybean Meal****	-\$	3,286	\$	269.82 \$	254.83	\$	239.84	1	-\$	6,227 -\$	7,697 -\$	9,167

A negative value means an unfavorable effect for the Company

<sup>\*</sup> The reference value is the exchange rate of the Mexican peso and USD, \$13.8150 pesos per USD as of December 31 of 2008

<sup>\*\*</sup> The reference value is the future in USD per bushel, here referenced to corn, \$4.070

<sup>\*\*\*</sup> The reference value is the future in USD per ton, here references to soybeanmeal \$299.8

<sup>\*\*\*\*</sup> The company has credit lines with the majority of its counterparts, so that the effect in cash flow is lower than the amount showed

# Edgar Filing: Industrias Bachoco S.A.B. de C.V. - Form 6-K

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Industrias Bachoco, S.A. de C.V. (Registrant)

Date: February 12, 2009 By: /s/ Daniel Salazar Ferrer, CFO