#### BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD

Form 6-K November 05, 2008

#### FORM 6-K

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **Report of Foreign Private Issuer**

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of November, 2008

Brazilian Distribution Company
(Translation of Registrant s Name Into English)

Av. Brigadeiro Luiz Antonio, 3126 São Paulo, SP 01402-901 Brazil

(Address of Principal Executive Offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F)

Form 20-F X Form 40-F

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b) (1)):

Yes \_\_\_ No \_X\_

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b) (7)):

Yes \_\_\_ No <u>X</u>

(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes \_\_\_ No <u>X</u>

**São Paulo, Brasil, November 4, 2008** Grupo Pão de Açúcar (BOVESPA: PCAR4; NYSE: CBD), announces its results for the third quarter of 2008. The Company s operating and financial information is presented on a consolidated basis and in Reais, pursuant to Brazilian Corporate Law, and all comparisons are with the third quarter of 2007 (3Q07), except where stated otherwise.

# EBITDA and net income grow by 50% and 138% year on year, respectively

- Gross sales totaled R\$ 5,055.6 million and net sales came to R\$ 4,407.0, respective year-on- year growth of 22.4% and 26.0%.
- In the same-store concept, gross sales moved up by 10.3% and net sales by 13.6%. Year-to-date sales growth outpaced inflation by 2.1%.
- Still in the same-store concept, sales of non- food products grew by 16.1% in the quarter, while sales of food products increased by 8.5%.
- Total operating expenses were another quarterly highlight, recording a year-on-year reduction of 300 basis points (bps) as a percentage of net sales.
- EBITDA moved up by 49.9% year-on-year, reaching R\$ 357.2 million, accompanied by an EBITDA margin of 8.1%. As a result, the year-to-date EBITDA margin came to 7.5%, in line with the 2008 guidance.
- Sendas Distribuidora recorded year-on-year EBITDA growth of 141.5%, while its margin improved to 8.0%, the best performance since the partnership began in 2004.
- Assai s EBITDA came to R\$ 15.1 million in the quarter, with a margin of 4.9%.
- The Group posted a 3Q08 net income of R\$ 82.5 million, 137.8% up on 3Q07.

#### **Financial and Operating Highlights**

| (R\$ million) <sup>(1)</sup> | 3Q08    | 3Q07    | Chg.                  | 9M08<br>Pro-forma | 9M07     | Chg.                  |
|------------------------------|---------|---------|-----------------------|-------------------|----------|-----------------------|
|                              |         |         |                       |                   |          |                       |
| Gross Sales                  | 5,055.6 | 4,131.7 | 22.4%                 | 14,934.4          | 12,505.1 | 19.4%                 |
| Net Sales                    | 4,407.0 | 3,496.5 | 26.0%                 | 12,890.4          | 10,574.1 | 21.9%                 |
| Gross Profit                 | 1,189.8 | 1,003.0 | 18.6%                 | 3,408.4           | 2,981.2  | 14.3%                 |
|                              |         |         | -170                  |                   |          | -180                  |
| Gross Margin - %             | 27.0%   | 28.7%   | bps <sup>(2)</sup>    | 26.4%             | 28.2%    | bps <sup>(2)</sup>    |
| Total Operating Expenses     | 832.6   | 764.7   | 8.9%                  | 2,446.7           | 2,280.2  | 7.3%                  |
|                              |         |         | -300                  |                   |          | -260                  |
| % of Net Sales               | 18.9%   | 21.9%   | bps <sup>(2)</sup>    | 19.0%             | 21.6%    | bps <sup>(2)</sup>    |
| EBITDA                       | 357.2   | 238.3   | 49.9%                 | 961.7             | 701.0    | 37.2%                 |
|                              |         |         | 130                   |                   |          |                       |
| EBITDA Margin - %            | 8.1%    | 6.8%    | bps <sup>(2)</sup>    | 7.5%              | 6.6%     | 90 bps <sup>(2)</sup> |
| Net Income                   | 82.5    | 34.7    | 137.8%                | 196.3             | 98.2     | 99.8%                 |
| Net Margin - %               | 1.9%    | 1.0%    | 90 bps <sup>(2)</sup> | 1.5%              | 0.9%     | 60 bps <sup>(2)</sup> |
|                              | 107.4   | 63.0    | 70.6%                 | 270.3             | 162.0    | 66.9%                 |

Net Income excluded amortization of goodwill

- (1) Totals may not tally as the figures are rounded off
- (2) basis points

Grupo Pão de Açúcar operates 581 stores in 14 states and the Federal District and recorded gross sales of R\$ 17.6 billion in 2007. The Group s multi-format structure comprises supermarkets (**Pão de Açúcar, Extra Perto, CompreBem and Sendas**), hypermarkets (**Extra**), electronics/household appliance stores (**Extra-Eletro**), convenience stores (**Extra Fácil**), atacarejo (wholesale/retail) (**Assai**), e-commerce operations (**Extra.com.br and Pão de Açúcar Delivery**) and an extensive distribution network. The Group maintains differentiated consumer service and is strongly positioned in the country s leading markets.

#### **Operating Performance**

The numbers related to the Group s operating performance presented and commented on below refer to consolidated figures, which include the entire operating results of Sendas Distribuidora (a joint venture with the Sendas chain in Rio de Janeiro) and Assai (a joint venture with Atacadista Assai in São Paulo).

# Sales Performance Same-store sales grow by 10.3% in the 3Q08, the best quarterly performance for the last three years

| (R\$ million) <sup>(1)</sup> | 3Q08    | 3Q07    | Chg.  | 9M08     | 9M07     | Chg.  |
|------------------------------|---------|---------|-------|----------|----------|-------|
| Gross Sales                  | 5,055.6 | 4,131.7 | 22.4% | 14,934.4 | 12,505.1 | 19.4% |
| Net Sales                    | 4,407.0 | 3,496.5 | 26.0% | 12,890.4 | 10,574.1 | 21.9% |

- (1) Totals may not tally as the figures are rounded off
- (2) basis points

Third-quarter gross sales totaled R\$ 5,055.6 million, 22.4% up on 3Q07, while net sales increased by 26.0% to R\$ 4,407.0 million.

In same-store concept, gross sales recorded an increase of 10.3% and net sales moved up by 13.6%, in both cases outpacing period inflation. Non-food sales grew by 16.1%, led by the electronic products, while food products moved up by 8.5%, also above period inflation.

The same-store performance was due to the Company s policy of maximizing existing resources, the increase in customer traffic, and the higher average ticket. It is worth noting that only 28 stores were opened in the last 12 months, in line with the Group's strategy of seeking adequate profitability and returns on investments in new and existing stores.

In terms of format, Extra and Extra-Eletro were the best performers, recording growth above the Company average thanks to the performance of the non-food category, and CompreBem, due to its more aggressive positioning relative to competitive pricing.

Another initiative that helped the period sales performance was the Pão de Açúcar Group s 60 anniversary campaign, which began at the end of August with an innovative format and exclusive offers, including non-food products valid for all stores.

Year-to-date gross sales totaled R\$ 14,934.4 million and net sales came to R\$ 12,890.4 million, 19.4% and 21.9% up year-on-year, respectively, while same-store sales moved up 7.7%, or 2.1% in real terms (deflated by the IPCA general consumer price index), above our 2008 guidance.

In addition, Group sales outperformed the industry average recorded by both the IBGE and ABRAS (the Brazilian Supermarket Association).

As of January 2009, Grupo Pão de Açúcar will be publishing a preliminary quarterly sales report to replace the current monthly sales reports. This change in the reporting process is aimed at reducing share price volatility, caused by an excessive focus on short-term sales performance, thereby ensuring a closer alignment between market estimates and the Company s annual sales growth guidance.

# Gross margin reaches 27.0% in the quarter Gross profit moves up 18.6% year-on-year

| (R\$ million) <sup>(1)</sup> | 3Q08    | 3Q07    | Chg.        | 9M08    | 9M07    | Chg.        |
|------------------------------|---------|---------|-------------|---------|---------|-------------|
| Gross Profit                 | 1,189.8 | 1,003.0 | 18.6%       | 3,408.4 | 2,981.2 | 14.3%       |
|                              |         |         | -170        |         |         | -180        |
| Gross Margin - %             | 27.0%   | 28.7%   | $bps^{(2)}$ | 26.4%   | 28.2%   | $bps^{(2)}$ |

- (1) Totals may not tally as the figures are rounded off
- (2) basis points

The 3Q08 gross margin reached 27.0%, 90 bps up on the 26.1% recorded in 2Q08, mainly due to the quarter-over-quarter improvement in Sendas and Assai s gross margins. In year-on-year terms, the gross margin declined by 170 bps. Gross profit totaled R\$ 1,189.8 million, 18.6% up on 3Q07.

As in 2Q08, the third-quarter gross margin was impacted by the maintenance of competitive prices and the change in the Company s product mix with a greater sales share of electronics items, which reduced the margin by around 40 bps in year-on-year terms.

In addition, the incorporation of Assai narrowed the margin by 80 bps.

Another significant impact came from the change in the way in which ICMS (state VAT) is collected, especially in the state of Sao Paulo, which reduced the margin by a further 50 bps.

# Operating Expenses Reduction of 300 bps in percentage-of-net-revenue terms

| (R\$ million) <sup>(1)</sup>              | 3Q08  | 3Q07  | Chg.                      | 9M08<br>Pro-forma | 9M07    | Chg.                      |
|---|-------|-------|---------------------------|-------------------|---------|---------------------------|
| Selling Expenses                          | 679.3 | 617.3 | 10.1%                     | 1,998.3           | 1,851.0 | 8.0%                      |
| Gen. Adm. Exp.                            | 125.3 | 124.7 | 0.5%                      | 368.3             | 358.9   | 2.6%                      |
| Operating Exp. (before Taxes and Charges) | 804.6 | 741.9 | 8.4%<br>- <b>290</b>      | 2,366.5           | 2,209.9 | 7.1%<br>-250              |
| % of Net Sales                            | 18.3% | 21.2% | <b>bps</b> <sup>(2)</sup> | 18.4%             | 20.9%   | <b>bps</b> <sup>(2)</sup> |
| Taxes & Charges                           | 28.0  | 22.7  | 23.1%                     | 80.1              | 70.3    | 14.0%                     |
| Total Operating Expenses                  | 832.6 | 764.7 | 8.9%<br>-300              | 2,446.6           | 2,280.2 | 7.3%<br>-260              |
| % of Net Sales                            | 18.9% | 21.9% | $bps^{(2)}$               | 19.0%             | 21.6%   | $bps^{(2)}$               |

- (1) Totals may not tally as the figures are rounded off
- (2) basis points

SG&A expenses represented 18.3% of net sales, substantially below the 21.2% recorded in 3Q07. In absolute terms, they totaled R\$ 804.6 million, 8.4% up year-on-year. However, if we exclude 3Q07 restructuring expenses of R\$ 7.9 million (R\$ 1.9 million of which in selling expenses and R\$ 6.0 million in G&A expenses), growth would come to 9.6%. It is also worth emphasizing that the upturn was well below the period sales increase.

Total operating expenses, including taxes and charges, represented 18.9% of net sales, below the 19.0% target established in the 2008 guidance. This ratio has remained stable since 1Q08, underlining the Company s consistent

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# EBITDA margin of 8.1% EBITDA performance fueled by gross profit growth and improved cost controls

| (R\$ million) <sup>(1)</sup> | 3Q08  | 3Q07  | Chg.               | 9M08<br>Pro-forma | 9M07  | Chg.                  |
|------------------------------|-------|-------|--------------------|-------------------|-------|-----------------------|
| EBITDA                       | 357.2 | 238.3 | 49.9%              | 961.7             | 701.0 | 37.2%                 |
|                              |       |       | 130                |                   |       |                       |
| EBITDA Margin - %            | 8.1%  | 6.8%  | bps <sup>(2)</sup> | 7.5%              | 6.6%  | 90 bps <sup>(2)</sup> |

- (1) Totals may not tally as the figures are rounded off
- (2) basis points

Third-quarter EBITDA totaled R\$ 357.2 million, 49.9% up on the R\$ 238.3 million recorded in 3Q07. The EBITDA margin reached 8.1%, versus 6.8% in 3Q07, an increase of 130 bps due to the higher gross margin and the maintenance of cost controls.

In the pro-forma comparison (which excludes the 3Q07 restructuring costs) EBITDA growth came to 45.1%, and if we exclude the Assai effect, the EBITDA margin stood at 8.3%.

In the first nine months, pro-forma EBITDA (excluding the restructuring costs) totaled R\$ 961.7 million, 37.2% up year-on-year, accompanied by a pro-forma EBITDA margin of 7.5%, 90 bps more than the 6.6% recorded in the same period last year, in line with our 2008 guidance target of between 7.5% and 8.0%.

| Financial Result                                 |        |
|--|--------|
| Net financial result in line with the previous q | ıarter |
|  |        |

| (R\$ million) <sup>(1)</sup> | 3Q08    | 3Q07    | Chg.  | 9M08    | 9M07    | Chg.  |
|------------------------------|---------|---------|-------|---------|---------|-------|
| Financ. Revenue              | 72.2    | 69.1    | 4.5%  | 201.9   | 205.3   | -1.7% |
| Financ. Expenses             | (153.7) | (122.8) | 25.2% | (430.5) | (373.0) | 15.4% |
| Net Financial Income         | (81.5)  | (53.7)  | 51.7% | (228.6) | (167.6) | 36.4% |

(1) Totals may not tally as the figures are rounded off

Financial revenue grew 4.5% year-on-year to R\$ 72.2 million. Although the Company has maintained a greater average volume of cash invested at higher average rates than in 2007, this was offset by reduced revenue from installment sales (influence of promotional interest-free installment plans).

Financial expenses totaled R\$ 153.7 million, 25.2% up on 3Q07, primarily due to the impact of increased interest rates on a higher gross debt and the restatement of reserves for contingencies.

As a result, the net financial result was R\$ 81.5 million negative, in line with the negative R\$ 81.0 million in the previous quarter.

The last-12-month net debt/EBITDA ratio closed the quarter at 0.94x, better than the annual target of 1x.

At the beginning of the year, Grupo Pão de Açúcar took several important decisions to mitigate the effects of a possible deterioration in the financial markets, including:

• Anticipating funding and substantially strengthening its cash position;

- Investing in improving efficiency and results by substantially reducing expenses and intensifying commercial actions, resulting in increased sales and gains in market share;
- Implementing initiatives to minimize working capital needs, mainly by reducing inventories of low-turnover products (slow movers);
- Reducing 2008 CAPEX, combined with a new decision-making process for investments, which is exceptionally rigorous in regard to the returns on invested capital required for each project.

As a result, the Company closed the quarter with a cash position of R\$ 1.4 billion, all of which is invested in fixed income with major financial institutions in Brazil with good liquidity and at higher rates (% of the CDI) than our average debt rate.

There will be no relevant changes in this cash position until the end of the year and, given the low level of maturities in 2009, it should remain high over the coming quarters.

The debt profile is long-term, with an average maturity of around 800 days.

It is also worth emphasizing that the Company is not exposed to any foreign-exchange risk, both in regard to its debt transactions and its financial investments. The only derivatives it possesses are:

- Swap operations whereby 100% of the foreign-currency debt or the existing balance of the debt indexed to the Brazilian Development Bank (BNDES) currency basket is hedged by an equal volume with the same repayment schedule, transforming the debt into percentage of CDI in reais.
- Swap of the interest on the 6th debenture issue (CDI + 0.5%) for 104.96% of the CDI.

In addition, given the current operational and investment prospects, there will be no need for additional funding in 2009, showing that the company is prepared if the credit crunch continues for a longer period.

#### **Equity Income**

#### The result reflects FIC s strategy in private label and co-branded cards

In the third quarter of 2008, FIC (Financeira Itaú CBD) recorded a 14.2% share of the Group s total sales, with 5.9 million clients and a receivables portfolio of R\$ 1.4 billion.

It generated a negative equity income of R\$ 199,0 thousand, a substantial improvement over the negative R\$ 9.9 million reported in 3Q07. The quarterly performance was in line with expectations and reflected FIC s strategy of prioritizing the sale of private label and co-branded cards. Card growth was 85% higher than in 3Q07 and represented the highest volume of cards sold in a single quarter.

This strategy will bring important results in the coming quarters and we expect a positive contribution in 4Q08.

# Minority Interest: Sendas Distribuidora 3Q08 EBITDA moves up 141.5% year-on-year

Sendas Distribuidora recorded gross sales of R\$ 801.6 million in 3Q08, equivalent to 15.9% of the Group total, while net sales came to R\$ 698.1 million.

The third-quarter gross margin stood at 28.6%, 190 bps up on 3Q07, and gross profit totaled R\$ 199.9 million, a 13.6% year-on-year increase.

Operating expenses (SG&A expenses) represented 19.5% of net sales, a significant 260 bps reduction on the third quarter of 2007.

Consequently, the period EBITDA margin stood at 8.0%, versus 3.5% in 3Q07, the best Sendas performance since the operation began in 2004. In absolute terms, 3Q08 EBITDA totaled R\$ 55.8 million, 141.5% up year-on-year.

Despite all of the above, Sendas Distribuidora posted a 3Q08 loss of R\$ 2.0 million, mainly due to the high financial expenses, which generated a positive minority interest of R\$ 840.1 thousand.

Year-to-date EBITDA came to R\$ 137.5 million, 204.1% higher than in the first nine months of 2007, while the EBITDA margin increased by 420 bps, from 2.2% in the 9M07, to 6.4%. This considerable improvement was due to the 110 bps increase in the gross margin and the 310 bps reduction in expenses.

## Minority Interest: Assai Atacadista Gross margin widens by 260 bps over 2Q08

Assai recorded gross sales of R\$ 347.8 million in 3Q08, equivalent to 6.9% of total Group sales. Net sales totaled R\$ 305.9 million. Gross profit stood at R\$ 50.1 million, with a gross margin of 16.4%, 260 bps higher than in the previous quarter, thanks to more advantageous negotiations with suppliers and a reduction in shrinkage.

Operating expenses came to 11.5% of net sales in the quarter. This result was expected, reflecting the Company s first-half investments in increased competitiveness, which generated gains in market share and higher sales, diluting operating expenses. Third-quarter EBITDA totaled R\$ 15.1 million, with a margin of 4.9%, and year-to-date EBITDA came to R\$ 26.7 million, with a margin of 3.1%.

Net income totaled R\$ 7.5 million, generating a negative minority interest of R\$ 3.0 million.

| EBIT (   | grows by 3      | 53.7% ove | er 3Q07 |                   |      |        |
|--|-----------------|-----------|---------|-------------------|------|--------|
| (R\$ million) <sup>(1)</sup>   | 3Q08            | 3Q07      | Chg.    | 9M08<br>Pro-forma | 9M07 | Chg.   |
| Income before Income Tax (1) Totals may not tally as the figures are round | 124.1<br>ed off | 27.4      | 353.7%  | 284.5             | 96.1 | 196.0% |

Third-quarter EBIT (earnings before income tax) totaled R\$ 124.1 million, 353.7% up year-on-year, mainly due to the improvement in the gross margin and consistent cost controls resulting from the Company s ongoing process overhaul.

Year-to-date pro-forma EBIT stood at R\$ 284.5 million, almost three times more than the R\$ 96.1 million recorded in 3Q07.

|                              | Net income records year- | on-year gr | owth of 13 | 7.8%              |      |       |
|------------------------------|--------------------------|------------|------------|-------------------|------|-------|
| (R\$ million) <sup>(1)</sup> | 3Q08                     | 3Q07       | Chg.       | 9M08<br>Pro-forma | 9M07 | Chg.  |
| Net Income                   | 82.5                     | 34.7       | 137.8%     | 196.3             | 98.2 | 99.8% |

1.0%

 $90 \text{ bps}^{(2)}$ 

1.5%

1.9%

**Net Income** 

(1) Totals may not tally as the figures are rounded off

(2) basis points

Net Margin - %

The Group posted a third-quarter net income of R\$ 82.5 million, 137.8% up year-on-year, primarily fueled by substantial sales growth and the continuing cost controls, which resulted in a significant improvement in the operating performance.

Pro-forma net income in the first nine months came to R\$ 196.3 million, 99.8% more than in 9M07.

It is worth noting that net income is jeopardized by non-cash expenses. If these accounts are excluded, net income (cash concept) would amount to R\$ 107.4 million in the quarter and R\$ 270.3 million year-to-date.

| (R\$ million) <sup>(1)</sup>            | 3Q08  | 9M08<br>Pro-forma |
|---|-------|-------------------|
| Net Income                              | 82.5  | 196.3             |
| Amortization of Goodwill <sup>(3)</sup> | 24.9  | 74.0              |
| Adjusted Net Income                     | 107.4 | 270.3             |

- (1) Totals may not tally as the figures are rounded off
- (2) basis points
- (3) Net of Income Tax

60 bps<sup>(2)</sup>

0.9%

#### Investments totaled R\$ 107.0 million in the quarter

Third-quarter investments totaled R\$ 107.0 million and R\$ 330.8 million year-to-date, versus R\$ 648.3 million in 9M07.

Seven new stores were opened in the quarter: three convenience stores (Extra Fácil), two Extra stores (one Extra hypermarket and one compact hypermarket) and two Assai stores.

The main quarterly highlights were:

- R\$ 73.2 million in the opening and construction of new stores and the acquisition of sites;
- R\$ 23.5 million in store renovation;
- R\$ 10.3 million in infrastructure (technology and logistics).

Twelve stores currently under construction (one CompreBem, six Extra Fácil and five Assai) will be opened in the final quarter and another 5 stores will be converted into Assai stores.

Since the beginning of the year, 12 new stores have opened and one CompreBem store was converted into an Assai store.

The information in the tables below has not been reviewed by the independent auditors.

# **Consolidated Income Statement - Corporate Law Method (R\$ thousand)**

# **Pro-forma**

|  | 3rd Quarter |             |        | 9 Months          |             |        |  |
|--|-------------|-------------|--------|-------------------|-------------|--------|--|
|  | 2008        | 2007        | %      | 2008<br>Pro-forma | 2007        | %      |  |
| Gross Sales Revenue                    | 5,055,600   | 4,131,726   | 22.4%  | 14,934,408        | 12,505,135  | 19.4%  |  |
| Net Sales Revenue                      | 4,407,007   | 3,496,520   | 26.0%  | 12,890,429        | 10,574,118  | 21.9%  |  |
| Cost of Goods Sold                     | (3,217,240) | (2,493,541) | 29.0%  | (9,482,036)       | (7,592,952) | 24.9%  |  |
| Gross Profit                           | 1,189,767   | 1,002,979   | 18.6%  | 3,408,393         | 2,981,166   | 14.3%  |  |
| Selling Expenses                       | (679,314)   | (617,261)   | 10.1%  | (1,998,350)       | (1,850,998) | 8.0%   |  |
| General and Administrative             |             |             |        |                   |             |        |  |
| Expenses                               | (125,275)   | (124,669)   | 0.5%   | (368,264)         | (358,949)   | 2.6%   |  |
| Operating Exp. (before Taxes and       |             |             |        |                   |             |        |  |
| Charges)                               | (804,589)   | (741,930)   | 8.4%   | (2,366,614)       | (2,209,947) | 7.1%   |  |
| Taxes and Charges                      | (27,988)    | (22,732)    | 23.1%  | (80,109)          | (70,263)    | 14.0%  |  |
| <b>Total Operating Expenses</b>        | (832,577)   | (764,662)   | 8.9%   | (2,446,723)       | (2,280,210) | 7.3%   |  |
| Earnings before interest, taxes,       |             |             |        |                   |             |        |  |
| depreciation,                          |             |             |        |                   |             |        |  |
| amortization-EBITDA                    | 357,190     | 238,317     | 49.9%  | 961,670           | 700,956     | 37.2%  |  |
| Depreciation                           | (109,824)   | (99,289)    | 10.6%  | (325,115)         | (297,194)   | 9.4%   |  |
| Amortization of intangible             | (37,348)    | (42,726)    | -12.6% | (109,090)         | (96,308)    | 13.3%  |  |
| Amortization of deferred               | (3,797)     | (3,208)     | 18.4%  | (11,373)          | (9,683)     | 17.5%  |  |
| Earnings before interest and           |             |             |        |                   |             |        |  |
| taxes                                  |             |             |        |                   |             |        |  |
| - EBIT                                 | 206,221     | 93,094      | 121.5% | 516,092           | 297,771     | 73.3%  |  |
| Financial Income                       | 72,167      | 69,080      | 4.5%   | 201,900           | 205,349     | -1.7%  |  |
| Financial Expenses                     | (153,691)   | (122,804)   | 25.2%  | (430,531)         | (372,956)   | 15.4%  |  |
| <b>Net Financial Income (Expense)</b>  | (81,524)    | (53,724)    | 51.7%  | (228,631)         | (167,607)   | 36.4%  |  |
| Equity Income/Loss                     | (199)       | (9,867)     | -98.0% | 2,392             | (26,604)    | -      |  |
| Operating Result                       | 124,498     | 29,503      | 322.0% | 289,853           | 103,560     | 179.9% |  |
| Nonoperating Result                    | (376)       | (2,144)     | -82.5% | (5,355)           | (7,446)     | -28.1% |  |
| <b>Income Before Income Tax</b>        | 124,122     | 27,359      | 353.7% | 284,498           | 96,114      | 196.0% |  |
| Income Tax                             | (35,581)    | 17,038      |        | (79,407)          | (27,729)    | 186.4% |  |
| <b>Income Before Minority Interest</b> | 88,541      | 44,397      | 99.4%  | 205,091           | 68,385      | 199.9% |  |
| Minority Interest                      | (2,167)     | (6,094)     | -64.4% | 2,229             | 40,642      | -94.5% |  |
| Income Before Profit Sharing           | 86,374      | 38,303      | 125.5% | 207,320           | 109,027     | 90.2%  |  |
| Employees' Profit Sharing              | (3,861)     | (3,600)     | 7.3%   | (11,061)          | (10,800)    | 2.4%   |  |
| Net Income                             | 82,513      | 34,703      | 137.8% | 196,259           | 98,227      | 99.8%  |  |
| Net Income per share                   | 0.3507      | 0.1524      | 130.1% | 0.8343            | 0.4313      | 93.5%  |  |
| # of shares (in thousand)              | 235,249     | 227,771     | 3.3%   | 235,249           | 227,771     | 3.3%   |  |
| Net Income excluded                    |             |             |        |                   |             |        |  |
| amortization of goodwill               | 107,432     | 62,975      | 70.6%  | 270,297           | 161,979     | 66.9%  |  |
| Net Income per share excluded          |             | _           |        |                   | _           | _      |  |
| amortization of goodwill               | 0.4567      | 0.2765      | 65.2%  | 1.1490            | 0.7111      | 61.6%  |  |

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| % of net sales                      | 3Q08   | 3Q07   | 9M08   | 9M07   |
|-------------------------------------|--------|--------|--------|--------|
| Gross Profit                        | 27.0%  | 28.7%  | 26.4%  | 28.2%  |
| Selling Expenses                    | -15.4% | -17.7% | -15.5% | -17.5% |
| General and Administrative          |        |        |        |        |
| Expenses                            | -2.8%  | -3.6%  | -2.9%  | -3.4%  |
| Operating Exp. (before Taxes and    |        |        |        |        |
| Charges)                            | -18.3% | -21.2% | -18.4% | -20.9% |
| Taxes and Charges                   | -0.6%  | -0.7%  | -0.6%  | -0.7%  |
| <b>Total Operating Expenses</b>     | -18.9% | -21.9% | -19.0% | -21.6% |
| EBITDA                              | 8.1%   | 6.8%   | 7.5%   | 6.6%   |
| Depreciation                        | -2.5%  | -2.8%  | -2.5%  | -2.8%  |
| Amortization of intangible          | -0.9%  | -1.2%  | -0.8%  | -0.9%  |
| Amortization of deferred            | -0.1%  | -0.1%  | -0.1%  | -0.1%  |
| EBIT                                | 4.7%   | 2.7%   | 4.0%   | 2.8%   |
| Net Financial Income (Expense)      | -1.9%  | -1.5%  | -1.8%  | -1.6%  |
| Nonoperating Result                 | 0.0%   | -0.1%  | 0.0%   | -0.1%  |
| <b>Income Before Income Tax</b>     | 2.8%   | 0.8%   | 2.2%   | 0.9%   |
| Income Tax                          | -0.8%  | 0.5%   | -0.6%  | -0.3%  |
| Minority Interest/Employees' Profit |        |        |        |        |
| Sharing                             | -0.1%  | -0.3%  | -0.1%  | 0.3%   |
| Net Income                          | 1.9%   | 1.0%   | 1.5%   | 0.9%   |
| Net Income excluded                 |        |        |        |        |
| amortization of goodwill            | 2.4%   | 1.8%   | 2.1%   | 1.5%   |

# Consolidated Income Statement - Corporate Law Method (R\$ thousand)

# **As Reported**

|  | 3rd Quarter |             |        | 9 Months         |             |        |  |
|--|-------------|-------------|--------|------------------|-------------|--------|--|
|  | 2008        | 2007        | %      | 2008             | 2007        | %      |  |
| Gross Sales Revenue  | 5,055,600   | 4,131,726   | 22.4%  | 14,934,408       | 12,505,135  | 19.4%  |  |
| Net Sales Revenue  | 4,407,007   | 3,496,520   | 26.0%  | 12,890,429       | 10,574,118  | 21.9%  |  |
| Cost of Goods Sold   | (3,217,240) | (2,493,541) | 29.0%  | (9,482,036)      | (7,592,952) | 24.9%  |  |
| Gross Profit   | 1,189,767   | 1,002,979   | 18.6%  | 3,408,393        | 2,981,166   | 14.3%  |  |
| Selling Expenses   | (679,314)   | (617,261)   | 10.1%  | (2,007,030)      | (1,850,998) | 8.4%   |  |
| General and Administrative Expenses                            | (125,275)   | (124,669)   | 0.5%   | (382,571)        | (358,949)   | 6.6%   |  |
| Operating Exp. (before Taxes and                               |             |             |        |                  |             |        |  |
| Charges)   | (804,589)   | (741,930)   | 8.4%   | (2,389,601)      | (2,209,947) | 8.1%   |  |
| Taxes and Charges  | (27,988)    | (22,732)    | 23.1%  | (80,109)         | (70,263)    | 14.0%  |  |
| <b>Total Operating Expenses</b>                                | (832,577)   | (764,662)   | 8.9%   | (2,469,710)      | (2,280,210) | 8.3%   |  |
| Earnings before interest, taxes,                               |             |             |        |                  |             |        |  |
| depreciation, amortization-EBITDA                              | 357,190     | 238,317     | 49.9%  | 938,683          | 700,956     | 33.9%  |  |
| Depreciation   | (109,824)   | (99,289)    | 10.6%  | (325,115)        | (297,194)   | 9.4%   |  |
| Amortization of intangible                                     | (37,348)    | (42,726)    | -12.6% | (109,090)        | (96,308)    | 13.3%  |  |
| Amortization of deferred                                       | (3,797)     | (3,208)     | 18.4%  | (11,373)         | (9,683)     | 17.5%  |  |
| Earnings before interest and taxes                             |             |             |        |                  |             |        |  |
| - EBIT   | 206,221     | 93,094      | 121.5% | <b>493,105</b> , | 297,771     | 65.6%  |  |
| Financial Income   | 72,167      | 69,080      | 4.5%   | 201,900          | 205,349     | -1.7%  |  |
| Financial Expenses   | (153,691)   | (122,804)   | 25.2%  | (430,531)        | (372,956)   | 15.4%  |  |
|  |             | (53,724)(,  |        |                  |             |        |  |
| Net Financial Income (Expense)                                 | (81,524)    | )           | 51.7%  | (228,631)        | (167,607)   | 36.4%  |  |
| Equity Income/Loss   | (199)       | (9,867)     | -98.0% | 2,392            | (26,604)    | -      |  |
| Operating Result   | 124,498     | 29,503      | 322.0% | 266,866          | 103,560     | 157.7% |  |
| Nonoperating Result  | (376)       | (2,144)     | -82.5% | (5,355)          | (7,446)     | -28.1% |  |
| Income Before Income Tax                                       | 124,122     | 27,359      | 353.7% | 261,511          | 96,114      | 172.1% |  |
| Income Tax   | (35,581)    | 17,038      | 00.46  | (73,660)         | (27,729)    | 165.6% |  |
| <b>Income Before Minority Interest</b>                         | 88,541      | 44,397      | 99.4%  | 187,851          | 68,385      | 174.7% |  |
| Minority Interest  | (2,167)     | (6,094)     | -64.4% | 2,229            | 40,642      | -94.5% |  |
| Income Before Profit Sharing                                   | 86,374      | 38,303      | 125.5% | 190,080          | 109,027     | 74.3%  |  |
| Employees' Profit Sharing                                      | (3,861)     | (3,600)     | 7.3%   | (11,061)         | (10,800)    | 2.4%   |  |
| Net Income   | 82,513      | 34,703      | 137.8% | 179,019          | 98,227      | 82.3%  |  |
| Net Income per share   | 0.3507      | 0.1524      | 130.1% | 0.7610           | 0.4313      | 76.5%  |  |
| # of shares (in thousand)  Net Income excluded amortization of | 235,249     | 227,771     | 3.3%   | 235,249          | 227,771     | 3.3%   |  |
|  | 107,432     | 62,975      | 70.6%  | 253,057          | 161,979     | 56.2%  |  |
| goodwill  Net Income per share excluded                        | 107,432     | 02,975      | 70.0%  | 255,057          | 101,979     | 30.270 |  |
| amortization of goodwill                                       | 0.4567      | 0.2765      | 65.2%  | 1.0757           | 0.7111      | 51.3%  |  |
| anioruzation of goodwin  | 0.4307      | 0.2703      | 03.270 | 1.0737           | 0.7111      | 31.370 |  |
| % of net sales   | 3Q08        | 3Q07        |        | 9M08             | 9M07        |        |  |

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| Gross Profit                        | 27.0%  | 28.7%  | 26.4%  | 28.2%  |
|-------------------------------------|--------|--------|--------|--------|
| Selling Expenses                    | -15.4% | -17.7% | -15.6% | -17.5% |
| General and Administrative Expenses | -2.8%  | -3.6%  | -3.0%  | -3.4%  |
| Operating Exp. (before Taxes and    |        |        |        |        |
| Charges)                            | -18.3% | -21.2% | -18.5% | -20.9% |
| Taxes and Charges                   | -0.6%  | -0.7%  | -0.6%  | -0.7%  |
| <b>Total Operating Expenses</b>     | -18.9% | -21.9% | -19.2% | -21.6% |
| EBITDA                              | 8.1%   | 6.8%   | 7.3%   | 6.6%   |
| Depreciation                        | -2.5%  | -2.8%  | -2.5%  | -2.8%  |
| Amortization of intangible          | -0.9%  | -1.2%  | -0.8%  | -0.9%  |
| Amortization of deferred            | -0.1%  | -0.1%  | -0.1%  | -0.1%  |
| EBIT                                | 4.7%   | 2.7%   | 3.8%   | 2.8%   |
| Net Financial Income (Expense)      | -1.9%  | -1.5%  | -1.8%  | -1.6%  |
| Nonoperating Result                 | 0.0%   | -0.1%  | 0.0%   | -0.1%  |
| <b>Income Before Income Tax</b>     | 2.8%   | 0.8%   | 2.0%   | 0.9%   |
| Income Tax                          | -0.8%  | 0.5%   | -0.6%  | -0.3%  |
| Minority Interest/Employees' Profit |        |        |        |        |
| Sharing                             | -0.1%  | -0.3%  | -0.1%  | 0.3%   |
| Net Income                          | 1.9%   | 1.0%   | 1.4%   | 0.9%   |
| Net Income excluded amortization of |        |        |        |        |
| goodwill                            | 2.4%   | 1.8%   | 2.0%   | 1.5%   |

# **Consolidated Balance Sheet - Corporate Law Method (R\$ thousand)**

| ASSETS  | 09/30/2008 | 06/30/2008 |
|---|------------|------------|
| Current Assets                                | 5,243,208  | 5,104,682  |
| Cash and banks                                | 171,694    | 104,566    |
| Marketable securities                         | 1,265,630  | 1,190,731  |
| Credit  | 500,669    | 368,931    |
| Credit sales with post-dated checks           | 33,362     | 37,610     |
| Credit cards                                  | 408,775    | 279,519    |
| Sales vouchers and others                     | 65,194     | 56,893     |
| Allowance for doubtful accounts               | (6,662)    | (5,091)    |
| Resulting from commercial agreements          | 325,807    | 320,941    |
| Accounts receivable - PAFIDC                  | 753,912    | 933,112    |
| Inventories                                   | 1,514,993  | 1,531,583  |
| Recoverable taxes                             | 437,214    | 385,858    |
| Deferred income tax                           | 110,451    | 112,405    |
| Prepaid expenses and others                   | 162,838    | 156,555    |
| Noncurrent Assets                             | 7,705,490  | 7,864,534  |
| Long-Term Assets                              | 2,079,055  | 2,193,694  |
| Trade accounts receivable                     | 370,084    | 370,352    |
| Recoverable taxes                             | 136,543    | 133,511    |
| Deferred income and social contribution taxes | 1,022,440  | 1,046,335  |
| Amounts receivable from related parties       | 263,441    | 260,285    |
| Judicial deposits                             | 230,043    | 321,909    |
| Others  | 56,504     | 61,302     |
| Permanent Assets                              | 5,626,435  | 5,670,840  |
| Investments                                   | 113,379    | 113,578    |
| Property and equipment                        | 4,812,632  | 4,815,695  |
| Intangible assets                             | 631,744    | 669,090    |
| Deferred charges                              | 68,680     | 72,477     |
| TOTAL ASSETS                                  | 12,948,698 | 12,969,216 |
| LIABILITIES                                   | 09/30/2008 | 06/30/2008 |
| Current Liabilities                           | 2,761,210  | 2,816,143  |
| Accounts payables to suppliers                | 1,819,037  | 1,839,392  |
| Loans and financing                           | 380,464    | 361,838    |
| Recallable fund quotas - PAFIDC               | -          | -          |
| Debentures                                    | 8,573      | 29,129     |
| Payroll and related charges                   | 237,811    | 200,163    |
| Taxes and social contributions payable        | 78,510     | 69,704     |
| Dividends proposed                            | 55         | 882        |
| Financing for purchase of fixed assets        | 28,707     | 37,839     |
| Rents   | 35,318     | 33,112     |
| Others  | 172,735    | 244,084    |
|   |            |            |

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| Long-Term Liabilities           | 4,651,245  | 4,702,221  |
|---------------------------------|------------|------------|
| Loans and financing             | 1,450,309  | 1,437,194  |
| Recallable fund quotas - PAFIDC | 899,500    | 870,202    |
| Debentures                      | 779,650    | 779,650    |
| Taxes payable in installments   | 214,097    | 225,286    |
| Provision for contingencies     | 1,230,773  | 1,302,572  |
| Others                          | 76,916     | 87,317     |
| <b>Minority Interest</b>        | 105,300    | 103,133    |
| Shareholder's Equity            | 5,430,943  | 5,347,719  |
| Capital                         | 4,450,725  | 4,450,014  |
| Capital reserves                | 517,331    | 517,331    |
| Revenue reserves                | 462,887    | 380,374    |
| TOTAL LIABILITIES               | 12,948,698 | 12,969,216 |

# Consolidated Cash Flows - Corporate Law Method (R\$ thousand)

|  | September 30 |           |  |  |
|--|--------------|-----------|--|--|
| Cash flow from operating activities                    | 2008         | 2007      |  |  |
| Net income for the period                              | 179,019      | 98,227    |  |  |
| Adjustment to reconcile net income                     |              |           |  |  |
| Deferred income tax                                    | (29,575)     | (4,895)   |  |  |
| Residual value of permanent asset disposals            | 5,458        | 9,316     |  |  |
| Net gains from ownership dilution                      | -            | -         |  |  |
| Depreciation and amortization                          | 445,578      | 403,185   |  |  |
| Interest and monetary variations, net of payments      | 159,654      | (132,690) |  |  |
| Equity Income results                                  | (2,392)      | 26,604    |  |  |
| Provision for contingencies                            | 88,044       | 52,517    |  |  |
| Provisions for fixed assets write-off and losses       | (40)         | 2,024     |  |  |
| Provision for amortization of goodwill                 | 80,533       | -         |  |  |
| Minoritary interest                                    | (2,229)      | (40,642)  |  |  |
|  | 924,050      | 413,646   |  |  |
| (Increase) decrease in assets                          |              |           |  |  |
| Accounts receivable                                    | 237,830      | 210,268   |  |  |
| Inventories  | 19,249       | 63,636    |  |  |
| Recoverable Taxes                                      | (47,116)     | (2,085)   |  |  |
| Other assets   | (36,822)     | (47,767)  |  |  |
| Related parties  | 4,226        | 6,246     |  |  |
| Judicial deposits                                      | (8,775)      | (34,656)  |  |  |
|  | 168,592      | 195,642   |  |  |
| Increase (decrease) in liabilities                     |              |           |  |  |
| Suppliers  | (505,938)    | (527,395) |  |  |
| Payroll and related charges                            | 64,758       | 23,028    |  |  |
| Income and Social contribution taxes payable           | (118,424)    | (70,280)  |  |  |
| Other accounts payable                                 | (143,182)    | 41,353    |  |  |
|  | (702,786)    | (533,294) |  |  |
| Net cash flow generated (used) by operating activities | 389,856      | 75,994    |  |  |

| Septen | nber 30 |
|--------|---------|
| 2008   | 2007    |

Net cash from investing activities

| Net cash from the incorporation of subsidiaries                  | -         | -           |
|--|-----------|-------------|
| Amortization of PAFIDC quotas                                    | -         | -           |
| Acquisition of enterprises                                       | -         | (40.250)    |
| Increase of investments  | (210.026) | (49,350)    |
| Acquisition of property and equipment                            | (318,036) | (668,368)   |
| Increase in intangible assets                                    | (10)      | (9,475)     |
| Increase in deferred assets                                      | (2,877)   | (4,542)     |
| Sales of property and equipment                                  | 3,278     | -           |
| Net cash flow generated (used) in investing activities           | (317,645) | (731,735)   |
| Cash flow from financing activities                              |           |             |
| Capital Increase   | 88,196    | 6,445       |
| Increase of minority interest                                    |           |             |
| Capital Reserve  | -         | -           |
| Financing  | -         | -           |
| Funding and Refinancing  | 744,098   | 1,633,149   |
| Payments   | (481,284) | (1,484,542) |
| Dividend payments  | (50,029)  | (20,312)    |
| Net cash flow generation (expenditure) in financing activities   | 300,981   | 134,740     |
| Net increase (decrease) in cash and cash equivalents             | 373,192   | (524,725)   |
| Cash, banks and marketable securities at end of the period       | 1,437,324 | 756,786     |
| Cash, banks and marketable securities at beginning of the period | 1,064,132 | 1,281,511   |
| Changes in cash and cash equivalents                             | 373,192   | (524,725)   |
| Cash flow suplemental information                                |           |             |
| Interest paid on loans and financing                             | 202,135   | 407,901     |
|  |           |             |

# Edgar Filing: BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD - Form 6-K Gross Sales per Format (R\$ thousand)

| 1st Half                | 2008       | %      | 2007              | %                     | <b>Chg.</b> (%)         |  |
|-------------------------|------------|--------|-------------------|-----------------------|-------------------------|--|
| Pão de Açúcar           | 1,900,171  | 19.2%  | 1,852,796         | 22.1%                 | 2.6%                    |  |
| Extra*                  | 4,996,562  | 50.6%  | 4,308,101         | 51.5%                 | 16.0%                   |  |
| CompreBem               | 1,501,182  | 15.2%  | 1,414,109         | 16.9%                 | 6.2%                    |  |
| Extra Eletro            | 172,254    | 1.8%   | 151,882           | 1.8%                  | 13.4%                   |  |
| Sendas**                | 675,732    | 6.8%   | 646,521           | 7.7%                  | 4.5%                    |  |
| Assai                   | 632,907    | 6.4%   | -                 | -                     | -                       |  |
| Grupo Pão de Açúcar     | 9,878,808  |        | 8,373,409         | 100.0%                | 18.0%                   |  |
| 3 <sup>rd</sup> Quarter | 2008       |        | 2007              | %                     | Chg.(%)                 |  |
| Pão de Açúcar           | 958,123    | 19.0%  | 910,424           | 22.0%                 | 5.2%                    |  |
| Extra*                  | 2,552,333  | 50.5%  | 2,136,725         | 51.8%                 | 19.5%                   |  |
| CompreBem               | 673,648    | 13.3%  | 690,196<br>74,394 | 16.7%<br>1.8%<br>7.7% | -2.4%<br>17.1%<br>36.4% |  |
| Extra Eletro            | 87,123     | 1.7%   |                   |                       |                         |  |
| Sendas**                | 436,618    | 8.6%   | 319,988           |                       |                         |  |
| Assai                   | 347,755    | 6.9%   | -                 | -                     | -                       |  |
| Grupo Pão de Açúcar     | 5,055,600  |        | 4,131,726         | 100.0%                | 22.4%                   |  |
| 9 Months                | 2008       | %      | 2007              | %                     | Chg.(%)                 |  |
| Pão de Açúcar           | 2,858,294  | 19.1%  | 2,763,220         | 22.1%                 | 3.4%                    |  |
| Extra*                  | 7,548,895  | 50.6%  | 6,444,826         | 51.6%                 | 17.1%                   |  |
| CompreBem               | 2,174,830  | 14.6%  | 2,104,305         | 16.8%                 | 3.4%                    |  |
| Extra Eletro            | 259,377    | 1.7%   | 226,276           | 1.8%                  | 14.6%                   |  |
| Sendas**                | 1,112,350  | 7.4%   | 966,509           | 7.7%                  | 15.1%                   |  |
| Assai                   | 980,662    | 6.6%   | -                 |                       | -                       |  |
| Grupo Pão de Açúcar     | 14,934,408 | 100.0% | 12,505,135        | 100.0%                | 19.4%                   |  |

<sup>\*</sup> Include Extra Fácil and Extra Perto sales

<sup>\*\*</sup> Sendas stores which are part of Sendas Distribuidora S/A

# Edgar Filing: BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD - Form 6-K Net Sales per Format (R\$ thousand)

| 1st Half                | 2008       | %      | 2007       | %      | <b>Chg.</b> (%) |  |
|-------------------------|------------|--------|------------|--------|-----------------|--|
| Pão de Açúcar           | 1,627,066  | 19.2%  | 1,557,853  | 22.0%  | 4.4%            |  |
| Extra*                  | 4,271,479  | 50.3%  | 3,627,378  | 51.3%  | 17.8%           |  |
| CompreBem               | 1,302,990  | 15.4%  | 1,202,966  | 17.0%  | 8.3%            |  |
| Extra Eletro            | 136,690    | 1.6%   | 120,369    | 1.7%   | 13.6%           |  |
| Sendas**                | 597,174    | 7.0%   | 569,032    | 8.0%   | 4.9%            |  |
| Assai                   | 548,023    | 6.5%   | -          | -      | -               |  |
| Grupo Pão de Açúcar     | 8,483,422  | 100.0% | 7,077,598  | 100.0% | 19.9%           |  |
| 3 <sup>rd</sup> Quarter | 2008       | %      | 2007       | %      | Chg.(%)         |  |
| Pão de Açúcar           | 838,162    | 19.0%  | 766,241    | 21.9%  | 9.4%            |  |
| Extra*                  | 2,211,845  | 50.2%  | 1,803,021  | 51.6%  | 22.7%           |  |
| CompreBem               | 597,296    | 13.6%  | 586,802    | 16.8%  | 1.8%            |  |
| Extra Eletro            | 69,556     | 1.6%   | 59,485     | 1.7%   | 16.9%           |  |
| Sendas**                | 384,267    | 8.7%   | 280,971    | 8.0%   | 36.8%           |  |
| Assai                   | 305,881    | 6.9%   |            | -      | -               |  |
| Grupo Pão de Açúcar     | 4,407,007  | 100.0% | 3,496,520  | 100.0% | 26.0%           |  |
| 9 Months                | 2008       | %      | 2007       | %      | Chg.(%)         |  |
| Pão de Açúcar           | 2,465,228  | 19.1%  | 2,324,094  | 22.0%  | 6.1%            |  |
| Extra*                  | 6,483,324  | 50.3%  | 5,430,399  | 51.4%  | 19.4%           |  |
| CompreBem               | 1,900,286  | 14.7%  | 1,789,768  | 16.9%  | 6.2%            |  |
| Extra Eletro            | 206,246    | 1.6%   | 179,854    | 1.7%   | 14.7%           |  |
| Sendas**                | 981,441    | 7.6%   | 850,003    | 8.0%   | 15.5%           |  |
| Assai                   | 853,904    | 6.6%   | -          | -      | -               |  |
| Grupo Pão de Açúcar     | 12,890,429 | 100.0% | 10,574,118 | 100.0% | 21.9%           |  |

<sup>\*</sup> Include Extra Fácil and Extra Perto sales

<sup>\*\*</sup> Sendas stores which are part of Sendas Distribuidora S/A

# Sales Breakdown (% of Net Sales)

| 2008                 |                            |   | 2007   |  |   |  |
|----------------------|----------------------------|---|--|--|---|--|
| 1 <sup>st</sup> Half | 3 <sup>rd</sup><br>Ouarter | 9<br>Months   | 1st Half   | 3 <sup>rd</sup><br>Ouarter   | 9<br>Months   |  |
|                      |                            |   |  |  | 50.2%   |  |
| 40.6%                | 40.9%                      | 40.7%   | 39.2%  | 40.3%  | 39.6%   |  |
|                      |                            |   |  |  | 7.7%<br>2.5%  |  |
| 1.2%<br>0.5%         | 1.0%<br>0.4%               | 1.1%<br>0.5%  | 1.6%<br>1.0%   | 1.5%<br>0.6%   | 1.6%<br>0.9%  |  |
|                      | 7.6%<br>1.7%               | 3rd 1st Half Quarter  50.1% 50.0% 40.6% 40.9% 7.6% 7.7% 1.7% 1.4% 1.2% 1.0% | 3rd         9           1st Half         Quarter         Months           50.1%         50.0%         50.1%           40.6%         40.9%         40.7%           7.6%         7.7%         7.6%           1.7%         1.4%         1.6%           1.2%         1.0%         1.1% | 3rd         9           1st Half         Quarter         Months         1st Half           50.1%         50.0%         50.1%         50.4%           40.6%         40.9%         40.7%         39.2%           7.6%         7.7%         7.6%         7.8%           1.7%         1.4%         1.6%         2.6%           1.2%         1.0%         1.1%         1.6% | 3rd         9         3rd           1st Half         Quarter         Months         1st Half         Quarter           50.1%         50.0%         50.1%         50.4%         49.9%           40.6%         40.9%         40.7%         39.2%         40.3%           7.6%         7.7%         7.6%         7.8%         7.7%           1.7%         1.4%         1.6%         2.6%         2.1%           1.2%         1.0%         1.1%         1.6%         1.5% |  |

# **Stores by Format**

|                               | Pão de        |       | Extra- |            |        | Extra | Extra |       | Grupo<br>Pão<br>de | Sales     | Number of        |
|-------------------------------|---------------|-------|--------|------------|--------|-------|-------|-------|--------------------|-----------|------------------|
|                               | Açúcar        | Extra | Eletro | CompreBem  | Sendas | Perto | Fácil | Assai | Açúcar             | Area (m²) | <b>Employees</b> |
| 12/31/2007                    | 153           | 91    | 42     | 178        | 62     | 15    | 19    | 15    | 575                | 1,338,329 | 66,165           |
| Opened<br>Closed<br>Converted | 1             |       |        | (4)<br>(1) |        |       | 4 (1) | 1     | 5<br>(5)           |           |                  |
| 06/30/2008                    | 154           | 91    | 42     | 173        | 62     | 15    | 22    | 16    | 575                | 1,328,884 | 65,781           |
| Opened<br>Closed<br>Converted | (1)<br>-6 (a) |       |        | +6 -14 (c) | 14     | (10)  | 3     | 2     | 7<br>(1)           |           |                  |
| 09/30/2008                    | 147           | 103   | 42     | 165        | 76     | 5     | 25    | 18    | 581                | 1,338,303 | 67,630           |

<sup>(</sup>a) 6 CompreBem stores in the state of Pernambuco which were under the management of Pão de Açúcar banner are now being managed by CompreBem.

<sup>(</sup>b) 10 Extra Perto stores are now under Extra Hipermercados management.

<sup>(</sup>c) 14 CompreBem stores in the ABC region which were under the management of CompreBem banner are now being managed by Sendas.

# 3Q08 Results Conference Call Wednesday, November 5, 2008

Conference Call in Portuguese with simultaneous translation into English:

8:00 a.m. - New York time | 11:00 a.m. - Brasília Time

Dial-in: +1 (412) 858-4600

Code: Pão de Açúcar

A live webcast is available on the Company s site: <a href="www.gpari.com.br/eng">www.gpari.com.br/eng</a>. The replay can be accessed after the end of the Call by dialing +55 (11) 4688-6312; Code: 348.

### Grupo Pão de Açúcar

#### **Daniela Sabbag**

**Investor Relations Officer** 

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#### Website: <a href="http://www.gpari.com.br/eng">http://www.gpari.com.br/eng</a>

Statements contained in this release relating to the business outlook of the Company, projections of operating and financial results and relating to the growth potential of the Company, constitute mere forecasts and were based on the expectations of Management in relation to the future of the Company. These expectations are highly dependent on changes in the market, on Brazil s general economic performance, on the industry and on international markets, and are therefore subject to change.

#### **SIGNATURES**

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

COMPANHIA BRASILEIRA DE DISTRIBUIÇÃO

Date: November 04, 2008 By: /s/ Enéas César Pestana Neto

Name: Enéas César Pestana Neto Title: Administrative Director

By: /s/ Daniela Sabbag

Name: Daniela Sabbag

Title: Investor Relations Officer

#### FORWARD-LOOKING STATEMENTS

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates offuture economic circumstances, industry conditions, company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.

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