ELECTRONIC ARTS INC.

Form 10-Q August 08, 2018 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

$\mathfrak{p}_{1934}^{QUARTERLY}$ REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

For the Quarterly Period Ended June 30, 2018

OR

..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from to

Commission File No. 000-17948

ELECTRONIC ARTS INC.

(Exact name of registrant as specified in its charter)

Delaware 94-2838567
(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

209 Redwood Shores Parkway

Redwood City, California

94065

(Address of principal executive offices) (Zip Code)

(650) 628-1500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90

days. YES b NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES b NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

(Do not check if a smaller reporting company)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange

Act. "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES "NO b

As of August 3, 2018, there were 304,818,260 shares of the Registrant's Common Stock, par value \$0.01 per share, outstanding.

1

Table of Contents

ELECTRONIC ARTS INC.
FORM 10-Q
FOR THE PERIOD ENDED JUNE 30, 2018
Table of Contents

		Page			
Part I - FINANCIAL INFORMATION					
Item 1.	Condensed Consolidated Financial Statements (Unaudited)				
	Condensed Consolidated Balance Sheets as of June 30, 2018 and March 31, 2018	<u>3</u>			
	Condensed Consolidated Statements of Operations for the Three Months Ended June 30, 2018 and 2017	4			
	Condensed Consolidated Statements of Comprehensive Income for the Three Months Ended June 30,	<u>5</u>			
	2018 and 2017	<u>5</u>			
	Condensed Consolidated Statements of Cash Flows for the Three Months Ended June 30, 2018 and	<u>6</u>			
	<u>2017</u>	<u>U</u>			
	Notes to Condensed Consolidated Financial Statements	<u>7</u>			
	Report of Independent Registered Public Accounting Firm	<u>35</u>			
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>36</u>			
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>52</u>			
Item 4.	Controls and Procedures	<u>54</u>			
Part II - OTHER INFORMATION					
	<u>Legal Proceedings</u>	<u>55</u>			
Item 1A	a. Risk Factors	<u>55</u>			
	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>65</u>			
Item 3.	<u>Defaults Upon Senior Securities</u>	<u>65</u>			
Item 4.	Mine Safety Disclosures	<u>65</u>			
Item 6.	<u>Exhibits</u>	<u>65</u>			
<u>Exhibit</u>	<u>Index</u>	<u>66</u>			
Signatur	<u>re</u>	<u>66</u>			
2					

Table of Contents

3

PART I – FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements (Unaudited)

ELECTRONIC ARTS INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS		
(Unaudited) (In millions, except par value data)	June 30, 2018	March 31, 2018 (a)
ASSETS		
Current assets:		4.0 7.0
Cash and cash equivalents	\$3,876	· ·
Short-term investments	1,095	1,073
Receivables, net of allowances of \$4 and \$165, respectively	371	385
Other current assets	282	288
Total current assets	5,624	6,004
Property and equipment, net	440	453
Goodwill	1,886	1,883
Acquisition-related intangibles, net	107	71
Deferred income taxes, net	92	84
Other assets	98	89 \$0.504
TOTAL ASSETS	\$8,247	\$8,584
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$47	\$48
Accrued and other current liabilities	815	821
Deferred net revenue (online-enabled games)	602	1,622
Total current liabilities	1,464	2,491
Senior notes, net	993	992
Income tax obligations	276	250
Deferred income taxes, net	1	1
Other liabilities	253	255
Total liabilities	2,987	3,989
Commitments and contingencies (See Note 13)		•
Stockholders' equity:		
Common stock, \$0.01 par value. 1,000 shares authorized; 305 and 306 shares issued and	2	2
outstanding, respectively	3	3
Additional paid-in capital	339	657
Retained earnings	4,944	4,062
Accumulated other comprehensive loss	(26)	(127)
Total stockholders' equity	5,260	4,595
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$8,247	\$8,584
See accompanying Notes to Condensed Consolidated Financial Statements (unaudited).		
(a) Derived from audited Consolidated Financial Statements.		

Table of Contents

ELECTRONIC ARTS INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)		Three Months Ended June 30,			
(In millions, except per share data)		2017			
Net revenue:					
Product	\$202	\$828			
Service and other		621			
Total net revenue		1,449			
Cost of revenue:					
Product	68	64			
Service and other		90			
Total cost of revenue		154			
Gross profit	922	1,295			
Operating expenses:					
Research and development	362	325			
Marketing and sales		121			
General and administrative		105			
Amortization of intangibles		1			
Total operating expenses		552			
Operating income		743			
Interest and other income (expense), net		6			
Income before provision for income taxes		749			
Provision for income taxes		105			
Net income		\$644			
Earnings per share:					
Basic		\$2.08			
Diluted		\$2.06			
Number of shares used in computation:					
Basic		309			
Diluted		313			
G : N G 1 1 1 G	11.1	. 1 77			

See accompanying Notes to Condensed Consolidated Financial Statements (unaudited).

4

Table of Contents

ELECTRONIC ARTS INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Three

(Unaudited) Months Ended

June 30,

(In millions) 2018 2017 Net income \$293 \$644

Other comprehensive income (loss), net of tax:
Net gains (losses) on derivative instruments

93