Sensata Technologies Holding N.V. Form 10-Q October 27, 2015

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**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

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(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number 001-34652

SENSATA TECHNOLOGIES HOLDING N.V.

(Exact Name of Registrant as Specified in Its Charter)

THE NETHERLANDS 98-0641254
(State or other jurisdiction of incorporation or organization) 98-0641254
Identification No.)

Kolthofsingel 8, 7602 EM Almelo

The Netherlands

(Address of Principal Executive Offices, including Zip

Code)

31-546-879-555

(Registrant's Telephone Number, Including Area Code)

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer ý

Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No ý

As of October 15, 2015, 170,180,854 ordinary shares were outstanding.

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## PART I—FINANCIAL INFORMATION

Item 1. Financial Statements.

SENSATA TECHNOLOGIES HOLDING N.V.

Condensed Consolidated Balance Sheets

(In thousands, except per share amounts)

(unaudited)

|   | September 30, 2015   | December 31, 2014 |
|---|----------------------|-------------------|
| Assets  |                      |                   |
| Current assets:   |                      |                   |
| Cash and cash equivalents   | \$258,209            | \$211,329         |
| Accounts receivable, net of allowances of \$9,953 and \$10,364 as of September 30, 2015 and December 31, 2014, respectively                         | 481,737              | 444,852           |
| Inventories   | 341,361              | 356,364           |
| Deferred income tax assets  | 17,066               | 15,301            |
| Prepaid expenses and other current assets   | 112,039              | 90,918            |
| Total current assets  | 1,210,412            | 1,118,764         |
| Property, plant and equipment, at cost  | 1,108,142            | 975,543           |
| Accumulated depreciation  | (457,122)            | (386,059)         |
| Property, plant and equipment, net  | 651,020              | 589,484           |
| Goodwill  | 2,429,158            | 2,424,795         |
| Other intangible assets, net of accumulated amortization of \$1,362,367 and \$1,226,29 as of September 30, 2015 and December 31, 2014, respectively | <sup>9</sup> 779,317 | 910,774           |
| Deferred income tax assets  | 20,102               | 16,750            |
| Deferred financing costs  | 27,029               | 29,102            |
| Other assets  | 19,565               | 26,940            |
| Total assets  | \$5,136,603          | \$5,116,609       |
| Liabilities and shareholders' equity  | . , ,                | . , ,             |
| Current liabilities:  |                      |                   |
| Current portion of long-term debt, capital lease and other financing obligations  | \$69,557             | \$145,979         |
| Accounts payable  | 297,940              | 287,800           |
| Income taxes payable  | 14,606               | 7,516             |
| Accrued expenses and other current liabilities  | 256,940              | 222,781           |
| Deferred income tax liabilities   | 12,236               | 13,430            |
| Total current liabilities   | 651,279              | 677,506           |
| Deferred income tax liabilities   | 374,246              | 362,738           |
| Pension and post-retirement benefit obligations   | 33,086               | 35,799            |
| Capital lease and other financing obligations, less current portion   | 43,814               | 45,113            |
| Long-term debt, net of discount, less current portion   | 2,554,538            | 2,650,744         |
| Other long-term liabilities   | 33,243               | 41,817            |
| Commitments and contingencies   | ,                    | ,                 |
| Total liabilities   | 3,690,206            | 3,813,717         |
| Shareholders' equity:   | - , ,                | - , ,             |
| Ordinary shares, €0.01 nominal value per share, 400,000 shares authorized; 178,437 shares issued as of September 30, 2015 and December 31, 2014     | 2,289                | 2,289             |
| Treasury shares, at cost, 8,256 and 9,120 shares as of September 30, 2015 and December 31, 2014, respectively                                       | (332,889)            | (365,272)         |
| Additional paid-in capital  | 1,621,732            | 1,610,390         |
| 1   | ,- ,                 | ,,                |

| Retained earnings                          | 179,311     | 67,233      |
|--|-------------|-------------|
| Accumulated other comprehensive loss       | (24,046     | (11,748)    |
| Total shareholders' equity                 | 1,446,397   | 1,302,892   |
| Total liabilities and shareholders' equity | \$5,136,603 | \$5,116,609 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

## SENSATA TECHNOLOGIES HOLDING N.V.

Condensed Consolidated Statements of Operations (In thousands, except per share amounts) (unaudited)

|   | For the three | months ended    | For the nine i              | months ended |  |
|---|---------------|-----------------|-----------------------------|--------------|--|
|   | September 30  | O,September 30, | , September 30, September 3 |              |  |
|   | 2015          | 2014            | 2015                        | 2014         |  |
| Net revenue                               | \$727,360     | \$ 577,095      | \$2,248,490                 | \$ 1,704,542 |  |
| Operating costs and expenses:             |               |                 |                             |              |  |
| Cost of revenue                           | 476,634       | 371,940         | 1,501,142                   | 1,097,585    |  |
| Research and development                  | 30,816        | 19,525          | 92,794                      | 55,681       |  |
| Selling, general and administrative       | 66,233        | 52,985          | 203,637                     | 148,295      |  |
| Amortization of intangible assets         | 45,184        | 35,985          | 136,068                     | 100,562      |  |
| Restructuring and special charges         | 1,615         | 4,543           | 12,424                      | 7,148        |  |
| Total operating costs and expenses        | 620,482       | 484,978         | 1,946,065                   | 1,409,271    |  |
| Profit from operations                    | 106,878       | 92,117          | 302,425                     | 295,271      |  |
| Interest expense, net                     | (29,706)      | (23,553)        | (96,029 )                   | (70,063)     |  |
| Other, net                                | (10,805)      | (8,578)         | (44,647 )                   | (4,108)      |  |
| Income before taxes                       | 66,367        | 59,986          | 161,749                     | 221,100      |  |
| Provision for/(benefit from) income taxes | 13,215        | (21,977 )       | 32,342                      | 6,871        |  |
| Net income                                | \$53,152      | \$ 81,963       | \$129,407                   | \$ 214,229   |  |
| Basic net income per share:               | \$0.31        | \$ 0.49         | \$0.76                      | \$ 1.26      |  |
| Diluted net income per share:             | \$0.31        | \$ 0.48         | \$0.75                      | \$ 1.24      |  |

The accompanying notes are an integral part of these condensed consolidated financial statements.

## SENSATA TECHNOLOGIES HOLDING N.V.

Condensed Consolidated Statements of Comprehensive Income (In thousands) (unaudited)

|  | For the three months ended    |      |                   | For the nine months ended |     |            |   |
|--|-------------------------------|------|-------------------|---------------------------|-----|------------|---|
|  | September 30, September 30, S |      | September         | ),September               | 30, |            |   |
|  | 2015                          |      | 2014              | 2015                      |     | 2014       |   |
| Net income   | \$53,152                      |      | \$ 81,963         | \$129,407                 |     | \$ 214,229 |   |
| Other comprehensive (loss)/income, net of tax:                           |                               |      |                   |                           |     |            |   |
| Deferred (loss)/gain on derivative instruments, net of reclassifications | (17,430                       | )    | 18,044            | (13,058                   | )   | 22,097     |   |
| Defined benefit and retiree healthcare plans                             | 742                           |      | (170)             | 760                       |     | (370       | ) |
| Other comprehensive (loss)/income  | (16,688                       | )    | 17,874            | (12,298                   | )   | 21,727     |   |
| Comprehensive income   | \$36,464                      |      | \$ 99,837         | \$117,109                 |     | \$ 235,956 |   |
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The accompanying notes are an integral part of these condensed consolidated financial statements.

## SENSATA TECHNOLOGIES HOLDING N.V.

Condensed Consolidated Statements of Cash Flows

(In thousands)

(unaudited)

|  | For the nine mo | onths ended   |  |  |
|--|-----------------|---------------|--|--|
|  | September 30,   | September 30, |  |  |
|  | 2015            | 2014          |  |  |
| Cash flows from operating activities:  |                 |               |  |  |
| Net income   | \$129,407       | \$214,229     |  |  |
| Adjustments to reconcile net income to net cash provided by operating activities:  |                 |               |  |  |
| Depreciation   | 71,162          | 45,161        |  |  |
| Amortization of deferred financing costs and discounts                             | 4,755           | 3,605         |  |  |
| Currency remeasurement gain on debt  | (2,082          | (2)           |  |  |
| Share-based compensation   | 11,093          | 9,920         |  |  |
| Loss on debt financing   | 25,538          |               |  |  |
| Amortization of inventory step-up to fair value                                    |                 | 1,658         |  |  |
| Amortization of intangible assets  | 136,068         | 100,562       |  |  |
| Deferred income taxes  | 11,237          | (13,280)      |  |  |
| Gains from insurance proceeds  |                 | (2,417)       |  |  |
| Unrealized loss on hedges and other non-cash items                                 | 13,541          | 6,445         |  |  |
| Changes in operating assets and liabilities, net of effects of acquisitions:       |                 |               |  |  |
| Accounts receivable, net   | (37,021         | (57,178)      |  |  |
| Inventories  | 14,969          | (62,868)      |  |  |
| Prepaid expenses and other current assets  | (22,483         | (1,461)       |  |  |
| Accounts payable and accrued expenses  | 8,840           | 41,764        |  |  |
| Income taxes payable   | 7,090           | (1,997)       |  |  |
| Other  | (8,401          | (3,994)       |  |  |
| Net cash provided by operating activities  | 363,713         | 280,147       |  |  |
| Cash flows from investing activities:  |                 |               |  |  |
| Acquisition of Schrader, net of cash received                                      | (958)           | <del></del>   |  |  |
| Other acquisitions, net of cash received   | 3,881           | (298,525)     |  |  |
| Additions to property, plant and equipment and capitalized software                | (130,243        | (101,104)     |  |  |
| Insurance proceeds   | _               | 2,417         |  |  |
| Proceeds from the sale of assets   | 102             | 5,467         |  |  |
| Net cash used in investing activities  | (127,218)       | (391,745)     |  |  |
| Cash flows from financing activities:  |                 |               |  |  |
| Proceeds from exercise of stock options and issuance of ordinary shares            | 15,361          | 18,083        |  |  |
| Proceeds from issuance of debt   | 1,795,120       | 195,000       |  |  |
| Payments on debt   | (1,970,685)     | (40,993)      |  |  |
| Repurchase of ordinary shares from SCA   |                 | (169,680 )    |  |  |
| Payments to repurchase ordinary shares   | (50)            | (11,971)      |  |  |
| Payments of debt issuance costs  | (29,361)        | <del></del>   |  |  |
| Net cash used in financing activities  | (189,615)       | (9,561)       |  |  |
| Net change in cash and cash equivalents  | 46,880          | (121,159)     |  |  |
| Cash and cash equivalents, beginning of period                                     | 211,329         | 317,896       |  |  |
| Cash and cash equivalents, end of period   | \$258,209       | \$196,737     |  |  |
| The accompanying notes are an integral part of these condensed consolidated financ | ial statements. |               |  |  |

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#### SENSATA TECHNOLOGIES HOLDING N.V.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(In thousands, except per share amounts, or unless otherwise noted) (unaudited)

1. Business Description and Basis of Presentation

**Business Description** 

The accompanying unaudited condensed consolidated financial statements reflect the financial position, results of operations, comprehensive income, and cash flows of Sensata Technologies Holding N.V. ("Sensata Technologies Holding") and its wholly-owned subsidiaries, collectively referred to as the "Company," "Sensata," "we," "our," or "us." Sensata Technologies Holding is incorporated under the laws of the Netherlands and conducts its operations through subsidiary companies that operate business and product development centers in the United States (the "U.S."), the Netherlands, Belgium, China, Germany, Japan, South Korea, and the United Kingdom (the "U.K."); and manufacturing operations in China, Malaysia, Mexico, the Dominican Republic, Bulgaria, Poland, France, Brazil, the U.K., and the U.S. We organize our operations into the Performance Sensing and Sensing Solutions businesses. In the fourth quarter of 2014, we realigned our segments as a result of organizational changes to better allocate our resources to support our ongoing business strategy. Refer to Note 14, "Segment Reporting," for further discussion of this realignment. The discussion below, relating to our Performance Sensing and Sensing Solutions businesses, reflects this realignment.

Our Performance Sensing business is a manufacturer of pressure, temperature, speed, position, and force sensors, and electromechanical products used in subsystems of automobiles (e.g., engine, air conditioning, and ride stabilization) and heavy on- and off-road vehicles ("HVOR"). These products help improve performance, for example by making an automobile's heating and air conditioning systems work more efficiently, thereby improving gas mileage. These products are also used in systems that address safety and environmental concerns, for example by improving the stability control of the vehicle and reducing vehicle emissions.

Our Sensing Solutions business is a manufacturer of a variety of control products used in industrial, aerospace, military, commercial, and residential markets, and sensor products used in industrial applications such as heating, ventilation, and air conditioning ("HVAC") systems. These products include motor and compressor protectors, circuit breakers, semiconductor burn-in test sockets, electronic HVAC sensors and controls, power inverters, precision switches, and thermostats. These products help prevent damage from overheating and fires in a wide variety of applications, including commercial HVAC systems, refrigerators, aircraft, automobiles, lighting, and other industrial applications, and help optimize performance by using sensors which provide feedback to control systems. The Sensing Solutions business also manufactures direct current to alternating current power inverters, which enable the operation of electronic equipment when grid power is not available.

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q, and therefore do not include all of the information and note disclosures required by U.S. GAAP for complete financial statements. The accompanying financial information reflects all normal recurring adjustments which are, in the opinion of management, necessary for a fair presentation of the interim period results. The results of operations for the three and nine months ended September 30, 2015 are not necessarily indicative of the results to be expected for the full year, nor were those of the comparable 2014 periods necessarily representative of those actually experienced for the full year 2014. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2014.

All intercompany balances and transactions have been eliminated.

All U.S. dollar and share amounts presented, except per share amounts, are stated in thousands, unless otherwise indicated.

Certain reclassifications have been made to prior periods to conform to current period presentation.

2. New Accounting Standards

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606) ("ASU 2014-09"), which modifies how all entities recognize revenue, and

consolidates into one Accounting Standards Codification ("ASC") Topic (ASC Topic 606, Revenue from Contracts with Customers), the current guidance found in ASC Topic 605, Revenue Recognition, and various other revenue accounting standards for specialized transactions and industries. The core principle of the guidance is that "an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services." In achieving this objective, an entity must perform five steps: (1) identify the contract(s) with a customer, (2) identify the performance obligations of the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2014-09 also clarifies how an entity should account for costs of obtaining or fulfilling a contract in a new ASC Subtopic 340-40, Other Assets and Deferred Costs - Contracts with Customers.

In August 2015, the FASB issued ASU 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of Effective Date, which defers the effective date of ASU 2014-09 by one year. ASU 2014-09 is now effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. Earlier application is permitted only as of annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period.

ASU 2014-09 may be applied using either a full retrospective approach, under which all years included in the financial statements will be presented under the revised guidance, or a modified retrospective approach, under which financial statements will be prepared under the revised guidance for the year of adoption, but not for prior years. Under the latter method, entities will recognize a cumulative catch-up adjustment to the opening balance of retained earnings at the effective date for contracts that still require performance by the entity, and disclose all line items in the year of adoption as if they were prepared under the old revenue guidance. We will adopt ASU 2014-09 on January 1, 2018 and are currently evaluating the impact that this adoption will have on our consolidated financial statements. At this time, we have not determined the transition method that will be used.

In April 2015, the FASB issued ASU No. 2015-03, Interest - Imputation of Interest (Subtopic 835-30) ("ASU 2015-03"), which simplifies the presentation of debt issuance costs. ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. ASU 2015-03 is effective for financial statements issued for fiscal years beginning after December 15, 2015 (and interim periods within those fiscal years) with early adoption permitted and retrospective application required. As of September 30, 2015 and December 31, 2014, we had recorded deferred financing costs of \$27.0 million and \$29.1 million, respectively, which would have been classified as a reduction of long-term debt in our condensed consolidated balance sheets had we adopted this standard in the third quarter of 2015. There will not be a material impact on our results of operations upon adoption of ASU 2015-03.

#### 3. Inventories

The components of inventories as of September 30, 2015 and December 31, 2014 were as follows:

|                 | September 30, | December 31, |
|-----------------|---------------|--------------|
|                 | 2015          | 2014         |
| Finished goods  | \$139,582     | \$127,407    |
| Work-in-process | 64,218        | 69,218       |
| Raw materials   | 137,561       | 159,739      |
| Total           | \$341,361     | \$356,364    |

#### 4. Shareholders' Equity

**Treasury Shares** 

We have a \$250.0 million share repurchase program in place. Under this program, we may repurchase ordinary shares from time to time, at such times and in amounts to be determined by our management, based on market conditions, legal requirements, and other corporate considerations, on the open market or in privately negotiated transactions. The share repurchase program may be modified or terminated by our Board of Directors at any time.

We did not repurchase any ordinary shares under this program during the nine months ended September 30, 2015.

During the nine months ended September 30, 2014, we repurchased 4.3 million ordinary shares for an aggregate purchase price of approximately \$181.7 million, at a weighted-average price of \$42.22 per ordinary share. Of the ordinary shares repurchased, 4.0 million were repurchased from Sensata Investment Company S.C.A. ("SCA") in a private, non-underwritten transaction,

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concurrent with the closing of our secondary offering completed in May 2014, at \$42.42 per ordinary share, which was equal to the price paid by the underwriters.

Ordinary shares repurchased by us are recorded at cost as treasury shares and result in a reduction of shareholders' equity. We reissue treasury shares as part of our share-based compensation programs. When shares are reissued, we determine the cost using the first-in, first-out method. During the nine months ended September 30, 2015 and September 30, 2014, we reissued 0.9 million and 1.1 million treasury shares, respectively, as part of our share-based compensation programs. During the nine months ended September 30, 2015, in connection with our treasury share reissuances, we recognized a loss of \$17.3 million that was recorded in Retained earnings.

Accumulated Other Comprehensive Loss

The following is a roll forward of the components of Accumulated other comprehensive loss, net of tax, for the nine months ended September 30, 2015:

|  | Deferred<br>(Loss)/Gain on<br>Derivative<br>Instruments, Net<br>of<br>Reclassifications | Defined<br>Benefit and<br>Retiree<br>Healthcare<br>Plans |   | Accumulate<br>Other<br>Comprehen<br>Loss |   |
|--|---|--|---|--|---|
| Balance as of December 31, 2014                                | \$ 17,578   | \$(29,326  | ) | \$ (11,748                               | ) |
| Other comprehensive (loss)/income before reclassifications     | 11,982  |  |   | 11,982                                   |   |
| Amounts reclassified from accumulated other comprehensive loss | (25,040 )   | 760  |   | (24,280                                  | ) |
| Net current period other comprehensive (loss)/income           | (13,058)  | 760  |   | (12,298                                  | ) |
| Balance as of September 30, 2015                               | \$ 4,520  | \$(28,566  | ) | \$ (24,046                               | ) |
|  |   |  |   |  |   |

The details of the amounts reclassified from Accumulated other comprehensive loss for the three and nine months ended September 30, 2015 and September 30, 2014 are as follows:

|  | Amount of (Gain)/Loss Reclassified from Accumulated |              |                    |   |                    |   |                            |   |   |
|--|---|--------------|--------------------|---|--------------------|---|----------------------------|---|---|
|  |   | ehensive Los |                    |   |                    |   | Affected Line in Condensed |   |   |
|  |   |              |                    | d |                    |   | nonths ended               |   | Consolidated Statements of                |
| Component  | September 30, 2015                                  |              | September 30, 2014 |   | September 30, 2015 |   | September 30, 2014         |   | Operations                                |
| Derivative instruments<br>designated and qualifying<br>as cash flow hedges |   |              |                    |   |                    |   |                            |   |   |
| Interest rate caps   | \$—   |              | \$232              |   | <b>\$</b> —        |   | \$972                      |   | Interest expense (1)                      |
| Foreign currency forward contracts   | (13,665   | )            | 822                |   | (39,207            | ) | 5,543                      |   | Net revenue (1)                           |
| Foreign currency forward contracts   | 2,576   |              | (512               | ) | 5,820              |   | (811                       | ) | Cost of revenue (1)                       |
|  | (11,089   | )            | 542                |   | (33,387            | ) | 5,704                      |   | Total before tax                          |
|  | 2,767   |              | (132               | ) | 8,347              |   | (1,424                     | ) | Provision for/(benefit from) income taxes |
|  | \$(8,322  | )            | \$410              |   | \$(25,040          | ) | \$4,280                    |   | Net of tax                                |
| Defined benefit and retiree healthcare plans                               | \$1,017   |              | \$(121             | ) | \$1,327            |   | \$(307                     | ) | Various (2)                               |
| •  | (275  | )            | (49                | ) | (567               | ) | (63                        | ) | Provision for/(benefit from) income taxes |
|  | \$742   |              | \$(170             | ) | \$760              |   | \$(370                     | ) | Net of tax                                |

<sup>(1)</sup> See Note 12, "Derivative Instruments and Hedging Activities," for additional details on amounts to be reclassified in the future from Accumulated other comprehensive loss.

## 5. Restructuring and Special Charges

The following tables present costs/(gains) recorded within the condensed consolidated statements of operations associated with our restructuring activities and special charges, and where these amounts were recognized, for the three and nine months ended September 30, 2015 and September 30, 2014:

|                                   | For the th   | ree months | s ended Sept       | ember 30, | For the th   | ree months | s ended September 30 |         |
|-----------------------------------|--------------|------------|--------------------|-----------|--------------|------------|----------------------|---------|
|                                   | 2015         |            |                    |           | 2014         |            |                      |         |
|                                   | 2011<br>Plan | Other      | Special<br>Charges | Total     | 2011<br>Plan | Other      | Special<br>Charges   | Total   |
| Restructuring and special charges | \$—          | \$1,615    | \$—                | \$1,615   | \$—          | \$4,543    | \$—                  | \$4,543 |
| Other, net                        | _            | (1,368)    | _                  | (1,368)   | _            | (1)        | _                    | (1)     |
| Cost of revenue                   | _            |            | _                  |           |              | _          | _                    | _       |
| Total                             | \$           | \$247      | \$—                | \$247     | \$—          | \$4,542    | \$—                  | \$4,542 |

<sup>(2)</sup> Amounts related to defined benefit and retiree healthcare plans reclassified from Accumulated other comprehensive loss affect the Cost of revenue, Research and development, Selling, general and administrative ("SG&A"), and Restructuring and special charges line items in the condensed consolidated statements of operations. The amounts reclassified are included in the computation of net periodic benefit cost. See Note 8, "Pension and Other Post-Retirement Benefits," for additional details of net periodic benefit cost.

|                                   | For the ni 2015 | ine months | ended Septe     | ember 30, | For the ni 2014 | ne months | ended September 30, |         |  |  |
|-----------------------------------|-----------------|------------|-----------------|-----------|-----------------|-----------|---------------------|---------|--|--|
|                                   | 2011<br>Plan    | Other      | Special Charges | Total     | 2011<br>Plan    | Other     | Special<br>Charges  | Total   |  |  |
| Restructuring and special charges | \$—             | \$12,424   | \$—             | \$12,424  | \$(198)         | \$7,346   | \$—                 | \$7,148 |  |  |
| Other, net                        | _               | (2,051)    | _               | (2,051)   | _               | (1)       |                     | (1)     |  |  |
| Cost of revenue                   | _               |            | _               | _         |                 | _         | (4,072)             | (4,072) |  |  |
| Total                             | <b>\$</b> —     | \$10,373   | <b>\$</b> —     | \$10,373  | \$(198)         | \$7,345   | \$(4,072)           | \$3,075 |  |  |

The "other" restructuring charges of \$1.6 million and \$12.4 million recognized during the three and nine months ended September 30, 2015, respectively, consist primarily of costs associated with the termination of a limited number of employees in various locations throughout the world and severance charges recorded in connection with acquired businesses, including \$4.0 million of severance charges recorded in the second quarter of 2015 related to the closing of our manufacturing facility in Brazil that was part of the Schrader acquisition. Additional charges related to the closing of this facility are not recorded in Restructuring and special charges, and are discussed below in Exit and Disposal Activities. Amounts presented in the table above that were recorded in Other, net represent (gains)/losses associated with the remeasurement of our restructuring liabilities.

The following table outlines the changes to the restructuring liability associated with the severance portion of our "other" actions during the nine months ended September 30, 2015:

|  | Severance |
|--|-----------|
| Balance at December 31, 2014                         | \$19,914  |
| Charges  | 11,051    |
| Payments   | (9,953)   |
| Impact of changes in foreign currency exchange rates | (2,051)   |
| Balance at September 30, 2015                        | \$18,961  |

The "other" restructuring charges of \$4.5 million and \$7.3 million recognized during the three and nine months ended September 30, 2014, respectively, consist primarily of \$3.5 million and \$4.4 million, respectively, of charges related to the termination of a limited number of employees in various locations throughout the world. These costs were accounted for as part of an ongoing benefit arrangement in accordance with ASC Topic 712, Compensation - Nonretirement Postemployment Benefits. The remainder of the charges for the three and nine months ended September 30, 2014 consist of severance recorded in connection with acquired businesses. Special Charges

On September 30, 2012, a fire damaged a portion of our manufacturing facility in JinCheon, South Korea. During the nine months ended September 30, 2014, we recognized \$7.3 million of insurance proceeds related to this fire, which were partially offset by certain charges and expenses incurred during the second quarter of 2014 related to the completed transformation of our South Korean operations. During the three months ended September 30, 2014, we did not recognize any insurance proceeds related to this fire. The insurance proceeds received during the nine months ended September 30, 2014, and the offsetting charges and expenses incurred during the second quarter of 2014, were recognized in Cost of revenue.

## Exit and Disposal Activities

In the second quarter of 2015, we decided to close our manufacturing facility in Brazil that was part of the Schrader acquisition. During the nine months ended September 30, 2015, in connection with this closing, and in addition to the \$4.0 million of severance charges recorded in Restructuring and special charges as discussed above, we incurred approximately \$5.0 million of charges, primarily recorded in Cost of revenue, related to the write-down of certain assets, including Property, plant and equipment and Inventory. These charges are not included in the restructuring and special charges table above.

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6. Debt Our debt as of September 30, 2015 and December 31, 2014 consisted of the following:

| September 30, | December 31,  |                                  |
|---------------|---|----------------------------------|
| 2015          | 2014  |                                  |
| <b>\$</b> —   | \$469,308   |                                  |
| _             | 598,500   |                                  |
| 985,170       | _   |                                  |
| _             | 700,000   |                                  |
| 500,000       | 500,000   |                                  |
| 400,000       | 400,000   |                                  |
| 700,000       | _   |                                  |
| 55,000        | 130,000   |                                  |
| _             | 2,153   |                                  |
| (20,730 )     | (6,312)   | ı                                |
| (64,902)      | (142,905)   | ı                                |
| \$2,554,538   | \$2,650,744   |                                  |
| \$48,469      | \$48,187  |                                  |
| (4,655)       | (3,074)   | i                                |
| \$43,814      | \$45,113  |                                  |
|               | 2015<br>\$— - 985,170 - 500,000 400,000 700,000 55,000 - (20,730 (64,902 ) \$2,554,538  \$48,469 (4,655 ) | 2015       2014         \$\left( |

On September 29, 2015, certain of our indirect, wholly-owned subsidiaries, including Sensata Technologies B.V. ("STBV"), Sensata Technologies Finance Company, LLC ("ST Finance," and collectively with STBV, the "Borrowers"), and Sensata Technologies Intermediate Holding B.V. ("ST Intermediate"), entered into an amendment (the "Seventh Amendment") of our credit agreement dated as of May 12, 2011, as amended (the "Credit Agreement"). The Seventh Amendment increased the availability on the existing revolving credit facility (the "Revolving Credit Facility") by \$70.0 million to \$420.0 million.

On May 11, 2015, the Borrowers and ST Intermediate entered into an amendment (the "Sixth Amendment") of the Credit Agreement. Pursuant to the Sixth Amendment, the Original Term Loan (the term loan facility entered into in May 2011 in connection with the execution of the Credit Agreement) and the Incremental Term Loan (the \$600.0 million term loan facility provided for by the third amendment to the Credit Agreement, and together with the Original Term Loan, the "Existing Term Loans") were prepaid in full, and a new term loan (the "Sixth Amendment Term Loan") was entered into in an aggregate principal amount equal to the sum of the outstanding balances of the Existing Term Loans. The maturity date of the Sixth Amendment Term Loan is October 14, 2021. Principal payments on the Sixth Amendment Term Loan are due in quarterly installments on the last business day of each of March, June, September, and December, commencing on June 30, 2015, in an amount equal to 0.25% of the original aggregate principal amount of the Sixth Amendment Term Loan, with the balance due on the maturity date.

Also, pursuant to the Sixth Amendment, the applicable margins for the Sixth Amendment Term Loan are set at 1.25% and 2.25% for Base Rate loans and Eurodollar Rate loans, respectively, subject to floors of 1.75% and 0.75% for Base Rate loans and Eurodollar Rate loans, respectively. Base Rate loans and Eurodollar Rate loans are defined in the Sixth Amendment. The Sixth Amendment Term Loan is subject to a repricing prepayment premium of 1.0% if there is a repricing event that occurs prior to May 11, 2016. The Sixth Amendment Term Loan was offered at 99.75% of par. On March 26, 2015, STBV completed a series of financing transactions (the "Financing Transactions"), including the settlement of \$620.9 million of STBV's \$700.0 million aggregate principal amount of 6.5% senior notes due 2019 (the "6.5% Senior Notes") that was validly tendered in connection with a cash tender offer that commenced on March 19, 2015, the issuance and sale of \$700.0 million aggregate principal amount of 5.0% senior notes due 2025 (the "5.0% Senior Notes"), and, along with ST Finance and ST Intermediate, the entry into an amendment (the "Fifth Amendment") to the Credit Agreement. On April 29, 2015, STBV redeemed the remaining \$79.1 million principal amount of 6.5% Senior Notes (the "Redemption").

The Fifth Amendment (1) increased the availability on the Revolving Credit Facility by \$100.0 million to \$350.0 million in the aggregate; (2) extended the maturity date of the Revolving Credit Facility to March 26, 2020; (3) lowered the maximum

commitment fee on the unused portion of the Revolving Credit Facility from 0.50% to 0.375%; and (4) revised certain index rate spreads and letter of credit fees on the Revolving Credit Facility (each of which depends on the achievement of certain senior secured net leverage ratios) as follows: (i) lowered the index rate spread for Eurodollar Rate loans from 2.500%, 2.375%, or 2.250% to 1.75% or 1.50%; (ii) lowered the index rate spread for Base Rate loans from 1.500%, 1.375%, or 1.250% to 0.75% or 0.50%; and (iii) lowered the letter of credit fees from 2.500%, 2.375%, or 2.250% to 1.625% or 1.375%.

#### 5.0% Senior Notes

The 5.0% Senior Notes were issued under an indenture dated March 26, 2015 (the "5.0% Senior Notes Indenture") among STBV, as issuer, The Bank of New York Mellon, as trustee, and the guarantors. The 5.0% Senior Notes were offered at par. Interest on the 5.0% Senior Notes is payable semi-annually on April 1 and October 1 of each year, with the first payment to be made on October 1, 2015. Our obligations under the 5.0% Senior Notes are guaranteed by all of STBV's subsidiaries that guarantee STBV's obligations under its existing senior secured credit facilities issued under the Credit Agreement (the "Senior Secured Credit Facilities"), except for Sensata Technologies Finance Company, LLC, a finance subsidiary of STBV and a borrower under the Senior Secured Credit Facilities. The 5.0% Senior Notes and the guarantees are senior unsecured obligations of STBV and the guarantors and rank equally in right of payment to all existing and future senior unsecured indebtedness of STBV or the guarantors, including the 4.875% senior notes due 2023 (the "4.875% Senior Notes") and the 5.625% senior notes due 2024 (the "5.625% Senior Notes").

At any time, and from time to time, STBV may redeem some or all of the 5.0% Senior Notes at a redemption price equal to 100% of the principal amount of the 5.0% Senior Notes redeemed, plus accrued and unpaid interest, if any, to, but excluding, the date of redemption, plus the "make-whole" premium set forth in the 5.0% Senior Notes Indenture. If certain changes in the law of any relevant taxing jurisdiction become effective that would impose withholding taxes or other deductions on the payments on the 5.0% Senior Notes or the guarantees, STBV may redeem the notes in whole, but not in part, at any time, at a redemption price of 100% of the principal amount, plus accrued and unpaid interest, if any, and Additional Amounts (as defined in the 5.0% Senior Notes Indenture), if any, to, but excluding, the date of redemption. If STBV experiences certain change of control events, STBV will be required to make an offer to purchase the 5.0% Senior Notes then outstanding at a purchase price equal to 101% of the principal amount of the 5.0% Senior Notes on the date of purchase, plus accrued and unpaid interest, if any, to the repurchase date. The 5.0% Senior Notes Indenture provides for events of default (subject in certain cases to customary grace and cure periods) which include, among others, nonpayment of principal or interest when due, breach of covenants or other agreements in the 5.0% Senior Notes Indenture, defaults in payment of certain other indebtedness, certain events of bankruptcy or insolvency, and when the guarantees of significant subsidiaries cease to be in full force and effect. Generally, if an event of default occurs, the trustee or the holders of at least 25% in principal amount of the then outstanding 5.0% Senior Notes may declare the principal of, and accrued but unpaid interest on, all of the 5.0% Senior Notes to be due and payable immediately. All provisions regarding remedies in an event of default are subject to the 5.0% Senior Notes Indenture.

## Revolving Credit Facility

As of September 30, 2015, there was \$359.7 million of availability under the Revolving Credit Facility, net of \$5.3 million in letters of credit. Outstanding letters of credit are issued primarily for the benefit of certain operating activities. As of September 30, 2015, no amounts had been drawn against these outstanding letters of credit, which are scheduled to expire on various dates through 2016.

### Accounting for Debt Transactions

In accounting for the Sixth Amendment, the Seventh Amendment, the Financing Transactions, and the Redemption (together the "Transactions"), we applied the provisions of ASC Subtopic 470-50, Modifications and Extinguishments ("ASC 470-50"). Our evaluation of the accounting under ASC 470-50 was done on a creditor by creditor basis in order to determine if the terms of the debt were substantially different and, as a result, whether to apply modification or extinguishment accounting.

As required by ASC 470-50, in the event that individual creditors invested in both our existing debt and our new debt, we determined whether the terms of the debt were substantially different, and if so, applied extinguishment accounting. If the terms were not substantially different, modification accounting was applied. For holders of our existing debt who did not invest in the new debt, we applied extinguishment accounting. Borrowings associated with holders of the new debt that were not holders of the existing debt were accounted for as new issuances.

During the nine months ended September 30, 2015, we recorded a loss of \$25.5 million in Other, net, primarily related to the Transactions, which was primarily composed of \$13.3 million in fees paid to creditors, \$5.9 million in costs incurred with third parties, and the write-off of unamortized deferred financing fees and original issue discount. Debt Maturities

The final maturity of the Revolving Credit Facility is March 26, 2020. Loans made pursuant to the Revolving Credit Facility must be repaid in full on or prior to such date and are pre-payable at our option at par. All letters of credit issued thereunder will terminate at the final maturity of the Revolving Credit Facility unless cash collateralized prior to such time. The final maturity of the Sixth Amendment Term Loan is October 14, 2021. The Sixth Amendment Term Loan must be repaid in full on or prior to this date. The 4.875% Senior Notes, the 5.625% Senior Notes, and the 5.0% Senior Notes mature on October 15, 2023, November 1, 2024, and October 1, 2025, respectively.

#### Accrued Interest

Accrued interest associated with our outstanding debt is included as a component of Accrued expenses and other current liabilities in the condensed consolidated balance sheets. As of September 30, 2015 and December 31, 2014, accrued interest totaled \$42.9 million and \$22.6 million, respectively.

#### 7. Income Taxes

We recorded a Provision for/(benefit from) income taxes for the three months ended September 30, 2015 and September 30, 2014 of \$13.2 million and \$(22.0) million, respectively, and for the nine months ended September 30, 2015 and September 30, 2014 of \$32.3 million and \$6.9 million, respectively. The Provision for/(benefit from) income taxes consists of current tax expense, which relates primarily to our profitable operations in non-U.S. tax jurisdictions, and deferred tax expense, which relates primarily to the amortization of tax deductible goodwill and the use of net operating losses.

During the three months ended September 30, 2014, we released a portion of our U.S. valuation allowance and recognized \$32.5 million of benefit from income taxes in connection with the DeltaTech Controls acquisition, for which deferred tax liabilities were established related primarily to the step-up of intangible assets for book purposes. During the nine months ended September 30, 2014, in addition to the \$32.5 million of benefit from income taxes recognized in connection with the DeltaTech Controls acquisition, we recognized \$8.3 million of benefit from income taxes due to the release of a portion of the U.S. valuation allowance in connection with the Wabash Technologies acquisition, for which deferred tax liabilities were established related primarily to the step-up of intangible assets for book purposes. Refer to Note 16, "Acquisitions," for further discussion of these acquisitions.

#### 8. Pension and Other Post-Retirement Benefits

We provide various pension and other post-retirement benefit plans for current and former employees, including defined benefit, defined contribution, and retiree healthcare benefit plans.

The components of net periodic benefit cost associated with our defined benefit and retiree healthcare plans for the three months ended September 30, 2015 and September 30, 2014 were as follows:

|                                     | U.S. Plans  |    |                  |      |                    |    | Non-U.S. Plans    |      |                 |     |                |       |          |     |                 |        |
|-------------------------------------|-------------|----|------------------|------|--------------------|----|-------------------|------|-----------------|-----|----------------|-------|----------|-----|-----------------|--------|
|                                     | Defined     | В  | enefit           |      | Retiree Healthcare |    |                   |      | Defined Benefit |     |                | Total |          |     |                 |        |
|                                     | Septemb     | er | <b>Sep</b> tembe | er 3 | (Septem            | be | r <b>S0</b> ptemb | er 3 | 0\$epteml       | bei | <b>S</b> ptemb | oer 3 | (Septem) | ber | <b>S0</b> ptemb | er 30, |
|                                     | 2015        |    | 2014             |      | 2015               |    | 2014              |      | 2015            |     | 2014           |       | 2015     |     | 2014            |        |
| Service cost                        | <b>\$</b> — |    | \$ —             |      | \$26               |    | \$ 14             |      | \$705           |     | \$ 654         |       | \$731    |     | \$ 668          |        |
| Interest cost                       | 381         |    | 448              |      | 66                 |    | 74                |      | 264             |     | 319            |       | 711      |     | 841             |        |
| Expected return on plan assets      | (654        | )  | (612             | )    | _                  |    | _                 |      | (221            | )   | (216           | )     | (875     | )   | (828            | )      |
| Amortization of net loss            | 116         |    | 65               |      | 90                 |    | 104               |      | 154             |     | 45             |       | 360      |     | 214             |        |
| Amortization of prio service credit | r           |    | _                |      | (334               | )  | (335              | )    | (9              | )   | _              |       | (343     | )   | (335            | )      |
| Loss on settlement                  | 273         |    | _                |      | _                  |    | _                 |      | 147             |     | _              |       | 420      |     | _               |        |
| Loss on curtailment                 | _           |    |                  |      |                    |    | _                 |      | 580             |     | _              |       | 580      |     | _               |        |
| Net periodic benefit cost           | \$116       |    | \$ (99           | )    | \$(152             | )  | \$ (143           | )    | \$1,620         |     | \$ 802         |       | \$1,584  |     | \$ 560          |        |

The components of net periodic benefit cost associated with our defined benefit and retiree healthcare plans for the nine months ended September 30, 2015 and September 30, 2014 were as follows:

|                                      | U.S. Plans  |                    |      |            |                     |      | Non-U.   | Plans |          |      |           |    |                              |        |
|--------------------------------------|-------------|--------------------|------|------------|---------------------|------|----------|-------|----------|------|-----------|----|------------------------------|--------|
|                                      | Defined I   | Benefit            |      | Retiree H  | lealthcare          |      | Defined  | В     | enefit   |      | Total     |    |                              |        |
|                                      | Septembe    | er <b>Se</b> ptemb | er 3 | 0\$eptembe | er <b>Se</b> ptembe | er 3 | (Septem) | bei   | Septembe | er 3 | 0\$eptemb | er | <b>S</b> <del>0</del> ptembe | er 30, |
|                                      | 2015        | 2014               |      | 2015       | 2014                |      | 2015     |       | 2014     |      | 2015      |    | 2014                         |        |
| Service cost                         | <b>\$</b> — | \$ —               |      | \$77       | \$ 80               |      | \$2,199  |       | \$ 1,884 |      | \$2,276   |    | \$ 1,964                     |        |
| Interest cost                        | 1,142       | 1,344              |      | 198        | 247                 |      | 807      |       | 847      |      | 2,147     |    | 2,438                        |        |
| Expected return on plan assets       | (1,961 )    | (1,837             | )    | _          |                     |      | (671     | )     | (655     | )    | (2,632    | )  | (2,492                       | )      |
| Amortization of net loss/(gain)      | 348         | 196                |      | 270        | 362                 |      | (90      | )     | 136      |      | 528       |    | 694                          |        |
| Amortization of prior service credit | _           | _                  |      | (1,002)    | (1,001              | )    | (27      | )     | _        |      | (1,029    | )  | (1,001                       | )      |
| Loss on settlement                   | 273         |                    |      | _          | _                   |      | 440      |       | _        |      | 713       |    | _                            |        |
| Loss on curtailment                  | _           |                    |      | _          |                     |      | 1,115    |       |          |      | 1,115     |    |                              |        |
| Net periodic benefit cost            | \$(198)     | \$ (297            | )    | \$(457)    | \$ (312             | )    | \$3,773  |       | \$ 2,212 |      | \$3,118   |    | \$ 1,603                     |        |

<sup>9.</sup> Share-Based Payment Plans

**Share-Based Compensation Expense** 

The table below presents non-cash compensation expense related to our equity awards recorded within SG&A expense in the condensed consolidated statements of operations during the identified periods:

|  | For the three months ended For the nine months ended |          |          |          |  |  |  |  |
|--|--|----------|----------|----------|--|--|--|--|
|  | September 30, September 30, September 30,            |          |          |          |  |  |  |  |
|  | 2015 2014 2015 2                                     |          |          |          |  |  |  |  |
| Stock options                          | \$ 1,650   | \$ 2,019 | \$5,305  | \$ 5,969 |  |  |  |  |
| Restricted securities                  | 1,862  | 1,550    | 5,788    | 3,951    |  |  |  |  |
| Total share-based compensation expense | \$3,512  | \$ 3,569 | \$11,093 | \$ 9,920 |  |  |  |  |

### **Share-Based Compensation Awards**

We granted the following options under the Sensata Technologies Holding N.V. 2010 Equity Incentive Plan (the "2010 Equity Plan") during the nine months ended September 30, 2015:

| Awards Granted to                | Number of<br>Options Granted | Weighted-<br>Average Grant<br>Date Fair<br>Value | Vesting Period               |
|----------------------------------|------------------------------|--|------------------------------|
| Various executives and employees | 281                          | \$18.17  | 25% per year over four years |
| Directors                        | 72                           | \$17.05  | 1 year                       |

We granted the following restricted securities under the 2010 Equity Plan during the nine months ended September 30, 2015:

| Awards Granted to                | Number of<br>Restricted<br>Securities Granted | Weighted-<br>Average Grant<br>Date Fair<br>Value |
|----------------------------------|---|--|
| Various executives and employees | 278   | \$56.66  |

Of the restricted securities granted during the nine months ended September 30, 2015, 128 were performance-based securities that cliff vest in 2018. The number of these performance-based securities that vest will depend on the extent to which certain performance criteria are met and could range between 0.0% and 172.5% of the number of securities granted. The remaining restricted securities granted during the nine months ended September 30, 2015 are non-performance-based restricted securities that vest on various dates between February 2017 and September 2018. Option Exercises

During the nine months ended September 30, 2015, 858 stock options were exercised, all of which were settled with shares reissued from treasury.

10. Commitments and Contingencies

**Off-Balance Sheet Commitments** 

We execute contracts involving indemnifications standard in the relevant industry and indemnifications specific to certain transactions, such as the sale of a business. These indemnifications might include claims relating to the following: environmental matters; intellectual property rights; governmental regulations and employment-related matters; customer, supplier, and other commercial contractual relationships; and financial matters. Performance under these indemnifications would generally be triggered by a breach of terms of the contract or by a third-party claim. Historically, we have experienced only immaterial and irregular losses associated with these indemnifications. Consequently, any future liabilities brought about by these indemnifications cannot reasonably be estimated or accrued.

Indemnifications Provided As Part of Contracts and Agreements

We are party to the following types of agreements pursuant to which we may be obligated to indemnify a third party with respect to certain matters.

Sponsors: Upon the closing of the acquisition of the Sensors and Controls business of Texas Instruments Incorporated ("TI") on April 27, 2006, we entered into customary indemnification agreements with entities associated with Bain Capital Partners, LLC and co-investors (collectively referred to as the "Sponsors"). Pursuant to these indemnification agreements, we agreed to indemnify the Sponsors, either during or after the term of the agreements, against certain liabilities arising out of performance of a consulting agreement between us and each of the Sponsors, and certain other claims and liabilities, including liabilities arising out of financing arrangements and securities offerings. There is no limit to the maximum future payments, if any, under these indemnifications.

Officers and Directors: In connection with our initial public offering ("IPO"), we entered into indemnification agreements with each of our board members and executive officers pursuant to which we agreed to indemnify, defend, and hold harmless, and also advance expenses as incurred, to the fullest extent permitted under applicable law, from

damages arising from the fact that such person is or was one of our directors or officers or that of any of our subsidiaries.

Our articles of association provide for indemnification of directors and officers by us to the fullest extent permitted by applicable law, as it now exists or may hereinafter be amended (but, in the case of an amendment, only to the extent such amendment permits broader indemnification rights than permitted prior thereto), against any and all liabilities, including all expenses (including attorneys' fees), judgments, fines, and amounts paid in settlement actually and reasonably incurred by him or her in connection with such action, suit, or proceeding, provided he or she acted in good faith and in a manner he or she reasonably believed to be in, or not opposed to, our best interests, and, with respect to any criminal action or proceeding, had no reasonable cause to believe his or her conduct was unlawful or outside of his or her mandate. The articles do not provide a limit to the maximum future payments, if any, under the indemnification. No indemnification is provided for in respect of any claim, issue, or matter as to which such person has been adjudged to be liable for gross negligence or willful misconduct in the performance of his or her duty on our behalf.

In addition, we have a liability insurance policy that insures directors and officers against the cost of defense, settlement, or payment of claims and judgments under some circumstances. Certain indemnification payments may not be covered under our directors' and officers' insurance coverage.

Underwriters: Pursuant to the terms of the underwriting agreements entered into in connection with our IPO and secondary public equity offerings, we are obligated to indemnify the underwriters against certain liabilities, including liabilities under the Securities Act of 1933, or to contribute to payments the underwriters may be required to make in respect thereof. The underwriting agreements do not provide a limit to the maximum future payments, if any, under these indemnifications.

Initial Purchasers of Senior Notes: Pursuant to the terms of the purchase agreements entered into in connection with our private placement senior note offerings, we are obligated to indemnify the initial purchasers of our senior notes against certain liabilities caused by any untrue statement or alleged untrue statement of a material fact in various documents relied upon by such initial purchasers, or to contribute to payments the initial purchasers may be required to make in respect thereof. The purchase agreements do not provide a limit to the maximum future payments, if any, under these indemnifications.

Intellectual Property and Product Liability Indemnification: We routinely sell products with a limited intellectual property and product liability indemnification included in the terms of sale. Historically, we have had only immaterial and irregular losses associated with these indemnifications. Consequently, any future liabilities resulting from these indemnifications cannot reasonably be estimated or accrued.

### **Product Warranty Liabilities**

Our standard terms of sale provide our customers with a warranty against faulty workmanship and the use of defective materials, which, depending on the product, generally exists for a period of twelve to eighteen months after the date we ship the product to our customer or for a period of twelve months after the date the customer resells our product, whichever comes first. We do not offer separately priced extended warranty or product maintenance contracts. Our liability associated with this warranty is, at our option, to repair the product, replace the product, or provide the customer with a credit.

We also sell products to customers under negotiated agreements or where we have accepted the customer's terms of purchase. In these instances, we may provide additional warranties for longer durations, consistent with differing end-market practices, and where our liability is not limited. In addition, many sales take place in situations where commercial or civil codes, or other laws, would imply various warranties and restrict limitations on liability. In the event a warranty claim based on defective materials exists, we may be able to recover some of the cost of the claim from the vendor from whom the materials were purchased. Our ability to recover some of the costs will depend on the terms and conditions to which we agreed when the materials were purchased. When a warranty claim is made, the only collateral available to us is the return of the inventory from the customer making the warranty claim. Historically, when customers make a warranty claim, we either replace the product or provide the customer with a credit. We generally do not rework the returned product.

Our policy is to accrue for warranty claims when a loss is both probable and estimable. This is accomplished by accruing for estimated returns and estimated costs to replace the product at the time the related revenue is recognized.

Liabilities for warranty claims have historically not been material. In some instances, customers may make claims for costs they incurred or other damages related to a claim. Any potentially material liabilities associated with these claims are discussed in this Note under the heading Legal Proceedings and Claims.

#### **Environmental Remediation Liabilities**

Our operations and facilities are subject to U.S. and non-U.S. laws and regulations governing the protection of the environment and our employees, including those governing air emissions, water discharges, the management and disposal of hazardous substances and wastes, and the cleanup of contaminated sites. We could incur substantial costs, including cleanup costs, fines, civil or criminal sanctions, or third-party property damage or personal injury claims, in the event of violations or liabilities under these laws and regulations, or non-compliance with the environmental permits required at our facilities. Potentially significant expenditures could be required in order to comply with environmental laws that may be adopted or imposed in the future. We are, however, not aware of any threatened or pending material environmental investigations, lawsuits, or claims involving us or our operations. In 2001, TI Brazil was notified by the State of São Paolo, Brazil regarding its potential cleanup liability as a generator of wastes sent to the Aterro Mantovani disposal site, which operated near Campinas from 1972 to 1987. The site is a landfill contaminated with a variety of chemical materials, including petroleum products, allegedly disposed at the site. TI Brazil is one of over 50 companies notified of potential cleanup liability. There have been several lawsuits filed by third parties alleging personal injuries caused by exposure to drinking water contaminated by the disposal site. Our subsidiary, Sensata Technologies Brazil ("ST Brazil"), is the successor in interest to TI Brazil. However, in accordance with the terms of the acquisition agreement entered into in connection with the acquisition of the Sensors and Controls business of TI (the "Acquisition Agreement"), TI retained these liabilities (subject to the limitations set forth in that agreement) and has agreed to indemnify us with regard to these excluded liabilities. Additionally, in 2008, five lawsuits were filed against ST Brazil alleging personal injuries suffered by individuals who were exposed to drinking water allegedly contaminated by the Aterro Mantovani disposal site. These matters are managed and controlled by TI. TI is defending these five lawsuits in the 1st Civil Court of Jaquariuna, São Paolo. Although ST Brazil cooperates with TI in this process, we do not anticipate incurring any non-reimbursable expenses related to the matters described above. Accordingly, no amounts have been accrued for these matters as of September 30, 2015. Control Devices, Inc. ("CDI"), a wholly-owned subsidiary of one of our U.S. operating subsidiaries, Sensata Technologies, Inc., acquired through our acquisition of First Technology Automotive, is party to a post-closure license, along with GTE Operations Support, Inc. ("GTE"), from the Maine Department of Environmental Protection with respect to a closed hazardous waste surface impoundment located on real property owned by CDI in Standish, Maine. The post-closure license obligates GTE to operate a pump and treatment process to reduce the levels of chlorinated solvents in the groundwater under the property. The post-closure license obligates CDI to maintain the property and provide access to GTE. We do not expect the costs to comply with the post-closure license to be material. As a related but separate matter, pursuant to the terms of an environmental agreement dated July 6, 1994, GTE retained liability and agreed to indemnify CDI for certain liabilities related to the soil and groundwater contamination from the surface impoundment and an out-of-service leach field at the Standish, Maine facility, and CDI and GTE have certain obligations related to the property and each other. The site is contaminated primarily with chlorinated solvents. In 2013, CDI subdivided and sold a portion of the property subject to the post-closure license, including a manufacturing building, but retained the portion of the property that contains the closed hazardous waste surface impoundment, for which it and GTE continue to be subject to the obligations of the post closure license. The buyer of the facility is also now subject to certain restrictions of the post-closure license. CDI has agreed to complete an ecological risk assessment on sediments in an unnamed stream crossing the sold and retained land and to indemnify the buyer for certain remediation costs associated with sediments in the unnamed stream. We do not expect the remaining cost associated with addressing the soil and groundwater contamination, or our obligations relating to the indemnification of the buyer of the facility, to be material.

### Legal Proceedings and Claims

We account for litigation and claims losses in accordance with ASC Topic 450, Contingencies ("ASC 450"). Under ASC 450, loss contingency provisions are recorded for probable and estimable losses at our best estimate of a loss or, when a best estimate cannot be made, at our estimate of the minimum loss. These estimates are often developed prior to knowing the amount of the ultimate loss, require the application of considerable judgment, and are refined each accounting period as additional information becomes known. Accordingly, we are often initially unable to develop a

best estimate of loss and therefore the minimum amount, which could be an immaterial amount, is recorded. As information becomes known, either the minimum loss amount is increased, or a best estimate can be made, generally resulting in additional loss provisions. A best estimate amount may be changed to a lower amount when events result in an expectation of a more favorable outcome than previously expected.

We are regularly involved in a number of claims and litigation matters in the ordinary course of business. Most of our litigation matters are third-party claims for property damage allegedly caused by our products, but some involve allegations of personal

injury or wrongful death. We believe that the ultimate resolution of the current litigation matters pending against us, except potentially those matters described below, will not have a material effect on our financial condition or results of operations.

### **Insurance Claims**

The accounting for insurance claims depends on a variety of factors, including the nature of the claim, the evaluation of coverage, the amount of proceeds (or anticipated proceeds), the ability of an insurer to satisfy the claim, and the timing of the loss and corresponding recovery. In accordance with ASC 450, receipts from insurance up to the amount of loss recognized are considered recoveries. Recoveries are recognized in the financial statements when they are probable of receipt. Insurance proceeds in excess of the amount of loss recognized are considered gains. Gains are recognized in the financial statements in the period in which contingencies related to the claim (or a specific portion of the claim) have been resolved. We classify insurance proceeds in our condensed consolidated statements of operations in a manner consistent with the related losses.

### Pending Litigation and Claims

Ford Speed Control Deactivation Switch Litigation: We are involved in a number of litigation matters relating to a pressure switch that TI sold to Ford Motor Company ("Ford") for several years until 2002. Ford incorporated the switch into a cruise control deactivation switch system that it installed in certain vehicles. Due to concerns that, in some circumstances, this system and switch may cause fires, Ford and related companies issued numerous separate recalls of vehicles between 1999 and 2009, which covered approximately fourteen million vehicles in the aggregate. As of September 30, 2015, we were a defendant in nine lawsuits in which plaintiffs have alleged property damage and, in some of the cases, various personal injuries caused by vehicle fires related to the system and switch. For the most part, these cases seek an unspecified amount of compensatory and exemplary damages, however three plaintiffs have submitted demands in amounts ranging from \$0.1 million to \$0.4 million. Ford and TI are co-defendants in each of these lawsuits. In accordance with the terms of the Acquisition Agreement, we are managing and defending these lawsuits on behalf of both parties.

Pursuant to the terms of the Acquisition Agreement, and subject to the limitations set forth in that agreement, TI has agreed to indemnify us for certain claims and litigation, including the Ford matter. The Acquisition Agreement provides that when the aggregate amount of costs and/or damages from such claims exceeds \$30.0 million, TI will reimburse us for amounts incurred in excess of that threshold up to a cap of \$300.0 million. We entered into an agreement with TI, called the Contribution and Cooperation Agreement, dated October 24, 2011, whereby TI acknowledged that amounts we paid through September 30, 2011, plus an additional cash payment, would be deemed to satisfy the \$30.0 million threshold. Accordingly, TI will not contest the claims or the amounts claimed through September 30, 2011. Costs that we have incurred since September 30, 2011, or may incur in the future, will be reimbursed by TI up to a cap of \$300.0 million less amounts incurred by TI. TI has reimbursed us for expenses incurred through September 30, 2015. We do not believe that aggregate TI and Sensata costs will exceed \$300.0 million.

SGL Italia: Our subsidiaries, STBV and Sensata Technologies Italia, were defendants in a lawsuit, Luigi Lavazza s.p.a. and SGL Italia s.r.l. v. Sensata Technologies Italia s.r.l., Sensata Technologies, B.V., and Komponent s.r.l., Court of Milan, bench 7, brought in the court in Milan, Italy. The lawsuit alleged defects in one of our electromechanical control products. The plaintiffs had alleged €5.0 million in damages. On July 3, 2015, the parties entered into a settlement agreement to end the litigation, under which we agreed to pay €1.0 million to the plaintiffs. We made this payment in the third quarter of 2015.

Automotive Customers: In the fourth quarter of 2013, one of our automotive customers alleged defects in certain of our sensor products installed in the customer's vehicles during 2013. In the first quarter of 2014, a second customer alleged similar defects. The alleged defects are not safety related. In the third quarter of 2014, we made a contribution to the first customer in the amount of \$0.7 million, which resolved a portion of the claim. In the second quarter of 2015, we settled with the second customer for an immaterial amount. We continue to work towards a final resolution of the open matter with the first customer and consider a loss to be probable. As of September 30, 2015, we have recorded an accrual related to the open matter of \$0.7 million, representing our best estimate of the potential loss.

U.S. Automaker: A U.S. automaker has alleged non-safety-related defects in certain of our sensor products installed in its vehicles from 2009 through 2011. In January 2015, the customer informed us that future repairs may involve up to 150,000 vehicles over an estimated ten-year period, and that it would seek reimbursement of these costs (or a portion thereof). On March 26, 2015, we entered into a settlement agreement with the customer in which we agreed to reimburse it for 50% of its future costs, with a maximum contribution by us of \$4.0 million. As of September 30, 2015, based on the projected repairs anticipated, we have recorded an accrual at the maximum of \$4.0 million related to this matter.

Korean Supplier: In the first quarter of 2014, one of our Korean suppliers, Yukwang Co. Ltd. ("Yukwang"), notified us that it was terminating its existing agreement with us and stopped shipping product to us. We brought legal proceedings against Yukwang in Seoul Central District Court, seeking an injunction to protect Sensata-owned manufacturing equipment physically located at Yukwang's facility. Yukwang countered that we were in breach of contract and alleged damages of approximately \$7.6 million. We are litigating these proceedings. The Seoul Central District Court granted our request for an injunction ordering Yukwang not to destroy any of our assets physically located at Yukwang's facility, but on August 25, 2014 did not grant injunctive relief requiring Yukwang to return equipment and inventory to us. We have filed an appeal of the adverse decision and intend to aggressively pursue our claims and to defend against Yukwang's counter claims.

In the first quarter of 2014, Yukwang filed a complaint against us with the Small and Medium Business Administration (the "SMBA"), a Korean government agency charged with protecting the interests of small and medium sized businesses. The SMBA attempted to mediate the dispute between us and Yukwang, but its efforts failed. We believe that the SMBA has abandoned its efforts to mediate the dispute.

On May 27, 2014, Yukwang filed a patent infringement action against us and our equipment supplier with the Suwon district court seeking a preliminary injunction for infringement of Korean patent number 847,738. Yukwang also filed a patent scope action on the same patent with the Korean Intellectual Property Tribunal ("KIPT") and sought police investigation into the alleged infringement. Yukwang is seeking unspecified damages as well as an injunction barring us from using parts covered by the patent in the future. On October 8, 2014, the Suwon district court entered an order dismissing the patent infringement action on invalidity grounds. Yukwang filed an appeal of that decision on October 14, 2014, which is being heard by the Seoul High Court (an intermediate appellate court). The Seoul High Court held a first hearing on the appeal on March 10, 2015 and a second hearing on May 26, 2015. On April 24, 2015, the KIPT issued a decision in our favor, finding the patent to be invalid. Yukwang has appealed this decision. Both matters remain on appeal, and we continue to vigorously defend ourselves in these actions.

In August 2014, the Korean Fair Trade Commission (the "KFTC") opened investigations into allegations made by Yukwang that our indirect, wholly-owned subsidiary, Sensata Technologies Korea Limited, engaged in unfair trade practices and violated a Korean law relating to subcontractors. We have responded to information requests from the KFTC. A hearing was held by the KFTC on October 2, 2015, and we anticipate an initial ruling on this matter in the fourth quarter of 2015. If its investigation determines that our subsidiary has violated Korean law, the KFTC can order injunctions, award damages of up to 2% of impacted revenue for unfair trade practices, and award damages of up to two times the value of the relevant subcontract for violations of the subcontractor law. Damages could cover up to the entire period, which is several years, during which Sensata or any of its current subsidiaries had been operating in Korea. In addition, the KFTC has the authority to prosecute criminally.

We are responding to these various actions by Yukwang. We do not believe that a loss is probable, and as of September 30, 2015, we have not recorded an accrual for these matters.

Brazil Local Tax: Schrader International Brasil Ltda. is involved in litigation with the tax department of the State of São Paulo, Brazil (the "São Paulo Tax Department"), which is claiming underpayment of state taxes. The total amount claimed is approximately \$25.0 million, which includes penalties and interest. It is our understanding that the courts have denied the São Paulo Tax Department's claim, a decision which has been appealed. Although we do not believe that a loss is probable in this matter, Schrader International Brasil Ltda. has been requested to pledge certain of its assets as collateral for the disputed amount while the case is heard. Certain of our subsidiaries have been indemnified by Tomkins Limited (a previous owner of Schrader) for any potential loss relating to this issue, and Tomkins Limited is responsible for and is currently managing the defense of this matter. As of September 30, 2015, we have not recorded an accrual for this matter.

Bridgestone: We are involved in patent litigation with Bridgestone Americas Tire Operations, LLC ("Bridgestone") in both the United States and Germany.

On May 2, 2013, Bridgestone filed a lawsuit, Bridgestone Americas Tire Operations, LLC v. Schrader-Bridgeport International, Inc., Case No. 1:13-cv-00763, in the U.S. District Court for the District of Delaware, alleging that Schrader-Bridgeport International, Inc. d/b/a Schrader International, Inc., Schrader Electronics Ltd., and Schrader

Electronics, Inc. (collectively, "Schrader Electronics") infringed on certain of its patents (U.S. Patent Numbers 5,562,787, 6,630,885, and 7,161,476) concerning original equipment and original equipment replacement tire pressure monitoring sensors ("TPMS"). Bridgestone is seeking a permanent injunction preventing Schrader Electronics from making, using, importing, offering to sell, or selling any devices that infringe or contribute to the infringement of any claim of the asserted patents, or from inducing others to infringe any claim of the asserted patents; judgment for money damages, interest, costs, and other damages; and the award of a compulsory ongoing licensing fee. A trial was held in Wilmington, Delaware from June 1, 2015 through June 9, 2015. At the

trial, Bridgestone claimed approximately \$28.0 million in damages for past sales. On June 9, 2015, the jury announced its decision finding that the Bridgestone patents were valid but not infringed by Schrader Electronics. Bridgestone has subsequently filed a motion asking the court to dismiss the jury verdict. The court has yet to rule on this motion. On May 2, 2013, Bridgestone also filed a patent infringement lawsuit in Germany, Bridgestone Americas Tire Operations LLC v. Schrader International Inc., District Court Munich I, alleging that Schrader Electronics' TPMS products sold in Germany are infringing on one of its German counterparts' patents (the German part of European Patent Office patent No. 1309460 B1). On June 12, 2014, the German court rendered a judgment in favor of Bridgestone on the issue of infringement. We have filed an appeal of this decision and expect a hearing in April 2016. On May 25, 2015, we also filed a motion requesting stay of any enforcement of the first instance decision, pending the appeal. No hearing date has been set on this motion. Additionally, we have filed a nullity action in the German patent court seeking a finding of invalidity of the patent. A hearing on that matter is expected in November 2015. Bridgestone is seeking a permanent injunction preventing Schrader Electronics from making, using, importing, offering to sell, or selling any devices that infringe or contribute to the infringement of any claim of the asserted patent, or from inducing others to infringe any claim of the asserted patent; judgment for money damages for past sales since September 25, 2010, interest, costs, and other damages; and the award of compulsory ongoing licensing fees. The specific amounts claimed are unspecified.

On October 15, 2015, the parties reached an oral agreement to settle the U.S. and German matters, under which we agreed to pay Bridgestone \$6.0 million. The details of the agreement are being negotiated by the parties. As a result, as of September 30, 2015, we have recorded an accrual of \$6.0 million related to these matters.

Hassett Class Action Lawsuit: On March 19, 2015, two named plaintiffs filed a class action complaint in the U.S. District Court for the Eastern District of Michigan against Chrysler and Schrader-Bridgeport International, Inc., styled Hassett v. FCA US, LLC et al., case number 2:2015cv11030 (E.D. Michigan). The lawsuit alleges that faulty valve stems were used in Schrader TPMS installed on Chrysler vehicles model years 2007 through 2014. It alleges breach of warranty, unjust enrichment, and violations of the Michigan consumer protection act and the federal Magnuson-Moss warranty act, and is seeking compensatory and punitive damages. Both the size of the class and the damages sought are unspecified. The plaintiffs, now joined by an additional individual, have filed an amended complaint dated June 2, 2015. On July 23, 2015, along with Chrysler, we filed motions to dismiss. The court has scheduled a hearing on these motions for November 9, 2015. We do not believe a loss is probable, and as of September 30, 2015, we have not recorded an accrual related to this matter.

## FCPA Voluntary Disclosure

In 2010, an internal investigation was conducted under the direction of the Audit Committee of our Board of Directors to determine whether any laws, including the Foreign Corrupt Practices Act (the "FCPA"), may have been violated in connection with a certain business relationship entered into by one of our operating subsidiaries involving business in China. We believe the amount of payments and the business involved was immaterial. We discontinued the specific business relationship, and our investigation has not identified any other suspect transactions. We contacted the U.S. Department of Justice (the "DOJ") and the U.S. Securities and Exchange Commission (the "SEC") to make a voluntary disclosure of the possible violations, the investigation, and the initial findings. We have been fully cooperating with their review. During 2012, the DOJ informed us that it has closed its inquiry into the matter but indicated that it could reopen its inquiry in the future in the event it were to receive additional information or evidence. We have not received an update from the SEC concerning the status of its inquiry. The FCPA (and related statutes and regulations) provides for potential monetary penalties, criminal and civil sanctions, and other remedies. We are unable to estimate the potential penalties and/or sanctions, if any, that might be assessed and, accordingly, no provision has been made in the accompanying condensed consolidated financial statements.

#### 11. Fair Value Measures

Our assets and liabilities reported at fair value have been categorized based upon a fair value hierarchy in accordance with ASC Topic 820, Fair Value Measurements and Disclosures. The levels of the fair value hierarchy are described below:

•

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets and liabilities that we have the ability to access at the measurement date.

Level 2 inputs utilize inputs, other than quoted prices included in Level 1, that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, quoted prices in markets that are not active, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs for the asset or liability, allowing for situations where there is little, if any, market activity for the asset or liability.

Measured on a Recurring Basis

The following table presents information about our assets and liabilities measured at fair value on a recurring basis as of September 30, 2015 and December 31, 2014, aggregated by the level in the fair value hierarchy within which those measurements fell:

|                                    | September 30, 2015                                      |                                   |  | December 31, 2014                                       |                                   |  |  |  |
|------------------------------------|---|-----------------------------------|--|---|-----------------------------------|--|--|--|
|                                    | Quoted  |                                   |  | Quoted  |                                   |  |  |  |
|                                    | Prices in Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Prices in Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |  |  |
| Assets                             |   |                                   |  |   |                                   |  |  |  |
| Foreign currency forward contracts | \$—   | \$32,435                          | \$—  | \$—   | \$31,785                          | \$ <i>—</i>  |  |  |
| Commodity forward contracts        | _   | 38                                | _  | _   | 114                               | _  |  |  |
| Total                              | <b>\$</b> —   | \$32,473                          | \$ —   | <b>\$</b> —   | \$31,899                          | \$ —   |  |  |
| Liabilities                        |   |                                   |  |   |                                   |  |  |  |
| Foreign currency forward contracts | \$—   | \$23,212                          | \$—  | \$—   | \$9,656                           | \$ <i>—</i>  |  |  |
| Commodity forward contracts        | _   | 14,872                            | _  | _   | 11,975                            | _  |  |  |
| Total                              | <b>\$</b> —   | \$38,084                          | \$ —   | <b>\$</b> —   | \$21,631                          | \$ —   |  |  |

The valuations of the foreign currency and commodity forward contracts are determined using widely accepted valuation techniques, including discounted cash flow analysis on the expected cash flows of each instrument. This analysis utilizes observable market-based inputs, including foreign currency and commodity forward curves, and reflects the contractual terms of these instruments, including the period to maturity. The specific contractual terms utilized as inputs in determining fair value and a discussion of the nature of the risks being mitigated by these instruments are detailed in Note 12, "Derivative Instruments and Hedging Activities," under the captions "Hedges of Foreign Currency Risk" and "Hedges of Commodity Risk."

Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads, to appropriately reflect both our own non-performance risk and the respective counterparties' non-performance risk in the fair value measurement. However, as of September 30, 2015 and December 31, 2014, we assessed the significance of the impact of the credit valuation adjustments on the overall valuation of our derivative positions and have determined that the credit valuation adjustments are not significant to the overall valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level 2 in the fair value hierarchy.

# Measured on a Non-recurring Basis

We evaluate the recoverability of goodwill and indefinite-lived intangible assets in the fourth quarter of each fiscal year, or more frequently if events or changes in circumstances indicate that goodwill or other intangible assets may be impaired. As of October 1, 2014, we evaluated our goodwill for impairment using the qualitative method, and determined that it was more likely than not that the fair values of each of our reporting units were greater than their net book values at that date. Also, as of October 1, 2014, we evaluated our indefinite-lived intangible assets (other than goodwill) for impairment using the quantitative method, and determined that the fair values of these indefinite-lived intangible assets exceeded their carrying values on that date. As of September 30, 2015, no events or changes in circumstances have occurred that would trigger the need for an additional impairment review.

#### Financial Instruments Not Recorded at Fair Value

The following table presents the carrying values and fair values of financial instruments not recorded at fair value in the condensed consolidated balance sheets as of September 30, 2015 and December 31, 2014:

|                       | September 30, 2015    |             |             |             | December 31, 2014 |             |             |             |  |
|-----------------------|-----------------------|-------------|-------------|-------------|-------------------|-------------|-------------|-------------|--|
|                       | Carrying              | Fair Val    | ue          |             | Carrying          | Fair Val    | ue          |             |  |
|                       | Value (1)             | Level 1     | Level 2     | Level 3     | Value (1)         | Level 1     | Level 2     | Level 3     |  |
| Liabilities           |                       |             |             |             |                   |             |             |             |  |
| Original Term Loan    | \$                    | <b>\$</b> — | <b>\$</b> — | <b>\$</b> — | \$469,308         | <b>\$</b> — | \$466,966   | <b>\$</b> — |  |
| Incremental Term Loan | ı \$—                 | <b>\$</b> — | <b>\$</b> — | <b>\$</b> — | \$598,500         | <b>\$</b> — | \$595,534   | <b>\$</b> — |  |
| Sixth Amendment Term  | n <sub>¢005 170</sub> | \$—         | \$982,708   | \$          | <b>\$</b> —       | <b>\$</b> — | <b>\$</b> — | <b>\$</b> — |  |
| Loan                  | \$905,170             | <b>5</b> —  | \$902,700   | <b>5</b> —  | <b>\$</b> —       | <b>5</b> —  | <b>Ф</b> —  | <b>\$</b> — |  |
| 6.5% Senior Notes     | \$—                   | <b>\$</b> — | <b>\$</b> — | <b>\$</b> — | \$700,000         | <b>\$</b> — | \$730,660   | <b>\$</b> — |  |
| 4.875% Senior Notes   | \$500,000             | <b>\$</b> — | \$482,190   | <b>\$</b> — | \$500,000         | <b>\$</b> — | \$495,650   | <b>\$</b> — |  |
| 5.625% Senior Notes   | \$400,000             | <b>\$</b> — | \$407,000   | <b>\$</b> — | \$400,000         | <b>\$</b> — | \$415,000   | <b>\$</b> — |  |
| 5.0% Senior Notes     | \$700,000             | <b>\$</b> — | \$657,566   | <b>\$</b> — | \$                | <b>\$</b> — | \$          | <b>\$</b> — |  |
| Revolving Credit      | \$55,000              | \$          | \$52,722    | \$—         | \$130,000         | \$          | \$128,250   | <b>\$</b> — |  |
| Facility              | \$33,000              | <b>\$</b> — | \$32,122    | <b>5</b> —  | \$130,000         | <b>5</b> —  | \$128,230   | <b>\$</b> — |  |
| Other debt            | \$                    | <b>\$</b> — | \$          | <b>\$</b> — | \$2,153           | <b>\$</b> — | \$2,153     | <b>\$</b> — |  |

# (1) The carrying value is presented excluding discount.

The fair values of our term loans and senior notes are primarily determined using observable prices in markets where these instruments are generally not traded on a daily basis. The fair value of the Revolving Credit Facility is calculated as the present value of the difference between the contractual spread on the loan and the estimated replacement credit spread using the current outstanding balance on the loan projected to the loan maturity.

Cash and cash equivalents, trade receivables, and trade payables are carried at their cost, which approximates fair value, because of their short-term nature.

## 12. Derivative Instruments and Hedging Activities

As required by ASC Topic 815, Derivatives and Hedging ("ASC 815"), we record all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether we have elected to designate a derivative as being in a hedging relationship, and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. Derivatives designated and qualifying as a hedge of the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives designated and qualifying as hedges of the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Derivatives may also be designated as hedges of the foreign currency exposure of a net investment in a foreign operation. We currently only utilize cash flow hedges.

Hedge accounting generally provides for the matching of the timing of gain or loss recognition on the hedging instrument with the recognition of the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk in a fair value hedge, or the earnings effect of the hedged forecasted transactions in a cash flow hedge. We may enter into derivative contracts that are intended to economically hedge certain risks, even though we elect not to apply hedge accounting under ASC 815. Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in the condensed consolidated statements of operations. Specific information about the valuations of derivatives and classification in the fair value hierarchy is described in Note 11, "Fair Value Measures."

The effective portion of changes in the fair value of derivatives designated and qualifying as cash flow hedges is recorded in Accumulated other comprehensive loss and is subsequently reclassified into earnings in the period in which the hedged forecasted transaction affects earnings. Refer to Note 4, "Shareholders' Equity," and elsewhere in this Note, for more details on the reclassification of amounts from Accumulated other comprehensive loss into

earnings. The ineffective portion of changes in the fair value of derivatives designated and qualifying as cash flow hedges is recognized directly in earnings.

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We do not offset the fair value amounts recognized for derivative instruments against fair value amounts recognized for the right to reclaim cash collateral or the obligation to return cash collateral. As of September 30, 2015 and December 31, 2014, we had posted no cash collateral.

Hedges of Interest Rate Risk

On August 12, 2014, our interest rate cap, a portion of which was designated as a cash flow hedge of floating interest payments on the Original Term Loan, matured. As a result, we had no interest rate derivatives outstanding during the nine months ended September 30, 2015.

Our objectives in using interest rate derivatives have historically been to add stability to interest expense and to manage our exposure to interest rate movements on our floating rate debt. To accomplish these objectives, during the nine months ended September 30, 2014, we used interest rate caps to hedge the variable cash flows associated with our variable rate debt as part of our interest rate risk management strategy. Interest rate caps designated as cash flow hedges involve the receipt of variable rate amounts if interest rates rise above the cap strike rate on the contract. For the three and nine months ended September 30, 2014, we recorded no ineffectiveness in earnings related to these hedges, and no amounts were excluded from the assessment of effectiveness.

Hedges of Foreign Currency Risk

We are exposed to fluctuations in various foreign currencies against our functional currency, the U.S. dollar. We use foreign currency forward agreements to manage this exposure. We currently have outstanding foreign currency forward contracts that qualify as cash flow hedges intended to offset the effect of exchange rate fluctuations on forecasted sales and certain manufacturing costs. We also have outstanding foreign currency forward contracts that are intended to preserve the economic value of foreign currency denominated monetary assets and liabilities; these instruments are not designated for hedge accounting treatment in accordance with ASC 815. Derivatives not designated as hedges are not speculative and are used to manage our exposure to foreign exchange movements. For the three and nine months ended September 30, 2015 and September 30, 2014, the ineffective portion of the changes in the fair value of these derivatives that was recognized directly in earnings was not material and no amounts were excluded from the assessment of effectiveness. As of September 30, 2015, we estimate that \$11.1 million in net gains will be reclassified from Accumulated other comprehensive loss to earnings during the twelve months ending September 30, 2016.

As of September 30, 2015, we had the following outstanding foreign currency forward contracts:

|                        | •  | 0 0   | •  | *** 1 . 1                           |                      |
|------------------------|--|---|--|-------------------------------------|----------------------|
| Notional (in millions) | Effective Date                                 | Maturity Date                               | Index  | Weighted-<br>Average<br>Strike Rate | Hedge<br>Designation |
| 450.9 EUR              | Various from October 2013 to September 2015    | Various from November 2015 to December 2017 | Euro to U.S. Dollar Exchange Rate                      | 1.18 USD                            | Designated           |
| 84.1 EUR               | Various from October 2013 to September 2015    | October 30, 2015                            | Euro to U.S. Dollar<br>Exchange Rate<br>U.S. Dollar to | 1.17 USD                            | Non-designated       |
| 110.0 CNY              | September 25, 2015                             | October 30, 2015                            | Chinese Renminbi<br>Exchange Rate<br>U.S. Dollar to    | 6.42 CNY                            | Non-designated       |
| 779.0 JPY              | September 28, 2015                             | October 30, 2015                            | Japanese Yen<br>Exchange Rate                          | 119.75 JPY                          | Non-designated       |
| 44,400.0<br>KRW        | Various from March 2014<br>to September 2015   | Various from November 2015 to December 2017 | U.S. Dollar to<br>Korean Won<br>Exchange Rate          | 1,106.18<br>KRW                     | Designated           |
| 27,800.0<br>KRW        | Various from March 2014<br>to September 2015   | October 30, 2015                            | U.S. Dollar to<br>Korean Won<br>Exchange Rate          | 1,177.44<br>KRW                     | Non-designated       |
| 101.4 MYR              | Various from January<br>2014 to September 2015 | Various from November 2015 to December 2017 | U.S. Dollar to<br>Malaysian Ringgit<br>Exchange Rate   | 3.73 MYR                            | Designated           |
| 33.1 MYR               | Various from January<br>2014 to September 2015 | October 30, 2015                            | U.S. Dollar to<br>Malaysian Ringgit<br>Exchange Rate   | 4.21 MYR                            | Non-designated       |
| 1,542.0<br>MXN         | Various from January<br>2014 to September 2015 | Various from November 2015 to December 2017 | U.S. Dollar to<br>Mexican Peso<br>Exchange Rate        | 15.68<br>MXN                        | Designated           |
| 156.6 MXN              | Various from January<br>2014 to September 2015 | October 30, 2015                            | U.S. Dollar to<br>Mexican Peso<br>Exchange Rate        | 15.32<br>MXN                        | Non-designated       |
| 55.4 GBP               | Various from October 2014 to September 2015    | Various from November 2015 to December 2017 | Pound Sterling to<br>U.S. Dollar<br>Exchange Rate      | 1.54 USD                            | Designated           |
| 9.1 GBP                | Various from October 2014 to September 2015    | October 30, 2015                            | Pound Sterling to<br>U.S. Dollar<br>Exchange Rate      | 1.54 USD                            | Non-designated       |

The notional amounts above represent the total quantities we have outstanding over the remaining contracted periods. Hedges of Commodity Risk

Our objective in using commodity forward contracts is to offset a portion of our exposure to the potential change in prices associated with certain commodities used in the manufacturing of our products, including silver, gold, nickel, aluminum, copper, platinum, palladium, and zinc. The terms of these forward contracts fix the price at a future date for various notional amounts associated with these commodities. These instruments are not designated for hedge accounting treatment in accordance with ASC 815. Commodity forward contracts not designated as hedges are not speculative and are used to manage our exposure to commodity price movements.

We had the following outstanding commodity forward contracts, none of which were designated as derivatives in qualifying hedging relationships, as of September 30, 2015:

Weighted-

| Commodity | Notional           | Remaining Contracted Periods | Average Strike Price Per Unit |
|-----------|--------------------|------------------------------|-------------------------------|
| Silver    | 1,725,533 troy oz. | October 2015 - December 2017 | \$17.44                       |
| Gold      | 12,589 troy oz.    | October 2015 - December 2017 | \$1,237.52                    |
| Nickel    | 549,238 pounds     | October 2015 - December 2017 | \$6.69                        |
| Aluminum  | 5,153,614 pounds   | October 2015 - December 2017 | \$0.88                        |
| Copper    | 8,608,875 pounds   | October 2015 - December 2017 | \$2.85                        |
| Platinum  | 7,117 troy oz.     | October 2015 - December 2017 | \$1,233.23                    |
| Palladium | 1,082 troy oz.     | October 2015 - December 2017 | \$772.04                      |
| Zinc      | 854,997 pounds     | October 2015 - October 2016  | \$1.04                        |

The notional amounts above represent the total quantities we have outstanding over the remaining contracted periods. Financial Instrument Presentation

The following table presents the fair values of our derivative financial instruments and their classification in the condensed consolidated balance sheets as of September 30, 2015 and December 31, 2014:

|   | Asset Derivativ                                    |                                 |           | Liability Derivat                              |                                 |                            |
|---|--|---------------------------------|-----------|--|---------------------------------|----------------------------|
|   | Balance Sheet<br>Location                          | Fair Value<br>September<br>2015 |           | , Balance Sheet<br>Location                    | Fair Value<br>September<br>2015 | <b>30</b> ecember 31, 2014 |
| Derivatives designated as hedging instruments under ASC 815     |  |                                 |           |  |                                 |                            |
| Foreign currency forward contracts                              | Prepaid<br>expenses and<br>other current<br>assets | \$24,682                        | \$ 24,097 | Accrued expenses and other current liabilities | \$15,603                        | \$ 6,332                   |
| Foreign currency forward contracts                              | Other assets                                       | 3,119                           | 5,163     | Other long-term liabilities                    | 5,620                           | 2,210                      |
| Total   |  | \$27,801                        | \$ 29,260 | naomaes  | \$21,223                        | \$ 8,542                   |
| Derivatives not designated as hedging instruments under ASC 815 |  |                                 |           |  |                                 |                            |
| Commodity forward contracts                                     | Prepaid<br>expenses and<br>other current<br>assets | \$—                             | \$ 107    | Accrued expenses and other current liabilities | \$12,296                        | \$ 10,591                  |
| Commodity forward contracts                                     | Other assets                                       | 38                              | 7         | Other long-term liabilities                    | 2,576                           | 1,384                      |
| Foreign currency forward contracts                              | Prepaid<br>expenses and<br>other current<br>assets | 4,634                           | 2,525     | Accrued expenses and other current liabilities | 1,989                           | 1,114                      |
| Total   |  | \$4,672                         | \$ 2,639  |  | \$16,861                        | \$ 13,089                  |

These fair value measurements are all categorized within Level 2 of the fair value hierarchy. Refer to Note 11, "Fair Value Measures," for more detail on these measurements.

The following tables present the effect of our derivative financial instruments on the condensed consolidated statements of operations for the three months ended September 30, 2015 and September 30, 2014:

| Derivatives designated as hedging instruments under ASC 815     | Amount of De<br>(Loss)/Gain Re<br>Other Compre<br>(Loss)/Income | ecognized in<br>hensive           | Gain<br>Rec<br>Acc<br>Con | ation of Net<br>n/(Loss)<br>lassified from<br>umulated Other<br>nprehensive Loss<br>Net Income | Amount of Net<br>Reclassified fre<br>Accumulated C<br>Comprehensive<br>Income | om<br>Other         |     |
|---|---|-----------------------------------|---------------------------|--|---|---------------------|-----|
|   | September 30, 2015  | September 30, 2014                |                           |  | September 30, 2015  | September 3<br>2014 | 30, |
| Interest rate caps  | <b>\$</b> —   | <b>\$</b> —                       | Inte                      | rest expense   | <b>\$</b> —   | \$(232              | )   |
| Foreign currency forward contracts                              | \$1,672   | \$25,382                          | Net                       | revenue  | \$13,665  | \$(822              | )   |
| Foreign currency forward contracts                              | \$(13,816)  | \$(1,871)                         | Cos                       | t of revenue   | \$(2,576)   | \$512               |     |
| Derivatives not designated as hedging instruments under ASC 815 | •   | Loss)/Gain on<br>Recognized in Ne | et                        | Location of (Los<br>Recognized in N  |   | vatives             |     |
|   | September 30 2015   | September 2014                    | 30,                       |  |   |                     |     |
| Commodity forward contracts                                     | \$(7,995  | ) \$(9,147                        | )                         | Other, net   |   |                     |     |
| Foreign currency forward contracts                              | \$(939  | ) \$4,765                         |                           | Other, net   |   |                     |     |

The following tables present the effect of our derivative financial instruments on the condensed consolidated statements of operations for the nine months ended September 30, 2015 and September 30, 2014:

| Derivatives designated as hedging instruments under ASC 815     | (Loss)/Gain Re     | mount of Deferred Gain/(Loss) Amount of Net Reclassified from Accumulated Other Comprehensive oss)/Income Comprehensive Loss into Net Income  Amount of Net Reclassified from Accumulated Other Comprehensive Loss into Net Income |                  | Reclassified from Accumulated Other Comprehensive Loss |               | Gain/(Loss) Reclassified from Accumulated Other Comprehensive Loss into Net Income  Amount of Net Ga Reclassified from Accumulated Othe Comprehensive Los Income |                  | om<br>Other |  |
|---|--------------------|--|------------------|--|---------------|--|------------------|-------------|--|
|   | September 30, 2015 | Sep<br>201   |                  |  |               | September 30, 2015   | September 3 2014 | 30,         |  |
| Interest rate caps  | <b>\$</b> —        | \$   | _                | Inte   | erest expense | <b>\$</b> —  | \$(972           | )           |  |
| Foreign currency forward contracts                              | \$33,576           | \$23   | 3,664            | Net  | revenue       | \$39,207   | \$(5,543         | )           |  |
| Foreign currency forward contracts                              | \$(17,600 )        | \$91   |                  | Cos  | et of revenue | \$(5,820)  | \$811            |             |  |
| Derivatives not designated as hedging instruments under ASC 815 | `                  | Amount of (Loss)/Gain on Derivatives Recognized in Net Income  Location of Recognized  |                  |  |               |  | ivatives         |             |  |
|   | September 30 2015  |  | September 3 2014 | 30,  |               |  |                  |             |  |
| Commodity forward contracts                                     | \$(14,111          | )  | \$(3,629         | )  | Other, net    |  |                  |             |  |
| Foreign currency forward contracts                              | \$2,391            |  | \$3,726          |  | Other, net    |  |                  |             |  |

# Credit Risk Related Contingent Features

We have agreements with certain of our derivative counterparties that contain a provision whereby if we default on our indebtedness, and where repayment of the indebtedness has been accelerated by the lender, then we could also be declared in default on our derivative obligations.

As of September 30, 2015, the termination value of outstanding derivatives in a liability position, excluding any adjustment for non-performance risk, was \$39.0 million. As of September 30, 2015, we have not posted any cash collateral related to these agreements. If we breach any of the default provisions on any of our indebtedness, as described above, we could be required to settle our obligations under the derivative agreements at their termination values.

## 13. Other, Net

Other, net consisted of the following for the three and nine months ended September 30, 2015 and September 30, 2014:

|  | For the thi | ree months ended  | For the nine months ended   |             |   |  |
|--|-------------|-------------------|-----------------------------|-------------|---|--|
|  | September   | r 30,September 30 | September 30, September 30, |             |   |  |
|  | 2015        | 2014              | 2015                        | 2014        |   |  |
| Currency remeasurement loss on net monetary assets | \$(1,944    | ) \$ (4,461 )     | \$(7,672                    | ) \$ (4,411 | ) |  |
| Loss on commodity forward contracts                | (7,995      | ) (9,147          | (14,111                     | ) (3,629    | ) |  |
| (Loss)/gain on foreign currency forward contracts  | (939        | ) 4,765           | 2,391                       | 3,726       |   |  |
| Loss on debt financing                             |             | _                 | (25,538                     | ) —         |   |  |
| Other  | 73          | 265               | 283                         | 206         |   |  |
| Total Other, net                                   | \$(10,805   | ) \$ (8,578 )     | \$(44,647                   | ) \$ (4,108 | ) |  |
| 14 C   | •           |                   |                             |             |   |  |

14. Segment Reporting

Prior to the fourth quarter of 2014, our two reportable segments, Performance Sensing and Sensing Solutions, were organized based on product families included in each segment (sensor products in the Performance Sensing segment and control products in the Sensing Solutions segment). In the fourth quarter of 2014, we realigned our segments as a result of organizational changes that better allocate our resources to support our ongoing business strategy. The portion of the Performance Sensing segment that has historically served the HVAC and industrial end-markets (the industrial sensing product line) was moved to the Sensing Solutions segment because this segment is active in the end-markets that this product line serves, and has available resources and capacity to drive content growth in existing channels and systems. We have recast our reportable segments for each of the periods presented to reflect this change. The realigned reportable segments are consistent with how management views the markets served by us and reflect the financial information that is reviewed by our chief operating decision maker. Our operating segments, Performance Sensing and Sensing Solutions, each of which is also a reportable segment, are businesses that we manage as components of an enterprise, for which separate information is available and is evaluated regularly by our chief operating decision maker in deciding how to allocate resources and assess performance.

An operating segment's performance is primarily evaluated based on Segment operating income, which excludes share-based compensation expense, restructuring and special charges, and certain corporate costs not associated with the operations of the segment, including amortization expense and a portion of depreciation expense associated with assets recorded in connection with acquisitions. In addition, an operating segment's performance excludes results from discontinued operations, if any. Corporate costs excluded from an operating segment's performance are separately stated below and also include costs that are related to functional areas such as finance, information technology, legal, and human resources. We believe that Segment operating income, as defined above, is an appropriate measure for evaluating the operating performance of our segments. However, this measure should be considered in addition to, and not as a substitute for, or superior to, income from operations or other measures of financial performance prepared in accordance with U.S. GAAP. The accounting policies of each of our two reporting segments are materially consistent with those in the summary of significant accounting policies as described in Note 2, "Significant Accounting Policies," included in our Annual Report on Form 10-K for the year ended December 31, 2014.

The following table presents Net revenue and Segment operating income for the reported segments and other operating results not allocated to the reported segments for the three and nine months ended September 30, 2015 and September 30, 2014 (recast to reflect our realigned segments):

|  | For the three | months ended    | For the nine months ended |              |  |
|--|---------------|-----------------|---------------------------|--------------|--|
|  | September 3   | 0,September 30, | September 30, September 3 |              |  |
|  | 2015          | 2014            | 2015                      | 2014         |  |
| Net revenue:                                 |               |                 |                           |              |  |
| Performance Sensing                          | \$576,476     | \$ 411,076      | \$1,774,081               | \$ 1,206,549 |  |
| Sensing Solutions                            | 150,884       | 166,019         | 474,409                   | 497,993      |  |
| Total net revenue                            | \$727,360     | \$ 577,095      | \$2,248,490               | \$ 1,704,542 |  |
| Segment operating income (as defined above): |               |                 |                           |              |  |
| Performance Sensing                          | \$150,782     | \$ 111,220      | \$447,662                 | \$ 333,271   |  |
| Sensing Solutions                            | 49,734        | 51,601          | 151,069                   | 153,569      |  |
| Total segment operating income               | 200,516       | 162,821         | 598,731                   | 486,840      |  |
| Corporate and other                          | (46,839)      | (30,176)        | (147,814)                 | (83,859)     |  |
| Amortization of intangible assets            | (45,184)      | (35,985)        | (136,068)                 | (100,562)    |  |
| Restructuring and special charges            | (1,615)       | (4,543)         | (12,424 )                 | (7,148)      |  |
| Profit from operations                       | 106,878       | 92,117          | 302,425                   | 295,271      |  |
| Interest expense, net                        | (29,706)      | (23,553)        | (96,029)                  | (70,063)     |  |
| Other, net                                   | (10,805)      | (8,578)         | (44,647)                  | (4,108)      |  |
| Income before taxes                          | \$66,367      | \$ 59,986       | \$161,749                 | \$ 221,100   |  |
|  |               |                 |                           |              |  |

15. Net Income per Share

Basic and diluted net income per share are calculated by dividing Net income by the number of basic and diluted weighted-average ordinary shares outstanding during the period. For the three and nine months ended September 30, 2015 and September 30, 2014, the weighted-average ordinary shares outstanding for basic and diluted net income per share were as follows:

|  | For the three | months ended    | For the nine months ended   |         |  |
|--|---------------|-----------------|-----------------------------|---------|--|
|  | September 3   | 0,September 30, | , September 30 September 30 |         |  |
|  | 2015          | 2014            | 2015                        | 2014    |  |
| Basic weighted-average ordinary shares outstanding   | 170,147       | 168,554         | 169,880                     | 170,463 |  |
| Dilutive effect of stock options                     | 1,093         | 2,042           | 1,359                       | 1,974   |  |
| Dilutive effect of unvested restricted securities    | 368           | 169             | 273                         | 174     |  |
| Diluted weighted-average ordinary shares outstanding | 171,608       | 170,765         | 171,512                     | 172,611 |  |

Net income and net income per share are presented in the condensed consolidated statements of operations. For the three and nine months ended September 30, 2015 and September 30, 2014, certain potential ordinary shares were excluded from our calculation of diluted weighted-average shares outstanding because they would have had an anti-dilutive effect on net income per share, or because they related to share-based awards associated with restricted securities that were contingently issuable, for which the contingency had not been satisfied.

|                                       | For the three | months ended  | For the nine months ended     |      |  |
|---------------------------------------|---------------|---------------|-------------------------------|------|--|
|                                       | September 30  | September 30, | , September 30, September 30, |      |  |
|                                       | 2015          | 2014          | 2015                          | 2014 |  |
| Anti-dilutive shares excluded         | 1,160         | 773           | 707                           | 747  |  |
| Contingently issuable shares excluded | 429           | 380           | 401                           | 365  |  |
|                                       |               |               |                               |      |  |

# 16. Acquisitions

**CST** 

On July 30, 2015, we entered into an agreement to acquire the sensing portfolio of Custom Sensors & Technologies, Inc. ("CST"), including the Kavlico, BEI, Crydom, and Newall product lines and brands, for a purchase price of approximately \$1.0 billion, subject to working capital and other adjustments. The transaction is subject to customary regulatory approvals and is expected to close in the fourth quarter of 2015. The acquisition includes sales, engineering, and manufacturing sites in the U.S., the U.K., Germany, France, China, and Mexico.

Kavlico is a provider of linear and rotary position sensors to aerospace original equipment manufacturers and Tier 1 suppliers and pressure sensors to the general industrial and HVOR markets. BEI provides harsh environment position sensors, optical and magnetic encoders, and motion control sensors to the industrial, aerospace, agricultural, and medical device markets. Crydom manufactures solid state relays for power control applications in industrial markets. Newall provides encoders and digital readouts to machinery and machine tool markets.

On July 30, 2015, STBV and ST Finance entered into an agreement pursuant to which certain financial institutions have committed to provide financing in an aggregate principal amount of up to \$1.0 billion in the form of unsecured senior notes and/or an unsecured senior bridge facility in order to fund this anticipated acquisition.

#### Schrader

On October 14, 2014, we completed the acquisition of all of the outstanding shares of August Cayman Company, Inc., an exempted company incorporated with limited liability under the laws of the Cayman Islands ("Schrader"), for an aggregate purchase price of \$1,004.7 million. Schrader is a global manufacturer of sensing and valve solutions for automotive manufacturers, including TPMS, and is being integrated into our Performance Sensing segment. We acquired Schrader to add TPMS and additional low pressure sensing capabilities to our current product portfolio. The following table summarizes the preliminary allocation of the purchase price to the estimated fair values of the assets acquired and liabilities assumed:

| Accounts receivable  | \$96,675    |   |
|--|-------------|---|
| Inventories  | 72,118      |   |
| Prepaid expenses and other current assets                              | 17,670      |   |
| Property, plant and equipment  | 149,475     |   |
| Other intangible assets  | 362,694     |   |
| Goodwill   | 539,941     |   |
| Other assets   | 4,814       |   |
| Accounts payable   | (66,461     | ) |
| Accrued expenses and other current liabilities                         | (70,302     | ) |
| Deferred income tax liabilities  | (95,138     | ) |
| Other long term liabilities  | (15,213     | ) |
| Fair value of net assets acquired, excluding cash and cash equivalents | 996,273     |   |
| Cash and cash equivalents  | 8,420       |   |
| Fair value of net assets acquired                                      | \$1,004,693 |   |

The allocation of the purchase price related to this acquisition is preliminary and is based on management's judgments after evaluating several factors, including preliminary valuation assessments of tangible and intangible assets, and preliminary estimates of the fair value of liabilities assumed. The final allocation of the purchase price to the assets acquired and liabilities assumed will be completed when the final valuations are completed and estimates of the fair value of liabilities assumed are finalized. The preliminary goodwill of \$539.9 million represents future economic benefits expected to arise from synergies from combining operations and the extension of existing customer relationships. None of the goodwill recorded is expected to be deductible for tax purposes.

In connection with the preliminary allocation of purchase price to the assets acquired and liabilities assumed, we identified certain definite-lived intangible assets. The following table presents the acquired intangible assets, their estimated fair values, and weighted-average lives:

|  | Acquisition | Weighted      |
|--|-------------|---------------|
|  | Date Fair   | Average       |
|  | Value       | Lives (years) |
| Acquired definite-lived intangible assets: |             |               |
| Completed technologies                     | \$100,000   | 10            |
| Customer relationships                     | 260,000     | 10            |
| Computer software                          | 2,694       | 3             |
|  | \$362,694   | 10            |

The definite-lived intangible assets were valued using the income approach. We used the relief-from-royalty method to value completed technologies. The customer relationships were valued using the multi-period excess earnings method. These valuation methods incorporate assumptions including expected discounted future cash flows resulting from either the future estimated after-tax royalty payments avoided as a result of owning the completed technologies, or the future earnings related to existing customer relationships. The fair value of these assets is considered to be a Level 3 fair value measurement.

The valuation of certain tangible assets acquired were determined using cost and market approaches. For personal property, we primarily used the cost approach to develop the estimated reproduction or replacement cost. For real property, we used a market approach based on the use of appraisals and input from market participants. The fair value of these assets is considered to be a Level 3 fair value measurement.

Refer to Note 10, "Commitments and Contingencies," for discussion of pre-acquisition contingencies assumed as a result of this acquisition.

#### DeltaTech Controls

On August 4, 2014, we completed the acquisition of all of the outstanding shares of CoActive US Holdings, Inc., the direct or indirect parent of companies comprising the DeltaTech Controls business ("DeltaTech"), from CoActive Holdings, LLC for an aggregate purchase price of \$177.8 million. DeltaTech is a manufacturer of customized electronic operator controls based on magnetic position sensing technology for the construction, agriculture, and material handling industries, and is being integrated into our Performance Sensing segment. We acquired DeltaTech to expand our magnetic speed and position sensing business with new and existing customers in the HVOR market. The following table summarizes the allocation of the purchase price to the estimated fair values of the assets acquired and liabilities assumed:

| WWW  |           |
|--|-----------|
| Net working capital  | \$10,695  |
| Property, plant and equipment  | 8,421     |
| Other intangible assets  | 111,277   |
| Goodwill   | 101,695   |
| Other non-current assets   | 5,663     |
| Deferred income tax liabilities  | (39,586)  |
| Other long term liabilities  | (21,237)  |
| Fair value of net assets acquired, excluding cash and cash equivalents | 176,928   |
| Cash and cash equivalents  | 919       |
| Fair value of net assets acquired                                      | \$177,847 |

The allocation of the purchase price related to this acquisition was finalized in the third quarter of 2015, and was based on management's judgments after evaluating several factors, including valuation assessments of tangible and intangible assets, and estimates of the fair value of liabilities assumed. The goodwill of \$101.7 million represents future economic benefits expected to arise from synergies from combining operations and the extension of existing customer relationships. None of the goodwill recorded is expected to be deductible for tax purposes.

In connection with the allocation of purchase price to the assets acquired and liabilities assumed, we identified certain definite-lived intangible assets. The following table presents the acquired intangible assets, their estimated fair values, and weighted-average lives:

|  | Acquisition<br>Date Fair<br>Value | Weighted-Average<br>Life (years) |
|--|-----------------------------------|----------------------------------|
| Acquired definite-lived intangible assets: |                                   |                                  |
| Customer relationships                     | \$82,420                          | 8                                |
| Completed technologies                     | 26,139                            | 10                               |
| Tradenames                                 | 1,820                             | 5                                |
| Computer software                          | 898                               | 7                                |
|  | \$111.277                         | 8                                |

The definite-lived intangible assets were valued using the income approach. We used the relief-from-royalty method to value completed technologies and tradename intangibles. The customer relationships were valued using the multi-period excess earnings method. These valuation methods incorporate assumptions including expected discounted future cash flows resulting from either the future estimated after-tax royalty payments avoided as a result of owning the completed technologies and tradename intangibles, or the future earnings related to existing customer relationships. The fair value of these assets is considered to be a Level 3 fair value measurement.

The valuation of certain tangible assets acquired was determined using the cost approach to develop the estimated reproduction or replacement cost. The fair value of these assets is considered to be a Level 3 fair value measurement. Magnum Energy

On May 29, 2014, we completed the acquisition of all of the outstanding shares of Magnum Energy Incorporated ("Magnum Energy" or "Magnum") for \$60.6 million in cash. Magnum is a supplier of pure sine, low-frequency inverters and inverter/chargers based in Everett, Washington. Magnum products are used in recreational vehicles and the solar/off-grid applications market. Magnum is being integrated into our Sensing Solutions segment. We acquired Magnum to complement our existing inverter business. The majority of the purchase price was allocated to intangible assets, including goodwill. The allocation of the purchase price related to this acquisition was finalized in the second quarter of 2015.

Refer to Note 6, "Acquisitions," of the audited consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2014 for identification of acquired intangible assets, estimated fair values, and weighted-average lives.

# Wabash Technologies

On January 2, 2014, we completed the acquisition of all the outstanding shares of Wabash Worldwide Holding Corp. ("Wabash Technologies" or "Wabash") from an affiliate of Sun Capital Partners, Inc. for \$59.6 million in cash. Wabash develops, manufactures, and sells a broad range of custom-designed sensors and has operations in the U.S., Mexico, and the U.K. We acquired Wabash in order to complement our existing magnetic speed and position sensor product portfolio and to provide new capabilities in throttle position and transmission range sensing, while enabling additional entry points into the heavy vehicle and off-road end-market. Wabash is being integrated into our Performance Sensing segment.

Refer to Note 6, "Acquisitions," of the audited consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2014 for details of the allocation of the purchase price to the estimated fair values of the assets acquired and liabilities assumed, and identification of acquired intangible assets, estimated fair values, and weighted-average lives.

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Aggregated Information on Business Combinations

The following table presents the pro forma Net revenue and Net income for the nine months ended September 30, 2014 had we acquired Schrader on January 1, 2013:

September 30, 2014

Pro forma net revenue \$2,121,142 Pro forma net income \$194,247

There would have been no material impact on Net revenue or Net income for the nine months ended September 30, 2015 had we acquired Schrader on January 1, 2013. Had the DeltaTech, Magnum, and Wabash acquisitions closed on January 1, 2013, Net revenue and Net income would not have been materially different from the amounts reported for the nine months ended September 30, 2015 or September 30, 2014.

# CAUTIONARY STATEMENT FOR PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

In addition to historical facts, this Quarterly Report on Form 10-Q, including any documents incorporated by reference herein, includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements relate to analyses and other information that are based on forecasts of future results and estimates of amounts not yet determinable. These forward-looking statements also relate to our future prospects, developments, and business strategies. These forward-looking statements may be identified by terminology such as "may," "will," "could," "should," "expect," "anticipate," "believe," "estimate," "predict," "project," "forec "intend," "plan," and similar terms or phrases, or the negative of such terminology, including references to assumptions. However, these terms are not the exclusive means of identifying such statements.

Forward-looking statements contained herein, or in other statements made by us, are made based on management's expectations and beliefs concerning future events impacting us, and are subject to uncertainties and other important factors relating to our operations and business environment, all of which are difficult to predict, and many of which are beyond our control, that could cause our actual results to differ materially from those matters expressed or implied by forward-looking statements. Although we believe that our plans, intentions, and expectations reflected in, or suggested by, such forward-looking statements are reasonable, we can give no assurances that any of the events anticipated by these forward-looking statements will occur or, if any of them do, what impact they will have on our results of operations and financial condition.

We believe that the following important factors, among others (including those described in our Annual Report on Form 10-K for the year ended December 31, 2014 and those described in Part II, Item 1A of this Quarterly Report on Form 10-Q), could affect our future performance and the liquidity and value of our securities and cause our actual results to differ materially from those expressed or implied by forward-looking statements made by us or on our behalf:

- adverse conditions in the automotive industry have had, and may in the future have, adverse effects on our businesses;
- competitive pressures could require us to lower our prices or result in reduced demand for our products; integration of acquired companies, including the acquisition of August Cayman Company, Inc. ("Schrader") and
- any future acquisitions, including the anticipated acquisition of Custom Sensors & Technologies, Inc., and joint ventures or dispositions, may require significant resources and/or result in significant unanticipated losses, costs, or liabilities, and we may not realize all of the anticipated operating synergies and cost savings from acquisitions;
- risks associated with our non-U.S. operations, including compliance with export control regulations, foreign currency risks, and the potential for changes in socio-economic conditions and/or monetary and fiscal policies; we may incur material losses and costs as a result of intellectual property, product liability, warranty, and recall
- claims that may be brought against us;
- taxing authorities could challenge our historical and future tax positions or our allocation of taxable income among our subsidiaries, or tax laws to which we are subject could change in a manner adverse to us;
- labor disruptions or increased labor costs could adversely affect our business; our substantial indebtedness could adversely affect our financial condition and our ability to operate our business,
- and we may not be able to generate sufficient cash flows to meet our debt service obligations or comply with the covenants contained in the credit agreements; and
- the other factors described in the "Risk Factors" section of this report and in our Annual Report on Form 10-K for the year ended December 31, 2014.

All forward-looking statements attributable to us or persons acting on our behalf speak only as of the date of this Quarterly Report on Form 10-Q and are expressly qualified in their entirety by the cautionary statements contained in this Quarterly Report on Form 10-Q. We undertake no obligation to update or revise forward-looking statements that may be made to reflect events or circumstances that arise after the date made or to reflect the occurrence of unanticipated events. We urge readers to review carefully the risk factors described in this Quarterly Report on Form 10-Q and in the other documents that we file with the U.S. Securities and Exchange Commission. You can read these

documents at www.sec.gov or on our website at www.sensata.com.

Item 2.Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion of our financial condition and results of operations should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2014, filed with the U.S. Securities and Exchange Commission in February 2015, and the unaudited condensed consolidated financial statements and the notes thereto included elsewhere in this Quarterly Report on Form 10-Q.

# Results of Operations

The tables below present our results of operations in millions of dollars and as a percentage of net revenue for the three and nine months ended September 30, 2015 compared to the three and nine months ended September 30, 2014. As discussed further in Note 14, "Segment Reporting," of our unaudited condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q, we realigned our segments in the fourth quarter of 2014. The prior year information included below has been recast to reflect this realignment. We have derived the results of operations from the condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. Amounts and percentages have been calculated based on unrounded numbers. Accordingly, certain amounts may not add due to the effect of rounding.

Three Months Ended September 30, 2015 Compared to the Three Months Ended September 30, 2014

| 1   |              | For the three months ended September 30, 2015 |     |         |   | September 30, 2014     |   |  |  |
|---|--------------|---|-----|---------|---|------------------------|---|--|--|
| (Dollars in millions)                     | Percent of N |   | let | Amount  |   | Percent of Net Revenue |   |  |  |
| Net revenue:                              |              |   |     |         |   |                        |   |  |  |
| Performance Sensing                       | \$576.5      | 79.3  | %   | \$411.1 |   | 71.2                   | % |  |  |
| Sensing Solutions                         | 150.9        | 20.7  |     | 166.0   |   | 28.8                   |   |  |  |
| Net revenue                               | 727.4        | 100.0   |     | 577.1   |   | 100.0                  |   |  |  |
| Operating costs and expenses:             |              |   |     |         |   |                        |   |  |  |
| Cost of revenue                           | 476.6        | 65.5  |     | 371.9   |   | 64.5                   |   |  |  |
| Research and development                  | 30.8         | 4.2   |     | 19.5    |   | 3.4                    |   |  |  |
| Selling, general and administrative       | 66.2         | 9.1   |     | 53.0    |   | 9.2                    |   |  |  |
| Amortization of intangible assets         | 45.2         | 6.2   |     | 36.0    |   | 6.2                    |   |  |  |
| Restructuring and special charges         | 1.6          | 0.2   |     | 4.5     |   | 0.8                    |   |  |  |
| Total operating costs and expenses        | 620.5        | 85.3  |     | 485.0   |   | 84.0                   |   |  |  |
| Profit from operations                    | 106.9        | 14.7  |     | 92.1    |   | 16.0                   |   |  |  |
| Interest expense, net                     | (29.7        | ) (4.1  | )   | (23.6   | ) | (4.1                   | ) |  |  |
| Other, net                                | (10.8        | ) (1.5  | )   | (8.6)   | ) | (1.5                   | ) |  |  |
| Income before taxes                       | 66.4         | 9.1   |     | 60.0    |   | 10.4                   |   |  |  |
| Provision for/(benefit from) income taxes | 13.2         | 1.8   |     | (22.0   | ) | (3.8                   | ) |  |  |
| Net income                                | \$53.2       | 7.3   | %   | \$82.0  |   | 14.2                   | % |  |  |
|   |              |   | _   |         |   |                        |   |  |  |

Net revenue. Net revenue for the three months ended September 30, 2015 increased \$150.3 million, or 26.0%, to \$727.4 million from \$577.1 million for the three months ended September 30, 2014. The increase in net revenue was composed of a 40.2% increase in Performance Sensing and a 9.1% decrease in Sensing Solutions. Performance Sensing net revenue for the three months ended September 30, 2015 increased \$165.4 million, or 40.2%,

to \$576.5 million from \$411.1 million for the three months ended September 30, 2014. The increase in Performance Sensing net revenue was primarily composed of 42.2% growth due to the impact of acquisitions, specifically DeltaTech Controls and August Cayman Company, Inc. ("Schrader"), which were acquired in the third and fourth quarters of 2014, respectively, and 2.3% growth in organic revenue (defined as sales, including the impact of pricing, but excluding the impact of acquisitions and the effect of foreign currency exchange), partially offset by a 4.3% decline due to changes in foreign currency exchange rates, particularly the Euro to U.S. Dollar. The growth in organic revenue was primarily driven by growth in content, partially offset by weakening heavy vehicle, agricultural, construction, and Chinese light vehicle markets. In general, regulatory requirements for higher fuel efficiency, lower

emissions, and safer vehicles drive the need for advancements in engine management and safety features that in turn lead to greater demand for our sensors. The growth in content was primarily the result of significant

design wins on new business opportunities that are now in production, and reflects the ongoing evolution and impact of new regulations, including the Corporate Average Fuel Economy ("CAFE") requirements in the U.S., "Euro VI" requirements in Europe, and "China 4" requirements in Asia. We expect the agricultural, construction, and Chinese light vehicle markets to be weak through the balance of the year.

Sensing Solutions net revenue for the three months ended September 30, 2015 decreased \$15.1 million, or 9.1%, to \$150.9 million from \$166.0 million for the three months ended September 30, 2014. The decrease in Sensing Solutions net revenue was primarily composed of an 8.1% decline in organic revenue and a 1.0% decline due to changes in foreign currency exchange rates, particularly the Euro to U.S. Dollar. A significant driver of the decline in organic revenue was a broadly weaker market in China, resulting in lower volumes, including continued inventory destocking, in the industrial and appliance and heating, ventilation and air-conditioning ("HVAC") end-markets. Organic revenue during the third quarter of 2015 was also impacted by weakness in the semiconductor and communications markets. We expect weakness through the balance of the year in the Chinese market, as well as the semiconductor and communications markets.

Cost of revenue. Cost of revenue for the three months ended September 30, 2015 and September 30, 2014 was \$476.6 million (65.5% of net revenue) and \$371.9 million (64.5% of net revenue), respectively. Cost of revenue increased as a percentage of net revenue primarily due to the additional charge recorded in the third quarter of 2015 related to the Bridgestone settlement (refer to Note 10, "Commitments and Contingencies," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for further discussion of this matter) and the dilutive effect of acquisitions. Regarding the dilutive effect of acquisitions, we anticipate that cost of revenue as a percentage of net revenue will decline towards levels more consistent with our historical results as we continue to integrate recently acquired businesses. We generally complete integration activities within 18 to 24 months after the related acquisition. However, the integration of Schrader is anticipated to take up to three years due to its size and scope.

Research and development expense. Research and development ("R&D") expense for the three months ended September 30, 2015 and September 30, 2014 was \$30.8 million (4.2% of net revenue) and \$19.5 million (3.4% of net revenue), respectively. The increase in R&D expense as a percentage of net revenue was due to continued investment to support new platform and technology developments, both in our recently acquired and existing businesses, in order to drive future revenue growth. The level of R&D expense is related to the number of products in development, the stage of such products in the development process, the complexity of the underlying technology, the potential scale of the product upon successful commercialization, and the level of our exploratory research. These factors may impact our level of R&D expense in the future.

Selling, general and administrative expense. Selling, general and administrative ("SG&A") expense for the three months ended September 30, 2015 and September 30, 2014 was \$66.2 million (9.1% of net revenue) and \$53.0 million (9.2% of net revenue), respectively. SG&A expense consists of all expenditures incurred in connection with the sales and marketing of our products, as well as administrative overhead costs. These costs may be fixed or variable in nature, and we may at times experience increased or decreased variable costs for reasons other than increased or decreased net revenue. As a result, SG&A expense will not necessarily remain consistent as a percentage of net revenue. SG&A expense increased primarily due to SG&A expense of acquired businesses of \$11.9 million and integration costs, partially offset by the impact of favorable foreign currency exchange rates, particularly the Euro to U.S. Dollar.

Amortization of intangible assets. Amortization expense associated with definite-lived intangible assets for the three months ended September 30, 2015 and September 30, 2014 was \$45.2 million and \$36.0 million, respectively. Acquisition-related intangible assets are amortized on an economic benefit basis according to the useful lives of the assets, or on a straight-line basis if a pattern of economic benefits cannot be determined. Amortization expense increased primarily due to additional amortization related to intangible assets recognized as a result of recent acquisitions, partially offset by a difference in the pattern of economic benefits over which intangible assets were amortized between the third quarter of 2015 and the third quarter of 2014 (as intangible assets age, there is generally less economic benefit associated with them). For further discussion of intangible assets related to our recent acquisitions, refer to Note 16, "Acquisitions," of our condensed consolidated financial statements included elsewhere

in this Quarterly Report on Form 10-Q.

Restructuring and special charges. Restructuring and special charges for the three months ended September 30, 2015 and September 30, 2014 were \$1.6 million and \$4.5 million, respectively. Refer to Note 5, "Restructuring and Special Charges," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for further discussion of these charges.

Interest expense, net. Interest expense, net for the three months ended September 30, 2015 and September 30, 2014 was \$29.7 million and \$23.6 million, respectively. Interest expense, net increased primarily as a result of the issuance of new debt related to the acquisition of Schrader in the fourth quarter of 2014, partially offset by the impact of lower interest rates due to the

refinancing of certain debt instruments in the first half of 2015. Refer to Note 6, "Debt," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for more details on our financing transactions.

Other, net. Other, net for the three months ended September 30, 2015 and September 30, 2014 consisted of losses of \$10.8 million and \$8.6 million, respectively. Refer to Note 13, "Other, Net," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for further details of the gains and losses included within this account.

Provision for/(benefit from) income taxes. Provision for/(benefit from) income taxes for the three months ended September 30, 2015 and September 30, 2014 was \$13.2 million and \$(22.0) million, respectively. The provision for/(benefit from) income taxes consists of current tax expense, which relates primarily to our profitable operations in non-U.S. tax jurisdictions and withholding taxes on interest and royalty income, and deferred tax expense, which relates primarily to the amortization of tax deductible goodwill, utilization of net operating losses, withholding taxes on subsidiary earnings, and other temporary book to tax differences.

The change in the provision for/(benefit from) income taxes was primarily due to the release of a portion of the U.S. valuation allowance in the third quarter of 2014, as well as a change in the amount and distribution of income recorded in profitable jurisdictions, and the impact of changes in foreign currency exchange rates. During the three months ended September 30, 2014, we released a portion of our U.S. valuation allowance, and recognized \$32.5 million of benefit from income taxes in connection with the DeltaTech Controls acquisition, for which deferred tax liabilities were established related primarily to the step-up of intangible assets for book purposes.

Deferred taxes, in part, involve accounting for differences between the financial statement carrying value of existing assets and liabilities and their respective tax basis. The future related consequences of these differences result in deferred tax assets and liabilities. We assess the recoverability of deferred tax assets by assessing whether it is more likely than not that some or all of the deferred tax asset will be realized. To the extent we believe that a more likely than not standard cannot be met, we record a valuation allowance. Significant management judgment is required in determining the need for a valuation allowance against deferred tax assets. We review the need for valuation allowances jurisdictionally during each reporting period based on information available to us at that time. We have significant valuation allowances in certain jurisdictions where our businesses have historically incurred operating losses. Should our judgment change about the need for a valuation allowance, it may result in the recognition of a valuation allowance or the reduction of some or all of the previously recognized valuation allowances, possibly resulting in a material tax provision or benefit in the period of such change.

Nine Months Ended September 30, 2015 Compared to the Nine Months Ended September 30, 2014

| 1 / 1                               | For the nine me<br>September 30, |                          | September 30, 2014 |           |                         |   |  |
|-------------------------------------|----------------------------------|--------------------------|--------------------|-----------|-------------------------|---|--|
| (Dollars in millions)               | Amount So,                       | Percent of No<br>Revenue | et                 | Amount    | Percent of N<br>Revenue |   |  |
| Net revenue:                        |                                  |                          |                    |           |                         |   |  |
| Performance Sensing                 | \$1,774.1                        | 78.9                     | %                  | \$1,206.5 | 70.8                    | % |  |
| Sensing Solutions                   | 474.4                            | 21.1                     |                    | 498.0     | 29.2                    |   |  |
| Net revenue                         | 2,248.5                          | 100.0                    |                    | 1,704.5   | 100.0                   |   |  |
| Operating costs and expenses:       |                                  |                          |                    |           |                         |   |  |
| Cost of revenue                     | 1,501.1                          | 66.8                     |                    | 1,097.6   | 64.4                    |   |  |
| Research and development            | 92.8                             | 4.1                      |                    | 55.7      | 3.3                     |   |  |
| Selling, general and administrative | 203.6                            | 9.1                      |                    | 148.3     | 8.7                     |   |  |
| Amortization of intangible assets   | 136.1                            | 6.1                      |                    | 100.6     | 5.9                     |   |  |
| Restructuring and special charges   | 12.4                             | 0.6                      |                    | 7.1       | 0.4                     |   |  |
| Total operating costs and expenses  | 1,946.1                          | 86.5                     |                    | 1,409.3   | 82.7                    |   |  |
| Profit from operations              | 302.4                            | 13.5                     |                    | 295.3     | 17.3                    |   |  |
| Interest expense, net               | (96.0                            | (4.3                     | )                  | (70.1)    | (4.1                    | ) |  |
| Other, net                          | (44.6                            | (2.0                     | )                  | (4.1)     | (0.2                    | ) |  |
| Income before taxes                 | 161.7                            | 7.2                      |                    | 221.1     | 13.0                    |   |  |
| Provision for income taxes          | 32.3                             | 1.4                      |                    | 6.9       | 0.4                     |   |  |
| Net income                          | \$129.4                          | 5.8                      | %                  | \$214.2   | 12.6                    | % |  |

Net revenue. Net revenue for the nine months ended September 30, 2015 increased \$543.9 million, or 31.9%, to \$2,248.5 million from \$1,704.5 million for the nine months ended September 30, 2014. The increase in net revenue was composed of a 47.0% increase in Performance Sensing and a 4.7% decrease in Sensing Solutions. Performance Sensing net revenue for the nine months ended September 30, 2015 increased \$567.5 million, or 47.0%, to \$1,774.1 million from \$1,206.5 million for the nine months ended September 30, 2014. The increase in Performance Sensing net revenue was primarily composed of 47.0% growth due to the impact of acquisitions, specifically DeltaTech Controls and Schrader, which were acquired in the third and fourth quarters of 2014, respectively, and 3.7% growth in organic revenue, partially offset by a 3.7% decline due to changes in foreign currency exchange rates, particularly the Euro to U.S. Dollar. The growth in organic revenue was primarily driven by growth in content (including the offsetting impact of product obsolescence, primarily in the occupant weight sensing application), partially offset by weakening heavy vehicle, agricultural, construction, and Chinese light vehicle markets. In general, regulatory requirements for higher fuel efficiency, lower emissions, and safer vehicles drive the need for advancements in engine management and safety features that in turn lead to greater demand for our sensors. The growth in content was primarily the result of significant design wins on new business opportunities that are now in production, and reflects the ongoing evolution and impact of new regulations, including CAFE requirements in the U.S., Euro VI requirements in Europe, and China 4 requirements in Asia. We expect the agricultural, construction, and Chinese light vehicle markets to be weak through the balance of the year.

Sensing Solutions net revenue for the nine months ended September 30, 2015 decreased \$23.6 million, or 4.7%, to \$474.4 million from \$498.0 million for the nine months ended September 30, 2014. The decrease in Sensing Solutions net revenue was primarily composed of a 5.8% decline in organic revenue, along with a 1.3% decline due to changes in foreign currency exchange rates, particularly the Euro to U.S. Dollar, partially offset by 2.4% growth due to the impact of the acquisition of Magnum Energy Incorporated in the second quarter of 2014. A significant driver of the decline in organic revenue was a broadly weaker market in China, resulting in lower volumes, including continued inventory destocking, in the industrial and appliance and HVAC end-markets. Organic revenue during the nine months ended September 30, 2015 was also impacted by weakness in the semiconductor and communications markets. We expect weakness through the balance of the year in the Chinese market, as well as the semiconductor and communications markets.

Cost of revenue. Cost of revenue for the nine months ended September 30, 2015 and September 30, 2014 was \$1,501.1 million (66.8% of net revenue) and \$1,097.6 million (64.4% of net revenue), respectively. Cost of revenue increased as a percentage of

net revenue primarily due to the dilutive effect of acquisitions, the additional charges related to the U.S. Automaker warranty claim and the Bridgestone settlement, recorded in the second and third quarters of 2015, respectively (refer to Note 10, "Commitments and Contingencies," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for further discussion of these matters), and the write-down of certain assets during the second quarter of 2015 related to the closing of our manufacturing facility in Brazil that was part of the Schrader acquisition. In addition, in the nine months ended September 30, 2014, we recorded \$7.3 million of insurance proceeds related to a fire at our South Korean manufacturing facility in Cost of revenue, which were partially offset by certain charges and expenses incurred during the second quarter of 2014 related to the completed transformation of our South Korean operations.

Refer to Note 5, "Restructuring and Special Charges," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for further discussion of the charges related to the closing of our manufacturing facility in Brazil.

Research and development expense. R&D expense for the nine months ended September 30, 2015 and September 30, 2014 was \$92.8 million (4.1% of net revenue) and \$55.7 million (3.3% of net revenue), respectively. The increase in R&D expense as a percentage of net revenue was due to continued investment to support new platform and technology developments, both in our recently acquired and existing businesses, in order to drive future revenue growth.

Selling, general and administrative expense. SG&A expense for the nine months ended September 30, 2015 and September 30, 2014 was \$203.6 million (9.1% of net revenue) and \$148.3 million (8.7% of net revenue), respectively. SG&A expense increased primarily due to SG&A expense of acquired businesses of \$49.8 million, integration costs, and increased compensation related to selling and administrative headcount, partially offset by the impact of favorable foreign currency exchange rates, particularly the Euro to U.S. Dollar.

Amortization of intangible assets. Amortization expense associated with definite-lived intangible assets for the nine months ended September 30, 2015 and September 30, 2014 was \$136.1 million and \$100.6 million, respectively. Amortization expense increased primarily due to additional amortization related to intangible assets recognized as a result of recent acquisitions, partially offset by a difference in the pattern of economic benefits over which intangible assets were amortized between the nine months ended September 30, 2015 and the nine months ended September 30, 2014. For further discussion of intangible assets related to our recent acquisitions, refer to Note 16, "Acquisitions," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. Restructuring and special charges. Restructuring and special charges for the nine months ended September 30, 2015 and September 30, 2014 were \$12.4 million and \$7.1 million, respectively. The increase relates primarily to severance charges associated with the closing of our manufacturing facility in Brazil. Refer to Note 5, "Restructuring and Special Charges," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for further discussion of these charges.

Interest expense, net. Interest expense, net for the nine months ended September 30, 2015 and September 30, 2014 was \$96.0 million and \$70.1 million, respectively. Interest expense increased primarily as a result of the issuance of new debt related to the acquisition of Schrader in the fourth quarter of 2014, partially offset by the impact of lower interest rates due to the refinancing of certain debt instruments in the first half of 2015. Refer to Note 6, "Debt," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for more details on our financing transactions.

Other, net. Other, net for the nine months ended September 30, 2015 and September 30, 2014 consisted of losses of \$44.6 million and \$4.1 million, respectively. The increase in losses recognized during the nine months ended September 30, 2015 compared to the nine months ended September 30, 2014 relate primarily to losses associated with our debt financing transactions in 2015 and increased losses on commodity forward contracts in 2015. Refer to Note 6, "Debt," and Note 12, "Derivative Instruments and Hedging Activities," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for more information related to the losses associated with our debt financing transactions and losses on commodity forward contracts, respectively. Refer to Note 13, "Other, Net," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for further details of the other gains and losses included within this account.

Provision for income taxes. Provision for income taxes for the nine months ended September 30, 2015 and September 30, 2014 was \$32.3 million and \$6.9 million, respectively. The provision for income taxes consists of current tax expense, which relates primarily to our profitable operations in non-U.S. tax jurisdictions and withholding taxes on interest and royalty income, and deferred tax expense, which relates primarily to the amortization of tax deductible goodwill, utilization of net operating losses, withholding taxes on subsidiary earnings, and other temporary book to tax differences.

The change in the provision for income taxes was primarily due to the release of a portion of the U.S. valuation allowance during the nine months ended September 30, 2014, a change in the amount and distribution of income recorded in profitable jurisdictions, and the impact of changes in foreign currency exchange rates. During the nine months ended September 30, 2014, we released a portion of the U.S. valuation allowance and recognized \$40.8 million of benefit from income taxes in connection with our acquisitions, for which deferred tax liabilities were established related primarily to the step-up of intangible assets for book purposes. These benefits included an \$8.3 million benefit from income taxes recorded in the first quarter of 2014 in connection with the acquisition of Wabash Worldwide Holding Corp., and a \$32.5 million benefit from income taxes recorded in the third quarter of 2014 in connection with the DeltaTech Controls acquisition.

# Liquidity and Capital Resources

We held cash and cash equivalents of \$258.2 million and \$211.3 million at September 30, 2015 and December 31, 2014, respectively, of which \$100.4 million and \$65.7 million, respectively, was held in the Netherlands, \$21.7 million and \$21.3 million, respectively, was held by U.S. subsidiaries, and \$136.1 million and \$124.3 million, respectively, was held by other foreign subsidiaries. The amount of cash and cash equivalents held in the Netherlands and in our U.S. and other foreign subsidiaries fluctuates throughout the year due to a variety of factors, including timing of cash receipts and disbursements in the normal course of business.

# Cash Flows:

The table below summarizes our primary sources and uses of cash for the nine months ended September 30, 2015 and September 30, 2014. We have derived the summarized statements of cash flows from the condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. Amounts in the table below have been calculated based on unrounded numbers. Accordingly, certain amounts may not add due to the effect of rounding.

|   | For the nine      | For the nine mo |                |     |  |
|---|-------------------|-----------------|----------------|-----|--|
| (Amount in millions)  | September 30 2015 |                 | September 2014 | 30, |  |
| Net cash provided by/(used in):   |                   |                 |                |     |  |
| Operating activities:   |                   |                 |                |     |  |
| Net income adjusted for non-cash items                                      | \$400.7           |                 | \$365.9        |     |  |
| Changes in operating assets and liabilities, net of effects of acquisitions | (37.0             | )               | (85.7          | )   |  |
| Operating activities  | 363.7             |                 | 280.1          |     |  |
| Investing activities  | (127.2            | )               | (391.7         | )   |  |
| Financing activities  | (189.6            | )               | (9.6           | )   |  |
| Net change  | \$46.9            |                 | \$(121.2       | )   |  |

Operating activities. Net cash provided by operating activities for the nine months ended September 30, 2015 and September 30, 2014 was \$363.7 million and \$280.1 million, respectively. The increase in net cash provided by operating activities is primarily due to the cumulative effect of the following: (1) the positive cash flow impact in 2015 of improved inventory and supply chain management, (2) the negative cash flow impact in 2014 of a buildup in inventory (partially offset by the related increase in amounts due to suppliers) as discussed further below, (3) timing of customer receipts, and (4) growth in net income adjusted for non-cash items, primarily resulting from higher sales and the resulting profit.

During the nine months ended September 30, 2014, there was a buildup of inventory to continue to ensure on-time delivery to our customers and an effective transition to our upgraded Enterprise Resource Planning system, which contributed to lower cash flows from operations as compared to the nine months ended September 30, 2015. Investing activities. Net cash used in investing activities for the nine months ended September 30, 2015 and September 30, 2014 was \$127.2 million and \$391.7 million, respectively, which included \$130.2 million and \$101.1 million, respectively, in capital expenditures. For the nine months ended September 30, 2014, net cash used in investing activities also included \$298.5 million in acquisition payments, net of cash received.

Refer to Note 16, "Acquisitions," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for further details of the cash used for past acquisitions, and discussion of the agreement, entered into on July 30, 2015, to acquire the sensing portfolio of Custom Sensors & Technologies, Inc.

("CST") for a purchase price of approximately \$1.0 billion. We expect this acquisition to close in the fourth quarter of 2015.

The increase in capital expenditures primarily relates to investments associated with increasing our manufacturing capacity. In 2015, we anticipate capital expenditures of approximately \$175 million to \$200 million, which we expect to be funded with cash flows from operations.

Financing activities. Net cash used in financing activities for the nine months ended September 30, 2015 and September 30, 2014 was \$189.6 million and \$9.6 million, respectively. Net cash used in financing activities for the nine months ended September 30, 2015 consisted primarily of \$1,970.7 million in payments on debt and \$29.4 million in payments of debt issuance costs, partially offset by \$1,795.1 million of proceeds from the issuance of debt. Payments on debt and proceeds from the issuance of debt included \$990.1 million in payments on the Existing Term Loans (as defined in the Indebtedness and Liquidity section below) and the corresponding issuance of \$990.1 million in aggregate principal amount of borrowings under the Sixth Amendment Term Loan (as defined in the Indebtedness and Liquidity section below), which was issued at 99.75% of par. In addition, during the nine months ended September 30, 2015, we refinanced \$700.0 million in aggregate principal amount of 6.5% senior notes due 2019 (the "6.5% Senior Notes") with \$700.0 million aggregate principal amount of 5.0% senior notes due 2025 (the "5.0% Senior Notes"). There were also \$105.0 million of borrowings and \$180.0 million of payments under our \$420.0 million revolving credit facility (the "Revolving Credit Facility") at various times during the nine months ended September 30, 2015. The remaining cash payments on debt primarily consisted of \$75.0 million paid on the Original Term Loan (as defined in the Indebtedness and Liquidity section below).

As noted in the Investing Activities section above, on July 30, 2015, we entered into an agreement to acquire the sensing portfolio of CST for a purchase price of approximately \$1.0 billion. We expect this acquisition will be funded through a combination of the issuance of debt, borrowings under the Revolving Credit Facility, and cash on hand. For the nine months ended September 30, 2014, net cash used in financing activities consisted primarily of \$181.7 million of payments to repurchase ordinary shares, including \$169.7 million to repurchase 4.0 million ordinary shares from Sensata Investment Company S.C.A. (our former principal shareholder), partially offset by \$160.0 million of cash provided by borrowings on the Revolving Credit Facility, which was used to fund a portion of the purchase price of DeltaTech Controls. In addition, during the second quarter of 2014, we borrowed \$35.0 million on the Revolving Credit Facility, which was subsequently repaid prior to June 30, 2014.

We may repurchase ordinary shares from time to time, at such times and in amounts to be determined by management, based on market conditions, legal requirements, and other corporate considerations. The payments to repurchase ordinary shares are associated with the \$250.0 million share buyback program discussed further below in Capital Resources, under which, as of September 30, 2015, there was approximately \$74.7 million available for repurchases. Indebtedness and Liquidity:

Our liquidity requirements are significant due to our highly leveraged nature. As of September 30, 2015, we had \$2,688.6 million in gross outstanding indebtedness, including our outstanding capital lease and other financing obligations.

A summary of our indebtedness as of September 30, 2015 is as follows:

|   | September 30, |   |
|---|---------------|---|
|   | 2015          |   |
| Sixth Amendment Term Loan   | \$985,170     |   |
| 4.875% Senior Notes   | 500,000       |   |
| 5.625% Senior Notes   | 400,000       |   |
| 5.0% Senior Notes   | 700,000       |   |
| Revolving Credit Facility   | 55,000        |   |
| Less: discount  | (20,730       | ) |
| Less: current portion   | (64,902       | ) |
| Long-term debt, net of discount, less current portion               | \$2,554,538   |   |
| Capital lease and other financing obligations                       | \$48,469      |   |
| Less: current portion   | (4,655        | ) |
| Capital lease and other financing obligations, less current portion | \$43,814      |   |

On September 29, 2015, certain of our indirect, wholly-owned subsidiaries, including Sensata Technologies B.V. ("STBV"), Sensata Technologies Finance Company, LLC ("ST Finance," and collectively with STBV, the "Borrowers"), and Sensata Technologies Intermediate Holding B.V. ("ST Intermediate"), entered into an amendment (the "Seventh Amendment") of our

credit agreement dated as of May 12, 2011, as amended (the "Credit Agreement"). The Seventh Amendment increased the amount available for borrowing on the Revolving Credit Facility by \$70.0 million to \$420.0 million. No other changes to the terms of the Revolving Credit Facility were made.

On May 11, 2015, the Borrowers and ST Intermediate entered into an amendment (the "Sixth Amendment") of the Credit Agreement. Pursuant to the Sixth Amendment, the Original Term Loan (the term loan facility entered into in May 2011 in connection with the execution of the Credit Agreement) and the Incremental Term Loan (the \$600.0 million term loan facility provided for by the third amendment to the Credit Agreement, and together with the Original Term Loan, the "Existing Term Loans") were prepaid in full, and a new term loan (the "Sixth Amendment Term Loan") was entered into in an aggregate principal amount equal to the sum of the outstanding balances of the Existing Term Loans. The maturity date of the Sixth Amendment Term Loan is October 14, 2021, with principal payments of 0.25% of the original aggregate principal amount of the Sixth Amendment Term Loan due quarterly. Refer to Note 6, "Debt," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for other significant terms of the Sixth Amendment.

On March 26, 2015, STBV completed a series of financing transactions, including the settlement of \$620.9 million of STBV's \$700.0 million aggregate principal amount of the 6.5% Senior Notes that was validly tendered in connection with a cash tender offer that commenced on March 19, 2015, the issuance and sale of \$700.0 million aggregate principal amount of the 5.0% Senior Notes, and, along with ST Finance and ST Intermediate, the entry into an amendment (the "Fifth Amendment") to the Credit Agreement. On April 29, 2015, STBV redeemed the remaining \$79.1 million principal amount of 6.5% Senior Notes.

The Fifth Amendment (1) increased the availability on the Revolving Credit Facility by \$100.0 million to \$350.0 million in the aggregate, (2) extended the maturity date of the Revolving Credit Facility to March 26, 2020, and (3) revised certain fees and interest rates as described in more detail in Note 6, "Debt," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

The 5.0% Senior Notes were issued under an indenture dated March 26, 2015, and were offered at par. Interest on the 5.0% Senior Notes is payable semi-annually, commencing on October 1, 2015. The 5.0% Senior Notes mature on October 1, 2025. Refer to Note 6, "Debt," of our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for more details relating to the 5.0% Senior Notes.

As of September 30, 2015, there was \$359.7 million of availability under the Revolving Credit Facility, net of \$5.3 million in letters of credit. Outstanding letters of credit are issued primarily for the benefit of certain operating activities. As of September 30, 2015, no amounts had been drawn against these outstanding letters of credit, which are scheduled to expire on various dates through 2016.

# Capital Resources:

Our sources of liquidity include cash on hand, cash flows from operations, and amounts available under the existing senior secured credit facilities issued under the Credit Agreement. We believe, based on our current level of operations as reflected in our results of operations for the three and nine months ended September 30, 2015, and taking into consideration the restrictions and covenants discussed below, that these sources of liquidity will be sufficient to fund our operations, capital expenditures, ordinary share repurchases, and debt service for at least the next twelve months, including any additional debt that will be incurred to fund the acquisition of the sensing portfolio of CST.

The Credit Agreement stipulates certain events and conditions that may require us to use excess cash flow, as defined by the terms of the Credit Agreement, generated by operating, investing, or financing activities, to prepay some or all of the outstanding borrowings under our term loans. The Credit Agreement also requires mandatory prepayments of the outstanding borrowings under our term loans upon certain asset dispositions and casualty events, in each case subject to certain reinvestment rights, and the incurrence of certain indebtedness (excluding any permitted indebtedness). These provisions were not triggered during the nine months ended September 30, 2015, nor do we expect them to be triggered with the incurrence of additional debt related to the acquisition of the sensing portfolio of CST.

Our ability to raise additional financing, and our borrowing costs, may be impacted by short-term and long-term debt ratings assigned by independent rating agencies, which are based, in significant part, on our performance as measured

by certain credit metrics such as interest coverage and leverage ratios. As of October 21, 2015, Moody's Investors Service's corporate credit rating for STBV was Ba2 with a negative outlook and Standard & Poor's corporate credit rating for STBV was BB+ with a negative outlook. In August 2015, Moody's Investors Service affirmed STBV's Ba2 long-term rating and revised its outlook to negative from stable. Also in August 2015, Standard & Poor's affirmed STBV's BB+ corporate credit rating and revised its outlook to negative from stable. The change in outlook by the credit rating agencies resulted from reviews initiated upon the announcement of our proposed acquisition of the sensing portfolio of CST. Any future downgrades to STBV's credit ratings may increase our borrowing costs, but will not reduce availability under the Credit Agreement.

We cannot make assurances that our business will generate sufficient cash flows from operations or that future borrowings will be available to us in an amount sufficient to enable us to pay our indebtedness, including the 4.875% senior notes due 2023 (the "4.875% Senior Notes"), the 5.625% senior notes due 2024 (the "5.625% Senior Notes"), the 5.0% Senior Notes, or the Sixth Amendment Term Loan, or to fund our other liquidity needs. Further, our highly leveraged nature may limit our ability to procure additional financing in the future.

In October 2012, our Board of Directors authorized a \$250.0 million share repurchase program. In October 2013 and February 2014, the Board of Directors authorized amendments to the terms of the program, in each case to reset the amount available for share repurchases to \$250.0 million. Under the amended program, we may repurchase ordinary shares from time to time, at such times and in amounts to be determined by our management, based on market conditions, legal requirements, and other corporate considerations, on the open market or in privately negotiated transactions. We expect that any future repurchases of ordinary shares will be funded by cash flows from operations. The share repurchase program may be modified or terminated by our Board of Directors at any time. During the nine months ended September 30, 2015, we did not repurchase any ordinary shares under the program. At September 30, 2015, \$74.7 million remained available for share repurchase under the program.

As discussed in Note 8, "Debt," of our Annual Report on Form 10-K for the year ended December 31, 2014, the Credit Agreement and indentures under which our senior notes were issued contain restrictions and covenants that limit the ability of STBV and certain of its subsidiaries to, among other things, incur subsequent indebtedness, sell assets, make capital expenditures, pay dividends, and make other restricted payments. These restrictions and covenants, which are subject to important exceptions and qualifications set forth in the Credit Agreement and indentures, were taken into consideration in establishing our initial and amended share repurchase programs, and are evaluated periodically with respect to future potential funding. We do not believe that the covenants described above will prevent us from funding share repurchases under our share repurchase program with available cash and cash flows from operations, should we decide to do so. As of September 30, 2015, we were in compliance with all covenants and default provisions under our credit arrangements.

#### New Accounting Standards

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606) ("ASU 2014-09"), which modifies how all entities recognize revenue, and consolidates into one Accounting Standards Codification ("ASC") Topic (ASC Topic 606, Revenue from Contracts with Customers), the current guidance found in ASC Topic 605, Revenue Recognition, and various other revenue accounting standards for specialized transactions and industries. The core principle of the guidance is that "an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services." In achieving this objective, an entity must perform five steps: (1) identify the contract(s) with a customer, (2) identify the performance obligations of the contract, (3) determine the transaction price, (4) allocate the transaction price to the performance obligations in the contract, and (5) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2014-09 also clarifies how an entity should account for costs of obtaining or fulfilling a contract in a new ASC Subtopic 340-40, Other Assets and Deferred Costs - Contracts with Customers. In August 2015, the FASB issued ASU 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of Effective Date, which defers the effective date of ASU 2014-09 by one year. ASU 2014-09 is now effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. Earlier application is permitted only as of annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period.

ASU 2014-09 may be applied using either a full retrospective approach, under which all years included in the financial statements will be presented under the revised guidance, or a modified retrospective approach, under which financial statements will be prepared under the revised guidance for the year of adoption, but not for prior years. Under the latter method, entities will recognize a cumulative catch-up adjustment to the opening balance of retained earnings at the effective date for contracts that still require performance by the entity, and disclose all line items in the year of adoption as if they were prepared under the old revenue guidance. We will adopt ASU 2014-09 on January 1, 2018 and are currently evaluating the impact that this adoption will have on our consolidated financial statements. At

this time, we have not determined the transition method that will be used.

In April 2015, the FASB issued ASU No. 2015-03, Interest - Imputation of Interest (Subtopic 835-30) ("ASU 2015-03"), which simplifies the presentation of debt issuance costs. ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. ASU 2015-03 is effective for financial statements issued for fiscal years beginning after December 15, 2015 (and interim periods within those fiscal years) with early adoption permitted and retrospective application required. As of September 30, 2015 and December 31, 2014, we had recorded deferred financing costs of \$27.0 million and \$29.1 million,

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respectively, which would have been classified as a reduction of long-term debt in our condensed consolidated balance sheets had we adopted this standard in the third quarter of 2015. There will not be a material impact on our results of operations upon adoption of ASU 2015-03.

Critical Accounting Policies and Estimates

For a discussion of the critical accounting policies that require the use of significant judgments and estimates by management, refer to Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies and Estimates," included in our Annual Report on Form 10-K for the year ended December 31, 2014.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no significant changes to our market risk since December 31, 2014. For a discussion of market risk affecting us, refer to Part II, Item 7A—"Quantitative and Qualitative Disclosures About Market Risk," included in our Annual Report on Form 10-K for the year ended December 31, 2014.

Item 4. Controls and Procedures.

The required certifications of our Chief Executive Officer and Chief Financial Officer are included as exhibits to this Quarterly Report on Form 10-Q. The disclosures set forth in this Item 4 contain information concerning the evaluation of our disclosure controls and procedures, management's report on internal control over financial reporting, and changes in internal control over financial reporting referred to in these certifications. These certifications should be read in conjunction with this Item 4 for a more complete understanding of the matters covered by the certifications. Evaluation of Disclosure Controls and Procedures

With the participation of our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2015. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives, and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of our disclosure controls and procedures as of September 30, 2015, our Chief Executive Officer and Chief Financial Officer concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the three months ended September 30, 2015 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Inherent Limitations on Effectiveness of Controls

There are inherent limitations to the effectiveness of any system of internal control over financial reporting. Accordingly, even an effective system of internal control over financial reporting can only provide reasonable assurance with respect to financial statement preparation and presentation in accordance with U.S. generally accepted accounting principles. Our internal controls over financial reporting are subject to various inherent limitations, including cost limitations, judgments used in decision making, assumptions about the likelihood of future events, the soundness of our systems, the possibility of human error, and the risk of fraud. Moreover, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may be inadequate because of changes in conditions and the risk that the degree of compliance with policies or procedures may deteriorate over time.

#### PART II—OTHER INFORMATION

Item 1. Legal Proceedings.

Information regarding legal proceedings is discussed in Part II, Item 1—"Legal Proceedings," in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2015, and Part I, Item 3—"Legal Proceedings," in our Annual Report on Form 10-K for the year ended December 31, 2014.

Item 1A. Risk Factors.

Information regarding risk factors appears in Part I, Item 1A—"Risk Factors," in our Annual Report on Form 10-K for the year ended December 31, 2014. The information presented below updates and should be read in connection with the risk factors and information previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2014.

We are expecting to close on the acquisition (the "Acquisition") of the sensing portfolio of Custom Sensors & Technologies, Inc. ("CST") in the fourth quarter of 2015. After closing, we may be unable to successfully integrate the operations of CST into our operations and we may not realize the anticipated efficiencies and synergies of the Acquisition. If the Acquisition does not achieve its intended results, our business, financial condition and results of operations could be materially and adversely affected.

The Acquisition will involve the integration of two companies that previously operated independently, and the unique business cultures of the two companies may prove to be incompatible. The anticipated integration of CST into our operations will be a significant undertaking and will require significant attention from our management team. It is possible that the integration process could take longer than anticipated and could result in the loss of valuable employees, the disruption of each company's ongoing businesses, processes, and systems, or inconsistencies in standards, controls, procedures, practices, policies, and compensation arrangements, any of which could adversely affect our ability to achieve the anticipated benefits of the Acquisition. Our results of operations could also be adversely affected by any issues attributable to CST's operations that arise or are based on events or actions that occur prior to the closing of the Acquisition. We may have difficulty addressing possible differences in corporate cultures and management philosophies between CST and us. The integration process is subject to a number of uncertainties, and no assurance can be given that the anticipated benefits will be realized or, if realized, the timing of their realization. Although we currently anticipate significant synergies over the enterprise life of the combined company, our actual synergies and the expenses required to realize these synergies could differ materially from our current expectations. We cannot assure you that we will achieve the full amount of expected synergies on the schedule anticipated, or at all, or that these synergies will not have other adverse effects on our business. Failure to achieve the anticipated benefits of the Acquisition could result in increased costs or decreases in the amount of expected revenue and could materially adversely affect our business, financial condition, and results of operations.

The assumption of known and unknown liabilities in the Acquisition may harm our financial condition and results of operations.

As a result of the Acquisition, we will assume all of CST's liabilities, including known and unknown contingent liabilities. If there are significant unknown CST obligations, or if we incur significant losses arising from known contingent liabilities assumed by us upon closing of the Acquisition, the combined company's business could be materially and adversely affected. We may learn additional information about CST's business that adversely affects the combined company, such as unknown liabilities, or issues that could affect our ability to comply with applicable laws. As a result, we cannot assure you that the Acquisition will be successful or that it will not, in fact, harm our business. Among other things, if CST's liabilities are greater than expected, or if there are material obligations of which we are not aware, our business could be materially and adversely affected. If we become responsible for substantial unindemnified or uninsured liabilities, these liabilities may have a material adverse effect on our financial condition and results of operations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None

Item 3. Defaults Upon Senior Securities.

None.

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Item 6. Exhibits.

# Exhibit No. Description

- Stock and Asset Purchase Agreement, dated as of July 30, 2015, by and among Sensata Technologies
  Holding N.V., Custom Sensors & Technologies Ltd., Crouzet Automatismes S.A.S. and Custom Sensors
  & Technologies (Huizhou) Limited (incorporated by reference to Exhibit 2.1 to Current Report on Form
  8-K, filed on August 5, 2015).
- Commitment Letter, dated as of July 30, 2015, by and among Sensata Technologies B.V., Sensata Technologies Finance Company, LLC, Bank of America, N.A., and Merrill Lynch, Pierce, Fenner & Smith Incorporated (incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K, filed on August 5, 2015).
- Amendment No. 7 to Credit Agreement, dated as of September 29, 2015, to the Credit Agreement, dated as of May 12, 2011, by and among Sensata Technologies B.V., Sensata Technologies Finance Company, LLC, Sensata Technologies Intermediate Holding B.V., the subsidiary guarantors party thereto, Morgan Stanley Senior Funding, Inc. and the other lenders party thereto (incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K, filed on October 2, 2015).
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- The following materials from the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2015, formatted in XBRL (eXtensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Operations, (iii) the Condensed Consolidated Statements of Comprehensive Income, (iv) the Condensed Consolidated Statements of Cash Flows and (v) Notes to the Condensed Consolidated Financial Statements.

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# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 27, 2015

SENSATA TECHNOLOGIES HOLDING N.V.

/s/ Martha Sullivan (Martha Sullivan) President and Chief Executive Officer (Principal Executive Officer)

/s/ Paul Vasington (Paul Vasington) Executive Vice President and Chief Financial Officer (Principal Financial Officer)