WESBANCO INC
Form 10-Q
October 27, 2010

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549 

FORM 10-Q
(Mark One)
X
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 000-08467
WESBANCO, INC.
(Exact name of Registrant as specified in its charter)

WEST VIRGINIA
(State of incorporation)

1 Bank Plaza, Wheeling, WV
(Address of principal executive offices)

55-0571723
(IRS Employer Identification No.)

26003
(Zip Code)

Registrant's telephone number, including area code: 304-234-9000

## NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No ${ }^{*}$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes " No *

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Larger accelerated filer *
Non-accelerated filer " (Do not check if a smaller reporting company)

Accelerated filer p Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined by Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes "No p

As of October 26, 2010, there were 26,586,953 shares of WesBanco, Inc. common stock, \$2.0833 par value, outstanding.

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PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS<br>WESBANCO, INC. CONSOLIDATED BALANCE SHEETS

(unaudited, dollars in thousands, except per share amounts)
$\begin{array}{cc}\text { September 30, } & \text { December 31, } \\ 2010 & 2009\end{array}$ 2010

## ASSETS

| Cash and due from banks, including interest bearing amounts of \$583 | $\$$ | $88,954 \$$ |
| :--- | ---: | ---: |
| and $\$ 10,813$, respectively | 82,867 |  |
| Securities: |  |  |
| $\quad$ Available-for-sale, at fair value | 893,414 | $1,261,804$ |
| $\quad$ Held-to-maturity (fair values of $\$ 476,710$ and $\$ 1,443$, respectively) | 465,297 | 1,450 |
| $\quad$ Total securities | $1,358,711$ | $1,263,254$ |
| Loans held for sale | 13,132 | 9,441 |
| Portfolio loans: |  |  |
| Commercial | 431,996 | 451,688 |
| Commercial real estate | $1,733,426$ | $1,780,221$ |
| Residential real estate | 635,934 | 708,397 |
| Home equity | 248,481 | 239,784 |
| $\quad$ Consumer | 268,265 | 290,856 |
| Total portfolio loans, net of unearned income | $3,318,102$ | $3,470,946$ |
| Allowance for loan losses | $(58,989)$ | $(61,160)$ |
| $\quad$ Net portfolio loans | $3,259,113$ | $3,409,786$ |
| Premises and equipment, net | 85,868 | 89,603 |
| Accrued interest receivable | 20,882 | 20,048 |
| Goodwill and other intangible assets, net | 286,228 | 288,292 |
| Bank-owned life insurance | 106,054 | 103,637 |
| Other assets | 143,681 | 130,424 |
| Total Assets | $5,362,623$ | $5,397,352$ |

## LIABILITIES

Deposits:

| Non-interest bearing demand | $\$$ | $562,770 \$$ |
| :--- | ---: | ---: |
| Interest bearing demand | 493,172 | 455,019 |
| Money market | 853,324 | 714,926 |
| Savings deposits | 520,074 | 486,055 |
| Certificates of deposit | $1,741,736$ | $1,777,536$ |
| Total deposits | $4,171,076$ | $3,974,233$ |
| deral Home Loan Bank borrowings | 259,179 | 496,393 |
| her short-term borrowings | 180,422 | 188,522 |
| nior subordinated debt owed to unconsolidated subsidiary trusts | 106,027 | 111,176 |
| $\quad$ Total borrowings | 545,628 | 796,091 |
| ccrued interest payable | 6,888 | 9,208 |
| her liabilities | 30,744 | 29,104 |
| tal Liabilities | $4,754,336$ | $4,808,636$ |

## SHAREHOLDERS' EQUITY

Preferred stock, no par value; $1,000,000$ shares authorized; none outstanding

Common stock, $\$ 2.0833$ par value; $50,000,000$ shares authorized;
26,633,848 shares issued in 2010
and 2009; outstanding: 26,586,953 shares and 26,567,653 shares in 55,487 55,487
2010 and 2009, respectively
Capital surplus
191,902
192,268
Retained earnings 354,925 $\quad 340,788$
Treasury stock ( 46,895 shares and 66,195 shares in 2010 and 2009, $(1,063)$ $(1,498)$ respectively, at cost)
Accumulated other comprehensive income
8,221
2,949
Deferred benefits for directors
$(1,185)$
$(1,278)$
Total Shareholders' Equity
608,287
588,716
Total Liabilities and Shareholders' Equity
\$ 5,362,623 \$ 5,397,352
See Notes to Consolidated Financial Statements.

WESBANCO, INC. CONSOLIDATED
STATEMENTS OF INCOME

| (unaudited, dollars in thousands, except shares and per share amounts) | For the Three Months Ended September 30, |  |  | For the Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| INTEREST AND DIVIDEND INCOME |  |  |  |  |  |  |  |
| Loans, including fees | \$ 46,753 | \$ | 50,970 | \$ | 143,038 | \$ | 154,513 |
| Interest and dividends on securities: |  |  |  |  |  |  |  |
| Taxable | 8,957 |  | 10,563 |  | 26,792 |  | 28,872 |
| Tax-exempt | 2,763 |  | 3,595 |  | 8,609 |  | 10,806 |
| Total interest and dividends on | 11,720 |  | 14,158 |  | 35,401 |  | 39,678 |
| securities |  |  |  |  |  |  |  |
| Other interest income | 103 |  | 84 |  | 299 |  | 302 |
| Total interest and dividend income | 58,576 |  | 65,212 |  | 178,738 |  | 194,493 |
| INTEREST EXPENSE |  |  |  |  |  |  |  |
| Interest bearing demand deposits | 650 |  | 787 |  | 1,957 |  | 2,163 |
| Money market deposits | 1,821 |  | 1,758 |  | 5,949 |  | 4,853 |
| Savings deposits | 533 |  | 606 |  | 1,758 |  | 1,784 |
| Certificates of deposit | 8,817 |  | 13,062 |  | 28,299 |  | 41,221 |
| Total interest expense on deposits | 11,821 |  | 16,213 |  | 37,963 |  | 50,021 |
| Federal Home Loan Bank borrowings | 2,576 |  | 5,568 |  | 10,477 |  | 16,814 |
| Other short-term borrowings | 1,207 |  | 1,780 |  | 3,558 |  | 5,619 |
| Junior subordinated debt owed to | 986 |  | 1,222 |  | 2,974 |  | 4,232 |
| unconsolidated subsidiary trusts |  |  |  |  |  |  |  |
| Total interest expense | 16,590 |  | 24,783 |  | 54,972 |  | 76,686 |
| NET INTEREST INCOME | 41,986 |  | 40,429 |  | 123,766 |  | 117,807 |
| Provision for credit losses | 11,778 |  | 16,200 |  | 34,953 |  | 36,019 |
| Net interest income after provision for credit | 30,208 |  | 24,229 |  | 88,813 |  | 81,788 |
| losses |  |  |  |  |  |  |  |
| NON-INTEREST INCOME |  |  |  |  |  |  |  |
| Trust fees | 3,765 |  | 3,508 |  | 11,459 |  | 10,149 |

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| Service charges on deposits |  | 4,897 |  | 6,648 |  | 15,914 |  | 17,941 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electronic banking fees |  | 2,230 |  | 1,953 |  | 6,335 |  | 5,554 |
| Net securities brokerage revenue |  | 1,217 |  | 1,310 |  | 3,642 |  | 3,110 |
| Bank-owned life insurance |  | 879 |  | 1,873 |  | 2,789 |  | 3,661 |
| Net securities gains |  | 981 |  | 1,329 |  | 3,284 |  | 3,933 |
| Net gains on sales of mortgage loans |  | 985 |  | 820 |  | 2,079 |  | 1,606 |
| Net loss on other real estate owned and |  | (654) |  | 29 |  | $(3,499)$ |  | (397) |
| other assets |  |  |  |  |  |  |  |  |
| Other income |  | 676 |  | 1,085 |  | 2,599 |  | 1,744 |
| Total non-interest income |  | 14,976 |  | 18,555 |  | 44,602 |  | 47,301 |
| NON-INTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Salaries and wages |  | 13,749 |  | 13,920 |  | 40,326 |  | 41,085 |
| Employee benefits |  | 4,671 |  | 5,240 |  | 14,016 |  | 15,008 |
| Net occupancy |  | 2,534 |  | 2,572 |  | 8,133 |  | 7,676 |
| Equipment |  | 2,460 |  | 2,888 |  | 7,440 |  | 8,117 |
| Marketing |  | 1,223 |  | 1,486 |  | 3,008 |  | 3,961 |
| FDIC insurance |  | 1,740 |  | 1,528 |  | 5,028 |  | 7,104 |
| Amortization of intangible assets |  | 676 |  | 806 |  | 2,060 |  | 2,315 |
| Restructuring and merger-related expenses |  | (32) |  | 2 |  | 175 |  | 623 |
| Other operating expenses |  | 8,660 |  | 9,263 |  | 25,454 |  | 26,174 |
| Total non-interest expense |  | 35,681 |  | 37,705 |  | 105,640 |  | 112,063 |
| Income before provision for income taxes |  | 9,503 |  | 5,079 |  | 27,775 |  | 17,026 |
| Provision for income taxes |  | 350 |  | (363) |  | 2,473 |  | 390 |
| NET INCOME | \$ | 9,153 | \$ | 5,442 | \$ | 25,302 | \$ | 16,636 |
| Preferred dividends and expense associated with unamortized discount and issuance costs |  | - |  | 3,121 |  | - |  | 5,233 |
| NET INCOME AVAILABLE TO | \$ | 9,153 | \$ | 2,321 | \$ | 25,302 | \$ | 11,403 |
| COMMON SHAREHOLDERS |  |  |  |  |  |  |  |  |
| EARNINGS PER COMMON SHARE |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.34 | \$ | 0.09 | \$ | 0.95 | \$ | 0.43 |
| Diluted | \$ | 0.34 | \$ | 0.09 | \$ | 0.95 | \$ | 0.43 |
| AVERAGE SHARES OUTSTANDING |  |  |  |  |  |  |  |  |
| Basic |  | 586,953 |  | 67,653 |  | ,577,302 |  | 26,565,621 |
| Diluted |  | 887,281 |  | 68,081 |  | ,577,827 |  | 26,567,174 |
| DIVIDENDS DECLARED PER COMMON | \$ | 0.14 | \$ | 0.14 | \$ | 0.42 | \$ | 0.70 |
| SHARE |  |  |  |  |  |  |  |  |

See Notes to Consolidated Financial Statements.

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# WESBANCO, INC. CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLI 

For the Nine Months Ended September 30, 2010 and 2009

| (unaudited, <br> dollars in | Preferred Stock | Common Stock | Capital | Retained |
| :--- | :--- | :--- | :--- | :--- |

thousands,
except per Shares Amount Shares Amount Surplus Earnings Stock It
share amounts)
January 1, 2010

- $\$ \quad-\quad 26,567,653 \$ \quad 55,487 \quad \$ \quad 192,268 \quad \$ \quad 340,788 \$$

Net income
Other
comprehensive
income (1)
Total
comprehensive
income
Common
dividends declared
(\$0.42 per share)
Treasury shares 19,300 (405) 435
sold
Stock 132
compensation
expense
Deferred
benefits for directors- net
September 30, - $\quad$ - $\quad$ - $26,586,953 \quad \$ 55,487 \quad \$ 191,902 \quad \$ 354,925 \quad \$(1,063)$
2010

January 1, $2009 \quad 75,000 \quad \$ \quad 72,332 \quad 26,560,889 \$ \quad 55,487 \$ 193,221 \quad \$ \quad 344,403 \$ \quad(1,661) \$$
Net income
Other
comprehensive
income (1)
Total
comprehensive
income
Preferred
dividends and
amortization
of discount 2,668
Common
dividends declared
(\$0.70 per
share)
Treasury shares
6,764
(52)

163
sold
Redemption of $\quad(75,000) \quad(75,000)$ preferred stock

Deferred
benefits for directors- net
 2009
(1) Other comprehensive income in 2009 and 2010 consists primarily of the net change in unrealized gains and losses in available-for-sale securities.

See Notes to Consolidated Financial Statements.

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WESBANCO, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited, in thousands)
NET CASH PROVIDED BY OPERATING ACTIVITIES
INVESTING ACTIVITIES:
Securities available-for-sale:
Proceeds from sales
Proceeds from maturities, prepayments and calls
Purchases of securities
Securities held-to-maturity:
Proceeds from maturities, prepayments and calls
Purchases of securities
Net cash received from acquisitions

Purchases of premises and equipment - net
Net cash (used in) provided by investing activities
FINANCING ACTIVITIES:
Increase (decrease) in deposits
197,079
Proceeds from Federal Home Loan Bank borrowings
Repayment of Federal Home Loan Bank borrowings
Decrease in other short-term borrowings
Decrease in federal funds purchased
Repayment of junior subordinated debt
Repayment of preferred stock
Dividends paid to common and preferred shareholders
Treasury shares sold - net
Net cash used in financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the period
Cash and cash equivalents at end of the period
SUPPLEMENTAL DISCLOSURES:

| Interest paid on deposits and other borrowings | $\$$ | 57,292 |
| :--- | ---: | ---: |
| Income taxes paid | 4,285 | 76,514 |
| Transfers of loans to other real estate owned | 6,058 | 4,975 |
| Transfers to loans held for sale | 15,437 | 7,535 |
|  | 426,723 | - |

Transfers of available for sale securities to held to maturity securities at fair value
Summary of business acquisition:
Fair value of tangible assets acquired - 600,257
Fair value of liabilities assumed - $\quad(603,086)$
Contract payment in the acquisition - $(20,693)$
Goodwill and other intangibles recognized $\quad \$ \quad-\$ \quad(23,522)$
See Notes to Consolidated Financial Statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION- The accompanying unaudited interim financial statements of WesBanco, Inc. ("WesBanco") have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements and should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2009.

WesBanco's interim financial statements have been prepared following the significant accounting policies disclosed in Note 1 of the Notes to the Consolidated Financial Statements of its 2009 Annual Report on Form 10-K filed with the Securities and Exchange Commission. In the opinion of management, the accompanying interim financial information reflects all adjustments, including normal recurring adjustments, necessary to present fairly WesBanco's financial position and results of operations for each of the interim periods presented. Results of operations for interim periods are not necessarily indicative of the results of operations that may be expected for a full year.

RECENT ACCOUNTING PRONOUNCEMENTS— In July 2010, the Financial Accounting Standards Board ("FASB") issued an accounting pronouncement to improve disclosures about the credit quality of financing receivables and the allowance for credit losses. Companies will be required to provide more information about the credit quality of their financing receivables in the disclosures to financial statements, such as aging information and credit quality indicators. Both new and existing disclosures must be disaggregated by portfolio segment and class. The disaggregation of information is based on how a company develops its allowance for credit losses and how it manages its credit exposure. Required disclosures as of the end of a reporting period are effective for periods ending on or after December 15,2010 , while required disclosures about activity that occurs during a reporting period are effective for periods beginning on or after December 15, 2010. WesBanco does not believe that this statement will have a material impact on its consolidated financial statements.

In January 2010, the FASB issued an accounting pronouncement to improve disclosures about fair value measurements which requires new disclosures on transfers into and out of Level 1 and 2 measurements of the fair value hierarchy and requires separate disclosures about purchases, sales, issuances, and settlements relating to Level 3 measurements. It also clarifies existing fair value disclosures relating to the level of disaggregation and inputs and valuation techniques used to measure fair value. It was effective for the first reporting period (including interim periods) beginning after December 15, 2009, except for the requirement to provide the Level 3 activity of purchases, sales, issuances, and settlements on a gross basis, which will be effective for fiscal years beginning after December 15, 2010. The adoption of this pronouncement did not have a material impact on WesBanco's consolidated financial statements.

## NOTE 2. EARNINGS PER COMMON SHARE

Earnings per common share are calculated as follows:


In 2008, WesBanco issued 75,000 shares of the Company's Series A Preferred Stock and a warrant to purchase 439,282 shares of the Company's common stock to the United States Department of the Treasury. The preferred stock and warrant were repurchased in September of 2009 and December of 2009, respectively. In 2009 the preferred dividends and expense associated with the unamortized discount were deducted from net income to arrive at net income available to common shareholders. The warrant was considered in the calculation of diluted earnings per share in 2009, but due to its anti-dilutive impact, it had no effect on earnings per share.

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## NOTE 3. SECURITIES

The following table presents the fair value and amortized cost of available-for-sale and held-to-maturity securities:

| September 30, 2010 |  |  |  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross | Gross | Estimated |  | Gross | Gross | Estimated |
| Amortized | Unrealized | Unrealized | Fair | Amortized | Unrealized | Unrealized | Fair |
| (unaudfedt | Gains | Losses | Value | Cost | Gains | Losses | Value |

thousands)
Available-for-sale

debt
securities
Residential
mortgage-backed
securities
and
collateralized
mortgage
obligations
of
government
agenci $322,717 \quad 10,734 \quad$ (19) 333,432
Other
residential
collateralized
mortgage
obligations
$\begin{array}{lllllll}\text { Obligat } 8 \text { 的 } 838 & 7,167 & (38) & 193,167 & 356,693 & 8,818 & (1,892)\end{array}$
of
state
and
political
subdivisions
Total 869,216
debt securities
Equity $3,565 \quad 818$
securities
$\begin{array}{llllllllllll}\text { Tot } \$ 1 & 872,781 & \$ & \$ & (301) & \$ & \$ & 1,240,982 & \$ & 24,901 & \$ & (4,079)\end{array} \$ \quad 1,261,804$
available-for-sale 20,934
securities
Held-to-maturity

debt 1,451 972
securities
Residential
mortgage-backed
securities
and
collateralized
mortgage
obligations
of
government
agencie35,137 (46) 238, 2347

Other
residential
collateralized
mortgage

| obligation $\$ 437$ | 26 | - | 1,463 |
| :--- | ---: | ---: | ---: |
| Obligatuhn 272 | 8,285 | $(20)$ | 235,537 |

of
state
and
political subdivisions

| Tot\$1 465,297 | $\$ 11,958$ | $\$$ | $(545)$ | $\$$ | $\$$ | 1,450 | $\$$ | - | $\$$ | $(7)$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| held-to-maturity |  |  |  |  |  |  |  |  |  |  |  | securities

At September 30, 2010, and December 31, 2009, there were no holdings of any one issuer, other than the U.S. government and its agencies, in an amount greater than $10 \%$ of WesBanco's shareholders' equity.

At the close of business on April 30, 2010, available-for-sale securities with a fair value of $\$ 426.7$ million were transferred to the held-to-maturity portfolio. The available-for-sale securities were transferred at fair market value at a net unrealized gain of $\$ 8.9$ million recorded as a premium and included in the amortized cost of the held-to-maturity securities. The premium will be amortized over the remaining life of the securities through other comprehensive income but will have no affect on net income. The securities consisted of residential mortgage backed securities, residential and other collateralized mortgage obligations, and both taxable and tax-exempt municipal obligations that had longer average lives or lower coupons.

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The following table presents the maturity distribution of available-for-sale and held-to-maturity securities at fair value:

subdivisions

| Equity securities |  | - | - |  |  | 4,382 | 4,382 |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\quad$ Total | $\$$ | 360,836 | $\$$ | 439,360 | $\$$ | 64,155 | $\$$ | 29,063 | $\$$ |

Held-to-maturity
(2)

Residential mortgage-backed securities
and
collateralized mortgage obligations of

| government | \$ | 6,597 | \$ | 179,385 | \$ | 52,756 |  | \$ | \$ | 238,738 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| agencies (1) |  |  |  |  |  |  |  | - |  |  |
| Other residential collateralized mortgage |  |  |  |  |  |  |  |  |  |  |
| obligations |  | - |  | 1,463 |  | - |  | - |  | 1,463 |
| Obligations of states and political subdivisions |  | 14,574 |  | 36,557 |  | 138,064 |  | 46,342 |  | 235,537 |
| Corporate debt securities |  | - |  | - |  | - |  | 972 |  | 972 |
| Total <br> held-to-maturity securities | \$ | 21,171 | \$ | 217,405 | \$ | 190,820 | \$ | 47,314 | \$ | 476,710 |
| Total securities | \$ | 382,007 | \$ | 656,765 | \$ | 254,975 | \$ | 76,377 | \$ | 1,370,124 |

(1) Mortgage-backed and collateralized mortgage securities, which have prepayment provisions, are assigned to maturity categories based on estimated average
lives or repricing information.
(2) The held-to-maturity portfolio is carried at an amortized cost of $\$ 465.3$ million.

Securities with aggregate par values of $\$ 605.0$ million and $\$ 548.1$ million at September 30, 2010 and December 31, 2009, respectively, were pledged as security for public and trust funds, and securities sold under agreements to repurchase. Proceeds from the sale of available-for-sale securities were $\$ 114.8$ million and $\$ 418.9$ million for the nine months ended September 30, 2010 and 2009, respectively. Net unrealized security gains on the available-for-sale portfolio were $\$ 20.6$ million and $\$ 20.8$ million for September 30, 2010, and December 31, 2009. These unrealized gains were recognized in other comprehensive income, net of tax. For the nine months ended September 30, 2010, gross security gains on available-for-sale securities were $\$ 3.3$ million, and gross losses of $\$ 33,000$ were recorded due to the write down of one equity security. For the nine months ended September 30, 2009 gross security gains on available-for-sale securities were $\$ 4.1$ million and gross security losses were $\$ 0.2$ million, from impairment losses on two equity securities.

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The following table provides information on unrealized losses on investment securities that have been in an unrealized loss position for less than twelve months and twelve months or more as of September 30, 2010 and December 31, 2009:

September 30, 2010
12 months or more

| Less than 12 months |  |  |
| :---: | :---: | :---: |
| Fair | Unrealized | \# of |
| Value | Losses | Securities |

Fair
Value $\begin{array}{cc}\text { Unrealized } & \text { \# of } \\ \text { Losses } & \text { Securities }\end{array}$
(unaudited,
dollars in thousands)

| Other | $\$ 53,380$ | $\$$ | (190) | 8 | - | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | government agencies

Residential
mortgage-backed
securities and collateralized mortgage
obligations of government agencies
Obligations of states and political subdivisions Corporate deb 9,447
(532)

4
securities
Equity securities
Total
temporarily
impaired
securities
unaudited,
30,126
$19 \quad 581$
(14) 1

1
30,
11,216
19
377
(4)

2
11,
(unacted
dollars in thousands)

| Other | $\$$ | 104,014 | $\$$ | $(1,096)$ | 16 | $\$$ | - | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | Other

government agencies
Residential
mortgage-backed
securities and
collateralized
mortgage
obligations of government

| agencies | 138,878 | $(1,076)$ | 17 | 590 | $(15)$ | 1 | 139,4 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Obligations of | 59,659 | $(1,723)$ | 56 | 3,996 | $(168)$ | 7 | 63,6 |

states and
political
subdivisions
Corporate debt $\quad 1,443 \quad 1$
securities
Equity securities (1) 4
December 31, 2009
12 months or more
Less than 12 months

| Fair | Unrealized | \# of | Fair |
| :--- | :---: | :---: | :---: |
| Value | Losses | Securities | Value |


| Unrealized | \# of | Fair |
| :---: | :---: | :---: |
| Losses | Securities | Value | Value

llatiz

| $\$$ | 303,998 | $\$$ | $(3,903)$ | 92 | $\$$ | 4,586 | $\$$ | $(183)$ | - | 8 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total
temporarily
impaired
securities
Unrealized losses in the table represent temporary fluctuations resulting from changes in market rates in relation to fixed yields and market illiquidity on certain corporate debt securities that continue to pay principal and interest according to their contractual terms. Unrealized losses in the available-for-sale portfolio are accounted for as an adjustment to other comprehensive income in shareholders' equity. WesBanco may impact the magnitude of the fair value adjustment by managing both the volume and average maturities of securities that are classified as available-for-sale.

Most of the unrealized loss in the corporate debt securities in 2010 relates to one trust preferred security in the held-to-maturity portfolio. WesBanco performs a quarterly review of this security which includes a review of the financial condition and the near-term prospects of the issuer, any credit downgrades or other indicators of a potential credit problem, the receipt of principal and interest according to the contractual terms and WesBanco's intent and ability not to sell or be required to sell its investment prior to recovery of cost, and based on this review, despite a credit downgrade below investment grade in 2010, there is no significant evidence to suggest that future cash flows will be insufficient to recover the amortized cost basis of the security. The decline in fair value is believed to be primarily attributable to temporary illiquidity and the financial crisis affecting the banking sector and not necessarily the expected cash flows of the individual security. Currently, the issuer has made all contractual payments and there is no indication that they will not be able to make them in the future.

WesBanco does not believe the securities presented above are impaired due to reasons of credit quality, as substantially all debt securities are of investment grade quality and all are paying principal and interest according to their contractual terms. WesBanco does not intend to sell, and it is not more likely than not that it will be required to sell loss position securities prior to recovery of their cost, and therefore, management believes the unrealized losses detailed above are temporary and no impairment loss relating to these securities has been recognized.

On December 23, 2008 the FHLB of Pittsburgh announced that it would suspend dividends and the repurchase of excess capital stock from its member banks until further notice. The FHLB of Pittsburgh stock owned by WesBanco does not have readily determinable fair value and is recorded as a cost method investment in other assets totaling $\$ 26.3$ million at September 30, 2010 and December 31, 2009, and is held primarily to serve as collateral on FHLB borrowings. Although the FHLB of Pittsburgh has suspended dividends and the repurchase of excess capital stock, it is meeting its current debt obligations, has continued to exceed all required capital ratios, and has remained in compliance with statutory and regulatory requirements. Accordingly, as of September 30, 2010, WesBanco believes that sufficient evidence exists to conclude that its investment in FHLB of Pittsburgh stock was not impaired.

## NOTE 4. LOANS AND THE ALLOWANCE FOR LOAN LOSSES

Loans are presented in the Consolidated Balance Sheets net of deferred loan fees and costs of $\$ 3.0$ million at September 30, 2010 and $\$ 3.3$ million at December 31, 2009.

The following table presents the changes in the allowance for loan losses:

For the Nine Months Ended

September 30,

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| (unaudited, in thousands) |  | 2010 | 2009 |
| :--- | :---: | ---: | ---: |
| Balance at beginning of period | $\$$ | $61,160 \$$ | 49,803 |
| Provision for loan losses |  | 34,666 | 36,150 |
|  |  | $(38,919)$ | $(26,540)$ |
| Charge-offs | 2,082 | 1,342 |  |
| Recoveries |  | $(36,837)$ | $(25,198)$ |
| $\quad$ Net charge-offs | $\$$ | $58,989 \$$ | 60,755 |

The following tables summarize loans classified as impaired:
(unaudited, in thousands)
Balance of impaired loans with no allocated allowance for loan losses
Balance of impaired loans with an allocated allowance for loan losses
Total impaired loans
Allowance for loan losses allocated to impaired loans

| $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | er 3 |  |
| :---: | :---: | :---: | :---: |
| \$ | 62,207 | \$ | 63,456 |
|  | 39,141 |  | 30,167 |
| \$ | 101,348 | \$ | 93,623 |
| \$ | 7,878 | \$ | 8,009 |

At September 30, 2010, Wesbanco had unfunded commitments to debtors whose loans were classified as impaired of $\$ 2.5$ million. At December 31, 2009, Wesbanco had unfunded commitments to debtors whose loans were classified as impaired of $\$ 0.1$ million.

The provision for credit losses for the nine months ended September 30, 2010 and 2009 includes both the provision for loan losses of $\$ 34.7$ million and $\$ 36.2$ million respectively, and the provision for loan commitments of $\$ 0.3$ million and ( $\$ 0.2$ ) million respectively.

In September 2010, certain nonperforming loans with a book value of $\$ 14.6$ million and specific and general reserves totaling $\$ 5.4$ million were sold. Total proceeds from the sale were $\$ 4.4$ million, resulting in $\$ 10.5$ million in charge-offs in the third quarter of 2010.

## NOTE 5. FEDERAL HOME LOAN BANK BORROWINGS

WesBanco is a member of the Federal Home Loan Bank ("FHLB") System. WesBanco's FHLB borrowings, which consist of borrowings from both the FHLB of Pittsburgh and the FHLB of Cincinnati, are secured by a blanket lien by the FHLB on certain residential mortgage and other loan types with a market value in excess of the outstanding balances of the borrowings. At September 30, 2010 and December 31, 2009, WesBanco had FHLB borrowings of $\$ 259.2$ million and $\$ 496.4$ million, respectively, with a weighted-average interest rate of $3.65 \%$ and $3.84 \%$, respectively. FHLB borrowings have decreased from December 31, 2009 due to scheduled maturities during the first nine months of 2010. The terms of the security agreement with the FHLB include a specific assignment of collateral that requires the maintenance of qualifying mortgage and other types of loans as pledged collateral with unpaid principal amounts in excess of the FHLB advances, when discounted at certain pre-established percentages of the loans' unpaid principal balances. FHLB stock owned by WesBanco, totaling $\$ 29.5$ million at September 30, 2010 and $\$ 30.9$ million at December 31, 2009, is also pledged as collateral on these advances. The remaining maximum borrowing capacity by WesBanco with the FHLB at September 30, 2010 and December 31, 2009 was approximately $\$ 1.006$ billion and $\$ 914.6$ million, respectively.

Certain FHLB advances contain call features, which allow the FHLB to call the outstanding balance or convert a fixed rate borrowing to a variable rate advance if the strike rate goes beyond a certain predetermined rate. The probability that these advances will be called depends primarily on the level of related interest rates during the call period. Of the
$\$ 259.2$ million outstanding at September 30, 2010, $\$ 111.1$ million in FHLB convertible advances are subject to call or conversion to a variable rate advance by the FHLB.

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The following table presents the aggregate annual maturities and weighted-average interest rates of FHLB borrowings at September 30, 2010 based on their contractual maturity dates and effective interest rates:
$\left.\begin{array}{lrrr}\text { (unaudited, dollars in thousands) } & \begin{array}{c}\text { Scheduled } \\ \text { Maturity }\end{array} & \begin{array}{c}\text { Weighted } \\ \text { Average }\end{array} \\ \text { Year } & & \text { Rate }\end{array}\right\}$

## NOTE 6. PENSION PLAN

The following table presents the net periodic pension cost for WesBanco's Defined Benefit Pension Plan (the "Plan") and the related components:

| (unaudited, in thousands) | For the Three Months Ended September 30, |  |  |  | For the Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Service cost - benefits earned during year | \$ | 587 | \$ | 599 | \$ | 1,742 | \$ | 1,798 |
| Interest cost on projected benefit obligation |  | 886 |  | 837 |  | 2,630 |  | 2,511 |
| Expected return on plan assets |  | $(1,210)$ |  | (945) |  | $(3,591)$ |  | $(2,834)$ |
| Amortization of prior service cost |  | (29) |  | (29) |  | (87) |  | (88) |
| Amortization of net loss |  | 306 |  | 476 |  | 908 |  | 1,428 |
| Net periodic pension cost | \$ | 540 | \$ | 938 | \$ | 1,602 | \$ | 2,815 |

The Plan covers all employees of WesBanco and its subsidiaries who were hired on or before August 1, 2007 who satisfy minimum age and length of service requirements, and is not available to employees hired after such date.

A minimum required contribution of $\$ 2.3$ million is due for 2010 which will be funded by the Plan's available credit balance. No decision has been made as of September 30, 2010 relative to the level of contribution in excess of the required minimum that will be made to the Plan, if any.

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## NOTE 7. FAIR VALUE MEASUREMENTS

Certain assets and liabilities are measured at fair value on a recurring or nonrecurring basis. The following is a discussion of these assets and liabilities and valuation techniques applied to each for fair value measurement:

Securities: The fair value of securities available-for-sale which are measured on a recurring basis are determined primarily by obtaining quoted prices on nationally recognized securities exchanges or matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other similar securities. These securities are classified within level 1 or 2 of the fair value hierarchy. Positions that are not traded in active markets for which valuations are generated using assumptions not observable in the market or management's best estimate are classified within level 3 of the fair value hierarchy. This includes certain specific municipal debt issues.

Mortgage servicing rights: The fair value of mortgage servicing rights is based on an independent valuation model that calculates the present value of estimated net servicing income. The valuation model incorporates assumptions based on management's best judgment that are significant inputs to the discounting calculations. If the carrying value exceeds fair value, they are considered impaired and are classified within level 3 of the fair value hierarchy as a result. These rights are measured at fair value on a nonrecurring basis.

Impaired loans: Impaired loans are carried at the lower of cost or the fair value of the collateral for collateral-dependent loans. Collateral may be in the form of real estate or business assets including equipment, inventory and accounts receivable. The use of discounted cash flow models and management's best judgment are significant inputs in arriving at the fair value measure of the underlying collateral and impaired loans are therefore classified within level 3 of the fair value hierarchy.

Other real estate owned and repossessed assets: Other real estate owned and repossessed assets are carried at the lower of the investment in the assets or the fair value of the assets less estimated selling costs. The use of management's best judgments is a significant input in arriving at the fair value measure of the underlying collateral and are therefore classified within level 3 of the fair value hierarchy.

Loans held for sale: The carrying amount of residential mortgage loans held for sale approximates fair value. Portfolio loans held for sale are recorded at the contractual sales price or a third party valuation less costs to sell and are therefore classified within level 3 of the fair value hierarchy.

The following tables set forth the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis by level within the fair value hierarchy as defined by fair value accounting guidance within the Accounting Standards Codification:


# Edgar Filing: WESBANCO INC - Form 10-Q <br> $\begin{array}{lllllll}\text { Total securities - available-for-sale } & \$ & 893,414 \$ & 2,577 & \$ & 890,768 & \$\end{array}$ <br> The Company's policy is to recognize transfers between levels as of the actual date of the event or change in circumstances that caused the transfer. There were no transfers between levels 1 and 2 for the nine months ending September 30, 2010. <br> At the close of business on April 30, 2010, available-for-sale securities with a fair value of $\$ 426.7$ million were transferred to the held-to-maturity portfolio. All securities transferred were previously classified as level 2 securities except for two securities classified as level 3 . 

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December 31, 2009
Fair Value Measurements Using:
Quoted Prices in
Active Markets Significant

Asset at Fair for Identical Significant Other Unobservable
Value Assets Observable Inputs Inputs
(Level 1) (Level 2) (Level 3)
(unaudited, in thousands)
Securities - available-for-sale U.S. government agency notes Corporate debt securities
Residential mortgage-backed
\$ 190,726 \$ - \$ 190,726 \$
\$ 190,726 \$ - \$ 190,726 \$
2,932 - 2,932
698,138
698,138
securities and collateralized mortgage obligations
of government agencies
$\begin{array}{lllll}\text { Other residential collateralized } & 2,591 & - & 2,558 & 33\end{array}$
mortgage obligations
Obligations of state and political
$363,619 \quad-\quad 362,218$
subdivisions
Equity securities

|  | 3,798 | 2,171 | 1,385 | 242 |
| :--- | :---: | :--- | ---: | ---: |
| $\$$ | $1,261,804 \$$ | $2,171 \$$ | $1,257,957 \$$ | 1,676 |

The following table presents additional information about assets measured at fair value on a recurring basis and for which WesBanco has utilized level 3 inputs to determine fair value:


For the Three Months ended September 30, 2009:


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We may be required from time to time to measure certain assets at fair value on a nonrecurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets. For assets measured at fair value on a nonrecurring basis, the following table provides the level of valuation assumptions used to determine each adjustment in the carrying value of the related individual assets or portfolios:

| (unaudited, in thousands) | Assets at Fair Value |  | Fair Value Measurements Using: Quoted Prices in |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  |
| September 30, 2010 |  |  |  |  |  |  |  |
| Impaired loans (1) | \$ | 31,263 | \$ | - \$ |  | \$ | 31,263 |
| Other real estate owned and repossessed assets (2) |  | 8,577 |  | - | - |  | 8,577 |
| Mortgage servicing rights (3) |  | 1,918 |  | - |  |  | 1,918 |
| Loans held for sale (4) |  | 13,132 |  |  |  |  | 13,132 |

December 31, 2009

| Impaired loans (1) | $\$$ | $22,158 \$$ | $-\$$ | $-\$$ |
| :--- | :---: | :--- | :--- | ---: |
| Other real estate owned and repossessed | 8,691 | - | - | 22,158 |
| assets (2) |  |  |  |  |
| Mortgage servicing rights (3) | 2,407 | - | - | 2,407 |
| Loans held for sale (4) | 9,441 | - | - | 9,441 |

(1) Represents the carrying value of loans for which adjustments are based on the appraised value and management's judgment of the value of collateral or cost.
(2) Other real estate owned and repossessed assets are carried at the lower of the investment in the assets or the fair value of the assets less estimated selling costs.
(3) Represents the carrying value of mortgage servicing rights whose value has been impaired and therefore carried at their fair value as determined from independent valuations.
(4) The carrying amount of residential mortgage loans held for sale approximates fair value.

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## NOTE 8. DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value estimates of financial instruments are based on the present value of expected future cash flows, quoted market prices of similar financial instruments, if available, and other valuation techniques. These valuations are significantly affected by discount rates, cash flow assumptions, and risk assumptions used. Therefore, fair value estimates may not be substantiated by comparison to independent markets and are not intended to reflect the proceeds that may be realizable in an immediate settlement of the instruments.

The aggregate fair value of amounts presented does not represent the underlying value of WesBanco. Management does not have the intention to dispose of a significant portion of its financial instruments and, therefore, the unrealized gains or losses should not be interpreted as a forecast of future earnings and cash flows.

The following table represents the estimates of fair value of financial instruments:

| (unaudited, in thousands) | September 30,$2010$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Financial assets: |  |  |  |  |
| Cash and due from banks | \$ 88,954 \$ | 88,954 | 82,867 \$ | 82,867 |
| Securities available-for-sale | 893,414 | 893,414 | 1,261,804 | 1,261,804 |
| Securities held-to-maturity | 465,297 | 476,710 | 1,450 | 1,443 |
| Net loans | 3,259,113 | 3,105,478 | 3,409,786 | 3,273,207 |
| Loans held for sale | 13,132 | 13,132 | 9,441 | 9,441 |
| Accrued interest receivable | 20,882 | 20,882 | 20,048 | 20,048 |
| Bank owned life insurance | 106,054 | 106,054 | 103,637 | 103,637 |
| Financial liabilities: |  |  |  |  |
| Deposits | 4,171,076 | 4,200,013 | 3,974,233 | 3,984,671 |
| Federal Home Loan Bank borrowings | 259,179 | 268,904 | 496,393 | 500,336 |
| Other borrowings | 180,422 | 183,517 | 188,522 | 184,512 |
| Junior subordinated debt | 106,027 | 55,087 | 111,176 | 58,144 |
| Accrued interest payable | 6,888 | 6,888 | 9,208 | 9,208 |

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The following methods and assumptions were used to estimate the fair value of financial instruments:
Cash and due from banks - The carrying amount for cash and due from banks is a reasonable estimate of fair value.
Securities - Fair values for securities are based on quoted market prices, if available. If market prices are not available, then quoted market prices of similar instruments are used. The fair value of securities accounted for using the cost method is only estimated if events or changes in circumstances that may have a significant adverse effect on their fair value have been identified.

Net loans - Fair values for loans are estimated using a discounted cash flow methodology. The discount rates take into account interest rates currently being offered to customers for loans with similar terms, the credit risk associated with the loan and market factors, including liquidity. In the current market environment for loans, investors are generally requiring a much higher rate of return then the return inherent in loans if held to maturity given the lack of market liquidity. The valuation of the loan portfolio reflects discounts that WesBanco believes are consistent with transactions occurring in the marketplace for both performing and distressed loan types. The carrying value that fair value is compared to is net of the allowance for loan losses and other associated premiums and discounts.

Loans held for sale - The carrying amount of residential mortgage loans held for sale approximates fair value. Portfolio loans held for sale are recorded at the contractual sales price or third party valuation less costs to sell.

Accrued interest receivable - The carrying amount of accrued interest receivable approximates its fair value.
Bank-owned life insurance - The carrying value of bank-owned life insurance represents the net cash surrender value of the underlying insurance policies, should these policies be terminated. Management believes that the carrying value approximates fair value.

Deposits - The carrying amount is considered a reasonable estimate of fair value for demand, savings and other variable rate deposit accounts. The fair value of fixed maturity certificates of deposit is estimated by a discounted cash flow method using the rates currently offered for deposits of similar remaining maturities.

Federal Home Loan Bank borrowings - For FHLB borrowings, fair value is based on rates currently available to WesBanco for borrowings with similar terms and remaining maturities.

Other borrowings - Fair values for federal funds purchased and repurchase agreements are based on quoted market prices, if available. If market prices are not available, then quoted market prices of similar instruments are used.

Junior subordinated debt owed to unconsolidated subsidiary trusts - Due to the pooled nature of these instruments, which are not actively

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traded on an equity market, estimated fair value is based on broker prices from recent similar sales.
Accrued interest payable - The carrying amount of accrued interest payable approximates its fair value.
Off-balance sheet financial instruments - Off-balance sheet financial instruments consist of commitments to extend credit including letters of credit. Fair values for commitments to extend credit are estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present
credit standing of the counterparties. The estimated fair value of the commitments to extend credit and letters of credit are insignificant and therefore not presented in the above table.

## NOTE 9. COMMITMENTS AND CONTINGENT LIABILITIES

COMMITMENTS- In the normal course of business, WesBanco offers off-balance sheet credit arrangements to enable its customers to meet their financing objectives. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the financial statements. WesBanco's exposure to credit losses in the event of non-performance by the other parties to the financial instruments for commitments to extend credit and standby letters of credit is limited to the contractual amount of those instruments. WesBanco uses the same credit policies in making commitments and conditional obligations as for all other lending. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The allowance for credit losses associated with loan commitments was $\$ 0.5$ million and $\$ 0.2$ million as of September 30, 2010 and December 31, 2009 respectively, and is included in other liabilities on the Consolidated Balance Sheets.

Letters of credit are conditional commitments issued by banks to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including normal business activities, bond financing and similar transactions. Standby letters of credit are considered guarantees. The liability associated with standby letters of credit is recorded at its estimated fair value of $\$ 0.1$ million as of both September 30, 2010 and December 31, 2009, and is included in other liabilities on the Consolidated Balance Sheets.

Affordable housing plan guarantees are performance guarantees for various building project loans. The guarantee amortizes as the loan balances decrease.

The following table presents total commitments to extend credit, guarantees and various letters of credit outstanding:
(unaudited, in thousands)
Commitments to extend credit
Standby letters of credit
Affordable housing plan guarantees

| September 30, |  | December 31, |
| :---: | :---: | :---: |
| 2010 | 2009 |  |
| $\$$ | $634,184 \$$ | 710,871 |
|  | 34,281 | 34,488 |
|  | 4,283 | 4,366 |

In addition to the commitments above, WesBanco Bank Community Development Corporation ("WBCDC"), a wholly-owned subsidiary of WesBanco Bank, Inc. has made a $\$ 1.0$ million commitment to an investment company in order to provide investments in early stage companies in the state of Ohio.

CONTINGENT LIABILITIES-WesBanco and its subsidiaries are parties to various legal and administrative proceedings and claims. While any claim contains an element of uncertainty, management believes that the outcome of such proceedings or claims pending or known to be threatened will not have a material adverse effect on WesBanco's consolidated financial position.

WesBanco operates two reportable segments: community banking and trust and investment services. WesBanco's community banking segment offers services traditionally offered by full-service commercial banks, including commercial demand, individual demand and time deposit accounts, as well as commercial, mortgage and individual installment loans, and certain non-traditional offerings, such as insurance and securities brokerage services. The trust and investment services segment offers trust services as well as various alternative investment products including mutual funds. The market value of assets of the trust and investment services segment was approximately $\$ 2.8$ billion and $\$ 2.6$ billion at September 30, 2010 and 2009, respectively. These assets are held by WesBanco in fiduciary or agency capacities for their customers and therefore are not included as assets on WesBanco's Consolidated Balance Sheets.

Condensed financial information by business segment is presented below:

| (unaudited, in thousands) | CommunityBanking |  | Trust and Investment Services | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| For the Three Months ended September 30, 2010: |  |  |  |  |  |
| Interest income | \$ | 58,576 | \$ | \$ | 58,576 |
| Interest expense |  | 16,590 |  |  | 16,590 |
| Net interest income |  | 41,986 | - |  | 41,986 |
| Provision for credit losses |  | 11,778 | - |  | 11,778 |
| Net interest income after provision for credit losses |  | 30,208 | - |  | 30,208 |
| Non-interest income |  | 11,211 | 3,765 |  | 14,976 |
| Non-interest expense |  | 33,251 | 2,430 |  | 35,681 |
| Income before provision for income taxes |  | 8,168 | 1,335 |  | 9,503 |
| Provision for (benefit from) income taxes |  | (184) | 534 |  | 350 |
| Net income | \$ | 8,352 | \$ | \$ | 9,153 |
|  |  |  | 801 |  |  |

For the Three Months ended September 30, 2009:
Interest income
Interest expense
Net interest income
Provision for credit losses
Net interest income after provision for credit losses
Non-interest income
Non-interest expense
Income before provision for income taxes
Provision for (benefit from) income taxes
Net income

For the Nine Months ended September 30, 2010:
Interest income
Interest expense
Net interest income
Provision for credit losses
Net interest income after provision for credit losses
Non-interest income
$\begin{array}{rrrr}\text { \$ } & 178,738 & \$ & \$ \\ & 178,738 \\ 54,972 & - & \\ 123,766 & - & 54,972 \\ 34,953 & - & 123,766 \\ 88,813 & - & 34,953 \\ 33,143 & 11,459 & 88,813 \\ 98,296 & 7,344 & 44,602 \\ & & 105,640\end{array}$

Income before provision for income taxes
Provision for income taxes
Net income

For the Nine Months ended September 30, 2009: Interest income

Interest expense
Net interest income
Provision for credit losses
Net interest income after provision for credit losses
Non-interest income
Non-interest expense
Income before provision for income taxes
Provision for (benefit from) income taxes
Net income

|  | 23,660 | 4,115 | 27,775 |
| :---: | :---: | :---: | ---: |
|  | 827 | 1,646 | 2,473 |
| $\$$ | $22,833 \$$ | $2,469 \$$ | 25,302 |


| $\$$ | 194,493 | $\$$ |  |
| :---: | ---: | ---: | ---: |
|  |  | $\$$ |  |
|  | 76,686 | - | 194,493 |
|  | 117,807 | - | 76,686 |
|  | 36,019 | - | 117,807 |
| 81,788 | - | 36,019 |  |
| 37,152 | 10,149 | 81,788 |  |
|  | 105,080 | 6,983 | 47,301 |
|  | 13,860 | 3,166 | 112,063 |
|  | $(876)$ | 1,266 | 37,026 |
|  | 14,736 | $\$$ | 390 |
| $\$$ |  | 1,900 | 16,636 |

Total non-fiduciary assets of the trust and investment services segment were $\$ 1.9$ million and $\$ 1.4$ million at September 30, 2010 and 2009, respectively. All goodwill and other intangible assets were allocated to the community banking segment.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis represents an overview of the results of operations and financial condition of WesBanco. This discussion and analysis should be read in conjunction with the Consolidated Financial Statements and Notes thereto.

## FORWARD-LOOKING STATEMENTS

Forward-looking statements in this report relating to WesBanco's plans, strategies, objectives, expectations, intentions and adequacy of resources, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The information contained in this report should be read in conjunction with WesBanco's Form 10-K for the year ended December 31, 2009 and documents subsequently filed by WesBanco with the Securities and Exchange Commission ("SEC"), including WesBanco's Forms 10-Q for the quarters ended March 31, and June 30, 2010, which are available at the SEC's website www.sec.gov or at WesBanco's website, www.wesbanco.com. Investors are cautioned that forward-looking statements, which are not historical fact, involve risks and uncertainties, including those detailed in WesBanco's most recent Annual Report on Form 10-K filed with the SEC under Part I, Item 1A. Risk Factors. Such statements are subject to important factors that could cause actual results to differ materially from those contemplated by such statements, including without limitation, the effects of changing regional and national economic conditions; changes in interest rates, spreads on earning assets and interest-bearing liabilities, and associated interest rate sensitivity; sources of liquidity available to WesBanco and its related subsidiary operations; potential future credit losses and the credit risk of commercial, real estate, and consumer loan customers and their borrowing activities; actions of the Federal Reserve Board, Federal Deposit Insurance Corporation, the SEC, Financial Institution Regulatory Authority, Municipal Securities Rulemaking Board, Securities Investors Protection Corporation, and other regulatory bodies; potential legislative and federal and state regulatory actions and reform, including, without
limitation, the impact of the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act; adverse decisions of federal and state courts; fraud, scams and schemes of third parties; internet hacking; competitive conditions in the financial services industry; rapidly changing technology affecting financial services; marketability of debt instruments and corresponding impact on fair value adjustments; and/or other external developments materially impacting WesBanco's operational and financial performance. WesBanco does not assume any duty to update forward-looking statements.

## OVERVIEW

WesBanco is a multi-state bank holding company operating through 112 branches and 134 ATM machines in West Virginia, Ohio and Western Pennsylvania, offering retail banking, corporate banking, personal and corporate trust services, brokerage services, mortgage banking and insurance. WesBanco's businesses are significantly impacted by economic factors such as market interest rates, federal monetary and regulatory policies, local and regional economic conditions and the competitive environment's effect upon WesBanco's business volumes. WesBanco's deposit levels are affected by numerous factors including personal savings rates, personal income, and competitive rates on alternative investments, as well as competition from other financial institutions within the markets we serve and liquidity needs of WesBanco. Loan levels are also subject to various factors including construction demand, business financing needs, consumer spending and interest rates and loan terms offered by competing lenders.

## APPLICATION OF CRITICAL ACCOUNTING POLICIES AND ESTIMATES

WesBanco's critical accounting policies involving the significant judgments and assumptions used in the preparation of the Consolidated Financial Statements as of September 30, 2010 have remained unchanged from the disclosures presented in WesBanco's Annual Report on Form 10-K for the year ended December 31, 2009 under the section "Management's Discussion and Analysis of Financial Condition and Results of Operations."

## RESULTS OF OPERATIONS

## EARNINGS SUMMARY

WesBanco's net income available to common shareholders for the quarter ended September 30, 2010 was $\$ 9.2$ million as compared to $\$ 2.3$ million for the third quarter of 2009 , representing an increase of $294 \%$, while diluted earnings per common share were $\$ 0.34$ for the third quarter of 2010 , as compared to $\$ 0.09$ per common share for the third quarter of 2009. For the nine month period, net income available to common shareholders was $\$ 25.3$ million or $\$ 0.95$ per common share, while for the same period in 2009, net income available to common shareholders was $\$ 11.4$ million or $\$ 0.43$ per common share. Net income available to common shareholders increased $122 \%$ in the first nine months of 2010 as compared to 2009.

Net income in the third quarter and year-to-date period of 2009 was reduced by Troubled Asset Relief Program ("TARP") related preferred dividends and expenses totaling $\$ 3.1$ million and $\$ 5.2$ million, respectively to arrive at net income available to common shareholders. The TARP preferred stock was repurchased by WesBanco in September of 2009 .

Net income before the TARP related preferred dividends and expenses increased by $\$ 3.7$ million during the third quarter and $\$ 8.7$ million in the year-to-date period of 2010, as compared to the same periods of 2009, primarily due to increased net interest income and reduced provision for credit losses and non-interest expense, partially offset by reduced non-interest income. Net interest income increased $\$ 1.6$ million and $\$ 6.0$ million in the third quarter and nine month periods of 2010 due to increases in the net interest margin, as the low interest environment continued to reduce
the cost of funds. The net interest margin increased 26 basis points in the third quarter to $3.61 \%$ and 26 basis points in the first nine months of 2010 to $3.58 \%$ as compared to the same periods in 2009 due to the average rate on interest bearing liabilities decreasing by 65 basis points and 61 basis points respectively, while the rate on earning assets declined at a much slower pace of 32 basis points in the third quarter and 28 basis points in the year-to-date period. Lower rates on deposits, maturities of higher rate certificates of deposit and an increase in lower cost deposits, primarily money market

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and demand accounts, all contributed to the improvement in the cost of funds. In addition, the average balance for borrowings, which generally have higher interest rates, decreased by $\$ 315.3$ million or $39.3 \%$ in the third quarter of 2010 from the third quarter of 2009, through planned reductions utilizing the liquidity obtained through the branch acquisition in the first quarter of 2009 and other reductions in earning assets. For the nine months, the margin was also impacted positively by the investment of the proceeds from the branch acquisition throughout the second quarter of 2009 as compared to the initial proceeds being invested primarily in overnight or other low-yielding, short-term investments.

The provision for loan losses decreased $\$ 4.7$ million in the third quarter and $\$ 1.5$ million in the first nine months of 2010 compared to the same periods of 2009 . The provision in the current quarter was stable compared to each of the preceding quarters in 2010. Net charge-offs increased $\$ 5.6$ million in the third quarter compared to the second quarter of 2010 due to $\$ 10.5$ million of charge-offs relating to the sale of $\$ 11.6$ million of commercial real estate and $\$ 3.0$ million of commercial loans. Previous reserves associated with these loans totaled $\$ 5.4$ million. Non-accrual loans decreased $\$ 11.7$ million from year-end primarily as a result of the sale or foreclosure of loans in the current and prior quarters and other successful efforts to exit or reduce this category of loans, although somewhat offsetting this decrease was an increase of $\$ 20.5$ million in restructured loans. The allowance for loans losses was $1.78 \%$ of total loans at September 30, 2010 compared to $1.76 \%$ at December 31, 2009 and $1.74 \%$ at September 30, 2009.

For the third quarter of 2010 non-interest income decreased $\$ 3.6$ million and for the nine months ended September 30, 2010 it decreased $\$ 2.7$ million as compared to the same periods in 2009 . The quarterly decrease was principally due to a $\$ 1.8$ million decline in service charges on deposits resulting from changes in overdraft fee structures mandated by recently adopted regulatory requirements and changes in customer banking behaviors, reduced income from bank owned life insurance due to a benefit claim recognized in the third quarter of 2009 and increased losses on other real estate owned. The year-to-date total includes decreases in service charges on deposits and $\$ 3.1$ million in year-to-date write-downs in other real estate owned of a hotel property. Improvements in non-interest income included trust fee growth of $12.9 \%$ in the first nine months of 2010 as compared to the first nine months of 2009 due to new business developed this year and improved market conditions. In addition, revenue increased in most other major non-interest operating areas including electronic banking fees, securities brokerage revenue and mortgage banking.

Non-interest expenses decreased $\$ 2.0$ million in the third quarter and $\$ 6.4$ million year-to-date as compared to the same periods in 2009. WesBanco significantly reduced expenses in most expense categories including salaries and wages, employee benefits, marketing and professional fees, somewhat offset by increases in foreclosure-related property expenses and occupancy expenses. In addition, the year-to-date expense reduction includes a decrease in FDIC insurance of $\$ 2.1$ million primarily due to a special assessment of $\$ 2.6$ million in the second quarter of 2009, partially offset by premium increases due to higher deposit levels.

## NET INTEREST INCOME

## TABLE 1. NET INTEREST INCOME

(unaudited, dollars in thousands)
Net interest income
Taxable equivalent adjustments to net interest
income

Net interest income, fully taxable equivalent
Net interest spread, non-taxable equivalent
Benefit of net non-interest bearing liabilities
Net interest margin
Taxable equivalent adjustment
Net interest margin, fully taxable equivalent

| For the Three Months Ended September 30, |  |  | For the Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  | 10 | 2009 |
| \$ | 41,986 \$ | 40,429 | \$ | 123,766 \$ | 117,807 |
|  | 1,488 | 1,936 |  | 4,636 | 5,819 |
| \$ | 43,474 \$ | 42,365 | \$ | 128,402 \$ | 123,626 |
|  | 3.30\% | 2.94\% |  | 3.25\% | 2.87\% |
|  | 0.19\% | 0.26\% |  | 0.20\% | 0.29\% |
|  | 3.49\% | 3.20\% |  | 3.45\% | 3.16\% |
|  | 0.12\% | 0.15\% |  | 0.13\% | 0.16\% |
|  | 3.61\% | 3.35\% |  | 3.58\% | 3.32\% |

Net interest income, which is WesBanco's largest source of revenue, is the difference between interest income on earning assets, primarily loans and securities, and interest expense on liabilities, comprised of deposits and short and long-term borrowings. Net interest income is affected by the general level of, and changes in interest rates, the steepness of the yield curve, changes in the amount and composition of interest earning assets and interest bearing liabilities, as well as the frequency of repricing and turnover of those assets and liabilities. Net interest income increased $\$ 1.6$ million or $3.9 \%$ in the third quarter and $\$ 6.0$ million or $5.1 \%$ in the first nine months of 2010 as compared to the same periods of 2009 due to increases in the net interest margin resulting from WesBanco's successful management of rates on the loan portfolio and on deposits. This increase was partially offset by decreases in average earning assets. Net interest income has now increased for six consecutive quarters. The net interest margin increased 26 basis points to $3.61 \%$ in the third quarter and 26 basis points to $3.58 \%$ in the year-to-date period of 2010 due to decreases in the average rates on interest bearing liabilities, more than offsetting smaller decreases in interest earned on assets. Average earning assets decreased due to pay downs on loans and sales and maturities of securities used to fund reductions in higher cost borrowings. Lower rates on deposits, maturities of higher rate certificates of deposit and an increase in lower cost deposits, primarily money market and other transaction accounts, all contributed to the improvement in the cost of funds. In addition, the average balances for higher rate borrowings in the third quarter of 2010 decreased by $\$ 315.3$ million or $39.3 \%$ from the third quarter of 2009 through planned reductions utilizing the liquidity obtained through the branch acquisition in the first quarter of 2009 and other reductions in earning assets. The margin has also benefited from a $8.9 \%$ increase in average non-interest bearing deposit balances in the third quarter.

Interest income decreased $10.2 \%$ in the third quarter and $8.1 \%$ in the year-to-date period of 2010 as compared to the same periods of 2009 due to lower yields and decreases in earning assets. The yield on total earning assets decreased 32 basis points to $4.98 \%$ in the third quarter and 28 basis points to $5.11 \%$ in first nine months of 2010 . Rates decreased on nearly all earning asset categories from reduced rates on new and repriced assets due to the lower interest rate environment throughout the last two years. Taxable securities yields decreased 44 basis points in the third quarter and 24 basis points in the year to date period of 2010 primarily due to the reinvestment of funds from investment maturities and calls and loan prepayments at current lower available interest rates. Repricing of loans as a result of the lower interest rate environment and the reduction in interest income related to increases in average non-performing loans caused a decline in loan yields of 22 basis points in the third quarter and 20 basis points in the first nine months of 2010. The decrease in average earning assets of $\$ 245.2$ million in the third quarter was primarily due to a decrease in average loan balances of $\$ 161.9$ million, mostly planned reductions in residential mortgage loans, and a $\$ 121.9$ million decrease in average securities balances through sales and maturities of primarily tax exempt securities. In addition, proceeds from loan principal reductions, which generally have higher yields than typical investment types, have been reinvested at lower yields, thus reducing the overall yield of the earning assets.

Average loan balance decreases are primarily due to management's continued focus on overall profitability of the loan portfolio through disciplined underwriting and pricing practices, continued strategic decreases in residential real estate loans through the sale of most originations and the sale of certain non-accrual commercial loans in the third quarter. In addition, the slow economic recovery has resulted in lower demand for new construction and development projects in our markets and reduced commercial line usage. These decreases were partially offset by increases in home equity loans through various marketing and targeted sales efforts in our branches. Write-downs, charge-offs and foreclosures have also impacted commercial balances, as well as strategic decreases in certain customer property and commercial types. Consumer loans declined due to reduced demand for automobile and other consumer loan types, other competitive bank and non-bank rate offerings and tighter underwriting standards.

In the third quarter of 2010 interest expense decreased $33.1 \%$ and, in the first nine months of 2010 , interest expense decreased $28.3 \%$ as compared to the same periods of 2009 . These decreases were due to a 65 basis point decline in the average rate paid on interest bearing liabilities in the third quarter and a 61 basis point decline in the year-to-date period of 2010, and due to decreases in interest bearing liabilities of $5.2 \%$ and $2.9 \%$, respectively. Rates paid on deposits declined by 52 basis points, for both periods, with rates on CDs declining by 74 basis points, also for both periods of 2010 due to management reducing certain interest rates on renewing or rollover CDs to competitive levels in order to realize a lower cost of funds during a period of declining loan yields. This included certain high rate, single service CDs from branches acquired in 2009, which were offered lower rates to renew. In addition, average balances of CDs represented $42.2 \%$ of total average deposits in the third quarter of 2010 as compared to $47.1 \%$ in the third quarter of 2009 , while money market deposit accounts ("MMDA"), with a lower rate of $0.85 \%$, increased to $20.4 \%$ of total average deposits in the 2010 quarter, as compared to $16.8 \%$ in the third quarter of 2009. This change in the mix of deposit types, and the reductions in higher cost borrowings, also contributed to the reduced cost of funds. Current balance sheet liquidity from deposit increases and loan reductions have been used to pay down higher cost maturing borrowings in the first nine months of 2010, further reducing interest expense. Borrowings, excluding junior subordinated debt, were $11.6 \%$ of average interest bearing liabilities in the third quarter of 2010 as compared to $18.1 \%$ in the third quarter of 2009.

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TABLE 2. AVERAGE BALANCE SHEETS AND NET INTEREST MARGIN ANALYSIS

| (unaudited, dollars in thousands) <br> ASSETS | For the Three Months Ended September 30, For 2009$2010 \quad 2009$ |  |  |  |  | For the Nine Months Ended September 30,$2010$$2009$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance | Average Rate | Average Balance | Average <br> Rate | Average Balance | Average <br> Rate | Average Balance | Average Rate |
|  |  |  |  |  |  |  |  |  |  |
| Due from banks interest bearing | \$ | 79,613 | 0.32\% \$ | 38,772 | 0.19\% \$ | \$ 95,895 | 0.23\% \$ | 43,606 | 0.19\% |
| Loans, net of unearned income (1) |  | 3,367,628 | 5.51\% | 3,529,534 | 5.73\% | 3,414,824 | 5.60\% | 3,563,632 | 5.80\% |
| Securities: (2) |  |  |  |  |  |  |  |  |  |
| Taxable |  | 1,054,588 | 3.40\% | 1,100,345 | 3.84\% | 981,320 | 3.64\% | 991,584 | 3.88\% |
| Tax-exempt (3) |  | 260,944 | 6.52\% | 337,130 | 6.56\% | 269,142 | 6.56\% | 336,334 | 6.59\% |
| Total securities |  | 1,315,532 | 4.02\% | 1,437,475 | 4.48\% | 1,250,462 | 4.27\% | 1,327,918 | 4.57\% |
| Federal funds sold |  |  |  | - |  | - |  | 2,755 | 0.24\% |
| Other earning assets |  | 29,743 | 0.54\% | 31,911 | 0.83\% | 30,121 | 0.60\% | 32,055 | 0.97\% |
|  |  | 4,792,516 | 4.98\% | 5,037,692 | 5.30\% | 4,791,302 | 5.11\% | 4,969,966 | 5.39\% |

Total earning assets
(3)

| Other assets | 629,665 | 624,389 | 633,237 | 620,730 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total Assets | $\$ 5,422,181$ | $\$ 5,662,081$ | $\$ 5,424,539$ | $\$ 5,590,696$ |

LIABILITIES AND SHAREHOLDERS' EQUITY
$\begin{array}{lllllllllllllll}\text { Interest bearing demand } & \$ & 474,897 & 0.54 \% & \$ 456,939 & 0.68 \% & \$ 468,571 & 0.56 \% & \$ 52,836 & 0.64 \%\end{array}$
deposits
Money market accounts
Savings deposits
Certificates of deposit
Total interest bearing
deposits
Federal Home Loan
Bank borrowings
Other borrowings
Junior subordinated debt
Total interest bearing
liabilities
Non-interest bearing
demand deposits
Other liabilities
Shareholders' Equity
Total Liabilities and
Shareholders' Equity

| Interest bearing demand deposits | \$ | 474,897 | 0.54\% \$ | \$ 456,939 | 0.68\% \$ | 468,571 | 0.56\% \$ | \$ 452,836 | 0.64\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market accounts |  | 851,910 | 0.85\% | 680,008 | 1.03\% | 804,810 | 0.99\% | 604,735 | 1.07\% |
| Savings deposits |  | 518,272 | 0.41\% | 483,273 | 0.50\% | 508,740 | 0.46\% | 466,819 | 0.51\% |
| Certificates of deposit |  | 1,765,540 | 1.98\% | 1,905,645 | 2.72\% | 1,763,315 | 2.15\% | 1,906,149 | 2.89\% |
| Total interest bearing deposits |  | 3,610,619 | 1.30\% | 3,525,865 | 1.82\% | 3,545,436 | 1.43\% | 3,430,539 | 1.95\% |
| Bank borrowings |  |  |  |  | 3.85\% | 393,279 | 3.56\% | 583,837 | 3.85\% |
| Other borrowings |  | 183,895 | 2.60\% | 228,514 | 3.09\% | 181,441 | 2.62\% | 232,982 | 3.22\% |
| Junior subordinated debt |  | 109,889 | 3.56\% | 111,164 | 4.36\% | 110,739 | 3.59\% | 111,143 | 5.09\% |
| Total interest bearing |  | 4,207,780 | 1.56\% | 4,439,640 | 2.21\% | 4,230,895 | 1.74\% | 4,358,501 | 2.35\% |
| liabilities |  |  |  |  |  |  |  |  |  |
| Non-interest bearing demand deposits |  | 567,645 |  | 521,477 |  | 553,170 |  | 521,157 |  |
| Other liabilities |  | 37,824 |  | 57,260 |  | 36,672 |  | 54,405 |  |
| Shareholders' Equity |  | 608,932 |  | 643,704 |  | 603,802 |  | 656,633 |  |
| Total Liabilities and |  |  |  |  |  |  |  |  |  |
| Shareholders' Equity | \$ | 5,422,181 |  | \$ 5,662,081 | \$ | 5,424,539 |  | \$ 5,590,696 |  |
| Taxable equivalent net interest spread |  |  | 3.42\% |  | 3.09\% |  | 3.38\% |  | 3.03\% |
| Taxable equivalent net |  |  | 3.61\% |  | 3.35\% |  | 3.58\% |  | 3.32\% |

interest margin
(1) Gross of allowance for loan losses and net of unearned income. Includes non-accrual and loans held for sale. Loan fees included in interest income on loans totaled $\$ 0.9$ million and $\$ 3.1$ million for the three and nine months ended September 30, 2010, respectively, and $\$ 0.9$ million and $\$ 3.7$ million for the same periods in 2009.
(2)

Average yields on available-for-sale securities are calculated based on amortized cost.
(3) Taxable equivalent basis is calculated on tax-exempt securities using a tax rate of $35 \%$ for each year presented.

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TABLE 3. RATE/VOLUME ANALYSIS OF CHANGES IN INTEREST INCOME AND INTEREST EXPENSE

Three Months Ended September 30, 2010
Compared to September 30, 2009
Net Increase
(unaudited, in thousands)
Increase (decrease) in interest income:

Nine Months Ended September 30, 2010
Compared to September 30, 2009
Net Increase
Volume Rate (Decrease)

Due from banks interest bearing

| Loans, net of unearned | $(2,289)$ | $(1,928)$ | $(4,217)$ | $(6,323)$ | $(5,151)$ | $(11,474)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| income | $(426)$ | $(1,180)$ | $(1,606)$ | $(296)$ | $(1,784)$ | $(2,080)$ |
| Taxable securities | $(1,241)$ | $(38)$ | $(1,279)$ | $(3,307)$ | $(73)$ | $(3,380)$ |
| Tax-exempt securities | - | - | - | $(3)$ | $(2)$ | $(5)$ |
| $(1)$ | $(4)$ | $(22)$ | $(26)$ | $(14)$ | $(86)$ | $(100)$ |
| Federal funds sold | $(3,932)$ | $(3,151)$ | $(7,083)$ | $(9,856)$ | $(7,082)$ | $(16,938)$ |
| Other earning assets |  |  |  |  |  |  |


| Increase (decrease) in interest expense: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing |  | 29 |  | (166) |  | (137) |  | 73 |  | (279) |  | (206) |
| demand deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Money market |  | 399 |  | (336) |  | 63 |  | 1,504 |  | (408) |  | 1,096 |
| accounts |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings deposits |  | 42 |  | (115) |  | (73) |  | 153 |  | (179) |  | (26) |
| Certificates of deposit |  | (905) |  | $(3,340)$ |  | $(4,245)$ |  | $(2,909)$ |  | $(10,013)$ |  | $(12,922)$ |
| Federal Home Loan |  | $(2,367)$ |  | (625) |  | $(2,992)$ |  | $(5,153)$ |  | $(1,184)$ |  | $(6,337)$ |
| Bank borrowings |  |  |  |  |  |  |  |  |  |  |  |  |
| Other borrowings |  | (317) |  | (256) |  | (573) |  | $(1,119)$ |  | (942) |  | $(2,061)$ |
| Trust preferred |  | (14) |  | (222) |  | (236) |  | (15) |  | $(1,243)$ |  | $(1,258)$ |
| securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Total interest expense |  | $(3,133)$ |  | $(5,060)$ |  | $(8,193)$ |  | $(7,466)$ |  | $(14,248)$ |  | $(21,714)$ |
| change |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | (799) | \$ | 1,909 | \$ | 1,110 | \$ | $(2,390)$ | \$ | 7,166 | \$ | 4,776 | increase (decrease) (1)

(1) Taxable equivalent basis is calculated on tax-exempt securities using a tax rate of $35 \%$ for each year presented.

## PROVISION FOR LOAN LOSSES

The provision for loan losses is the amount to be added to the allowance for loan losses after net charge-offs have been deducted to bring the allowance to a level considered appropriate to absorb probable losses inherent in the loan portfolio. The provision for loan losses decreased $\$ 4.7$ million in the third quarter and $\$ 1.5$ million in the first nine months of 2010 compared to the same periods of 2009. The provision in the current quarter was stable compared to each of the preceding quarters in 2010. Net charge-offs increased $\$ 5.6$ million in the third quarter compared to the second quarter of 2010 primarily relating to the sale of $\$ 11.6$ million of commercial real estate and $\$ 3.0$ million of commercial loans which resulted in $\$ 10.5$ million of charge-offs. Previously provided reserves associated with these loans totaled $\$ 5.4$ million. Non-accrual loans decreased $\$ 11.7$ million from year-end primarily as a result of the sale, charge-offs or foreclosure of loans in the current and prior quarters and other efforts to exit or reduce this category of loans. The allowance for loans losses was $1.78 \%$ of total loans at September 30, 2010 compared to $1.76 \%$ at December 31, 2009 and $1.74 \%$ at September 30, 2009.

TABLE 4. NON-INTEREST INCOME


Non-interest income is a significant source of revenue and an important part of WesBanco's results of operations. WesBanco offers its customers a wide range of retail, commercial, investment and electronic banking services, which are viewed as a vital component of WesBanco's ability to attract and maintain customers, as well as
providing additional fee income beyond normal spread-related income to WesBanco. For the third quarter of 2010 non-interest income decreased $\$ 3.6$ million and for the nine months ended September 30, 2010 it decreased $\$ 2.7$ million as compared to the same periods in 2009. The quarterly decrease was principally due to a $\$ 1.8$ million decline in service charges on deposits resulting from changes in overdraft fee structures mandated by recent regulatory changes as well as changes in customer usage of such programs, reduced income from bank-owned life insurance due to a benefit claim recognized in the third quarter of 2009 and additional losses on other real estate owned. The year-to-date decrease is primarily due to decreases in service charges on deposits and $\$ 3.1$ million in year-to-date write-downs in other real estate owned of a commercial property. Improvements in non-interest income included trust fee growth of $12.9 \%$ in the first nine months of 2010 as compared to the first nine months of 2009 due to new business developed this year and improved market conditions. In addition, revenue increased in most other major non-interest operating areas including electronic banking fees, securities brokerage revenue and mortgage banking. For the three and nine months ended September 30, 2010, non-interest income was $26.3 \%$ and $26.5 \%$ of total net revenues as compared to $31.5 \%$ and $28.7 \%$ for the comparable 2009 period, with net revenue being defined as the total of net interest income and non-interest income.

Trust fees improved $\$ 0.3$ million and $\$ 1.3$ million in the third quarter and year-to-date period as compared to 2009 due to higher managed asset market values period over period. The market value of trust assets under management increased from $\$ 2.6$ billion to $\$ 2.8$ billion from September 30, 2009 to September 30, 2010. The increase in trust assets was principally due to market gains and new business in the last twelve months. At September 30, 2010, trust assets include managed assets of $\$ 2.215$ billion and non-managed (custodial) assets of $\$ 583.2$ million. Assets managed for the WesMark funds, a proprietary group of mutual funds that are advised by WesBanco's trust and investment services group, were $\$ 707.8$ million as of September 30, 2010 and $\$ 635.6$ million at September 30, 2009 and are included in trust managed assets.

Due to recent regulatory changes that include requirements for customers to opt in for overdraft coverage of certain types of electronic banking activities and changes in customer behavior, service charges on deposits, comprised primarily of customer overdraft fees, were $26.3 \%$ and $11.3 \%$ lower in the third quarter and the nine months of 2010 as compared to 2009 , and $14 \%$ lower than the second quarter, which was before the effective date of the new rules. Throughout the second quarter and early in the third quarter of 2010, preceding the August 15, 2010 implementation of the new rules on existing accounts, WesBanco experienced lower daily and monthly overdraft usage patterns as average retail demand deposit balances were higher. Also impacting the reduced usage were lower overall customer spending patterns due to the continued slow economic recovery in WesBanco's markets. Changes in marketing strategies and effectiveness for new demand deposit customers may have also had an impact on the decrease. While an overwhelming majority of WesBanco's heaviest overdraft users have opted-in to continue such coverage, low response rates from infrequent users may have some impact on our ability to honor future overdrafts and earn associated fees.

Gains on the sale of loans increased in the third quarter of 2010 as compared to 2009 due to more aggressive loan pricing combined with an increased volume of loans originated as a result of historically low mortgage rates which increased refinancing activity. For the year-to-date period, the continuation of the First Time Homebuyers Tax Credit and certain incentives offered to West Virginia residents through the West Virginia Housing Development Fund, combined with more aggressive loan pricing in 2010 resulted in a $\$ 0.5$ million increase from the same period in 2009 despite a $9 \%$ decline in residential mortgage production volumes.

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Net securities brokerage revenue declined slightly in the third quarter of 2010 as compared to the same period in 2009 but improved $\$ 0.6$ million year-to-date, as the 2010 period included nine months of new brokerage revenue from sales representatives in the Columbus, Ohio market which established operations in March of 2009. Electronic banking
fees for the year increased $\$ 0.3$ million and $\$ 0.8$ million for the three and nine months ended September 30, 2010 as compared to 2009, due to a higher volume of debit card transactions during the periods.

Mortgage servicing fees were up slightly in the third quarter of 2010 compared to last year despite a $\$ 0.3$ million impairment charge recognized this quarter as compared to a $\$ 0.1$ million impairment charge recognized in the third quarter of 2009. Mortgage servicing income improved $\$ 0.4$ million for the nine months ended September 30, 2010 and included $\$ 0.3$ million of third quarter servicing rights impairment offset by $\$ 0.3$ million of recoveries in the first half of 2010 as compared to $\$ 0.4$ million of impairment in the first nine months of 2009. Adjustments in the market value of investments in the deferred compensation plan also impacted the change in other income both quarter-to-date and year-to-date.

## NON-INTEREST EXPENSE

TABLE 5. NON-INTEREST EXPENSE

| (unaudited, dollars in thousands) | For the Three Months Ended September 30, 2010 2009 |  |  |  | \$ Change | \% Change | For the Nine Months Ended September 30, 2010 2009 |  |  |  |  | \$ Change $\begin{gathered}\text { \% } \\ \text { Change }\end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and wages | \$ 13,749 | \$ | 13,920 | \$ | (171) | (1.2\%) | \$ | 40,326 | \$ | 41,085 | \$ | (759) | (1.8\%) |
| Employee benefits | 4,671 |  | 5,240 |  | (569) | (10.9\%) |  | 14,016 |  | 15,008 |  | (992) | (6.6\%) |
| Net occupancy | 2,534 |  | 2,572 |  | (38) | (1.5\%) |  | 8,133 |  | 7,676 |  | 457 | 6.0\% |
| Equipment | 2,460 |  | 2,888 |  | (428) | (14.8\%) |  | 7,440 |  | 8,117 |  | (677) | (8.3\%) |
| Marketing | 1,223 |  | 1,486 |  | (263) | (17.7\%) |  | 3,008 |  | 3,961 |  | (953) | (24.1\%) |
| FDIC Insurance | 1,740 |  | 1,528 |  | 212 | 13.9\% |  | 5,028 |  | 7,104 |  | $(2,076)$ | (29.2\%) |
| Amortization of intangible assets | 676 |  | 806 |  | (130) | (16.1\%) |  | 2,060 |  | 2,315 |  | (255) | (11.0\%) |
| Restructuring and merger-related expenses | (32) |  | 2 |  | (34)(1700.0\%) |  |  | 175 |  | 623 |  | (448) | 71.9\%) |
| Other operating expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Miscellaneous, franchise, and other taxes | 1,518 |  | 1,487 |  | 31 | 2.1\% |  | 4,546 |  | 4,416 |  | 130 | 2.9\% |
| Consulting, regulatory, and advisory fees | 743 |  | 988 |  | (245) | (24.8\%) |  | 2,470 |  | 3,288 |  | (818) | (24.9\%) |
| Postage | 882 |  | 964 |  | (82) | (8.5\%) |  | 2,687 |  | 2,730 |  |  | (1.6\%) |
| ATM and interchange expenses | 667 |  | 857 |  | (190) | (22.2\%) |  | 2,027 |  | 2,543 |  | (516) | (20.3\%) |
| Communications | 682 |  | 734 |  | (52) | (7.1\%) |  | 2,052 |  | 2,215 |  | (163) | (7.4\%) |
| Legal fees | 739 |  | 690 |  | 49 | 7.1\% |  | 2,157 |  | 2,049 |  | 108 | 5.3\% |
|  | 818 |  | 530 |  | 288 | 54.3\% |  | 2,280 |  | 809 |  | 1,471 | 181.8\% |

Other real estate
owned and
foreclosure
expenses
Supplies
Other
Total other
operating
expenses
Total
non-interest
expense
Non-interest expenses decreased $\$ 2.0$ million in the third quarter and $\$ 6.4$ million year-to-date compared to the same periods in 2009. WesBanco significantly reduced expenses in most expense categories including salaries and wages, employee benefits, marketing and professional fees, somewhat offset by increases in foreclosure-related property expenses and occupancy expenses. In addition, the year-to-date expense reduction includes a decrease in FDIC insurance of $\$ 2.1$ million primarily due to a special assessment of $\$ 2.6$ million in the second quarter of 2009, partially offset by premium increases due to higher deposit levels. Other real estate owned expenses increased in the third quarter and year to date period as compared to 2009 primarily due to increased foreclosure activity and operating losses from a hotel property acquired and transferred to other real estate in the third quarter of 2009.

Salaries and wages decreased $\$ 0.2$ million and $\$ 0.8$ million for the three and nine months as compared to 2009, primarily due to a reduction in full time equivalent employees partially offset by higher brokerage commissions. Full time equivalent employees declined from 1,428 at September 30, 2009 to 1,371 at September 30, 2010 primarily as the result of planned efficiencies created through a reduction in overtime and other hours worked in certain retail branches and other departments, and a workforce reduction in the fourth quarter of 2009 as a result of the Company's overall strategy to reduce expenses. Employee benefits declined $\$ 1.0$ million year-to-date compared to the prior year due to lower defined benefit pension expenses, and decreased recruiting and other employee-related expenses, while employee health insurance and KSOP expenses have declined slightly.

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Marketing expenses declined $\$ 1.0$ million year-to-date as compared to 2009 primarily due to reduced free checking promotions which were increased in 2009 to establish greater name identity in the former AmTrust branch market area.

WesBanco closed and consolidated two branches in the Columbus market in the third quarter of 2010, however the acquisition of five branches in March 2009 and increased maintenance and other seasonal costs in the first quarter 2010 resulted in higher net occupancy expenses of $\$ 0.5$ million year-to-date. Restructuring and merger-related expenses declined $\$ 0.4$ million from the prior period branch acquisition, and consulting expenses declined $\$ 0.8$ million as compared to the same period in 2009. Other operating expenses in the third quarter of 2009 included a one-time $\$ 0.5$ million contract termination fee.

## INCOME TAXES

The provision for income taxes increased $\$ 0.7$ million for the third quarter and $\$ 2.1$ million for the nine months ended September 30, 2010 compared to the same 2009 period primarily due to an increase in pre-tax income. The
year-to-date 2010 effective tax rate increased to $8.9 \%$ as compared to $2.3 \%$ in 2009 due to improved pretax income and a lower percentage of tax-exempt income to total income. Filed tax return adjustments in the third quarter of each year also somewhat impacted the year-to-date tax rates. Total adjustments provided a benefit of $\$ 0.4$ million in the third quarter of 2010 compared to $\$ 0.1$ million of expense in the third quarter of 2009.

## FINANCIAL CONDITION

Total assets decreased $0.6 \%$ in the first nine months of 2010 , while total shareholders' equity increased $3.3 \%$ as compared to December 31, 2009. The decrease in total assets combined with a $5.0 \%$ increase in deposits funded the pay down of $\$ 250.5$ million of total borrowings from December 31, 2009. The net loan portfolio declined $4.4 \%$ from December 31, 2009, while investment securities and cash and due from banks increased by $7.5 \%$. The loan portfolio decrease is a result of WesBanco's continued strategic reduction in residential loan balances, while continuing to focus on improving overall credit quality, coupled with a reduction in commercial and consumer loan demand and normal pay downs, in addition to the sale of certain impaired commercial loans in 2010. Deposits increased from December 31,2009 primarily due to a $19.4 \%$ increase in money market deposits, which, combined with smaller increases in demand and savings deposits more than offset a $2.0 \%$ decrease in CDs. The reduction in CDs was due to planned reductions of non-relationship customers acquired with the branch acquisition in 2009. Total shareholders' equity increased by approximately $\$ 19.6$ million primarily due to net income available to common shareholders exceeding dividends for the period by $\$ 14.1$ million and a $\$ 5.3$ million increase in unrealized gains in the available-for-sale portfolio, which are included net of the tax effect in accumulated other comprehensive income.

## TABLE 6. COMPOSITION OF SECURITIES (1)

## (unaudited, dollars in thousands)

Securities available-for-sale (at fair value):
Other government agencies
Corporate debt securities
Residential mortgage-backed securities and collateralized mortgage obligations of government agencies
Other residential collateralized mortgage obligations
Obligations of states and political subdivisions
Equity securities
Total securities available-for-sale
Securities held-to-maturity (at amortized cost):
Corporate debt securities
Residential mortgage-backed securities and collateralized mortgage obligations of government agencies
Other residential collateralized mortgage obligations
Obligations of states and political subdivisions
Total securities held-to-maturity
Total securities
Available-for-sale securities:
Weighted average taxable equivalent yield at the respective period end
As a \% of total securities
Weighted average life (in years)
Held-to-maturity securities:

September 30, December 31,

20102009
\$ $\quad 336,552 \$ \quad 190,726 \$ \quad 145,826 \quad 76.5 \%$ $\begin{array}{lll}25,881 & 2,932 & 22,949 \\ 782.7 \%\end{array}$


$3.61 \% \quad 4.57 \%$ $\begin{array}{rr}65.8 \% & 99.9 \% \\ 2.9 & 3.7\end{array}$ $\begin{array}{rr}65.8 \% & 99.9 \% \\ 2.9 & 3.7\end{array}$
\$ Change $\begin{gathered}\% \\ \text { Change }\end{gathered}$

| Weighted average taxable equivalent yield at the respective | $4.78 \%$ | $9.71 \%$ |
| :--- | ---: | ---: |
| period end | $34.2 \%$ | $0.1 \%$ |
| As a $\%$ of total securities | 6.2 | 20.3 |
| Weighted average life (in years) |  |  |

(1) At September 30, 2010 and December 31, 2009, there were no holdings of any one issuer in an amount greater than $10 \%$ of WesBanco's shareholders' equity, other than the U.S. government and its agencies.
N/M - Not Meaningful

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Total investment securities, which are a source of liquidity for WesBanco as well as a contributor to interest income, increased by $7.6 \%$ from December 31, 2009 to September 30, 2010, while decreasing by $4.3 \%$ from September 30, 2009. Of the current year increase, over $90 \%$ occurred in the third quarter. The third quarter increase was attributable to proceeds from prepayments on the loan portfolio and deposits being invested in securities. For the nine months ended September 30, 2010, security purchases of $\$ 579.2$ million were partially offset by security sales of $\$ 134.1$ million and maturities, pay-downs, and calls of $\$ 354.8$ million. The decrease from the prior year is due primarily to the sale of select securities at realized gains in addition to principal pay-downs on mortgage-backed securities that have been used for liquidity purposes and also for repayment of short-term and FHLB borrowings.

At the close of business on April 30, 2010, available-for-sale securities with a fair value of $\$ 426.7$ million were transferred to the held-to-maturity portfolio. The available-for-sale securities were transferred at fair market value at a net unrealized gain of $\$ 8.9$ million recorded as a premium and included in the amortized cost of the held-to-maturity securities. The premium will be amortized over the remaining life of the securities through other comprehensive income, but will have no affect on overall net income. The securities consisted of residential mortgage-backed securities, residential and other collateralized mortgage obligations, and both taxable and tax-exempt municipal obligations that have longer average lives or lower coupons, and for which management has the positive intent and ability to hold until maturity.

## TABLE 7. COMPOSITION OF MUNICIPAL SECURITIES

The following table presents the fair value of the municipal bond portfolio based on the combined S\&P and Moody's ratings of the individual bonds:
(unaudited, dollars in thousands)
Municipal bonds:

| AAA rating | $\$$ | 100,105 | $23.3 \%$ | $\$$ | 78,008 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $21.5 \%$ |  |  |  |  |  |
| AA rating |  | 211,639 | $49.4 \%$ | 130,914 | $36.0 \%$ |
| A rating | 66,573 | $15.5 \%$ | 97,210 | $26.7 \%$ |  |
| Below an A rating |  | 26,054 | $6.1 \%$ | 29,616 | $8.1 \%$ |
| No rating | 24,333 | $5.7 \%$ | 27,871 | $7.7 \%$ |  |
| Total municipal bond portfolio | $\$$ | 428,704 | $100.0 \%$ | $\$$ | 363,619 | $100.0 \%$

WesBanco's municipal bond portfolio consists of both taxable and tax-exempt general obligation and revenue bonds. As of September 30, 2010, $\$ 318.1$ million or $74.2 \%$ were categorized as general obligation bonds and $\$ 110.6$ million or $25.8 \%$ were categorized as revenue bonds, similar to the percentages for both categories as of December 31, 2009.

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In addition, at September 30, 2010, $\$ 52.3$ million or $12.2 \%$ of the municipal bond portfolio consisted of state issued bonds, and $\$ 376.4$ million or $87.8 \%$ were locally issued, approximately the same as at year end. The portfolio is broadly spread across the U.S., with bonds totaling $56 \%$ in the top five states of Ohio, Pennsylvania, Illinois, West Virginia, and Texas.

## LOANS AND CREDIT RISK

Loans represent WesBanco's single largest balance sheet asset classification and the largest source of interest income. Business purpose loans consist of commercial real estate ("CRE") loans and other commercial and industrial ("C\&I") loans that are not secured by real estate. Consumer purpose loans consist of residential real estate loans, home equity lines of credit and other consumer loans. Loans held for sale generally consist of residential real estate loans originated for sale in the secondary market, but at times may also include other types of loans. Each category entails certain distinct elements of risk that impact the manner in which those loans are underwritten, monitored, and administered. The outstanding balance of each major category of the loan portfolio is summarized in Table 8.

The risk that borrowers will be unable or unwilling to repay their obligations and default on loans is inherent in all lending activities. In addition to the inherent risk of a change in a borrower's repayment capacity, economic conditions and other factors beyond WesBanco's control can adversely impact credit risk. WesBanco's primary goal in managing credit risk is to minimize the impact of default by an individual borrower or group of borrowers. Credit risk is managed through the initial underwriting process as well as through ongoing monitoring and administration that varies by the type of loan. WesBanco's credit policies establish standard underwriting guidelines for each type of loan and require an appropriate evaluation of the credit characteristics of each borrower. This evaluation includes the borrower's repayment capacity; the adequacy of collateral, if any, to secure the loan; and other factors unique to each loan that may increase or mitigate its risk.

Credit risk is mitigated for all types of loans by continuously monitoring delinquency levels and pursuing collection efforts at the earliest stage of delinquency. WesBanco also monitors general economic conditions, including employment, housing activity and real estate values in each of its markets. WesBanco also periodically evaluates and changes its underwriting standards when conditions indicate that a change may be appropriate based on market conditions or other external factors. Credit risk is also regularly evaluated for the impact of adverse economic and other events that increase the risk of default and the potential loss in the event of default to understand their impact on the Company's earnings and capital.

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## TABLE 8. COMPOSITION OF LOANS

(unaudited, dollars in thousands)
Loans: (1)
Commercial and industrial
Commercial real estate:
Land and construction
Other
Residential real estate:
Land and construction

September 30, 2010
Amount $\%$ of
Loans

December 31, 2009 Amount $\%$ of Loans

| \$ | 431,996 | $13.0 \%$ | $\$$ | 451,688 |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  | $13.0 \%$ |  |
| 215,609 | $6.5 \%$ |  | 254,637 | $7.3 \%$ |
| $1,517,817$ | $45.6 \%$ |  | $1,525,584$ | $43.8 \%$ |
|  |  |  |  |  |
|  | 7,737 | $0.2 \%$ | 8,787 | $0.3 \%$ |


| Other | 628,197 | $18.9 \%$ |  | 699,610 |
| :--- | ---: | ---: | ---: | ---: |
| Home equity | 248,481 | $7.4 \%$ | $20.1 \%$ |  |
| Consumer | 268,265 | $8.0 \%$ | 239,784 | $6.9 \%$ |
| Total portfolio loans | $3,318,102$ | $99.6 \%$ |  | 290,856 |
| Loans held for sale | 13,132 | $0.4 \%$ | $8.3 \%$ |  |
| Total Loans | $\$$ | $3,331,234$ | $100.0 \%$ | $\$$ |

(1) Loans are presented gross of the allowance for loan losses, and net of unearned income, credit valuation adjustments, and unamortized net deferred loan fee income and loan origination costs.

Total loans decreased $\$ 149.2$ million or $4.3 \%$ between December 31, 2009 and September 30, 2010, primarily due to the continued intentional reduction of residential real estate loans through sales of new loans in the secondary market which represented $47.9 \%$ or $\$ 71.4$ million of the decline in total loans from December 31, 2009. CRE loans declined $\$ 46.8$ million primarily due to a $\$ 39.0$ million decrease in commercial land and construction as new construction loans have not replaced completed construction projects that have been transferred into other CRE loans, primarily due to decreased loan demand. Other CRE loans declined due to unscheduled repayments of certain loans and the sale of certain impaired loans as well as write-downs, charge-offs and foreclosures. C\&I loans declined $\$ 19.7$ million as loan demand continued to decrease due to economic conditions and a reduction in business activity. Consumer loans declined $\$ 22.6$ million primarily due to reduced demand as well as tighter underwriting standards. Home equity lines of credit continued to increase in 2010 by $\$ 8.7$ million despite the tightening of credit standards, primarily due to marketing campaigns. WesBanco continues to focus on improving the overall profitability of the loan portfolio through disciplined underwriting and pricing practices.

## NON-PERFORMING ASSETS, IMPAIRED LOANS AND LOANS PAST DUE 90 DAYS OR MORE

Non-performing assets consist of non-accrual and renegotiated loans, other real estate acquired through or in lieu of foreclosure, bank premises held for sale, and repossessed automobiles acquired to satisfy defaulted consumer loans.

Loans are generally placed on non-accrual status when they become past due 90 days or more unless they are both well secured and in the process of collection. WesBanco generally only recognizes cash received on non-accrual loans as interest income if recovery of principal is reasonably assured.

Loans are categorized as renegotiated or troubled debt restructured when WesBanco, for economic or legal reasons related to a borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. Concessions that may be granted include a reduction of the interest rate below the current market interest rate, the amount of accrued interest, or the principal amount of the loan. These loans remain on accrual status as long as they continue to perform in accordance with their modified terms. Loans may be removed from renegotiated status after they have performed according to the renegotiated terms for a period of time if the interest rate under the modified terms is at or above market, or they may move to non-accrual if they do not perform in accordance with the loans' modified terms.

Other impaired loans consist of loans that are internally classified as substandard that have not been placed on non-accrual or renegotiated but are not fully secured by the value of the collateral or the observable market price for the loan is less than its outstanding balance. Other impaired loans include loans for which a specific reserve is established and acquired loans for which a credit valuation adjustment was recorded at the time of acquisition. Other impaired loans exhibit some adverse credit characteristics but continue to accrue interest because they are generally paying current or are less than 90 days past due.

Other real estate and repossessed assets consist primarily of real estate acquired through or in lieu of foreclosure and repossessed automobiles or other personal property.

TABLE 9. NON-PERFORMING ASSETS

| (unaudited, dollars in thousands) | September 30,$2010$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Non-accrual loans: |  |  |  |  |
| Commercial and industrial | \$ | 7,731 | \$ | 12,749 |
| Commercial real estate |  | 32,585 |  | 38,210 |
| Residential real estate |  | 12,216 |  | 13,228 |
| Home equity |  | 872 |  | 818 |
| Consumer |  | 174 |  | 268 |
| Total non-accrual loans |  | 53,578 |  | 65,273 |
| Renegotiated loans: |  |  |  |  |
| Commercial and industrial |  | 515 |  | 552 |
| Commercial real estate |  | 31,183 |  | 11,468 |
| Residential real estate |  | 3,752 |  | 2,826 |
| Consumer |  | 82 |  | 142 |
| Total renegotiated loans |  | 35,532 |  | 14,988 |
| Total non-performing loans | \$ | 89,110 | \$ | 80,261 |
| Other real estate owned and repossessed assets |  | 8,577 |  | 8,691 |
| Total non-performing assets | \$ | 97,687 | \$ | 88,952 |
| Non-performing loans/total loans |  | 2.69\% |  | 2.31\% |
| Non-performing assets/total loans, other real estate and repossessed assets |  | 2.92\% |  | 2.56\% |

## TABLE 10. NON-PERFORMING AND IMPAIRED ASSET ACTIVITY

| (unaudited, in thousands) | Non-accrual Loans |  | Renegotiated Loans |  | Other <br> Impaired Loans |  | Other Real <br> Estate and Repossessed Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance, December 31, 2009: | \$ | 65,273 | \$ | 14,988 | \$ | 13,362 | \$ | 8,691 |
| Additions, including transfers from other categories |  | 39,262 |  | 27,563 |  | 20,452 |  |  |
| Real estate foreclosures or deeds in lieu of foreclosure |  | - |  | - |  | - |  | 6,058 |
| Repossessions of other collateral |  | - |  | - |  | - |  | 2,944 |
| Reductions, including transfers to other categories |  | $(6,342)$ |  | $(3,221)$ |  | $(15,711)$ |  |  |
| Charge-offs or charge-downs |  | $(26,227)$ |  | $(1,591)$ |  | $(4,222)$ |  | $(3,377)$ |
| Other real estate sold |  |  |  |  |  |  |  | $(2,893)$ |
| Repossessed assets sold |  |  |  | - |  | - |  | $(3,009)$ |
| Principal payments and other changes, net |  | $(18,388)$ |  | $(2,207)$ |  | $(1,643)$ |  | 163 |
| Ending balance, September 30, 2010 | \$ | 53,578 | \$ | 35,532 | \$ | 12,238 | \$ | 8,577 |

Non-performing loans, which consist of non-accrual and renegotiated loans, increased $\$ 8.8$ million from December 31,2009 to $\$ 89.1$ million or $2.69 \%$ of total loans at September 30, 2010 primarily due to a $\$ 20.5$ million or $137 \%$ increase in renegotiated loans mostly related to CRE loans, offset by an $\$ 11.7$ million decline in non-accrual loans primarily relating to the sale in the third quarter of $\$ 11.6$ million of impaired CRE loans and $\$ 3.0$ million of impaired C\&I loans. CRE loans and residential real estate loans represent approximately $72 \%$ and $18 \%$ respectively, of non-performing loans at September 30, 2010. CRE has been impacted by rising vacancy rates and declining property values across all classes of property particularly in the metropolitan markets of central and southwestern Ohio. Residential real estate loans are experiencing extended delinquency that requires them either to be renegotiated to avoid foreclosure whenever possible, or placed on non-accrual even if they remain adequately secured. Although categorized as non-performing loans, renegotiated loans are accruing if they generally continue to perform in accordance with their modified terms. Renegotiated loans that do not perform in accordance with their modified terms are moved to non-accrual. At September 30, 2010, approximately $\$ 32.7$ million or $92 \%$ of renegotiated loans were current, and two were more than 90 days past due representing $\$ 2.5$ million of the renegotiated balance. Non-accrual loans include $\$ 5.6$ million of loans whose terms have previously been renegotiated.

Total impaired loans, which represent non-accrual, renegotiated and other impaired loans, increased $\$ 7.8$ million from December 31, 2009 to $\$ 101.3$ million at September 30, 2010. In addition, impaired loans with an allocated allowance for loan losses increased $\$ 9.0$ million from December 31, 2009 to $\$ 39.1$ million at September 30, 2010 reflecting the deterioration in value of the underlying collateral associated with these loans. As compared to the second quarter of 2010, impaired loans with an allocated allowance for loan losses decreased $\$ 7.3$ million due to the $\$ 14.6$ million loan sale in the third quarter of 2010 which included $\$ 7.4$ million of loans with an allocated allowance for loan losses of $\$ 4.3$ million.

As compared to December 31, 2009, other real estate owned assets remained relatively flat; however, activity during the period included a $\$ 3.1$ million write-down of the hotel property that was offset by an increase in all other real estate owned assets, primarily in the central and southwestern Ohio markets.

TABLE 11. LOANS PAST DUE AND ACCRUING INTEREST

| (unaudited, dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans past due 90 days or more: |  |  |  |  |
| Commercial and industrial | \$ | 449 | \$ | 17 |
| Commercial real estate |  | 1,171 |  | 1,503 |
| Residential real estate |  | 3,728 |  | 2,655 |
| Home equity |  | 1,013 |  | 274 |
| Consumer |  | 955 |  | 826 |
| Total loans past due 90 days or more | \$ | 7,316 | \$ | 5,275 |
| Loans past due 30 to 89 days: |  |  |  |  |
| Commercial and industrial | \$ | 3,351 | \$ | 1,982 |
| Commercial real estate |  | 4,982 |  | 5,052 |
| Residential real estate |  | 7,504 |  | 8,865 |
| Home equity |  | 2,221 |  | 2,562 |
| Consumer |  | 5,603 |  | 6,935 |
| Total loans past due 30 to 89 days | \$ | 23,661 | \$ | 25,396 |

Loans past due 90 days or more and accruing/total loans

| $0.22 \%$ | $0.15 \%$ |
| :--- | :--- |
| $0.71 \%$ | $0.73 \%$ |

Loans past due 30-89 days/total loans
0.71\%
0.73\%

Loans past due 90 days or more and still accruing interest reflected in the foregoing table increased from December 31,2009 due to higher delinquencies on residential real estate and home equity loans. These loans continue to accrue interest because they are both well secured and in the process of collection. CRE loans past due 90 days or more and still accruing interest declined as the result of certain loans migrating to non-performing status during the nine months ended September 30, 2010 and successful collection efforts to bring loans current.

Loans past due 30-89 days and still accruing interest declined $\$ 1.7$ million from December 31, 2009 to September 30, 2010. C\&I loans past due $30-89$ days increased $\$ 1.4$ million, primarily due to increased delinquency in loans in the construction industry sector that are not secured by real estate. Residential real estate, home equity and consumer loans in the 30-89 day category decreased due to the movement of some loans to 90 days or more past due and a general stabilization in economic conditions in our markets.

## ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses at September 30, 2010 declined $\$ 1.8$ million to $\$ 59.0$ million or $1.78 \%$ of total loans due primarily to the reduction of required reserves attributable to loans that were sold or otherwise charged down for the period. Net loan charge-offs increased $\$ 11.6$ million for the nine months ended September 30, 2010 compared to the same period last year, with the changes in the current quarter due to $\$ 10.5$ million of charge-offs relating to the sale of $\$ 14.6$ million of CRE and C\&I loans at carrying value. Previous reserves associated with these loans totaled $\$ 5.4$ million. The loan sale achieved a meaningful immediate reduction in non-accrual loans and effectively removed certain loans with the highest uncertainty for potential loss, unforeseen liabilities, or protracted litigation. As compared to the second quarter of 2010, net charge-offs in the third quarter of 2010 increased $46 \%$. Net annualized loan charge-offs to average loans were $2.09 \%$ for the quarter ended September 30, 2010 compared to $1.58 \%$ for same period last year.

TABLE 12. ALLOWANCE FOR LOAN LOSSES

| (unaudited, dollars in thousands) | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance of allowance for loan losses | \$ | 61,160 | \$ | 49,803 |
| Provision for loan losses |  | 34,666 |  | 36,150 |
| Charge-offs: |  |  |  |  |
| Commercial and industrial |  | 10,189 |  | 7,588 |
| Commercial real estate |  | 19,509 |  | 10,638 |
| Residential real estate |  | 4,015 |  | 2,126 |
| Home equity |  | 437 |  | 856 |
| Consumer |  | 4,002 |  | 4,493 |
| Total loan charge-offs |  | 38,152 |  | 25,701 |
| Deposit account overdrafts |  | 767 |  | 838 |
| Total loan and deposit account overdraft charge-offs |  | 38,919 |  | 26,539 |
| Recoveries: |  |  |  |  |
| Commercial and industrial |  | 292 |  | 116 |
| Commercial real estate |  | 598 |  | 147 |


| Residential real estate |  | 54 |  | 71 |
| :---: | :---: | :---: | :---: | :---: |
| Home equity |  | 38 |  | 12 |
| Consumer |  | 865 |  | 724 |
| Total loan recoveries |  | 1,847 |  | 1,070 |
| Deposit account overdrafts |  | 235 |  | 271 |
| Total loan and deposit account overdraft recoveries |  | 2,082 |  | 1,341 |
| Net loan and deposit account overdraft charge-offs |  | 36,837 |  | 25,198 |
| Ending balance of allowance for loan losses | \$ | 58,989 | \$ | 60,755 |
| Annualized net charge-offs as a percentage of average total loans: |  |  |  |  |
| Commercial and industrial |  | 2.94\% |  | 2.12\% |
| Commercial real estate |  | 1.43\% |  | 0.79\% |
| Residential real estate |  | 0.79\% |  | 0.34\% |
| Home equity |  | 0.22\% |  | 0.50\% |
| Consumer |  | 1.50\% |  | 1.64\% |
| Total loan charge-offs |  | 1.42\% |  | 0.92\% |
| Allowance for loan losses as a percentage of total loans |  | 1.78\% |  | 1.74\% |
| Allowance for loan losses to total non-performing loans |  | 0.66x |  | 0.74x |
| Allowance for loan losses to total non-performing loans and loans past due 90 days or more |  | 0.61x |  | 0.67x |
| Allowance for loan losses to trailing twelve months' net charge-offs |  | 1.16x |  | 1.80x |

The allowance for loan losses provided coverage of $66 \%$ of non-performing loans at September 30, 2010 compared to coverage of $74 \%$ at September 30, 2009. The decrease in this coverage ratio reflects a decrease in the allowance period over period combined with an increase in the non-performing loans from $\$ 82.4$ million at September 30, 2009 to $\$ 89.1$ million at September 30, 2010. The increase in non-performing loans from September 30, 2009 to September 30,2010 resulted from a $\$ 20.5$ million increase in renegotiated loans mostly related to CRE loans offset by an $\$ 13.8$ million decline in non-accrual loans primarily related to the $\$ 14.6$ million loan sale in the third quarter of impaired CRE and C\&I loans resulting in $\$ 10.5$ million of charge-offs with previously provided reserves of $\$ 5.4$ million. The determination of specific reserves for non-performing loans considers the value of supporting collateral and therefore, the coverage of the allowance for loan losses to non-performing loans may change over time as the portion of the loan portfolio classified as non-performing changes. The $\$ 59.0$ million allowance at September 30, 2010 represented $116 \%$ of net charge-offs for the trailing twelve months ended September 30, 2010 and $83 \%$ of annualized third quarter 2010 net charge-offs.

Real estate collateral valuation is based on an appraisal or other property evaluation. A new appraisal may be obtained during the term of a real estate loan when the repayment capacity of the borrower is deemed impaired, the bank deems the loan more dependent on the value of the collateral for repayment, when there is reason to believe that there has been a significant decline in real estate values since the date of the previous appraisal, or when specific assumptions in the previous appraisal no longer appear to be valid. New appraisals or evaluations are generally not obtained for loans that continue to perform in accordance with their original terms unless the bank determines it prudent to obtain a current valuation due to changes in the financial performance of the property, the passage of time since the original valuation, market volatility, the availability of financing from other sources than the bank, the amount of inventory of competing properties, improvements in or lack of maintenance to the subject property or competing surrounding properties, changes in zoning, or environmental contamination.

Table 13 summarizes the allowance for loan losses allocated to each major segment of the loan portfolio.

TABLE 13. ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES

|  | September |  | Percent of | December |  | Percent |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 30, |  |  | 31, | of |  |

The following table summarizes the impact of changes in various factors that affect the allowance for loan losses in each segment of the portfolio. The allowance for all segments is impacted by changes in loan balances as well as changes in historical loss rates adjusted for qualitative factors such as economic conditions. The CRE and C\&I segments of the portfolio are also impacted by changes in the risk grading distribution of the portfolio. Higher historical net charge-offs increased the required CRE and C\&I allowance during the period but were offset by changes in the risk grade distribution due primarily to the reduction of classified loans following the loan sale and the related historical loss rates applicable to each risk grade.

TABLE 14. ROLL-FORWARD OF ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES
For the Nine Months Ended September 30, 2010


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Although the allowance is allocated as described in Table 13 and Table 14, the total allowance is available to absorb actual losses in any category of the loan portfolio along with deposit account overdraft losses. Management believes the allowance for loan losses is appropriate to absorb probable credit losses associated with the loan portfolio and deposit overdrafts at September 30, 2010. In the event that management's estimation of probable losses is different from actual experience, future adjustments to the allowance may be necessary to reflect differences between original estimates of loss in previous periods and actual observed losses in subsequent periods.

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## DEPOSITS

TABLE 15. DEPOSITS

| (unaudited, dollars in thousands) | September 30, 2010 |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  | \$ Change |  | \% <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| Non-interest bearing demand | \$ | 562,770 | \$ | 545,019 | \$ | 17,751 | 3.3\% |
| Interest bearing demand |  | 493,172 |  | 450,697 |  | 42,475 | 9.4\% |
| Money market |  | 853,324 |  | 714,926 |  | 138,398 | 19.4\% |
| Savings deposits |  | 520,074 |  | 486,055 |  | 34,019 | 7.0\% |
| Certificates of deposit |  | 1,741,736 |  | 1,777,536 |  | $(35,800)$ | (2.0\%) |
| Total deposits | \$ | 4,171,076 |  | 3,974,233 | \$ | 196,843 | 5.0\% |

Deposits, which represent WesBanco's primary source of funds, are offered in various account forms at various rates through WesBanco's 112 branches in West Virginia, Ohio and Western Pennsylvania. Total deposits increased by $\$ 196.8$ million or $5.0 \%$ during the nine months ended September 30, 2010.

Money market deposits, savings deposits and demand deposits increased by $19.4 \%, 7.0 \%$ and $6.0 \%$, respectively, in the first nine months of 2010 due to continued efforts to obtain more account relationships.

The $2.0 \%$ decline in certificates of deposit is due to the effects of an overall corporate strategy designed to re-mix retail deposit relationships with a focus on overall products that can be offered at a lower cost to the bank. The decline in certificates of deposit is also impacted by customer preferences in the current low interest rate environment and other alternatives in the marketplace. WesBanco does not typically solicit brokered or other deposits out-of-market or over the internet, but does participate in the Certificate of Deposit Account Registry Service (CDARS®) program, which had $\$ 244.9$ million in total outstanding balances at September 30, 2010 of which $\$ 194.0$ million represented one way buys, as compared to $\$ 134.2$ million in total outstanding balances at December 31, 2009 as WesBanco attempts to lengthen certificate of deposit maturities to reduce sensitivity to future rising interest rates. Certificates of Deposit of $\$ 250,000$ or more were approximately $\$ 185.7$ million at September 30, 2010 as compared to $\$ 171.0$ million at December 31, 2009. Certificates of deposit of $\$ 100,000$ or more were approximately $\$ 789.4$ million at September 30, 2010 as compared to $\$ 648.6$ million at December 31, 2009, while certificates of deposit totaling approximately $\$ 807.8$ million at September 30,2010 with a cost of $1.37 \%$ are scheduled to mature within the next year. Current market rates for certificates of deposit may result in a lower total certificate of deposit cost from these maturities assuming rates stay the same and matured certificates of deposit roll into similar products. WesBanco will continue to focus on its core deposit strategies and improving its overall mix of transaction accounts to total deposits as well as offering special promotions on certain certificates of deposit maturities and savings products based on competition, sales strategies, liquidity needs and wholesale borrowing costs.

## BORROWINGS

TABLE 16. BORROWINGS
(unaudited, dollars in thousands)
Federal Home Loan Bank borrowings
Other short-term borrowings
Junior subordinated debt owed to unconsolidated
subsidiary trusts
Total borrowings

| September 30, December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | \$ Change | \% |
| \$ |  |  |  | Change |
|  | 259,179 \$ | 496,393 \$ | $(237,214)$ | (47.8\%) |
|  | 180,422 | 188,522 | $(8,100)$ | (4.3\%) |
|  | 106,027 | 111,176 | $(5,149)$ | (4.6\%) |
| \$ | 545,628 \$ | 796,091 \$ | $(250,463)$ | (31.5\%) |

Borrowings are a less significant source of funding for WesBanco and in the current yield curve environment, certain borrowings may be more expensive than other available funding sources including deposits. During the nine months ended September 30, 2010, WesBanco reduced Federal Home Loan Bank and other short-term borrowings, including federal funds purchased, utilizing funds provided by lower cost deposits or other available cash flows for their payoff. Additional maturities of $\$ 5.0$ million in the fourth quarter of 2010 may permit a further lowering of the cost of wholesale borrowings as current borrowing rates are lower, or management will use available cash to pay off these borrowings. WesBanco also redeemed a $\$ 5.0$ million trust preferred security with available cash in September at a redemption price of $105.4 \%$ of the principal plus accrued and unpaid interest. The aggregate redemption price, excluding accrued interest, totaled approximately $\$ 5.3$ million.

Other short-term borrowings, which consist of federal funds purchased, securities sold under agreements to repurchase and treasury tax and loan notes were $\$ 180.4$ million at September 30, 2010 as compared to $\$ 188.5$ million at December 31, 2009. The decrease in these borrowings have occurred primarily as a result of a $\$ 5.0$ million decrease in federal funds purchased, a $\$ 3.0$ million decrease in securities sold under agreements to repurchase and a $\$ 0.1$ million decrease in treasury tax and loan notes. A revolving line of credit, which is a senior obligation of the parent company, matured on July 31, 2010 and was subsequently renewed with the same correspondent bank on August 2, 2010. The revolving line of credit, which accrues interest at an adjusted LIBOR rate, provides for aggregated borrowings secured by a pledge of WesBanco's banking subsidiary common stock of up to $\$ 25.0$ million. There were no outstanding balances as of September 30, 2010 or December 31, 2009.

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## OFF-BALANCE SHEET ARRANGEMENTS

WesBanco enters into financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, letters of credit and affordable housing plan guarantees. Since many of these commitments expire unused or partially used, these commitments may not reflect future cash requirements. Please refer to Note 9, "Commitments and Contingent Liabilities," of the Consolidated Financial Statements and the "Loans and Credit Risk" section of this MD\&A for additional information.

## CAPITAL RESOURCES

Shareholders' equity was $\$ 608.3$ million at September 30, 2010 compared to $\$ 588.7$ million at December 31, 2009. Total equity increased due to net income available to common shareholders during the current nine-month period of $\$ 25.3$ million and $\$ 5.3$ million of other comprehensive income. The increase was partially offset by the declaration of common shareholder dividends totaling $\$ 11.2$ million.

WesBanco did not purchase any shares during the current nine-month period under an existing one million share repurchase plan. At September 30, 2010, remaining WesBanco common stock authorized to be purchased as part of the current one million share repurchase plan totaled 584,325 shares.

WesBanco is subject to regulatory promulgated leverage and risk-based capital guidelines that measure capital relative to risk-weighted assets and off-balance sheet instruments. WesBanco Bank (the "Bank"), as well as WesBanco maintain Tier 1, Total Capital and Leverage ratios well above minimum regulatory levels. There are various legal limitations under federal and state laws that limit the payment of dividends from the Bank to WesBanco. As of September 30, 2010, under FDIC regulations, WesBanco could receive, without prior regulatory approval, a dividend of up to $\$ 12.5$ million from the Bank. WesBanco seeks to continue improving its capital ratios as short-term debt matures and is paid off from investment and loan cash flows to further reduce total balance sheet size.

The following table summarizes risk-based capital amounts and ratios for WesBanco and the Bank for the periods indicated:

| (unaudited, dollars in thousands) | Minimum <br> Value (1) | Well Capitalized <br> (2) | September 30, 2010 |  |  | December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount | Ratio | Amount | Ratio |
| WesBanco, Inc. |  |  |  |  |  |  |  |
| Tier 1 Leverage | 4.00\%(3) | N/A | \$ | 420,887 | 8.17\% \$ | 410,176 | 7.86\% |
| Tier 1 Capital to Risk-Weighted | 4.00\% | 6.00\% |  | 420,887 | 11.64\% | 410,176 | 11.12\% |
| Assets |  |  |  |  |  |  |  |
| Total Capital to Risk-Weighted | 8.00\% | 10.00\% |  | 466,275 | 12.89\% | 456,492 | 12.37\% |
| Assets |  |  |  |  |  |  |  |
| WesBanco Bank, Inc. |  |  |  |  |  |  |  |
| Tier 1 Leverage | 4.00\% | 5.00\% | \$ | 396,827 | 7.73\% \$ | 391,551 | 7.52\% |
| Tier 1 Capital to Risk-Weighted | 4.00\% | 6.00\% |  | 396,827 | 11.04\% | 391,551 | 10.67\% |
| Assets |  |  |  |  |  |  |  |
| Total Capital to Risk-Weighted | 8.00\% | 10.00\% |  | 441,947 | 12.29\% | 437,608 | 11.93\% |

Assets
(1) Minimum requirements to remain adequately capitalized.
(2) Well capitalized under prompt corrective action regulations.
(3) Minimum requirement is $3 \%$ for certain highly-rated bank holding companies.

## DODD-FRANK WALL STREET REFORM AND CONSUMER PROTECTION ACT

On July 21, 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), which contains numerous and wide-ranging reforms to the structure of the U.S. financial system. Portions of the Dodd-Frank Act are effective at different times, and many of the provisions are general statements directing regulators to draft more detailed rules. Consequently, the full scope of the Dodd-Frank Act's impact on the financial system in general and WesBanco in particular cannot be predicted at this time.

As a bank holding company, WesBanco will be subjected to increased capital and management restrictions. For example, in the future, WesBanco will not be able to raise capital in the form of trust preferred securities, though existing trust preferred securities held by WesBanco will be counted as Tier 1 capital until their maturity. Minimum capital requirements also will likely be affected by the developing Basel III standards (discussed below). A provision known as the Volcker Rule will place limitations on WesBanco's ability to engage in proprietary trading, as well as its ability to sponsor or invest in hedge funds or private equity funds. A provision known as the Lincoln Rule will prevent WesBanco from engaging in certain swap transactions unless they are carried out through a separately
capitalized affiliate. Increased restrictions also will apply to transactions with and among WesBanco subsidiaries, and the Federal Reserve Board will have increased regulatory authority over subsidiaries that are not banks.

The Dodd-Frank Act makes several changes affecting the securitization markets, which may affect WesBanco's ability or desire to use those markets to meet funding or liquidity needs. One of these changes calls for federal regulators to adopt regulations requiring the sponsor of a securitization to retain at least 5 percent of the credit risk.

As a publicly traded company, WesBanco will be required to give shareholders an advisory vote on executive compensation, and, in some cases, golden parachute arrangements. The Dodd-Frank Act also calls for regulators to issue new rules relating to compensation committee independence, incentive-based compensation arrangements deemed excessive, and proxy access by shareholders.

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The Dodd-Frank Act increases the ability of the Bank and other insured depository institutions to open new branches across state lines and authorizes such institutions to pay interest on checking accounts.

The temporary increase in FDIC deposit insurance coverage, from $\$ 100,000$ to $\$ 250,000$, is made permanent. The size of the FDIC deposit insurance fund is increased by raising the minimum reserve ratio from 1.15 percent to 1.35 percent of the assessment base. The cost of raising the reserve ratio is to be borne by institutions with assets of $\$ 10$ billion or more. For institutions of all sizes, deposit insurance premiums will no longer be based on the amount of deposits; instead, they will be based on total liabilities (assets minus tangible equity). Management is currently evaluating the impact of this change but it is believed by the banking industry that this provision should be more advantageous to community banks that are not as highly dependent upon borrowings to fund their operations, as compared to larger banks.

A new government agency, the Bureau of Consumer Financial Protection, will have the authority to write rules implementing numerous consumer protection laws applicable to all banks. As an institution with assets of less than $\$ 10$ billion, the Bank will continue to be examined by the applicable banking regulators for compliance with these rules. Relating to mortgage lending, the Dodd-Frank Act requires new disclosures, verification, and restrictions, some of which are expected to limit the creation of variable-rate mortgages. In addition, the Dodd-Frank Act requires the Federal Reserve Board to write rules to limit debit card interchange fees to those "reasonable and proportional" to the cost of transactions.

## BASEL III CAPITAL STANDARDS

Since 2009, the Basel Committee on Banking Supervision has been developing a strengthened set of international capital standards for banks and bank holding companies, known as Basel III. On September 12, 2010, the Basel Committee's oversight body endorsed the main components of the Basel III reform package. The Basel III reforms are supported by the U.S. federal banking agencies and will increase both the quantity and quality of capital banks and bank holding companies are required to hold.

When Basel III is fully phased-in on January 1, 2019, banks and bank holding companies will be required to maintain: (i) a minimum Tier 1 common equity ratio of at least 4.5 percent, (ii) a minimum Tier 1 capital ratio of at least 6 percent, (iii) a minimum total capital ratio (Tier 1 and Tier 2 capital) of at least 8 percent and (iv) a non-risk-based minimum leverage ratio (Tier 1 capital to average consolidated assets) of 3 percent. Although not presented as a minimum requirement, banks and bank holding companies will not be able to pay dividends unless they have an additional "capital conservation buffer" equal to a Tier 1 common equity ratio of 2.5 percent. Adding the capital conservation buffer on top of the minimums, banks and bank holding companies will generally need a Tier 1 common
equity ratio of 7 percent, a Tier 1 capital ratio of 8.5 percent and a total capital ratio of 10.5 percent. Under Basel III, regulators would also be able to impose a "countercyclical capital buffer" during periods of excessive credit growth. The countercyclical capital buffer would be an additional Tier 1 common equity ratio of up to 2.5 percent.

Under Basel III, regulatory adjustments to common equity, such as those for mortgage servicing rights, minority interests and deferred tax assets, will generally be eliminated by January 1, 2018.

The core of the Basel III reforms will be submitted to the Group of Twenty in November 2010 for endorsement. Regulators in each participating country will be expected to implement the new requirements beginning January 1, 2013.

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## LIQUIDITY RISK

Liquidity is defined as a financial institution's capacity to meet its cash and collateral obligations at a reasonable cost. Liquidity risk is the risk that an institution's financial condition or overall safety and soundness is adversely affected by an inability, or perceived inability, to meet its obligations. An institution's obligations, and the funding sources to meet them, depend significantly on its business mix, balance sheet structure, and the cash flows of its onand off-balance sheet obligations. Institutions confront various internal and external situations that can give rise to increased liquidity risk including funding mismatches, market constraints on funding sources, contingent liquidity events, changes in economic conditions, and exposure to credit, market, operation, legal and reputation risk. WesBanco actively manages liquidity risk through its ability to provide adequate funds to meet changes in loan demand, unexpected outflows in deposits and other borrowings as well as to take advantage of market opportunities and meet operating cash needs. This is accomplished by maintaining liquid assets in the form of securities, sufficient borrowing capacity and a stable core deposit base. Liquidity is centrally monitored by WesBanco's Asset/Liability Committee ("ALCO").

WesBanco determines the degree of required liquidity by the relationship of total holdings of liquid assets to the possible need for funds to meet unexpected deposit losses and/or loan demands. The ability to quickly convert assets to cash at a minimal loss is a primary function of WesBanco's investment portfolio management. Federal funds sold and U.S. Treasury and government agency securities maturing within three months are classified as secondary reserve assets. These secondary reserve assets, combined with the cash flow from the loan portfolio and the remaining sectors of the investment portfolio, and other sources, adequately meet the liquidity requirements of WesBanco.

Securities are the principal source of short-term liquidity for WesBanco. Securities totaled $\$ 1,358.7$ million at September 30, 2010, of which $\$ 893.4$ million were classified as available-for-sale, including net unrealized pretax gains of $\$ 20.6$ million. The remaining securities were classified as held-to-maturity. At September 30, 2010, WesBanco has approximately $\$ 23.3$ million in securities scheduled to mature within one year; however, additional cash flows may be anticipated from approximately $\$ 358.0$ million in callable bonds which have call dates within the next year, from projected prepayments on mortgage-backed securities and collateralized mortgage obligations of approximately $\$ 167.2$ million based on current prepayment speeds, from loans held for sale totaling $\$ 13.1$ million, from loans scheduled to mature within the next year of $\$ 622.7$ million and from normal monthly loan repayments. At September 30, 2010, WesBanco had $\$ 89.0$ million of cash and cash equivalents, which serves as operating cash for the branches and an additional source of liquidity. Interest bearing cash was down at September 30, 2010 as compared to December 31, 2009 due to a temporary timing difference at the end of the period, however cash and cash equivalents were up in total. Sources of liquidity within the next year listed above approximate $\$ 1,273.3$ million at September 30, 2010.

Deposit flows are another principal factor affecting overall WesBanco liquidity. Deposits totaled $\$ 4.2$ billion at September 30, 2010. Deposit flows are impacted by current interest rates, products and rates offered by WesBanco versus various forms of competition, as well as customer behavior. Certificates of deposit scheduled to mature within one year totaled $\$ 807.8$ million at September 30, 2010 which includes jumbo regular certificates of deposit and jumbo CDARS® deposits totaling $\$ 225.1$ million with a weighted-average cost of $1.43 \%$ and $\$ 104.8$ million with a cost of $1.12 \%$, respectively. In addition to the historically relatively stable core deposit base, WesBanco maintains a line of credit with the FHLB as an additional funding source. Available lines of credit with the FHLB at September 30, 2010 approximated $\$ 1.006$ billion, which has increased from December 31, 2009 due to scheduled maturities and payoffs of FHLB borrowings during the first nine months of 2010. At September 30, 2010, the Bank had unpledged available-for-sale securities with an amortized cost of $\$ 515.7$ million, a portion of which is an available liquidity source, or could be pledged to secure additional FHLB borrowings. In addition, WesBanco participates in the Federal Reserve Bank's Borrower-in-Custody Program ("BIC") whereby WesBanco pledges certain consumer loans as collateral for borrowings. At September 30, 2010, WesBanco had a BIC line of credit totaling $\$ 151.0$ million, none of which was outstanding. Alternative funding sources may include the utilization of existing overnight lines of credit with third party banks totaling $\$ 145.0$ million at September 30, 2010 along with seeking other lines of credit, borrowings under repurchase agreement lines, increasing deposit rates to attract additional funds, accessing brokered deposits, or selling securities available-for-sale or certain types of loans.

Other short-term borrowings of $\$ 180.4$ million at September 30, 2010 primarily include callable repurchase agreements of $\$ 92.0$ million and several overnight sweep checking accounts for large commercial customers. There has not been a significant fluctuation in the average deposit balance of these overnight sweep checking accounts throughout the quarter. The repurchase agreements require securities to be pledged equal to or greater than the instrument's purchase price and may be called within the next year. The overnight sweep checking accounts require securities to be pledged equal to or greater than the deposit balance.

In July 2009, the FHLB began requiring securities to be specifically pledged to the FHLB and maintained in a FHLB approved custodial arrangement if the member wishes to include such securities in the maximum borrowings capacity calculation. WesBanco has elected not to specifically pledge to the FHLB otherwise unpledged securities. To increase its remaining capacity, WesBanco can at any time decide to pledge a portion of its unpledged securities to the FHLB.

The principal sources of parent company liquidity are dividends from the Bank, a total of $\$ 8.6$ million in cash and investments on hand, along with a $\$ 25$ million revolving line of credit with another bank, which had an outstanding balance of $\$ 0$ at September 30, 2010. WesBanco is in compliance with all loan covenants. There are various legal limitations under federal and state laws that limit the payment of dividends from the Bank to the parent company. As of September 30, 2010, under FDIC and state of West Virginia regulations, WesBanco could receive, without prior regulatory approval, dividends totaling $\$ 12.5$ million from the Bank.

At September 30, 2010, WesBanco had outstanding commitments to extend credit in the ordinary course of business approximating $\$ 634.2$ million, compared to $\$ 710.9$ million at December 31, 2009. On a historical basis, only a small portion of these commitments will result in an outflow of funds. Please refer to Note 9, "Commitments and Contingent Liabilities," of the Consolidated Financial Statements and the "Loans and Credit Risk" section of this MD\&A for additional information.

Federal financial regulatory agencies recently issued guidance to provide sound practices for managing funding and liquidity risk and strengthening liquidity risk management practices. The guidance recommends that financial institutions maintain a comprehensive management
process for identifying, measuring, monitoring, and controlling liquidity risk and that liquidity risk management be fully integrated into its risk management process.

Management believes WesBanco has sufficient current liquidity to meet current obligations to borrowers, depositors and others and that WesBanco's current liquidity risk management policies and procedures adequately address recently issued guidance.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The disclosures set forth in this item are qualified by the section captioned "Forward-Looking Statements" included in Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, of this report.

## MARKET RISK

The primary objective of WesBanco's Asset/Liability Committee ("ALCO") is to maximize net interest income within established policy parameters. This objective is accomplished through the management of balance sheet composition, market risk exposures arising from changing economic conditions and liquidity risk.

Market risk is defined as the risk of loss due to adverse changes in the fair value of financial instruments resulting from fluctuations in interest rates and equity prices. Management considers interest rate risk WesBanco's most significant market risk. Interest rate risk is the exposure to adverse changes in net interest income due to changes in interest rates. The relative consistency of WesBanco's net interest income is largely dependent on effective management of interest rate risk. As interest rates change in the market, rates earned on interest rate sensitive assets and rates paid on interest rate sensitive liabilities do not necessarily move concurrently. Differing rate sensitivities may arise because fixed rate assets and liabilities may not have the same maturities, or because variable rate assets and liabilities differ in the timing and/or the percentage of rate changes.

WesBanco's ALCO, comprised of senior management from various functional areas, monitors and manages interest rate risk within Board approved policy limits. Interest rate risk is monitored primarily through the use of an earnings simulation model. The model is highly dependent on various assumptions, which change regularly as the balance sheet and market interest rates change. The key assumptions and strategies employed are analyzed bi-monthly and reviewed and documented by the ALCO.

The earnings simulation model projects changes in net interest income resulting from the effect of changes in interest rates. Certain shortcomings are inherent in the methodologies used in the Bank's earnings simulation model. Forecasting changes in net interest income requires management to make certain assumptions regarding loan and security prepayment rates, bond call dates, and adjustments to non-maturing deposit rates, which may not necessarily reflect the manner in which actual yields and costs respond to changes in market interest rates. Assumptions used are based primarily on historical experience and current market rates. Security portfolio maturities and prepayments are assumed to be reinvested in similar instruments and callable bond forecasts are adjusted at varying levels of interest rates. While management believes such assumptions to be reasonable, there can be no assurance that assumed prepayment rates, callable bond forecasts and non-maturing deposit rates will approximate actual future results. Moreover, the net interest income sensitivity chart presented in Table 1, "Net Interest Income Sensitivity," assumes the composition of interest sensitive assets and liabilities existing at the beginning of the period remains constant over the period being measured and also assumes that a particular change in interest rates is reflected uniformly across the yield curve, regardless of the duration of the maturity or re-pricing of specific assets and liabilities. Since the assumptions used in the model relative to changes in interest rates are uncertain, the simulation analysis may not be indicative of actual results. In addition, the analysis may not consider all actions that management could employ in response to changes in interest rates and various earning asset and costing liability balances.

Management is aware of the significant effect inflation or deflation has upon interest rates and ultimately upon financial performance. WesBanco's ability to cope with inflation or deflation is best determined by analyzing its capability to respond to changing market interest rates, as well as its ability to manage the various elements of noninterest income and expense during periods of increasing or decreasing inflation or deflation. WesBanco monitors the level and mix of interest-rate sensitive assets and liabilities through ALCO in order to reduce the impact of inflation or deflation on net interest income. Management also controls the effects of inflation or deflation by conducting periodic reviews of the prices and terms of its various products and services, both in terms of the costs to offer the services as well as outside market influences upon such pricing, by introducing new products and services or reducing the availability of existing products and services, and by controlling overhead expenses.

Interest rate risk policy limits are determined by measuring the anticipated change in net interest income over a twelve month period assuming an immediate and sustained 100 and 200 basis point increase or decrease in market interest rates as compared to a stable rate environment or base model. WesBanco's current policy limits this exposure to a reduction of $5.0 \%$ and $12.5 \%$ or less, respectively, of net interest income from the base model over a twelve month period. The table below shows WesBanco's interest rate sensitivity at September 30, 2010 and December 31, 2009 assuming both a 100 and 200 basis point interest rate change, compared to a base model. Due to the current low interest rate environment, particularly for short-term rates, the 200 basis point decreasing change is not calculated, and instead a 300 basis point rising rate environment is shown. The policy limit for an increasing 300 basis point rising rate environment is a negative $25 \%$.

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## TABLE 1. NET INTEREST INCOME SENSITIVITY

Immediate Change in
Interest Rates
(basis points)
+300
+200
+100
-100
Per
Net Interest Inc
September 30, 20
$(0.3 \%)$
$1.1 \%$
$2.3 \%$
$(3.3 \%)$

Percentage Change in Net Interest Income from Base over One Year September 30, 2010 December 31, 2009
(0.3\%)
2.3\%
(3.3\%)
(9.6\%)
(4.7\%)
(0.8\%)

ALCO Guidelines -25.0\%

- $12.5 \%$
- $5.0 \%$
$-5.0 \%$

As per the table above, the earnings simulation model at September 30, 2010 currently projects that net interest income for the next twelve month period would decrease by $3.3 \%$ if interest rates were to fall immediately by 100 basis points, compared to a decrease of $0.8 \%$ for the same scenario as of December 31,2009 , and a decrease of $3.4 \%$ at June 30, 2010.

For rising rate scenarios, net interest income would increase by $2.3 \%, 1.1 \%$ and decrease by $0.3 \%$ if rates increased by 100,200 and 300 basis points, respectively, as compared to a decrease of $0.4 \%, 4.7 \%$ and $9.6 \%$ in a 100,200 and 300 basis point increasing rate environment as of December 31, 2009, and at June 30, 2010, increases of $2.6 \%$ for 100 basis points, $2.0 \%$ for 200 basis points and $0.8 \%$ for 300 basis points. In 2010 , the balance sheet has become more asset sensitive as compared to prior periods, although it is still anticipated that in a rapidly rising rate environment, the increase in net interest income would be lower than in a slower, more gradual increasing rate environment. This is primarily due to an anticipation of slowing prepayment speeds and the extension risk associated with certain asset types primarily residential mortgages and mortgage backed securities, having a greater impact in a 200 basis point and above rising rate environment, net of the impact of lagging deposit rates in rising interest rate environments. Of note, mortgage instruments, both loans and securities, generally exhibit a propensity to prepay at faster speeds during periods of decreasing rates, and at slower speeds when rates increase. A large percentage of our commercial loans written in the last two years in the low interest rate environment have had floor features. Variable rate commercial loans with rate floors approximated $\$ 780$ million at September 30, 2010, with an average floor of $5.3 \%$, which
represented approximately $45 \%$ of variable rate commercial loans.
The decrease in liability sensitivity between December 31, 2009 and September 30, 2010 was a result of changes in balance sheet composition primarily as certain borrowings and short-term CD's matured and were paid off during late 2009 and through the first nine months of 2010, as well as additional short-term cash generated from increasing deposits, primarily MMDA-type accounts. Such cash generated in the first quarter was used to pay down $\$ 100$ million in FHLB maturing borrowings that came due in the second quarter, and another $\$ 50$ million of FHLB borrowings in the third quarter. Also, at the parent, a $\$ 5$ million trust preferred security was paid off with available cash in September. While the Bank has been focused on reducing its funding costs, both in deposits and short-term borrowings in order to improve the net interest margin, a lengthening of maturity in certain CDARS®-type CDs also improved the former liability sensitivity position. Also, the continued reduction in fixed rate, longer-term residential mortgages, as the Bank sells most of its current fixed rate production into the secondary market, mitigates overall liability sensitivity. WesBanco's ALCO expects, absent any other management actions, that its net interest margin may be slightly negatively impacted in coming quarters by maintaining greater Bank liquidity and reinvesting cash flows from loans and investments at lower rates, along with funding floors. Rate increases are not currently anticipated in the near term, and as noted above an extended period of lower rates would likely result in a lower net interest margin.

The Bank has significant additional borrowing capacity with the FHLB of Pittsburgh, the Federal Reserve Bank of Cleveland, and various correspondent banks, and will continue to utilize these funding sources as necessary to mitigate the impact on our balance sheet of embedded options in commercial and residential loans and to lengthen liabilities to help offset mismatches in various asset maturities. Various derivative strategies may also be employed to enhance asset sensitivity in a rising rate environment, although such strategies would most likely result in a decrease to net interest income in the short term in order to improve net interest income in a longer term rising rate environment.

As an alternative to the immediate rate shock analysis, the ALCO monitors interest rate risk by ramping or increasing interest rates 200 basis points gradually over a twelve month period. WesBanco's current policy limits this exposure to $5.0 \%$ of net interest income from the base model for a twelve month period. Management believes that the ramping analysis reflects a more realistic movement of interest rates, whereas the immediate rate shock reflects a less likely scenario. The simulation model at September 30, 2010, using the 200 basis point increasing rate ramp analysis, projects that net interest income would increase $2.0 \%$ over the next twelve months, compared to a $0.9 \%$ increase at December 31, 2009.

WesBanco also periodically measures the economic value of equity, which is defined as the market value of equity in various increasing and decreasing rate scenarios. At September 30, 2010, the market value of equity as a percent of base in a 200 basis point rising rate environment indicates an increase of $3.3 \%$ as compared to a decrease of $2.5 \%$ at year end. In a 100 basis point falling rate environment, the model indicates a decrease of $5.1 \%$, as compared to a decrease of $2.9 \%$ as of December 31, 2009. WesBanco's policy is to limit such change to minus $30 \%$ for a 200 basis point change in interest rates.

## ITEM 4. CONTROLS AND PROCEDURES

EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES— WesBanco's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") have concluded that WesBanco's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended), based on their evaluation of these controls and procedures as of the end of the period covered by this Form $10-\mathrm{Q}$, are effective at the reasonable assurance level as discussed below to ensure that information required to be disclosed by WesBanco in the reports it
files under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission and that such information is accumulated and communicated to WesBanco's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

LIMITATIONS ON THE EFFECTIVENESS OF CONTROLS- WesBanco's management, including the CEO and CFO, does not expect that WesBanco's disclosure controls and internal controls will prevent all errors and all fraud. While WesBanco's disclosure controls and procedures are designed to provide reasonable assurance of achieving their objective, no control system, no matter how well conceived and operated, can provide absolute assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls.

CHANGES IN INTERNAL CONTROLS—There were no changes in WesBanco's internal control over financial reporting that occurred during our fiscal quarter ended September 30, 2010 as required to be reported by paragraph (d) of Rules 13a-15 and 15d-15 under the Securities Exchange Act of 1934, that materially affected, or are reasonably likely to materially affect, WesBanco's internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

WesBanco is involved in lawsuits, claims, investigations and proceedings which arise in the ordinary course of business. There are no such matters pending that WesBanco expects to be material in relation to its business, financial condition or results of operations.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

As of September 30, 2010, WesBanco had an active stock repurchase plan in which up to one million shares can be acquired. The plan was originally approved by the Board of Directors on March 21, 2007 and provides for shares to be repurchased for general corporate purposes, which may include a subsequent resource for potential acquisitions, shareholder dividend reinvestment and employee benefit plans. The timing, price and quantity of purchases are at the discretion of WesBanco, and the plan may be discontinued or suspended at any time. There were no general open market repurchases during the first nine months of 2010, other than those for KSOP and dividend reinvestment plans.

The following table presents the monthly share purchase activity during the quarter ended September 30, 2010:

| Total Number | Average | Total Number of | Maximum Number of |
| :---: | :---: | :---: | :---: |
| of Shares |  |  |  |
| Purchased | Price Paid <br> per Share | Shares Purchased <br> as | Shares that May Yet <br> Be Purchased Under |
|  |  | Part of Publicly <br> Announced Plans | the Plans |

Balance at June 30, 2010

July 1, 2010 to July 31, 2010

| Open market repurchases | - | - | - | 584,325 |
| :--- | ---: | ---: | ---: | ---: |
| Other transactions (1) | $22,836 \$$ | 16.77 | N/A | N/A |

August 1, 2010 to August 31, 2010

| Open market repurchases | - | - | 584,325 |
| :--- | :--- | :--- | :--- |

Other transactions (1) $3,255 \$ 15.49$ N/A N/A

September 1, 2010 to September 30, 2010

| Open market repurchases | - | - | - | 584,325 |
| :--- | ---: | ---: | ---: | ---: |
| Other transactions (1) | $2,290 \$$ | 16.06 | N/A | N/A |
| Third Quarter 2010 |  |  |  |  |
| Open market repurchases | - | - | - | 584,325 |
| Other transactions (1) | $28,381 \$$ | 16.56 | N/A | N/A |
| $\quad$ Total | $28,381 \$$ | 16.56 | - | 584,325 |

(1) Consists of open market purchases transacted in the KSOP and dividend reinvestment plans.

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## ITEM 6. EXHIBITS

10.1 Amendment to Amended and Restated Credit Agreement between JPMorgan Chase Bank, N.A. and WesBanco, Inc. (incorporated by reference to Form 8-K filed by the Registrant with the Securities and Exchange Commission on August 12, 2010).
10.2 Note Modification Agreement between JPMorgan Chase Bank, N.A. and WesBanco, Inc. (incorporated by reference to Form 8-K filed by the Registrant with the Securities and Exchange Commission on August 12, 2010).
31.1 Chief Executive Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Chief Financial Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Chief Executive Officer's and Chief Financial Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WESBANCO, INC.

Date: October 27, 2010
/s/ Paul M. Limbert
Paul M. Limbert
President and Chief Executive Officer (Principal Executive Officer)

Date: October 27, 2010
/s/ Robert H. Young
Robert H. Young
Executive Vice President and Chief
Financial Officer
(Principal Financial and Accounting Officer)

