

WOLVERINE WORLD WIDE INC /DE/  
Form 10-K  
February 26, 2008

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 29, 2007

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-6024

**WOLVERINE WORLD WIDE, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**38-1185150**  
(I.R.S. Employer Identification No.)

**9341 Courtland Drive, Rockford, Michigan**  
(Address of principal executive offices)

**49351**  
(Zip Code)

Registrant's telephone number, including area code: **(616) 866-5500**

Securities registered pursuant to Section 12(b) of the Securities Exchange Act:

|                             |  |
|-----------------------------|--|
| <u>Title of each class</u>  | <u>Name of each exchange on which registered</u> |
| Common Stock, \$1 Par Value | New York Stock Exchange                          |

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark whether the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes  No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

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Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.   X  

Indicate by check mark whether the registrant is a large accelerated filer (as defined in Exchange Act Rule 12b-2), an accelerated filer (as defined in Exchange Act Rule 12b-2), a non-accelerated filer, or a smaller reporting company (as defined in Exchange Act Rule 12b-2).

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Large accelerated filer  Accelerated filer   
Non-Accelerated filer  Smaller reporting company

(do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

Yes  No

The aggregate market value of the registrant's voting stock held by non-affiliates of the registrant based on the closing price on the New York Stock Exchange on June 15, 2007, the last business day of the registrant's most recently completed second fiscal quarter: \$1,469,385,282.

Number of shares outstanding of the registrant's Common Stock, \$1 par value (excluding shares of treasury stock) as of February 22, 2008: 50,333,597.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the definitive proxy statement for the registrant's annual stockholders' meeting to be held April 17, 2008, are incorporated by reference into Part III of this report.

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## FORWARD-LOOKING STATEMENTS

This Report on Form 10-K contains forward-looking statements that are based on management's beliefs, assumptions, current expectations, estimates and projections about the footwear business, worldwide economics and the Company itself. Statements, including without limitation, those related to: future revenue, earnings, margins, growth, cash flows, operating measurements, tax rates and tax benefits; expected economic returns; projected 2008 operating results and dividend rates; future share repurchase activity; the effect of new accounting rules and guidance; future strength of the Company; future brand positioning; seasonal sales patterns and capital requirements; ability to arrange adequate alternative sources of supply; the outcome of litigation; achievement of the Company vision; future pension expenses, contributions and costs; future marketing investments; the ability to successfully extend into new lines or categories of products, including *Merrell*® Apparel and *Patagonia*® Footwear; future growth or success in specific countries, categories or market sectors; liquidity; capital resources and market risk are forward-looking statements. In addition, words such as "anticipates," "believes," "estimates," "expects," "forecasts," "intends," "is likely," "plans," "predicts," "projects," "should," "will," variations of such words and similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("Risk Factors") that are difficult to predict with regard to timing, extent, likelihood and degree of occurrence. Therefore, actual results and outcomes may materially differ from what may be expressed or forecasted in such forward-looking statements.

Risk Factors include, but are not limited to, uncertainties relating to changes in demand for the Company's products; changes in consumer preferences or spending patterns; the cost and availability of inventories, services, labor and equipment furnished to the Company; the cost and availability of contract manufacturers; the cost and availability of raw materials, including leather and petroleum based materials; changes in planned consumer demand or at-once orders; customer order cancellations; the impact of competition and pricing by the Company's competitors; changes in government and regulatory policies; foreign currency fluctuation in valuations compared to the U.S. dollar; changes in monetary controls and valuations of the Chinese yuan renminbi and the relative value to the U.S. dollar; changes in duty structures in countries of import and export; changes in interest rates, tax laws, duties, tariffs, quotas or applicable assessments; technological developments; changes in local, domestic or international economic and market conditions; the size and growth of footwear markets; service interruptions at shipping and receiving ports; changes in the amount or severity of inclement weather; changes due to the growth of Internet commerce; popularity of particular designs and categories of footwear; the ability of the Company to manage and forecast its growth and inventories; the ability to secure and protect trademarks, patents and other intellectual property; integration of operations of newly acquired businesses; changes in business strategy or development plans; the Company's ability to adapt and compete in global apparel and accessory markets; the success of new business initiatives, including *Patagonia*® Footwear and *Merrell*® Apparel; the ability to attract and retain qualified personnel; the ability to retain rights to brands licensed by the Company; loss of significant customers; relationships with international distributors and licensees; the Company's ability to meet at-once orders; the exercise of future purchase options by the U.S. Department of Defense on previously awarded contracts; the risk of doing business in developing countries and economically volatile areas; retail buying patterns; consolidation in the retail sector; and the acceptability of U.S. brands in international markets. Additionally, concerns regarding acts of terrorism, the war in Iraq and subsequent events have created significant global economic and political uncertainties that may have material and adverse effects on consumer demand, foreign sourcing of footwear, shipping and transportation, product imports and exports and the sale of products in foreign markets. These matters are representative of the Risk Factors that could cause a difference between an ultimate actual outcome and a forward-looking statement. Historical operating results are not necessarily indicative of the results that may be expected in the future. The Risk Factors included here are not exhaustive. Other Risk



Factors exist, and new Risk Factors emerge from time-to-time, that may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results. Furthermore, the Company undertakes no obligation to update, amend or clarify forward-looking statements, whether as a result of new information, future events or otherwise.

## PART I

### **Item 1. Business.** **General.**

Wolverine World Wide, Inc. (the "Company") is a leading designer, manufacturer and marketer of a broad line of quality casual shoes, rugged outdoor and work footwear. The Company, a Delaware corporation, is the successor of a Michigan corporation of the same name, originally organized in 1906, which in turn was the successor of a footwear business established in Grand Rapids, Michigan in 1883.

Approximately 47.5 million pairs of Company branded footwear were sold during fiscal 2007, making the Company a global leader among footwear companies in the marketing of branded casual, work and outdoor footwear. The Company's products generally feature contemporary styling with proprietary technologies designed to provide maximum comfort and performance. The products are marketed throughout the world under widely recognized brand names, including *Bates*®, *Cat*® Footwear, *Harley-Davidson*® Footwear, *Hush Puppies*®, *HyTest*®, *Merrell*®, *Patagonia*® Footwear, *Sebago*® and *Wolverine*®. The Company believes that its primary competitive strengths are its well-recognized brand names, broad range of comfortable footwear, patented and proprietary designs and comfort technologies, numerous distribution channels and diversified manufacturing and sourcing base. *Cat*® is a registered trademark of Caterpillar Inc., *Harley-Davidson*® is a registered trademark of H-D Michigan, Inc. and *Patagonia*® is a registered trademark of Patagonia, Inc.

The Company's footwear is sold under a variety of brand names designed to appeal to most consumers of casual, work and outdoor footwear at numerous price points. The Company's footwear products are organized under four operating units: (i) the Wolverine Footwear Group, focusing primarily on the *Bates*®, *HyTest*® and *Wolverine*® product lines of work, outdoor, uniform and lifestyle boots and shoes, and *Wolverine*® brand apparel, (ii) the Outdoor Group, currently focusing on *Patagonia*® and *Merrell*® product lines of performance and lifestyle footwear, and *Merrell*® brand apparel, (iii) the Heritage Brands Group, focusing on the *Cat*® product lines of work and lifestyle footwear, the *Harley-Davidson*® lines of lifestyle and performance footwear, and the *Sebago*® lines of lifestyle and performance footwear, and (iv) The Hush Puppies Company, focusing on the *Hush Puppies*® brand of comfortable casual and dress footwear. The Company also licenses its brands for use on non-footwear products including apparel, eyewear, watches, socks, gloves, handbags and plush toys.

The Company's Global Operations Group is responsible for manufacturing, sourcing, distribution and customer support for the various Company brands. The Company's footwear is distributed domestically through 90 Company-owned retail stores and to numerous accounts including department stores, footwear chains, catalogs, specialty retailers, mass merchants and Internet retailers. Many of the retailers to which Wolverine distributes operate multiple storefront locations. The Company's products are marketed worldwide in nearly 200 countries and territories through Company-owned wholesale operations, licensees and distributors.



The Company, through its Wolverine Leathers Division, operates a tannery which tans pigskin leather for the shoe and leather goods industries. A significant portion of the pigskin leather tanned by the Company is used in the footwear marketed by the Company, and is also sold to Company licensees and other domestic and foreign manufacturers of footwear. In addition, Wolverine Procurement, Inc., a Company-owned subsidiary, performs skinning operations and purchases raw pigskins which it then cures and sells to outside customers for processing into pigskin leather products.

For financial information regarding the Company, see the consolidated financial statements of the Company and the notes thereto, which are attached as Appendix A to this Form 10-K. The Company has one reportable segment, Branded Footwear and Licensing. The Branded Footwear and Licensing segment is engaged in manufacturing, sourcing, licensing, marketing and distributing branded footwear and apparel, including casual shoes and apparel, dress shoes, boots, uniform shoes, work shoes and rugged outdoor footwear and apparel. The Company's Other Business units consist of its retail stores, tannery and pigskin procurement operations. Financial information regarding the Company's business segments and financial information about geographic areas is found in Note 9 to the consolidated financial statements of the Company that are attached as Appendix A to this Form 10-K.

### **Branded Footwear, Apparel and Licensing.**

The Company sources and markets a broad range of footwear styles including shoes, boots and sandals under many recognizable brand names including *Bates*®, *Cat*®, *Harley-Davidson*®, *Hush Puppies*®, *HyTest*®, *Merrell*®, *Patagonia*®, *Sebago*® and *Wolverine*®. The Company combines quality materials and skilled workmanship from around the world to produce footwear according to its specifications at both Company-owned and independent manufacturing facilities. The Company also markets *Merrell*® and *Wolverine*® brand apparel and licenses its brands for use on non-footwear products including apparel, eyewear, watches, socks, handbags and plush toys. Current significant licensing programs include *Hush Puppies*® apparel, eyewear, watches, socks, handbags and plush toys, and *Wolverine*® brand gloves, eyewear, socks and headwear.

The Company's four branded apparel, footwear and licensing operating units are described below.

1. **The Outdoor Group.** The Outdoor Group consists of *Merrell*® and *Patagonia*® Footwear and *Merrell*® Apparel. Outdoor Group products include performance outdoor and hiking footwear, casual and after-sport footwear and performance and casual *Merrell*® Apparel.

***Merrell*® Footwear.** The *Merrell*® footwear line consists primarily of technical hiking, rugged outdoor and outdoor-inspired casual footwear designed for backpacking, day hiking and everyday use. The *Merrell*® footwear line also includes the "After-Sport" category, incorporating *Merrell*® footwear's technical hiking and outdoor expertise with *Wolverine Performance Leathers*™ and other technical materials to create footwear with unique styling, performance and comfort features. *Merrell*® footwear products are sold primarily through outdoor specialty retailers, department stores and catalogs. *Merrell*® footwear is marketed in approximately 160 countries and territories worldwide.

***Merrell*® Apparel.** The *Merrell*® Apparel line consists primarily of technical outdoor and outdoor-inspired casual apparel. In addition to *Merrell*® Apparel, the Outdoor Group markets *Merrell*® packs, bags and luggage.





**Patagonia® Footwear.** In 2005, the Company entered into a license agreement providing the Company with exclusive worldwide rights to manufacture, market, distribute and sell footwear under the *Patagonia®*, *Water Girl®* and other trademarks. The Outdoor Group launched its *Patagonia®* Footwear line in Spring 2007.

2. **Wolverine Footwear Group.** The Wolverine Footwear Group encompasses footwear primarily under the *Wolverine®*, *Bates®*, and *HyTest®* brands and markets footwear designed with performance and comfort features to serve a variety of work, outdoor and lifestyle functions. The Wolverine Footwear Group also markets *Wolverine®* brand apparel.

**Wolverine® Work and Industrial Footwear.** The *Wolverine®* brand has built its reputation by offering high quality work boots and shoes that incorporate innovative technologies to deliver comfort and durability. The *Wolverine®* brand, which has been in existence for 125 years, markets work and outdoor footwear in three categories: (i) work and industrial; (ii) outdoor sport; and (iii) rugged casual. The development of *DuraShocks®* technology and *MultiShox®* technology, has allowed the *Wolverine®* brand to introduce a broad line of work footwear with a focus on comfort. The *Wolverine Fusion®*, *DuraShocks SR™* and *Wolverine Compressor®* technologies represent the Company's tradition of comfortable work and industrial footwear, a tradition that is continued and enhanced with the development of the *MultiShox®* Individual Comfort System and the new *Contour Welt™* product line. The *Wolverine®* work product line features work boots and shoes, including steel toe boots and shoes, targeting male and female industrial and farm workers. The *Wolverine®* rugged casual and outdoor sport product lines incorporate *DuraShocks®* technology and other comfort features into products designed for casual and outdoor sport use. The rugged casual line targets active lifestyles and includes trail shoes, rugged casuals and outdoor sandals. The outdoor sport line is designed to meet the demands of hunters, fishermen and other active outdoor sportsmen and women. Warmth, waterproofing and comfort are achieved through the use of *Gore-Tex®* (a registered trademark of W.L. Gore & Associates, Inc.) and *Thinsulate®* (a registered trademark of Minnesota Mining and Manufacturing Company) brand fabrics, the Company's performance leathers and patented *DuraShocks®* technologies.

**Wolverine® Apparel and Licensing.** The Wolverine Footwear Group markets a line of work and rugged casual *Wolverine®* brand apparel. In addition, the *Wolverine®* brand is licensed for use on eyewear, headwear, gloves and socks.

**Bates® Uniform Footwear.** The Bates Uniform Footwear Division is an industry leader in supplying footwear to military and civilian uniform users. The Bates Uniform Footwear Division utilizes *DuraShocks®*, *DuraShocks SR™*, *CoolTech®* and other proprietary comfort technologies in the design of its military-style boots and oxfords including the *Bates®*, *Enforcer Series®* and *Special Ops™* footwear lines. The Bates Uniform Footwear Division contracts with the U.S. Department of Defense and the militaries of several foreign countries to supply military footwear. Civilian uniform uses include police, security, postal, restaurant and other industrial occupations. Bates Uniform Footwear Division's products are also distributed through specialty retailers and catalogs.

**HyTest® Safety Footwear.** The *HyTest®* product line consists primarily of high-quality work boots and shoes designed to protect industrial workers from foot injuries. *HyTest®* footwear incorporates various specialty safety features into its product lines,



including steel toe, composite toe, metatarsal guards, electrical hazard, static dissipating and conductive footwear to protect against hazards of the workplace. In addition, *HyTest*® brand footwear incorporates features such as *FootRests*® comfort technology to provide comfort together with safety for working men and women. *HyTest*® footwear is distributed primarily through a network of independently-owned *Shoemobile*® mobile truck retail outlets providing direct sales of the Company's occupational and work footwear brands to workers at industrial facilities and also through direct sales arrangements with large industrial customers.

3. **The Heritage Brands Group.** The Heritage Brands Group consists of *Caterpillar*® Footwear, *Harley-Davidson*® Footwear and *Sebago*® Footwear. *Sebago*® Footwear was recently added to the Heritage Brands Group.

***Caterpillar*® Footwear.** Pursuant to a license arrangement with Caterpillar Inc., the Company has exclusive worldwide rights to manufacture, market and distribute footwear under the *Caterpillar*®, *Cat & Design*®, *Walking Machines*® and other trademarks. The Company believes the association with *Cat*® equipment enhances the reputation of its footwear for quality, ruggedness and durability. *Cat*® brand footwear products include work boots and shoes, sport boots, rugged casuals and lifestyle footwear, including lines of work and casual footwear featuring *iTechnology*™ and *Hidden Tracks*® comfort features. In addition, the Company also manufactures and markets *Cat*® *Marine Power*® footwear, designed for industrial and recreational marine uses. *Cat*® footwear products target work and industrial users and active lifestyle users. *Cat*® footwear is marketed in approximately 135 countries and territories worldwide. *Cat*®, *Caterpillar*®, *Cat & Design*®, *Walking Machines*® and *Marine Power*® are registered trademarks of Caterpillar Inc.

***Harley-Davidson*® Footwear.** Pursuant to a license arrangement with the Harley-Davidson Motor Company, the Company has the exclusive right to manufacture, market, distribute and sell *Harley-Davidson*® brand footwear throughout the world. *Harley-Davidson*® brand footwear products include motorcycle, casual, fashion, work and western footwear for men, women and children. *Harley-Davidson*® footwear is sold globally through a network of independent *Harley-Davidson*® dealerships as well as through department stores and specialty retailers. *Harley-Davidson*® is a registered trademark of H-D Michigan, Inc.

***Sebago*® Footwear.** The *Sebago*® product line consists primarily of performance nautical and American-inspired casual footwear for men and women such as boat shoes and handsewn loafers that have been manufactured and distributed since 1946. Highly recognized *Sebago*® line extensions include *Sebago Docksides*®, *Sebago Drysides*™, *Sebago Campsides*™ and *Athletic Marine*. The *Sebago*® product line is marketed in approximately 110 countries and territories worldwide. The *Sebago*® manufacturing and design tradition of quality componentry, durability, comfort and "Americana" heritage is further supported by targeted distribution to better-grade independent, marine and department store retailers throughout the world.

4. **The Hush Puppies Company.** Since 1958, the *Hush Puppies*® brand has been a leader in the casual footwear market. The brand offers shoes and boots for men, women and children, and is marketed in approximately 130 countries and territories. The modern styling is complemented by a variety of comfort features and proprietary technologies that have earned the



brand its reputation for comfort. In addition, the *Hush Puppies*® brand is licensed for use on apparel, eyewear, handbags, socks, watches and plush toys.

### **Other Businesses.**

In addition to manufacturing, sourcing, marketing and distributing the Company's footwear and apparel products as reported in the Branded Footwear and Licensing segment, the Company also (i) operates a Company-owned pigskin tannery through its Wolverine Leathers Division, (ii) purchases and cures raw pigskins for sale to various customers through its wholly-owned subsidiary Wolverine Procurement, Inc., and (iii) operates 90 domestic retail footwear stores.

1. **The Wolverine Leathers Division.** The Wolverine Leathers Division produces and markets pigskin leathers primarily for use in the footwear industry. *Wolverine Leathers & Design*® brand products are primarily manufactured in the Company's pigskin tannery located in Rockford, Michigan. The Company believes pigskin leathers offer superior performance and advantages over cowhide leathers. The Company's waterproof and stain resistant leathers are featured in some of the Company's domestic footwear lines and many products offered by the Company's international licensees and distributors. Wolverine performance leathers are also featured in certain outside brands of athletic and outdoor footwear.

2. **Wolverine Procurement, Inc.** Wolverine Procurement, Inc. performs skinning operations and purchases raw pigskins from third parties, which it cures and sells to the Wolverine Leathers Division and to outside customers for processing into pigskin leather products.

3. **Wolverine Retail.** The Company operates 90 domestic retail shoe stores as of February 2008. These stores are under the *Hush Puppies*®, *Hush Puppies and Family*SM, *Track'N Trail*®, *Rockford Footwear Depot*® and *Merrell*® names. Both the *Rockford Footwear Depot*® and *Track'N Trail*® retail formats carry a large selection of Company branded footwear featuring such brands as *Wolverine*®, *Merrell*®, *Hush Puppies*®, *Cat*®, *Patagonia*®, *Sebago*® and *Harley-Davidson*®. The Company also operates direct-to-customer retail websites, including [www.upfootgear.com](http://www.upfootgear.com), [www.trackandtrail.com](http://www.trackandtrail.com), [www.catfootwear.com](http://www.catfootwear.com), [www.hushpuppies.com](http://www.hushpuppies.com), [www.sebago.com](http://www.sebago.com) and [www.merrell.com](http://www.merrell.com).

### **Marketing.**

The Company's overall marketing strategy is to develop brand-specific plans and related promotional materials for the United States and international markets to foster a differentiated and consistent image for each of the Company's core brands. Each brand group has its own marketing personnel who develop the marketing strategy for products within that group. Marketing campaigns and strategies vary by brand and may target accounts and/or end users as they strive to increase overall brand awareness for the Company's branded products. The Company's advertisements typically emphasize fashion, comfort, quality, durability, functionality and other performance and lifestyle aspects of the Company's products. Components of the brand-specific plans vary and may include print, radio and television advertising, event sponsorships, in-store point of purchase displays, promotional materials, and sales and technical assistance.

The Company's brand groups provide its international licensees and distributors with creative direction and materials to convey consistent messages and brand images. Examples of marketing assistance that may be provided by the Company to its licensees and distributors are (i) direction on the



categories of footwear to be promoted, (ii) photography and layouts, (iii) broadcast advertising, including commercials and film footage, (iv) point of purchase presentation specifications, blueprints and packaging, (v) sales materials, and (vi) consulting on retail store layout and design. The Company believes its brand names provide a competitive advantage and the Company makes significant expenditures on marketing and promotion to support the position of its products and enhance brand awareness.

### **Domestic Sales and Distribution.**

The Company uses a wide variety of domestic distribution channels to distribute its branded footwear products. To meet the diverse needs of its broad customer base, the Company uses the following distribution strategies.

Traditional wholesale distribution is used to service department stores, large footwear chains, specialty retailers, catalogs, independent retailers and uniform outlets. A dedicated sales force and customer service team, advertising and point of purchase support, and in-stock inventories are used to service these accounts.

Volume direct programs provide footwear at competitive prices with limited marketing support. These programs service major retail, mail order, mass merchant and government customers.

A network of independent *Shoemobile*® distribution outlets is used to distribute the Company's work and occupational footwear at industrial facilities.

The Company solicits all branches of the United States military and enters bids for contracts to supply specific footwear products. Such contracts typically contain future purchase options that are not required to be exercised.

In addition to its wholesale activities, the Company also operates a domestic retail operation as described above. The Company continues to develop various programs, both independently and with its retail customers, for the distribution of its products.

A broad distribution base insulates the Company from dependence on any one customer. No customer of the Company accounted for more than 10% of the Company's revenue in fiscal 2007.

The Company experiences moderate fluctuations in sales volume during the year as reflected in quarterly revenue (and taking into consideration the 16 weeks or 17 weeks included in the fourth accounting period versus the 12 weeks included in the first three accounting periods). The Company also experiences some fluctuation in its levels of working capital, typically including an increase in working capital requirements near the end of the third quarter. The Company provides working capital for such fluctuations through internal financing and through a revolving credit agreement that the Company has in place. The Company expects current seasonal sales patterns to continue in future years.

### **International Operations and Global Licensing.**

The Company records revenue from foreign sources through a combination of (i) sales of branded footwear products generated from the Company's owned operations in Canada, the United Kingdom, Austria, Finland, France, Germany, Italy, The Netherlands, Spain, Sweden and Switzerland and from sales to international distributors for certain markets and businesses, and (ii) from royalty income through a network of independent licensees and distributors. The Company's owned operations include Hush





Puppies (UK) Ltd., Wolverine Europe B.V. (formerly known as Merrell Europe B.V.), Merrell (Europe) Limited, Wolverine Europe Limited and Wolverine World Wide Corporation, Inc. (formerly known as Hush Puppies Canada Footwear, Ltd.). The Company's owned operations are located in markets where the Company believes it can gain a strategic advantage.

The Company derives royalty income from sales of products (primarily Company footwear) bearing the *Hush Puppies*®, *Wolverine*®, *Bates*®, *Merrell*®, *Sebago*® and other trademarks by independent distributors and licensees. The Company also derives royalty income from sales of footwear bearing the *Cat*® and *Harley-Davidson*® trademarks through foreign distributors. License and distribution arrangements enable the Company to develop sales in international markets without the capital commitment required to maintain related foreign operations, employees, inventories or localized marketing programs.

The Company continues to develop a global network of licensees and distributors to market its footwear brands. The Company assists in designing products that are appropriate to each foreign market but are consistent with the global brand position. Independent licensees and distributors purchase goods from either the Company or authorized third-party manufacturers pursuant to distribution agreements or manufacture branded products consistent with Company standards pursuant to license agreements. Distributors and licensees are responsible for independently marketing and distributing Company branded products in their respective territories, with product and market support provided by the Company.

### **Manufacturing and Sourcing.**

The Company controls the sourcing and/or manufacture of approximately 73% of the pairs of footwear marketed under the Company's brand names globally. The balance is controlled directly by the Company's licensees. Of the pairs purchased by the Company, approximately 89% are purchased or sourced from third parties, with the remainder produced at Company-operated facilities. Footwear produced by the Company is manufactured at Company-operated facilities in several domestic and certain affiliated foreign facilities located in Michigan, Arkansas, and the Dominican Republic. For some of the Company-produced footwear, a "twin plant" concept is utilized whereby a majority of the labor intensive cutting and fitting construction of the "upper" portion of shoes and boots is performed at the Company's facilities in the Dominican Republic and Arkansas, and the technology intensive construction, or "bottoming," is performed primarily at the Company's Michigan facilities.

The Company's factories each have the flexibility to produce a variety of footwear, which departs from the industry's historical practice of dedicating a given facility to production of specific footwear products. This flexibility allows the Company to quickly respond to changes in market preference and demand. The Company currently produces military footwear and work, casual and dress casual footwear in its owned facilities.

The Company sources a majority of its footwear from a variety of foreign manufacturing facilities in the Asia-Pacific region, South America and India. The Company maintains technical offices in the Asia-Pacific region to facilitate the sourcing and importation of quality footwear. The Company has established guidelines for each of its third-party manufacturers in order to monitor product quality, labor practices and financial viability. In addition, the Company has adopted "Engagement Criteria for Partners & Sources" to require that its domestic and foreign manufacturers, licensees and distributors use ethical business standards, comply with all applicable health and safety laws and regulations, are committed to environmentally safe practices, treat employees fairly with respect to wages, benefits and working conditions, and do not use child or prison labor.



The Company's owned manufacturing operations allow the Company to (i) reduce its production lead time, enabling it to quickly respond to market demand and reduce inventory risk, (ii) lower freight and shipping costs, and (iii) closely monitor product quality. The Company's foreign manufacturing strategy allows the Company to (a) benefit from lower manufacturing costs and state-of-the-art manufacturing facilities, (b) source the highest quality raw materials from around the world, and (c) avoid additional capital expenditures necessary for owned factories and equipment. The Company believes that its overall global manufacturing strategy gives the Company the flexibility to properly balance the need for timely shipments, high quality products and competitive pricing.

The Company owns and operates a pigskin tannery through its Wolverine Leathers Division. The Company and its licensees receive a majority of their pigskin leather requirements from the tannery.

The Company's principal required raw material is quality leather, which it purchases from a select group of domestic and offshore suppliers, including the Company's tannery. The global availability of common upper materials and specialty leathers eliminates any reliance by the Company upon a sole supplier. The Company currently purchases the vast majority of the raw pigskins used in a significant portion of its tannery operations from one domestic source. This source has been a reliable and consistent supplier for over 30 years. Alternative sources of pigskin are available; however the price, processing and/or product characteristics are less advantageous to the Company. The Company purchases all of its other raw materials and component parts from a variety of sources, none of which is believed by the Company to be a dominant supplier.

The Company is subject to the normal risks of doing business abroad due to its international operations, including the risk of expropriation, acts of war or terrorism, political disturbances and similar events, the imposition of trade barriers, quotas, tariffs and duties, loss of most favored nation trading status and currency and exchange rate fluctuations. With respect to international sourcing activities, management believes that over a period of time, it could arrange adequate alternative sources of supply for the products currently obtained from its foreign suppliers. A sustained disruption of such sources of supply could have an adverse impact on the Company's operations and financial condition.

#### **Trademarks, Licenses and Patents.**

The Company holds a significant portfolio of registered and common law trademarks that identify its branded footwear and apparel products. The owned trademarks that are most widely used by the Company include *Hush Puppies*®, *Wolverine*®, *Bates*®, *Wolverine Fusion*®, *DuraShocks*®, *MultiShox*®, *Wolverine Compressor*®, *Hidden Tracks*®, *iTechnology*™, *Bounce*®, *Comfort Curve*®, *HyTest*®, *Merrell*®, *Continuum*®, *Sebago*®, *Q-Form*® and *Track 'N Trail*®. Pigskin leather produced by the Company's Wolverine Leathers Division is sold under the trademarks *Wolverine Leathers & Design*®, *Wolverine Warrior Leather*®, *Weather Tight*® and *All Season Weather Leathers*™. The Company has obtained license rights to manufacture, market and distribute footwear throughout the world under the *Cat*®, *Harley-Davidson*® and *Patagonia*® trademarks, and the right to manufacture, market and distribute footwear in the United States and other countries under the *Stanley*® trademark, all pursuant to license arrangements with the respective trademark owners. The Company's license agreement for *Stanley*® footwear will terminate effective June 30, 2008. The *Cat*® footwear license has a current term extending through December 2011. The *Harley-Davidson*® footwear license is long term and extends for more than five years. The *Patagonia*® Footwear license extends for more than five years and also includes conditional renewal options. All of these license agreements are subject to early termination provisions.



The Company believes that its products are identified by consumers by its trademarks and that its trademarks are valuable assets. The Company is not aware of any infringing uses or any prior claims of ownership of its trademarks that could materially affect its current business. It is the policy of the Company to pursue registration of its primary marks whenever practicable and to vigorously defend its trademarks against infringement or other threats. The Company also holds many design and utility patents, copyrights and various other proprietary rights. The Company vigorously protects its proprietary rights under applicable laws.

### **Order Backlog.**

At February 16, 2008, the Company had an order backlog of approximately \$389 million compared with an order backlog of approximately \$354 million at February 17, 2007, determined on a basis consistent with the current year. Substantially all of the backlog relates to demand for products expected to be shipped in 2008. Orders in backlog are subject to cancellation by customers and to changes in planned customer demand or at-once orders. The backlog at a particular time is affected by a number of factors, including seasonality, retail conditions, expected customer demand, product availability and the schedule for the manufacture and shipment of products. Accordingly, a comparison of backlog from period to period is not necessarily meaningful and may not be indicative of eventual actual shipments.

### **Competition.**

The Company's footwear lines are manufactured and marketed in a highly competitive environment. The Company competes with numerous domestic and foreign marketers, manufacturers and importers of footwear, some of which are larger and have greater resources than the Company. The Company's major competitors for its brands of footwear are located in the United States and Europe. The Company has at least thirty major competitors in connection with the sale of its casual, work and outdoor footwear. Product performance and quality, including technological improvements, product identity, competitive pricing and ability to control costs, and the ability to adapt to style changes are all important elements of competition in the footwear markets served by the Company. The footwear industry in general is subject to changes in consumer preferences. The Company strives to maintain its competitive position through promotion of brand awareness, manufacturing and sourcing efficiencies, and the style, comfort and value of its products. Future sales by the Company will be affected by its continued ability to sell its products at competitive prices and to meet shifts in consumer preferences.

Because of the lack of reliable published statistics, the Company is unable to state with certainty its position in the footwear industry. Market shares in the non-athletic footwear industry are highly fragmented and no one company has a dominant market position.

### **Research and Development.**

In addition to normal and recurring product development, design and styling activities, the Company engages in research and development related to the development of new production techniques and to improving the function, performance, reliability and quality of its branded footwear and other products. The Company's continuing relationship with the Biomechanics Evaluation Laboratory at Michigan State University, for example, has led to specific biomechanical design concepts, such as *Bounce*®, *DuraShocks*® and *Hidden Tracks*® comfort technologies, that have been incorporated in the Company's footwear. While the Company continues to be a leading developer of footwear innovations, research and development costs do not represent a material portion of operating expenses.



### **Environmental Matters.**

Compliance with federal, state and local provisions which have been enacted or adopted regulating the discharge of materials into the environment, or otherwise relating to the protection of the environment have not had, nor are they expected to have, any material effect on the capital expenditures, earnings or competitive position of the Company and its subsidiaries. The Company uses and generates certain substances and wastes that are regulated or may be deemed hazardous under certain federal, state and local regulations with respect to the environment. The Company from time to time works with federal, state and local agencies to resolve cleanup issues at various waste sites and other regulatory issues.

### **Employees.**

As of December 29, 2007, the Company had approximately 4,651 domestic and foreign production, office and sales employees. Approximately 667 employees were covered by four union contracts expiring at various dates through April 30, 2009. The Company presently considers its employee relations to be good.

### **Available Information.**

Information about the Company, including the Company's Code of Conduct & Compliance, Corporate Governance Guidelines, Director Independence Standards, Accounting and Finance Code of Ethics, Audit Committee Charter, Compensation Committee Charter, and Governance Committee Charter, is available at its website, [www.wolverineworldwide.com](http://www.wolverineworldwide.com). Printed copies of the documents listed above are available, without charge, by writing to the Company at 9341 Courtland Drive, N.E., Rockford, Michigan 49351, Attention: General Counsel.

The Company also makes available on or through its website, free of charge, the Company's annual report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, and amendments to those reports (along with certain other Company filings with the Securities and Exchange Commission ("SEC")) as soon as reasonably practicable after electronically filing such material with, or furnishing it to, the SEC. These materials are also accessible on the SEC's website at [www.sec.gov](http://www.sec.gov).

### **Item 1A. Risk Factors.**

#### **Impact of Consumer Spending Patterns.**

The success of the Company's operations depends to a significant extent upon a number of factors affecting disposable consumer income, both domestic and foreign, including economic conditions and factors such as employment, business conditions, interest rates and taxation. In addition, consumer spending patterns may be affected by changes in the amount or severity of inclement weather, the acceptability of U.S. brands in international markets and the growth or decline of global footwear markets. The Company's business, results of operations and financial condition may be adversely affected by changes in consumer spending or economic conditions.

#### **Competition and Changes in Consumer Preferences.**

The Company competes with numerous other marketers of footwear, some of which are larger and have greater resources than the Company. Product performance and quality, including technological





improvements, product identity, competitive pricing and the ability to adapt to style changes are all important elements of competition in the footwear industry. The footwear industry in general is subject to changes in consumer preferences with respect to the popularity of particular designs and categories of footwear. The Company strives to maintain and improve its competitive position through promotion of brand awareness, sourcing efficiencies, and the style, comfort and value of its products. Future sales by the Company will be affected by its continued ability to sell its products at competitive prices and to meet shifts in consumer preferences. If the Company is unable to respond effectively to competitive pressures and changes in consumer spending, the Company's business, results of operations and financial condition will be adversely affected.

### **Inventory Management.**

The Company's ability to manage its inventories properly is an important factor in its operations. Inventory shortages can impede the Company's ability to meet at-once orders and can adversely affect the timing of shipments to customers and diminish brand loyalty. Conversely, excess inventories can result in increased interest costs as well as lower gross margins due to the necessity of lowering prices in order to liquidate excess inventories. If the Company is unable to effectively manage its inventory, its business, results of operations and financial condition will be adversely affected.

### **Dependence on Foreign Manufacturers.**

The Company currently sources most of its footwear from third party manufacturers in foreign countries, predominantly China. As is common in the industry, the Company does not have long-term contracts with its foreign footwear manufacturers. The Company is a major customer of many of the third party manufacturers from which it sources products. There can be no assurance, however, that the Company will not experience difficulties with such manufacturers, including reduction in the availability of production capacity, failure to meet production deadlines or increases in manufacturing costs. The Company's future results will depend partly on its ability to maintain positive working relationships with its third party manufacturers.

Foreign manufacturing is subject to a number of risks, including work stoppages, transportation delays and interruptions, political instability, foreign currency fluctuations, changing economic conditions, expropriation, nationalization, the imposition of tariffs, import and export controls and other non-tariff barriers and changes in governmental policies. The possibility exists that trade relations with China and other countries where the Company sources its products will worsen or that China will shift its manufacturing capacity away from footwear to other industries. Any of these events could have an adverse effect on the Company's business, results of operations and financial condition.

Changes in monetary controls and valuations of the Chinese yuan renminbi and the currencies of other countries from which the Company sources, and their relative value to the U.S. Dollar could have an adverse effect on the Company's business, results of operations and financial condition.

The Company cannot predict whether additional United States or foreign customs quotas, duties, taxes or other changes or restrictions will be imposed upon the importation of non-domestically produced products in the future or what effect such actions could have on the Company's business, financial condition or results of operations.

### **Suppliers and Service Providers.**

The Company's ability to competitively price its products depends on the cost of footwear components, services, labor, equipment and raw materials, including leather and materials used in the production of outsoles. The cost of services and materials is subject to change based on the availability and market conditions that are difficult to predict. Conditions such as diseases affecting the availability of leather affect the cost of the footwear marketed by the Company. In addition, the Company's shipping costs are affected by fuel prices and numerous other factors such as the possibility of service interruptions at shipping and receiving ports.

The Company purchases pigskins for its tannery operations from a single domestic source pursuant to short-term contracts. Although this source has been a reliable and consistent supplier for over 30 years, there are no assurances that it will continue as a supplier. Failure of this source to continue to supply the Company with pigskin or to supply the Company with pigskin on less favorable terms could have a negative impact on the Company's business, results of operations and financial condition.

### **Customers.**

The Company's financial success is directly related to the willingness of its customers to continue to purchase its products. The Company does not typically have long-term contracts with its customers. Sales to the Company's customers are generally on an order-by-order basis and are subject to rights of cancellation and rescheduling by the customers. Failure to fill customers' orders in a timely manner could harm the Company's relationships with its customers. Furthermore, if any of the Company's major customers experience a significant downturn in its business, or fails to remain committed to the Company's products or brands, then these customers may reduce or discontinue purchases from the Company, which could have an adverse effect on the Company's business, results of operations and financial condition.

The Company sells its products to wholesale customers and extends credit based on an evaluation of each customer's financial condition, usually without requiring collateral. The financial difficulties of a customer could cause the Company to stop doing business with that customer or reduce its business with that customer. The Company's inability to collect from its customers or a cessation or reduction of sales to certain customers because of credit concerns could have an adverse effect on the Company's business, results of operations and financial condition.

The recent trend toward consolidation in the retail industry could lead to customers seeking more favorable terms of purchase from the Company and could lead to a decrease in the number of stores that carry the Company's products.

The Company has been awarded a number of U.S. Department of Defense contracts that include future purchase options for *Bates*® footwear. Failure to exercise these purchase options by the Department of Defense or the failure of the Company to secure future U.S. Department of Defense contracts could have an adverse effect on the Company's business, results of operations and financial condition.

The Company's products are sold in many international markets through independent licensees or distributors. Failure by the Company's licensees or distributors to meet planned annual sales goals could have an adverse effect on the Company's business, results of operations and financial condition, and it may be difficult and costly to locate an acceptable substitute distributor or licensee. If a change in distributors becomes necessary, the Company may experience increased costs, as well as substantial disruption and a resulting loss of sales and brand equity in that market.



In addition, changes in the channels of distribution such as the growth of Internet commerce and the trend toward the sale of private label products by major retailers could have an adverse effect on the Company's business, results of operations and financial condition.

### **Implementation of Growth Strategy.**

As part of its growth strategy, the Company seeks to enhance the positioning of its brands and to extend its brands into complementary product categories and consumer groups, to expand geographically, and to improve operational performance. There can be no assurance that we will be able to successfully implement any or all of these growth strategies, which could have an adverse effect on the Company's business, results of operations and financial condition. There is no assurance that the *Patagonia*® Footwear initiative and the Company's expansion into apparel will be successful. The Company has invested substantial resources into these two product launches and the failure of either or both could have an adverse effect on the Company's business, results of operations and financial condition.

### **Reputational Risks.**

The Company requires its independent contract manufacturers, distributors, licensees and others with which it does business to comply with the Company's standards relating to working conditions and other matters. If a party with which the Company does business is found to have violated the Company's standards, the Company could receive negative publicity that could damage its reputation and negatively affect the value of its brands.

### **Information Technology.**

The Company's technology systems are critical to the operations of its business. Any interruption, impairment or loss of data integrity or malfunction of these systems could severely impact the Company's business, including delays in product fulfillment and reduced efficiency in operations. In addition, costs and potential problems and interruptions associated with the implementation of new or upgraded systems or with maintenance or adequate support of existing systems could also disrupt or reduce the efficiency of our operations.

### **Government/Regulation.**

The Company's business is affected by changes in government and regulatory policies in the United States and on a global basis. Changes in interest rates, tax laws, duties, tariffs and quotas could have a negative impact on the Company's ability to produce and market footwear at competitive prices.

### **Global Political and Economic Uncertainty.**

Concerns regarding acts of terrorism, the war in Iraq and subsequent events have created significant global economic and political uncertainties that may have material and adverse effects on consumer demand, foreign sourcing of footwear, shipping and transportation, product imports and exports and the sale of products in foreign markets. The Company is subject to risks in doing business in developing countries and economically volatile areas.

### **Currency.**

Foreign currency fluctuation in valuations compared to the U.S. Dollar, changes in monetary controls and valuations, and the relative value to the U.S. dollar affect the Company's profitability. For a



more detailed discussion of risk relating to foreign currency fluctuation, see Item 7A, *Quantitative and Qualitative Disclosures About Market Risk*.

### **Protection of Intellectual Property; Continuation of Licensing Agreements.**

The Company invests significant resources to develop and protect its intellectual property. The Company's ability to remain competitive is dependent upon its continued ability to secure and protect trademarks, patents and other intellectual property rights. In addition, some of the Company's branded footwear operations are operated pursuant to licensing agreements with third party trademark owners. These agreements are subject to early termination for breach. Expiration or early termination of any of these license agreements by the licensor could have a material adverse effect on the Company's business, results of operations and financial condition.

### **Integration of Newly Acquired Businesses.**

The Company may make strategic acquisitions in the future and cannot assure that it will be able to successfully integrate the operations of newly-acquired businesses into the Company's current operations. The failure to integrate newly acquired businesses or the inability to make suitable strategic acquisitions in the future could have an adverse effect on the Company's business, results of operations and financial condition.

### **Litigation and Regulatory Proceedings.**

The Company is a defendant from time to time in lawsuits and regulatory actions relating to its business. Due to the inherent uncertainties of litigation and regulatory proceedings, the Company cannot accurately predict the ultimate outcome of any such proceedings. An unfavorable outcome could have an adverse impact on the Company's business, financial condition and results of operations. In addition, regardless of the outcome of any litigation or regulatory proceedings, such proceedings are expensive and may require that the Company devote substantial resources and executive time to defend the Company.

### **Anti-Takeover Provisions.**

Provisions of the Company's certificate of incorporation and bylaws, as well as provisions of Delaware law, could discourage, delay or prevent a merger, acquisition or other change in control of the Company. These provisions are intended to protect stockholders' interests by providing the Board of Directors a means to attempt to deny coercive takeover attempts or to negotiate with a potential acquirer in order to obtain more favorable terms. Such provisions include a board of directors that is classified so that only one-third of directors stand for election each year. These provisions could also discourage proxy contests and make it more difficult for stockholders to elect directors and take other corporate actions.

### **Attraction and Retention of Qualified Personnel.**

The Company is dependent on the efforts and abilities of its senior executive officers. While the Company believes that its senior management team has significant depth and that appropriate senior management succession plans are in place, the loss of one or more members of senior executive management or the failure to successfully implement succession planning could have an adverse effect on the Company, its results of operations and financial condition. The Company's future success also depends on its ability to identify, attract and retain additional qualified personnel. While the Company has historically been successful in attracting and retaining key employees, competition for such employees in





the footwear industry is intense and failure to retain or attract key employees could adversely impact the Company.

**Item 1B. Unresolved Staff Comments.**

None.

**Item 2. Properties.**

The Company operates its domestic administration, sales and marketing operations primarily from an owned facility of approximately 225,000 square feet in Rockford, Michigan. The Company's manufacturing and tanning operations are primarily conducted at a combination of leased and owned facilities in Arkansas, Michigan and the Dominican Republic. The Company operates its warehousing operations primarily through owned warehouses in Rockford, Michigan, totaling approximately 475,000 square feet, a leased warehouse in Cedar Springs, Michigan, of approximately 356,000 square feet and a leased warehouse in Howard City, Michigan, of approximately 460,000 square feet.

The Company also leases and owns various other offices and warehouses in the United States to meet its operational requirements. In addition, the Company's subsidiary, Hush Puppies Retail, Inc., operates retail stores through leases with various third-party landlords. International operations are conducted in Canada, the United Kingdom, and Europe through leased warehouses, offices and showrooms. The Company believes that its current facilities are suitable and adequate for its current needs.

**Item 3. Legal Proceedings.**

The Company is involved in litigation and various legal matters arising in the normal course of business, including certain environmental compliance activities. The Company has considered facts related to legal and regulatory matters and opinions of counsel handling these matters, and does not believe the ultimate resolution of such proceedings will have a material adverse effect on the Company's financial condition or future results of operations.

**Item 4. Submission of Matters to a Vote of Security Holders.**

No matter was submitted to a vote of security holders, through the solicitation of proxies or otherwise, during the fourth quarter of the fiscal year covered by this report.

**Supplemental Item. Executive Officers of the Registrant.**

The following table lists the names and ages of the Executive Officers of the Company and the positions presently held with the Company. The information provided below the table lists the business experience of each such Executive Officer during the past five years. All Executive Officers serve at the pleasure of the Board of Directors of the Company, or if not appointed by the Board of Directors, they serve at the pleasure of management.

| <u>Name</u>           | <u>Age</u> | <u>Positions held with the Company</u>                          |
|-----------------------|------------|---|
| Kenneth A. Grady      | 51         | General Counsel and Secretary                                   |
| Stephen L. Gulis, Jr. | 50         | Executive Vice President, Chief Financial Officer and Treasurer |
| Blake W. Krueger      | 54         | Chief Executive Officer and President                           |
| Pamela L. Linton      | 58         | Senior Vice President of Human Resources                        |
| Nicholas P. Ottenwess | 45         | Vice President of Finance and Corporate Controller              |
| James D. Zwiers       | 40         | Senior Vice President   |

Kenneth A. Grady has served the Company as General Counsel and Secretary since October 2006. During 2006, he was President and shareholder of the law firm K.A. Grady PC. During 2005, he served as Vice President, General Counsel and Secretary of PC Connection, Inc., a direct marketer of information technology products and solutions. From 2004 to 2005, Mr. Grady served as Executive Vice President of Administration, General Counsel and Secretary of KB Toys, Inc., a specialty toy retailer. From 2001 to 2004, he served as Vice President, General Counsel and Secretary of KB Toys, Inc.

Stephen L. Gulis, Jr., has served the Company as Executive Vice President, Chief Financial Officer and Treasurer since April 1996. Mr. Gulis will be taking on the role of Executive Vice President and President of the Company's Global Operations Group upon the appointment and integration of a new Chief Financial Officer. From 1994 to April 1996 he served as Vice President and Chief Financial Officer. From 1993 to 1994 he served as Vice President of Finance and Corporate Controller and from 1986 to 1993 he was the Vice President of Administration and Controller for The Hush Puppies Company.

Blake W. Krueger has served the Company as Chief Executive Officer and President since April 2007. From October 2005 to April 2007 he served as Chief Operating Officer and President. From August 2004 to October 2005, he served as Executive Vice President and Secretary of the Company and President of the Heritage Brands Group. From November 2003 to August 2004 he served the Company as Executive Vice President, Secretary, and President of Caterpillar Footwear. From April 1996 to November 2003 he served the Company as Executive Vice President, General Counsel and Secretary. From 1993 to April 1996 he served as General Counsel and Secretary. From 1985 to 1996 he was a partner with the law firm of Warner Norcross & Judd LLP.

Pamela L. Linton has served the Company as Senior Vice President of Human Resources since December 2007. From 2005 to 2007 she was an independent consultant. From 2001 to 2005 she was Senior Vice President, Global Human Resources of American Greetings Corporation, a greeting card and gift wrap company.

Nicholas P. Ottenwess has served the Company as Vice President of Finance and Corporate Controller since June 2001. Mr. Ottenwess will be taking on the new role of Senior Vice President - Operations of the Outdoor Group in early 2008. From September 1997 to June 2001 he served as Corporate Controller. From 1993 to September 1997 he served as Vice President of Finance and Administration for The Hush Puppies Company.

James D. Zwiers has served the Company as Senior Vice President since January 2008. From October 2006 to December 2007 he served as President of the Company's Hush Puppies U.S. Division. From October 2005 to October 2006 he served as the Company's General Counsel and Secretary. From December 2003 to October 2005 he served as General Counsel and Assistant Secretary. From January

1998 to December 2003 he served the Company as Associate General Counsel and Assistant Secretary. From 1995 to 1998 he was an attorney with the law firm of Warner Norcross & Judd LLP.

## PART II

### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

The Company's common stock is traded on the New York Stock Exchange under the symbol "WWW." The following table shows the high and low stock prices on the New York Stock Exchange and dividends declared by calendar quarter for 2007 and 2006. The number of stockholders of record on February 22, 2008, was 1,301.

| Stock Price    | 2007     |          | 2006     |          |
|----------------|----------|----------|----------|----------|
|                | High     | Low      | High     | Low      |
| First quarter  | \$ 31.08 | \$ 26.78 | \$ 24.21 | \$ 20.96 |
| Second quarter | 30.80    | 27.30    | 25.18    | 20.26    |
| Third quarter  | 29.22    | 24.55    | 26.46    | 22.27    |
| Fourth quarter | 29.60    | 23.38    | 30.20    | 25.41    |

| Cash Dividends Declared Per Share | 2007   | 2006    |
|-----------------------------------|--------|---------|
| First quarter                     | \$ .09 | \$ .075 |
| Second quarter                    | .09    | .075    |
| Third quarter                     | .09    | .075    |
| Fourth quarter                    | .09    | .075    |

A quarterly dividend of \$.11 per share was declared during the first quarter of fiscal 2008.

See Item 12 for information with respect to the Company's equity compensation plans.

### **Stock Performance Graph**

The following graph compares the cumulative total stockholder return on Wolverine common stock to the Standard & Poor's Small Cap 600 Index and the Standard & Poor's 600 Footwear Index, assuming an investment of \$100.00 at the beginning of the period indicated. Wolverine is part of the Standard & Poor's Small Cap 600 Index and the Standard & Poor's Footwear Index. This Stock Performance Graph shall not be deemed to be incorporated by reference into the Company's SEC filings and shall not constitute soliciting material or otherwise be considered filed under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

The following table relates information regarding the Company's purchases of its own common stock during the fourth quarter of fiscal 2007:

### Issuer Purchases of Equity Securities

| Period   | Total<br>Number of<br>Shares<br>Purchased | Average<br>Price Paid<br>per Share | Total Number<br>of Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | Maximum<br>Number<br>of Shares that<br>May Yet<br>Be Purchased<br>Under the Plans<br>or Programs |
|--|---|------------------------------------|---|--|
| Period 1 (September 9, 2007 to October 6, 2007)  |   |                                    |   |  |
| Common Stock Repurchase Program <sup>(1)</sup>   | --  | \$ --                              | --  | 4,646,282  |
| Employee Transactions <sup>(2)</sup>             | --  | --                                 | N/A   | N/A  |
| Period 2 (October 7, 2007 to November 3, 2007)   |   |                                    |   |  |
| Common Stock Repurchase Program <sup>(1)</sup>   | 802,817                                   | \$ 25.51                           | 802,817   | 3,843,465  |
| Employee Transactions <sup>(2)</sup>             | --  | --                                 | N/A   | N/A  |
| Period 3 (November 4, 2007 to December 1, 2007)  |   |                                    |   |  |
| Common Stock Repurchase Program <sup>(1)</sup>   | 393,000                                   | \$ 24.61                           | 393,000   | 3,450,465  |
| Employee Transactions <sup>(2)</sup>             | --  | --                                 | N/A   | N/A  |
| Period 4 (December 2, 2007 to December 29, 2007) |   |                                    |   |  |
| Common Stock Repurchase Program <sup>(1)</sup>   | --  | --                                 | --  | 3,450,465  |
| Employee Transactions <sup>(2)</sup>             | 225                                       | \$ 25.80                           | N/A   | N/A  |
| Total for Fourth Quarter ended December 29, 2007 |   |                                    |   |  |
| Common Stock Repurchase Program <sup>(1)</sup>   | 1,195,817                                 | \$ 25.21                           | 1,195,817   | 3,450,465  |
| Employee Transactions <sup>(2)</sup>             | 225                                       | 25.80                              | N/A   | N/A  |

- (1) The Company's Board of Directors approved common stock repurchase programs on December 13, 2005 and April 19, 2007. These programs authorize the repurchase of 3.0 million and 7.0 million shares of common stock over a 24-month and 36-month period, respectively, commencing on the effective date of the program. All shares repurchased during the period covered by this report were purchased under publicly announced programs.
- (2) Employee transactions include: (1) shares delivered or attested in satisfaction of the exercise price and/or tax withholding obligations by holders of employee stock options who exercised options, and (2) restricted shares withheld to offset tax withholding that occurs upon vesting of restricted shares. The Company's employee stock compensation plans currently provide that the value of the shares delivered or attested to, or withheld, shall be the closing price of the Company's common stock on the date the relevant transaction occurs.



**Item 6. Selected Financial Data.****Five-Year Operating and Financial Summary** <sup>(1)</sup>

|  | 2007         | 2006         | 2005         | 2004       | 2003       |
|--|--------------|--------------|--------------|------------|------------|
| <i>(Thousands of Dollars, Except Per Share Data)</i> |              |              |              |            |            |
| <b>Summary of Operations</b>                         |              |              |              |            |            |
| Revenue  | \$ 1,198,972 | \$ 1,141,887 | \$ 1,060,999 | \$ 991,909 | \$ 888,926 |
| Net earnings   | 92,886       | 83,647       | 74,467       | 65,938     | 51,716     |
| Per share of common stock:                           |              |              |              |            |            |
| Basic net earnings <sup>(2)(3)</sup>                 | \$ 1.77      | \$ 1.52      | \$ 1.33      | \$ 1.15    | \$ .88     |
| Diluted net earnings <sup>(2)(3)</sup>               | 1.70         | 1.47         | 1.27         | 1.09       | .85        |
| Cash dividends declared <sup>(2)</sup>               | .36          | .30          | .26          | .19        | .15        |
| <b>Financial Position at Year End</b>                |              |              |              |            |            |
| Total assets   | \$ 638,378   | \$ 671,092   | \$ 626,580   | \$ 639,571 | \$ 593,762 |
| Long-term debt                                       | 10,731       | 21,471       | 32,411       | 43,904     | 59,923     |

*Notes to Five-Year Operating and Financial Summary*

- (1) This summary should be read in conjunction with the consolidated financial statements and the notes thereto, which are attached as Appendix A to this Form 10-K.
- (2) On December 15, 2004, the Company announced a three-for-two stock split in the form of a stock dividend on shares of common stock outstanding at January 3, 2005 that was distributed to stockholders on February 1, 2005. All per share data has been retroactively adjusted for the increased shares resulting from this stock split. Treasury shares were excluded from the stock split.
- (3) Basic earnings per share are based on the weighted average number of shares of common stock outstanding during the year after adjustment for nonvested restricted common stock. Diluted earnings per share assume the exercise of dilutive stock options and the vesting of all outstanding restricted stock.

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.**  
**OVERVIEW**

Wolverine World Wide, Inc. (the "Company") continues to evolve from a leading global marketer of branded footwear into a global multi-branded footwear and apparel company. The Company's goal is articulated in its strategic vision - "To Excite Consumers Around the World with Innovative Footwear and Apparel that Bring Style to Purpose." The Company intends to achieve this goal by extending key brands beyond footwear, strengthening the global brand portfolio, pursuing product excellence, leveraging global supply chain management and managing its brands' presence at retail. The Company is focused on delivering its long-term financial objectives of mid-to-upper single digit average annual revenue growth, annual double digit earnings per share increases, improved asset utilization and strong cash generation.

The following financial performance highlights of 2007 are a result of the execution of these strategies:

Eighth consecutive year of revenue growth with revenue increasing 5.0% to an all-time record level of \$1.199 billion

Earnings per share achieved an all-time record level of \$1.70 per share, an increase of 15.6% over the \$1.47 reported in the prior year, which marks the fifth consecutive year of double-digit growth

Accounts receivable increased 17.9% resulting from the timing of deliveries to large international customers and increased shipments



Inventory decreased 10.0% primarily due to the successful execution of inventory reduction programs

Cash provided from operating activities for 2007 reached \$123.3 million, marking the fifth consecutive year of cash generation in excess of \$100.0 million

The Company's cash position remained strong at the end of 2007 with \$76.1 million of cash on hand and debt outstanding of \$10.7 million

New business initiatives were implemented as *Patagonia*® Footwear and *Wolverine*® Apparel completed their first full year of business in 2007 and *Merrell*® Apparel was launched in the second half of the year

The following is a discussion of the Company's results of operations and liquidity and capital resources. This section should be read in conjunction with the consolidated financial statements and notes. All share and per share amounts in Management's Discussion and Analysis of Financial Condition and Results of Operations have been adjusted for all periods to reflect the three-for-two stock split distributed on February 1, 2005.

## RESULTS OF OPERATIONS - FISCAL 2007 COMPARED TO FISCAL 2006

### FINANCIAL SUMMARY - 2007 VERSUS 2006

|   | 2007              |               | 2006              |               | Change         |             |
|---|-------------------|---------------|-------------------|---------------|----------------|-------------|
|   | \$                | %             | \$                | %             | \$             | %           |
| <i>(Millions of Dollars, Except Per Share Data)</i> |                   |               |                   |               |                |             |
| Revenue   |                   |               |                   |               |                |             |
| Branded footwear, apparel and licensing             | \$ 1,099.2        | 91.7%         | \$ 1,036.9        | 90.8%         | \$ 62.3        | 6.0%        |
| Other business units                                | 99.8              | 8.3%          | 105.0             | 9.2%          | (5.2)          | (4.9%)      |
| <b>Total revenue</b>                                | <b>\$ 1,199.0</b> | <b>100.0%</b> | <b>\$ 1,141.9</b> | <b>100.0%</b> | <b>\$ 57.1</b> | <b>5.0%</b> |
| Gross margin  |                   |               |                   |               |                |             |
| Branded footwear, apparel and licensing             | \$ 434.6          | 39.5%         | \$ 402.3          | 38.8%         | \$ 32.3        | 8.0%        |
| Other business units                                | 37.3              | 37.4%         | 39.2              | 37.4%         | (1.9)          | (4.9%)      |
| <b>Total gross margin</b>                           | <b>\$ 471.9</b>   | <b>39.4%</b>  | <b>\$ 441.5</b>   | <b>38.7%</b>  | <b>\$ 30.4</b> | <b>6.9%</b> |
| Selling and administrative expenses                 | \$ 333.2          | 27.8%         | \$ 318.2          | 27.9%         | \$ 15.0        | 4.7%        |
| Interest income - net                               | (.7)              | (.1%)         | (.2)              | .0%           | (.5)           | (227.1%)    |
| Other expense - net                                 | .8                | .1%           | 1.2               | .1%           | (.4)           | (27.6%)     |
| Earnings before income taxes                        | 138.6             | 11.6%         | 122.3             | 10.7%         | 16.3           | 13.3%       |
| Net earnings  | 92.9              | 7.7%          | 83.6              | 7.3%          | 9.3            | 11.0%       |
| Diluted earnings per share                          | \$ 1.70           | -             | \$ 1.47           | -             | \$ .23         | 15.6%       |



The Company has one reportable segment that is engaged in manufacturing, sourcing, marketing, licensing and distributing branded footwear, apparel and accessories. Within the branded footwear, apparel and licensing segment, the Company has identified five operating units, consisting of the Outdoor Group (comprised of the *Merrell*®, *Patagonia*® Footwear, and *Sebago*® brands), the Wolverine Footwear Group (comprised of the *Wolverine*®, *HyTest*®, *Bates*® and *Stanley*® Footgear brands and certain private label branded products), the Heritage Brands Group (comprised of *Cat*® Footwear and *Harley-Davidson*® Footwear), The Hush Puppies Company, and Other Branded Footwear. The Company's other business units consist of Wolverine Retail and Wolverine Leathers (comprised of the tannery and procurement operations). The following is supplemental information on total revenue:

**TOTAL REVENUE**

|   | 2007       |        | 2006       |        | Change  |        |
|---|------------|--------|------------|--------|---------|--------|
|   | \$         | %      | \$         | %      | \$      | %      |
| <i>(Millions of Dollars)</i>                          |            |        |            |        |         |        |
| Outdoor Group   | \$ 458.3   | 38.2%  | \$ 393.3   | 34.4%  | \$ 65.0 | 16.5%  |
| Wolverine Footwear Group                              | 256.6      | 21.4%  | 275.8      | 24.2%  | (19.2)  | (6.9%) |
| Heritage Brands Group                                 | 199.4      | 16.7%  | 192.3      | 16.8%  | 7.1     | 3.7%   |
| The Hush Puppies Company                              | 174.1      | 14.5%  | 169.9      | 14.9%  | 4.2     | 2.4%   |
| Other Branded Footwear                                | 10.8       | .9%    | 5.6        | .5%    | 5.2     | 92.5%  |
| Total branded footwear, apparel and licensing revenue | \$ 1,099.2 | 91.7%  | \$ 1,036.9 | 90.8%  | \$ 62.3 | 6.0%   |
| Other business units                                  | 99.8       | 8.3%   | 105.0      | 9.2%   | (5.2)   | (4.9%) |
| Total revenue   | \$ 1,199.0 | 100.0% | \$ 1,141.9 | 100.0% | \$ 57.1 | 5.0%   |

**REVENUE**

Revenue for 2007 increased \$57.1 million over 2006. Increases in unit volume, changes in product mix and changes in selling price for the branded footwear, apparel and licensing segment operations, as discussed below, contributed \$39.5 million of the revenue increase. The impact of translating foreign denominated revenue to U.S. dollars improved revenue by \$22.8 million. The other business units' revenue decreased \$5.2 million. Both domestic and international revenue increased, with international revenue accounting for 39.1% of total revenue in 2007 compared to 36.8% in 2006.

The Outdoor Group reported an increase in revenue of \$65.0 million over 2006, its tenth year of double-digit growth. The *Merrell*® footwear business realized a \$41.8 million increase over the prior year as revenue increases were achieved across all geographic locations. Strong sales in the multi-sport and trail running categories along with strong reorders of the women's casual product drove the majority of the increase. The brand also continued to experience growth with its network of international distributors. The *Merrell*® Apparel division, which launched in the second half of 2007, contributed \$4.6 million in revenue. The *Sebago*® brand experienced an increase in revenue of \$7.1 million during 2007 due to strong consumer and retail response across all categories including marine, dress casual, sandals and kids. In the first full year of business, *Patagonia*® experienced strong sell-through, especially in men's product, and contributed approximately \$11.5 million to the increase.

The Wolverine Footwear Group recorded a \$19.2 million decrease in revenue for 2007, as compared to 2006. The *Wolverine*® business experienced an increase of \$5.2 million during 2007 due to higher demand in the mobile distribution channel, strong reorder activity on the *MultiShox*® comfort technology product, the successful introduction of the *Contour Welt*™ technology and the launch of the *Wolverine*® Apparel business. The *Bates*® division recognized a decrease in revenue from 2006 of \$7.2 million due to a planned reduction in demand from the U.S. Department of Defense. Planned lower sales due to the

phase out of *Stanley*® Footgear and private label businesses decreased revenue by \$5.2 million and \$12.0 million, respectively.

The Heritage Brands Group experienced a \$7.1 million revenue increase in 2007, as compared to 2006. *Cat*® Footwear's revenue increased \$7.4 million driven by strong revenue growth in the U.S. and globally through the international distribution network. Positive momentum has been driven through continued focus on strong integrated product marketing concepts including the *Legendary Raw Collection* and *iTechnology*™ collection. The *Harley-Davidson*® Footwear brand experienced a \$.3 million revenue decrease in 2007 as the brand refocuses its distribution in the U.S.

The Hush Puppies Company's revenue increased \$4.2 million in 2007. The majority of the revenue growth was driven by increased wholesale shipments in the Canadian and European markets, as well as higher royalty income generated by international licensees. Strong response to the *Hush Puppies*® product fueled a revenue increase of \$2.3 million in Canada and an increase of \$8.7 million in Europe. Revenue for the U.S. market decreased \$6.5 million from 2006 due to the internal reorganization of the *SoftStyle*® business, a weak spring sandal season and reducing inventories to limit retail risk. A \$3.9 million revenue decrease in the slipper operations was experienced as the Company decided to phase out of the slipper business. International licensing revenue increased \$3.6 million in 2007 as global demand for *Hush Puppies*® product continued to grow.

Within the Company's other business units, Wolverine Retail reported a \$4.8 million increase in revenue as a result of a mid-single digit same-store revenue increase, as well as the net addition of eight stores as compared to 2006. The Wolverine Leathers operation reported a \$10.0 million revenue decrease primarily due to decreased demand for the Company's proprietary sueded products.

The Company ended 2007 with an increase in order backlog of nearly 10% above 2006 year-end levels. This backlog principally reflects demand for the first half of 2008.

## **GROSS MARGIN**

The gross margin level for 2007 of 39.4% was a 70 basis point increase over the prior year. Increased initial pricing margins, strong inventory reduction programs, and improvements in sourcing and manufacturing operations increased margin by 110 basis points. Offsetting a portion of this improvement were inventory reserve increases associated with apparel inventory and domestically produced footwear. Benefits from favorable foreign exchange contract rates associated with the Company's foreign entity inventory purchases added 60 basis points. These improvements were partially offset by a reduction of 20 basis points due to increased product costs on the European operations related to the levying of dumping duties on products sourced from China and Vietnam and increased shipments to lower gross margin international distributors, which decreased gross margin by 80 basis points.

## **SELLING AND ADMINISTRATIVE EXPENSES**

Selling and administrative expenses of \$333.2 million for 2007 increased \$15.0 million from \$318.2 million in 2006. Selling and administrative expenses as a percentage of revenue decreased 10 basis points as compared to the prior year reflecting improvements in overall distribution costs and reductions in employee benefit expenses of \$7.0 million. The Company invested an additional \$9.4 million in product development, selling, advertising and administrative costs on the *Merrell*® Apparel and *Patagonia*® Footwear initiatives in 2007 compared to 2006. Additional brand development initiatives during the year increased selling and advertising costs by \$9.5 million. The remaining increases related primarily to selling and distribution costs that vary with the increase in revenue.



**INTEREST, OTHER & TAXES**

The change in net interest reflected lower average outstanding amounts on senior notes.

The decrease in other expense primarily related to the change in realized gains or losses on foreign denominated assets and liabilities.

The Company's effective income tax rate for 2007 was 33.0% compared to 31.6% in 2006. In the fourth quarter of 2006, the Company recognized a one-time net income tax benefit of \$1.5 million resulting from the closure of prior year income tax audits. The annualized effective tax rate for fiscal 2008 is estimated to range from 32.5% to 33.5%.

**NET EARNINGS**

As a result of the revenue, gross margin and expense changes discussed above, the Company achieved net earnings of \$92.9 million compared to \$83.6 million in 2006, an increase of \$9.3 million.

**RESULTS OF OPERATIONS - FISCAL 2006 COMPARED TO FISCAL 2005****FINANCIAL SUMMARY - 2006 VERSUS 2005**

|   | 2006              |               | 2005              |               | Change         |             |
|---|-------------------|---------------|-------------------|---------------|----------------|-------------|
|   | \$                | %             | \$                | %             | \$             | %           |
| <i>(Millions of Dollars, Except Per Share Data)</i> |                   |               |                   |               |                |             |
| Revenue   |                   |               |                   |               |                |             |
| Branded footwear, apparel and licensing             | \$ 1,036.9        | 90.8%         | \$ 964.5          | 90.9%         | \$ 72.4        | 7.5%        |
| Other business units                                | 105.0             | 9.2%          | 96.5              | 9.1%          | 8.5            | 8.8%        |
| <b>Total revenue</b>                                | <b>\$ 1,141.9</b> | <b>100.0%</b> | <b>\$ 1,061.0</b> | <b>100.0%</b> | <b>\$ 80.9</b> | <b>7.6%</b> |
| Gross margin  |                   |               |                   |               |                |             |
| Branded footwear, apparel and licensing             | \$ 402.3          | 38.8%         | \$ 369.6          | 38.3%         | \$ 32.7        | 8.9%        |
| Other business units                                | 39.2              | 37.4%         | 35.6              | 36.9%         | 3.6            | 10.1%       |
| <b>Total gross margin</b>                           | <b>441.5</b>      | <b>38.7%</b>  | <b>\$ 405.2</b>   | <b>38.2%</b>  | <b>\$ 36.3</b> | <b>9.0%</b> |
| Selling and administrative expenses                 | \$ 318.2          | 27.9%         | \$ 291.9          | 27.5%         | \$ 26.3        | 9.0%        |
| Interest (income) expense - net                     | (.2)              | .0%           | 1.9               | .2%           | (2.1)          | (110.6%)    |
| Other expense - net                                 | 1.2               | .1%           | .2                | .0%           | 1.0            | 698.7%      |
| Earnings before income taxes                        | 122.3             | 10.7%         | 111.2             | 10.5%         | 11.1           | 9.9%        |
| Net earnings  | 83.6              | 7.3%          | 74.5              | 7.0%          | 9.1            | 12.3%       |
| Diluted earnings per share                          | \$ 1.47           | -             | \$ 1.27           | -             | \$ .20         | 15.7%       |





The following is supplemental information on total revenue:

## TOTAL REVENUE

|   | 2006       |        | 2005       |        | Change  |        |
|---|------------|--------|------------|--------|---------|--------|
|   | \$         | %      | \$         | %      | \$      | %      |
| <i>(Millions of Dollars)</i>                          |            |        |            |        |         |        |
| Outdoor Group   | \$ 393.3   | 34.4%  | \$ 337.8   | 31.8%  | \$ 55.5 | 16.5%  |
| Wolverine Footwear Group                              | 275.8      | 24.2%  | 285.5      | 26.9%  | (9.7)   | (3.4%) |
| Heritage Brands Group                                 | 192.3      | 16.8%  | 174.2      | 16.4%  | 18.1    | 10.4%  |
| The Hush Puppies                                      | 169.9      | 14.9%  | 163.4      | 15.4%  | 6.5     | 4.0%   |
| Company   |            |        |            |        |         |        |
| Other Branded Footwear                                | 5.6        | .5%    | 3.6        | .4%    | 2.0     | 57.8%  |
| Total branded footwear, apparel and licensing revenue | \$ 1,036.9 | 90.8%  | \$ 964.5   | 90.9%  | \$ 72.4 | 7.5%   |
| Other business units                                  | 105.0      | 9.2%   | 96.5       | 9.1%   | 8.5     | 8.8%   |
| Total revenue   | \$ 1,141.9 | 100.0% | \$ 1,061.0 | 100.0% | \$ 80.9 | 7.6%   |

## REVENUE

Revenue for 2006 increased \$80.9 million over 2005. Increases in unit volume, changes in product mix and changes in selling price for the branded footwear, apparel and licensing segment operations, as discussed below, contributed \$66.8 million of the revenue increase. Of the \$66.8 million revenue increase, \$19.2 million was attributed to increased shipments to an international distributor and the conversion of this distributor from a royalty arrangement to a wholesale operation, which required recognition of sales and cost of products sold. The impact of translating foreign denominated revenue to U.S. dollars improved revenue by \$5.6 million. The other business units contributed \$8.5 million to the increase. Both domestic and international revenue increased, with international revenue accounting for 36.8% of total revenue in 2006 compared to 30.2% in 2005.

The Outdoor Group reported an increase in revenue of \$55.5 million over 2005, its ninth year of double-digit growth. The *Merrell*® business realized a \$54.8 million increase over the prior year as revenue increases were achieved across all geographic locations. The brand also continued to experience growth with its network of international distributors. Strong sales in the multi-sport, after-sport and sports fashion categories drove the majority of the increase. The *Sebago*® brand experienced a slight decrease in revenue from the prior year. The decrease was primarily a result of lower than anticipated shipments in the U.S. The growth and change in the international distributor arrangement mentioned above contributed \$11.8 million to the increase for the Outdoor Group. The first shipments of the *Patagonia*® product contributed approximately \$.8 million to the increase.

The Wolverine Footwear Group recorded a \$9.7 million decrease in revenue for 2006, as compared to 2005. The *Wolverine*® boot business experienced an increase of \$3.8 million during 2006 due to strong customer demand and reorder activity on the *MultiShox*® comfort technology product. A decrease of \$6.0 million in the *Bates*® division was primarily the result of a planned reduction of Department of Defense contract shipments. The *Stanley*® Footgear and private label businesses realized \$3.6 million and \$3.9 million revenue decreases, respectively, due to reduced customer demand.

The Heritage Brands Group experienced an \$18.1 million revenue increase in 2006 as compared to 2005. *Cat*® Footwear's revenue increased \$16.1 million driven by strong revenue growth in the U.S., Canada, continental Europe and globally through the international distribution network. Improved sell-through results were experienced through the introduction of expanded product campaigns including the *Legendary Raw Collection* and *iTechnology*™ collection. Increased shipments to the *Harley-Davidson*®

dealer network resulted in a \$2.0 million revenue increase for the *Harley-Davidson*® Footwear brand in 2006. The growth and change in the international distributor arrangement mentioned above contributed \$7.4 million to the increase for the Heritage Brands Group.

The Hush Puppies Company's revenue increased \$6.5 million in 2006. The majority of the revenue growth was driven by increased wholesale shipments in the Canadian and European markets, as well as higher royalty income generated by international licensees. Strong response to the *Hush Puppies*® product fueled a revenue increase of \$4.6 million in Canada, an increase of \$2.6 million in Europe and a slight increase in the U.S. A \$2.1 million revenue decrease in the slipper product was experienced as the Company has decided to phase out of the slipper business. International licensing revenue increased \$1.2 million in 2006 as global demand for *Hush Puppies*® product continued to grow.

Within the Company's other business units, Wolverine Retail reported a \$4.5 million increase in revenue as a result of a mid-single digit same-store revenue increase, as well as the net addition of six stores as compared to 2005. The Wolverine Leathers operation reported a \$4.0 million increase primarily due to increased demand for the Company's proprietary sueded products.

The Company ended 2006 with an increase in order backlog of over 10% above 2005 year-end levels. This backlog principally reflects demand for the first half of 2007.

#### **GROSS MARGIN**

The gross margin level for 2006 of 38.7% was a 50 basis point increase over the prior year. A change in business mix contributed an increase of 40 basis points, favorable product costs increased margin by 30 basis points and benefits from favorable foreign exchange contract rates associated with the Company's foreign entity inventory purchases added 10 basis points. These improvements were partially offset by a reduction of 30 basis points due to increased product costs on the European operations related to the levying of dumping duties on products sourced from China and Vietnam.

#### **SELLING AND ADMINISTRATIVE EXPENSES**

Selling and administrative expenses increased \$26.3 million during 2006 to \$318.2 million. The Company invested approximately \$6.1 million in product development and selling and administrative costs on the *Merrell*® Apparel and *Patagonia*® Footwear initiatives in 2006. Incremental stock-based compensation costs increased the selling and administrative expenses by \$2.7 million as a result of the adoption of Statement of Financial Accounting Standards (SFAS) No. 123(R). The remaining increases related primarily to selling and distribution costs that vary with the increase in revenue.

#### **INTEREST, OTHER & TAXES**

The change in net interest reflected increased interest income from invested cash balances, as well as lower average outstanding amounts on senior notes and minimal borrowing under the Company's revolving credit facility.

The increase in other expense primarily related to the change in realized gains or losses on foreign denominated assets and liabilities.

The Company's effective income tax rate for 2006 was 31.6%, compared to 33.1% in 2005. In the fourth quarter of 2006, the Company recognized a one-time net income tax benefit of \$1.5 million resulting from the closure of prior year income tax audits. The 2005 income tax rate reflected additional income tax expense of \$1.4 million due to the Company's repatriation of earnings of foreign subsidiaries of \$41.5 million as provided under the American Jobs Creation Act of 2004.



**NET EARNINGS**

As a result of the revenue, gross margin and expense changes discussed above, the Company achieved net earnings of \$83.6 million compared to \$74.5 million in 2005, an increase of \$9.1 million.

**LIQUIDITY AND CAPITAL RESOURCES**

|  | <b>December 29,<br/>2007</b> | December 30,<br>2006 | Change    |         |
|--|------------------------------|----------------------|-----------|---------|
|  |                              |                      | \$        | %       |
| <i>(Millions of Dollars)</i>               |                              |                      |           |         |
| Cash and cash equivalents                  | \$ 76.1                      | \$ 124.7             | \$ (48.6) | (39.0%) |
| Accounts receivable                        | 179.9                        | 152.6                | 27.3      | 17.9%   |
| Inventories                                | 165.9                        | 184.3                | (18.4)    | (10.0%) |
| Accounts payable                           | 51.6                         | 47.4                 | 4.2       | 8.7%    |
| Accrued salaries and wages                 | 18.5                         | 19.3                 | (.8)      | (4.0%)  |
| Other accrued liabilities                  | 41.9                         | 43.5                 | (1.6)     | (3.8%)  |
| Debt                                       | 10.7                         | 21.5                 | (10.8)    | (50.0%) |
| Cash provided by operating activities      | 123.3                        | 109.7                | 13.6      | 12.4%   |
| Additions to property, plant and equipment | 17.9                         | 17.1                 | .8        | 4.8%    |
| Depreciation and amortization              | 22.8                         | 22.0                 | .8        | 3.6%    |

The Company continued to strengthen its balance sheet in 2007. Cash of \$123.3 million was generated from operating activities in 2007. Accounts receivable increased 17.9% on a 5.0% revenue gain resulting from the timing of deliveries to large international customers and increased shipments. Accounts receivable days sales outstanding increased 1.0% in comparison to 2006. Inventory levels were down 10.0% at year end and inventory turns increased by 2.8% in comparison to the prior year primarily due to successful execution of inventory reduction programs.

The increase in accounts payable was attributed to the timing of inventory purchases from contract suppliers. The decrease in other accrued liabilities was primarily attributable to foreign currency forward exchange contracts, profit-sharing accruals, and a decrease in taxes payable.

The majority of capital expenditures were for information system enhancements, consumer-direct initiatives, distribution equipment and building improvements. The Company leases machinery, equipment and certain warehouse, office and retail store space under operating lease agreements that expire at various dates through 2023.

The Company has a long-term revolving credit agreement that expires in July 2010 and allows for borrowings up to \$150.0 million. The revolving credit facility is used to support working capital requirements. No amounts were outstanding under the revolving credit facility at December 29, 2007 or December 30, 2006. The Company was in compliance with all debt covenant requirements at December 29, 2007 and December 30, 2006. Proceeds from the existing credit facility along with cash flows from operations are expected to be sufficient to meet capital needs in the foreseeable future. Any excess cash flows from operating activities are expected to be used to purchase property, plant and equipment, pay down existing debt, fund internal and external growth initiatives, pay dividends or repurchase the Company's common stock.

The decrease in debt was the result of annual principal payments on the Company's senior notes. The Company had commercial letter-of-credit facilities outstanding of \$2.1 million and \$2.8 million at the end



of 2007 and 2006, respectively. The total debt to total capital ratio for the Company was 2.2% in 2007 and 4.1% in 2006.

The Company's pension benefit results are based upon actuarial valuations. Inherent in these valuations are key assumptions, including discount rates and expected returns on plan assets. The Company is required to consider market conditions, including changes in interest rates, in selecting these assumptions. Pre-tax expense resulting from the Company's qualified defined benefit pension plans decreased \$4.1 million for 2007 when compared to 2006 primarily due to the reduction in amortization of prior market value losses and a discount rate increase. In 2006, the Company adopted the provision of SFAS No. 158 requiring the recognition of the funded status of pension plans on its balance sheet. As a result, in 2006 the Company recorded a net reduction of \$13.1 million within the accumulated other comprehensive income component of stockholders' equity, a reduction to net assets of \$12.3 million and an increase to net liabilities of \$1.6 million. This adjustment had no impact on the net earnings or cash flows of the Company. The Company estimates that pre-tax expense related to qualified defined benefit pension plans will decrease in 2008 as compared to 2007 by approximately \$1.1 million primarily as a result of the reduction in the amortization of prior market value losses and a discount rate increase.

Applying the provisions of SFAS No. 87, SFAS No. 132 and SFAS No. 158, the Company's qualified defined benefit pension plans (the "Plans") were overfunded by \$17.2 million in 2007 and \$9.6 million in 2006. Under the Employee Retirement Income Security Act of 1974, the Plans had no minimum funding requirements for 2007 and 2006. Discretionary cash contributions were made to the Plans totaling \$3.0 million in both 2007 and in 2006 to provide long-term stability to the Plans. The Company expects to contribute approximately \$3.0 million to its qualified defined benefit pension plans and approximately \$1.8 million to the Supplemental Executive Retirement Plan (SERP) in 2008.

In the fourth quarter and full year 2006 results, the Company recognized a one-time net income tax benefit of \$1.5 million resulting from the closure of prior year income tax audits. In 2005, the Company elected to repatriate earnings of foreign subsidiaries as provided under the American Jobs Creation Act of 2004, which provided for a tax deduction of 85% of certain foreign earnings that were repatriated in 2005. During the fourth quarter of fiscal 2005, the Company repatriated foreign earnings of \$41.5 million and, as a result, recorded a related tax expense of \$1.4 million. No provision has been made for U.S. federal and state income taxes or foreign taxes that may result from future remittances of the undistributed earnings of foreign subsidiaries of \$176.2 million at December 29, 2007 (\$125.3 million at December 30, 2006) as the Company expects such earnings will remain invested overseas indefinitely.

The Company's Board of Directors approved common stock repurchase programs on April 19, 2007 and December 13, 2005. These programs authorize the repurchase of 7.0 million and 3.0 million shares of common stock over a 36-month and 24-month period, respectively, commencing on the effective date of the program. The primary purpose of these stock repurchase programs is to increase shareholder value. The Company intends to continue repurchasing shares of its common stock in open market or privately negotiated transactions, from time-to-time, depending upon market conditions and other factors.

| Authorization effective date | 2007               |                                    | 2006               |                                    | Cumulative         |                                    |
|------------------------------|--------------------|------------------------------------|--------------------|------------------------------------|--------------------|------------------------------------|
|                              | Shares repurchased | Market price of shares repurchased | Shares repurchased | Market price of shares repurchased | Shares repurchased | Market price of shares repurchased |
| April 19, 2007               | 3,549,535          | \$ 95,945,000                      | -                  | \$ -                               | 3,549,535          | \$ 95,945,000                      |
| December 13, 2005            | 1,191,882          | \$ 33,864,000                      | 1,808,118          | 42,039,000                         | 3,000,000          | 75,950,000                         |
| October 5, 2004              | -                  | -                                  | 18,882             | 407,000                            | 3,000,000          | 64,862,000                         |





The Company declared dividends of \$18.8 million in 2007, or \$.36 per share, which was a 20.0% increase on a per share basis over the \$16.5 million, or \$.30 per share, declared in 2006. On February 7, 2008, the Company declared a quarterly cash dividend of \$.11 per share of common stock, an increase of 22.2% as compared to the same period of 2007. The quarterly dividend is payable on May 1, 2008, to shareholders of record on April 1, 2008.

On June 6, 2005, the Company announced an exclusive global footwear licensing agreement for *Patagonia*® Footwear, with the initial product introduction debuting in Spring 2007.

During the second quarter of 2005, the Company purchased the remaining 5% ownership from the minority stockholder of Wolverine Europe Limited for a purchase price of \$2.3 million, making it a wholly-owned subsidiary. The transaction eliminated the minority interest of \$.6 million and resulted in goodwill of \$1.8 million.

On January 3, 2005, the Company expanded its owned *Cat*® and *Wolverine*® Footwear operations in Canada. This expansion allowed the Company to directly wholesale all of its major brands in Canada. Assets consisting primarily of inventory, fixed assets and amortizable intangible assets totaling \$2.1 million and assumed liabilities of \$.8 million were acquired from a former *Wolverine*® and *Cat*® Footwear distributor for \$2.3 million in cash and resulted in goodwill and intangible assets of approximately \$1.0 million. Consolidated pro forma revenue and net earnings, assuming the transaction occurred at the beginning of 2005, were not materially different from reported amounts. Pursuant to SFAS No. 142, goodwill and indefinite-lived intangibles will not be amortized, but will be evaluated for impairment annually. Goodwill was assigned to the Company's branded footwear, apparel and licensing segment. The amortizable intangible assets have a weighted average useful life of approximately ten years.

On January 3, 2005, the Company expanded its owned *Merrell*® operations into Sweden and Finland and its *Sebago*® operations into the U.K. and Germany. Assets consisting primarily of inventory totaling approximately \$.5 million were acquired from former distributors for cash.

These acquisitions are discussed further in Note 11 to the consolidated financial statements.

In early October 2006, the European Commission announced definitive anti-dumping duties at rates of 16.5% and 10.0% on imports from China and Vietnam, respectively. These definitive measures became effective October 7, 2006 and will remain in effect until October 6, 2008. The imposition of these anti-dumping measures could have a material impact on the Company's business, results of operations and financial condition.

#### **NEW ACCOUNTING STANDARDS**

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 157, *Fair Value Measurements* ("SFAS No. 157"). SFAS No. 157 establishes a framework for measuring the fair value of assets and liabilities. This framework is intended to provide increased consistency in how fair value determinations are made under various existing accounting standards that permit, or in some cases require, estimates of fair market value. SFAS No. 157 also expands financial statement disclosure requirements about a company's use of fair value measurements, including the effect of such measures on earnings. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 (fiscal year 2008 for the Company). In February 2008, the FASB issued FASB Staff Position (FSP) 157-2, *Partial Deferral of the Effective Date of Statement 157* ("FSP 157-2"). FSP 157-2 delays the effective date of SFAS No. 157, for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually) to fiscal years beginning after November 15, 2008 (fiscal



year 2009 for the Company). The adoption is not expected to have a material impact on the Company's consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115* ("SFAS No. 159"). SFAS No. 159 allows companies to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007 (fiscal year 2008 for the Company). While the Company is currently evaluating the provisions of SFAS No. 159, the adoption is not expected to have a material impact on its consolidated financial statements.

In June 2007, the FASB ratified the consensus on Emerging Issues Task Force (EITF) Issue No. 06-11, *Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards* ("EITF 06-11"). EITF 06-11 requires companies to recognize the income tax benefit realized from dividends or dividend equivalents that are charged to retained earnings and paid to employees for non-vested equity-classified employee share-based payment awards as an increase to additional paid-in capital. EITF 06-11 is effective for fiscal years beginning after December 15, 2007 (fiscal year 2008 for the Company). The adoption is not expected to have a material impact on the Company's consolidated financial statements.

In December 2007 the FASB issued SFAS No. 141(R), *Business Combinations* ("SFAS No. 141(R)"). SFAS No. 141(R) establishes principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree. The statement also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statement to evaluate the nature and financial effects of the business combination. SFAS No. 141(R) is to be applied prospectively to business combinations for which the acquisition date is on or after an entity's fiscal year that begins after December 15, 2008 (fiscal year 2009 for the Company). The Company expects the adoption will have an impact on the consolidated financial statements when effective, but the nature and magnitude of the specific effects will depend upon the nature, terms and size of the acquisitions consummated after the effective date. The Company will assess the impact of this standard on the consolidated financial statements if and when a future acquisition occurs.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51* ("SFAS No. 160"). SFAS No. 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Specifically, this statement requires the recognition of a noncontrolling interest (minority interest) as equity in the consolidated financial statements and separate from the parent's equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. SFAS No. 160 clarifies that changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. SFAS No. 160 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interest. SFAS No. 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008 (fiscal year 2009 for the Company). Earlier adoption is prohibited. The Company currently does not have any noncontrolling interests and will assess the impact of this standard on the consolidated financial statements if and when a future acquisition occurs.

## **CRITICAL ACCOUNTING POLICIES**

The preparation of the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. On an ongoing basis, management evaluates these estimates. Estimates are based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Historically, actual results have not been materially different from the Company's estimates. However, actual results may differ from these estimates under different assumptions or conditions.

The Company has identified the following critical accounting policies used in determining estimates and assumptions in the amounts reported. Management believes that an understanding of these policies is important to an overall understanding of the consolidated financial statements.

## **REVENUE RECOGNITION**

Revenue is recognized on the sale of products manufactured or sourced by the Company when the related goods have been shipped, legal title has passed to the customer and collectibility is reasonably assured. Revenue generated through programs with licensees and distributors involving products bearing the Company's trademarks is recognized as earned according to stated contractual terms upon either the purchase or shipment of branded products by licensees and distributors.

The Company records provisions against gross revenue for estimated stock returns and cash discounts in the period when the related revenue is recorded. These estimates are based on factors that include, but are not limited to, historical stock returns, historical discounts taken and analysis of credit memorandum activity. The actual amount of customer returns or allowances, which is uncertain, may differ from the Company's estimates. The Company would record either an increase or decrease to net sales in the period in which it determined an adjustment to be appropriate.

## **ACCOUNTS RECEIVABLE**

The Company maintains an allowance for uncollectible accounts receivable for estimated losses resulting from its customers' inability to make required payments. Company management evaluates the allowance for uncollectible accounts receivable based on a review of current customer status and historical collection experience. Historically, losses have been within the Company's expectations. Adjustments to these estimates may be required if the financial condition of the Company's customers were to change. If the Company were to determine that increases or decreases to the allowance for uncollectible accounts were appropriate, the Company would record either an increase or decrease to general and administrative expenses in the period the Company made such a determination. At December 29, 2007 and December 30, 2006, management believes that it has provided sufficient reserves to address future collection uncertainties.

## **INVENTORY**

The Company values its inventory at the lower of cost or market. Cost is determined by the last-in, first-out (LIFO) method for all domestic raw materials and work-in-process inventories, and certain domestic finished goods inventories. Cost is determined using methods approximating cost under the first-in, first-out (FIFO) method for all raw materials, work-in-process and finished good inventories in foreign countries. The FIFO method is also used for all finished goods inventories of the Company's retail business, due to the unique nature of that operation, and for certain domestic finished goods inventories that were acquired as part of asset purchase transactions. Once elected, the Company has applied these



inventory cost valuation methods consistently from year to year. The Company reduces the value of its inventories to the lower of cost or market for excess or obsolete inventories based upon assumptions about future demand and market conditions. If the Company were to determine that the estimated market value of its inventory is less than the carrying value of such inventory, the Company would provide a reserve for such difference as a charge to cost of sales. If actual market conditions are different from those projected, adjustments to those inventory reserves may be required. The adjustments would increase or decrease the Company's cost of sales and net income in the period in which they were realized or recorded. Inventory quantities are verified at various times throughout the year by performing annual physical inventory observations and perpetual inventory cycle count procedures. If the Company determines that adjustments to the inventory quantities are appropriate, an increase or decrease to the Company's cost of sales and inventory would be recorded in the period in which such determination was made. At December 29, 2007 and December 30, 2006, management believes that it has provided sufficient reserves for excess or obsolete inventories.

### **GOODWILL AND OTHER NON-AMORTIZABLE INTANGIBLES**

Goodwill and intangible assets deemed to have indefinite lives are not amortized, but are subject to impairment tests at least annually. The first step of the goodwill impairment test requires that the fair value of the applicable reporting unit be compared with its recorded value. The Company establishes fair value by calculating the present value of the expected future cash flows of the reporting unit. The Company uses assumptions about expected future operating performance in determining estimates of those cash flows, which may differ from actual cash flows. If the recorded values of these assets are not recoverable, based on this discounted cash flow analysis, management performs the next step which compares the fair value of the reporting unit calculated in step one to the fair value of the tangible and intangible assets of the reporting unit, which results in an implied fair value of goodwill. Goodwill is reduced by any shortfall of implied goodwill to its carrying value. Impairment tests for other non-amortizable intangibles require the determination of the fair value of the intangible asset. The carrying value is reduced by any excess over fair value. The Company reviewed the carrying amounts of goodwill and other non-amortizable intangible assets and there was no impairment indicated for the years ended December 29, 2007 or December 30, 2006.

### **INCOME TAXES**

The Company operates in multiple tax jurisdictions both inside and outside the United States. Accordingly, management must determine the appropriate allocation of income in accordance with local law for each of these jurisdictions. The Company believes its tax accruals are adequate to cover exposures related to changes in income allocation between tax jurisdictions. The carrying value of the Company's deferred tax assets assumes that the Company will be able to generate sufficient taxable income in future years to utilize these deferred tax assets. If these assumptions change, the Company may be required to record valuation allowances against its gross deferred tax assets in future years, which would result in additional income tax expense in the Company's consolidated statements of operations. Management evaluates the potential for realizing gross deferred tax assets and assesses the need for valuation allowances on a quarterly basis. The Company did not record a valuation allowance in 2007 or 2006.

On a periodic basis, the Company estimates what the effective tax rate will be for the full fiscal year and records a quarterly income tax provision in accordance with the anticipated annual rate. As the fiscal year progresses, that estimate is refined based upon actual events and earnings by tax jurisdictions during the year. This continual estimation process periodically results in a change to the expected effective tax rate for the fiscal year. When this occurs, the Company adjusts the income tax provision during the quarter in which the change in estimate occurs so that the year-to-date provision equals the revised expected annual rate.

## **STOCK-BASED COMPENSATION**

The Company accounts for stock-based compensation in accordance with the fair value recognition provisions of SFAS No. 123(R), *Share-Based Payment*. The Company utilizes the Black-Scholes model, which requires the input of subjective assumptions. These assumptions include estimating (a) the length of time employees will retain their vested stock options before exercising them ("expected term"), (b) the volatility of the Company's common stock price over the expected term and (c) the number of options that will ultimately not complete their vesting requirements. Changes in the subjective assumptions can materially affect the estimate of fair value of stock-based compensation and, consequently, the related amounts recognized on the consolidated condensed statements of operations.

## **QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Company faces market risk to the extent that changes in foreign currency exchange rates affect the Company's foreign assets, liabilities and inventory purchase commitments and to the extent that its long-term debt requirements are affected by changes in interest rates. The Company manages these risks by attempting to denominate contractual and other foreign arrangements in U.S. dollars and by maintaining a significant percentage of its debt on a fixed-rate basis. The Company does not believe that there has been a material change in the nature of the Company's primary market risk exposures, including the categories of market risk to which the Company is exposed and the particular markets that present the primary risk of loss to the Company. As of the date of this Annual Report Form 10-K, the Company does not know of or expect there to be any material change in the general nature of its primary market risk exposure in the near term.

Under the provisions of SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended by SFAS Nos. 137 and 138, the Company is required to recognize all derivatives on the balance sheet at fair value. Derivatives that are not qualifying hedges must be adjusted to fair value through earnings. If a derivative is a qualifying hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of the hedged assets, liabilities or firm commitments through earnings or recognized in accumulated other comprehensive income until the hedged item is recognized in earnings.

The Company conducts wholesale operations outside of the United States in Europe and Canada where the functional currencies are primarily the British pound, euro, and Canadian dollar. The Company utilizes foreign currency forward exchange contracts to manage the volatility associated with inventory purchases made by non-U.S. wholesale operations in foreign currencies in the normal course of business. At December 29, 2007 and December 30, 2006, the Company had outstanding forward currency exchange contracts to purchase \$70.4 million and \$56.4 million, respectively, of various currencies (principally U.S. dollars) with maturities ranging up to 252 days.

The Company also has production facilities in the Dominican Republic where financial statements reflect U.S. dollars as the functional currency; however, operating costs are paid in the local currency. Royalty revenue generated by the Company from third-party foreign licensees is calculated in the licensees' local currencies, but paid in U.S. dollars. Accordingly, the Company is subject to related foreign currency remeasurement gains and losses in 2008 and beyond.

Assets and liabilities outside the United States are primarily located in the United Kingdom, Canada and The Netherlands. The Company's investments in foreign subsidiaries with a functional currency other than the U.S. dollar are generally considered long-term. Accordingly, the Company does not hedge these net investments. For the year ended December 29, 2007, the strengthening of foreign currencies increased the value of these investments in net assets by \$13.6 million. For the year ended December 30, 2006, the strengthening of foreign currencies increased the value of these investments in net assets by \$9.5 million.





These changes resulted in cumulative foreign currency translation adjustments at December 29, 2007 and December 30, 2006 of \$35.4 million and \$21.8 million, respectively, that are deferred and recorded as a component of accumulated other comprehensive income in stockholders' equity.

Because the Company markets, sells and licenses its products throughout the world, it could be affected by weak economic conditions in foreign markets that could reduce demand for its products.

The Company is exposed to changes in interest rates primarily as a result of its long-term debt requirements. The Company's interest rate risk management objectives are to limit the effect of interest rate changes on earnings and cash flows and to effectively manage overall borrowing costs. To achieve its objectives, the Company maintains substantially all fixed-rate debt to take advantage of lower relative interest rates currently available and finances seasonal working capital needs with variable-rate debt. The Company has not historically utilized interest rate swaps or similar hedging arrangements to fix interest rates; however, in 1998 the Company entered into an interest rate lock agreement to fix the interest rate prior to the issuance of 6.5% senior notes in the amount of \$75 million. The contract was settled in 1998 and resulted in a prepayment of interest of \$2.2 million that is being amortized over the term of the senior notes. The remaining unamortized balance at December 29, 2007 was \$.2 million. The amortization of the prepayment creates an effective interest rate of 6.78% on the senior notes.

The Company does not enter into contracts for speculative or trading purposes, nor is it a party to any leveraged derivative instruments.

The following table lists required principal payments and related interest rates for the Company's short- and long-term debt by fiscal year of maturity.

|  | 2007   |      |      |      |      |                 | 2006   |               |        |               |
|--|--------|------|------|------|------|-----------------|--------|---------------|--------|---------------|
|  | 2008   | 2009 | 2010 | 2011 | 2012 | There-<br>after | Total  | Fair<br>Value | Total  | Fair<br>Value |
| <i>(Millions of Dollars, Except Percentages)</i> |        |      |      |      |      |                 |        |               |        |               |
| Denominated in U.S. Dollars:                     |        |      |      |      |      |                 |        |               |        |               |
| Fixed rate                                       | \$10.7 | -    | -    | -    | -    | -               | \$10.7 | \$11.0        | \$21.4 | \$21.7        |
| Average interest<br>rate                         | 6.5%   | -    | -    | -    | -    | -               | 6.5%   | -             | 6.5%   | -             |

The Company has the following payments under contractual obligations due by period:

|                                      | Total     | Less than<br>1 year | 1-3 years | 3-5 years | More than<br>5 years |
|--------------------------------------|-----------|---------------------|-----------|-----------|----------------------|
| <i>(Thousands of Dollars)</i>        |           |                     |           |           |                      |
| Long-term debt                       | \$ 10,714 | \$ 10,714           | \$ -      | \$ -      | \$ -                 |
| Estimated interest on long-term debt | 696       | 696                 | -         | -         | -                    |
| Capital leases                       | 20        | 20                  | -         | -         | -                    |
| Operating leases                     | 159,258   | 18,702              | 33,568    | 26,474    | 80,514               |
| Purchase obligations (1)             | 161,804   | 161,804             | -         | -         | -                    |
| Deferred compensation                | 1,442     | 295                 | 440       | 333       | 374                  |
| Pension (2)                          | 3,000     | 3,000               | -         | -         | -                    |
| SERP                                 | 18,262    | 1,772               | 3,259     | 3,361     | 9,870                |
| Dividends declared                   | 10,084    | 10,084              | -         | -         | -                    |
| Minimum royalties                    | 6,676     | 1,062               | 2,872     | 2,742     | -                    |

|                     |            |            |           |           |           |
|---------------------|------------|------------|-----------|-----------|-----------|
| Minimum advertising | 12,479     | 2,023      | 4,268     | 4,528     | 1,660     |
| <hr/>               |            |            |           |           |           |
| Total (3)           | \$ 384,435 | \$ 210,172 | \$ 44,407 | \$ 37,438 | \$ 92,418 |
| <hr/>               |            |            |           |           |           |

(1) Purchase obligations primarily relate to inventory and capital expenditure commitments.

- (2) Pension obligations reflect only planned pension funding as there are currently no required funding obligations under government regulation. Funding amounts are calculated on an annual basis and no required or planned funding beyond one year has been determined.
- (3) The Company adopted Financial Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, ("FIN 48") on December 31, 2006. The total amount of unrecognized tax benefits on the Consolidated Balance Sheet at December 29, 2007 is \$2.9 million. At this time, the Company is unable to make a reasonably reliable estimate of the timing of payments in individual years beyond 12 months due to uncertainties in the timing of tax audit outcomes. As a result, this amount is not included in the table above.

The Company had \$154.8 million of additional borrowing capacity available under all of its existing credit facilities at December 29, 2007. The Company's additional borrowing capacity is summarized as follows:

|                              | Expiration of availability     |                     |                      |
|------------------------------|--------------------------------|---------------------|----------------------|
|                              | Total commitments<br>available | Less than<br>1 year | 1 year or<br>greater |
| <i>(Millions of Dollars)</i> |                                |                     |                      |
| Revolving credit             | \$150.0                        | \$ -                | \$150.0              |
| Standby letters of credit    | 4.8                            | 4.8                 | -                    |

**Item 7A. Quantitative and Qualitative Disclosures About Market Risk.**

The response to this Item is set forth under the caption "Quantitative and Qualitative Disclosures About Market Risk" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and is incorporated herein by reference.

**Item 8. Financial Statements and Supplementary Data.**

The response to this Item is set forth in Appendix A of this Annual Report on Form 10-K and is incorporated herein by reference.

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.**

None.

**Item 9A. Controls and Procedures.**

**Evaluation of Disclosure Controls and Procedures.**

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on and as of the time of such evaluation, the Company's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

**Management's Report on Internal Control Over Financial Reporting.**

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Securities Exchange Act Rule 13a-15(f). Under the



supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 29, 2007, based on the framework in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on that evaluation, our management concluded that our internal control over financial reporting was effective as of December 29, 2007.

The effectiveness of the Company's internal control over financial reporting as of December 29, 2007, has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report, which is included in Appendix A and is incorporated into this Item 9A by reference.

#### **Changes in Internal Control Over Financial Reporting.**

There was no change in the Company's internal control over financial reporting that occurred during the sixteen-week period ended December 29, 2007 that has materially affected, or that is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **Item 9B. Other Information.**

None.

### **PART III**

#### **Item 10. Directors and Executive Officers of the Registrant.**

The Company's Audit Committee is comprised of four Board members, all of whom are independent under independence standards adopted by the Board and applicable SEC Regulations and New York Stock Exchange standards (including independence standards related specifically to Audit Committee membership). The Audit Committee members each have financial and business experience with companies of substantial size and complexity and have a significant understanding of generally accepted accounting principles, financial statements, internal controls and audit committee functions. The Company's Board of Directors has determined that David T. Kollat and Jeffrey M. Boromisa are audit committee financial experts, as defined by the SEC. Additional information regarding the Audit Committee is provided in the Definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 17, 2008, under the caption "Wolverine's Board of Directors" under the subheading "Board Committees and Meetings - Audit Committee."

The Company has adopted an Accounting and Finance Code of Ethics that applies to the Company's principal executive officer, principal financial officer and principal accounting officer, and has adopted a Code of Conduct & Compliance that applies to the Company's directors and employees. The Accounting and Finance Code of Ethics and the Code of Conduct & Compliance are available on the Company's website, [www.wolverineworldwide.com](http://www.wolverineworldwide.com). Any waiver from the Accounting and Finance Code of Ethics or the Code of Conduct & Compliance with respect to the Company's executive officers and directors will be disclosed on the Company's website. Any amendment to the Accounting and Finance Code of Ethics will be disclosed on the Company's website.

The information regarding directors of the Company contained under the caption "Election of Directors" and under the caption "Wolverine's Board of Directors" under the subheading "Nominees for Terms Expiring in 2011," "Continuing Directors - Terms Expiring in 2010," and "Continuing Directors -

Terms Expiring in 2009" in the definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 17, 2008, is incorporated herein by reference.

The information regarding directors and executive officers of the Company under the caption "Related Matters" under the subheading "Section 16(a) Beneficial Ownership Reporting Compliance" in the definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 17, 2008, is incorporated herein by reference. Additional information regarding Executive Officers is provided in the Supplemental Item following Item 4 of Part I above.

**Item 11. Executive Compensation.**

The information contained under the captions "Executive Compensation," "Potential Payments Upon Termination or Change in Control," "Compensation Committee Interlocks and Insider Participation" and "Compensation Committee Report" in the definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 17, 2008, is incorporated herein by reference.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.**

The information contained under the caption "Ownership of Wolverine Stock" contained in the definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 17, 2008, is incorporated herein by reference.

The following table provides information about Wolverine's equity compensation plans as of December 29, 2007:

**Equity Compensation Plan Information**

| Plan Category <sup>(1)</sup>                               | Number of<br>Securities to be<br>Issued Upon<br>Exercise of<br>Outstanding<br>Options, Warrants<br>and Rights<br>(a) | Weighted Average<br>Exercise Price of<br>Outstanding<br>Options,<br>Warrants and<br>Rights<br>(b) | Number of Securities<br>Remaining Available for<br>Future Issuance Under<br>Equity Compensation<br>Plans (Excluding<br>Securities Reflected in<br>Column (a))<br>(c) |
|--|--|---|--|
| Equity compensation plans approved by security holders     | 4,588,245 <sup>(2)(3)</sup>  | \$ 18.46  | 4,386,758 <sup>(4)</sup>   |
| Equity compensation plans not approved by security holders | -  | N/A   | -  |
| <b>Total</b>   | <b>4,588,245</b>   | <b>\$ 18.46</b>   | <b>4,386,758</b>   |

*Notes to Equity Compensation Plan Information*

- (1) Each plan for which aggregated information is provided contains customary anti-dilution provisions that are applicable in the event of a stock split, stock dividend or certain other changes in the Company's capitalization.
- (2) Includes: (i) 4,137,061 stock options awarded to employees under the 1993 Stock Incentive Plan, the 1995 Stock Incentive Plan, the 1997 Stock Incentive Plan, the Stock Incentive Plan of 1999, the Stock Incentive Plan of 2001, the Stock Incentive Plan of 2003 and the Stock Incentive Plan of 2005; and (ii) 451,184 stock options awarded to non-employee directors under the Stock Incentive Plan of 2005 and the Amended and Restated Directors' Stock Option Plan approved by stockholders in 2002 and the previous Amended and Restated Directors' Stock Option Plan initially adopted in 1988. Column (a) does not include stock units credited to outside directors' fee accounts or retirement accounts under the Outside Directors' Deferred Compensation Plan. Stock units do not have an exercise price. Each stock unit credited to a director's fee account and retirement account under the Outside Directors' Deferred Compensation Plan will be converted into one share of common stock upon distribution. Column (a) also does not include shares of restricted or unrestricted common stock previously issued under the Company's equity compensation plans.
- (3) Of this amount, 953,150 options were not exercisable as of December 29, 2007, due to vesting restrictions.
- (4) Comprised of: (i) 508,392 shares available for issuance under the Outside Directors' Deferred Compensation Plan upon the retirement of the current directors or upon a change in control; and (ii) 3,878,366 shares issuable under the various employee stock incentive plans. Of these total amounts available, the number of shares with respect to the following plans may be issued other than upon the exercise of an option, warrant or right as of December 29, 2007:





Outside Directors' Deferred Compensation Plan: 508,392

Stock Incentive Plan of 1999: 32,428

Stock Incentive Plan of 2001: 382,966

Stock Incentive Plan of 2003: 75,852

Stock Incentive Plan of 2005: 1,693,560

The Outside Directors' Deferred Compensation Plan is a supplemental, unfunded, nonqualified deferred compensation plan for non-employee directors. Beginning in 2006, the Company began paying an annual equity retainer to non-management directors in the form of a contribution under the Outside Directors' Deferred Compensation Plan. Participation in the plan in addition to the annual equity retainer is voluntary. The plan allows participating directors to receive, in lieu of some or all directors' fees, a number of stock units equal to the amount of the deferred directors' fees divided by the fair market value of the Company's common stock on the date of payment of the next cash dividend on the Company's common stock. These stock units are increased by a dividend equivalent based on dividends paid by the Company and the amount of stock units credited to the participating director's fee account and retirement account. Upon distribution, the participating directors receive a number of shares of the Company's common stock equal to the number of stock units to be distributed at that time. Distribution is triggered by termination of service as a director or by a change in control of the Company and can occur in a lump sum, in installments or on another deferred basis. Of the 508,392 shares issuable under the Outside Directors' Deferred Compensation Plan, 194,002 shares have been issued to a trust to satisfy the Company's obligations and are included in shares reported as issued and outstanding as of the record date.

The employee stock incentive plans listed above are equity-based incentive plans for officers, key employees, and, under the Stock Incentive Plan of 2005, directors. Those plans authorize awards of stock options, restricted common stock, common stock and, under certain plans, tax benefit rights, restricted stock units, deferred stock units, and/or stock appreciation rights. The Stock Incentive Plans of 2001 and 2003 specifically limit the number of shares that can be awarded as restricted or unrestricted common stock to 40% and 15%, respectively, of the shares authorized under the plan. The Stock Incentive Plan of 2005 provides that each share of restricted or unrestricted common stock, each restricted stock unit and each stock appreciation right is counted as two shares against the total number of shares authorized under the plan. The number of securities listed as remaining available in column (c) of the table assumes the grant of all stock options, which count as only one share against the total number of shares authorized under the Stock Incentive Plan of 2005. Actual shares available under the Stock Incentive Plan of 2005 will be less to the extent that awards of restricted or unrestricted common stock, restricted stock units or stock appreciation rights are issued from that plan. The numbers provided in this footnote and in column (c) will increase to the extent that options relating to the number of shares listed in column (a) of the table or other outstanding awards (e.g., shares of restricted or unrestricted stock, restricted stock units or stock appreciation rights) previously issued under a plan are canceled, surrendered, modified, exchanged for substitutes or expire or terminate prior to exercise or vesting because the number of shares underlying any such awards will again become available for issuance under the plan under which the award was granted.

**Item 13. Certain Relationships and Related Transactions, and Director Independence.**

The information contained under the caption "Related Matters" under the subheading "Certain Relationships and Related Transactions" contained in the definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 17, 2008, is incorporated herein



by reference. The information contained under the caption "Corporate Governance Principles" under the subheading "Independence" contained in the definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 17, 2008, is incorporated herein by reference.

**Item 14. Principal Accountant Fees and Services.**

The information contained under the caption "Selection of Auditors" in the definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 17, 2008, is incorporated herein by reference.

**PART IV**

**Item 15. Exhibits and Financial Statement Schedules.**

**Item 15(a)(1). Financial Statements.** Attached as Appendix A.

The following consolidated financial statements of Wolverine World Wide, Inc. and subsidiaries are filed as a part of this report:

Consolidated Balance Sheets as of December 29, 2007 and December 30, 2006.

Consolidated Statements of Stockholders' Equity and Comprehensive Income for the Fiscal Years Ended December 29, 2007, December 30, 2006 and December 31, 2005.

Consolidated Statements of Operations for the Fiscal Years Ended December 29, 2007, December 30, 2006 and December 31, 2005.

Consolidated Statements of Cash Flows for the Fiscal Years Ended December 29, 2007, December 30, 2006 and December 31, 2005.

Notes to the Consolidated Financial Statements as of December 29, 2007.

Reports of Independent Registered Public Accounting Firm.

**Item 15(a)(2). Financial Statement Schedules.** Attached as Appendix B.

The following consolidated financial statement schedule of Wolverine World Wide, Inc. and subsidiaries is filed as a part of this report:

Schedule II--Valuation and Qualifying Accounts of Continuing Operations.

All other schedules (I, III, IV, and V) for which provision is made in the applicable accounting regulations of the SEC are not required under the related instructions or are inapplicable and, therefore, have been omitted.

**Item 15(a)(3). Exhibits.**

The following exhibits are filed as part of this report:

| <b><u>Exhibit Number</u></b> | <b><u>Document</u></b>  |
|------------------------------|---|
| 3.1                          | Restated Certificate of Incorporation. Previously filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K for the period ended December 30, 2006. Here incorporated by reference.  |
| 3.2                          | Amended and Restated By-laws. Previously filed as Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the period ended September 8, 2007. Here incorporated by reference.  |
| 4.1                          | Restated Certificate of Incorporation. See Exhibit 3.1 above.   |
| 4.2                          | Amended and Restated By-laws. See Exhibit 3.2 above.  |
| 4.3                          | Note Purchase Agreement dated as of December 8, 1998, relating to 6.50% Senior Notes due on December 8, 2008. Previously filed as Exhibit 4.7 to the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2005. Here incorporated by reference.  |
| 4.4                          | The Registrant has several classes of long-term debt instruments outstanding in addition to those described in Exhibits 4.3 and 4.5. The authorized amount of none of these classes of debt exceeds 10% of the Company's total consolidated assets. The Company agrees to furnish copies of any agreement defining the rights of holders of any such long-term indebtedness to the Securities and Exchange Commission upon request.   |
| 4.5                          | Credit Agreement dated as of July 22, 2005, among Wolverine World Wide, Inc. and certain of its subsidiaries, JPMorgan Chase Bank, N.A., as Administrative Agent, Harris, N.A., as Syndication Agent, Comerica Bank, Standard Federal Bank N.A. and National City Bank of the Midwest, as Documentation Agents, and certain other Banks that are parties to the Credit Agreement. Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K dated July 28, 2005. Here incorporated by reference. |
| 10.1                         | Amended and Restated 1993 Stock Incentive Plan.* Previously filed as Exhibit 10.1 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.  |
| 10.2                         | Amended and Restated 1995 Stock Incentive Plan.* Previously filed as Exhibit 10.2 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.  |
| 10.3                         | Amended and Restated 1997 Stock Incentive Plan.* Previously filed as Exhibit 10.3 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.  |
| 10.4                         | Amended and Restated Stock Incentive Plan of 1999.* Previously filed as Exhibit 10.4 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.   |
| 10.5                         | Amended and Restated Stock Incentive Plan of 2001.* Previously filed as Exhibit 10.5 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.   |



- 10.6 Amended and Restated Stock Incentive Plan of 2003.\* Previously filed as Exhibit 10.6 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.
- 10.7 Amended and Restated Stock Incentive Plan of 2005.\* Previously filed as Exhibit 10.7 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.
- 10.8 Amended and Restated Directors' Stock Option Plan.\* Previously filed as Exhibit 10.8 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.
- 10.9 Amended and Restated Outside Directors' Deferred Compensation Plan.\*
- 10.10 Amended and Restated Executive Short-Term Incentive Plan (Annual Bonus Plan).\* Previously filed as Exhibit 10.2 to the Company's Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference.
- 10.11 Amended and Restated Executive Long-Term Incentive Plan (3-Year Bonus Plan).\* Previously filed as Exhibit 10.3 to the Company's Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference.
- 10.12 Amended and Restated Stock Option Loan Program.\*
- 10.13 Executive Severance Agreement.\* Previously filed as Exhibit 10.4 to the Company's Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference. A participant schedule of current executive officers who are parties to the agreement is attached as Exhibit 10.13.
- 10.14 Form of Indemnification Agreement.\* The Company has entered into an Indemnification Agreement with each director and executive officer. Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference.
- 10.15 Amended and Restated Benefit Trust Agreement dated April 25, 2007.\* Previously filed as Exhibit 10.5 to the Company's Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference.
- 10.16 Amended and Restated Supplemental Executive Retirement Plan.\* Previously filed as Exhibit 10.16 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference. An updated participant schedule of current executive officers participating in the plan is attached as Exhibit 10.16.
- 10.17 Employees' Pension Plan (Restated as amended through November 30, 2007).\*
- 10.18 Form of Incentive Stock Option Agreement.\* Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K dated February 9, 2005. Here incorporated by reference.



- 10.19 Form of Non-Qualified Stock Option Agreement for Stephen L. Gulis, Blake W. Krueger and Timothy J. O'Donovan.\* Previously filed as Exhibit 10.2 to the Company's Current Report on Form 8-K dated February 9, 2005. Here incorporated by reference.
- 10.20 Form of Non-Qualified Stock Option Agreement for employees other than those to whom Exhibit 10.19 applies.\* Previously filed as Exhibit 10.3 to the Company's Current Report on Form 8-K dated February 9, 2005. Here incorporated by reference.
- 10.21 Form of Restricted Stock Agreement.\* Previously filed as Exhibit 10.4 to the Company's Current Report on Form 8-K dated February 9, 2005. Here incorporated by reference.
- 10.22 Form of Incentive Stock Option Agreement.\* Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K dated February 15, 2006. Here incorporated by reference.
- 10.23 Form of Non-Qualified Stock Option Agreement for Stephen L. Gulis, Blake W. Krueger and Timothy J. O'Donovan.\* Previously filed as Exhibit 10.2 to the Company's Current Report of Form 8-K dated February 15, 2006. Here incorporated by reference.
- 10.24 Form of Non-Qualified Stock Option Agreement for employees other than those to whom Exhibit 10.23 applies.\* Previously filed as Exhibit 10.3 to the Company's Current Report on Form 8-K dated February 15, 2006. Here incorporated by reference.
- 10.25 Form of Restricted Stock Agreement.\* Previously filed as Exhibit 10.4 to the Company's Current Report on Form 8-K dated February 15, 2006. Here incorporated by reference.
- 10.26 Form of Stock Option Agreement for non-employee directors.\* Previously filed as Exhibit 10.23 to the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2005. Here incorporated by reference.
- 10.27 Separation and Release Agreement between Wolverine World Wide, Inc. and Cheryl L. Johnson.\*
- 21 Subsidiaries of Registrant.
- 23 Consent of Ernst & Young LLP.
- 24 Powers of Attorney.
- 31.1 Certification of President and Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Executive Vice President, Chief Financial Officer and Treasurer under Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification pursuant to 18 U.S.C. § 1350.

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\*Management contract or compensatory plan or arrangement.





The Company will furnish a copy of any exhibit listed above to any stockholder without charge upon written request to Mr. Kenneth A. Grady, General Counsel and Secretary, 9341 Courtland Drive, Rockford, Michigan 49351.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WOLVERINE WORLD WIDE, INC.

Dated: February 26, 2008

By: /s/ Blake W. Krueger

\_\_\_\_\_  
 Blake W. Krueger  
 Chief Executive Officer and President  
 (Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

| <u>Signature</u>  | <u>Title</u>  | <u>Date</u>       |
|---|---|-------------------|
| /s/ Blake W. Krueger<br>_____<br>Blake W. Krueger           | Chief Executive Officer and President<br>(Principal Executive Officer)                              | February 26, 2008 |
| /s/ Stephen L. Gulis, Jr.<br>_____<br>Stephen L. Gulis, Jr. | Executive Vice President, Chief<br>Financial Officer and Treasurer<br>(Principal Financial Officer) | February 26, 2008 |
| /s/ Nicholas P. Ottenwess<br>_____<br>Nicholas P. Ottenwess | Vice President of Finance and<br>Corporate Controller<br>(Principal Accounting Officer)             | February 26, 2008 |
| */s/ Jeffrey M. Boromisa<br>_____<br>Jeffrey M. Boromisa    | Director  | February 26, 2008 |
| */s/ William K. Gerber<br>_____<br>William K. Gerber        | Director  | February 26, 2008 |
| */s/ Alberto L. Grimoldi<br>_____<br>Alberto L. Grimoldi    | Director  | February 26, 2008 |

\*/s/ David T. Kollat

Director

February 26, 2008

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David T. Kollat

|  |  |                          |
|--|--|--------------------------|
| <p><u>*/s/ Brenda J. Lauderback</u><br/>Brenda J. Lauderback</p>                 | <p>Director</p>                                  | <p>February 26, 2008</p> |
| <p><u>/s/ Blake W. Krueger</u><br/>Blake W. Krueger</p>                          | <p>Director</p>                                  | <p>February 26, 2008</p> |
| <p><u>*/s/ Phillip D. Matthews</u><br/>Phillip D. Matthews</p>                   | <p>Director</p>                                  | <p>February 26, 2008</p> |
| <p><u>*/s/ David P. Mehney</u><br/>David P. Mehney</p>                           | <p>Director</p>                                  | <p>February 26, 2008</p> |
| <p><u>*/s/ Timothy J. O'Donovan</u><br/>Timothy J. O'Donovan</p>                 | <p>Director and Chairman</p>                     | <p>February 26, 2008</p> |
| <p><u>*/s/ Shirley D. Peterson</u><br/>Shirley D. Peterson</p>                   | <p>Director</p>                                  | <p>February 26, 2008</p> |
| <p><u>*/s/ Michael A. Volkema</u><br/>Michael A. Volkema</p>                     | <p>Director</p>                                  | <p>February 26, 2008</p> |
| <p><u>*By /s/ Blake W. Krueger</u><br/>Blake W. Krueger<br/>Attorney-in-Fact</p> | <p>Chief Executive Officer and<br/>President</p> | <p>February 26, 2008</p> |

**APPENDIX A**

**Financial Statements**

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**CONSOLIDATED BALANCE SHEETS**

|  | As of Fiscal Year End |            |
|--|-----------------------|------------|
|  | 2007                  | 2006       |
| <i>(Thousands of Dollars)</i>  |                       |            |
| <b>ASSETS</b>  |                       |            |
| Current assets:  |                       |            |
| Cash and cash equivalents  | \$ 76,087             | \$ 124,663 |
| Accounts receivable, less allowances (2007 - \$13,643;<br>2006 - \$13,320) | 179,934               | 152,608    |
| Inventories  |                       |            |
| Finished products  | 148,925               | 168,603    |
| Raw materials and work-in-process  | 16,927                | 15,656     |
|  | <b>165,852</b>        | 184,259    |
| Deferred income taxes  | 11,909                | 8,346      |
| Prepaid expenses and other current assets                                  | 11,859                | 15,437     |
| Total current assets   | <b>445,641</b>        | 485,313    |
| Property, plant and equipment:   |                       |            |
| Land   | 882                   | 882        |
| Buildings and improvements   | 76,678                | 71,687     |
| Machinery and equipment  | 149,944               | 146,967    |
| Software   | 60,702                | 58,187     |
|  | <b>288,206</b>        | 277,723    |
| Less accumulated depreciation  | <b>202,789</b>        | 189,771    |
|  | <b>85,417</b>         | 87,952     |
| Other assets:  |                       |            |
| Goodwill   | 39,573                | 38,776     |
| Other non-amortizable intangibles  | 8,936                 | 8,506      |
| Cash surrender value of life insurance                                     | 32,886                | 31,739     |
| Pension assets   | 17,752                | 10,233     |
| Deferred income taxes  | 3,877                 | 3,736      |
| Other  | 4,296                 | 4,837      |
|  | <b>107,320</b>        | 97,827     |
| Total assets   | <b>\$ 638,378</b>     | \$ 671,092 |

**LIABILITIES AND STOCKHOLDERS' EQUITY**

Current liabilities:

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|  |    |                  |    |           |
|--|----|------------------|----|-----------|
| Accounts payable   | \$ | <b>51,551</b>    | \$ | 47,420    |
| Salaries, wages and other compensation                                       |    | <b>18,475</b>    |    | 19,254    |
| Income taxes   |    | <b>3,911</b>     |    | 6,435     |
| Taxes, other than income taxes   |    | <b>5,855</b>     |    | 4,414     |
| Other accrued expenses   |    | <b>32,109</b>    |    | 32,662    |
| Current maturities of long-term debt   |    | <b>10,731</b>    |    | 10,730    |
| <hr/>  |    |                  |    |           |
| Total current liabilities  |    | <b>122,632</b>   |    | 120,915   |
| Long-term debt, less current maturities                                      |    | -                |    | 10,741    |
| Deferred compensation  |    | <b>10,204</b>    |    | 11,026    |
| Accrued pension liabilities  |    | <b>25,684</b>    |    | 22,744    |
| Other liabilities  |    | <b>1,079</b>     |    | 1,107     |
| <br>Stockholders' equity:  |    |                  |    |           |
| Common stock, \$1 par value: authorized 160,000,000 shares; shares           |    |                  |    |           |
| issued, including treasury shares: 2007 - 61,085,123; 2006 - 60,468,000      |    | <b>61,085</b>    |    | 60,468    |
| Additional paid-in capital   |    | <b>47,786</b>    |    | 31,341    |
| Retained earnings  |    | <b>591,706</b>   |    | 519,815   |
| Accumulated other comprehensive income                                       |    | <b>22,268</b>    |    | 3,923     |
| Cost of shares in treasury: 2007 - 9,850,299 shares; 2006 - 5,005,487 shares |    | <b>(244,066)</b> |    | (110,988) |
| <hr/>  |    |                  |    |           |
| Total stockholders' equity   |    | <b>478,779</b>   |    | 504,559   |
| <hr/>  |    |                  |    |           |
| Total liabilities and stockholders' equity                                   | \$ | <b>638,378</b>   | \$ | 671,092   |
| <hr/>  |    |                  |    |           |

( ) Denotes deduction.

See accompanying notes to consolidated financial statements.



**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY  
AND COMPREHENSIVE INCOME**

|   | Fiscal Year |           |           |
|---|-------------|-----------|-----------|
|   | 2007        | 2006      | 2005      |
| <i>(Thousands of Dollars, Except Per Share Data)</i>  |             |           |           |
| <b>COMMON STOCK</b>   |             |           |           |
| Balance at beginning of the year  | \$ 60,468   | \$ 59,212 | \$ 67,350 |
| Common stock issued under stock incentive plans<br>(2007 - 618,123 shares; 2006 - 1,255,286 shares;<br>2005 - 1,214,857 shares) | 617         | 1,256     | 1,214     |
| Impact of stock split on treasury shares  | -           | -         | (9,352)   |
| Balance at end of the year  | 61,085      | 60,468    | 59,212    |
| <b>ADDITIONAL PAID-IN CAPITAL</b>   |             |           |           |
| Balance at beginning of the year  | 31,341      | 13,203    | 99,518    |
| Stock-based compensation expense  | 8,316       | 7,155     | -         |
| Reclassification of unearned compensation upon<br>adoption of SFAS No. 123(R)   | -           | (5,873)   | -         |
| Amounts associated with common stock issued<br>under stock incentive plans:   |             |           |           |
| Proceeds over par value   | 4,603       | 12,254    | 14,609    |
| Income tax benefits   | 3,572       | 4,672     | 3,720     |
| Impact of stock split on treasury shares  | -           | -         | (104,726) |
| Issuance of treasury shares (2007 - 12,661 shares;<br>2006 - 14,511 shares; 2005 - 11,662 shares)                               | 47          | 55        | 12        |
| Net change in employee notes receivable   | (93)        | (125)     | 70        |
| Balance at end of the year  | 47,786      | 31,341    | 13,203    |
| <b>RETAINED EARNINGS</b>  |             |           |           |
| Balance at beginning of the year  | 519,815     | 452,672   | 437,406   |
| Impact of stock split on treasury shares  | -           | -         | (44,725)  |
| Net earnings  | 92,886      | 83,647    | 74,467    |
| Cash dividends declared (2007 - \$.36 per share;<br>2006 - \$.30 per share; 2005 - \$.26 per share)                             | (18,844)    | (16,504)  | )         |
|   |             |           | (14,476)  |
| Cumulative effect of adopting FIN 48 (See Note 7)   | (509)       | -         | -         |
| Pension adjustments (See Note 6)  | (1,642)     | -         | -         |
| Balance at end of the year  | 591,706     | 519,815   | 452,672   |
| <b>ACCUMULATED OTHER COMPREHENSIVE<br/>INCOME</b>   |             |           |           |
| Balance at beginning of the year  | 3,923       | 9,398     | 19,446    |

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|   |                   |            |            |
|---|-------------------|------------|------------|
| Foreign currency translation adjustments  | <b>13,643</b>     | 9,548      | (11,544)   |
| Change in fair value of foreign exchange contracts,<br>net of taxes (2007 - \$929; 2006 - \$901; 2005 -<br>\$1,280)   | <b>(1,007)</b>    | (1,657)    | 2,085      |
| Pension adjustments, net of taxes<br>(2007 - (\$3,396); 2006 - \$6,885; 2005 - \$303)                                 | <b>5,709</b>      | (13,366)   | (589)      |
| <b>Balance at end of the year</b>   | <b>22,268</b>     | 3,923      | 9,398      |
| <b>UNEARNED COMPENSATION</b>  |                   |            |            |
| Balance at beginning of the year  | -                 | (5,873)    | (4,955)    |
| Awards under restricted stock incentive plans   | -                 | -          | (4,190)    |
| Compensation expense  | -                 | -          | 3,272      |
| Reclassification of unearned compensation upon<br>adoption of SFAS No. 123(R)   | -                 | 5,873      | -          |
| <b>Balance at end of the year</b>   | -                 | -          | (5,873)    |
| <b>COST OF SHARES IN TREASURY</b>   |                   |            |            |
| Balance at beginning of the year  | <b>(110,988)</b>  | (66,291)   | (160,474)  |
| Common stock purchased for treasury (2007 - 4,587,473<br>shares; 2006 - 1,937,450 shares; 2005 - 2,994,210<br>shares) | <b>(133,379)</b>  | (45,009)   | (64,856)   |
| Issuance of treasury shares (2007 - 12,661 shares;<br>2006 - 14,511 shares; 2005 - 11,662 shares)                     | <b>301</b>        | 312        | 236        |
| Impact of stock split on treasury shares  | -                 | -          | 158,803    |
| <b>Balance at end of the year</b>   | <b>(244,066)</b>  | (110,988)  | (66,291)   |
| <b>Total stockholders' equity at end of the year</b>  | <b>\$ 478,779</b> | \$ 504,559 | \$ 462,321 |
| <b>COMPREHENSIVE INCOME</b>   |                   |            |            |
| Net earnings  | <b>\$ 92,886</b>  | \$ 83,647  | \$ 74,467  |
| Foreign currency translation adjustments  | <b>13,643</b>     | 9,548      | (11,544)   |
| Change in fair value of foreign exchange contracts, net<br>of taxes   | <b>(1,007)</b>    | (1,657)    | 2,085      |
| Pension liability adjustment, net of taxes  | <b>5,709</b>      | (306)      | (589)      |
| <b>Total comprehensive income</b>   | <b>\$ 111,231</b> | \$ 91,232  | \$ 64,419  |

( ) Denotes deduction.

See accompanying notes to consolidated financial statements.

**CONSOLIDATED STATEMENTS OF OPERATIONS**

|  | Fiscal Year      |                  |                |
|--|------------------|------------------|----------------|
|  | 2007             | 2006             | 2005           |
| <i>(Thousands of Dollars, Except Per Share Data)</i> |                  |                  |                |
| Revenue  | \$ 1,198,972     | \$ 1,141,887     | \$ 1,060,999   |
| Cost and expenses:                                   |                  |                  |                |
| Cost of products sold                                | 727,041          | 700,349          | 655,800        |
| Selling and administrative expenses                  | 333,151          | 318,243          | 291,891        |
| Interest expense                                     | 2,470            | 2,973            | 3,647          |
| Interest income                                      | (3,134)          | (3,175)          | (1,736)        |
| Other expense  | 873              | 1,205            | 150            |
|  | <b>1,060,401</b> | <b>1,019,595</b> | <b>949,752</b> |
| Earnings before income taxes                         | <b>138,571</b>   | 122,292          | 111,247        |
| Income taxes   | <b>45,685</b>    | 38,645           | 36,780         |
| Net earnings   | <b>\$ 92,886</b> | \$ 83,647        | \$ 74,467      |
| Net earnings per share:                              |                  |                  |                |
| Basic  | <b>\$ 1.77</b>   | \$ 1.52          | \$ 1.33        |
| Diluted  | <b>1.70</b>      | 1.47             | 1.27           |

See accompanying notes to consolidated financial statements.

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

|   | Fiscal Year      |           |           |
|---|------------------|-----------|-----------|
|   | 2007             | 2006      | 2005      |
| <i>(Thousands of Dollars)</i>   |                  |           |           |
| <b>OPERATING ACTIVITIES</b>   |                  |           |           |
| Net earnings  | \$ 92,886        | \$ 83,647 | \$ 74,467 |
| Adjustments necessary to reconcile net earnings to net cash provided by operating activities: |                  |           |           |
| Depreciation  | 20,223           | 21,024    | 19,470    |
| Amortization  | 2,568            | 968       | 593       |
| Deferred income taxes   | (5,660)          | (8,543)   | (4,908)   |
| Stock-based compensation expense  | 8,316            | 7,155     | 3,272     |
| Excess tax benefits from stock-based compensation   | (2,620)          | (3,599)   | -         |
| Pension   | 2,884            | 7,254     | 6,221     |
| Other   | 4,339            | 3,498     | 2,378     |
| Changes in operating assets and liabilities:  |                  |           |           |
| Accounts receivable   | (21,530)         | 6,409     | (7,739)   |
| Inventories   | 22,450           | (18,764)  | 19,375    |
| Other operating assets  | 3,141            | (3,382)   | 11,221    |
| Accounts payable  | 3,140            | 5,434     | (4,862)   |
| Other operating liabilities   | (6,849)          | 8,588     | (2,153)   |
| Net cash provided by operating activities   | <b>123,288</b>   | 109,689   | 117,335   |
| <b>INVESTING ACTIVITIES</b>   |                  |           |           |
| Business acquisitions, net of cash acquired   | -                | -         | (4,602)   |
| Additions to property, plant and equipment  | (17,879)         | (17,067)  | (19,160)  |
| Other   | (4,441)          | (2,039)   | 3,599     |
| Net cash used in investing activities   | <b>(22,320)</b>  | (19,106)  | (20,163)  |
| <b>FINANCING ACTIVITIES</b>   |                  |           |           |
| Proceeds from long-term borrowings  | 168,287          | 61,685    | 69,972    |
| Payments of long-term debt  | (179,026)        | (72,624)  | (81,465)  |
| Cash dividends paid   | (18,391)         | (16,079)  | (14,814)  |
| Purchase of common stock for treasury   | (133,379)        | (45,009)  | (64,856)  |
| Proceeds from shares issued under stock incentive plans                                       | 5,662            | 13,752    | 11,951    |
| Excess tax benefits from stock-based compensation   | 2,620            | 3,599     | -         |
| Net cash used in financing activities   | <b>(154,227)</b> | (54,676)  | (79,212)  |
| Effect of foreign exchange rate changes   | 4,683            | 3,498     | (4,874)   |
| Increase (decrease) in cash and cash equivalents  | <b>(48,576)</b>  | 39,405    | 13,086    |
| Cash and cash equivalents at beginning of the year  | <b>124,663</b>   | 85,258    | 72,172    |

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|  |                  |            |           |
|--|------------------|------------|-----------|
| Cash and cash equivalents at end of the year | <b>\$ 76,087</b> | \$ 124,663 | \$ 85,258 |
|--|------------------|------------|-----------|

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**OTHER CASH FLOW INFORMATION**

|                       |                 |          |          |
|-----------------------|-----------------|----------|----------|
| Interest paid         | <b>\$ 1,916</b> | \$ 2,545 | \$ 3,171 |
| Net income taxes paid | <b>48,336</b>   | 35,784   | 27,207   |

( ) Denotes reduction in cash and cash equivalents.

See accompanying notes to consolidated financial statements.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### *1. Summary of Significant Accounting Policies*

#### **NATURE OF OPERATIONS**

Wolverine World Wide, Inc. (NYSE: WWW) is a leading designer, manufacturer and marketer of a broad line of quality casual shoes, performance outdoor footwear, apparel, work shoes and boots, and uniform shoes and boots. The Company's global portfolio of owned and licensed brands includes: *Bates*®, *Cat*® Footwear, *Harley-Davidson*® Footwear, *Hush Puppies*®, *HyTest*®, *Merrell*®, *Patagonia*® Footwear, *Sebago*®, *Stanley*® Footgear and *Wolverine*®. Apparel and licensing programs are utilized to extend the Company's owned brands into product categories beyond footwear. The Company also operates a retail division to showcase its brands and branded footwear and apparel from other manufacturers, a tannery that produces *Wolverine Performance Leathers*™ and a pigskin procurement operation.

#### **PRINCIPLES OF CONSOLIDATION**

The consolidated financial statements include the accounts of Wolverine World Wide, Inc. and its wholly owned subsidiaries (collectively, the "Company"). All intercompany accounts and transactions have been eliminated in consolidation.

#### **FISCAL YEAR**

The Company's fiscal year is the 52- or 53-week period that ends on the Saturday nearest to December 31. Fiscal years presented in this report include the 52-week periods ended December 29, 2007, December 30, 2006 and December 31, 2005.

#### **USE OF ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

#### **REVENUE RECOGNITION**

Revenue is recognized on the sale of products manufactured or sourced by the Company when the related goods have been shipped, legal title has passed to the customer and collectibility is reasonably assured. Revenue generated through programs with licensees and distributors involving products bearing the Company's trademarks is recognized as earned according to stated contractual terms upon either the purchase or shipment of branded products by licensees and distributors.

The Company records provisions against gross revenue for estimated stock returns and cash discounts in the period when the related revenue is recorded. These estimates are based on factors that include, but are not limited to, historical stock returns, historical discounts taken and analysis of credit memorandum activity.

#### **COST OF PRODUCTS SOLD**

Cost of products sold for the Company's operations include the actual product costs, including inbound freight charges, purchasing, sourcing, inspection and receiving costs. Warehousing costs are included in selling and administrative expenses.

#### **SHIPPING AND HANDLING COSTS**

Shipping and handling costs that are charged to and reimbursed by the customer are recognized as revenue, while the related expenses incurred by the Company are recorded as cost of products sold in the consolidated statements of operations.

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## **CASH EQUIVALENTS**

All short-term investments with a maturity of three months or less when purchased are considered cash equivalents.

## **ALLOWANCE FOR UNCOLLECTIBLE ACCOUNTS**

The Company maintains an allowance for uncollectible accounts receivable for estimated losses resulting from its customers' inability to make required payments. Company management evaluates the allowance for uncollectible accounts receivable based on a review of current customer status and historical collection experience. Adjustments to these estimates may be required if the financial condition of the Company's customers were to change. The Company does not require collateral or other security on trade accounts receivable.

## **INVENTORIES**

Inventories are valued at the lower of cost or market. Cost is determined by the last-in, first-out (LIFO) method for all domestic raw materials and work-in-process inventories, and certain U.S. finished goods inventories. Cost is determined using methods approximating cost under the first-in, first-out (FIFO) method for all raw materials, work-in-process and finished goods inventories in foreign countries. The FIFO method is also used for all finished goods inventories of the Company's retail business, due to the unique nature of that operation, and for certain U.S. finished goods inventories that were acquired as part of asset purchase transactions. Once elected, the Company has applied these inventory cost valuation methods consistently from year to year.

## **PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment are stated on the basis of cost and include expenditures for new facilities, major renewals, betterments and software. Normal repairs and maintenance are expensed as incurred.

Depreciation of property, plant and equipment is computed using the straight-line method. The depreciable lives range from five to forty years for buildings and improvements and from three to ten years for machinery, equipment and software. Leasehold improvements are depreciated at the lesser of the estimated useful life or lease term, including reasonably assured lease renewals as determined at lease inception.

## **GOODWILL AND OTHER INTANGIBLES**

Goodwill represents the excess of the purchase price over the fair value of net tangible and identifiable intangible assets of acquired businesses. Other intangibles consist primarily of trademarks, brand names, patents and customer relationships. Goodwill and intangible assets deemed to have indefinite lives are not amortized, but are subject to impairment tests at least annually in accordance with Statement of Financial Accounting Standards (SFAS) No. 142, *Goodwill and Other Intangible Assets*. The Company reviews the carrying amounts of goodwill and other non-amortizable intangible assets annually by reporting unit to determine if such assets may be impaired. If the carrying amounts of these assets are not recoverable based upon a discounted cash flow analysis, such assets are reduced by the estimated shortfall of fair value to recorded value. Other amortizable intangible assets (principally patents) are amortized using the straight-line method over their estimated useful lives (periods ranging from two to ten years). Other amortizable intangible assets are included in other assets on the consolidated balance sheets and have net carrying amounts of \$3,487,000 and \$3,389,000 for 2007 and 2006, respectively, and accumulated amortization of \$4,986,000 and \$2,457,000 for 2007 and 2006, respectively. Estimated aggregate amortization expense for such intangibles for each of the five fiscal years subsequent to 2007 is as follows: 2008 - \$1,197,000; 2009 - \$1,046,000; 2010 - \$781,000; 2011 - \$343,000; 2012 - \$60,000.

The Company has performed the required annual impairment tests and has determined that there was no impairment indicated for recorded goodwill and other non-amortizable intangibles.





The changes in the carrying amount of goodwill and other non-amortizable intangibles for the years ended December 29, 2007 and December 30, 2006 are as follows:

|                                      | Goodwill         | Trademarks      | Total            |
|--------------------------------------|------------------|-----------------|------------------|
| <i>(Thousands of Dollars)</i>        |                  |                 |                  |
| Balance at December 31, 2005         | \$ 35,624        | \$ 8,347        | \$ 43,971        |
| Intangibles acquired                 | -                | 277             | 277              |
| Trademark disposals                  | -                | (118)           | (118)            |
| Foreign currency translation effects | 3,152            | -               | 3,152            |
| Balance at December 30, 2006         | \$ 38,776        | \$ 8,506        | \$ 47,282        |
| Intangibles acquired                 | -                | 430             | 430              |
| Foreign currency translation effects | 797              | -               | 797              |
| Balance at December 29, 2007         | <b>\$ 39,573</b> | <b>\$ 8,936</b> | <b>\$ 48,509</b> |

#### **IMPAIRMENT OR DISPOSAL OF LONG-LIVED ASSETS**

The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or an asset group may not be recoverable. Each impairment test is based on a comparison of the carrying amount of the asset or asset group to the future undiscounted net cash flows expected to be generated by the assets. If such assets are considered to be impaired, the impairment amount to be recognized is the amount by which the carrying value of the assets exceeds their fair value.

#### **STOCK-BASED COMPENSATION**

Prior to January 1, 2006, the Company followed Accounting Principles Board (APB) Opinion No. 25, *Accounting for Stock Issued to Employees*, and related Interpretations, in accounting for its stock incentive plans. The Company did not recognize stock-based compensation expense related to employee stock options in its statements of operations for periods prior to the adoption of SFAS No. 123(R), *Share-Based Payment*, as options granted had an exercise price equal to the market value of the underlying common stock on the date of grant. Effective January 1, 2006, the Company adopted the fair value recognition provisions of SFAS No. 123(R) using the modified prospective transition method. Under that transition method, compensation cost recognized in the years ended December 29, 2007 and December 30, 2006 includes: (a) compensation cost for all stock-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimate in accordance with the original provisions of SFAS No. 123, *Accounting for Stock-Based Compensation*, and (b) compensation cost for all stock-based payments granted subsequent to January 1, 2006, based on the grant date fair value estimated in accordance with the provisions of SFAS No. 123(R). Results of prior periods have not been restated.

The Company recognized compensation costs of \$8,316,000 and \$7,155,000 and related income tax benefits of \$2,092,000 and \$1,967,000 for its stock-based compensation plans in the statements of operations for the years ended December 29, 2007 and December 30, 2006, respectively. Compensation costs capitalized as part of inventory and property, plant and equipment were not material.

Pro forma information regarding net earnings and earnings per share has been determined as if the Company had applied the fair value recognition provisions of SFAS No. 123 to its stock awards for all periods presented. For purposes of pro forma disclosures, the estimated fair values of stock options are amortized to expense over the related vesting periods and awards subject to acceleration of vesting upon retirement are recognized over the explicit service period up to the date of actual retirement. The Company's pro forma information under SFAS No. 123 is as follows:

|  |   | 2005      |
|--|---|-----------|
| <i>(Thousands of Dollars, Except Per Share Data)</i> |   |           |
| Net earnings, as reported                            |   | \$ 74,467 |
| Add:   | Total stock-based employee compensation expense included in reported net income, net of related tax effects                   | 3,272     |
| Deduct:  | Total stock-based employee compensation expense determined under fair value method for all awards, net of related tax effects | 7,266     |
| Pro forma net earnings                               |   | \$ 70,473 |

|                         |  |         |
|-------------------------|--|---------|
| Net earnings per share: |  |         |
| Basic-as reported       |  | \$ 1.33 |
| Basic-pro forma         |  | 1.26    |
| Diluted-as reported     |  | 1.27    |
| Diluted-pro forma       |  | 1.20    |

The Company estimated the fair value of employee stock options on the date of grant using the Black-Scholes model. The estimated weighted-average fair value for each option granted was \$6.87, \$5.29 and \$5.10 per share in 2007, 2006 and 2005, respectively, with the following weighted-average assumptions:

|                                      | 2007           | 2006    | 2005    |
|--------------------------------------|----------------|---------|---------|
| Expected market price volatility (1) | <b>23.3%</b>   | 24.5%   | 23.9%   |
| Risk-free interest rate (2)          | <b>4.8%</b>    | 4.6%    | 3.7%    |
| Dividend yield (3)                   | <b>1.4%</b>    | 1.4%    | 1.1%    |
| Expected term (4)                    | <b>4 years</b> | 4 years | 4 years |

- (1) Based on historical volatility of the Company's common stock. The expected volatility is based on the daily percentage change in the price of the stock over four years.
- (2) Represents the U.S. Treasury yield curve in effect for the expected term of the option at the time of grant.
- (3) Represents the Company's cash dividend yield for the expected term.
- (4) Represents the period of time that options granted are expected to be outstanding. The Company determined that all employee groups exhibit similar exercise and post-vesting termination behavior to determine the expected term.

Stock-based compensation expense recognized in the consolidated condensed statements of operations for the years ended December 29, 2007 and December 30, 2006 has been reduced for estimated forfeitures, as it is based on awards ultimately expected to vest. SFAS No. 123(R) requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures were estimated based on historical experience. In the Company's pro forma information required under SFAS No. 123 for the periods prior to

fiscal 2006, the Company accounted for forfeitures as they occurred. The cumulative effect of the change in accounting for forfeitures was not material.

**ADVERTISING COSTS**

Advertising costs are expensed as incurred and customer specific advertising dollars are expensed when earned by customers. Total advertising expense was \$45,982,000 in 2007, \$42,037,000 in 2006 and \$40,059,000 in 2005, and includes customer specific advertising dollars of \$12,160,000 in 2007,

\$9,327,000 in 2006 and \$6,445,000 in 2005. The Company provides sales incentives to certain retail customers in the form of a cooperative advertising program and accounts for this in accordance with EITF 01-9, *Accounting for Consideration Given by a Vendor to a Customer (Including a Reseller of the Vendor's Products)*. Under this program, customers are reimbursed for Company-approved advertising expenditures where the value to the Company is objectively verifiable.

## INCOME TAXES

The provision for income taxes is based on the earnings reported in the consolidated financial statements. A deferred income tax asset or liability is determined by applying currently enacted tax laws and rates to the cumulative temporary differences between the carrying values of assets and liabilities for financial statement and income tax purposes.

## EARNINGS PER SHARE

Basic earnings per share is computed based on weighted-average shares of common stock outstanding during each year after adjustment for nonvested common stock issued under restricted stock incentive plans. Diluted earnings per share assumes the exercise of dilutive stock options and the vesting of all common stock under restricted stock programs.

The following table sets forth the reconciliation of weighted average shares used in the computation of basic and diluted earnings per share:

|   | 2007              | 2006       | 2005        |
|---|-------------------|------------|-------------|
| Weighted average shares outstanding during the year     | <b>53,140,581</b> | 55,655,822 | 57,241,893  |
| Adjustment for nonvested restricted common stock        | <b>(641,088)</b>  | (802,624)  | (1,098,177) |
| Denominator for basic earnings per share                | <b>52,499,493</b> | 54,853,198 | 56,143,716  |
| Effect of dilutive stock options                        | <b>1,586,804</b>  | 1,622,103  | 1,742,344   |
| Adjustment for nonvested common stock - treasury method | <b>401,369</b>    | 455,806    | 789,065     |
| Denominator for diluted earnings per share              | <b>54,487,666</b> | 56,931,107 | 58,675,125  |

Options to purchase 546,247 shares of common stock in 2007, 507,775 shares in 2006 and 516,335 shares in 2005 have not been included in the denominator for the computation of diluted earnings per share because the related exercise prices were greater than the average market price for the period and, therefore, they were antidilutive.

## STOCK SPLIT

On December 15, 2004, the Company announced a three-for-two stock split in the form of a stock dividend on shares of common stock outstanding at January 3, 2005 that was distributed to stockholders on February 1, 2005. All share and per share amounts in the consolidated financial statements and related notes have been adjusted for all periods to reflect the stock split. Treasury shares were not split in the transaction; however, in conjunction with the stock split, 9,352,361 shares of treasury stock were issued to fund a portion of the transaction.

## FOREIGN CURRENCY

For the Company's international subsidiaries, the local currency is the functional currency. Assets and liabilities of these subsidiaries are translated into U.S. dollars at the year-end exchange rate. Operating statement amounts are translated at average exchange rates for the period. The cumulative translation adjustments resulting from changes in exchange rates are included in the consolidated balance sheets as a component of accumulated other comprehensive income in stockholders' equity. Transaction gains and losses are included in the consolidated statements of operations

and were not material.

**FINANCIAL INSTRUMENTS AND RISK MANAGEMENT**

The Company's financial instruments consist of cash and cash equivalents, accounts and notes receivable, accounts and notes payable and long-term debt. Except for fixed rate long-term debt with a carrying value of \$10,714,000 and a fair value of \$10,976,000 at December 29, 2007 and a carrying value of \$21,429,000 and a fair value of \$21,723,000 at December 30, 2006, the Company's estimate of the fair

values of these financial instruments approximates their carrying amounts for the respective years. Fair value was determined using discounted cash flow analyses and current interest rates for similar instruments. The Company does not hold or issue financial instruments for trading purposes.

The Company follows SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended by SFAS Nos. 137 and 138, which requires that all derivative instruments be recorded on the consolidated balance sheets at fair value and establishes criteria for designation and effectiveness of hedging relationships. The Company utilizes foreign currency forward exchange contracts to manage the volatility associated with inventory purchases made by non-U.S. wholesale operations in foreign currencies in the normal course of business. At December 29, 2007 and December 30, 2006, foreign exchange contracts with a notional value of \$70,357,000 and \$56,399,000, respectively, were outstanding to purchase various currencies (principally U.S. dollars) with maturities ranging up to 252 days. These contracts have been designated as cash flow hedges. As of December 29, 2007 and December 30, 2006, liabilities of \$1,918,000 and \$1,352,000, respectively, have been recognized for the fair value of the foreign currency forward exchange contracts.

The fair value of the foreign currency forward exchange contracts represents the estimated receipts or payments necessary to terminate the contracts. Hedge effectiveness is evaluated by the hypothetical derivative method. Any hedge ineffectiveness is reported within the cost of products sold caption of the consolidated statements of operations. Hedge ineffectiveness was not material in 2007 or 2006. If, in the future, the foreign exchange contracts are determined to be ineffective hedges or terminated before their contractual termination dates, the Company would be required to reclassify into earnings all or a portion of the unrealized amounts related to the cash flow hedges that are currently included in accumulated other comprehensive income within stockholders' equity.

## COMPREHENSIVE INCOME

Comprehensive income represents net earnings and any revenue, expenses, gains and losses that, under accounting principles generally accepted in the United States, are excluded from net earnings and recognized directly as a component of stockholders' equity.

Ending accumulated other comprehensive income is as follows:

|  | 2007      | 2006      |
|--|-----------|-----------|
| <i>(Thousands of Dollars)</i>  |           |           |
| Foreign currency translation adjustments   | \$ 35,433 | \$ 21,790 |
| Foreign currency cash flow hedge adjustments, net of taxes<br>(2007 - \$1,543; 2006 - \$614) | (2,055)   | (1,048)   |
| Pension adjustments, net of taxes<br>(2007 - \$5,268; 2006 - \$8,664)                        | (11,110)  | (16,819)  |
| Accumulated other comprehensive income   | \$ 22,268 | \$ 3,923  |

## RECLASSIFICATIONS

Certain amounts previously reported in 2006 and 2005 have been reclassified to conform with the presentation used in 2007.

### 2. Inventories

Inventories of \$61,070,000 at December 29, 2007 and \$71,420,000 at December 30, 2006 have been valued using the LIFO method. If the FIFO method had been used, inventories would have been \$8,983,000 and \$8,191,000 higher than reported at December 29, 2007 and December 30, 2006, respectively.

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**3. Debt**

Long-term debt consists of the following obligations:

|                               | 2007          | 2006             |
|-------------------------------|---------------|------------------|
| <i>(Thousands of Dollars)</i> |               |                  |
| 6.5% senior notes payable     | \$ 10,714     | \$ 21,429        |
| Other                         | 17            | 42               |
|                               | <b>10,731</b> | 21,471           |
| Less current maturities       | <b>10,731</b> | 10,730           |
|                               | <b>\$ -</b>   | <b>\$ 10,741</b> |

The 6.5% unsecured senior notes payable require annual principal payments of \$10,714,000 due through the maturity date of December 8, 2008. In connection with the issuance of these senior notes, the Company entered into an interest rate lock agreement with a bank that was settled in 1998 and resulted in a prepayment of interest of \$2,200,000. This prepayment is being amortized over the remaining term of the notes using the effective interest method. The remaining unamortized balance at December 29, 2007 was \$231,000.

The Company has an unsecured revolving credit agreement that allows for borrowings up to \$150,000,000, subject to increase or decrease as specified in the credit agreement. This agreement, which expires in July 2010, requires that interest be paid at a variable rate based on one of the following options elected by the Company: prime, LIBOR or money market rate plus applicable spread. No amounts were outstanding under revolving credit facilities at December 29, 2007 or December 30, 2006.

The Company had commercial letters of credit outstanding of \$2,060,000 and \$2,813,000 at December 29, 2007 and December 30, 2006, respectively.

The long-term loan agreements contain restrictive covenants that, among other things, require the Company to maintain certain financial ratios and minimum levels of consolidated net worth. At December 29, 2007, the Company was in compliance with all restrictive covenants. The agreements also impose restrictions on securing additional debt, sale and merger transactions and the disposition of significant assets.

Interest costs of \$237,000 in 2007, \$170,000 in 2006 and \$208,000 in 2005 were capitalized in connection with various capital improvement and computer hardware and software installation projects.

**4. Leases**

The Company leases machinery, equipment and certain warehouse, office and retail store space under operating lease agreements that expire at various dates through 2023. Certain leases contain renewal provisions and generally require the Company to pay utilities, insurance, taxes and other operating expenses. At December 29, 2007, minimum rental payments due under all noncancelable leases were as follows: 2008 - \$18,702,000; 2009 - \$18,260,000; 2010 - \$15,308,000; 2011 - \$13,648,000; 2012 - \$12,826,000; thereafter - \$80,514,000.

Rental expense under all operating leases consisted primarily of minimum rentals and totaled \$14,681,000 in 2007, \$13,934,000 in 2006 and \$12,403,000 in 2005.

**5. Capital Stock**

The Company has 2,000,000 authorized shares of \$1 par value preferred stock, of which none is issued or outstanding. The Company had designated 500,000 shares of preferred stock as Series B junior participating preferred stock for possible future issuance under a preferred stock rights plan.

As of December 29, 2007, the Company had stock options outstanding or available for grant under stock incentive plans adopted in 1993, 1995, 1997, 1999, 2001, 2003 and 2005. Shares of restricted stock may also be granted under each of these plans, with the exception of the 1993, 1995 and 1997 plans. As of

December 29, 2007, the Company had approximately 3,387,120 stock incentive units available for issuance under the Stock Incentive Plan of 2005. Under the provisions of the Stock Incentive Plan of 2005, each option granted counts as one stock incentive unit and each share of restricted stock granted counts as two stock incentive units. In addition, as of December 29, 2007, the Company had approximately 491,246 stock incentive units available for grant under the balance of its other plans. Options granted under each plan have an exercise price equal to the fair market value of the underlying stock on the grant date, expire no later than ten years from the grant date and generally vest over three years. Common stock issued under these plans is subject to certain restrictions, including a prohibition against any sale, transfer or other disposition by the officer or employee during the vesting period (except for certain transfers for estate planning purposes for certain officers) and a requirement to forfeit all or a certain portion of the award upon certain terminations of employment or upon failure to achieve performance criteria in certain instances. These restrictions typically lapse over a three- to five-year period from the date of the award. The Company has elected to recognize expense for these stock-based incentive plans ratably over the vesting term on a straight-line basis. Certain option and restricted share awards provide for accelerated vesting under various scenarios, including retirement and upon a change in control of the Company. With regard to acceleration of vesting upon retirement, employees of eligible retirement age are vested in accordance with plan provisions and applicable stock option and restricted stock agreements. The Company issues shares to plan participants upon exercise or vesting of stock-based incentive awards from either authorized, but unissued, shares or treasury shares.

A summary of the transactions under the stock option plans is as follows:

|  | Shares<br>Under<br>Option | Weighted-<br>Average<br>Exercise<br>Price | Average<br>Remaining<br>Contractual<br>Term<br>(Years) | Aggregate<br>Intrinsic<br>Value |
|--|---------------------------|---|--|---------------------------------|
| Outstanding at January 1, 2005                         | 5,582,349                 | \$13.14                                   |  |                                 |
| Granted  | 643,695                   | 22.89                                     |  |                                 |
| Exercised  | (1,166,838)               | 11.62                                     |  |                                 |
| Cancelled  | (18,494)                  | 16.30                                     |  |                                 |
| Outstanding at December 31, 2005                       | 5,040,712                 | \$14.72                                   | 5.6  | \$39,201,000                    |
| Granted  | 735,210                   | 22.71                                     |  |                                 |
| Exercised  | (1,168,639)               | 12.51                                     |  |                                 |
| Cancelled  | (32,338)                  | 20.46                                     |  |                                 |
| Outstanding at December 30, 2006                       | 4,574,945                 | \$16.53                                   | 5.6  | \$54,873,000                    |
| Granted  | <b>623,577</b>            | <b>30.16</b>                              |  |                                 |
| Exercised  | <b>(551,020)</b>          | <b>14.67</b>                              |  |                                 |
| Cancelled  | <b>(59,257)</b>           | <b>27.73</b>                              |  |                                 |
| Outstanding at December 29, 2007                       | <b>4,588,245</b>          | <b>\$18.46</b>                            | <b>5.4</b>   | <b>\$31,096,000</b>             |
| Estimated forfeitures                                  | <b>(13,852)</b>           |   |  |                                 |
| Vested or expected to vest at<br>December 29, 2007     | <b>4,574,393</b>          | <b>\$18.43</b>                            | <b>5.3</b>   | <b>\$31,086,000</b>             |
| Nonvested at December 29, 2007<br>and expected to vest | <b>(939,298)</b>          |   |  |                                 |

|                                  |                  |                |            |                     |
|----------------------------------|------------------|----------------|------------|---------------------|
| Exercisable at December 29, 2007 | <b>3,635,095</b> | <b>\$16.22</b> | <b>4.5</b> | <b>\$30,303,000</b> |
|----------------------------------|------------------|----------------|------------|---------------------|

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The total pre-tax intrinsic value of options exercised during the year ended December 29, 2007 was \$7,498,000. As of December 29, 2007, there was \$2,498,000 of unrecognized compensation cost related to stock option awards that is expected to be recognized over a weighted-average period of 1.2 years.

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The aggregate intrinsic value in the preceding table represents the total pre-tax intrinsic value, based on the Company's closing stock price of \$24.50 as of December 29, 2007, which would have been received by the option holders had all option holders exercised in-the-money options as of that date. The total number of in-the-money options exercisable as of December 29, 2007 was 3,591,347. As of December 30, 2006, 3,897,145 outstanding options were exercisable, and the weighted-average exercise price was \$15.46.

A summary of the nonvested restricted shares issued under stock award plans is as follows:

|                                | Shares           | Weighted-Average Grant Date Fair Value |
|--------------------------------|------------------|--|
| Nonvested at January 1, 2005   | 905,562          | \$ 11.85                               |
| Granted                        | 188,150          | 23.03                                  |
| Vested                         | (159,821)        | 10.80                                  |
| Forfeited                      | -                | -                                      |
| Nonvested at December 31, 2005 | 933,891          | \$ 14.28                               |
| Granted                        | 178,950          | 22.59                                  |
| Vested                         | (324,735)        | 12.06                                  |
| Forfeited                      | (12,296)         | 17.09                                  |
| Nonvested at December 30, 2006 | 775,810          | \$ 17.09                               |
| Granted                        | <b>146,950</b>   | <b>30.17</b>                           |
| Vested                         | <b>(335,695)</b> | <b>14.81</b>                           |
| Forfeited                      | <b>(13,684)</b>  | <b>27.64</b>                           |
| Nonvested at December 29, 2007 | <b>573,381</b>   | <b>\$ 21.52</b>                        |

As of December 29, 2007, there was \$3,732,000 of unrecognized compensation cost related to nonvested share-based compensation arrangements granted under restricted stock award plans. That cost is expected to be recognized over a weighted-average period of 1.6 years. The total fair value of shares vested during the year ended December 29, 2007 was \$9,793,000.

## 6. Retirement Plans

The Company has noncontributory, defined benefit pension plans covering a majority of its domestic employees. The Company's principal defined benefit pension plan provides benefits based on the employees' years of service and final average earnings (as defined in the plan), while the other plan provides benefits at a fixed rate per year of service. The Company intends to annually contribute amounts deemed necessary to maintain the plans on a sound actuarial basis.

The Company has a Supplemental Executive Retirement Plan ("SERP") for certain current and former employees that entitles them to receive payments from the Company following retirement based on the employees' years of service and final average earnings (as defined in the SERP). Under the SERP, the employees can elect early retirement with a corresponding reduction in benefits. The Company also has individual deferred compensation agreements with certain former employees that entitle them to receive payments from the Company for a period of fifteen to eighteen years following retirement. The Company maintains life insurance policies with a cash surrender value of \$32,157,000 at December 29, 2007 and \$31,025,000 at December 30, 2006 that are intended to fund deferred compensation benefits

under the SERP and deferred compensation agreements.

The Company has a defined contribution money accumulation plan ("MAP") covering substantially all domestic employees that provides for Company contributions based on earnings. Prior to January 1, 2007, this plan was combined with the principal defined benefit pension plan for funding purposes under Code Section 414(k) of the Internal Revenue Code ("IRC"). On January 1, 2007, the assets and projected benefit obligation attributable to the Code Section 414(k) arrangement were split off from the defined benefit pension plan and merged with the MAP. The Company recognized expense for the MAP of \$2,078,000 in 2007, \$2,100,000 in 2006 and \$2,031,000 in 2005. The Company has certain defined

contribution plans at foreign subsidiaries. Contributions to these plans were \$1,327,000 in 2007, \$978,000 in 2006 and \$962,000 in 2005. The Company also has a defined benefit plan at a foreign location that provides for retirement benefits based on years of service. The obligation recorded under this plan was \$2,466,000 at December 29, 2007 and \$2,500,000 at December 30, 2006 with the majority recognized in the deferred compensation liability on the accompanying balance sheet.

On December 30, 2006, the Company adopted the recognition and disclosure provisions of SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*. SFAS No. 158 requires the Company to recognize the funded status of its pension plans in the December 30, 2006 consolidated balance sheets, with a corresponding adjustment to accumulated other comprehensive income, net of tax. The adjustment to accumulated other comprehensive income at adoption represents the net unrecognized actuarial losses and unrecognized prior service costs, which were previously netted against the plan's funded status in the Company's consolidated balance sheets pursuant to the provisions of SFAS No. 87, *Employers' Accounting for Pensions*. These amounts will be subsequently recognized as a component of net periodic pension cost on the same basis as the amounts recognized in accumulated other comprehensive income at adoption of SFAS No. 158.

The incremental effects of adopting the provisions of SFAS No. 158 on the Company's consolidated balance sheets at December 30, 2006 are presented in the following table. There was no effect on the Company's consolidated statements of operations for the year ended December 30, 2006, or for any prior period presented, and it will not affect the Company's operating results in future periods.

|   | Before<br>Implementation<br>of SFAS No. 158 | Change<br>Due to<br>SFAS No. 158 | After<br>Implementation<br>of SFAS No. 158 |
|---|---|----------------------------------|--|
| <i>(Thousands of Dollars)</i>                     |   |                                  |  |
| Assets:   |   |                                  |  |
| Prepaid pension cost                              | \$ 28,443                                   | \$ (18,210)                      | \$ 10,233                                  |
| Deferred income taxes                             | 1,936                                       | 6,728                            | 8,664                                      |
| Intangible asset - pension                        | 854   | (854)                            | -  |
| <b>Total assets</b>                               | <b>\$ 31,233</b>                            | <b>\$ (12,336)</b>               | <b>\$ 18,897</b>                           |
| Liabilities and Stockholders' Equity:             |   |                                  |  |
| Accrued pension liabilities                       | \$ 21,166                                   | \$ 1,578                         | \$ 22,744                                  |
| Accumulated other comprehensive income            | (3,759)                                     | (13,060)                         | (16,819)                                   |
| <b>Total liabilities and stockholders' equity</b> | <b>\$ 17,407</b>                            | <b>\$ (11,482)</b>               | <b>\$ 5,925</b>                            |

Effective in 2007, the Company adopted the measurement date provisions of SFAS No. 158 requiring the measurement date of the defined benefit pension plans to correspond with the Company's fiscal year end. As a result, the Company recognized a reduction of \$1,642,000 in retained earnings and a reduction in accumulated other comprehensive income of \$6,338,000. The previous measurement date was September 30. The following summarizes the status of and changes in the Company's pension assets and related obligations for its pension plans (which include the Company's defined benefit pension plans and the SERP) as of:

|   | 12/29/2007 | 09/30/2006  |
|---|------------|-------------|
| <i>(Thousands of Dollars)</i>   |            |             |
| Change in projected benefit obligations:                                  |            |             |
| Projected benefit obligations at beginning of the year                    | \$ 176,262 | \$ 167,631  |
| Service cost pertaining to benefits earned during the year                | 6,061      | 4,940       |
| Interest cost on projected benefit obligations                            | 13,701     | 10,342      |
| Actuarial losses  | 141        | 1,124       |
| Plan amendment  | 717        | -           |
| IRC Code Section 414(k) split-off   | (10,785)   | -           |
| Benefits paid to plan participants  | (11,006)   | (7,775)     |
| Projected benefit obligations at end of the year                          | \$ 175,091 | \$ 176,262  |
| Change in fair value of pension assets:                                   |            |             |
| Fair value of pension assets at beginning of the year                     | \$ 163,498 | \$ 158,407  |
| Actual return on plan assets  | 20,682     | 8,991       |
| Company contributions   | 4,770      | 3,875       |
| IRC Code Section 414(k) split-off   | (10,785)   | -           |
| Benefits paid to plan participants  | (11,006)   | (7,775)     |
| Fair value of pension assets at end of the year                           | \$ 167,159 | \$ 163,498  |
| Funded status   | \$ (7,932) | \$ (12,764) |
| Amounts recognized in the consolidated balance sheets:                    |            |             |
| Non current assets  | 17,752     | 10,233      |
| Non current liabilities   | (25,684)   | (22,997)    |
| Net amount recognized   | \$ (7,932) | \$ (12,764) |
| Amounts recognized in accumulated other comprehensive income, net of tax: |            |             |
| Unrecognized net actuarial loss   | \$ 9,757   | \$ 15,529   |
| Unrecognized prior service cost   | 1,353      | 1,290       |
| Net amount recognized   | \$ 11,110  | \$ 16,819   |



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|   |                  |             |
|---|------------------|-------------|
| Funded status of pension plans and SERP (supplemental):   |                  |             |
| Funded status of qualified defined benefit plans and SERP   | \$ (7,932)       | \$ (12,764) |
| Nonqualified trust assets (cash surrender value of life insurance) recorded<br>in other assets and intended to satisfy the projected benefit obligation<br>of unfunded supplemental employee retirement plans | <b>30,715</b>    | 29,020      |
| <hr/>   |                  |             |
| Net funded status of pension plans and SERP (supplemental)  | \$ <b>22,783</b> | \$ 16,256   |

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Information for pension plans with an accumulated benefit obligation in excess of plan assets:

|                                 | <b>December 29,<br/>2007</b> | September 30,<br>2006 |
|---------------------------------|------------------------------|-----------------------|
| <i>(Thousands of Dollars)</i>   |                              |                       |
| Projected benefit obligations   | \$ <b>28,729</b>             | \$ 32,847             |
| Accumulated benefit obligations | <b>26,910</b>                | 31,268                |
| Fair value of plan assets       | <b>2,886</b>                 | 9,463                 |

The accumulated benefit obligations for all defined benefit pension plans and the SERP were \$164,094,000 at December 29, 2007 and \$165,935,000 at September 30, 2006.

The following is a summary of net pension and SERP cost recognized by the Company:

|  | <b>2007</b>       | 2006        | 2005       |
|--|-------------------|-------------|------------|
| <i>(Thousands of Dollars)</i>                              |                   |             |            |
| Service cost pertaining to benefits earned during the year | \$ <b>(4,849)</b> | \$ (4,940)  | \$ (4,272) |
| Interest cost on projected benefit obligations             | <b>(11,011)</b>   | (10,342)    | (9,444)    |
| Expected return on pension assets                          | <b>14,024</b>     | 12,844      | 12,013     |
| Net amortization loss                                      | <b>(5,569)</b>    | (8,743)     | (7,800)    |
| Net pension cost   | \$ <b>(7,405)</b> | \$ (11,181) | \$ (9,503) |

The prior service cost and actuarial loss included in accumulated other comprehensive income and expected to be recognized in net periodic pension cost during 2008 is \$458,000 (\$302,000, net of tax) and \$3,509,000 (\$2,316,000, net of tax), respectively. Expense for qualified defined benefit pension plans was \$4,707,000 in 2007, \$8,759,000 in 2006 and \$7,916,000 in 2005.

|   | <b>2007</b>  | 2006  |
|---|--------------|-------|
| Weighted average assumptions used to determine benefit obligations at measurement date: |              |       |
| Discount rate   | <b>6.70%</b> | 6.25% |
| Rate of compensation increase   | <b>3.50%</b> | 3.50% |

Weighted average assumptions used to determine net periodic benefit cost for the years ended:

|  |              |       |
|--|--------------|-------|
| Discount rate                                    | <b>6.25%</b> | 6.00% |
| Expected long-term rate of return on plan assets | <b>8.75%</b> | 8.75% |
| Rate of compensation increase                    | <b>3.50%</b> | 3.50% |

Unrecognized net experience losses exceeding certain corridors are amortized over a five-year period, unless the minimum amortization method based on average remaining service periods produces a higher amortization. The Company utilizes a bond matching calculation to determine the discount rate.

The long-term rate of return is based on overall market expectations for a balanced portfolio with an asset mix similar to the Company's, utilizing historic returns for broad market and fixed income indices.

|  | 2007          | 2006   |
|--|---------------|--------|
| Weighted average asset allocations at measurement date by asset category are as follows: |               |        |
| Equity securities  | 75.4%         | 72.6%  |
| Fixed income investments   | 20.0%         | 20.0%  |
| Cash and money market investments  | 4.6%          | 7.4%   |
|  | <b>100.0%</b> | 100.0% |

The Company's investment policy for plan assets uses a blended approach of U.S. and foreign equities combined with U.S. fixed income investments. Policy guidelines indicate that total equities should not exceed 80% and fixed income securities should not exceed 50%. Within the equity and fixed income classifications, the investments are diversified.

The Company expects to contribute \$3,000,000 to its qualified defined benefit pension plans and \$1,772,000 to the SERP in 2008.

Expected benefit payments for the five years subsequent to 2007 and the sum of the five years following those are as follows: 2008 - \$9,622,000; 2009 - \$9,895,000; 2010 - \$10,218,000; 2011 - \$10,730,000; 2012 - \$11,062,000; and 2013 through 2017 - \$64,832,000.

## 7. Income Taxes

Earnings before income taxes consist of the following:

|                               | 2007              | 2006       | 2005       |
|-------------------------------|-------------------|------------|------------|
| <i>(Thousands of Dollars)</i> |                   |            |            |
| United States                 | \$ 87,648         | \$ 84,379  | \$ 73,541  |
| Foreign                       | 50,923            | 37,913     | 37,706     |
|                               | <b>\$ 138,571</b> | \$ 122,292 | \$ 111,247 |

The provisions for income taxes consist of the following:

|                               | 2007             | 2006      | 2005      |
|-------------------------------|------------------|-----------|-----------|
| <i>(Thousands of Dollars)</i> |                  |           |           |
| Currently payable:            |                  |           |           |
| Federal                       | \$ 37,404        | \$ 35,442 | \$ 30,458 |
| State                         | 977              | 784       | 636       |
| Foreign                       | 12,964           | 10,962    | 10,594    |
| Deferred credit               | (5,660)          | (8,543)   | (4,908)   |
|                               | <b>\$ 45,685</b> | \$ 38,645 | \$ 36,780 |

A reconciliation of the Company's total income tax expense and the amount computed by applying the statutory federal income tax rate of 35% to earnings before income taxes is as follows:

|   | 2007             | 2006             | 2005             |
|---|------------------|------------------|------------------|
| <i>(Thousands of Dollars)</i>   |                  |                  |                  |
| Income taxes at statutory rate  | \$ 48,500        | \$ 42,850        | \$ 38,937        |
| State income taxes, net of federal income tax reduction                   | 302              | 349              | 314              |
| Nontaxable earnings of foreign affiliates                                 | (2,026)          | (2,123)          | (1,625)          |
| Research and development credits  | (877)            | (481)            | (740)            |
| Repatriation of earnings of foreign subsidiaries                          | -                | -                | 1,400            |
| Foreign earnings taxed at rates differing from<br>the U.S. statutory rate | (1,439)          | (93)             | (853)            |
| Tax reserve adjustments   | 670              | (1,535)          | -                |
| Other   | 555              | (322)            | (653)            |
|   | <b>\$ 45,685</b> | <b>\$ 38,645</b> | <b>\$ 36,780</b> |

Significant components of the Company's deferred income tax assets and liabilities as of the end of 2007 and 2006 are as follows:

|  | 2007             | 2006      |
|--|------------------|-----------|
| <i>(Thousands of Dollars)</i>                          |                  |           |
| Deferred income tax assets:                            |                  |           |
| Accounts receivable and inventory valuation allowances | \$ 6,486         | \$ 4,570  |
| Deferred compensation accruals                         | 1,916            | 2,140     |
| Future benefit of foreign net operating losses         | 254              | 254       |
| Accrued pension costs                                  | 5,268            | 8,664     |
| Other amounts not deductible until paid                | 10,370           | 8,422     |
| <b>Total deferred income tax assets</b>                | <b>24,294</b>    | 24,050    |
| Deferred income tax liabilities:                       |                  |           |
| Tax over book depreciation                             | (4,164)          | (6,388)   |
| Prepaid pension costs                                  | (2,670)          | (3,983)   |
| Other  | (1,674)          | (1,597)   |
| <b>Total deferred income tax liabilities</b>           | <b>(8,508)</b>   | (11,968)  |
| <b>Net deferred income tax assets</b>                  | <b>\$ 15,786</b> | \$ 12,082 |

The Company adopted the provisions of Financial Accounting Standards Board (FASB) Interpretation No. 48 ("FIN 48"), *Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109*, on the first day of fiscal year 2007, December 31, 2006. Prior to adoption of FIN 48, the Company had unrecognized tax benefits of \$1,599,000, net of tax. As a result of the implementation of FIN 48, the Company recognized an increase in the liability for unrecognized tax benefits of \$369,000, which was accounted for as a reduction to the December 31, 2006 balance of retained earnings.

The following table summarizes the activity related to the Company's unrecognized tax benefits:

|   | 2007            |
|---|-----------------|
| <i>(Thousands of Dollars)</i>                   |                 |
| Balance at December 31, 2006                    | \$ 2,415        |
| Increases related to current year tax positions | 1,001           |
| Release due to settlements of audits            | (489)           |
| <b>Balance at December 29, 2007</b>             | <b>\$ 2,927</b> |

The Company had unrecognized tax benefits of \$2,382,000 as of December 29, 2007, that if recognized currently would reduce the annual effective tax rate. Unrecognized tax benefits are not expected to change significantly over the next 12 months. The Company recognizes interest and penalties related to unrecognized tax benefits through interest expense and income tax expense, respectively. The Company has accrued approximately \$140,000 for interest as part of the cumulative effect of implementing the provisions of FIN 48, which was accounted for as reduction to the December 31, 2006 balance of retained earnings. Net interest accrued as of December 29, 2007 was \$282,000.

The Company is subject to periodic audits by domestic and foreign tax authorities. Currently, the Company is undergoing routine periodic audits in both domestic and foreign tax jurisdictions. It is reasonably possible that the amounts of unrecognized tax benefits could change in the next 12 months as a result of the audits; however, any payment of tax is not expected to be significant to the consolidated financial statements.

For the majority of tax jurisdictions, the Company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2004.

No provision has been made for U.S. federal and state income taxes or foreign taxes that may result from future remittances of the remaining undistributed earnings of foreign subsidiaries of \$176,219,000 at

December 29, 2007 as the Company expects such earnings will remain invested overseas indefinitely. (At December 30, 2006, undistributed foreign earnings were \$125,293,000).

### **8. *Litigation and Contingencies***

The Company is involved in various environmental claims and other legal actions arising in the normal course of business. The environmental claims include sites where the U.S. Environmental Protection Agency has notified the Company that it is a potentially responsible party with respect to environmental remediation. These remediation claims are subject to ongoing environmental impact studies, assessment of remediation alternatives, allocation of costs between responsible parties and concurrence by regulatory authorities and have not yet advanced to a stage where the Company's liability is fixed. However, after taking into consideration legal counsel's evaluation of all actions and claims against the Company, management is currently of the opinion that their outcome will not have a material adverse effect on the Company's consolidated financial position or future results of operations.

The Company is involved in routine litigation incidental to its business and is a party to legal actions and claims, including, but not limited to, those related to employment and intellectual property. Some of the legal proceedings include claims for compensatory as well as punitive damages. While the final outcome of these matters cannot be predicted with certainty, considering, among other things, the meritorious legal defenses available and liabilities that have been recorded along with applicable insurance, it is currently the opinion of the Company's management that these items will not have a material adverse effect on the Company's financial condition or future results of operations.

Pursuant to certain of the Company's lease agreements, the Company has provided financial guarantees to third parties in the form of indemnification provisions. These provisions indemnify and reimburse the third parties for costs, including but not limited to adverse judgments in lawsuits, taxes and operating costs. The terms of the guarantees are equal to the terms of the related lease agreements. The Company is not able to calculate the maximum potential amount of future payments it could be required to make under these guarantees, as the potential payment is dependent upon the occurrence of future unknown events.

The Company has future minimum royalty obligations due under the terms of certain licenses held by the Company. These minimum future obligations are as follows:

|  | 2008    | 2009    | 2010    | 2011    | 2012  |
|--|---------|---------|---------|---------|-------|
| <i>(Thousands of Dollars)</i>  |         |         |         |         |       |
| Minimum royalties  | \$1,062 | \$1,328 | \$1,544 | \$1,772 | \$970 |
| Minimum royalties are based on both fixed obligations and assumptions regarding the consumer price index. Royalty obligations in excess of minimum requirements are based upon future sales levels. In accordance with these agreements, the Company incurred royalty expense of \$3,456,000, \$3,159,000 and \$3,145,000 for 2007, 2006 and 2005, respectively. |         |         |         |         |       |

The terms of certain license agreements also require advertising expenditures based on the level of sales. In accordance with these agreements, the Company's advertising obligations, based on actual sales, totaled \$2,590,000, \$2,331,000 and \$1,906,000 for 2007, 2006 and 2005, respectively.

### **9. *Business Segments***

The Company has one reportable segment that is engaged in manufacturing, sourcing, marketing, licensing and distributing branded footwear, apparel and accessories to the retail sector, including casual shoes, dress shoes, performance outdoor footwear, boots, uniform shoes, work shoes, slippers, moccasins and apparel and accessories. Revenue of this segment is derived from the sale of branded footwear and apparel to external customers as well as royalty income from the licensing of the Company's trademarks and brand names to licensees and distributors. The business units comprising the branded footwear, apparel and licensing segment manufacture or source, market and

distribute products in a similar manner.

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Branded footwear, apparel and licensed products are distributed through wholesale channels and under licensing and distributor arrangements.

The other business units in the following tables consist of the Company's retail, tannery and pigskin procurement operations. The Company operated 90 retail stores in North America and 20 consumer-direct internet sites at December 29, 2007 that sell Company-manufactured and sourced products, as well as footwear manufactured by unaffiliated companies. The other business units distribute products through retail and wholesale channels.

The Company measures segment profits as earnings before income taxes. The accounting policies used to determine profitability and total assets of the branded products and other business segments are the same as disclosed in Note 1.

Business segment information is as follows:

|  | <b>2007</b>  |                             |                  |                     |
|--|--|-----------------------------|------------------|---------------------|
|  | <b>Branded<br/>Footwear,<br/>Apparel<br/>and Licensing</b> | <b>Other<br/>Businesses</b> | <b>Corporate</b> | <b>Consolidated</b> |
| <i>(Thousands of Dollars)</i>              |  |                             |                  |                     |
| Revenue                                    | \$ 1,099,205   | \$ 99,767                   | \$ -             | \$ 1,198,972        |
| Intersegment sales                         | 45,603   | 2,616                       | -                | 48,219              |
| Interest (income) expense - net            | 9,578  | 1,128                       | (11,370)         | (664)               |
| Depreciation expense                       | 9,660  | 3,621                       | 6,942            | 20,223              |
| Earnings (loss) before income taxes        | 145,686  | 2,338                       | (9,453)          | 138,571             |
| Total assets                               | 491,926  | 52,018                      | 94,434           | 638,378             |
| Additions to property, plant and equipment | 7,313  | 3,380                       | 7,186            | 17,879              |
|  | <b>2006</b>  |                             |                  |                     |
|  | <b>Branded<br/>Footwear,<br/>Apparel<br/>and Licensing</b> | <b>Other<br/>Businesses</b> | <b>Corporate</b> | <b>Consolidated</b> |
| <i>(Thousands of Dollars)</i>              |  |                             |                  |                     |
| Revenue                                    | \$ 1,036,929   | \$ 104,958                  | \$ -             | \$ 1,141,887        |
| Intersegment sales                         | 38,712   | 2,798                       | -                | 41,510              |
| Interest (income) expense - net            | 9,862  | 1,050                       | (11,114)         | (202)               |
| Depreciation expense                       | 9,800  | 3,859                       | 7,365            | 21,024              |
| Earnings (loss) before income taxes        | 133,463  | 6,976                       | (18,147)         | 122,292             |
| Total assets                               | 439,248  | 50,040                      | 181,804          | 671,092             |
| Additions to property, plant and equipment | 6,943  | 3,205                       | 6,919            | 17,067              |



2005

|  | Branded<br>Footwear,<br>Apparel<br>and Licensing | Other<br>Businesses | Corporate | Consolidated |
|--|--|---------------------|-----------|--------------|
| <i>(Thousands of Dollars)</i>              |  |                     |           |              |
| Revenue                                    | \$ 964,522                                       | \$ 96,477           | \$ -      | \$ 1,060,999 |
| Intersegment sales                         | 36,232   | 3,437               | -         | 39,669       |
| Interest (income) expense - net            | 9,706  | 1,009               | (8,804)   | 1,911        |
| Depreciation expense                       | 7,845  | 3,735               | 7,890     | 19,470       |
| Earnings (loss) before income taxes        | 120,668  | 5,847               | (15,268)  | 111,247      |
| Total assets                               | 406,024  | 41,600              | 178,956   | 626,580      |
| Additions to property, plant and equipment | 7,975  | 4,721               | 6,464     | 19,160       |

Geographic information, based on shipping destination, related to revenue from external customers included in the consolidated statements of operations is as follows:

|                                 | 2007         | 2006         | 2005         |
|---------------------------------|--------------|--------------|--------------|
| <i>(Thousands of Dollars)</i>   |              |              |              |
| United States                   | \$ 730,654   | \$ 721,459   | \$ 705,413   |
| Foreign countries:              |              |              |              |
| Europe                          | 250,428      | 220,370      | 200,286      |
| Canada                          | 86,339       | 80,289       | 66,157       |
| Other                           | 131,551      | 119,769      | 89,143       |
| Total foreign countries revenue | 468,318      | 420,428      | 355,586      |
|                                 | \$ 1,198,972 | \$ 1,141,887 | \$ 1,060,999 |

The Company's long-lived assets (primarily property, plant and equipment and intangible assets) are as follows:

|                               | 2007       | 2006       | 2005       |
|-------------------------------|------------|------------|------------|
| <i>(Thousands of Dollars)</i> |            |            |            |
| United States                 | \$ 135,756 | \$ 137,807 | \$ 131,820 |
| Foreign countries             | 35,352     | 34,003     | 40,277     |

The Company does not believe that it is dependent upon any single customer, since no customer accounts for more than 10% of consolidated revenue.

The Company sources approximately 89% (based on pairs) of its footwear products from unrelated suppliers primarily located in Asia. The remainder is produced in Company-owned manufacturing facilities in the United States and the Dominican Republic. All apparel and accessories are sourced from unrelated suppliers. While changes in suppliers could cause delays in manufacturing and a possible loss of sales, management believes that other suppliers could provide similar products on comparable terms.

Revenue derived from the branded footwear, apparel and licensing segment accounted for approximately 92% of revenue in 2007 and 91% in 2006 and 2005. No other product groups account for more than 10% of consolidated revenue.

Approximately 14% of the Company's employees are subject to bargaining unit contracts extending through various dates ranging from 2008 through 2009.

**10. Quarterly Results of Operations (Unaudited)**

The Company reports its quarterly results of operations on the basis of 12-week periods for each of the first three quarters and a 16- or 17-week period for the fourth quarter. The fourth quarters of 2007 and 2006 include 16 weeks.

The Company's unaudited quarterly results of operations are as follows:

| <b>2007</b>  |                          |                           |                          |                           |
|--|--------------------------|---------------------------|--------------------------|---------------------------|
|  | <b>First<br/>Quarter</b> | <b>Second<br/>Quarter</b> | <b>Third<br/>Quarter</b> | <b>Fourth<br/>Quarter</b> |
| <i>(Thousands of Dollars, Except Per Share Data)</i> |                          |                           |                          |                           |
| Revenue  | \$ 281,052               | \$ 250,329                | \$ 310,168               | \$ 357,423                |
| Gross margin   | 114,001                  | 95,528                    | 124,952                  | 137,450                   |
| Net earnings   | 22,289                   | 15,518                    | 29,483                   | 25,596                    |
| Net earnings per share:                              |                          |                           |                          |                           |
| Basic  | \$ .41                   | \$ .29                    | \$ .56                   | \$ .51                    |
| Diluted  | .39                      | .28                       | .54                      | .49                       |
| <b>2006</b>  |                          |                           |                          |                           |
|  | First<br>Quarter         | Second<br>Quarter         | Third<br>Quarter         | Fourth<br>Quarter         |
| <i>(Thousands of Dollars, Except Per Share Data)</i> |                          |                           |                          |                           |
| Revenue  | \$ 262,839               | \$ 238,457                | \$ 298,856               | \$ 341,735                |
| Gross margin   | 105,875                  | 90,405                    | 117,542                  | 127,716                   |
| Net earnings   | 19,629                   | 14,234                    | 26,140                   | 23,644                    |
| Net earnings per share:                              |                          |                           |                          |                           |
| Basic  | \$ .36                   | \$ .26                    | \$ .48                   | \$ .42                    |
| Diluted  | .34                      | .25                       | .46                      | .42                       |

**11. Business Acquisitions**

During the second quarter of 2005, the Company purchased the remaining 5% ownership from the minority stockholder of Wolverine Europe Limited, making it a wholly-owned subsidiary. The purchase price was \$2,322,000. The transaction eliminated the minority interest of \$566,000 and resulted in goodwill of \$1,756,000.

On January 3, 2005, the Company converted its *Cat*® and *Wolverine*® businesses in Canada from a non-affiliated distributor-based operation to a Company-owned wholesale operation. This expansion allowed the Company to directly wholesale all major brands in Canada. Assets consisting primarily of inventory, fixed assets and amortizable intangible assets totaling \$2,117,000 and assumed liabilities of \$883,000 were acquired from a former *Wolverine*® and *Cat*® Footwear distributor for cash of \$2,280,000 and resulted in goodwill and intangible assets of \$1,046,000. Consolidated pro forma revenue and net earnings, assuming the transaction occurred at the beginning of 2005, were not materially different from reported amounts. Pursuant to SFAS No. 142, goodwill and indefinite-lived intangibles will not be amortized, but will be evaluated for impairment annually. Goodwill was assigned to the Company's branded footwear, apparel and licensing segment. The amortizable intangible assets have a weighted average useful life of approximately ten years.

On January 3, 2005, the Company converted its *Merrell*® operations in Sweden and Finland and its *Sebago*® operations in the United Kingdom and Germany from a non-affiliated distributor-based operation to a Company-owned wholesale operation. Assets consisting primarily of inventory totaling \$544,000 were acquired from former distributors for cash.

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Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders  
Wolverine World Wide, Inc.

We have audited the accompanying consolidated balance sheets of Wolverine World Wide, Inc. and subsidiaries as of December 29, 2007 and December 30, 2006, and the related consolidated statements of stockholders' equity and comprehensive income, operations, and cash flows for each of the three fiscal years in the period ended December 29, 2007. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Wolverine World Wide, Inc. and subsidiaries at December 29, 2007 and December 30, 2006, and the consolidated results of their operations and their cash flows for each of the three fiscal years in the period ended December 29, 2007, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

As discussed in Note 1 to the consolidated financial statements, in 2006 the Company changed its method of accounting for share-based payments in connection with the required adoption of Statement of Financial Accounting Standards No. 123(R). As discussed in Note 6 to the consolidated financial statements, in 2006 and in 2007 the Company changed its method of accounting for defined benefit plans in connection with the required adoption of Statement of Financial Accounting Standards No. 158. As discussed in Note 7 to the consolidated financial statements, in 2007 the Company changed its method of accounting for uncertain tax positions in connection with the required adoption of Financial Accounting Standards Board Interpretation No. 48.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Wolverine World Wide, Inc.'s internal control over financial reporting as of December 29, 2007, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 8, 2008 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Grand Rapids, Michigan  
February 8, 2008





Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders  
Wolverine World Wide, Inc.

We have audited Wolverine World Wide, Inc. and subsidiaries' internal control over financial reporting as of December 29, 2007, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Wolverine World Wide, Inc.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Wolverine World Wide, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 29, 2007, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the 2007 consolidated financial statements of Wolverine World Wide, Inc. and subsidiaries and our report dated February 8, 2008 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Grand Rapids, Michigan  
February 8, 2008

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## APPENDIX B

## Schedule II - Valuation and Qualifying Accounts of Continuing Operations

## Wolverine World Wide, Inc. and Subsidiaries

| Column A                                       | Column B                             | Column C                                   | Column D   | Column E                 |                                |
|--|--------------------------------------|--|--|--------------------------|--------------------------------|
| Description                                    | Balance at<br>Beginning of<br>Period | Additions                                  |  | Deductions<br>(Describe) | Balance at<br>End of<br>Period |
|  |                                      | (1)<br>Charged to<br>Costs and<br>Expenses | (2)<br>Charged to<br>Other<br>Accounts<br>(Describe) |                          |                                |
| <b>Fiscal year ended December 29,<br/>2007</b> |                                      |  |  |                          |                                |
| Deducted from asset accounts:                  |                                      |  |  |                          |                                |
| Allowance for doubtful accounts                | \$ 6,324,000                         | \$ 2,169,000                               |  | \$ 1,627,000 (A)         | \$ 6,866,000                   |
| Allowance for sales returns                    | 5,322,000                            | 30,363,000                                 |  | 30,416,000 (B)           | 5,269,000                      |
| Allowance for cash discounts                   | 1,674,000                            | 14,955,000                                 |  | 15,121,000 (C)           | 1,508,000                      |
| Inventory valuation allowances                 | 10,458,000                           | 6,831,000                                  |  | 2,387,000 (D)            | 14,902,000                     |
|  | \$ 23,778,000                        | \$ 54,318,000                              |  | \$ 49,551,000            | \$ 28,545,000                  |
| <b>Fiscal year ended December 30,<br/>2006</b> |                                      |  |  |                          |                                |
| Deducted from asset accounts:                  |                                      |  |  |                          |                                |
| Allowance for doubtful accounts                | \$ 4,656,000                         | \$ 3,106,000                               |  | \$ 1,438,000 (A)         | \$ 6,324,000                   |
| Allowance for sales returns                    | 2,540,000                            | 29,675,000                                 |  | 26,893,000 (B)           | 5,322,000                      |
| Allowance for cash discounts                   | 1,533,000                            | 14,920,000                                 |  | 14,779,000 (C)           | 1,674,000                      |
| Inventory valuation allowances                 | 6,456,000                            | 9,954,000                                  |  | 5,952,000 (D)            | 10,458,000                     |
|  | \$ 15,185,000                        | \$ 57,655,000                              |  | \$ 49,062,000            | \$ 23,778,000                  |
| <b>Fiscal year ended December 31,<br/>2005</b> |                                      |  |  |                          |                                |
| Deducted from asset accounts:                  |                                      |  |  |                          |                                |
| Allowance for doubtful accounts                | \$ 4,834,000                         | \$ 1,706,000                               |  | \$ 1,884,000 (A)         | \$ 4,656,000                   |
| Allowance for sales returns                    | 1,786,000                            | 28,405,000                                 |  | 27,651,000 (B)           | 2,540,000                      |
| Allowance for cash discounts                   | 1,580,000                            | 13,023,000                                 |  | 13,070,000 (C)           | 1,533,000                      |
| Inventory valuation allowances                 | 5,844,000                            | 10,941,000                                 |  | 10,329,000 (D)           | 6,456,000                      |
|  | \$ 14,044,000                        | \$ 54,075,000                              |  | \$ 52,934,000            | \$ 15,185,000                  |

- (A) Accounts charged off, net of recoveries.
  - (B) Actual customer returns.
  - (C) Discounts given to customers.
  - (D) Adjustment upon disposal of related inventories.
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Commission File No. 001-6024

**SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**EXHIBITS  
TO  
FORM 10-K**

**For the Fiscal Year Ended  
December 29, 2007**

**Wolverine World Wide, Inc.  
9341 Courtland Drive  
Rockford, Michigan 49351**



## EXHIBIT INDEX

| <b><u>Exhibit Number</u></b> | <b><u>Document</u></b>  |
|------------------------------|---|
| 3.1                          | Restated Certificate of Incorporation. Previously filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K for the period ended December 30, 2006. Here incorporated by reference.  |
| 3.2                          | Amended and Restated By-laws. Previously filed as Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the period ended September 8, 2007. Here incorporated by reference.  |
| 4.1                          | Restated Certificate of Incorporation. See Exhibit 3.1 above.   |
| 4.2                          | Amended and Restated By-laws. See Exhibit 3.2 above.  |
| 4.3                          | Note Purchase Agreement dated as of December 8, 1998, relating to 6.50% Senior Notes due on December 8, 2008. Previously filed as Exhibit 4.7 to the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2005. Here incorporated by reference.  |
| 4.4                          | The Registrant has several classes of long-term debt instruments outstanding in addition to those described in Exhibits 4.3 and 4.5. The authorized amount of none of these classes of debt exceeds 10% of the Company's total consolidated assets. The Company agrees to furnish copies of any agreement defining the rights of holders of any such long-term indebtedness to the Securities and Exchange Commission upon request.   |
| 4.5                          | Credit Agreement dated as of July 22, 2005, among Wolverine World Wide, Inc. and certain of its subsidiaries, JPMorgan Chase Bank, N.A., as Administrative Agent, Harris, N.A., as Syndication Agent, Comerica Bank, Standard Federal Bank N.A. and National City Bank of the Midwest, as Documentation Agents, and certain other Banks that are parties to the Credit Agreement. Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K dated July 28, 2005. Here incorporated by reference. |
| 10.1                         | Amended and Restated 1993 Stock Incentive Plan.* Previously filed as Exhibit 10.1 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.  |
| 10.2                         | Amended and Restated 1995 Stock Incentive Plan.* Previously filed as Exhibit 10.2 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.  |
| 10.3                         | Amended and Restated 1997 Stock Incentive Plan.* Previously filed as Exhibit 10.3 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.  |
| 10.4                         | Amended and Restated Stock Incentive Plan of 1999.* Previously filed as Exhibit 10.4 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.   |
| 10.5                         |   |

Amended and Restated Stock Incentive Plan of 2001.\* Previously filed as Exhibit 10.5 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.

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- 10.6 Amended and Restated Stock Incentive Plan of 2003.\* Previously filed as Exhibit 10.6 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.
- 10.7 Amended and Restated Stock Incentive Plan of 2005.\* Previously filed as Exhibit 10.7 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.
- 10.8 Amended and Restated Directors' Stock Option Plan.\* Previously filed as Exhibit 10.8 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference.
- 10.9 Amended and Restated Outside Directors' Deferred Compensation Plan.\*
- 10.10 Amended and Restated Executive Short-Term Incentive Plan (Annual Bonus Plan).\* Previously filed as Exhibit 10.2 to the Company's Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference.
- 10.11 Amended and Restated Executive Long-Term Incentive Plan (3-Year Bonus Plan).\* Previously filed as Exhibit 10.3 to the Company's Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference.
- 10.12 Amended and Restated Stock Option Loan Program.\*
- 10.13 Executive Severance Agreement.\* Previously filed as Exhibit 10.4 to the Company's Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference. A participant schedule of current executive officers who are parties to the agreement is attached as Exhibit 10.13.
- 10.14 Form of Indemnification Agreement.\* The Company has entered into an Indemnification Agreement with each director and executive officer. Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference.
- 10.15 Amended and Restated Benefit Trust Agreement dated April 25, 2007.\* Previously filed as Exhibit 10.5 to the Company's Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference.
- 10.16 Amended and Restated Supplemental Executive Retirement Plan.\* Previously filed as Exhibit 10.16 to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006. Here incorporated by reference. An updated participant schedule of current executive officers participating in the plan is attached as Exhibit 10.16.
- 10.17 Employees' Pension Plan (Restated as amended through November 30, 2007).\*
- 10.18 Form of Incentive Stock Option Agreement.\* Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K dated February 9, 2005. Here incorporated by reference.



- 10.19 Form of Non-Qualified Stock Option Agreement for Stephen L. Gulis, Blake W. Krueger and Timothy J. O'Donovan.\* Previously filed as Exhibit 10.2 to the Company's Current Report on Form 8-K dated February 9, 2005. Here incorporated by reference.
- 10.20 Form of Non-Qualified Stock Option Agreement for employees other than those to whom Exhibit 10.19 applies.\* Previously filed as Exhibit 10.3 to the Company's Current Report on Form 8-K dated February 9, 2005. Here incorporated by reference.
- 10.21 Form of Restricted Stock Agreement.\* Previously filed as Exhibit 10.4 to the Company's Current Report on Form 8-K dated February 9, 2005. Here incorporated by reference.
- 10.22 Form of Incentive Stock Option Agreement.\* Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K dated February 15, 2006. Here incorporated by reference.
- 10.23 Form of Non-Qualified Stock Option Agreement for Stephen L. Gulis, Blake W. Krueger and Timothy J. O'Donovan.\* Previously filed as Exhibit 10.2 to the Company's Current Report of Form 8-K dated February 15, 2006. Here incorporated by reference.
- 10.24 Form of Non-Qualified Stock Option Agreement for employees other than those to whom Exhibit 10.23 applies.\* Previously filed as Exhibit 10.3 to the Company's Current Report on Form 8-K dated February 15, 2006. Here incorporated by reference.
- 10.25 Form of Restricted Stock Agreement.\* Previously filed as Exhibit 10.4 to the Company's Current Report on Form 8-K dated February 15, 2006. Here incorporated by reference.
- 10.26 Form of Stock Option Agreement for non-employee directors.\* Previously filed as Exhibit 10.23 to the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2005. Here incorporated by reference.
- 10.27 Separation and Release Agreement between Wolverine World Wide, Inc. and Cheryl L. Johnson.\*
- 21 Subsidiaries of Registrant.
- 23 Consent of Ernst & Young LLP.
- 24 Powers of Attorney.
- 31.1 Certification of President and Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Executive Vice President, Chief Financial Officer and Treasurer under Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification pursuant to 18 U.S.C. § 1350.

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\*Management contract or compensatory plan or arrangement.