GLADSTONE INVESTMENT CORPORATION\DE Form 10-Q November 02, 2010

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
 EXCHANGE ACT OF 1934

FOR THE QUARTER ENDED SEPTEMBER 30, 2010

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

### COMMISSION FILE NUMBER: 000-51233 GLADSTONE INVESTMENT CORPORATION

(Exact name of registrant as specified in its charter)

**DELAWARE** 

83-0423116

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

### 1521 WESTBRANCH DRIVE, SUITE 200 MCLEAN, VIRGINIA 22102

(Address of principal executive office)

(703) 287-5800

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12 b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer b

Non-accelerated filer o (Do not check if a smaller reporting

Smaller reporting company o

company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date. The number of shares of the issuer s Common Stock, \$0.001 par value per share, outstanding as of November 1, 2010 was 22,080,133.

### GLADSTONE INVESTMENT CORPORATION TABLE OF CONTENTS

PART I.	FINANCIAL INFORMATION:	
Item 1.	Financial Statements (Unaudited)	
	Condensed Consolidated Statements of Assets and Liabilities as of September 30, 2010 and March 31, 2010  Condensed Consolidated Statements of Operations for the three and six months ended September 30, 2010 and September 30, 2009  Condensed Consolidated Statements of Changes in Net Assets for the six months ended September 30, 2010 and September 30, 2009  Condensed Consolidated Statements of Cash Flows for the six months ended September 30, 2010 and September 30, 2009  Condensed Consolidated Schedules of Investments as of September 30, 2010 and March 31, 2010  Notes to Condensed Consolidated Financial Statements	3 4 5 6 7 11
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations Overview Results of Operations Liquidity and Capital Resources	27 27 31 40
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	49
Item 4.	Controls and Procedures	49
PART II.	OTHER INFORMATION:	
Item 1.	Legal Proceedings	51
Item 1A.	Risk Factors	51
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	51
Item 3.	Defaults Upon Senior Securities	51
<u>Item 4.</u>	Reserved	51
Item 5.	Other Information	51
Item 6.	<u>Exhibits</u>	51
SIGNATU	RES	52

EX-31.1 EX-31.2

EX-32.2

## GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF ASSETS AND LIABILITIES (DOLLAR AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

	Se	eptember 30, 2010	March 31, 2010
ASSETS	ф	C4 200	Φ 07.717
Cash and cash equivalents	\$	64,299	\$ 87,717
Investments at fair value			
Non-Control/Non-Affiliate investments (Cost of \$15,332 and \$22,674, respectively)		14,060	20,946
Control investments (Cost of \$126,153 and \$152,166, respectively)		95,050	148,248
Affiliate investments (Cost of \$45,928 and \$52,727, respectively)		32,504	37,664
Armate investments (cost of \$43,726 and \$52,727, respectively)		32,304	37,004
Total investments (Cost of \$187,413 and \$227,567, respectively)		141,614	206,858
Interest receivable		969	1,234
Due from Custodian		1,323	935
Deferred financing fees		559	83
Prepaid assets		457	221
Other assets		4,088	113
TOTAL ASSETS	\$	213,309	\$ 297,161
LIABILITIES Borrowings at fair value Short-term loan (Cost of \$25,000 and \$75,000, respectively) Line of credit (Cost of \$0 and \$27,800, respectively)	\$	25,000	\$ 75,000 27,812
Total borrowings (Cost of \$25,000 and \$102,800, respectively)		25,000	102,812
Accounts payable and accrued expenses		203	206
Fee due to Administrator <sup>(1)</sup>		261	149
Fees due to Adviser <sup>(1)</sup>		395	721
Other liabilities		1,253	295
TOTAL LIABILITIES		27,112	104,183
NET ASSETS	\$	186,197	\$ 192,978
ANALYSIS OF NET ASSETS: Common stock, \$0.001 par value per share, 100,000,000 shares authorized, 22,080,133 shares issued and outstanding at September 30, 2010 and March 31,			
2010	\$	22	\$ 22
Capital in excess of par value		257,216	257,206
Net unrealized depreciation of investment portfolio		(45,799)	(20,710)

Net unrealized depreciation of derivatives Net unrealized appreciation of borrowings	(77)	(39)
Accumulated net realized investment loss	(25,165)	(12) (43,489)
TOTAL NET ASSETS	\$ 186,197	\$ 192,978
NET ASSETS PER SHARE	\$ 8.43	\$ 8.74

(1) Refer to Note

4 Related Party Transactions for additional information.

 $THE\ ACCOMPANYING\ NOTES\ ARE\ AN\ INTEGRAL\ PART\ OF\ THESE\ CONDENSED\ CONSOLIDATED\\ FINANCIAL\ STATEMENTS.$ 

3

## GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (DOLLAR AMOUNTS IN THOUSANDS EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

		Three Months Ended September 30,		Six Months Septemb			oer 30,	
		2010		2009		2010		2009
INVESTMENT INCOME								
Interest income	ф	200	Φ.	610	ф	<b>=</b> 0.4	Φ.	1 106
Non-Control/Non-Affiliate investments	\$	380	\$	619	\$	784	\$	1,436
Control investments		2,124		2,870		5,144		5,741
Affiliate investments		978		1,453		2,061		2,934
Cash and cash equivalents		14		1		15		1
Total interest income		3,496		4,943		8,004		10,012
Other income		805				3,546		
Total investment income		4,301		4,943		11,550		10,112
EXPENSES								
Loan servicing fee <sup>(1)</sup>		666		938		1,490		2,006
Base management fee <sup>(1)</sup>		303		164		503		477
Incentive fee <sup>(1)</sup>				101		1,052		.,,
Administration fee <sup>(1)</sup>		261		198		439		371
Interest expense		149		552		423		1,255
Amortization of deferred financing fees		103		438		267		751
Professional fees		98		118		222		320
Stockholder related costs		115		146		220		227
Insurance expense		72		62		144		119
Directors fees		59		48		109		99
Other expenses		95		73		214		137
Expenses before credits from Adviser		1,921		2,737		5,083		5,762
Credits to fees from Adviser <sup>(1)</sup>		(61)		(165)		(180)		(466)
Total expenses net of credits to fees		1,860		2,572		4,903		5,296
NET INVESTMENT INCOME		2,441		2,371		6,647		4,816
REALIZED AND UNREALIZED GAIN (LOSS) ON:								
Realized gain (loss) on sale of investments Realized loss on termination of derivative						16,976		(34,605) (53)
Net unrealized appreciation (depreciation) of Non-Control/Non-Affiliate investments		31		(1,514)		456		35,214

Edgar Filing: GLADSTONE INVESTMENT CORPORATION\DE - Form 10-Q

Net unrealized depreciation of Control investments		(9,723)		(14,900)		(27,184)		(26,381)
Net unrealized appreciation (depreciation) of		(5,125)		(14,200)		(27,104)		(20,301)
Affiliate investments		401		(3,853)		1,639		(6,119)
Net unrealized (depreciation) appreciation of				, , ,		•		, , ,
derivatives		<b>(9</b> )		(16)		(38)		26
Net unrealized (depreciation) appreciation of								
borrowings				(178)		12		(178)
Net loss on investments, derivatives and		(0.200)		(20.4(1)		(0.120)		(22.006)
borrowings		(9,300)		(20,461)		(8,139)		(32,096)
NET DECREASE IN NET ASSETS								
RESULTING FROM OPERATIONS	\$	(6,859)	\$	(18,090)	\$	(1,492)	\$	(27,280)
NET DECREASE IN NET ASSETS								
RESULTING FROM OPERATIONS PER								
COMMON SHARE:	Φ	(0.21)	Ф	(0.00)	Ф	(0.07)	Φ	(1.24)
Basic and diluted	\$	(0.31)	\$	(0.82)	\$	(0.07)	\$	(1.24)
WEIGHTED AVERAGE SHARES OF								
COMMON STOCK OUTSTANDING:								
Basic and diluted weighted average shares	22	,080,133	2	2,080,133	22	2,080,133	2	2,080,133

<sup>(1)</sup> Refer to Note

4 Related Party Transactions for additional information.

 $THE\ ACCOMPANYING\ NOTES\ ARE\ AN\ INTEGRAL\ PART\ OF\ THESE\ CONDENSED\ CONSOLIDATED$   $FINANCIAL\ STATEMENTS.$ 

4

## GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

	Six Months Ended September 30,			ptember
	2	2010		2009
Operations:				
Net investment income	\$	6,647	\$	4,816
Realized gain (loss) on sale of investments		16,976		(34,605)
Realized loss on termination of derivative				(53)
Net unrealized (depreciation) appreciation of investment portfolio		(25,089)		2,714
Unrealized (depreciation) appreciation of derivatives		(38)		26
Unrealized appreciation (depreciation) of borrowings		12		(178)
Net decrease in net assets from operations		(1,492)		(27,280)
Capital transactions:				
Shelf offering registration costs		10		(178)
Distributions to stockholders		(5,299)		(5,299)
Net decrease in net assets from capital transactions		(5,289)		(5,477)
Total decrease in net assets		(6,781)		(32,757)
Net assets at beginning of period		192,978		214,802
Net assets at end of period	\$	186,197	\$	182,045

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

5

## GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

	Si	Six Months Ended September 30,		
		2010	,	2009
CASH FLOWS FROM OPERATING ACTIVITIES				
Net decrease in net assets resulting from operations	\$	(1,492)	\$	(27,280)
Adjustments to reconcile net decrease in net assets resulting from operations				
to net cash provided by operating activities:				
Purchase of investments		(4,994)		(968)
Principal repayments of investments		40,646		9,482
Proceeds from sales of investments		21,474		69,222
Net realized (gain) loss on sales of investments		(16,976)		34,605
Net realized loss on termination of derivative				53
Net unrealized depreciation (appreciation) of investment portfolio		25,089		(2,714)
Net unrealized depreciation (appreciation) of derivatives		38		(26)
Net unrealized (depreciation) appreciation of borrowings		(12)		178
Net amortization of premiums and discounts		5		
Amortization of deferred financing fees		267		751
Decrease in interest receivable		265		288
(Increase) decrease in due from custodian		(388)		1,774
Increase in prepaid assets		(236)		(273)
Increase in other assets		(3,972)		(40)
Decrease in accounts payable and accrued expenses				(823)
Increase in administration fee payable to Administrator <sup>(1)</sup>		112		19
Increase in base management fee payable to Adviser <sup>(1)</sup>		226		113
Decrease in incentive fee payable to Adviser <sup>(1)</sup>		(486)		
Decrease in loan servicing fee payable to Adviser <sup>(1)</sup>		(66)		(79)
Increase in other liabilities		958		21
Net cash provided by operating activities		60,458		84,303
CASH FLOWS FROM FINANCING ACTIVITIES				
Shelf offering registration costs		10		(178)
Borrowings from line of credit		16,000		79,000
Repayments of line of credit		(43,800)		(153,165)
Proceeds from short-term borrowings		100,000		140,000
Repayments on short-term borrowings		(150,000)		(65,000)
Purchase of derivatives		(41)		(39)
Deferred financing fees		<b>(746)</b>		(547)
Distributions paid		(5,299)		(5,299)
Net cash used in financing activities		(83,876)		(5,228)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		(23,418)		79,075

CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	87,717	7,236
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 64,299	\$ 86,311
NON-CASH ACTIVITIES <sup>(2)</sup>	\$ 515	\$ 850

- (1) Refer to Note 4 Related Party Transactions for additional information.
- 2010: Non- cash activities represent real property distributed to shareholders of A. Stucki Holding Corp. prior to its sale in June 2010. This property is included in the Company s Schedule of Investments under Neville Limited at September 30, 2010, and its fair market value was recognized as other income during the quarter ended June 30, 2010.

2009: Non-cash activities represent an investment disbursement to Cavert II Holding Corp. on its revolving line of credit,

which proceeds

were used to

make the next

four quarterly

payments due

under normal

amortization for

both its senior

term A and

senior term B

loans in a

non-cash

transaction.

 $THE\ ACCOMPANYING\ NOTES\ ARE\ AN\ INTEGRAL\ PART\ OF\ THESE\ CONDENSED\ CONSOLIDATED\\ FINANCIAL\ STATEMENTS.$ 

6

# GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED SCHEDULES OF INVESTMENTS SEPTEMBER 30, 2010 (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

Company <sup>(1)</sup>	Industry	Investment <sup>(2)</sup>	Cost	Fair Value	
NON-CONTROL/NON-A Senior Syndicated Loans: Survey Sampling, LLC	FFILIATE INVESTMENTS:  Service telecommunications-based sampling	Senior Term Debt (9.5%, Due 5/2011) <sup>(3)</sup>	\$ 2,340	\$	1,494
Subtotal Syndicated Loans			2,340		1,494
Non-syndicated Loans: American Greetings Corporation	Manufacturing and design greeting cards	Senior Notes (7.4%, Due 6/2016) <sup>(3)</sup>	3,043		2,838
B-Dry, LLC	Service basement waterproofer	Senior Term Debt (10.5%, Due 5/2014) <sup>(5)</sup> Senior Term Debt (10.5%,	6,579		6,579
		Due 5/2014) <sup>(5)</sup> Common Stock Warrants <sup>(4)</sup>	3,070 300		3,070 79
			9,949		9,728
Total Non-Control/Non-Af at fair value)	ffiliate Investments (represent	s 9.9% of total investments	\$ 15,332	\$	14,060
CONTROL INVESTMENTS:					
Acme Cryogenics, Inc.	Manufacturing manifolds and pipes for industrial gasses	Senior Subordinated Term Debt (11.5%, Due 3/2012) Senior Subordinated Term Debt (12.5%, Due 12/2011) Preferred Stock <sup>(4)</sup> Common Stock Warrants <sup>(4)</sup>	\$ 14,500 415 6,984 1,045 25	\$	14,500 415 179
			22,969		15,094

ASH Holdings Corp.	Retail and Service school buses and parts	Revolving Credit Facility, \$127 available (non-accrual, Due 3/2013) (4) (5) Senior Subordinated Term	1,831	375
		Debt (non-accrual, Due 3/2013) (4) (5) Preferred Stock <sup>(4)</sup> Common Stock Warrants <sup>(4)</sup> Guaranty (\$750)	6,060 2,500 4	1,250
			10,395	1,625
Cavert II Holding Corp.	Manufacturing bailing wire	Senior Term Debt (10.0%, Due 10/2012) <sup>(6)</sup> Senior Subordinated Term Debt (13.0%, Due	2,650	2,650
		10/2014)	4,671	4,671
		Preferred Stock <sup>(4)</sup>	4,110	5,150
		Common Stock <sup>(4)</sup>	69	5,597
			11,500	18,068
Chase II Holding Corp.	Manufacturing traffic doors	Senior Term Debt (8.8%,		
		Due 3/2011) Senior Term Debt (12.0%,	7,150	7,150
		Due 3/2011) <sup>(6)</sup> Senior Subordinated Term	7,440	7,440
		Debt (13.0%, Due 3/2013)	6,168	6,168
		Preferred Stock <sup>(4)</sup>	6,961	10,741
		Common Stock <sup>(4)</sup>	61	724
			27,780	32,223
Country Club Enterprises, LLC	Service golf cart distribution	Senior Subordinated Term Debt (16.6%, Due 11/2014) <sup>(5)</sup> Preferred Stock <sup>(4)</sup> Guaranty (\$3,751)	7,000 3,725	6,825
	7		10,725	6,825

# GLADSTONE INVESTMENT CORPORATION CONDENSED CONSOLIDATED SCHEDULES OF INVESTMENTS (Continued) SEPTEMBER 30, 2010 (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

Company <sup>(1)</sup>	Industry	Investment <sup>(2)</sup>	Cost	Fair Value
CONTROL INVESTMEN	TS (Continued):			
Galaxy Tool Holding Corp.	Manufacturing aerospace and plastics	Senior Subordinated Term Debt (13.5%, Due 8/2013) Preferred Stock <sup>(4)</sup> Common Stock <sup>(4)</sup>	\$ 5,220 19,658 48	\$ 5,220 147
			24,926	5,367
Neville Limited (8)	Real Estate investments	Common Stock <sup>(4)</sup>	610	550
			610	550
Mathey Investments, Inc.	Manufacturing pipe-cutting and	Revolving Credit Facility, \$718 available (10.0%, Due		
	pipe-fitting equipment	3/2011) <sup>(5)</sup> Senior Term Debt (10.0%,	1,032	1,017
		Due 3/2013) <sup>(5)</sup> Senior Term Debt (7.4%,	2,375	2,333
		Due 3/2014) <sup>(5) (6)</sup>	7,227	7,010
		Common Stock <sup>(4)</sup>	500	
		Common Stock Warrants <sup>(4)</sup>	277	
			11,411	10,360
Tread Corp. (7)	Manufacturing storage and transport equipment	Senior Subordinated Term Debt (12.5%, Due		
	and transport equipment	5/2013) <sup>(5)</sup>	5,000	4,938
		Preferred Stock <sup>(4)</sup>	833	1,5 2 2
		Common Stock <sup>(4)</sup>	1	
		Preferred Stock & Debt		
		Warrants <sup>(4)</sup>	3	
			5,837	4,938
<b>Total Control Investments</b>	(represents 67.1% of total	investments at fair value)	\$ 126,153	\$ 95,050

AFFILIATE INVESTMENTS:

Danco Acquisition Corp.	Manufacturing machining and sheet	Revolving Credit Facility, \$600 available (10.0%, Due		
	metal work	10/2010) <sup>(5) (9)</sup>	\$ 900	\$ 898
		Senior Term Debt (10.0%, Due 10/2012) <sup>(5)</sup> Senior Term Debt (12.5%,	3,563	3,553
		Due 4/2013) <sup>(5)</sup>	9,007	8,962
		Preferred Stock <sup>(4)</sup>	2,500	143
		Common Stock Warrants <sup>(4)</sup>	2	
			15,972	13,556
Noble Logistics, Inc.	Service aftermarket auto parts delivery	Revolving Credit Facility, \$400 available (4.3%, Due		
		12/2010) <sup>(5)</sup> Senior Term Debt (9.3%,	1,600	1,040
		Due 12/2011) <sup>(5)</sup> Senior Term Debt (10.5%,	6,227	4,048
		Due 12/2011) <sup>(5)</sup> (6)	7,300	4,745
		Preferred Stock <sup>(4)</sup>	1,750	
		Common Stock <sup>(4)</sup>	1,682	
			18,559	9,833
Quench Holdings Corp.	Service sales, installation and service of	Senior Subordinated Term Debt (10.0%, Due		
	water coolers	8/2013) <sup>(5)</sup>	8,000	6,120
		Preferred Stock <sup>(4)</sup>	2,950	2,995
		Common Stock <sup>(4)</sup>	447	
			11,397	9,115
<b>Total Affiliate Investments</b>	s (represents 23.0% of total	investments at fair value)	\$ 45,928	\$ 32,504
TOTAL INVESTMENTS			\$ 187,413	\$ 141,614

<sup>(1)</sup> Certain of the listed securities are issued by affiliate(s) of the indicated portfolio company.

<sup>(2)</sup> Percentage represents the weighted

average interest rates in effect at September 30, 2010, and due date represents the contractual maturity date.

- Valued based on the indicative bid price on or near September 30, 2010, offered by the respective syndication agent s trading desk or secondary desk.
- (4) Security is non-income producing.
- (5) Fair value based on opinions of value submitted by Standard & Poor s Securities Evaluations, Inc. at September 30, 2010.
- (6) Last Out
  Tranche (LOT)
  of senior debt,
  meaning if the
  portfolio
  company is
  liquidated, the
  holder of the
  LOT is paid
  after the other
  senior debt and
  before the
  senior
  subordinated
  debt.

(7)

In June 2010, an

additional

equity

investment

increased the

Company s

fully-diluted

ownership

percentage

above 25%,

resulting in the

investment

being

reclassified

Control during

the quarter

ended June 30,

2010.

(8) In July 2010,

Gladstone

Neville Corp.

changed its

name to Neville

Limited.

(9) In

October 2010,

the revolver

maturity date

was extended to

October 2011.

 $THE\ ACCOMPANYING\ NOTES\ ARE\ AN\ INTEGRAL\ PART\ OF\ THESE\ CONDENSED\ CONSOLIDATED\\ FINANCIAL\ STATEMENTS.$ 

8

# GLADSTONE INVESTMENT CORPORATION CONSOLIDATED SCHEDULES OF INVESTMENTS MARCH 31, 2010 (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

Company <sup>(1)</sup>	Industry	Investment <sup>(2)</sup>	Cost	Fair Value			
NON-CONTROL/NON-A Senior Syndicated Loans:	FFILIATE INVESTMENTS:						
Interstate FiberNet, Inc.	Service provider of voice and data	Senior Term Debt (4.3%, Due 7/2013) <sup>(8)</sup>					
Survey Sampling, LLC	telecommunications services Service	Senior Term Debt (9.5%,	\$ 6,743	\$	6,762		
	telecommunications-based sampling	Due 5/2011) <sup>(3)</sup>	2,385		1,069		
Subtotal Syndicated Loans			\$ 9,128	\$	7,831		
Non-syndicated Loans:	Manufacturing and decign	Conion Notes (7 AC) Due					
American Greetings Corporation B-Dry, LLC	Manufacturing and design greeting cards Service basement	Senior Notes (7.4%, Due 6/2016) <sup>(3)</sup> Senior Term Debt (10.5%,	\$ 3,043	\$	2,895		
B-Diy, ELC	waterproofer	Due 5/2014) <sup>(5)</sup> Senior Term Debt (10.5%,	6,613		6,596		
		Due 5/2014) <sup>(5)</sup> Common Stock Warrants <sup>(4)</sup>	3,590 300		3,581 43		
			10,503		10,220		
Total Non-Control/Non-Affiliate Investments (represents 10.1% of total investments at fair value) \$ 22,674							
investments at rain value)			Ψ 22,074	\$	20,946		
CONTROL INVESTMENTS:		G : T D 1 (479					
A. Stucki Holding Corp.	Manufacturing railroad freight car products	Senior Term Debt (4.7%, Due 3/2012) Senior Term Debt (7.0%,	\$ 9,101	\$	9,101		
		Due 3/2012) <sup>(6)</sup> Senior Subordinated Term	9,900		9,900		
		Debt (13.0%, Due 3/2014)	9,456		9,456		
		Preferred Stock	4,387		4,529		
		Common Stock <sup>(4)</sup>	130		17,393		
			32,974		50,379		

Acme Cryogenics, Inc.	Manufacturing manifolds and pipes for industrial gasses	Senior Subordinated Term Debt (11.5%, Due 3/2012)  Preferred Stock <sup>(4)</sup> Common Stock <sup>(4)</sup> Common Stock Warrants <sup>(4)</sup>	14,500 6,984 1,045 24	13,585
			22,553	13,585
ASH Holdings Corp.	Retail and Service school buses and parts	Revolving Credit Facility, \$496 available (non-accrual, Due 3/2013) <sup>(5)</sup> Senior Subordinated Term Debt (non-accrual, Due 3/2013) <sup>(5)</sup>	1,504 6,250	421 1,750
		Preferred Stock <sup>(4)</sup> Common Stock Warrants <sup>(4)</sup> Guaranty (\$250)	2,500 4	
		Guaranty (\$250)	10,258	2,171
Cavert II Holding Corp.	Manufacturing bailing wire	Senior Term Debt (8.3%,	,	,
cavert if flording corp.	Manaractaring banning wife	Due 10/2012) <sup>(10)</sup> Senior Term Debt (10.0%,	2,875	2,875
		Due 10/2012) <sup>(6)</sup> Senior Subordinated Term Debt (13.0%, Due	2,700	2,700
		10/2014)	4,671	4,671
		Preferred Stock <sup>(4)</sup>	4,110	4,959
		Common Stock <sup>(4)</sup>	69	3,526
			14,425	18,731
Chase II Holding Corp.	Manufacturing traffic doors	Senior Term Debt (8.8%, Due 3/2011) Senior Term Debt (12.0%,	7,700	7,700
		Due 3/2011) <sup>(6)</sup> Senior Subordinated Term	7,520	7,520
		Debt (13.0%, Due 3/2013)	6,168	6,168
		Preferred Stock <sup>(4)</sup>	6,961	7,713
		Common Stock <sup>(4)</sup>	61	,
			28,410	29,101
Country Club Enterprises, LLC	Service golf cart distribution	Senior Subordinated Term Debt (16.6%, Due 11/2014) <sup>(5)</sup> Preferred Stock <sup>(4)</sup> Guaranty (\$2,000)	7,000 3,725	6,869

10,725

6,869

9

**Table of Contents** 

# GLADSTONE INVESTMENT CORPORATION CONSOLIDATED SCHEDULES OF INVESTMENTS (Continued) MARCH 31, 2010 (DOLLAR AMOUNTS IN THOUSANDS) (UNAUDITED)

Company <sup>(1)</sup>	Industry	Investment <sup>(2)</sup>	Cost	Fair Value
CONTROL INVESTMEN Galaxy Tool Holding Corp.	Manufacturing aerospace and plastics	Senior Subordinated Term Debt (13.5%, Due 8/2013) <sup>(5)</sup> Preferred Stock <sup>(4)</sup> Common Stock <sup>(4)</sup>	\$ 17,250 4,112 48	\$ 17,099
			21,410	17,099
Mathey Investments, Inc. (7)	Manufacturing pipe-cutting and pipe-fitting equipment	Revolving Credit Facility, \$718 available (10.0%, Due 3/2011) <sup>(5)</sup> Senior Term Debt (10.0%, Due 3/2013) <sup>(5)</sup> Senior Term Debt (17.0%, Due 3/2014) <sup>(5)</sup> (6) (9) Common Stock <sup>(4)</sup> Common Stock Warrants <sup>(4)</sup>	1,032 2,375 7,227 500 277 11,411	1,011 2,328 6,974
<b>Total Control Investments</b>	s (represents 71.7% of total	investments at fair value)	\$ 152,166	\$ 148,248
AFFILIATE INVESTMENTS: Danco Acquisition Corp.	Manufacturing machining and sheet metal work	Revolving Credit Facility, \$600 available (10.0%, Due 10/2010) <sup>(5)</sup> Senior Term Debt (10.0%, Due 10/2012) <sup>(5)</sup> Senior Term Debt (12.5%, Due 4/2013) <sup>(5)</sup> Preferred Stock <sup>(4)</sup> Common Stock Warrants <sup>(4)</sup>	\$ 900 4,163 9,053 2,500 2 16,618	\$ 893 4,131 8,929
Noble Logistics, Inc.			2,000	1,210

22

	Service aftermarket auto parts delivery	Revolving Credit Facility, \$0 available (4.2%, Due 5/2010) <sup>(5)</sup> Senior Term Debt (9.3%, Due 12/2011) <sup>(5)</sup> Senior Term Debt (10.5%, Due 12/2011) <sup>(5)</sup> (6) Preferred Stock <sup>(4)</sup> Common Stock <sup>(4)</sup>	6,227 7,300 1,750 1,682	3,767 4,417
			18,959	9,394
Quench Holdings Corp.	Service sales, installation and service of water coolers	Senior Subordinated Term Debt (10.0%, Due 8/2013) <sup>(5)</sup> Preferred Stock <sup>(4)</sup> Common Stock <sup>(4)</sup>	8,000 2,950 447	6,150 3,224
			11,397	9,374
Tread Corp.	Manufacturing storage and transport equipment	Senior Subordinated Term Debt (12.5%, Due 5/2013) <sup>(5)</sup> Preferred Stock <sup>(4)</sup> Common Stock & Debt Warrants <sup>(4)</sup>	5,000 750 3	4,943
			5,753	4,943
<b>Total Affiliate Investments</b>	s (represents 18.2% of total	investments at fair value)	\$ 52,727	\$ 37,664
TOTAL INVESTMENTS			\$ 227,567	\$ 206,858

(1) Certain of the listed securities are issued by affiliate(s) of the indicated portfolio company.

(2) Percentage represents the weighted average interest rates in effect at March 31, 2010,

**Table of Contents** 23

and due date represents the contractual maturity date.

- (3) Valued based on the indicative bid price on or near March 31, 2010, offered by the respective syndication agent s trading desk or secondary desk.
- (4) Security is non-income producing.
- on opinions of value submitted by Standard & Poor s Securities Evaluations, Inc. at March 31, 2010.
- (6) LOT of senior debt, meaning if the portfolio company is liquidated, the holder of the LOT is paid after the other senior debt and before the senior subordinated debt.
- (7) Restructured in December 2009, resulting in the Company owning 100% of Mathey Investments, Inc. and thus reclassifying it

as a Control investment.

- (8) Security was paid off, at par, subsequent to March 31, 2010 and was valued based on the pay off.
- restructured into two separate term loans with face values of \$3.7 million and \$3.5 million effective February 2010.
- (10) Loan was repaid, in full, subsequent to March 31, 2010.

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

10

## GLADSTONE INVESTMENT CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) September 30, 2010 (DOLLAR AMOUNTS IN THOUSANDS, EXCEPT PER SHARE DATA OR UNLESS OTHERWISE INDICATED)

### **Note 1. Organization**

Gladstone Investment Corporation (the Company) was incorporated under the General Corporation Laws of the State of Delaware on February 18, 2005 and completed an initial public offering on June 22, 2005. The Company is a closed-end, non-diversified management investment company that has elected to be treated as a business development company (BDC) under the Investment Company Act of 1940, as amended (the 1940 Act). In addition, the Company has elected to be treated for tax purposes as a regulated investment company (RIC) under the Internal Revenue Code of 1986, as amended (the Code). The Company s investment objectives are to achieve a high level of current income and capital gains by investing in debt and equity securities of established private businesses.

Gladstone Business Investment, LLC (Business Investment), a wholly-owned subsidiary of the Company, was established on August 11, 2006 for the sole purpose of owning the Company's portfolio of investments in connection with its line of credit. The financial statements of Business Investment are consolidated with those of the Company. The Company is externally managed by Gladstone Management Corporation (the Adviser), an unconsolidated affiliate of the Company.

### **Note 2. Summary of Significant Accounting Policies**

Unaudited Interim Financial Statements and Basis of Presentation

Interim financial statements of the Company are prepared in accordance with accounting principles generally accepted in the United States of America ( GAAP ) for interim financial information and pursuant to the requirements for reporting on Form 10-Q and Article 10 of Regulation S-X under the Securities Act of 1933, as amended (the

Securities Act ). Accordingly, certain disclosures accompanying annual financial statements prepared in accordance with GAAP are omitted. The accompanying condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated. Under Article 6 of Regulation S-X under the Securities Act, and the authoritative accounting guidance provided by the AICPA Audit and Accounting Guide for Investment Companies, the Company is not permitted to consolidate any portfolio company investments, including those in which the Company has a controlling interest. In the opinion of the Company s management, all adjustments, consisting solely of normal recurring accruals, necessary for the fair statement of financial statements for the interim periods have been included. The current period s results of operations are not necessarily indicative of results that ultimately may be achieved for the year. The interim financial statements and notes thereto should be read in conjunction with the financial statements and notes thereto included in the Company s Form 10-K for the fiscal year ended March 31, 2010, as filed with the Securities and Exchange Commission (the SEC ) on May 24, 2010.

The year-end *Condensed Consolidated Statement of Assets and Liabilities* was derived from audited financial statements but does not include all disclosures required by GAAP.

### Reclassifications

Certain amounts in the prior period s financial statements have been reclassified to conform to the presentation for the periods ended September 30, 2010 with no effect to net decrease in net assets resulting from operations. *Investment Valuation Policy* 

The Company carries its investments at market value to the extent that market quotations are readily available and reliable, and otherwise at fair value, as determined in good faith by its Board of Directors. In determining the fair value of the Company s investments, the Adviser has established an investment valuation policy (the Policy). The Policy is approved by the Company s Board of Directors, and each quarter the Board of Directors reviews whether the Adviser has applied the Policy consistently and votes whether or not to accept the recommended valuation of the Company s investment portfolio.

The Company uses generally accepted valuation techniques to value its portfolio unless the Company has specific information about the value of an investment to determine otherwise. From time to time, the Company may accept an

appraisal of a business in which the Company holds securities. These appraisals are expensive and occur infrequently but provide a third-party valuation opinion that may differ in results, techniques and scopes used to value the Company s investments. When these specific third-party appraisals are

11

### **Table of Contents**

engaged or accepted, the Company uses estimates of value provided by such appraisals and its own assumptions, including estimated remaining life, current market yield and interest rate spreads of similar securities as of the measurement date, to value the investment the Company has in that business.

The Policy, which is summarized below, applies to publicly-traded securities, securities for which a limited market exists, and securities for which no market exists.

**Publicly-traded securities:** The Company determines the value of publicly-traded securities based on the closing price for the security on the exchange or securities market on which it is listed and primarily traded on the valuation date. To the extent that the Company owns restricted securities that are not freely tradable, but for which a public market otherwise exists, the Company will use the market value of that security adjusted for any decrease in value resulting from the restrictive feature.

Securities for which a limited market exists: The Company values securities that are not traded on an established secondary securities market, but for which a limited market for the security exists, such as certain participations in, or assignments of, syndicated loans, at the quoted bid price. In valuing these assets, the Company assesses trading activity in an asset class and evaluates variances in prices and other market insights to determine if any available quote prices are reliable. If the Company concludes that quotes based on active markets or trading activity may be relied upon, firm bid prices are requested; however, if a firm bid price is unavailable, the Company bases the value of the security upon the indicative bid price ( IBP ) offered by the respective originating syndication agent s trading desk, or secondary desk, on or near the valuation date. To the extent that the Company uses the IBP as a basis for valuing the security, the Adviser may take further steps to consider additional information to validate that price in accordance with the Policy.

In the event these limited markets become illiquid such that market prices are no longer readily available, the Company will value its syndicated loans using alternative methods, such as estimated net present values of the future cash flows, or discounted cash flows ( DCF ). The use of a DCF methodology follows that prescribed by the Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) 820, Fair Value Measurements and Disclosures, which provides guidance on the use of a reporting entity s own assumptions about future cash flows and risk-adjusted discount rates when relevant observable inputs, such as quotes in active markets, are not available. When relevant observable market data does not exist, the alternative outlined in ASC 820 is the valuation of investments based on DCF. For the purposes of using DCF to provide fair value estimates, the Company considers multiple inputs such as a risk-adjusted discount rate that incorporates adjustments that market participants would make both for nonperformance and liquidity risks. As such, the Company develops a modified discount rate approach that incorporates risk premiums including, among others, increased probability of default, or higher loss given default or increased liquidity risk. The DCF valuations applied to the syndicated loans provide an estimate of what the Company believes a market participant would pay to purchase a syndicated loan in an active market, thereby establishing a fair value. The Company will apply the DCF methodology in illiquid markets until quoted prices are available or are deemed reliable based on trading activity.

As of September 30, 2010, the Company assessed trading activity in its syndicated loan assets and determined that there continued to be market liquidity and a secondary market for these assets. Thus, firm bid prices, or IBPs, were used to fair value the Company syndicated loans as of September 30, 2010.

Securities for which no market exists: The valuation methodology for securities for which no market exists falls into three categories: (1) portfolio investments comprised solely of debt securities; (2) portfolio investments in controlled companies comprised of a bundle of securities, which can include debt and equity securities; and (3) portfolio investments in non-controlled companies comprised of a bundle of investments, which can include debt and equity securities.

(1) Portfolio investments comprised solely of debt securities: Debt securities that are not publicly traded on an established securities market, or for which a limited market does not exist ( Non-Public Debt Securities ), and that are issued by portfolio companies in which the Company has no equity, or equity-like securities, are fair valued in accordance with the terms of the Policy, which utilizes opinions of value submitted to the Company by Standard & Poor s Securities Evaluations, Inc. ( SPSE ). The Company may also submit paid-in-kind ( PIK ) interest to SPSE for its evaluation when it is determined that PIK interest is likely to be received.

(2) Portfolio investments in controlled companies comprised of a bundle of investments, which can include debt and equity securities: The fair value of these investments is determined based on the total enterprise value (TEV) of the portfolio company, or issuer, utilizing a liquidity waterfall approach under ASC 820 for the Company s Non-Public Debt Securities and equity or equity-like securities (e.g. preferred equity, common equity, or other equity-like securities) that are purchased together as part of a package, where the Company has control or could gain control through an option or warrant security; both the debt and equity securities of the portfolio investment would exit in the mergers and acquisition market as the principal market, generally through a sale or recapitalization of the portfolio company. In accordance with ASC 820, the Company applies the in-use premise of value which assumes the debt and equity securities are sold together. Under this liquidity waterfall approach, the Company first calculates the TEV of the issuer by incorporating some or all of the following factors to determine the TEV of the issuer:

12

#### **Table of Contents**

the issuer s ability to make payments;

the earnings of the issuer;

recent sales to third parties of similar securities;

the comparison to publicly traded securities; and

DCF or other pertinent factors.

In gathering the sales to third parties of similar securities, the Company may reference industry statistics and use outside experts. Once the Company has estimated the TEV of the issuer, the Company will subtract the value of all the debt securities of the issuer, which are valued at the contractual principal balance. Fair values of these debt securities are discounted for any shortfall of TEV over the total debt outstanding for the issuer. Once the values for all outstanding senior securities (which include the debt securities) have been subtracted from the TEV of the issuer, the remaining amount, if any, is used to determine the value of the issuer s equity or equity-like securities. If, in the Adviser s judgment, the liquidity waterfall approach does not accurately reflect the value of the debt component, the Adviser may recommend that the Company use a valuation by SPSE, or, if that is unavailable, a DCF valuation technique.

(3) Portfolio investments in non-controlled companies comprised of a bundle of investments, which can include debt and equity securities: The Company values Non-Public Debt Securities that are purchased together with equity or equity-like securities from the same portfolio company, or issuer, for which the Company does not control or cannot gain control as of the measurement date, using a hypothetical secondary market as the Company s principal market. In accordance with ASC 820, the Company determines its fair value of these debt securities of non-control investments assuming the sale of an individual debt security using the in-exchange premise of value. As such, the Company estimates the fair value of the debt component using estimates of value provided by SPSE and its own assumptions in the absence of observable market data, including synthetic credit ratings, estimated remaining life, current market yield and interest rate spreads of similar securities as of the measurement date. Subsequent to June 30, 2009, for equity or equity-like securities of investments that the Company does not control or cannot gain control as of the measurement date, the Company estimates the fair value of the equity using the in-exchange premise of value based on factors such as the overall value of the issuer, the relative fair value of other units of account including debt, or other relative value approaches. Consideration is also given to capital structure and other contractual obligations that may impact the fair value of the equity. Further, the Company may utilize comparable values of similar companies, recent investments and indices with similar structures and risk characteristics or its own assumptions in the absence of other observable market data and may also employ DCF valuation techniques.

Due to the uncertainty inherent in the valuation process, such estimates of fair value may differ significantly from the values that would have been obtained had a ready market for the securities existed, and the differences could be material. Additionally, changes in the market environment and other events that may occur over the life of the investments may cause the gains or losses ultimately realized on these investments to be different than the valuations currently assigned. There is no single standard for determining fair value in good faith, as fair value depends upon circumstances of each individual case. In general, fair value is the amount that the Company might reasonably expect to receive upon the current sale of the security in an arms-length transaction in the security s principal market. Refer to Note 3 for additional information regarding fair value measurements and the Company s adoption of ASC 820.

Interest and Dividend Income Recognition

Interest income, adjusted for amortization of premiums and acquisition costs, the accretion of discounts and the amortization of amendment fees, is recorded on the accrual basis to the extent that such amounts are expected to be collected. Generally, when a loan becomes 90 days or more past due, or if the Company s qualitative assessment indicates that the debtor is unable to service its debt or other obligations, the Company will place the loan on non-accrual status and cease recognizing interest income on that loan until the borrower has demonstrated the ability

and intent to pay contractual amounts due. However, the Company remains contractually entitled to this interest. Interest payments received on non-accrual loans may be recognized as income or applied to principal, depending upon management s judgment. Non-accrual loans are restored to accrual status when past due principal and interest are paid and, in management s judgment, are likely to remain current, or due to a restructuring such that the interest income is deemed to be collectible. At September 30, 2010, one Control investment, ASH Holdings Corp. ( ASH ), was on non-accrual with a fair value of approximately \$1.6 million, or 1.4% of the fair value of all loans held in the Company s portfolio at September 30, 2010. At March 31, 2010, ASH was on non-accrual with a fair value of approximately \$2.2 million, or 1.0% of the fair value of all loans held in the Company s portfolio at March 31, 2010. Currently, the Company does not have investments that have PIK interest.

Success fees are recorded upon receipt. Success fees are contractually due upon a change of control in a portfolio company and are recorded in Other income in the Company s *Condensed Consolidated Statements of Operations*. The success fee earned during the quarter ended September 30, 2010 was \$767, which resulted from payment of the success fee of Cavert II Holding Corp ( Cavert ). Cavert prepaid the accrued portion of its success fee and remains a control investment of the Company. During the quarter ended June 30, 2010, the success fee earned was \$1,957, which resulted from the payoff of A. Stucki Holding Corp ( A. Stucki ). Previously, the

13

### **Table of Contents**

Company had not recorded any success fees. Dividend income on preferred equity securities is accrued to the extent that such amounts are expected to be collected and that the Company has the option to collect such amounts in cash. No dividend income was recorded during the quarter ended September 30, 2010. During the quarter ended June 30, 2010, the Company recorded and collected approximately \$230 of dividends on preferred shares of A. Stucki and accrued and received a special dividend of property valued at \$515 in connection with the A. Stucki sale. No dividend income was recorded during the six months ended September 30, 2009.

Recent Accounting Pronouncements

In January 2010, the FASB issued Accounting Standards Update ( ASU ) No. 2010-06, Fair Value Measurements and Disclosures, which requires that reporting entities make new disclosures about recurring or nonrecurring fair-value measurements, including significant transfers into and out of Level 1 and Level 2 fair-value measurements and information on purchases, sales, issuances, and settlements on a gross basis in the reconciliation of Level 3 fair-value measurements. The FASB also clarified existing fair-value measurement disclosure guidance about the level of disaggregation, inputs and valuation techniques. The new and revised disclosures are required to be implemented in fiscal interim or annual periods beginning after December 15, 2009, except for the gross presentation of the Level 3 roll-forward, which is required for annual reporting periods beginning after December 15, 2010. The Company adopted ASU No. 2010-06 beginning with the year ended March 31, 2010. The adoption of this standard did not have a material effect on the Company s financial position and results of operations.

### Note 3. Investments

The Company adopted ASC 820 on April 1, 2008. In part, ASC 820 defines fair value, establishes a framework for measuring fair value and expands disclosures about assets and liabilities measured at fair value. ASC 820 provides a consistent definition of fair value that focuses on exit price in the principal, or most advantageous, market and prioritizes, within a measurement of fair value, the use of market-based inputs over entity-specific inputs. ASC 820 also establishes the following three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date.

<u>Level 1</u> inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets:

<u>Level 2</u> inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Level 2 inputs are in those markets for which there are few transactions, the prices are not current, little public information exists or instances where prices vary substantially over time or among brokered market makers; and

<u>Level 3</u> inputs to the valuation methodology are unobservable and significant to the fair value measurement. Unobservable inputs are those inputs that reflect the Company s own assumptions that market participants would use to price the asset or liability based upon the best available information.

As of September 30, 2010, all of the Company s investments were valued using Level 3 inputs.

The following table presents the financial instruments carried at fair value as of September 30, 2010, by caption on the accompanying *Condensed Consolidated Statements of Assets and Liabilities* for each of the three levels of hierarchy established by ASC 820:

14

### As of September 30, 2010

Total Fair Value

		Level	T 12	Re Co Con Sta As	ported in ondensed in osolidated tement of seets and
Non-Control/Non-Affiliate investments	Level 1	2	Level 3	L	iabilities
Senior term debt	\$	\$	\$ 13,981	\$	13,981
Common equity/equivalents	Ψ	Ψ	79	Ψ	79
Total Non-Control/Non-Affiliate investments			14,060		14,060
Control investments					
Senior term debt			27,600		27,600
Senior subordinated term debt			44,361		44,361
Preferred equity			16,218		16,218
Common equity/equivalents			6,871		6,871
<b>Total Control investments</b>			95,050		95,050
Affiliate investments					
Senior term debt			23,246		23,246
Senior subordinated term debt			6,120		6,120
Preferred equity			3,138		3,138
<b>Total Affiliate investments</b>			32,504		32,504
Total investments at fair value	\$	\$	\$ 141,614	\$	141,614
Cash Equivalents	60,002				60,002
<b>Total Investments and Cash Equivalents</b>	\$ 60,002	\$	\$ 141,614	\$	201,616

Changes in Level 3 Fair Value Measurements of Investments

The following tables provide a roll-forward in the changes in fair value during the three and six months ended September 30, 2010 and 2009 for all investments for which the Company determines fair value using unobservable (Level 3) factors. When a determination is made to classify a financial instrument within Level 3 of the valuation hierarchy, the determination is based upon the significance of the unobservable factors to the overall fair value measurement. However, Level 3 financial instruments typically include, in addition to the unobservable or Level 3 components, observable components (that is, components that are actively quoted and can be validated to external sources). Accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology. Two tables are provided for each period: the first table is broken out by Control, Affiliate and Non-Control/Non-Affiliate classification, and the second table is broken out by major security type.

Fair value measurements using unobservable data inputs (Level 3)

### Period ended September 30, 2010:

	Non-Control/ Non-Affiliate Investments			Control Investments		Affiliate vestments	Total		
Three months ended September 30, 2010:									
Fair value as of June 30, 2010	\$	14,079	\$	101,574	\$	32,676	\$ 148,329		
Total unrealized gains (losses)		31		(9,723)		401	(9,291)		
Issuances/Originations				3,640			3,640		
Settlements/Repayments		(50)		(441)		(573)	(1,064)		
Fair value as of September 30, 2010	\$	14,060	\$	95,050	\$	32,504	\$ 141,614		
Six months ended September 30, 2010:									
Fair value as of March 31, 2010	\$	20,946	\$	148,248	\$	37,664	\$ 206,858		
Total realized gains <sup>(1)</sup>		19		16,957			16,976		
Total unrealized gains (losses) <sup>(1)</sup>		456		(27,184)		1,639	(25,089)		
Issuances/Originations				4,994			4,994		
Sales				(21,474)			(21,474)		
Settlements/Repayments		(7,361)		(32,244)		(1,046)	(40,651)		
Transfers <sup>(2)</sup>		,		5,753		(5,753)	,		
Fair value as of September 30, 2010	\$	14,060	\$	95,050	\$	32,504	\$ 141,614		
15									

	Senior Term		S	Senior Subordinated		Preferred		Common Equity/			
		Debt		Term Debt			Equity	<b>Equivalents</b>		Total	
Three months ended September 30, 2010:							1 0				
Fair value as of June 30, 2010	\$	64,893	9	\$	62,018		\$ 16,510	\$	4,908	\$ 148,329	
Total unrealized gains (losses) (1)		921			470		(12,725)		2,043	(9,291)	
Issuances/Originations					369		3,271			3,640	
Settlements/Repayments		(988)			(76)		10 200			(1,064)	
Transfers <sup>(3)</sup>					(12,300)		12,300				
Fair value as of September 30, 2010	\$	64,826		\$	50,481	!	\$ 19,356	\$	6,951	\$ 141,614	
Six months ended September 30,											
<b>2010:</b> Fair value as of March 31, 2010	\$	94,359		\$	71,112		\$ 20,425	\$	20,962	\$ 206,858	
Total realized gains <sup>(1)</sup>	Ψ	19		Ψ	/1,112	•	\$ 20, <del>4</del> 23	Ψ	16,957	16,976	
Total unrealized gains (losses) (1)		1,412			302		(12,311)		(14,492)	(25,089)	
Issuances/Originations		•			1,054		3,329		611	4,994	
Sales							(4,387)		(17,087)	(21,474)	
Settlements/Repayments		(30,964)			(9,687)		10 200			(40,651)	
Transfers <sup>(3)</sup>					(12,300)		12,300				
Fair value as of September 30, 2010	\$	64,826	:	\$	50,481	,	\$ 19,356	\$	6,951	\$ 141,614	
Period ended September 30, 2009:											
					ntrol/						
					filiate nents		ontrol estments		ffiliate estments	Total	
Three months ended September 30, 20	009:										
Fair value as of June 30, 2009			\$		5,961	\$	149,509	\$	50,539	\$ 227,009	
Total unrealized losses <sup>(1)</sup>				(	1,514)		(14,900)		(3,853)	(20,267)	
Issuances/Originations					(442)		105		214	319	
Settlements/Repayments					(443)		(2,315)			(2,758)	
Fair value as of September 30, 2009			\$	25	5,004	\$	132,399	\$	46,900	\$ 204,303	
Six months ended September 30, 2009	):										
Fair value as of March 31, 2009			\$		4,740	\$	166,163	\$	53,027	\$313,930	
Total realized losses <sup>(1)</sup>				•	4,605)					(34,605)	
Total unrealized gains (losses) <sup>(1)</sup>				3.5	5,214		(26,381)		(6,119)	2,714	
Issuances/Originations				(60	150		105		713	968	
Sales Settlements/Repayments					9,222) 1,273)		(7,488)		(721)	(69,222) (9,482)	
Semements/Repayments				(.	1,4/3)		(7, <del>4</del> 00)		(721)	(3,404)	
Table of Contents										35	

Fair value as of September 30, 2009	\$	25,004	\$	132,399	\$	46,900	\$ 204,303
-------------------------------------	----	--------	----	---------	----	--------	------------

	Senior Term		Senior Subordinated		Preferred		Common Equity/			
		Debt	Tei	rm Debt		Equity	Eq	uivalents	Total	
Three months ended September 30, 2009:						1 0	-			
Fair value as of June 30, 2009	\$	108,591	\$	71,323	\$	32,505	\$	14,590	\$ 227,009	
Total unrealized losses (1)		(3,060)		(857)		(7,276)		(9,074)	(20,267)	
Issuances/Originations		319							319	
Settlements/Repayments		(2,758)							(2,758)	
Fair value as of September 30, 2009	\$	103,092	\$	70,466	\$	25,229	\$	5,516	\$ 204,303	
Six months ended September 30, 2009:										
Fair value as of March 31, 2009	\$	179,676	\$	72,061	\$	40,043	\$	22,150	\$313,930	
Total realized gains <sup>(1)</sup>		(34,605)							(34,605)	
Total unrealized gains (losses) (1)		34,007		155		(14,814)		(16,634)	2,714	
Issuances/Originations		968							968	
Sales		(69,222)							(69,222)	
Settlements/Repayments		(8,232)		(1,250)					(9,482)	
Transfers <sup>(4)</sup>		500		(500)						
Fair value as of September 30, 2009	\$	103,092	\$	70,466	\$	25,229	\$	5,516	\$ 204,303	
			16							

## **Table of Contents**

- (1) Included in the realized and unrealized gain (loss) section on the accompanying Condensed Consolidated Statement of Operations for the three and six months ended September 30, 2010 and 2009.
- (2) Transfer represents the cost basis as of March 31, 2010 of Tread Corporation, which was reclassified from an affiliate to a control investment during the quarter ended June 30, 2010.
- Transfer represents \$12.3 million of senior subordinated term debt of Galaxy Tool Holding Corp. at cost as of June 30, 2010 that was converted to preferred and common equity during the quarter ended September 30, 2010.

(4) Transfer

represents the

cost basis as of

March 31, 2009

of Noble senior

subordinated

term debt that

was converted

into senior term

debt during the

quarter ended

June 30, 2009.

# United States Treasury Bills

During the quarter ended September 30, 2010, the Company utilized the \$52.3 million in cash generated from the A. Stucki sale to pay down all borrowings under the Credit Facility and invest the remaining cash into one-month United States Treasury Bills ( T-Bills ). Upon maturity of the T-Bills, the Company subsequently reinvested the cash into new T-Bills. In addition, the Company purchased \$25 million in T-Bills at quarter end from the proceeds of a short-term loan. See Note 5 Borrowings for further details regarding the short-term loan. As of September 30, 2010, the Company has \$60.0 million in T-Bills outstanding. Due to the original maturity date being less than three months, the Company classified these T-Bills as Cash Equivalents on the accompanying *Condensed Consolidated Statements of Assets and Liabilities*.

## Non-Proprietary Investment Activity

Non-proprietary investments are investments that were not originated by the Company. No non-proprietary investment exits or originations occurred during the quarter ended September 30, 2010. During the six months ended September 30, 2010, Interstate FiberNet, Inc. made full repayment of its senior term debt owed to the Company resulting in the receipt of approximately \$6.7 million in cash proceeds. The remaining non-proprietary loans in the Company s investment portfolio had a fair value of approximately \$4.3 million, or 3.1% of its total investments at September 30, 2010.

During April and May 2009, the Company finalized the sale of 29 of the 32 senior syndicated loans that were held in its portfolio of investments at March 31, 2009 to various investors in the syndicated loan market. The loans, in the aggregate, had a cost value of approximately \$104.2 million, or 29.9% of the cost value of the Company s total investments, and an aggregate fair market value of approximately \$69.8 million, or 22.2% of the fair market value of the Company s total investments, at March 31, 2009. As a result of these sales, the Company received approximately \$69.2 million in net cash proceeds and recorded a realized loss of approximately \$34.6 million.

## Proprietary Investment Activity

During the six months ended September 30, 2010, the following significant transactions occured:

In September 2010, Cavert prepaid \$767 of its success fee on its senior term debt and senior subordinated term debt.

In July and August 2010, the Company restructured Galaxy Tool Holding Corp. (Galaxy) by converting \$12.3 million of its senior subordinated term note into preferred and common stock and investing an additional \$3.2 million into preferred stock. After the restructuring, the Company s investments at cost in Galaxy consisted of a \$5.2 million senior subordinated term note, \$19.6 million in preferred stock and \$0.1 million in common stock.

In June 2010, the Company sold its equity investment and received full repayment of its debt investment in A. Stucki in connection with the sale of 100% of the outstanding capital stock of A. Stucki. The net cash proceeds to the Company from the sale of its equity in A. Stucki were \$21.7 million, resulting in a realized gain of \$17.0 million. In connection with the equity sale, the Company accrued and received cash dividend proceeds of \$0.2 million from its preferred stock investment in A. Stucki. At the same time, the Company received

\$30.6 million in repayment of its principal, accrued interest and success fees on the loans to A. Stucki. Additionally, immediately prior to the sale of A. Stucki, the Company received a special distribution of property with a fair value of \$0.5 million, which was recorded as dividend income and is reflected as a Control investment, Neville Limited, on the Company s *Condensed Consolidated Schedule of Investments* as of September 30, 2010.

In June and July 2010, the Company disbursed \$84 to Tread Corporation ( Tread ) in the form of preferred and common equity. The Company s investment in Tread was reclassified from an Affiliate to a Control investment during the six months ended June 30, 2010.

In June 2010, the Company entered into agreements with Noble Logistics, Inc. (Noble) to extend the maturity date of its revolving line of credit to December 2010, and restructured the senior LOT note. These were non-cash transactions.

In May 2010, Cavert made full repayment of its senior term A debt owed to the Company resulting in the receipt of approximately \$2.9 million in cash proceeds.

17

### **Table of Contents**

**Investment Concentrations** 

Approximately 45.8% of the aggregate fair value of the Company s investment portfolio at September 30, 2010 was comprised of senior debt, 35.6% was senior subordinated debt, and 18.6% was preferred and common equity securities. At September 30, 2010, the Company had investments in 15 portfolio companies with an aggregate fair value of \$141.6 million, of which Chase II Holding Corp., Cavert and Acme Cryogenics, Inc. ( Acme ), collectively, comprised approximately \$65.4 million, or 46.2% of the Company s total investment portfolio, at fair value. The following table outlines the Company s investments by security type at September 30, 2010 and March 31, 2010:

	September 30, 2010 Marc			ch 31, 2010		
		Fair		Fair		
	Cost	Value	Cost	Value		
Senior Term Debt	\$ 71,502	\$ 64,826	\$ 102,446	\$ 94,359		
Senior Subordinated Term Debt	58,866	50,481	79,799	71,112		
Preferred Equity	51,973	19,356	40,728	20,425		
Common Equity/Equivalents	5,072	6,951	4,594	20,962		
Total Investments	\$ 187,413	\$ 141,614	\$ 227,567	\$ 206,858		

Investments at fair value consisted of the following industry classifications at September 30, 2010 and March 31, 2010:

	<b>September 30, 2010</b>		Marc	31, 2010	
		Percentage of		Percentage of	
	Fair	Total	Fair	Total	
	Value	Investments	Value	<b>Investments</b>	
Diversified/Conglomerate Manufacturing	\$ 45,779	32.3%	\$ 43,054	20.8%	
Containers, Packaging and Glass	18,068	12.8	18,731	9.1	
Chemicals, Plastics and Rubber	15,094	10.7	13,585	6.6	
Machinery	10,360	7.3	60,692	29.3	
Buildings and Real Estate	10,278	7.3	10,220	4.9	
Cargo Transport	9,833	6.9	9,394	4.5	
Healthcare, Education and Childcare	9,115	6.4	9,374	4.5	
Automobile	8,450	6.0	9,040	4.4	
Aerospace and Defense	5,367	3.8	17,099	8.3	
Oil and Gas	4,938	3.5	4,943	2.4	
Printing and Publishing	2,838	2.0	2,895	1.4	
Telecommunications	1,494	1.0	7,831	3.8	
Total Investments	\$ 141,614	100.0%	\$ 206,858	100.0%	

The investments, at fair value, were included in the following geographic regions of the United States at September 30, 2010 and March 31, 2010:

	Septem	ber 30, 2010	March 31, 2010			
		Percent of				
	Fair	Total	Fair	Total		
	Value	<b>Investments</b>	Value	<b>Investments</b>		
Midwest	\$ 60,621	42.8%	\$ 68,802	33.3%		
Mid-Atlantic	39,425	27.8	88,501	42.8		

Edgar Filing: GLADSTONE INVESTMENT CORPORATION\DE - Form 10-Q

Southeast	18,068	12.8	25,493	12.3
West	15,181	10.7	16,124	7.8
Northeast	8,319	5.9	7,938	3.8
Total Investments	\$ 141,614	100.0%	\$ 206,858	100.0%

The geographic region indicates the location of the headquarters for the Company s portfolio companies. A portfolio company may have a number of other business locations in other geographic regions.

18

### **Table of Contents**

### **Investment Principal Repayments**

The following table summarizes the contractual principal repayments and maturity of the Company s investment portfolio by fiscal year, assuming no voluntary prepayments, at September 30, 2010:

	Amount
For the remaining six months ending March 31:	
2011	\$ 19,665
For the fiscal year ending March 31:	
2012	31,559
2013	21,054
2014	34,331
2015	20,942
2016	,
Thereafter	3,043
Total contractual repayments	\$ 130,594
Investments in equity securities	57,045
Adjustments to cost basis on debt securities	(226)

# **Note 4. Related Party Transactions**

Investment Advisory and Management Agreement

Total cost basis of investments held at September 30, 2010:

The Company has entered into an investment advisory and management agreement with the Advisor (the Advisory Agreement), which is controlled by the Company s chairman and chief executive officer. In accordance with the Advisory Agreement, the Company pays the Adviser fees as compensation for its services, consisting of a base management fee and an incentive fee. On July 7, 2010, the Company s Board of Directors approved the renewal of the Advisory Agreement through August 31, 2011.

\$187,413

The following tables summarize the management fees, incentive fees and associated credits reflected in the accompanying *Condensed Consolidated Statements of Operations*:

	Three Mont Septemb				ths Ended nber 30,		
	2010	2009		2010		2009	
Average total assets subject to base management fee <sup>(1)</sup> Multiplied by pro-rated annual base	\$ 193,800	\$ 220,400	\$	199,300	\$	248,300	
management fee of 2.0%	0.5%	0.5%		1.0%		1.0%	
Unadjusted base management fee	\$ 969	\$ 1,102	\$	1,993	\$	2,483	
Reduction for loan servicing fees <sup>(2)</sup>	(666)	(938)		(1,490)		(2,006)	
Base management fee <sup>(2)</sup>	303	164		503		477	
Credits to base management fee from Adviser:							
		(48)		(15)		(231)	

Fee reduction for the waiver of 2.0% fee on senior syndicated loans to 0.5% Credit for fees received by Adviser from the portfolio companies **(61)** (117)(165)(235)Credit to base management fee from Adviser(2) (61)(180)(165)(466)Net base management fee \$ 242 \$ (1) \$ 323 \$ 11 Incentive fee<sup>(2)</sup> \$ \$ \$ \$ 1,052

- Average total assets subject to the base management fee is defined as total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings, valued at the end of the four most recently completed quarters and appropriately adjusted for any share issuances or repurchases during the
- (2) Reflected as a line item on the Condensed Consolidated Statement of Operations located elsewhere in

current year.

this report.

# **Base Management Fee**

The base management fee was computed and payable quarterly and was assessed at an annual rate of 2.0%, computed on the basis of the value of the Company s average gross assets at the end of the two most recently completed quarters, which are total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings. In addition, the following three items are adjustments to the base management fee calculation.

19

### **Table of Contents**

### Loan Servicing Fees

The Adviser also services the loans held by Business Investment, in return for which it receives a 2.0% annual fee based on the monthly aggregate outstanding balance of loans pledged under the Company s line of credit. Since the Company owns these loans, all loan servicing fees paid to the Adviser are treated as reductions directly against the 2.0% base management fee under the Advisory Agreement. For the three and six months ended September 30, 2010, the Company recorded loan servicing fees due to the Adviser of \$0.7 million and \$1.5 million, respectively, as compared to \$0.9 million and \$2.0 million for the three and six months ended September 30, 2009, respectively, all of which were deducted against the 2.0% base management fee in order to derive the base management fee line item in the accompanying *Condensed Consolidated Statements of Operations*.

## Senior Syndicated Loan Fee Waiver

The Company s Board of Directors accepted an unconditional and irrevocable voluntary waiver from the Adviser to reduce the annual 2.0% base management fee on senior syndicated loan participations to 0.5%, to the extent that proceeds resulting from borrowings were used to purchase such syndicated loan participations, for the six months ended September 30, 2010 and 2009. For the three and six months ended September 30, 2010, the Company recorded waivers related to investments in senior syndicated loan participations of zero and \$15, respectively, as compared to \$48 and \$231 for the three and six months ended September 30, 2009, respectively, all of which were credited against the 2.0% base management fee.

# Portfolio Company Fees

Under the Advisory Agreement, the Adviser has also provided, and continues to provide, managerial assistance and other services to the Company s portfolio companies and may receive fees for services other than managerial assistance. 50% of certain of these fees are credited against the base management fee that the Company would otherwise be required to pay to the Adviser. For the three and six months ended September 30, 2010, the Company recorded credits for fees received by the Adviser from portfolio companies of \$61 and \$165, respectively, as compared to \$117 and \$235 for the three and six months ended September 30, 2009, respectively, all of which were credited against the 2.0% base management fee.

#### **Incentive Fee**

The incentive fee consists of two parts: an income-based incentive fee and a capital gains incentive fee. The income-based incentive fee rewards the Adviser if the Company s quarterly net investment income (before giving effect to any incentive fee) exceeds 1.75% of the Company s net assets (the hurdle rate ). The Company will pay the Adviser an income-based incentive fee with respect to the Company s pre-incentive fee net investment income in each calendar quarter as follows:

no incentive fee in any calendar quarter in which its pre-incentive fee net investment income does not exceed the hurdle rate (7.0% annualized);

100% of the Company s pre-incentive fee net investment income with respect to that portion of such pre-incentive fee net investment income, if any, that exceeds the hurdle rate but is less than 2.1875% in any calendar quarter (8.75% annualized); and

20% of the amount of the Company s pre-incentive fee net investment income, if any, that exceeds 2.1875% in any calendar quarter (8.75% annualized).

The second part of the incentive fee is a capital gains incentive fee that will be determined and payable in arrears as of the end of each fiscal year (or upon termination of the Advisory Agreement, as of the termination date), and equals 20% of the Company s realized capital gains as of the end of the fiscal year. In determining the capital gains incentive

fee payable to the Adviser, the Company will calculate the cumulative aggregate realized capital gains and cumulative aggregate realized capital losses since the Company s inception, and the aggregate unrealized capital depreciation as of the date of the calculation, as applicable, with respect to each of the investments in the Company s portfolio. For this purpose, cumulative aggregate realized capital gains, if any, equals the sum of the differences between the net sales price of each investment, when sold, and the original cost of such investment since the Company s inception. Cumulative aggregate realized capital losses equals the sum of the amounts by which the net sales price of each investment, when sold, is less than the original cost of such investment since the Company s inception. Aggregate unrealized capital depreciation equals the sum of the difference, if negative, between the valuation of each investment as of the applicable calculation date and the original cost of such investment. At the end of the applicable year, the amount of capital gains that serves as the basis for the Company s calculation of the capital gains incentive fee equals the cumulative aggregate realized capital depreciation, with respect to the Company s portfolio of investments. If this number is positive at the end of such year, then the capital gains incentive fee for such year equals 20% of such amount, less the aggregate amount of any capital gains incentive fees paid in respect of the Company s portfolio in all prior years.

20

### **Table of Contents**

No incentive fee income was recorded for the three months ended September 30, 2010; however, because pre-incentive fee net investment income was above the hurdle rate of 1.75% of net assets for the three months ended June 30, 2010, the Company recorded an incentive fee of \$1,052 during that quarter. No incentive fee income was recorded for the three and six months ended September 30, 2009. No capital gains incentive fee has been recorded for the Company from its inception through September 30, 2010, as cumulative unrealized capital depreciation exceeded cumulative realized capital gains net of cumulative realized capital losses.

Administration Agreement

The Company has entered into an administration agreement (the Administration Agreement ) with Gladstone Administration, LLC (the Administrator ), an affiliate of the Adviser, whereby it pays separately for administrative services. The Administration Agreement provides for payments equal to the Company s allocable portion of its Administrator s overhead expenses in performing its obligations under the Administration Agreement, including, but not limited to, rent and the salaries and benefits expenses of the Company s chief financial officer, chief compliance officer, treasurer, internal counsel and their respective staffs. The Company s allocable portion of expenses is derived by multiplying the Administrator s total allocable expenses by the percentage of the Company s total assets at the beginning of the quarter in comparison to the total assets at the beginning of the quarter of all companies managed by the Adviser under similar agreements. On July 7, 2010, the Company s Board of Directors approved the renewal of the Administration Agreement through August 31, 2011. For the three and six months ended September 30, 2010, the Company recorded fees to the Administrator on the *Condensed Consolidated Statements of Operations* of \$261 and \$439, respectively, as compared to \$198 and \$371 for the three and six months ended September 30, 2009, respectively.

Related Party Fees Due

Amounts due to related parties on the accompanying *Condensed Consolidated Statements of Assets and Liabilities* were as follows:

	As of September 30, 2010			As of March 31, 2010		
Unpaid base management fee due to Adviser Unpaid loan servicing fee due to Adviser Unpaid incentive fee due to Adviser	\$	242 153	\$	16 219 486		
Total Fees due to Adviser		395		721		
Unpaid administration fee due to Administrator		261		149		
Total related party fees due	\$	656	\$	870		

### **Note 5. Borrowings**

Line of Credit

On April 14, 2009, the Company, through its wholly-owned subsidiary, Business Investment, entered into a second amended and restated credit agreement providing for a \$50.0 million revolving line of credit (the Credit Facility ) arranged by Branch Banking and Trust Company (BB&T) as administrative agent. Key Equipment Finance Inc. also joined the Credit Facility as a committed lender. In connection with entering into the Credit Facility, the Company borrowed \$43.8 million under the Credit Facility to make a final payment in satisfaction of all unpaid principal and interest owed to Deutsche Bank AG under a prior line of credit. On April 13, 2010, the Company, through Business Investment, entered into a third amended and restated credit agreement providing for a \$50.0 million, two year revolving line of credit, which extended the maturity date of the Credit Facility to April 13, 2012. If the Credit facility is not renewed or extended by April 13, 2012, all unpaid principal and interest will be due and payable within one year

of the maturity date. Advances under the Credit Facility generally bear interest at the 30-day London Interbank Offered Rate (LIBOR) (subject to a minimum rate of 2.0%), plus 4.5% per annum, with a commitment fee of 0.50% per annum on undrawn amounts when advances outstanding are above 50.0% of the commitment and 1.0% on undrawn amounts if the advances outstanding are below 50.0% of the commitment. As of September 30, 2010, the Company had no borrowings outstanding with approximately \$14.0 million of availability under the Credit Facility. Interest is payable monthly during the term of the Credit Facility. Available borrowings are subject to various constraints imposed under the Credit Facility, based on the aggregate loan balance pledged by Business Investment, which varies as loans are added and repaid, regardless of whether such repayments are prepayments or made as contractually required.

The administrative agent also requires that any interest or principal payments on pledged loans be remitted directly by the borrower into a lockbox account with The Bank of New York Mellon Trust Company, N.A as custodian. BB&T is also the trustee of the account and once a month remits the collected funds to the Company.

21

### **Table of Contents**

The Credit Facility contains covenants that require Business Investment to maintain its status as a separate legal entity; prohibit certain significant corporate transactions (such as mergers, consolidations, liquidations or dissolutions); and restrict material changes to the Company's credit and collection policies without the lenders' consent. The Credit Facility also limits payments on distributions to the aggregate net investment income for each of the twelve month periods ending March 31, 2011 and 2012. The Company is also subject to certain limitations on the type of loan investments it can make, including restrictions on geographic concentrations, sector concentrations, loan size, dividend payout, payment frequency and status, average life and lien property. The Credit Facility further requires the Company to comply with other financial and operational covenants, which obligate the Company to, among other things, maintain certain financial ratios, including asset and interest coverage, a minimum net worth, and a minimum number of obligors required in the borrowing base of the credit agreement. Additionally, the Company is subject to a performance guaranty that requires the Company to maintain a (i) minimum net worth of \$155.0 million plus 50.0% of all equity and subordinated debt raised after April 13, 2010, (ii) asset coverage with respect to senior securities representing indebtedness of at least 200%, in accordance with Section 18 of the 1940 Act, and (iii) its status as a BDC under the 1940 Act and as a RIC under the Code. As of September 30, 2010, the Company was in compliance with all covenants.

### Short-Term Loan

Similar to what has been done at the close of several of the prior quarters, the Company purchased \$25.0 million of T-Bills through Jefferies & Company, Inc. ( Jefferies ) on September 29, 2010. The T-Bills were purchased using \$2.5 million from existing T-Bills for collateral and the proceeds from a \$25.0 million short-term loan from Jefferies, with an effective annual interest rate of approximately 0.71%. On October 7, 2010, when the T-Bills matured, the Company repaid the \$25.0 million loan from Jefferies.

### Fair Value

The Company elected to apply ASC 825, Financial Instruments, specifically for the Credit Facility and short-term loan, which was consistent with its application of ASC 820 to its investments. The Company estimated the fair value of the Credit Facility using estimates of value provided by an independent third party and its own assumptions in the absence of observable market data, including estimated remaining life, credit party risk, current market yield and interest rate spreads of similar securities as of the measurement date. Since the Credit Facility had a zero outstanding balance as of September 30, 2010, the zero cost basis of the Credit Facility was determined to be the best approximation of fair value as of September 30, 2010. Due to the nine-day duration of the short-term loan, cost approximated fair value. The following table presents the Credit Facility and short-term loan carried at fair value as of September 30, 2010, by caption on the accompanying *Condensed Consolidated Statements of Assets and Liabilities* for each of the three levels of hierarchy established by ASC 820:

		30, 2010			
				Total	Fair Value
				Rep	orted in
				Col	ndensed
				Con	solidated
				Stat	ement of
	Level	Level			
	1	2	Level 3	Assets a	nd Liabilities
Credit Facility	\$	\$	\$	\$	
Short-Term Loan			25,000		25,000
Total	\$	\$	\$ 25,000	\$	25,000

**Total Fair Value** 

Three months and of Soutember 20, 2010.	Credit Facility	Sh	ort-Term Loan	C Co Sta	eported in ondensed nsolidated atement of and Liabilities
Three months ended September 30, 2010: Fair value at June 30, 2010	\$ 16,500	\$	75,000	\$	91,500
Borrowings			25,000		25,000
Repayments	(16,500)		(75,000)		(91,500)
Net unrealized depreciation of Credit Facility					
Fair value at September 30, 2010	\$	\$	25,000	\$	25,000
Six months ended September 30, 2010:					
Fair value at March 31, 2010	\$ 27,812	\$	75,000	\$	102,812
Borrowings	16,000		100,000		116,000
Repayments	(43,800)		(150,000)		(193,800)
Net unrealized depreciation of Credit Facility <sup>(1)</sup>	(12)				(12)
Fair value at September 30, 2010	\$	\$	25,000	\$	25,000
	22				

# **Table of Contents**

Three months and ad Santombar 20, 2000.	Credit Facility	Sh	ort-Term Loan	Total Fair Value Reported in Condensed Consolidated Statement of Assets and Liabilities		
Three months ended September 30, 2009:	¢ 46.040	Ф	<i>(5</i> ,000	¢	111.040	
Fair value at June 30, 2009 <sup>(2)</sup>	\$ 46,940	\$	65,000	\$	111,940	
Borrowings	16,500		75,000		91,500	
Repayments	(27,340)		(65,000)		(92,340)	
Net unrealized appreciation of Credit Facility <sup>(1)</sup>	178				178	
Fair value at September 30, 2009	\$ 36,278	\$	75,000	\$	111,278	
Six months ended September 30, 2009:						
Fair value at March 31, 2009 <sup>(2)</sup>	\$ 110,265	\$		\$	110,265	
Borrowings	79,000		140,000		219,000	
Repayments	(153,165)		(65,000)		(218,165)	
Net unrealized appreciation of Credit Facility <sup>(1)</sup>	178		, ,		178	
Fair value at September 30, 2009	\$ 36,278	\$	75,000	\$	111,278	

appreciation
(depreciation) is
reported on the
accompanying
Condensed
Consolidated
Statements of
Operations.

(2) ASC 825 was not adopted until the second quarter of fiscal year 2010; therefore, the Credit Facility is shown at its principal balance outstanding at March 31 and June 30, 2009 in the table above.

The fair value of the collateral under the Credit Facility was approximately \$133.2 million and \$201.8 million at September 30, 2010 and March 31, 2010, respectively. The fair value of the collateral under the short-term loan was approximately \$27.5 million and \$85.0 million as of September 30, 2010 and March 31, 2010, respectively.

# **Note 6. Interest Rate Cap Agreements**

In May 2009, the Company cancelled its interest rate cap agreement with Deutsche Bank AG and entered into an interest rate cap agreement with BB&T that effectively limits the interest rate on a portion of the borrowings under the line of credit pursuant to the terms of the Credit Facility. The interest rate cap has a notional amount of \$45.0 million at a cost of approximately \$39. At September 30, 2010, the interest rate cap agreement had a nominal fair market value. The Company records changes in the fair market value of the interest rate cap agreement quarterly based on the current market valuation at quarter end as unrealized depreciation or appreciation on derivative on the accompanying *Condensed Consolidated Statement of Operations*. The interest rate cap agreement expires in May 2011. The agreement provides that the Company s interest rate or cost of funds on a portion of its borrowings will be capped at 6.5% when the LIBOR is in excess of 6.5%.

In April 2010, the Company entered into a forward interest rate cap agreement, effective May 2011 and expiring in May 2012, with BB&T for a notional amount of \$45.0 million that will effectively limit the interest rate on a portion of the borrowings under the line of credit pursuant to the terms of the Credit Facility. In conjunction with this agreement, the Company incurred a premium fee of approximately \$41. The agreement provides that the Company s interest rate or cost of funds on a portion of its borrowings will be capped at 6.0% when the LIBOR is in excess of 6.0%. At September 30, 2010, the interest rate cap agreement had a fair market value of \$3.

The use of a cap involves risks that are different from those associated with ordinary portfolio securities transactions. Cap agreements may be considered to be illiquid. Although the Company will not enter into any such agreements unless it believes that the other party to the transaction is creditworthy, the Company does bear the risk of loss of the amount expected to be received under such agreements in the event of default or bankruptcy of the agreement counterparty.

### **Note 7. Common Stock**

As of September 30 and March 31, 2010, 100,000,000 shares of common stock, \$0.001 par value per share, were authorized and 22,080,133 shares of common stock were outstanding.

### Registration Statement

On July 21, 2009, the Company filed a registration statement on Form N-2 (Registration No. 333-160720) that was amended on October 2, 2009. The SEC declared the registration statement effective on October 8, 2009, and the Company filed a post-effective amendment to such registration statement on August 24, 2010, which has not yet been declared effective. Once the post-effective amendment has been declared effective, such registration statement will permit the Company to issue, through one or more transactions, an aggregate of \$300.0 million in securities, consisting of common stock, preferred stock, subscription rights, debt securities and warrants to purchase common stock, or a combination of these securities.

23

### **Table of Contents**

### Note 8. Net Decrease in Net Assets Resulting from Operations per Share

The following table sets forth the computation of basic and diluted net decrease in net assets resulting from operations per share for the three and six months ended September 30, 2010 and 2009:

	Three months ended September 30,			Six months ended Septembe 30,				
		2010		2009		2010		2009
Numerator for basic and diluted net decrease in net assets per share resulting	ф	<i>(</i> 950	ф	10,000	ø	1 402	¢	27.200
from operations Denominator for basic and diluted weighted average shares	\$ 2	6,859 2,080,133	\$	18,090 22,080,133	\$ 22	1,492 2,080,133	\$ 22	27,280 2,080,133
Basic and diluted net decrease in net assets per share resulting from operations	\$	0.31	\$	0.82	\$	0.07	\$	1.24

### Note 9. Distributions

The Company s Board of Directors declared the following monthly distributions per share for the six months ended September 30, 2010 and 2009:

<b>Declaration Date</b>	Record Date	Payment Date	ribution Share
April 7, 2010	April 22, 2010	April 30, 2010	\$ 0.04
April 7, 2010	May 20, 2010	May 28, 2010	0.04
April 7, 2010	June 22, 2010	June 30, 2010	0.04
July 7, 2010	July 22, 2010	July 30, 2010	0.04
July 7, 2010	August 23, 2010	August 31, 2010	0.04
	September 22,	September 30,	
July 7, 2010	2010	2010	0.04
Six Months Ended September 30, 2010:			\$ 0.24

<b>Declaration Date</b>	Record Date	Payment Date	ribution Share
April 16, 2009	April 27, 2009	May 8, 2009	\$ 0.04
April 16, 2009	May 20, 2009	May 29, 2009	0.04
April 16, 2009	June 22, 2009	June 30, 2009	0.04
July 8, 2009	July 23, 2009	July 31, 2009	0.04
July 8, 2009	August 21, 2009	August 31, 2009	0.04
•	September 22,	September 30,	
July 8, 2009	2009	2009	0.04
Six Months Ended September 30, 2009:			\$ 0.24

Aggregate distributions declared and paid for both the six months ended September 30, 2010 and 2009 were approximately \$5.3 million, which were declared based on estimates of net investment income for respective fiscal years. Distributions declared for the fiscal year ended March 31, 2010 equaled net investment income. The characterization of the distributions declared and paid for the fiscal year ended March 31, 2011 will be determined at

year end and cannot be determined at this time.

# Note 10. Commitments and Contingencies

At September 30, 2010, the Company was not party to any signed term sheets for potential investments. However, the Company has certain lines of credit with its portfolio companies that have not been fully drawn. Since these lines of credit have expiration dates and the Company expects many will never be fully drawn, the total line of credit commitment amounts do not necessarily represent future cash requirements. The Company estimates the fair value of these unused line of credit commitments as of September 30, 2010 and March 31, 2010 to be nominal.

In October 2008, the Company executed a guaranty of a vehicle finance facility agreement (the Finance Facility) between Ford Motor Credit Company and ASH. The Finance Facility provides ASH with a line of credit of up to \$750 for component Ford parts used by ASH to build truck bodies under a separate contract. Title and ownership of the parts are retained by Ford. The guaranty of the Finance Facility will expire upon termination of the separate parts supply contract with Ford or upon replacement of the Company as guarantor. The Finance Facility is secured by all of the assets of Business Investment. As of September 30, 2010, the Company has not been required to make any payments on the guaranty of the Finance Facility, and the Company considers the credit risk to be remote and the fair value of the guaranty to be minimal.

In February 2010, the Company executed a guaranty of a wholesale financing facility agreement (the  $\,$ Floor Plan Facility  $\,$ ) between Agricredit Acceptance, LLC ( $\,$ Agricredit  $\,$ ) and Country Club Enterprises, LLC ( $\,$ CCE  $\,$ ). The Floor Plan Facility provides CCE with financing of up to \$2.0 million to bridge the time and cash flow gap between the order and delivery of golf cars to customers. The

24

### **Table of Contents**

guaranty expires in February 2011, unless it is renewed by the Company, CCE and Agricredit. In connection with this guaranty, the Company received a premium of \$84 from CCE. As of September 30, 2010, the Company has not been required to make any payments on the guaranty of the Floor Plan Facility, and the Company considers the credit risk to be remote and the fair value of the guaranty to be minimal.

In April 2010, the Company executed a guaranty of vendor recourse for up to \$1.8 million in individual customer transactions (the Recourse Facility ) between Wells Fargo Financial Leasing, Inc. and CCE. The Recourse Facility provides CCE with the ability to provide vendor recourse up to a limit of \$1.8 million on transactions with long-time customers who lack the financial history to qualify for third party financing. In connection with this guaranty, the Company received a premium of \$73 from CCE. As of September 30, 2010, the Company has not been required to make any payments on the guaranty of the Recourse Facility, and the Company considers the credit risk to be remote and the fair value of the guaranty to be minimal.

**Note 11. Financial Highlights** 

	Three Months Ended September 30,		Six Months End			eptember		
		2010		2009		2010		2009
Per Share Data <sup>(1)</sup> Net asset value at beginning of period	\$	8.86	\$	9.19	\$	8.74	\$	9.73
Income from investment operations  Net investment income <sup>(2)</sup>		0.11		0.11		0.30 0.77		0.22
Realized gain (loss) on exit <sup>(2)</sup> Net unrealized depreciation <sup>(2)</sup>		(0.42)		(0.93)		(1.14)		(1.57) 0.11
Total from investment operations		(0.31)		(0.82)		(0.07)		(1.24)
Distributions from:								
Net investment income		(0.12)		(0.12)		(0.24)		(0.24)
Total distributions <sup>(3)</sup>		(0.12)		(0.12)		(0.24)		(0.24)
Shelf registration offering costs				(0.01)				(0.01)
Net asset value at end of period	\$	8.43	\$	8.24	\$	8.43	\$	8.24
Per share market value at beginning of period Per share market value at end of period Total return <sup>(4)</sup>	\$	5.62 6.70 21.47%		4.88 4.85 1.75%	\$	6.01 6.70 15.93%	\$	3.67 4.85 39.03%
Shares outstanding at end of period  Statement of Assets and Liabilities	2	22,080,133	,	22,080,133	2	2,080,133	2	2,080,133
Data: Net assets at end of period Average net assets <sup>(5)</sup>	\$	186,197 191,384	\$	182,045 195,005	\$	186,197 192,239	\$	182,045 202,596

Senior Securities Data:				
Total borrowings	\$ 25,000	\$ 111,278	\$ 25,000	\$ 111,278
Asset coverage ratio <sup>(6)</sup>	715%	262%	715%	262%
Asset coverage per unit <sup>(7)</sup>	\$ 7,153	\$ 2,622	\$ 7,153	\$ 2,622
Ratios/Supplemental Data:				
Ratio of expenses to average net				
assets <sup>(8), (9)</sup>	4.01%	5.61%	5.29%	5.69%
Ratio of net expenses to average net				
assets(8), (10)	3.89%	5.28%	5.10%	5.23%
Ratio of net investment income to				
average net assets <sup>(8)</sup>	5.10%	4.86%	6.92%	4.75%

- (1) Based on actual shares outstanding at the end of the corresponding period.
- (2) Based on weighted average basic per share data.
- Distributions are determined based on taxable income calculated in accordance with income tax regulations which may differ from amounts determined under accounting principles generally accepted in the United States of America.
- (4) Total return
  equals the
  change in the
  market value of
  the Company s
  common stock

from the beginning of the period, taking into account dividends reinvested in accordance with the terms of the Company s dividend reinvestment plan.

- (5) Calculated using the average of the balance of net assets at the end of each month of the reporting period.
- As a business development company, the Company is generally required to maintain an asset coverage ratio of at least 200% of total consolidated assets, less all liabilities and indebtedness not represented by senior securities, to total borrowings and guaranty commitments.
- (7) Asset coverage per unit is the asset coverage ratio expressed in terms of dollar amounts per one thousand dollars

of indebtedness.

- (8) Amounts are annualized.
- (9) Ratio of expenses to average net assets is computed using expenses before credits from the Adviser.
- (10) Ratio of net expenses to average net assets is computed using total expenses net of credits to the management fee.

25

### **Table of Contents**

### **Note 12. Subsequent Events**

## **Investment Activity**

In October 2010, the Company closed on a \$25.0 million subordinated debt and equity investment in Venyu Solutions Inc. The new portfolio company, which provides data protection, data hosting and disaster recovery services, is currently a control investment.

In October 2010, the Company extended the Danco Acquisition Corporation revolver maturity date one year.

## Short-Term Loan

On September 29, 2010, the Company purchased \$25.0 million of T-Bills through Jefferies. The T-Bills were purchased using \$2.5 million from existing T-Bills for collateral and the proceeds from a \$25.0 million short-term loan from Jefferies, with an effective annual interest rate of approximately 0.71%. On October 7, 2010, when the T-Bills matured, the Company repaid the \$25.0 million loan from Jefferies.

## Distributions

On October 5, 2010, the Company s Board of Directors declared the following monthly distributions:

		Distribution per
Record Date	Payment Date	Share
October 21, 2010	October 29, 2010	\$ 0.04
November 19, 2010	November 30, 2010	0.04
December 23, 2010	December 31, 2010	0.04
	26	

D: 4 11 4

### **Table of Contents**

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (dollar amounts in thousands, except per share data unless otherwise indicated). All statements contained herein, other than historical facts, may constitute forward-looking statements. These statements may relate to, among other things, future events or our future performance or financial condition. In some cases, you can identify forward-looking statements by terminology such as may, believe, will, provided. anticipate. future. could. growth. plan. intend. should. seek. would. if. likely, estimate or the negative of such terms or comparable terminology. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. We caution readers not to place undue reliance on any such forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, after the date of this Form 10-Q.

The following analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and the notes thereto contained elsewhere in this report and in our annual report on Form 10-K for the fiscal year ended March 31, 2010.

### **OVERVIEW**

### General

We were incorporated under the General Corporation Laws of the State of Delaware on February 18, 2005. We were primarily established for the purpose of investing in subordinated loans, mezzanine debt, preferred stock and warrants to purchase common stock of small and medium-sized companies in connection with buyouts and other recapitalizations. We also invest in senior secured loans, common stock and, to a much lesser extent, senior and subordinated syndicated loans. Our investment objective is to generate both current income and capital gains through these debt and equity instruments. We operate as a closed-end, non-diversified management investment company and have elected to be treated as a business development company ( BDC ) under the Investment Company Act of 1940, as amended (the 1940 Act ). In addition, for tax purposes, we have elected to be treated as a regulated investment company ( RIC ) under the Internal Revenue Code of 1986, as amended (the Code ).

## **Business Environment**

While economic conditions generally appear to be improving, we remain cautious about a long-term economic recovery. The recent recession in general, and the disruptions in the capital markets in particular, have impacted our liquidity options and increased the cost of debt and equity capital. Many of our portfolio companies, as well as those that we evaluate for investment, are impacted by these economic conditions, and if these conditions persist, it may affect their ability to repay our loans or engage in a liquidity event, such as a sale, recapitalization or initial public offering. While these conditions are challenging, we are finding an increase in the number of new investment opportunities consistent with our investing strategy of providing subordinated debt with equity enhancement features and direct equity in support of management and sponsor led buyouts of small and medium-sized companies. During the quarter ended June 30, 2010, we achieved a significant amount of liquidity with the sale of our equity investment and the receipt of full repayment of our debt investment in A. Stucki Holding Corp. ( A. Stucki ) in connection with the sale of 100% of the outstanding capital stock of A. Stucki. The net cash proceeds to us from the sale of our equity in A. Stucki were \$21.7 million, resulting in a realized gain of \$17.0 million. In connection with the equity sale, we accrued and received dividend cash proceeds of \$0.2 million from our preferred stock investment in A. Stucki. At the same time, we received \$30.6 million in payment of our principal, accrued interest and success fees on the loans to A. Stucki. Additionally, immediately prior to the sale of A. Stucki, we received a special distribution of property with a fair value of \$0.5 million, which was recorded as dividend income and is reflected as a control investment, Neville Limited, on our Condensed Consolidated Schedule of Investments as of September 30, 2010. The A. Stucki sale was the first of our management-supported buyout liquidity events and an equity investment success, which highlights our investment strategy of striving to achieve returns through current income from debt investments and capital gains from equity investments. Due to previous realized losses during the fiscal year ended March 31, 2010, in connection with the Syndicated Loan Sales as described further below, we are not required to

distribute the realized gains to stockholders. We expect this liquidity, along with the availability under our line of credit, will be utilized in making new investments to increase our net investment income and potential for capital gains to enhance our ability to pay dividends to our stockholders.

The A. Stucki sale partially offset the realized losses incurred during the fiscal year ended March 31, 2010. The unstable economic conditions have affected the general availability of credit, and, as a result, during the quarter ended June 30, 2009, we sold 29 senior syndicated loans that were held in our portfolio of investments at March 31, 2009 to various investors in the syndicated loan market (the Syndicated Loan Sales ) to repay amounts outstanding under our prior line of credit with Deutsche Bank AG (the Prior Credit Facility ), which matured in April 2009 and was not extended. These loans, in aggregate, had a cost value of approximately \$104.2

27

# **Table of Contents**

million, or 29.9% of the cost of our total investments, and an aggregate fair market value of approximately \$69.8 million, or 22.2% of the fair market value of our total investments, at March 31, 2009. As a result of the settlement of the Syndicated Loan Sales and other exits, at September 30, 2010, we had one remaining senior syndicated loan. Collectively, these sales have changed our asset composition in a manner that has affected our ability to satisfy certain elements of the Code s rules for maintenance of our RIC status. To maintain our status as a RIC, in addition to other requirements, as of the close of each quarter of our taxable year, we must meet the asset diversification test, which requires that at least 50% of the value of our assets consist of cash, cash items, U.S. government securities or certain other qualified securities (the 50% threshold ). During the quarter ended September 30, 2010, we again fell below the required 50% threshold.

Failure to meet the 50% threshold alone will not result in our loss of RIC status. In circumstances where the failure to meet the 50% threshold is the result of fluctuations in the value of assets, including as a result of the sale of assets, we will still be deemed to have satisfied the 50% threshold and, therefore, maintain our RIC status, provided that we have not made any new investments, including additional investments in our existing portfolio companies (such as advances under outstanding lines of credit), since the time that we fell below the 50% threshold. At September 30, 2010, we satisfied the 50% threshold through the purchase of short-term qualified securities, which was funded primarily through a short-term loan agreement. Subsequent to the September 30, 2010 measurement date, the short-term qualified securities matured and we repaid the short-term loan. See Recent Developments Short-Term Loan for more information regarding this transaction. As of the date of this filing, we remain below the 50% threshold. Due to the A. Stucki sale, which effectively transformed \$50.4 million in non-qualified securities under the Code into qualified securities, we were able to meet the 50% threshold with the purchase of \$25.0 million of short-term qualified securities, which is less than the \$75.0 million we have purchased in each of the past several quarters.

Thus, while we currently qualify as a RIC despite our recent inability to meet the 50% threshold and potential inability to do so in the future, if we make any new or additional investments before regaining compliance with the asset diversification test, our RIC status will be threatened. If we make a new or additional investment and fail to regain compliance with the 50% threshold on the next quarterly measurement date following such investment, we will be in non-compliance with the RIC rules and will have thirty days to cure our failure to meet the 50% threshold to avoid the loss of our RIC status. Potential cures for failure of the asset diversification test include raising additional equity or debt capital, or changing the composition of our assets, which could include full or partial divestitures of investments, such that we would once again exceed the 50% threshold on a consistent basis.

Until the composition of our assets is above the required 50% threshold on a consistent basis, we will continue to seek to deploy similar purchases of qualified securities using short-term loans that would allow us to satisfy the 50% threshold, thereby allowing us to make additional investments. There can be no assurance, however, that we will be able to enter into such a transaction on reasonable terms, if at all. We also continue to explore a number of other strategies, including changing the composition of our assets, which could include full or partial divestitures of investments, and raising additional equity or debt capital, such that we would once again exceed the 50% threshold on a consistent basis. Our ability to implement any of these strategies will be subject to market conditions and a number of risks and uncertainties that are, in part, beyond our control.

The Syndicated Loan Sales significantly changed the overall composition and reduced the total size of our portfolio. Because the Syndicated Loan Sales were from our Non-Control/Non-Affiliate investment category, the fair value of our Non-Control/Non-Affiliate investments decreased from 30.2% to 9.9% of our total portfolio as of March 31, 2009 and September 30, 2010, respectively. In addition, the size of our portfolio decreased because we exited \$192.8 million in investments, at cost, partially offset by \$8.4 million in disbursements to existing portfolio companies, from March 31, 2009 to September 30, 2010. We expect the overall composition of our investment portfolio to continue to consist of primarily Control and Affiliate investments.

On April 13, 2010, through our wholly-owned subsidiary, Gladstone Business Investment, LLC (Business Investment), we entered into a third amended and restated credit agreement providing for a \$50.0 million, two year revolving line of credit (the Credit Facility) arranged by Branch Banking and Trust Company (BB&T) as administrative agent. Key Equipment Finance Company Inc. also joined the Credit Facility as a committed lender. The Credit Facility s maturity date is April 13, 2012, and if it is not renewed or extended by then, all principal and interest

will be due and payable one year later, on or before April 13, 2013. Advances under the Credit Facility were modified to generally bear interest at the 30-day London Interbank Offered Rate (LIBOR) (subject to a minimum rate of 2.0%), plus 4.5% per annum, with a commitment fee of 0.50% per annum on undrawn amounts when advances outstanding are above 50.0% of the commitment and 1.0% on undrawn amounts if the advances outstanding are below 50.0% of the commitment. In connection with the Credit Facility renewal, we paid an upfront fee of 1.0%. The Credit Facility limits payments on distributions to the aggregate net investment income for each of the twelve months ending March 31, 2011 and 2012. Other significant changes to the Credit facility include a reduced minimum net worth covenant, which was modified to \$155.0 million plus 50.0% of all equity and subordinated debt raised after April 13, 2010 and to maintain asset coverage with respect to senior securities representing indebtedness of at least 200%, in accordance with Section 18 of the 1940 Act. As of November 1, 2010, there was no balance outstanding under the Credit Facility, and \$37.4 million was available for borrowing due to certain limitations on our borrowing base.

28

### **Table of Contents**

Challenges in the current market are intensified for us by certain regulatory limitations under the Code and the 1940 Act, as well as contractual restrictions under the agreement governing the Credit Facility that further constrain our ability to access the capital markets. To maintain our qualification as a RIC, we must satisfy, among other requirements, an annual distribution requirement to pay out at least 90% of our ordinary income and short-term capital gains to our stockholders. Because we are required to distribute our income in this manner, and because the illiquidity of many of our investments makes it difficult for us to finance new investments through the sale of current investments, our ability to make new investments is highly dependent upon external financing. Our external financing sources include the issuance of equity securities, debt securities or other leverage, such as borrowings under our line of credit. Our ability to seek external debt financing, to the extent that it is available under current market conditions, is further subject to the asset coverage limitations of the 1940 Act, which require us to have at least a 200% asset coverage ratio, meaning, generally, that for every dollar of debt, we must have two dollars of assets. Market conditions have also affected the trading price of our common stock and thus our ability to finance new investments through the issuance of equity. On November 1, 2010, the closing market price of our common stock was \$7.27, which represented a 13.8% discount to our September 30, 2010 net asset value (NAV) per share of \$8.43. When our stock trades below NAV, as it has consistently since September 30, 2008, our ability to issue equity is constrained by provisions of the 1940 Act, which prohibits the issuance and sale of our common stock at an issuance price below NAV per share without stockholder approval other than through sales to our then-existing stockholders pursuant to a rights offering. At our annual meeting of stockholders held on August 5, 2010, our stockholders approved a proposal which authorizes us to sell shares of our common stock at a price below our then current NAV per share for a period of one year from the date of approval, provided that our Board of Directors makes certain determinations prior to any such sale. This proposal is in effect until our next annual stockholders meeting in 2011, at which time we expect to ask our stockholders to vote in favor of this proposal for another year. Unstable economic conditions may also continue to decrease the value of collateral securing some of our loans, as well as the value of our equity investments, which has impacted and may continue to impact our ability to borrow under our Credit Facility. Additionally, our Credit Facility contains covenants regarding the maintenance of certain minimum loan concentrations and net worth covenants, which are affected by the decrease in value of our portfolio. Failure to meet these requirements would result in a default which, if we are unable to obtain a waiver from our lenders, would result in the acceleration of our repayment obligations under our Credit Facility. As of September 30, 2010, we were in compliance with all of the Credit Facility s covenants.

We expect that, given these regulatory and contractual constraints in combination with current market conditions, debt and equity capital may be costly or difficult for us to access in the near term. However, in light of the A. Stucki sale and resulting liquidity, the general stabilization of our portfolio valuations over the past three quarters and increased investing opportunities that we see in our target markets as demonstrated by our new \$25.0 million investment in Venyu Solutions Inc. (Venyu) that we funded in October 2010, we are cautiously optimistic about the long term prospects for the U.S. economy and will shift our near-term strategy to include making conservative investments in businesses that we believe will weather the current economic conditions and that are likely to produce attractive long-term returns for our stockholders. We will also, where prudent and possible, consider the sale of lower-yielding investments. This should result in increased investment activity when compared to our activity over the past year, but our access to capital may be limited or challenged and other events beyond our control may still encumber our ability to make new investments in the future.

# **Investment Highlights**

During the quarter ended September 30, 2010, we extended approximately \$3.6 million of investments to existing portfolio companies through revolver draws or additions to term notes. From the time of our initial public offering in June 2005 through September 30, 2010, we have made 145 investments in 88 companies for a total of approximately \$587.9 million, before giving effect to principal repayments on investments and divestitures.

# **Recent Developments**

Short-Term Loan

Similar to previous quarter ends, we purchased \$25.0 million of short-term United States Treasury Bills ( T-Bills ) through Jefferies & Company, Inc. ( Jefferies ) on September 29, 2010. The T-Bills were purchased with \$2.5 million

from existing T-Bills for collateral and the proceeds from a \$25.0 million short-term loan from Jefferies, with an effective annual interest rate of approximately 0.71%. On October 7, 2010, when the T-Bills matured, we repaid the \$25.0 million loan from Jefferies in full.

**Investment Activity** 

In October 2010, we closed on a \$25.0 million subordinated debt and equity investment in Venyu. The new portfolio company, which provides data protection, data hosting and disaster recovery services, is currently a control investment.

29

### **Table of Contents**

During the six months ended September 30, 2010, the following significant transactions occured:

In September 2010, Cavert II Holding Corp. ( Cavert ) prepaid \$767 of its success fee on its senior term debt and senior subordinated term debt.

In July and August 2010, we restructured Galaxy Tool Holding Corp. (Galaxy) by converting \$12.3 million of our senior subordinated term note into preferred and common stock and investing an additional \$3.2 million into preferred stock. After the restructuring, our investments at cost in Galaxy consisted of a \$5.2 million senior subordinated term note, \$19.6 million in preferred stock and \$0.1 million in common stock.

As discussed previously, in June 2010, we sold our equity investment and received full repayment of our debt investment in A. Stucki in connection with the sale of 100% of the outstanding capital stock of A. Stucki. The net cash proceeds to us from the sale of our equity in A. Stucki were \$21.7 million, resulting in a realized gain of \$17.0 million. In connection with the equity sale, we accrued and received dividend cash proceeds of \$0.2 million from our preferred stock investment in A. Stucki. At the same time, we received \$30.6 million in payment of our principal, accrued interest and success fees on the loans to A. Stucki. Additionally, immediately prior to the sale of A. Stucki, we received a special distribution of property with a fair value of \$0.5 million, which was recorded as dividend income and is reflected as a control investment, Neville Limited, on our *Condensed Consolidated Schedule of Investments* as of September 30, 2010.

In June and July 2010, we disbursed \$84 to Tread Corporation ( Tread ) in the form of preferred and common equity. Our investment in Tread was reclassified from an Affiliate to a Control investment during the quarter ended June 30, 2010.

In June 2010, we entered into agreements with Noble Logistics, Inc. (Noble) to extend the maturity date of its revolving line of credit to December 2010, and restructured the senior LOT note. These were non-cash transactions.

In May 2010, Cavert made full repayment of its senior term A debt owed to us resulting in the receipt of approximately \$2.9 million in cash proceeds.

In April 2010, ITC made full repayment of its senior term debt owed to us resulting in the receipt of approximately \$6.7 million in cash proceeds.

30

### **Table of Contents**

### **RESULTS OF OPERATIONS**

Comparison of the Three Months Ended September 30, 2010 to the Three Months Ended September 30, 2009 A comparison of our operating results for the three months ended September 30, 2010 and 2009 is below:

	For the three months ended September 30,				
	2010	2009	\$ Change	% Change	
INVESTMENT INCOME	_010	_005	4 change	ege	
Interest income	\$ 3,496	\$ 4,943	\$ (1,447)	(29.3)%	
Other income	805		805	NM	
Total investment income	4,301	4,943	(642)	(13.0)	
EXPENSES					
Loan servicing fee	666	938	(272)	(29.0)	
Base management fee	303	164	139	84.8	
Administration fee	261	198	63	31.8	
Interest expense	149	552	(403)	(73.0)	
Amortization of deferred financing fees	103	438	(335)	(76.5)	
Other	439	447	(8)	(1.8)	
Expenses before credits from Adviser	1,921	2,737	(816)	(29.8)	
Credits to fees	(61)	(165)	104	(63.0)	
Total expenses net of credits to fee	1,860	2,572	(712)	(27.7)	
NET INVESTMENT INCOME	2,441	2,371	70	3.0	
REALIZED AND UNREALIZED LOSS ON:					
Net unrealized depreciation on investments	(9,291)	(20,267)	10,976	(54.2)	
Net unrealized depreciation on other	(9)	(194)	185	(95.4)	
Net loss on investments and other	(9,300)	(20,461)	11,161	(54.5)	
NET DECREASE IN NET ASSETS RESULTING					

# NM = Not Meaningful

FROM OPERATIONS

# **Investment Income**

Total net investment income increased by 3.0% for the three months ended September 30, 2010 as compared to the three months ended September 30, 2009. This increase was due mainly to the success fee prepayment from Cavert and a decrease in interest expense and amortization in deferred financing fees, partially offset by a decrease in the size of our loan portfolio, as compared to the three months ended September 30, 2009.

\$ (6,859)

\$ (18,090)

\$ 11.231

(62.1)%

Interest income from our investments in debt securities decreased for the three months ended September 30, 2010 as compared to the three months ended September 30, 2009 for several reasons. The level of interest income from investments is directly related to the balance, at cost, of the interest-bearing investment portfolio outstanding during

the period multiplied by the weighted average yield. The weighted average yield varies from period to period based on the current stated interest rate on interest-bearing investments and the amounts of loans for which interest is not accruing. The weighted average cost basis of our interest-bearing investment portfolio during the quarter ended September 30, 2010 was approximately \$122.7 million, compared to approximately \$186.1 million for the prior year quarter, due primarily to the exit from A. Stucki, restructure of Galaxy and the payoff of ITC, all of which occurred during the six months ended September 30, 2010. As of September 30, 2010 and 2009, one loan, ASH Holdings Corp. ASH ), was on non-accrual, with a weighted average cost basis of \$7.6 and \$6.4 million, respectively. Other income increased significantly during the three months ended September 30, 2010 due primarily to Cavert s election to prepay its success fee on our senior term debt and senior subordinated term debt, which resulted in \$767 in success fee income. No dividend or success fee income was recorded during the quarter ended September 30, 2009. The following table lists the income from investments for our five largest portfolio company investments at fair value during the respective periods:

31

# **Table of Contents**

	As of Septemb			Ended September 2010
Company	Fair Value	% of Portfolio	Revenues	% of Total Revenues
Chase II Holding Corp.	\$ 32,223	22.7%	\$ 595	13.8%
Cavert II Holding Corp.	18,068	12.8	989	23.0
Acme Cryogenics, Inc.	15,094	10.7	440	10.2
Danco Acquisition Corp.	13,556	9.6	406	9.4
Mathey Investments, Inc.	10,360	7.3	230	5.4
Subtotal five largest investments	89,301	63.1	2,660	61.8
Other portfolio companies	52,313	36.9	1,641	38.2
Total investment portfolio	\$141,614	100.0%	\$ 4,301	100.0%

	As of Septem	ber 30, 2009	Three Months Ended September 30, 2009			
	_	% of		% of Total		
Company	Fair Value	Portfolio	Revenues	Revenues		
A. Stucki Holding Corp.	\$ 36,431	17.8%	\$ 575	11.6%		
Chase II Holding Corp.	35,953	17.6	663	13.4		
Acme Cryogenics, Inc.	18,328	9.0	426	8.6		
Galaxy Tool Holding Corp.	16,862	8.3	595	12.1		
Cavert II Holding Corp.	16,349	8.0	314	6.4		
Subtotal five largest investments	123,923	60.7	2,573	52.1		
Other portfolio companies	80,380	39.3	2,370	47.9		
Total investment portfolio	\$204,303	100.0%	\$ 4,943	100.0%		

The annualized weighted average yield on our portfolio, excluding cash and cash equivalents, for the three months ended September 30, 2010 was 10.60%, compared to 10.03% for the prior year period. The weighted average yield varies from period to period based on the current stated interest rate on interest-bearing investments and the amounts of loans for which interest is not accruing. The increase in the weighted average yield for the quarter ended September 30, 2010 resulted primarily from the sale and repayment of lower interest-bearing loans, specifically HMTBP Acquisition II Corp., ITC and A. Stucki prior to June 30, 2010. The composition of our investment portfolio was primarily Control and Affiliate investments as of September 30, 2010. Due to the sale of A. Stucki and other exits from our portfolio, there has been a significant reduction in our income and capital gain generating assets. While we intend to reinvest our cash as quickly as possible into income and capital gain generating assets, there is no guarantee that that we will be able to do so.

## **Operating Expenses**

Total operating expenses, excluding any voluntary and irrevocable credits to the base management and incentive fees, decreased for the three months ended September 30, 2010, primarily due to the reduction in interest expense and deferred financing fees associated with the Credit Facility and a reduction in loan servicing fees, as compared to the prior year period.

Loan servicing fees decreased for the three months ended September 30, 2010, as compared to the prior year period. These fees were incurred in connection with a loan servicing agreement between Business Investment and our Adviser, which is based on the value of the aggregate outstanding balance of eligible loans in our portfolio and were directly credited against the amount of the base management fee due to our Adviser. The decrease in fees was a result of the reduced size of our pledged loan portfolio, caused primarily by the A. Stucki exit in June 2010. The base management fee increased for the three months ended September 30, 2010, as compared to the prior year period, which is reflective of holding fewer loans that generate loan servicing fees that reduce the base management fee, partially offset by increased unencumbered cash holdings that are subject to the base management fee during the quarter ended September 30, 2010 when compared to the prior year period. Likewise, due to the liquidation of the majority of our syndicated loans, the credit received against the gross base management fee for investments in syndicated loans has also been reduced. The base management fee is computed quarterly, as described under *Investment Advisory and Management Agreement* in Note 4 of the notes to the accompanying *Condensed Consolidated Financial Statements* and is summarized in the following table:

32

# **Table of Contents**

	Three Months Ended September 30,			ptember
		2010	,	2009
Average total assets subject to base management fee <sup>(1)</sup> Multiplied by pro-rated annual base management fee of 2.0%	\$	193,800 0.5%	\$	220,400 0.5%
Unadjusted base management fee		969		1,102
Reduction for loan servicing fees <sup>(2)</sup>		(666)		(938)
Base management fee <sup>(2)</sup>	\$	303	\$	164
Credits to base management fee from Adviser: Fee reduction for the waiver of 2.0% fee on senior syndicated loans to 0.5%		(64)		(48)
Credit for fees received by Adviser from the portfolio companies		(61)		(117)
Credit to base management fee from Adviser <sup>(2)</sup>		(61)		(165)
Net base management fee	\$	242	\$	(1)

Average total assets subject to the base management fee is defined as total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings, valued at the end of the four most recently completed quarters and appropriately adjusted for any share issuances

or repurchases during the current year.

(2) Reflected as a line item on the Condensed Consolidated Statement of

Operations located

elsewhere in

this report.

Interest expense decreased for the quarter ended September 30, 2010, as compared to the prior year period primarily due to decreased borrowings under the Credit Facility. The weighted average balance outstanding on our Credit Facility during the quarter ended September 30, 2010 was approximately \$0.2 million, as compared to \$28.3 million in the prior year period, a decrease of 99.3%. The effective interest rate, excluding the impact of deferred financing fees, charged on our borrowings under our Credit Facility during the quarter ended September 30, 2010 is not meaningful due to nominal borrowings outstanding; however, the effective interest rate was 7.67% during the prior year period.

We incurred few deferred financing costs with the renewal of the Credit Facility in April 2010, and, as a result, our amortization of deferred financing fees decreased in the quarter ended September 30, 2010, as compared to the prior year. Last year, we incurred significant one-time costs related to the termination of our Prior Credit Facility and transition to our Credit Facility, resulting in significant amortization of deferred financing fees during the quarter ended September 30, 2009.

## Realized and Unrealized Gain (Loss) on Investments

Realized Gains (Losses)

During the three months ended September 30, 2010 and 2009, no investments were sold or written off. *Unrealized (Depreciation) Appreciation* 

Net unrealized (depreciation) appreciation of investments is the net change in the fair value of our investment portfolio during the reporting period, including the reversal of previously-recorded unrealized appreciation or depreciation when gains and losses are actually realized. During the quarter ended September 30, 2010, we recorded net unrealized depreciation of investments in the aggregate amount of \$9.3 million. During the prior year period, we had net unrealized depreciation of investments in the aggregate amount of \$20.3 million. The unrealized appreciation (depreciation) across our investments for the three months ended September 30, 2010 was as follows:

## Three Months Ended September 30, 2010

Net Unrealized

Portfolio Company	Investment Classification	App	reciation reciation)
Chase II Holding Corp.	Control	\$	3,466
Cavert II Holding Corp.	Control		1,617
Acme Cryogenics, Inc.	Control		1,074
Noble Logistics, Inc.	Affiliate		741
Danco Acquisition Corp.	Affiliate		195
Survey Sampling, LLC	Non-Control / Non-Affiliate		104
Quench Holdings Corp.	Affiliate		(535)
ASH Holdings Corp.	Control		(761)
Galaxy Tool Holding Corp.	Control		(15,093)
Other, net (<\$100)			(99)

Total: \$ (9,291)

33

#### **Table of Contents**

The primary changes in our net unrealized depreciation for the quarter ended September 30, 2010 was due to the Galaxy restructuring resulting in the conversion of \$12.1 million of debt at fair value as of June 30, 2010 into preferred and common equity, and the subsequent application of the total enterprise value ( TEV ) methodology resulting in a nominal fair value as of September 30, 2010. Noteworthy appreciation was experienced in our equity holdings of Cavert and Chase II Holding Corp., as well as in our debt position of Acme Cryogenics, Inc. ( Acme ). Certain depreciation occurred in our debt holdings, most notably in ASH. Excluding the impact of Galaxy, the net unrealized appreciation of \$5.8 million recognized on our portfolio investments was primarily due to an increase in certain comparable multiples and, to a lesser extent, the performance of some of our portfolio companies used to estimate the fair value of our investments.

The unrealized appreciation (depreciation) across our investments for the three months ended September 30, 2009 was as follows:

## Three Months Ended September 30, 2009

		Unr	Net ealized eciation
	Investment		
Portfolio Company	Classification	(Depr	eciation)
Cavert II Holding Corp.	Control	\$	450
	Non-Control /		
Interstate FiberNet, Inc.	Non-Affiliate		347
	Non-Control /		
B-Dry, LLC	Non-Affiliate		122
Country Club Enterprises, LLC	Control		(158)
ASH Holdings Corp.	Control		(347)
	Non-Control /		
HMTBP Acquisition II Corp.	Non-Affiliate		(583)
Tread Corp.	Affiliate <sup>(1)</sup>		(831)
Danco Acquisition Corp.	Affiliate		(1,331)
	Non-Control /		
Survey Sampling, LLC	Non-Affiliate		(1,434)
Noble Logistics, Inc.	Affiliate		(1,630)
Galaxy Tool Holding Corp.	Control		(1,989)
Chase II Holding Corp.	Control		(2,183)
Acme Cryogenics, Inc.	Control		(3,913)
A. Stucki Holding Corp.	Control		(6,760)
Other, net (<\$100)			(28)

(1) Investment was reclassified from an Affiliate investment to a Control investment in the third quarter

**Total:** 

Table of Contents 74

\$

(20,267)

of the fiscal year ended March 31, 2010.

Significant unrealized depreciation was experienced throughout the majority of our entire portfolio of debt and equity holdings during the quarter ended September 30, 2009. The unrealized depreciation recognized on our portfolio investments was primarily due to general instability of the loan markets, a decrease in certain comparable multiples and, to a lesser extent, the performance of some of our portfolio companies used to estimate the fair value of our investments.

Over our entire investment portfolio, we recorded an aggregate of approximately \$1.4 million of net unrealized appreciation on our debt positions for the quarter ended September 30, 2010, while our equity holdings experienced an aggregate of approximately \$10.7 million of net unrealized depreciation. At September 30, 2010, the fair value of our investment portfolio was less than the cost basis of our portfolio by approximately \$45.8 million, as compared to \$36.5 million at June 30, 2010, representing net unrealized depreciation of \$9.3 million for the period. We believe that our aggregate investment portfolio was valued at a depreciated value due primarily to the general instability of the loan markets and resulting decrease in market multiples relative to where multiples were when we originated the investments in our portfolio. Even though valuations have generally stabilized over the past three quarters, our entire portfolio was fair valued at 75.6% of cost as of September 30, 2010. The unrealized depreciation of our investments does not have an impact on our current ability to pay distributions to stockholders; however, it may be an indication of future realized losses, which could ultimately reduce our income available for distribution to stockholders.

## **Net Decrease in Net Assets Resulting from Operations**

For the quarter ended September 30, 2010, we recorded a net decrease in net assets resulting from operations of \$6.9 million as a result of the factors discussed above. For the quarter ended September 30, 2009, we recorded a net decrease in net assets resulting from operations of \$18.1 million. Our net decrease in net assets resulting from operations per basic and diluted weighted average common share for the quarters ended September 30, 2010 and 2009 was \$0.31 and \$0.82, respectively.

34

## **Table of Contents**

Comparison of the Six Months Ended September 30, 2010 to the Six Months Ended September 30, 2009 A comparison of our operating results for the six months ended September 30, 2010 and 2009 is below:

For	the	six	months	ended	Se	ptember	30.

				<b>%</b>
DIVECTMENT INCOME	2010	2009	<b>\$ Change</b>	Change
INVESTMENT INCOME Interest income Other income	\$ 8,004 3,546	\$ 10,112	\$ (2,108) 3,546	(20.8)% NM
Total investment income	11,550	10,112	1,438	14.2
EXPENSES				
Loan servicing fee	1,490	2,006	(516)	(25.7)
Base management fee	503	477	26	5.5
Incentive fee	1,052		1,052	NM
Administration fee	439	371	68	18.3
Interest expense	423	1,255	(832)	(66.3)
Amortization of deferred financing fees	267	751	(484)	(64.4)
Other	909	902	7	0.8
Expenses before credits from Adviser	5,083	5,762	(679)	(11.8)
Credits to fees	(180)	(466)	286	(61.4)
Total expenses net of credits to fee	4,903	5,296	(393)	(7.4)
NET INVESTMENT INCOME	6,647	4,816	1,831	38.0
REALIZED AND UNREALIZED GAIN (LOSS) ON:				
Net realized gain (loss) on investments	16,976	(34,605)	51,581	NM
Net realized loss on other		(53)	53	(100.0)
Net unrealized (depreciation) appreciation on				
investments	(25,089)	2,714	(27,803)	NM
Net unrealized depreciation on other	(26)	(152)	126	(82.9)
Net loss on investments and other	(8,139)	(32,096)	23,957	(74.6)
NET DECREASE IN NET ASSETS RESULTING				
FROM OPERATIONS	<b>\$</b> (1,492)	\$ (27,280)	\$ 25,788	(94.5)%

NM = Not Meaningful

**Investment Income** 

Total net investment income increased by 38.0% for the six months ended September 30, 2010 as compared to the six months ended September 30, 2009. This increase was due mainly to success fee and dividend income resulting from our exit in A. Stucki and the success fee prepayment from Cavert, partially offset by a decrease in the size of our loan portfolio, as compared to the six months ended September 30, 2009.

Interest income from our investments in debt securities decreased for the six months ended September 30, 2010 as compared to the six months ended September 30, 2009 for several reasons. The level of interest income from investments is directly related to the balance, at cost, of the interest-bearing investment portfolio outstanding during the period multiplied by the weighted average yield. The weighted average yield varies from period to period based on the current stated interest rate on interest-bearing investments and the amounts of loans for which interest is not accruing. The weighted average cost basis of our interest-bearing investment portfolio during the six months ended September 30, 2010 was approximately \$143.9 million, compared to approximately \$222.7 million for the prior year period, due primarily to the Syndicated Loan Sales, the exit from A. Stucki, the restructuring of Galaxy and the payoff of ITC.

Other income increased significantly due to our sale of A. Stucki and payment of success fees by Cavert. We received \$1,957 in success fee income resulting from our sale of A. Stucki in June 2010. In addition, we recorded and collected approximately \$230 of cash dividends on preferred shares of A. Stucki and we accrued and received a special dividend of property valued at \$515 in connection with the A. Stucki sale. In total, we recorded \$2,702 in other income resulting from the sale of A. Stucki. In September, we received \$767 in success fee income resulting from Cavert electing to prepay its success fee on our senior term debt and senior subordinated term debt. No dividend or success fee income was recorded during the six months ended September 30, 2009.

The following table lists the income from investments for our five largest portfolio company investments at fair value during the respective periods:

35

#### **Table of Contents**

	As of Septem	aber 30, 2010		ded September 30, 010
Company	Fair Value	% of Portfolio	Revenues	% of Total Revenues
A. Stucki Holding Corp.	\$	%	\$ 3,287	28.5%
Chase II Holding Corp.	32,223	22.7	1,191	10.3
Cavert II Holding Corp.	18,068	12.8	1,234	10.7
Acme Cryogenics, Inc.	15,094	10.7	868	7.5
Danco Acquisition Corp.	13,556	9.6	816	7.0
Subtotal five largest investments	78,941	55.8	7,396	64.0
Other portfolio companies	62,673	44.2	4,154	36.0
Total investment portfolio	\$141,614	100.0%	\$ 11,550	100.0%

<sup>(1)</sup> A. Stucki was sold on June 29, 2010.

**Operating Expenses** 

	As of Septem	lber 30, 2009		ded September 30,
Company	Fair Value	% of Portfolio	Revenues	% of Total Revenues
A. Stucki Holding Corp.	\$ 36,431	17.8%	\$ 1,151	11.4%
Chase II Holding Corp.	35,953	17.6	1,326	13.1
Acme Cryogenics, Inc.	18,328	9.0	847	8.4
Galaxy Tool Holding Corp.	16,862	8.3	1,184	11.7
Cavert II Holding Corp.	16,349	8.0	641	6.3
Subtotal five largest investments	123,923	60.7	5,149	50.9
Other portfolio companies	80,380	39.3	4,963	49.1
Total investment portfolio	\$204,303	100.0%	\$ 10,112	100.0%

The annualized weighted average yield on our portfolio, excluding cash and cash equivalents, for the six months ended September 30, 2010 was 10.51%, compared to 10.02% for the prior year period. The weighted average yield varies from period to period based on the current stated interest rate on interest-bearing investments and the amounts of loans for which interest is not accruing. The increase in the weighted average yield for the six months ended September 30, 2010 resulted primarily from our sales of lower interest-bearing senior syndicated loans during the quarter ended June 30, 2009. The composition of our investment portfolio was primarily Control and Affiliate investments as of September 30, 2010. Due to the sale of A. Stucki and other exits from our portfolio, there has been a significant reduction in our income and capital gain generating assets. While we intend to reinvest our cash as quickly as possible into income and capital gain generating assets, but there is no guarantee that that we will be able to do so.

Total operating expenses, excluding any voluntary and irrevocable credits to the base management and incentive fees, decreased for the six months ended September 30, 2010, primarily due to a reduction in interest expense and deferred financing fees associated with the Credit Facility and a reduction in loan servicing and base management fees, partially offset by the accrual of an incentive fee, as compared to the prior year period.

Loan servicing fees decreased for the six months ended September 30, 2010, as compared to the prior year period. These fees were incurred in connection with a loan servicing agreement between Business Investment and our Adviser, which is based on the value of the aggregate outstanding balance of eligible loans in our portfolio and were directly credited against the amount of the base management fee due to our Adviser. The decrease in fees was a result of the reduced size of our pledged loan portfolio, caused primarily by the A. Stucki exit in June 2010.

The base management fee increased slightly for the six months ended September 30, 2010, as compared to the prior year period, which is reflective of holding fewer loans that generate loan servicing fees that reduce the base management fee, offset by increased unencumbered cash holdings that are subject to the base management fee during the six months ended September 30, 2010 when compared to the prior year period. Likewise, due to the liquidation of the majority of our syndicated loans, the credit received against the gross base management fee for investments in syndicated loans has also been reduced. An incentive fee was earned by the Adviser during the quarter ended June 30, 2010, due in part to Other income recorded in connection with the A. Stucki sale. The base management and incentive fee is computed quarterly, as described under *Investment Advisory and Management Agreement* in Note 4 of the notes to the accompanying *Condensed Consolidated Financial Statements* and is summarized in the following table:

36

## **Table of Contents**

	Six Months Ended Septem 30,			otember
		2010	,	2009
Average total assets subject to base management fee <sup>(1)</sup>	\$	199,300	\$	248,300
Multiplied by pro-rated annual base management fee of 2.0%		1.0%		1.0%
Unadjusted base management fee	\$	1,993	\$	2,483
Reduction for loan servicing fees <sup>(2)</sup>		(1,490)		(2,006)
Base management fee <sup>(2)</sup>		503		477
Credits to base management fee from Adviser:				
Fee reduction for the waiver of 2.0% fee on senior syndicated loans to 0.5%		(15)		(231)
Credit for fees received by Adviser from the portfolio companies		(165)		(235)
Credit to base management fee from Adviser <sup>(2)</sup>		(180)		(466)
Net base management fee	\$	323	\$	11
Incentive fee <sup>(2)</sup>	\$	1,052	\$	

Average total assets subject to the base management fee is defined as total assets, including investments made with proceeds of borrowings, less any uninvested cash or cash equivalents resulting from borrowings, valued at the end of the four most recently completed quarters and appropriately

adjusted for any share issuances or repurchases during the current year.

(2) Reflected as a line item on the Condensed Consolidated Statement of Operations located elsewhere in this report.

Interest expense decreased for the six months ended September 30, 2010, as compared to the prior year period, primarily due to decreased borrowings under the Credit Facility. The weighted average balance outstanding on our line of credit during the six months ended September 30, 2010 was approximately \$5.6 million, as compared to \$35.1 million in the prior year period, a decrease of 84.0%. The effective interest rate, excluding the impact of deferred financing fees, charged on our borrowings increased under our Credit Facility during the six months ended September 30, 2010 to 14.65%, up from 7.10% during the prior year period. The increase in the effective interest rate was due to the unused commitment fee, which accrued at a higher rate and had a higher unused commitment base than our Prior Credit Facility and a lower balance of borrowings outstanding to which allocate the expenses to during the six months ended September 30, 2010, when compared to the prior year period.

We incurred few deferred financing costs with the renewal of the Credit Facility in April 2010, and as a result, our amortization of deferred financing fees decreased in the six months ended September 30, 2010, as compared to the prior year. Last year, we incurred significant one-time costs related to the termination of our Prior Credit Facility and transition to our Credit Facility, resulting in significant amortization of deferred financing fees during the six months ended September 30, 2009.

## Realized and Unrealized Gain (Loss) on Investments

Realized Gains (Losses)

In June, 2010, we exited our largest portfolio investment, A. Stucki, for \$52.3 million in total proceeds and a realized gain of \$17.0 million. In April and May, 2009, we exited 29 of the 32 senior syndicated loans for aggregate proceeds of approximately \$69.2 million in cash and recorded a realized loss of approximately \$34.6 million. The realized losses are attributable to liquidity needs from the Syndicated Loan Sales associated with the repayment of amounts outstanding under our Prior Credit Facility, which matured in April 2009.

Unrealized (Depreciation) Appreciation

Net unrealized (depreciation) appreciation of investments is the net change in the fair value of our investment portfolio during the reporting period, including the reversal of previously-recorded unrealized appreciation or depreciation when gains and losses are actually realized. During the six months ended September 30, 2010, we recorded net unrealized depreciation of investments in the aggregate amount of \$25.1 million, which included the reversal of \$17.4 million in unrealized appreciation related to the A. Stucki sale. Excluding reversals, we had \$7.7 million in net unrealized depreciation for the six months ended September 30, 2010. During the prior year period, we had net unrealized appreciation of investments in the aggregate amount of \$2.7 million, which included the reversal of \$34.4 million in unrealized depreciation. Excluding reversals, we had \$31.7 million in net unrealized depreciation for the six months ended September 30, 2009. The unrealized appreciation (depreciation) across our investments for the six months ended September 30, 2010 was as follows:

#### **Table of Contents**

#### Six Months Ended September 30, 2010

			Net prealized preciation
	Investment		
Portfolio Company	Classification	(Dep	oreciation)
Chase II Holding Corp.	Control	\$	3,753
Cavert II Holding Corp.	Control		2,262
Acme Cryogenics, Inc.	Control		1,095
Noble Logistics, Inc.	Affiliate		839
-	Non-Control /		
Survey Sampling, LLC	Non-Affiliate		470
Danco Acquisition Corp.	Affiliate		249
Quench Holdings Corp.	Affiliate		(259)
ASH Holdings Corp.	Control		(684)
Galaxy Tool Holding Corp.	Control		(15,248)
A. Stucki Holding Corp.	Control		$(17,405)^{(1)}$
Other, net (<\$100)			(161)
Total:		\$	(25,089)

(1) Reflects the reversal of the unrealized appreciation in connection with the \$17.0 million realized gain on the sale of A. Stucki.

The primary changes in our net unrealized depreciation for the six months ended September 30, 2010 was the reversal of previously recorded unrealized appreciation on our A. Stucki sale and the unrealized depreciation recorded on Galaxy, which underwent a restructuring resulting in the conversion of \$12.1 million of debt at fair value as of June 30, 2010 into preferred and common equity, and the subsequent application of the TEV methodology resulting in a nominal fair value as of September 30, 2010. Noteworthy appreciation was experienced in our equity holdings of Cavert and Chase II Holding Corp., as well as in our debt position of Acme. Excluding the impact of Galaxy and A. Stucki, the net unrealized appreciation recognized on our portfolio investments was primarily due to an increase in certain comparable multiples and, to a lesser extent, the performance of some of our portfolio companies used to estimate the fair value of our investments.

The unrealized appreciation (depreciation) across our investments for the six months ended September 30, 2009 was as follows:

Six Months Ended September 30, 2009

Net Unrealized Appreciation

	Investment			
Portfolio Company	Classification	tion (Depreciation		
	Non-Control /			
Aggregate Non-Proprietary Investments	Non-Affiliate	\$	34,954(1)	
Cavert II Holding Corp.	Control		780	
	Non-Control /			
B-Dry, LLC	Non-Affiliate		260	
Mathey Investments, Inc.	Affiliate		$(619)^{(2)}$	
Quench Holdings Corp.	Affiliate		(723)	
Tread Corp.	Affiliate <sup>(1)</sup>		(1,052)	
Noble Logistics, Inc.	Affiliate		(1,552)	
Danco Acquisition Corp.	Affiliate		(2,172)	
Acme Cryogenics, Inc.	Control		(3,093)	
Country Club Enterprises, LLC	Control		(3,883)	
Chase II Holding Corp.	Control		(4,401)	
Galaxy Tool Holding Corp.	Control		(5,575)	
A. Stucki Holding Corp.	Control		(10,306)	
Other, net (<\$100)			96	
Total:		\$	2,714	

- Includes the reversal of approximately \$34.4 million of previously-recorded unrealized depreciation relating to Syndicated Loan Sales during the six months ended September 30, 2009, as well as the net unrealized appreciation experienced during the period on non-proprietary investments held at September 30, 2009.
- (2) Investment was reclassified from an Affiliate investment to a Control investment in the third quarter of the fiscal year ended March 31, 2010.

During the six months ended September 30, 2009, we had net unrealized appreciation of investments in the aggregate amount of \$2.7 million, which included the reversal of \$34.4 million in unrealized depreciation related to the

Syndicated Loan Sales during the period. Excluding reversals, we had \$31.7 million in net unrealized depreciation, primarily in our equity investments, for the six months ended September 30, 2009. The unrealized depreciation recognized on our portfolio investments was primarily due to a decrease in

38

#### **Table of Contents**

certain comparable multiples and, to a lesser extent, the performance of some of our portfolio companies used to estimate the fair value of our investments.

Over our entire investment portfolio, we recorded an aggregate of approximately \$1.7 million of net unrealized appreciation on our debt positions for the six months ended September 30, 2010, while our equity holdings experienced an aggregate of approximately \$26.8 million of net unrealized depreciation. At September 30, 2010, the fair value of our investment portfolio was less than the cost basis of our portfolio by approximately \$45.8 million, as compared to \$20.7 million at March 31, 2010, representing net unrealized depreciation of \$25.1 million for the period. We believe that our aggregate investment portfolio was valued at a depreciated value due primarily to the general instability of the loan markets and resulting decrease in market multiples relative to where multiples were when we originated the investments in our portfolio. Even though valuations have generally stabilized over the past three quarters, our entire portfolio was fair valued at 75.6% of cost as of September 30, 2010. The unrealized depreciation of our investments does not have an impact on our current ability to pay distributions to stockholders; however, it may be an indication of future realized losses, which could ultimately reduce our income available for distribution.

## **Net Decrease in Net Assets Resulting from Operations**

For the six months ended September 30, 2010, we recorded a net decrease in net assets resulting from operations of \$1.5 million as a result of the factors discussed above. For the six months ended September 30, 2009, we recorded a net decrease in net assets resulting from operations of \$27.3 million. Our net decrease in net assets resulting from operations per basic and diluted weighted average common share for the six months ended September 30, 2010 and 2009 was \$0.07 and \$1.24, respectively.

39

#### **Table of Contents**

# LIQUIDITY AND CAPITAL RESOURCES (dollar amounts in thousands, except per share amounts or unless otherwise indicated)

## **Operating Activities**

Net cash provided by operating activities for the six months ended September 30, 2010 was approximately \$60.5 million and consisted primarily of proceeds received from the A. Stucki sale and principal payments received from existing investments. Net cash provided by operating activities for the six months ended September 30, 2009 was approximately \$84.3 million and consisted primarily of the proceeds received from the Syndicated Loan Sales and the net loss realized on those sales, and principal payments received from existing investments.

At September 30, 2010, we had investments in equity of, loans to, or syndicated participations in, 15 private companies with an aggregate cost basis of approximately \$187.4 million. At September 30, 2009, we had investments in equity of, loans to, or syndicated participations in, 17 private companies with an aggregate cost basis of approximately \$236.6 million. The following table summarizes our total portfolio investment activity during the six months ended September 30, 2010 and 2009:

C'-- M --- 41 -- E-- 1 - 1 C --- 4 --- 1 ---

	Six Months Ended September 30,		
	2010	•	2009
Beginning investment portfolio, at fair value	\$ 206,858	\$	313,930
New investments	95		
Disbursements to existing investments	4,384		968
Scheduled principal repayments	(1,821)		(2,391)
Unscheduled principal repayments	(38,594)		(7,091)
Amortization of premiums and discounts	(5)		
Proceeds from sales	(21,474)		(69,222)
Net realized gain (loss)	16,976		(34,605)
Net unrealized (depreciation) appreciation <sup>(1)</sup>	(25,089)		2,714
Other cash activity, net	(231)		
Other non-cash activity, net	515		
Ending investment portfolio, at fair value	\$ 141,614	\$	204,303

(1) Includes the reversal of unrealized (appreciation) depreciation due to investment exits for the six months ended September 30, 2010 and 2009 of (\$17.4) and \$34.4 million, respectively.

The following table summarizes the contractual principal repayment and maturity of our investment portfolio by fiscal year, assuming no voluntary prepayments, at September 30, 2010.

	Amount
For the remaining six months ending March 31:	
2011	\$ 19,665
For the fiscal year ending March 31:	
2012	31,559
2013	21,054

Total contractual repayments	\$ 130,594
Thereafter	3,043
2016	
2015	20,942
2014	34,331

# Total contractual repayments\$ 130,594Investments in equity securities57,045Adjustments to cost basis on debt securities(226)

#### Total cost basis of investments held at September 30, 2010:

\$ 187,413

Prior to our new investment in Venyu Solutions Inc. in October 2010, our most recent investment in a new portfolio company occurred in November 2008. In light of the A. Stucki sale and resulting liquidity, the general stabilization of our portfolio valuations over the past three quarters and the increased investing opportunities that we see in our target markets as demonstrated by our new \$25.0 million investment in Venyu that we funded in October 2010, we are cautiously optimistic about the long-term prospects and are shifting our investment activity from being focused primarily on retaining capital and building the value of our existing portfolio companies to one that includes making new conservative investments in businesses that we believe will weather the current economic conditions and that are likely to produce attractive long-term returns for our stockholders. We will also, where prudent and possible, consider the sale of lower-yielding investments. Increasing new investment activity over the long run will require accessing capital markets, which continue to be challenging in these unstable economic conditions, and maintaining our RIC status.

40

#### **Table of Contents**

#### **Financing Activities**

Net cash used in financing activities for the six months ended September 30, 2010 was approximately \$83.9 million, which was primarily a result of net repayments on our line of credit in excess of borrowings by approximately \$27.8 million and a \$50 million reduction in the amount of our short-term loan at quarter end, in addition to our distributions paid to stockholders of \$5.3 million.

Net cash used in financing activities during the six months ended September 30, 2009 was approximately \$5.2 million, which primarily consisted of net repayments made on the line of credit, in connection with the termination of our prior credit facility, in addition to our distributions paid to stockholders of \$5.3 million, partially offset by proceeds received on the short-term loan from Jefferies.

#### **Distributions**

To qualify as a RIC and, therefore, avoid corporate level tax on the income we distribute to our stockholders, we are required, under Subchapter M of the Code, to distribute at least 90% of our ordinary income and short-term capital gains to our stockholders on an annual basis. In accordance with these requirements, we declared and paid monthly cash distributions of \$0.04 per common share for each month during the six months ended September 30, 2010 and 2009. We declared these distributions based on our estimates of net investment income for the fiscal year. For the quarter ended September 30, 2010, please refer to *Section 19(a) Disclosure* below for estimated tax characterization. For the fiscal year ended March 31, 2010, which includes the quarter ended September 30, 2009, our distribution payments of approximately \$10.6 million equaled our net investment income of approximately \$10.6 million. Additionally, the covenants in our Credit Facility restrict the amount of distributions that we can pay out to be no greater than our net investment income.

Section 19(a) Disclosure

Our Board of Directors estimates the source of the distributions at the time of their declaration, as required by Section 19(a) of the 1940 Act. On a monthly basis, if required under Section 19(a), we post a Section 19(a) notice through the Depository Trust Company s Legal Notice System and also sends to our registered stockholders a written Section 19(a) notice along with the payment of distributions for any payment which includes a distribution estimated to be paid from any other source other than net investment income. The estimates of the source of the distribution are interim estimates based on accounting principles generally accepted in the United States (GAAP) that are subject to revision, and the exact character of the distributions for tax purposes cannot be determined until our final books and records are finalized for the calendar year. Following the calendar year end, after we have determined definitive information, if we have made distributions of taxable income (or return of capital), we will deliver a Form 1099-DIV to its stockholders specifying such amount and the tax characterization of such amount. Therefore, these estimates are made solely to comply with the requirements of Section 19(a) of the 1940 Act and should not be relied upon for tax reporting or any other purposes and could differ significantly from the actual character of distributions for tax purposes.

The following GAAP estimates were made by the Board of Directors during the quarter ended September 30, 2010:

	Ordinary	Return of	Total	
Payment Date	Income	Capital <sup>(1)</sup>	Distribution	
July 30, 2010	\$ 0.035	\$ 0.005	\$ 0.040	
August 31, 2010	0.036	0.004	0.040	
September 30, 2010	0.041	(0.001)	0.040	

Because the Board of Directors declares distributions at the beginning of each quarter, it is difficult to estimate how much of our monthly distributions, based on GAAP, will come from ordinary income, capital gains and returns of capital. Subsequent to the quarter ended September 30, 2010, the following corrections were made to the above listed estimates for that quarter:

	Ordinary	Return of	Total
Payment Date	Income	Capital <sup>(1)</sup>	Distribution
July 30, 2010	\$ 0.029	\$ 0.011	\$ 0.040

 August 31, 2010
 0.026
 0.014
 0.040

 September 30, 2010
 0.056
 (0.016)
 0.040

(1) A positive

number under

Return of

Capital indicates

a return of

capital was

estimated

whereas a

negative number

indicates that a

surplus of

income above

the distribution

was estimated.

## **Issuance of Equity**

On July 21, 2009, we filed a registration statement (the Registration Statement ) with the Securities and Exchange Commission (the SEC ) that was amended on October 2, 2009 and the SEC declared the Registration Statement effective on October 8, 2009, and we filed a post-effective amendment to the Registration Statement on August 24, 2010 which has yet been declared effective. Once the post-effective amendment has been declared effective, the Registration Statement will permit us to issue, through one or more

41

#### **Table of Contents**

transactions, up to an aggregate of \$300.0 million in securities, consisting of common stock, preferred stock, subscription rights, debt securities, warrants to purchase common stock, or a combination of these securities. We anticipate issuing equity securities to obtain additional capital in the future. However, we cannot determine the terms of any future equity issuances or whether we will be able to issue equity on terms favorable to us, or at all. Additionally, when our common stock is trading below net asset value, we will have regulatory constraints under the 1940 Act on our ability to obtain additional capital in this manner. At September 30, 2010, our stock closed trading at \$6.70, representing a 20.5% discount to our NAV of \$8.43 per share. Generally, the 1940 Act provides that we may not issue stock for a price below NAV per share, without first obtaining the approval of our stockholders and our independent directors or through a rights offering.

## **Future Capital Resources**

At our 2010 annual stockholders meeting, held on August 5, 2010, our stockholders approved a proposal that allows us to sell shares of our common stock at a price below our then current NAV per share should we choose to do so. This proposal is in effect until our next annual stockholders meeting in 2011, at which time we intend to ask our stockholders to vote in favor of this proposal for another year.

#### **Revolving Credit Facility**

On April 14, 2009, we entered into the Credit Facility, providing for a \$50.0 million revolving line of credit arranged by BB&T as administrative agent, replacing Deutsche Bank AG, which served as administrative agent under our prior credit facility. Key Equipment Finance Company Inc. also joined the Credit Facility as a committed lender. In connection with our entry into the Credit Facility, we borrowed \$43.8 million under the Credit Facility to repay in full all amounts outstanding under the Prior Credit Facility.

On April 13, 2010, we renewed the Credit Facility through Business Investment, by entering into a third amended and restated credit agreement providing for a \$50.0 million, two-year revolving line of credit. The Credit Facility s maturity date is April 13, 2012, and if it is not renewed or extended by then, all unpaid principal and interest will be due and payable on or before April 13, 2013. Advances under the Credit Facility were modified to generally bear interest at the 30-day LIBOR (subject to a minimum rate of 2.0%), plus 4.5% per annum, with a commitment fee of 0.50% per annum on undrawn amounts when advances outstanding are above 50.0% of the commitment and 1.0% on undrawn amounts if the advances outstanding are below 50.0% of the commitment. In connection with the Credit Facility renewal, we paid an upfront fee of 1.0%. As of September 30, 2010, we had no principal outstanding with approximately \$14.0 million of availability under the Credit Facility.

The Credit Facility contains covenants that require Business Investment to maintain its status as a separate legal entity; prohibit certain significant corporate transactions (such as mergers, consolidations, liquidations or dissolutions); and restrict material changes to our credit and collection policies without lenders—consent. The facility also limits payments as distributions to the aggregate net investment income for each of the twelve months ended March 31, 2011 and 2012. We are also subject to certain limitations on the type of loan investments we can make, including restrictions on geographic concentrations, sector concentrations, loan size, dividend payout, payment frequency and status, average life and lien property. The Credit Facility also requires us to comply with other financial and operational covenants, which obligate us to, among other things, maintain certain financial ratios, including asset and interest coverage, a minimum net worth, and a minimum number of obligors required in the borrowing base of the credit agreement. Additionally, we are subject to a performance guaranty that requires us to maintain a (i) minimum net worth of \$155.0 million plus 50% of all equity and subordinated debt raised after April 13, 2010, (ii) asset coverage—with respect to—senior securities representing indebtedness—of at least 200%, in accordance with Section 18 of the 1940 Act, and (iii) our status as a BDC under the 1940 Act and as a RIC under the Code. As of September 30, 2010, we were in compliance with all covenants.

During May 2009, we cancelled our interest rate cap agreement with Deutsche Bank AG and entered into a new interest rate cap agreement for a notional amount of \$45.0 million that will effectively limit the interest rate on a portion of the borrowings under the Credit Facility. We incurred a premium fee of approximately \$39.3 in conjunction with this agreement.

In April 2010, we entered into a forward interest rate cap agreement, effective May 2011 and expiring in May 2012, for a notional amount of \$45.0 million that will effectively limit the interest rate on a portion of the borrowings under

the line of credit pursuant to the terms of the Credit Facility. We incurred a premium fee of approximately \$41 in conjunction with this agreement.

The administrative agent also requires that any interest or principal payments on pledged loans be remitted directly by the borrower into a lockbox account, with The Bank of New York Mellon Trust Company, N.A. as custodian. BB&T is also the trustee of the account and once a month remits the collected funds to us. At November 1, 2010, the amount due from the custodian was approximately \$961.

The Adviser services the loans pledged under the Credit Facility. As a condition to this servicing arrangement, we executed a performance guaranty whereby the Adviser guaranteed it would comply with all of its obligations under the Credit Facility. As of November 1, 2010, we were in compliance with the covenants under the performance guaranty.

42

#### **Table of Contents**

Our continued compliance with these covenants, however, depends on many factors, some of which are beyond our control. In particular, depreciation in the valuation of our assets, which is subject to changing market conditions that are presently very volatile, affects our ability to comply with these covenants. During the quarter ended September 30, 2010 net unrealized depreciation on our investments was a negative \$9.3 million and our entire portfolio was fair valued at 75.6% of cost as of September 30, 2010. Given the unstable capital markets, net unrealized depreciation in our portfolio may return in future periods and threaten our ability to comply with the covenants under our Credit Facility. Accordingly, there are no assurances that we will be able to continue to comply with these covenants. Failure to comply with these covenants would result in a default, which, if we are unable to obtain a waiver from the lenders, could accelerate our repayment obligations under the Credit Facility and thereby have a material adverse impact on our liquidity, financial condition, results of operations and ability to pay distributions to our stockholders, as more fully described below.

The Credit Facility matures on April 13, 2012, and, if the facility is not renewed or extended by this date, all unpaid principal and interest will be due and payable on or before April 13, 2013. There can be no guarantee that we will be able to renew, extend or replace the Credit Facility on terms that are favorable to us, or at all. Our ability to obtain replacement financing will be constrained by then current economic conditions affecting the credit markets. If we are not able to renew, extend or refinance the Credit Facility, this would likely have a material adverse effect on our liquidity and ability to fund new investments or pay distributions to our stockholders. Our inability to pay distributions could result in our failing to qualify as a RIC. Consequently, any income or gains could become taxable at corporate rates. If we are unable to secure replacement financing, we may be forced to sell certain assets on disadvantageous terms, which may result in realized losses, such as those recorded in connection with the Syndicated Loan Sales, which resulted in a realized loss of approximately \$34.6 million during the quarter ended June 30, 2009. Such realized losses could materially exceed the amount of any unrealized depreciation on these assets as of our most recent balance sheet date, which would have a material adverse effect on our results of operations. In addition to selling assets, or as an alternative, we may issue equity in order to repay amounts outstanding under the Credit Facility. Based on the recent trading prices of our stock, such an equity offering may have a substantial dilutive impact on our existing stockholders interest in our earnings and assets and voting interest in us.

#### **Short-Term Note**

For each of June 30, 2009, September 30, 2009, December 31, 2009, March 31, 2010, June 30, 2010 and September 30, 2010 (the Measurements Dates ), we satisfied the 50% threshold through the purchase of short-term qualified securities, which was funded primarily through a short-term loan agreement. Subsequent to the Measurement Dates, the short-term qualified securities matured and we repaid the short-term loan, at which time we again fell below the 50% threshold. Therefore, for the quarter ended September 30, 2010, we purchased \$25.0 million of short-term T-Bills through Jefferies. The T-Bills were purchased using \$2.5 million from existing T-Bills for collateral and the proceeds from a \$25.0 million short-term loan from Jefferies, with an effective annual interest rate of approximately 0.71%. On October 7, 2010, when the T-Bills matured, we repaid the \$25.0 million loan from Jefferies.

## **Contractual Obligations and Off-Balance Sheet Arrangements**

We were not a party to any signed term sheets for potential investments as of September 30, 2010. However, we have certain lines of credit with our portfolio companies that have not been fully drawn. Since these lines of credit have expiration dates and we expect many will never be fully drawn, the total line of credit commitment amounts do not necessarily represent future cash requirements. We estimate the fair value of these unused line of credit commitments as of September 30, 2010 and March 31, 2010 to be nominal.

In October 2008, we executed a guaranty of a vehicle finance facility agreement (the Finance Facility) between Ford Motor Credit Company and ASH. The Finance Facility provides ASH with a line of credit of up to \$750 for component Ford parts used by ASH to build truck bodies under a separate contract. Title and ownership of the parts is retained by Ford. The guaranty of the Finance Facility will expire upon termination of the separate parts supply contract with Ford or upon our replacement as guarantor. The Finance Facility is secured by all of the assets of Business Investment. As of September 30, 2010, we have not been required to make any payments on the guaranty of the Finance Facility, and we consider the credit risk to be remote and the fair value of the guaranty to be minimal.

In February 2010, we executed a guaranty of a wholesale financing facility agreement (the Floor Plan Facility ) between Agricredit Acceptance, LLC ( Agricredit ) and Country Club Enterprise, LLC ( CCE ). The Floor Plan Facility provides CCE with financing of up to \$2.0 million to bridge the time and cash flow gap between the order and delivery of golf cars to customers. The guaranty will expire in February 2011 unless it is renewed by us, CCE and Agricredit. In connection with this guaranty, we received a premium of \$84 from CCE, which approximates fair value. As of September 30, 2010, we have not been required to make any payments on the guaranty of the Floor Plan Facility, and we consider the credit risk to be remote and the fair value of the guaranty to be minimal. In April 2010, we executed a guaranty of vendor recourse for up to \$1.8 million in individual customer transactions (the Recourse Facility ) between Wells Fargo Financial Leasing, Inc. and CCE. The Recourse Facility provides CCE with the ability to provide vendor recourse up to a limit of \$1.8 million of transactions with long-time customers who lack the financial history to qualify for third party financing. In connection with this guaranty, we received a premium of \$73 from CCE, which approximates fair value. As of September 30, 2010, we have not been required to make any payments on the guaranty of the Recourse Facility, and we consider the credit risk to be remote and the fair value of the guaranty to be minimal.

43

## **Table of Contents**

In accordance with GAAP, the unused portions of these commitments are not recorded on the accompanying *Condensed Consolidated Statements of Assets and Liabilities*. The following table summarizes the nominal dollar balance of unused line of credit commitments and guarantees as of September 30, 2010 and March 31, 2010:

	As of September	As of March
	30,	31, 2010
	2010	
Unused lines of credit	\$ 1,845	\$ 1,814
Guarantees	4,501	2,250

The following table shows our contractual obligations as of September 30, 2010:

		Pay	Payments Due by Period		
	Less than 1				
Contractual Obligations(1)	Year	1-3 Years	4-5 Years	After 5 Years	Total
Borrowings: Short-term loan <sup>(2)</sup> Credit Facility	\$ 25,000	\$	\$	\$	\$ 25,000
Total borrowings	\$ 25,000	\$	\$	\$	\$ 25,000

- (1) Excludes the unused commitments to extend credit to our customers of \$1.8 million, as discussed above.
- (2) On October 7, 2010, we repaid the entire short-term loan.

## **Critical Accounting Policies**

The preparation of financial statements and related disclosures in conformity with GAAP requires management to make estimates and assumptions that affect the reported consolidated amounts of assets and liabilities, including disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the period reported. Actual results could differ materially from those estimates. We have identified our investment valuation process, which was modified during the quarter ended March 31, 2010, as our most critical accounting policy.

#### **Investment Valuation**

The most significant estimate inherent in the preparation of our *Condensed Consolidated Financial Statements* is the valuation of investments and the related amounts of unrealized appreciation and depreciation of investments recorded. *General Valuation Policy:* We value our investments in accordance with the requirements of the 1940 Act. As discussed more fully below, we value securities for which market quotations are readily available and reliable at their market value. We value all other securities and assets at fair value, as determined in good faith by our Board of

#### Directors.

We adopted ASC 820 on April 1, 2008. In part, ASC 820 defines fair value, establishes a framework for measuring fair value and expands disclosures about assets and liabilities measured at fair value. ASC 820 provides a consistent definition of fair value that focuses on exit price in the principal, or most advantageous, market and prioritizes, within a measurement of fair value, the use of market-based inputs over entity-specific inputs. ASC 820 also establishes the following three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date.

<u>Level 1</u> inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets;

<u>Level 2</u> inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Level 2 inputs are in those markets for which there are few transactions, the prices are not current, little public information exists or instances where prices vary substantially over time or among brokered market makers; and

<u>Level 3</u> inputs to the valuation methodology are unobservable and significant to the fair value measurement. Unobservable inputs are those inputs that reflect our own assumptions that market participants would use to price the asset or liability based upon the best available information.

See Note 3, *Investments* in the accompanying notes to our *Condensed Consolidated Financial Statements* included elsewhere in this report for additional information regarding fair value measurements and our adoption of ASC 820. We use generally accepted valuation techniques to value our portfolio unless we have specific information about the value of an investment to determine otherwise. From time to time we may accept an appraisal of a business in which we hold securities. These appraisals are expensive and occur infrequently but provide a third-party valuation opinion that may differ in results, techniques and scopes used to value our investments. When these specific third-party appraisals are engaged or accepted, we would use estimates of value provided by such appraisals and our own assumptions, including estimated remaining life, current market yield and interest rate spreads of similar securities, as of the measurement date, to value the investment we have in that business.

44

## **Table of Contents**

In determining the value of our investments, our Adviser has established an investment valuation policy (the Policy). The Policy has been approved by our Board of Directors, and each quarter our Board of Directors reviews whether our Adviser has applied the Policy consistently and votes whether or not to accept the recommended valuation of our investment portfolio.

The Policy, which is summarized below, applies to the following categories of securities:

Publicly-traded securities;

Securities for which a limited market exists; and

Securities for which no market exists.

Valuation Methods:

**Publicly-traded securities:** We determine the value of publicly-traded securities based on the closing price for the security on the exchange or securities market on which it is listed and primarily traded on the valuation date. To the extent that we own restricted securities that are not freely tradable, but for which a public market otherwise exists, we will use the market value of that security adjusted for any decrease in value resulting from the restrictive feature. **Securities for which a limited market exists:** We value securities that are not traded on an established secondary securities market, but for which a limited market for the security exists, such as certain participations in, or assignments of, syndicated loans, at the quoted bid price. In valuing these assets, we assess trading activity in an asset class, evaluate variances in prices and other market insights to determine if any available quote prices are reliable. If we conclude that quotes based on active markets or trading activity may be relied upon, firm bid prices are requested; however, if a firm bid price is unavailable, we base the value of the security upon the indicative bid price ( IBP ) offered by the respective originating syndication agent s trading desk, or secondary desk, on or near the valuation date. To the extent that we use the IBP as a basis for valuing the security, our Adviser may take further steps to consider additional information to validate that price in accordance with the Policy.

In the event these limited markets become illiquid such that market prices are no longer readily available, we will value our syndicated loans using alternative methods, such as estimated net present values of the future cash flows or discounted cash flows ( DCF ). The use of a DCF methodology follows that prescribed by ASC 820, which provides guidance on the use of a reporting entity s own assumptions about future cash flows and risk-adjusted discount rates when relevant observable inputs, such as quotes in active markets, are not available. When relevant observable market data does not exist, the alternative outlined in ASC 820 is the valuation of investments based on DCF. For the purposes of using DCF to provide fair value estimates, we consider multiple inputs such as a risk-adjusted discount rate that incorporates adjustments that market participants would make both for nonperformance and liquidity risks. As such, we developed a modified discount rate approach that incorporates risk premiums including, among others, increased probability of default, or higher loss given default, or increased liquidity risk. The DCF valuations applied to the syndicated loans provide an estimate of what we believe a market participant would pay to purchase a syndicated loan in an active market, thereby establishing a fair value. We apply the DCF methodology in illiquid markets until quoted prices are available or are deemed reliable based on trading activity.

As of September 30, 2010, we assessed trading activity in syndicated loan assets and determined that there continued to be market liquidity and a secondary market for these assets. Thus, firm bid prices or IBPs were used to fair value our syndicated loans at September 30, 2010.

Securities for which no market exists: The valuation methodology for securities for which no market exists falls into three categories: (1) portfolio investments comprised solely of debt securities; (2) portfolio investments in controlled companies comprised of a bundle of securities, which can include debt and equity securities; and (3) portfolio investments in non-controlled companies comprised of a bundle of investments, which can include debt and equity securities.

(1) **Portfolio investments comprised solely of debt securities:** Debt securities that are not publicly traded on an established securities market, or for which a limited market does not exist (Non-Public Debt Securities), and that are issued by portfolio companies in which we have no equity, or equity-like securities, are fair valued in accordance with the terms of the policy, which utilizes opinions of value submitted to us by Standard and Poor s

Securities Evaluations, Inc (SPSE). We may also submit paid-in-kind (PIK) interest to SPSE for its evaluation when it is determined that PIK interest is likely to be received.

In the case of Non-Public Debt Securities, we have engaged SPSE to submit opinions of value for our debt securities that are issued by portfolio companies in which we own no equity, or equity-like securities. SPSE s opinions of value are based on the valuations prepared by our portfolio management team, as described below. We request that SPSE also evaluate and assign values to success fees when we determine that there is a reasonable probability of receiving a success fee on a given loan. SPSE will only evaluate the debt portion of our investments for which we specifically request evaluation, and may decline to make requested evaluations for any reason, at its sole discretion. Upon completing our collection of data with respect to the investments (which may include the information described below under Credit Information, the risk ratings of the loans described below under Loan Grading and Risk Rating and the factors described hereunder), this valuation data is forwarded to SPSE for

45

## **Table of Contents**

review and analysis. SPSE makes its independent assessment of the data that we have assembled and assesses its independent data to form an opinion as to what they consider to be the market values for the securities. With regard to its work, SPSE has issued the following paragraph:

SPSE provides evaluated price opinions which are reflective of what SPSE believes the bid side of the market would be for each loan after careful review and analysis of descriptive, market and credit information. Each price reflects SPSE s best judgment based upon careful examination of a variety of market factors. Because of fluctuation in the market and in other factors beyond its control, SPSE cannot guarantee these evaluations. The evaluations reflect the market prices, or estimates thereof, on the date specified. The prices are based on comparable market prices for similar securities. Market information has been obtained from reputable secondary market sources. Although these sources are considered reliable, SPSE cannot guarantee their accuracy.

SPSE opinions of the value of our debt securities that are issued by portfolio companies in which we do not own equity, or equity-like securities, are submitted to our Board of Directors along with our Adviser s supplemental assessment and recommendation regarding valuation of each of these investments. Our Adviser generally accepts the opinion of value given by SPSE; however, in certain limited circumstances, such as when our Adviser may learn new information regarding an investment between the time of submission to SPSE and the date of our Board of Directors assessment, our Adviser s conclusions as to value may differ from the opinion of value delivered by SPSE. Our Board of Directors then reviews whether our Adviser has followed its established procedures for determinations of fair value, and votes to accept or reject the recommended valuation of our investment portfolio. Our Adviser and our management recommended, and our Board of Directors voted to accept, the opinions of value delivered by SPSE on the loans in our portfolio as denoted on the Schedule of Investments included in our accompanying *Condensed Consolidated Financial Statements*.

Because there is a delay between when we close an investment and when the investment can be evaluated by SPSE, new loans are not valued immediately by SPSE; rather, management makes its own determination about the value of these investments in accordance with our valuation policy using the methods described herein.

(2) Portfolio investments in controlled companies comprised of a bundle of investments, which can include debt and equity securities: The fair value of these investments is determined based on the TEV of the portfolio company, or issuer, utilizing a liquidity waterfall approach under ASC 820. For Non-Public Debt Securities and equity or equity-like securities (e.g. preferred equity, common equity, or other equity-like securities) that are purchased together as part of a package, where we have control or could gain control through an option or warrant security, both the debt and equity securities of the portfolio investment would exit in the mergers and acquisitions market as the principal market, generally through a sale or recapitalization of the portfolio company. In accordance with ASC 820, we apply the in-use premise of value which assumes the debt and equity securities are sold together. Under this liquidity waterfall approach, we continue to use the enterprise value methodology utilizing a liquidity waterfall approach to determine the fair value of these investments under ASC 820 if we have the ability to initiate a sale of a portfolio company as of the measurement date. Under this approach, we first calculate the TEV of the issuer by incorporating some or all of the following factors:

the issuer s ability to make payments;

the earnings of the issuer;

recent sales to third parties of similar securities;

the comparison to publicly traded securities; and

DCF or other pertinent factors.

In gathering the sales to third parties of similar securities, we may gather and analyze industry statistics and use outside experts. Once we have estimated the TEV of the issuer, we subtract the value of all the debt securities of the issuer, which are valued at the contractual principal balance. Fair values of these debt securities are discounted for any shortfall of TEV over the total debt outstanding for the issuer. Once the values for all outstanding senior securities

(which include the debt securities) have been subtracted from the TEV of the issuer, the remaining amount, if any, is used to determine the value of the issuer s equity or equity like securities. If, in our Adviser s judgment, the liquidity waterfall approach does not accurately reflect the value of the debt component, our Adviser may recommend that we use a valuation by SPSE, or if that is unavailable, a DCF valuation technique.

(3) Portfolio investments in non-controlled companies comprised of a bundle of investments, which can include debt and equity securities: We value Non-Public Debt Securities that are purchased together with equity or equity-like securities from the same portfolio company, or issuer, for which we do not control or cannot gain control as of the measurement date, using a hypothetical secondary market as our principal market. In accordance with ASC 820, we determine the fair value of these debt securities of non-control investments assuming the sale of an individual debt security using the in-exchange premise of value (as defined in ASC 820). As such, we estimate the fair value of the debt component using estimates of value provided by SPSE and our own assumptions in the absence of observable market data, including synthetic credit ratings, estimated remaining life, current market yield and interest rate spreads of similar securities as of the measurement date. Subsequent to June 30, 2009, for equity or equity-like securities of investments that we do not control or cannot gain control as of the measurement date, we

46

#### **Table of Contents**

estimate the fair value of the equity using the in-exchange premise of value based on factors such as the overall value of the issuer, the relative fair value of other units of account, including debt, or other relative value approaches. Consideration also is given to capital structure and other contractual obligations that may impact the fair value of the equity. Further, we may utilize comparable values of similar companies, recent investments and indices with similar structures and risk characteristics or our own assumptions in the absence of other observable market data, and may also employ DCF valuation techniques.

Due to the uncertainty inherent in the valuation process, such estimates of fair value may differ significantly from the values that would have been obtained had a ready market for the securities existed, and the differences could be material. Additionally, changes in the market environment and other events that may occur over the life of the investments may cause the gains or losses ultimately realized on these investments to be different than the valuations currently assigned. There is no single standard for determining fair value in good faith, as fair value depends upon circumstances of each individual case. In general, fair value is the amount that we might reasonably expect to receive upon the current sale of the security in an arms-length transaction in the security s principal market.

*Valuation Considerations:* From time to time, depending on certain circumstances, the Adviser may use the following valuation considerations, including but not limited to:

the nature and realizable value of the collateral;

the portfolio company s earnings and cash flows and its ability to make payments on its obligations;

the markets in which the portfolio company does business;

the comparison to publicly traded companies; and

DCF and other relevant factors.

Because such valuations, particularly valuations of private securities and private companies, are not susceptible to precise determination, may fluctuate over short periods of time, and may be based on estimates, our determinations of fair value may differ from the values that might have actually resulted had a readily available market for these securities been available.

Credit Information: Our Adviser monitors a wide variety of key credit statistics that provide information regarding our portfolio companies to help us assess credit quality and portfolio performance. We and our Adviser participate in the periodic board meetings of our portfolio companies in which we hold Control and Affiliate investments and also require them to provide annual audited and monthly unaudited financial statements. Using these statements or comparable information and board discussions, our Adviser calculates and evaluates the credit statistics. Loan Grading and Risk Rating: As part of our valuation procedures above, we risk rate all of our investments in debt securities. For syndicated loans that have been rated by an NRSRO (as defined in Rule 2a-7 under the 1940 Act), we use the NRSRO s risk rating for such security. For all other debt securities, we use a proprietary risk rating system. Our risk rating system uses a scale of 0 to 10, with 10 being the lowest probability of default. This system is used to estimate the probability of default on debt securities and the probability of loss if there is a default. These types of systems are referred to as risk rating systems and are used by banks and rating agencies. The risk rating system covers both qualitative and quantitative aspects of the business and the securities we hold. During the three months ended March 31, 2010, we modified our risk rating model to incorporate additional factors in our qualitative and quantitative analysis. While the overall process did not change, we believe the additional factors enhance the quality of the risk ratings of our investments. No adjustments were made to prior periods as a result of this modification. For the debt securities for which we do not use a third-party NRSRO risk rating, we seek to have our risk rating system mirror the risk rating systems of major risk rating organizations, such as those provided by an NRSRO. While we seek to mirror the NRSRO systems, we cannot provide any assurance that our risk rating system will provide the same risk rating as an NRSRO for these securities. The following chart is an estimate of the relationship of our risk rating system to the designations used by two NRSROs as they risk rate debt securities of major companies. Because our system rates debt securities of companies that are unrated by any NRSRO, there can be no assurance that the correlation to the NRSRO set out below is accurate. We believe our risk rating would be significantly higher than a

typical NRSRO risk rating because the risk rating of the typical NRSRO is designed for larger businesses. However, our risk rating has been designed to risk rate the securities of smaller businesses that are not rated by a typical NRSRO. Therefore, when we use our risk rating on larger business securities, the risk rating is higher than a typical NRSRO rating. The primary difference between our risk rating and the rating of a typical NRSRO is that our risk rating uses more quantitative determinants and includes qualitative determinants that we believe are not used in the NRSRO rating. It is our understanding that most debt securities of medium-sized companies do not exceed the grade of BBB on an NRSRO scale, so there would be no debt securities in the middle market that would meet the definition of AAA, AA or A. Therefore, our scale begins with the designation 10 as the best risk rating which may be equivalent to a BBB from an NRSRO, however, no assurance can be given that a 10 on our scale is equal to a BBB on an NRSRO scale.

47

#### **Table of Contents**

Company's System	First NRSRO	Second NRSRO	Gladstone Investment's Description(a)
>10	Baa2	BBB	Probability of Default (PD) during the next ten years is
			4% and the Expected Loss (EL) is 1% or less
10	Baa3	BBB-	PD is 5% and the EL is 1% to 2%
9	Ba1	BB+	PD is 10% and the EL is 2% to 3%
8	Ba2	BB	PD is 16% and the EL is 3% to 4%
7	Ba3	BB-	PD is 17.8% and the EL is 4% to 5%
6	B1	B+	PD is 22% and the EL is 5% to 6.5%
5	B2	В	PD is 25% and the EL is 6.5% to 8%
4	B3	B-	PD is 27% and the EL is 8% to 10%
3	Caa1	CCC+	PD is 30% and the EL is 10% to 13.3%
2	Caa2	CCC	PD is 35% and the EL is 13.3% to 16.7%
1	Caa3	CC	PD is 65% and the EL is 16.7% to 20%
0	N/A	D	PD is 85% or there is a payment default and the EL is greater than 20%

The default rates set forth are for a ten year term debt security. If a debt security is less than ten years, then the probability of default is adjusted to a lower percentage for the shorter period, which may move the security higher on our risk rating scale

The above scale gives an indication of the probability of default and the magnitude of the loss if there is a default. Our policy is to stop accruing interest on an investment if we determine that interest is no longer collectible. As of September 30, 2010 and March 31, 2010, one Control investment, ASH, was on non-accrual with a fair value of approximately \$1.6 million and \$2.2 million, respectively, which represented 1.4% and 1.0% of the fair value of all loans held in our portfolio at September 30, 2010 and March 31, 2010, respectively. Additionally, we do not risk rate our equity securities.

The following table lists the risk ratings for all proprietary loans in our portfolio as of September 30, 2010 and March 31, 2010, representing approximately 96.2% and 93.5%, respectively, of all loans in our portfolio at fair value at the end of each period:

As of September As of March 30. 31.

Rating	2010	2010
Highest	10.0	9.0
Average	5.8	5.3
Weighted Average	6.6	5.9
Lowest	3.0	2.0

The risk rating for the syndicated loan, Survey Sampling, LLC that was not rated by an NRSRO was 9.0 as of September 30 and March 31, 2010, representing approximately 1.3% and 0.7%, respectively, of all loans in our portfolio at fair value at the end of each period. For loans that are currently rated by an NRSRO, we risk rate such loans in accordance with the risk rating systems of major risk rating organizations, such as those provided by an NRSRO. The weighted average risk ratings for all loans in our portfolio that was rated by an NRSRO were NR/Ba3 and B/B2 as of September 30 and March 31, 2010, respectively, representing approximately 2.5% and 5.8%, respectively, of all loans in our portfolio at fair value at the end of each period.

#### **Tax Status**

#### Federal Income Taxes

We intend to continue to qualify for treatment as a RIC under Subtitle A, Chapter 1 of Subchapter M of the Code. As a RIC, we are not subject to federal income tax on the portion of our taxable income and gains distributed to stockholders. To qualify as a RIC, we must meet certain source-of-income, asset diversification and annual distribution requirements. Under the annual distribution requirements, we are required to distribute to stockholders at least 90% of our investment company taxable income, as defined by the Code. Our policy is to pay out as distributions up to 100% of that amount.

In an effort to avoid certain excise taxes to which RIC s are subject, we currently intend to distribute during each calendar year an amount at least equal to the sum of (1) 98% of our ordinary income for the calendar year, (2) 98% of our capital gains in excess of capital losses for the one-year period ending on October 31 of the calendar year, and (3) any ordinary income and net capital gains from preceding years that were not distributed during such years.

#### **Revenue Recognition**

Interest and Dividend Income Recognition

Interest income, adjusted for amortization of premiums and acquisition costs and for the accretion of discounts, is recorded on the accrual basis to the extent that such amounts are expected to be collected. Generally, when a loan becomes 90 days or more past due, or if our qualitative assessment indicates that the debtor is unable to service its debt or other obligations, we will place the loan on

48

#### **Table of Contents**

non-accrual status and cease recognizing interest income on that loan until the borrower has demonstrated the ability and intent to pay contractual amounts due. However, we remain contractually entitled to this interest. Interest payments received on non-accrual loans may be recognized as income or applied to principal, depending upon management s judgment. Non-accrual loans are restored to accrual status when past due principal and interest is paid and, in management s judgment, are likely to remain current, or as a result of a restructuring such that the interest income is deemed to be collectible. At September 30, 2010, one Control investment, ASH, was on non-accrual with a fair value of approximately \$1.6 million, or 1.4% of the fair value of all loans held in our portfolio at September 30, 2010. At March 31, 2010, ASH was on non-accrual with a fair value of approximately \$2.2 million, or 1.0% of the fair value of all loans held in our portfolio at March 31, 2010. Currently, we do not have investments that have PIK interest.

Success fees are recorded upon receipt. Success fees are contractually due upon a change of control in a portfolio company and are recorded in Other income in our *Condensed Consolidated Statements of Operations*. The success fee earned during the quarter ended September 30, 2010 was \$767, which resulted from payment of the success fee of Cavert. Cavert prepaid the accrued portion of its success fee and remains one of our control investments. During the quarter ended June 30, 2010, success fees earned were \$1,957, which resulted from the payoff of A. Stucki. Previously, we had not recorded any success fees. Dividend income on preferred equity securities is accrued to the extent that such amounts are expected to be collected and that we have the option to collect such amounts in cash. No dividend income was recorded during the quarter ended September 30, 2010. During the quarter ended June 30, 2010, we recorded and collected approximately \$230 of dividends on preferred shares of A. Stucki and accrued and received a special dividend of property valued at \$515 in connection with the A. Stucki sale. No dividend income was recorded during the quarters ended June 30 and September 30, 2009.

## **Recent Accounting Pronouncements**

See Note 2, Summary of Significant Accounting Policies in the accompanying notes to our *Condensed Consolidated Financial Statements* included elsewhere in this report for a description and our application of recent accounting pronouncements. Our adoption of these recent accounting pronouncements did not have a material effect on our financial position and results of operations.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk includes risks that arise from changes in interest rates, foreign currency exchange rates, commodity prices, equity prices and other market changes that affect market sensitive instruments. The primary risk we believe we are exposed to is interest rate risk. While we expect that ultimately approximately 20% of the loans in our portfolio will be made at fixed rates, with approximately 80% made at variable rates or variables rates with a floor mechanism, all of our variable-rate loans have rates associated with either the current LIBOR or Prime Rate. At September 30, 2010, our portfolio, at cost, consisted of the following breakdown in relation to all outstanding debt investments:

3.0% Variable rates

51.9 Variable rates with a floor

45.1 Fixed rates

**100.0%** Total

There have been no material changes in the quantitative and qualitative market risk disclosures for the six months ended September 30, 2010 from those disclosed in our Annual Report on Form 10-K for the fiscal year ended March 31, 2010, as filed with the SEC on May 24, 2010.

In May 2009, we cancelled our interest rate cap agreement with Deutsche Bank AG and entered into an interest rate cap agreement with BB&T that effectively limits the interest rate on a portion of the borrowings under the line of credit pursuant to the terms of the Credit Facility. The interest rate cap has a notional amount of \$45.0 million at a cost of approximately \$39. The interest rate cap agreement expires in May 2011.

In April 2010, we entered into a forward interest rate cap agreement, effective May 2011 and expiring in May 2012, for a notional amount of \$45.0 million that will effectively limit the interest rate on a portion of the borrowings under

the line of credit pursuant to the terms of the Credit Facility. We incurred a premium fee of approximately \$41 in conjunction with this agreement.

#### ITEM 4. CONTROLS AND PROCEDURES.

a) Evaluation of Disclosure Controls and Procedures

As of September 30, 2010, we, including our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)). Based on that evaluation, our management, including the Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective at a reasonable assurance level in timely alerting management, including the Chief Executive Officer and Chief Financial Officer, of material information about us required to be included in periodic Securities and Exchange

49

#### **Table of Contents**

Commission filings. However, in evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

b) Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2010, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

50

#### **Table of Contents**

## PART II OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS.

Neither we, nor any of our subsidiaries, are currently subject to any material legal proceeding, nor, to our knowledge, is any material legal proceeding threatened against us or any of our subsidiaries.

#### ITEM 1A. RISK FACTORS.

Our business is subject to certain risks and events that, if they occur, could adversely affect our financial condition and results of operations and the trading price of our common stock. For a discussion of these risks, please refer to the Risk Factors—section in our Form 10-K for the fiscal year ended March 31, 2010, as filed with the Securities and Exchange Commission (the SEC ) on May 24, 2010 and our Quarterly Report on Form 10-Q for the quarter ended June 30, 2010, as filed with the SEC on August 2, 2010.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

Not applicable.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

Not applicable.

**ITEM 4. RESERVED** 

ITEM 5. OTHER INFORMATION.

Not applicable.

**ITEM 6. EXHIBITS** 

See the exhibit index.

51

#### **Table of Contents**

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# GLADSTONE INVESTMENT CORPORATION

By: /s/ David Watson
David Watson
Chief Financial Officer

Date: November 2, 2010

52

## **Table of Contents**

## **EXHIBIT INDEX**

Exhibit	Description
3.1	Amended and Restated Certificate of Incorporation, incorporated by reference to Exhibit a.2 to
	Pre-Effective Amendment No. 1 to the Registration Statement on Form N-2 (File No. 333-123699), filed
	May 13, 2005.
3.2	Amended and Restated Bylaws, incorporated by reference to Exhibit b.2 to Pre-Effective Amendment
	No. 3 to the Registration Statement on Form N-2 (File No. 333-123699), filed June 21, 2005.
3.3	First Amendment to Amended and Restated Bylaws, incorporated by reference to Exhibit 99.1 to the
	Company s Current Report on Form 8-K (File No. 814-00704), filed on July 10, 2007.
4.1	Specimen Stock Certificate, incorporated by reference to Exhibit 99.1 to Pre-Effective Amendment No. 3
	to the Registration Statement on Form N-2 (File No. 333-123699), filed June 21, 2005.
11	Computation of Per Share Earnings (included in the notes to the unaudited Condensed Consolidated
	Financial Statements contained in this report).
31.1	Certification of Chief Executive Officer pursuant to section 302 of The Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to section 302 of The Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to section 906 of The Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to section 906 of The Sarbanes-Oxley Act of 2002.
	exhibits for which provision is made in the applicable regulations of the Securities and Exchange
Commissi	on are not required under the related instruction or are inapplicable and therefore have been omitted.

53